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First with the news

Thu 04 Mar 10

Page 1

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Webjet founder goes

ONE of the three founding directors of online agency Webjet, John Lemish, has announced his retirement from executive responsibilities. He'll step down from the board at the end of the month, ten years after he took on the role in 2000 along with cofounders Allan Nahum (currently Chairman) and managing director David Clarke.

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TLH: Month on month growth

THE wholesale travel divisions that fall under the management of Tourism & Leisure Holdings (TLH) are experiencing a return to sales levels of those before the global financial crisis, according to Carl Frier CEO for the group.

TLH, which manages Adventure World, Value Tours, Coral Seas and Creative Cruising, has witnessed a growth in enquiries and bookings for each division since late 2009.

Frier told *Travel Daily* that all brands have been going through a growth spurt since Oct and are now "hitting 2008 levels".

Reservation patterns are also going through some change with a trend back to sales outside 90-days, rather than inside 60 for long haul product.

Frier suggested that those travellers who put off holidaying in 2009 are "putting their money where their mouth is now" and are ready to book.

AW's Africa product in particular is already experiencing substantial demand for the 2011, reflecting the change, and demand for FIT Canada product from agents is at

peak levels.

"That said, we are still getting a lot of last minute bookings," Frier said.

On an agent perspective, "We have increased our on-the-road sales team presence, with even more expansion planned as part of our commitment to servicing of the retail travel network," he said.

"We are actively working at a local level with travel agents on marketing and expo campaigns, and are seeing mutually positive results right across the country.

"Also, stay tuned as we are about to announce our biggest ever trade incentive," Frier said.

IASC OKs VA move

THE International Air Services Commission has given approval for a request which transfers 360 seats on the Fiji route from V Australia to Pacific Blue.

The carriers asked for the change which will see VA reduce its daily services from Sydney to Nadi to six per week, with the Wed Fiji flights instead to be operated by Pacific Blue.

"The proposed transfer will result in a continuing efficient use of capacity on the Fiji route," said the IASC determination.

More QH/Viva! brox

QANTAS Holidays and Viva! Holidays have finalised the release of their 2010-11 Int'l brochures.

See page 10 for full details.

Bumper issue today

Travel Daily today has seven pages of news and photos, plus there are full pages from:

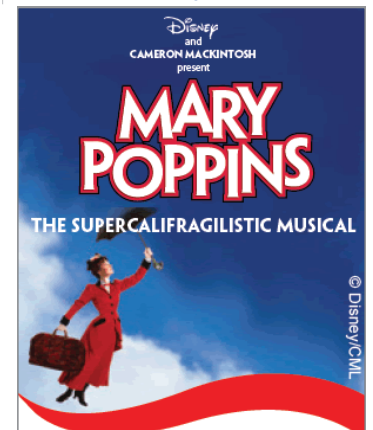
- TMS Asia Pacific
- AA Appointments
- Qantas/Viva! Holidays

Footy tipping surge

MORE than 350 people from across the travel industry have already registered for this year's *Travel Daily* footy tipping competitions.

Amazing prizes are on offer and the NRL season kicks off next week, so don't delay.

It's free to participate - register at www.traveldaily.com.au.



Mary Poppins flies to Australia

Something magic is about to begin. Arrives in Melbourne July 2010.



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EDITORS: Bruce Piper and Guy Dundas
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Click for Etihad Interactive Tour

Unlicensed pilot

AUTHORITIES in the Netherlands have arrested a Swedish pilot who has reportedly been flying commercial aircraft for more than 13 years without a valid license.

The 41-year-old 737 pilot has been accused of forgery and is due to appear in court on Fri.

He's currently employed by Turkish carrier Corendon Airlines.

Apparently he used to have a license to operate small aircraft which expired some years ago - since then he has flown at least 10,000 hours on larger aircraft.

New Queenstown flights

VIRGIN Blue's trans-Tasman and NZ domestic offshoot Pacific Blue this morning announced new non-stop flights from Brisbane to Queenstown in New Zealand.

The services are already on sale on the carrier's website, with operations to commence 25 Jun and continue each Fri and Sun through the ski season until 12 Sep.

Launch fares lead in at \$249 one way, with the move doubling Pacific Blue's international

services into Queenstown, complementing existing year-round non-stop flights ex SYD.

In keeping with the ongoing trend towards social networking, DJ initially made the announcement via Twitter.

"We know that many Queensland skiers currently fly via Christchurch to get to Queenstown, so we're sure they'll be delighted to get across the ditch in a single hop," said Virgin Blue ceo Brett Godfrey.

He said Pacific Blue had seen good loads on its direct SYD-ZQN flights, which are expected to be even stronger over the winter.

A total of 22 return ski flights will operate on the new route, adding more than 3000 seats to the Queenstown market from Australia, the carrier said.

Gold Coast to host Japanese mission

THE annual Tourism Australia Japan Australia Mission (JAM) will this year be hosted in Australia for the first time since it was first held in 1992.

The Gold Coast has been chosen as the location for the trade mission, which will see 40 Japanese travel wholesalers and agents hosted for a series of business appointments with Australian suppliers, as well as pre and post touring across the country.

"Despite the declines in the Japan travel market in recent years it continues to be an important tourism market for Australia, currently worth around \$1.4 billion each year," said Tourism Australia md Andrew McEvoy.

Trav Corp to Canyon

TWENTY staff from The Travel Corporation will be selected to travel to the Grand Canyon within the next three months as part of a new project with The Leading Travel Companies Conservation Foundation.

The project is in partnership with Tourism Cares, and will see the staff spend a day restoring trails and preserving the Grand Canyon travel experience for future generations.



Window Seat

THIS will certainly be confusing for satellite navigation systems - not to mention all travellers who use any sort of maps.

A city in the US state of Kansas has temporarily changed its name - to Google.

Normally called Topeka, the city mayor has issued a proclamation that this month the Kansas capital would be called "Google, Kansas - the capital city of fiber optics".

It's part of a bid by the city to be one of the test hubs for a high speed broadband network which has been proposed by the internet search giant Google.

A CYCLE tour operator in France and Italy has announced a new "calorie burn incentive" in which clients will be paid for the daily energy they expend while on their bike tours.

Digging says its bikes are specially equipped with a system to calculate the calories burned, and will pay US\$3.5c per calorie - meaning cyclists can "earn" \$50 per day during their trip.

The company reassured those who want a break that it still offers "comfortable minivans for those too tired to complete the daily ride".

LONDON'S *The Times* newspaper has suggested that Japan Airlines could raise some much-needed cash by selling off its flight attendant uniforms.

The outfits are apparently highly sought after by "sex fetishists," with many stores selling imitation uniforms, while "the real thing can fetch a fortune," the article says.

Rival All Nippon Airways has the same problem, and actually sews radio identification chips into its uniforms so they can be tracked anywhere in the world.

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Thu 04 Mar 10 Page 3

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Rapid weekend in Bali



THE Travel Authority Group held its annual corporate planning weekend in Bali this year, staying at the Conrad Hotel.

Pictured are the group before they got drenched while White Water Rafting, front row *from left*: Lisa Natha, Hannah Moore, Jessica Cross, Maryanne Osborne, Shelly Page, general manager, The Events Authority; Sarah Bush, Director. Middle row: Sharn Parker, Jackie Adams, Lisa Byers, General Manager WA; Peter Hosper, Managing Director; Louis Dimitropoulos, Uschi Howard, general manager, Northern Beaches and Sue Barton.

Back row: Marc Innemme, Bernadette Bligh and Mark Jenkins, Resurg Group.

EY launches DMC

ETIHAD Airways yesterday launched its own Destination Management Company, which will offer travel products, services and activities across all seven emirates of the UAE.

Dubbed Hala Abu Dhabi, the new operation will offer a "range of unique ground services and travel solutions for visitors to the UAE, further supporting Abu Dhabi's goal of becoming one of the world's most attractive business and leisure destinations," according to EY chief commercial officer Peter Baumgartner.

As well as tours and desert safaris, Hala Abu Dhabi will offer event management, airport meet and assist, customised VIP services and experience packages and world-class conference and meeting venues.

See www.halaabudhabi.ae.

UA direct to Africa

UNITED Airlines has announced it will launch its first ever direct service to the African continent from 20 Jun, linking Washington DC and Accra, in Ghana.

"With the addition of service to Accra, UA now offers customers nonstop service to points on six continents," said United Airlines' Mark Schwab.

MEANWHILE, UA has been granted approval for its codeshare application with Brussels Airlines by the Dept of Transportation.

Under the deal, the UA flight code will now appear on SN metal to destinations including Abidjan, Bujumbra, Conakry, Freetown, Kinshasa, Lome and Luanda.

JQ axe BNE/ROK

JETSTAR has today announced it will cease operating a Brisbane-Rockhampton service from 10 May because it has been unable "to secure a competitive airport pricing with Rockhampton."

JQ will instead add a fourth daily BNE-Mackay service.

TA market briefings

TOURISM Australia will next month hold its annual series of Market Briefings, to provide to the industry the latest information and intelligence on Australia's top tourism markets.

The half-day seminars are free for industry members and will be held in Brisbane Tue 06 Apr, Cairns Wed 07 Apr, Darwin Thu 08 Apr, Sydney Fri 09 Apr, Canberra Mon 15 Mar (in conjunction with an Australian Capital Tourism Industry Briefing Session), Melbourne Tue 13 Apr, Hobart Wed 14 Apr, Perth Thu 15 Apr and Adelaide Fri 16 Apr 2010.

More info tourism.australia.com.

Honkers bargains

CATHAY Pacific Holidays is offering a new deal to Hong Kong, with four nights accom priced at a low \$179 per person twin share.

The special is only valid in low season and needs to be booked with CX flights departing from MEL, SYD, BNE, ADL and PER.

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Two Tims Contiki Asia Blog - Day 4

This morning we head for Chiang Rai, Thailand's most Northern Province. Once there, we meet some of the local hill tribes. Meeting the villagers, we get an intimate insight into how they live. Each tribe is completely distinct and different from the next, with its own culture, customs, religion, dress and crafts. They even have their own dialect, which can only be understood by those in the tribe. The majority speak Thai though too, which they use for inter-tribe communication. Tucking into a yummy dinner that night (so different from our local Thai joint back home!) we were entertained by traditional dancers and some great bands. Later at a local Thai disco we discovered a surprisingly vibrant nightlife for such a laid back town. Catch up with you soon, Tim & Tim

Click here to watch the Two Tims

contiki HOLIDAYS for 18-35's

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Getaway tonight

TONIGHT'S episode of Channel Nine's dedicated travel program *Getaway* at 7:30pm features stories on:

- Cinque Terre, Italy
- Atlantis, The Palm in Dubai
- Lake Louise, Canada
- Palms Las Vegas, USA
- Los Llanos, Venezuela
- Rahimoana & Cavalli Lodge, NZ
- Aitutaki, Cook Islands

Movie magic in CNS

A \$3 billion theme park called the Tropical Paradise Resort has been proposed for an 800-hectare site about 18kms south of Cairns.

The QLD govt is assessing it for an environmental impact study to see if it is a project of state significance in Oct.

The project would inc a major US theme park, film studio, water park, resort hotel, short stay accom, a village centre and themed retail and discount outlets.



Ezeego1 launch

COX & Kings Australia expects to launch its online travel meta search engine this financial year, maybe as early as Apr, according to the group's chief exec. officer.

Steve Reynolds told *TD* Ezeego1 will pull rates from a number of consolidators to provide the "best market price of the day" on a massive range of product, incl hotels, airfares, sightseeing tours, car rental, cruises and insurance.

Reynolds said Ezeego1, which has been operating in India for some time now, is close to a launch date in the Australian market however it still "needs to be more localised" before it can be rolled out.

The online supermarket will be available to consumers directly but agents will also be able to sell content and earn commission on transactions.

"The focus for us is to distribute it through the trade and agents can login and offer content as an alternative to their clients rather than sifting through brochures.

"Ezeego1 presents a great opportunity for agents to present the broadest possible choice of travel content, in one location." Reynolds said.

Cox & Kings Australia general manager - marketing Ash Jurberg also told *TD* there will be opportunities for travel agencies to access a 'white label' version of Ezeego1, to "support those agents who support us."

Double rewards

DOUBLE World Reward points are up for grabs for agents making new bookings on select Uniworld Boutique River Cruises sailings by 31 Mar 2010 - for cruise dates see www.worldrewards.com.au.

Shredding the California slopes



THERE'S a lot more to California than just beaches and theme parks, as discovered by this lucky group of agents who have spent the last week checking out the great snow in the Golden State, courtesy of California Tourism.

California's snowfields receive an average of 10 metres of snow and 300 days of sunshine a year - what better choice for a ski holiday?

The group checked out Heavenly, Squaw Valley and Northstar in the Lake Tahoe area, as well as magnificent Mammoth Mountain.

All of them are now experts on the slopes - and to finish off a

perfect trip they're currently warming up in Hawaii courtesy of Hawaiian Airlines.

Pictured above, back row from left: Nadine Lewis, Black Rock Travel; Peter Hunter, Deep Powder Tours; Anita Pokorny, Escape Travel Bondi Junction; Tristan Freedman, California Tourism; Kylie Nastrom, Flight Centre Buderim; and Angela Arena, Jetset Hurstville.

Front row: Jen Wells, Flight Centre Mt Eliza; Nicola Burton, Hawaiian Airlines WA; Victoria Patchell, Value Tours; and Tanya Ilkin, Flight Centre, Kirribilli.

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Emergency Travel Consultant (after hours)

Melbourne

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From England to Wonderland



LAST night VisitEngland hosted suppliers and media for a quintessential English evening with Alice in Wonderland.

It certainly did feel like Wonderland when guests arrived at The Tea Room in the QVB and were treated to a traditional English afternoon tea featuring all the trimmings, including quirky 'Eat Me' and 'Drink Me' message tags on the food and beverages.

Following this, the group proceeded down the rabbit hole, landing themselves at Event Cinemas on George Street to catch a special "underland" 3D preview of Alice in Wonderland, which opens in cinemas today.

To celebrate the launch of the much-awaited movie produced by Tim Burton, VisitEngland has created a specialised website - www.visitengland.com/alice, featuring a host of attractions linked with the popular English children's story, for visitors keen to follow in Alice's footsteps.

Cruise tragedy

A STRING of massive waves have hit a Louis Cruises ocean liner in the Mediterranean, causing the death of two passengers and injuries to about 14 others.

See today's *Cruise Weekly* for details - subscribe free at www.cruiseweekly.com.au.



One such location is the National Trust's Antony House in Cornwall, an 18th century mansion which was the main location for the filming of the movie, that is being transformed to include a rabbit hole entrance that leads into a magical garden featuring croquet on the lawn and Mad Hatter tea parties.

Selfridges in London has also joined the Alice craze with a magical pop-up shop transformed into a Wonderland, selling Stella McCartney exclusively-designed Alice jewellery and souvenirs.

Pictured *above* at the movie last night is "Tweedledee" Nathan Roxburgh and "Tweedledum" Jon Spring, Etihad Airways; "White Queen" Gaynor Reid, Accor; "Mad Hatter" Rob McFarland; "Alice" Rae White, Visit Britain and "Cheshire Cat" Nick Larkworthy, Virgin Atlantic Airways, and *inset* at the QVB Tea Room is Rae and Jon with "mum-to-be" Lisa Wolff from Yahoo!7.

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What's Up Big4

BIG4 Holiday Parks has signed a two-year sponsorship deal with Channel Seven's travel program *What's Up Downunder*.

The program focuses on camping, caravanning, self-drive and touring.



Industry Appointments

WELCOME to *Industry Appointments*, *Travel Daily's* Thu feature which has the latest job appointments from across the industry. If you have just appointed someone to a new position and would like to update the industry email appointments@traveldaily.com.au.

Pinctada Hotels and Resorts have appointed Michael Hughes to head the management team of Pinctada Cable Beach, Broome; McAlpine House, Broome; Captain Kennedy House, Broome and oversee The Kimberley Grande, Kununurra.

The National Business Travel Association (NBTA) has welcomed three executive level staff members in newly created positions. Edward Silver is the chief technology officer, responsible for providing new technical leadership to the company and its structures. Diane Young accepted the vice president, finance and controller position, looking after the accounting processes and resources to support the association's global operations. Joseph Bates has been added as director of research and project management. In addition to the new hires, NBTA announced that Sallie Dietz has been promoted to director of human resources.

Blue Lagoon Cruises has appointed Lauren Mossop as sales mgr Australia, effective immediately. She will take full responsibility of all aspects of the company's sales activity throughout Australia. She will combine the sales role with her existing role as Manager for Charters in Australia and New Zealand and also continue servicing the group wedding business for Blue Lagoon Cruises.

Aqua Hotels and Resorts have announced the appointment of three top hotel managers in Waikiki in Maui. Markus Schaal was appointed the general manager of the all suite hotel Wailea Maui in Oct last year. Terry Dowsell is the new general manager of Ilikai Hotel and Suites and Timothy Clark is the new hotel manager of Aqua Aloha Surf and Spa.



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WIN A SOUTH AFRICA BOOK

EACH day this week, South African Tourism is again giving *Travel Daily* readers the chance to win this stylish South Africa coffee table book.

To enter, simply register on South African Tourism's online training program at www.southafrica.net/fundi and be the first reader to email the correct answer to the question below to fundicomp@traveldaily.com.au.



What are the two oceans that gulf South Africa called?

Visit www.southafrica.net for hints



CONGRATULATIONS to Malcolm Froneman from Singapore Airlines who was yesterday's lucky winner.



Two Aussie wonders finalists

AUSTRALIA is being urged to get behind the naming of Uluru and the Great Barrier Reef as two of the 28 finalists in the Official New7Wonders of Nature quest.

More than 1 billion votes are expected to be cast across the globe in the contest which will see seven "new" wonders of the world anointed by the Swiss-based New7Wonders Foundation.

The organisation's director, Jean-Paul de la Fuente, is in Australia this week to promote participation in the event, which sees the Aussie icons up against competition such as the Grand Canyon in the US and Iguazu Falls bordering Argentina and Brazil.

"Australia has a great tradition of projecting itself around the

world," de la Fuente told *TD* yesterday, adding that the previous competition to vote for the man-made Official New 7 (man-made) Wonders of the World saw massive increases in visitation for the winners which included Machu Picchu and Petra.

Initially 440 new natural wonders were nominated, which has been whittled down to the 28 finalists; and although only one nominee per country is allowed, Australia gets two bites at the cherry because the Great Barrier Reef is actually shared with PNG.

De la Fuente said people who vote from around the world will become "emotionally connected" with their selections, which could boost future intentions to visit.

New Zealand

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Peninsula Luxury

LUXURY Hotels by Dnata has struck a deal with the Peninsula Hotels to promote the group's portfolio of properties in Hong Kong, Shanghai, Tokyo, Beijing, New York, Chicago, Beverly Hills, Bangkok, Manila and Paris.

Meaghan's off to Queenstown



ABOVE: Congrats to Meaghan Ryan from Harvey World Travel Mountain Gate who was the lucky door prize winner at the SKI NZ launch in Melbourne recently.

Meaghan won a Ski Express trip staying at the Copthorne Hotel Lakefront, Queenstown and flying Air New Zealand.

Meaghan is pictured receiving her prize from Ski Express' Renae Martin and Kate Dancaster.

TUI Russian launch

EUROPEAN travel giant TUI has this week launched in Russia and the Ukraine with around 200 travel agencies selling 20 destinations.

In 2008 TUI announced a tie-up with S-Group Capital Management, the VKO Group, Mostravel and Voyage Kiev to develop its Russian leisure tourism presence.

TUI Russia & CIS is hopeful of acquiring a 10% market share of Russian holidaymakers during the year ahead.

Xotels Dutch move

HOTEL management firm Xotels has added The Townhouse Hotel in Maastricht, the Netherlands, to its expanding European portfolio.

The group has already struck deals with other European hotels in Belgium and Spain, and is in discussion with properties in Greece, Saudi Arabia and the US.

CO legroom offer

CONTINENTAL Airlines will begin offering pax the option of upgrading their economy class seat to a premium seat with more legroom on check-in next week.

The function enables guests to book seats which have up to 7" of extra legroom 24hrs prior to departure, based on flight length and market.

Capt. Sully retires

THE hero pilot of US Airways Flight 1549 which ditched in New York's Hudson River shortly after take-off last year, Capt. Chesley 'Sully' Sullenberger, yesterday retired from the carrier.

Sully safely ditched his Airbus A320 with 155 passengers onboard into the river after the jet struck a flock of geese, resulting in a loss of engine thrust (*TD* 16 Jan 2009).

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Chasing ghosts in Rome



EXPLORE holidays' strengthens its Italian connection by taking their sales and marketing team on an educational spending 3 days in Rome and 2 days in Florence.

The group enjoyed a Ghost and Mystery Tour of Rome, went on a hop on hop off tour of Florence and visited the Vatican Museum, Colosseum, Florence galleries and

dressed up at Rewind Rome 3D experience.

The educational was research on everything Italian. A great incentive and selling tool on one of the wholesalers' highest selling specialist destinations.

Pictured in costume as a Gladiator and Vestal Virgins from left: Claire Walsh, sales consultant; Carmen Maver, marketing coordinator; Daniel Mullins, team leader and Rose Bowden, sales consultant.

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Typhoid in Fiji

THE Department of Foreign Affairs and Trade is advising travellers bound for Fiji to be aware of a typhoid outbreak.

Cases of typhoid have recently been reported in Suva and across the country, Smartraveller warns.

Abu Dhabi

Win a luxury trip to Abu Dhabi

Abu Dhabi Tourism Authority is giving one Travel Daily reader and their guest the chance to visit and experience the rich culture and hospitality of this charming Arabian Gulf emirate.

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For the month of March, simply answer our daily question correctly and this intriguing Arabian holiday for two could be yours.

Send your daily answers to trade@abudhabitourism.com.au.

The deadline for all answers is 12:00pm Thursday 1st April 2010.

Full terms & conditions available at www.traveldaily.com.au

Q-4. What is the name of the world famous Steakhouse & Grill at Fairmont Bab Al Bahr?

visitabudhabi.ae

Fairmont BAB AL BAHR

Arabian Adventures

50% off Expedition

ADVENTURE World is offering a 50% discount on three Europe exploration cruises onboard Gap Adventures vessel *MS Expedition*.

The offer applies to the 9-day Azores Islands cruise, departing 20 Apr for \$2,515pp, 8-days United Kingdom Heritage cruise on 08 Jun, priced from \$2,285pp, and the 14-day Celtic History cruise, departing 17 Jun, from \$2,810pp.

Quake hits Taiwan

A 6.4 magnitude earthquake has rocked southern Taiwan at 8.18am this morning, local time.

The epicentre of the quake was in the mountains around the city of Kaohsiung, which is around 400kms south of Taipei.

FAA probes ATC kid

US aviation authorities have launched an investigation into an incident last month in which a child gave air traffic control directions to planes operating in the airspace of New York JFK.

The *New York Daily News* reported that "the youngster... under adult supervision, [made] five transmissions to amused pilots," with a tape obtained by a TV station and confirmed as genuine by the FAA.

The recordings were made during a recent school holiday break, and other reports say that an adult voice can also be heard telling a pilot "This is what you guys get when the kids are out of school".

Business Development Manager

- Fantastic opportunity to move into a people-focused position!
- OUTSTANDING range of benefits



Corporate Traveller has a fantastic opportunity for a **Business Development Manager** to join their trusted brand, servicing the city of Sydney. These roles are ideal for personable team players, who are passionate about travel and ready to excel their career with an industry leader.

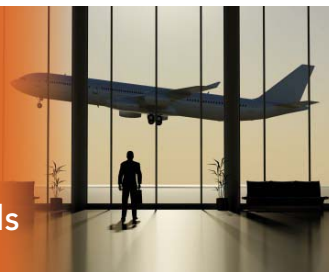
You'll enjoy a range of outstanding benefits including access to **in house financial and health consultants**, as well as experience the famous company culture first hand. Who knows - you may even find yourself celebrating with other high achievers at our global gathering in Las Vegas! For a chance to take your career to the next level - **Apply Now**



ApplyNow.com.au/Job16223
Apply Online or Call 1300 366 573

Watch Your Career Take Off!

Executive Opportunities for Skilled Professionals



Executive Jobs - March 2010

Training Team Leader, SYD

- **Manage and lead training specialists**
- **Manage scheduling of courses**
- **Hands on role**

You are responsible for leading the training team to ensure the training program is developed and maintained whilst ensuring the successful deployment of modern training programs. You will be responsible for course creation and maintenance. You will have Certificate IV in workplace training, have hands on experience in training along with excellent communication and people skills.

Contact Sally Matheson T: 02 9231 6444 E: sallym@tmsap.com or [apply online now!](#)

State Sales Manager – WA/NSW/SA

- **Well known brand**
- **Salary package around \$90k ++**
- **Management of a small team**

This well known travel related company is looking for a switched on State Sales Manager to drive sales within their team. The successful candidate will be responsible for building and implementing sales strategies within the retail travel sector and identifying new business opportunities, as well as develop existing relationships with key partners. You will be an 'ideas' person who is able to visualise and execute.

Contact Sharon Moss T: 02 9231 6444 E: sharon@tmsap.com or [apply online now!](#)

Support Centre Supervisor, SYD

- **Leader in Travel Technology**
- **Sydney CBD location**
- **Manage team of 7**

You will be responsible for the management of 7 staff within the Support Centre whilst managing all operational aspects. This will be to ensure the day to day workflow is run smoothly and a high level of customer service delivery is achieved. You could be a team leader looking for a change, or come from a call centre / reservations manager background. Must be able to deal with pressure along with excellent time management skills.

Contact Sally Matheson, Sally Frape T: 02 9231 6444 E: sallym@tmsap.com or [apply online now!](#)

Team Leader – Finance & Admin, SYD

- **Global Wholesaler**
- **Manage team of 7 Consultants & Coordinators**
- **Salary pkg \$65K +**

Our client a leading Global Wholesaler is looking for a Team Leader to manage their Administration & Back Office area. The department is responsible for Client Documentation, Client Customer Relations, and Accounts Receivable and Payable. To manage this team you will need strong people management skills and experience, understanding of accounts receivable & payable (but you don't have to be from a finance background), strong customer service skills and experience and an understanding of product, bulk data etc. This role will suit a manager who is looking for a role with variety. You must be able to multi task and encourage your teams to do so as well.

Contact Karen McGrath T: 02 9231 6444 E: karen.mcgrath@tmsap.com or [apply online now!](#)

Sales and Marketing Manager, SYD

- **Dream Role, Dream Product**
- **Manage Sales Department**
- **Build and maintain executive Relationships**

Working closely with the GM, you will monitor activity and drive profit through your outstanding leadership experience. You will be responsible for developing and implementing sales and marketing strategies to target FIT, Group and incentive markets. This is a truly unique role, which TMS are working on exclusively, if you think you are right for this role we look forward to hearing from you.

Contact Sally Matheson, Sharon Moss T: 02 9231 6444 E: sharon@tmsap.com or [apply online now!](#)

Sales Executive x2, SYD

- **Dream Role, Dream Product**
- **Extensive Travel Domestic and International**
- **\$50k + Super**

Presenting yourself in a professional and engaging manner at all times, this really is the ultimate of sales roles. Travelling the globe, you will be away from home at least 50% of the time. Reporting into the sales and marketing manager, you will be expected to develop and produce activity to secure new and existing business through representation at industry trade shows. If you think you could do this role and have at least 3 years experience as a sales exec, please apply today!

Contact Sally Matheson, Sharon Moss T: 02 9231 6444 E: sharon@tmsap.com or [apply online now!](#)

Operations / Support Team Leader, SYD

- **Global Wholesaler**
- **Manage team of 10 Customer Service Consultants**
- **Salary pkg \$65K +**

Our client a leading Global Wholesaler is looking for a Team Leader to manage their Customer Service department. The department is responsible for Air & Ticketing, E Services and Product allotment and inventory. To manage this team you will need strong people management skills and experience, understanding of air and ticketing, good computer skills, along with strong written and verbal communication skills. Previous product skills and or experience is desirable. This role will suit a manager who is looking for a role with variety. You must be able to multi task and encourage your teams to do so as well.

Contact Karen McGrath T: 02 9231 6444 E: karen.mcgrath@tmsap.com or [apply online now!](#)

Commercial Manager - SYD

- **Full responsibility of managing the finance and administration of the business**
- **Financial management and budget forecasting**
- **Salary \$130k to \$140k (neg)**

Are you a proven Finance Manager with Admin experience from the travel industry? Reporting directly to the General Manager, you will be responsible for overseeing the full financial function of the business as well as providing commercial advice, input on financial trends and the travel market. The most exciting part of this role is the hands-on aspect and the opportunity to contribute directly to the strategic direction of the company! Must have previous financial experience in travel industry.

Contact Sally Matheson, Sharon Moss T: 02 9231 6444 E: sharon@tmsap.com or [apply online now!](#)

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ADELAIDE & PERTH – (03) 9670 2577 – recruitsa@aaappointments.com.au & recruitwa@aaappointments.com.au

LIVE THE HIGH LIFE!

**HIGH END LEISURE TRAVEL SPECIALIST
SYDNEY - TOP SALARY PACKAGE TO \$65K +**

Do you love servicing VIP clients, booking first class flights, 5 star accommodation, luxury tours and cruises? Then step away from the shop front and move to this high end leisure role. No more low base wage or pesky sales targets, as you will be rewarded with a top base salary plus great staff benefits. You will need at least 3 years retail travel experience, GDS skills & recent airfare knowledge. Don't delay! Isn't it time you got paid what you're worth with a chance to step into management?

STAND UP AND BE COUNTED!

**MULTI SKILLED CORPORATE CONSULTANT
SYDNEY – SALARY PACKAGE TO \$65K**

Have you been waiting for the perfect time to move from your current corporate role? Well the wait is over. Here's your chance to fast track your career and move to a national agency that is known as one of the best TMCs in the industry. You will need at least 2 years corporate travel industry experience, with GDS systems knowledge preferably including Tramada back office & top customer service skills. Hurry as only a limited number of interview spots available.

WORK FOR THE BEST

**RETAIL TRAVEL CONSULTANT
MELBOURNE (INNER) – SALARY PACKAGE \$45K + INCENTIVES**

This retail travel agency is known for providing professional, personalised customer service and treating their staff like gold. Due to growth they require 2 experienced consultants with the same commitment to customer service to join their friendly team. If you are a senior consultant with Galileo & Crosscheck skills, apply today! You will be rewarded with a very generous salary package with the potential to earn incentives on top.

PREFER BEING FLEXIBLE?

**CORPORATE TRAVEL CONSULTANT – SHIFT WORK
MELBOURNE (INNER) – SALARY PACKAGE CIRCA \$65K+**

This outstanding company is looking for an experienced corporate travel consultant to work shift hours within their emergency team. Shifts can include 4 days on/3 days off. Not only will you enjoy the flexible rosters and interesting clientele, you will also be paid a fantastic salary package with endless benefits attached! Extensive corporate travel knowledge and strong CRS skills are essential for this role.

JOIN A GROWING COMPANY

**PRODUCT SUPERVISOR
MELBOURNE – SALARY PACKAGE TO \$52K**

This boutique wholesaler continues to grow and if you are a senior product specialist, your career can blossom with them! Overseeing the product team, your role will be primarily responsible for ensuring that all new product, rates and content is updated accurately in the system. Previous experience within product is essential along with solid team and management skills, as well as strong knowledge of Excel. Mon to Fri hrs only.

LAUGH ALL THE WAY TO THE BANK

**RETAIL TRAVEL CONSULTANT
PERTH – SALARY PACKAGE OTE \$50K**

Sick of the daily commute to the city? We have a fantastic position available for an experienced retail travel consultant based south of the river. Along with the savings you'll make on commuting costs, you will also receive a high base salary and an opportunity to make massive commissions! Your bank balance is not the only thing to benefit; you will also love working in this vibrant, fast paced and friendly office.

**THE BEST OF BOTH WORLDS
CORPORATE/RETAIL TRAVEL CONSULTANT
GOLD COAST**

SALARY PACKAGE TO \$42K +

Sick of selling the same destination over and over again? Craving some variety in your day? This new and exciting role is for you. Working in this boutique agency will see you handle a range of high end leisure clients, along with catering to corporate clients needs, as well as arranging group travel. In addition to developing your consulting skills you will enjoy a healthy salary, Mon – Fri hours with an occasional Saturday & supportive management. Min 2 years consulting exp preferred.

WHEN ONLY THE BEST WILL DO

**LUXURY TRAVEL CONSULTANT
BRISBANE CBD**

SALARY PACKAGE CIRCA \$60K

Do you have experience selling to the discerning traveller? Love selling quaint villas in France or boutique river cruising in Europe? We have a fantastic opportunity for an experienced international consultant to join this knowledgeable & friendly team. As this isn't a shop front location clients are by appointment only, so having some repeat client base would be an advantage. Based in the CBD you will be enjoy Mon – Fri hours only, with weekends free.

2010 - 2011 International Brochure Range Available Now

Kellie says...

"Qantas Holidays brochures are easy to use and are a great guide for planning a holiday! And now, with the new Viva! Holidays range as well, choosing a destination to suit any budget or preference is even easier!"



Qantas Holidays & Viva! Holidays are excited to announce the release of our 2010 - 2011 brochure range incorporating a large selection of

- ✓ Hotels
- ✓ Sightseeing/Touring
- ✓ Airline Carriers
- ✓ Transfers

BROCHURE RANGE INCLUDES:

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UK & Europe

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- ▶ Germany ▶ Italy - Rome, Florence and Venice

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- ▶ Hong Kong ▶ China ▶ Macau

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Viva! Holidays

Destinations featured

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- ◆ Samoa ◆ Tahiti ◆ Tonga ◆ Vanuatu

Asia

- ◆ Singapore ◆ Malaysia ◆ Thailand ◆ Vietnam
- ◆ Cambodia ◆ Laos ◆ Philippines ◆ Hong Kong
- ◆ Macau ◆ China ◆ Japan ◆ India



UK & Europe

- ◆ Britain ◆ Scotland ◆ Wales ◆ Ireland ◆ France ◆ Italy
- ◆ Germany ◆ Spain ◆ Greece ◆ Croatia ◆ Austria ◆ Hungary
- ◆ Czech Republic ◆ Slovenia ◆ Switzerland ◆ Finland
- ◆ Sweden ◆ Norway ◆ Denmark ◆ The Netherlands
- ◆ United Arab Emirates ◆ Oman ◆ European River Cruising