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Travel Daily AU
First with the news
Mon 18 Jan 10 Page 1
EDITORS: Bruce Piper and Guy Dundas
E-mail: info@traveldaily.com.au Ph: 1300 799 220

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★ 250K OTE
★ Leading Travel Technology Company
★ Reporting to Managing Director
TMS ASIA-PACIFIC
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New LHW role

KATEY Matthews has been appointed to the newly created role of Regional Director Australia and New Zealand for The Leading Hotels of the World.

Matthews has extensive hotel sales experience, moving after four years as Director of Sales & Marketing for Shangri-La, and before that with Taj Hotels.

She will work closely with the existing LHW Sydney team of Kevin Kirby and Mandy Lovell.

LHW Vice President Asia Pacific, Philip Ho, said Matthews would be implementing the group's new corporate direction, adding that he had "full confidence that she will increase the importance of the Australian and New Zealand markets to LHW hotels worldwide."

Sunlover Holidays
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OUT NOW
Gold Coast
Order your brochures @ www.tifs.com.au
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The Queensland Specialists

Pacific Flier launch stalled

STARTUP carrier Pacific Flier has been forced to hold off on the launch of passenger and cargo services between Brisbane and Micronesia by a few weeks due to objections from two rival airlines.

The new carrier, which has a General Sales Agreement for pax sales in the region with Travellers Air Services, was expected to

initially start up flights from Guam to Palau, Australia and the Philippines, revealed exclusively by TD (TD 21 Aug), from 07 Jan.

However, according to an online forum the official comment from the Palau-based airline is: "Due to competitor airlines in the region making last minute objections to us flying, the relevant authorities have to review submissions."

"Unfortunately due to these objections we have had no choice but to delay the launch of the airline," it said.

The fledgling carrier says the objections will not prevent it from flying and that it "will be in the air and operational very soon, giving people real choice for flights to and from Micronesia."

Pacific Flier was unable to comment on the delay prior to *Travel Daily's* deadline today.

Scenic to Lhasa

SCENIC Tours has added a three night visit to Lhasa, Tibet to its 2010 China & Vietnam program.

See TD's 'Brochures of the Week' feature on page 6 for info.

7 pages of news!

TD today has seven pages of news, plus pages from: (click)

- AA Appointments
- Explore Holidays

JAL set for Skyteam

REPORTS from Japan are suggesting the beleaguered Japan Airlines is set to accept an offer from Delta Airlines which would see the Japanese carrier switch from oneworld to the Skyteam airline alliance.

Japanese newspaper *Yomiuri Shimbun* said JAL and Delta on Fri "reached a basic agreement on a comprehensive tie-up that mainly features code-sharing flight services" from Apr next year.

The report says the airlines are set to seal the deal once new JAL management is in place, after the carrier begins a restructuring process this week which is expected to include bankruptcy.

oneworld carriers downplayed the newspaper story, with an AA spokesman saying "we have no reason to believe this unsubstantiated and speculative report".

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LAST WEEK TO REGISTER
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Event - 5.30pm till 8.30pm
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MELBOURNE Tuesday 9 February
SYDNEY Wednesday 10 February
BRISBANE Thursday 11 February

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Page 2

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RENAULT EURODRIVE



Fiji on TV

TOURISM Fiji has launched a three week east coast capital city television advertising campaign, in conjunction with Air Pacific and a range of wholesale partners.

Participants include Qantas Holidays, Jetset, Travelworld and House of Travel's retail offshoot Specialist Holidays, and there are a range of inclusive holiday packages which also feature special rates for children.

Prices lead in at \$975ppts for six nights ex BNE incl breakfast, \$999ppts ex MEL and \$865ppts ex SYD, with children under 12 costing just \$99 incl air, accom, all meals and activities.

For Melbourne and Brisbane departures adult travellers also receive a FJ\$750 per person bar, spa and/or hotel activity credit.

Tourism Fiji Regional Director for Australia, Paresh Pant, said the campaign was designed to motivate both travellers and the trade, as well as to "draw further attention to the incredible value Fiji continues to offer to Australian travellers".

See www.fijitime.com.

THE BIG PROMOTION
MAKES EVERYTHING ELSE SEEM SMALL

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This is how we holiday

REGISTER TO PLAY
GAME 1 AVAILABLE NOW

Wilson DriveTravel return

TONY Wilson has re-emerged as the sole director and secretary of the company which now operates the Drive Travel websites, which were previously operated by his Global Travel Corporation which collapsed just over a year ago owing over \$3m (TD 29 Oct 08).

The websites, which also include brands such as Canal Boat Holidays, Motorhomes Worldwide and LuxuryCarHire.com, detail only the ABN of the company behind them - which ASIC records reveal as the intriguingly named Reinvention Holdings Pty Ltd.

This company was formed in Nov 2008, just days before the receivers of Global Travel Corporation confirmed they had been unsuccessful in their

BA sued over 'slur'

LEGAL action has been launched against British Airways over its policy which ensures that male passengers are not seated next to children they don't know.

A 33-year-old businessman, Mirko Fischer, has accused the carrier of "branding all men as pervers for no reason".

He became aware of the policy when travelling in a middle seat beside his wife, who was in a window seat, with a 12-year-old boy in the aisle.

A BA flight attendant allegedly ordered him to move, with Mr Fischer claiming to be so humiliated that he's initiated the sex discrimination lawsuit.

"I was made to feel like a criminal in front of other passengers," he said.

BA said it wouldn't comment on the matter until after the court case is finalised.

attempts to sell the business as a going concern (TD 12 Dec 08).

Reinvention's founding director was John Voitin, a Melbourne lawyer, while another director Annabelle Warry was appointed on 23 Dec 2008.

Voitin resigned in Feb 2009, while Warry resigned 01 Sep 09 - the same date that Tony Wilson was appointed as the company's director and secretary.

The Drivetravel.com website looks almost identical to before the company's collapse.

Wilson attracted controversy in 2007 when he withdrew from the Travel Compensation Fund, saying it wasn't necessary for the firm to be a participant since it wasn't operating as a travel agency.

This in turn meant that the businesses weren't part of AFTA or the Council of Australian Tour Operators, and eventually their logos were also removed from the website after complaints from other industry operators.

Credit card swiped

A FORMER Virgin Blue baggage handler has been ordered to pay restitution after he admitted stealing a credit card from a passenger's luggage.

29-year-old Reece Sinclair worked at Brisbane Airport, and reportedly took the card from luggage which had been left at the check-in, using it to buy DVDs, jewellery and a \$708 "Dr Grodbort's Victorious Mongoose ray gun" collectible.

DJ confirmed Sinclair was no longer an employee, saying it had cooperated fully with the investigation and "has zero tolerances for any such breaches."



Window Seat

QANTAS will help Sydney celebrate Australia Day in style, with the carrier confirming it will fly one of its A380 superjumbos at low altitude over Sydney Harbour on 26 Jan.

The aircraft will fly over the Sydney Harbour Bridge at 6000m between 3.10pm and 3.20pm on Tuesday week.

VISITORS to central Moscow were treated to a very unusual billboard display last week, after hackers managed to break into the control system for a giant advertising screen on a main road about 2km from the Kremlin at around midnight.

Rather than the usual advertisements, the screen began displaying a graphic pornographic movie, which reportedly caused a major late night traffic jam.

THIS is a problem not often seen in the Australian snowfields.

Operators of a ski resort in Scotland have been forced to close the slopes because there's just too much snow.

Cairngorm Mountain in the country's northeast has had more than 185cm of snowfall since Christmas, and there's so much of the white stuff that snowploughs aren't able to get through the deeper drifts which saw almost 5m of snow blown across access roads on Fri.

The closure is only temporary, with excavators brought in to clear the way for the resort to reopen today.

Product Development Assistant

Territory Discoveries, the commercial division of Tourism NT is recruiting in Brisbane for two committed team players to join their Product Unit. This is a diverse entry level position in the travel industry.

Key Responsibilities Include:

- Liaise with NT tourism operators to maintain and update product information in our reservations system
- Provide high quality support by assisting with the collection of data from TD's commercial program participants for incorporating into online and print collateral.
- Support Territory Discoveries reservations team
- Be able to work in a team environment and collaborate on a range of projects

Desirable Qualifications:

- Calypso / Tourism experience
- Excellent communication & time management

What we offer:

- Full in-house training, career opportunities and an attractive salary

For more information, a detailed position description is available at: www.tourismnt.com.au/about/employment.html
Enquiries: Please call Corina Adams on (07) 3872 6112

To Apply: Please forward application to recruitment.tourismnt@nt.gov.au with position number listed on the job description, no later than 29th January 2010



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Best Business Class White Wine

Business Traveller Cellars in the Sky Awards

QATAR 
AIRWAYS القطرية

Etihaad bomb arrest

AVIATION security certainly isn't a joking matter - as a 66-year-old Frenchman on an Etihad flight from Paris to Bangkok via Abu Dhabi found out last week.

According to an AFP report, Jean-Louis Lioret was on board during an Abu Dhabi stopover when a fellow passenger asked if it was OK to keep a package, containing cigarettes, on the empty seat next to him.

"I hope it's not a bomb," quipped Lioret - but his remark was overheard by cabin crew who called authorities.

The 66-year-old was taken off the plane, interviewed by police and then put into prison.

However the director-general of Abu Dhabi's General Civil Aviation Authority, Saif Mohammed Al Suwaid, said the imprisonment was because Mr Lioret made a "direct threat" on the aircraft.

JR Duty Free CHC

CHRISTCHURCH Intl Airport has awarded the tender of Duty Free 'on airport' shopping to JR Duty Free, effective 01 Jul 2010.

The Duty Free specialists plans to launch two new stores in CHC's International Terminal in time for the 2011 Rugby World Cup.

Kakadu closure

TOUR operators in Kakadu National Park in the Northern Territory are being reminded to communicate crocodile safety information to their clients, as waters rise due to wet conditions.

The walking track at Mamakula wetlands is now closed due to the risk of crocodiles, but the viewing platform remains open.

Dokic JQ deal OK

TENNIS star Jelena Dokic's \$1m three year sponsorship with Jetstar has been rescued after reported "crisis talks" last Fri.

The drama emerged after members of her support team issued an unreserved apology over a confrontation with a passenger and crew on board a flight from Hobart to Melbourne (TD Fri).

Dokic's coach reportedly objected to a seat in front of his being reclined, leading to a heated argument on the QF flight which saw police interview the entourage in Melbourne.

She will remain the face of Jetstar, with the carrier's head of marketing David May saying "Everyone involved agrees now that the important thing is for Dokic to be able to focus on winning her next game."

QF pushes up fares

QANTAS has confirmed fare increases on flights from Australia to Hong Kong and New Zealand (TD breaking news Fri).

First class fares to Hong Kong will increase by up to 4%, while business class will rise by up to 3%, with these changes effective for travel on/after 28 Jan.

Premium economy fares to Hong Kong won't increase, but economy fares will climb by up to 3% for travel on/after 01 Apr.

On Tasman routes both business and economy class fares - including wholesale fares - will increase by \$10 one way for travel on/after 28 Jan 2010.

Group fares on the routes will also increase for tickets issued on or after 02 Feb 2010.

Amabella incentive

THE top 10 travel consultants to book Europe river cruise packages with either APT or Travelmarvel, along with airfares with Malaysian Airlines by 28 Feb, will win a trip to Europe for the christening of *ms Amabella* in May.

The agents will enjoy a VIP christening ceremony of *Amabella* in Amsterdam along with a cruise, a Paris city stay and flights with Malaysian Airlines.

Bookings made between 01 Dec and the end of Feb count towards total sales.

1car1 UK bonus

1CAR1 is offering a 10% discount for UK/Ireland car rentals booked and paid before the end of the month.

Free upgrades are already in place on some vehicles for bookings before 31 Mar, with the Jan discounted rate starting from \$34.20 per day for 14 days.

The rates are valid all year round with no increase for peak travel periods, and there are 330 locations across the UK/Ireland - more info 1300 132 835.

Eastern Med shows

THE Eastern Mediterranean Tourism Association is inviting the travel industry to attend its product seminars being hosted across the country next month.

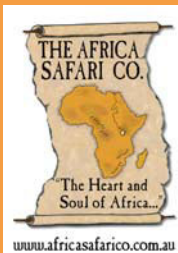
Covering 15 countries, the events feature industry experts giving tips on tours, accom, sites, and entertainment in the region.

Presenters attending include Tempo Hols, CHAT Tours, Globus Cosmos, Adventure World, Sun Island Tours, Peregrine Gecko's, Insight Vacations and others.

The Feb seminars are being hosted in Adelaide (9th); Perth (10th); Canberra (16th); Melbourne (17th); Gold Coast (23rd) and Brisbane (24th).

NSW events are planned for Mar - Parramatta (9th) and Sydney (10th) - RSVP to attend at TIFS.

EXPAND INTO AFRICA



The Africa Safari Co is looking to expand their sales team into Western Australia and are looking for a sales representative in Perth. We want someone who has experience in the travel industry, wholesale experience would be a bonus.

Working three days a week based from home you will call on our industry partners providing training and guidance on the Africa Safari Co and its products.

You will also attend conferences, travel shows and product evenings.

We won't forget about you either and ensure you get to visit Africa on some awesome educationals.

To be part of our fantastic tribe send your resume' to Wayne Hamilton at marketing@africasafarico.com.au

We offer a competitive salary and industry benefits.



Territory Discoveries
.com

MANAGER, HOLIDAY CENTRE

We are currently seeking an energised, positive and motivated person to oversee the operations of Territory Discoveries' reservations and product teams in Alice Springs, Darwin and Brisbane. Based in Alice Springs and reporting directly to the General Manager, the role is responsible for ensuring a best practice approach to staff management and the achievement of key performance indicators in commercial operations.

To find out more about this opportunity to join the vibrant TD team please visit: <http://www.territorydiscoveries.com/careers/>

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Qld teams with QF

THE Queensland Govt, Tourism Tropical North Queensland and Qantas have partnered to entice US tourists to head to the Sunshine State, and beyond.

The promo is offering Americans the chance to visit Cairns priced from US\$898 (\$975) with QF, out of Los Angeles or San Francisco, which includes a free stopover option in Sydney, Melbourne, Brisbane or even Auckland.

Premier Anna Bligh launched the initiative in Los Angeles yesterday at the G'Day USA: Australia Week trade show with Best Job in the World campaign winner, the UK's Ben Southall.

US visitors travelling to QLD spent around \$280m for the year ending Sep 2009 - an increase of 4% on the year prior.

The discounted fares are on sale until 31 Mar, for travel 01 May - 08 Jun and 24 Jul - 21 Sep.

EK A380 back to NY

EMIRATES is planning to restart its Airbus A380 services between Dubai-New York City from 01 Nov, according to travel agent GDSs.

The Dubai-based carrier pulled its superjumbo from the route in Jun last year (TD 19 Mar) due to poor pax loads, but Emirates said at the time it would re-evaluate flights to New York "when economic conditions improved".

MEANWHILE, Emirates is also planning to launch A380 flights to Manchester from 01 Sep 2010.

FURTHER, EK is today taking delivery of its 7th A380 from Airbus.

Poppy's NY special

POPPY'S on the Lagoon, Vanuatu has released a New Year 'Stay 4, Pay 3' or 'Stay 7, Pay 5' offer that includes an indulgence package, for stays until 30 Jun.

The deal provides guests with a free room upgrade, a bottle of sparkling wine and tropical fruit platter in room on arrival, along with VT2000 credit to be put towards full body massages or beach pedicures/manicures.

Bookings need to be made by 28 Feb, and blackout dates apply.

Malaysia fare deals

AIRASIA has released last minute sale fares between the Gold Coast (flying AirAsia X) or Perth to Kuala Lumpur, for travel between 05 Feb - 30 Mar.

Discounted fares from OOL are priced at \$219 one way and fares from PER start at \$179.

The low-cost carrier also offers connections onto Langkawi, Penang, Kuching, Phuket, Chiang Mai, Bangkok, Hong Kong and other Asian cities.

Fri's comp winner

CONGRATULATIONS to Matthew Chisholm of Flight Centre Narellan NSW, who was the winner of Fri's Hahn Air mini-competition, which featured exclusively in TD.

Matthew gave one advantage of using Hahn Air e-ticketing was that it had agreements with over 200 airlines.

He's won a yearly subscription to his choice of 1 of 10 popular magazine publications.

New Spanish airport

SOUTHERN Europe has a brand new airport following the opening of the Lleida-Alguaire Airport near the Pyrenees areas of Catalonia, Aragon and Languedoc.

Vueling Airlines and Ryanair will operate out of the Spanish airport.

CELEBRATE AUSTRALIA DAY WITH AN OZ CRAWL BOARD GAME



Imagine your Dad dancing like Peter Garrett, your best mate deliberating over where the Pavlova was invented and your next door neighbour reciting lines from Muriel's Wedding! There's just over a week to go before Australia Day,

and to celebrate OzCrawl is giving **Travel Daily** readers the chance to win their very own Oz Crawl board game every day this week, valued at \$59.95.

Encapsulating Aussie culture and humour in an interactive and strategic race around the country, each roll of the dice will have you and your mates in stitches as 12 colourful characters - such as Bruce the Truckie and Shazza the Checkout Chick - answer trivia, sing, act, dance their way across Australia in the quest to crash the Crawler's Ball.

Find out who's your mate and who's a strategist as you squabble over Tinnies and Pub Tickets to ultimately win the game.

To enter, simply be the first person to email the correct answer to the question below to: ozcrawlcomp@traveldaily.com.au.

In which year did vegemite hit Australian shelves?

For further information, visit www.ozcrawl.com.au.



New flights

SYDNEY TO MAURITIUS!

from **\$1,340***

Special launch fare
including all taxes and charges


AIR MAURITIUS

To find out more refer to your GDS or phone us on 1300 332 077.

*Conditions apply. Travel period from 7 July to 16 November 2010 inclusive. All ticketing to be completed by 31 May 2010. Seats subject to availability at time of booking. Fares and taxes correct at 12 January 2010 for economy class return travel.

Day spas online

A NEW "online day spa magazine" has launched which aims to be a one stop shop for people seeking information on day spas and spa resorts in Australia - more information at

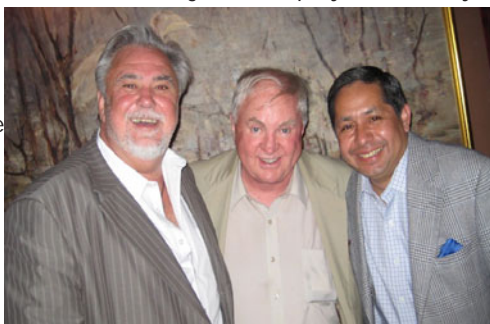
www.dayspaguide.com.au.

Partying on board *Nautica*



ABOVE: Jane Tanti from Oceania Cruises (left) showed Emirates Vic manager Dean Cleaver and Victoria Racing Club's deputy ceo Sue Lloyd Williams around the ship last week when the vessel visited Melbourne (TDFri).

Also on board for the celebrations (right) were movie director Rod Hardy, TV personality John Michael "Hollywood" Howson and Alfie Durant.



Junior Group Travel & Event Co-ordinator

This is a fantastic opportunity to join our friendly team in the exciting events industry and enjoy coordinating conference, events and incentive travel.

Your role will include:

- Assisting the Event Co-ordinator on day to day tasks including research, planning and delivery of the above.
- Online registrations with Events Pro
- On-site co-ordination
- General office duties including basic accounting

A successful tertiary qualification in travel and tourism and/or hospitality would be an advantage together with the following skills:

- Domestic travel reservations and ticketing
- Sabre & Tramada
- Windows Office applications

A sense of humor and a 'can do' attitude are a must whilst remaining diligent and customer focused.

Only apply if you want to get knee deep into group travel, conference and event management and want to work with some great clients.

Apply by 29th Jan by sending your resume with a brief cover letter to:

Gary Bender, Director, wct

Email: garyb@worldcorptavel.com.au

www.travelscene.net.au/worldcorporatetv

www.worldcorptavel.com.au (under construction)

Virgin CruisePilot adds tours

VIRGIN Blue's CruisePilot operation has today announced that it's introducing a full portfolio of escorted tours to its product range.

Operators on offer include APT, Globus and Cosmos, Insight, AAT Kings, Contiki and Trafalgar, with all product earning travellers Velocity rewards points.

CruisePilot is facilitated through Qld travel agency Our Vacation Centre, which is one of the top producers for many cruise lines operating in Australia.

The move to add tours will see **PAL to Saudi Arabia**

PHILIPPINE Airlines will resume services between Manila and Riyadh, Saudi Arabia from 28 Mar.

The non-stop service will operate four times per week using a Boeing 747-40 aircraft.

PAL pulled out of Riyadh in 2006 due to "commercial reasons".

these options now available from links on the Virgin Blue website, with launch offers 'highlights' products in Europe, the UK, New Zealand and China.

CruisePilot's arrangement with Virgin also sees it invite users of the DJ website to sign up for a regular newsletter which features offers and specials.

Cooks is cooking

COOK Island Tourism has today announced soaring Australian arrivals for 2009, with figures up 34% to over 12000.

"It is exciting and wonderful news for the Cook Islands, as Australian visitors have good length of stay, spend is high and approximately 80% visit one of the outer islands," said Cook Islands ceo John Dean.

Figures are set to climb further with the new direct Air NZ flight which is set to debut 04 Jul.

TRAVELTRAIN Holidays

Sales Executive

Location: Brisbane

Remuneration: \$70,929-\$77,124

Closing Date: 5:00pm Monday 1st February 10

Apply Online: www.qr.com.au/careers or call Carol Brennan on (07) 3235 5741

We are currently seeking an experienced Sales Executive to manage an existing portfolio of customers within domestic retail, wholesale, direct and group business for Traveltrain Holidays. You will also be responsible for developing new business to increase the overall market share for the Traveltrain suite of products.

Reporting to the National Sales Manager, your responsibilities will include:

- Building strong, long-term business relationships and attracting repeat business with both existing and new clients.
- Planning and executing regular regional sales trips.
- Analysing and interpreting market trends to ensure maximum business growth is achieved through positive response to findings.
- Improving Traveltrain Holidays market presence by actively participating in events including travel shows, seminars and relevant travel industry conferences.

To be considered for this position you should:

- Have strong, proven sales and business development experience within the travel and tourism industry
- Possess exceptional interpersonal and communication skills.
- Be self motivated and organised, with the ability to work with limited supervision.
- Be willing to undertake regular intra and occasional interstate travel. This could result in being away from home for 1 to 2 weeks per month. Weekend work will also be involved.

Applicants must submit a covering letter and resume providing evidence of meeting requirements of the role.

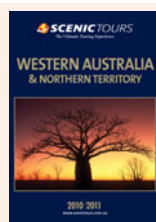
To learn more about this QR career opportunity, please call or visit our website.

QR is an equal opportunity employer and encourages women, Aboriginal and Torres Strait Islander people, people with disabilities and people from non-English speaking backgrounds to apply for this position.



Brochures of the Week

WELCOME to *Brochures of the Week*, *Travel Daily's* Mon feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to brochures@traveldaily.com.au.



Scenic Tours - Western Australia & Northern Territory 2010/2011

For the first time, Scenic Tours has combined its Western Australia and Northern Territory programs into one brochure. Fly Free and Second Person Fly Free deals are on offer on a selection of tours. The 21-day 'Territory Discoverer & The Kimberley' tour visits Uluru, Kings Canyon, Kakadu, El Questro and Broome, and is priced from \$7,995.

China, Vietnam, Tibet & Cambodia 2010/2011

Scenic has included a three-day visit to Tibet as part of its 20-day 'China & the 'City of the Sun' Lhasa tour in this year's brochure. While in Lhasa, guests visit the Sera Monastery, visit the children of the 'Brail Without Borders' organisation as part of the *ScenicEnrich* feature, and travel to the Potala Palace - the winter home of the Dalai Lama. For info see scenictours.com.au.



AAT Kings - Queensland 2010/11

Earlier this month, AAT Kings launched its new QLD brochure featuring the tour operator's Premium and Low Cost tours, Small Group itineraries and Short Breaks covering the entire Sunshine State. Deposited bookings made before 31 Mar can save up to \$390 per couple, for travel from 01 Apr to 31 Mar 2011. Go to www.aatkings.com for details.



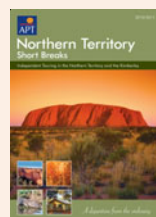
KUONI UK - Australia, New Zealand & South Pacific 2010

KUONI in the United Kingdom has expanded its product range 'down under' thanks to its deal with the AOT Group. The 121-page brochure features more than 80 Australian tours, 45 flexible adventures and a vast selection of accommodation options.

SQ loads strong

SINGAPORE Airlines has reported a 84.3% load factor for Dec, up almost 5 percentage points from a year ago.

Overall Singapore Airlines' passenger numbers for the month fell 4.7% to 1.531m.



APT - Northern Territory Short Breaks 2010/11

Kings Canyon Wilderness Lodge, Hawk Dreaming Wilderness Camp in Kakadu NP, Mitchell Falls Wilderness Lodge and Bungle Bungle Wilderness Lodge are some of the properties that feature in this 64-page brochure. The NT short breaks are designed for pax seeking independence on their holidays, providing flexibility and security of pre-planned arrangements. Visit www.aptouring.com.au for details.



Grand Pacific Tours - New Zealand 2010/2011

GPT's new brochure is now divided into 3 product portfolios - Luxury Coach Holidays, Ultimate Small Group Touring and Special Interest Tours - of New Zealand. Tours vary in length, from 10 to 19 days. The Ultimate Small Group Tours boasts GPT's 20 seat full size Gold Class Coach. Brochures can be ordered online at www.grandpacifictours.com.



Travel2 - Canada & Alaska 2010/2011

This 48-page brochure has been released by Travel2 in anticipation of the expected rise in Australian travellers wanting to visit Canada following the TV coverage of the 2010 Winter Olympic Games in Vancouver. It features hotels, cruising, sightseeing, car rental and self drive itineraries, rail, unique experiences, coach tours across

Canada and Alaska.

Travel2 - USA 2010/2011

This brochure offers an extensive range of accom, sightseeing, coach tours, drive itineraries and new for 2010 - Apollo Motorhome holidays. Some of the unique experiences include tipi stays in the Grand Canyon, camping in Yosemite National Park and white water rafting the Colorado River. There is also a new tear-out 'Shopping and Free Activity Guide' which guests can take with them while they travel, offering lists for popular shops and malls. Phone Travel2 on 1300 361 221 for more information.



Cruise Consultant

Silversea owns and operates a fleet of 6 'boutique' cruise ships and is recognised as the market leader in the ultra-luxury sector.

A position is available for a Cruise Consultant to handle Reservations/Documentation, based in our office in Sydney's CBD.

The role reports to Manager, Passenger Services (Asia Pacific) handling reservations and information communication with travel agents throughout the Asia Pacific markets. Key tasks include incoming call handling for reservations/guest information and preparation of guest's pre-cruise and final documentation.

The applicant should possess excellent written and verbal communication skills, with the ability to work under pressure. A sound knowledge of global destinations and/or the luxury market and a working knowledge of AS400 (Wings) would be advantageous.

If this role sounds like you,
please forward your Résumé to

Anita Hobdell, Passenger Services Manager,
anitah@silversea.com by 22 January, 2010.

SILVERSEA

National Account Manager



Hertz, the world's leading car rental company, is seeking an experienced sales professional to join our team in Sydney.

Reporting to the Regional Sales Manager, you will be required to maintain and develop strong relationships with a portfolio of our largest corporate customers, as well as targeting new business opportunities in order to grow your existing portfolio.

The ideal candidate will be a highly motivated individual focused on providing a superior level of customer service. You will be experienced in building partnerships with major customers and be able to demonstrate a successful track record in winning new business. An eye for detail, a high level of organisation and the ability to work under minimal supervision are important, and being a committed team player is essential for this role. Sound knowledge of Microsoft packages and exceptional written and verbal communication skills are critical, whilst an understanding of both corporate and travel industry market segments will be highly regarded.

An attractive salary package, including a company vehicle will be offered. Applications close Friday 22nd January.

Applications in writing, with a cover letter should be addressed to Nick Waring, Regional Sales Manager NSW/ACT, Hertz Australia Pty Limited, PO Box 527, MASCOT NSW 2020 or email: nwaring@hertz.com

JFK evacuation

HUNDREDS of American Airlines' passengers were evacuated from one of its terminals at New York's JFK airport on Sat because of a security breach when a passenger mistakenly walked through a door used only by airport workers.

The incident meant all pax in Terminal 8 (which handles both domestic and intl AA flights) needed to pass through security checkpoints for a second time, delaying some flights by several hours.

OS red ticket deal

AUSTRIAN Airlines has issued a new Red Ticket economy fare to Europe via Bangkok from \$1499 gross, valid for ticketing from today with travel to 30 Jun, commissionable at 7%.

More ways to ANC

ALASKA seems to be the flavour of the month with US carriers, after Continental Airlines announced it will launch flights between Portland, Oregon and Anchorage.

The seasonal nonstop service will operate daily between 10 Jun - 06 Sep, and complement's CO's existing flights to Anchorage from Seattle and Houston.

Last week, United Airlines said it would resume three domestic routes to Anchorage during the summer season (TD Fri).

Valentine's cruises

CAPTAIN Cook Cruises is making the most of Valentine's Day by running special breakfast, lunch and dinner cruises on Sydney Harbour aboard *MV Sydney 2000*.

The special cruises will operate on both Sat 13 and Sun 14 Feb, with the Valentine's Breakfast Cruise priced from \$49pp, the Top Deck Lunch cruise from \$85pp and the Dinner Cruise from \$135pp - or the Gold Dinner "ultimate five star dining experience" from \$189pp - bookings on 1800 804 843.

Travelport

Business Development Executive - Melbourne

Travelport is a global travel services company which operates major travel brands including Galileo, one of the leading Global Distribution Systems (GDS) in Australia.

We are seeking a passionate, proactive, Business Development Executive who has experience in travel technology, with excellent communication and relationship building skills.

Based in Melbourne, you will be an important member of the National Sales team operating in a dynamic, challenging but exciting environment. You will be expected to explore new ideas, challenge the status quo, listen to customers and deliver the solutions they need and value. You will have a strong "hunter" attitude with the ability to generate leads and have the maturity to build sound business relationships with key decision makers to close the deal. As a "hunter" you will need to be resourceful and strategic in your approach, have the ability to be persistent and persuasive and create value around a total solutions offering that outlines the key benefits to your opportunities.

Key responsibilities for this role include cultivating a pipeline of prospects and suspects, achieving agreed sales targets, managing the sales provisioning and contributing to the overall profitability of Travelport. You will need negotiation skills, a high degree of commercial business acumen with a proven history of success in a new business channel where you will have cultivated lasting customer relationships. An understanding of the retail travel market (leisure and corporate) and knowledge of, or the capability to rapidly acquire knowledge of Travelport products and services, including the Galileo GDS is required.

If you wish to work for a company that has been awarded "Best GDS" Asia Pacific and voted #11 in the Top Technology Innovators by InfoWeek500, then please send in your application addressing the job criteria to Kaiser Khater, Human Resources Manager at kaiser.khater@travelport.com before 22 January 2010.

This is a full time position offering an attractive remuneration package of Base + Super + Sales Incentive Plan.

WIN A TRIP TO EUROPE

To celebrate the start of the New Year, Rail Plus is giving **Travel Daily** agent readers the opportunity to win some sensational prizes during the months of January and February.

To enter this fabulous competition, subscribers will simply have to correctly identify what country the train featured below is from and come up with a creative caption to accompany this image. There will be a major prize awarded at the end of the competition period of a place on the 2010 Rail Plus European familiarisation being held from 28 Apr to 08 May 2010, visiting Northern Italy, Switzerland, France and the UK* - for the best caption overall!

A weekly prize of a Eurail Select Pass for 5 days in 3 countries will also be up for grabs for the cleverest caption received each week, as decided by the Rail Plus judging panel.

So put on those thinking caps and email your caption and contact details to railpluscomp@traveldaily.com.au.

Full terms and conditions available at www.traveldaily.com.au.



*Itinerary subject to change.

rail plus
way to go!

Travelport

Account Executive - Brisbane

Travelport is a global travel services company which operates major travel brands including Galileo, one of the leading Global Distribution Systems (GDS) in Australia.

We are seeking a passionate, proactive, account executive who has experience in travel technology, with excellent communication and relationship building skills.

Based in Brisbane, you will be an important member of the National Sales team operating in a dynamic, challenging but exciting environment. You will be expected to explore new ideas, challenge the status quo, listen to customers and deliver the solutions they need and value. You will be responsible for managing the business relationships of established Travelport customers and you should have the maturity to build sound business relationships with key decision makers and senior managers.

A travel industry background and working knowledge of travel technology platforms and associated products is essential along with "on road" experience and exposure to a GDS. You must be results orientated with a proven history of achieving sales targets with a strong customer service ethic.

If you wish to work for a company that has been awarded "Best GDS" Asia Pacific and voted #11 in the Top Technology Innovators by InfoWeek500, then please send in your application addressing the job criteria to Kaiser Khater, Human Resources Manager at kaiser.khater@travelport.com before 22 January 2010.

This is a full time position offering an attractive remuneration package of Base + Super + Bonus.



READY TO TAKE ON A NEW CHALLENGE IN 2010?

NEWLY CREATED EXECUTIVE ROLE IN TRAVEL COUNTRY MANAGER AUST/NZ SYDNEY – SALARY PACKAGE OTE \$250K

This is an amazing opportunity for a talented senior manager within the travel industry to elevate themselves to the next level with a multi-national organization with the highest reputation as an industry leader. You will have a passion for the Customer, a proven strategic & tactical focus and outstanding leadership skills. Extensive commercial management experience is essential along with strong financial management including P&L.

THE ULTIMATE IN ACCOUNT MANAGEMENT STRATEGIC/SENIOR ACCOUNT MANAGER SYDNEY or MELBOURNE – HIGHLY NEGOTIABLE PACKAGE

This newly created position is available now for a supreme talent in Account Management. You'll be able to demonstrate your ability to understand, grow, retain and strategically manage the travel spend of multi-million dollar business. This is more than client relationship management - this requires a strong commercial, business mind with acute analytical skills and in-depth knowledge of corporate travel policies.

HIT THE BIG TIME – CORPORATE TRAVEL SALES SENIOR BUSINESS DEVELOPMENT MANAGERS SYDNEY and MELBOURNE – SALARY PACKAGE OTE \$100K++

As a Senior BDM with this prestigious Agency you'll be responsible for sourcing & securing new corporate business from the large market sector. You'll be experienced in preparing & presenting detailed Tenders and have in-depth knowledge of the complexities of corporate travel spend. An industry-leading salary + outstanding incentives and the opportunity of working with an inspirational team of professionals await you.

IT'S IN THE NUMBERS – 2 GREAT FINANCE ROLES FINANCIAL CONTROLLER and FINANCE MANAGER SYDNEY – SALARY PACKAGE \$130K and \$90K

Provide commercial and strategic advice to the GM of a fast-growing company and help drive the company growth. You will lead the Accounts team and work closely with the executive team to ensure that the company is in a sound financial position and has the capacity to take advantage of growth opportunities. We need an energetic, qualified foreign currency management and taxation laws.

CORNER THE MARKET

2 GREAT BUSINESS DEVELOPMENT MANAGER ROLES MELBOURNE – SALARY PACKAGES to \$85K AVAILABLE

Join a company that will take your career to higher earnings and drive you into the spotlight. Working for a leading Brand is going to be beneficial with a focus on delivering outstanding service to the travel industry. You will be especially sales savvy having the ability to win over clients and convert the sale into your product. Previous on the road experience is required along with a great personality & communication skills.

YOUR CAREER IS CLEAR FOR TAKE-OFF

AIR PRODUCT MANAGER SYDNEY – SALARY PACKAGE TO \$80K

NEW to the market – this exciting Air Product position is managing the end-to-end relationship and product cycle within this wholesale operation. You will be responsible for contracting & managing relationships with airline partners as well as managing a team working across ticketing & loading functions. You'll be working closely with the GM in ongoing strategies and profitability of the business. A great new role!

KNOW YOUR PRODUCT, HELP YOUR CLIENTS

CLIENT ACCOUNT MANAGER / ANALYST SYDNEY – SALARY PACKAGE TO \$85K

Support the client management process with this dynamic, progressive organization by providing high level solution-based support at the operational level. With a dedicated portfolio of clients, you will work in consultation with them in ensuring their business runs to optimum efficiency through the analysis & recommendations you provide. This is a unique, customer-facing role that requires high level communication skills.

BE A SOCIAL BUTTERFLY IN THE TRAVEL INDUSTRY

INDUSTRY ACCOUNT EXECUTIVE BRISBANE – SALARY PKG OTE \$80K

If you are motivated by working for a leading Brand in the travel industry, a global company, in an exciting Account management role this position is available NOW. You will have experience in an "on the road" position within the travel industry and have a broad knowledge of travel agency operations and product. A great salary package with incentives and ongoing career opportunities is available.

CONTACT YOUR DEDICATED EXECUTIVE RECRUITMENT TEAM

Adriana D'Angelis
NATIONAL
Ph: 02 9231 1299

Kate Dalrymple
QLD & NT
Ph: 07 3229 9600

Linda Green
NSW & ACT
Ph: 02 9231 2825

Kathryn Membery
VIC, SA, WA
Ph: 03 9670 2577

OR EMAIL YOUR APPLICATION TO executive@aaappointments.com.au
FOR MORE GREAT EXECUTIVE VACANCIES VISIT www.aaappointments.com

Explore
HOLIDAYS™

Elite Explorers reward famil



Come and join us on an 8 day

Cruise around the Greek Islands
in October 2010!

Simply make as many Explore Holidays international, Cruise & Rail bookings between 1 July 2009 – 30 June 2010 to be in the running (sales are based on gross figures).

The **TOP 20** Elite Explorers will qualify for
THE EDUCATIONAL EXPERIENCE OF A LIFETIME!

This is your chance to sit back and relax and soak up the sunshine aboard the **MS Galileo** courtesy of Explore Holidays!

DREAM • DISCOVER • EXPLORE