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# Travel Daily AU

First with the news

Tue 22 Jun 10

Page 1

EDITORS: Bruce Piper and Guy Dundas  
E-mail: [info@traveldaily.com.au](mailto:info@traveldaily.com.au) Ph: 1300 799 220

WHO WILL BE  
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## Air India Melbourne launch

AIR India and the Victorian government this morning confirmed the launch of flights into Melbourne from 01 Nov, as exclusively flagged in *Travel Daily* yesterday.

The services will operate daily between Melbourne and Delhi, with Melbourne airport ceo Chris

Woodruff saying that local tourism bodies, the govt and the airport had "worked hard to make this happen".

He said a key driver of the route would be Victoria's significant Indian community, with VFR traffic up 37% in 2009.

It's not the first time that the carrier has indicated the commencement of flights to Melbourne, with Victorian tourism minister Tim Holding making a similar announcement three years ago about services which didn't eventuate (*TD* Feb 2007).

Victorian premier John Brumby said Air India would be establishing regional headquarters in Melbourne, with the deal resulting in up to 123,000 new tourist and business arrivals a year.

Air India is in the process of merging with Indian Airlines which is represented in Australia by the Walshe Group.

## Accor cash back

ACCOR is today promoting its 'cash back' offer at properties in Thailand, offering a range of hotel credits for stays 21 Jun-30 Sep at participating Pullman, MGallery, Grand Mercure, Ibis, Novotel, Mercure and All Seasons properties in the country.

More information on page nine.

## Jetstar AKL on sale

THE new Jetstar Asia flights between Singapore and Auckland have been put on sale today, with the services to commence from 17 Mar 2011 (*TD* 09 Jun).

The A330 flights will operate as 3K401/402, departing Singapore at 7.50pm and arriving in Auckland at 10.55am - with the return services departing AKL at 12.25pm and arriving in Singapore at 6pm the same day.

## Today's Travel Daily

*Travel Daily* today has six pages of news and photos, plus full pages from:

- TMS Asia Pacific
- AA Appointments
- Accor Hotels

## \*\*\*\*\* KEITH PROWSE NRL GRAND FINAL 2010



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Tue 22 Jun 10

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## Hogan at NBTA

AUSSIE ceo of Abu Dhabi flag carrier Etihad, James Hogan, will be one of the keynote speakers at the 2010 National Business Travel Association Convention & Exhibition in Houston this Aug.

Also presenting will be the ceo of Continental Airlines, Jeffery A. Smisek - [www.nbta.org](http://www.nbta.org).



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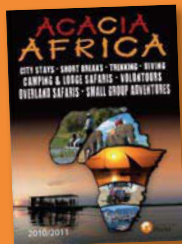
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## NZ Aussie Specialists cut

TOURISM Australia has told its Aussie Specialist agents in New Zealand that it's discontinuing the program from the start of July.

The move follows an extensive review of the program in NZ, with Tourism Australia saying it's decided that the education and training needs of Kiwi agents are very different to those needed in long haul markets.

Tourism Australia regional manager NZ, Jenny Aitken, told the agents that the review also looked at the extensive State and Territory training initiatives for retail consultants in NZ.

### NZ airports oppose DJ-NZ deal

AUCKLAND International Airport has added its voice to that of other NZ airports opposing the proposed tie-up between Virgin Blue and Air New Zealand (TD 06 May).

In a submission to the ACCC enquiry into the deal, AKL warns that the alliance "could have a real anti-competitive effect on some routes," with three trans-Tasman routes becoming monopolies under the deal.

Auckland Airport urged the ACCC to consider the effects of the deal on particular city pairs, with opposing submissions also received from Wellington and Hamilton Airports.

The New Zealand Airports Association also slammed the deal saying that "the interests of the flying public on both sides of the Tasman are best promoted by encouraging competition and independent carriers, not by sanctioning anti-competitive arrangements such as the alliance."

"Balancing the outcome of our findings with the range of trade activities that are already in place, the conclusion has been reached whereby the Aussie Specialist program will effective 01 July 2010 be discontinued in the New Zealand market," Aitken wrote.

Participating agents will still be able to continue to display the Aussie Specialist certificate and logo for a further 12 months.

Program benefits will also continue to be available until membership expires, including "travel club membership" offering special deals from Australian suppliers.

The Tourism Australia move follows a similar change by Tourism NZ, which some years ago stopped operating its Kiwi Expert Agents scheme for consultants in Australia (TD 18 Jun 07).

### AF country mgr

AIR FRANCE-KLM has appointed Thomas Reeves as its new country manager for Australia and NZ.

Reeves moves from his current role as the carriers' London-based head of Business Sales, and will replace Jean-Luc Mevellec who has been in the position for the last three years and will shortly return to take up a new post in the Air France Paris head office.

### River cruise issue

WATCH your inbox tomorrow for a special *Travel Daily/Cruise Weekly* supplement dedicated to the fast-growing river cruising sector - packed with information to help agents sell river cruises in Europe, China, Asia and Australia.



## Window Seat

A NEW guidebook has launched which is ideal for high-flying travellers planning a special trip.

*Cannabis Trips: A Global Guide that Leaves No Turn Unstoned* has been released by Bill Weinberg, who formerly was editor of the marijuana-focused 'High Times' magazine in the US.

Destinations featured include perennial druggy favourites Amsterdam, Vancouver and Kingston, Jamaica which are renowned for their lenient approach to so-called soft drugs.

Other places in the guide are classed as "heavy trips" because of the high risk of prosecution, including Kenya, where possession of cannabis can result in a 20 year prison term, and Indonesia, where offenders can even face the death penalty.

THE Church of England is getting involved in South Africa's FIFA World Cup this month, with an Anglican bishop penning a special prayer to help the English team rediscover its form.

Nick Baines, Bishop of Croydon in South London, quipped on his blog that his first attempt, after draws with Algeria and the USA, was simply "Oh God".

But then he extended it to add "Please help England rediscover their legs, their eyes and their hunger, that they might run more clearly, pass more nearly and enjoy the game more dearly."

LIFE is pretty tough now for the founders of the collapsed Octaviar, also known as MFS, which almost took the Australian travel industry down with it.

Phil Adams, who was working in the group's Dubai office when the company became insolvent, this week testified in the NSW Supreme Court about how he's been managing since the failure.

He testified that he's been selling a collection of luxury cars in order to help pay the rent on his upmarket apartment in Dubai - which amounts to about 62,000 dirham (\$A20,000) a month.

Adams said that when the lease expires shortly he's planning to move to less expensive accommodation.



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Airline of  
the Year 2009  
TTG Travel Awards 2009

**QATAR**  
AIRWAYS القطرية

## It's a small world in travel

IT'S amazing who you bump into when you're in the travel industry.

The principals of Travel Concepts Brisbane, Mel and Stella Haycock, were in London recently with their group of forty

Australian cattle farmers, having just completed a four week tour of the UK and Ireland.

They were wandering through the Harrods food hall when who should they bump into but "good friend and travel industry legend" Phil Hoffmann and his wife Alison, who were taking a couple of days R&R in London, after just finishing escorting their group of 68 passengers on an APT river cruise.

The quartet are pictured above in front of what looks like the preserves section of the upmarket gourmet food outlet - probably just before purchasing some outrageously priced white truffles, pate, caviar and stinky cheese to nibble on.



## TA to seek PR

TOURISM Australia is expected to issue a tender for assistance with public relations in North Asia/China and Japan, according to a "Planned Procurement Notification" on the government's public tender website.

TA expects to formally approach the market for the PR services in the third quarter of 2010/11, and is also likely to issue a tender for marketing services for the India market at the same time.

Other procurement planned by TA includes translation services and a panel for International Media Hosting Services - more info at [www.tenders.gov.au](http://www.tenders.gov.au).

## QR new route plan

QATAR Airways is set to launch a number of new routes from Oct this year - but Sydney still isn't among them.

Speaking at the carrier's annual commercial conference in Doha this week, ceo Akbar Al Baker foreshadowed the addition of six destinations to the QR network, including daily flights to Phuket via Kuala Lumpur from 11 Oct.

Qatar Airways will also add four weekly flights to the Vietnamese capital Hanoi, via Bangkok, from 01 Nov, while services to Ho Chi Minh City will increase from four per week to daily.

There's also significant growth planned in QR's European network, with the addition of three weekly flights to Nice via Milan from 24 Nov, while from 17 Jan 2011 the carrier will add four services a week to Bucharest and then onto Budapest.

The final addition is Brussels, where QR will operate five weekly non-stop services from Doha effective 31 Jan 2011.

"Budapest, Bucharest, Brussels, Nice, Hanoi and Phuket represent markets underserved so these are excellent opportunities for us to tap into," Al Baker said.

QR will this week add South America to its network with the launch of flights to Sao Paulo and Buenos Aires.

## Free Starbucks wi-fi

SEATTLE-BASED coffee giant Starbucks has announced a new deal with communications provider AT&T which will see free wireless internet available at all 6700 of its coffee shops across the USA from next month.

Previously wi-fi was available in most stores but a fee was payable, with two hours available at no charge to regular users.

Starbucks hopes the move will encourage people to stay longer in its outlets and will also offer free access to certain paid content such as the Wall Street Journal and the New York Times, along with some free iTunes downloads.

The free wi-fi offer at so many Starbuck stores is expected to impact hotels currently charging for internet access.

## Eurostar restructure

THE European Commission has approved a proposal for an independent joint venture between French rail operator SNCF and the UK's London and Continental Railways which will form a "new Eurostar" with a single board.

The new company has assured the EC that it will open up routes for competition, meaning that other operators should be able to enter the London-Paris market.

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At [www.visa.com.au/gotravel](http://www.visa.com.au/gotravel) you can find tips and insider knowledge to help you create a Travel Agent Check List to ensure your customers feel prepared and in control of their holiday finances.

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## El winter shutdown

IRISH flag carrier Aer Lingus has decided to suspend transatlantic flights from Shannon airport from 05 Jan to 27 Mar 2011.

The move is due to losses of nearly €11 million every winter for the past 15 years, and could lead to unpaid leave for cabin crew and cargo staff.

CEO Christoph Mueller said the airline was committed to the Shannon-New York and Shannon-Boston markets but the three month suspension was crucial "in order to maintain the viability of our Shannon transatlantic operations throughout the remainder of the year."

## Uniworld is so lo(w)

UNIWORLD Boutique River Cruises has announced the waiving of its single supplement charge on a selection of 2010 European river cruises.

The deal is valid on several departures on the Danube, Rhine and Douro rivers - more info [www.uniworldcruises.com.au](http://www.uniworldcruises.com.au).

## Travel2 winners

TRAVEL2 has announced that the week 1 winners of their Sensational Stopovers incentive are Rosemary Thomas from HWT Niddrie and Louise Gillogly from HWT in Parkes; two prizes on offer each week - 1300 361 221.

## Tourico adds Japan

WHOLESALE travel distribution company Tourico has expanded its portfolio in Japan, now offering more than 1400 hotels across 50 locations in the country.

The growth is part of a new Asia-Pacific focus for the company (TD 03 Jun) which is set to launch a Sydney office later this year after more than tripling its staff in the region.

## Haneda routes rise

BOTH Japan Airlines and All Nippon Airways are steadily ramping up services from Tokyo's Haneda Airport, which is scheduled to open a new runway on 31 Oct.

ANA says it plans on operating flights to Los Angeles, Honolulu, Singapore, Bangkok and Taipei, while JAL has received approval from the Japanese govt to launch services from Haneda to Paris, San Francisco, Honolulu, Bangkok and Songsan.

MEANWHILE, ANA is looking to start up a low-cost carrier of its own based out of Osaka's Kansai Airport, with the carrier saying int'l fares with the new airline are to be around 50% cheaper than current major airlines.

Jetstar currently operates flights to Kansai from Cairns and the Gold Coast.

## MH may cancel A380

MALAYSIA Airlines has warned that it may cancel its order for six Airbus A380s due to delivery delays which won't see the first MH A380 delivered until 2012.

## Western heads East

BEST Western hotels is planning to expand its Middle East presence by as many as 20 hotels over the next five years, while at the same time setting up its own office in Saudi Arabia.

The hotelier expects to open 2 hotels in Saudi Arabia next year.

## Amex loyalty push

AMERICAN Express has written to its Australian cardmembers to advise of a major revamp of its membership rewards website.

The updated site - which appeared to have crashed this morning - is said to allow members to check their own points balance, browse through and select rewards, redeem online via a shopping cart feature and save a list of rewards using a new 'wish-list' function.

More information at [www.membershiprewards.com.au](http://www.membershiprewards.com.au).

## A couple for Singles

A RENDEZVOUS for Singles has added two new nine day tours in Western Australia and Tasmania, departing Perth to Margaret River 16 Oct and Tasmania on 14 Nov.

For more information see [www.rendezvous.com.au/agents](http://www.rendezvous.com.au/agents).

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## UAE to Lyon?

FRENCH authorities have knocked back a request from the UAE government for more landing slots at Paris Airport, instead granting a single slot for flights between Dubai and Lyon, according to *Zawya Down Jones*.

## AFTA UPDATE

the latest insights from AFTA's Chief Executive, Jayson Westbury



*This week AFTA will be taking part, along with ATEC and Service Skills Australia (SSA), in a strategic discussion about the future needs of the labour and skills work force into the future for the travel and tourism industry.*

*The discussion forum which will bring together a range of industry groups, government tourism bodies both State and Federal, along with CATO, ICCA, GDS companies and others.*

*This will be the first step in framing a plan for how the travel and tourism industry will work with government on the important issues of training, careers and the future workforce for the industry.*

*We anticipate that this forum will allow for a broad range of views to be canvassed and a collaborative approach to reaching some key objectives for the future. From this point important policy frameworks will be developed to allow the industry to work with SSA and the State and Federal governments on training and workforce development needs in the coming years.*

*I am hopeful that this forum will release some new and fresh thinking on these very important issues and allow a clear working agenda to be developed for the future. More information about the outcomes from this forum will be released in the coming weeks.*

*I am also really pleased to report that the retail travel agent participants of the Australian Tourism Exchange (ATE) in Adelaide a few weeks ago have reported a very successful event.*

*AFTA has been working with Tourism Australia on this for several years and this year was the first year in which agents were flown into the event to experience the broad range of Australian product on display.*

*Next year ATE will be held in Sydney and I am very hopeful that we will be able to expand this event to more agents interested in selling domestic destinations.*

*All of the participants have provided valuable feedback about ATE and how to best design participation to get more out of the event, and we will be working in advance of next year to fine tune this in the hope that more agents can take part.*

*Tourism Australia did a fantastic job in producing ATE and it was a great opportunity for the retail sector to take part.*



## \$30million for Chinese marketing

PRIME Minister Kevin Rudd yesterday announced \$30 million in funding to market Australia to "the dynamic Chinese travel market" - which will see a broader focus beyond the three core regions of Beijing, Shanghai and Guangzhou.

He said Australia would also target the Jiangsu and Zhejiang provinces, with the \$30m in funding including the \$4.1m already announced to enhance the Approved Destination Status scheme (TD 22 Apr), as well as Tourism Australia's marketing budget within China.

Rudd also announced that a bilateral "high level forum" would be held in Cairns in the near future to help promote Chinese tourism to Australia, and in particular to north Queensland.

Activity will include working with major airline partners including China Eastern, Air China, Qantas and China Southern Airlines to build "frequency, capacity and dispersal of direct air services throughout Australia".

It will also involve strengthening partnerships with Chinese travel agents through the Aussie Specialist program.

"China is expected to emerge as Australia's number one source market for international visitors in the next few years," he said.

The Australian Tourism Export Council welcomed the Cairns forum, saying the region had been "badly hit by the decline in the Japanese market in recent years," with China overtaking Japan as Australia's fourth largest source of inbound tourism.

## Afloat in New Caledonia



ABOVE: Travelerscene Holidays in conjunction with Air Calin recently hosted a 'stay connected' educational for TSAX agents in New Caledonia.

The group is pictured sailing off Noumea on board Dal Ocean Catamaran, back frw from left: Lynell Reid, Martin's Travel Albury; Tizanna Dansey, MG Travel; Jennifer Burns, Travel Easy Holidays; Melanie Shaw, Go Travel; with Julie and Freddy, the Dal Ocean crew.

Front row: Elizabeth Wallace, Itineraries Travel Consultants; Brooke Wilson, Travelerscene Hols sales exec NSW; Kelly De'Lore, Travelerscene Hamilton; Lisa McDonald, Travelerscene Shellharbour; Kim Armstrong, Travelerscene Batemans Bay; and Kylie Brewster, Travel Crew Rockhampton.

## AA OK for Brazil

THE US Dept of Transportation has given American Airlines the green light to commence 11 new services between the US mainland and Brazil in South America.

AA has been granted a daily service from New York's JFK and Rio de Janeiro, and four times weekly Miami-Brasilia services.

Delta had also requested with the DoT to operate more services between Detroit and Sao Paulo, but was knocked back.

## Enterprise growth

ENTERPRISE Rent-A-Car has opened 17 new locations across the UK - including London Luton Airport which means that all major UK airports are covered.

Other additions include Stratford upon Avon, with more than 350 locations now available across the UK and a free pick-up service on offer where there's no local branch available.

Enterprise's Australasian gsa is Compass Cars - 1300 132 835.

## Hop on NZ sights

GREATSIGHTS New Zealand has announced a new 12 stop hop on hop off bus to show visitors the best of Wellington.

Stops include Te Papa, the Cable Car, Wellington Zoo and The New Zealand Parliament.

Tickets are valid for 24 hours cost \$30/ adult and \$15/ child, with services departing every hour from 9.30am to 4pm - more info [greatsights.co.nz](http://greatsights.co.nz).

## Surfers Wyndham

THE Wyndham Hotel Group has announced the first ever Wyndham branded hotel in Australia.

The Wyndham Hotel Surfers Paradise was completed late last year and contains 192 apartments over 17 storeys on Surfers Paradise Boulevard.

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## Strong RJ demand

ROYAL Jordanian Airlines has reported record seat bookings for July and August, with the carrier saying it will increase its frequencies to and from Amman to more than 110 daily over the current northern Summer season.

## Happy Birthday QH trip!

### QANTAS

Holidays last week celebrated the first 12 months of its Trip loyalty program, with a series of events for agents around the country.

Members who joined a year ago will automatically receive an extra 500 'milestone points' to help celebrate and Trip also announced a reward trip to New York for top earners.

One of the lucky winners of the Trip trip was the one and only Jenny Cooper from Queanbeyan City Travel, who's pictured above centre at the ACT celebration with Louisa Berkman (left) and Naomi Seary of Qantas Holidays.



## P&O Earlybirds

P&O CRUISES has today launched an Earlybird Sale, offering savings of up to 60% and cabin upgrades from just \$50.

The deals are available across the *Pacific Jewel*, *Pacific Dawn* and *Pacific Sun*, with Carnival Australia senior vice president Jenny Lourey saying the sale offered "unprecedented value across more than 200 cruises".

The 2011 Earlybird Sale is now on sale through to 28 Nov 2011, with fares subject to availability. More info 13 24 94.

## Ryanair from CPH

RYANAIR has flagged the launch of 23 new routes out of a new low-cost terminal at Copenhagen's Kastrup airport.

The carrier has previously avoided operations at Copenhagen citing high prices, but the new Swift terminal aims to halve airport charges for low-cost carriers.

## NZ skiers banned

TWELVE skiers have been banned for life for ski pass fraud from Coronet Peak, The Remarkables and Mt Hutt in New Zealand in the first few weeks since the introduction of the resorts' new electronic skipass systems, after the technology showed they were using someone else's passes.

## WIN A TRIP TO THAILAND



To celebrate its 50th birthday, **Thai Airways International** has teamed up with **Travel Daily** this month and is giving travel consultant readers the chance to win a trip to Thailand for two people.

This great prize includes: two return flights with TG to Koh Samui, five nights accommodation at Sareeraya Villas & Suites, daily breakfast and airport transfers.

THAI is "Celebrating 50 years of the world's most famous Smile" and is looking for the 'Best smile on a Dial' in Thailand.

All you need to do to enter the competition is **send in a picture of your favourite 'smile' taken in Thailand during a holiday or an agent famil.** It can be a picture of anybody you've encountered during your trip and must be captioned where it was taken.

Email your entries to: [smilecomp@traveldaily.com.au](mailto:smilecomp@traveldaily.com.au)

We've been inundated with lots of Thailand smile photos from across the industry for this fabulous competition, and have showcased a selection of these below.

**BELOW: Nathan Giovenco of Travel Managers** pictured on an Ox Cart Ride, on the Khao Sok Jungle Safari Tour



**RIGHT: Jenna Anderson from Harvey World Travel Mackay** is showing off the best smile she could have had with a Tiger of this size on her lap at Tiger Temples Kanchanaburi



**ABOVE: Amy Roser from ClubMed** took this photo of a local girl sha has met on a beautiful Poda Island



**LEFT: Goriza Zinzopoulos from Travel With Kidz Balmmain** took this photo of her husband and the hotel's fitness instructor at the Sofitel in Krabi

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- Work for TMS Asia Pacific
- Base plus commission OTE \$60 - \$100k

Due to demand from our clients our team in the Sydney office is expanding. Helping a candidate find their dream role and developing their career is a rewarding role. You will need to be currently working in the travel, tourism or hospitality industry in a sales position as this role requires a driven individual. This role is strongly suited to Travel Consultants/Sales Reps/BDM's who are looking for a change.....

Contact Wendy Stearn T: **02 9231 6444**  
E: [wendy@tmsap.com](mailto:wendy@tmsap.com) or **apply online now!**

## Corporate Travel Temp Role – Alexandria

- 4 week assignment starting in July
- Could go permanent for the right person

We are looking for a senior corporate travel consultant that has a minimum of 3 years consulting experience to assist in this small and busy agency. You must be able to use Galileo.

Contact Sharon Moss T: **02 9231 6444**  
E: [sharon@tmsap.com](mailto:sharon@tmsap.com) or **apply online now!**

## Reservations Consultant

- \$40k + super
- Training and Career development provided

Our Client is a Global organisation looking for a reservations consultant to assist travel agents and consumers with air booking enquiries and other travel product related questions. You will be servicing incoming phone calls and email requests to book and service air clients and other products. This is a varied role and you must be willing to help out in all areas of the business.

Contact Emma MacPherson T: **02 9231 6444**  
E: [emma@tmsap.com](mailto:emma@tmsap.com) or **apply online now!**

## Rare Opportunity for an Inbound Tour Consultant

- Sydney CBD Location
- Great team and supportive work environment

Our client is a boutique inbound tour operator who specialises in tailor made experiences in the luxury travel market for Australia, New Zealand and the Pacific Islands. They are looking for a Inbound Tour Consultant with creativity, flair and experience working with high end clientele and luxury products / brand. This is a great company to work for with a supportive work environment in a role that rarely becomes available.

Contact Emma MacPherson T: **02 9231 6444**  
E: [emma@tmsap.com](mailto:emma@tmsap.com) or **apply online now!**

## Corporate Consultant – Sydney, Melbourne, Perth

- CBD locations
- Career Progression

Are you an experienced Corporate Consultant or a Retail Consultant ready to take the plunge into Corporate travel. Various positions are currently available in Sydney, Melbourne & Perth for switched on professionals who believe their greatest asset is their customer service skills and ability to work to tight timeframes. If you have excellent CRS skills and minimum 2 years travel experience apply today.

Contact Karen McGrath  
T: **02 9231 6444** E: [karen@tmsap.com](mailto:karen@tmsap.com)

## Wholesale Consultant x 2 - Brisbane

- Career progression
- Attractive salary with commission structure

Join this young team and watch your career jump ahead in leaps and bounds. Selling a number of much loved destinations for Australian travellers spend your days assisting agents as they book their clients the holiday of a life time. If you thrive in a fast paced, sales focussed environment and thrive in a customer service driven environment this could be the move for you.

Contact Karen McGrath T: **02 9231 6444**  
E: [karen@tmsap.com](mailto:karen@tmsap.com) or **apply online now!**

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**MELBOURNE – 1/167-169 Queen St – (03) 9670 2577 – [recruit@aaappointments.com.au](mailto:recruit@aaappointments.com.au)**

**BRISBANE – 13/97 Creek St – (07) 3229 9600 – [employment@aaappointments.com.au](mailto:employment@aaappointments.com.au)**

**ADELAIDE & PERTH – (03) 9670 2577 – [recruitsa@aaappointments.com.au](mailto:recruitsa@aaappointments.com.au) & [recruitwa@aaappointments.com.au](mailto:recruitwa@aaappointments.com.au)**

**THE GRASS IS GREENER ON THE OTHER SIDE!  
AA APPOINTMENTS IS EXPANDING –COME JOIN THE TEAM  
RECRUITMENT CONSULTANT X 2**

**SYDNEY –SALARY PACKAGE \$60K - \$100K ote.**

Ever wondered why much of our staff has been with our agency between 5 – 10 years? Maybe it is the fun team environment & the excellent salary package & bonuses, including up to 5 weeks paid annual leave. Or maybe it is the rewarding satisfaction they feel when they assist candidates in finding top new roles! Whatever the reason, they all have enjoyed the switch to recruitment. So can you – apply today.

**SAFETY IN NUMBERS!**

**CORPORATE GROUPS CONSULTANT**

**SYDNEY – SALARY PACKAGE TO \$55K + DOE**

Are you currently working in a group's dept and looking for a change? This national TMC is expanding their groups department due to growing success and they need an expert in their team. If you have at least 2 yrs travel experience and have worked in groups or would like to move into this area, then this is an opportunity not to be missed.

With luxurious offices and one of the best salaries in the industry, you could land this role and be a winner.

**KEEP YOUR EYES ON THE BALL**

**WHOLESALE RESERVATIONS CONSULTANTS X 4**

**SYDNEY – SALARY PACKAGE TO \$45K + BENEFITS**

Are you an experienced retail consultant who is bored with face to face consulting & looking to specialize in your niche? Then this role is for you. Join this winning team and start your journey to the top. One of Australia's leading wholesalers is looking for experienced res consultants to join their growing team. Min 2 years experience Inc CRS skills & destination knowledge is essential. A great salary + bonuses await you.

**KICK OFF THE NEW FIN YEAR IN STYLE**

**CORPORATE TRAVEL CONSULTANTS**

**MELBOURNE – SALARY PACKAGES TO \$70K (OTE)**

This new financial year why not move across to corporate travel where you can further your career & earn a higher salary long term? Not only will you be given your weekends back, but you will be thrilled with the employee benefits on offer together with the unbelievable salary potential.

Min. 12 months retail travel consulting skills required.  
Galileo skills would be advantageous.

**DON'T BE A SPECTATOR**

**WHOLESALE CONSULTANT x 2**

**PERTH (NORTH & CITY) – SALARY PACKAGE TO \$57K**

There is more to the travel industry than meets the eye! Two of the most successful wholesale travel companies in Australia are seeking dedicated & fun loving consultants to join their fast paced teams. With fantastic salary packages on offer & working environments that see you enjoying everyday in the office, it will be surprising if these roles last long! Calypso skills HIGHLY desirable. Min 12mths international travel consulting exp req'd.

**CHANGING DIRECTION**

**ONLINE TRAVEL CONSULTANT**

**PERTH CITY – SALARY PACKAGE OTE \$65k - \$70k**

**Calling all talented RETAIL TRAVEL CONSULTANTS!**

This fun, online travel industry leader is hungry for sales focused consultants to join their large team in Perth's city centre. This is truly an amazing opportunity to earn one of the highest salaries in the industry, in a role that will allow you ownership of your clients' bookings from start to finish. Min. 6 mths retail consulting experience required for this role.

**JUMP ABOARD**

**CRUISE CONSULTANTS**

**BRISBANE CBD – SALARY PACKAGE TO \$50K OTE**

Want to be a part of a growing travel trend in Australia? Cruising is the boom sector, so time to reap the benefits. Working in this dynamic wholesaler, will allow you to organise interesting worldwide cruises including varied pre and post arrangements and flights. This role will open the door to a promising travel career with exciting opportunities for career development and progression. Fantastic educationals on offer too. All you need is a min 12 months consulting experience.

**THE BEST OF BOTH WORLDS**

**CORPORATE/LEISURE TRAVEL CONSULTANT**

**INNER BRISBANE SUBURB – SALARY PACKAGE \$75K OTE**

Looking for a role which offers a little of this & that? Look no further! We have an exciting opportunity for an experienced travel consultant to join this market leader as a corporate/leisure consultant. In addition to servicing the needs of a strong corporate portfolio you will enjoy the excitement in selling international leisure arrangements. This role will see you taking over a strong portfolio of existing clientele so you will earn fantastic \$\$\$\$. Min 2 years exp.



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Book a stay between 21 June to 30 September 2010 at participating Pullman, MGallery, Grand Mercure, Novotel, Mercure, ibis and all seasons hotels throughout Thailand and you will receive:

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Valid for bookings made from 21 June to 30 September 2010 for stays until 30 September 2010. The Thai Baht is credited to your room account and can be used in the hotel of stay for all services in the hotel. The Thai Baht is not credited against your room rate. Not transferable or exchangeable for cash. Remaining unused Thai Baht can not be redeemed for cash. This cash back offer is not available for group bookings, not available to Accor Advantage Plus complimentary room reservations. Offer is valid at participating Accor hotels and resorts throughout Thailand only. AIClub members will also earn triple points on this promotion from 1 July until 30 August.