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# Travel Daily AU

First with the news

Wed 03 Feb 10

Page 1

EDITORS: Bruce Piper and Guy Dundas  
E-mail: [info@traveldaily.com.au](mailto:info@traveldaily.com.au) Ph: 1300 799 220

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## QF change fees

QANTAS says its increased \$50 change fee for domestic tickets reissued on/after 01 Sep 09 applies regardless of the date of issue of the original ticket.

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## EK push for more flights

EMIRATES has quietly begun a campaign to further boost capacity into Australia, with the current 84 weekly flight limit to be reached in just over a year.

Continuing the successful 'Emirates A Friend of Australia' approach which saw a 71% capacity boost granted in 2007, the carrier has sent out a letter highlighting its contribution to increased tourism, trade and investment in Australia.

The 2007 pact had allowed EK to plan with certainty, the airline said, with developments since then including the Toll Dnata

### New Pacific brand

NORFOLK and Pacific Holidays has today relaunched under the new name of Omniche Holidays, as it plans to extend its offerings across the entire Pacific, and ultimately beyond.

Omniche owner Mat Christian-Bailey said the new brand is "part of our thinking beyond the norm to create unique and exclusive holiday concepts for individuals, special-interest and other groups."

"We will of course still offer the more traditional, but we are putting together experiential packages with cultural, soft- and not-so-soft adventure and other unique alternative aspects to them," Christian-Bailey said.

The first Omniche Holidays brochures will be available at TIFS from 10 Feb, and there's a website at [www.omnicheholidays.com](http://www.omnicheholidays.com).

airport services joint venture and the recently opened \$125m Wolgan Valley Resort & Spa.

Negotiations on a new air services agreement between the UAE and Australia are set to start soon, according to today's *Australian*, and EK is hoping for the continuation of a policy which treats Dubai capacity separately to that from Abu Dhabi currently utilised by Etihad.

### Shark comp entries

WE'VE had a massive response to our Daydream Island Resort & Spa mini-comp running this week, with hundreds of *TD* readers already sending some great names for the resort's young sharks (pg4).

Just a sample of some of the names suggested so far include Saffron, Finn, Dreamer, Bitez, Fang, Pauline, Hamlet, Mano, Crunchie, Anchor, Oscar, Sharon and Splash.

So for your chance to win a 3 night package for a family of four at Daydream, submit your three names for the sharks by 28 Feb.

MEANWHILE, Daydream Island Resort & Spa has announced it has relocated its reservations dept from the Whitsundays to Brisbane.

The team of 4 joins the resort's sales and marketing office located at Level 1, Unit 6, 7 Hudson Rd, Albion, Queensland.

Res. phone and fax numbers and email address remain the same.

### Today's Travel Daily

*Travel Daily* today has seven pages packed with news and photos, plus full pages:

- AA Appointments
- Consolidated Travel
- Cheval Apartments, London

## Cheval comm deal

LONDON luxury serviced apartment provider, the Cheval Group, has extended its 15% commission offer for stays until 01 May at Phoenix House in Sloane St, Chelsea and Calico House near St Pauls Cathedral.

Rates for a studio apartment start at £119 per night - see p10.

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## Wendy to woo US market

WENDY Wu Tours is continuing to be a major Australian travel industry export success story, with the firm last night confirming plans to expand into the USA.

A new office will open in New York in Jul, with founder Wendy Wu thanking industry partners for their support at Sydney's Shangri-la Hotel and confirming that she'll move from London to New York to oversee the new venture which will begin trading from Sep.

The move follows her successful entry into the UK market where Wendy Wu Tours has become the second biggest operator in its field.

Wu told *TD* that she had identified the US as a huge new market for her highly successful, fully-escorted tours to China which she began 11 years ago with a small staff near Wynyard Station in Sydney.

"Since then, we now take away over 10,000 passengers a year and

### BA cuts SIN-SYD

BRITISH Airways is cancelling its London Heathrow-Singapore-Sydney flights from 08-25 May, according to GDS displays.

During this period BA's only Australian flights will be the daily operation to London via Bangkok.

BA011/12 between LHR and SIN will also drop from daily to five per week between Apr and Jun.

have gone from a very small player to the biggest tour operator ex-Australia for the China leisure group," said Ms Wu.

Her Australian general manager, Alan Alcock, said Wendy Wu Tours will provide a ready-made and proven product to the big American market, supported by a brochure for 2011.

"We expect the business in the USA to be equal to that of Australia in five years," he added.

Because she lives in the UK most of the year, Wendy Wu has become something of a mystery woman; her staff last night said they often get calls from agents asking "is there a real Wendy Wu and what does she look like?"

*TD* can tell you she is a charming, attractive, articulate, highly-motivated woman with a passion to provide the best value-for-money tours for her customers.

"There is still huge interest in the Far East and we've only touched the tip of the iceberg," she said.

### EY Japan launch

ETIHAD Airways has started its first operations into Japan with the launch yesterday of the first Nagoya-Beijing-Abu Dhabi service.

EY will expand its Japanese operations further with Abu Dhabi-Tokyo flights from 27 Mar.

## Window Seat

HOW times have changed in South Africa.

The bolt-hole where Nelson Mandela hid from the apartheid regime in 1963 is set to become a luxury boutique hotel.

While seeking refuge at Liliesleaf Farm in Rivonia, north of Johannesburg, Mandela was eventually arrested before being imprisoned by the government.

Construction of the new 48-room property is set to start in Jun, with the hotel scheduled to open in Sep 2011.

Liliesleaf is protected by a trust, and the hotel project aims to make the property self-sustaining so its role in the freedom struggle is remembered.

SPACE tourists can look forward to some delightful cuisine after a number of South Korean dishes were approved for astronauts by a Russian laboratory.

Ready-to-eat seaweed soup, mulberry juice, bulgogi (a tasty beef dish) and bibimbap - rice, meat and vegetables with garlic and chilli - have all been given the OK, with the move part of a campaign to promote Korean food around the globe.

An official statement said the dishes "helped improve digestion."

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## Wolgan carbon free

EMIRATES' Wolgan Valley Resort & Spa has been named as the first hotel in the world to achieve a carbonZero certificate.

The conservation based resort has met internationally recognised standards to manage and reduce greenhouse gas emissions and neutralising unavoidable emissions by buying a small number of verified carbon credits.

Senior vp resorts & projects for Emirates Hotels & Resorts, Tony Williams, said Wolgan Valley will be completely carbon neutral in about two years time as re-vegetation projects continue to grow and become established.

"This certification is proof of our commitment to guests, to the environment and to Australia," Williams said.

The property, located deep in the Blue Mountains, NSW, will be assessed and reviewed annually for its greenhouse gas emissions and carbon neutral certification.

## SIA back in black

SINGAPORE Airlines has reported a net profit of \$404m for the third quarter, returning to profitability after six months of losses amounting to \$466m.

Group revenue was up 10.9% on the second quarter, and SIA said Jan loads and forward bookings show improving yields.

## Club Med 60th deal

CLUB Med is offering some fantastic deals over the next 60 days as it celebrates its 60th anniversary this year.

Holiday-makers booking a seven night holiday between now and 31 Mar at Club Med resorts in Bali, Phuket, Bintan, Cherating and Kani will save 60% off the price of the second adult's booking.

The same offer applies to six night bookings at Lindeman Island in the Whitsundays.

Deals are based on two people travelling and are available for bookings made until 31 Jan 2011.

## Social media not impacting travel

A SURVEY released in the US into the internet habits of people who travel has found that although they are heavy users of websites such as Facebook and Twitter, they aren't using them for travel planning purposes.

The 2009 edition of research group Travel Horizons' *Travelers' Use of the Internet* report says 105 million US citizens use the internet for travel planning.

The most popular activities on the networking sites were rating products/services (46%) as well as uploading photos or videos (49%), while just 10% of those surveyed used Facebook to seek advice about destinations or suppliers.

## Virtuoso Preview

LUXURY global travel network Virtuoso has added a new Preview program which enables hotels in their pre-opening phase access to the group's advisor members.

"Virtuoso Preview brings this forward-thinking approach to hotels that will complement our existing portfolio and provide our members with market advantages.

"By leveraging the network's assets, we can help impact the success of a hotel's opening when they need it most," said Alber Herrera, Virtuoso vice president of hotels, destinations and tours.

The Chatwal New York is the launch hotel for Virtuoso Preview.

## QF Link flood policy

QANTASLINK is advising agents that it will waive cancellation or rebooking fees for passengers flying to Western and Coastal locations in Queensland affected by serious flooding, through until 08 Feb.

Ports impacted by flood waters include Longreach, Roma, Biloela, Emerald, Hervey Bay, Bundaberg, Gladstone and Rockhampton.

Agents can rebook flights to acceptable alternatives, store credit or apply for a full refund where travel needs to be amended, but must use the waiver number OA9WQLD in the tour code box for all changes.

See [www.qantas.com.au/agents](http://www.qantas.com.au/agents).

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## Broome on the big screen



ABOVE: Broome & The Kimberley Travel; Emma Lucas, Flight Centre Holidays treated a group of agents to a VIP Red Carpet Experience to attend the Melbourne premiere of the feel good movie - *Bran Nue Dae*, starring Jessica Mauboy.

The operator's sales development manager for VIC/TAS/SA, Narelle Welsh, said the movie and publicity surrounding the launch has provided fantastic exposure for Broome, with the cast talking up how much they loved the WA region on TV's *Sunrise* and *Today Show* programs.

"Hopefully this will translate into plenty of interest with clients looking to experience it for themselves," Welsh said.

Some of the agents pictured in the above photo with *Bran Nue Dae* lead stars Jessica Mauboy and Rocky McKenzie include: Rachel Lee, Flight Centre Fairfield; Louise Larsson, Flight Centre Fairfield, Emily Finch, WOW!

Travel; Emma Lucas, Flight Centre Balwyn; Lisa Riley, Toorak Travel; Jackie MacWilliams, Meridian Travel; and Narelle Welsh.

### Scanners rolled out

THE controversial airport body scanners were introduced at Britain's London Heathrow and Manchester airports on Mon.

Passengers who refuse to be scanned will be denied boarding.

### AF-KLM extend GDS

AIR France-KLM has extended its full content distribution deal with Amadeus until Dec 2013, meaning agents connected to the GDS will be able to access the entire range of fares, schedules and inventory of Europe's largest airline.

Amadeus has announced three year agreements with BA and VS and five year deals with Iberia, Lufthansa & Swiss and the SAS Group in recent times.

### NWA.com no more

THE Northwest Airlines website has now been retired following the integration last weekend of the airline's reservation systems and flights into that of Delta's.

Browsers going to [nwa.com](http://nwa.com) are now diverted to [delta.com](http://delta.com).

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## Name the sharks and WIN!



Daydream Island Resort and Spa is celebrating the safe birth of three shark pups in their amazing Living Reef, one of the world's largest man-made living coral reef lagoons.

Mum, Bonnie, a blacktip reef shark, and the three young sharks are doing well, but they each need a name, so Daydream Island has called on *Travel Daily* readers to help!

For your chance to win a three night accommodation prize for a family of four, including buffet breakfast daily, return transfers from the mainland or Great Barrier Reef Airport on HTI, private fish feeding session in the Living Reef, free Stingray Splash, and a \$50 food and beverage voucher, submit your three names by 5.30pm Sunday 28 February 2010.

Email your entries to [namethesharks@traveldaily.com.au](mailto:namethesharks@traveldaily.com.au).

Please include your name and contact details.

The lucky winner will be announced in the *TD* issue on Mon 08 Mar 10.

Terms and conditions apply - see Daydream Island website.



**Travel Daily AU**  
First with the news

### SATC's wine promo

THE South Australian Tourism Commission has launched a brand new tourism campaign aimed at luring interstate visitors to Adelaide and the state's wine region.

The 'Australia's Wine Capital' promo focuses on the number of vineyard cellar doors (over 200) which are located within 1 hour of Adelaide, and will be seen on TV, cinema, print and online until Jun.

Potential visitors can access info about wineries and holidays deals in SA by logging onto the site - [www.southaustralia.com/cellardoor](http://www.southaustralia.com/cellardoor).

### Russian early birds

RUSSIAN Travel Centre has just extended its Early Bird discount and Flexi Bonus on the *Viking Surkov* and *Viking Kirov* for the Waterways of Czars cruise.

The special offers represent a total saving of up to \$4,900 per couple on all available departures during 2010.

Phone 1300 668 844 for details.

### Qantas tail strike

A QANTAS commercial flight operating on Mon from Sydney to Melbourne with 120 pax onboard was involved in a tail strike incident when taking off from Charles Kingsford Smith Airport.

The incident was witnessed by the crew of another aircraft who reported it to the ground, and radioed the Qantas crew.

After levelling off at 5,000 feet the QF plane's crew decided to return to SYD, where the plane safely landed 15 minutes later.

The service was cancelled and pax were rebooked on other flights.

An inspection of the Boeing 767-300 and runway revealed some paint had been scratched off the tail skid assembly and a scuff mark on the tarmac.

Qantas said the rear end of the Boeing 767-300 touched the tarmac when a gust of wind lifted the nose sharply as the plane rose into the sky.

The transport safety bureau is not investigating the occurrence.

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Hawaii Tourism Oceania



## WiFi on the road

SOUTH West Coach Lines is this month rolling out its latest coach for charters, which comes equipped with WiFi internet access, a multi-channel entertainment system and USB re-charge port - 08 9754 1666.

## Kuoni acquisition

GLOBAL travel company Kuoni Group has purchased the US offices of the Destination Management Division (DMD) of TBA Global LLC.

The acquisition is expected to greatly broaden Kuoni's existing global reach in destination management, at the same time enhancing its profile in the US.

TBA Global's DMD has 65 staff in nine office locations spread across the USA, including Chicago, Las Vegas, Miami, New Orleans, Orlando, Scottsdale, San Francisco and Washington DC.

## Travelport

### Partner Marketing Sales Representative

Travelport is a global travel services company which operates major travel brands including Galileo, one of the leading Global Distribution Systems (GDS) in Australia.

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Based anywhere in Australia, you will be an important member of the Partner Marketing team operating in a dynamic, challenging but exciting environment. You will be expected to explore new ideas, challenge the status quo, listen to customers and deliver the solutions they need and value. You will have a strong sales and advertising background with the ability to help grow Travelport's advertising and promotional product sales business.

Key Responsibilities for this role include selling, as required, Travelport's various advertising and promotional products/services to existing and new customers within an assigned territory or customer group to achieve sales goals. The person is also expected to create relevant, targeted advertising campaigns to present and sell the company's products and value proposition to potential customers to close the sale successfully.

The ideal candidate will already be a successful sales person looking for their next challenge. They will have a solid track record for achieving, and often over achieving their sales goals, preferably with a working knowledge of online or advertising sales, in particular as it relates to travel. He/she will be comfortable cold calling and proactively approaching existing and new customers to uncover and understand their advertising/promotional needs to create and sell the ideal campaign that delivers results.

**So, if you wish to work for a company that has been awarded "Best GDS" Asia Pacific and voted #11 in the Top Technology Innovators by InfoWeek500, then please send in your application addressing the job criteria to Kaisser Khater, Human Resources Manager at [kaisser.khater@travelport.com](mailto:kaisser.khater@travelport.com).**

This is a full time position offering an attractive remuneration package of Base + Super + Sales Incentive Plan.

**Please send all applications by close of business 10 February 2010.**



ABOVE: Bhutan & Beyond has just returned from its second Amankora Bhutan fam, hosted in conjunction with Aman Resorts.

The group is pictured here in traditional Bhutanese costume at Amankora Paro prior to a fabulous gala dinner hosted in the ruins of a nearby Dzong (castle).

From left are Gary Ellerton, Travel Edge Redbank QLD; James Irving and Nicola Irving, Bhutan & Beyond; Emma Rowan-Kelly, Wentworth Travel SYD; Fiona Cameron, Traveledge SYD; Recce Farmilo, Out Travel SYD and David Matthews, Discovery Travel SYD.

It's the second fam for Bhutan & Beyond in six months, with each agent able to take a partner along with them on the journey.

## Republica to USA

COLOMBIA'S Aero Republica has applied to the US Department of Transportation to operate regular commercial services between Bogota and Miami, Florida.

The carrier wants to launch flights on the route from Jun.

## New Starwood site

STARWOOD Hotels and Resorts has launched a new portal which identifies properties within the group's portfolio, based on each hotel's branded food, beverage and spa concepts.

The [eatdrinkandmore.com](http://eatdrinkandmore.com) site can also be used to locate hotels based on weddings and events.

Hotel groups which can be searched include Aloft, Four Points, Le Meridien, Sheraton, St Regis, W Hotels and Westin.

Another educational is being planned for Jul 2010, agents wishing to express their interest in participating should contact the operator via their website - [www.bhutan.com.au](http://www.bhutan.com.au).

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# WIN A TRIP TO EUROPE

To celebrate the start of the New Year, Rail Plus is giving **Travel Daily** agent readers the opportunity to win some awesome prizes during the months of January and February.

To enter this great competition, subscribers will this week have to simply correctly identify the name of the train pictured to the right, and come up with a creative caption to accompany this photo.

There will be a major prize awarded at the end of the competition period of a place on the 2010 Rail Plus European familiarisation being held from 28 Apr to 08 May 2010, visiting Northern Italy, Switzerland, France and the UK\* - for the best caption overall!

A weekly prize of a Eurail Select Pass for 5 days in 3 countries will also be up for grabs for the cleverest caption received each week, as decided by the Rail Plus judging panel.

So put on those thinking caps and email your caption and contact details to [railpluscomp@traveldaily.com.au](mailto:railpluscomp@traveldaily.com.au).

Full terms and conditions available at [www.traveldaily.com.au](http://www.traveldaily.com.au).

\*Itinerary subject to change.



**rail plus**  
way to go!

## 3 day expo deal

CATHAY Pacific Holidays has released a three day package for the World Expo in Shanghai, which will run from 04 May-31 Oct this year.

Priced from \$1423ppts ex ADL, BNE, CNS, MEL, SYD or PER the deal includes a day ticket to the expo, return CX fares via HKG, airport taxes, return private car airport transfers, two nights accom and daily breakfast.

More information 1300 137 808.

## EK incentive

EMIRATES is offering travel agents in Vic, Tas and SA the opportunity to win a place on an educational to Redang Island and Kuala Lumpur in Malaysia.

All EK tickets to KUL or domestic Malaysia issued between 08-28 Feb will qualify for the draw, with 8 lucky winners to be chosen for the five day trip which departs 11 Mar.

Send e-ticket numbers by 03 Mar to [agency.sales-mel@emirates.com](mailto:agency.sales-mel@emirates.com)

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## SiteMinder link

ACCOMMODATION providers using the roomMaster 2000 property management system can now automatically distribute their room availability and pricing to online booking sites, with the launch of a global two-way integration with the SiteMinder "channel manager" software.

Supported sites include Expedia, Wotif, Agoda and Booking.com, and reservations are also automatically captured by SiteMinder and dropped directly into the roomMaster system, meaning there's no need to manually re-key reservation data from emails or faxes.

See [www.siteminder.com.au](http://www.siteminder.com.au).

## Grandeur to Spain

ROYAL Caribbean Cruises has announced it will operate its *Grandeur of the Seas* from the Spanish city of Palma de Mallorca from May 2011.

The vessel will cater for the UK market, with 7 night voyages including stops in Spain, France and Italy.

**Travel Daily**  
First with the news

Wed 03 Feb 10 Page 6

EDITORS: Bruce Piper and Guy Dundas  
E-mail: [info@traveldaily.com.au](mailto:info@traveldaily.com.au)

## Concorde trial

FIVE people have gone on trial in Paris this week in a trial over the 2000 Concorde crash at Charles de Gaulle airport.

They're accused of manslaughter in relation to the deaths of 113 people, after a 2002 report which blamed the crash on a piece of metal which had fallen off a Continental Airlines DC-10 shortly before the Concorde took off.

Investigators said that the metal punctured a tyre on the supersonic jet, causing it to disintegrate and send pieces into the fuel tanks which exploded.

However Continental has denied responsibility for the crash with witnesses expected to testify that the plane was already on fire before it reached the metal.

**Travelport**

## Business Development Executive - Melbourne

Travelport is a global travel services company which operates major travel brands including Galileo, one of the leading Global Distribution Systems (GDS) in Australia.

We are seeking a passionate, proactive, Business Development Executive who has experience in travel technology, with excellent communication and relationship building skills.

Based in Melbourne, you will be an important member of the National Sales team operating in a dynamic, challenging but exciting environment. You will be expected to explore new ideas, challenge the status quo, listen to customers and deliver the solutions they need and value. You will have a strong "hunter" attitude with the ability to generate leads and have the maturity to build sound business relationships with key decision makers to close the deal. As a "hunter" you will need to be resourceful and strategic in your approach, have the ability to be persistent and persuasive and create value around a total solutions offering that outlines the key benefits to your opportunities.

Key responsibilities for this role include cultivating a pipeline of prospects and suspects, achieving agreed sales targets, managing the sales provisioning and contributing to the overall profitability of Travelport. You will need negotiation skills, a high degree of commercial business acumen with a proven history of success in a new business channel where you will have cultivated lasting customer relationships. An understanding of the retail travel market (leisure and corporate) and knowledge of, or the capability to rapidly acquire knowledge of Travelport products and services, including the Galileo GDS is required.

**So, if you wish to work for a company that has been awarded "Best GDS" Asia Pacific and voted #11 in the Top Technology Innovators by InfoWeek500, then please send in your application addressing the job criteria to Kaiser Khater, Human Resources Manager at [kaiser.khater@travelport.com](mailto:kaiser.khater@travelport.com)**

This is a full time position offering an attractive remuneration package of Base + Super + Sales Incentive Plan.

**Please send all applications by close of business 10 February 2010.**



## France gastro tour

CELEBRITY chef Serge Danserau will lead his fifth "ultimate French indulgence tour" of wine and gastronomy throughout France in Aug and Sep this year.

The tour starts 30 Aug in Paris, meandering through Champagne, Verdun, Alsace, Burgundy, Sancerre and the Loire Valley and includes gastronomic meals matched with local wines at a number of top restaurants.

There will also be private visits and tastings at famous wineries and cooking master classes with Serge and local chefs - more info French Indulgence 02 9967 5995.

## Australia top for Bali

AUSTRALIA is now the main market for visitors to Bali, displacing Japan with Aussies making up 19.5% of visitors for the 11 months to Nov 2009.

Total arrivals surpassed 2 million, with the figure up 13.6% on the previous year.

## Machu Picchu status

AUTHORITIES in Peru are considering authorising private helicopter flights to Machu Picchu, with access still blocked and concerns about the economic impact on the area.

Local operator Condor Travel said the move is a possible outcome of an emergency meeting with officials to determine the short term plan for tourism there.

Currently UNESCO doesn't permit such flights into the world heritage site, but currently roads and rail services are blocked due to the recent flooding.

The archaeological site remains intact, and hotels and restaurants have only suffered minor flood damage which has been cleaned so they're ready to receive guests.

Condor said it planned to launch promotions to encourage visits during Feb and Mar while transport links are restored, with other attractions including Lake Titicaca, the Amazon River, Colca Canyon and a range of other archaeological sites such as the Sacred Valley.

It's being estimated that the railway from Cuzco to Aguas Calientes will be restored by the end of Mar, while road access is also being worked on.

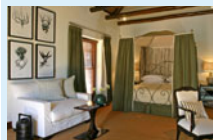


## Accommodation Updates

WELCOME to *Accommodation Updates*, *Travel Daily's* Wednesday feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description to [accomupdates@traveldaily.com.au](mailto:accomupdates@traveldaily.com.au).



NOVOTEL BRISBANE has recently completed a \$1m facelift of its bar, terrace and lobby. The refit includes new carpets, tiles, and glass to create a "cool, crisp mood". The menu at Amber Bar has also been reinvented. Other works to be carried out this year include a refurb to the hotel's Cilantros Restaurant and Terrace, and EAT@Astor bar and cafe.

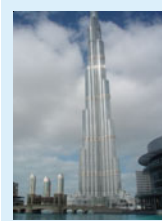


RED CARNATION COLLECTION'S South Africa property, BUSHMANS KLOOF WILDERNESS RESERVE & WELLNESS RETREAT has taken out the gong the world's best hotel in the US Travel + Leisure's *World Best Awards*. The 5-star, 16-room homestead, located about 3 hours drive from Cape Town is set within an ecological oasis, which is a sanctuary to many endangered species of flora and fauna.



ACCOR'S FORMULE 1 property, located at Sydney Airport, last week unveiled a brand new wing, increasing the hotel's room numbers by 70, to a total of 200.

The property becomes one of the first Formule 1's outside Europe to feature the new international F1 room standards, with cleaner lines, larger desk space, a flat-screen TV, wireless internet connection and a new bed configuration. Also in a first for the chain, the hotel features a licensed bar service.



ARMANI has announced it is now taking bookings for its soon to launch ultra luxury property opening in Dubai's Burj Khalifa - the world's tallest tower. The property, designed by fashionista Giorgio Armani, occupies 15 of the lower 39 floors of the structure. Lead in Armani Studio rates in Apr start at AED4,000 (AU\$1,230) per night, for a two night minimum stay. The property is expected to open on 18 Mar.

## Travelport

### Regional Product Manager - Manager, Product Specialists

Travelport is a global travel services company which operates major travel brands including Galileo, one of the leading Global Distribution Systems (GDS) in Australia.

We are seeking a passionate, pro active, Regional Product Specialist Manager who has experience in travel technology, with excellent communication and relationship building skills.

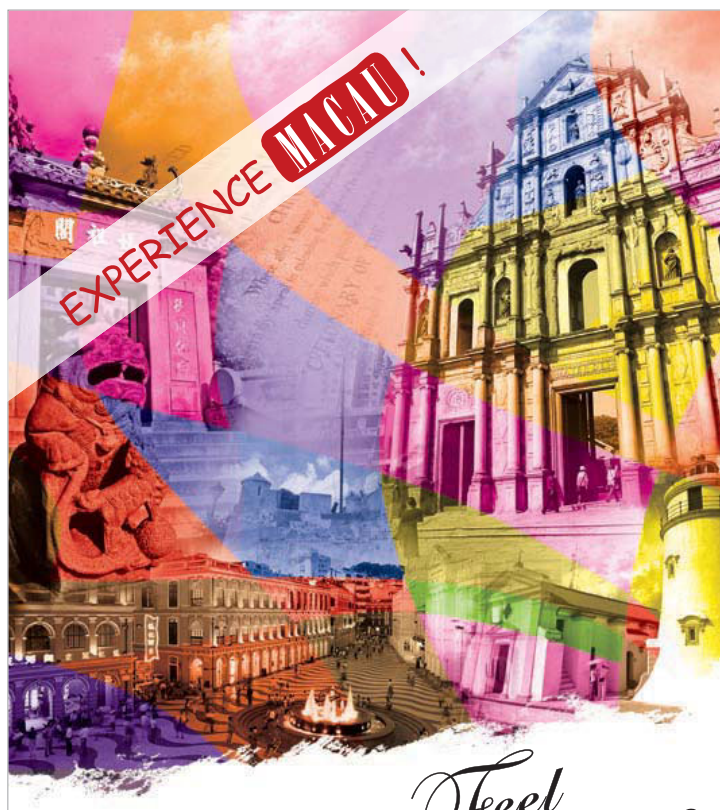
Based in Sydney, you will be an important member of the Product Specialist team operating in a dynamic, challenging but exciting environment. You will be expected to explore new ideas, challenge the status quo, listen to customers and deliver the solutions they need and value. You will have a strong product management background along with refined leadership skills as this role has product and people responsibility for the entire APAC region. Key Responsibilities include managing the regional product specialist team, collating the regional requirements to ensure product viability, regional product deployment and assisting APAC markets to increase user adoption rates.

The successful candidate must have 5 years experience in managing a team, the ability to work effectively with individuals at all levels within the organization and experience in a global company environment within the travel industry having progressively taken on increasing levels of responsibility for a portfolio of products.

**So, if you wish to work for a company that has been awarded "Best GDS" Asia Pacific and voted #11 in the Top Technology Innovators by InfoWeek500, then please send in your application addressing the job criteria to Kaiser Khater, Human Resources Manager at [kaiser.khater@travelport.com](mailto:kaiser.khater@travelport.com).**

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1 - 28 FEB 2010



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# Rewards on Q with Consolidated Travel



**Simply sell Qantas in the month of February and be rewarded!**  
**The top 3 sellers will win the following:**

**First Prize: 2 Business Class tickets to Los Angeles on the A380**

**Second Prize: 2 Premium Economy Class tickets to Singapore**

**Third Prize: 2 Economy Class tickets to Hong Kong**

**But it doesn't end there... You can also earn yourself some shopping vouchers...**

**\$50 voucher awarded per ticket in Business/First Class\***

**\$40 voucher awarded per ticket in Premium Economy Class\***

**\$25 voucher awarded per ticket in Economy Class\***

**Conditions:**

- Valid for tickets issued by Consolidated Travel or via Quikticket on the Consolidated Travel IATA between 1 - 28 Feb 10 on QF International itineraries ex Australia plated to QF (081) ticket stock.
- This promotion is valid to all full time consultants in Australia.
- Infant, Child, Group Sales, Cancelled or Refunded tickets are not eligible.
- Consolidated Travel and Qantas reserve the right to alter or withdraw the promotion at any time.
- Winners will be advised and prizes will be distributed after completion of the promotion.
- Prize winning tickets include taxes.
- \* Vouchers are capped.

To receive your vouchers, please complete the below & fax OR email to the Consolidated Travel Sales Team no later than Friday 5 Mar 10

Agency Name: \_\_\_\_\_ Consultant: \_\_\_\_\_

Ticket Numbers: \_\_\_\_\_

Claim Date: \_\_\_\_\_



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