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Travel Daily AU
First with the news
Thu 14 Jan 10 Page 1
EDITORS: Bruce Piper and Guy Dundas
E-mail: info@traveldaily.com.au Ph: 1300 799 220

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5 TRIPS TO CANADA TO BE WON*
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Canada 2010 Corroboree

Australia drives TT growth

MOST of the revenue growth being seen by Tiger Airways is occurring in Australia, with the carrier revealing that its Asian operations grew just 1.7% in the 2009 financial year. That compared with an increase

in Australian turnover for the carrier from \$40m to \$110m over the same period.

The details are revealed in the prospectus for Tiger's share float, which is upbeat about the prospects for the carrier.

TT is seeking to raise around \$200m, with the proceeds to be used to purchase new planes, pay off debt and possibly buy out some of the existing shareholders.

"The under-developed low-fare, low-cost model in the majority of countries in the region presents opportunities for our future growth," said ceo Tony Davis, also foreshadowing the addition of "new destinations from our existing bases in Singapore and Australia".

The prospectus confirms Tiger made a net loss of \$50m for the year to 31 Mar 09, and a \$8.3m loss for the six months to 30 Sep.

New Amadeus boss

THE president and ceo of travel technology provider Amadeus, David Jones, has announced he will be standing down from his position at the end of the year.

He'll be replaced by Amadeus' current chief financial officer and deputy president, Luis Maroto.

For more of the latest industry appointments, see page five.

Viva suspends SYD

VIVA Macau yesterday said that it would "temporarily" suspend its thrice weekly services between Macau-Sydney from 28 Mar, for up to 9 months (TD breaking news).

A spokesman for the low-cost international airline told TD that Viva had not sold seats beyond 28 Mar so no pax would be affected.

The decision has allowed Viva to boost its Macau-Melbourne capacity by 50% (to thrice weekly from the same date), which according to ceo Dr Reg Macdonald, makes "commercial sense" due to the demand and support from the Victorian market.

"Since we commenced (MEL services) in December our flights have been full," Macdonald said.

He said Viva plans to return to SYD by around the end of the year but it would "actively monitor the route for recommencement of year-round services."

To celebrate the extra MEL flights, Viva is offering one way fares to Macau priced from \$389.

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Creative Thai offer

CREATIVE Holidays is promoting the roll out of its 2010 Thailand brochure today with a special six-night package at the Courtyard by Marriott, incl an elephant trekk Phang Nga Bay tour (and more) priced from \$509pp - see page 8.

Today's Travel Daily

Travel Daily today has five pages of news and photos, plus there are full pages from:

- TMS Asia Pacific
- AA Appointments
- Creative Holidays

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Thu 14 Jan 10

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EDITORS: Bruce Piper and Guy Dundas
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A I R W A Y S

Click for Etihad Interactive Tour

Air India wants gsa

INDIAN flag carrier Air India has today advertised for applications from interested parties to be appointed as its Australian General Sales Agent (TD Fri).

It's part of a global tender in which Air India is looking to appoint GSAs for North and South America, UK/Europe, Middle East, South East Asia, Africa and Australia/New Zealand/Fiji.

A deadline of 06 Feb is specified, with an extensive questionnaire on the Air India website requesting information on potential tenderers including company details, staffing and even photographs of their offices.

Air India is owned by the Indian govt and in recent years merged with Indian Airlines - which is represented in Australia by The Walshe Group.

Air India is in the process of joining the Star Alliance, with accession to full membership expected some time in 2010.

Major OETG expansion

ORIENT Express Travel Group has launched an upgraded version of its Express Ticketing system, expanding it with four additional airlines and also giving access to Galileo travel agents.

The upgrade also includes more Cathay Pacific and Vietnam Airlines destinations, as well as nett European fares on Singapore Airlines, in addition to the first time inclusion of Thai Airways, China Southern, Air China and China Eastern.

More than 50 carriers are now covered by the system, with OETG ceo Tom Manwaring saying Express Ticket 2.0 would "deliver new levels of efficiency for agents."

As well as faster document validation and printing, other new features of the system include 'Express Your Price' in which

agents can nominate and display their selling price on the client's e-ticket receipt.

There's also a same day void function and credit card payment facility, including multiple forms of payment.

OETG is continuing its growth after the formation of the company's partnership with CTG Investments, led by Spiro Alysandratos of Consolidated Travel (TD 24 Aug).

Interests associated with the Alysandratos family also own 17% of Jetset Travelworld.

McDougall ex QR

QATAR Airways has today confirmed the departure of its Australasian manager, Brett McDougall.

McDougall was with Qantas for 25 years before taking up a role with Qatar Airways some years ago, setting up its Melbourne offices before moving to London in 2007 as QR's regional manager for south and west Europe.

He returned to Australia last year in the lead-up to the carrier's new Melbourne services, but left the airline on Christmas eve, with staff informed yesterday.

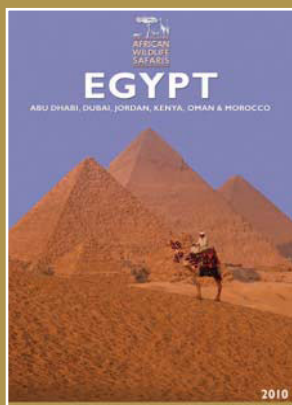
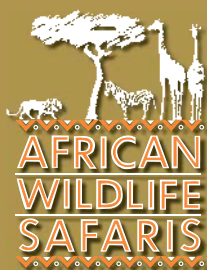
McDougall told TD the parting was "very amicable" and he can be contacted on 0419 260 778.

Solo cruise cabins

NORWEGIAN Cruise Line has said its new ship, *Norwegian Epic*, will feature studio cabins that are dedicated to single travellers.

128 studio staterooms will feature aboard *Epic*, meaning solo travellers in these cabins will not need to pay single supplements.

The studios are set in a private complex spread over two decks and offer around 100 sq feet of living space and access to an exclusive Studio Lounge.



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To be successful in this role you will need to have experience or exposure to selling and/or marketing of cruise product, a strong understanding of marketing principals and how to apply them, good understanding of trade and consumers needs and demands, excellent communications a skills and the ability to deal with people at various levels.

If you are looking for an exciting challenge this could be the role for you. Send your CV to careers@stellatravel.com.au by Monday 18 January 2010



Window Seat

A US football fan is suing United Airlines after a flight delay saw him miss one of his team's games.

Mechanical delays in Dallas and Denver saw the trip from Texas to Arizona take 11 hours, meaning Jason Jones was too late to attend the Fiesta Bowl game lost by Texas Christian University last week.

The carrier has now offered to reimburse him for the flight and his lunch at the Denver airport, as well as two US\$400 flight vouchers - but Jones is also asking UA to pay for his \$1500 game tickets and hotel reservations too.

1CAR1 is certainly going out of its way to help its car rental customers with up-to-date destination information.

Today the wholesaler sent out a 'tweet' on social networking system Twitter advising travellers to Minnesota in the US that it is "illegal to cross state lines (either walking or driving) with a duck on your head."

NEW York's Hotel Pennsylvania has launched a range of initiatives for its VIP (Very Important Pooch) guests staying during the annual upcoming Westminster Kennel Club Dog Show, which will take place 15-16 Feb at Madison Square Garden in New York City.

In the lead-up to the event the hotel will have an on-site Doggie Concierge, a Paw Mall shopping area and a massive indoor Doggie Spa featuring a canine beauty parlour, exercise area, dog masseuse and a special "his/hers relieving area".

JAPANESE authorities have announced road safety plans to make the new generation of hybrid electric vehicles noisier.

Apparently they're concerned that pedestrians aren't able to hear approaching electric cars, and the Ministry of Transport is asking for feedback on possible sounds such as galloping horses or running water.

However most analysts expect the officially mandated sound will be that of a petrol engine.

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Travel Daily AU
 First with the news

Thu 14 Jan 10 Page 3

EDITORS: Bruce Piper and Guy Dundas
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QATAR
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GC dive move

GOLD Coast Tourism has confirmed it will proceed with a feasibility study into establishing a dive site off the south-east Qld coast, in a bid to expand the region's dive tourism offering.

The move could include using a sunk object or the creation of an artificial reef.

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Cook Islands deals

STELLA'S South Pacific wholesale division Talpacific Holidays is celebrating the launch of Air New Zealand's direct service between Sydney-Rarotonga, releasing a range of special deals.

Six-night packages to Rarotonga lead in at \$1315ppts staying at the Puaikura Reef Lodges, or \$2199 to Aitutaki (pre/post in Rarotonga) staying at Tamanu Beach.

There's also deals at the soon-to-open 'adults only' Sanctuary Rarotonga, priced from \$2259pp.

The Air NZ trial service to the Cook Islands (TD 18 Dec) will run for four months from May 2010.

JL/MX codeshare

JAPAN Airlines and Mexicana have expanded their codeshare pact to improve connections between Japan and Mexico.

Mexicana is placing its MX flight code on JAL's daily Tokyo (Narita) - San Francisco and 5 times weekly SFO-NRT services, while JAL will place its code on MX metal on the same route, along with 5 times weekly services between Los Angeles and Leon/Bajio.

JAL will also boost its c'share on MX flights on the Vancouver-Mexico City route from five per week to daily, and MX will do the same on JAL's Tokyo-Vancouver service.

Starwood in Peru

STARWOOD Hotels & Resorts Worldwide has debuted its Luxury Collection Resort brand in Peru following the opening of the Hotel Paracas in the country's south.

The property will be joined by two other new hotels in the future- the Tambo del Inka in the Sacred Valley and the Palacio del Inka in Cusco - under a deal with Libertador Hotels, Resorts & Spas.

Aussie Specialist website rehash

TOURISM Australia has rejigged its Aussie Specialist portal to now feature downloadable itineraries and video footage of the nation's seven key tourism experiences.

The updated site is aimed at assisting overseas travel agents to promote Australia and convert client enquiries into sales.

TA's executive general manager marketing Nick Baker says the enhanced Aussie Specialist site aims to provide an engaging and interactive way for agents to learn more about Australia.

"In creating the new site we are also looking to generate new news about Australia at a time when there is a lot of competition between destinations for the tourist dollar," Baker said.

The portal features four core modules and a quiz and requires agents to score at least 85% before they can qualify as an 'Aussie Specialist'.

More than 23,000 travel agents spread across 110 countries are registered with the program.

FOC primate tour

THE Africa Safari Co. is giving away a free chimp trip for guests booking on a 6 or 8 day safari in Uganda between Jan-Apr 2010.

The offer, which represents a saving of USD\$335ppts, means pax forgo one night at Lake Victoria Hotel but get a night on Ngamba Island, incl chimp fees and more.

Creative incentive

CREATIVE Holidays has launched a new incentive for travel agents offering a grand prize of a trip for two to the UK/Europe valued at up to \$14,000.

To enter the comp, agents need to book and deposit a European or UK holiday for their clients, incl flights with Thai Airways Intl, before 28 Feb via i-CREATE.

Agents selling THAI's Royal Silk or Royal First class in conjunction with UK/Europe land content will also receive a bonus five or 10 entries in the draw.

The winning prize includes two economy class THAI fares to the UK/Europe, seven days car hire in the UK and \$5000 in Creative Hols' land credit.

Travelport

Account Executive - Brisbane

Travelport is a global travel services company which operates major travel brands including Galileo, one of the leading Global Distribution Systems (GDS) in Australia.

We are seeking a passionate, proactive, account executive who has experience in travel technology, with excellent communication and relationship building skills.

Based in Brisbane, you will be an important member of the National Sales team operating in a dynamic, challenging but exciting environment. You will be expected to explore new ideas, challenge the status quo, listen to customers and deliver the solutions they need and value. You will be responsible for managing the business relationships of established Travelport customers and you should have the maturity to build sound business relationships with key decision makers and senior managers.

A travel industry background and working knowledge of travel technology platforms and associated products is essential along with "on road" experience and exposure to a GDS. You must be results orientated with a proven history of achieving sales targets with a strong customer service ethic.

If you wish to work for a company that has been awarded "Best GDS" Asia Pacific and voted #11 in the Top Technology Innovators by InfoWeek500, then please send in your application addressing the job criteria to Kaiser Khater, Human Resources Manager at kaiser.khater@travelport.com before 22 January 2010.

This is a full time position offering an attractive remuneration package of Base + Super + Bonus.

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WIN A MAGAZINE SUBSCRIPTION FOR 12 MONTHS

Are you familiar with the amazing products that Hahn Air Ticketing offer?

This week, Hahn Air is giving five lucky **Travel Daily** readers the chance to win a yearly magazine subscription from a choice of 10 titles (pictured below).

To enter this great competition, simply be the first subscriber to correctly email the answer to the question below to: hahnaircomp@traveldaily.com.au.

TODAY'S QUESTION IS:

How many partner airlines does Hahn Air have ticketing agreements with globally?

Clue! Go to hahnair.com and check out the airline profiles.



Hahn Air operates the world's largest e-ticketing platform and has implemented agreements with over 200 airlines worldwide.

Making the most complex ticketing scenarios simple for travel agents and suppliers like you.



New Hahn Air route

HAHN Air has announced it will commence a twice weekly service between Dusseldorf and Luxembourg, effective 01 Feb.

The carrier will operate an all business class jet on the route.

NBTA to rebrand down under

CORPORATE travel peak body NBTA Asia Pacific has today announced "strategic changes to reflect a stronger and intentional focus on the Australian and New Zealand travel industry markets."

Formerly operating locally as the Australasian Business Travel Association (ABTA), the group became the Asia-Pacific affiliate of US group the National Business Travel Association (NBTA) in 2007.

The changes announced today will see it renamed NBTA Australia/New Zealand, and there are also a range of new tiered membership packages for 2010.

NBTA Australia/NZ will operate its 15th annual conference in Melbourne 22-24 Aug, and it also

has a series of educational events planned around the country.

A new scholarship will also launch this year to recognise the efforts of a novice buyer to the industry - info 02 9456 4470.

Wed's comp winner

CONGRATULATIONS to Natania Hollingsworth of FCm Travel Solutions in North Sydney who was the fastest reader to correctly respond to yesterday's question in the Hahn Air competition that features exclusively in **TD**.

Natania correctly identified that Generali Versicherung AG was the insurance firm Hahn Air has made a deal with for the guaranteed protection of HR-160 e-tickets in the event on an operating carrier's insolvency.

Agents, beware of bogus cheques

TRAVEL agents are being alerted to the latest move by scammers from Africa, which involves them sending unsolicited cheques to be deposited by the supposedly lucky recipients.

Of course the cheques end up not being honoured, but in the process the scammers learn bank account information which they attempt to use for identity theft.

Haitian earthquake

EARLY indications from a level 7 earthquake which struck Haiti yesterday put the death toll in the hundreds of thousands, according to Haitian prime minister Jean-Max Bellerive.

The Dept of Foreign Affairs said 10 Aussies who were known to be in Haiti have been accounted for but a "small number" are missing.

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Looking for a new challenge for 2010?

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We require enthusiastic and motivated Domestic and International Travel Consultants with a passion for the industry. Your exceptional customer service skills coupled with travel experience and Sabre system knowledge will ensure your fulfilment in this role.

You will be required to provide a full range of travel services to our Blue Chip corporate customers in a great working environment. In return American Express will provide you with enviable employee benefits, support and training.

To apply for this rewarding career opportunity, please go to www.americanexpress.com.au/careers then follow the prompts to search and apply. Alternatively, please contact Mayra Rondan on (02) 9271 1215.

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WIN A TRIP TO EUROPE

To celebrate the start of the New Year, Rail Plus is giving **Travel Daily** agent readers the opportunity to win some sensational prizes during the months of January and February. To enter this fabulous competition, subscribers will simply have to correctly identify what country the train featured below is from and come up with a creative caption to accompany this image. There will be a major prize awarded at the end of the competition period of a place on the 2010 Rail Plus European familiarisation being held from 28 Apr to 08 May 2010, visiting Northern Italy, Switzerland, France and the UK* - for the best caption overall!

A weekly prize of a Eurail Select Pass for 5 days in 3 countries will also be up for grabs for the cleverest caption received each week, as decided by the Rail Plus judging panel.

So put on those thinking caps and email your caption and contact details to railpluscomp@traveldaily.com.au.

Full terms and conditions available at www.traveldaily.com.au.



*Itinerary subject to change.

rail plus
way to go!

Fuel levies rising?

MAJOR airlines in the US are reported to be raising their fuel surcharges on long-haul routes by as much as US\$20, as a result of the rising cost of airline fuel.

It's predicted that Australian airlines may react in a similar way to rising oil prices by increasing their fuel surcharges soon.

Currently, oil prices are around the US\$80/barrel mark, compared to lows of US\$34 in Mar 2009.

QF/BA JSA move

THE Australian Competition and Consumer Commission has written to a number of organisations including most airlines and travel industry groups in Australia, asking them to comment on a request from Qantas and BA for an interim authorisation of their Joint Services Agreement which expires 01 Mar 2010.

The deadline for comments on the consultation is 25 Jan.



Sales Representative - PERTH

Malaysia Airlines State Sales Division requires the services of an experienced Sales Representative. Primary responsibilities include: conducting sales calls to all assigned accounts, establish growth plans for individual accounts and monitor revenue performance, be responsible for the development of corporate and incentive traffic and group movements, monitor and manage the market share for key accounts and conduct monthly performance reviews with key accounts.

Please email your application to the HR/Administration Manager perhr@malaysiaairlines.com
Applications close 21 January 2010.

UA match bag fee

UNITED Airlines has lifted its check baggage fee on US flights to bring it into line rivals Delta and Continental Airlines (*TD* yes!).

Pax will now be slugged US\$25 and US\$35 for their 1st & 2nd bag.



Industry Appointments

WELCOME to *Industry Appointments*, *Travel Daily's* Thu feature which has the latest job appointments from across the industry. If you have just appointed someone to a new position and would like to update the industry email appointments@traveldaily.com.au.

Flight Centre WA has appointed Clint Arthur as marketing manager for WA Retail effective 05 Jan. Clint has previously worked in marketing roles for Flight Centre in Victoria and he replaces Jason White who has returned to Queensland.

Sandra Lucero has this week joined the LAN Airlines team in SYD as business analyst for the Australian and New Zealand markets.

Le Lagon Resort, Port Vila, Vanuatu has appointed Allan Kalfabun as the resort's sales and marketing manager.

Amadeus has announced the appointment of Ana de Pro as the travel technology provider's new chief financial officer and Sabine Hansen Peck as vice president human resources.

Travelport

Business Development Executive - Melbourne

Travelport is a global travel services company which operates major travel brands including Galileo, one of the leading Global Distribution Systems (GDS) in Australia.

We are seeking a passionate, proactive, Business Development Executive who has experience in travel technology, with excellent communication and relationship building skills.

Based in Melbourne, you will be an important member of the National Sales team operating in a dynamic, challenging but exciting environment. You will be expected to explore new ideas, challenge the status quo, listen to customers and deliver the solutions they need and value. You will have a strong "hunter" attitude with the ability to generate leads and have the maturity to build sound business relationships with key decision makers to close the deal. As a "hunter" you will need to be resourceful and strategic in your approach, have the ability to be persistent and persuasive and create value around a total solutions offering that outlines the key benefits to your opportunities.

Key responsibilities for this role include cultivating a pipeline of prospects and suspects, achieving agreed sales targets, managing the sales provisioning and contributing to the overall profitability of Travelport. You will need negotiation skills, a high degree of commercial business acumen with a proven history of success in a new business channel where you will have cultivated lasting customer relationships. An understanding of the retail travel market (leisure and corporate) and knowledge of, or the capability to rapidly acquire knowledge of Travelport products and services, including the Galileo GDS is required.

If you wish to work for a company that has been awarded "Best GDS" Asia Pacific and voted #11 in the Top Technology Innovators by InfoWeek500, then please send in your application addressing the job criteria to Kaiser Khater, Human Resources Manager at kaiser.khater@travelport.com before 22 January 2010.

This is a full time position offering an attractive remuneration package of Base + Super + Sales Incentive Plan.

Missing Critical Talent In Your Business?

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Hot Jobs - January 2010

Travel Consultant- Full time & Part time position!

My client is a very well respected and admired organisation. Only the best consultants are employed and this attributes to the 99% staff being retained. Nobody wants to leave this fun, energetic environment.

With open communication to senior management you have the potential to earn big \$\$\$ This is due to the commission structure working in your favour. You must be able to bring your own existing client base. The average full time consultant earns 85K p.a. but it's the working environment that makes staff look forward to come into work each day. Full time employment with a steady base salary offers huge commission earnings. Working in Galileo, my client is looking for experienced consultants. If you fit the above criteria, apply now.

Contact Sally Matheson T: 02 9231 6444 E: sallym@tmsap.com or [apply online now!](#)

Domestic Consultant - North Sydney

- **Minimum 12 months experience**
- **Knowledge of any CRS**

Join this well known Corporate Management company. Must have good airfare and destination knowledge.

Contact Karen McGrath T: 02 9231 6444 E: karen.mcgrath@tmsap.com or [apply online now!](#)

Reservations Consultant - Sydney CBD

- **Minimum 12 months experience**
- **Great incentives**

Join this young funky team and show off your exceptional customer service skills. Must have a "can do" attitude.

Contact Karen McGrath T: 02 9231 6444 E: karen.mcgrath@tmsap.com or [apply online now!](#)

Corporate Travel Consultant, Northern Beaches

- **Great location**
- **Rewarding salary**

Our client a corporate agency in the heart of the Northern Beaches is looking for an experienced Corporate Consultant. Min. 2 yrs experience (retail or corporate). Great office location with parking available.

Contact Sally Matheson T: 02 9231 6444 E: sallym@tmsap.com or [apply online now!](#)

Australian Travel Specialist - Brisbane

- **Famils, travel perks and incentives**
- **Ongoing training and career development – earn what you deserve**

Award winning global wholesale travel company who provide a social and supportive environment seek a sales savvy travel consultant. Interviewing now, don't miss out.

Contact Anna Mayze T: 07 3262 8760 E: anna@tmsap.com or [apply online now!](#)

International Corporate Consultant - Brisbane

- **Fun, dynamic and great office environment**
- **Fantastic company benefits**

This successful corporate travel company is committed to providing great travel accompanied by professional service to all travellers. They are currently seeking an experienced corporate travel consultant to join their corporate team in a busy and booming agency.

Contact Alex Sleba T: 07 3221 9916 E: alex@tmsap.com or [apply online now!](#)

Super salary, super commission, super position - Gold Coast

- **Successful, friendly and driven travel team – easy to make commission as company is thriving**
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Immediate start required – Interviewing now....don't miss this opportunity!

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Reservations Consultant - Sydney

- **North Shore Location**
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Booking Hotels and car leasing worldwide, you will be part of a friendly, fun and successful small team. Walk to work and enjoy making reservations over the phone for this very reputable company. Job security is high as these guys have been around a long time! You must have experience working to targets. Hours are Monday to Friday 8.45am to 5.30pm. Start ASAP!

Contact Sally Matheson T: 02 9231 6444 E: sallym@tmsap.com or [apply online now!](#)

Corporate Consultant - Sydney CBD

- **Growing National Corporate Travel Company**
- **Great Management**

Our client a reputable Corporate player in the CBD currently looking for an experienced International or multi consultant.

Contact Karen McGrath T: 02 9231 6444 E: karen.mcgrath@tmsap.com or [apply online now!](#)

Corporate Consultant- Perth

- **Make the move to Corporate**
- **Leading TMC**

Fantastic opportunity to make your move into corporate, if you are an experienced retail consultant and want to start the New Year in a corporate environment – now is the time to move and quickly!

Contact Sally Matheson T: 02 9231 6444 E: sallym@tmsap.com or [apply online now!](#)

Inbound Travel Co-Ordinator – Sydney CBD

- **Knowledge of South East Asia & Indian Markets**
- **Experience in FIT or Group Tour quotations**

Well know inbound operator is looking for an experienced Inbound Consultant with a minimum of 2 years experience to join their busy team.

Contact Karen McGrath T: 02 9231 6444 E: karen.mcgrath@tmsap.com or [apply online now!](#)

International Leisure Consultants - Brisbane

- **Always dreamed of working in a supportive and lucrative team environment?**
- **Strong repeat clientele**

Join this dynamic, award winning agency that thrives on delivering exceptional travel services for their clients. Realistic sales targets and a busy agency means you will earn exceptional commission. Don't wait any longer.

Contact Anna Mayze T: 07 3262 8760 E: anna@tmsap.com or [apply online now!](#)

Retail consulting –Brisbane

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- **15mins from CBD**

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- **Modern offices, friendly environment**

Do you love selling travel? Have you consulted for a minimum of 12 months? If so - call us now.... will look at people with Galileo or Sabre experience.

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*** NEW TOP JOB OF THE DAY***

HIGH PROFILE INDUSTRY SALES ROLE

TRANS TASMAN - SALES MANAGER

SYDNEY – SALARY PACKAGE CIRCA \$80K INC CAR

This prestigious international organisation has a rare opportunity for an EXPERIENCED industry Sales professional to represent their product across the Travel Industry. You will be capable of working independently on the road, manage a call cycle and effectively grow the sales revenue from your territory.

Regular travel is required and you will be a well respected, honest and friendly person who builds great relationships.

BIRDS OF A FEATHER, FLOCK TOGETHER

EXCITING CONTRACT OPPORTUNITY

SYDNEY CBD – TIP TOP HOURLY RATE + SUPER

Our client is an innovative company looking for a talented and successful temp for 4 months! No face to face consulting; this is a call centre environment selling all aspects of international and domestic travel to members only. Work with funky, like minded professionals that work hard, play hard and know how to have fun! This role is to start ASAP and you will need to display strong AMADEUS skills, along with an exceptional and polite phone manner.

BE A PART OF THE SUCCESS STORY

CORPORATE TRAVEL CONSULTANTS X 8

MELBOURNE (INNER) – SALARY PKGE CIRCA \$45K

This outstanding TMC is in growth mode again and your opportunity to be a part of the success starts now! With multiple positions on offer, experienced corporate consultants with Sabre skills and strong international fares knowledge should apply now. This company certainly knows how to look after their employees; some of the many benefits include a generous salary, 10% super and paid parental leave.

WHAT'S YOUR SPECIALITY?

WHOLESALE TRAVEL CONSULTANTS

MELBOURNE (INNER) – SALARY PKG TO \$40K+

Our client is looking for a number of consultants to join their growing team and if you're a well travelled travel consultant who has a passion for experiencing unique destinations, you'll love working for this company! Extensive personal travel to either Africa, South America or the Middle East is required along with a background in either wholesale or retail travel. Great salary and discounted travel on offer!

WATCH YOUR BANK BALANCE GROW!

CORPORATE TRAVEL CONSULTANT

PERTH (INNER) – SALARY PKGE TO \$60K + OTE

Is increasing your salary on your wish list this year?

If you are a hardworking, dedicated travel consultant with the ability to exceed sales targets; you will not only increase your salary with this company, you will be earning one of the highest in the travel industry! Monday to Friday hours too. To succeed, you will need a vibrant personality to fit into this fantastic team and strong CRS and customer service skills.

SAY GOODBYE TO CALL CENTRES

TOP IMPLANT ROLE - CORPORATE TRAVEL

PERTH (SOR) – SALARY PKG UP TO \$58K

Find yourself based in this great implant role where you will be have the support network of a larger company behind you. You will have senior corporate consulting skills to oversee situations that may arise and strong client relations skills. Don't get stuck in a large call centre – take on this role today! This is a brilliant opportunity with an excellent salary to match – be quick!

TAKE FLIGHT & WORK FOR AN AIRLINE!

AIRLINE FARES AND TICKETING SUPPORT X 5

BRISBANE CBD

SALARY PKG TO \$45K + BENEFITS

Calling all fares and ticketing gurus! We have three different organisations including a major international airline, looking for experienced fares and ticketing specialists to join their teams. Take your pick, with the working conditions that best suit you. You will have experience in one or more CRS systems, excellent customer service skills, Fares and Ticketing 1 & 2 and a good understanding of corporate and retail agency operations. If a customer service role is for you, call today for a chat!

A BREATH OF FRESH AIR

RETAIL CONSULTANT WITHOUT WEEKENDS!

BRISBANE NORTHERN SUBURBS

FANTASTIC SALARY PKG

Sick of sales targets? Ready to have your weekends back? This growing company is looking for an award winning consultant who puts the customer first. No longer will you have to work towards pesky sales targets and no more weekend work. Each day will see you take on a new destination, develop your group skills and work in a fun and supportive team. Min 12 months retail consulting experience and a can do attitude a must.

THAILAND 2010



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