



EDITORS: Bruce Piper and Guy Dundas info@traveldaily.com.au Ph: 1300 799 220



EY AUS lounges

ETIHAD Airways is currently in the process of reviewing locations at Sydney and Melbourne Airports to establish its first dedicated airport lounges in Australia.

Vice president of product for Etihad Airways, Claire Claxton told TD this week at EY's head office in Abu Dhabi that the airline was "trying to find suitable locations" in both capitals.

"Our aspiration is to have a lounge in both cities," she said.

Claxton said Etihad would only be after prime locations at both Kingsford Smith and Tullamarine airports, which offer guests direct runway views and easy access to EY departure gates.

Etihad already has its own lounges in Abu Dhabi and London Heathrow, and by the end of this year plans to open other lounges in Manchester, Dublin and Bangkok.

New York's JFK and Paris are also on the radar for EY lounges.

At the moment, Etihad Airways' First and Business class pax, along with other eligible passengers, are granted access to the Qantas Club Lounge in SYD and MEL under the airline's codeshare agreement.

iTrek campaign cancelled

PRESSURE exerted by travel agents in Australia and the USA has forced the cancellation of the controversial 'The Travel Agent is Dead' marketing campaign undertaken by online insurance provider iTrek (TD 09 Mar).

The company said the "unprecedented hostile response from travel agents" had led to its underwriter, Chartis, withdrawing its support for the competition.

"There has been a biblical overreaction by travel agents...and due to this relentless onslaught we are unable to continue with the campaign," iTrek said.

The competition invited entrants to create short films on the 'agent is dead' theme with a special finalist screening at Sydney's Chauvel Cinema.

This event has now been dropped, but iTrek is still soliciting entries in the comp and is offering a first prize of two tickets to the Dungog Film Festival.

The American Society of Travel Agents thanked iTrek for its "sound decision" in bringing the campaign to an end.

Chartis also underwrites US travel insurance provider Travel Guard, which issued a statement saying the campaign "violates the long-established trust we enjoy with our travel agency partners."

Travel Guard ceo Dean Sivley said his staff had "frequent and regular communications with our colleagues in Australia in an effort to immediately remedy the situation.

iTrek is continuing to reiterate its direct-sell message, saying the opposition from agent groups was because they didn't want the public to know about agents enjoying commissions of around 50%" on travel insurance.

"This will be exposed," the company warned.

Asian experience

CONTIKI TOURS is offering agents the chance to win a place on its 14-day Asian Adventure tour through Thailand, Laos and Cambodia (land only) by answering the daily questions in TD this week.

See page six for more details.

Happy St Patrick's!

TODAY'S TD has a special green front page to help Tourism Ireland celebrate St Patrick's Day.

This year's St Patrick's Day celebrations will see Australia in the spotlight, with the Sydney Opera House one of the iconic global landmarks which will be 'turned green" tonight.

See tomorrow's Travel Daily.

Voyages Rock deal

VOYAGES has launched a two night Ayers Rock package leading in at \$220 per person twin share, with the deal coinciding with Virgin Blue's \$129 launch fare for its new flights to Uluru (TD 08, 10 Mar) - details on page 9.

Voyages has also released industry rates starting at \$66 per person per night, on sale to 31 May for travel to 16 Dec - email travel@voyages.com.au.

Today's *Travel Daily*

Travel Daily today has seven pages of news and photos, plus full pages from: (click)

- AA Appointments
- Voyages Hotels & Resorts
- Sofitel Sydney agent rates

Happy St. Patrick's Day

from all of us at Tourism Ireland ... including St Patrick!

"You don't have to be a saint to become a Shamrock Agent, convert now at www.shamrockagent.com.au"





► Salary: \$55- \$60K + super ► Apply Today!

call or email:ben@inplacerecruitment.com.au

www.inplacerecruitment.com.au

Travel Daily

Wed 17 Mar 10

Page 2

EDITORS: Bruce Piper and Guy Dundas E-mail: info@traveldaily.com.au Ph: 1300 799 220





NEW ZEALAND BROCHURE OUT NOW!



GET ONE FREE



Click to Download FLYER

Call 1300 364 414

www.evergreentours.com.au

ADTA push for travellers

ABU Dhabi Tourism Authority will launch its first ever global marketing campaign this year in a bid to capture a greater number of leisure and business travellers.

The campaign aims to increase the position of Abu Dhabi and will involve a greater trade and consumer brand awareness.

In 2009 Australian hotel guest numbers slipped by 7 percent to 83,901, from 90,066 the year prior as a result of the financial crisis.

Speaking to *Travel Daily* in Abu Dhabi, ADTA's Mohammed Khalfan Al Dhaheri said "Australian has huge potential for growth which is vital for Abu Dhabi to tap."

The Quality & Performance management manager said the 12-month promo will be specific to each market, supported with print collateral and online tools "to increase our marketing leverage."

The objective of the worldwide promo is to "position the emirate as an outstanding, globally recognized tourism destination," targeted towards cultural seekers and business tourism.

Attractions (see pg 4), an ever expanding infrastucture, major developments and world class events will all be used to drum up business to the region.

Highlighting the difference between the UAE emirates of Abu

Dhabi and Dubai, Al Dhaheri said. "we can't compete with Dubai, they are way more adventurous.

"But if you want a destination which offers distinctive cultural and lifestyle attractions, Abu Dhabi is the place to be," he said.

ADTA is targeting a global visitor arrivals figure of 2.3 million pax by the end of 2012.

Hot BA meals on Australian flights

BRITISH Airways this morning has advised that its 747 services operating from London to Sydney during the first phase of the upcoming cabin crew strike 20-22 Mar will offer normal catering, including a full hot meal service.

The Australian flights are an exception, with the carrier's website continuing to advise that only cold meals will be provided on services which operate over the strike period (*TD* yesterday).

Alliance CNS base

ALLIANCE Airlines says it will create a new hub with two Fokker 100 jets at Cairns Airport in May, initially doubling its CNS flights and allowing the carrier to "actively explore further growth opportunities" in Northern Australia and key regional international destinations.



Window Seat

PASSENGERS on board a flight between Miami and Washington DC in the USA were horrified to learn that a 90-minute delay was due to the discovery of an onboard cockroach colony.

TV station W-USA cited a pax on the American Airlines flight who was told by a crew member that about 50 roaches had been discovered "on a curtain between first class and the pilots."

The passenger said she spent the rest of the trip thinking 'how many cockroaches are going to be in my bag when I get out'".

THERE was a bit of unexpected excitement at the annual Crufts dog show in the UK, when proceedings were interrupted by a streaker wearing nothing but

an artfully positioned cat mask.

Fortunately the incident didn't put off Aussie entrant Yogi, who later took out the coveted 'Best in Show' title.







Membership & Event Coordinator

The Australian Tourism Export Council, the peak inbound tourism industry Association seeks a dynamic self-starter for a Membership & Events Co-ordinator role, involving co-ordination of member services, membership recruitment, relationship and database management, event co-ordination and administration. Relevant tertiary qualifications and experience in inbound tourism (minimum 2 years) preferred.

Email Natalie.young@atec.net.au by 23rd March 2010 to apply or to discuss the role. Click here for a position description.

AMSTERDAM on sale with Garuda Indonesia

 $\$4989^*$ pp

* Executive Class return ex PER

ON 1800 019 599

\$1642*pp

* Economy Class return ex PER

Contact Garuda Indonesia on 1300 365 331 for pricing ex SYD /MEL

CONTACT GARUGA INDONESIA ON 1300 365 331 FOR PRICING EX SYD /MEL

EX SYD/MEL/PER for sale until 30 Apr 2010, valid for travel from 01 Jun - 30 Jun 10 incl taxes & subject to currency fluctuations. Seasonal surcharges & conditions apply.



THAI's Worldwide Autumn Sale. Until 18 Apr '10!

Thailand from \$670* **Europe** from **\$1365***

Taxes to be

ww.thaiairways.com.au



Wed 17 Mar 10

Page 3

EDITORS: Bruce Piper and Guy Dundas info@traveldaily.com.au Ph: 1300 799 220

World's 5-star airline. qatarairways.com



Transatlantic LCC

A US carrier called Sun Country Airlines has announced plans to operate seasonal Boeing 737-800 services between the airline's home town of Minneapolis and London Stansted Airport.

Fares on the route are priced from US\$399 one way.

EK BHX lounge

EMIRATES has officially opened its fourth UK airport lounge, with Birmingham (TD 14 Sep 09) joining EK lounges in Manchester, London Heathrow and London Gatwick.

FOR SALE

- # Travel Agency for urgent sale.
- # Inner-west location.
- 28sqm area.
- Perfect size for 1-3 consultants.
- # Suitable for new buyers or expansion.
- \$20k o.n.o.
- # Please contact Kevin on 0414238818

UA Aussie bargain

UNITED Airlines is offering 20% off its flights from the US to Australia, with the special announced as a 'Tware' (Twitter Fare) on the popular social networking site.

The deals are on offer for travel 19 Apr-08 Jun and this morning were available on the San Francisco-Sydney flights from US\$654.20 - about A\$730! - per person return inc taxes.

Kingfisher to DXB

ONEWORLD alliance memberelect Kingfisher Airlines has announced the 24 Apr debut of flights between both Delhi and Mumbai to Dubai and Kathmandu.

Crystal open seating

CRYSTAL Cruises has announced the introduction of 'Open Dining by Reservation' which will debut on its two ships next Jan.

Passengers will still be offered traditional fixed early and late seatings - dubbed "Classic Main" and "Classic Late" - but the new option will also allow reservations for any time between 6.15pm and 9.15pm, with the overall program called Perfect Choice Dining.

Much ado about Monaco!

THERE'S a lot more to Monaco than can be discovered in just a day trip, and the new local office of Monaco tourism aims to encourage Aussies to stay longer and really experience the destination

At a lavish function at the Sydney Opera House yesterday, the head of the tiny European principality's tourism office, Michel Bouquier (pictured right) told TD that the organisation has

set a relatively modest target of doubling the current 3000 Australian hotel arrivals over the next three years.

"Australia is a very important market for Monaco," Bouquier said, with significant potential for growth from the current 1% of arrivals.

The Australian office, run by Aviareps, is Monaco's 11th international

operation.



A key part of Monaco's plans in Australia involves targeting opinionleading 'Ultra-Rich Individuals' who are being offered the Monaco Private Label concept which offers a range of totally exclusive experiences such as private shopping, gastronomy and top shelf tickets at the huge year-round range of Monaco events.

See www.visitmonaco.com.

LEFT: Patrick Benhamou from the French Tourist Bureau is pictured at the Monaco lunch with ch 7's Melissa Doyle.



Technology Support Specialist – **Step Away From Consulting**

Due to business expansion, one of Australia's leading travel management companies requires an Online Support Specialist to join the e-solutions team in our Brisbane office.

In this role you will be responsible for providing a high level of support to our existing clients using our proprietary and third party online solutions.

Day to day duties will vary but will include liaising with clients via email and phone, setting up new technology, providing customer support and resolving issues within desired time lines.

The successful applicant will possess the following skills, knowledge and experience:

- Strong commitment to customer service
- Corporate travel experience, in both traditional and online corporate
- · Excellent verbal and written skills
- Strong documentation skills
- Strong IT skills, particularly GDS knowledge and experience with an OBT
- · Ability to problem solve
- Ability to work well within a team but also be able to work on your own

For details contact Lisa Story - 07 55567222 or lisa.story@worldtravel.com.au.

Travel Agency Manager

An outstanding opportunity is available for a motivated individual ready to take on a challenge as Travel Agency Manager, in Bondi Junction.

We require an experienced Travel Agency Manager to manage all aspects including bookings, ticketing and travel advice for both International and Domestic Travel. Key responsibilities include:

Managing a small team

Liaising with travel partners, including airlines and hotels, to manage bookings and schedules

Dealing with travel enquiries and aiming to meet customer expectations;

Prepare reports and assist in analysing travel trends and spend To be considered for this position you will have:

- A minimum of 10 years knowledge in travel agency
- Experienced in the use of travel systems
- Extensive experience in fares and ticketing

Tertiary Qualified candidates or applicants with previous experience managing an agency with the following skills will be highly regarded:

- Microsoft Office Suite,
- Fare and Ticketing I and II training
- Excellent knowledge of Galileo GDS
- Knowledge of Travelog

You will be an extremely organised, hands-on individual, with high attention to detail. You will also have the ability to take ownership of work and have a proven track record in travel coordination.

If you are interested in joining a team of high achievers working for a fast growing and dynamic company, do not miss this opportunity and send your resume to ricky@travelblitz.net





ABOVE: The largest indoor theme park in the world will open in Abu Dhabi this year, and this week participants in the Abu Dhabi Tourism Authority Mega Famil had a chance to survey the site while it undergoes construction.

Ferrari World Abu Dhabi is the very first foray into theme parks for the Italian racing car brand, and organisers believe it will pull massive crowds from all age groups to the UAE.

Located on Yas Island, which is also home to the Formula 1 Yas Marina Circuit, this new attraction will serve up over 20 attractions, rides and shows for guests.

The US\$2b park is dedicated to the "passion, excellence, performance and technical innovation" of Ferrari, and is owned by Aldar Properties PJSC a local property developer which also has a 5% stake in Ferrari.

The roof of the theme park is a whopping 20 hectares and features the largest Ferrari logo ever made (65m x 48.5m), under which it will house around 10 hectares of sheltered activity space.

Sales director Fabien Laurent told *TD* this week in Abu Dhabi that Ferrari World will rival a Disney branded theme park.

"It'll be suitable for families, for kids, for Formula 1 race car fans, car freaks and adrenaline junkies," Laurent said.

The park will comprise of two outdoor rollercoasters - the 'Dueling Coaster' will feature two

tracks running side-by-side around a circuit, and there will also be the world's fastest rollercoaster, 'The F1 Experience'.

The later ride will clock speeds of up to 240km/hr over a 5.5km track in an attempt to replicate the Formula 1 race car experience.

Other attractions incl an Engine ride, where patrons are made to feel like a molecule of oil passing through a V12 engine, there'll be a simulator factory tour ride, plus a droptower, known as 'G-Force Tower' at the heart of the park.

Laurent said Ferrari World is all about "the thrill of driving a Ferrari without actually getting behind the wheel of a car."

A seasonal showcase of some of Ferrari's classic vehicles will also be on display throughout the year and Ferrari World will also feature the world's largest Ferrari merchandise store.

Entry to the amusement park is expected to be priced around US\$70-80, and tour operators, wholesalers and travel agents will have the chance to sell tickets to the park from later this year.

Ferrari World Abu Dhabi is planning a soft opening around Oct, ahead of a full blown launch just before Nov's Abu Dhabi F1 race.

Pictured at the construction site from left are: Ameer Ahmed, sales mgr Ferrari World Abu Dhabi (left) with a group of participants travelling on the first Abu Dhabi Tourism Authority Mega Famil.

Eurail growth in AP

EURAIL is expecting that the Asia Pacific (AP) region will be the biggest growth market in future years, last year accounting for 38% of global sales.

The region was pipped only by North America, which holds a 50% share in sales.

The Eurail Group said Eurail Pass sales dropped by about 12% in 2009 compared to the year earlier, to 382,000 pax - blamed on the global financial crisis - however revenues were around €98m (AU\$149m).

VX chips rationing

PASSENGERS on board a nightmare Virgin America flight this week were limited to four chips and half a cup of water each, as food ran out because their five hour trip from Los Angeles to New York ended up taking 16 hours.

Strong winds at New York saw the plane diverted 145km to Newburgh - where passengers say they sat for 7 hours on the tarmac because they weren't allowed to disembark.

Paris stay pays

TEMPO Holidays is offering 25% off the regular price of nine of its Parisian hotels, launching 'Stay 4 Pay 3' deals for stays between 15 Jul-31 Aug, priced from \$624ppts.

CO/ANA codeshare

CONTINENTAL Airlines and All Nippon Airlines (ANA) will start codesharing on services between the US and Japan from 28 Mar.

Under the pact, CO's code will appear on ANA metal between Tokyo and Washington DC, Los Angeles, San Francisco, New York, Chicago and Honolulu, and domestically ex Tokyo to Fukuoka, Itami, Nagoya and Okinawa.

ANA in turn will place its NH flight code on CO operated services between Houston, Los Angeles and Chicago.

It's the first time Continental has implemented codesharing with a Japanese airline.



Wed 17 Mar 10

Page 4

EDITORS: Bruce Piper and Guy Dundas E-mail: info@traveldaily.com.au

DL to Haiti ex NYC

DELTA Air Lines will relaunch services between New York's JFK and Port-au-Prince, Haiti from 03 Apr with a thrice weekly service.

DL suspended services to Haiti on 12 Jan after a devastating earthquake struck the country.

The US carrier said it expects to lift its frequency to five times weekly effective 10 Jun.







INTERNATIONAL CORPORATE CONSULTANT

MINIMUM –5+ YEARS EXPERIENCE.

Walking distance from Bondi Junction train station

Requirements: proficient Galileo, good knowledge of fare constructions and automated ticketing.

Preference – knowledge of Travelog (not essential)

Will consider suitable candidate for part time employment
(minimum 4 days)

Send resume to: sales@travelblitz.net

Fax: (02) 9388 0226 Travel Blitz Pty Ltd Suite 101, 35 Spring Street, Bondi Junction 2022 www.travelblitz.net





Wed 17 Mar 10

Page 5

EDITORS: Bruce Piper and Guy Dundas E-mail: info@traveldailv.com.au



You've read their travel blog now see their journey in full! To celebrate the release of 'Same Same, But Different' starring travel's dynamic duo, The Two Tims, Contiki Holidays and Travel Daily are giving one lucky subscriber the chance to win a place on Contiki's 14-day *Asian* Adventure (land only), the same tour the Tims took. On this tour you'll see, smell, touch and experience the authentic Asian lifestyle as you travel through Thailand, Laos and Cambodia.

To enter, simply watch 'Same Same, but Different', answer the daily questions for the week and tell us in 25 words or less what's your ultimate Asian experience and why?

CLICK HERE TO VIEW VIDEO

Email your answer to - twotimscomp@traveldaily.com.au

DAY 3 - What fortune do the bamboo sticks reveal for Tim?

Click here for T&C's.



Michael J thriller

SOFITEL Macau has launched a tribute to Michael Jackson by opening a gallery containing 10 items of his, including the jewelled glove he wore when he premiered the moonwalk.

UA adds capacity

UNITED Airlines says that despite the addition of V Australia and Delta Air Lines to the Pacific route, it can "sustain further increases in capacity".

The carrier today said it would introduce additional nonstop seasonal services between Sydney and Los Angeles in Dec and Jan, with double daily services operating from 01 Dec to 09 Jan.

Additional flights will also operate three days a week betwen 10-31 Jan, with gm Alison Espley saying the expansion "distinguishes United as a leading carrier across the trans-Pacific and provides our customers with increased flexibility."

No participation fee

THE Travel Corporation's World Rewards loyalty scheme is now offering vouchers to members which can be used towards bookings with participating comapanies including Trafalgar, Contiki, Insight, AAT Kings, Creative Hols and Uniworld.

These vouchers can also be used towards participation fees for agent famils and educationals - see worldrewards.com.au.

Dangerous carry-on

THE US Association of Flight Attendants is urging that reasonable limitations on carry-on baggage be mandated, after a survey found over 80% of members had sustained injuries due to oversized or over-weight on-board baggage.

Big rush for QM2

MORE than 1300 people have already registered their interest to travel on the groundbreaking *Queen Mary 2* circumnavigation of Australia, as first revealed in *TD* last week (*TD* 08 Mar).

With the cruise still two years away, Cunard said the keen interest means there are already more than 2500 prospective passengers - even though fares are still to be released.

Details of pricing will be sent to the registered parties and travel agents once finalised.

I WMY JOB

Corporate Consultants

TravelEdge is one of Australia's largest independant travel companies. We're bold and do things a little differently - that's why our people love it. We're looking for brilliant individuals to join us. Do you love the idea of never working on your birthday? How about fresh fruit all week and lollies on Fridays? If you have corporate travel experience, ideally Sabre and Tramada skills, and a passion for amazing customer service we want to hear from you!

Apply online now



Accommodation Updates

WELCOME to Accommodation Updates, Travel Daily's Wednesday feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description to accomupdates@traveldaily.com.au.



The CROWN TOWERS in Melbourne has completed an enhancement of their luxurious rooms and suites. Each room has been individually designed to create a residential experience for frequent guests and those who appreciate tailored luxury.

Features includeLCD TVs, I-HOME docking stations for your iPods and iPhones, and IP touch telephones.



ACCOR has added the ALL SEASONS
ALBURY LAKE HUME RESORT to its
franchise network. The 54 room hotel has
a range of accom styles including heritage
cottages, self contained apartments and
standard hotel rooms. Located on the
shores of Lake Hume and set on 12

hectares of beautiful grounds including a swimming pool, tennis court, mini golf, games room, sauna, volleyball court and children's playground, and conference facilities.



A new high end hotel in Thailand is set to open on 16 May called the AETAS BANGKOK. Located on Sukhamvit Road the hotel is in the heart of the Thai capital's shopping, business and diplomatic districts. The AETAS Bangkok offers 214 elegant rooms and suites that range from Superior Rooms to the Presidential Suite. There's also an extensive menu at the international MOMENTS Restaurant.



The Hotel Eclat is a new "boutique art hotel" located in the quiet area of Da-An in Taipei, Taiwan. A member of Small Luxury Hotels of the World, the 60 room hotel is luxuriously equipped with state of the art amenities including LCD TVs, internet TV keyboards, CD and audio equipment, a coffee machine and walk in rainforest shower.

FJ time changes

AIR Pacific has confirmed that a number of scheduling changes will apply to its flights during the week from 28 Mar, due to daylight saving ending in Fiji on that date, but slightly later in Sydney and Melbourne, on 04 Apr.

For more info contact wholesalers or call 1800 230 151

ExcelleNT results

THE Northern Territory was the only place in Australia to grow its domestic visitor market for the year to 31 Dec, with 4.3% overall increase - 20,000 extra visitors.

NT tourism minister Malarndirri McCarthy said the jump was "in stark contrast to a national trend" of a 6.1% domestic drop.



Wholesale – Experienced International Consultant, Sydney

- A rewarding salary package with excellent incentives
- Ongoing training and development programs and conferences
- World class benefits including in house health and finance services and much more

Are you an Experienced Travel Consultant that can bring lots of knowledge and experience to wholesale? Your new challenge may be right here! Flight Centre Limited's largest wholesale brand Infinity Holidays is seeking a motivated Travel Consultant to join their team.

Essential Criteria

- Proven track record of achieving sales targets
- Exceptional customer service
- Ideally Native Calypso knowledge

Contact Joanne_hennig@flightcentre.com or 02 8080 8880

WIN A LUXURY WEEKEND IN MANILA

One of the most technologically advanced aircraft to hit the skies now joins PAL's impressive fleet of wide-body aircraft. The Boeing 777-300ER is now servicing Sydney and Melbourne.

To celebrate the B777-300ER arrival and the launch of twice weekly flights from Brisbane to Manila, Philippine Airlines is giving six *Travel Daily* readers a chance to win a luxury weekend in Manila over the next two weeks.

Flying Mabuhay Business Class return on the B777-300ER to Manila and staying two nights at the Shangri-la Makati Hotel including daily breakfast, all transfers, dinners and a luxury spa treatment you will be named for the whole weekend!



To be one of the lucky six people to win this fabulous prize, all you need to do is answer the eight questions and send your photo caption entry in at the end of each week to: palcomp@traveldaily.com.au

Q3. What is a special feature in Fiesta Economy Class?

CLICK HERE FOR TERMS & CONDITIONS







Find cheep petrol

AN AUSTRALIAN company has launched a new 'pay as you go' GPS application for the Apple iPhone which offers voice prompts, 3D maps, day and night modes and even a way to find the cheapest petrol over Easter.

Mocal is using a process it calls 'Mocalisation' to connect customers to everything in their vicinity, with a free 30 day trial and then monthly or yearly subscriptions - mocal.com.au.

Best Western green

BEST Western is claiming to be the first hotelier in Australia to introduce a fully biodegradable range of bathroom products.

Concept Amenities will provide BW hotels with new shower caps, soaps and shampoos which break down when they reach land fill.

Westjet boss quits

THE president and chief exec. officer of Canadian carrier WestJet Airlines, Sean Durfy, has resigned from his position, to be replaced by Alaska Airlines' Gregg Saretsky.

Durfy, who is leaving the airline for personal reasons, will stay on with WestJet until 01 Sep.

New agent offices

SEVEN new travel agent head offices have joined the Travel Compensation Fund during Mar.

New agents include Fly'N'Stay Travel Agents, at Picnic Point NSW Crazy Flights of Auburn NSW and Low Cost Tours of Victoria Point in QLD.

AB axe 10 787s

AIR Berlin has announced it is ditching 10 of its Boeing 787 *Dreamliner* aircraft, leaving the German carrier with 15.



Samoa Tourism Authority Australia Market Representative

The Samoa Tourism Authority (STA) is the government body which coordinates the marketing and promotion of Samoa as a tourism destination internationally.

Expressions of interest are invited from experienced and resultsdriven professionals for the position of Australia Market Representative.

The closing date is Friday 19 March 2010.
Please email dwayneb@samoa.travel for more information.

www.samoa.travel

New local NZ chief

AIR New Zealand has today announced a management restructure, with changes including the appointment of current New Zealand general manager Cam Wallace to replace John Harrison as its gm Australia.



Wed 17 Mar 10

Page 6

EDITORS: Bruce Piper and Guy Dundas E-mail: info@traveldaily.com.au



INTREPID Travel's twenty one General Managers from its global network of sales and operations companies were all brought together recently for a week of meetings and planning for further growth in 2010 and beyond.

The annual awards night was held at the end of the week at Fitzroy North's Lawn Bowls Club with winners above pictured in back row from left, Geoff Manchester, Sean Ryan, Nick Ladd, Mary Moses, Jeff Hoh, Marko Soltys, David Mannix, Rachael Harvey, Carl Needham,

Darrell Wade, Matt Berna, Mark Wright, and front row Mutua Kibuitu, Martin Ryan and Barbara Glanz.

Points for holidays

QANTAS Frequent Flyers have a chance to earn 5000 points when booking any Qantas or Jetstar flight with a hotel package in Australia online through Qantas Holidays.

The deal is on top of the standard 1 point per dollar spent on QHols when booked by 31 Mar.

Visit qantasholidays.com.au.



RETAIL DEVELOPMENT MANAGER

Orion Expedition Cruises takes delivery of its second expedition ship in 2011 making it the leading expedition cruise operator in Asia Pacific.

Orion currently operates expedition cruises throughout Australia, visiting remote and unique destinations in the Kimberley, Papua New Guinea, Antarctica and New Zealand. From June 2011 the new ship, Orion II, will visit the Russian Far East, the Inland Sea of Japan, Borneo and Vietnam. Guests experience 5 star service and award winning cuisine onboard with one of the highest staff to guest ratio's in the region.

Based in North Sydney, Orion Expedition Cruises has enhanced its Sales and Marketing team to manage the increased demand for its award winning product. We require an experienced sales professional to join the team in a managerial role.

Reporting to the GM Sales and Marketing, the successful candidate will develop, manage and execute the plan to drive sales through the domestic retail channel – to include communication, incentives, commercial and training strategy. In addition, they will be involved with consumer sales events, developing wholesaler relations, prospecting for corporate incentive business and participation in trade expo's.

The ideal candidate will be enthusiastic, energetic and driven to achieve results. They will have a proven track record in sales growth and be well connected within the Australian travel industry. They will be able to work at a strategic level, be a strong presenter and also have experience in managing and motivating a team.

To apply for the role, please send your CV to jobs@orionexpeditions.com by 26th March.









*RETURN AIRFARES - FIRST CLASS HOTELS - TOURS -ENGLISH SPEAKING GUIDE - MOST MEALS - TRAVEL KIT EXPO PASS - CHINA VISA - TAXES & FUEL SURCHARGES.









www.helenwongstours.com

Helen Wong's Tours 1300 788 328

ABOVE: Siobhan Byrne is in Australia this week to promote her company's range of itineraries in Ireland to Australian agents.

Happily coinciding with St Patrick's Day today, her visit is actually part of the Virtuoso conference, with her Adams & Butler operation the Virtuoso "on site" client service base for both Ireland and Scotland.

She told *TD* that Adams & Butler has close relationships with many of the country's aristocracy meaning clients are able to stay in a range of exclusive upmarket properties including country houses and castles.

This style of accommodation is perfect for Australians, allowing groups to stay for just one night or longer periods at prices less than most five star hotels.

Itineraries are created for each client meaning pricing is down as much as 40% on 2008 rates due to the strong Australian dollar.

Adams & Butler also offer a range of quirky trips such as ghost tours, itineraries for the gay market, Jewish tours and even a "Foolish monuments to greatness and great monuments to foolishness" tour of some of Ireland's the wacky architectural creations over the years.

Byrne described Adams & Butler as 'the agent's agent' - see www.adamsandbutler.com.

MOVE HOME TO THE COUNTRY! Full Time Travel Consultant



Due to an expansion of our business an opportunity now exists for a highly motivated and well travelled sales person with great communication skills, and the ability to work effectively in a small team environment. Travel industry knowledge, and computer skills are essential. Certificate III in Tourism or relevant experience in the travel industry plus Galileo preferred. Further in-house training will be provided. The successful applicant will enjoy above award remuneration and the full benefits of the travel industry.

Please apply in writing to:

The Personnel Manager

Peter Milling Travel 105-107 Macquarie Street Dubbo NSW 2830 Email: sales@petermilling.com



AbirDhiabi

Wine a luxury trip to Abu Dhabi

Abu Dhabi Tourism Authority is giving one Travel Daily reader and their guest the chance to visit and experience the rich culture and hospitality of this charming Arabian Gulf emirate.

Beautiful weather, pristine beaches, captivating oases, dramatic desertscapes, vibrant city life and centuries-old culture and traditions come together in Abu Dhabi to create an experience like no other.

Your luxurious prize will include: Return economy flights to Abu Dhabi (ex Sydney, Melbourne or Brisbane), 4 nights accommodation at the 5*beachfront Fairmont Bab Al Bahr, Arabian Adventures City Spectacular Tour, Sundowner Dune Safari and return airport transfers.

For the month of March, simply answer our daily question correctly and this intriguing Arabian holiday for two could be yours.

Send your daily answers to trade@abudhabitourism.com.au.

The deadline for all answers is 12:00pm Thursday 1st April 2010.

Full terms & conditions available at www.traveldaily.com.au

Q-3. How far is the Fairmont Bab Al Bahr from Abu Dhabi International Airport?



Thailand a-okay

BANGKOK's airports, malls and attractions are open as normal said Tourism Authority of Thailand and Pacific Asia Travel Assoc, but international tourists are advised to "exercise caution".

Single cruise deals

BEYOND Travel is offering a \$1500 discount on single cabins aboard select 2011 Viking River Cruise voyages in Europe and Russia, when booked and deposit before 30 Apr.

Product Coordinator

Responsible for the ongoing maintenance of the Calypso product land database



Tourism & Leisure Holdings with its well respected brands, including Adventure World, Coral Seas and Value Tours.

Principal Accountabilities:

- Loading of data from supplier contracts in the Calypso product database
- Updating of existing product with amendments, specials, hotel reservations etc, as they come to hand
- Answering queries from Reservations and accounts

Experience & Core Competencies:

- Experience in the retail and/or wholesale travel industry in a reservations or similar role
- Data entry experience
- Ability to work to a schedule under time restraints and pressure
- Strong oral and written communication skills
- Well organised
- Ability to process information accurately and with an attention to detail
- High level of customer service
- Knowledge of Calypso tour operating system (reservations, product loading and model itineraries)

Send your resume in the first instance to jobs@tlholdings.com.au





YOU DON'T NEED THE LUCK OF THE IRISH TO SCORE A GREAT JOB! REGISTER WITH AA TODAY



FOR ALL THE BEST VACANCIES VISIT www.aaappointments.com

SYDNEY – 8/6 O'Connell St – (02) 9231 6377 – apply@aaappointments.com.au

MELBOURNE – 1/167-169 Queen St – (03) 9670 2577 – recruit@aaappointments.com.au

BRISBANE – 13/97 Creek St – (07) 3229 9600 – employment@aaappointments.com.au

ADELAIDE & PERTH – (03) 9670 2577 – recruitsa@aaappointments.com.au & recruitwa@aaappointments.com.au

A CHANGE IS AS GOOD AS A HOLIDAY INTERNATIONAL RETAIL CONSULTANT NORTH SYDNEY – SALARY PACKAGE \$50K + BONUSES

Are you tired of your current position? Fancy a change of scenery? We are currently searching for experienced retail consultants to work in this busy office, booking fun and varied international trips. You will be given lots of opportunity for progression, a fantastic salary package and great travel discounts, as well as access to top educationals. Essentially, you will have 2 years retail experience with CRS skills. You must also have fantastic customer service skills and top sales ability.

GATHERING IN GROUPS GROUPS & EVENTS TRAVEL COORDINATOR MELBOURNE (INNER) – SALARY PACKAGE TO \$52K +

This mid sized travel management company is seeking a competent & experienced groups consultant to join their intimate team. Supporting the senior consultant in the division, you will be required to assist in the coordinating of both domestic and international group travel conferences and events. Monday to Friday business hours on offer. Please note applicants must have group travel experience.

BEHIND THE SCENES FARES & TICKETING CONSULTANT MELBOURNE (CITY) – SALARY PACKAGE TO \$45K

Are you an experienced fares or ticketing consultant looking for a change in team and scenery? Join this award winning agency where you will enjoy a relaxed environment, great colleagues and a fun social scene. No matter what your GDS experience, this company only requires strong fares or ticketing knowledge (international experience essential). Enquire about this role today and increase your career prospects!

SMOOTH SAILING AHEAD WHOLESALE CRUISE CONSULTANTS BRISBANE CBD - \$45K- \$55K OTE

Love to sell cruises? Believe that the ideal way to travel is on board a luxury cruise ship? Then this is the perfect role for you. Working with this fun and innovative company will see you selling cruises worldwide whilst also escaping face to face consulting. Along with earning fantastic \$\$\$, you will also have access to unbelievable educationals, free holidays, massages and so much more. To sail away on your new adventure you will need min 12 months experience and a passion for cruising.

AMAZING AFRICAN OPPORTUNITY PRODUCT COORDINATOR ONEY SALARY PACKAGE TO SALARY PENIET

We are currently searching for a Product Coordinator to join one of Australia's leading wholesale companies, where you will enjoy a fantastic salary package, great career progression & amazing famils. Basically, you will be responsible for loading and maintaining product and liaising with overseas suppliers, accounts and reservations departments. To apply, you must have travelled to Africa, have fantastic attention to detail and data entry experience. Calypso preferred.

SAY GOODBYE TO A LOW BASE SALARY! RETAIL TRAVEL CONSULTANT x 3 MELB (SOUTH) – SALARY PACKAGE TO \$50K + BONUSE

Love the face to face client contact & organising exciting holiday itineraries but tired of unrealistic sales targets? This group of travel agencies in the southern suburbs including Prahran/Malvern area are looking for experienced retail travel consultants to join their highly successful agencies. Finally say goodbye to a ridiculously low base salary and enjoy earning a top salary AND up to \$10K bonuses per year!

CALLING ALL TALENTED RETAILERSI RETAIL TRAVEL CONSULTANTS X 5 PERTH (VARIOUS) – SALARY FLEXIBLE

Our Perth clients are seeking experienced retail travel consultants looking for a change of pace. Whether it be your current location, salary or working environment that you wish to change, one of these agencies will surely tick all the boxes. Flexibility on salary and working hours are possible. Contact AA Appointments today to enquire about the varied retail travel roles we currently have available for the taking.

YOUR TICKET TO RIDE! TAKE YOUR PICK! TICKETING CONSULTANTS x 5 BRISBANE CBD – TO \$60K OTE

Love a challenge? Considering making a change to a back office or ticketing role? Then this is your chance! We are currently looking for 5 dedicated ticketing consultants to join these two leading agencies, where you will watch your career blossom and your bank balance double. You will need ticketing experience, ability to meet targets and strong GDS skills. Exceptionally strong retailers may be considered.

These roles won't last for long – so call today!

ROCK ACROSS TO THE ROCK

Virgin Blue now to Uluru

Ayers Rock
Special Celebratory Fare

From \$120*
one way
per person depart Sydney

PLUS2 Nights Accomodation

From \$220* KIDS STAY & EAT FREE!^

HURRY, bookings end 21 March!

Bookings can be made through your preferred wholesaler.



*Conditions apply, accommodation and flights are subject to availability at the time of booking. Accommodation rates are valid for new bookings received until 21 March 2010, and valid for travel from 3 August 2010 - 16 December 2010. Rates quoted above are based on 2 people sharing a Standard Room at the Outback Pioneer Hotel or The Lost Camel Hotel for 2 nights. Extra person rate applies when sharing a room with 2 or more adults. Minimum 2 night stay applies. Flight prices are valid for sale until 21 March 2010, and are valid for travel from 3 August - 23 September 2010 and 12 October - 16 December 2010. Flight price is inclusive of taxes, these are subject to change at any time. Airfares are instant purchase, non-transferable, non-refundable and name changes are not permitted. Flight changes permitted at least 24 hrs before scheduled departure at \$45 online plus any fare difference, cancellations are not permitted. Checked baggage is not included - 23kg allowance may be purchased for \$10 online or \$20 at the airport. Quote ROCK2ROCK at time of booking. ^Conditions apply for Children under 12 years stay and eat free. See Voyages website for full terms and conditions www.voyages.com.au. Voyages Hotels & Resorts Pty Ltd ABN 24 079 925 036.



SYDNEY IS MAGNIFIQUE





FABULOUS FAMOUS APRIL FAMIL

TO THANK ALL OUR HARD WORKING AGENCY FRIENDS, LEISURE CORPORATE OR GROUP SOFITEL SYDNEY WENTWORTH ARE DELIGHTED TO PRESENT THIS FABULOUS FAMIL RATE FOR THE MONTH OF APRIL. \$140 INCLUDING BREAKFAST (VALUED AT \$38 PER PERSON). SIMPLY CALL OUR RESERVATION TEAM ON (02) 9230 0700 AND QUOTE "MAGNIFIQUE" TO TAKE UP THIS WONDERFUL OFFER.

*SUBJECT TO AVAILABILITY AND AGENT IDENTIFICATION BEING PRESENTED ON CHECK-IN.

OFFER IS VALID SUNDAY - THURSDAY DURING APRIL 2010

61 - 101 PHILLIP STREET - SYDNEY - NSW 2000 TEL 02 9230 0700 - WWW.SOFITELSYDNEY.COM.AU



Life is Magnifique