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Travel Daily AU

First with the news

Thu 11 Mar 10

Page 1

EDITORS: Bruce Piper and Guy Dundas
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Viking 2011 out

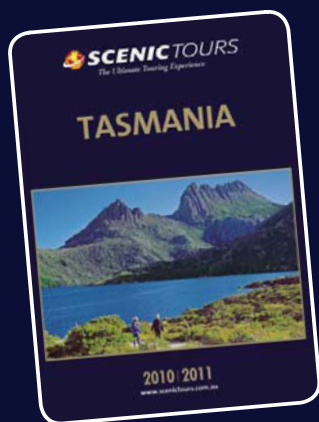
VIKING River Cruises today released dates and pricing for 2011 departures on a range of voyages in Europe, Russia and Egypt, in response to "record sales and high demand" for some itineraries which are already almost sold out for 2010 - more details in today's *Cruise Weekly*.

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Record NTIA nominations

THERE are just two days left for the industry to nominate for this year's National Travel Industry Awards - but AFTA says there's already been a huge response with the number of nominations received so far already topping last year's record figures.

AFTA's Melinda Brown told TD this morning that the two new "Rookie of the Year" categories

Sunshine for Sabre

SABRE Pacific elevated Chris Wilks to the newly created State Manager role in Queensland.

Formerly Qld Account Manager for the company, ceo Gai Tyrrell said the expansion to a State Manager position followed Wilks' active demonstration of "the potential of the Queensland market for us."

He will work hand in hand with Sabre's agency partners to develop their business across the leisure, corporate and VFR markets.

For more industry appointments see page five.

KEITH PROWSE

The French Open 2010



The French Open 2010
Roland Garros, Paris
23 May - 6 June 2010
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1800 008 567

for both agents and supplier reps have been popular, and encouraged the industry to name more future industry stars.

"The great response shows that despite some hardship over the last 12 to 18 months, the industry is still working together to support each other, and what better way to thank those agents and suppliers who have supported you with excellent service than to nominate them in the NTIA."

Nominations close at 5.00pm AEDST tomorrow, and companies and individuals nominated for the various awards will be displayed online from Wed 07 Apr, with online voting from across the industry to take place 14-30 Apr.

Qantas BKK alert

QANTAS is warning its passengers travelling to and from Bangkok this weekend to allow significantly more time than usual to travel to and from the city's Suvarnabhumi International Airport because of possible unrest.

The carrier said it's "received advice of possible demonstrations" with the move following an updated travel advice from the Department of Foreign Affairs and Trade (TD yesterday).

Qantas said its Bangkok Airport staff would open check-in for flights QF1 to London and QF2 to Sydney at 1pm to minimise any impact on passengers.

7 pages of news!

Travel Daily today has seven pages of news and photos, plus there are full pages of jobs from:

- TMS Asia Pacific
- AA Appointments

Footy tipping

DON'T forget to register for this year's *Travel Daily* AFL and NRL footy tipping competitions, and get your tips in for the NRL first round which kicks off Fri night.

Almost 500 people across the industry have already registered to take part - see the website at nrl.traveldaily.com.au.

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CX back in black

CATHAY Pacific has reported a strong result for the six months to 31 Dec, returning to profit as a result of better passenger and cargo traffic.

The figures surprised investors, with the carrier's shares surging up to 5% after the announcement.

However the carrier sounded a cautious note, with chairman Christopher Pratt saying revenues and yields remain subdued and "there has not been a sustained improvement in premium passenger demand, which accounts for a significant part of our revenue".

Amazing Galapagos Special



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Sydney drops off QR map

THE online route map on the Qatar Airways website has been modified to remove Sydney as an imminently launching destination.

Previously the carrier's network was displayed including Sydney, with a small asterisk indicating that flights were set to commence this year, as a follow-up to the Dec launch of Qatar's new Melbourne services.

However now Sydney has been removed, with the carrier also today announcing the debut of flights to South America.

QR announced that Sao Paulo in Brazil and the Argentinian capital Buenos Aires would join its network "over the next few months" - but as with the Sydney announcement last year no firm dates were given.

Although Sydney appears to have dropped in priority, QR is still growing rapidly with new flights to Bangalore launching last month and plans to serve Copenhagen from 30 Mar, Ankara from 05 Apr, Tokyo from 26 Apr

A\$ higher against £

THE Australian dollar has hit fresh 25-year highs against the British pound Sterling, after weak UK industrial performance.

This morning the exchange rate was 0.6091 or \$1.64 to the £.

and Barcelona from 07 Jun.

Qatar Airways also announced phased capacity increases across a range of international routes from 28 Mar, with boosts to Geneva, Stockholm, Colombo, Goa, Chennai, Amritsar, Kathmandu, Maldives, Luxor, Seychelles, Shanghai, Guangzhou, Johannesburg and Cape Town.

CEO Akbar Al Baker said that with the addition of Brazil and Argentina "we can finally say Qatar Airways has become a truly global airline touching all parts of the world".

The carrier wasn't able to comment on its apparently changed plans for Sydney before *TD's* deadline today.

DriveAway appt

NATHAN Baber has been named as the new National Sales Manager for DriveAway Holidays.

He'll head up the Australian and NZ sales team in the role, after being at Driveaway for two years as the Gold Coast, Northern NSW and North Qld area manager.

Baber will be based on the Gold Coast, with the company's ceo Sales & Marketing Chris Hammill saying "his enthusiasm and drive will ensure that DriveAway Holidays will continue to be a big supporter of our industry partners."



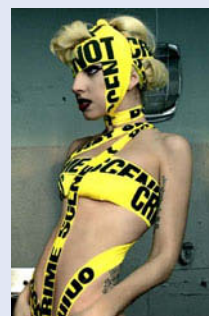
Window Seat

THE crew aboard a flight from London Heathrow Airport this week probably went ga-ga when they were forced to help remove the bizarre clothing of pop sensation Lady Gaga after she developed the first signs of deep vein thrombosis.

The US singer, who's reportedly promised to never be seen in normal clothing, boarded the flight wearing black and yellow tape (pictured below) and giant blue shoes.

Unfortunately her legs began to swell during the transatlantic flight, according to the London *Sun* newspaper, with the crew telling her she should take the odd outfit off or risk long-term damage.

Ironically, just this week Gaga told a TV talk show host she would "rather die than have my fans not see me in a pair of high heels."



COULD this be the future of travel industry brochures?

A media company in Belgium has published Europe's first ever three-dimensional newspaper, which comes complete with flip-out viewing glasses.

The editor of *La Derniere Heure* said the text in the special paper remains the same, but the images, including photos and advertisements, look much more realistic.

But don't expect *Travel Daily* to come out in 3-D any time soon - it took more than two months to prepare the copy, the publisher said.

You're Invited to Attend



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Travel Daily AU
First with the news

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EDITORS: Bruce Piper and Guy Dundas
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Travel Daily AU
First with the news
on location in Abu Dhabi

Today's issue of TD is coming to you from Abu Dhabi, courtesy of Abu Dhabi Tourism Authority and Etihad Airways.

THERE'S lots more to Abu Dhabi than just the main city, and today the Abu Dhabi Tourism Authority Mega Famil headed off to Al Ain - the emirates' second biggest city.

Al Ain literally means "the spring" and lives up to its name, with agents enjoying the greenery and fountains (see page five).

It's about 160km from Abu Dhabi and is easily accessible by freeway, with Oman to the east.

Attractions include museums, several restored forts and the Hili archaeological site which dates back to the Bronze Age.

More pics from the trip online at www.traveldaily.com.au.

New SLH app

SMALL Luxury Hotels of the World (SLH) has developed a new free iPhone application which gives guests the ability to book any SLH property and share their favourites with friends.

The app also locates nearby points of interest including tourist attractions as well as cultural and culinary experiences via an "augmented reality function".

It also works with Apple's ubiquitous iPod Touch device.

UA orders A350s

UNITED Airlines has formalised a commitment announced in Dec, signing a firm order for 25 A350-900 XWB aircraft.

The planes are scheduled for delivery between 2016 and 2019.

Greased lightning

JOHN Travolta has confirmed that he will be at the Australian Grand Prix in Melbourne later this month, with the Qantas ambassador set to meet fans and sign autographs before mingling with VIPs and taking a tour of pit lane on race day.

It's understood that he may even get to wave the chequered flag.

Walking like an Egyptian

INSIGHT Vacations WA bdm Melissa Robertson certainly walked the Egyptian walk at the recent Eastern Mediterranean Tourism seminars, hosted by the Eastern Mediterranean Tourism Association.

Melissa is pictured in a traditional Egyptian galabeya at the Perth event, which was held late last month at the Novotel Langley.

The destinations' surging popularity last night saw the Sydney EMTA roadshow event also packed out with agents keen to learn about Greece, Turkey, Egypt, Syria, Jordan, Israel and even Libya.

The annual EMTA seminars are in their tenth year of operation, with this year's roadshow including presenters from a range of operators incl Royal Jordanian, CHAT Tours, Tempo, Globus & Adventure World.



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Small Ships - more opportunity

WITH just two ships in its fleet, Miami-based Azamara Club Cruises must rank as perhaps the smallest and least-known cruise line in the world, especially "down under", but that's about to change.

Company CEO & President Larry Pimentel and Edie Bornstein, VP Sales, pictured above with Royal Caribbean Australia chief Gavin Smith (left), are personally visiting hundreds of agents in Australia this week to spread the Azamara mantra - "You'll love where we take you" - and they're convinced that this will become one of their core markets in the space of a few years.

Larry Pimentel, who's been associated with small ships for many years through his previous role at SeaDream Yacht Club, told *TD* yesterday that the line, only two-and-a-half years old, is part of the tri-branded stable that includes its bigger, better-known brothers, Royal Caribbean Cruises and Celebrity Cruises.

"We're the baby-boutique, upmarket brand in the stable," Pimentel says. "Our two ships, *Amazara Journey* and *Amazara*



Quest, carry only 694 passengers each and 404 crew, so our high crew ratio ensures an exceptional cruise experience in elegant surroundings", he adds.

Pimentel said the small vessels can get into smaller ports and stay longer, with itineraries allowing guests to explore little towns and their cultures.

The line focuses on four key pillars - destination immersion, extraordinary service, wine and cuisine and well-being.

Gratuities are included, there's no charge for bottled water or coffee, and house wine is complimentary with lunch and dinner, with a self-service laundry on board at no cost to guests.

"We circumnavigate the globe; our home port is the world" said Pimentel - more details at www.AzamaraClubCruises.com.

Travel Daily AU
First with the news

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EDITORS: Bruce Piper and Guy Dundas
E-mail: info@traveldaily.com.au

Unique Kingfisher

UNIQUE Venues has welcomed Fraser Island's Kingfisher Bay Resort to its portfolio, with the property hoping to boost its conferencing market business from Australia and NZ.

The 152-room resort caters for large groups with a main ballroom seating up to 300 delegates, as well as a delightful conference area with abundant natural light and serene surroundings.

There's also a spa, four pools, nightclub and cafe - more details www.uniquevenues.com.au.

Marriott EU push

MARRIOTT International has announced its intention to double its European portfolio to 80,000 rooms by 2015.

The group currently operates 174 European properties under 18 brands including Ritz Carlton, Bvlgari and Renaissance, with 30 projects in the pipeline including the 2012 debut of an extended stay brand, the European Residence Inn in Munich.

MEANWHILE Marriott ceo J.W. Marriott Jr has received the Lifetime Achievement Award at the 13th annual Int'l Hotel Investment Forum in Berlin.

Travel Daily AU
First with the news
on location in
Northstar at Tahoe

Today's issue of *TD* is coming to you from Northstar, Lake Tahoe courtesy of California Tourism.

NORTHSTAR is a favourite with snowboarders, and no wonder - it has 8 award winning terrain parks, graded small, medium or large for all level of boarders.

With a Superpipe, Halfpipe and Burton Progression Park, this is boarder heaven.

And for those who want to improve their boarding skills or learn to ride, Northstar is home to the Burton Snowboard Academy.

This family friendly resort has over 12km² of skiable terrain featuring 90 trails, with 62% of these being intermediate. For the advanced, there is designated gladed tree skiing, and 25% of the trails are graded black.

The Village at Northstar features 35 shops and restaurants, centred around a huge outdoor ice rink.

Kids can even skate for free (skate rental US\$5), while mum and dad watch sipping a drink in the surrounding cabana lounges.

Fire pits situated around the village area are a great place to relax and make "s'mores".

There is a variety of dining options include Mexican, Japanese and Fine dining as well as live music and entertainment for all ages, while on site accommodation ranges from affordable family friendly to luxury condominiums.

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*Airtfares inclusive of taxes and surcharges correct at 7th January 2010. Offer is valid for travel from 1st April 2010. Not valid on EK412/413. Seats subject to availability. Lower fares available for travel on or before the 31st March 2010. Business Class is valid between Australia and Dubai only. Emirates will be flying to Amsterdam from 1st May 2010, Prague from 1st July 2010 and Madrid from 1st August 2010. #Mileage restrictions apply. Maximum stay is for 12 months. Amendments and cancellation fees apply. For more information contact your Emirates Sales Team or the Emirates Customer Service Centre on 1300 880 599. EMI22259

Babbling about Abu Dhabi



ABOVE: Agents and wholesalers attending this week's Abu Dhabi Tourism Authority's Mega Famil today took a full day trip to the city of Al Ain, some 100kms from the capital of the UAE.

Near Al Ain in the foothills of Jebel Haffet is the colourful Green Mubazzarah Park - home to hot springs and swimming pools, and a hotspot for locals on weekends.

Other plans touted for the park include a golf club, safari park, conference centre and a cable car to the summit of Jebel Haffet.

Pictured here marvelling at one of the springs *from left* are: Sandra Cahill, Cox & Kings Aust; James Sorensen, Flight Centre

Groups MEL; Lauren Penfold, Abu Dhabi Tourism Authority; Norhan Youseff, Etihad Airways account manager; Steve Labroski, Itravel; David Burt, Flight Centre Bent St, SYD; Jane Rowley, World Travel and Emily Heath, Flight Centre Burwood.

For more pictures from the Mega Famil see our website at www.traveldaily.com.au.

Skywest charter

SKYWEST has announced a new agreement with CITIC Pacific Mining Management under which the airline will provide a new scheduled airline service between Perth and Karratha for CITIC staff.

BA talks break down

INDUSTRIAL action by cabin crew at British Airways appears to be likely after unions representing them confirmed the breakdown of talks overnight.

"Despite a prolonged period of negotiations it has not been possible to reach agreement between BA and Unite," the union said in a statement.

Unite said 81% of the 9,000 crew who voted were in favour of strike action.

Getaway tonight

TONIGHT'S episode of channel 9's travel show *Getaway*, to be broadcast at 7.30pm, features:

- Chobe, Africa
- Brisbane staycation holiday
- Southern NSW
- Nam Hai in Vietnam
- Girls' weekend, NSW Central Coast
- Somerset on the Pier in Hobart
- Qld Jungle Safari

The Vietnam segment will showcase part of Travel Indochina's popular Cycling Vietnam Small Group Journey.

TA language boost

TOURISM Australia's main website at www.australia.com is now available in three new languages, with the launch last week of special editions in Thai, Russian and Spanish for Latin and South America.

The expansion means the site is now available in 13 languages, with more to follow shortly.

737 simulator flights

A BRISBANE company has launched a new incentive or gift idea which is perfect for all those aviation wannabes.

'Flight Simulator 737' based at Archerfield Airport offers private use of the latest generation of airliner training simulators, costing from \$250 for a one hour session which can be shared with partners or friends.

One day group packages and corporate reward and team building sessions are also available, with the system incorporating world-first satellite imaging technology to recreate realistic takeoffs and landings at a staggering 90,000 airports.

More info 07 3371 5737.

Romance backfires

A US man who caused massive flight delays after ducking under a security rope at Newark Liberty International to give his girlfriend a kiss has pleaded guilty in a New York court to a charge of "defiant trespass".

The 28-year-old, who was arrested a few days after the 08 Jan drama, has been fined \$500 and will also have to perform 100 hours of community service.

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Industry Appointments

WELCOME to *Industry Appointments*, *Travel Daily's* Thu feature which has the latest job appointments from across the industry. If you have just appointed someone to a new position and would like to update the industry email appointments@traveldaily.com.au.

Travel Daily, Australia's favourite travel industry publication, has welcomed Chantel Long as our new Staff Writer. Chantel moves from a role with the travel division of Carlson Marketing.

South African Tourism (SAT) welcomes back Tommy Lindblad to their Australian team taking on the role of Marketing Manager at the Sydney based office. He had previously left SAT to take up a role with the now defunct Australian office for Egypt Tourism.

Six Senses Resorts and Spas announced that Peter Nilsson has been promoted to MD Gulf of Thailand.

House of Travel Group has appointed Georgina Torrington as Business manager in their new Auckland office.

Mandarin Oriental Hotel Group has appointed Patrick-Denis Finet as General Manager of Mandarin Oriental Jnan Rahma, Marrakech which is due to open in the second half of 2010.

Rendezvous Hospitality Group has named Freddy Sim as the general manager of the new Rendezvous Hotel Kuala Lumpur, scheduled to open in Jul this year.

Flight Centre's Escape Travel franchise brand says it's hoping to raise its profile as "specialists in inclusive holiday packages" with the appointment of Sally Wiseman as the new National Brand Leader and marketing specialist. She'll be responsible for consolidating the brand's position, overseeing store merchandising and growing relationships with key industry suppliers. Karen Cooke has also been appointed as Escape's new National Marketing Manager.

The Australian Transport Safety Bureau has welcomed the appointment Carolyn Walsh as the newest member of the ATSB Commission. She will hold the part time Commissioner's position for the next three years.

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EDITORS: Bruce Piper and Guy Dundas
E-mail: info@traveldaily.com.au

\$15 Mauritius deals

BEACHCOMBER Tours is celebrating its 15th birthday in Australia with fifteen \$15 bonus deals for travel to Mauritius.

The offer includes a \$15 upgrade to an All Inclusive package at the popular Le Mauricia and Le Canonier resorts (normally \$50 per day) while \$15 per person per day also gets a room upgrade at selected hotels.

The popular 'Walk with the Lions' tour, usually over \$150, is also on offer for just \$15 and other \$15 deals include massages, golf, catamaran trips and even a full day private car excursion around the island.

More details 1800 624 268.

Hanger to AAA

DAMIAN Hanger has taken up a new position as Melbourne-based GM Communications for AAA Tourism, moving from his previous role as global PR and media manager for Tourism NT.

The move brings him back in contact with a previous boss, Michael Reed, who was formerly head of Jetset Travelworld but is now the chief executive officer of Australian Motoring Services, which owns AAA Tourism.

Greece visa move

MOST Greek citizens will be able to enter the US without a visa after Greece was designated as part of the Visa Waiver Program.

Two Tims Contiki Asia Blog - Day 9

Today we journey into Cambodia. Feeling like rock stars, we forgo traditional transport methods for a small plane into Phnom Penh, once known as the 'Pearl of Asia'.

After touchdown, we settle into our comfortable hotel, relax and regroup. Next is a sombre visit to the Khmer Rouge Killing Fields and Tuol Sleng Genocide Museum for an insight into the country's dark past. We're joined by a survivor, who shares his stories, giving us a first hand account of what it was like to live in Cambodia back then, and how far the country has come.

Next stop - Siem Reap. Forget floating markets, we discover entire floating villages on our private cruise. Tonight is all about getting a dose of local culture at the Psar Cha (old market). See you tomorrow, Tim & Tim

Click here to watch the Two Tims



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For enquiries please contact Cox & Kings Australia

www.coxandkings.com.au | sales@coxandkings.com.au | 1 300 836 764

Cox & Kings Australia trades as a division of Tempo Holidays Pty Ltd. Licence No. 31341

Webjet over \$2.50

ONLINE agency Webjet is continuing to soar, with its share price surging above \$2.50 this week and currently trading at around \$2.54.

Managing director David Clarke helpfully pointed out that this meant the company's market value at the close of trading yesterday was just over \$190m.



BA, AA, IB slot play

BRITISH Airways, American Airlines and Iberia have offered to give up key landing slots in London and New York as part of their bid for anti-competition immunity.

The move was confirmed by the European Commission, which is currently considering the application, with officials saying they would ask other airlines if ceding slots at London Heathrow, London Gatwick and New York JFK would be sufficient to lure rivals to start new transatlantic routes.

The EC said if the other carriers agree it will move to ratify the antitrust pact.

However Virgin Atlantic issued a statement saying the offer to hand over the slots was "woefully inadequate in counteracting the anticompetitive harm of a combined BA/AA".

1m Disney tickets

DISNEY has had a massive uptake of an initiative in which it set a goal of getting a million people to sign up for a day of volunteer work - in exchange for a one-day ticket to a Disney park.

The "Give a Day, Get a Disney Day" program took about 10 weeks to reach its 1 million volunteer cap.



Service Centre Supervisor

An opportunity exists to join the dynamic team at Tour East Australia as our service centre supervisor.

You will be responsible for:

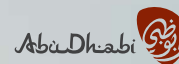
- Day to day running of our inbound wholesale service centre
- Employee coaching and performance management
- Implementation and maintenance of procedures and policies
- Maintaining a high standard of Customer Service in line with company policy.

Essential requirements:

- Minimum 2 years calypso experience/knowledge with a detailed understanding of the system.
- "Hands on" supervisory experience
- Excellent organisational and time management skills
- Ability to communicate to all levels within the organisation
- Proven problem solving ability
- Have a sound knowledge of Microsoft office systems
- Adapt to change on a day to day basis
- Industry experience in Wholesale/Inbound/Retails is preferred. An essential requirement is that you have a good understanding of the Calypso wholesale reservations system and have had positive experience in a leadership position.

For the right candidate Tour East Australia offers excellent remuneration and benefits.

To organise a confidential interview please email your resume to kholloway@toureast.net



Win a luxury trip to Abu Dhabi

Abu Dhabi Tourism Authority is giving one Travel Daily reader and their guest the chance to visit and experience the rich culture and hospitality of this charming Arabian Gulf emirate.

Beautiful weather, pristine beaches, captivating oases, dramatic desert landscapes, vibrant city life and centuries-old culture and traditions come together in Abu Dhabi to create an experience like no other.

Your luxurious prize will include: Return economy flights to Abu Dhabi (ex Sydney, Melbourne or Brisbane), 4 nights accommodation at the 5* beachfront Fairmont Bab Al Bahr, Arabian Adventures City Spectacular Tour, Sundowner Dune Safari and return airport transfers.

For the month of March, simply answer our daily question correctly and this intriguing Arabian holiday for two could be yours.

Send your daily answers to trade@abudhabitourism.com.au.

The deadline for all answers is 12:00pm Thursday 1st April 2010.

Full terms & conditions available at www.traveldaily.com.au

Q-4. Which world-class sporting event will be held on 14th November 2010 at Yas Island Abu Dhabi?



Delta, JetBlue ask for delay exemption

US carriers JetBlue and Delta Air Lines have requested a temporary exemption from new Department of Transportation rules which order that airlines face fines if passengers are unable to take connecting flights within three hours of landing.

Both airlines operate at New York JFK, with the exemptions requested on the basis of runway works there which are expected to cause significant delays and could spill over into other ports.

A new chapter...

PEPPERS Springs Retreat & Spa in Hepburn Springs, Victoria will hold a three-day special writer's workshop on 02-04 May, following on from the Back to Booktown Festival in Clunes.

Priced from \$563pp or single rooms from \$771 - more info springsretreat@peppers.com.au.

Paul now on par

KOALA Golf Tours, which operates golf trips across Australia, has appointed Paul Gorman as its International Business Development Manager - 1300 301 686.



Customer Service Agent - BRISBANE (part-time 6 months)

Malaysia Airlines Brisbane Airport Division requires the services of an experienced Customer Services Agent. Primary responsibilities include: to provide coverage of the Malaysia Airlines service counter and coverage to all other passenger service areas including check-in/gate/baggage services. This role involves shiftwork: 10-20 hr per week, from 1930 to 0030 on a 7 day rotational roster.

Please forward your application to: the HR/ Administration Manager bnehr@malaysia-airlines.com Applications close 17 March 2010.

Top Talent Wanted!

Excellent Opportunities for Career Progression



Executive Jobs - March 2010

IT Training Manager, SYD

- **Manage and lead training specialists**
- **Manage scheduling of courses**
- **Hands on role**

You are responsible for leading the training team to ensure the training program is developed and maintained whilst ensuring the successful deployment of modern training programs. You will be responsible for course creation and maintenance. You will have Certificate IV in workplace training, have hands on experience in training along with excellent communication and people skills.

Contact Sally Matheson T: 02 9231 6444 E: sallym@tmsap.com or [apply online now!](#)

State Sales Manager – WA/NSW/SA

- **Well known brand**
- **Salary package around \$90k ++**
- **Management of a small team**

This well known travel related company is looking for a switched on State Sales Manager to drive sales within their team. The successful candidate will be responsible for building and implementing sales strategies within the retail travel sector and identifying new business opportunities, as well as develop existing relationships with key partners. You will be an 'ideas' person who is able to visualise and execute.

Contact Sharon Moss T: 02 9231 6444 E: sharon@tmsap.com or [apply online now!](#)

Team Leader – Finance & Admin, SYD

- **Global Wholesaler**
- **Manage team of 7 Consultants & Coordinators**
- **Salary pkg \$65K +**

Our client a leading Global Wholesaler is looking for a Team Leader to manage their Administration & Back Office area. The department is responsible for Client Documentation, Client Customer Relations, and Accounts Receivable and Payable. To manage this team you will need strong people management skills and experience, understanding of accounts receivable & payable (but you don't have to be from a finance background), strong customer service skills and experience and an understanding of product, bulk data etc. This role will suit a manager who is looking for a role with variety. You must be able to multi task and encourage your teams to do so as well.

Contact Karen McGrath T: 02 9231 6444 E: karen.mcgrath@tmsap.com or [apply online now!](#)

Group Marketing/PR Manager

- **Sydney Based**
- **Sponsorship Available**
- **Dynamic team and brand**

Experienced Marketing Manager required to lead a small capable team of an established yet growing fast paced company. Reporting directly to the CEO you will take ownership of the direction of the companies marketing and PR activities. You need to have experience in leading a team, looking at the "BIG PICTURE" and have strong strategic skills with at least three years in a lifestyle brand including hospitality, tourism etc. This is an urgent posting and interviews will take place immediately. Sponsorship is possible for the ideal candidate, but you must be currently living in Australia.

Contact Wendy Stearn T: 02 9231 6444 E: wendy@tmsap.com or [apply online now!](#)

Sales Executive x2, SYD

- **Dream Role, Dream Product**
- **Extensive Travel Domestic and International**
- **\$50k + Super**

Presenting yourself in a professional and engaging manner at all times, this really is the ultimate of sales roles. Travelling the globe, you will be away from home at least 50% of the time. Reporting into the sales and marketing manager, you will be expected to develop and produce activity to secure new and existing business through representation at industry trade shows. If you think you could do this role and have at least 3 years experience as a sales exec, please apply today!

Contact Sally Matheson, Sharon Moss T: 02 9231 6444 E: sharon@tmsap.com or [apply online now!](#)

Operations / Support Team Leader, SYD

- **Global Wholesaler**
- **Manage team of 10 Customer Service Consultants**
- **Salary pkg \$65K +**

Our client a leading Global Wholesaler is looking for a Team Leader to manage their Customer Service department. The department is responsible for Air & Ticketing, E Services and Product allotment and inventory. To manage this team you will need strong people management skills and experience, understanding of air and ticketing, good computer skills, along with strong written and verbal communication skills. Previous product skills and or experience is desirable. This role will suit a manager who is looking for a role with variety. You must be able to multi task and encourage your teams to do so as well.

Contact Karen McGrath T: 02 9231 6444 E: karen.mcgrath@tmsap.com or [apply online now!](#)

Commercial Manager - SYD

- **Full responsibility of managing the finance and administration of the business**
- **Financial management and budget forecasting**
- **Salary \$130k to \$140k (neg)**

Are you a proven Finance Manager with Admin experience from the travel industry? Reporting directly to the General Manager, you will be responsible for overseeing the full financial function of the business as well as providing commercial advice, input on financial trends and the travel market. The most exciting part of this role is the hands-on aspect and the opportunity to contribute directly to the strategic direction of the company! Must have previous financial experience in travel industry.

Contact Sally Matheson, Sharon Moss T: 02 9231 6444 E: sharon@tmsap.com or [apply online now!](#)

Business Development Manager, SYD

- **Eastern Suburbs travel office**
- **Looking for a hunter**
- **Salary neg. depending experience**

You will be responsible for capturing new business and assisting in identifying new revenue opportunities. This position plays a key role in achieving annual revenue targets by generating sales leads, presenting to prospects, developing proposals and closing deals. This is a fantastic role for an experienced sales executive who is looking at joining a reputable Travel company. Excellent career opportunities along with a great remuneration package.

Contact Karen McGrath, Sally Frate T: 02 9231 6444 E: karen@tmsap.com or [apply online now!](#)

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BRISBANE – 13/97 Creek St – (07) 3229 9600 – employment@aaappointments.com.au

ADELAIDE & PERTH – (03) 9670 2577 – recruitsa@aaappointments.com.au & recruitwa@aaappointments.com.au

BEHIND THE SCENES

CUSTOMER SERVICE CONSULTANT

SYDNEY - SALARY PACKAGE \$44K + OVERTIME

Have you been consulting for a few years now and want to move into a behind the scenes role? Do you love systems and investigating problems? Join a progressive global organization where you will be given first class training and work in a fun but professional environment. You will have at least two years travel industry experience and have used a CRS system and back office system, self ticketing would be an advantage. Send your CV now and have a new role after Easter.

CORPORATE CONSULTANTS X 5

MULTI SKILLED CORPORATE CONSULTANT

SYDNEY – SALARY PACKAGE \$50-\$65K +

Have you been waiting for the perfect time to move from your current role? Fast track your career today and move to this national corporate agency that is known as one of the best in the travel industry. Working on premium accounts, you will enjoy being part of a great team and earning amazing staff benefits. Essentially you will have a minimum 2 years corporate travel experience, including strong GDS and fares skills. Hurry, as this company is interviewing now!

SHORTEN YOUR DAILY COMMUTE

RETAIL TRAVEL CONSULTANT

MELBOURNE (SOUTH) – SALARY PACKAGE OTE \$60K+

This retail travel agency, based in Melbourne's southern suburbs, prides themselves on their customer service & fun working environment. If you have a minimum 12 months international retail travel consulting experience & have a proven sales record, this position could be yours in a matter of days! The successful candidate must be self motivated. Opportunity to earn in excess of \$60,000pa plus benefits.

RECIPE FOR SUCCESS

CORPORATE TRAVEL CONSULTANT X 3

MELBOURNE (INNER) – SALARY PACKAGE TO \$55K

This global TMC is in growth mode again and as a result, is now seeking 3 experienced corporate consultants to join their team. With endless benefits including a competitive salary, 10% superannuation, discounted travel and supportive management, this outstanding company has all the ingredients for a long and successful career. Strong knowledge of all facets of corporate consulting is required.

DON'T MISS THIS EXCITING OPPORTUNITY

WHOLESALE PRODUCT ASSISTANT

MELBOURNE (INNER) – SALARY PACKAGE TO \$45K

Looking for a role that is behind the scenes but also has variety? If you have travelled to destinations such as Africa, South America, Canada, Alaska, Middle East or Indian Sub Continent this company can use your skills. Working within their product department, this is a varied role that requires a high level of travel industry experience along with strong attention to detail and admin skills. Apply today!

FAST TRACK YOUR TRAVEL CAREER

TEMP TRAVEL CONSULTANT

ALL STATES - TOP HOURLY RATES!

Are you at a cross road and are unsure of what step to take next? Is career progression on your wish list? Then now is the time to register as an AA TEMP! Our temps are offered vibrant and well paid temp roles with the leading companies in the travel industry. Many offer the potential to go permanent at the end of the contract so why not try before you buy. A minimum 12 months industry experience is required.

A BREATH OF FRESH AIR

PRODUCT SUPPORT AND LOADING ROLES AVAILABLE

BRISBANE CBD

SALARY PACKAGE \$40K - \$45K OTE

Enjoy problem solving and have a high attention to detail? In need of a change of scenery? Why not make a move today to join the product department of this major wholesaler! This market leader is looking for dedicated consultants to join their product team in support and loading roles. This role will not only provide you with a much needed change, but you will enjoy fantastic \$, team building nights, yearly conferences and much more! NATIVE CALYPSO skills are highly desirable!

UP, UP AND AWAY

AIRLINE FARES AND TICKETING SUPPORT

BRISBANE CBD

SALARY PACKAGE \$45K - \$50K OTE

We are currently looking for experienced fares and ticketing consultants to fill a rare opportunity to work for an international airline. You will love working Monday – Friday, no long hours and enjoy fantastic benefits. What are you waiting for? If you have a minimum of three years experience, strong skills in Galileo, Amadeus or Sabre and exceptional customer service skills we are looking for you! These roles won't last for long, call today for a chat.