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Travel Daily AU

First with the news

Fri 05 Mar 10

Page 1

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Arrivals growth slowing

OUTBOUND travel to Indonesia, New Zealand and the USA has soared over the last 12 months, with figures released by the Australian Bureau of Statistics showing a whopping 52.5% increase in short term departures to Indonesia in Jan.

53,500 people departed to Bali and Jakarta during the month - over 17,000 more than Jan 2009.

More flights across the Pacific saw the US outbound market grow almost 42% to 43,700 departures for the month.

New Zealand also grew strongly, with outbound figures up 12.5% to 88,900 for the month.

However the traffic across the Tasman wasn't reciprocated, with the figures also revealing that the NZ inbound market actually declined 0.5% year on year.

Overall short term arrivals to Australia during Jan rose 0.3% compared with Dec, after monthly increases of 1% for Nov and 0.7% for Dec, showing that arrivals growth is slowing - although the trend estimate for inbound figures is up a healthy 4.8% compared to Jan 2009.

There was a big jump in arrivals from the USA, with the trend estimate up 15.8% to 43,100 for the month, while increased Pacific uplift also appears to be benefiting the Canadian market which was up 9.1% to 10,800 arrivals for the month.

Increases were also recorded for the UK (+2.1%), Korea (+6%), Singapore (+5.2%), Germany (8.7%), while Hong Kong was also up marginally, by 0.1%.

As well as NZ, year-on-year arrivals were down from China (-3.4% to 31,700 for Jan) and Japan (-6.9% to 30,100).

There were increases in departures to the US, Thailand, Fiji and China, while outbound travel to the UK also.

Amex jobs on offer

AMERICAN Express Business Trvl is on the hunt for a Perth-based Client GM and a Brisbane-based Sales GM - see pg 11 for details.

Viva! Philippines

VIVA! Holidays has launched its new 2010/11 Philippines brochure covering destinations incl Bohol, Boracay, Cebu, Mactan Island, Manila and more - see page 10.

How many pages?

Travel Daily today has eight pages of news and photos - incl the winners of our Hong Kong comp, plus full pages:

- AA Appointments
- Qantas Holidays
- American Express

Click here for more

NO SHOES TO Jimmy Choo's

Shop till you drop in Paris, then Relax in Reunion!



air tickets AIR AUSTRAL

India agent promo

ADVENTURE World has launched a new travel agent promotion for consultants booking accom at 18 properties in India, Sri Lanka and the Maldives, from 15 Mar-03 May.

Each agent booking will gain an entry into the draw.

On offer is a package for two to India which includes six-nights in luxurious Taj hotels, resorts and palaces accom and return airfares between Australia and New Delhi.

Also included in the prize are transfers within India and a Lonely Planet gift pack - for details see www.adventureworld.com.au/taj.

Trip

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LAN back to SYD

LAN Airlines has recommenced flights between Santiago-Sydney, via Auckland, today with the first flight to touchdown in Australia on Sat morning since last week's earthquake which struck Chile.

LAN says it expects to restore its full six times weekly schedule to SYD by the end of next week.

QF quake policy

QANTAS has updated its Chile Earthquake policy for codeshare passengers with bookings flying to/from Santiago (TD Wed).

Travellers with tickets issued prior to 27 Feb booked on QF321 or QF322 to Santiago, for travel on or before 14 Mar are now permitted to alter their booking departure date until 14 Apr.

Until yesterday changes needed to be made by 04 Mar, for travel on a new departure date no later than 27 Mar.

Qantas says it will waive its change fee but charges may apply if the booking class changes.

Pax wishing to ditch their travel plans to Santiago outright will also have their cancellation fee waived.

To request a refund, agents need to submit a refund application via BSP Link and include the authority number '547597' prior to 27 Mar.

See www.qantas.com/agents.

Fares rise despite GFC

PUBLISHED airfares increased by 1% overall in the Asia-Pacific region in the three months to 31 Dec, despite the effects of the global economic meltdown.

The figures were revealed in the fourth quarter American Express Business Travel Monitor, which showed that year-on-year there were price increases in both Business and Economy class.

"When the economic crisis hit, almost immediately the industry felt the consequence as both leisure and corporate travellers scaled back or stopped travelling," said Amex Business Travel regional head of advisory services, Jonas Borglin.

"To protect their interests, airlines responded by reducing their fleet inventory and restricting flights and routes.

"While the perception may have been that travel was much more affordable during the economic crisis, in many cases published airfares increased."

He said that travellers did benefit during the crisis due to airlines providing greater access to cheaper seats, creating the perception that it was a 'buyer's market' - when in reality published fares didn't change.

In Australia published fares

were flat overall, but rose 2% on domestic routes - compared to a 5% reduction for flights across the Pacific to the USA.

Interestingly, the biggest increases were in economy class, with discount flights rose 10% year on year and 5% quarterly.

Borglin said the strengthening economy is likely to see prices rise further, and urged companies to gain control of their travel spending to avoid significant additional costs in the future.

Good shoe news

THE US Transportation Security Administration has announced plans to purchase at least 100 special new shoe scanning systems, which aim to eliminate the need to remove shoes at security checkpoints.

The devices detect explosives and metal weapons in footwear, and a new generation of products is understood to work much better than previous versions which didn't operate consistently enough for the TSA in tests three years ago.

A spokesperson said that allowing travellers to leave their shoes on "would help checkpoints run more smoothly and allow our officers to focus on other aspects of security."



Window Seat

AN ENTERPRISING internet entrepreneur has launched an online auction for the Austrian domain name qant.as, and claims someone has offered \$1.3m.

Dominic Holland said he invited Qantas ceo Alan Joyce to participate, but he hadn't had any response from the carrier, according to *The Australian*.

"The domain name Qant.as could be snapped up by a competitor so damage to Qantas' business could be in the millions of dollars," he insisted.

During the bidding process the cheeky Holland has redirected the Qant.as domain to display the Virgin Blue homepage.

QF says it's "working to ensure there's no confusion over our domain names."

THE financial crisis in Greece has led to suggestions the country should sell off some of its 6000-odd uninhabited islands to raise badly needed money.

Two German parliamentarians came up with the idea, with the economic meltdown hitting the European currency hard.

German newspaper *Bild* commented: "We give you cash, you give us Corfu".

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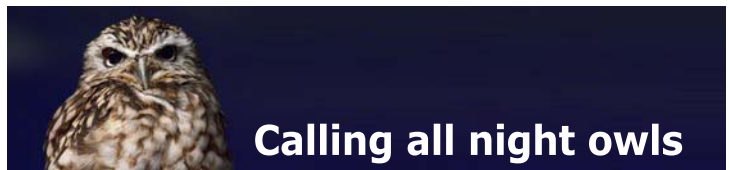
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Egypt "big opportunity" for agents

INSIGHT Vacations yesterday released its fourth annual research report into Egypt, showing a huge groundswell of underlying demand for the destination.

The survey polled both consumers and agents about their perceptions of the destination, with md Lorraine Sharp saying there's a "discrepancy between the industry's perception of the Egyptian travel market and actual consumer interest."

A huge 86% of consumers surveyed expressed a desire to travel to Egypt in the next five years - while just 6% of agents thought their was a "very large" potential in the Egypt market.

However many agents did say they felt the destination was growing, while the research also showed potential for add-ons to Egypt holidays to Greece, Turkey, Jordan and even UK/Europe.

Safety was also identified as a key factor for holidays to Egypt, and money appears to be no object with just 9% of consumers polled saying price was the most

important to them.

In fact the consumer research showed that 42% of potential travellers to Egypt expect to spend between \$5000 and \$10000 per person on an overseas holiday.

"With safety and a detailed itinerary so high on the list of consumer holiday priorities, it's hardly surprising that over 90% of agents recommend escorted holidays to their clients," Sharp said, with clients well looked after by an experience and knowledgeable tour director.

Insight is also claiming market leadership to Egypt, with 89% of agents surveyed saying that Insight's tours through Egypt are "superior to those offered by other operators," with a large proportion believing they are 'much better'.

Today *Travel Daily TV* features an exclusive video interview with Lorraine Sharp in which she explains further details of the Insight Egypt research - see the footage online now at www.traveldaily.com.au.



Going bonkers over Honkers



YESTERDAY at the Hong Kong Tourist Board office the six winners of the *TD* Hong Kong Family Famil competition were selected from the multitude of submissions received.

Hong Kong Tourism Board marketing services executive, Holly Biggs said "The quality of entries was outstanding! It was a tough decision, and the winners were selected for the detail they

included in the pictures, and for their originality.

"All six winners were ecstatic about their fantastic win, and will now prepare for the ultimate family fun adventure in Hong Kong!" Pictured above are judges Sean Harrigan, Disney Destinations International; Holly Biggs, HKTB and Melanie Dieterle, Disney Destinations International.

See page 8 for the winners.

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HONG KONG TOURISM BOARD

Shangri-La MICE focus

SHANGRI-LA Hotels and Resorts is aiming to increase its share in the Meetings, Incentives, Conference and Event (MICE) markets this year through a range of incentives for meeting planners themselves.

Speaking with *TD* at AIME in Melbourne this week, the group's vice president of sales and mktg, Peggy Angeles (*right*) and its local director of sales & marketing, Nick Berry

said Shangri-La's MICE business is "really turned around" following the global economic crisis.

"Quotes are double what we received this time last year, and we've converted some good bookings from those," Berry said.

The hotelier said to drive more MICE business it has enhanced its Signature Events in 2010, offering PCOs tailored packages and adding more value-add options - such as free limo transfers or discounts on audio-visual equipment.

Event planners also have the chance to win a 'Dream Holiday' voucher for their firm staying at a select Shangri-La hotel when they book a minimum group spend of \$5,000 until 30 Sep.

Berry said that most interest for the MICE markets was aimed at Bangkok, Beijing, Shanghai,



Delta Feb traffic

DELTA Air Lines has reported its traffic during Feb decreased by 2.6% year-on-year, at the same time dropping capacity by 6.1%.

Int'l traffic slipped 1.5% while capacity dipped 8.5%.

Savannah website

TOURISM Queensland, Tourism Tropical North Qld and Outback Qld Tourism Assoc. have come together to launch a new website to promote the Savannah Way.

The 3,700km track winds its way from Cairns across Qld, the NT and WA to Broome, passing through 15 national parks and five World Heritage regions.

See www.savannahway.com.au.

Pan Pacific Bali

PAN Pacific Hotels Group has announced it will open a Pan Pacific branded property in Bali, Indonesia next month.

The five-star 278 room Le Meridien Nirwana Bali Resort will be rebranded on 01 Apr as the Pan Pacific Nirwana Bali Resort.

FJ hot fares to NAN

AIR Pacific has launched some "highly competitive" airfares between east coast ports and Nadi, Fiji for travel until 07 Dec.

Return fares ex SYD are priced at \$510, or \$590 ex BNE and \$638 from MEL, all inclusive.

Blackout dates apply, and flights need to be booked by 14 May - phone 1800 230 151.

Newcomer to the route, V Australia, has fares ex SYD priced from \$199 for travel from 18 Apr to 30 Jun, on sale until 11 Mar.

Boeing job cuts

AIRCRAFT manufacturer Boeing yesterday announced it will close its south-western Sydney plant at Bankstown Airport in 2012, resulting in about 350 job losses.

The move will see Boeing expand its Melbourne-based operation.

QF up Central Qld

QANTASLINK is lifting services to Mackay and Rockhampton from Brisbane effective 06 Apr, adding eight weekly return flights to MKY and six weekly services to ROK, using its 74-seat Q400 aircraft.

Two Tims Contiki Asia Blog - Day 5



This morning we crossed from Thailand into Laos by boat.

Crossing the Mekong we were in the middle of two countries, perfect for waving goodbye to one and hello to another.

Thinking things couldn't get anymore laid-back, we found ourselves on a lush private boat sailing down the Mekong where we caught up on our travel diaries and enjoyed the spectacular, green scenery and Lao locals going about their day-to-day.

Just before sunset, we arrived in rural Pakbeng and were greeted by the local children and their mile wide smiles. Pakbeng isn't run on electricity, so once the sun goes down its dark, very dark. Dave provided us with torches so we could wander around and explore before we hit the hay.

Until next time, "la gohn"

Tim & Tim

Click here to watch the Two Tims



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WIN A SOUTH AFRICA BOOK

EACH day this week, South African Tourism is again giving *Travel Daily* readers the chance to win a stylish South Africa coffee table book.

To enter, simply register on South African Tourism's online training program at www.southafrica.net/fundi and be the first reader to email the correct answer to the question below to: fundicomp@traveldaily.com.au

What dates are FIFA World Cup in South Africa?

Visit www.southafrica.net for hints



It's Possible

Healthy BA planes

BRITISH Airways has announced it will begin monitoring the in-flight condition of more than 100 of its twin-aisle Boeing jets to be able to track "in-flight faults" and make realtime operational decisions regarding maintenance.

Launched in partnership with Boeing, the Airplane Health Management system will make it easier for British Airways to deploy the necessary people, parts and equipment to address any issues its B777, B747-400 and future B787 *Dreamliner* jets may encounter, at the arrival gate.

Gap 'Create' tally

SERIAL 'Tweeter' and Gap Adventures founder Bruce Poon Tip says more than 5,000 entries have been submitted so far in the tour operator's 'Create Your Own Adventure' promotion.

Submissions for the custom made tour end on 31 Mar - see createyourownadventure.com.

Red Centre Way

FEDERAL Minister for Tourism Martin Ferguson launched the regional tourism project 'Red Centre Way' yesterday.

The govt is providing \$500K of funding for the touring route between Alice Springs and Uluru, aimed at giving visitors to Central Australia a "better experience of the region's distinctive cultural and natural wonders."

Tourism infrastructure includes orientation signs and interpretive information on the trail.

4 Seasons facelift

FOUR Seasons Hotel Sydney has unveiled its transformed three tiered atrium lobby following a \$1.2m refurbishment of the properties public areas.

This follows the \$16m facelift of the rooms and suites in 09.

It's never too far for the kids



THREE Crowne Plaza general managers joined 50 other senior executives cycling in the Tour de Kids charity bike ride on 27 Feb to raise money for the Starlight Children's Foundation.

The 1,100km ride takes participants across some of the steepest mountains in VIC and NSW over seven days, ending in Sydney on Fri 05 Mar.

Training for the ride starts 14 weeks prior with participants cycling for 350kms per week.

In addition to the GMs cycling, Crowne Plaza Canberra and Melbourne donated 25 guest rooms to the event for riders at key points of the ride.

Pictured at the starting line on the steps of Crowne Plaza Melb. **from left:** Matt Young, general mgr, Crowne Plaza Canberra; Scott Hamilton, general manager Holiday Inn Melb Airport; Andy Van Bergen, marketing manager, Crowne Plaza; and David Travers, general mgr, Crowne Plaza Melb.

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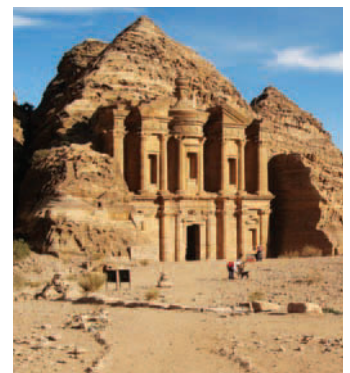
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For enquiries please contact Cox & Kings Australia

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Putting the T-R-I in Intrepid



ABOVE: Intrepid Travel couldn't have asked for a better result in last weekend's BRW Triathlon held in Elwood, Melbourne.

The blue and white team took out both the first and second place prizes under the Tourism and Hospitality industry category.

Pictured in their kit at the event from left backrow: Michael Chandler, Shane Day, James Thornton, Jamie Hughes, Marko Soltys, Jo Manifold, Geoff Manchester, Michael Chandler, Shane Day, James Thornton, Jamie Hughes, Marko Soltys, Jo Manifold, Geoff Manchester,

Front row: Craig Wallace, Caroline Fitzgerald, Kym Campton, Megan Hassett, David McMahon, Sally Clements, Robyn Nixon, Tom Beadle and Sally Johnson.

Crystal SYD/DRW

CRYSTAL Cruises has released a 2-for-1 cruise fare on its new Sydney to Darwin voyage aboard *Crystal Symphony* which departs on 11 Apr.

Prices for the seven-night cruise are priced from \$3,663 per person double occupancy which also includes a US\$500pp shipboard credit.

For bookings phone Wiltrans International on (02) 9265 7100.

Explore Canada

EXPLORE Rail is offering an extra night in Vancouver and a free excursion on selected rail journeys in Canada when booked before 12 Mar.

For more info call 1300 736 504.

Chinese traffic up

CHINESE airlines' international passenger and cargo traffic has increased by 59% from the same time last year, according to the head of civil aviation authority, suggesting an apparent recovery in the global economy.

Super EY Market

ETIHAD Airways has opened an Abela supermarket at Etihad Plaza, in Abu Dhabi.

The supermarket will offer an extensive range of fresh foods and grocery products to EY staff and residents of Khalifa City and surrounding districts.

This new addition to the complex is one of many with a new Etihad medical clinic to be launched later this year.

MEANWHILE, EY's focus on the Japanese market continues with its codeshare with ANA.

The agreement will allow passengers to fly to five major Japanese destinations - Tokyo, Nagoya, Sapporo, Fukuoka and Osaka.

The codeshare on NH flights from Abu Dhabi to Nagoya will commence from the end of Mar, while the EY code will be placed on the internal Japan sectors.

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Abu Dhabi Tourism Authority is giving one Travel Daily reader and their guest the chance to visit and experience the rich culture and hospitality of this charming Arabian Gulf emirate.

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Your luxurious prize will include: Return economy flights to Abu Dhabi (ex Sydney, Melbourne or Brisbane), 4 nights accommodation at the 5* beachfront Fairmont Bab Al Bahr, Arabian Adventures City Spectacular Tour, Sundowner Dune Safari and return airport transfers.

For the month of March, simply answer our daily question correctly and this intriguing Arabian holiday for two could be yours.

Send your daily answers to trade@abudhabitourism.com.au.

The deadline for all answers is 12:00pm Thursday 1st April 2010.

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Q-5. Name the UAE's leading DMC?



visitabudhabi.ae

Fairmont
BAB AL BAHR
A Raffles Company

Arabian Adventures
THE ARABIAN ADVENTURES COMPANY

Top marks Warwick

WARWICK Fiji Resort and Spa has been awarded a 5-star hotel rating by AAA Tourism.

The 250 room all inclusive deluxe hotel located on Fiji's famous Coral Coast is now being recognised as one of the best hotels and resorts in Fiji and in the South Pacific.

Elite adds Oberoi

OBEROI Hotels and Resorts has signed on to be represented by Elite Resorts of Asia Pacific.

The deal sees Elite add its first Indian member hotels - the Oberoi Amarvilas, Oberoi Rajvilas, Oberoi Udaivilas and Oberoi Vanyavilas.

QF attendant falls

A FEMALE crew member of a Qantas flight has been airlifted from Yulara Airport to Alice Springs hospital today after falling from the plane onto the tarmac below.

According to ABC News, the flight attendant was in the final stages of preparing the plane for its departure when she fell.

"The attendant was shutting the aircraft doors ready for take-off when the ground staff pulled the ramp out and unfortunately she lost her footing, falling head first from the aircraft, around about three metres to the ground," said Superintendent Bob Harrison of the Northern Territory Police.



TRAVEL CONSULTANT

Moves Travel Group is a growing Travel Management Company with a focus on personalized group and corporate bookings. We specialize in servicing the elite sports markets as well as the music, film and television industries. This very successful and constantly growing Groups specialist is located in Surry Hills.

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Interested forward your resume to: monica@movestravel.com



Travel Specials

WELCOME to *Travel Specials*, *Travel Daily's* Friday feature. If your firm has released a travel special you'd like to make the industry aware of send the details to specials@traveldaily.com.au.

EASTERN EUROPE TRAVEL has slashed the prices of its hotels in Prague during Jul and Aug in preparation for the upcoming launch of its 2010 Central and Eastern Europe brochure. The three-star Tchaikovsky hotel is only \$64pp per night twin share, the boutique four-star Metamorphosis is \$108, while the five-star Pariz is \$125. The minimum stay is three consecutive nights. Phone 1300 668 844.

MANTRA PAVILLIONS MIRAGE ON 1700 is offering Brisbane and Rockhamton residents a one-bedroom apartment priced from \$114 pn for Sun to Thu night stays, while two-bedroom apartments start at \$150 pn. For those opting for a weekend beach escape the resort has also launched some deals for Fri and Sat nights priced from \$124 pn. The special local rate is based on stays of two nights or more and is valid for travel to 30 Jun see www.mantra.com.au.

INTERLINE RESERVATION SERVICE has a travel agent special on the five-night *Island Escape* on board a luxury vanuatu cruise *Secrets of Bali Hai* from \$2,699 in an Expediton Cabin. The itinerary departs from Luganville and visits Aese Island, Champagne Beach, Hogg Harbour, Asanvari, Bali Hai, Island of Ambae, Santo and Island of Aore. Cruises are available on various departure dates, for more info call 02 9700 8711 or see www.interlineres.com.

WLG Duxton events

THE Duxton Hotel in Wellington is offering breakfast, cocktails or conference packages that include an overnight stay for both time poor and budget-savvy clients.

Breakfast events are priced from NZ\$35 per delegate, cocktail events lead in at NZ\$55pp, while overnight packages start at NZ\$175pp, which includes brekkie.

For more information visit www.duxtonhotels.co.nz.

Premium move AF

AIRFRANCE is planning to expand its new Premium Economy product, PReMIUM VOYAGeUR, on additional routes serviced by B777-200ER/-300ER, including Dubai, Atlanta, Santiago, Cairo and Mumbai.

AF will also fit some of its Airbus A330-200/340-300 fleet with the Premium Economy cabin from Jul, to service routes incl Chicago, Abu Dhabi, Toronto, Bangalore and Bangkok.

Marvelous last seats

TRAVELMARVEL is offering 'last seat deals' for some of its most popular Europe River Cruising, Canada Alaska tour-cruises and Tasmania packages.

The deals are on the 15-day Classical Europe cruise departing in May, the 16-day Canada Rockies Circle and Alaskan Cruise and free airfares to Tasmania when booking its 10 day Grand Tasman Tour.

Bookings for the Canada Alaska package need to be booked by 21 Mar and Europe River Cruise and Tasmania deals by 31 Mar.

For more info and bookings visit www.travelmarvel.com.au.

Free movie passes

BENTOURS is offering the first 25 agents free tickets to see *The Girl with the Dragon Tattoo* when booking Swedish product.

To win agents simply need to make new bookings on Swedish land tour arrangements with the company before 23 Mar.

Tickets will be valid from 25 Mar for the entire theatrical season at Village cinemas.

Ambitious Carlson

CARLSON Hotels Worldwide announced its 'Ambition 2015' yesterday, with plans to expand its portfolio by 50% in 5 years.

The company says it "aspires to be the number one hotel group to work for and invest with" by being known for its "innovative and vibrant spirit which is reflected in the quality of its segment leading brands around the world."

Binga stumps Dubai



KINGS XI Punjab stars including Brett 'Binga' Lee were the first to test out the cricket pitch at 7he Sevens venue in Dubai this week.

The Australian fast bowler was honored by delivering the first ball which was smashed towards the pavillion by India's Yuvraj Singh.

When the venue is complete the six pitches will be available for use at Emirates' dedicted sporting facility, which is expected to be the hub for the thousands of cricket lovers in Dubai.

TEAMWORK | SUPPORT | FLEXIBILITY | OPPORTUNITY | DEVELOPMENT | TEAMWORK | SUPPORT | FLEXIBILITY | OPPORTUNITY | DEVELOPMENT | TEAMWORK | SUPPORT

Emergency Travel Consultant (after hours)

Melbourne

An Emergency Travel Consultant's role is to assist travellers with after hours emergency queries or requests and typically deal with a variety of domestic and international bookings/fares. This can include urgent ticket issues, rerouting itineraries, making or amending accommodation and car bookings or providing general travel advice.

Typically working 4 x 10 hour shifts each week (full-time) and receiving ongoing training and support in their daily roles, this role is suited to people who enjoy working shifts.

You should possess strong attention to detail, superior domestic and international fares knowledge and the ability to make sound judgements. Benefits include a generous allowance of between 10% – 26% depending on the shift worked, five weeks annual leave plus all other standard American Express employee benefits.

To apply for the above opportunities, visit us online at www.americanexpress.com.au/careers and select the travel category. For more information, contact Darren Grant – Human Resources (02) 9271 3137.



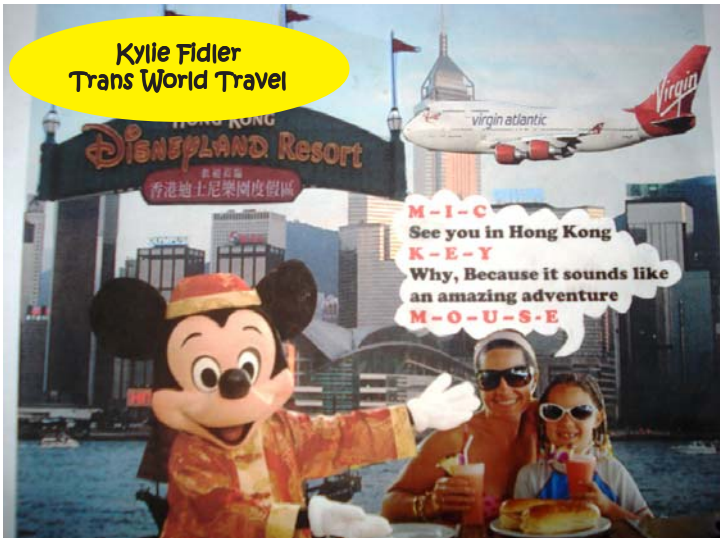
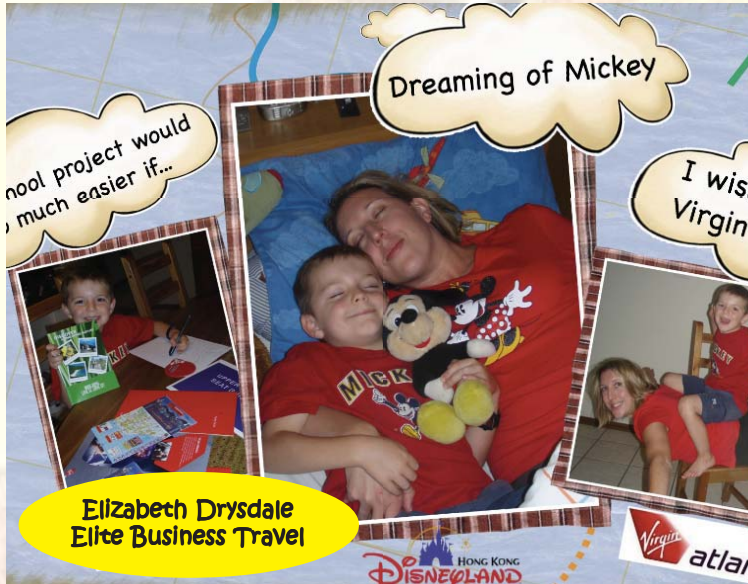
CONGRATULATIONS TO THE FOLLOWING FAMILY FAMIL COMPEITION WINNERS...

THE WAIT IS OVER! Virgin Atlantic, the Hong Kong Tourism Board, Hong Kong Disneyland and **Travel Daily** were inundated with entries for the Hong Kong family familiarisation competition which featured last month - but there could only be six winners.

We would like to congratulate the lucky readers below for these creative entries which won the judges over.

In one month's time these lucky ladies and their children will be off to Hong Kong for 'THE ULTIMATE' family trip where they'll stay at the five star waterfront hotel - Harbour Grand Kowloon and Hong Kong Disneyland as well as enjoy the magic of Hong Kong Disneyland, including a special breakfast with the Characters, go behind the scenes at Ocean Park, meet the celebrities at Madame Tussauds, visit the famous giant bronze Buddha and Ngong Ping 360 cable car and experience Hong Kong's culture, dining, shopping and much more!!

Travel Daily will be there too and will provide full coverage and photos from this sensational trip.



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ADELAIDE & PERTH – (03) 9670 2577 – recruitsa@aaappointments.com.au & recruitwa@aaappointments.com.au

RECRUITMENT IS BOOMING & WE NEED YOU!

TRAVEL RECRUITMENT CONSULTANT

SYDNEY - SALARY PACKAGE CIRCA \$70K +

Due to unstoppable growth, AA is soaring! As part of our energetic Sydney team, your role will include sourcing and placing candidates, developing existing client relationships and building new ones. You will enjoy great perks such as annual staff conferences, a top salary and other great bonuses.

Essentially, we are looking for a confident, enthusiastic travel professional that enjoys providing the highest level in customer service, working in a close knit team and meeting sales targets!

DESPERATELY SEEKING...

CORPORATE TRAVEL TEMPS

SYDNEY CBD - EXCELLENT HOURLY RATE

Are you an experienced Corporate Travel Temp with Sabre & Tramada skills looking for wonderful role? We have a fantastic opportunity with an award winning TMC, commencing ASAP. If you love a fast paced environment and can hit the ground running, this is the perfect role is for you. Essentially, you will come from a corporate travel background with exceptional customer service, a keen eye for detail and clear and precise communication skills. Great Temp to Perm probability!

IN YOUR NEIGHBOORHOOD

SENIOR CORPORATE CONSULTANT – TEMP ROLE!

SYDNEY KINGSGROVE - TOP HOURLY RATE

Our client, a highly regarded boutique corporate travel agency located in Sydney’s South, is looking for a highly motivated, bright, enthusiastic consultant to join their corporate team to cover staff annual leave. Great team environment with exciting clientele. Monday - Friday hours only. You must have great communication skills, attention to detail and exceptional knowledge of SABRE is essential.

ENJOY PERMANENT LONG WEEKENDS!

GROUPS TRAVEL CONSULTANT

MELBOURNE (INNER) – SALARY PACKAGE TO \$50K

Join this amazing agency and have a 3 day weekend every week. In this groups support role, you will be responsible for managing and providing back up support to their senior groups consultant. As an industry qualified consultant you will have excellent attention to detail and be able to use your initiative and think on your feet. Your experience will include high level knowledge of airfares.

ARE YOU A WHIZ WITH FARES?

FARES AND TICKETING CONSULTANTS x 5

MELBOURNE (INNER) – SALARY PACKAGE TO \$50K

We have a number of interesting positions for experienced ticketers to join Melbourne’s top travel companies on both a permanent or temporary basis. Your experience will be well rewarded with excellent salary packages and excellent career progression opportunities. You will need to be either an airfare travel advisor or have strong ticketing ability to join one of these great companies. Don’t hesitate as these roles won’t last.

NO MORE TRAFFIC JAMS

RETAIL TRAVEL CONSULTANT

MELBOURNE PENINSULAR – SALARY PACKAGE TO \$43K

Enjoy an easy commute to work, when you join this office working close to home. Working within their small team environment you will be working Monday - Friday with rotational Saturday shifts. This office offers great educational if you have the ability to build your own sales. Holding a great reputation on the peninsular you are sure to enjoy working for these owners. No more commission here!

A SHORT TERM ASSIGNMENT

AIRFARE DATA LOADING ROLE

BRISBANE INNER SUBURBS - GREAT \$\$\$

Experienced in reading fare sheets and loading air data? Trained in Amadeus and Native Calypso? Put your skills to good use. Currently we have a two month contract in airfare loading with a well established company. You will enjoy a fantastic hourly rate, a weekly pay cheque and the opportunity to work for this market leader. You will need to have experience in airfare loading, strong Native Calypso and Amadeus skills. This assignment is starting soon. Apply today!

A RARE AND EXCITING OPPORTUNITY

AIRLINES FARES AND TICKETING AGENT

BRISBANE CBD - SALARY PACKAGE \$45K OTE

Have you dreamt of working for an airline? Well here is your chance. We have a rare and exciting opportunity for an experienced ticketing consultant with an airline. You will love working Monday – Friday, no long hours and enjoy fantastic benefits. What are you waiting for? If you have a minimum of three years experience, strong skills in Galileo, Amadeus or Sabre and exceptional customer service skills we are looking for you! This role won’t last for long, so call today!



Philippines Brochure Out Now!

Viva! Holidays is excited to announce that our new and exciting 2010 – 2011 Philippines Brochure has been released.

For a fantastic holiday experience, the Philippines is an amazing country and beach destination with over 7,107 islands full of gorgeous beaches, a vibrant history, warm friendly locals, world-renowned dive sites and an abundance of natural wonders. Offering world-class accommodation, excellent restaurants with both local and international cuisine, traditional markets and modern shopping malls; a holiday in the Philippines is sure to satisfy those looking for fun, adventure, romance and relaxation.

Viva! Holidays is excited to announce the release of our 2010 - 2011 Philippines brochure (for travel 1 April 2010 - 31 March 2011) incorporating a large selection of

- ✓ Hotels
- ✓ Sightseeing
- ✓ Destination Information
- ✓ Transfers

Product Range

Viva! Holidays offers a huge selection of product options including luxury resorts, hotels, tours, transfers and more. Our range will suit any budget or preference throughout the Philippines. Make sure you check out our latest offers available on **easyway**.

PHILIPPINES BROCHURE INCLUDES:

Destinations

- Bohol 
- Boracay 
- Cebu 
- Mactan Island 
- Manila 
- Palawan 

Brochure Features

- Destination Highlights
- Featured Maps
- Great range of product
- Sightseeing Tours

Airline Partners

- Singapore Airlines**
Daily flights to Singapore with onward connections to the Philippines
- Philippine Airlines**
12 flights a week to Manila with connections to domestic destinations



To find out more Call 13 27 87 or visit www.qantasholidays.com.au/agents where you can also download the brochure.

TEAMWORK | SUPPORT | FLEXIBILITY | OPPORTUNITY
DEVELOPMENT | TEAMWORK | SUPPORT | FLEXIBILITY
OPPORTUNITY | DEVELOPMENT | TEAMWORK | SUPPORT
FLEXIBILITY | OPPORTUNITY | DEVELOPMENT | TEAMWORK



American Express Global Business Travel (GBT) is dedicated to helping customers realise the greatest possible value from their investment in travel through increased cost savings, outstanding customer service and greater spend control. Global Business Travel is the world's largest online and offline travel management company, booking more transactions than all other agencies combined and working around the world, around the clock, to meet each clients unique needs. We are currently looking for two outstanding candidates for the roles of; Client General Manager – Large Market in Perth and Sales Manager – Mid Market within Queensland. Both are great opportunities for someone who is passionate and motivated.



Client General Manager – Large Market

Perth

A fantastic opportunity has arisen for a Client General Manager, Large Market to join the American Express Business Travel team in Perth. Responsible for the retention and growth of strategic Business Travel clients, the Client General Manager is the overall owner of the client relationship and will drive the day to day management of the client's travel program including contract management, negotiation, reporting and advisory.

This is a fantastic opportunity for a commercially astute professional with strong analytical skills who thrives on building strong relationships based on trust and guidance.

As an employer of choice, American Express is committed to maintaining a comprehensive benefits program for our team members. To ensure we meet the needs of our staff, we have a flexible package of benefits to suit the lifestyle of those we employ.

To apply please visit www.americanexpress.com.au/careers and enter ref 122732. For further information please contact Melissa Biki on (02) 9271 2313.

Sales Manager – Mid Market

Brisbane

We are currently seeking a highly experienced B2B sales professional that has tenacity, drive and a successful background in new business acquisition.

In this role you will drive sales across the Queensland Mid Market segment. Through consultative based selling you will be involved in identifying and pursuing new opportunities, cold calling, face-to-face client meetings, executing presentations, negotiations and closing sales all whilst developing strong relationships with key decision makers.

If you are passionate about business development, we can offer you the opportunity to work in an innovative, high performance environment where talented performers have the ability to earn un-capped commissions.

To apply please visit www.americanexpress.com.au/careers and enter ref 122990. For further information please contact Melissa Biki on (02) 9271 2313.

