



Thu 18 Mar 10

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### Travel2 Africa?

STELLA'S wholesale division is considering the establishment of an Africa program, with Travel2 chief Rohan Moss travelling to and from Johannesburg this week on the inaugural V Australia service from Melbourne.

He told TD last night that no decision had been made at this stage, adding "we've already got a lot on our plate".



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### Major HWT online push

**HARVEY** World Travel has today launched a new search facility on its main consumer and agent websites which allows easy searching of cruise, coach and adventure holiday products.

MD David Rivers said the "ground breaking technology" had been developed in-house by Stella Travel Solutions, and would "use the internet to deliver leads directly to the network of agencies, giving them a great point of difference in what the brand can deliver online".



Varying criteria can be specified for searches, such as operator, destination, duration, departure month and pricing, with Rivers saying that travellers often research online before booking.

Tour options can also be easily compared using the system, with Rivers saying it had been a "major development for the Harvey World Travel website and has dramatically increased the amount of product content online" with about 10,000 cruise itineraries, 2500 for coach touring and 1500 for adventure tours.

Rivers said that HWT was "the first franchise group with such exclusive applications".

### **MSC Down Under?**

TRAVEL Daily has learnt that MSC Cruises is seriously considering bringing one of its Lirica class vessels to visit Australia in 2012/13.

It's understood that more details will come to hand following a visit to Europe by MSC Cruises gm Lynne Clarke next week.

The Lirica class vessels have capacity for about 1600 pax.

### Today's *Travel Daily*

Travel Daily today has seven pages of news, including a full page of exclusive photos from last night's V Australia South Africa launch party in Melbourne, as well as full pages: (click)

- TMS Asia Pacific jobs
- AA Appointments jobs
- Qantas Holidays
- Air France-KLM

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EDITORS: Bruce Piper and Guy Dundas info@traveldaily.com.au Ph: 1300 799 220



### V Aust adds to JNB

V AUSTRALIA will add a third weekly frequency between Melbourne and Johannesburg later this year, following the delivery of its fifth Boeing 777 aircraft (TD breaking news).

Virgin founder Sir Richard Branson made the announcement just after disembarking in Melbourne from the inaugural VA flight from JNB, with the extra service to operate ex MEL each Wed (in addition to the current Sun and Fri flights) from 16 Dec.

See p7 for pics from last night's V Australia South Africa party.

### Jetstar looking at Pacific

JETSTAR has confirmed that it's considering flights to North America as part of its long haul expansion plans.

Spokesman Simon Westaway told TD today that with the carrier's A330 long-haul fleet effectively doubling to 12 aircraft

### Mathias off to US

FORMER Virgin Blue general manager Global Sales and Distribution Mathias Friess left Australia yesterday for Los Angeles, where he's setting up a new US operation for online agency Webjet (TD 17 Sep 09).

The operation is a 50-50 joint venture between Friess and Webjet, and includes the acquisition of two existing US airfare websites.

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by early 2012 a range of new destinations are under consideration which will be announced in coming months.

While North America had always been part of Jetstar's plans once it receives its long-awaited 787s, the A330s "give us scope to look at opportunities in both new and existing markets," he said.

**MEANWHILE** Jetstar Asia has boosted weekend flights between Singapore and Hong Kong to meet strong demand for short breaks.

### Fiji mopping up

**CYCLONE** Tomas has passed over Fiji but there's still a storm surrounding the impact of the bad weather, with a number of highly exaggerated media reports about conditions there.

In particular the west coast of Viti Levu - where the vast majority of resorts are located - was not affected by cyclonic conditions apart from some wind and rain.

MEANWHILE, a Tourism Fiji representative told TD that regional Fijian carrier Pacific Sun has recommenced services to the islands of Vanua Levu, Savusavu and Taveuni this morning.

Although a number of coastal villages on some islands had been struck by the cyclone, all resorts are fully functional and operating, with just a few reporting minor damage.



## Window

YESTERDAY Tourism Ireland experienced a bit of stress in the lead-up to their fantastic St Patrick's Day celebrations (p5).

A highlight of the day was the illumination of the Sydney Opera House in glorious green, with a special function organised to view the transformation from the perfect vantage point across Circular Quay - the famous Doyles seafood restaurant.

Unfortunately when the team arrived to set up they found that the view of the Opera House was inconveniently blocked - by P&O's Pacific Sun which had arrived after limping home from its curtailed South Pacific voyage (TD Mon).

A series of increasingly frantic phone calls ensued in an attempt to have the vessel moved out of the way, with the ship's captain generously obliging by backing up the Sun by about 20m.

AND the Tourism Ireland celebration even included an appearance by St Patrick himself - with the table centrepieces (pictured below) reminding

guests that unlike Australia, Ireland has no snakes because he chased them away.



A HOTEL in Atlantic City in the US is offering a special "Bad Breakup Recovery Package" complete with special tips from contestants from the cheesy US reality shows The Bachelor and The Bachelorette.

The Tropicana Casino & Resort deal includes accom, chocolates, ice cream and even admission to a karaoke bar "to sing 'love stinks' songs".

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## Australian Tourism Export Council

### Membership & Event Coordinator

The Australian Tourism Export Council, the peak inbound tourism industry Association seeks a dynamic self-starter for a Membership & Events Co-ordinator role, involving co-ordination of member services, membership recruitment, relationship and database management, event co-ordination and administration. Relevant tertiary qualifications and experience in inbound tourism (minimum 2 years) preferred.

Email Natalie.young@atec.net.au by 23rd March 2010 to apply or to discuss the role. Click here for a position description.







EDITORS: Bruce Piper and Guy Dundas info@traveldaily.com.au Ph: 1300 799 220



### Disneyland stay pay

**DISNEYLAND** Resort in Southern California is offering two free nights accom and two free days theme park admission when booking a three-night, three-day resort package through to 01 Sep.

The deal is available at Disney's Disneyland Hotel, Paradise Pier and Grand Californian Hotel & Spa properties.

Guests with theme park tickets only can also book Disney branded hotel rooms at as much as 40% off the regular price, when staying a minumum of two nights.



### EY ups AA c'share

ETIHAD Airways will today begin a new codesharing service with American Airlines on routes from Pakistan to the United States - an expansion of the carrier's original pact which commenced in Sep on transatlantic flights.

The new agreement covers flights from Karachi, Lahore and Islamabad to Washington, Los Angeles, San Francisco, Dallas, Miami and Houston.

### Last Bhutan spaces

**BHUTAN** & Beyond has two rooms available for its upcoming Amankora Bhutan 10-night famil, in conjunction with Aman Resorts.

The trip runs from 20-30 Jun ex Bangkok and allows participants to take a partner with them as the destination is showcased.

For details see bhutan.com.au.

### Wind problems

**ALMOST 300 holidaymakers** were evacuated from Heron and Lady Elliot Islands off the Queensland coast, due to the threat of the category 4 Cyclone Ului, which could hit the mainland this weekend near Mackay.

### TSAX takes Pride in Hawaii



ABOVE: Travelscene Cruise Holidays hosted a group of its top Travelscene American Express agents on a Norwegian Cruise Line Hawaiian Islands voyage recently.

The travel agents from around the country "Stay Connected" aboard *The Pride of America* over seven-nights, courtesy of Hawaiian Airlines and NCL.

Pictured here, back row from left are: Brenda Simon, National

Seniors Travel; Katrina Katich, NCL sales manager WA; Stephanie Brady, Travelscene Ulladulla; and Anne Willacy, Travel Success South Perth

Middle row: Erica Lock, Trade Travel; Nadia Redman, Passport to the World; and Therese Dillo, Pulse Travel.

Front row: Ryan, NCL crew; Verity Newton, Travelscene AMEX host; and Adrian, NCL crew.

## Hong Kong. A World of Celebrations.

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You've read their travel blog, now see their journey in full! To celebrate the release of 'Same Same, But Different' starring travel's dynamic duo, The Two Tims, Contiki Holidays and Travel Daily are giving one lucky subscriber the chance to win a place on Contiki's 14-day Asian Adventure (land only), the same tour the Tims took. On this tour you'll see, smell, touch and experience the authentic Asian lifestyle as you travel through Thailand, Laos and Cambodia.

To enter, simply watch 'Same Same, but Different', answer the daily questions for the week and tell us in 25 words or less what's your ultimate Asian experience and why?

#### **CLICK HERE TO VIEW VIDEO**

Email your answer to twotimscomp@traveldaily.com.au

DAY 4 - What is the name of the Contiki "travel guru" guiding the group?

Click here for T&C's.



### CO to Chiapas

**CONTINENTAL** Airlines will start up twice weekly flights between Houston and Chiapas from 09 Jun.

Chiapas becomes Continental's 30th Mexican destination.

### BA aims for 60%+

**BRITISH** Airways says that "larger volumes of cabin crew" have offered to work in support of its contingency operation this weekend as industrial action takes effect, meaning it aims to fly more than 60 per cent of its customers as planned.

The update follows confirmation that BA will operate this weekend's 747 services from LHR to SYD via Bangkok with normal catering on board (TD yesterday).

### Portfolio expands

QUEENSTOWN-based events management company HQ New Zealand has appointed Tourism Portfolio to expand its sales and marketing activities in Australia.

### Sofitel's April rates

**SOFITEL** Sydney Wentworth is offering reduced room rates for travel agents during its 'Fabulous Famous April Famil' promotion.

Industry deals start at \$140 per night incl breakfast from 01 Apr to 30 Apr - available by quoting the magic word "magnifique" when calling res on 02 9230 0700.

### **Bonus World points**

**WORLD** Rewards is offering travel agents a chance to accrue bonus points when referring a friend to the scheme, or when a new member signs up.

Existing members will receive a bonus 400 points for each friend they recommend to join World Rewards, while new members will gain a 250 point headstart when they put their names down.

New members will also be able to earn points on any Trafalgar, Contiki, Insight, Creative Holidays, AAT Kings and Uniworld bookings already processed this year.

See www.worldrewards.com.au.

### Hertz all inclusive

HFRT7 has introduced a new 'one-stop' pay direct car rental product for car renters in the US, which now includes the liability insurance supplement (LIS).

Dubbed the 'Affordable All Inclusive' rate, the new product provides the first USD\$1m of coverage for combined personal injury and/of property damage for each incident, along with unlimited mileage, loss damage waiver, taxes, fees & surcharges.

Travel agents can request the rate by asking for the 'AUA' rate.

### Jungfrau rail tkts

RAIL Plus is offering a new rail pass in Switzerland that gives pax a chance to stop at the highest rail station in Europe - at the 3454m Jungfraujoch.

The Jungfrau VIP Pass is priced at \$195 and permits unlimited travel on the Jungfrau Railways network for three days back-toback, with mountain top stations in the regions of Interlaken, Lauterbrunnen and Grindelwald.

### PAL direct to BNE

**PHILIPPINE** Airlines has today relaunched services into Brisbane, as flagged by Travel Daily late last year (TD 07 Dec).

The service is operated on a brand new Boeing 777-300ER jet.

Fares on the twice weekly service between the Queensland capital and Manila are priced from \$905 return.

### BW growth in 2009

THE Best Western hotel chain saw significant growth in the past year, adding 275 independently owned and operated hotels, incl 19 properties in Australia and NZ, which now totals 192 hotels.

New additions in this region in 09 included the Best Western Seachange Coolum Beach, QLD and Best Western Johnsonville Motor Lodge in Wellington, NZ.

## Travel Dail

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EDITORS: Bruce Piper and Guy Dundas E-mail: info@traveldaily.com.au

### Kempinski BKK

**EUROPEAN** hotelier Kempinski has announced it will open a new property in Bangkok in Jun.

The 303 room and suite Siam Kempinski Hotel Bangkok is located in the centre of the city.



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#### Two EK crew sinful

TWO Emirates cabin crew have been convicted of "coercion to commit sin" receiving a three month prison sentence, reduced from six, in Dubai over sexually explicit text messages yesterday.



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### **Industry Appointments**

WELCOME to Industry Appointments, Travel Daily's Thu feature which has the latest job appointments from across the industry. If you have just appointed someone to a new position and would like to update the industry email appointments@traveldaily.com.au.

Lilanfels Blue Mountains Resort and Spa has appointed Lindy McGuire as the property's Sales and Marketing Manager. She will be responsible for managing all market segments including, wholesale, travel agent and group enquiries.

Seashells Hospitality Group in Western Australia has appointed Michelle Taylor as business development manager. She will be responsible for managing corporate clients and sales for Seashells' five beachside properties.

VECCI has appointed Todd Blake as General Manager Tourism and Events Services at VECCI. This involves multiple roles of Chief Executive of the Victoria Tourism Industry Council (VTIC), the Victoria Events Industry Council (VECI) and Tourism Alliance Victoria - the three peak organisations representing Victoria's tourism industry.

Peppers the Sands in Torquay Vic has offered the position of executive chef of signature restaurant Hanners to Pascal Meves. He is dedicated to cooking with the freshest local produce preferring to keep a small menu changing with the seasons.

Mandarin Oriental Hotel Group has announced the appointment of Philippe Leboeuf as General Manager of Mandarin Oriental, Paris which is scheduled to open by mid 2011. His appointment will be effective from 01 Jun 10.

### WIN A LUXURY WEEKEND IN MANILA

One of the most technologically advanced aircraft to hit the skies now joins PAL's impressive fleet of wide-body aircraft. The Boeing 777-300ER is now servicing Sydney and Melbourne.

To celebrate the B777-300ER arrival and the launch of twice weekly flights from Brisbane to Manila, Philippine Airlines is giving six Travel Daily readers a chance to win a luxury weekend in Manila over the next two weeks.

Flying Mabuhay Business Class return on the B777-300ER to Manila and staying two nights at the Shangri-la Makati Hotel including daily



To be one of the lucky six people to win this fabulous prize, all you need to do is answer the eight questions and send your photo caption entry in at the end of each week to: palcomp@traveldaily.com.au

Q4. What is the flying time Sydney to Manila?

**CLICK HERE FOR TERMS & CONDITIONS** 







### Top of the evening to you!



TOURISM Ireland last night turned the Opera House green in celebration of St Patrick's day and to promote Ireland as a destination of choice.

Orla Saul, local manager of Tourism Ireland, proudly told attendees at a function that the Opera House has now joined the ranks of other iconic landmarks transformed in green including the London Eye, New York's Empire State building, Toronto Tower in Canada and New Zealand's Sky Tower in Auckland.

"Cheap is the new black," said Ms Saul promoting Etihad's new mates rate campaign to Dublin.

Ireland's trade minister, Billy Kelleher, compared Australia to Ireland: "Both are islands -Ireland has the Rock of Cashall and Australia has Ayers Rock," with the only difference being Ireland's size - "we kept it small so that you can see all of it in 8 or 9 days," he guipped.

An estimated 150,000 Aussies travelled to Ireland in 2008, and with the EY mates rates deals and the strength of the Aussie dollar it is good value for money and a great base to see the rest of Europe, Kelleher said.

Pictured above in front of the fabulously green Sydney Opera House are, from left: Billy Kelleher, Orla Saul, St Patrick himself and Donna Campbell, all from Tourism Ireland.





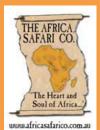
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### **EXPAND INTO AFRICA**



The Africa Safari Co is looking to fill a vacancy in Victoria for a sales representative.We want someone who has experience in the travel industry, wholesale experience would be a

The position can be full or part time dependant on the applicant. You will call on our industry partners providing training and guidance on the Africa Safari Co and its products.

You will also attend conferences, travel shows and product evenings. We won't forget about you either and ensure you get to visit Africa on some awesome educationals.

> To be part of our fantastic tribe send your resume' to Susie Potter at enquiries@africasafarico.com.au We offer a competitive salary and industry benefits.

ABOVE: Hot off the press - this photo was snapped on the African Wildlife Sarafis, Flight Centre and V Australia educational to South Africa on the road this week.

The group travelled on the inaugural VA service between MEL and Johannesburg on 13 Mar, and spent a night in Sandton, and visited Sun City enroute to Tau Game Lodge in the Madikwe Game Reserve for two night.

Pictured here on a game drive in Madikwe, back row *from left* are: Sophia Goldstraw, Sandy Bay FC; Derek Harwood, Cruiseabout Kew; Stefan, Tau Game Lodge; Kristie Erskine, Fountain Gate FC; Christine Lotter, Forest Hill FC; Callum Brown, area leader Bayside Blitz and Shane Cleary, Brighton FC.

Middle: Sue Cleveland, AWS; Kathryn Gregg, Mt Eliza FC; Anthony Flores, Ballarat FC; Peter Sharry, area leader BC Rollers; Belinda Felicissimo, Collingwood Flight Centre and Gary 'G-Man' Manual; V Australia.

Front: Lauren Fisher, Kensington FC & Nalintha Smith, Brandon FC. Kneeling: JP Boutefeu, Escape Travel Queen St & Hardware Lane

### FC and Brad, Tau Game Lodge. **Air India in control**

STAR Alliance-elect member Air India has expanded its relationship with Sabre Airline Solutions, with the carrier moving closer to a fully integrated flight control system through solutions from the Sabre AirVision and Sabre AirCentre software suites.

### Sales Development Manager Customer relationship management focus Sydney based

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### Wine a luxury trip to Abu Dheabi

Abu Dhabi Tourism Authority is giving one Travel Daily reader and their guest the chance to visit and experience the rich culture and hospitality of this charming Arabian Gulf emirate.

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For the month of March, simply answer our daily question correctly and this intriguing Arabian holiday for two could be yours.

Send your daily answers to trade@abudhabitourism.com.au.

The deadline for all answers is 12:00pm Thursday 1st April 2010. Full terms & conditions available at www.traveldaily.com.au

Q-4. The towering Jebel Hafeet is located in which Oasis City of Abu Dhabi?



### HoT also online

NEW Zealand's House of Travel has also this week launched a major online initiative - but unlike Harvey World Travel's new search engine (p1) the HoT site is a self-service bookable system.

The site, accessible at www.mixandmatch.co.nz, includes a farefinder tool which offers airfares in a six month booking window, and is set to be expanded to offer other products incl accommodation in the coming months.

House of Travel, which owns Specialist Holidays and the TravelManagers group in Australia, hasn't said whether it plans to introduce the same technology here.

### Travelscene wins

JEREMY Reithmuller from Travelscene Wagga Wagga, and KISS Travel, WA are lucky winners of \$5000 each, won in a joint Travelscene Amex and American Express Membership rewards promotion which will allocate \$60,000 to 12 lucky Travelscene members over 2010.

#### Samoa no's slide

SAMOA Tourism Authority has reported a decrease of 8.6% in visitor arrival numbers during Jan compared to Jan 09, with Aussies accounting for 22% of arrivals.



### Branson goes wild in Victoria

IT'S not often that you find a billionaire businessman frolicking half naked in the Victorian countryside - at least not when there are lots of cameras around.

But that's exactly what Virgin founder Sir Richard Branson did last night, as he helped V Australia celebrate the launch of its new flights between Melbourne and Johannesburg in South Africa.

The gala event took place at the Sofitel Mansion Hotel & Spa in Werribee Park outside of Melbourne,

with travel agents, wholesalers and lots of celebrities joining the party and enjoying a fabulous live performance from Marcia Hines.

V Australia has high hopes for the service, which is already enjoying strong forward bookings from both Australia and South Africa.

The VFR market appears to have taken the route to heart, with just over half of the passengers on board the inaugural travelling from South Africa to visit friends and family in Australia.

*Travel Daily* was at the launch event too (but we kept our clothes on) and snapped the exclusive pictures on this page.

RIGHT: The man himself (after taking off his wig), surrounded by some of his energetic coterie of African dancers and drummers.

BELOW: Melbourne-based Africa wholesalers are all good friends. From left: Gemma Steel and Sue Harms from African Travel Specialists with Sarah and Steve Cameron of African Wildlife/Natural Focus Safaris.





LEFT: Really tartan up the evening: Simon O'Kelly and Kate Croucher from Peregrine Adventures

Travel Daily

EDITORS: Bruce Piper and Guy Dundas

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BELOW: The long and the short of it: Travel writer Grant Lee with Gaynor Reid of Accor and their very tall new friend.



LEFT: Media personality Todd McKenny from *Dancing with the Stars* with Caroline Connor and Rohan Moss, head of Stella Wholesale, fresh off the inaugural.



BELOW: Jason Lucas and Jaclyn Snell from Virgin Blue fittingly wore their leopard-print outfits.



ABOVE: Bangu Masisi from South African Tourism with her warrior team: Tommy Lindblad, Eric Lewanavanya and Rob Gurr.





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Contact Karen McGrath T: 02 9231 6444 E: karen.mcgrath@tmsap.com or apply online now

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#### Wholesale Team Leader, SYD

- Global Wholesaler
- Manage team of 10 Customer Service Consultants
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Our client a leading Global Wholesaler is looking for a Team Leader to manage their Customer Service department. The department is responsible for Air & Ticketing, E Services and Product allotment and inventory. To manage this team you will need strong people management skills and experience, understanding of air and ticketing, good computer skills, along with strong written and verbal communication skills. Previous product skills and or experience is desirable. This role will suit a manager who is looking for a role with variety. You must be able to multi task and encourage your teams to do so as well.

Contact Karen McGrath T: 02 9231 6444 E: karen.mcgrath@tmsap.com or apply online now!

#### Team Leader - Finance & Admin, SYD

- Global Wholesaler
- Manage team of 7 Consultants & Coordinators
- Salary pkg \$65K+

Our client a leading Global Wholesaler is looking for a Team Leader to manage their Administration & Back Office area. The department is responsible for Client Documentation, Client Customer Relations, and Accounts Receivable and Payable. To manage this team you will need strong people management skills and experience, understanding of accounts receivable & payable (but you don't have to be from a finance background), strong customer service skills and experience and an understanding of product, bulk data etc. This role will suit a manager who is looking for a role with variety. You must be able to multi task and encourage your teams to do so as well.

Contact Karen McGrath T: 02 9231 6444 E: karen.mcgrath@tmsap.com or apply online nov

#### **Business Development Manager, SYD**

- Eastern Suburbs travel office
- Looking for a hunter
- · Salary neg. depending experience

You will be responsible for capturing new business and assisting in identifying new revenue opportunities. This position plays a key role in achieving annual revenue targets by generating sales leads, presenting to prospects, developing proposals and closing deals. This is a fantastic role for an experienced sales executive who is looking at joining a reputable Travel company. Excellent career opportunities along with a great remuneration package.

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MELBOURNE – 1/167-169 Queen St – (03) 9670 2577 – recruit@aaappointments.com.au

BRISBANE – 13/97 Creek St – (07) 3229 9600 – employment@aaappointments.com.au

ADELAIDE & PERTH – (03) 9670 2577 – recruitsa@aaappointments.com.au & recruitwa@aaappointments.com.au

### WORK BEHIND THE SCENES CUSTOMER SERVICE CONSULTANT X 4 SYDNEY - SALARY \$44K PKG

Have you been consulting for a few years and want to move into a behind the scenes role? Do you love systems and investigating problems? Join a progressive global organisation where you will be given first class training and work in a fun but professional environment. You will have at least two years travel industry experience and have used a CRS system and back office system, self ticketing would be an advantage. Send your CV now and have a new role after Easter.

### MAKE A POSITIVE CHANGE CORPORATE TRAVEL CONSULTANT MELBOURNE (CBD) – SALARY PACKAGE TO \$60K DOE

This funky, inner city corporate Travel Company is ready to take on a new consultant. You will have a great personality to fit into this boutique travel operation along with senior international corporate consulting skills, native Sabre and ticketing knowledge. You will love working for this innovative company in their lovely offices with views across the bay. A great salary package is available to senior consultants.

### BOUND FOR SUCCESS INBOUND TRAVEL CONSULTANT MELBOURNE (CBD) – SALARY PACAKGE TO \$50K

Our client is a leader in the inbound travel services and is looking to grow their team. They have created a new role for a consultant with strong inbound travel knowledge. You will have worked extensively in this area of the industry possessing excellent co-ordination ability, communication skills and strong domestic product and supplier knowledge. Apply now for the opportunity to join this outstanding company.

## SUN, SURF, FUN AND \$\$\$ EXPERIENCED RETAIL CONSULTANT GOLD COAST SALARY PACKAGE UP TO \$55K+

Needing some variety in your day? Looking to use your wealth of travel knowledge to offer your clients only the best? This first class agency is looking for an award winning consultant to join them. Variety will be the key in this role where you will handle a range of enquiries from leisure to corporate to group travel and cruises. Along with a rewarding salary, you will enjoy Mon-Fri hours with no Thu nights and only the occasional Sat. Min 5 years consulting experience and strong CRS.

## CORPORATE TRAVEL IS BACK! DOMESTIC CORPORATE CONSULTANT x 5 SYDNEY \$40K - \$46K PLUS SUPER DOE

Looking to move to into corporate but never had the opportunity? Our client a leading TMC are recruiting for domestic consultants for an immediate start.. If you have at least one or two years experience in the travel industry from a retail or wholesale background you will be considered for this great opportunity. Career progression on offer and a fantastic salary to go with it, interviewing this week!

### MUSIC TO YOUR EARS RETAIL TRAVEL CONSULTANT

MELBOURNE (SOUTH) - SALARY PACKAGE TO \$70K

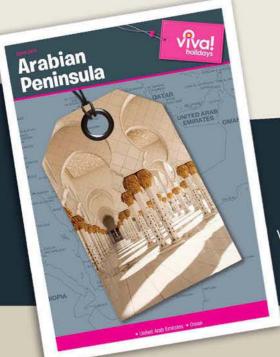
With a friendly team environment, excellent commission structure and sensational incentives; this role hits all the rights notes! This highly profitable retail agency is on the look out for a sales focused travel consultant to join their team. You will have a minimum of 2 years experience within retail travel and strong CRS skills. You must also be available to work a 7 day rotating roster. Earn the big bucks – apply now!

### REACH FOR THE STARS CORPORATE TRAVEL CONSULTANT PERTH (INNER) – PKG TO \$60K DOE

Move forward with this forward thinking TMC! This company continues to win account after account and currently service a number of corporate clients with both international and domestic business travel arrangements. You will be an accomplished corporate travel consultant with a positive, professional attitude. Amadeus skills are preferred. Join this company today and watch your career prospects soar!

## NO MORE WEEKEND WORK! CORPORATE/LEISURE TRAVEL CONSULTANT BRISBANE CBD SALARY PACKAGE \$60K OTE

Want to have your weekends back? Look no further, as this role is for!. Working in this busy agency will see you not only arrange leisure travel but also service the needs of a large portfolio of corporate clients. Enjoy working only Mon – Fri hours and unbeatable benefits including great \$\$\$, exotic educationals and so much more. An ability to build customer relationships and min of 2 years consulting experience required. Apply today and start enjoying your free time!





# **Arabian Peninsula Brochure Out Now!**

Viva! Holidays is excited to announce that our new and exciting 2010 - 2011 Arabian Peninsula Brochure has been released.

Located in the Southwest of Asia, the Arabian Peninsula is a fascinating and cosmopolitan land. As the fastest growing tourist destination in the world, the United Arab Emirates is renowned for its rich oil reserves, golden desert sands, dazzling beaches, opulent hotels, designer shops and world-class sporting events. Oman, a wonderful addition to any journey to the WAE, is a diverse country boasting pristine landscapes and radiates the beauty and charms of traditional Arabian culture, combined with modern-day practices.

### Viva! Holidays is excited to announce the release of our 2010 - 2011 Arabian Peninsula brochure (for travel 1 April 2010 - 31 March 2011) incorporating a large selection of

- ✓ Hotels
- ✓ Sightseeing
- ✓ Destination Information
- ✓ Transfers

### **Product Range**

Viva! Holidays offers a huge selection of product options including luxury resorts, hotels, tours, transfers and more. Our range will suit any budget throughout the Arabian Peninsula. Make sure you check out our latest offers available on *easy*way.

### ARABIAN PENINSULA BROCHURE INCLUDES:

Destinations

Dubai

Abu Dhabi

Muscat

**Brochure Features** Destination Highlights

**Featured Maps** 

Great range of product

Sightseeing Tours

Airline Partners Emirates

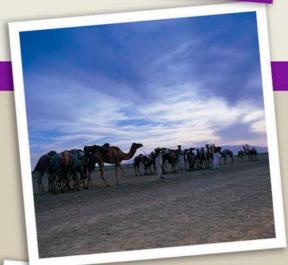
70 flights a week to Dubai with onward connections in

the Middle East

**Etihad Airways** 

Daily flights to Dubai with onward connections in the

Middle East







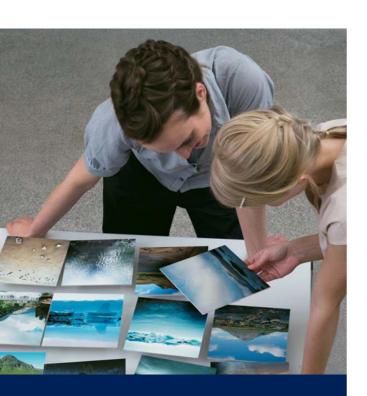




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WWW.afkl.biz

today and register!

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## Plus... we'll treat you to a movie!

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Join us for one of the free movie nights for travel consultants. We will be giving away \$1,250 worth of prizes at each screening.

RSVP at **afkl.biz**.

Melbourne Monday, 22 March

"My One and Only"

Brisbane Tuesday, 23 March

"Men Who Stare At Goats"

Sydney Monday, 29 March

"The Last Station"

Perth Wednesday, 31 March

"Crazy Heart"