

Austrian
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Mon 15 Mar 10 Page 1

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TRAVEL Daily readers have the opportunity to win some amazing prizes this week, with no less than three competitions featured in today's issue.

As well as our monthly **Abu Dhabi** comp which is featuring all through Mar (*page seven*), **Philippine Airlines** is taking six agents away on an all-inclusive luxury weekend in Manila next month - details on *page five*.

And Contiki Holidays is also offering a place on its 14-day Asian Adventure tour - see *page six* for more details.

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P&O is offering passengers on its current *Pacific Sun* South Pacific Cruise a full refund of their cruise fare and a 25% future cruise credit, after the vessel developed engine trouble on its way to Vanuatu.

Cruise N009N had already departed Sydney two days late due to a longer than expected dry-dock, with a modified itinerary which meant that calls to Nadi and Suva were cancelled - ironic given that the voyage was billed as a "Fijian Adventure".

The engine problems saw the ship take four days to travel to Port Vila, arriving late on Friday night with passengers able to go ashore for day activities on Sat.

THE fifth continent to feature in the Air Tickets 'Seven Wonders, Seven Continents, Seven Weeks' promotion is Antarctica, with agents offered the chance to win two business class New Years Eve flights over the icy continent by selling QF tickets between 15-21 Mar - more info on **page twelve**.

TOURISM NT is encouraging agents to learn more about the destinations via its online training program at trade.travelnt.com.

More information on page nine.

Engineers examined the fault and decided it requires specialist machining and can't be fixed in Vanuatu, meaning once the passengers boarded on Sat night the ship turned around and headed straight back to Australia.

"We could have safely continued the cruise at reduced speed between ports, but we would have had to miss some attractive destinations on *Pacific Sun's* current itinerary," said Carnival Australia ceo Ann Sherry.

"In offering passengers a full refund and a future cruise credit, we are also acknowledging that the current cruise was disrupted prior to departure from Sydney due to an unrelated matter.

"We wanted to acknowledge our passengers' overall disappointment in a meaningful way," Sherry said.

The full refund incorporates \$150 already paid into the onboard accounts of passengers.

Travel Daily today is chock-a-block with seven pages of news, plus full pages from:

- AA Appointments exec jobs
- Tourism NT training
- Club Med 60% off bonus
- Qantas Holidays
- Air Tickets

[Click here for more](#)



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Travel Daily AU

First with the news

Mon 15 Mar 10

Page 2

EDITORS: Bruce Piper and Guy Dundas
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10 GOOD REASONS TO VISIT NEW CALEDONIA

5 Beaches and Islands

New Caledonia's beautiful islands are a beach and water lover's paradise.

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CLICK HERE FOR THE OTHER 9 REASONS

AF Singapore service

AIR France has announced the launch of a new personalised service for its La Premiere (first class) passengers departing Singapore Changi Airport, utilising the JetQuay Lounge located at the CIP Terminal which has a gym, spa, bistro, business centre and meeting rooms.

VA to South Africa

THE first V Australia flight between Australia and South Africa took off over the weekend, with the carrier operating its 777s twice weekly MEL-JNB.

Expedia drops more fees

THE Australian operation of online travel giant Expedia says it's today become the "first and only online travel website to allow Australians to change or cancel a booking over the phone without paying any Expedia change or cancellation fees."

The move is effective immediately, and comes six

months after Expedia eliminated flight booking fees - at the same time as rival Zuji.

Expedia dropped its cancellation fees in the USA last year (TD 29 May), with the company saying today that now in Australia clients won't be charged extra "no matter how many times their plans change".

Change or cancellation fees imposed by airlines, hotels or car hire companies may still be payable, with Expedia.com.au marketing mgr Louise Crompton saying the move is part of the company's "commitment to putting the traveller first."

BA crew to strike

THE union representing cabin crew at British Airways has confirmed that following the breakdown in negotiations with the carrier strike action has been scheduled for later this month.

Crew will walk off the job on 20-22 Mar and 27-30 Mar, with the carrier saying that if the strike does go ahead "we are intending to operate a range of flights."

However BA has temporarily stopped selling tickets for flights on the affected dates, and will provide an update once schedules for the period are finalised.

MEANWHILE Qantas says it's monitoring the BA situation closely to minimise impacts on its customers, allowing fee-free changes for Commercial and Any Seat frequent flyer redemption pax, who can defer travel for up to six months or re-route via the most direct routing using Qantas.

Fiji flights cancelled

AIR Pacific, Air New Zealand and V Australia have all suspended their flights to Fiji today as the South Pacific nation batters down for the arrival of Tropical Cyclone Tomas.

Hotels and resorts are on full alert to ensure wellbeing of guests, while cruises operating in the Mamanuca and Yasawa Islands are also cancelled, with vessels placed on cyclone moorings in Lautoka and Denarau due to anticipated heavy seas.

Forecasters aren't expecting the main island of Viti Levu to be directly hit.

Window Seat

A 19c FARE sale by a carrier in Norway has backfired after staff working for one of its competitors snapped up more than 600 tickets.

Norwegian Air Shuttle was launching a new route between Copenhagen and Karup and offered a limited number of super low fares.

Employees at rival carrier Climber Sterling dominated the purchase of the bargain tickets, with one person booking 458 seats, another 100 and two more than 50 seats, all in false names.

The scam was discovered after an unusually large number of no-shows on the route, with the ceo of Climber Sterling calling his Norwegian Air Shuttle counterpart to offer a personal apology.

THERE'S been lots of interest in *Travel Daily's* footy tipping competition, which kicked off on the weekend with the first round of the NRL season.

Each year the comp sees people who know lots about footy making their tips - along with many who have no idea at all.

In fact last year a few of the weekly winners made their picks using a variety of methods such as "which team mascot would win in a fight".

Some tippers in last weekend's round also used interesting techniques, with one confiding that she made her tips based on which team had less sexual assault incidents.

YOU'VE heard of staycations - what about a 'Nakation'?

That's the latest term coined to describe the growing global trend of nudist holidays.

The American Association for Nude Recreation estimates the unique tourism sector is worth about US\$400m every year.

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RENAULT EURODRIVE

Travel Daily AU
First with the news

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Best Business Class White Wine
Business Traveller Cellars in the Sky Awards

QATAR
AIRWAYS القطرية

Travel Daily AU
First with the news
on location in
Abu Dhabi

Today's issue of **TD** is coming to you from Abu Dhabi, courtesy of the Abu Dhabi Tourism Authority

RISING from the sand-dunes in the Liwa Desert south of Abu Dhabi is the stunning Qasr Al Sarab Desert Resort by Anantara.

Qasr Al Sarab translates to "The Mirage Palace" and that's exactly what this five-star property is - an iconic resort in the Empty Quarter, which is the large desert in the south eastern interior of the Arabian Peninsula.

The towering fortress is accessible by car (about 2.5 hours from Abu Dhabi city) or by helicopter and opened for the first time in late Oct last year.

Guests have 206 rooms to choose from, ranging from 70 Deluxe rooms, 42 Deluxe Balcony rooms, 28 Deluxe Terraces, as well as fantastic one-, two- and three-bedroom villas.

The Arabian resort can also cater for conference groups of up to 250 guests, and there's an Anantara Spa onsite offering treatments overlooking uninterrupted views of sand-dunes.

While here guests can ride a camel, take a 4WD safari, visit a falconry, take a guided desert walk, ride in a hot air balloon or relax by the pool.

See page 7 for a picture of some of the fam participants' wacky antics, and see our website at www.traveldaily.com.au for more.

Strategic into Bali

TICKETS are now on sale for the new Strategic Airlines flights between Perth and Bali (**TD** breaking news) which are set to launch on 21 Jun.

Priced at \$99 all inclusive one way at www.flystrategic.com, the carrier said it would offer a "full service product at affordable prices," with the move Strategic's first foray into international scheduled passenger transport.

Brisbane-based Strategic purchased OzJet after its demise last year, and has been growing rapidly in WA, driven by the expansion of the resource sector.

"We hold high expectations for our future in WA's aviation market," said Strategic head of commercial, Damien Vasta.

Boeing 737 tail flap

QANTAS and Virgin Blue will be forced to inspect almost 100 of their 737 aircraft under an emergency airworthiness directive issued on Fri by the US Federal Aviation Administration.

The affected planes will require their tail flaps to be checked after a Ryanair 737-800 aircraft experienced serious vibrations and had to make an unscheduled landing in Belgium recently.

After this incident there was extensive tail damage discovered, with the FAA warning that if not corrected the flap problem could lead to loss of control.

A Qantas spokesperson said the carrier was confident the work would not lead to cancellations.

Get off my case!

QANTAS today announced the release of a new "premium range" of travel luggage and accessories, including trolley bags, roller cases, cabin rollers, laptop bags and garment carriers in a variety of styles and finishes.

There's also travel wallets, TSA padlocks, luggage straps and much more, with the products made by Antler and Design Go.

The products come with a Qantas guarantee of quality and reliability with a seven year warranty - more information at qantasluggage.com.au.

SIA Marina MOU

SINGAPORE Airlines has signed a Memorandum of Understanding to jointly promote Singapore's Marina Bay Sands integrated resort through trade partners, international media and overseas markets.

Marina Bay, which will feature three hotel towers comprising more than 2500 rooms and suites, becomes one of the now 40 partner hotels available under SIA's Singapore Stopover Holidays Program.

FAA fines AA

AMERICAN Airlines is facing civil penalties of US\$787,500 levied by the US Federal Aviation Administration over a series of maintenance violations.

In one case, which occurred in 2008, the FAA is alleging that an AA MD-82 operated ten passenger flights with an inoperative Central Air Data Computer.

The FAA also says AA failed to comply with an Airworthiness Directive involving the inspection of rudder components on some Boeing 757 aircraft.

Hahn iPod comp

HAHN Air is inviting agents to register on its website by 30 Apr for the opportunity to win one of ten Apple iPods.

Once registered, consultants benefit from prefilled forms when using web requests, Quick Check and insurance confirmations - see hahnair.com/register.

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Brochures of the Week

WELCOME to *Brochures of the Week*, *Travel Daily's* Mon feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to brochures@traveldaily.com.au.



Abercrombie & Kent - Antarctica

This brochure features three expeditions aboard Ponant Cruises' new *MV Le Boreal* which has been exclusively chartered for these voyages by Abercrombie & Kent. The trips in Dec and Jan offer 199 seats only ensuring more Zodiac excursions ashore each day. A saving of 20% is on offer until 31 Mar - more details 1300 851 800.



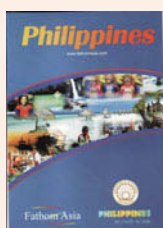
Singapore Airlines Holidays - Hong Kong and China 2010

This brochure has been expanded this year to offer more hotels in Kowloon, Hong Kong Island, Macau, Beijing and Shanghai. Hotels range from 3 - 5 star with a full page of 5 star hotels per location, and five pages of customised tour options around China.



Thailand and Indochina 2010

This brochure features a range of 3-5 star hotels and resorts including a section dedicated to 'boutique stays' within Thailand. Tours showcasing the region range from one to ten days - For more info call 1300 658 544.



Fathom Asia - Philippines 2010

The Philippines has over 7000 islands so it is hard to know where to start! This brochure offers tours starting at half a day and right up to 14 days long to tailor the experience around your client. Accommodation ranges from 3-5 stars and there are a range of activities to complement your time in the Philippines - more info www.fathomasia.com.

Accor addition

ACCOR has expanded its All Seasons franchise network with the addition of the All Seasons Albury Lake Hume Resort, which is set on 21 hectares of grounds with conference facilities for up to 300 delegates - 02 6026 4444.

Travel Daily
First with the news

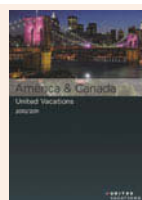
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Destination Austria Travel Manual 2010

This must have research tool is for everyone selling a holiday to Austria this year. Due to the strong AUD, which appreciated more than 20% against the Euro compared to Mar 09, a holiday to Austria is much more affordable. The brochure details listings of Australian and NZ travel companies specialising in the destination - more details 02 9299 3621.



United Vacations - USA and Canada 2010

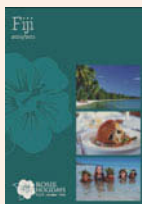
This new Brochure features 2.5 - 5 star hotels throughout the United States and Canada and provides detailed information on each city. New sightseeing tours are included offering unique and exclusive experiences in the USA and Canada. For more information call 1300 658 544



Omniche - Rarotonga & Aitutaki


This innovative "two cover" brochure can be opened from either way to highlight both Rarotonga and Aitutaki. The 'storybook' 32 page brochure includes a 4 page Weddings liftout, as well as a special

section on rental holiday homes - www.omnicheholidays.com.



Rosie Holidays - Fiji

This brochure from Fijian specialists Rosie Holidays features accommodation ranging from 3-5 stars. Also included is a special section dedicated to wedding ceremonies, functions and wedding and honeymoon packages. For more information call 1300 658 544.



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WIN A LUXURY WEEKEND IN MANILA

One of the most technologically advanced aircraft to hit the skies now joins PAL's impressive fleet of wide-body aircraft. The Boeing 777-300ER is now servicing Sydney and Melbourne.

To celebrate the B777-300ER arrival and the launch of twice weekly flights from Brisbane to Manila, Philippine Airlines is giving six *Travel Daily* readers a chance to win a luxury weekend in Manila over the next two weeks.

Flying Mabuhay Business Class return on the B777-300ER to Manila and staying two nights at the Shangri-la Makati Hotel including daily breakfast, all transfers, dinners and a luxury spa treatment you will be pampered for the whole weekend!



To be one of the lucky six people to win this fabulous prize, all you need to do is answer the eight questions and send your photo caption entry in at the end of each week to: palcomp@traveldaily.com.au

Q1: From 16 Mar 2010 how many flights per week does the B777 operate from Sydney to Manila?

CLICK HERE FOR TERMS & CONDITIONS



Philippine Airlines



On your Google bike

INTERNET search giant Google is in the process of adding turn-by-turn bicycle directions to its popular Google Maps product.

Currently available in a number of US cities, the feature shows bike lanes as well as cycling trails, with routes automatically avoiding busy roads - and big hills!

TCF termination

THE Travel Compensation Fund on Fri advised of the non-voluntary termination of Laica Travel Group Pty Ltd (ABN 93 849 466 807) trading as Jetset Cleveland due to the agency having been abandoned.

And this morning the participation of Australiner Pty Ltd was reinstated, after it was terminated on 19 Feb for the non-payment of fees.

Dumping on Whistler

WHISTLER Blackcomb has recently reported 78cm of snow to the area, bringing the total snowfall to 12 metres this year - the third snowiest on record.

The area is continuing in the spotlight with the Paralympic Winter Games starting next week, with another 45cm forecast shortly - also good news for ski and snowboard enthusiasts, with the season continuing to 24 May - www.britishcolumbia.travel.

Kids welcome to Qld

A SUNSHINE Coast mum has done her bit for Qld tourism by writing a new 'Kids welcome to Queensland' book.

Sarah Pye's new publication shows 500 kid friendly things to do in Queensland - for more info see www.kidswelcome.com.au.



Samoa Tourism Authority Australia Market Representative

The Samoa Tourism Authority (STA) is the government body which coordinates the marketing and promotion of Samoa as a tourism destination internationally.

Expressions of interest are invited from experienced and results-driven professionals for the position of Australia Market Representative.

The closing date is Friday 19 March 2010.

Please email dwayneb@samoa.travel for more information.

www.samoa.travel

DL adds SFO-LAX

DELTA Air Lines has announced the launch of five daily flights between Los Angeles and San Francisco in California.

The new services will debut 10 Jun, using a mixture of 737-800 and CRJ-900 aircraft.

Travel Daily AU
First with the news

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A sparkling Tassie day



SQ to push on US

THE selection of Singapore's Changi Airport as Jetstar's base for expansion (TD 29 Jan) is being used as leverage by Singapore Airlines to promote its long-standing ambition to be allowed to operate flights between Australia and the USA.

Singapore's seventh-freedom rights will allow the Qantas offshoot to set up a base at Changi and carry passengers to and from other destinations, with Jetstar committing to introducing long-haul services using wide body aircraft out of Singapore.

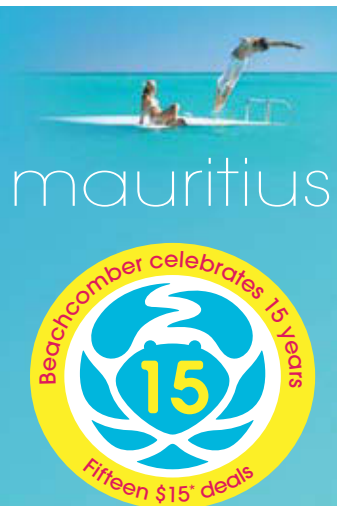
SIA regional vice president, Subhas Menon, is today reported in the *Sydney Morning Herald* saying the Rudd government should take a similar stance "as a matter of principle."

"I don't think the Australian government can say that Singapore has not provided Australian carriers maximum access," he said.

"We hope that it will not be too long into the future before Singapore would be allowed to fly under fifth freedom rights out of Australia and the US."

AAT Kings late last month ran its 'Champions' top achievers trip to Tasmania, with a group of seven lucky agents spoilt as they sampled all that the Apple Isle has to offer.

Pictured above at Dove Lake, with the Majestic Cradle Mountain in the background, are Derek Hill, Aussie Getaways; Janine Williss, RAA Travel; and Dylan Hearne, AAT Kings SA.



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Carnival specials

TRAVEL THE WORLD has released some specials on two popular Carnival Cruise Lines itineraries, including the 7-day Mexican Riviera voyage on board *Carnival Splendor* which sails roundtrip from Los Angeles and is priced from just \$601pp twin share, with year-round departures.

There's also a 7 night Mediterranean cruise aboard Carnival's newest ship, *Carnival Magic* sailing out of Barcelona from \$1236pp with three Jul 2011 departures - 1300 766 566.

A flourishing *Signature*



ABOVE: This threesome was part of the crowd who recently toasted the launch of the new Signature travel magazine, which took place at the Sydney Travel Xpo earlier this month.

Jennifer Derrick, Centre One Tours Australia and Gary Berman and Sheryle Harris from UBID4rooms.com are pictured in front of the magazine, which was first published late last year targeting the 50+ market.

Signature has been created by the publishers of Holidays with Kids, and has distribution targeted to travel agents, airline

lounges, up-market resorts, cruise lines and via Credit Suisse private banking clients.

Editor Cathy Wagstaff said "Australians over 50 will surpass those under 50 this year, making them the most powerful media consumer group... with \$218 billion burning a hole in their pockets."

The next issue is due to hit newsstands in mid April - info www.signaturemagazine.com.au.

QH charges JQ fee

QANTAS Holidays has advised agents that it's introducing a new 4% service fee on all Jetstar airfare bookings.

GM Chris Rankin told *TD* the move sees QH and Viva! match other competitors in levying a fee on the non-commissionable fares.

The new fee is effective for all bookings from tomorrow, with the 4% applying to the Jetstar airfare component of any domestic or international booking.

However the wholesaler is continuing to offer 1 Qantas frequent flyer point per dollar spent when booking a combined air and land package flying Jetstar.

Tourism NT App

TOURISM Northern Territory has launched a new application for the Apple iPhone and iPod Touch devices, allowing users to access images, videos and interactive maps to help them plan their holiday in the Top End.

Dubbed iOutback, the App has a unique musical feature, which allows users to also play their very own electronic didgeridoo by blowing into the phone's mouthpiece and also tap along with on-screen touch drums.

The App can be downloaded at no charge from the iTunes APP store now.

Remote ATC

AIRSERVICES Australia says it will later this year conduct trials of "remotely-operated air traffic control tower technology" after signing a deal in Amsterdam with a group of manufacturers.

The system allows air traffic at one or more remote small or medium-sized airports to be managed and controlled remotely from a single, larger air traffic control centre.

Airservices said the technology is likely to be deployed in the remote north-west of the country where there's a rapid growth in air traffic being experienced.

WIN A CONTIKI ASIAN ADVENTURE



You've read their travel blog, now see their journey in full!

To celebrate the release of 'Same Same, But Different' starring travel's dynamic duo, The Two Tims, Contiki Holidays and **Travel Daily** are giving one lucky subscriber the chance to win a place on Contiki's 14-day **Asian Adventure** (land only), the same tour the Tims took.

On this tour you'll see, smell, touch and experience the authentic Asian lifestyle as you travel through Thailand, Laos and Cambodia.

To enter, simply watch 'Same Same, but Different', answer the daily questions for the week and tell us in 25 words or less what's your ultimate Asian experience and why?

CLICK HERE TO VIEW VIDEO

Email your answer to - twotimscmp@traveldaily.com.au

DAY 1 - What is the name of the restaurant run by local street kids that the group eats at in Laos?

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Day to day duties will vary but will include liaising with clients via email and phone, setting up new technology, providing customer support and resolving issues within desired time lines.

The successful applicant will possess the following skills, knowledge and experience:

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- Corporate travel experience, in both traditional and online corporate travel
- Excellent verbal and written skills
- Strong documentation skills
- Strong IT skills, particularly GDS knowledge and experience with an OBT
- Ability to problem solve
- Ability to work well within a team but also be able to work on your own

For details contact Lisa Story - 07 55567222 or lisa.story@worldtravel.com.au.

Win a luxury trip to Abu Dhabi

Abu Dhabi Tourism Authority is giving one Travel Daily reader and their guest the chance to visit and experience the rich culture and hospitality of this charming Arabian Gulf emirate.

Beautiful weather, pristine beaches, captivating oases, dramatic desert landscapes, vibrant city life and centuries-old culture and traditions come together in Abu Dhabi to create an experience like no other.

Your luxurious prize will include: Return economy flights to Abu Dhabi (ex Sydney, Melbourne or Brisbane), 4 nights accommodation at the 5* beachfront Fairmont Bab Al Bahr, Arabian Adventures City Spectacular Tour, Sundowner Dune Safari and return airport transfers.

For the month of March, simply answer our daily question correctly and this intriguing Arabian holiday for two could be yours.

Send your daily answers to trade@abudhabitourism.com.au.

The deadline for all answers is 12:00pm Thursday 1st April 2010.

Full terms & conditions available at www.traveldaily.com.au

Q-1. Which two art museums will open in 2011 on Abu Dhabi's Saadiyat Island?



visitabudhabi.ae

Chile's level lower

THE Department of Foreign Affairs and Trade has reviewed its travel advisory for Chile, returning the overall level of advice to the lowest 'Be alert to own security' as the country recovers from the recent earthquake.

Pacific Blue on sale

PACIFIC Blue has released special fares from Australia to Vanuatu, Fiji, Samoa and the Cook Islands, with prices starting from \$199pp one way.

Blue Holidays is also offering a range of air+land packages.



Senior Travel Consultants Sydney/Melbourne/Brisbane/Gold Coast

Show Group Enterprises is a leading specialised travel management company looking after the Entertainment, Film, Sporting and Corporate market. Due to continued growth, we have positions available in our Sydney, Melbourne, Brisbane and Gold Coast offices for highly experienced, multi-skilled Consultants.

Attributes of candidates include:

- Galileo and Tramada experience an advantage.
- Group travel experience.
- Dual - International and Domestic experience.
- Excellent communication skills.
- Attention to detail.

Excellent Salary, benefits and conditions.

If you feel that you have the qualities that we are looking for, we would love to hear from you.

Email your resume to: hr@showgroup.com.au

Only resumes containing the relevant experience as stated above will be considered and only short-listed candidates will be contacted. No agencies please.

Heathrow T2 deal

LONDON Heathrow Airport has signed its biggest ever construction contract, with an £800m deal to build Terminal 2.

The new terminal will be used by 20 million Star Alliance passengers at LHR each year.

Where do big genies live?



ABOVE: Qasr Al Sarab Desert Resort by Anantara is a visual smorgasboard, with every turn in the hotel presenting a different Arabian artifact.

The agents and wholesalers on the Abu Dhabi Tourism Authority Mega Famil fell in love with the property the moment they arrived, with most agreeing they had never seen anything to rival the Qasr Al Sarab.

Pictured here going a little bit tea-potty over the property are, back row from left: Lee Haase, Jetset Ballarat; Lani Gleeson, Infinity Holidays; Tayla Juchima, Flight Centre Geelong and Bianca Grof, Flight Centre Brighton.

Front row: Katia Melhem, Carlson Wagonlit Travel and Candice Holt, Travelscene Toorak.

There's a selection of photos of the resort from the ADTA famil uploaded on our website, or for your own visual stimulation see www.qasralsarab.anantara.com.

AA saves the trees

AMERICAN Airlines is expanding its mobile phone and personal digital assistants (PDA) barcode boarding pass system, almost eliminating the need for paper boarding passes on domestic flights at 27 US airports.

The mobile boarding passes were first introduced by AA in late 2008 at eight airports, using a two dimensional barcode that can be seen on the phone or PDA.

Paper passes can still be printed if preferred - for more info see www.aa.com/mobileboarding.

Singers support NZ

MTV and Tourism New Zealand are trying to appeal to 16 - 24 year old Australians through the eyes of young Kiwi musicians in a new look tourism campaign.

This documentary style promo aims to appeal to first time NZ travellers, and will screen twice daily on MTV over three months.

You're Invited to Attend



Speed Networking

Have you ever done Speed Dating? - well Speed Networking is just as much fun.

Date: Tuesday, 23 March 2010 Time: 5.30pm to 7.30pm

Have you rsvp'd to
executive@travelindustry careers.org
Deadline Tuesday 16th March, 2010

Visit: www.travelindustry careers.org Call: 02 9287 9985



READY TO TAKE ON A NEW CHALLENGE?

COMMERCIAL SAVVY FINANCE MANAGER

COMMERCIAL MANAGER

SYDNEY – SALARY PACKAGE TO \$130K

Provide commercial and strategic advice to the GM of a fast growing company and help drive the company growth. You will lead the Accounts team and work closely with the executive team to ensure that the company is in a sound financial position and has the capacity to take advantage of growth opportunities. You'll be experienced in foreign currency management & trading and current taxation laws.

LEAD THIS TEAM INTO THE FUTURE

GENERAL MANAGER

SYDNEY – SALARY PACKAGE \$100k ++

This is a brilliant opportunity for an experienced General Manager to step into a growing organization and demonstrate their abilities to run a dynamic Brand and to potentially grow within the company. You will have experience in managing a P&L, driving sales & marketing activities, leading & motivating a team and managing high level industry relationships.

CREATE THE BEST CUSTOMER SERVICE TEAM

CUSTOMER SERVICE MANAGER

MELBOURNE – SALARY PKG OTE \$100K

Managing a group of around 10 staff you will be responsible for ensuring daily KPIs are met with respect to call/email volume and customer satisfaction. You will be able to develop and grow the quality of the contact area so that the company becomes a market leader. As a strong leader you'll implement change and ensure staff is equipped with all necessary technologies and tools to deliver outstanding service.

FOR THE LOVE OF TRAVEL AND YOUR CAREER

NATIONAL SALES MANAGER

SYDNEY – SALARY PACKAGE TO \$85K

To fulfill your passion for travel and sales management, join a dynamic & growing travel wholesaler and a team who share your passion and crave your leadership! You will be leading & motivating a team of talented BDM's, managing key industry relationships, developing trade incentives and measuring the effectiveness of the sales & marketing strategy. This is a high profile role for a talented Sales Manager.

PRODUCT MARKETING – THIS IS A CRUISEY JOB

PRODUCT EXECUTIVE

SYDNEY – SALARY PACKAGE TO \$60K

If you have great cruise product knowledge and experience in a Product contracting or coordinator role here's your chance to specialize within a growing wholesaler. You'll have the ability to build strong relationships with all of the operators, accessing the best specials and packaging them up for distribution to the agencies. You'll work quickly and accurately and have a great passion for the product.

CORPORATE SALES – HOT BRAND, HUGE REWARDS

CORPORATE BUSINESS DEVELOPMENT MANAGER

SYDNEY & PERTH – SALARY PACKAGE OTE \$100K+

Can you articulate your success and passion for sales and quantify your achievements in winning new business? If you're a talented, fearless, energetic and self-motivated BDM this world renowned agency will support you with leading products & services and a team of people that will ensure your success. Its easy selling with a great name behind you, and you'll be rewarded with a top salary & incentives.

CRUISE-A-HOLICS TAKE YOUR PICK!

SALES MANAGERS / SALES EXECUTIVES

SYDNEY – SALARY PACKAGES TO \$90K AVAILABLE

Work in the most dynamic sector of the travel industry and with luxury product that will tantalize the senses and stimulate your career. You'll need a passion and knowledge of cruise product and proven experience in on-the-road sales. The ability to frequently travel and manage key relationships with a portfolio of clients is essential. You'll be a professional, well presented individual who can show their success in a sales role.

SLIP INTO THE ON LINE SPACE

HOTEL ACCOUNT MANAGER

SYDNEY – SALARY PACKAGE OTE \$75K

This exciting role is available now for someone with sales, account management or contracting experience. You'll have experience in building partnerships across NSW (regional travel required) and negotiating with hotels to grow the business and increase revenue. If you're a flexible and reliable person who can work both autonomously and within a team this is your chance to join a growing international company.

CONTACT YOUR DEDICATED EXECUTIVE RECRUITMENT TEAM

Adriana D'Angelis

NATIONAL

Ph: 02 9231 1299

Linda Green

NSW & ACT

Ph: 02 9231 2825

Kate Dalrymple

QLD & NT

Ph: 07 3229 9600

Kathryn Membery

VIC, SA, WA

Ph: 03 9670 2577

OR EMAIL YOUR APPLICATION TO executive@aaappointments.com.au

FOR MORE GREAT EXECUTIVE VACANCIES VISIT www.aaappointments.com

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**SECOND PERSON SAVES 60% AT SELECTED CLUB MED RESORTS*
AVAILABILITY FOR UPCOMING EASTER SCHOOL HOLIDAYS!!**

- ✓ Airfares, transfers and taxes
- ✓ Full board throughout the day
- ✓ Open bar and snacking service
- ✓ Twin Share Superior accommodation with the option to upgrade to a Deluxe or Suite[^]
- ✓ A range of sports and activities with expert tuition
- ✓ Daily and nightly entertainment
- ✓ Kid's Club facilities (4 to 13 years) at selected Resorts
- ✓ Prime exotic beachfront locations
- ✓ Spa, massage and beauty treatments[^]



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*Terms and Conditions apply [^]At extra cost



Adventures Brochure Out Now!

Qantas Holidays is excited to announce that our new and exciting 2010 Adventures Brochure has been released.



"For your next holiday why not take an adventure tour to explore one of your favourite destinations. These tours will take you off the beaten track to explore some fantastic sights, unlock some hidden secrets and get you acquainted with the local culture"

Qantas Holidays is excited to announce the release of our 2010 Adventures brochure (for travel 1 March - 31 December 2010) incorporating a large selection of

- ✓ Extended Touring
- ✓ Hotels
- ✓ Sightseeing and Day Tours
- ✓ Transfers and much more!

Product Range

Qantas Holidays offers a huge selection of touring options throughout Asia, Europe, Middle East, South America and Africa. Our range will suit any budget throughout any region within the Adventures Range. Make sure you check out our latest offers available on easyway.

ADVENTURES ON SALE: OFFER ENDS 22 MARCH 2010

15% off

Essence of China (Southbound) - 21 Days
Road to Angkor (Eastbound) - 9 Days
Great Indochina Loop - 29 Days

10% off

these and other tours featured in the Brochure (excludes Urban Adventures & Special Groups)

Tap into Thailand - 8 Days
The Best of Vietnam & Cambodia - 18 Days
East Indies Explorer - 15 Days
Circle Malaysia - 14 Days
Food Lovers Japan - 14 Days
Rajasthan Experience - 15 Days
Delhi to Kathmandu - 15 Days
Classic Europe - 15 Days
Colours of Morocco - 15 Days
Egypt Experience - 12 Days
Inca Trail - 8 Days
Kruger Adventure Trip - 4 Days



7 WONDERS

7 CONTINENTS, 7 WEEKS

Ice Wonders of Antarctica

Issue any Qantas Airways
tickets between 15 and 21 March 2010
for your chance to win a
Business Class New Years Eve
flight over Antarctica for
you and a friend!



The Week 5 prize is a 2 Business Class Premium New Years Eve 2010 flight over The Antarctic (including taxes) from the winner's closest national airport flying Qantas over the Antarctic. Winners and their companions must travel together on all prize flights.



Terms and Conditions

Valid for any Qantas Sales ticketed via Air Tickets or via SmartTickets Online between 15 February and 04 April 2010 for departures on Qantas on or before 30 June 2010. The prize winners will come from the agencies which have the greatest growth each week during the promotion period of 15 February to 04 April 2010 and have issued a minimum of \$8,000 in net ticketed sales on Qantas via Air Tickets or SmartTickets Online. A minimum of 10% growth in Qantas sales versus the same period last year is required. One prize winner will be selected across the Stella Group each week and will win that week's 7 WONDERS prize. Winners will be notified at the conclusion of the promotion. The prizes must be utilised by an international travel consultant (and their partner of choice) employed full-time by the winning travel agencies. Prizes are non refundable, and cannot be exchanged for cash. All travel is subject to embargoes and availability. Travel Insurance, Visas and any FBT implications are the responsibility of the winning consultant. Stella Travel Services and Qantas Airways reserve the right to withdraw or change the conditions of the promotion at any time.