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# Travel Daily AU

First with the news

Tue 09 Mar 10

Page 1

EDITORS: Bruce Piper and Guy Dundas  
E-mail: [info@traveldaily.com.au](mailto:info@traveldaily.com.au) Ph: 1300 799 220

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## EK into Senegal

EMIRATES is continuing its push into Africa with the news that from 01 Sep it will commence a five times weekly service from Dubai to Dakar, Senegal.

Dakar will be Emirates' 106th international destination, with the flights to be operated using Airbus A340-300 aircraft.



## Holidays

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[qantasholidays.com.au/agents](http://qantasholidays.com.au/agents)

## Another insurance attack

AN Australian online travel insurance provider is attracting attention around the world with a campaign titled "The Travel Agent is Dead".

NSW-based iTrek is an agent of US financial services giant AIG, which now trades under the name of Chartis following its massive 2008 bailout during the early days of the global economic crisis.

The company has launched a competition inviting consumers to submit a 30 second TV commercial - on the 'Travel Agent is Dead' theme - with ten finalist entries to be shown at a special ceremony at in Sydney.

iTrek's website blurb says "We believe that the Travel Agents days are well and truly numbered.

"A large percentage of their margins are made by 'bolting on' travel insurance products," the company claims, adding that "the time has come for the public to see that there is an alternative."

The promotion is the subject of a number of overseas stories including one in the New York-

based *Travel Market Report*, and is the latest in a series of Australian attacks on travel agent selling of insurance policies - including one from AAMI which has been the subject of ACCC complaints by AFTA and agents.

AFTA ceo Jayson Westbury, who's currently in Europe, didn't comment on the particular iTrek promotion, but reiterated his stance that when consumers look at policy terms and conditions "there is not an apples with apples comparison occurring.

"The stupid thing about this is that the largest travel agent in Australia made more net profit in real dollars than Qantas.

"I don't think a few travel insurance sales going direct will be the end of agents," he said.

## Viva! Philippines

VIVA! Holidays has today announced the release of its new 2010-11 Philippines brochure.

See page 10 for details.

## Another big issue

*Travel Daily* today has seven pages of news and photos, including a full page of pictures from a function hosted by London's five star The Capital and The Levin hotels, plus full pages from:

- TMS Asia Pacific
- AA Appointments
- Qantas Holidays
- American Express

## KEITH PROWSE WIMBLEDON 2010



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## TD is everywhere!

THIS week *Travel Daily* staff are travelling, with reports on location from both the ski fields of California (p3) and Abu Dhabi (p7).

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[www.inplacerecruitment.com.au](http://www.inplacerecruitment.com.au)

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**ETIHAD**  
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## RCC Europe growth

ROYAL Caribbean will deploy a record 10 of its ships in Europe over the European summer next year, according to a blog post by ceo Adam Goldstein.

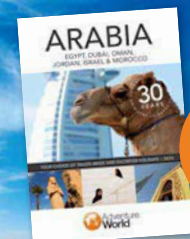
That's two more than this year, and sees almost half of the 22-strong Royal Caribbean fleet working out of the Continent

"Just a few years ago we would not have imagined such a scenario," he said.

Goldstein said itineraries for the voyages would be released over the next three months.

More cruise news in *Cruise Weekly* - [cruiseweekly.com.au](http://cruiseweekly.com.au).

## NEW 2010 ARABIA BROCHURE



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## QF adjusts HKG flights

QANTAS is today promoting new operating times for its flights to Hong Kong from Perth, Brisbane and Sydney, significantly expanding connection options.

The move will see flights from the three cities now connect with QF29 (ex Melbourne) between Hong Kong and London, providing an additional option to the UK.

## CHC drops dep tax

PASSENGERS departing Christchurch Airport in NZ on or after 01 Jul will no longer be required to pay the NZ\$25 departure fee, as the result of the long-awaited transition to a Passenger Service Charge where the fee is included in airfare costs.

The change brings CHC in line with Auckland and other major international gateways.

Passengers who buy tickets for travel after 01 Jul will have the PSC included in their ticket price, while for flights up to midnight on 30 Jun departing int'l pax will still pay a departure fee after check-in - but if they're returning after 01 Jul they will only need to pay half of the fee.

Exemptions to the PSC apply for infants, children under 12, government officials, diplomats, military personnel and transit passengers.

Qantas said the overnight services, which all arrive in Hong Kong around 6am, will also give better connections onto mainland China, including Beijing and Shanghai, as well as offering corporate travellers more time in the business day.

The new schedules will come into effect on various dates next month, with the carrier issuing a flyer promoting "the Qantas Advantage" on the route, including the recent refurbishment of the Hong Kong and Melbourne lounges and the economy and business class inflight offerings.

## Expedia TAAP in NZ

EXPEDIA has followed up the recent launch of its Travel Agent Affiliate Program in Australia (TD 01 Mar) with the release today of the same program in New Zealand.

Expedia manager travel agent distribution Asia Pacific, Stuart Udy, told TD the reaction from Australian agents to the scheme, which offers commission on Expedia's wide product range, had "far exceeded our expectations."

"What's really gratifying is the exceptional transaction rate."

"It's one thing for the agents to sign up but the real test is the acceptance and use of the system," he said.



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## Window Seat

TWO adventurous skinny dippers yesterday sparked a major air and sea search off the coast of Byron Bay on the NSW north coast.

A rescue helicopter was called in when the men's clothes and wallets were found abandoned on Belongil Beach, just before 8am on Mon morning.

Lifesavers and local police also joined the search which continued until the pair showed up at Byron Bay police station about eight hours later.

The 32-year-old tourists said they had gone for a nude swim after a big night out "but couldn't find their clothes when they got out of the water".

A NEW hotel under development in New York is hoping to make the most of its location near Ground Zero, where the World Trade Center stood until the 9/11 terrorist attacks in 2001.

The World Center Hotel, which is set to open this year, is already taking reservations from tourists wanting to view the construction site of the Freedom Tower which is being built as a "beacon of freedom" in place of the destroyed building.

The official memorial, also on the site, is expected to attract 7.1 million visitors in the first year once it opens next year.

THIS probably won't be seen on board any time soon.

A New York chef has pushed the boundaries of the culinary world with his creation of a delightful new cheese - using his wife's breast milk, after she produced much more than their new baby needed.

Daniel Angerer's cheese, said to have an "amazing sweet taste," is now on sale at his Klee Brasserie in New York.

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# Travel Daily AU

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Airline of  
the Year 2009  
TTG Travel Awards 2009

**QATAR**  
AIRWAYS القطرية

## Travel Daily AU First with the news on location in South Lake Tahoe

Today's issue of **TD** is coming to  
you from Heavenly Village,  
South Lake Tahoe courtesy of  
California Tourism.

**SITUATED** in the Northern Sierra,  
the Lake Tahoe area has the  
largest concentration of ski resorts  
in North America. Two thirds of  
Lake Tahoe is in California.

With around 274 sunny days and  
an average of 9m of snow a year  
the Tahoe area is a great  
destination for winter sports.

Heavenly Village is situated on  
the shores of the lake, but at the  
base of the mountain. The village  
is filled with an eclectic mix of  
shops, plenty of restaurants and  
entertainment, including an ice  
skating rink and cinema.

A 12 minute ride on the high  
speed gondola takes skiers and  
boarders to the Heavenly ski fields.  
At its height of over 2,700m the  
views over the Lake are  
spectacular.

Heavenly Mountain Resort offers  
a variety of terrain for all levels of  
skiers. There are groomed runs for  
beginners, back country terrain and  
tree runs for the more advanced.

For the adventurous there are  
terrain parks, as well as a tubing  
park and sledding.

The resort offers over 19km<sup>2</sup> of  
skiable terrain with 29 lifts and 94  
trails, ranging from wide open  
cruisers to plunging 480m chutes,  
including one exhilarating 8km run.

## New Hawaii flights

US regional carrier Allegiant Air  
has announced a US\$90m plan to  
purchase six second-hand 757-200  
aircraft which will be used to  
operate flights from the US  
mainland to Hawaii.

Allegiant is primarily a leisure  
carrier, and it's believed the  
carrier plans to link smaller and  
medium-sized cities in the  
western USA with Hawaii.

Western US cities covered by  
the carrier currently include Las  
Vegas, Los Angeles, San Diego,  
Palm Springs, Santa Maria,  
Fresno, Monterey, Oakland and  
Stockton in California.

## Travelpport comm

**TRAVELPORT** has announced a  
new partnership with Net Trans to  
provide hotel commission  
recovery for its agency customers  
across the globe.

The deal will provide Travelpport  
agents with fully automated  
commission reporting and  
collection processing, with the  
Net Trans solution providing full  
transparency of data so agents  
know exactly how much  
commission has been paid and  
how much is still owed.

## Chiang Mai boost

**BANGKOK** Airways has  
announced an expansion of flights  
between Bangkok and Chiang Mai.

The move is effective 28 Mar  
and will see the carrier's flights  
from Bangkok increase from 3 to  
4 times per day, and from Chiang  
Mai from 2 to 3 daily.

## Agents take the wheel



**THESE** lucky agents were taken  
to Fiji for five days recently by  
Explore Holidays and Air Pacific  
for an inspiring familiarisation  
where they experienced legendary  
Fijian hospitality, relaxed resorts  
and natural treasures.

The trip saw the group splash  
out on a Seaspray Day Sailing  
adventure, enjoy stays at  
Sonaisali, Castaway, Mana Island  
and the Novotel Nadi, conduct  
site inspections and mingle with  
friendly locals.

Pictured above enjoying their  
day on the water are, **back row**  
from left: Karen Jones, Carine  
Travel Bug; Natalie Makeham,  
HWT Wagga Wagga; **middle Row:**  
Brooke Harris, HWT Emerald;  
Cheryl Andrews, Trans Otway  
Corio; Elizabeth Johansson, Flight  
Centre Burwood; Natalie Miller,  
MTA Travel; Tina Salvaggio,  
iTravel; Maxine Wiggs. Explore  
Holidays; **front row:** Dan Zadow,  
HWT Castle Plaza; and Ling Ling  
Yang, HWT Dandenong.

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Applications close Friday 12<sup>th</sup> March 2010

## C&K & Moneydirect

COX & Kings Australia has appointed Moneydirect as its preferred multi-channel payment processing solution, across the Tempo Holidays, Cox & Kings and Bentours brands.

Moneydirect will also provide the payment gateway for the company's new online travel portal EzeeGo1 which is due for imminent release.

Tempo has for some years been using Moneydirect, and was the first wholesaler in Australia to integrate the Moneydirect gateway into its website in 2004.

Moneydirect gm Asia Pacific, Peter de Maria, said the system would enable C&K to provide a range of payment options - from EFT to credit cards - "to a variety of different B2B and B2C business models".

## Double fronted brox

OMNICHE Holidays, formerly Norfolk and Pacific Holidays, has produced its new 32-page Cook Islands brochure in a dual format which allows it to be opened from either "front cover" giving coverage to both Rarotonga and Aitutaki.

The wholesaler's owner, Mat Christian-Bailey said 75% of Australian visitors spend at least one day on Aitutaki, as well as visiting Rarotonga, with the brochure aiming to highlight not just the Cook Islands' beaches but also accessible mountain regions and a fascinating history.

See [www.omnicheholidays.com](http://www.omnicheholidays.com).

## 80 planes for QR

QATAR Airways yesterday celebrated the arrival of its 80th aircraft, which has seen the carrier's fleet double in size over the last five years.

The new plane is QR's 15th Boeing 777, with the fleet expected to grow to 120 aircraft by 2013.

The ongoing delivery schedule is expected to see Qatar boost frequencies and destinations, with the industry eagerly awaiting news of further Australian services following the Melbourne launch last Dec.

## \$12.5m Tassie funds

THE federal government has set aside \$12.5 million in funding to help construct the Three Capes Track in Tasmania, aiming to create an "iconic, world-class bushwalking experience for seasoned walkers and guided groups".

The 68km track is south of Hobart near Port Arthur, and the funding is set to be matched by the Tasmanian govt and the private sector to build 30km of new track, upgrade 38km of existing track and construct accommodation huts and install water storage facilities.

## Singapore-Nanjing

CHINA Eastern Airlines will this month launch a new three times weekly service from Singapore to Nanjing and Qingdao.

The triangular flights will operate using an A319 each Mon, Wed and Sat.

## Four new AA routes

AMERICAN Airlines will commence flights from Dallas to Augusta, Dallas to Fayetteville and Miami to Tulsa in Jun, while from 02 Jul the carrier will commence a daily New York JFK-Austin service.

## Not dragon the chain!



ABOVE: The Hong Kong Tourism Board's (HKTb) 'Festive Hong Kong' team competed in three races recently in Darling Harbour at the City of Sydney's Chinese New Year Dragon Boat Races.

The participation occurred in the lead up to a series of 'Festive Hong Kong' mega events planned for this year - including the Hong Kong Dragon Boat Carnival which takes place there from 23-25 Jul.

The exhilarated HKTb team is shown above, from front: Isabelle Imperiali, Sandra Garrie, Beanca Daluz and Maryanne Perera,

Cathay Pacific; Simone Chan and Holly Biggs, HKTb; Catherine Benham, Harvey's Choice Holidays; Charmaine Lee, Zuji; David Cruz, Qantas Holidays; Raymond Minaee, Zuji; Damian Cerini, Creative Holidays; Nick Ferguson, Qantas Holidays; Nathan Moore and Angel Vyrer, Wendy Wu Tours; Amanda Doonan, Cathay Pacific; Hayley Lowndes, Creative Holidays; Linda Gock, Adventure World; Claire Walsh, Flight Centre; and Renee Thompson and Amanda Brown, Wendy Wu Tours.

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Visit [FestiveHongKong2010.com](http://FestiveHongKong2010.com)



HONG KONG TOURISM BOARD



## 'Choo Choo' Ian!



ABOVE: Ian Jane of Bentleigh Travel was the winner of the major lucky door prize at the Australian gala launch of Cox and Kings in Melbourne last week.

Ian will soon be chugging off on a trip for two onboard India's Maharajas' Express - regarded as one of the world's best and most luxurious rail experiences.

"It is a fitting result for the main prize to go to Ian, who has been a fabulous contributor to the success of the company through the selling of its products", said the wholesaler.

Ian is pictured above at the launch with Cox & Kings general manager sales Liz Young.

EDITORS: Bruce Piper and Guy Dundas  
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## Meet YourSingapore

THE Singapore Tourism Board has announced the evolution of its destination brand from the previous 'Uniquely Singapore' to 'Your Singapore'.

The move comes as 2010 ushers in the much anticipated opening of the new Resorts World Sentosa and Marina Bay Sands complexes, with the STB forecasting a record of 11.5m-12.5m in visitor arrivals this year.

The YourSingapore brand aims to "place the visitor at its core", allowing travellers to personalise their Singapore experience.

See [www.yoursingapore.com](http://www.yoursingapore.com).

## Free single supps

AVALON Waterways has announced it will waive single supplements on some of its most popular peak season Europe cruise itineraries.

The waiver means the single passenger will receive more than a third off the cost of the cruise, with the use of the luxury cabin all to themselves, valid for 20 departures between Apr and Aug with a choice of five different itineraries on the Rhine, Moselle and Danube rivers - more details at [avalonwaterways.com.au](http://avalonwaterways.com.au).

## Alaska extends sale

ALASKA Airlines has extended the sales and departure dates for its popular North American Pass, which offers fares to around 90 destinations in the US, Canada and Mexico from US\$119 one way plus taxes.

On sale effective immediately until 31 Dec, the passes are commissionable at 5%, with the extension following a strong response which has "made the offer one of the most popular ever offered by Alaska Airlines," the carrier said - 1300 304 135.

## ESTA fee confirmed

US President Obama has signed into law the new Travel Promotion Act, which will see the funding of a new Corporation for Travel Promotion to encourage visitation to the USA, paid for by a US\$10 charge for the Electronic System for Travel Authorization.

It's estimated that it will take up to a year to implement the new charge, with the Corporation to be overseen by the US Department of Commerce.

CEO of the US Travel Association, Roger Dow, said the program would "create tens of thousands of American jobs and help reverse negative perceptions about travel to the United States."

## LH cancels Tehran

LUFTHANSA has suspended its plans for a new three times weekly flight between Munich and Tehran, with the services now no longer available on agent GDS.



WELCOME to *Money Talk*, TD's weekly feature on what the Australian dollar is doing.

**\$1AUD = US90.7c**

LAST week's interest rate rise has seen more support for the Australian dollar, which is around six week highs against the US\$.

The Aussie is continuing its strong run against the British pound Sterling, which continues to make travel to the UK more affordable than ever.

The Euro is also weak as authorities continue to battle economic weakness in Greece - which is all good news for the Australian outbound industry.

However the strength of the A\$, particularly against the Japanese Yen, will make it more expensive for visitors down under while the price of oil is also creeping up which will affect the cost base of airlines.

Money market rates this morning:

US	\$0.907
UK	£0.601
NZ	\$1.289
Euro	€0.665
Japan	¥81.59
Thailand	฿29.666
China	¥6.113
South Africa	R6.612
Canada	\$0.926
Crude oil	US\$81.72

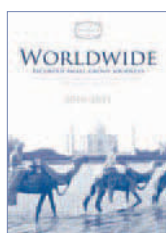
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Cox & Kings Australia trades as a division of Tempo Holidays Pty Ltd. Licence No. 31341



Today's issue of **Travel Daily** is coming from Abu Dhabi, courtesy of the Abu Dhabi Tourism Authority (ADTA) and Etihad Airways.

**TRAVEL** Daily is fortunate to this week be invited along to ADTA's travel agent mega familiarisation.

Over the next seven days, 45 travel agents from Brisbane, Sydney and Melbourne will converge in Abu Dhabi to learn about what the emirate has to offer.

The agents are making their way to Abu Dhabi on Etihad Airways iconic Formula 1 Grand Prix branded A340-600 aircraft, offering a triple class cabin (Diamond First, Pearl Business and Coral Economy) and seating 286 guests.

Pearl Class guests can enjoy an equipped full-flat bed in a privacy shell with direct aisle access, plus a food and beverage manager, 'Kitchen Anytime' options, a 15-inch screen, inbuilt seat massage and power sockets, a chauffeur service and lounge access.

Guests in Coral Economy class also travel in comfort, with services including an ergonomically designed seat, 10.4 inch touch screen, three meal choices and a complimentary bar service.

EDITORS: Bruce Piper and Guy Dundas  
E-mail: [info@traveldaily.com.au](mailto:info@traveldaily.com.au)

## Pacific Blue revs up

VIRGIN Blue's trans-Tasman offshoot Pacific Blue will give away thousands of tickets to the only NZ round of the V8 Supercar Championships next month.

A partnership deal announced yesterday will see the carrier fly 320 drivers, teams and officials into Hamilton for the ITM400 Hamilton street race which will take place 16-18 Apr.

Pacific Blue passengers who fly into Auckland or Hamilton between 13-18 Apr will be able to present their boarding pass and a matching photo id at the event and receive a three day pass.

## Black belt crew

THE US Association of Flight Attendants is lobbying Congress to fund "mandatory hand to hand combat training for all crew members" as part of a plan to improve security in plane cabins.

The four-point plan also includes portable communication devices which would allow attendants to speak to pilots during emergencies, the ability to shut down in-flight internet "during high threat periods" to stop terrorists communicating with ground-based supporters, and a standard maximum size for carry on luggage "so that flight attendants can look for suspicious passengers instead of struggling with oversized bags".

## Turkey quakes

EASTERN Turkey has been rocked by an earthquake measuring 6.0 in magnitude, with up to 40 aftershocks.

The death toll has reached 57 according to news reports, with the government's disaster agency setting up tents across the affected region.

As *TD* went to press the Department of Foreign Affairs and Trade hadn't updated its travel advice for Turkey to reflect the situation there.

## Chinese air surge

THE rapid growth of the aviation sector in China will see the country purchase 218 aircraft this year, according to Li Jiaxiang, director of the Civil Aviation Administration of China.

The Xinhua news agency quoted Mr Li saying that last year there were 230 million Chinese air passenger trips, with this number expected to triple to a whopping 700 million by 2020.

## Win a luxury trip to Abu Dhabi

Abu Dhabi Tourism Authority is giving one Travel Daily reader and their guest the chance to visit and experience the rich culture and hospitality of this charming Arabian Gulf emirate.

Beautiful weather, pristine beaches, captivating oases, dramatic desert landscapes, vibrant city life and centuries-old culture and traditions come together in Abu Dhabi to create an experience like no other.

Your luxurious prize will include: Return economy flights to Abu Dhabi (ex Sydney, Melbourne or Brisbane), 4 nights accommodation at the 5\* beachfront Fairmont Bab Al Bahr, Arabian Adventures City Spectacular Tour, Sundowner Dune Safari and return airport transfers.

For the month of March, simply answer our daily question correctly and this intriguing Arabian holiday for two could be yours.

Send your daily answers to [trade@abudhabitourism.com.au](mailto:trade@abudhabitourism.com.au).

The deadline for all answers is 12:00pm Thursday 1st April 2010.

Full terms & conditions available at [www.traveldaily.com.au](http://www.traveldaily.com.au)

### Q-2. Name the Etihad Airways Business Class Cabin?



[visitabudhabi.ae](http://visitabudhabi.ae)

## Two Tims Contiki Asia Blog - Day 7

Today we're up very early to take part in an optional sunrise excursion in Luang Prabang. As the sun slowly creeps up, we line the streets to offer alms (rice) to the monks in procession. Our Asia guru and guide Dave gives us all a run down on the local customs that needed observing. Such a special experience - we're all completely humbled.

Later we head to the hills to meet some local elephants. We're given special hats to wear while riding, which makes us feel like total professionals. Our mahout (elephant handler) must've thought so too, as he even let us take over steering for a bit.

The afternoon caps off with a visit to the Kouang Si Falls, spectacular pools of azure blue water from the surrounding limestone.

See you for tomorrow's update, Tim & Tim

Click here to watch the Two Tims



## Altea for Asiana

ASIANA Airlines and Amadeus have signed a Memorandum of Understanding to commence detailed evaluation of the Amadeus Altea Customer Management System, to set timelines for an implementation of the software within the carrier.

The Altea solution will manage all reservations, inventory and departure control processes for Asiana, which is one of 90 carriers which have adopted the full Altea solution - of which 13 are Star Alliance member airlines.

## Pearl safari

A TRAVEL experience designed by women, for women will take place at the Pinctada Cable Beach five star spa resort in Jun.

The 'Gorgeous Girls & Pearls Safari' is a collaboration between TV personality Maeve O'Meara and Marilynne Paspaley, md of Pinctada Hotels & Resorts.

Experiences include a private pearl appreciation function at the Paspaley Boutique in Broome, Pinctada Supper on the Sand on Cable Beach after a sunset camel ride, a gala dinner and even a day at Broome races.

The program is the first Kimberley experience offered by O'Meara's Gourmet Safaris - info on 02 9960 5675.

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# Aussies love The Capital and The Levin

THE proprietor of London's five star The Capital and neighbouring The Levin hotels, David Levin, was down under last week to promote the properties which every year see about 20% of their occupancy from Australia.

Levin and his wife Lynne visited agents across the country together with his local representative, Sarah Whitty from The Hotel Connection, renewing friendships (and taking bookings) along the way.

The entrepreneurial hotelier emphasised the incredible value that's currently available to Australians visiting London due to the strong exchange rate - where rates at his hotel for Aussies start at £199 per night, or about \$362 - outstanding value for a five star property in Central London just around the corner from Harrods.

"But nobody has a grain of sympathy for me, that I'm getting paid 20% less," he lamented in jest.

Guests at a function in Sydney were treated to a delicious meal at the upmarket est. restaurant - complete with a delightful wine from Levin's own vineyard in France.

It's one of the more than 1000 labels available in the London properties, but the wine is also becoming available in Australia through a number of wine merchants and fine dining restaurants.

Produced in a vineyard which was designed and constructed near Adelaide then disassembled and erected again in the Loire Valley of France, the white is made using completely organic techniques - and TD can confirm that it's outstanding!

"With a name like Levin it was inevitable that I would produce a wine," he quipped, in reference to the fact that le vin is 'the wine' in French, "so I'm actually Mr The Wine".

To book the properties email [htlcon@ozemail.com.au](mailto:htlcon@ozemail.com.au).



LEFT: David Levin, Sarah Whitty and Karen Majsay, Low & James Travel Associates Neutral Bay.

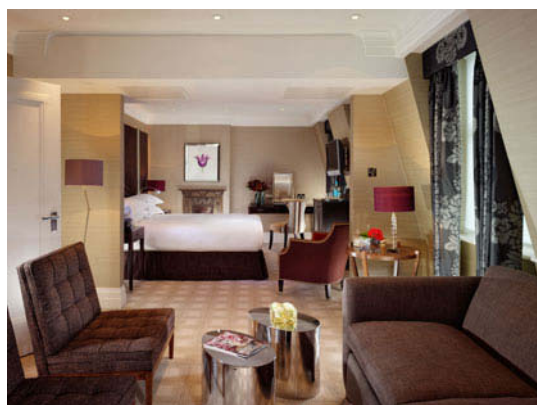
RIGHT: Ann-Catherine Jones, Jones & Turner Travel Associates Rose Bay; Lynne Levin, The Capital and The Levin; Gai Campbell, Intertravel Lindfield; and Deborah Ortado, Travel Phase Double Bay.

BELOW: One of the new Deluxe Rooms at The Capital.



ABOVE: The Levin's reception.

BELOW: One of The Levin's luxury suites.



ABOVE: The sitting room at The Capital.

LEFT: At the Sydney function for The Capital and The Levin, back row from left: Brian Wye, Wye & James Travel Associates, Turramurra; Barbara Bates, Travelforce; David Levin. Front row: Penny Spencer, Spencer Travel; and Barbara Whitten Anywhere Travel.

AND below, Digby Warren from The Journeymasters; Sarah Whitty, The Hotel Connection; and Maggie Poynter, Travelforce.





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- **Dream Role, Dream Product**
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Presenting yourself in a professional and engaging manner at all times, this really is the ultimate of sales roles. Travelling the globe, you will be away from home at least 50% of the time. Reporting into the sales and marketing manager, you will be expected to develop and produce activity to secure new and existing business through representation at industry trade shows. If you think you could do this role and have at least 3 years experience as a sales exec, please apply today!

Contact Sally Matheson, Sharon Moss T: 02 9231 6444 E: [sharon@tmsap.com](mailto:sharon@tmsap.com) or [apply online now!](#)

### After Hours Consultant – Sydney CBD & Melbourne CBD

- **Sydney CBD**
- **Parking available**

This well known Travel Management Company is looking for staff to join their After Hours team. Corporate Consulting and ticketing experience is a MUST as you will be assisting clients with any last minute bookings and amendments. Great company with great staff benefits & incentives.

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### Junior Domestic Corporate Travel Consultant – CBD

- **Rare opportunity**
- **Excellent, well established corporate travel company in the CBD**

Are you trying to get your foot in the door of the travel industry? Have you studied travel and have a qualification in travel? If so....call me NOW....

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### Northside Travel Consultants - Brisbane

- **Great benefits & easy targets!**
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When you accept a position with this company you will be walking into a rapidly expanding & exciting environment.

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### Australian Travel Specialist - Brisbane

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- **Up to \$60k plus super plus incentives**
- **Boutique Office, great management**

Due to growing accounts this fantastic, boutique corporate travel company in the city are looking for an experienced international corporate consultant to come on board. You will be managing your own clients in an account management style of role, building and nurturing the relationships whilst booking & looking after all aspects of domestic and international travel needs.

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### Retail Travel Consultants x 4 - Syd

- **Up to \$40k plus super PLUS incentives**
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Do you love selling travel? Have you consulted for a minimum of 12 months? If so - call me now....They will look at people with Galileo or Sabre as they will crosstrain

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### Airline Fares Consultant - Brisbane

- **Minimum 6 month contract**
- **Immediate start**

This is an urgent AIRLINE contract exclusive to TMS which starts immediately so don't put off contacting me. You'll love this job, especially if you loves fares.

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### International Leisure Consultants - Brisbane

- **Famils, travel perks and incentives – exotic and intricate itineraries**
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Join this dynamic, supportive and award winning agency that thrives on delivering exceptional travel services for their clients. Realistic sales targets and a busy agency means you will earn exceptional commission. Don't wait, interviewing now!

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- **Ongoing training and career development**

Join this dynamic, supportive and award winning agency that thrives on delivering exceptional travel services for their clients. Realistic sales targets and a busy agency means you will earn exceptional commission. Don't wait, interviewing now!

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**SYDNEY – SALARY PACKAGE OTE \$70K+**

Are you an experienced corporate consultant working hard for your money but not getting the respect you deserve?

Why not jump ship and join a top TMC who values and recognises your hard work and pays accordingly. In addition to a top salary, you will enjoy working on premium blue chip accounts within a great team environment.

Essentially you must have at least 3 years corporate experience with excellent attention to detail.

### **DISCOVER YOURSELF IN DEEPER WATERS**

#### **DIVE TRAVEL SPECIALIST**

**MELBOURNE – PKG TO \$50K**

Are you an avid diver with first hand knowledge of all the top spots? Here's your chance to combine your own personal passion with work. As part of this intimate, highly skilled team, you will enjoy organising specialist packages for diving holidays and have the opportunity to dive more yourself! This great company has all the bells and whistles and doesn't hire often.

**Secure your place today!**

### **THIS IS YOUR TIME TO SHINE!**

#### **CORPORATE/LEISURE MANAGER**

**MELBOURNE – PKG TO \$60K - \$70K**

Are you tired of being 2<sup>nd</sup> in charge? Is your manager going no where fast? Here's your chance to step up and lead your own team. Working in-house for a large corporate travel company you will be responsible for supervising and developing their in-house leisure department. With your high level experience of products and handling VIP clients you will know how to impress clients while supporting your team.

### **ALL THINGS CRUISE**

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Professional working environment on offer including great repeat clientele, Monday to Friday hours only & top salary.

**Cruise in to this role & focus on what you love best.....**

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**PERTH (INNER) – SALARY PACKAGE OTE \$70K**

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### **SHIPS AHOY!**

#### **CALLING ALL CRUISE EXPERTS**

**BRISBANE - SALARY PACKAGES TO \$55K+**

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### **ONLY BY APPOINTMENT THANK YOU**

#### **SENIOR CONSULTANT**

**BRISBANE CBD AND INNER BRISBANE LOCATION \$60K OTE**

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# Philippines Brochure Out Now!

Viva! Holidays is excited to announce that our new and exciting 2010 – 2011 Philippines Brochure has been released.

*For a fantastic holiday experience, the Philippines is an amazing country and beach destination with over 7,107 islands full of gorgeous beaches, a vibrant history, warm friendly locals, world-renowned dive sites and an abundance of natural wonders. Offering world-class accommodation, excellent restaurants with both local and international cuisine, traditional markets and modern shopping malls; a holiday in the Philippines is sure to satisfy those looking for fun, adventure, romance and relaxation.*

**Viva! Holidays** is excited to announce the release of our 2010 - 2011 Philippines brochure (for travel 1 April 2010 - 31 March 2011) incorporating a large selection of

- ✓ Hotels
- ✓ Sightseeing
- ✓ Destination Information
- ✓ Transfers

## Product Range

Viva! Holidays offers a huge selection of product options including luxury resorts, hotels, tours, transfers and more. Our range will suit any budget or preference throughout the Philippines. Make sure you check out our latest offers available on [easyway](#).

## PHILIPPINES BROCHURE INCLUDES:

### Destinations

Bohol	♦♦♦♦ - ♦♦♦♦♦♦
Boracay	♦♦♦♦ - ♦♦♦♦♦♦
Cebu	♦♦♦♦
Mactan Island	♦♦♦♦♦ - ♦♦♦♦♦♦
Manila	♦♦♦♦ - ♦♦♦♦♦♦
Palawan	♦♦♦♦♦♦ - ♦♦♦♦♦♦

### Brochure Features

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- Featured Maps
- Great range of product
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