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Travel Daily AU

First with the news

Tue 02 Mar 10

Page 1

EDITORS: Bruce Piper and Guy Dundas
E-mail: info@traveldaily.com.au Ph: 1300 799 220

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Borghetti to head Virgin

JOHN Borghetti was today named as the new ceo of Virgin Blue (TD breaking news) and will take up the role on 08 May.

He'll return to work just over a year since he left Qantas (on 04 May last year), after exactly 36 years with QF where he finished up as Executive General Manager.

Borghetti will relocate to Brisbane to take up his new position, with DJ chairman Neil Chatfield saying "he is a highly regarded executive with deep aviation experience and insights; proven strategic capabilities and strong marketing credentials."

Outgoing ceo Brett Godfrey said Borghetti's understanding of both the low cost and full service

segments "has him uniquely placed to lead Virgin Blue in its next stage of development".

The company said that various terms of Borghetti's package were still being finalised, with a further announcement made once terms are completed.

Creative Fiji out

CREATIVE Holidays is offering a number of exclusive Fiji deals in its new Fiji & South Pacific brochure, including a \$1005 package including return FJ flights, four nights at the InterContinental Fiji, daily breakfast and transfers - see p11.

Viva! Philippines

VIVA! Holidays has released its new 2010-11 Philippines brochure, featuring a range of land content in Bohol, Boracay, Cebu, Mactan Island, Palawan and Manila in conjunction with Singapore Airlines and Philippine Airlines flights - see page ten.

Another bumper TD

Travel Daily today has seven pages of news and photos, plus full pages from:

- TMS Asia Pacific
- AA Appointments
- Qantas Holidays
- Creative Holidays

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Travel Daily_{AU}
First with the news

Tue 02 Mar 10 Page 2

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TD really works!

EXPEDIA says the story about its new travel agent affiliate program (*TD* yesterday) produced an amazing response, with agents rushing to sign up for the program within minutes of *Travel Daily* being distributed.

"This shows the pent up demand for such a program and agents are embracing it wholeheartedly," said Expedia's Stuart Udy.

20 agents signed up within the first two hours after *TD* went out and applications were continuing to roll in last night, he said.

See www.expediaaccess.com/au.

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Business events kick start

TOURISM Australia will commit nearly \$2m over three years to turnaround recent declines in the business events sector and boost the volume of conventions held domestically.

The joint project, which is in conjunction with the Australian Association of Convention Bureaux and major national convention centres, was announced at AIME in Melbourne yesterday and comes in response to other countries which are growing their markets.

The Team Australia Association Project aims to raise Australia's profile as a destination for int'l association meetings and drum up business for more events, with \$1.8m in funding.

Each partner will contribute \$300,000 per annum for 3 years.

The project is headed by Canberra Conv. Bureau ceo Robyn Hendry and the Head of Business Events Australia, Joyce DiMascio.

DiMascio said the move will be targeted towards emerging Asia Pacific markets and "bring more diversity into Tourism Australia's business events marketing portfolio."

It's the first time state-based convention bureaux and the Federal Govt have come together as one for a common cause.

"We will have a united brand through which we can support local bids for major events and undertake delegate boosting activities once events are secured," Hendry said.

The move follows the recent TA announcement of \$2m in funding for "recovery campaigns" for the business events sector (*TD* 27 Jan).

MEANWHILE, Victoria's Minister for Tourism Tim Holding also said yesterday that the convention market was big business for the state and the country.

"Business events and the delegates they attract spend five or six times that of leisure tourists," Holding said.

EK A380 to Beijing

EMIRATES has announced the debut of A380 flights between Dubai and Beijing from 01 Aug.

It's the first A380 operation to China, with EK also being the first carrier to operate the superjumbo to NZ, Thailand and Korea.

The 517-seat aircraft will be deployed on the current daily EK306 service which departs DXB at 0410, arriving in Beijing 1510.

"This new operation bears testimony of our ongoing commitment to China; offering enhanced capacity to the world's third largest economy as it surges ahead," said EK ceo Tim Clark.

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Window Seat

LOCAL officials in Las Vegas have approved an airport plan to investigate the feasibility of the first ever liquor store in a US baggage claim area.

Although many airports sell alcohol in duty free stores and bars, this would be the first time it's been considered for incoming US domestic passengers.

A local government ruling will allow the airport to issue requests for tenders from vendors, estimating that its revenue from the store could amount to US\$600,000 a year.

However some officials aren't keen on the plan, with Commissioner Steve Sisolak saying "I know it will be a gold mine for some liquor store, but does this mean we'll do anything for money?"

"What's next? Airport strip clubs? Topless bars?" he added.

A MAN who wasn't able to collect his €10,000 winnings from an in-flight Ryanair scratch lottery ticket last Fri became so angry that he ate the ticket.

In-flight scratch cards are one of the many ancillary revenue streams used by the Irish low-cost carrier, and the unnamed passenger went from joy to despair, when crew confirmed the big prize but told him he would have to collect the money from the lottery provider.

According to the UK *Mirror* newspaper, although crew and fellow passengers urged him not to eat the card he shoved it in his mouth and swallowed it in his extreme frustration.

As usual Ryanair is making the most of the publicity, saying the money will instead be donated to charity and setting up a poll on its website to allow users to vote on who should benefit.

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Airline of
the Year 2009
TTG Travel Awards 2009

QATAR
AIRWAYS القطرية

Travel Daily AU First with the news on location in AIME in Melbourne

Today's issue of TD is coming to you from the annual Asia-Pacific Incentives and Meetings Expo, courtesy of the Melbourne Convention + Exhibition Centre and Reed Travel Exhibitions.

OVER 50 countries are present at this year's AIME, with some of the new representatives coming from India, the UK, Hong Kong and NZ. Of the 800 plus exhibitors at AIME, 195 are making their debut for the first time, including Delta Air Lines, Lufthansa, Visit London, Seoul Tourism, Air Austral and The Leading Hotels of the World.

There's a record number of buyers here, up 19% on the 2009 event, with more than 500 overseas buyers from 33 nations.

Before the event had even officially started today more than 15,000 pre-registered appointments have been made, an increase of 19.3%. New in 2010 are six 30 minute Destination Presentations which showcase particular destinations and attractions.

The two days of face-to-face meetings are expected to lure more than \$400 million in business travel expenditure booked by attendees.

BECA events study

THE Business Events Council of Australia has commissioned a new paper calling for a change in the way business events are assessed, supported and promoted.

BECA chairman Geoff Donaghy said at AIME "we need a broader cooperation and input" to arrest the decline in "our competitive performance" - view the paper at businesseventscouncil.org.au.

New MCVB tools

THE Melbourne Conventions & Visitors Bureau has used AIME to announce some brand new business initiatives targeted towards new and established incentive markets for the city.

MCVB ceo Sandra Chipchase revealed details of two e-brochures and a DVD which showcase options for incentive groups.

The 'Top Ideas for Top Achievers' brochure features rewards where the sky is the limit, such as private jet trips, private ski lessons on mountain summits or degustation dinners at Eureka Tower.

The other e-brochure focuses on locally made objects under the 'Made in Melbourne' tag, and includes team building experiences like indigenous painting workshops or the chocolate making classes.

A new incentive promo DVD has also been rolled out that shows off Melbourne and regional Vic.

Chipchase also announced a new online marketing tool that aims to boost Business Event delegate numbers, called 'My Melbourne'.

The tool targets both potential and confirmed delegates, through the use of video snapshots.

Delegates go online, select five experiences (either nature & wildlife, outside the city, food & wine, accommodation or nightlife) and a video highlights package is produced instantly, that can be viewed and redirected by email.

Chipchase said the worldfirst 'My Melbourne' tool is designed to go after delegates to ensure numbers materialise and go beyond expectations.

"This is a way for us to shore up delegate numbers," she said.

'My Melbourne' launches in May.

MCEC wants more more more



ABOVE: The new Melbourne Convention Exhibition Centre has locked in 63 Business Events over the next 5 years, estimated to be worth \$659.2m, and expected to draw 117,535 delegates.

That equates to around 480,000 hotel room nights - so no wonder these three are all smiles!

Pictured from left are Sandra Chipchase, ceo MCVB, Lee Harry, ceo MCEC & Rosemarie Sama, AIME event dir., Reed Travel Exhibitions.

Harry said that the MCEC is still discovering the capabilities of the building, and that it was constantly upgrading to ensure it was armed with 'cutting edge' technology.



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Eileen Beer, BDM WA, eileen_beer@cathaypacific.com
Or:

Business Development Manager, WA
Cathay Pacific Airways
Level 2, Allendale Square
77 St. George Terrace
Perth WA 6000

Applications close: 10 March 2010

Please note only those applicants who are successful in obtaining an interview will be contacted.

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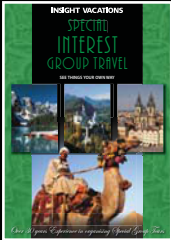
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Brindabella boost

BRINDABELLA Airlines will next month commence a third daily Fri service on the Brisbane to Tamworth route.

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Moneydirect move

PINPOINT Travel Group has now integrated the Moneydirect payments system into the CalypsoNet pages of four of its major brands - Rosie Holidays, United Vacations, SIA Holidays and Freestyle Holidays.

The move means agents are able to book product then process all payments without leaving the system - ensuring a speedier delivery of client documents with all payment details automatically presented on the tour booking.

Freestyle incentive

FREESTYLE Holidays is offering agents the chance to "gain the knowledge to go places" on an upcoming LA Travel Academy famil in the USA for the highest sellers of its V Australia packages from 15 Feb-14 May.

Agents taking part will graduate from the educational program on the UCLA campus and also enjoy three days of California touring. - www.pinpointtravelgroup.com.au.

Santiago update

LAN Airlines has helped create a temporary tent facility at Santiago Airport, where last weekend's earthquake has severely affected operations.

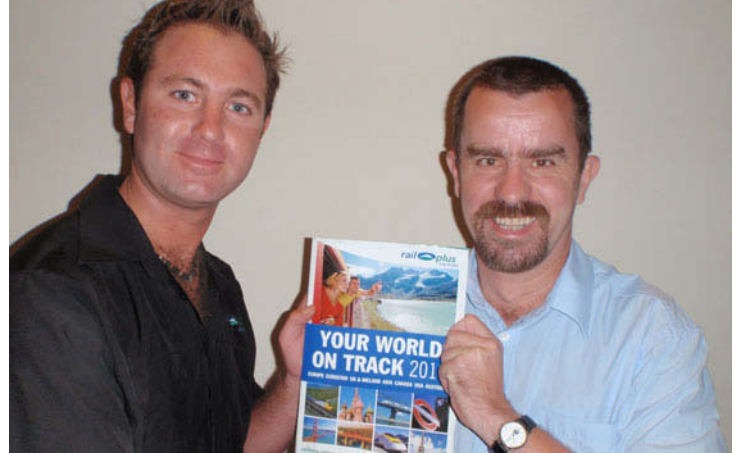
Through to Thu the priority will be on the transfer of passengers affected by flight cancellations, with operations expected to begin returning to normal from Fri.

LAN said it's working to restart flights from Australia to Chile by this weekend.

El Questro to DNA

DELAWARE North Australia (DNA) yesterday took ownership of El Questro Wilderness Park in the Kimberley, complementing its other Voyages purchases of Lizard, Heron and Wilson Islands and Kings Canyon Resort.

On track for a rail famil



CONGRATULATIONS to Andy Lamb from Qantas Business Travel in Sydney, who has been chosen as the winner in our fantastic Rail Plus competition which ran during Jan and Feb.

Andy is pictured above right being congratulated by Rail Plus NSW/ACT sales exec Matt Symonds.

The lucky winner will be heading off on the upcoming 2010 Rail Plus European familiarisation taking place 28 Apr-08 May.

If you didn't win, don't despair - yesterday we kicked off another great monthly comp, with a prize of a trip to Abu Dhabi - see p7.

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Walls of China, Mungo National Park (Don Fuchs)

AFTA UPDATE

the latest insights from AFTA's Chief Executive,
Jayson Westbury



Nominations are well underway for the 2010 National Travel Industry Awards (NTIA) - and with just a week to go until nominations close, please make sure you have placed your nominations at www.afta.com.au.

Another big year is planned for NTIA which will be held on Saturday 10th July, 2010 in Sydney at the Westin and the nomination process is the very important first step in the process.

Last week PricewaterhouseCoopers released their issues paper for the review of Consumer Protection in the Travel Industry and I am sure the "Issues" that have been raised within the paper provide a very broad platform for the industry and consumer to have their say. Over the coming weeks AFTA will be putting the final touches to its submission and this will be available to everyone once completed. There is plenty of time with submissions open until the 9th April 2010. If you would like to make a submission you can find all the details on our website.

Last night was the start of AIME 2010 in Melbourne with the very large meeting and events trade show looking bigger than ever. I was really pleased with the feeling around the room last night and there continues to be a cautious optimism around delegates and suppliers attending AIME. Given AIME draws from such a vast international delegate and supplier base, this is again another good sign for a positive year ahead in 2010. It was also clear that for the groups business lead times have definitely shortened with companies making decisions about holding good size meetings this year and planning with as little as 3 months lead time.

This should help with the 2010 year and set up 2011 as a stronger year for large group movements both in the incentive and conference environment. If you are in the corporate travel space, this is another good sign for the return of solid corporate business in 2010. Thanks to all the great AFTA members that said hi during AIME in Melbourne.



Two Tims Contiki Asia Blog - Day 2



Today we meet Ron, our expert local guide.

As a local, he's lived and breathed this city his whole life so definitely knows its in and outs.

After a walk through Bangkok's busy city streets and hidden back alleys, Ron takes us on a cruise on the klongs - Bangkok's canals. Seeing the city this way gives us a completely different perspective. We sail past ladies doing laundry, local children playing and long tailed floating market vendors.

We spend the afternoon at Siam Square with the Contiki gang. We opt for Thai-style transport, the tuk-tuk, to get back to the hotel! The way the driver weaves in and out of traffic is both terrifying and terrific. Tonight we head to Chiang Mai on an overnight train.

Sawat-dee,
Tim & Tim

Click here to watch
the Two Tims



Hawaii bargains

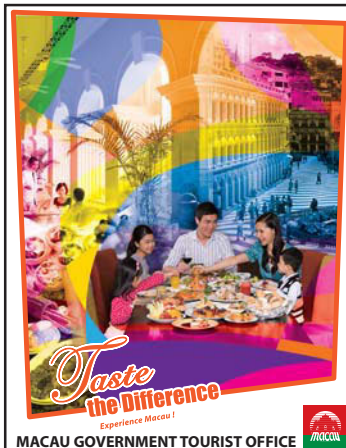
MORE than 100 special offers for travel agents are available if they visit Hawaii during the Mahalo Month promotion (which actually covers two months, for travel 01 Apr-31 May 2010).

Deals include airfares, accom and land content - more info at www.mahalomonth.com.

CCC sale extended

CAPTAIN Cook Cruises says it's responding to popular demand by extending its 40th birthday sale for bookings until 31 Mar.

The sale offers up to 40% off CCC's Sydney Harbour, Murray River and Fiji Islands discovery cruises, and is valid for travel through to 31 Mar 2011 - more info 1800 804 843.



QF socceroo flight

QANTAS has today announced that soccer fans can book seats on a dedicated delivery flight carrying Australia's Soccerroos to the FIFA World Cup in South Africa.

QF163 will operate ex MEL using the specially painted QF soccer 747 to Johannesburg on 26 May, with fans able to buy seats in the First, Premium Economy and Economy cabins - leaving business class for the sports stars.

APT earlybird

APT has followed other river cruise operators by launching an earlybird offer, under which clients who book now for 2011 will pay 2010 prices.

The deal is valid for bookings made before 31 Mar for any of the 64 departures of the 15 day *Magnificent Europe* or the 50 departures of the 21 day cruise tour packages between Paris and Prague - www.aptravel.com.



WELCOME to *Money Talk*, TD's weekly feature on what the Australian dollar is doing.

\$1AUD = US89.9c

TRAVEL to the UK is becoming better and better value for Australians, with the floundering pound Sterling dropping to new 25 year lows against the A\$.

The weak pound is being driven by uncertainty relating to the upcoming UK election, and the Euro is also suffering.

Expectations of an interest rate rise announcement by the Reserve Bank today are also pushing up the Aussie dollar.

Money market rates this morning:

US	\$0.890
UK	£0.599
NZ	\$1.280
Euro	€0.662
Japan	¥79.77
Thailand	฿29.60
China	¥6.05
South Africa	R6.77
Canada	\$0.930
Crude oil	US\$78.78

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WIN A SOUTH AFRICA BOOK

EACH day this week, South African Tourism is again giving *Travel Daily* readers the chance to win a stylish South Africa coffee table book.

To enter, simply register on South African Tourism's online training program at www.southafrica.net/fundi and be the first reader to email the correct answer to the question below to: fundicomp@traveldaily.com.au

How many official languages does South Africa have?

Visit www.southafrica.net for hints



It's Possible

Jetstar to launch new inclusive fares

JETSTAR is set to announce a new fare option for long-haul international flights which combines fares with a meal and drink package, amenities and in-flight entertainment.

Dubbed JetPlus, the economy fares will be offered on A330 flights to Bali, Thailand, Honolulu and Japan, and will include a portable video player, 20kg of checked luggage, a comfort pack and meal and drink package.

The fares will also allow fee-free changes for names and date (although fare differences may apply) and JetPlus fares will not attract QF frequent flyer points.

QF cfo steps down

QANTAS today announced the resignation of its chief financial officer, Colin Storrie, from Fri.

CEO Alan Joyce said Storrie is stepping down in order to "spend time with his family for personal and health reasons," with Gareth Evans appointed Acting Group Executive Finance while a permanent replacement is chosen.

Joyce praised Storrie for his work in "steering the company through the global financial crisis."

JTG Top Achievers shine



RECENTLY these Jetset Travelworld Group top achieving agents returned from LA and Mexico, spending two days in LA and seven fabulous nights cruising the Mexican Riviera on the *Sapphire Princess*, including stops at Puerto Vallarta and Cabo San Lucas.

The trip included an onboard awards ceremony honouring top performers from the Jetset, Travelworld and Affiliate groups, with the national consultants of the year named as Eeha Foong of Jetset Kardinya, Travelworld Coffs Harbour's Alicia Clark and Nicole Howard of Seniors Holiday Travel.

Top revenue consultants were

Kelly Spinks from Jetset Albany, Len Pasalich of Cathie Rice Travelworld (for the fourth year running!) and Angela Hatzirodos from Pie in the Sky Travel.

JTG also honoured Simon Jenkins from Travelworld Alice Springs with the National Rising Star Award for 2008/09.

The group pictured above includes Christine Benbow, Jonna Cordova, Eeha Foong, Senay Girgin, Roz Martindale, Nicole Howard, Camille Moore, Kelly Spinks, Simon Jenkins, Ali Vivien, Alicia Philips, Angela Hatzirodos, Emily Scoble, Tracey Sullivan, Julie Primmer, Andrea Buller, Micheal Puttner, Len Pasalich and Dunja Ganama.

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AIME extension

THE owners of the Asia-Pacific Incentives & Business Expo (AIME) have signed an extension with Reed Travel Exhibitions to assist with organisation of the event for another five years, to 2015.

Crown Metropol May launch



ABOVE: From May, visitors to the Victorian capital will have a new five-star hotel option to choose from with the opening of the latest Crown development.

The 658-room and suite Crown Metropol is being billed by some as the largest hotel in Australia, and joins its sister-properties Crown Towers and Crown Promenade near the banks of the Yarra River.

Features of the \$300m Crown Metropol incl an executive club lounge named '28' on the 28th floor, providing personalised concierge and check-in services (accessible for guests by paying a surcharge) and offering amazing views of the city, while down one floor is Isika spa, sky bar and terrace, hair saloon, gym and indoor infinity edge lap-pool.

Among the room categories on offer at Metropol are "Luxe" rooms, 32 loft rooms and one spacious 190sqm apartment-style suite with butler's kitchen.

General manager Harley Moratis said the new Crown is on track for its May opening, but suggested

it could even open in late Apr.

He told *TD* at AIME yesterday that all staff have been recruited and the last intake was beginning their training next week.

Moratis said that Metropol would give the benchmark James Packer owned hotel a run for its money, but added that "Towers will always be the Premium brand at the Crown Complex."

As a collective group, Crown can now offer event planners more than 1,600 rooms and suites.

Crown Metropol is also the home of 'Maze' - UK swearing celebrity chef Gordon Ramsay's first Australian restaurant, which has already established its name in New York, London and Prague.

Maze will be the venue for inhouse guest's breakfasts (as well as being open to the public), along with the hotel's room service.

Pictured in Metropol's meetings room area, surrounded by butterflies are, *from left*: Tara Bishop, Crown media relations manager and Harley Moriatis, Crown Metropol general manager.

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Send your daily answers to trade@abudhabitourism.com.au.

The deadline for all answers is 12:00pm Thursday 1st April 2010.

Full terms & conditions available at www.traveldaily.com.au

Q-2. How many times per week does Etihad Airways operate between Australia and Abu Dhabi?



Melbourne agent rate

TRAVELODGE Hotels is offering a \$95 industry rate at its newly opened Travelodge Docklands hotel in Melbourne (*TD* 18 Feb).

The deal is valid 22 Feb-11 Apr and is subject to availability. More info 1300 886 886.

BritRail boost

ACP Rail International is offering a free travel day on a range of its BritRail passes, valid for purchases 15 Mar-30 Apr.

Passes are valid for six months meaning travel dates can extend to the end of Oct - acprail.com.

CATHAY PACIFIC Business Development Executive Cathay Pacific Airways - Brisbane

Cathay Pacific Airways is seeking a highly motivated and skilled Business Development Executive to join the Brisbane sales team.

The successful candidate is responsible for identifying and achieving specific revenue targets, whilst maintaining valued existing accounts.

The candidate will be required to demonstrate:

- Proven ability to identify key incremental revenue opportunities
- Proven ability to achieve sales revenue targets.
- Analytical & problem-solving skills that can develop profitable revenue solutions, including opening and closing new accounts
- Proficiency in computer understanding and use
- Excellent negotiation, presentation and communication skills
- Ability to positively contribute to a busy team environment
- Requires minimal supervision.

An attractive salary package will be offered to the successful candidate.

If you have the above skills and are confident of achieving complete success, please send your resume to:

howard_field@cathaypacific.com
Business Development Manager QLD
Cathay Pacific Airways, Brisbane

Applications close 10 March 2010

Please note: only those applicants who are successful in gaining an interview will be notified.



TRAVEL CONSULTANT

Moves Travel Group is a growing Travel Management Company with a focus on personalized group and corporate bookings. We specialize in servicing the elite sports markets as well as the music, film and television industries. This very successful and constantly growing Groups specialist is located in Surry Hills.

We are seeking the following consultants with a strong interest in the Entertainment industry, to join our friendly and independent team.

- **Experienced Senior Consultant** - With a minimum of 2-3 year experience, Strong domestic & international knowledge, Ticketing experience, Sabre knowledge an advantage. Must be mature and able to work independently with minimum supervision.

Interested forward your resume to: monica@movestravel.com



Hot Jobs - March 2010

Sales Executive x 2, SYD

- *Dream Role, Dream Product*
- *50k + Super*

Presenting yourself in a professional and engaging manner at all times, this really is the ultimate of sales roles. Travelling the globe, you will be away from home at least 50% of the time. Reporting to the sales and marketing manager, you will be expected to develop and produce activity to secure new and existing business through representation at industry trade shows. If you think you could do this role and have at least 3 years experience as a sales exec, please apply today!

Contact Sally Matheson or Sharon Moss T: 02 9231 6444 E: sallym@tmsap.com or [apply online now!](#)

Support Centre Supervisor, SYD

- *Leader in Travel Technology*
- *Sydney CBD location*

You will be responsible for the management of 7 staff within the Support Centre whilst managing all operational aspects. This will be to ensure the day workflow is run smoothly and a high level of customer service delivery is achieved. You could be a team leader looking for a change, or come from a call centre / reservations manager background. Must be able to deal with pressure along with excellent time management skills.

Contact Sally Matheson or Sally Frape T: 02 9231 6444 E: sallym@tmsap.com or [apply online now!](#)

Training Team Leader, SYD

- *Manage and lead training specialists*
- *Manage scheduling of courses*

You are responsible for leading the training team to ensure the training program is developed and maintained whilst ensuring the successful deployment of modern training programs. You will be responsible for course creation and maintenance. You will have Certificate IV in workplace training, have hands on experience in training along with excellent communications and people skills.

Contact Sally Matheson T: 02 9231 6444 E: sallym@tmsap.com or [apply online now!](#)

Team Leader - Tour Operator

- *Manage team*
- *CBD location*

You will be responsible for coordinating the operation of this highly successful tour company. Working closely with contractors and using your creative skills to ensure smooth sailing when problems arise, you will be the manager of this operation. This is truly an exciting, rare and unique role which we don't see become available to often!!

Contact Sally Matheson T: 02 9231 6444 E: sallym@tmsap.com or [apply online now!](#)

Senior Leisure Consultant, SYD

- *Leading Corporate Travel Company*
- *Salary \$65K*

Our client, a leading Global Travel Management Company in Sydney CBD, is looking at increasing their Leisure Travel business. In order to do that they are looking for an experienced Senior Leisure Consultant, who is willing to roll up their sleeves and get involved in developing this area of their business. You will come from a high end leisure background, have a good head on your shoulders, and be willing to get involved in a variety of tasks required. This is a great opportunity to do something different, use your existing leisure travel sales experience and get involved at a management level.

Contact Sally Matheson T: 02 9231 6444 E: sallym@tmsap.com or [apply online now!](#)

Corporate Travel Consultant - Sabre & Tramade Required - Sydney CBD

- *Up to \$60K plus super plus incentives*
- *Boutique Office, great management*

Due to growing accounts this fantastic, boutique corporate travel company in the city are looking for an experienced international corporate consultant to come on board. You will be managing your own clients in an account management style of role, building and nurturing the relationships whilst booking & looking after all aspects of domestic and international travel needs.

Contact Sharon Moss or Karen McGrath T: 02 9231 6444 E: sharon@tmsap.com or [apply online now!](#)

Retail Travel Consultants x 4 - SYD

- *Up to \$40K plus super PLUS incentives*
- *Small company within a large organisation*

Do you love selling travel? Have you consulted for a minimum of 12 months? If so - call me now...They will look at people with Galileo or Sabre as they will crossrain

Contact Sharon Moss or Karen McGrath T: 02 9231 6444 E: sharon@tmsap.com or [apply online now!](#)

Reservations Consultant - Sydney CBD

- *Minimum 12 months experience*
- *Great incentives*

This well-known Wholesaler is looking for 2 new members to join their rapidly growing team. Your days will be varied dealing with direct passengers and agents selling China and South East Asia. To be successful, you must be passionate about the area and have a bubbly "can do" attitude.

Contact Karen McGrath T: 02 9231 6444 E: karen.mcgrath@tmsap.com or [apply online now!](#)

Northside Travel Consultants

- *Great benefits & easy targets!*
- *Small team of friendly employees*

When you accept a position with this company, you will be walking into a rapidly expanding & exciting environment.

Contact Alex Sleba T: 02 9231 6444 E: alex@tmsap.com or [apply online now!](#)

International Senior Consultant

- *Well established agency with loyal clientele*
- *Part-time or Full-time hours - your choice*

The client is an award-winning travel agency with a loyal repeat clientele and lots of enquiry coming through the door, via email and over the phone! If you love retail travel, you'll love working here.

Contact Alex Sleba T: 02 9231 6444 E: alex@tmsap.com or [apply online now!](#)

Gold Coast Temporary Travel Consultants

- *Weekly pay*
- *Flexibility*

If you are looking to start work immediately or if you'd like to try before you buy, this opportunity would be perfect for any Gold Coast based consultants.

Contact Alex Sleba T: 02 9231 6444 E: alex@tmsap.com or [apply online now!](#)

Airline Fares Consultant

- *Minimum 6 month contract*
- *Starting 1st of March*

This is urgent AIRLINE contract exclusive to TMS which starts immediately so don't put off contacting me. You'll love this job, especially if you loves fares.

Contact Alex Sleba T: 02 9231 6444 E: alex@tmsap.com or [apply online now!](#)

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BRISBANE – 13/97 Creek St – (07) 3229 9600 – employment@aaappointments.com.au

ADELAIDE & PERTH – (03) 9670 2577 – recruitsa@aaappointments.com.au & recruitwa@aaappointments.com.au

WE ARE GROWING – COME JOIN THE EXCITEMENT!

TRAVEL RECRUITMENT CONSULTANT

SYDNEY - SALARY PACKAGE CIRCA \$65K + BONUSES

Due to unstoppable growth, our Sydney office is expanding!

As part of our fun loving team, you will enjoy sourcing & selecting candidates, developing existing client relationships and building new ones. You will enjoy great perks including annual island conferences, top salary & other great bonuses.

Essentially, we are looking for a confident, enthusiastic travel professional that enjoys providing the highest level in customer service, working in a close knit team & meeting sales targets.

BE PAID WHAT YOU’RE WORTH

CORPORATE LEISURE CONSULTANTS WANTED

SYDNEY – SALARY PACKAGE TO \$65K

Finally a position where you’re paid what you’re worth! Join this leader in VIP leisure travel and enjoy great benefits including one of the highest salary packages plus many other perks not often provided. Bring your strong high end leisure knowledge and enjoy servicing only VIP clients with no face to face consulting. Great career progression on offer.

There are only limited spots so get in quick before this truly outstanding opportunity disappears leaving you in the dark!

AFRICAN SPECIALIST NEEDED!

3 x WHOLESALE RESERVATION ROLES

SYDNEY– SALARY PACKAGE TO \$49K +

Have you danced with the Masai, walked on the Serengeti plains and seen the view from Table Mountain? If so, you will be ideal to join this wholesaler specializing in Africa! You will have a minimum of 2 years reservations experience, CRS skills are a must and knowledge of Calypso is ideal. A fabulous salary package coupled with incredible educational opportunities mean that these roles will disappear quickly. Apply Now!

NEW CORPORATE ROLES FOR MELBOURNE

CORPORATE TRAVEL CONSULTANT X 3

MELBOURNE – SALARY PACKAGE TO \$55K

This global TMC is in growth mode again and as a result, is now seeking 3 experienced corporate consultants to join their team. With endless benefits including a competitive salary, 10% superannuation, discounted travel and supportive management, you will love working for this outstanding company. Strong knowledge of all facets of corporate consulting is required. Monday to Friday hours.

FLY TO GREATER HEIGHTS

AIRFARE CONTRACTOR

MELBOURNE– SALARY PACKAGE TO \$70K

Set your sights on this top level position and score yourself a fabulous new role working within airline contracting. You will be responsible for this company’s airfare division building relationships with airlines, coordinating fare deals and ensuring you are the best in the market against your competitors. With your strong negotiation ability, the position is sure to ensure your career takes off joining this well established head office.

THE STAR OF THE EAST

RETAIL TRAVEL CONSULTANT

PERTH (EAST) – SALARY PACKAGE TO \$49K + BENEFITS

If you love a vibrant and energetic working environment, would like to earn a competitive salary with fantastic bonuses and would like to be offered frequent educationals; this agency is for you! Working with a busy shopping centre, you will be responsible for assisting a wide range of clientele with their leisure travel. A minimum of 2 years experience within retail travel, CRS skills and a proven sales record is required.

ESCAPE THE DAILY COMMUTE

RETAIL TRAVEL CONSULTANT

OUTER BRISBANE SUBURBS

FANTASTIC SALARY PACKAGE

Sick of a slow and stressful commute? Ready to work for an agency that puts you first? Working for this thriving agency will see you work close to home, tackle new challenges each and every day along with working in a fun and friendly team. Importantly you will also be rewarded you for your hard work and sales ability. You will need 12 months travel consulting experience, strong CRS skills and a positive attitude. Don’t wait this roles are interviewing now.

FLYING HIGH - UNIOQUE OPPORTUNITY!

AIRLINE FARES AND TICKETING SUPPORT

BRISBANE CBD

SALARY PACKAGE \$45K - \$50K OTE

Do you have strong CRS skills? Experienced in all areas of ticketing? If so we are looking for you. We have exciting opportunities for award winning consultants to work for an airline. Not only will you be taking a step in advancing your career but will enjoy Mon-Fri hours, supportive management and team member along with great \$\$\$\$. Min 3 years experience, strong skills in GALILEO, SABRE or AMADEUS and exceptional customer service skills.



Philippines Brochure Out Now!

Viva! Holidays is excited to announce that our new and exciting 2010 – 2011 Philippines Brochure has been released.

For a fantastic holiday experience, the Philippines is an amazing country and beach destination with over 7,107 islands full of gorgeous beaches, a vibrant history, warm friendly locals, world-renowned dive sites and an abundance of natural wonders. Offering world-class accommodation, excellent restaurants with both local and international cuisine, traditional markets and modern shopping malls; a holiday in the Philippines is sure to satisfy those looking for fun, adventure, romance and relaxation.

Viva! Holidays is excited to announce the release of our 2010 - 2011 Philippines brochure (for travel 1 April 2010 - 31 March 2011) incorporating a large selection of

- ✓ Hotels
- ✓ Sightseeing
- ✓ Destination Information
- ✓ Transfers

Product Range

Viva! Holidays offers a huge selection of product options including luxury resorts, hotels, tours, transfers and more. Our range will suit any budget or preference throughout the Philippines. Make sure you check out our latest offers available on **easyway**.

PHILIPPINES BROCHURE INCLUDES:

Destinations

- Bohol ◆◆◆◆ - ◆◆◆◆◆◆
- Boracay ◆◆◆◆ - ◆◆◆◆◆◆
- Cebu ◆◆◆◆◆
- Mactan Island ◆◆◆◆◆ - ◆◆◆◆◆◆
- Manila ◆◆◆◆◆ - ◆◆◆◆◆◆
- Palawan ◆◆◆◆◆◆ - ◆◆◆◆◆◆

Brochure Features

- Destination Highlights
- Featured Maps
- Great range of product
- Sightseeing Tours

Airline Partners

- Singapore Airlines**
Daily flights to Singapore with onward connections to the Philippines
- Philippine Airlines**
12 flights a week to Manila with connections to domestic destinations



To find out more Call 13 27 87 or visit www.qantasholidays.com.au/agents where you can also download the brochure.

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Fiji's Coral Coast from \$715*

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- ✦ Return economy airfare flying Air Pacific
- ✦ 4 nights at Warwick Fiji Resort & Spa in a Mountain View room
- ✦ **BONUS:** Stay 4 for the price of 2
- ✦ **BONUS:** Breakfast daily
- ✦ Return airport transfers

Luxurious Fiji from \$1005*

[Click here for details](#)

- ✦ Return economy airfare flying Air Pacific
- ✦ 4 nights at InterContinental Fiji Golf Resort & Spa in a Garden Room
- ✦ **BONUS:** Breakfast daily
- ✦ Return airport transfers
- ✦ *Fiji's newest 5 Star resort*

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