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Travel Daily AU

First with the news

Thu 17 Jun 10

Page 1

EDITORS: Bruce Piper and Guy Dundas
E-mail: info@traveldaily.com.au Ph: 1300 799 220

WHO WILL BE
TMS TEMP OF THE MONTH for
JOLLY june

The winner will be featured in Travel Daily end June 2010

BNE • MEL • PER • SYD • BKK • HKG

World Cup winner

AUSTRALIA may have been trounced by Germany in the Socceroos' first World Cup encounter - but Belinda Loughron from Platinum Travel in Vic will still be celebrating after coming top in the first round of *TD's* exclusive World Cup tipping comp.

Belinda wins two bottles of wine courtesy of Compass Cars and is one step closer to the major prize of a trip for two to South Africa - or the runner-up prize of an Apple iPad.

Second round tips must be in by 8.30pm tonight at the special site soccer.traveldaily.com.au.

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Qantas Bonus Points Promotion authorised under NSW Permit No LTPS/10/02955, ACT TP10/01383, Victoria/10/1029, SA Licence No. T10/723.

ATEC Indigenous push

THE Australian Tourism Export Council today announced a new industry-wide effort to facilitate the development of Indigenous tourism experiences, as well as encouraging Indigenous people to make a career in tourism.

The strategy is being driven by ATEC's new Indigenous Tourism Advisory Panel, which comprises a number of senior industry figures including ATEC management, Indigenous tourism operators and other business bodies.

"For the Australian inbound tourism industry to grow, we need to innovate and develop new experiences to serve customer demand," said ATEC md Matt

Eurostar promo

AGENTS can win a holiday for two in London and Paris courtesy of Eurostar, in a promotion based on sales of Eurostar tickets through any gsas including Rail Plus, Rail Tickets, Infinity Rail and CIT Holidays - see page 11.

Another big issue!

Travel Daily today has seven pages of news and photos, plus full pages from:

- TMS Asia Pacific
- AA Appointments
- Club Med
- Eurostar

Hingerty, with Indigenous tourism providing a win-win due to the regional locations of operators and their requirement for staff with special knowledge and skills.

Hingerty said ATEC had recently accepted 15 Indigenous-owned tourism businesses as new members and was also engaging with bodies such as Tourism Australia, Indigenous Business Australia and "major Australian companies such as Qantas to get the strategy under way".

More AFTA finalists

AFTA has announced the remaining finalists in the 2010 National Travel Industry Awards, following the conclusion of the judging period.

The finalists in the Best Innovation in Marketing - Retail Agency have been named as:

- DBT Corporate - Diabetes Australia campaign
- Phil Hoffmann Travel - Cocktails with the Queens
- RACT Travelworld - Breakfast with the Queens/An Evening in Europe

The Best Travel Writer finalists are Kris Madden from Traveltalk; Ian McMahon of travelBulletin; Justin Wastnage of Travel Weekly; and James Wilkinson of Hotel Management Magazine.

AFTA party tickets

TICKETS for the hotly anticipated inaugural Afta Party following the National Travel Industry Awards next month will be allocated next week, AFTA confirmed this morning.

The gala dinner is sold out, with 950 industry guests set to attend the industry's night of nights, with successful applicants for tickets to the Afta-Party to be notified in the next week or so.

This year the master of ceremonies at the NTIA dinner will be channel 9's *Getaway* presenter Jules Lund.

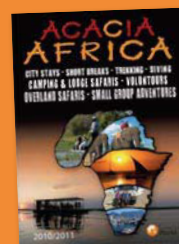
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New Skies all OK

VIRGIN Blue reports a successful change over from its Open Skies reservation and ticketing system to New Skies last weekend, which saw the airline manually check-in passengers for a 28 hour period from Sat night (TD 10 Jun).

A spokesperson for the carrier told *The Australian*: "We were surprised how it went."

"Our on-time performance was actually very good through that process," the DJ contact said, adding, "It's the first step in being able to provide a higher level of service to our customers."

MEANWHILE, DJ chief financial officer Keith Neate yesterday reiterated that the cutover "proceeded according to plan."

Neate said: "This is an investment not just in technology but in our customers."

"It ensures our guests enjoy a simple, faster and more efficient booking process and allows us to recognise them as individuals at the same time," he said.

Virgin's \$10m investment in the Navitaire New Skies will provide customers with the ability to compare fares around a 15-day window of a defined date, an option to book car hire and hotels seamlessly, a booking summary, easy retrieval of booking details, and an option for Velocity members to add their details to a new or existing booking.

CTM crosses the Tasman

AUSTRALIAN travel management specialist Corporate Travel Management has announced the acquisition of Auckland-based TMC Cavalier Travel Services, marking CTM's first move overseas.

MD Jamie Pherous told TD yesterday the move would give CTM a "unique proposition", enabling the company to service trans-Tasman clients consistently.

"We hope this is the start of further expansion beyond our shores," he said, with the deal enlarging what is already Australasia's largest privately owned TMC.

Pherous said both CTM and Cavalier already use an identical reservations system and booking engine, and once induction and training processes are aligned "clients will be able to access the same software, online tools and analytical reporting to manage their travel program on both sides of the Tasman".

The expansion follows CTM's

acquisition in 2008 of Sydney-based TMC Travelogic - with the combined group at the time boasting a \$370m annual turnover.

Pherous said CTM continued to offer a better alternative to the "traditional competitors."

"The significant difference for clients will be that service delivery will continue to be of the highest service standard, delivered by a team of travel experts across both sides of the Tasman," he said.

"Our totally seamless proposition will be underpinned by a strong service ethic," Pherous added, with the NZ business to operate under the name Cavalier Corporate Travel Management from 01 Aug.

Cavalier has been in operation for about 30 years.

TA UK launch

TOURISM Australia's new 'Nothing Like Australia' campaign will roll out in its first international market this week, debuting on UK cinema screens and supported by extensive online advertising.

Tourism Australia has also launched a free new e-newsletter tool based on the campaign which operators can customise and link to a personalised postcard and send to clients - download at www.tourism.australia.com.



Window Seat

WILL this find its way onto the in-flight catering offered by Virgin Galactic?

A returned Chinese astronaut has revealed the secret of how he kept his strength up while in orbit - dog meat.

Yang Liwei, who captained the Shenzhou Five mission in 2003, detailed his team's menu in a recent autobiography, including "quite normal food" such as steamed fish, braised chicken and dog meat from Guangdong's Huaijiang county.

A HOME currently being built in Malibu, California is a great example of recycling.

The mansion, pictured below, is being made out of a junked Boeing 747 aircraft which the owner purchased for just US\$35,000.

The wings will form the roof of the main dwelling, while the upper deck first class cabin will create an on-site guest house.





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QATAR AIRWAYS القطرية

BridgeClimb Celebrations

THE new free Sydney Harbour Bridge Visitor Centre yesterday welcomed NSW tourism minister Jodi McKay to launch a new short film called 'Celebrations'.

It was a double celebration, as the first official event hosted by Bridgeclimb Founder Paul Cave AM since he was cited in the Queen's Birthday Honours list (TD Tue) for his

services to the tourism industry.

The film is said to capture community celebration of the Bridge since it opened in 1932 - including the spectacular and now



world famous New Years Eve fireworks celebration.

McKay also took the opportunity to launch a new accessibility website www.sydneyforall.com.

Tiger gets IntuVue

TIGER Airways has signed a multi-million dollar deal with Honeywell to provide its Airbus A320 aircraft with IntuVue 3D weather radar tracking systems.

President and group ceo of Tiger Airways Holdings, Tony Davis said the deal "will allow Tiger to reduce our already low, low fares even further."

GSR Spirit sellout

GREAT Southern Rail will extend The Southern Spirit 2011 season after its first journey, departing Adelaide on 29 Jan, was sold out within hours of its launch at Australian Tourism Exchange.

GSR told TD this morning it was "currently working through the logistics of when we can get the extra services on the rails."

Barangaroo revised

LEND Lease yesterday said it has made "significant changes" to its proposed 22-hectare Barangaroo South development on the Sydney harbour foreshore, including scaling down the size of a new luxury hotel planned (TD 30 Dec).

The multi-storey property proposed to sit atop a new man-made finger wharf jutting into the harbour, will now be 159 metres high, about 25% lower than the original height of 213m.

The pier itself has also been reduced from 150m to 90m in length, "minimising projection into Darling Harbour, improving shadow and view impacts... and improving navigation."

The changes follow community consultation and public debate.

Virgin to Mexico?

VIRGIN America is considering expanding its footprint across the country's southern border into Mexico in the not too distant future, VX executives have said.

The carrier previously applied to take over the Los Angeles - San Jose del Cabo route from Frontier Airlines two years ago, but was pipped by United Airlines for the service.

VX will commence its first int'l operation to Toronto, from Los Angeles and San Francisco, later this month (TD 13 Apr).

SITE registrations

REGISTRATIONS for the Society of Incentive Travel Executives (SITE) Conference to be held in Cape Town, South Africa in Dec have now opened.

South African Tourism general manager Australasia Bangu Masisi said: "The SITE Congress will act as a platform where the movers and shakers of the Business Tourism industry can meet and collaborate on our shores."

South African Airways is offering delegates special MICE airfares to get them to Cape Town.

For info on the conference visit www.siteglobal.com, and contact SAA on 1300 435 972 for details on their special MICE fares.

Yahoo! Travelocity

ONLINE global travel agency Travelocity has extended its contract with web-based travel information website Yahoo! Travel which will see the group remain as the exclusive booking provider for all air, car and hotel package options.

The agreement also now covers cruise and holiday itineraries.

The pact enables both firms to coordinate joint marketing and combine networks to allow users to view and share content.

Travelocity is owned by Sabre Holdings Corporation and is the parent company of ZUJI.

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Avis/Dollar review

THE US Federal Trade Comm. has requested the Avis Budget Group to provide it with additional information about its potential take over of the Dollar Thrifty Group (TD 27 Apr).

Avis Budget says it will "continue to cooperate with the FTC in its review of the potential transaction."

MGM rebranding

HOTELIER MGM Mirage has officially changed its name to MGM Resorts International (TD 22 Apr), after shareholders voted in favour of the new branding.

The company said it will relaunch its Players Club customer rewards, privileges & appreciation program as M Life.

A new contemporary logo (below) has also been adopted.



MGM has 15 casino and non-casino properties located in the US, Macau, China, India and the United Arab Emirates.

10% off Dragoman

DRAGOMAN has discounted its 26-day Best of Ghana and Mali tour by 10% for departures on 19 Jun, 17 Jul and 14 Aug, now priced from \$1,630pp - for more info see adventureworld.com.au.

Fever hits Kerala

ONE of India's most popular tourist destinations, Kerala State, is being hammered by a "massive" increase in cases of dengue fever, swine flu and chikungunya (rat) fever, with 13,000 people seeking treatment on Wed last week.

At least 8 fever-related deaths were reported on the same day, reports *The Times of India*.

Travelvax Australia is advising travellers that the onset of monsoon rains will increase the risk of diseases being transmitted by mosquitos, and food and water, and recommends preventing insect bites and taking care when selecting food and beverages.

Kings in Sydney

AAT Kings has today released its new Sydney Sightseeing brochure for 2010/11, featuring day trip to the Blue Mountains, Jenolan Caves and Hunter Valley, along with overnight stays.

For details see - aatkings.com.

Abu Dhabi no's rise

AUSTRALIAN hotel guest numbers staying in Abu Dhabi between Jan and Apr this year have increased by 25%, compared to the same period in 2009.

The number of guests leapt an impressive 19% year-on-year in Apr, according to stats from Abu Dhabi Tourism Authority.

Tiger Airways 4 sale

TIGER Airways is celebrating its 4 millionth pax this week, offering fares on 19 routes featuring the number 4 (i.e. \$14, \$24, \$34 etc).

The sale is on until 23 Jun, for travel on dates between 24 Jun - 26 Mar - see tigerairways.com.

Trafalgar eLearning winner



TRAFALGAR's eLearning online training program competition, 'Let Us Entertain You' has been won by Tina Grieve from Travelworld Forster.

Tina (pictured above left) is the winner of over \$3000 worth of prizes incl an iPhone, Wii console, Wii Fit Game, Panasonic full HD plasma TV and Blu-Ray player, just for voicing her opinion on the brand's eLearning program.

Paul McGrath, md Trafalgar said there were 330 agents who entered the competition with feedback suggesting the training was productive and educational, while being fun and entertaining.

To access the site 24 hours a day

seven days a week visit - trafalgar.com/AUS/Agents.

Tina is pictured with Trafalgar sales manager, Sonia Thorpe.

Cruise West Missi

SMALL-SHIP cruise company Cruise West has announced it will operate sailings on the Mississippi, Ohio and Tennessee Rivers aboard the rebranded *Spirit of America* (was *Spirit of Glacier Bay*) from Mar next year.

Two seven-night itineraries are to be offered, sailing between New Orleans and Memphis, and from Memphis to Nashville.

For more details see today's issue of *Cruise Weekly*.

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Globus Scandi SuperTour



GLOBUS Family of Brands in conjunction with Singapore Airlines recently took 20 top Australian and New Zealand travel agents on their annual SuperTour to Scandinavia.

The group toured Carlsberg Brewery in Copenhagen, had a picnic on the top of snow covered mountains in Norway, cruised the Sognefjord, took a scenic train ride on the Flam Railway, and had Barrack Obama's five course meal recreated from last year's Nobel Peace Prize Gala Dinner at the Grand Hotel in Oslo.

Pictured above after the meal of cured reindeer fillet and thyme marinated elk, back row, *from left* are: Adrian Martin, Singapore Airlines; Craig Pearce, Figtree Travel; Carly Delalande, Escape Travel Epping; Nicole Goschin, Flight Centre Miranda; Janine Mallon, House of Travel Dunedin; Steve Labroski, iTravel; Melissa

Mintern, FC Shepparton; Steve Marshall, HoT Barrington; Jeff Hinds, Best Travel Deals; Julia Mackay, FC Northlands; Cindy Gibbons, National Seniors Travel; Pip Livesey, Andrew Jones Travel; Marie Thompson, HoT Papamoa; Annie Sale, Cherrywood Mondo Travel; Lisa Noye, Toowoomba Grand Central FC; Julie-Anne Winzer, Greensborough FC; Irene Krukowski, Jetset Melton; Tracey Herbert, Britain and Europe Travel Bureau; Letitia Eyes, NZ sales & marketing manager and Robert Halfpenny, sales manager Australasia.

Front: Marissa Holliday, Best Flights; Jill Johansen, HWT Mackay; Sandy Power, Our Vacation Centre; Melinda Robilliard, regional sales manager Vic; and Melanie Hogg, Globus SuperTour/Senior Groups coordinator.

Floor: Oivind Fure, Globus Tour director and Peter, coach driver.

Peregrine tracks

PEREGRINE Adventures has released a new 17-day Kingdom of Mustang itinerary in the Himalayas which the tour operator says makes the trip more accessible to travellers limited by time.

The trip, priced from \$4785ppts includes flights from Kathmandu to Pokhara and on to the trail head at Jomson.

Peregrine has also put together a new 15-day Rajasthan Revealed tour in India, with the assistance of its local leaders, that "ventures further afield, to delightful villages, forgotten forts and idyllic spots that only a Rajasthani would know about," says destination mgr for the region, Steve Wroe.

The monthly Indian departure is priced at \$2,295ppts - see www.peregrineadventures.com.au.

Tahiti stay 6, pay 3

THE InterContinental Moorea Resort & Spa, Tahiti is offering a 'Stay 6, Pay 3' deal for travel from 01 Nov to 30 Dec, as part of a Air Tahiti Nui air/land deal.

Priced from \$1,915ppts, and on sale to 30 Jun, the package also includes a nights accom at the Manava Suite Resort - for details contact Creative Holidays.

Smoke free is Rad

RADISSON Plaza Hotel Sydney has adopted a 100% smoke free policy inclusive of all public areas, guest rooms, meeting rooms, lounges and restaurants.

It's the first Radisson in Asia Pacific to introduce the policy.

IASC on QF/MU

THE International Air Services Commission has authorised Qantas the use of joint services with China Eastern Airlines on services from Aust. to Singapore, as requested in May (TD 11 May).

The IASC says the QF/MU free sale agreement will benefit the public and that there is "unlikely to be a net adverse impact on competition...in the highly competitive Australia-Singapore market".

Qantas is required to price and sell its services on the route independently of China Eastern and cannot pool revenues, under the terms of the determination.

Interestingly, a "confidential submission" in favour of the application was received by the Victorian State Government.

ANA/NX codeshare

ALL Nippon Airways (ANA) and Air Macau are looking to begin a codeshare pact, reciprocal mileage deal and link frequent flyer programs in a move to expand each other's networks.

Effective 01 Jul, the pact will cover Air Macau's services Narita - Macau and Osaka-Macau services, and ANA's domestic flights.

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STRATEGIC
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Swedish pilot strike

A WALKOUT by pilots in Sweden has grounded almost all domestic flights in the country this week.

About 23,000 passengers have been affected due to the strike action, with some international routes also impacted.

Gloria's off to the footy

PICTURED right is Gloria Baidarman from World Business Travel in Surry Hills NSW, one of the bmi competition winners (TD yesterday) proudly holding her two tickets to the rugby union match this Saturday, Australia vs England.

Gloria said she was ecstatic to be one of the lucky winners and plans to take her dad to the game.

bmi thanked everyone who submitted an entry for the exclusive TD competition.

"We thoroughly enjoyed reading the creative responses and we're pleased to see that everyone praised bmi for being an easy to



book airline who offer their customers an excellent and convenient flying experience," said Jenny Bevan from bmi's rep Discover the World Marketing.



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Please submit a resume with covering letter to admin@garudaindonesia.info

Please note:

- All applicants must be permanent residents of Australia with own motor vehicle and current driver's licence.
- No applications will be received or discussed by phone.
- Only short listed candidates will be contacted by email.
- Past applicants need not apply.

Applications close 30 June 2010.

Garuda Indonesia
Attention: Sales Manager WA
Level 6
Wesfarmers House
40 The Esplanade
PERTH WA 6000



Industry Appointments

WELCOME to *Industry Appointments*, *Travel Daily's* Thu feature which has the latest job appointments from across the industry. If you have just appointed someone to a new position and would like to update the industry email appointments@traveldaily.com.au.

Virgin Atlantic has announced the appointment of Corneel Koster as Director of Operations, Safety and Security effective 01 Sep. He previously worked as Managing Director of Cobalt Ground Solutions and before that in different roles at KLM.

German National Tourist Board ceo Petra Hedorfer has been elected as the new president of the European Travel Commission, succeeding outgoing president Arthur Oberascher.

Travelport Limited has appointed Julian Walker as Head of Corporate Communications. Walker will be responsible for the company's regional communication programs in 160 countries.

Sandy Cetinich has been appointed as the new Business Development Manager at Broome Sanctuary Resort in Cable Beach. Sandy will be based in Perth and responsible for leisure, corporate, government and airline partnerships.

Etihad Airways has appointed Captain Salah Awadh Alfarjalla Al Ameri as Vice President of Aviation Security and Cadet Pilot Development. He will be responsible for overseeing the cadet training program and developing career plans for Emirati pilots.

The Pacific Asia Travel Association has announced the appointment of Punam Mohandas as Director of Communications.

American Airlines regional airline American Eagle has appointed Daniel Garton as President and Chief Executive Officer of the airline. He returns to the regional airline after 12 years with American Airlines most recently as Executive Vice President.

AA boarding fee

AMERICAN Airlines has announced a new 'Your Choice' fee package which includes an option allowing economy travellers to pay a US\$9-\$19 charge to be allowed to board after premium passengers.

The new 'Boarding and Flexibility' option is available when booking online via the carrier's website, and also allows travellers to pay US\$75 for flight changes (usually \$150), and be able to stand by at no extra cost.

Getaway tonight

TONIGHT'S episode of Channel Nine's dedicated travel program *Getaway* at 7:30pm features stories including:

- Hilton Iru Fushi in the Maldives
- Australian Centre for Moving Image at Melbourne's Federation Square
- Mullumbimby NSW
- NSW's Sapphire Coast
- Hollywood Roosevelt Hotel
- New Zealand beach accom
- Gympie Music Muster
- Palm Cove, Queensland

Fråga.

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WIN A TRIP TO THAILAND



To celebrate its 50th birthday, **Thai Airways International** has teamed up with **Travel Daily** this month and is giving travel consultant readers the chance to win a trip to Thailand for two people.

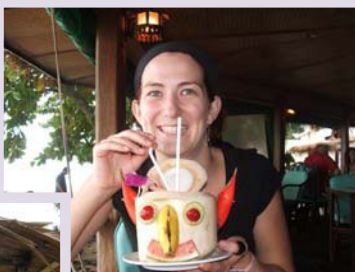
This great prize includes: two return flights with TG to Koh Samui, five nights accommodation at Sareeraya Villas & Suites, daily breakfast and airport transfers.

THAI is "Celebrating 50 years of the world's most famous Smile" and is looking for the 'Best smile on a Dial' in Thailand.

All you need to do to enter the competition is **send in a picture of your favourite 'smile' taken in Thailand during a holiday or an agent famil**. It can be a picture of anybody you've encountered during your trip and must be captioned where it was taken.

Email your entries to: smilecomp@traveldaily.com.au

RIGHT: Tracey Williams from Travelworld Forster is showing off her big smile at a beachside restaurant on Koh Samui



LEFT: Vanessa Tihic from Travelscene on Clarence enjoying bamboo rafting down the river in Kanchanaburi area

[CLICK HERE FOR TERMS & CONDITIONS](#)



PAL airfare clarified

PHILIPPINE Airlines has revised the travel dates of its 'Freedom Filipinas' airfares (*TD* yesterday) which provide a free domestic flight throughout the Philippines, to travel dates between 16 Jul and 15 Oct - call 1300 888 725.

Travel Daily
First with the news
Thu 17 Jun 10 Page 7
EDITORS: Bruce Piper and Guy Dundas
E-mail: info@traveldaily.com.au

Wat are these agents up to?



WENDY Wu Tours recently hosted these agents from across Australia on a famil taking in highlights of Cambodia and Vietnam including Hanoi, Siem Reap, Luang Prabang and Saigon.

Pictured above at the Angkor Wat Temples in Siem Reap, back row from left are: David Foster, Travelworld Rockingham; Sara Natonewski, HWT Torquay; Kellie Dwyer, Queanbeyan City Travel.

Middle row: Laura Modrich, Flight Centre Forest Hill; Jackie Heiron, FC Gordon; Alisha Wright,

FC Mornington; Michelle Reynolds, FC Runaway Bay; Jessica Goold, ET Whitfords; and Jai Dewing, FC Modbury.

Front row: Eva Green, Phil Hoffmann Travel; Tracey Perkins, Wendy Wu Tours; and Mary Kent, Travel Advantage.

Virtuoso addition

LUXURY travel agency network Virtuoso has added to its Preview program, inviting the ski resort of Montage Deer Valley in Park City Utah to join its portfolio.

discover the difference with this exciting opportunity

Hands-on Marketing Coordinator required

Royal Caribbean Cruises Australia is part of one of the world's largest and most innovative cruise companies, operating five brands, including Royal Caribbean International, Celebrity Cruises and Azamara Club Cruises - with substantial plans for growth in Australia and New Zealand.

We have an outstanding opportunity for a Marketing Coordinator based in our North Sydney office to handle the implementation of direct marketing campaigns and the coordination of a range of marketing collateral with a focus on direct mail and online.

To be considered for the role you must have high level communication skills (including copy-writing), minimum 18 months proven marketing experience, ideally in a multi-national and/or tourism environment - with experience coordinating and producing

eDMs, website content management and an understanding of Photoshop and Excel.

You will thrive in a dynamic work environment, have an exceptional can-do attitude, high level attention-to-detail and a proven ability to multi-task and prioritise workloads.

Ideally you'll have tertiary qualifications in marketing or tourism and proven experience managing databases and using design programs to create marketing collateral.

Benefits include a competitive salary plus travel concessions and the chance to work in a small, friendly team.

To apply, please send your application and resume to Danielle Riley at recruitment@rcclapac.com by Thurs 1 July 2010.



HRG Australia - A leading global travel management company currently has several opportunities for the right people in the following roles:

Business Development Manager - (Brisbane)

We are looking for experienced, driven and focused Business Development Manager based in our Brisbane office.

The successful applicant will have; existing travel management experience, strong industry relationships, a thorough knowledge of sales principles, and a proven track record of success. You will also have excellent communication, organisational and presentation skills. If you are self motivated and have proven sales success then this is the role for you.

Strategic Client Manager - (Melbourne)

This role will be suited to a person with extensive industry expertise and high level analytical and communication skills. You will be highly organised and disciplined with an in-depth understanding of industry technologies and the benefits they can bring to travel programs. You will have the ability to build strong relationships and a proven track record of successfully managing large corporate accounts. This role will give you the autonomy to make decisions and ensure that your clients travel program remains at the cutting edge.

If you have the experience for either of these roles and would like to join our dynamic team please visit our web site and send through your CV today www.hrgworldwide.com/au

Applications close Monday 28th June, 2010

www.hrgworldwide.com
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Hot Jobs (Australia) - June 2010

JOB OF THE WEEK!

Corporate Account Manager

- Melbourne Based
- Opportunities to Work From Home

A newly created position within a worldwide company has arisen based in Melbourne. You will be managing up to 10 accounts from the mid to large size markets. An autonomous role with opportunities to work from home in the future if required. You will need to be an experienced Corporate Account Manager or Business Development Manager from within a corporate travel management company only to apply. This is an urgent position to fill.

Contact **Wendy Stearn** at TMS wendy@tmsap.com
T: **02 9231 6444** or **apply online now!**

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Recruitment Executive

- Work for TMS Asia Pacific
- Base plus commission OTE \$60 - \$100k

Due to demand from our clients our team in the Sydney office is expanding. Helping a candidate find their dream role and developing their career is a rewarding role. You will need to be currently working in the travel, tourism or hospitality industry in a sales position as this role requires a driven individual. This role is strongly suited to Travel Consultants/Sales Reps/BDM's who are looking for a change.....

Contact Wendy Stearn T: **02 9231 6444**
E: wendy@tmsap.com or **apply online now!**

Corporate Travel Temp Role – Alexandria

- 4 week assignment starting in July
- Could go permanent for the right person

We are looking for a senior corporate travel consultant that has a minimum of 3 years consulting experience to assist in this small and busy agency. You must be able to use Galileo.

Contact Sharon Moss T: **02 9231 6444**
E: sharon@tmsap.com or **apply online now!**

Reservations Consultant

- \$40k + super
- Training and Career development provided

Our Client is a Global organisation looking for a reservations consultant to assist travel agents and consumers with air booking enquiries and other travel product related questions. You will be servicing incoming phone calls and email requests to book and service air clients and other products. This is a varied role and you must be willing to help out in all areas of the business.

Contact Emma MacPherson T: **02 9231 6444**
E: emma@tmsap.com or **apply online now!**

Rare Opportunity for an Inbound Tour Consultant

- Sydney CBD Location
- Great team and supportive work environment

Our client is a boutique inbound tour operator who specialises in tailor made experiences in the luxury travel market for Australia, New Zealand and the Pacific Islands. They are looking for a Inbound Tour Consultant with creativity, flair and experience working with high end clientele and luxury products / brand. This is a great company to work for with a supportive work environment in a role that rarely becomes available.

Contact Emma MacPherson T: **02 9231 6444**
E: emma@tmsap.com or **apply online now!**

Corporate Consultant – Sydney, Melbourne, Perth

- CBD locations
- Career Progression

Are you an experienced Corporate Consultant or a Retail Consultant ready to take the plunge into Corporate travel. Various positions are currently available in Sydney, Melbourne & Perth for switched on professionals who believe their greatest asset is their customer service skills and ability to work to tight timeframes. If you have excellent CRS skills and minimum 2 years travel experience apply today.

Contact Karen McGrath
T: **02 9231 6444** E: karen@tmsap.com

Wholesale Consultant x 2 - Brisbane

- Career progression
- Attractive salary with commission structure

Join this young team and watch your career jump ahead in leaps and bounds. Selling a number of much loved destinations for Australian travellers spend your days assisting agents as they book their clients the holiday of a life time. If you thrive in a fast paced, sales focussed environment and thrive in a customer service driven environment this could be the move for you.

Contact Karen McGrath T: **02 9231 6444**
E: karen@tmsap.com or **apply online now!**

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MELBOURNE – 1/167-169 Queen St – (03) 9670 2577 – recruit@aaappointments.com.au

BRISBANE – 13/97 Creek St – (07) 3229 9600 – employment@aaappointments.com.au

ADELAIDE & PERTH – (03) 9670 2577 – recruitsa@aaappointments.com.au & recruitwa@aaappointments.com.au

GIVE YOUR BOSS A RED CARD! LEAD CONSULTANT/IMPLANT MANAGER CANBERRA – SALARY PACKAGE TO \$70K

This is a fantastic opportunity to join a global TMC as a lead consultant and manager of a small team in this high profile implant based in our nation's capital. You will enjoy being part of a great team, working Mon to Fri only and use your weekends to visit our amazing ski fields. Essentially you will need to be an exceptional international consultant with a 4 years corporate experience and top industry knowledge. Ability to work unsupervised and mentor others is a must.

TAKE A CHANCE - NOT A DIVE! HIGH END TRAVEL CONSULTANTS

SYDNEY – SALARY PACKAGE \$53K + SUPER DOE

Retail consultants step right up! We are currently searching for experienced retail consultants with specialist knowledge of high end leisure products. You will be working for a well respected global travel company where the world truly is your oyster. You will have a min 2 years experience, top CRS and ideally ticketing skills, plus excellent international destination knowledge. Top pay plus excellent hours and much sought after benefits can be all yours if you dare...

KICK START YOUR CAREER IN CORPORATE CORPORATE TRAVEL CONSULTANTS

PERTH & MELBOURNE – SALARY PACKAGE \$80K+ (OTE)

Corporate travel has gone crazy and this is your chance to join the most sought after sector of the industry before it gets more competitive! If you have a min 12 months international travel consulting experience & thrive in a demanding environment, this is your chance to join the fastest growing corporate company in Australia! Not only will you have the opportunity to earn in excess of \$70K, you will love this exciting office!

THE WINNING EDGE

WHOLESALE RESERVATIONS CONSULTANT

MELBOURNE (BAYSIDE) – SALARY PACKAGES TO \$43K

Looking for a happy working environment where you can settle down and work with a great team of like minded consultants? This global touring company is seeking retail travel consultants to move across to a "behind the scenes" reservations role. In addition to the great working environment, you will be offered sensational famils & some great travel industry benefits without the pressure of retail.

WORLD CUP FEVER

RETAIL TRAVEL CONSULTANTS

MELBOURNE – SALARY PACKAGES TO \$60K (OTE)

Whether it's the working environment, location, working hours or salary that has you seeking new employment, we have the right role for you! Several retail travel agencies around Melbourne are searching for experienced travel consultants with polished sales skills & VIP customer service. Don't box yourself in, spread your wings & take this opportunity to view other retail travel companies & what they have to offer!

JOIN THIS TOP TEAM

SOUTH AMERICA TRAVEL SPECIALIST

MELBOURNE (CITY) – SALARY PACKAGE \$55K

Not only does South America have some fantastic soccer teams, they have one of the most picturesque continents in the world! If you have a passion for all things South American & would love the opportunity to travel on some SENSATIONAL educationals, apply for this position today. Retail travel sales skills essential, together with solid South American travel knowledge. Amadeus preferred.

MOVE INTO THE PRODUCT ARENA

MARKETING GURU

BRISBANE CBD – PACKAGE \$45K OTE

Do you have strong negotiation skills? Looking to embark on a long and successful product career? We have a rare and exciting opportunity for you. Join this global company as a product coordinator and you will open the door to a promising new career. Specialising in DOMESTIC product you will work closely with product managers in establishing and maintaining contracts along with training consultants of new products. Apply today before this role is snatched up.

EARN THE TOP PLAYER BUCKS!

CORPORATE CONSULTANT

BRISBANE – SALARY PACKAGE TO \$70K

Polished communicator? Have exceptional customer service skills? We have a fantastic opportunity to join this AWARD WINNING corporate agency with established accounts, brilliant inner suburb location with high end leisure and corporate accounts. Enjoy working Monday to Friday, close to restaurants and shopping. You must have 3 yrs international consulting experience and enthusiasm to burn. Make the leap into corporate consulting today.

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