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Travel Daily AU

First with the news

Mon 06 Dec 10

Page 1

EDITORS: Bruce Piper and Guy Dundas
E-mail: info@traveldaily.com.au Ph: 1300 799 220

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THL US acquisition

NZ-LISTED Tourism Holdings Limited has announced a US\$17m deal for the acquisition of Los Angeles-based motorhome operator Road Bear.

THL said the business has a similar model to THL's Britz, Maui and Backpacker Campervans in Australia and New Zealand.

"Road Bear provides an ideal opportunity to establish a beachhead in the USA, based on an operation that is profitable, a good fit with our existing business and has strong potential for expansion in the largest RV market in the world," said THL chairman Keith Smith.

Road Bear operates around 400 rental vehicles from branches in Los Angeles, San Francisco, Denver, Las Vegas and New York.

Oct arrivals increase 1%

THE trend estimate for short term overseas visitor arrivals into Australia increased 1% between Sep and Oct, with the figures reflecting the ongoing change in the mix of key inbound markets.

Year-on-year arrivals are up significantly from several key Asian countries including China (up 31.7%), Malaysia (36.3%), Korea (26.8%), Japan (19.4%), Singapore (14.9%) and Hong Kong (13%) - while there have been decreases in visits from the UK (down 6%) and the USA (down 9%).

TG phones out

THAI Airways International has advised that it's suffering an outage of the phone lines in its Sydney office today.

A technician is understood to be on the way, but in the meantime TG res can be contacted on reservations@thaiairways.com.au.

SQ A380 to LAX

LOS Angeles is the latest A380 destination to be served by Singapore Airlines, which has loaded GDS inventory for daily non-stop Singapore-Tokyo Narita-Los Angeles A380 flights from 27 Mar 2011.

The superjumbos will replace 747-400s on the route, while the existing A380 SIN-NRT flights on SQ637/638 will switch to an A330.

Overall arrivals are up 6.6% compared to Oct 2009, according to the Australian Bureau of Statistics figures released today, with growth also coming from the top market of NZ, up 5.9%.

Outbound travel is continuing to boom, with the trend estimate for Oct departures up 10.9% to 605,300 movements.

The fastest growing destination for Aussie travellers is China, up 29.4% compared to a year ago, while growth was also seen in travel to the US (up 25.2%), Indonesia (up 22.1%), Fiji (up 18.8%) and Malaysia (up 11.8%).

The trend estimate for outbound travel to NZ fell 1% year on year.

Status bonus OK for agent bookings

QANTAS has clarified its policy for the "double status credit" campaign targeting some members of its frequent flyer program (TD Fri), confirming that the bonus credits are available even if bookings are made via travel agents.

The direct email blast last week offered double status credits for QF international flight bookings made before 21 Dec, for travel 01 Jan-31 Mar 2011.

Qantas spokesperson Jessica Gadiel told TD this morning that the deal targeted a subgroup of the Qantas Frequent Flyer Scheme membership based on travel patterns, allowing them to register for the deal by clicking on a link in the email.

"The extra status points for those members applies to all international bookings with Qantas, whether made direct or through a travel agent," she said.

Today's Travel Daily

Travel Daily today has six pages of news, plus full pages:

- AA Appointments
- China Holidays

Tyler to head IATA

CATHAY Pacific ceo Tony Tyler has been named as the new Director General and CEO of the International Air Transport Association, replacing outgoing chief Giovanni Bisignani.

55-year-old Tyler has been with CX for more than 30 years, and the carrier's ceo since 2007.

He will be succeeded by the airline's Chief Operating Officer, John Slosar, with a replacement coo to be named "in due course".

Tyler said he was "delighted and honoured" to have been chosen to head IATA.

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Travel Daily AU

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Mon 06 Dec 10

Page 2

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10 GOOD REASONS TO VISIT NEW CALEDONIA

3 A Gourmet Paradise

"One of the best French gourmet experiences outside of France"

Gabriel Gaté

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[CLICK HERE FOR THE OTHER 9 REASONS](#)

QF Pacific changes

QANTAS is continuing to deal with the grounding of its A380 fleet, rejigging several flights between Sydney and Los Angeles.

QF11/12 on 07/09 Dec will be operated by a leased Air Tahiti Nui A340-300, while on 11 Dec the QF11/108 service will operate via Auckland using a QF A330-200.

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To celebrate the release of travel film – The Tourist starring Johnny Depp and Angelina Jolie – Visa and Travel Daily are

giving readers the chance to win one of 50 double passes to Visa's travel industry Gold Class events.

We've got tickets for these exclusive screenings on Wednesday 19 January at Gold Class cinemas in Sydney (George St), Melbourne (Jam Factory) and Brisbane (Indooroopilly).

For your chance to win a double pass email thetourist@traveldaily.com.au with the answer to the below question. Don't forget to tell us what cinema location you want to attend!

Q: In which continent is the film set?

For full details on the exclusive screenings and full terms and conditions click here.

We have a number of passes to give away each day and the first correct entries through will score a double pass to their nominated screening.

more people go overseas with Visa. **VISA**

Consumer review delay

THE Ministerial Council on Consumer Affairs (MCCA) has delayed its consideration of the PricewaterhouseCoopers review of consumer protection in the travel industry, with a meeting on Fri agreeing to "seek final advice" from the Standing Committee on Consumer Affairs before its next meeting early in 2011.

However a brief statement in a communique following the meeting acknowledged that the travel industry has undergone major changes in recent years, with AFTA ceo Jayson Westbury saying this recognises the AFTA position that the changing face of travel distribution needs to be considered when developing any new regulations "as there is not a level playing field within the industry".

Westbury congratulated the Ministers for their "considered response at this time," saying the communique is "music to our ears as we now start to work on the detail of what a new regulatory

system might look like.

"Given how long it has taken to get this far, a few more months is a short time to wait in order to be able to get this right," he said.

QF freight focus

QANTAS has announced a boost to its freight capacity across the Tasman, with a 767-300F aircraft to be deployed on the route.

QF Freight Exec Mgr, Stephen Cleary, said the addition of the new aircraft type was in response to "continued strong market demand" and would provide Australian and NZ exporters with more dedicated capacity and better service reliability.

The new aircraft has a 59 tonne maximum payload - 40% more than the previous 767-200F operated by Qantas on the sector.

And the plane will be the carrier's first to feature a new Qantas Freight-specific livery, "in recognition of the significant long-term commitment the Qantas Group is making to its freight operations," Cleary said.

TD readers win

CONGRATULATIONS to Lejla Dizdagic from Anywhere Travel in Sydney who was the lucky winner of the Anantara competition in Fri's *Travel Daily*.

Lejla will shortly receive a fabulous Anantara hamper, while the winner of the TravelSim comp on Fri was Maria Summers of Escape Travel Ballina.

Viva! Hawaii deals

VIVA! Holidays is offering a special range of Hawaii land products available for sale until 16 Dec, in conjunction with an exclusive airfare extension of the current special HA airfare which is now on sale until 10 Dec.

Packages staying 6 nights at the Maile Sky Court lead in at \$1176 incl return Hawaiian flights.

More info 13 27 87.

MARKETING SERVICES EXECUTIVE

The Hong Kong Tourism Board is a dynamic, global marketing organization whose mission is to promote Hong Kong as a unique, world-class, most desired destination. The Board requires a Marketing Services Executive for its Australia, New Zealand and South Pacific operations based in Sydney.

The Marketing Services Executive is responsible for assisting the Trade Marketing Manager in planning, coordinating and implementing marketing projects across all sectors of the travel trade – airline, retail, wholesale. In addition, assistance in specific projects in P.R., Consumer Marketing and Business Tourism will also be required. An understanding of integrated marketing, online, below-the-line and direct marketing is essential.

Ideally, candidates will have tertiary qualifications and marketing experience in a tourism-related field, extensive computer skills, good presentation and communication skills, together with a working knowledge of Hong Kong. Remuneration package will be negotiable but will include medical benefits and superannuation.

Applications should be sent by
20 December 2010 to
E-mail: anna.chui@hktb.com



HONG KONG TOURISM BOARD



Window Seat

ROYAL Caribbean's Australian office is working hard to teach the firm's international operations about Aussie preferences.

At a function in Sydney on Fri to foreshadow the 2012 down under program of *Rhapsody of the Seas*, *Radiance of the Seas* and *Celebrity Century*, md Gavin Smith said that *Rhapsody* hotel director John Rae is currently on two months shore leave writing a manual for the upcoming Australian operations "to educate them about Vegemite and beer".

INTERCONTINENTAL Hotels Group is being sued for \$75,000 by a man who says his door was erroneously smashed open by police in the middle of the night.

The alleged incident took place in Oct at a Holiday Inn Express in the town of Pembroke, New Carolina, with guest Dan Little launching the legal action claiming police officers were led to his room by a hotel staffer, at which point they broke down the door in search of a female suspect.

THE Kimpton hotel chain in the USA is continuing its pet-friendly policies with a special offer of "free four-legged family photos".

The 'Santa Paws' promotion includes an opportunity for "human companions" to bring their cameras and "snap pictures of their pets with Santa amid festive decor while furry friends enjoy treats and toys in the hotel's living room-style lobby".

SECURITY officers at Oklahoma City Airport in the USA were somewhat surprised last week when they found that a passenger in a wheelchair was only wearing a black lace brassiere and panties under her trenchcoat.

TSA agents reportedly gave her an "enhanced pat-down," with a statement saying officials weren't aware whether the stunt was part of a protest against expanded security arrangements.

"Once she went through the checkpoint, she put slacks and a top on," said a spokeswoman, who suggested the stunt was part of a protest against expanded screening in the USA.

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Mon 06 Dec 10

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UK merger review

THE UK's Office of Fair Trading has flagged an in-depth probe into the proposed merger of the retail travel operations of Thomas Cook and The Co-Operative Travel (TD 08 Oct), after initial industry consultation raised concerns.

The OFT says it has now formed a preliminary view that the deal "threatens significantly to affect competition in the supply of travel services, such as package holidays, via retail travel agency outlets in the UK".

In a convoluted process, the OFT has requested that it be designated by the European Commission to look into the pact, with a "view to deciding whether [the merger] should be referred to the Competition Commission for an in-depth investigation".

The retail collaboration will form the UK's biggest high street travel group, with about 1300 shops which would account for about 34% of total retail outlets.

Last week Thomas Cook estimated that the "bold plan" would save it about £35m a year, along with further "upstream synergies" of at least £10m.

BA pax up 5.9%

BRITISH Airways carried 2.48m passengers during Nov, up 5.9% on the previous year.

The strongest growth was on Asia Pacific routes, which saw an 11.7% increase to 122,000, while UK/Europe traffic was up 7.9% to 1.48 million.

Capacity was up 5.1% and the carrier's overall passenger load factor fell 1.2 points to 74.7%.

Overall premium traffic rose 4.5%, while non-premium was up 3.2% for the month.

BA warned that its Dec traffic figures would be affected by bad weather in the UK and Europe.

QFlink Q400 boost

QANTASLINK today announced it would deploy its Bombardier Q400 flagship regional aircraft on the Blackall and Barcaldine routes in Qld from early Feb 2011.

QantasLink exec mgr Narendra Kumar said the move would see frequencies increase to three per week, as well as reducing flying time to Brisbane to under 2 hours.

Airports at both ports were recently upgraded by the Qld govt and local councils.

Agents getting ruined in South America



ABOVE: Bunnik Tours took this lucky group of agents to South America recently with one of the many highlights being a trip to Machu Picchu.

Pictured above overlooking the Inca ruins from left are: Catherine Charlton; Bunnik Tours Adelaide; Leanne Drummond, Harvey World Ballarat; Kylie Hafeez, MTA Travel; Sarah

Barden, Harvey World Travel Dubbo; Jennifer Robertson, Bunnik Tours Adelaide; Foa Nelson, LAN Airlines; David Hammett, Bunnik Tours Adelaide; and Roslyn Carman, RAA Travel Adelaide.

Front row: Dani Inquanti, Bunnik Tours Melbourne; and Stacey Fowler, Trans Otway Travel Geelong.

 Qantas and BA pick up
from over 50 Australian ports
on the way to Europe 

Now we'll meet your customers where they live, instead of the other way around. With a choice of over 50 Australian departure points, Qantas and British Airways make it easy to fly to Europe, all on one ticket.





EMIRATES has once again been generous with its corporate hospitality, hosting a marquee right next to the 18th green of the Australian Open golf tournament in Sydney over the last few days.

Guests were even provided with a classy EK-branded Greg Norman yellow shirt, and the message was reinforced with Emirates' classic red caps to keep the sun off.

Pictured above enjoying the facilities on Fri morning are, from left: new EK vice president Australasia, Barry Brown; Nathalie Fagan from EK corporate sales; Matt Cantelo from the soon-to-list Corporate Travel Management; industry stalwart Paul Glaser; and Michael Carr from AMP.



And inset is Jerome King, Globus; Lorraine Sharp, Insight Vacations; and John Molinaro, Uniworld Boutique River Cruises.

Alaska's new route

ALASKA Airlines has introduced a new thrice weekly service from San Jose, California to Los Cabos, Mexico, as an extension of flights from Portland, Oregon.

The service will operate each Wed, Sat and Sun using a two class 737-800 aircraft.



Corporate Consultant

Goldman Travel Corporation, a leading travel management company located in Sydney, is looking for an experienced corporate consultant to join our dynamic team in our Bondi Junction office.

Applicants must have the skills to work autonomously and be totally focused on customer care. Sabre/Tramada is an advantage, but not essential.

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If you believe this role is right for you or request further information, send through your resume or contact David Goldman at david@goldmantravel.com.au or (02) 8333 7700.

All applications and contact will be treated as confidential.

Send in your Christmas photos and win a night in a Penthouse Suite!



"It's beginning to look a lot like Christmas."

Travel Daily's popular Christmas photo competition is back!

Our good friends at Fraser Suites Sydney want to celebrate the festive season with the travel industry, and are asking you to send in your work Christmas party photos throughout December.

At the end of the month, the judges will select their favourite photo and the person who submitted this will win an overnight stay in a luxury Penthouse Apartment, sparkling wine & a fruit bowl upon arrival and complimentary car parking.

So get into the spirit and start snapping, then email your festive photos (including names of the people pictured) to: xmasphotos@traveldaily.com.au



Melb travel people

A NEW "group" has been formed on business social network linkedin.com which aims to bring together individuals involved in the travel and tourism industry in Melbourne.

To take part, log into the website and search for the group named "Melbourne Travel People".

Nexus signs 250

ONLINE agent-only wholesaler Travel Agents Nexus says it's continuing to grow, with a particularly strong response to a recent TD advertising campaign.

CEO Robert Hansell said that six months after launching more than 250 agents have joined, and the product database has expanded to cover more than 200,000 hotel rooms as well as transfers, tours, attractions and car hire.

He also confirmed plans to have online cruising available for registered agents early in the new year - more information at www.travelagentsnexus.com.au.

Jason's to target Aussie online

NEW Zealand-listed travel brochure distributor and guide publisher, Jason's Travel Media, says it plans to "accelerate online investment targeted to the Australian travel consumer in 2011".

The company announced its results for the six months to 30 Sep 2010 this morning, with NZ\$8.3m in revenue, down 3.5%, and a NZ\$1.2m profit.

Jason's said revenue from its VisitorPoint brochure distribution business and local NZ guides had improved over the previous year, but "the Australian business continues to be challenged with its small base of publications".

Tiger ups HBA-MEL

TIGER Airways will add extra services on its Hobart - Melbourne route over Dec and Jan 2011 to meet with increasing demand.

The airline has carried almost 350,000 on the route since 2008.



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Wotif Amadeus

AMADEUS and the Wotif Group have extended their relationship with the use of Amadeus Master Pricer Agent Fare Families to power the recently launched wotflight.com website.

Amadeus has provided the technology behind Wotif subsidiaries lastminute.com.au and travel.com.au since 2001.

Master Pricer Fare Families expands the search options available to consumers, allowing criteria such as fare type, cabin type and ticket changeability to be compared on a single screen.

Jetstar \$1 fares

JETSTAR is offering its JetMail members fares from as low as \$1 to select Australian domestic destinations in January.

However the special deals will only be available to those who book a Jetstar flight in the next week, for travel before 22 Dec.

Consumers who qualify will be sent a special email in Jan with an exclusive link to the \$1 offer.

Jetstar said the \$1 fares will not be available to/from Western Australia and the Northern Territory, but the sale will also include "amazing sale fares" to selected int'l destinations.

GM, Time Warner back Delta/DJ deal

MORE corporate heavyweights have come out in support of the proposed Pacific alliance between Virgin Blue and Delta Air Lines.

Submissions published by the US Department of Transportation include a letter from vehicle giant General Motors, which says that "with the growing importance of global commerce, Delta's large international network is particularly important to us."

"By partnering with the Virgin Blue group of carriers, Delta will further expand my ability to travel to destinations in the South Pacific, including all of Australia's major domestic cities as well as New Zealand and the Pacific Islands," wrote Kevin Killeen, GM Director Employee Business Travel.

Time Warner's Turner Broadcasting has also backed the DJ/DL pact, with the company's VP Corporate Travel Services, Robert McGurk, urging US Transportation Secretary Ray LaHood to "assist Delta's efforts to expand its US-South Pacific service by approving the proposed joint venture with Virgin Blue".

50 Degrees Treks

SCANDINAVIAN tour operator 50 Degrees North has launched new summer treks in the mountains of Norway in collaboration with the membership-based The Norwegian Trekking Association.

Treks include English speaking guides, transfers, accom and meals - fiftydegreesnorth.com.

A raft of Fiji opportunities



ABOVE: Tourism Fiji has added a new 'social awareness' element to its educational program for Australian travel agents, allowing participants to give something back to the Fijian community when visiting the destination.

The concept was trialled late last month when 88 travel agents took part in a Fijian Mega Famil courtesy of Tourism Fiji, Pacific Blue, Air Pacific and Rosie Tours.

The agents split into different groups and visited the main tourist areas of Viti Levu including the Coral Coast, Suva, the Sun Coast, Pacific Harbour and Denarau, as well as others who went further afield to the Mamanuca Islands, Savusavu and Taveuni plus a three day Captain Cook Cruise in the Yasawa Islands.

As well as getting a full update on the latest Fiji tourism

developments, the agents' social consciousness was expanded during a special day in which they helped to construct rubbish bins for Nadi Town Council, make benches for the patients of Nadi Hospital, decorate a local bus, plant trees and present Christmas sweets to pupils of the Sabeto District School while participating in a 'Great Race' format team building exercise.

Other highlights of the trip including sugar cane juice making and sampling of Noni juice - and of course kava.

Pictured above preparing for a bilibili raft crossing of the Sigatoka River from left are: Luisa Finiasi, Tourism Fiji Australia; with Jaclyn Rush, Udugalage Wickramasinghe, Natalie Dusting and Bridie Roper, all from Qantas Holidays in Melbourne.

CTM float details

CORPORATE Travel Management has been allocated a 9.30am slot for its official ASX listing on 15 Dec (TD 03 Nov).

The company will trade under the CTD three letter code.

BNE connections

QANTAS has advised that its minimum connection time on select domestic routes through Brisbane Airport has increased by five mins to 40 minutes.

Affected flights include MEL-Gladstone via BNE (QF604 and QF600 connecting with QF2308, QF2332) and from Mackay to Newcastle and Melbourne on QF2517 to connect with QF2427 and QF2511/ QF613 respectively.

Flights which have already been ticketed will be honoured, but if any changes are made the new MCT rule will apply.

Free Coolum golf

HYATT Regency Coolum is offering unlimited rounds of golf on the resort's PGA championship course, as part of a package priced from \$170ppts.

The deal includes one night's accom, continental brekkie, unlimited golf, golf carts and a free weekday golf clinic, for travel between 04 - 31 Jan 2011.

More info 07 5446 1234.

AirAsiaX US plans

MALAYSIAN low-cost long haul carrier AirAsiaX has flagged flights to the USA in 2011, with founder Tony Fernandes saying on Fri in Christchurch: "we would like to fly from one of the European points into New York and at some stage into Los Angeles".

He also said the airline is considering other European ports incl Moscow, Budapest and Prague.

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andrew_goold@travelctm.com (Recruitment Coordinator)



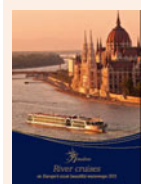


Brochures of the Week

WELCOME to *Brochures of the Week*, *Travel Daily's* Mon feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to brochures@traveldaily.com.au.



Natural Focus Safaris - Canada and Alaska 2011
The new brochure offers cruises, lodging & rail journeys from the Rockies to Newfoundland and up to the Arctic. Cruising is a focus of the program with the addition of InnerSea Discoveries to its portfolio. Expedition style cruising in the Canadian Arctic onboard *Lyubov Orlova* is also being featured - www.naturalfocussafaris.com.au.



Luftner Cruises - Amadeus Europe river cruises
Hot off the presses this new 2011 brochure features a wide selection of cruises on the Danube, Rhine and Main rivers. Also on offer is an early payment discount of 10% off the normal price on bookings paid in full by 15 Dec, plus an onboard credit up to €300pp. For more information see classicvoyages.com.au.



Adventure World's Fez Travel - Turkey, Greece
Turkish based tour operator Fez Travel has a new simplified brochure for 2011 offering over 500 year-round guaranteed departures. Itineraries for budget conscious travellers include the 13 night Shoestring Turkey tour and 10 night Shoestring Silk Trail trip - brochures from TIFS or adventureworld.com.au.

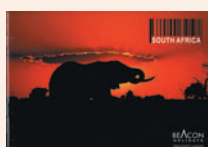


Travel2 - Canada and Alaska 2011/12
This new brochure offers an extensive range of Alaska and Canada products including self drive itineraries, wildlife viewing adventures, car and motorhome hire, VIA Rail & Rocky Mountaineer journeys, hotels, apartments, rustic cabins & lodges.

Travel2 - Bali 2011/12

The newly released Bali brochure offers 52 pages of features covering accommodation in Legian, Seminyak, Lombok and The Gili Islands.

Brochures available through TIFS - or travel2.com.au.



Beacon Holidays - South Africa 2011
Released in a new coffee table layout, this new South Africa brochure offers unique adventures, spectacular wildlife and luxurious accom. Experiences include Kruger National Park, Cape Town, Sun City & self

driving excursions on the Garden Route - see beaconholidays.com.au.



Adventure World - Vietnam 2011/12
This new 2011/12 brochure showcases itineraries in Vietnam, Cambodia, Laos, Thailand, Malaysia, Borneo and Myanmar. 16 new unique experiences are on offer including a 2 night Kinabalu Summit tour, 6 night Flavours of Cambodia trip, and a 14 night Cycling Vietnam itinerary.

Adventure World - Canada 2011

More than 30 packages are included in this new brochure which incorporates features such as a Wildlife Adventure section, Lonely Planet destination introductions, self drive itineraries and the addition of rustic cabins, lodges and ranches within North America.

More info www.adventureworld.com.au.



APT - China Cruising 2011/12

APT has changed its Yangtze River cruise ship from a 400 passenger vessel to the The Sanctuary M.S Yangzi Explorer a 124 passenger vessel. The boutique sized ship offers 62 suites with private balconies, convenient dockings, easier management of excursions and nine fully inclusive packages on offer.

RJ adds Berlin

ONEWORLD member Royal Jordanian Airlines has announced the return of direct flights between Amman and Berlin from 02 Jun next year - over ten years after they were suspended in 2000.

WIN A FIJI HOLIDAY FOR TWO



Treasure Island Fiji and Air Pacific are giving *Travel Daily* readers the chance to win the perfect Christmas present.

One lucky reader will this month unwrap an envelope with two return economy **Air Pacific** tickets to Fiji and a voucher for five nights of relaxation at the beautiful **Treasure Island Resort**.

To be in the running, simply help to compose a Fijian version of the "Twelve Days of Christmas".

Every two days we will be asking you to complete (and email in) one of the 12 lines from the song.

Give us your best creative entry and make sure they encompass the treasures that Fiji has to offer.

Email your full entries by **COB 31 December 2010** to fijicomp@traveldaily.com.au.

Click here for competition terms and conditions.

"On the second day of Christmas my true love gave to me _____ and _____ in a palm tree."



Egypt shark attack

AN ELDERLY German tourist has died while on holiday in the resort of Sharm el-Sheikh in Egypt after being attacked by a shark while swimming in the Red Sea.

The death follows three other recent incidents in which sharks attacked tourists in the area, where beach holidays provide a key source of tourism revenue for the country.

Philippines alert

THE Department of Foreign Affairs and Trade has reissued its travel advice for the Philippines, urging travellers to ensure they take medication to help prevent a range of mosquito-borne diseases, wear light, loose fitting long clothing as well as ensure accommodation is mosquito proof.

The warning follows a reported rise in dengue fever in Manila and neighbouring provinces.

New Rome tax

THE city council of Rome in Italy has announced a new "Contributo di Soggiorno" levy, under which guests staying at hotels will pay €3 per night for four and five star hotels, and €2 per night for other accom.

The only exceptions to the new tax, which becomes effective from 01 Jan 2011, are for children aged under 2 and youth hostels.

The maximum number of taxable nights per stay is 10, and the levy will be paid on the spot by guests as they check out.

A320 revamp

AIRBUS has announced a €1b plan to redesign its key A320 family to reduce fuel consumption by as much as 15% by 2016.

The A320neo project will also "improve efficiency and cut harmful emissions and noise" of the top-selling planes, Airbus said.



SHOPPING FOR A NEW EXECUTIVE ROLE THIS CHRISTMAS?

THE ULTIMATE PRIZE – AWARD WINNING BRAND GENERAL MANAGER RESERVATIONS SYDNEY – EXECUTIVE SALARY PACKAGE AVAILABLE

This award winning travel operation requires a talented Call Centre Manager to take over their National operations. This strategic role will include leading & managing the reservations and support departments with a focus on customer service delivery and staff development. Previous Call Centre experience with an emphasis on development and change management is essential.

SECURE YOUR FUTURE IN TRAVEL TECHNOLOGY KEY ACCOUNT / SALES MANAGER SYDNEY – SALARY PACKAGE DOE

Be responsible for managing, maintaining and developing relationships with key clients through your proactive & strategic approach, ensuring ongoing revenue opportunities are maximized and a true business partnership is developed. You'll have strong commercial acumen, highly developed communication & presentation skills, and functional knowledge of IT/GDS, distribution and e-comm operations.

ENSURE EXCELLENCE IN SALES & SERVICE DELIVERY SALES TRAINING MANAGER SYDNEY – SALARY PACKAGE TO \$70K + incentives

This unique role offers you the chance to combine your skills in sales, training, and management with a growing travel agency. You will be planning, designing and executing innovative training programs that focus on excellence in sales, customer service and product knowledge. You'll manage the team's performance and continue to implement tailored training on a needs basis. Training qualifications essential.

HIGH QUALITY PRODUCT FOR A CLASSY BDM DISTRICT SALES / BUSINESS DEVELOPMENT MANAGERS SYDNEY / PERTH / BRISBANE – SALARY PKGS TO \$80K+

Create a lasting impression on your travel industry clients through your proactive and energetic approach to driving sales. You will represent popular, high quality product and have a motivated approach to growing sales from your region. Ideally you'll have managed a sales territory and can demonstrate how you've achieved great results. Top salaries, car allowance (or car) plus great incentives are available now.

T.E.A.M. - TOGETHER EVERYONE ACHIEVES MORE SALES & MARKETING MANAGER MELBOURNE – SALARY PACKAGE OTE \$80k +

Drive this Sales team to new heights and reap the rewards in this key leadership role. You will need to be a motivated candidate who has the know-how to build and establish a successful sales team taking this company further ahead of their competitors. As a strong communicator you'll be able to work effectively with members of the management team to implement and launch marketing ideas & new procedures.

INSPIRE YOUR TEAM TO GREATNESS STATE OPERATIONS MANAGER BRISBANE CBD – SALARY PACKAGE CIRCA \$80k

Looking for a new leading role? You will be responsible for managing and motivating a team of eight consultants with a focus on air products Complaint resolution, reporting and recruitment will also be part of your day. Sensational fares and ticketing knowledge will be required along with the ability to reach strong service standards and KPIs. Parking will be provided in the CBD along with rewarding incentives.

GREAT TEAMS START WITH GREAT LEADERS RESERVATIONS MANAGER PERTH – SALARY PACKAGE TO \$67k

Are you a strong operational leader who understands the requirements of a large and busy call centre? This Perth based role is looking for a dynamic and driven candidate who can lead by example while generating the best from the leadership team. You will be responsible for reporting structures, rolling out new procedures all the while ensuring your res teams are servicing clients within the KPI requirements.

MORE THAN JUST THE NUMBERS ACCOUNTING MANAGER MELBOURNE - SALARY PACKAGE OTE \$100K

This exciting new opportunity is available for a talented, qualified and experienced Senior Accountant or FC who has worked within the travel industry. Your high attention to detail and experience working in a high volume environment will ensure you help this growing business take advantage of every opportunity when it comes to the bottom line. You'll manage a small team and enjoy working in a fun office.

CONTACT AUSTRALIA'S MOST EXPERIENCED EXECUTIVE RECRUITMENT TEAM

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OR EMAIL YOUR APPLICATION TO executive@aaappointments.com.au

FOR MORE GREAT EXECUTIVE VACANCIES VISIT OUR WEBSITE www.aaappointments.com

Merry Christmas

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