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# Travel Daily AU

First with the news

Tue 01 Jun 10

Page 1

EDITORS: Bruce Piper and Guy Dundas  
E-mail: [info@traveldaily.com.au](mailto:info@traveldaily.com.au) Ph: 1300 799 220

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## Giant response to TA ad

THE copy of the new Tourism Australia TV commercial which was loaded onto the *Travel Daily* TV website (*TD* yesterday) has attracted about a thousand views and many comments in the last 18 hours since it went online.

The ad certainly seems to polarise viewers, with early responses very negative but a growing tide of viewers saying they like the ad.

Last night the ad was launched to the industry at the ATE welcome party (see p7) to overwhelming applause from the admittedly partisan (and tipsy!) crowd.

Today we're keen to gauge the response of the wider Australian travel industry to the ad which is online at [traveldaily.com.au](http://traveldaily.com.au).

*TD* has today launched a special survey asking our readers whether you like the ad, and what you think its impact will be on int'l and domestic tourism, with results in an upcoming issue.

### Vote on new TA ad

## NZ cruise cost cut

THE NZ government has more than halved its marine safety levies on cruise passengers, which will reduce from NZ\$8.29 to just \$3.30 from 01 Oct - in time for the next cruise season.

The NZ Tourism Industry Association has welcomed the move, saying it will significantly improve the competitiveness of the NZ cruising sector.

More details in today's *Cruise Weekly* - subscribe free at [www.cruiseweekly.com.au](http://www.cruiseweekly.com.au).

## Today's Travel Daily

*Travel Daily* today has seven pages packed with news and photos, plus full pages:

- TMS Asia Pacific
- AA Appointments
- Qantas Holidays

## STA closures

STA Travel has closed six of its Australian branches, according to an update from the Travel Compensation Fund this morning.

The affected outlets include STA Travel offices in North Sydney and Hurstville in NSW; George Street Brisbane and Cairns in Queensland; and Richmond and Burwood in Vic.

## QH countdown

QANTAS Holidays is tantalising agents today with a teaser ad promising 'Big things to come' as part of the first birthday of its Trip loyalty program.

Be tempted on page ten.

# How would you like to win 10K?

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# CENTRE OF LEARNING

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## Jetstar iPad trial

JETSTAR will become the first airline in the world to try out the funky new Apple iPad as an in-flight entertainment option.

On selected domestic routes over the coming months passengers will be able to pay \$10 to use an iPad, which will be loaded with movies, TV shows, music videos and electronic versions of popular magazines and newspapers, says the *Australian*.

Thirty of the gadgets will be available on each test aircraft for the two week trial, on routes of longer than an hour.

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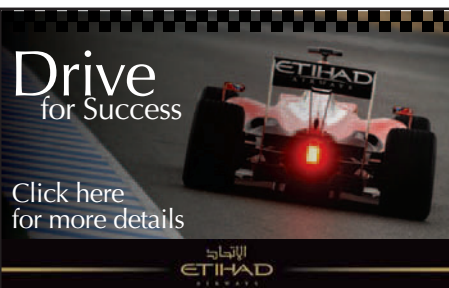
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Click here  
for more details

## Travel Daily AU

First with the news  
on location in  
Adelaide

Today's issue of **TD** is coming to you from Australian Tourism Exchange in Adelaide, courtesy of Tourism Australia.

**THE** new TA ad campaign (**TD** yesterday) is all the talk of ATE today, with the promotion for the first time allowing free use by the travel trade of the 'There's nothing like Australia' branding.

Other collateral provided for the industry includes a selection of branded print ad templates and artwork for flyers and posters.

In keeping with the online focus the trade is also being provided with a free interactive digital 'widget' which can be branded to sit on an agent or supplier website with customised content from the campaign - available from 09 Jun at [www.tourism.australia.com](http://www.tourism.australia.com).

## Accor reports recovery

**HOTEL** group Accor Asia Pacific says a combination of strong demand and a lack of new hotel rooms coming onto the market is likely to see room rates in Australia increase this year.

The company says demand for accommodation across Australia is soaring, with record occupancies in many parts of its portfolio.

Accor operates about 150 properties across Australia, with its Sydney properties breaking occupancy records for the last six consecutive months.

The group's vice president Australia, Simon McGrath, said a combination of major events and strong demand from both leisure

and business guests pushed Feb occupancy in Sydney to more than 90%.

He said the demand was further evidence of Australia's rapid recovery from the global financial crisis, adding that with little new room supply coming onto the market rates would quickly return to "more realistic levels."

"Rates are still below true market value, and during 2008-09 they were depressed further by economic conditions, but with such strong demand and no new supply likely for a number of years, rates across the market will need to rise," he said.

McGrath said Accor was predicting that high occupancy levels would continue in many parts of the country and early into 2011, with the easing of the A\$ making Australia an "even more attractive destination for the inbound market".

## BA boosts c'share

**BRITISH** Airways will expand its codeshare operations within Australasia, as part of the pact with QF which saw six new European destinations added to the QF/BA pact (**TD** yesterday).

Effective 26 Jul BA customers will be able to book seats on Qantas flights to Albury, Armidale, Port Macquarie, Coffs Harbour and Wagga Wagga in NSW, as well as Queenstown in NZ.

BA will also increase its codesharing on existing QF flights to Auckland, Wellington, Canberra, Melbourne and Hobart.

**MEANWHILE** the International Air Services Commission this morning confirmed a request from Qantas for the allocation of 400 third country code share seats per week on the Italy route.

The code share will be a freesale arrangement covering services from London to both Rome and Milan (**TD** yesterday).

## CZ lifts Australia

**CHINA** Southern Airlines has announced an expansion of its flights into Australia, including moving its Sydney services to double daily from 31 Oct, as well as the 01 Nov debut of flights to Brisbane.

CZ will operate each Tue, Thu and Sun non-stop from Guangzhou to Brisbane, as foreshadowed earlier this year (**TD** 31 Mar).

However the announcement at ATE yesterday didn't clarify whether the services would continue across the Tasman to Auckland, as previously planned.

If confirmed the AKL service would make CZ the first Chinese carrier to fly to New Zealand.



## Window Seat

**WARN** your clients not to be too concerned if they see things hotting up at Sydney Airport over the next few weeks.

Airservices Australia has announced a series of "simulated aviation rescue and fire fighting exercises" in which 18 trainee emergency workers will be put through their paces.

Spokesman Rob Walker said the activities will "involve the creation of large amounts of flame and smoke" as well as an unusually large number of emergency vehicle movements between 8.30am and 4pm most days over the next two weeks.

**AUSTRALIAN** Tourism Exchange is providing the opportunity for delegates to sample lots of fabulous gourmet delights from South Australia.

This morning some guests sampled the wares of passionate local cheesemaker Kris Lloyd from Woodside Cheese Wrights.

A number of cheeses were on offer, and Woodside also handed out a brochure in which Lloyd shared some of his cheesy stories.

One which particularly struck **TD** was an experience the cheesemaker had during a trip to Italy in 2006, encountering a Romanian fresh curd cheese.

"The cheese was entirely made in the skin of a baby goat."

"No rennet or starter culture was used = just fresh goats milk which was placed and hung in this skin for several days."

"The milk soured and thickened and the taste was sweet and fresh (believe it or not) once you got over the hairy thing!" Lloyd said.

**THE** woman who had a great night's sleep on board a United Express flight after it landed in Philadelphia last week (**TD** Thu) is suing the carrier for "false imprisonment, infliction of emotional distress and negligence".

36-year-old Ginger McGuire, who was woken by a cleaning crew at around 4am, wasn't allowed to leave the plane until TSA officials were satisfied that she was not a terrorist stowaway.

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Page 3

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Airline of  
the Year 2009  
TTG Travel Awards 2009

**QATAR**  
AIRWAYS القطرية

## Anthology tells its story



LAST night the founder of the Anthology collection, Grant Hunt, hosted a function to update the industry on the company's expansion, which includes what the group describes as "Australia's biggest tourism recycling program".

Anthology describes itself as a "collection of iconic Australian nature-based travel experiences" and currently operates South Australia's Wilpena Pound, as well as walking tours based at Quamby Estate in Tasmania.

The company's newest project is the development of Wildman Wilderness Lodge, about 90 minutes from Darwin in the NT.

A partnership with Indigenous Business Australia, the property will reuse the defunct Wrotham Park Resort in outback Queensland, which ceased operating as a tourism property when it was sold by Voyages.

Hunt told *TD* the Wrotham Park lodges had been dismantled and shipped across the country on 18

semi trailers, and will shortly be placed on new foundations at the Wildman location.

When it's completed, Wildman will comprise 10 air conditioned cabins from Wrotham along with 15 safari-style tents to create a luxury wilderness property.

The main lodge, also from Wrotham, will be expanded to house a bar and restaurant and Wildman will offer a wide range of experiences including tours, cruises and safaris for guests to explore the phenomenal wilderness area.

Wildman already has bookings after its 01 Mar 2011 expected opening date, and will stay open to 30 Nov, with plans to operate on a smaller scale during the wet season to offer air boat touring of the spectacular landscape.

Pictured above at Australian Tourism Exchange last night are Anthology's Alison Conroy, director of sales; Sally Cope, director of sales and marketing; ceo Grant Hunt and PR Jill Collins.

## Strong forecast for Flight Centre

FLIGHT Centre expects that its 2009/10 full year profit figure will be its second best result ever - despite low airfare yields, the slow recovery in corporate travel and lower than normal interest earnings.

Speaking during an analyst briefing today, FC's chief financial officer Andrew Flannery said there had been some impact from the volcanic ash in Europe, the Thailand unrest and the British Airways strikes, but these were "not material" with no evidence yet of any slowdown in demand within Australia.

He said the 'lowest airfare guarantee' introduced last year highlights Flight Centre's "commitment to beating airline, web and travel agency prices" with other recent highlights including the appointment of FcM Travel Solutions to the TMC panel under the Federal Government's whole of govt travel tender.

FcM has also purchased a TMC called Air Services International in Singapore, doubling its presence in the country.

Flannery said the internet also

provides some growth opportunities, as an extension of FC's bricks and mortar strategy as well as via a direct model and through transactional sites.

The recent drop in the Australian dollar isn't concerning the company, Flannery said, with airfare prices a key consideration in driving demand.

The current fare war under way on the Pacific route was likely to stimulate demand, he added, with FC recently advertising SYD-LAX return for just \$871.



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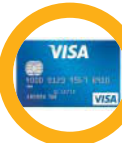
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## Money Talk

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With a recent Visa survey highlighting overseas money management as a big concern for Aussie travellers, being able to provide simple advice about managing holiday funds is an easy way to make your customer's holiday hassle-free.

The 2009 Visa survey found 91 percent of Australians worry about the security of their money when travelling abroad and 76 percent of travellers specifically worry about the theft or loss of money while travelling.

66 percent admitted they feel more in control of their finances when they know when and where they can gain access to funds from approved ATMs and financial institutions, and 41 percent feel more in control when they exchange money prior to departing.

A great resource for you (and your clients) is the Visa travel site - [visa.com.au/gotravel](http://visa.com.au/gotravel) which provides tips and advice on how to keep holidays hassle free, including products to suit every traveller, advice from Visa Global Customer Assistance, foreign currency exchange and ATM locations around the world.

more people go overseas with Visa. **VISA**

## South African Twits

SOUTH African Tourism is aiming to engage their customers with social media including a new blog page, Twitter and Facebook pages dedicated to Australian and New Zealand travellers.

See [facebook.com](http://facebook.com) and [twitter.com/southafricaANZ](http://twitter.com/southafricaANZ).

## South Island sensations



ABOVE: This group of agents were hosted by APT on a recent family to New Zealand's South Island, enjoying the nine day Southern Sensation package.

Highlights of the trip including cruising Milford Sound, the TranzAlpine rail journey, Franz Josef Glacier, Wanaka, Te Anau, Queenstown, Dunedin & Mt Cook. Pictured above arriving into Mt Cook on the Milford Sound cruise are, back row from left: Emma Martin, Escape Travel Loganholme; Melinda Holland, Harvey World Travel Parkmore; Barbara May, RACT Travelworld Glenorchy; Olga Shrewsbury, Exclusive Tours & Travel Mosman

Park; Joanna Luke, Flight Centre Myer Centre; Casey Anderson, Travelscene Echuca.

Front row: Cherry Taylor, Harvey World Travel Pinjarra; Rebecca Riggs, Harvey World Travel Penrith; and Craig Brown, APT Marketing.

## Yasur disruption

THE eruption of Vanuatu's Mount Yasur on Tanna Island has led authorities to issue an aviation advisory about a 2km high ash plume.

Airlines are operating to avoid the ash, which has disrupted a number of domestic services in nearby New Caledonia.

An update issued by the Department of Foreign Affairs and Trade warns that public access to the volcano is "strictly prohibited" due to hot lava.

## Starwood's 1000th

THE Sheraton Quando Lake Resorts in China opened yesterday, making it the 1000th hotel in the Starwood Hotel and Resorts Worldwide portfolio.

Starwood is planning on opening a further 300 hotels globally over the next three to four years, with the ongoing expansion including 20 new properties to be opened in China by the end of 2010.

## Wyndham expands

WYNDHAM Hotel Group has announced that Australian based Wyndham Vacation Resorts Asia Pacific will be responsible for the development and management of the expansion of the network within the South Pacific region via franchise and management contracts.

## Dive Cairns grows

PRO Dive Cairns (PDC) has announced plans to expand its Dive Training Centre, with the purchase of adjoining land for the development of three new classrooms, an additional diver training pool and extra bathrooms and staff facilities.

MD Rob Punshon said that the expansion would help meet strong demand for dive courses.

"It will further cement Pro Dive Cairns reputation as Australia's premier PADI dive school as well as a leading outer reef live-aboard dive trip operator," he said.

See [www.prodivercairns.com](http://www.prodivercairns.com).

## XL France to LAS

LAS Vegas's McCarran International Airport has accepted the first XL Airways France flight last week, with a direct twice weekly service from Paris.

The Charles de Gaulle based airline will operate to LAS until 23 Sep adding the capacity to transport 10,000 people on its A330 services to Sin City over the coming summer months.

## DescaradA winners

DESCARADA Luxury Charters has announced that the winners of its Worldwide Booking Incentive are Tanya Jones from Swain Tours, USA; Maud Traff, Australienresor AB, Sweden; Sandra van den Aker, Barron Travel, The Netherlands; Clare Williams, Whitsunday Holidays in Sydney; and Ami Nishizono from ATS Pacific, also in Sydney.

Each wins a DescaradA trip valued at \$4000.



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## NZ int'l self-check

AIR New Zealand says a new automatic check-in system for trans-Tasman passengers at Auckland Airport is likely to see a reduction in the current 90-minute pre-flight check-in time.

The carrier has installed 18 self-service kiosks, which allow passengers to simply scan their machine-readable passports.

The kiosks issue an international boarding pass and baggage tags which passengers attach to their luggage and then drop for scanning at a special counter.

More than 1500 trans-Tasman passengers have already used the system since it debuted today.

NZ gm international, Ed Sims, said the kiosks will also be progressively introduced over the coming months for its flights departing Wellington, Queenstown and Christchurch.

"We set ourselves the challenge to transform our customers' experience of the airport, so they have a seamless experience from checking-in through to walking off the plane at their destination," he said, with similar kiosk technology used in a range of NZ domestic destinations.

The carrier didn't say whether it planned to roll out similar technology for its trans-Tasman flights departing from Australian airports.

## Saffire opens today

AUSTRALIA'S newest luxury lodge, Saffire on Tasmania's Freycinet Peninsula, has officially opened today, promising to set "a bold new direction for holidays and accommodation in Australia".

The property features 20 private accommodation suites, aiming to capture the essence of the unique region and connect with the environment "to bring an authentic and enriching experience for guests".

As well as fabulous architecture Saffire will showcase Tasmania's freshest produce, and guests can also "restore their wellbeing" in the property's premium spa facilities - while also enjoying a range of exclusive Signature Experiences in the region - see [www.saffire-freycinet.com.au](http://www.saffire-freycinet.com.au).

## Weekly SA winner

THE final weekly winner in our fabulous South Africa competition during May was Terri Dillon of Pulse Travel, whose caption for the elephant photo was 'Pool rules - swimming trunks must be worn at all times'.

South African Tourism will be announcing the overall winner in TD tomorrow; in the meantime we've today launched another great competition with a prize of a trip to Thailand - see page six for details.

## Tempo price cut

TEMPO Holidays has reduced rates on its 12-day Best of Mexico tour by 10% to \$1487pp, valid for sale to 30 Jun and travel before 01 Dec, including 11 nights accom, breakfasts, and guided coach excursions - 1300 362 844.

  
First with the news  
**Tue 01 Jun 10 Page 5**  
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## AFTA UPDATE

the latest insights from AFTA's Chief Executive,  
Jayson Westbury



*Welcome to winter! Yes it's June and 2010 is moving along very quickly. So is the next phase of the National Travel Industry Awards. Judging started today with the first of the finalists coming into the AFTA office to start to make their pitch to the panel for a successful outcome for this year's awards.*

*Over the next two weeks, over fifty face to face interviews will take place across ten categories which will provide the results to be presented at the Gala event on the 10th July.*

*I am told that this year is already a sell out with over 950 tickets for the dinner at the Sydney Westin sold. The ongoing broad industry support for this event grows every year and AFTA is very proud of how the NTIA brings the industry together.*

*The other topic that appears to be "all the talk" is the current level of political advertising. Great debates about what is and is not political, great debates about what is appropriate and what is not. Political polls that look like heart beats and all sorts of commentators having strong views on what this all means.*

*Got to love election years, particularly when there is clearly a battle - "It's game on" I say. And we can all watch this unfold until the federal election is called, which now looks likely to be in Oct.*

*This week has also seen the launch of the new Tourism Australia advertising campaign which brings to life the month-long public involvement phase into a multimedia platform.*

*If you have not yet taken a look at the new interactive map you can check it out at the [www.nothinglikeaustralia.com](http://www.nothinglikeaustralia.com) website.*

*This new TA campaign should stand the test of time and help Australia in the ever increasing global competitive market place. I did also note reports on this yesterday, quoting the MD of TA about how travel agents around the world will be able to embrace the new campaign.*

*TA does hold a strong robust working relationship with travel agents across the globe, which is why AFTA continues to support many of the efforts of TA. This includes involvement at ATE in Adelaide (this week) in which a number of Australian agents will take part in a hosted campaign to help sell domestic holidays.*

*I really hope that this plan will work as we envisage this being a much bigger program for Australian travel agents who are interested in selling domestic holidays so that we can expand it to allow more travel agents to take part in ATE next year in Sydney.*



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World Travel Professionals is an industry leading travel management company specialising in corporate travel, conference and event management, leisure and luxury travel. A winner of multiple awards at the AFTA National Travel Industry Awards, in 2009 World Travel Professionals added the National BTTB Supplier of the Year Award - Travel Management Services, to its credits.

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Director



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Email: [lisa.story@worldtravel.com.au](mailto:lisa.story@worldtravel.com.au)

## Spirit rail returns

GREAT Southern Rail this morning confirmed that its Southern Spirit will return to the rails in 2011 offering a new itinerary and service.

The new route will travel along Australia's Great Divide, over four states featuring tours of the Grampian Ranges, the Murray River, the Western Plains Zoo, the Hunter Valley and Port Stephens.

"Since the launch of The Southern Spirit earlier this year, we have been inundated with enquiries about this exciting new service," said GSR ceo Tony Braxton-Smith.

There are just two departures on offer, with pre registration at [www.greatsouthernrail.com.au](http://www.greatsouthernrail.com.au).

## Sun Island static

SUN Island Tours says it won't be increasing its prices due to the recent drop in the Aussie dollar.

The operator said it will also continue to offer a number of special deals including discounts of up to 20% on the Cliffside Suites and the Belvedere Hotel in Santorini - [sunislandtours.com.au](http://sunislandtours.com.au).

## African discount

BENCH International is offering 10% off the 24 Aug departure of South Africa's Shongololo Express from Cape Town to Johannesburg, with 15 nights taking in the winelands, Zululand and Kruger National Park from \$4973pp incl accom, transfers, sightseeing, breakfasts and dinners.



## WIN A TRIP TO THAILAND

To celebrate its 50th birthday, **Thai Airways International** has teamed up with **Travel Daily** this month and is giving travel consultant readers the chance to win a trip to Thailand for two people.

This great prize includes: two return flights with TG to Koh Samui, five nights accommodation at Sareeraya Villas & Suites, daily breakfast and airport transfers.

THAI is "Celebrating 50 years of the world's most famous Smile" and is looking for the 'Best smile on a Dial' in Thailand.

All you need to do to enter the competition is **send in a picture of your favourite 'smile' taken in Thailand during a holiday or an agent famil.** It can be a picture of anybody you've encountered during your trip and must be captioned where it was taken.

Email your entries to:  
[smilecomp@traveldaily.com.au](mailto:smilecomp@traveldaily.com.au)



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## Airnorth inaugural

TOP End carrier Airnorth will today operate its first scheduled flights to the Pilbara.

The Embraer E170 jet services will fly from Karratha to Port Hedland and Broome, and then onto Darwin each Tue and Fri.

## Contract a target

US private equity firm Carlyle Group will pay up to \$350 million to purchase Australian firm Contract Aviation, which was formed recently by the merger of Alliance Airlines and Airwork Helicopters.

## Jetstar \$1 sale

JETSTAR has announced a \$1 flight sale, with the bargain fares on offer on selected routes until 09 Jun for travel to 30 Jun.

The deals are being offered to consumers who register for Jetstar's JetMail email updates, with a special sale page on the carrier's website accessible by clicking a link in the email.

## More BA strikes?

THE union representing BA cabin crew has threatened even more strikes against the carrier if it persists in the cancellation of travel benefits for crew who have taken part in industrial action.

The carrier is already in the grip of a second five day stoppage with a further strike next week.

## AirAsia profit

MALAYSIAN low cost carrier AirAsia this morning announced a first quarter after-tax profit of 224,110 million Malaysian ringgits - or about A\$83 million.

Revenue was up 10% year on year, while the carrier saw a "sustained turnaround" in its operations in Thailand and Indonesia which both showed a profit - along with a 16% jump in ancillary revenue and an overall 74% load factor on capacity, up four points despite a capacity increase of 11%.

The carrier has also announced a giveaway of 10,000 free airline seats, in conjunction with the Tourism Authority of Thailand, to help the floundering Thai tourism industry.

## Sydney food tours

MACARTHUR Tourism, to the west of Sydney, has launched a series of Macarthur Farm Fresh Tours which will take guests through the historic Camden and Campbelltown areas over the next couple of months.

Packages costing from \$419 per couple, twin share, include two tickets on the full day gourmet tours plus a night's accom and breakfast at the 4.5 star Rydges Campbelltown.

The next dates for the tours are 19 Jun, 17 Jul and 31 Jul - more information 02 4645 0500.

## Panorama sellout

AVALON Cruises says it's delighted to report that the maiden cruise of its new *Avalon Panorama* "suite ship" has sold out less than a week after going on sale (TD Wed), with most of the berths snapped up by Australian travellers.

The inaugural was offered with a choice of free flights or free city stays, with marketing mgr Christian Schweitzer saying the company booked more than 1000 passengers across the season in the first 48 hours.

"We're still selling at a rate more than double that of our first week of sales last year," he said.

## NZ Amex deal

AMERICAN Express has launched a partnership with Air New Zealand, offering a free return NZ domestic flight each year to holders of a new Air New Zealand American Express Platinum Card.

Spending on the card accrues NZ Airpoints Dollars as well as Status Points and a waived joining fee and reduced annual membership of the Air NZ Koru airport lounge network.

## Harvest for Mary

HARVEST Pilgrimages says several thousand Australians are expected to travel to Rome for the official canonisation ceremony of Australia's first saint, Mary MacKillop which will take place at St Peter's Square on 17 Oct this year.

Harvest has been named the official Canonisation Tour Operator by the Australian Catholic Bishops conference, with 11 packages on offer starting at \$3190pp including CX flights and four nights in Rome with breakfasts and dinners, entry passes to all three official ceremonies, sightseeing and a professional escort.

The land content of all offers is commissionable to travel agents at 10%, with a special standalone brochure now available at [www.canonisationtravel.com](http://www.canonisationtravel.com).



## Travel Consultants Sydney, Melbourne and Brisbane

At BCD Travel we take a fresh approach to business travel with a focus on innovate solutions and consultants designated to specific clients. We provide first class service, delivered with an entrepreneurial spirit, to all our clients and we employ first class consultants to deliver our vision.

Due to our current expansion of business we are currently recruiting for the following positions:

### Groups / Corporate Consultant – Sydney

With responsibility for the coordination of this large client's Group & Corporate Travel, in this role you will be required to coordinate all travel arrangement, pre and post event requirements, reconcile and prepare invoices & identify cost savings opportunities. You will also have the opportunity to travel internationally with the Group to provide support as required.

You will have a minimum of two years experience in international and domestic groups & corporate consulting with exceptional service skills, attention to detail, outstanding communication skills, an ability to work under pressure, strong fares and ticketing knowledge and Sabre experienced would be preferred.

### Multi Skill Consultants

The primary focus of this role is to develop strong relationships with your designated clients and deliver appropriate solutions for their international and domestic travel requests.

You will have a minimum of three years experience in corporate travel consultancy with the ability to develop strong relationships with clients, a focus on attention to detail, strong fares and ticketing knowledge and Sabre experienced would be preferred.

We offer salary packages with bonuses including a rewarding incentive program, flights@nett, a referral bonus scheme, casual Fridays and subsidized educationals.

If you want to be part of a  
team where you can make a  
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[Nicola.fowkes@bcdtravel.com.au](mailto:Nicola.fowkes@bcdtravel.com.au)





## Australian tourism kicks up its heels

LAST night the South Australian Tourism Commission hosted a party at the Adelaide showgrounds to welcome Western delegates to Australian Tourism Exchanges, as well as farewelling the Eastern contingent.

Guests enjoyed all the fun of the annual Adelaide Show, with rides, sideshows, street performers and of course lots of fabulous South Australian food and wine.

TD's exclusive pictures on this page were taken at the event.

RIGHT: Giddy up, girls! Travelocity's Danielle Pagano, Angela Sweeney and Virginia Hamilton enjoy the swings and roundabouts - or at least the

roundabouts - of the industry.

LEFT: It's absolute panda-monium!

Two special guests at the event reminded attendees of the unique panda exhibit at the Adelaide Zoo.

The Starwood/Hyatt team is pictured cuddling up, from left: Michael Fletcher, Kate Atkinson, Karen Morris and Roger Baldwin.

RIGHT: Haruhiko Niihon, TTNO with TA director Grant Hunt and TA md Andrew McEvoy.



ABOVE: Brian Hennessy from Tourism Tropical North Queensland with Greg Zamitt, Adventure Tours Australia.



LEFT: Rowena Thomas of The Lyall Hotel & Spa in Melbourne with Jill Collins, Hamilton Island and Preferred Hotel Group's Lynne Ireland.

BELOW: Kate Flynn, Tourism Vic; Kate Young, TNSW; and Monika Tonkin and Danielle Thomas, Tourism Northern Territory.



ABOVE: Adam Ivkovic of Jacobs Creek Retreat in The Barossa Valley inhales some fairy floss.



BELOW: Some of the Qantas team at ATE: Anthea Somerville, Kanaway Usingko, Sasha Sherman, Rob Gurney and Woody Moore.



BELOW: Bob Lunnion, Starwood and Russell Butler of Avis.





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Hot Jobs (Australia) - May 2010

## JOB OF THE WEEK! Business Relationship Director – Sydney CBD

- Team Management
- Global Organisation

Major Travel Organisation is seeking to fill a management position within their company. You will be strategically directing the team of Account Managers. It is essential that you have strong proven leadership skills as you will be managing a competent developed team. In addition this role requires that your immediate background includes extensive experience in business relationship management and have a strong understanding of corporate travel complexities from previous employment.

Contact **Wendy Stearn** at TMS [wendy@tmsap.com](mailto:wendy@tmsap.com)  
T: **02 9231 6444** or **apply online now!**

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## Helpdesk Executive – Sydney CBD

- Global Travel Technology company
- Salary \$40k + super

Our client is a Global Travel Technology company based in the CBD seeking a Helpdesk Executive who will provide daily support to travel agencies in Australia and New Zealand. You will achieve a high level of customer service while finding fault resolutions for customers. The role will suit a travel consultant who is looking at entering the world of travel technology, or somebody working in a similar role. You will need at least 2 years travel agency experience in using a CRS, have fares and automated ticketing skills and a working knowledge of mid to back office travel accounting packages. The company you will be working for has an excellent management team, who knows how to look after their staff.

Contact Emma MacPherson T: **02 9231 6444**  
E: [emma@tmsap.com](mailto:emma@tmsap.com) or **apply online now!**

## Always Wanted To Step Up into Corporate Travel - Melbourne

- Base depending on experience
- Global organisation
- CBD location

Are you an experienced travel consultant looking to take on your next challenge? This is your opportunity to finally get into corporate travel. Due to growing accounts this fantastic corporate travel company are looking for experienced travel consultants from all areas of the travel industry to join expanding teams within their company. 2 years travel industry experience in either retail or wholesale required.

Contact Emma MacPherson T: **02 9231 6444**  
E: [emma@tmsap.com](mailto:emma@tmsap.com) or **apply online now!**

## Domestic Corporate Travel Consultant Required - CBD

- Up to \$45k plus super
- Ultra modern offices in the CBD

Due to growing accounts this fantastic corporate travel company in the city are looking for an experienced domestic corporate travel consultant to come on board. The ideal candidate will have a minimum of 2 yrs experience in corporate travel consulting, but it does not matter what CRS you can use as you will be cross-trained.

Contact Sharon Moss T: **02 9231 6444**  
E: [sharon@tmsap.com](mailto:sharon@tmsap.com) or **apply online now!**

## Cruising consultant! - Brisbane

- Create unique itineraries to exotic destinations
- You will be in demand – market is hot right now!

The culture of this agency is based on fun, friendship and supporting each other. Families are offered on a rotated basis and regular training is provided. You will work to realistic sales targets and you will be rewarded according to your passion and success in creating travel dreams for your clients. Immediate start required – Interviewing now....don't miss this opportunity!

Contact Anna Mayze T: **0430 434 362**  
E: [anna@tmsap.com](mailto:anna@tmsap.com) or **apply online now!**

## After Hours Consultant - Melbourne

- CBD location
- Perfect life/ work balance

Are you looking for flexible hours? Do you want a better life/ work balance? Enjoy having your days free? This could be the role for you. Work for this well known Corporate Management Company and you will be kept on your toes booking last minute travel, rerouting passengers and problem solving. Great team and company benefits.

Contact Karen McGrath T: **02 9231 6444**  
E: [karen@tmsap.com](mailto:karen@tmsap.com) or **apply online now!**

## Online Travel Consultant – Perth

- No face-to-face selling
- Great earning potential

This online agency is looking for a dynamic personality to join their team. Assisting clients with their online bookings and selling fantastic packages the sky will be the limit with your earning potential. If you want to join one of the fastest growing areas of the travel industry do not hesitate in applying today!

Contact Karen McGrath T: **02 9231 6444**  
E: [karen@tmsap.com](mailto:karen@tmsap.com) or **apply online now!**

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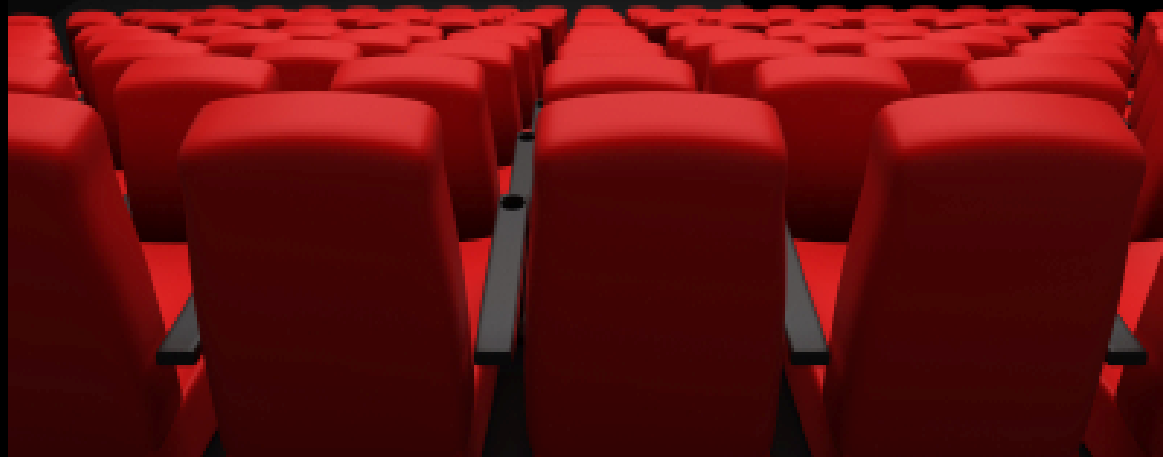
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