

Austrian Airlines offers 500 flights per week to over 45 destinations in Central & Eastern Europe. Austrian

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Fri 11 Jun 10

Page '

EDITORS: Bruce Piper and Guy Dundas E-mail: info@traveldaily.com.au Ph: 1300 799 220



#### A bumper issue!

Travel Daily today has eight pages of news and photos, plus full pages from: (click)

- AA Appointments
- Qantas Holidays

The next issue of *TD* will be published on Tue 15 Jun due to the Queen's Birthday public holiday on Mon.

#### More BI destinations?

ROYAL Brunei looks likely to expand its operations in Australia, with the carrier's website now offering new options in the dropdown menu selections including Cairns, Melbourne and Sydney.

The flights can't actually be booked at this stage and the online timetable doesn't have any further details, with speculation the ports could be added in the next scheduling period from Oct.

Royal Brunei this month took delivery of the first of a number of additional 777 aircraft.



### EUROPE RIVER CRUISING 2011 **NEW!**

- NEW LUXURY SHIP ms Amadeus Elegant launched May 2010
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## New SYD int'l complete

FEDERAL Transport Minister Anthony Albanese this morning officially opened the revamped International Terminal at Sydney Airport, as the culmination of a \$500 million development project.

Construction started in 2007 and has involved expanding the departures area by a whopping 7300 square metres, a new outbound Customs hall, expanded security screening, retail and dining expansion and a new

#### World Cup challenge

MORE than 450 people from across the Australian travel industry have already registered for *Travel Daily*'s exclusive Soccer World Cup competition.

The tournament commences tonight, and you have until 10pm to register and lodge your tips to be in the running for the major

prize of a trip for two to South Africa courtesy of V Australia, Adventure World and Acacia Africa -

click on the soccer ball above for the tipping website.

Compass Cars is also providing wine prizes for the top tippers in each round, and an overall runner-up prize of the latest must-have gadget, an Apple iPad.

AND as a special bonus, Compass is offering a \$10 "booze voucher" to everyone who can beat the round 1 World Cup *TD* tipping score of ceo James Frape or sales manager Lee Burrows.

To be in with a chance, email sales@compasscarrental.com.au by 6pm AEST today with the subject line "I'll Beat You".

arrivals level baggage reclaim carousel with increased capacity for A380 superjumbos.

Airport ceo Russell Balding said the project was "a strategically important investment that will leave visitors with a positive and lasting impression of Sydney" which last year handled more than 10.6 million int'l pax.

#### TT adds four

**AVALON** Airport in Victoria is set to become a major hub for Tiger Airways, after the carrier this morning announced a further four routes from the new base (*TD* breaking news).

Flights to Sydney, Mackay, Rockhampton and Alice Springs will complement the Gold Coast, Perth and Adelaide routes announced in the last week, with seats on sale now, and TT chief Crawford Rix also announced that the Avalon-Gold Coast flights would operate twice a day.

#### Win Wallabies tix!

UK-BASED airline bmi has two double passes to the upcoming rugby union game between Australias's Wallabies and England to give away to *TD* readers.

The game will take place at Sydney Olympic Park in just over a week, on Sat 19 Jun.

For your opportunity to win one of the double

passes, send us an email telling us in 25 words or less

what you like about bmi.
Winners will be notified by email by next Wed 16 Jun.

Send your entries in to bmicomp@traveldaily.com.au.



#### Stella-JTG extension

THE ACCC says it plans to revise the proposed 24 Jun date for announcing its findings relating to the JTG acquisition of Stella Travel (*TD* Tue) after it asked for more information from the companies.

On 25 Mar the ACCC asked for extra details and after receiving a "partial response" on Wed this week, requesting more information from Stella and JTG.

"A new proposed date for announcement of ACCC's findings will be posted upon receipt of outstanding information requested from the merger parties," the ACCC website says.

#### **TIME launches**

LAST night saw the official launch of the new Travel Industry Mentor Experience, with the first batch of mentors and mentees taking part in a workshop at Sydney's Blue Hotel - details p5.





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EDITORS: Bruce Piper and Guy Dundas info@traveldaily.com.au Ph: 1300 799 220



10 GOOD REASONS TO VISIT NEW CALEDONIA



CLICK HERE
FOR THE OTHER 9 REASONS

#### UL looking at SYD

SRILANKAN Airlines has flagged plans to launch services from its Colombo hub to Sydney as part of a new five-year plan which will see the airline's fleet doubled by 2015, its chairman has announced.

Other destinations UL plans to broaden its network to include Indonesia, the Far East, Europe and India.

Nishantha Wickremasinghe said the services could be both direct or through codeshare partners.

#### Star heads to ZQN

THE Star Alliance will be heading to NZ later this year, announcing plans to hold its CEO and Alliance Management Board meeting in Queenstown from 12-14 Dec 2010.



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## Skal Congress confirmed

SYDNEY'S hosting of the 2010 Skal World Congress in Oct is going full steam ahead, after a visit this week by the organisation's Secretary-General Jim Power to review arrangements.

There was some doubt about the viability of the event because of lower than expected registrations from Europe due to the economic crisis, but the Sydney club has reassured Skal International that "tremendous support from suppliers and venues" means the event is able to go ahead as planned.

Skal International has branches across the globe, providing a networking forum for the travel industry, with the motto Doing Business Amongst Friends.

The Sydney club was the first Skal branch in Australia, and celebrated its 50th anniversary earlier this week (TD yesterday).

Power told TD that originally about 1000 people were expected to attend the Sydney World Congress, but the situation in Europe and the strong Australian dollar has meant that numbers are more likely to be around 700.

"But it could be more if Europe has a good summer," he added.

There's been generous support for the event from local hoteliers including the Four Seasons, Four

Points and the Amora, along with event venues including Darling Harbour's Dockside Group and Captain Cook Cruises.

Qantas has also come to the party to offer some very attractive fares for inbound delegates, Power said.

The 07-12 Oct event will see delegates from across the globe visiting Sydney, with a series of functions and events planned.

Skal is also encouraging Aussie members to attend, with a special registration fee subsidy on offer for the first 100 to register.

There are also still some limited sponsorship opportunities.

For more information on the 2010 Skal World Congress in Sydney see skalsydney2010.org.

#### SOO game 2 comp

**NEXT** week is the second round of the State of Origin rugby league competition between NSW and Queensland, which means it's time to put in your answers to some more questions.

The travel industry reader with the best result to the questions over the three games in the series will win two night's accom including a buffet breakfast for two at a VIBE hotel.

The questions for Game 2, next Wed 16 June are:

- 1. What do you predict the score will be for Game 2?
- 2. In what minute of Game 2 do you predict the first try will be scored?
- 3. In Game 2, which player do vou think will be awarded Man of the Match?

Answers must be sent in before 6.30pm Wed 16 Jun to soocomp@traveldaily.com.au.



## Window

IT'S odd, but Tourism Australia and Tourism NT haven't yet latched onto the massive tourism potential of the new 'A-Team' movie which debuted in Australia yesterday.

The remake of the iconic 80s TV show sees a team of renegade "soldiers of fortune" undertake a range of breathtaking missions around the globe - including in Australia.

The adventurous team catch flights to Sydney and end up somewhere in the Red Centre where the supposedly insane member of the team, Murdock, is proclaimed to be a king by an Aboriginal tribe.

A number of *TD* readers have suggested that the movie could easily be adapted as the basis for a new multimillion dollar Tourism Australia international marketing campaign.

A NEW Zealand businessman who's lost his drivers licence due to a drink-driving charge has organised another way to get around Auckland - he's paying a student about \$500 a week to chauffeur him in his Lamborghini and Hummer vehicles.

Gary Richards advertised for a "tidy and positive student" to drive him to appointments for a seven week period while his licence was suspended.

The job has since been filled, with a number of keen applicants reportedly offering to do it for free just for the chance to frap around Auckland in the prestige vehicles

## CAREER OPPORTUNITIES WITH THE TRAVEL PROFESSIONALS

Harvey World Travel is a leading national franchise network and one of the longest established retail travel agency groups in Australia. With a passion for travel and a dedication to excellence in service, the strength of the Harvey World Travel brand is our people. We currently have a number of exciting positions available.

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- NATIONAL TRAINING MANAGER SYDNEY
- NETWORK SUPPORT COORDINATOR SYDNEY
- TRAVEL CONSULTANT GORDON, SYDNEY

Click here for more details. Applications close 25 June 2010.





#### SENIOR TRAVEL CONSULTANT

Hughes Global Travel is looking for a full time Senior Travel Consultant for their Southport Office.

Must have a minimum of 5 years experience in both Domestic and International Travel, Fares and Ticketing, Galileo and Tramada an advantage.

If you have a solid understanding of Corporate Travel, have excellent time management skills and a strong customer focus then email your resume to - The Manager, sales@hughestravel.com.au

Applications close Friday 18 June 2010





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### Laucala suits Sydney



ABOVE: Laucala Island in Fiji has stepped up its branding in the Australian market, this week hosting a series of industry, media and business events with local representative Travel the World.

Pictured above at Jonah's at Whale Beach, north of Sydney from left are: Thomas Kilgore, managing director Laucala Island; Michelle Taylor, sales & marketing director Travel the World; Maya Kilgore, managing director Laucala Island and Andrew Millmore, Travel the World md.

#### Smoke free Casinos

MACAU'S Casinos could be smoke free by 2013, with plans proposed by the enclave's government to adopt a smoke free environment in the gaming rooms within three years.

#### Tiger doubles fee

TIGER Airways Australia has doubled its levy for carrying sports equipment on flights to \$60 per item because its previous fee was "underpriced", according to comm. director Steve Burns.

**THE** Travel Corporation has appointed Brett Tollman as the businesses' new president and chief executive officer effective 01 Jul, based in the USA.

Tollman's responsibilities will involve providing strategic direction to TravelCorp's offices around the world, including The Travel Corporation in Australia.

Locally, the Travel Corp. brands include Trafalgar Tours, Insight Vacations, Contiki Hols, Creative Hols, AAT Kings and Uniworld.

#### **Ubid window wider**

ONLINE accom aggregator Ubid4rooms.com has extended its booking window from 28 days to 90 days, as flagged by Travel Daily last month (TD 27 May).

Founder and md Gary Berman said the original 28 day window had been better suited to the site during its infancy as suppliers and travellers learned to use the lastminute booking engine.

He said: "Suppliers were keen to fill rooms sooner rather than later" and that customer surveys had indicated a lot of requests outside the one-month zone.

#### New TravelCorp ceo | InterCon still on top

**THE** InterContinental Hotels chain has once again grabbed the highest accolade for satisfaction ratings from Australian guests, according to Roy Morgan Research data released yesterday, for the year ended Apr 2010.

The survey identified that 89.8% of patrons were either 'very' or 'fairly' satisfied with their stay at InterCon hotels, some 10% higher than the 'average satisfaction' rate over the same period.

The race for second place in the poll was hotly contested between Marriott (88.3%), Mantra (88.2%) and Crowne Plaza (88.2%), and Sofitel (86%).

Last month, InterContinental was placed highest out of 27 hotel brands in the same poll with an 88.8% approval rating (TD 13 May).

#### Fairmont opening

**FAIRMONT** Hotels & Resorts has opened its latest property on the east coast of South Africa, the Fairmont Zimbali Resort.

The 154-room property is located a short drive from Durban, and not far from the 76-room Fairmont Zimbali Lodge.

If your airline doesn't provide a complimentary limo at both ends, why bother with the bit in the middle?

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Your airline's either got it or it hasn't.











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EDITORS: Bruce Piper and Guy Dundas

#### **Deutche Bahn AUS**

INTERNATIONAL Rail has been announced as the representative for German Railway Deutche Bahn across Australia.

The Melbourne-based firm will have direct access to the German reservation system, enabling them to offer "highly competitive fares and better availability on key German routes and rail passes."

#### Coconuts progress

SAMOA'S Coconuts Beach Club has announced it will re-open its completely renovated & refurbed one- and two-bedroom Beach Fales which were damaged in last year's devastating tsunami, in Sep.

Rack rate for the 1-bedroom Fales is US\$299 per night, or US\$329 for the 2-bedroom.

Guests booking a minimum three night stay in the Beach Fales and Suites will receive a reopening special of 50% off room rack rates, along with a 50% saving on daily meal packages (when booked together), for travel between 02 Sep and 31 Mar.

Coconuts also advises its swimup pool bar at Gecko Pool has been repaired and is operational.

#### **UU turns a profit**

AIR Austral (UU) has announced a €5.7 million profit before tax for the 2009 financial year, with revenue of €335 million.

CEO Gerard Etheve said he was encouraged by the result, given last year's global financial crisis and its impact on the aviation industry.

#### **Marriott GDS pact**

five-year global agreement with Marriott International which will enable Galileo and Worldspan

and retail online agents, giving 60,000 agencies the ability to book Marriott's Best Available Rates across its 15 brands worldwide.

In what Travelport claims is an industry first, agents can utilise the Complete Pricing Plus program that provides all normal rates and rules, as well as detailed pricing information and optional room extras in a streamlined booking process to speed up transactions.

Marriott Int'l has over 3,400 properties in 70 countries, coming under brands such as The Ritz-Carlton, JW Marriott, Courtyard, Fairfield Inn & Suites and others.

MEANWHILE, Travelport has also launched a leisure portal dubbed Travelport Leisure, which provides agents with access to inventory from HotelClub, Kuoni Connect, Hostelworld.com and others.

#### **BridgeClimb visits**

SYDNEY'S BridgeClimb says over 10 million unique visitors have now browsed the attraction's portal, highlighting the importance for tourism firms to have an "effective online presence and innovative website."

According to BridgeClimb, more than 50% of Climbers now use the website to book the experience.

"It is essential that our website delivers an experience that harnesses the same levels of excitement and inspiration our team deliver on the Bridge," said divisional manager of marketing and sales, Angela Slater.

CANADA & ALASKA

### TRAVELPORT has announced a

connected travel agents access to

the group's portfolio of hotels. The "ground breaking" pact is extended to corporate customers

> FLIGHT Centre's top 44 'Aussie Gold' retail agents selling Infinity Holidays domestic product over a 12 month period in 2009 were recently invited to attend a premier educational on Hamilton Island in the Whitsundays.

The consultants enjoyed a weekend packed with activities and events, including a visit to both Daydream and Hayman Island on Cruise Whitsundays, and a gala dinner hosted at the new Hamilton Island Golf Club.

Pictured above celebrating from left are: Pat Monneron, Mirvac; Bec Cary, Infinity Holidays; Angela Lockyer, Hamilton Island; Taryn Ellis, Infinity; and Jerome Geoffroy, Flight Centre City.

#### DL ORD/LGA hourly

**DELTA** Air Lines will launch hourly shuttle services from Mon with 11 daily flights between NYC La Guadia Airport and Chicago O'Hare airports.

#### CI reduce services

**CHINA** Airlines will tentatively wind back services between Taipei and Sydney and between Taipei and Brisbane during Jul, according to travel agent GDSs.

The BNE route will be reduced from thrice weekly to twice from 26 Jul to 31 Jul, while the SYD leg has been scaled back from five to four weekly services for Summer 2010, except between 11-23 Jul.

If you think you can find a better rate on the internet.

Aussie Gold on Hamilton

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We are seeking Senior Travel Consultants with a minimum of 5-7 years consulting experience and a real passion and interest in Canada, Alaska & the USA. Applicants who have traveled to at least one of the above destinations will have an advantage. You should also have proven sales experience and exceptional communication skills with a commitment to customer service.

Sound Like You? Want To Know More? www.canada-alaska.com.au Please email your resume to: edsmith@canada-alaska.com.au



Do you want to work for one of the most dynamic and highly regarded agencies in Australia?

Do you understand the demands of entertainment travel and have what it takes to service some of the most cutting edge corporate

We are growing and we're looking for 2 senior travel consultants with a minimum of 5 years experience (1 in Sydney and 1 in Melbourne) who can handle the challenge.

Galileo and Tramada experience preferred but not essential.

Be part of a fantastic work environment and be rewarded for your hard work.

Expressions of interest to Tim Lane, Managing Director p.: 02 9571 5555 e: tim@travelbeyond.com.au

## TIME for career development

LAST night the Travel Industry Mentor Experience officially launched at a function in Sydney, with attendees introduced to the first five mentees and mentors involved in the program.

The brainchild of Sydney agent Penny Spencer of Spencer Travel, TIME aims to offer a framework for industry personnel to advance their skills and careers through one-on-one coaching from experienced people who've been in the industry for some time.

TIME has received strong support from the industry, with major sponsors including Sabre Pacific, Avis, Blue Hotel Sydney, Virgin Blue, Royal Caribbean and *Travel Daily*.

Spencer told *TD* that TIME aims to bridge the career gap for industry staff who "want to get to the next level" - such as moving from a senior international consultant role into a team leader or management position.

"It also allows the mentees to meet people they think they are never going to meet," she added.

The structured program initially involves mentees submitting an expression of interest, and if accepted into the scheme are matched with a suitable mentor. Confidentiality agreements

cover intellectual property exchange, and mentors and mentees are paired so they're not from competitor companies as well as having complementary experience and needs.

They meet for two hours a fortnight over a six month period, with mentees paying \$1500 to take part in the scheme.

Spencer said she was "excited to be part of something that should have been around a long time ago," with her own career having been significantly

enhanced through mentoring.

TIME has been structured as a notfor-profit company, with an advisory board including Penny Spencer; Judith O'Neill from Aspirations Consulting; Creative Holidays chief Justin Montgomery; Rick Myatt from AFTA **Education and** Training; Oliver Tams of Jetset

Travelworld's Business Select; former AFTA ceo Mike Hatton; and Glenn Cusack, Sabre Pacific

> Manager Corporate for Australia and NZ.

> TD took the exclusive pics on this page at last night's event.

LEFT: Rick Myatt, AFTA ET; Romina Izzo, Travel with a Twist; Gary 'Gman' Manuel, Virgin Blue; and Natalie Jurie, Virgin Blue.





#### TRADE ENGAGEMENT UNIT - SYDNEY

The Trade Engagement Unit located in Sydney has a vacancy for a Trade Engagement Executive.

The successful candidate will report to the Manager Trade Engagement and be required to develop and maintain strategic alliances with key national and distribution partners aimed at increasing access to NT Tourism products that ultimately, lead to increased visitation to the NT.

Applicants with demonstrated experience and achievements in working within the travel distribution industry are encouraged to apply.

#### Applications close on the 21st of June 2010.

For further information and a detailed position description, please visit tourismnt.com.au or contact HR on (08) 8951 8495.







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EDITORS: Bruce Piper & Guy Dundas E-mail: info@traveldaily.com.au

LEFT: TIME director Penny Spencer, Spencer Travel; with Gai Tyrrell, md of Sabre Pacific.

**BELOW**: Ben Johnson from Blue Sydney with Tina Killeen, Spencer Travel.



LEFT: Judith O'Neill, Aspirations Consulting; David Goldman of Goldman Travel; and Jenny Lorkin of Avis



### **Philippine Airlines**

## Pricing, Sales and Marketing Coordinator, Australia Located Melbourne, CBD

As part of Philippine Airlines' continued growth in Australia, its GSA, Rakso Australia, invites suitably qualified candidates to apply for the position of Pricing, Sales and Marketing Coordinator, reporting directly to the General Manager, Australia.

#### This new position will be responsible for:

- Implementing our pricing strategy in Australia, negotiating fare levels with head office, loading fares in systems and distributing advisories to the industry
- Coordinating our advertising across Australia, creating POS material for sales executives, preparing newsletters and supporting roadshows, workshops etc
- Analysing business performance, forward bookings, revenue and BSP
- Conducting sales calls and managing key relationships within a small defined sales territory.

Candidates must have a strong record of achievement in the travel industry with at least seven years' broad experience in sales and distribution, a high level of technical skill with fares and, ideally, experience in formulating pricing strategy. Attractive remuneration and employment conditions will be offered.

Applicants must already hold the right to live and work in Australia.

Resumes with covering letter should be sent to jobs@philippineairlines.com.au by **Wednesday 16 Jun 2010**.

Only short-listed candidates will be contacted.

For further information contact: Brett McDougall on 1300 888 725 brett@philippineairlines.com.au



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EDITORS: Bruce Piper & Guy Dundas E-mail: info@traveldaily.com.au

#### **BA 777-300ER cabin**

BRITISH Airways has revealed its soon to be delivered Boeing 777-300ER aircraft configuration in travel agent GDSs, which will see all new seat designs incorporated into the 'pointy end'.

The jets will feature 297 seats consisting of 14 First Class, 56 Club World, 44 World Traveller Plus & 183 World Traveller seats.

#### WHO on typhoid

THE World Health Organisation has called for the 900,000 people of Fiji to be vaccinated against typhoid following an outbreak of the disease (*TD* 31 May) there.

## Travel Special of the Week



Up to 45% off Captain Cook Fiji 3/4/7 night cruises in August

From \$599pp in Top Deck Tabua Cabin

**CLICK HERE FOR MORE!** 

#### **Pac Blue May OTP**

PACIFIC Blue has reported its highest ever NZ domestic On-Time Performance during the month of May, with 97% of the carrier's flights departing on time.

#### Sustainable audit

TOURISM Australia is reminding the business events sector that there are only a handful of days left to share their sustainability achievements in its corporate social responsibility audit.

The electronic survey has been sent to event operators including hotels, venues and special event companies, to further assess the extent of Corporate Social Responsibilty (CSR) credentials across the nation's business events operstors.

The audit will be used by Tourism Australia to promote the destination as a sustainable business events destination, with results to be used to "paint a picture of how the industry has progressed in its sustainability agenda since the first CSR audit" conducted two years ago.

Businesses who have not been contacted by TA, and wish to participate, will need to register their interest by Tue 15 Jun to: bea@tourism.australia.com.

#### IATA US\$2.4b profit

THE International Air Transport Association (IATA) has announced this week at its Annual General Meeting in Berlin it expects the airline industry to return to a US\$2.4 billion profit in 2010.

### They've done it again!



TWO Aussie travel agents now hold an unbeatable world record as the only people to have been on every single Airbus A380 inaugural flight so far.

Luke Chittock from Amity
Travelworld (right) and Isabelle
Chu from Bonaventure Travel,
both in Perth, are pictured above
with an LH flight attendant as the
first Lufthansa A380 service into
Johannesburg landed last
weekend.

The flight had the German football team on board as well as pop star Shakira, who will tonight sing the official World Cup song at the tournament's opening.

Luke and Isabelle have now been on the A380 inaugurals of Singapore Airlines, Emirates, Qantas, Air France and Lufthansa - with their next official "mission" being the Korean Air A380 inaugural, currently scheduled for the second quarter of 2011.

Isabelle is wearing her trademark T-shirt specially made for the occasion - including the signatures of all the tech and cabin crew on the flight.

#### **More Delta Firsts**

DELTA Air Lines will enhance 50 of its domestic routes from Autumn 2010, adding a First class service on a number of key routes.

The first class service will offer First class pax meals with china and linen service, pre departure drinks, and complimentary cocktails, beer and wine.

## DON'T BEAT AROUND THE BUSH

Fly direct to Port Hedland from Brisbane and Melbourne with Strategic Airlines from August 3

Strategic Airlines is a full-service, wholly Australian owned airline.

To book, register as an agent at www.flystrategic.com.au/Login/Travel\_Agent\_Login or contact Strategic Reservations team on 135 320

STRIATEGIC

### **New German tax "crazy": Joyce**

**QANTAS** has echoed the International Air Transport Association's disbelief about the German govt's new 'environmental' tax (TD Tue), which is set to see air passengers flying out of the country needing to fork out an extra €14 tax.

The levy is expected to impact on Qantas' Frankfurt route, with chief executuve officer Alan Joyce labelling it as "crazy".

"We've been saying we want a global approach to this (environment tax) because you're going to have Emission Trading Schemes that are going to overlap, and these types of

country driven taxes are just double dipping," Joyce said.

The European ETS is another sore topic as it is based on sector distances, charging more for flights originating in Singapore and Bangkok than those that come from the Middle East.

"On top of this you are going to have certain ports that have extra costs associated with them, and all of this is going to impact on which way the traffic flows," the Qantas boss said.

The German government hopes to raise about €1 billion each year from the tax, which is based on noise and fuel consumption.

#### in Singapore Connected



**QANTAS** Holidays and British Airways recently hosted a group of Travelscene American Express agents on a 'Stay Connected' educational to Singapore.

The agents were invited to check out the transformation that the city state has gone through over the last few years.

Pictured above at the National Orchid Garden from left: Jessica Vannucci, New England Travel;

Debra Simmonds, Travelscene American Express; Angela Kaluzyn, Travelscene South West Travel; Belinda Hobden, Travelscene Martins Albury; Louise Hurst, Travelscene Hay; Naomi Seary, QH; Maree Sterling, Travelscene Twin Towns; and Natalie Shackcloth, The Travel Studio.

Travelscene Hills Travel; and Ashley Russell, travel.com.au.

Front: Tracy Jenkins,

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- Attend regular cruise product updates and ship inspections

To be considered for this Sydney based role you must have a minimum of 2 years cruise selling experience.

Contact 02 9261 1926 or email philippa@alexander-associates.com.au

#### **Amadeus appoints**

**AMADEUS** Australia and New Zealand has today announced the recent appointment of Nick Ward as Manager, sales & account management SME, and Collette King as a key accounts manager.



EDITORS: Bruce Piper & Guy Dundas



### **Travel Specials**

WELCOME to Travel Specials, Travel Daily's Friday feature. If your firm has released a travel special you'd like to make the industry aware of send the details to specials@traveldaily.com.au.

Peppers Beach Club, Port Douglas, and Peppers Beach Club & Spa, Palm Cove have announced the relaunch of their Kids Club for the winter school holidays and released some great room prices to celebrate. Peppers in Port Douglas has two bedroom suites priced from \$589 per night, and a stay four nights for the price of three deal. Palm Cove is offering a Two Bedroom Lagoon Suite from \$494 per night under the stay four/pay three deal. For more information visit www.peppers.com.au or call 1300 987 600.

Nordic Travel has reduced selected Arctic 2010 and Antarctica 2010/11 Expedition Cruises plus up to 20% commission on select Antarctica voyages. For more visit www.nordictravel.com.au.

Cruise Abroad is offering over 20% off Star Cruises on the Libra's summer season on 3-,4- and 7 night departures from Singapore or Kuala Lumpur and visiting Phuket, when booked by 31 Aug. Specials are based on departures between 06 Nov and 26 Dec 2010. Go to www.cruiseabroad.com.au for more details.

Jetstar has launched a Stocktake Sale, with JetSaver Light fares priced from \$35 between Sydney-Melbourne (Avalon). The promo runs until 15 Jun, for travel between Jul and Sep - see jetstar.com.

#### CX/MX codeshare

**CATHAY** Pacific and Mexicana have signed a new codeshare deal that will provide better links between Hong Kong-Mexico City and Guadalajara, from 14 Jun.

Mexicana's operated flights from Mexico City and Guadalajara to San Francisco, Los Angeles and Vancouver will also have the Cathay Pacific code added.

#### 25% off Antarctica

BENTOURS is offering up to 25% off the 14-day Antarctica Classic package and 23-day Spirit of Shackleton package until 05 Jul.

Packages start from \$5629pp on the 14 day trip and \$11,940pp on the longer itinerary, including accom, transfers, internal flights, cruise, meals and much more.

For more info - bentours.com.au.

### SPENCER TRAVEL **NEEDS YOU**



Due to growth within the business Spencer Travel Surry Hills Sydney is looking to fill 2 Positions

#### CORPORATE DOMESITC CONSULTANT

- You must have minimum 2 years experience in Corporate Domestic
- Enjoy building rapport with clients and wowing them with your service and can do attitude
- We need Webres Experience
- Sabre/Tramada trained

You will be working with an agency that retains their staff and offers rewarding and interesting work.

#### PART TIME RECEPTIONIST

- We require a part time receptionist 2 days per week
- You must be well presented and experienced on all Microsoft Office including Excel
- The position offers varied work and entails many different duties.
- Be part of a growing business and enjoy the benefits

Please email your resumes to tina@spencertravel.com.au

### **WIN A TRIP TO THAILAND**



To celebrate its 50th birthday, Thai Airways International has teamed up with Travel Daily this month and is giving travel consultant readers the chance to win a trip to Thailand for two

This great prize includes: two return flights with TG to Koh Samui, five nights accommodation at Sareeraya Villas & Suites, daily breakfast and airport transfers.

THAI is "Celebrating 50 years of the world's most famous Smile" and is looking for the 'Best smile on a Dial' in Thailand.

All you need to do to enter the competition is send in a picture of your favourite 'smile' taken in Thailand during a holiday or an agent famil. It can be a picture of anybody you've encountered during your trip and must be captioned where it was taken.

#### Email your entries to: smilecomp@traveldaily.com.au

We've been inundated with lots of Thailand smile photos from across the industry for this fabulous competition, and have showcased a selection of these below.

**BELOW: Kylie** McDougall from TravelManagers NSW says the photo below was taken at a Tiger Park in Bangkok.







**CLICK HERE FOR TERMS & CONDITIONS** 



Bangkok.







## **air mauritius**

#### Sales and Marketing Executive, Sydney

Air Mauritius, an international airline, operating out of its base in Mauritius has an exciting and challenging position for its office in Sydney.

A detailed job description is available on the Air Mauritius website with details of how to apply

http://www.airmauritius.com/vacancies.htm



Fri 11 Jun 10

EDITORS: Bruce Piper & Guy Dundas

#### Pakistan warning

THE Dept of Foreign Affairs & Trade is advising travellers bound for Pakistan of possible attacks on foreign flagged airlines, including Emirates and Saudi Airlines, flying out of Karachi and Lahore.

Smartraveller's overall travel alert for Pakistan is currently 'Reconsider your need to travel'.

#### JQ cuts back DRW

JETSTAR is said to be looking to slash around half of its flights between Darwin and Singapore by Dec, due to the high fees being charged at the Darwin Airport, according to ntnews.com.au.

Currently, Darwin charges airlines \$14 per passenger, and is planning to increase this by a further \$6, and the carrier argues that lower fees should be charged for increasing flights, not the other way around.

Disputing the decision is Ian Kew, DRW Airport boss, who said "the real reason" is because JQ is setting up a base in Singapore.

The call follows Jetstar's move to launch direct wide body flights between MEL-SIN (TD Wed).

Jetstar still intends to operate some of its CNS-DRW-SIN services.

#### **VN joins SkyTeam**

VIETNAM Airlines has officially become the first Southeast Asian member of the SkyTeam global airline alliance.

The signing will allow VN pax to access over 850 destinations in 169 countries, and redeem frequent flyer miles on all the SkyTeam member alliances.

Over the last 14 months the airline has fulfilled the membership requirements and passed the audit in May.

President and ceo, VN Dr Pham Ngoc Minh said the joining of the airline "reaffirms its position as a major carrier into the Southeast Asian region as well as a strategic partner of SkyTeam."

The move means frequent flyers and premium travellers of other SkyTeam airlines will be able to access VN's airport lounges in Hanoi and Ho Chi Minh City.

#### Celebrity Chef trip

**CELEBRITY** Cruises has joined forces with the US TV channel, Food Network, to create what it boasts to be the first "Food Network at Sea" program.

The show will allow people to watch live demonstrations by chef Cat Cort of Iron Chef acclaim and Aaron Sanchex of Chefs vs. City from the comfort of their home, or they can book to be part of the exclusive seven night Eastern Caribbean sailing aboard Celebrity Solstice on 22 Aug.

See www.celebritycruises.com.

### **TOURISM®**

#### TROPICAL NORTH **OUEENSLAND...**

#### **SALES & MARKETING MANAGER**

Do you want to be part of Australia's leading destination marketing organisation?

Tourism Tropical North Queensland is looking to appoint an experienced marketing professional to drive increased visitation into the Cairns and Great Barrier Reef Region. The successful candidate will be working mainly to drive visitation from North Asia.

The successful candidate will work as part of a close-knit team to deliver high impact marketing campaigns in partnership with Tropical North Queensland's tourism industry, Tourism Queensland and Tourism Australia.

You should be able to demonstrate a strong working knowledge of the tourism industry regionally, nationally & internationally, as well as a comprehensive understanding and knowledge of Cairns and Great Barrier Reef tourism product. Understanding of current aviation trends would be an advantage.

Applicants with Chinese language skills and Chinese reading & writing skills will be highly regarded.

Want to know more? You can find more details at www.tropicalaustralia.com.au/corporate/about\_us/employment

To apply, please review the selection criteria and email your resume with covering letter to us at employment@ttnq.org.au

Applications close on Wednesday 23rd June 2010



#### SEX AND THE CITY \$500 SHOPPING SPREE

Dust off your Manolo Blahniks,
pour yourself a cosmopolitan and log onto
www.aaapppointments.com
Register with AA in June and go into the
draw to win a \$500 shopping voucher.
5 runners up will win double movie passes.

## \*EXCITING NEW 6 MONTH PROJECT\* CORPORATE TRAVEL. CONSULTANTS X 7 SYDNEY CBD – TOP RATE OFFERED

Love to get into Corporate Travel? Or fancy a change of pace? Or perhaps you would finally like decent pay and 'normal' hours? Well, there is no time like the present to call AAI We have an amazing opportunity for 7 experienced Travel Consultants. If you have worked in Retail, Wholesale or Corporate Travel and have used either Galileo, Sabre and/or Amadeus then you are already halfway there! CALL for info!

### MULTI-SKILLED IN THE CITY MULTI-SKILLED CORPORATE CONSULTANTS

MELBOURNE (CBD) – SALARY PACKAGE TO \$60K
If you are an experienced corporate travel consultant in
Melbourne, we have a variety of roles available that will allow
you to increase your salary whilst progressing your careerl
We have opportunities with both large global and boutique
operators, so get your application in today! You will need
excellent airfare knowledge, as well as an ability to handle
working in a busy environment. CRS skills are also essential.

## ATTENTION ALL SKI SPECIALISTS RETAIL TRAVEL CONSULTANT – SKI SPECIALIST MELBOURNE (EAST) – SALARY PACKAGE TO \$50K +

Our client specialises in providing all inclusive, snow packages for a wide variety of clients to resorts throughout Japan, the USA, Canada and Europe. A rare opportunity exists for an experienced retail travel consultant (min 2 years exp) to join this exciting area of travel. A strong passion for selling snow holidays is required along with CRS skills. You will be rewarded with a high level salary and fantastic work environment.

## \*\*\*\* RARE CREATIVE OPPORTUNITY \*\*\* JUNIOR ADVERTISING EXECUTIVE BRISBANE CBD –SALARY PACKAGE \$40K

Trying to break into marketing? We have a rare and exciting opportunity for an experienced travel consultant to enter the marketing arena of this global company. You will be involved in the design, execution and measurement of advertising aimed at new customer acquisitions. The skills you learn in this role will be the stepping stones to a successful travel marketing career. Call today as this role won't last for long.



## STRONG CORP/LEISURE CONSULTANT WANTED! MULTI-SKILLED GALILEO AND CROSSCHECK SYDNEY INNER - EXCELLENT HOURLY RATE + SUPER

This independent Retail & Corporate agency is looking for an experienced CORPORATE & LEISURE consultant to work in their busy office based in Alexandria. You will be a highly motivated, bright, bubbly candidate willing and eager to join this team for an ongoing TEMP role with the possibility of going PERM. You must have great communication skills, exceptional customer service skills & strong attention to detail.

## GET THE RED CARPET TREATMENT TRAVEL MANAGER – ENTERTAINMENT/PRODUCTION MELBOURNE – SALARY PACKAGE OTE \$55K+

Our exclusive client is about to move into a brand new professional office environment in the inner suburbs of Melbourne. Booking travel for the entertainment and production industries, this unique opportunity is sure to excite any corporate travel consultant looking for something away from the everyday norm! Galileo and Tramada skills are preferred. Monday to Friday hours.

#### OPPORTUNITY DOESN'T KNOCK TWICE LEISURE TRAVEL CONSULTANT PERTH (INNER) – SALARY PACKAGE TO \$59K

This exciting new role for the Perth market is sure to be snapped up quickly! This outstanding national boutique TMC is looking for an experienced leisure consultant for their small, friendly and successful team. Dealing predominately with corporate clientele, no day will be the same as you arrange exotic itineraries for destinations across the world. Strong cruise product knowledge is also required. Mon to Fri only.

# UP, UP AND AWAY AIRLINE FARES AND TICKETING CONSULTANT BRISBANE INNER SUBURBS— SALARY PKGE TO \$50K Is your outgoing personality and strong ticketing skills being

Is your outgoing personality and strong ticketing skills being wasted in your current role? Join this global company and you and your skills will be recognised and rewarded with top \$\$. You will love the fast paced and exciting nature of this role and enjoy assisting industry partners with problem solving and advice. Strong fares knowledge and AMADEUS skills a must. Don't let this one fly by – apply now.

NSW & ACT (02) 9231 6377 <a href="mailto:apply@aaappointments.com.au">apply@aaappointments.com.au</a> QLD & NT (07) 3229 9600 employment@aaappointments.com.au

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