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Travel Daily AU

First with the news

Wed 01 Dec 10

Page 1

EDITORS: Bruce Piper and Guy Dundas
E-mail: info@traveldaily.com.au Ph: 1300 799 220

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Win a trip to Fiji

THIS month's fabulous *Travel Daily* competition is offering readers the opportunity to win a trip to Fiji courtesy of Air Pacific and Treasure Island Resort.

You have to be creative to win the trip, with entries comprising a special Fijian version of the "Twelve Days of Christmas".

And don't forget our Christmas photo comp too - see p6 and p7.

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Flight Centre warns AA

FLIGHT Centre says the new Galileo-only sector fee imposed for American Airlines bookings (TD 22 Nov) is likely to "play into the hands of other airlines that offer simpler and more transparent solutions via the GDS".

The 'booking source premium' will see agents charged US\$11.75 per AA sector booked via the Travelport GDS from 20 Dec.

Flight Centre md Graham Turner said GDSs are the "most efficient and cost effective way of distributing and booking airfares."

He said that if the AA/Travelport dispute continues, "a confusing and complicated situation will arise, with the AA fares that are displayed in the GDS not necessarily an accurate reflection of the ticket's cost."

"Obviously, this will create confusing scenarios for customers and for travel agents, who both want easy access to the full range of airfare and airline choices."

"Other airlines' fares will be

more readily available and these airlines are likely to benefit," he warned, with the confusion made even worse by the inconsistency of the fee in each country.

He said Flight Centre would be significantly better off if it sold AA tickets to clients in Nepal, Ghana, Russia or Mexico than to customers in Australia or NZ.

Turner said Flight Centre also understands that AA plans to charge agents for using the GDS after the booking has been completed, which will "obviously create considerable ill feeling among the travel agent community."

Club Med savings

CLUB Med is promoting discounts of up to 50% on its all inclusive Asia resort holidays in Bali, Malaysia, Phuket and Bintan Island - details on page 11.

Packed with news

TD today has seven pages of news, plus full pages from:

- AA Appointments
- China Holidays
- Viva! Holidays Thailand
- Club Med

Viva! Thailand out

VIVA! Holidays has announced the release of its 2011/12 Thailand brochure - see page 10.

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AA's U2 winner

AA APPOINTMENTS yesterday made some travel industry dreams come true by naming Carl Sinclair from American Express as the winner of its U2/Jay Z double VIP concert package prize.

Sinclair entered the AA competition by registering for a new role - and as well as being very excited about the concert is reportedly really enjoying his new Amex career courtesy of AA.

Trip

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Travel Daily AU

First with the news

Wed 01 Dec 10

Page 2

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10 GOOD REASONS TO VISIT NEW CALEDONIA

1 Just next door

Less than 3 hours from Sydney and only 2 hours from Brisbane.

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CLICK HERE FOR THE OTHER 9 REASONS

EK to resume third daily SYD in Oct 11

EMIRATES looks set to reintroduce a third daily flight between Dubai and Sydney, loading inventory for EK414/415 into some agent GDS systems for resumption from 02 Oct 2011.

The flight will operate with similar timing to the previously suspended operation (TD 13 Oct), including an 0600 early morning departure from Sydney.

GDS displays also show EK increasing frequencies from Oct 11 to Bangkok, Hamburg & Singapore.



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5 TRIPS TO CANADA TO BE WON
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registrations close 27 Jan 2011

Canada 2011 Corroboree

McEvoy urges investment

TOURISM Australia managing director Andrew McEvoy said today that while the upcoming visit to Australia by US talk show queen Oprah Winfrey will bring welcome attention to Australia, "on its own it will not be the answer to Australia's tourism growth aspirations".

Speaking to the National Press Club in Canberra, McEvoy said it

was vital that the private sector invest in Australian tourism, which will play a crucial role in underwriting the country's future prosperity.

He spoke about the recently released Tourism Industry Potential (TD 15 Nov) which predicts a doubling of visitor spending in the next decade, urging the development of hotel rooms, expanded airline capacity, jobs and boosting events such as the FIFA World Cup bid.

McEvoy said early signs are healthy, with good indicators such as visits to the TA website up 30% and strong growth in the organisation's Facebook fan base.

He said that TA's pitch to the Oprah show was based on how to "cut through" and help the world understand that "there really is nothing like Australia".

Eurodrive earlybird

RENAULT Eurodrive has launched its 2011 Earlybird offer, with 44 different vehicles available for leasing in Europe, 80% of which are fully equipped with GPS.

The expanded range leads in at \$1299 for 21 days in a Renault Twingo - plus a further 7 days free available on all models.

The Laguna range will feature 10 free days, and 3 bonus days will also apply for clients who have leased since 2006.

Delivery in France is free, while there are also discounted delivery and drop off fees for other locations across Europe.

Renault Eurodrive ceo Paul Hodges says the deals are also fully commissionable to agents at 17%, with strong demand meaning clients should book promptly to secure vehicles.

See renaulteurodrive.com.au.

TAM suspension

AVIATION authorities in Brazil have suspended ticket sales on domestic routes of TAM Airlines due to a high level of cancellations and flight delays.

The move is applicable to TAM domestic flights within Brazil between 29 Nov-03 Dec, with a Reuters report citing 13% of TAM services cancelled on Sun, and a further 25% significantly delayed.



Window Seat

WENDY Wu Tours has certainly titillated the palates of agents across Australia with the delivery of its LaUNCH Box brochure packs earlier this month.

As well as a DVD and the new 2011/12 program details, the boxes included some delicious Hello Panda cookies - in fact so tasty that many agents have been asking their reps for more.

Wendy Wu has come to the rescue, with more of the Hello Panda treats on order which will be handed out to give agents a welcome sugar hit during upcoming sales calls.

EXCELLENT news for rail travellers in the USA - you can now check in unloaded firearms, plus up to 5kg of ammunition.

Reversing a ban which has been in place since the 11 Sep 2001 terrorist attacks, Amtrak is allowing passengers to take hand guns, starter pistols, rifles and shotguns on their trips.

The weapons must be checked in at a station offering baggage service, and will be kept in the trains' baggage cars.

Amtrak said the new rules bring rail travel into line with aviation, where passengers are also allowed to have firearms in their checked baggage.

TRAVELLERS to Ghana may be disappointed (or not) by a new ruling which bans the sale of second-hand underwear, handkerchiefs and mattresses in the northern African republic.

Bargain shoppers will have to move quickly to beat the ban, which comes into effect in Feb.

DFAT is also yet to update its Smarttraveller advice for Ghana in light of the move which aims to "promote good health and reduce government expenditure on health".

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Simply book your customers on a 2011 group tour or FIT package at over \$2000 pp between 15 Oct 2010 and 21 Jan 2011.

*Conditions apply. Refer to the Gold letter in your LaUNCH box for full details & conditions.

Conditions: Full terms and conditions of prizes are outlined in the prize letter, contained in the official Wendy Wu Tours LaUNCH box. Closing date of promotion: 21 January 2011. Random prize draw will take place on 28 January 2011, 10:00EST at Level 9, 275 George Street Sydney NSW 2000. Prize winners names will be published in Travel Daily on 01 Feb 11 and Travelbulletin on 25 Mar 11. Authorised by permit numbers: NSW-LTPS/10/08813; VIC-10/3319; SA-T10/2252; ACT-TP10/041042. Wendy Wu Tours Lic Number: 2TA4792. 7201K



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Wed 01 Dec 10

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Business Traveller
Middle East Awards 2010

QATAR
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"Top dollar" for Radisson



ABOVE: Attendees at the recent Carlson Wagonlit trade show in Sydney could hardly believe their eyes as they saw this couple - looking very much like "Baby" John Burgess and the late Adriana Xenides in their heyday - ready to spin the Wheel of Fortune.

Closer inspection revealed that it was in fact Jamison Warren from Carlson Hotels Asia Pacific under that disgusting handlebar moustache, ably assisted by Alice Dixon, director of sales for Radisson Edwardian Hotels, showcasing the group's properties in London and Manchester.

JAL phone change

JAPAN Airlines has changed the way it handles telephone inquiries, with all calls now to be directed to a call centre based in Japan effective from today.

The hours of operation of the telephone service will change to 11am-9pm Australian Eastern Daylight Savings Time (10am to 8pm AEST) year round, with dedicated 1800 numbers available.

Passengers or agents who need to speak to the airline can call 1800 802 228 for English/Chinese, or 1800 047 489 for Japanese.

A380 to Washington

AIR FRANCE has announced that its fifth Airbus A380 superjumbo destination is US capital Washington DC, with plans for one of the double daily Paris services to be operated by an A380 from 06 Jun-05 Sep 2011.

After Sep capacity will drop, with four weekly A380 services and the other three days operated using a 777-300ER.

Pre-flight massage

SYDNEY International Airport has expanded its retail offerings with the introduction of 'Mandarin Massage' - an all-inclusive health parlour providing a range of treatments such as a five minute neck and shoulder massage right through to a comprehensive reflexology package.

The new outlet is located after customs and security, and is one of six Mandarin Massage stores across Sydney, with an airport opening special of 10% off all treatments through to 28 Feb.

Rosie to rescue

THE Pinpoint Holidays Group stepped in to help 2DAY-FM's "Rescue Request" segment during the top-rating Kyle and Jackie O show yesterday.

The presenters requested a prize as part of the promotion, with listeners writing in to be "rescued" by the program.

Rosie Holidays, in conjunction with Air Pacific and Outrigger on the Lagoon Fiji, assisted by providing a five day Fijian Island Getaway for a young family struck by adversity, in which the mother had been recently diagnosed with cancer.

Sportsnet is cool!

SPORTSNET Holidays has been named a finalist in the fifth annual Cool Company Awards run by "digital business publication" Anthill Magazine.

More than 700 aspiring 'cool companies' were nominated for the 2010 awards, with the winners to be announced at a gala function on 16 Dec.

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You will be required to prospect and win new business, service an existing portfolio of corporate and travel business and promote the range of Hertz products and services.

A high degree of capability with Microsoft Office programs is essential. Knowledge of CRS and on-line booking tools will also be an advantage.

Applications with a cover letter can be forwarded to Martina Jennings, Regional Sales Manager Vic SA WA NT - mjennings@hertz.com

Applications close Monday 6th December, 2010.

 I'd like a choice of 90
European destinations thanks 

Miami Bureau app

THE Greater Miami Convention and Visitors Bureau has launched its first mobile travel guide application for iPhone and iPod touch users.

The free software, available now on the Apple App Store, accesses real time info on lodging, dining, shopping and more - miamiandbeaches.com.

QF32 engine update

THE Australian Transport Safety Bureau has announced that it will on Fri morning this week release a report into the Qantas A380 engine failure over the Indonesian island of Batam on 04 Nov.

The explosion led to the grounding of the entire Qantas A380 fleet as well as the ongoing replacement and inspection of Rolls Royce Trent-900 engines operated by Singapore Airlines and Lufthansa.

Carlson to Chile

CARLSON Hotels has expanded its portfolio to include the Radisson Petra La Dehesa Hotel in Santiago - its sixth property in Chile and the third in the capital.

The expansion is part of the firm's Ambition 2015 growth plan.

Wet'n'Wild movies

THE Wet'n'Wild theme park on the Gold Coast has announced the return of its popular Dive'n'Movies program, offering recent release family movies at the park.

From 04 Dec Dive'n'Movies will air at sunset every Sat in Dec, increasing to nightly from 27 Dec through until 25 Jan 2011.

For tickets and movie schedules see www.myfun.com.au.

TC service awards

TRAVELLERS Choice awarded service pins to its long standing colleagues at the 'Make Your Mark' conference Gala Dinner earlier this month (TD yest).

Stephanie Grownow, TC conference coordinator celebrated 12 years with the group, while md Gary Allomes has been with the company for 14 years and Sharon Richardson, BDM Vic/Tas has reached the 10 year milestone.

Dunk full board

DUNK Island Resort says its new full board tariff (TD 22 Nov) will be a win for both guests and agents.

From 01 Apr next year rates at the property will include breakfast, lunch and dinner - with prices lower than current costs of accommodation plus meal plans.

The revised rates are also fully commissionable to travel agents.

Dunk Island is currently undergoing a \$6.5m makeover and will continue to provide a combination of a la carte and buffet meal options.

Bunnik prepares for expansion

ADELAIDE-based tour operator, Bunnik Tours, has recently appointed Craig Owens as the company's Sydney-based national sales manager.

Owens joins the company after several years working in the cruise industry, with his newly created position following Bunnik's triple digit growth recorded earlier this year.

A key part of the new role will see him involved in developing Bunnik's sales strategy and strengthening trade relationships.

Speaking to TD yesterday, Owens revealed that a third of the company's business is generated from the NSW market, and travel agents can expect to see a lot more activity from Bunnik Tours in the new year including roadshows, consumer events with key agents, functions, familiarisations and presence at travel expos.

Bunnik Tours recently held a series of consumer seminars in Sydney and Melbourne, which Owens said were "extremely successful", and saw immediate bookings go directly to the clients' agents.

"I am really looking forward to showcasing the fabulous product range Bunnik Tours has to offer", said Owens.

With 14 years experience, the company's portfolio encompasses a host of itineraries within Asia, the Middle East, Europe, Africa and The Americas, with dedicated



departures for single travellers at twin share prices.

Owens said the company has introduced ten new itineraries to its 2011 program, and will now concentrate on promoting its current range as well as building further on its strong relationships with suppliers, agents and its growing overseas market.

Bunnik Tours looks to employ additional staff next year to assist with the rapid growth of the business, who will be based in the company's newly-purchased building in the heart of Adelaide called Bunnik House.

Pictured above standing in front of the Bunnik Tours Adelaide head office is the loveable Craig Owens (centre) with Dennis and Sacha Bunnik.

 With Qantas and BA
the sky's the limit when
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Now your customers can choose their destination, instead of the airline.
With over 90 options in the UK and Europe, all on one ticket, we offer
over 90 different ways to keep your clients happy.



Lufthansa biofuel flight plan

GERMAN flag carrier Lufthansa will become the first airline to use biofuel on commercial flights, with ceo Wolfgang Mayrhuber announcing a six month trial using 'bio-synthetic kerosene' from Apr.

An A321 operating scheduled commercial flights on the Hamburg-Frankfurt route will be fuelled by a 50-50 mix of biofuel and traditional kerosene, with the aim of conducting a "long-term trial to study the effect of biofuel on engine maintenance and engine life".

Mayrhuber said that during the trial Lufthansa would save around 1500 tonnes of CO₂ emissions, with the move being "a further consistent step in a proven

Scenic Tasmania

SCENIC Tours is offering up to \$200 off per couple on its Tassie product for bookings made up to 90 days prior to departure.

The 12 day Grand Tasman land tour now leads in at \$4095ppts - see scenictours.com.au.

sustainability strategy" for LH.

The trial is being funded with the assistance of the German government's aviation research program, which also aims to help "safeguard the technological competitiveness of the German aviation industry".

A number of logistical changes are also required, with the aircraft to only be refuelled in Hamburg and the carrier not normally dedicating a single aircraft to a particular route.

The biofuel to be used is produced by Finnish firm Neste Oil, with certification of the fuel to be completed in Mar 2011.

Kumuka 20% comm

ADVENTURE tour specialist Kumuka Worldwide today announced an extension of its 20% commission offer, which is now available for sales booked and paid through until Sat 11 Dec.

The special deal is valid on Kumuka's 2011 earlybirds, which offer client savings of up to 15%.

See www.kumuka.com/agents.

AA/BA Admirals Club

AMERICAN Airlines and British Airways have introduced a joint Admirals Club lounge at Denver International Airport to provide a more seamless customer service on "transatlantic joint business".

The opening of the Club is a first for the two airlines since entering into the business agreement to share revenue, coordinate networks and schedules and cooperate commercially on routes between North America and Europe.

Amex aXcess

AMERICAN Express Business Travel in the US has announced the introduction of a new suite of services for corporate traveller service and support.

Dubbed 'universal aXcess' the program aims to provide global corporations a "consolidated multi-market, multi platform, online and offline integrated service platform".

aXcess offers online tools as well as travel consultation and agent support, plus mobility tools for itinerary management and emergency services, Amex said.

A recent Amex survey of business travellers highlighted the need for both online and agent-facilitated corporate options.



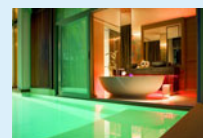
Accommodation Updates

WELCOME to Accommodation Updates, Travel Daily's Wednesday feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description to accomupdates@traveldaily.com.au.

The Rydges Tradewinds Cairns is completing a make over of its executive suites, ocean front and deluxe waterview rooms, with the hotel expected to be fully operational by 31 Jan 2011. The work includes installation of Rydges' Dream Beds, LCD televisions and new linen concepts.



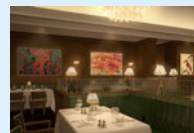
W Hotels Worldwide has launched its first W Hotel brand in Southeast Asia. The W Retreat Koh Samui is an all villa beachfront resort located on Samui Island. The retreat offers 75 private villas equipped with modern innovations, a private pool, daybeds, an outdoor shower, and the essential accessory - a wine fridge.



Coco Palm Resorts has opened its Coco Style beauty salon at Coco Palm Bodu Hithi. The salon offers haircutting and styling, hair ironing and curling, hair removal, galvanic anti-aging facial treatments and make-up application.



Jumeirah Restaurants, a division of hospitality company Jumeirah and Caprice holdings is launching The Ivy Restaurant in Dubai, scheduled to open in The Boulevard, Jumeirah Emirates Towers in the spring of 2011. Open for lunch and dinner the restaurant can cater up to 172 people plus 16 guests in the private dining room.



Sonaisali Island Resort in Fiji has equipped its popular Sunset Terrace Restaurant, Tale Bar, with new furniture including new poolside loungers. The furniture designed in the Philippines is said to be extremely comfortable and relaxing. This is the first stage of an extensive refurbishment for Sonaisali set for 2011.



WIN A TRAVELSIM



Every day this week, **Travel Daily** is giving one lucky reader the chance to win a **TravelSIM** card.

Travellers can now potentially save hundreds of dollars on their mobile phone international roaming costs thanks to a service called TravelSIM - the mobile phone service for international travellers. TravelSIM works in over 180 countries around the world and provides low cost roaming including free to receive calls in over 70 countries.

TravelSIM retails for \$49.95 with \$5 included call credit.

Email info@ftmonline.com.au for any enquiries regarding TravelSIM.

For your chance to win a TravelSIM card today, be the first person to send through a correct answer to the question below:

TravelSIM language translation service covers how many languages?

Email your answer to: travelsimcomp@traveldaily.com.au
Hint! Visit www.travelsim.net.au

Congratulations to yesterday's lucky winner, **Stacey Collyer** from **FCm Travel Solutions**.



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Harvey World Travel is the most recognised retail travel brand in Australia. With a passion for travel and a dedication to excellence in service, the strength of the Harvey World Travel brand is our people.

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To be successful in this role you will have a proven track record in business development, sound exposure and knowledge of the retail travel industry, strong business acumen and excellent relationship management skills.

If you are ready for an exciting opportunity with a market leading brand, look no further.

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A&K Oz adventure

ABERCROMBIE and Kent is offering a six day 'Great Ocean Road Experience' for a group of three couples priced from \$3450pp when booked by 22 Dec and for travel until 15 Jun 2011 - abercrombiekent.com.au.

AFTA UPDATE

the latest insights from AFTA's Chief Executive,
Jayson Westbury



It's the first of December, 2010 and we are into the final run to Christmas.

There definitely appears to be a strong end to the year having just attended a number of travel conferences with agency owners telling me they are having a much better year than last and that bookings are holding well. While this may not be the case for everyone, it does appear that it is more good news than bad.

Having just returned from Hong Kong and the Jetset Travelworld National Conference held in Disneyland I have been embraced by the magic of Disneyland. There is no doubt that Disneyland brings out a smile on everyone's face - no matter how much you try to be grumpy!

Jetset Travelworld had an action packed agenda with a range of terrific speakers including the founder of Contiki, John Anderson. John spoke about how his company was started and told some amazing stories about the good old days and how he created the company with his team into what is today an iconic, established and trusted international brand.

After speaking to many of the JTG members it appears the new slogans for Jetset Travel and Travelworld have been well received and sets the group up well for a strong year in 2011. Well done to all involved for staging a magical conference.

You would all be up to date now on the change of government that has occurred in Victoria as a result of the state election being held last weekend. This is relevant to the travel industry as it means that a new Minister for Consumer Affairs in Victoria will be named and more than likely different views, as the coalition forms government and appoints new ministers and a new cabinet.

With the Ministerial Council meeting of Consumer Affairs Ministers set for this Friday, I am unsure what impact this will have at this stage; however I would expect that the long-awaited PricewaterhouseCoopers report should be released after the meeting.

We continue all to wait patiently for the outcome of the MCCA meeting which will then allow the industry to consider recommendations and work with the Ministers on a mutually acceptable and workable system for the future.



Travel Services Consultant – North Sydney

Established in 1981, Discover the World Marketing has over 80 offices in more than 60 countries. Discover represents more than 55 major clients worldwide, and the Australian office represents a variety of clients including airlines, hotel chains, a cruise line and other global travel companies.

We are currently seeking a highly motivated and suitably experienced employee to join our team. The role is an opportunity for an experienced Consultant or Reservations Consultant who is seeking their next challenge.

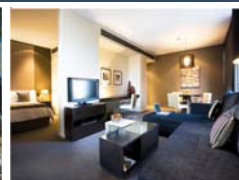
Reporting to the Operations Manager, the successful applicant will be required to work closely alongside our preferred Wholesalers and Retail Travel Agents to sell our product range, and in addition, be involved in handling booking and product related enquiries. Ideal candidates will have a cruise background and relevant travel qualifications.

Remuneration will be in accordance with experience.

Click here to view the full job description and to apply.

Applications close Friday 6th August 2010.

Send in your Christmas photos and win a night in a Penthouse Suite!



"It's beginning to look a lot like Christmas."
Travel Daily's popular Christmas photo competition is back!

Our good friends at Fraser Suites Sydney want to celebrate the festive season with the travel industry, and are asking you to send in your work Christmas party photos throughout December.

At the end of the month, the judges will select their favourite photo and the person who submitted this will win an overnight's stay in a luxury Penthouse Apartment, sparkling wine & a fruit bowl upon arrival & complimentary car parking. Bonus points will be awarded for photos that include a copy of the TD issue.

So get into the spirit and start snapping, then email your festive photos (including names of the people pictured) to:
xmasphotos@traveldaily.com.au



CWT Australasia

CARLSON Wagonlit md Australia David Greenland will also take on responsibility for the company's New Zealand operations, under a new structure announced today.

Greenland will become Managing Director Australia and New Zealand, in support of CWT's "growth strategy to boost market presence in the region" - and in particular enable CWT to compete more effectively in NZ.

Greenland has been running CWT Australia for the last two years, and is also an AFTA director.

Jumeirah to Baku

JUMEIRAH Group has signed a new management agreement for the Venu Bilgah Hotel in Baku, Azerbaijan which is scheduled to open in 2011.

The property will feature 176 guestrooms and suites facing the Caspian Sea, along with 14 villas, conference facilities and traditional Turkish bath areas.

Agents off to Samoa

KIMBERLY Meehan from Harvey World Travel in Canberra, and Dale Watkins of Travel Cafe in Hastings, are the lucky winners of five night holidays in Samoa courtesy of Coconuts Beach Club Resort, after completing selected agent training modules on www.trainingmodules.travel.

TTF Sydney vision

LOBBY group TTF Australia has urged the opening up the Garden Island defence base in Sydney Harbour to cruise shipping, as part of a new 'Vision for Sydney Harbour' released this week.

TTF says the plan is necessary to "reverse the decline in Sydney tourism" as well as improve the experience for locals.

As well as the Garden Island cruise ship proposal, the plan envisages a new Harbour Hopper dedicated hop-on hop-off ferry service around key attractions, as well as a multi-day Great Harbour Walk incorporating the city, national parks, heritage sites and unique accommodation.

TTF is also urging the creation of a city-based helicopter service.



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Get set for mo photo voting

TOMORROW the official *Travel Daily* poll on the best November facial hair growth in the Australian travel industry will kick off, with this year's entrants in our exclusive competition currently being loaded onto the *TD* website at www.traveldaily.com.au.

P&O Cruises World Cruising is offering a fabulous seven night cruise on board *Arcadia* from Sydney to Fremantle as the major prize, while other winners will receive cricketing memorabilia and gift packs.

To whet your appetite for the fuzzy festival, below are some of the hirsute hunks who have sent in their entries so far.

Send in your pics as soon as possible to pomocomp@traveldaily.com.au.

RIGHT: the mega-spunky Virgin Blue Manscapers have returned this year, eclipsing their 2009 efforts by \$500, having raised over \$5000 for November 2010.

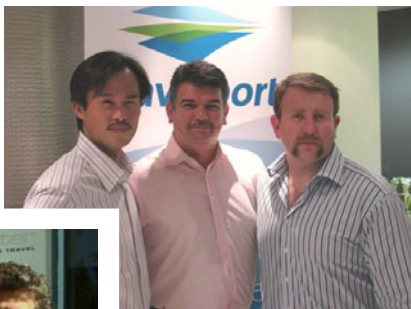
Back row from left: Daniel Fisher; Chris Rosser; Adam Barwick; Michael Vriesekolk; Andrew Maister; Mat Orford. Front row: Steve Volz; Nick Taylor; Cyrus Sarkari; and Glenn Broadhurst.



LEFT: The Mobile Momen of MTA Travel Australia are pictured from top left: Jeremy Davis, IT Helpdesk; Nik Donovan, IT Helpdesk; Roy Merricks, MD; Andrew Challinor, GM; and Ben Merricks, CIO.

RIGHT: The Travelport team had a hairy month too, raising more than \$550.

From left: Kevin Lu, Account Executive; Sean Cummins, Country Manager; and Gary Harford, National Sales Manager.



LEFT: Globetrotter Corporate Travel also gave the razor a rest, with the 'MO Globetrotter team' pictured with their extended facial hair: Robert Bacso, Murray Skea and Mario Blasius.

Bäst.

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Wotif relocation

WOTIF.COM will this weekend move its 170+ staff in Brisbane to a newly purchased building on the corner of Baroona and Milton Roads, Milton in Queensland.

Wotif will occupy the entire ground floor of the building.

Travel Daily AU
First with the news
Wed 01 Dec 10 Page 7
EDITORS: Bruce Piper and Guy Dundas
E-mail: info@traveldaily.com.au

WIN A FIJI HOLIDAY FOR TWO



Treasure Island Fiji and Air Pacific are giving *Travel Daily* readers the chance to win the perfect Christmas present.

One lucky reader will this month unwrap an envelope with two return economy **Air Pacific** tickets to Fiji and a voucher for five nights of relaxation at the beautiful **Treasure Island Resort**.

To be in the running, simply help to compose a Fijian version of the "Twelve Days of Christmas".

Every two days we will be asking you to complete (and email in) one of the 12 lines from the song.

Give us your best creative entry and make sure they encompass the treasures that Fiji has to offer.

Email your full entries by **COB 31 December 2010** to fijicomp@traveldaily.com.au.

Click here for competition terms and conditions.

"On the first day of Christmas my true love gave to me _____ in a palm tree."

TREASURE
ISLAND FIJI

AIR PACIFIC
FIJI'S INTERNATIONAL AIRLINE

DTW signs Hainan

CHINESE carrier Hainan Airlines has appointed Discover The World Marketing as its representative in France and the UK, supporting its existing direct flights from Budapest, Berlin and Brussels to Beijing as well as a planned new route from Brussels to Shanghai.

DTW also represents Hainan Airlines in Italy and Israel.

Hainan Airlines, China's largest privately owned carrier, is set to launch flights from Hangzhou to Sydney early in 2011 (*TD* 25 Nov).

Brussels GDS deal

STAR Alliance member Brussels Airlines has signed a full content agreement with Travelport for Galileo and Worldspan-connected users worldwide.

The deal will allow Travelport agents to access all fares and schedules for the Belgian carrier.

QF pax up 8.8%

TRAFFIC statistics for Oct released by Qantas this morning showed that the carrier's overall passenger numbers were up 8.8% on the same month last year.

However most of the growth was in the carrier's domestic operations, with mainline domestic up 5.2% and Jetstar domestic climbing 13.2%.

QantasLink also saw strong demand, with its numbers up 17.9% on a year ago.

QF mainline international passenger numbers were up 1% to 526,000 for the month, while Jetstar international saw a 4.4% increase to 353,000 Oct pax.

Jetstar Asia also saw a strong performance, with passenger numbers up 31.2% to 238,000.

The overall revenue seat factor for all Qantas Group operations was 82.5%, down 0.8 points.



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Tired of working every day of the week and not seeing the rewards? This is an excellent opportunity to make the switch to corporate travel. Join this global TMC in their hugely successful Sydney CBD office, where you will enjoy working in a professional environment on dedicated corporate accounts; no more price beats. You will need a min of 2 years retail travel experience and knowledge of a CRS. Ticketing skills are ideal. You will gain an excellent salary and real career progression.

ARE YOU MULTI-TALENTED & MULTI-SKILLED?

INTERNATIONAL CORPORATE CONSULTANT

SYDNEY CBD - SALARY PACKAGE TO \$59K +

Are you striving to reach the top? Looking for a place where you can make your mark? Look no further – we have the perfect opportunity. Our client is a national TMC and they are looking for an experienced corporate consultant to join their busy Sydney office. You will have a min 2 years corporate travel experience, with excellent international airfare and ticketing knowledge. This is a top role with amazing career development opportunities and a fantastic salary.

TRAVEL, ENTERTAINMENT AND BEYOND!!

AMADEUS AND/OR GALILEO TRAINED TEMP.

SYDNEY CBD – TOP HOURLY RATE

Fancy a change of pace in your normal travel booking requests? If you are ready to shift gears; want to actually use your mind and think on your feet and are passionate about selling travel, then this could be the role for you!

Temp to perm opportunity, starting ASAP.

Must have a minimum of 12 months travel consulting experience and proficiency in either Galileo or Amadeus.

IT'S ALL IN THE NUMBERS

TRAVEL ACCOUNTS ASSISTANT – ACCOUNTS PAYABLE

MELB (INNER) – SALARY PACKAGE TO \$43K + Incentives

Are you an experienced travel accounts assistant looking for a change? Join this outstanding travel company within their accounts team and you will enjoy working within a friendly environment, work/life balance and a high base salary with the opportunity to earn more through incentives. You will be required to have accounts system knowledge having worked in a similar role and understand Galileo CRS. Crosscheck skills

ENJOY YOUR WEEKDAYS

DOMESTIC CORPORATE CONSULTANT

PERTH (INNER) – SALARY PACKAGE TO \$52K (NEG)

This extremely well established corporate company truly has one of the best staff retention rates on Perth! Not only will be working in a friendly & welcoming office, you will be given some of the best perks in the business! Monday to Friday 8.30am to 4.30pm ONLY, additional 17.5% leave loading, 6 weeks leave and a great salary to go with it! Galileo highly desirable & domestic corporate travel experience required.

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CORPORATE TRAVEL CONSULTANT + EVENTS/INCENTIVES

MELB (INNER) – SALARY PACKAGE UP TO \$60K

This boutique travel management company offers a range of services including business and leisure travel, event management and incentive programs. They are looking for an experienced multi-skilled corporate travel consultant with an efficient and accurate approach to join their team. Your main role will be to service a variety of corporate accounts however; you will also assist with events/incentive programs

WORK WITH THE BEST

TRAVEL CONSULTANT

GOLD COAST – SALARY PACKAGE \$50k + BONUSES

Want to work in a team of professionals? Feel you are an exceptional travel consultant? Then this role is for you! Working in this well established office you will have a strong loyal repeat client base. Enjoy selling a range of products including cruises and round the world adventures. Your expertise will not go unnoticed with you earning a solid base salary along with fabulous bonuses. Plus you will only work Mon – Fri hours, no more late nights or weekends! Move to the best today.

MOVE ON OVER TO THE BRIGHT SIDE!

FARES AND TICKETING CONSULTANT

BRISBANE CBD – SALARY PACKAGE \$45K OTE

Are you a retail consultant with strong fares knowledge that is wasting away? Ready to jump behind the scenes? Here is your chance! As a fares and ticketing consultant you will assist industry partners with fares advice, ticketing, problem solving and more. This close knit team believe in helping each other and are always willing to share their knowledge. Enjoy fantastic \$\$, a cherished work/life balance and free tickets. This company is willing to train in ticketing. Don't miss out!

Merry Christmas

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Viva! Holidays 2011/2012 brochure range



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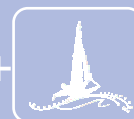
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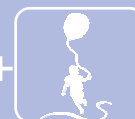
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for the little ones



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From Perth	\$1760	\$1144
From Brisbane	\$1976	\$1557
From Melbourne	\$2081	\$1394

CLUB MED CHERATING BEACH

6 night-all inclusive package
Flights with Malaysia Airline

	Adult (+12)	Child (4-11)
From Sydney	\$1665	\$1241
From Perth	\$1748	\$1218
From Brisbane	\$1665	\$1241
From Melbourne	\$1665	\$1241

CLUB MED PHUKET

6 night-all inclusive package
Flights with Thai Airways

	Adult (+12)	Child (4-11)
From Sydney	\$1974	\$1388
From Perth	\$1807	\$1239
From Brisbane	\$1974	\$1388
From Melbourne	\$1974	\$1388

CLUB MED BINTAN ISLAND

6 night-all inclusive package
Flights with Singapore Airline

	Adult (+12)	Child (4-11)
From Sydney	\$2062	\$1455
From Perth	\$1804	\$1255
From Brisbane	\$2062	\$1455
From Melbourne	\$2062	\$1455

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Date of Issue: 22 November 2010