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# Travel Daily AU

First with the news

Mon 21 Jun 10

Page 1

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## Aussie travel to NZ soars

AUSTRALIAN arrivals into New Zealand are up a healthy 11.2% over the last year, according to Tourism NZ stats released today.

Much of the growth is due to leisure travel, with Australian holiday arrivals up almost 20% for the 12 months to 31 May.

More than 1.1 million Australians crossed the Tasman over the year, and Australia is clearly a key growth market for NZ which has seen overall arrivals up just 3%.

In fact Australia was one of the only major NZ markets which grew, with New Zealand recording year-on-year declines from the UK, USA, China, Japan, South Korea and Canada.

### Five Bases close

BASE Travel Pty Ltd has closed five of its Base Travel branches, according to an update from the Travel Compensation Fund this morning.

The affected outlets include Base Travel offices in Thomas St Haymarket and Oxford Square Darlinghurst in NSW, as well as 226 Swanston St, 35 Elizabeth St and 450 Elizabeth St Melbourne.

Base Travel was formerly part of the Base Backpackers group, and has outlets in some of its hostels.

Accor Asia Pacific is a minority owner in Base Backpackers.

Month-on-month Aussie arrivals into NZ dipped 4.9% in May after a very strong result for May 2009, but business arrivals increased by 3100 "recovering to 2008 levels".

### Tucan guarantee

TUCAN Travel has announced a new 'guaranteed departure timetable' on the live availability page of its website.

GM Justin Ewin said Tucan was responding to demand from agents, particularly for clients travelling to South America due to many airfares stipulating 72 hour or 7 day ticketing time limits.

More info 02 9326 6633.

### Momento bonus

MOMENTO Travel Services has announced a one week bonus commission offer, giving agents 2% extra for bookings paid in full by Wed 30 Jun - 1300 300 713.

### Today's Travel Daily

Travel Daily today has six pages of news and photos, plus full pages from:

- AA Appointments
- China Holidays

## New DL agent fare

DELTA Air Lines today released travel industry fares between Sydney and Los Angeles leading in at \$499 plus taxes return.

There's also a companion fare from \$599+taxes, and Business Elite fares from \$3399+taxes for the travel agent and \$4399 for the companion.

The fare sale is to celebrate the first anniversary of Delta's launch of Australian services.

Tickets must be purchased before 21 Jul, for travel 01-31 Aug and 01 Oct-30 Nov 2010.

More details, call 02 9767 4333.

## Princess 2011-12

PRINCESS Cruises this morning released details of its 2011-12 Australian season, which includes the local deployment of *Sea Princess* as well as *Dawn Princess* and *Sun Princess*.

The program includes a total of 48 cruises to Asia, the South Pacific and Australasia including 27 departures to New Zealand.

The maiden Australian season for *Sea Princess* will see her operate 12 cruises from Sydney between Oct 2011 and Mar 2012 - more in *Cruise Weekly* tomorrow.

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**TG orders 15 jets**

THAI International Airways has signed deals with Boeing and Airbus for 15 new wide-body jets in a move to upgrade its fleet.

TG has ordered seven A330-300s with Airbus (suitable for medium-haul flights), and eight B777-300ERs with Boeing (for long-range services).

The A330s will be delivered progressively between 2011 and 2013, while four of the B777s will come online in 2012 and the rest the following year.

**Air India to MEL?**

STAR Alliance member elect Air India is believed to be looking at starting operations to Melbourne Airport, with representatives from the airline understood to have met with airport officials last week.

Last week, Kingfisher Airlines fueled speculation it may look at flying to Australia after opening an office in Sydney (TD Tue).

**QF expands MU c'share**

QANTAS says its new expanded codeshare pact with China Eastern Airlines (MU) covering flights from Singapore to Shanghai reflects its "commitment to and confidence in the Chinese market".

Last week the International Air Services Commission approved the deal (TD Thu) and this morning QF released details of flights which are now on sale, for commencement from 01 Jul.

The move, initially flagged last month (TD 11 May) will see QF codeshare on three MU flights per day between the cities, enabling daily connecting services to Shanghai from Sydney, Melbourne, Brisbane and Perth via Singapore as well as three services per week from Adelaide to Shanghai via SIN.

"China is an important market for Qantas and for Australia in general, and Qantas is playing its part in developing the already strong business and tourism ties between the two countries," said

QF Group Executive Qantas Airlines Commercial, Rob Gurney.

He said the flights would complement QF's existing daily direct flights between Sydney and Shanghai, as well as feeding into the existing Chinese domestic codeshare network with China Eastern, which offers onward connections from Shanghai to ten Chinese cities - Beijing, Xian, Chengdu, Dailan, Fuzhou, Guangzhou, Harbin, Kunming, Qingdao and Shenyang.

The expanded agreement also incorporates reciprocal frequent flyer benefits and MU codes on selected QF domestic and trans-Tasman routes.

**Intrepid Antarctic**

INTREPID Travel has announced the launch of Antarctic trips for 2010/11, meaning it now offers trips to every continent.

The move follows a new deal signed with *MV Polar Star* and Heritage Expeditions, with four itineraries on offer ranging from 10-19 days and all departing from Ushuaia in Argentina.

*Polar Star* is one of the smallest ice-breakers operating to the frozen continent, with capacity for 100 people and a fleet of zodiacs for shore landings.

Intrepid's departures will take place from Nov-Mar, and to celebrate the launch it's offering a 20% discount on select departures for bookings made before 15 Aug of its 10-day 'Antarctic Peninsula' and 12-day 'Antarctica and Pole Circle' trips.

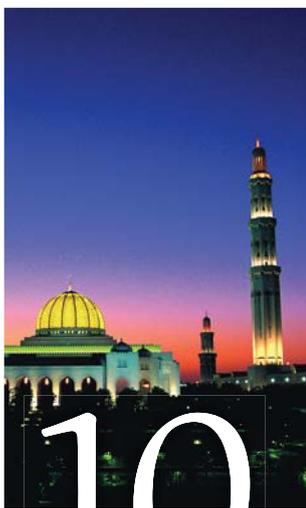
There's also a 5% early bird discount for bookings made 15 months before departure.

**TMS grows temps**

TMS Asia Pacific has reported an increase in the hiring of short term business staff by travel businesses and an increase in the number of people looking for these positions.

"A lot of people choose to temp for the flexibility" and clients like to hire temps "simply to cover annual leave," said Michelle Williams TMS general manager.

Other reasons businesses choose to hire temps, according to TMS, include tight budgets, the trialling of new products, and "fitting the right person for the position".



**10**

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**Window Seat**

TRAVELLERS to New York who feel the sudden urge to tinkle the ivories this month will be able to play "free public pianos" which are being set up in 50 locations across the Big Apple.

It's part of an art installation, which will see the instruments situated at a range of landmarks such as the Brooklyn Bridge, Central Park and the Lincoln Centre.

Each piano will have an attendant responsible for unlocking it at 9am each day and covering it with a tarpaulin in case of inclement weather.

THIS hotel room will need an extremely deep clean.

A Motel 6 in Columbia, Missouri in the USA was the scene of disgust last weekend after a long-term guest was found to be keeping 28 cats in her room.

Animal control authorities, responding to a complaint about bad smells, entered the room with a search warrant and found the shocking scene which included a floor covered in animal faeces - along with a number of dead kittens in the mini-bar freezer.

SOUTH Africa's noisy World Cup Vuvuzela horns have been outlawed by UK hotel chain Premier Inn.

The horns, which are said to be just marginally quieter than a jet engine, have provided a constant droning backdrop to the World Cup soccer matches and are also in use by fans watching the games across the UK.

A spokeswoman for Premier Inn said the move followed complaints from guests and staff during the England-Algeria game which was screened at the group's London Heathrow hotel.

"Guests who bring the horns into our bars will be asked to take them back to their rooms, even if they are not playing them," she said.

The ban will be in place until the end of the World Cup tournament - but will be extended if the vuvuzela issue continues, she added.

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Mon 21 Jun 10

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Business Traveller Cellars in the Sky Awards

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## Ahh Mauritius, so delicious



ABOVE: These nine Travelscene consultants were recently the guests of Bench International and Air Mauritius for a five night visit to Mauritius.

Highlights of the trip included a visit to the Naiade island property Ile des deux Coco and a catamaran cruise on the east coast.

Cruise above on the wharf prior to their sailing, front row from left are: Jodi Hawthorne Travelscene head office, Kirilly Plum, Beaumaris Travel; Darren Gross, Sabra Travel; Julie De Palo, Bench International; Catherine Sullivan, Travelscene Eastern Hill; Carole Sartori, Travelscene Wonthaggi; and Sandra Potenza Travelscene Oakleigh.

## BI aircraft change

ROYAL Brunei Airlines is scaling back flight frequencies between Bandar Seri Begawan and Perth from five weekly services to four, effective 29 Aug for the Summer 2010 season, according to GDSS.

The move will see BI replace its Boeing 767s with Airbus A320 jets.

Back row: Vicki Carmichael, Travelscene Deniliquin, Marilyn Rivet, MK; Visjna Pearson, Travelscene Eltham; and Deborah Moffat, North Shore Travel.

## Amadeus joins rail

AMADEUS has confirmed it will not be developing its own UK rail product, instead signing a joint venture deal with Evolvi and the group is in talks with thetrainline.com.

The JV will offer customers a faster, easier to use booking system, something that customer demand and feedback have requested, according to md of Amadeus UK, Tim Russell.

"Amadeus has taken the decision to offer our corporate and travel retailer customers the opportunity to work with the leading rail booking specialists in the UK rather than focus on our own travel agency point-of-sale solution, Russell said.

Plans to continue developing the pan-European rail distribution platform, are still underway.

## Potty for Potter

FANS of the Harry Potter books and movies queued up for more than eight hours on the weekend to be the first visitors to the new Wizarding World of Harry Potter 'park within a park' area at Universal Orlando in Florida, USA.

Stars of the movies, including Daniel Radcliffe who plays the "boy who lived," were on hand to meet guests, who enjoyed interacting with characters, experiencing Hogwarts and drinking frozen butterbeer.

The park includes a two-track 'Dragon Challenge' rollercoaster themed on the Triwizard Tournament, another ride called 'Flight of the Hippogriff' and the hallmark 'Harry Potter and the Forbidden Journey' which takes guests on a broomstick ride during which they experience giant spiders, Dementors and the Whomping Willow.

Visitors can also experience a wide range of Potter-esque retail outlets including the Honeydukes sweet shop, Ollivander's wand outlet, Zonko's magic shop and eateries including the Three Broomsticks and the Hog's Head.

## EK fare change

EMIRATES is advising agents of a change to its European Mixed class fares, which now needs to be booked in 'O' class between Australia-Dubai (for Business), and in 'M' class between Dubai-Europe (for Economy).

MEANWHILE, Emirates has made it possible for agents to book Chauffeur Drive transfers for First & Business class pax via Amadues.

FURTHER, EK's Chauffeur Drive transfers are now being offered for 'pointy-end' passengers travelling to/from Prague.

ADDITIONALLY, Emirates has reportedly shelved thrice weekly flights from Dubai to the capital of Iraq, Baghdad (which was due to launch on 01 Jul (TD 11 May), due to low passenger numbers.

## Silver singles down

SILVERSEA has announced it is reducing the price of the single supplement for sailings during Aug and Dec 2010, to Europe, the Middle East, Asia & the Americas.

All-inclusive single occupancy fares on the 7-day Barcelona to Lisbon voyage are now priced from US\$3,905 - 1300 306 872.

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### Strategic Client Manager - (Melbourne)

This role will be suited to a person with extensive industry expertise and high level analytical and communication skills. You will be highly organised and disciplined with an in-depth understanding of industry technologies and the benefits they can bring to travel programs. You will have the ability to build strong relationships and a proven track record of successfully managing large corporate accounts. This role will give you the autonomy to make decisions and ensure that your clients travel program remains at the cutting edge.

**If you have the experience for either of these roles and would like to join our dynamic team please visit our web site and send through your CV today [www.hrgworldwide.com/au](http://www.hrgworldwide.com/au)**

Applications close Monday 28<sup>th</sup> June, 2010

## Miss Universe quiz

TRAVEL *Daily* was bombarded with entries to our exclusive celebrity interview competition on Fri with former Miss Universe Australia Laura Dundovic.

Congratulations to Fiona Cogar of Hayman who was the quickest reader to correctly identify that the winner of the 2004 Miss Universe Australia title was Jennifer Hawkins.

Fiona has won a fabulous make-up hamper that includes lip gloss, nail polish, eye-shadow and more, courtesy of Total Beauty Network.

## Bangkok entices

METROPOLITAN Bangkok is the newest hotel to offer 'Bangkok - Bouncing Back' accom, with rooms prices from US\$80 per night.

The 171 room hotel is also celebrating the opening of Aussie chef David Thompson's first restaurant in Bangkok.

Breakfast, car transfers and spa treatments booked online will also receive a further discount of 30%, see [www.metropolitan.como.bz](http://www.metropolitan.como.bz).

## SYD May traffic up

SYDNEY Airport traffic during the month of May rose 9% year-on-year, according to data released on Fri from Macquarie Airports.

Domestic traffic increased 11% while international traffic rose 4.5% during the period.

Growth was reported from markets including New Zealand (up 4%), the USA (6%), Japan (10%), Korea (30%), China (18%), Canada (11%) and Germany (25%).

## Half price Tahiti

TAHITI Travel Connection is offering 50% off five Hilton- Pearl Resorts for five nights stays when booked before 30 Jun.

The resorts include Moorea Pearl Resort and Spa, Te Tiare Beach Resort, Bora Bora Pearl Resort and Spa, Le Taha'a Island Resort and Spa and Hilton Bora Bora Nui.

Discounts of 30% and 40% are also being offered for two and three night stays.

For more info on deals visit - [www.tahititravel.com.au](http://www.tahititravel.com.au).

## MH to EZE via CPT

MALAYSIAN Airlines is preparing to launch non-stop services from Kuala Lumpur to Cape Town and onwards to Buenos Aires from Oct, bypassing the current stop in Johannesburg, and saving around two hours travelling time.

## EY agents at SAHOF awards



ABOVE: Etihad Stadium was the centre for the Sports Australia Hall of Fame Team Sports Awards held last week.

The event recognised the outstanding achievement of Australian teams and honored the 2000 Essendon Premiership team who were inducted in the Hall of Fame.

As a major sponsor of the SAHOF, Etihad Airways had a front row seat to congratulate the newest inductees along with their agent guests.

Pictured above *from left* are: Bryce Campbell, FCm, Kathy Larkan, FCm Business Leader; Blake Caracella, Jason Johnson, and James Hird, Essendon 2000 Premiership team; Jon Marshall, Etihad Airways state manager VIC, SA & TAS; Kevin Sheedy,

Essendon 2000 Premiership coach; Steve Lindley, FCm; Steve Alessio, Essendon premiership team; Melanie Giles, FCm Account Manager; and Susan Law, FCm.

## 5m green bottles

THE Ritz-Carlton hotel group has announced it will move to "plant-based biodegradable material" for its water bottles, as part of a campaign to reduce its use of plastic.

40 Ritz-Carlton properties in the US and Caribbean will make the switch, with the company estimated to go through 5 million plastic bottles a year.

The new bottles are made 100% from plants and decompose in a commercial composting facility or can be reprocessed and remade into new bottles.



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Please note:

- All applicants must be permanent residents of Australia with own motor vehicle and current driver's licence.
- No applications will be received or discussed by phone.
- Only short listed candidates will be contacted by email.
- Past applicants need not apply.

Applications close 30 June 2010.

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GTI Tourism clients include Vanuatu Tourism Office, Tourism Malaysia, Tourism Australia, Papua New Guinea Tourism, Tourism Australia, The Travel Corporation and AIME.

## Xmas markets tour

INSIGHT Vacations has added an 8-day German Christmas Markets tour, priced from \$1,699ppts, to its 2010 Winter Europe and Eastern Mediterranean program.

The tour visits markets in Berlin, Leipzig, Dresden, Nuremberg, Rothenburg and Munich, departing between 23 Nov and 14 Dec. See [insightvacations.com.au](http://insightvacations.com.au).

## Mobile flight fun

VIRGIN Atlantic has announced that 10 of its new A330 aircraft will be fitted out with Panasonic Avionics Corporation's eX2 in-flight entertainment system and eXPhone communications product.

To be delivered Feb, the new IFE will allow pax to email, SMS, make phonecalls, listen to iPods, use iPhones and other mobile devices while in the air.

Passengers will also be able to search for films, create a playlist and view interviews with cast and directors using the technology.

## Trafalgar signing

TRAFALGAR has named Laura Cuthbert as a new sales manager in NSW, joining Sonia Thorpe and Alison Watts in the company's state sales team.



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## JAL seeks immunity

JAPAN Airlines is hoping to sign a Joint Business Agreement with American Airlines, applying to its government on Fri for anti-trust immunity so it can tighten co-operation with AA on routes between Asia and North America.

"We are excited to have taken another defining step towards forging a closer relationship with our partner American Airlines so that we can combine strengths to offer our customers... unprecedented convenience and flexibility," said JAL ceo and president Masaru Onishi.

The carriers believe, that if approved, the JSA will provide pax with a larger network, more flight options, more fare levels and enhanced services.

"JAL and AA will also be able to improve their efficiencies, lower operating costs, and robustly heighten competition," JAL says.

In Feb, AA and JAL submitted an application for antitrust immunity with the US govt (TD 15 Feb).

## New Uniworld ship

UNIWORLD Boutique River Cruises is planning to add to its fleet of ships, with the 126-pax *Duoro Spirit* currently under construction in Portugal.

*Duoro Spirit* will operate 24 departures between 28 Apr - 27 Oct next year, and will replace the *Duoro Queen* which offers itineraries in Portugal and Spain.

## 33 cities iPhone app

EUROPEAN Cities Marketing has developed an iPhone application that offers 'City Card' discounts to attractions and transport in 33 cities across Europe.

See [europeancitycards.com](http://europeancitycards.com) to download the free iPhone app.

## Slot trading site

A UK company called Airport Coordination Limited has launched a new "slot trading web portal" which aims to allow airlines to advertise available and desired airport landing and take-off slots around the globe.

The firm said [www.slottrade.aero](http://www.slottrade.aero) would "improve the efficiency and transparency of slot trading".



ABOVE: 10 Travelscene American Express members last week met Derek Baines (Queensland Qantas manager of sales) and Andrew Hogg (regional gm QLD/PNG) at a Stay Connected luncheon.

The purpose of the luncheon was for members to talk one-on-one, to gain further insight into the industry and its partners, and the Travelscene network.

Pictured above from left are Robert Adams, Caboolture Travel, Barbara Sherriff, Noosa Travel and Qantas' Derek Baines.

## FCm expansion

FCm Travel Solutions has expanded into Latvia, Turkey and Jordan, increasing its profile to include partners in 75 countries worldwide, within seven regions.

Vanilla Travel of Riga is the new Latvia representative providing services for FCm Estonia and Lithuania, and 7TUR Travel in Istanbul, while in Jordan FCm is represented by Dakkak Travel.

## Alert downgraded

THE Dept of Foreign Affairs and Trade has downgraded its travel advisory for Samoa to 'Be alert to own security'.

The alert is the lowest available and has been reduced due to the completion of most infrastructure affected by last year's tsunami.

## Accor industry rate

ACCOR has announced fixed rates for all trade partners at Sofitel Luxury Hotels in the Asia Pacific region until 15 Sep, as part of its 'Magnifique' promotion.

The Sofitel Plaza Hanoi starts from US\$59 with rates including breakkie for two - [sofitel.com](http://sofitel.com).

## UA launch Accra

UNITED Airlines yesterday launched its inaugural service between Washington DC and Accra, Ghana (TD 04 Mar).

The Accra service is UA's first service into the African continent.

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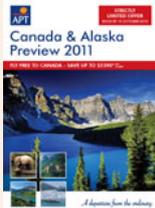
[www.azamaracruises.com](http://www.azamaracruises.com)

## Brochures of the Week

WELCOME to *Brochures of the Week*, *Travel Daily's* Mon feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to [brochures@traveldaily.com.au](mailto:brochures@traveldaily.com.au).

### APT - Canada and Alaska Preview 2011

This 12-page 2011 preview brochure features four packages to Canada and Alaska. Highlights of the tours include the Rocky Mountaineer rail service, Holland America Line's Inside Passage cruises, lake view rooms at The Fairmont Chateau Lake Louise and view rooms at Fairmont Banff Springs. Early bird deals are offered on a selection of departures, when booked before 15 Oct. Visit [aptgrouppravel.com](http://aptgrouppravel.com) for details.



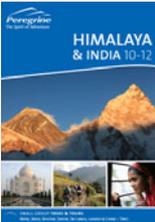
### World Drive Holidays - Drive Britain, Ireland and Europe 2010

This brochure is handy for customers planning self drive holidays to Britain, Ireland and Europe, and offering discounted car hire prices with Avis, Hertz and Europcar. Prices in the brochure are quoted in Australian dollars and start from as little as \$32 per day in Britain. See [www.worlddriveholidays.com.au](http://www.worlddriveholidays.com.au).



### Peregrine Adventures - Himalaya and India 2010/11

Peregrine has revamped two of its tours in India and Nepal as part of its latest Himalaya/India program, using its local tour leaders to assist with itinerary routes to lesser known regions. The 17-day Kingdom of Mustang trek is now priced at \$4,785ppts, while the 15-day Rajasthan Revealed trip costs \$2,295. Visit [www.peregrineadventures.com](http://www.peregrineadventures.com).



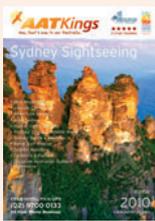
### Club Med Ski - 2010-11

Club Med has released its new ski brochure for the 2010/11 season, featuring all inclusive holidays. The program features the Premium China Club Med Yabuli resort, scheduled to open on 13 Nov, and featuring modern facilities and dedicated to families, couples and business groups. Also included are resorts in Japan and 21 European Resorts - [clubmed.com.au](http://clubmed.com.au).



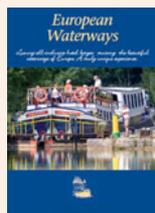
### AAT Kings - Sydney Sightseeing 2010/11

AAT Kings' latest released brochure offers day trips and overnight stays within Sydney city and the greater regional NSW area. It offers Hunter Valley Wineries full day tours priced from \$170 per adult and Sydney Sights and Bondi Beach half day tours from \$66/adult. Other options incl Port Stephens and Dolphin Watching full day tours, from \$178 per adult. For full details visit [www.aatkings.com](http://www.aatkings.com).



### Outdoor Travel - European Waterways

This brochure features Hotel Barge Cruises during the months of Jul and Aug, departing from Burgundy. Itineraries include the Scottish Highlands, Canal du Midi and the River Thames in England. A 25% discount is being offered on charter departures, when booking with [outdoortravel.com.au](http://outdoortravel.com.au). See the website for more details or phone 1800 331 582.



### Royal Orchid Holidays - Family Getaways

This family getaway brochure is one of four new themed booklets giving people who want to go on an experienced holiday plenty of options. Pages from the book concentrates on beach resorts in Hua Hin, Cha Am, Pattaya and island properties in Samui, Lanta and Krabi, elephant trekking at Chiang Mai and snorkelling and shopping in Phuket. Brochures can be found at [www.AWROH.com.au](http://www.AWROH.com.au).



## New Skies crash

A NUMBER of Virgin Blue flights were delayed on Fri after the carrier's vaunted new reservation system crashed for several hours - ironically just a day or so after the carrier put out a statement about how smooth the cutover had been.

## WIN A TRIP TO THAILAND



To celebrate its 50th birthday, **Thai Airways International** has teamed up with **Travel Daily** this month and is giving travel consultant readers the chance to win a trip to Thailand for two people.

This great prize includes: two return flights with TG to Koh Samui, five nights accommodation at Sareeraya Villas & Suites, daily breakfast and airport transfers.

THAI is "Celebrating 50 years of the world's most famous Smile" and is looking for the 'Best smile on a Dial' in Thailand.

All you need to do to enter the competition is **send in a picture of your favourite 'smile' taken in Thailand during a holiday or an agent famil**. It can be a picture of anybody you've encountered during your trip and must be captioned where it was taken.

**RIGHT: Hannah Moore from The Travel Authority has sent in a photo of her boyfriend with a monkey on Bangla Road in Phuket.**



Email your entries to: [smilecomp@traveldaily.com.au](mailto:smilecomp@traveldaily.com.au)

CLICK HERE FOR TERMS & CONDITIONS



## VAVS loyalty points

VIRGIN Atlantic and V Australia have forged a reciprocal frequent flyer pact, making it possible for pax to accrue points when flying on the networks of both carriers.

## Driving in N Korea

TOURISTS travelling to North Korea are being advised by the Dept of Foreign Affairs and Trade that they are not permitted to drive on the roads in the country.

Smartraveller advises that intl drivers' licences are not recognised in the Democratic Republic.

Travellers are also warned that they are not permitted to use the local currency (the won), with Euro, US Dollars and Chinese RMB widely accepted.

## Savoy opens in Oct

THE Savoy Hotel in London is planning to re-open in Oct after being closed for restoration work for nearly three years.

## Signature Bonus

SHANGRI-LA Hotels and Resorts is offering its corporate meetings, incentives, conferences and exhibitions initiative, Bonus Options on top of its Signature Events programme.

Bookings of 25 - 39 guests can have a choice of three bonus options including a rooms upgrade for event organiser, airport transfer, use of LCD projector and more - see [www.shangri-la.com](http://www.shangri-la.com).

## vErY low Euro fares

ETIHAD Airways has released fares for the summer season to Europe and the Middle East, priced from \$1,886 to Larnaca, \$1,869 to Istanbul, \$1,987 to London, \$1,919 to Paris and \$2,144 to Dublin.

The special is available during low season from 20 Sep-25 Nov, and 12 Jan-31 Mar in Europe and 01 Sep-30 Nov and 12 Jan-31 Mar for the Middle East.

For info visit - [etihadairways.com](http://etihadairways.com).



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Head up this successful business and drive it forward into the future as it grows & evolves on to the world stage. You will be a proven business leader, a champion of change, have an exceptional marketing background, proven e-Commerce skills, and be extremely well networked with suppliers across the region. This is a high profile role for a dynamic leader.

**BUILD LONG LASTING RELATIONSHIPS**

**CORPORATE ACCOUNT MANAGERS**

**SYDNEY / MELB / BRISBANE – SALARY PACKAGES TO \$90K**

If you prefer to play at the pointy end of the corporate market here's a role that will allow you to exercise all of your skills in big business account management. You'll be an energetic and proactive person who is passionate about client relationship management and driving service & product improvements for your clients' travel programs.

**CREATE A NEW TEAM & DRIVE CUSTOMER SERVICE**

**TEAM LEADER, CLIENT MANAGEMENT SERVICES**

**SYDNEY – SALARY PACKAGE TO \$85k + benefits**

This unique new role with a prestigious global organization will use your leadership skills and experience in corporate travel operations and account management. Working with a large portfolio of clients you'll set up new processes, supervise the reactive account management tasks and learn from inspirational leaders. Huge career potential with this great company!

**JOIN A GROWING ORGANISATION**

**NATIONAL OPERATIONS MANAGER**

**SYDNEY – SALARY PACKAGE TO \$90K**

This corporate agency is growing rapidly and this newly created national role is perfect for someone to come in and steer the travel operations calmly through this growth. You'll be skilled in motivating, mentoring & coaching teams, implementing processes & procedures and ensuring the highest level of customer service is delivered to the clients.

**INCREDIBLE INDIA – HUGE CAREER OPPORTUNITY**

**GLOBAL PRODUCT / CONTRACTING MANAGER**

**INDIA – SALARY PACKAGE NEG + RELOCATION**

If you're a senior product Contractor with international product experience you could join one of the world's largest and well established companies in one of their largest markets. You'll have experience in analyzing & strategically selecting product, having strong financial skills, extensive knowledge of global wholesale product, and strong supplier relationship skills.

**DRIVE YOUR DOLLAR FURTHER**

**CORPORATE BUSINESS DEVELOPMENT MANAGER**

**SYDNEY/MELB/BRISBANE – SALARY PACKAGE \$100k +**

Can you negotiate and close a deal? Working with leading brands and responsible for networking & developing relationships across the corporate sector you'll be creating sales pipelines and converting new business. These are senior roles needing proven experience in cold calling and business development within the large market TMC operation.

**KNOWLEDGE IS POWER, TRAINING IS KEY**

**TRAINING MANAGER**

**SYDNEY – SALARY PACKAGE TO \$70K**

Do you thrive in a learning environment and enjoy seeing others develop new skills? It is essential that you have managed a team and have proven training skills inclusive of GDS. This role will have you stepping away from the classroom and developing partner relationships for the business to promote products & services. Global organization and top salary avail.

**THE VIEW FROM THE TOP IS AMAZING**

**GENERAL MANAGER**

**MELBOURNE – SALARY PACKAGE TO \$90k +**

Our client is looking for a highly skilled Operations Manager to take full control of the office running the day-to-day activities plus staff management, recruitment and HR issues. You'll be experienced in implementing new procedures and strategies to improve efficiencies and assist with the future growth of this well known organization.

**CONTACT YOUR DEDICATED EXECUTIVE RECRUITMENT TEAM**

Adriana D'Angelis  
 MANAGING DIRECTOR  
 Ph: 02 9231 1299

Kate Dalrymple  
 QLD & NT  
 Ph: 07 3229 9600

Linda Green  
 NSW & ACT  
 Ph: 02 9231 2825

Kathryn Heberton  
 VIC, SA, WA  
 Ph: 03 9670 2577

OR EMAIL YOUR APPLICATION TO [executive@aaappointments.com.au](mailto:executive@aaappointments.com.au)

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