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Travel Daily AU

First with the news

Mon 05 Jul 10

Page 1

EDITORS: Bruce Piper and Guy Dundas
E-mail: info@traveldaily.com.au Ph: 1300 799 220

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Avis finalist

SPENCER Travel's Louise Brown (not Lisa) is one of the finalists in the 2010 Avis Travel Agents Scholarship of Excellence (TD Fri).



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Offer ends 11 July 2010.
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Mauritius targets Australia

THE resumption of Air Mauritius flights from Sydney this week will see the carrier's Australian capacity double - with hopes of further significant growth over the next few years.

The carrier's exec vp commercial, Donald Payen, told *TD* this morning that the Indian Ocean country's govt recently signalled a strong focus on growth from Australia, India and China.

The Sydney services will see Air Mauritius operate a separate weekly Perth flight, while the east coast operation will land in both Melbourne and Sydney,

underpinned by a strong VFR market, Payen said.

As well as providing significant new leisure capacity for the Mauritius market, Payen said the carrier's strong links into Kenya and South Africa also made it a good option for travel to Africa.

He said Air Mauritius is now rebuilding its network after major adjustments during the global financial crisis, with the A340 services also providing connection and stopover options to Europe via MK flights to Paris, London, Frankfurt, Geneva and Milan.

Payen said he hoped MK could over the next three years return to previous levels of two weekly east coast flights and two, if not three, weekly Perth frequencies.

\$519 return to US!

DELTA Air Lines is offering return fares between Sydney and Los Angeles from just \$519+taxes to celebrate the first anniversary of its non-stop Pacific services.

Tickets must be purchased by 08 Jul and are valid in economy class for travel 01-31 Aug and 01 Oct-09 Dec.

Expedia appoints

EXPEDIA has appointed Chris Hann to the newly created role of Retail Manager for Australia and New Zealand, moving from his previous position as Head of Content and Merchandising for Expedia Asia Pacific.

Hann will manage Expedia's extensive product range and seek new product opportunities "to respond to Expedia's strong local and regional growth".

It's our birthday!

TODAY *Travel Daily* is celebrating another milestone - we've turned sweet sixteen.

The first issue of *TD* was published by founder Mike Heard on 4th July 1994 - and distributed by fax to a handful of subscribers.

Thanks to the ongoing support of our faithful readers we've now grown to indisputably become Australia's favourite travel industry publication, and we'd like to thank you all for your good wishes on this momentous occasion.

Comps galore

TRAVEL Daily today is full of updates about our busy schedule of competitions which continue to see readers win great prizes.

Congratulations to Claire Johnston of MGL Travel who came top in the quarter final round in our FIFA World Cup Soccer tipping competition, winning two bottles of wine courtesy of Compass Cars.

Claire is now in equal first place with Richard Riley of Emirates, vying for the top prize of a trip to South Africa courtesy of V Australia and Adventure World; tips for the semi-finals must be in by midnight tomorrow at soccer.traveldaily.com.au.

Today we announce the overall winner of our highly popular THAI Airways monthly comp which wrapped up on Wed after we were swamped with entries - see p6.

We also have this month's Vanuatu competition on page five, and it's Rugby League State of Origin game three this week, with the final round of questions in our SOO comp on page two.

Today's Travel Daily

Travel Daily today has six pages of news and photos incl, a full page of THAI Airways comp entries plus full pages:

- AA Appointments jobs
- China Holidays
- Territory Discoveries



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Travel Daily AU

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10 GOOD REASONS TO VISIT NEW CALEDONIA

8 Exciting Nightlife

Nouméa offers exceptional nightlife for a South Pacific destination.



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CLICK HERE FOR THE OTHER 9 REASONS

Counsellors up 84%

TRAVEL Counsellors Australia today reported its first half sales are up 84% compared to last year, with sales to date of \$23m and a revised full year forecast of \$50m.

The local operation is now being headed up by Cathy Burke, who's acting gm following the sudden departure of Peter Watson.



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Travel2 launches cruise

THE strong growth of cruising in the Australian market has seen Stella's mainstream Travel2 wholesale brand introduce a new cruise division (*TD* breaking news).

Stella head of wholesale, Rohan Moss, said Travel2 would produce a quarterly tactical catalogue for the industry, after the wholesaler "identified a gap in the market for a season-critical offer-driven sales tool for agents showcasing the very best cruise deals available".

He told *TD* that the move was in response to strong demand from agents who are happy with the Travel2 products but wanted to also buy cruise via the firm.

Moss said Travel2 Cruising would

complement the wholesaler's current world-wide FIT product offering by "streamlining fly-stay-cruise packaging into a single transaction for the trade".

Cruise lines on offer will include the various Royal Caribbean brands, Star Cruises, NCL, Holland America, Carnival Cruise Lines, MSC, Costa, P&O World Voyages, Cunard, Princess, Viking, Star Clippers, Fred. Olsen and Cruise West.

P&O Australia won't be offered because Carnival Australia doesn't offer the local product to wholesalers, Moss said.

Travel2 Cruising's first 8-page tactical flyer is being delivered to agents from today.

The Stella announcement came hot on the heels of an expansion of Qantas Holidays and Viva! Holidays cruise product (*TD* Fri), while Jetset Travelworld will also soft launch a trial of its new online cruise booking system this week, as foreshadowed earlier in the year (*TD* 10 May).

New HA flight

HAWAIIAN Airlines operates its Sydney-Honolulu services each Sun, Wed and Fri evening, with the new Sat flight (*TD* Fri) set to launch as HA452 from 16 Oct.

SOO questions

THIS Wed night the final State of Origin Rugby League game will be played between NSW and Queensland, and so it's time to get your entries in for *TD*'s exclusive SOO competition.

The reader with the closest answers to the series of questions over the three games in the series will win two night's accom incl buffet breakfast for two at a VIBE hotel of choice across Australia.

The questions for game 3, which must be submitted by 6.30pm on Wed 07 Jul, are:

1. What do you predict the score will be for Game 3?
2. How many tries in total (both teams combined) do you think will be scored in Game 3?
3. Which player do you think will be awarded the Man of the Match in Game 3?

Send in your entries asap to soocomp@traveldaily.com.au.



Window Seat

A GIANT cake in Paris became somewhat more like the Leaning Tower of Pisa last weekend after soaring temperatures caused the world record attempt to wilt.

The Tour sans Faim (Tower without Hunger) stood 7.82m high, after being constructed from special "bricks" of cake including 628kg of flour, 350 eggs and 18kg of butter.

It was unveiled at the Cite de l'Architecture et du Patrimoine with hopes that it would last four days - but 30° plus summer temperatures saw the short-lived construction demolished after just 24 hours.

FORGET the World Cup - Finland is celebrating today after a massive victory in the 2010 World Wife Carrying Championships.

Reigning champ Taisto Miettinen took just 64 seconds to carry his compliant spouse on his back over the 250m course.

The event coincided with another husband-and-wife victory - by Rick 'Pellet Gun' Krause and his wife Marlene, who took out the International Cherry Pit Spitting Championships in Detroit, USA.



CAREER OPPORTUNITIES WITH THE TRAVEL PROFESSIONALS

Harvey World Travel is one of the longest established retail travel agency groups in Australia and currently have a number of exciting positions available within their company owned stores. Career opportunities are endless within this iconic brand so apply today! A minimum of 2 years experience with Galileo and Cross Check Travel is preferred.

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Mon 05 Jul 10

Page 3

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Finnair expansion

FINNAIR has signalled an increased focus on Asian markets, including the reintroduction of services between Helsinki and Singapore and higher frequencies on the Hong Kong route.

Daily A340 services will operate non-stop to Singapore from 30 May 2011, with good connections from a number of QF flights from Australian ports.

Previously AY operated flights to Singapore via Bangkok, but these ceased flying in 2007.

Finnair has also announced Hong Kong will increase to 10 weekly flights, with double daily five days a week services to commence from 03 Jun 2011.

AY country manager Australia/NZ, Katy Muyt, said the extra capacity would see potential growth for Finnair in this region, particularly from the corporate sector with business travellers preferring the short transit time offered via HKG in partnership with Cathay Pacific.

MEANWHILE Finnair has become the launch customer for the new Airbus A321ER, ordering 5 of the planes for delivery from 2013.

Tax scam alert

TRAVEL agents across the country were among the recipients of a scam email overnight purporting to be from the Australian Taxation Office - offering a bonus 'tax refund pending' of \$1400.

A link on the email invited users to apply online for the refund - which in fact led to a bogus website used to collect details set to be used for identity theft.

Agents are advised to simply delete the email.

New Crystal guide

CRYSTAL Cruises has released its 2011 Cruise Guide, with 59 cruises across 167 ports for *Crystal Serenity* and *Crystal Symphony* next year.

The 30-page brochure is a preview for the Crystal Cruises Worldwide Atlas which will be available in the coming months.

Itineraries will see *Crystal Serenity* visit Australasian waters including an overnight call in Melbourne and a final voyage to Antarctica.

The guide will be online at www.crystalcruises.com from Fri.

What a Thai smile!



ABOVE: THAI Airways International last month conducted a 'Smile on your Dial' competition for its staff across Australia - in conjunction with the wildly successful *TD* industry comp in which readers sent in their happy Thai photos.

The winner of the internal TG

comp was Melissa Hatzon from the carrier's Perth office, for the picture above of her happy partner Alex.

The overall winner of the *TD* comp was Amanda Hagerman from Voyager Travel who wins a trip for two to Thailand - more entries on page six.



2011 Egypt & the Nile Brochure Out Now!

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Brochures of the Week

WELCOME to *Brochures of the Week*, *Travel Daily's* Mon feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to brochures@traveldaily.com.au.

MSC Cruises - 2010-12

This Australian brochure features more than 100 itineraries on MSC's eleven cruise ships. Cruises include trips in the Mediterranean, Northern Europe, Caribbean, South America, USA and Canada, and South Pacific, and the brochure offers discounts and earlybird savings of up to 52% off for bookings made before 15 Jul. For more info visit www.msccruises.com.au.



Globus Family - European Winter Vacations 2010-11

This brochure has for the first time combined the Globus Christmas tours, Avalon Waterways Christmas river cruises and Cosmos winter tours offering 21 itineraries throughout the festive season and beyond. The winter selection offers savings of up to 15% on summer tours, and there's also a new nine-day *Globus Christmas in Paris and New Year's Eve in London* tour from \$1799ppts - globusfamily.com.au.



Topdeck - Europe in Winter 2010/11

This brochure offers Christmas and New Year mini-breaks and typical European winter tours from eight to 24 days. Aimed at 18 to 30 somethings the tours offer accom, celebratory pre-booked meals and festivities arranged by a trip leader. In Dec a four day Christmas break in Paris, Amsterdam, Bruges and Bath costs from \$629pp. A 5% discount on bookings made six months before travel - 1300 886 332.



SkiJapan - 2010

SkiJapan.com has just released this new 28 page brochure jam packed with information on all the latest earlybird specials, accommodation packages and resort information on Japanese snow resorts including Niseko, Rusutsu, Furano, Hakuba, Shiga Kogen, Nozawa Onsen, Myoko Kogen and Appi. For more info call - 1300 137 411 or visit skijapan.com.



APT - Canada and Alaska 2011

This 104 page bumper brochure has seen the introduction of Gold upgrades on most packages across APT's extensive Canada and Alaska range. The move follows the strong success of the first APT Gold option on a tour in 2010, with the options now available on 18 2011 packages. There are also two Platinum Collection small group tours limited to 23 passengers. Stopover options are available in HNL, SFO, LAX and HKG, and there are a range of SuperDeals including free return airfares and savings of up to \$6260 per couple. For more info visit aptgroup.travel.



New TK destinations

STAR Alliance member Turkish Airlines has announced the launch of five new routes for 2011 incl flights from Istanbul to Toulouse, Valencia and Malaga in Europe as well as Guangzhou and Manila.

AC celebrates Canada Day



ABOVE: The Air Canada sales team celebrated Canada Day last Thu with a special Masterchef-themed Pancake Breakfast.

About 40 Sydney agents attended, and along with fares and product training, took part in a blind pancake tasting, a pancake decorating comp and of course lots of fantastic pancake eating!

AC is also giving agents a chance to win an experience in Toronto, including non-stop flights for two from Australia to

Canada and visits to Toronto, Niagara Falls and Ottawa.

To enter the draw, make two return bookings on Air Canada 01 Jul-05 Aug for travel between Australia and Canada - contact an AC sales rep for more details.

The AC team also enjoyed the opportunity to dress up in a range of traditional Canadian outfits.

Pictured above from left are: Neil Ford, Melanie Passman, David McNabb, Jeannie Foster, Rick Pomery, Judith Metcalf and Suzie Goumas.

Rio's Christ returns

THE iconic Christ the Redeemer statue in Rio de Janeiro is almost a new man, after undergoing a \$4.7 million renovation.

The four month refurbishment saw cracks and water damage repaired on the monument which is visited by 2m people each year.

FJ boss resigns

AIR Pacific's general manager commercial Martin White has resigned from his position with the airline, says the *Fiji Times*.

The departure comes just a year after he joined the carrier.

Insight Anzac Day

INSIGHT Vacations has launched a one-off 21 Day 'Anzac Day and the Splendours to Turkey and Egypt' tour priced from \$5430ppts.

The tour departs Istanbul on 22 Apr 2011 and also includes a tour to the Blue Mosque, Hippodrome, Topkapi Palace and Basilica of St Sophia, the pyramids and sphinx, a private motorboat ride to Philae Island and lots more.

A Nile cruise, economy class flights from Istanbul to Cairo, Cairo to Luxor and Aswan to Cairo are also included - for more info visit - insightvacations.com.au.



WIN YOUR WAY HOME FROM WORLD OF ACCOR SYDNEY IN A BRAND NEW PEUGEOT 207 XR*

You're invited to attend World of Accor Sydney the most respected Hotel Expo of the year. Hosted by Sunrise's Melissa Doyle and Natalie Barr, there are great prizes to be won including a Peugeot 207 XR*.

Sofitel Sydney Wentworth - 5 August, 3pm - 7pm.

Register online at worldofaccor.com/register/client

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Sydney Skat in Jul

THE Sydney club of Skat International will hold a Bastille Day celebration at the Sofitel Sydney Wentworth on 14 Jul.

Attendees will have the chance to win a trip for 2 to Noumea - rsvp sydneyskat@bigpond.com.

A Mauritius Fiesta Reunion



ABOVE: Fiesta Holidays recently hosted a group of Travelscene American Express agents on an educational to Mauritius and Reunion Island.

The group spent a few nights on Reunion Island and are pictured above arriving into Mauritius, back row from left: Michael O'Leary, Travelscene Smithfield CNS; Lynette McNaught, Travelscene @ Lyn McNaught;

Lolita Mejia, Ambassador Travel; Kelly Roberts, Richmond Travel Centre; Liane Harrison, Traveldreamers; Kay Reid, Travelscene Bright; Merilyn Heslop, Travelscene Kogarah.

Front row: Alexandra Georgiou, Travel.com.au; Marie-Lise L'Olive, Fiesta Holidays; Michael Stephenson, Travelscene NSW/ACT BDM; and Jem Crestani, Travelscene Nowra.



Sales Manager Australia

Aircalin is looking to fill the position of Sales Manager Australia based in the carrier's Sydney office.

The role, reporting to the General Manager Australia and New Zealand, has the following key accountabilities:

- Exceed passenger revenue targets.
- Establish, maintain and improve relationships at all levels with key partners across all sales channels.
- Identify new opportunities for increased passenger numbers and revenues
- Manage the General Sales Agent (GSA) passenger sales activities and ensure these complement the overall objectives of Aircalin in Australia.
- Manage pricing and airfare distribution.
- Coordinate advertising, promotions and sponsorships.
- Support the activities of New Caledonia Tourism in Australia.

Candidates should have a minimum 3 years experience in an airline or travel related sales management position.

Excellent verbal and written presentation skills, priority and time management strengths plus the ability to work flexible hours and handle a moderate amount of international and domestic travel are also requirements of this position. French language skills would be advantageous but are not essential.

Applications should be sent to ken.triffitt@aircalin.com.au by Wednesday 14th July, 2010.

WIN A HOLIDAY TO VANUATU



During July, **Travel Daily** subscribers can enter to win a fabulous Vanuatu holiday package for two, courtesy of **Air Vanuatu, Mangoes Resort, The Havannah and White Grass Ocean Resort.**

The prize includes Air Vanuatu return economy flights for two from Brisbane, Sydney or Melbourne to Port Vila and Tanna; two nights accommodation at Mangoes Resort, Port Vila; two nights at The Havannah on the island of Efate; two nights at White Grass Ocean Resort Vanuatu on the island of Tanna; daily breakfast and airport transfers.

Each day **Travel Daily** will ask a Vanuatu-related question – just read the issue and email us your answer.

At the end of the month the subscriber with the most correct entries and the most creative response to the final question will win this fantastic Vanuatu holiday.

On which island are the spectacular Mele Cascades (pictured right) located?

Hint! Visit www.airvanuatu.com

Email your daily answer to: vanuatucomp@traveldaily.com.au

For further information on Vanuatu please see: www.vanuatu.travel

Click here for competition terms & conditions



Qantas AS changes Travel2 winners

QANTAS Industry Sales has advised that Alaska Airlines/ Horizon Air will suspend flights from Los Angeles to Boise/ Flagstaff, effective 22 Aug.

This cancellation will affect QF codeshare flights QF3631, 3633, 3634, and 3647, which will be reflected in agent GDS.

Passengers holding a valid Qantas 081 ticket on these codeshares after 22 Aug will have to rebook or apply for a refund.

Ryanair pax trapped

POLICE were called onboard a Ryanair jet at Prestwick Airport in the UK last week as tempers flared because pax were stranded for six hours on the stifling plane due to a French air traffic strike.

Families were begging cabin crew for drinks, but were refused because of a law restricting the serving of refreshments before the aircraft took off.

Police eventually came on board and offered sweets and water to the 160 passengers.

TRAVEL2 has announced that the week 3 winners in its Sensational Stopovers incentive are Debby from HWT Lane Cove, who's won a Hong Kong stopover; as well as Megan from HWT Toowoomba Range, who has won a stopover in Dubai.

RCI drops Bahrain

ROYAL Caribbean has replaced calls in Bahrain with visits to Muscat on its Middle Eastern itineraries, due to lack of demand.

SLH dream promo

SMALL Luxury Hotels of the World is inviting travel agents to put together a customised itinerary for their perfect vacation, as part of a global competition offering a prize of a once in a lifetime dream holiday.

The overall winner will win the two-week trip of their dreams, staying at up to three SLH properties plus £8000 to spend on travel experiences.

See www.slh-competitions.com.

The winning Thai Smile on a Dial photo is...

Throughout the month of June, Thai Airways International asked *Travel Daily* readers to send in their best "Smile on a Dial" photo in Thailand to help celebrate its 50th birthday.

We were overwhelmed with entries, which showed that the travel industry certainly loves Thailand! After much deliberation, the judges selected Amanda Hagerman's entry (below) as the lucky winner of the competition, scoring a trip for two to Koh Samui including return flights with TG, five nights accommodation at Sareeraya Villas & Suites, daily breakfast and airport transfers.

And below is a selection of the judges other favourite smile snaps - see www.traveldaily.com.au for all photo entries.



ABOVE: Sarah Bartlett of Orient Pacific Holidays at Phuket Zoo.



ABOVE: Charmaine To'ofuhe from Zuji sent in this picture of her husband at Patong Beach, Phuket.

RIGHT: John Auld from Walkerville Travel in SA getting friendly with the elephants at Mae Sa Elephant Camp in Chiang Mai during an agent famil.



ABOVE: Aaron Gawlinski from The Captain's Choice Tours snapped this smile photo of one of the locals in Thailand - obviously enjoying his meal!



WINNER!
Congratulations Amanda Hagerman

BELOW: Nymol Kim of Scenic Tours with a friendly tour guide at James Bond Island in Phuket.



ABOVE: Tamlyn Areington of HWT Whitford City sent in this photo of a friend bartering with one of the Thai locals.

Look closely at what the calculator reads... apparently the store attendant didn't have a clue what it meant, but was happy to smile!

ABOVE: Amanda from Voyager Travel is the lucky winner of the trip for two to Thailand for sending in the above photo featuring her friend enjoying the nightlife on Bangla Road in Phuket...with a big smile!



ABOVE: Ben Cochrane from World Travel Professionals snapped this photo of his happy Elephant Trek Guide in Phuket.

LEFT: Hannah Moore from The Travel Authority sent in this photo of her smiling boyfriend Kyle on Bangla Road Phuket with his monkey friend.



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Be the face of this successful brand and drive the sales team to continued success. You will be an ambitious, confident, results-driven leader who loves to win and see the business grow. Take an already-great team to new heights, liaise with global partners, and prove yourself as a senior manager of the future. Frequent international & domestic travel is required.

MANAGE A GROWING OPERATION

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This corporate agency is expanding, creating a new national role for an experienced Operations Manager. You'll have experience in managing growth, motivating & coaching teams, implementing processes & procedures and ensuring the highest level of customer service is delivered to the clients. Work in a new CBD office and with a great team of people.

PROACTIVE, STRATEGIC AND REVENUE FOCUSED

CORPORATE CLIENT ACCOUNT MANAGER
SYDNEY & MELBOURNE – SALARY PACKAGES TO \$110K

Working with a prestigious TMC and with a select portfolio of large market clients, you will be a proven CRM skilled in driving innovation, profitability, customer service and retention strategies. You must be experienced in a similar role with the ability to demonstrate your achievements in a proactive account management position.

DRIVE YOUR DOLLAR FURTHER

CORPORATE BUSINESS DEVELOPMENT MANAGER
SYDNEY/MELB/BRISBANE – SALARY PACKAGE \$100k +

Don't settle for second best. Working with a leading brand and responsible for developing relationships across the corporate sector you'll be creating sales pipelines and converting it to new business. These are senior roles needing proven experience in cold calling and business development within the large market corporate arena. Huge rewards!

TAKE IN THE VIEW FROM THE TOP

STATE MANAGER
PERTH – SALARY PACKAGE TO \$80k

This opportunity is sure to impress the Perth market as you will be managing the WA based operation of this successful company. Looking after staff recruitment, training and development of in-house procedures, you'll have expert skills in managing large teams. You will also manage the state budget and report all financials back to head office.

PLAY IN THE MAJOR LEAGUE

CORPORATE TRAVEL TEAM LEADER
PERTH – SALARY PACKAGE TO \$75K

Come and play in the big league and watch the door to further career opportunities open for you. Managing a team of up to 20 staff you will be responsible for the full day-to-day running of the team including meeting SLA's, procedure implementation, staff training and the ability to create a fun work environment that will be respected by everyone.

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Do you thrive in a learning environment and enjoy seeing others develop new skills? It is essential that you have managed a team and have proven training skills inclusive of GDS. This role will have you stepping away from the classroom and developing partner relationships for the business to promote products & services. Global organization and top salary avail.

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Our client is a booming success story so selling their product is a privilege. In this new BDM role you'll be responsible for managing a territory and strategically driving sales, not just dropping brochures. Earn a great salary, go away on exciting trips and be rewarded with a great salary, car/car allowance and bonuses. On-the-road experience essential.

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Virgin Rocks the Rock!

Win a Red Centre Getaway!!!

**The Centre is Red
Virgin is Blue
And now DJ fly
Direct to Uluru!**

Flights start on
3 August from just
\$199* one way

To celebrate the launch on August 3 of Virgin Blue flights to the heart of the Outback, Territory Discoveries, together with Virgin Blue, Voyages Ayers Rock Resort and Tourism NT offer you the chance to wing your way to Uluru!

Every Virgin+Voyages holiday sold between June 30 and July 23 goes into the draw to win one of 4 amazing prizes. The Top Seller wins a holiday for 2 people to Uluru, including flights, accommodation and \$1000 of touring, courtesy of Virgin Blue, Voyages Ayers Rock Resort, Territory Discoveries and Tourism NT. 3 lucky runners-up will also walk away with some fantastic prizes!



Virgin Rocks the Rock! 3 days from \$524* per person twin share

The Voyages Sounds of Silence Escape Package allows you to have the experience of a lifetime, complete with 2 nights at Ayers Rock and the must do Sounds of Silence dinner.

INCLUDES: Voyages Sounds of Silence Escape Package - Includes 2 nights 3.5 star accommodation at Voyages Lost Camel, Sounds of Silence Dinner & return seat in coach airport transfers

BOOKING CODE: TDC0VV1

Ask the NT Experts at Territory Discoveries about accommodation upgrades & extended stays.

*Price per person twin share, inclusive of GST, in Australian Dollars and is Land Only. Prices are subject to change without notice and limited availability. Valid for sale until 23Jul10. Valid for travel 03Aug10-31Jan11. Uluru, Kata Tjuta Park Fee of \$25 per person has been included in the advertised package price, however this is payable direct. Return Virgin Blue Airfare Sydney to Ayers Rock is based upon a wholesale blue saver fare, travelling in economy class, inclusive of all taxes & one piece of hand luggage up to 7kg. Checked baggage up to 20kg is at an additional cost.

ADD ON'S

Prices per person

Return economy flights from Sydney to Uluru with Virgin Blue	\$398*
Kings Canyon Day Tour Flight	\$570*
15 minute scenic Ayers Rock Helicopter Flight	\$144*
Camel to Sunset Tour	\$99*
Uluru Base Tour & Sunset Drinks	\$110*
Uluru Aussie BBQ Dinner	\$98*
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Katherine



Uluru / Ayers Rock



Kakadu

Incentive Conditions: Every agent booking of a complete Virgin Blue/Voyages package holiday booked through Territory Discoveries and paid in full between June 30 and July 23 will count as one entry into the draw. Winner of the Grand Prize will be awarded to the agent with the most sales of Virgin Blue/Voyages packages. In the event that more than one agent achieves the highest number of bookings, a winner will be drawn at random from those agents. Runners up will be drawn from all remaining agents. Any costs associated with the prize, travel to/from airport of departure, personal expenses, incidental charges and any FBT costs/charges are the responsibility of the winning agent(s). Prize will need to be taken by 31 March 2011 and is subject to availability and blackout dates.