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Travel Daily AU

First with the news

Tue 16 Mar 10

Page 1

EDITORS: Bruce Piper and Guy Dundas
E-mail: info@traveldaily.com.au Ph: 1300 799 220

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Six hours to Micronesia

AUSTRALIAN travel agents have a new product to sell for the upcoming Easter and school holiday periods, with the long-awaited news that Palau-based Pacificflier.com will commence operations to Brisbane on 31 Mar.

The carrier, which is represented here by Travellers Air Services, was initially mooted last year (TD 21 Aug 09) but stalled (TD 18 Jan after objections from rivals.

"Amazing launch specials for

both the travel trade and consumer markets" include holiday packages leading in at \$999pp incl flights and four nights in Guam, with the charter flights scheduled with the full backing of the government of Palau.

The carrier said its destinations offer crystal clear waters and immaculate beaches within six hours flying time - more information on 1300 220 757.

Arabian release

VIVA! Holidays has released its 2010-11 Arabian Peninsula brochure, in conjunction with airline partners Emirates and Etihad - details on page ten.

SAG sales exec

SYDNEY Attractions Group is today advertising for a sales executive for its Sydney Tower, Wildlife World and Aquarium attractions - see page 11.

New AA website

AA APPOINTMENTS has today launched a new website, in the lead-up to their 11th birthday, and will be awarding one lucky candidate who registers online with a \$500 Myer gift card - p9.

Today's Travel Daily

Travel Daily today has seven pages of news and photos, plus full pages from:

- TMS Asia Pacific
- AA Appointments
- VIVA! Holidays
- Sydney Attractions Group job
- Air France-KLM

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Tue 16 Mar 10

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Walshe revenue slides

THE Walshe Group has seen turnover fall 13.5% over the six months to 31 Dec compared to the previous year, with consistent passenger volumes but a lower yield as carriers the firm represents reduced fares.

Parent company, NZ-listed Southern Travel released its half yearly results today, with ceo Jacqui Walshe saying the representation business is "encouraged by invitations to participate in a number of up and coming new tenders" - following the company's recent appointment to represent LAN in Singapore.

Overall Southern Travel reported a net loss of NZ\$538,000

NRL tipping winner

CONGRATULATIONS to Debbie Riesinger of Travelworld Penhurst in Sydney who was the round 1 winner of *Travel Daily's* NRL footy tipping competition.

She's won a fabulous Captain Cook dinner cruise on Sydney Harbour and is one step closer to the grand prize of a trip to Malaysia courtesy of Parkroyal Hotels and AirAsia, second prize of Emirates flights to Dubai.

Don't forget to get your tips in for round 2 - and AFL fans can still register for the upcoming season at afl.traveldaily.com.au.

for the six months, with the result hit by the impact of swine flu on the Japanese inbound market and unfavourable foreign exchange movements.

In fact revenue in the Southern Travelnet Japan business is down 38% and a noticeable improvement isn't expected at this stage as travel has been deferred to other markets or the new financial year.

Walshe said the company will undertake a strategic review of the inbound operations to look at alternatives including asset disposal, corporate sales or a merger to maximise returns.

TAAP goes fee free

EXPEDIA'S Travel Agent Affiliate Program (*TD* 01 Mar) will also follow the new no-fee cancellation and amendment policy announced by Expedia.com.au yesterday.

Sales director Stuart Udy said the move means agents using the TAAP can not only be confident that they're getting the best price possible, but if a client's itinerary changes there are no fees applicable for amending or even cancelling the trip.

Udy said agents continue to sign up for the program which offers "access to the best online rates and availability worldwide" - see www.expediaaccess.com/au.



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Window Seat

WEBJET ceo David Clarke has magnanimously congratulated Expedia on its announcement that clients will no longer be charged change or cancellation fees (*TD* yesterday).

However he was also quick to point out that "Webjet, uniquely among online operators, has a full online change capability which doesn't cost a cent."

"The difference of course with Webjet is you don't have to sit in a phone queue," he said.

A WA taxi driver will carry 22 passengers on a 6500km ride to Western Australia's top 11 tourist sites, after being voted the state's favourite cabbie in Tourism Western Australia's "Extraordinary Taxi Ride" competition (*TD* 08 Feb).

Doug Slater from Bunbury will receive a "fare" of a cool \$25,000 in cash after getting almost 45% of the votes on the special campaign website theextraordinarytaxiride.com.au.

PARTICIPANTS on the Abu Dhabi Tourist Authority Mega Famil yesterday toured the Yas Marina Formula 1 racing circuit - including a visit to the high tech Race Control Tower (*see p6*).

48 screens linked to cameras strategically placed around the track keep race officials updated with what's happening on every bend - but *TD* noticed that during downtime it's still possible to enjoy a relaxing game of solitaire (below).



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Travel Daily AU

First with the news

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Airline of
the Year 2009
TTG Travel Awards 2009

QATAR
AIRWAYS القطرية

Travel Daily AU

First with the news
on location in
Abu Dhabi

Today's issue of **TD** is coming to
you from Abu Dhabi, courtesy of
Abu Dhabi Tourism Authority

YAS Island in Abu Dhabi is quickly
becoming recognised as the action
and adventure centre of the UAE's
capital.

The destination is situated
midway between Abu Dhabi and
Dubai and will feature theme parks,
world-class hotels, golf courses,
mega shopping centres,
apartments, villas and more.

Already established here is the
Yas Marina Circuit, a brand new
Formula 1 race track which
debuted late last year for the F1
Etihad Airways Grand Prix (see p6).

The island is also home to the
very first Ferrari World Abu Dhabi
theme park, which is expected to
be open ahead of this year's F1
race - see tomorrow's **TD** for more.

Other exciting developments for
Yas Island include a Warner Bros.
theme park and the Yas Water Park.

Yas will also feature six marinas,
one of which is located on the
actual Formula 1 race track.

A number of accom options have
already opened up on the island,
including the 5-star Yas Hotel
which sits alongside the F1 track
and even features a walkway with
a bar over the top of the circuit.

Yas Hotel is about 10 mins on a
10 lane freeway from Abu Dhabi
Airport, and about 25 mins from the
centre of town.

The property offers 499 room and
suite options, including deluxe,
marina deluxe and exec rooms, in
addition to spacious suites.

Guests can enjoy the hotel's eight
restaurants, state-of-the-art gym
with sauna, steam rooms and
swimming pool, as well as a 10
treatment room spa facility.

Also nearby, but off the F1 race
circuit (so cheaper) are the Crown
Plaza, Park Inn and Rotana hotels.
See www.traveldaily.com.au.

Princess e-docs

PRINCESS Cruises has
introduced electronic pre-cruise
documentation for its Australian
and NZ cruises, with digital
documents issued from today for
all passengers booked on cruises
departing from 14 May 2010.

The move was foreshadowed by
Carnival UK ceo David Dingle
earlier this year (**TD** 29 Jan), with
the e-documentation including a
series of emails which are
automatically sent directly to
passengers once they pay their
deposit, as well as two weeks
before final payment and 45 and
15 days prior to sailing.

The cruise personaliser feature
on www.princess.com will also
allow passengers to access
personalised luggage tags and a
"shore excursion e-book".

Complete Cruise Solution
director of sales, Don Clark, said
the pre-cruise move would
"enhance the service we offer
these passengers as well as travel
agents," and urged consultants to
ensure that clients register their
email address via the cruise
personaliser on the Princess site.

Eager travellers will also be
able to download a new
'Countdown Connection' widget
to their computer desktop, which
automatically displays the days
until their cruise departs.

See www.princess.com.

No hot meals on BA strike flights

BRITISH Airways has confirmed
it will operate its flights between
London and Sydney as scheduled
over the first cabin crew strike
period 20-22 Mar - but it won't be
serving hot meals on any flights
during the planned walkout.

The carrier plans to operate as
many services as possible during
the seven days of industrial
action on 20-22 and 27-30 Mar.

The "simplified onboard
service" will enable flights to
operate with lower than normal
levels of cabin crew on board,
while still remaining at or above
the levels required by the UK's
Civil Aviation Authority.

On flights under 9 hours a meal
will be served, with snacks and
savory items available from the
galley at any time during the
flight, while on flights over 9
hours a meal will be served with
snacks available later in the flight.

Child meals and duty free
service will not be available, but
the usual range of hot and cold
drinks will be offered.

SriLankan EY pact

TRAVEL agent GDS is showing
the SriLankan Airlines 'UL' code
on a range of Etihad services
between Abu Dhabi and the USA.

Currently UL is displayed as
codesharing on EY151 to Chicago
and EY101 to New York.

Extra catering will be provided
in both departure and arrivals
lounges for eligible passengers.

BA plans to operate all of its
flights from London City Airport,
including long-haul flights to New
York, as well as all long-haul
services from London Gatwick and
many from Heathrow too.

Regional commercial manager,
Nicole Backo, said the carrier was
"committed to the Australian
market and will continue to do
everything we can to protect our
customers' travel plans and
minimise disruption."

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FINNAIR



Life's a laugh with MTA



ABOUT 130 Mobile Travel Agents consultants attended the MTA combined tenth birthday and conference on the Gold Coast last month (TD 18 Feb).

As well as a variety of business sessions and networking functions, the group was inspired by special guest speaker Michael Milton, who overcame losing a leg to cancer at the age of nine to become a champion Australian winter Paralympian.

The conference also saw MD Roy Merricks announce the rollout of new "state of the art front-end solutions for home working consultants," while the gala dinner on the Sat evening saw 36 agents recognised for having been with the company for between 5 and 10 years.

Pictured above enjoying the weekend are, back row from left:

Theonie, Liz, Katy, Jenny, Nicole, Beate and Ben, with Leonie and Jo in front.

Of course there was also a great big tenth birthday cake, while a highlight of the gala dinner was when MTA's gm Andrew Challinor resurrected a 'post KFC' Elvis (below) and brought the house down.



What a hunk of burning MTA love!

A very fast train

A NEW 1318km high-speed railway link between Beijing and Shanghai is set to open in 2011 - a whole year ahead of schedule.

The US\$35 billion project will see travel time between the Chinese cities slashed from the current 10 hours to just four, and an estimated 80 million people are expected to use the new service once it launches.

Magical Monaco

THE President of the Monaco Government Tourist & Convention Authority, Michael Bouquier, is visiting Australia this week, with the move following the recent opening of Monaco's newest international representative office in Sydney (TD 19 Feb).

Bouquier has identified Australia as an emerging target market for the small European principality, with this visit kicking off a range of activities planned for the rest of the year.

He will today speak at a French Tourist Board event at the Sydney Opera House, presenting the highlights of the small European principality for both leisure and MICE travellers.

During his visit Bouquier will also launch the exclusive 'Monaco Private Label' concept - custom Monaco holidays combining private shopping tours with experiences such as helicopter transfers, Mediterranean yachting and Michelin-starred restaurants.

See www.visitmonaco.com.

Kick a goal with EK

EMIRATES is inviting agents to become authorised sellers of 2010 FIFA World Cup packages, which are offering a healthy 15% rate of commission.

There's a range of flexible packages available, allowing clients to mix and match various combinations of flights, transfers, accommodation and match tickets for the games.

Clients who book a 'team-specific package' between 04 Mar and 15 Apr will receive a free match ticket and there are also discounts for group bookings - info fifasalesausnz@emirates.com.



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You've read their travel blog, now see their journey in full! To celebrate the release of 'Same Same, But Different' starring travel's dynamic duo, The Two Tims, Contiki Holidays and Travel Daily are giving one lucky subscriber the chance to win a place on Contiki's 14-day **Asian Adventure** (land only), the same tour the Tims took. On this tour you'll see, smell, touch and experience the authentic Asian lifestyle as you travel through Thailand, Laos and Cambodia. To enter, simply watch 'Same Same, but Different', answer the daily questions for the week and tell us in 25 words or less what's your ultimate Asian experience and why?

CLICK HERE TO VIEW VIDEO

Email your answer to - twotimscomp@traveldaily.com.au

DAY 2 - Name three of the transport modes used on Tim & Tim's Contiki tour.

[Click here for T&C's.](#)



New Lilianfels mgr

LILIANFELS Blue Mountains Resort & Spa has appointed Lindy McGuire as its new Sales and Marketing Manager, moving from her previous role as regional dr of sales for Orient-Express.

EDITORS: Bruce Piper and Guy Dundas
E-mail: info@traveldaily.com.au

QR agent seminars

QATAR Airways will next week hold another series of industry briefing sessions in Melbourne, providing a full background on the carrier's product now that it's been operating its MEL flights for just over three months.

The breakfast sessions will be held on Tue 23 and Wed 24 Mar at the InterContinental Melbourne The Rialto Hotel, highlighting points of difference and QR's recent investments into the Melbourne community, including its sponsorship of the Melbourne Food & Wine Festival.

To register for the events email melrspv@au.qatarairways.com.

Fiji cyclone puffs out

TOURISM operators in Fiji are set to begin the cleanup after Cyclone Tomas tracks to the south and east away from the country's main commercial and tourist areas of Viti Levu, the Mamanuca and Yasawa islands.

Flights to Nadi will resume today and most resorts have escaped with minimal damage.

NZ domestic boost

AIR New Zealand has announced a significant increase in domestic capacity, after achieving its highest ever load factor on record in Jan this year.

The extra seats will help deal with demand generated by a planned program of events including the Rugby World Cup.

Getting set for Marina

OCEANIA Cruises last night hosted an event to showcase its newest vessel, the *Marina*, to Sydney travel agents.

The cruise line's Senior International Director of Sales, Julie Rose, told *TD* that *Marina's* maiden voyage departing 18 Jan 2011 from Barcelona is already sold out, with strong demand for the following cruises too.

She said the newbuild features the very best of everything and was "created for the passengers," with larger cabins, staterooms, and bathrooms, 'creating an at home feel'.

Design features incorporated feedback from past passengers, travel agent partners and crew from Oceania's other cruise liners the *Nautica*, *Insignia* and *Regatta* while senior executives were also very hands on in the process of building the ship, with ceo Frank Del Rio and president Bob Binder both having the very hands-on job of travelling the world to handpick furniture and materials.

Onboard cuisine is also very important, with Oceania saying last night that 90% of passengers remember the food over everything else when they are talking about their holiday.

Some cruise lines only spend an average of \$9 per day per passenger on raw ingredients to feed them for breakfast, lunch and dinner, but on the *Marina* the figure is \$45 per person per day spent on the best ingredients.

The *Marina* has added an additional six restaurants where your clients can dine at any time, never have to wear tuxedos or evening gowns or be charged an additional service fee.

Julie Rose is pictured above with Craig Owens, Oceania Cruises national sales manager.



HA looking at Aussie expansion

HAWAIIAN Airlines has confirmed that Australia is "among the markets being assessed for additional services" as the airline expands its fleet.

HA ceo Mark Dunkerley was in Sydney yesterday to meet with a number of key industry partners, in the lead-up to a "significant new phase of growth for the airline" which kicks off next month with the arrival of the first of up to 27 new planes.

Two new Airbus A330-200s will initially fly between Honolulu and Los Angeles, with the carrier having also applied for rights to operate double daily services to Tokyo Haneda from Oct.

Further growth includes up to 15 A330s and then the future delivery of 12 longer range A350s to join the fleet from 2017.

Dunkerley said HA was looking to both Asia and North America for future growth.

The high Australian dollar is seeing the local market is performing strongly, he said, with the Sydney route also likely to see the "early introduction of some services with the new A330s."

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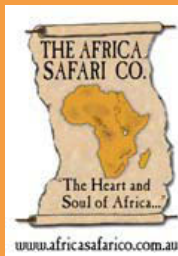
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Yas we love AUH Grand Prix



ABOVE: Holiday makers bound for the United Arab Emirates capital who may miss the chance to experience the Formula 1 Etihad Airways Abu Dhabi Grand Prix first hand, can now taste the event following the launch of the Yas Marina Circuit Venue Tour.

The tour includes visits to the YMC's largest grandstand, the state-of-the-art Race Control Centre, a birdseye view of the starting grid, finishing line and the victory dias.

There's also a stop at one of the F1 Team Villas and the chance to see the Pit Garages, along with a walk along some of the actual race track.

The tour is priced at AED120 for adults and AED60 for children 14 years and under - for bookings see www.yasmarinacircuit.com.

Pictured here celebrating their win on the Abu Dhabi Tourism Authority Mega Fam are a few of

CO meal charges

CONTINENTAL Airlines has announced it will begin selling meals in economy class on most of its flights within the US and Canada, ending its stance as the only US legacy carrier not to charge for food on board.



the lucky agents and wholesalers, along with ADTA's country manager Claire Davies and trade promotion & media executive Lauren Penfold (centre), along with Abu Dhabi Motorsports Management tour coordinator Salua Daghay.

Inset - one of the sights when visiting the Media Centre is this date palm, made entirely of used F1 racing tyres.

WIN A LUXURY WEEKEND IN MANILA

One of the most technologically advanced aircraft to hit the skies now joins PAL's impressive fleet of wide-body aircraft. The Boeing 777-300ER is now servicing Sydney and Melbourne.

To celebrate the B777-300ER arrival and the launch of twice weekly flights from Brisbane to Manila, Philippine Airlines is giving six *Travel Daily* readers a chance to win a luxury weekend in Manila over the next two weeks.

Flying Mabuhay Business Class return on the B777-300ER to Manila and staying two nights at the Shangri-la Makati Hotel including daily breakfast, all transfers, dinners and a luxury spa treatment you will be pampered for the whole weekend!



To be one of the lucky six people to win this fabulous prize, all you need to do is answer the eight questions and send your photo caption entry in at the end of each week to: palcomp@traveldaily.com.au

Q2: What is the special feature of Mabuhay Business Class?

[CLICK HERE FOR TERMS & CONDITIONS](#)



Philippine Airlines



British tourism boom

VISITBRITAIN has released new research which forecasts that tourism will be one of the UK's best performing sectors over the next ten years.

The industry's "value added contribution to the economy" is expected to grow at 3.5% a year - meaning tourism will increase faster than manufacturing, retail, utilities, and communications.

Part of the strong prediction is due to the weak pound making Britain good value for overseas visitors as well as encouraging UK residents to holiday at home.

The independent analysis conducted by Deloitte and Oxford Economics confirms that British tourism is worth a whopping £115 billion and employs more than 2.6 million people making it the UK's fifth biggest industry.

Celebrity 'no sail'

THE US Centers for Disease Control and Prevention has issued a "no sail" recommendation for the *Celebrity Mercury* after three consecutive cruises were hit by outbreaks of gastric illness.

The vessel operates Caribbean cruises out of Charleston in the US, with almost 25% of pax falling ill on the Feb 15-26 sailing, 10% on the next cruise and then almost 19% on the current voyage - with the ship thoroughly sanitised between each sailing.

CNN said the CDC says the ship shouldn't sail for at least four days on its return so there can be a more detailed investigation.

EY Travelport deal

ETIHAD Airways has signed a new five year agreement with Travelport, giving Galileo and Worldspan agents access to the carrier's full published inventory.

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Win a luxury trip to Abu Dhabi

Abu Dhabi Tourism Authority is giving one Travel Daily reader and their guest the chance to visit and experience the rich culture and hospitality of this charming Arabian Gulf emirate.

Beautiful weather, pristine beaches, captivating oases, dramatic desertscapes, vibrant city life and centuries-old culture and traditions come together in Abu Dhabi to create an experience like no other.

Your luxurious prize will include: Return economy flights to Abu Dhabi (ex Sydney, Melbourne or Brisbane), 4 nights accommodation at the 5* beachfront Fairmont Bab Al Bahr, Arabian Adventures City Spectacular Tour, Sundowner Dune Safari and return airport transfers.

For the month of March, simply answer our daily question correctly and this intriguing Arabian holiday for two could be yours.

Send your daily answers to trade@abudhabitourism.com.au.

The deadline for all answers is 12:00pm Thursday 1st April 2010.

Full terms & conditions available at www.traveldaily.com.au

Q-2. Name Etihad Airways customer loyalty programme?



visitabudhabi.ae

GC games bid

THE Queensland govt says it's planning to spend up to \$18m bidding for the Gold Coast to host the Commonwealth Games in 2018, with a successful bid set to boost tourism and create up to 30,000 jobs for the state.

Gary and his movie mates



ABOVE: V Australia's sales development manager Gary Manuel (centre) was spotted recently in Melbourne on the set of a new Aussie film production called *Face to Face*.

Directed by US-based Aussie

director Michael Rymer, the movie stars some of our top acting talent including Matthew Newton (left) and Vince Colosimo, who both flew with V Australia from Los Angeles for the start of the production.

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Minimum Pre-requisites:

- **Must have retail travel consultant experience!**
- Higher School Certificate
- Travel industry experience in a retail call centre environment.
- GDS Trained
- Well-travelled, can speak with customers from first hand experiences
- SAM (Calypso would also be an advantage.)

Core Competencies

- Well developed written and verbal communication skills
- Superior customer service skills
- Comfort with computers and speed on keyboard
- Team player
- Sales orientation
- Attention to detail
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Please submit a brief resume detailing travel work experience and how you meet the above criteria to jobs@tlholdings.com.au.

TA business push

TOURISM Australia is this week hosting 29 Australian convention bureaux and industry partners at the Team Australia Business Events Educational (TABEE) in Beijing, as a "core part of its push into the Asian business events market" this year.

The joint marketing initiative with industry is this year themed "Take your thinking to a whole new place".

easyJet number 1

BRITISH low-cost carrier easyJet is claiming to be the UK's largest airline, after passenger statistics released by the Civil Aviation Authority showed that it carried more passengers at UK airports than any other carrier.

In 2009 28,147,268 passengers flew with easyJet through UK airports - just slightly ahead of Irish budget rival Ryanair at 28,095,201.

easyJet said British Airways was the third largest UK airline with its figure coming in at just over 26 million passengers through UK airports - but this figure was adjusted to "reflect journeys made by transfer passengers".

Founded 15 years ago with just two planes, easyJet now operates a fleet of nearly 200 aircraft on 500 routes across 29 countries.

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Hot Jobs - March 2010

Corporate Travel Consultant – Sabre & Tramada Required – Sydney CBD

- **Up to \$60k plus super plus incentives**
- **Boutique Office, great management**

Due to growing accounts this fantastic, boutique corporate travel company in the city are looking for an experienced international corporate consultant to come on board. You will be managing your own clients in an account management style of role, building and nurturing the relationships whilst booking & looking after all aspects of domestic and international travel needs.

Contact Sharon Moss, Karen McGrath T: **02 9231 6444** E: sharon@tmsap.com or [apply online now!](#)

VIP LEISURE CONSULTANT, Sydney CBD

- **Excellent company perks**
- **5 weeks annual leave**
- **Salary to \$65k**

Our client, a leading Travel Company in Sydney CBD, is looking for senior leisure consultants to look after travellers who know what they want, and who want the best. You will be booking 6 star hotels, first & business class airline travel, outstanding cruises and tours that will blow your mind.

Contact Sally Matheson T: **02 9231 6444** E: sallym@tmsap.com

Retail Travel Consultant, South Yarra & Carnegie

- **Minimum 3 years Travel Experience**
- **High end leisure**
- **\$40k + super + commission**

Our client is looking for a 2 x full time retail/leisure travel consultants to join their teams in either South Yarra or Carnegie. Fabulous offices where you will be dealing mostly with high end repeat clientele and referrals so you can spend your time selling to a fab client base.

Contact Sally Matheson T: **02 9231 6444** E: sallym@tmsap.com or [apply online now!](#)

Retail Travel Consultant – Northern Beaches

- **Brilliant team & office environment**
- **Well respected and valued agency**

Are you tired of being just a number in your role? This awesome travel agency on the Northern Beaches are looking for an exceptional retail travel consultant to join their busy team. • Excellent base salary. If you have consulted for a minimum of 2 yrs and want to be part of a happy, high achieving team - please call me today.

Contact Sharon Moss T: **02 9231 6444** E: sharon@tmsap.com or [apply online now!](#)

Team Leader – Tour Operator

- **Manage Team**
- **Negotiate with suppliers**

You will be responsible for coordinating the operation of this highly successful tour company. Working closely with contractors and using your creative skills to ensure smooth sailing when problems arise, you will be the manager of this operation. This is truly an exciting, rare and unique role which we don't see become available to often!!

Contact Sally Matheson T: **02 9231 6444** E: sallym@tmsap.com or [apply online now!](#)

Australian Travel Specialist - Brisbane

- **Famils, travel perks and incentives – social & supportive team**
- **Ongoing training and career development – earn what you deserve**

Award winning global wholesale travel company seeks a sales savvy travel consultant! Interviewing now!

Contact Anna Mayze T: **07 3262 8760** E: anna@tmsap.com or [apply online now!](#)

Super salary, super commission, super position!!!! Gold Coast

- **Successful, friendly and driven travel team – easy to make commission as company is thriving**
- **Exceptional working conditions – incentives, famils, product training and travel perks!**

Immediate start required – Interviewing now....don't miss this opportunity!

Contact Anna Mayze T: **07 3262 8760** E: anna@tmsap.com or [apply online now!](#)

Reservations Consultant – Sydney CBD

- **Minimum 12 months experience**
- **Great Incentives**

This well known Wholesaler is looking for 2 new members to join their rapidly growing team. Your days will be varied dealing with direct passengers and agents selling China & South East Asia. To be successful you must be passionate about the area and have a bubbly "can do" attitude.

Contact Karen McGrath T: **02 9231 6444** E: karen.mcgrath@tmsap.com or [apply online now!](#)

Concierge Travel Consultant, Sydney CBD

- **Manage the needs of their VIP Clients**
- **Booking anything and everything**
- **Luxury items to fancy restaurants**

Manage the needs of their VIP Clients. You will be pulling out everything you have to organise and book the requests from these clients. These requests can vary from as simply as a bunch of flowers to finding where they may be able to purchase something as obscure as a rare toy for their children. NO DAY WILL BE THE SAME

Contact Sally Matheson T: **02 9231 6444** E: sallym@tmsap.com or [apply online now!](#)

Account Manager, Bondi Junction

- **Young, dynamic team**
- **Great offices**
- **40k + super + incentives**

If you are looking for a step in Sales Account Management this could you the role for you. Join this young, dynamic online team developing relationships and servicing existing clients. This is a forward thinking company who believes their staff are their greatest asset. If you want to be recognised for your work and love variety do not hesitate in sending your resume today.

Contact Karen McGrath T: **02 9231 6444** E: karen.mcgrath@tmsap.com or [apply online now!](#)

Calling all European Travel Consultant Specialists – CBD

- **Up to \$52k plus super**
- **Busy and vibrant atmosphere**

Do you love selling Europe as a travel destination? if so - here is your perfect role. We are looking for 2 retail travel consultants to work on an event based role whereby you will be booking groups and FIT's going to Europe.

Contact Sharon Moss T: **02 9231 6444** E: sharon@tmsap.com or [apply online now!](#)

Leisure Consultant, Upper North Shore

- **Minimum 5 years Travel experience**
- **Knowledge of Galileo & Crosscheck**
- **Great destination knowledge**

This well respected Travel Agency is looking for an experienced consultant to join their busy team. Great destination knowledge, attention to detail are the skills you need to secure this role. Part time applications will be considered for the right applicant.

Contact Karen McGrath T: **02 9231 6444** E: karen.mcgrath@tmsap.com or [apply online now!](#)

International Leisure Consultants - Brisbane

- **Famils, travel perks and incentives – exotic and intricate itineraries**
- **Strong repeat clientele – supportive team environment!**

Join this dynamic, supportive and award winning agency that thrives on delivering exceptional travel services for their clients. Realistic sales targets and a busy agency means you will earn exceptional commission. Don't wait, interviewing now!

Contact Anna Mayze T: **07 3262 8760** E: anna@tmsap.com or [apply online now!](#)

Retail consulting – thriving agency - 15 minutes from CBD - Brisbane

- **Fun and social culture – excellent famils, travel perks and incentives**
- **Ongoing training and career development**

Join this dynamic, supportive and award winning agency that thrives on delivering exceptional travel services for their clients. Realistic sales targets and a busy agency means you will earn exceptional commission. Don't wait, interviewing now!

Contact Anna Mayze T: **07 3262 8760** E: anna@tmsap.com or [apply online now!](#)

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BRISBANE – 13/97 Creek St – (07) 3229 9600 – employment@aaappointments.com.au
ADELAIDE & PERTH – (03) 9670 2577 – recruitsa@aaappointments.com.au & recruitwa@aaappointments.com.au

WHEN YOU JOIN AA – YOU BECOME FAMILY!

TRAVEL RECRUITMENT CONSULTANT
SYDNEY BASED

SALARY PACKAGE CIRCA \$70K + BONUSES

Due to an amazing increase in client demand, we are now in need of a top travel consultant to make the switch and join our perms division in Sydney. As part of our fun loving team, your role will involve assisting candidates with their career advancement, organising client introductions, nurturing and building key client relationships and confirming job offers.

Your generous salary package will include excellent remuneration, plus the potential to earn top commissions and other great bonuses including exotic annual staff conferences. Essentially, we are looking for a confident, enthusiastic travel professional that enjoys providing the highest level in customer service, working in a close knit team & meeting sales targets.

If you are tired of organising travel itineraries, sick of working late nights and weekends and want to escape the shopping mall environment, this may be the ideal change you have been searching for!
APPLY TODAY!

*** BECOME A CONSULTANT TO THE STARS ***

**CORPORATE CONSULTANT – ENTERTAINMENT INDUSTRY
SYDNEY – SALARY PACKAGE \$55K - \$65K+**

Join a growing travel management company with a focus on groups. You will be specializing in the entertainment industry and will be booking some amazing star journeys. Inbound and outbound, international and domestic you will truly get to bite off as much as you can chew in this fantastic role. You will have excellent fares knowledge with ticketing experience and a minimum 2-3 years industry experience. CRS skills are a must and you will also be able to work autonomously.

A WORLD OF OPPORTUNITY WHOLESALE TRAVEL CONSULTANT PERTH – SALARY FLEXIBLE

Feeling a little stale in your current role? This company is part of a highly successful group of travel organisations with career opportunities available across the globe. If you are an experienced travel consultant with strong international destination knowledge, this is your chance to join this company and open up the door to career progression. CRS skills and a positive, motivated attitude is required.

URGENT – SUPERSTAR CONSULTANTS NEEDED!

RETAIL TRAVEL CONSULTANT x 2

MELBOURNE (INNER) – SALARY PACKAGE TO \$42K

This highly professional office is seeking two experienced, well presented retail travel consultants to join their friendly team. Located in the heart of the CBD, this busy office deals with a wide variety of leisure travel enquiries and the successful candidate will have excellent domestic and international destination knowledge. Extra benefits and discounts are available on top of a generous set salary.

6 MONTH CONTRACTS AVAILABLE – BE QUICK!

DOMESTIC CORPORATE TRAVEL CONSULTANT x 3

MELBOURNE (INNER) – TOP HOURLY RATE

If you are an experienced domestic travel consultant, your chance to get your foot in the door of this award winning company awaits. With a great reputation, excellent work conditions and a friendly team to work with, you'll love every minute of this 6 month contract. There is the potential to go permanent at the end of the 6 months. Strong CRS skills and strong domestic fares knowledge is required. 29th March start.

*** EXCITING NEW ROLE AND OPPORTUNITY***

PRODUCT COORDINATOR

BRISBANE CBD – SALARY PACKAGE \$45K OTE

Are you an expert on fostering and maintaining relationships? Love the South Pacific? This market leader is looking for a product coordinator to join their amazing team. Specialising in South Pacific product you will work closely with product managers in establishing and maintaining contracts along with training consultants of new product and changes. Enjoy great \$\$, career development, discount holidays and much more. Don't miss out - apply now as this role won't last for long.

ENJOY THE FINER THINGS IN LIFE?

LUXURY TRAVEL CONSULTANT

BRISBANE CBD – SALARY PACKAGE \$60K+ OTE

Enjoy the finer things in life? Thrive on arranging detailed and intricate itineraries? Working in this boutique agency will see you arrange luxury travel from boutique river cruising in Europe to sensational safaris in Africa. As you are consulting by appointment only, it would be an advantage to have some repeat client base. Based in the CBD you will enjoy an unbeatable salary and enjoy working Monday to Friday only. Don't miss this fabulous opportunity!



Arabian Peninsula Brochure Out Now!

Viva! Holidays is excited to announce that our new and exciting 2010 - 2011 Arabian Peninsula Brochure has been released.

Viva! Holidays is excited to announce the release of our 2010 - 2011 Arabian Peninsula brochure (for travel 1 April 2010 - 31 March 2011) incorporating a large selection of

- ✓ Hotels
- ✓ Sightseeing
- ✓ Destination Information
- ✓ Transfers

Located in the Southwest of Asia, the Arabian Peninsula is a fascinating and cosmopolitan land. As the fastest growing tourist destination in the world, the United Arab Emirates is renowned for its rich oil reserves, golden desert sands, dazzling beaches, opulent hotels, designer shops and world-class sporting events. Oman, a wonderful addition to any journey to the UAE, is a diverse country boasting pristine landscapes and radiates the beauty and charms of traditional Arabian culture, combined with modern-day practices.

Product Range

Viva! Holidays offers a huge selection of product options including luxury resorts, hotels, tours, transfers and more. Our range will suit any budget throughout the Arabian Peninsula. Make sure you check out our latest offers available on **easyway**.

ARABIAN PENINSULA BROCHURE INCLUDES:

Destinations

Dubai 
Abu Dhabi 
Muscat 

Brochure Features

Destination Highlights
Featured Maps
Great range of product
Sightseeing Tours

Airline Partners

Emirates

70 flights a week to Dubai with onward connections in the Middle East

Etihad Airways

Daily flights to Dubai with onward connections in the Middle East





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AQUARIUM

Sales Executive

Position Objective

To assist the Group Sales Manager in the delivery of sales and profitability through the day to day operational management of the sales department activities.

Reports to: Group Sales Manager

Company: Sydney Attractions Group

Location: Sydney, NSW

Selection Criteria

Key Accountabilities include, but are not limited to:

- Assist members of the domestic and international team to maximise sale opportunities;
- Assist in collation of data preparation of accurate weekly and monthly internal reports;
- Maintain all contact and rates databases in conjunction with front desks;
- Maintain accurate domestic and international sales statistics;
- Process guided tour bookings, and respond to phone enquiries;
- Update relevant parties of new promotions and tickets; and
- Coordinate travel arrangements for the team.

Behavioural Competencies

The successful candidate will need to demonstrate the Village Roadshow Core Competencies (refer to page 2 for definitions).

- **Contributing to the Team**
- **Communication**
- **Customer Focus**
- **Decision Making**
- **Work Standards**
- **Continuous Improvement & Innovation**

The successful applicant also needs to possess the following:

- Minimum Higher School Certificate (tertiary qualification is advantageous);
- Previous experience within a similar sales role;
- Competent in the use of MS Office applications (intermediate or higher);
- Demonstrated ability to meet challenging deadlines;
- Be results focussed, with the ability to work under pressure;
- Exceptional communication and networking skills; and
- Have a high level of energy and professionalism.

Please forward your letter of application, highlighting your ability to satisfy the position's Key Accountabilities and the Selection Criteria, as well as your current resume.

To apply:

Applicants please email gtiver@sydneyattractions.com.au

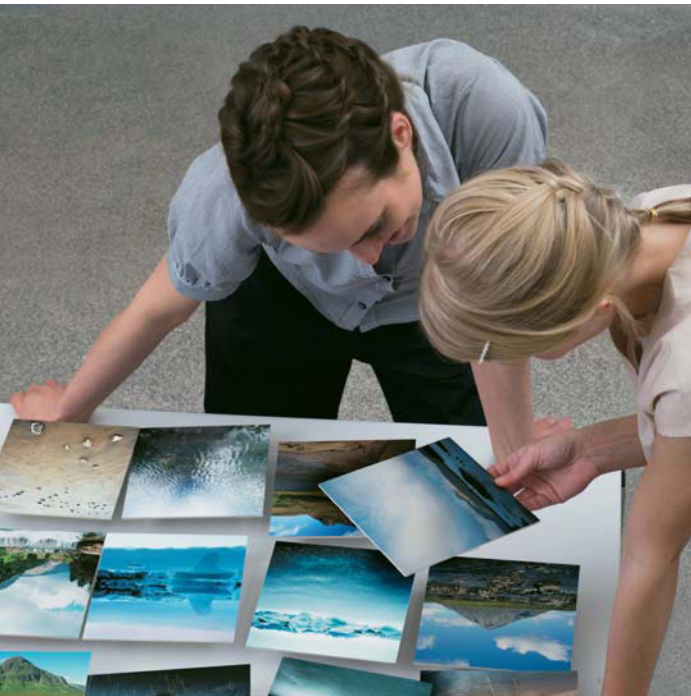
Applications will not be accepted after: **22 March 2010**



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RSVP at **afkl.biz**.

Melbourne	Monday, 22 March "My One and Only"
Brisbane	Tuesday, 23 March "Men Who Stare At Goats"
Sydney	Monday, 29 March "The Last Station"
Perth	Wednesday, 31 March "Crazy Heart"

Visit
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today and register!

*terms and conditions apply