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# Travel Daily AU

First with the news

Thu 25 Mar 10 Page 1

EDITORS: Bruce Piper and Guy Dundas  
E-mail: info@traveldaily.com.au Ph: 1300 799 220

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## Celebrity interview

TODAY *Travel Daily* features the latest of our popular Celebrity Interviews, this time with former top AFL player Russell Robertson - to commemorate the kick-off of this year's AFL season this weekend - see page eight.

Don't forget to register for our AFL footy tipping competition at [afl.traveldaily.com.au](http://afl.traveldaily.com.au) today!

## Eight pages again!

*Travel Daily* today has eight pages of news and photos, plus there are full pages from:

- TMS Asia Pacific
- AA Appointments
- Qantas Holidays
- Voyages Hotels & Resorts

## KEITH PROWSE

### The French Open 2010



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## Crown 'integrated resort'

CROWN Melbourne today announced a huge \$212m investment into its premium player facilities, "further enhancing it as one of the world's leading integrated resorts".

Executive Chairman James Packer said the move would be "a significant benefit to Australian tourism, capturing a greater share of emerging markets such as China, and will underline

confidence in Australia and Melbourne as one of the world's leading tourist destinations".

The move is seen as a response to Singapore's new integrated resorts, as well as the huge casino developments in Macau.

Crown will create a number of new private gaming salons, upgrade its VIP Mahogany Room and refurbish the Crown Towers villas, as well as upgrading its spa.

And investments even include the purchase of a new long-range Gulf Stream jet to fly high rollers in from long-haul destinations.

Packer said the project would be completed in the first half of 2012, with the move following the recent opening of Crown's new convention facilities.

## Cook Is changes

GLENDA Tuaine, acting ceo of Cook Islands Tourism, has resigned from her position, along with the organisation's Auckland-based NZ representative Chris Ingram.

The moves were revealed today in Rarotonga at the first ever Cook Islands Travel Mart.

The departures also follow the return to Australia earlier this month of the previous CI Tourism ceo John Dean after he resigned in Jan after less than 2 years.

A Cook Islands Tourism board meeting is set for tomorrow but members are being tight-lipped about what will happen.

Tuaine told *TD* she will finish up at the end of Apr and is happy about her achievements over the last five years in helping to reposition the destination.

More from the Cooks on p3.

## No fun at Fiesta

MONDAY'S massive storm in Perth (one of the worst in 50 years) left all the circuit boards supplying power to the Fiesta Holidays building under water (*TD* Tue), with the wholesaler still operating on limited power.


GM Steve Douglas told *TD* the company is only able to service urgent matters on existing business and offer limited support for Oceania Cruises and Voyages of Discovery while full power is being restored to the building.


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**SYD runway works**

SYDNEY Airport has completed its \$100m runway safety area zone which saw the construction of an 8,100 square metre concrete land bridge built at the western end of the East-West runway.

The safety area was built to aid aircraft in the event of an overrun when landing, and to assist with aircraft deceleration.

Work on the project began in Apr 2008 (TD 20 Mar 08) and saw the disruption of flight corridors over Sydney by increasing traffic on the north-south approaches.

Sydney Airport says "normal operations" will return on 01 Apr.

**ACCC ticks airline group**

THE competition watchdog has issued a draft determination which proposes to grant authorisation for collective negotiations by airlines via the Board of Airline Representatives of Australia (BARA).

The authorisation would allow

**BA keeps flying**

BRITISH Airways has confirmed that its London to Sydney flights will continue to operate as planned during the next wave of the carrier's cabin crew strike scheduled for 27-30 Mar.

BA said it would operate about 70% of its long-haul flights ex Heathrow, with regional mgr Nicole Backo saying the continuation of operations shows the airline's "ongoing commitment to the Australian market."

MEANWHILE BA has also said that cabin crew who participated in last weekend's 3-day walkout will permanently lose their travel privileges with the carrier.

A spokesperson told Britain's *Sky News* that the staff travel program is "a non-contractual perk that the company can withdraw at its discretion".

BARA to continue its current role of representing carriers in talks with major airports, the Bureau of Meteorology and Airservices Australia, with ACCC chairman Graeme Samuel saying the move was "likely to continue to deliver benefits, including in the form of transaction cost savings for both the providers of essential airport services and the airlines."

Given the relative bargaining position of the airports, Samuel said the collective arrangement would be "more likely to provide the airlines with an enhanced level of input," with feedback on the ruling due by 07 Apr.

**Jetstar-JAL c'share**

JAPAN Airlines has announced an expansion of its codeshare agreement with Jetstar to cover the new JQ flights between Osaka Kansai and Cairns.

The four times weekly services debut on 01 Apr and will operate with flight numbers JL5079 and JL5070 as well as JQ15/16.

Fares issued by JAL for the Jetstar-operated flights will be for economy class only but will be inclusive of meals and soft drinks.

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**Window Seat**

DON'T panic - rail travel in France is very safe.

But you wouldn't have thought so if you'd looked at the website of train operator SNCF on Tue, which carried an announcement of one of the worst rail disasters in history.

Part of an emergency drill accidentally saw the fake press release put onto the main public SNCF site, saying that 102 people had been killed and 380 injured due to an explosion on a TGV service in Burgundy.

The message was online for about 45 minutes but luckily didn't lead to widespread panic.

A spokesperson apologised, saying that "a dozen times a year we test out scenarios like this... which are completely made up.

"We go as far as possible in our simulations, and this time we went a little too far," he said.

IT didn't take long for the new full body scanning systems to create controversy.

A male security worker at London Heathrow Airport is facing disciplinary action over a claim that he "ogled" a female colleague who mistakenly strayed into one of the devices, which can see through clothing to produce a body image.

The 25-year-old allegedly "made lewd comments" after his coworker stepped into the scanner, with the woman telling the London *Sun* tabloid that she had been traumatised by what had happened.

Police said a "first instance harassment warning" had been issued to the staffer, with the incident providing ammunition for opponents of the systems who say they breach individuals' right to privacy.

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VN Holidays

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**Travel Daily AU**  
First with the news  
on location in  
**The Cook Islands**

Today's issue of TD is coming to you from the Cook Islands, courtesy of Cook Island Tourism Corporation and Air New Zealand

**COOK** Island tourism suppliers and sellers are eagerly anticipating the commencement of direct services between Sydney - Rarotonga with Air New Zealand which start up on 04 Jul, as revealed by TD (TD 18 Dec). The four month Air NZ trial of a once weekly service will be used to gauge booking patterns to determine the services longevity.

"A concentrated effort by Air New Zealand is being made to make this work, along side with Cook Island Tourism," said Sharon Brown, Air New Zealand.

Cook Island hoteliers are hoping that more Aussies will look to the 'Cooks' as a holiday destination ahead of other Pacific islands.

Agents also have an easy up-sell option with this market as it is a big wedding and honeymoon destination, and most resorts will offer dedicated wedding planners, with couples only needing to be in the Cook Islands three days prior to their wedding to obtain a marriage license.

**Quad a way to see the Cooks**

FOLLOWING a morning of site inspections the group of agents and wholesalers currently on the Cook Islands faml were excited to let off a little adrenaline on a quad biking tour with Coconut Tours.



The tour costs \$NZ150 for 2 - 2.5 hrs and has riders pass through the Rarotongan rainforest, stopping every so often to be shown trees and fruits specific to the country. Participants also enjoyed the thrill of speed on the quad bikes while negotiating precarious trails, at the same time trying to avoid muddy waterholes which would ultimately lead to a rather filthy adventure.

Gant, Omniche; Mandi Forrester-Jones, Stella Wholesale; Jenny Bourke, Harveys Choice Holidays; Bronte Jacobson, AOT; Glynn Pugh, Flight Centre Global Product; Drew Bowering, Expedia; and Jean Kouriel, Honeymoon World Wide Holidays.

Pictured above prior to taking off on their adventure, and still clean, from front are: Laura

**WS wants partners**

CANADIAN carrier WestJet is planning to expand internationally through alliances with other carriers, according to the airlines new ce Gregg Saretsky.

"The plan is to have a code-share partner in each geographic region in the world," he said.

One possible alliance could be struck with Virgin Blue, as DJ's outgoing chief executive, Brett Godfrey, is a director of WestJet.

**GA names SW GM**

GARUDA Indonesia has today named Bagus Y. Siregar as the carrier's senior general manager for the South West Pacific, to be based in Sydney.

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**Tassie lamination**

TOURISM Tasmania will launch a \$3m campaign this autumn-winter aimed at attracting inter-state visitors to the Apple Isle during the Australian cold season.

The Lumina - A Winter of Festivals promo will appear in print, on TV and online, plus there's a micro-site which has been created at [www.LuminaTasmania.com](http://www.LuminaTasmania.com).

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**TTNQ roadshow**

TOURISM Tropical North Qld is next month holding a five city east coast domestic trade sales mission that will showcase the products of seven TNQ operators.

Featuring The Elandra Mission Beach, Traveltrain Holidays, Reef Magic Cruises, Hideaway Resorts and others, the roadshow will run from 6:00-8:30pm.

Events will be held in Brisbane at the XXXX Alehouse, Milton (12 Apr); Gold Coast at the Mermaid Tavern (13 Apr); Coffs Harbour at the Breakfree Aanuka (14 Apr); and two events in Sydney at The Oaks, Neutral Bay (15 Apr) and at The Roxy Hotel, Parramatta (16 Apr).

RSVP to Marcus providing which function, names and agency info to [marcus.brady@tnq.org.au](mailto:marcus.brady@tnq.org.au).

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## WIN A LUXURY WEEKEND IN MANILA

One of the most technologically advanced aircraft to hit the skies now joins PAL's impressive fleet of wide-body aircraft. The Boeing 777-300ER is now servicing Sydney and Melbourne.

To celebrate the B777-300ER arrival and the launch of twice weekly flights from Brisbane to Manila, Philippine Airlines is giving six *Travel Daily* readers a chance to win a luxury weekend in Manila over the next two weeks.

Flying Mabuhay Business Class return on the B777-300ER to Manila and staying two nights at the Shangri-la Makati Hotel including daily breakfast, all transfers, dinners and a luxury spa treatment you will be pampered for the whole weekend!



To be one of the lucky six people to win this fabulous prize, all you need to do is answer the eight questions and send your photo caption entry in at the end of each week to: [palcomp@traveldaily.com.au](mailto:palcomp@traveldaily.com.au)

**Q9. How many properties does the Shangri-la group have in the Philippines?**

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Philippine Airlines



## Joyce welcomes JT

QANTAS boss Alan Joyce will welcome the airline's ambassador and Hollywood mega-star John Travolta at a special reception in Melbourne on Sat, ahead of the 2010 F1 Qantas Aus Grand Prix.

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E-mail: [info@traveldaily.com.au](mailto:info@traveldaily.com.au)

## 25 years in the wilderness

YESTERDAY the founder of NZ cruise operator Heritage Expeditions made a whirlwind visit to Australia as part of the company's 25th birthday celebrations.

Rodney Russ, who's pictured right with his son Aaron, related his passion for wildlife and conservation which started in his career as a biologist when he worked on NZ's sub-Antarctic islands.



The nature-based expedition cruising specialist now operates in Antarctica, the sub-Antarctic and the Russian Far East, with an Indian Ocean trip planned for 2011 aboard its freshly refurbished *Spirit of Enderby* 50-passenger expedition vessel.

Heritage offers trips to the 'real' Antarctica, travelling from NZ further south than any other tourist vessel to the Ross Sea and Commonwealth Bay - on the opposite side to departures from South America by other operators. Voyages also visit the wildlife-

rich Australian and NZ sub-Antarctic islands, while in the southern winter Heritage heads north to the relatively unknown and unexplored Russian Far East including the Kuril Islands and the Kamchatka Peninsula.

Heritage also operates a separate Wild Earth Travel offshoot which offers a range of small group expedition tours from other operators to destinations including the Canadian Arctic, Norway and even Vanuatu.

For more info call 1800 143 585 or [www.heritage-expeditions.com](http://www.heritage-expeditions.com).

## Holy Tempo tour

TEMPO Holidays has released a new eight-day Holyland Tour to Israel which is focused on the religious beliefs of Christian and Jews, departing 27 Feb 2011.

The tour visit Biblical sites such as the Old City of Jerusalem and Capernaum (where Jesus lived). It's priced from \$1,460pp.

## Qatar launch dates

QATAR Airways will begin flying to South America (as flagged in *TD 22 Jun*) from 24 Jun, becoming the 2nd Middle-Eastern airline to operate to all six continents and the 1st to fly direct to Argentina.

QR will offer a daily Doha-Sao Paulo-Buenos Aires service using a Boeing 777-200LR aircraft.

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## It's all Greek to Contiki!



LAST Fri the team at Contiki Holidays went Greek by taking part in a toga party at The Travel Corporation's headquarters in Bondi Junction, NSW.

The occasion helped celebrate Contiki's first departures of its new four-day *Corfu Explorer* holidays which kick off in a

months time after being released in the Contiki 2010/11 Europe brochure.

Pictured above from left: Lana Dixon, Greg Reid, Anita Velican, Nikki Emmans, Tenille Cairns, Jackie Lee, Scott Stephenson, Agnes Nielsen, Brendan Wall, Kathryn Galvin, and Sarah Harris.



**TOURISM NT**  
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### Marketing & Communications Opportunities, Tourism NT

The primary role of our marketing area is to increase demand of the NT as a global travel destination and work with partners to convert interest into visitation. Tourism NT has recently restructured the Marketing and Communications Division to provide a more holistic global marketing focus and leverage the opportunities provided through digital platforms. As a result has three exciting opportunities within the team, all three positions report to the Director, Global Distribution.

### Manager, Industry & Trade Marketing

Permanent – Salary \$79,166 pa

This management position is based in Darwin and is responsible for developing marketing and communications programs to engage NT tourism stakeholders in Tourism NT marketing activity. The successful candidate will be a marketing and communications professional and have experience in developing Business-to-Business marketing programs in support of consumer lead brand campaigns.

### Manager, Trade Engagement

Permanent – Salary \$85,139 pa

This Sydney based position will, through education and relationship building be responsible for motivating the tourism distribution network to sell the NT as a destination offering world class nature and culture experiences. The successful candidate will have a strong understanding of global tourism distribution channels and will work closely with the Manager, Industry & Trade Marketing to drive the implementation of a Trade Engagement Strategy ensuring all partner activity aligns to and enhances Tourism NT marketing activity.

### Manager, e-Enablement

Temporary six month position – Salary \$79,166 pa

This position, based in Darwin, will be responsible for driving Tourism NT's e-Enablement strategy that aims to increase NT tourism stakeholder's online and digital capacity to take advantage of the advancement of online distribution and digital media. The successful candidate will have a sound knowledge of online distribution channels within the tourism industry and a rounded technical knowledge of the online environment in relation to web site design and maintenance.

**Applications close Tuesday 6<sup>th</sup> April 2010**

For a detailed job description and further information please visit [tourismnt.com](http://tourismnt.com) or contact HR on 08 8951 8495.

## Mirvac with GHA

MIRVAC Hotels & Resorts is reminding the industry that it has recently joined the Global Hotel Alliance (GHA), as flagged by *TD* over two months ago (*TD* 22 Jan).

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## Industry Appointments

**WELCOME** to *Industry Appointments*, *Travel Daily's* Thu feature which has the latest job appointments from across the industry. If you have just appointed someone to a new position and would like to update the industry email [appointments@traveldaily.com.au](mailto:appointments@traveldaily.com.au).

*Travel Daily* has appointed Magda Herdzyk as its new marketing and advertising assistant. She joins the fast growing *TD* team at Australia's favourite travel industry publication just as the business moves into new larger premises.

Lonely Planet has announced Sue Norton as Senior Vice President and head of Lonely Planet Television. She'll be based in the BBC Worldwide Productions office in Los Angeles, with responsibility for building LP's presence on TV and video around the globe.

Ribhu Chatterjee has been appointed by Stamford Hotels as Area General Manager of the Sir Stamford at Circular Quay and Stamford Plaza Sydney Airport, replacing Paul Gallop who's the new gm of the Stamford Grand at North Ryde in Sydney.

Radical Travel has appointed Katie Melville as its new sales manager for Western Australia and South Australia. She was most recently with Best Flights.

Clive Scott has been appointed as Area General Manager for Sofitel Australia in addition to his current role as gm of Sofitel Melbourne on Collins. Sofitel has also appointed Tony Chisholm as gm of the Sofitel Brisbane Central effective early next month.

LAN Airlines has appointed Karl Hecht as the carrier's new Sales Director for West Coast USA, moving from his current position as the carrier's Senior Manager Australia and New Zealand.

Jeremy Hearst has been appointed to the new role of Business Head for Bentours, moving within Cox & Kings Australia from his previous role as senior product manager for Tempo Holidays.

Sonaisali Island Resort has named Robert Taylor as its new general manager, moving from Wyndham Vacation Resorts in Qld.

Simon Lomas has been appointed as Director of Food and Beverage at the Sydney Convention and Exhibition Centre.

### Cruise Wholesaler/Reservations Manager

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You will need min. 3 years of travel industry experience (including time in a managerial or senior consultant position), Cert 3 in Travel and Tourism or similar plus Galileo / CCT compliance is necessary, MYOB knowledge is desirable.

You will be working in the Cronulla beach precinct in a boutique office with a small and friendly team handling VIP and high end clientele selling one of the easiest & fastest growing sectors of the travel industry.

Fantastic sales/customer service skills and a positive attitude are absolutely essential! Top benefits include fantastic cruise famils, great working environment, regular training and possible career progression.

Initial three month trial period followed by employment offer.

**To apply please email your resume to [mel@kimberleycruises.com](mailto:mel@kimberleycruises.com) by Monday 29<sup>th</sup> March 2010.**

## Tiger back to DRW

THERE'S mounting speculation no-frills carrier Tiger Airways may relaunch services between Darwin-Melbourne sometime this year.

According to *NT News*, an announcement about Tiger flights to the Territory's capital could be made as soon as the airline takes delivery of new aircraft in 2010.

## Amtrak on Rail Plus

AGENTS now have the ability to confirm live availability and live inventory of Amtrak rail services in the USA through Rail Plus.

The advancement in offering Amtrak services, including rail passes and point-to-point tickets, was flagged by *Travel Daily* last year (*TD* 21 Sep).

## Tassie at PAICE

TASMANIA will showcase its business travel offering for the first time at the Pacific Area Incentives and Conference Expo (PAICE) being held in Auckland.

The Tasmanian Visitor Survey has recorded a 24% increase in arrivals attending business related events in Tasmania.

"Tasmania is well known as a destination for association conferences and feedback from New Zealand based clients has been exceptional," said Claire McLaren, marketing manager for the Tasmanian Convention Bureau.

"It is clear that Tasmania is becoming a destination of choice for the New Zealand market," McLaren added.

PAICE 2010 is being hosted at Skycity Convention Centre on 15 Sep 2010.

## Accor add Viet-nine

ACCOR will launch its Ibis and MGallery hotel brands in Vietnam as part of an ambitious goal to double the current number of rooms it manages in the country.

With 13 properties and 2,147 rooms under its belt in Vietnam already, Accor plans to add a further nine hotels within 2 years.

The additions include the new Ibis Saigon and Ibis Saigon South in Ho Chi Minh City, three Novotels - Novotel Imperial Hoi An, Novotel Resort Phu Quoc and Novotel Saigon Centre - the Pullman Vung Tau, the Hotel De L'Opera Hanoi (MGallery), the Mercure Hado Hanoi and Le Belhamy Hoi An Resort and Spa (Mercure).

## Getaway tonight

TONIGHT'S episode of Channel Nine's dedicated travel program *Getaway* at 7:30pm is themed 'Heaven on Earth' and features stories on:

- Ned's Beach, Lord How Island
- Sefoa Adventure in PNG
- Heli-fishing in the Top End
- Nam Hai, Vietnam
- Vanuatu's Epi Island
- Otago Peninsula Wildlife, NZ

## Hard Rock Atlantic

HARD Rock Int'l has indicated its intention to build a Hard Rock Hotel & Casino in Atlantic City, after New Jersey legislation was passed this week allowing for new hotel projects to go ahead.

To be constructed on Albany Ave, the \$300m hotel will offer entertainment venues, a Rock Spa and "ultramodern gaming floor."

Under the new legislation, the US state is hoping to lure more hotels with less than 500 rooms to the 'gaming' city.

## UA ups SFO/NRT

UNITED Airlines is adding a 2nd daily service between San Francisco -Tokyo Narita during the Northern Winter season, according to GDSs.

## Bunnik staff in Abu Simbel

A SMALL team from Bunnik Tours has just returned from a week long educational to Egypt, led by Adelaide retail manager David Hammett and Melbourne retail manager James-Anthony Giorlando.

The in-house trip gave the Bunnik staff a chance to experience the destination and product first-hand, and included a Nile River cruise.

Other highlights include a visit to Abu Simbel, the Great Pyramids of Giza, the Sphinx, the Valley of the Kings, the Karnak and Luxor Temples, and more.

Managing director Dennis Bunnik said the small group tour operator was looking at running a number of other famils for staff and agents later this year.



Picture here at Abu Simbel, from left are Bunnik's Jeremy Van Heerde, Kelly Balestrin, David Hammett, James-Anthony Giorlando and Chloe Marshman.



## Financial Controller

Pinpoint Travel Group is a leading wholesaler and retailer of travel in the Australian market. We proudly operate Singapore Airlines Holidays, United Vacations, Freestyle Holidays and Rosie Holidays wholesale product, and provide retail travel services to a number of high profile databases. Pinpoint Travel Group is part of Pinpoint Pty Ltd, the leader in marketing and loyalty in Australasia. We are a dynamic, fast moving business. Staff turnover is low, and effort recognised.

We are currently seeking an experienced, hands-on, dynamic Financial Controller to take responsibility for all aspects of Finance and Accounting Functions.

### Main Responsibilities

- Monthly Management reporting and year end statutory reporting in a timely manner
- Budgetary reporting and variance analysis
- Compliance work including statutory audit, company law, taxation, TCF Compliance and other formalities
- Foreign Exchange Management
- Overseeing all accounting functions including credit control, receivables, payables, etc
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You will bring to Pinpoint:

- Financial skills (minimum 10 years experience). Experience in Travel Industry and the Calypso system highly regarded but not essential
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- Attention to detail
- Your energy, drive, passion and dedication.

Based in Balmain, Sydney, NSW.

Applications are due by Monday 29th March 2010.

Please send a cover letter and resume with your application to [anne.larkin@au.pinpoint.biz](mailto:anne.larkin@au.pinpoint.biz)

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Visit our website for more about us: [www.asatours.com.au](http://www.asatours.com.au)  
If this sounds like it is for you please submit an application to [sandra@asatours.com.au](mailto:sandra@asatours.com.au)



## \$1.5m fine for Delta

DELTA Air Lines is facing a \$1.5m fine imposed by the FAA as a result of 32 Boeing 757 jets (that were operated by Northwest Airlines) which skipped necessary windshield wiring inspections from 01 Dec 2005 to 27 May 2008.

## Fashion meets EY First Class



ETIHAD Airways has this week brought glamour back to air travel with its new Diamond First Class product debuting in a sexy fashion feature in *Grazia* magazine.

The high-flying 10-page spread features a model Etihad passenger dressed in stylish designs by Louis Vuitton, Chanel, Hermès and Gucci, as well as Etihad's signature travel pyjama bottoms.

Etihad's gm Australia, Lindsay White, told *Travel Daily* at the launch last night that he was thrilled with the exclusive fashion piece titled *Cabin Fever* as it "complemented Etihad's

stylish First Class offering".

Pictured above modelling one of the glamorous *Grazia* shots is Lindsay White and Manny Tzafaris from Etihad with Donna Campbell of Tourism Ireland, and inset is Rob Gurr, South African Tourism; Rebecca Khoury, *Grazia* and Jon Spring from EY displaying the classy feature in this week's mag.



## Win a luxury trip to Abu Dhabi

Abu Dhabi Tourism Authority is giving one Travel Daily reader and their guest the chance to visit and experience the rich culture and hospitality of this charming Arabian Gulf emirate.

Beautiful weather, pristine beaches, captivating oases, dramatic desertscapes, vibrant city life and centuries-old culture and traditions come together in Abu Dhabi to create an experience like no other.

Your luxurious prize will include: Return economy flights to Abu Dhabi (ex Sydney, Melbourne or Brisbane), 4 nights accommodation at the 5\* beachfront Fairmont Bab Al Bahr, Arabian Adventures City Spectacular Tour, Sundowner Dune Safari and return airport transfers.

For the month of March, simply answer our daily question correctly and this intriguing Arabian holiday for two could be yours.

Send your daily answers to [trade@abudhabitourism.com.au](mailto:trade@abudhabitourism.com.au).

The deadline for all answers is 12:00pm Thursday 1st April 2010.

Full terms & conditions available at [www.traveldaily.com.au](http://www.traveldaily.com.au)

### Q-4. Name 3 Australian wholesalers who can package Arabian Adventures tours for you?



## More AA MIA/EZE

AMERICAN Airlines has proposed to add four new weekly services between Miami-Buenos Aires from 02 Jul to 23 Aug, on top of its existing twice weekly operation.

## Kingfisher growth

ONEWORLD-elect Indian carrier Kingfisher Airlines has indicated it plans to more than double its fleet within six years, from the current 61 planes to 128 aircraft.

Among its orders are 42 Airbus A320s, 15 A330s and 10 A350s and 10 A380 superjumbos.

## Disney queue app.

AN ONLINE travel site in the US has released an iPhone application which it says will maximise the time guests are spending at Walt Disney World in Florida.

The Undercover Tourist App. features accurate wait-times for rides, park guides, information about attractions and restaurants within the park, plus users can also purchase tickets to Disney's Magic Kingdom, Epcot, Hollywood Studios and Animal Kingdom.

The app. is US\$3.99 - for details see [www.undercovertourist.com](http://www.undercovertourist.com).

## WINGS AWAY & CRUISELAND

An opportunity exists to join the award winning team at Wings Away Travel/Cruiseland in Essendon, in the role of

### Group Tours Co-ordinator

The position will suit an experienced retail adviser, who would welcome the opportunity to utilise those skills in a very different environment. This is an anchor position in our very busy Groups Tours and Events department, where the days fly and the pressure is never off - a great opportunity to grab a great job and make it your own, working with some of the best people in the business.

#### The following attributes are key to the role:

- Extensive experience in retail travel, particularly international fares and ticketing, is a must.
- A keen eye for detail, and superior organisational skills.
- Must be a "self-starter" willing and capable to work alone for extended periods.
- Extended hours may be required when groups and events are at finalisation stage.
- Desktop publishing skills, and an interest in creating flyers and other marketing pieces are desirable.
- We value and nurture innovation and flair.
- Our office GDS is Galileo/CCT.

Excellent remuneration and other benefits.

Resumes in strictest confidence to [anne@wingsaway.com.au](mailto:anne@wingsaway.com.au).

## Wanted

### Sales Rep - part time (Perth based)

4.5 star Resort in regional WA  
0930 - 230 pm - 3 days per week

Must be able to undertake....

- work with retail travel agent with sales call, presentations and understanding joint business needs
- presentations to wholesalers, Corporates and consortia seeking opportunities for growth in this market (RFP)
- assist with campaign activity - local and state level within the industry and outside opportunities
- understanding yield principals & dynamic rates of a Resort and the hospitality industry
- work with online sales channels for packaging and bundling.

Start 19 April 2010 and excellent salary, working conditions and some domestic travel.

Applications in private - [myles@mpdg.com.au](mailto:myles@mpdg.com.au)  
by 26 March 2010.

## Drive My Car Rentals

A NEW car rental service has been launched in Australia which gives car owners a chance to rent their own vehicle to others.

DriveMyCarRentals.com.au says it can offer rental vehicles for 60% less than major car rental chains, and it claims to have the widest range of makes and models of cars in the world, including Hummers, Porsches and Mercedes Benz.

Car owners can lease their vehicle for days, weeks or months and a rate calculator provides them with an automatic costing, with the vehicle then displayed on the company's website.

Owners have the right to accept or reject any lease request and all drivers wishing to lease must provide a full RTA driver history.

There's an annual payment fee of \$25 to display a vehicle but that's small change considering the firm says car owners can earn as much as \$24,000 a year.

## Travelport Fly540

TRAVEL personnel connected to Travelports' Galileo or Worldspan GDS platforms will now have access to published fares and inventory of Kenya's Fly540, after the firms struck a "ground-breaking" distribution deal.

The low-cost carrier operates services primarily within Kenya, Uganda and Tanzania.

## LA railway returns

ACCLAIMED by some as 'the shortest railway in the world', the Angels Flight Railway has reopened in downtown Los Angeles, offering visitors a chance to scale Bunker Hill for just one quarter.

The popular LA attraction was shut down in 2001 following an accident.

## Anantara adds two on Sir Bani Yas

LUXURY hotel group Anantara Hotels, Resorts & Spas has announced it will add two new properties to its portfolio in Abu Dhabi later this year.

Al Barari Lodge and Al Yamm Lodge will be managed by the same group which runs the only other resort on Sir Bani Yas Island, the Desert Islands Resort & Spa.

Also scheduled to open on the island in 2010 is the Desert Islands Conference Centre (which can handle up to 300 delegates), and Desert Islands Dive & Water Sport Centre.

Sir Bani Yas Island is located about three hours drive from the city of Abu Dhabi (TD 12 Mar).

## Whits back to norm

HAMILTON Island and Daydream Island Resort have both reported escaping major damage from this week's Cyclone Ului which struck the Whitsundays.

Hamilton Island chief executive officer Glenn Bourke said the design of the island's hotels were able to withstand major structural damage from the category three cyclone.

During the storm all guests, residents and staff remained safe.

On Tue, Bourke said: "While we still have some work to do, it's great to see how quickly we are returning to 'business as usual'."

Daydream gm Andrew Keating said most guests opted to wait out the tropical storm at the resort, with Ului causing no significant damage to the property.

"Clean up procedures were immediately actioned on Sunday and the resort has returned to operating normally," Keating said.

The only casualty was one of Daydream's three bronze mermaid statues which was dislodged by the pounding seas.

MEANWHILE, Hamilton Island has launched a new Facebook page offering information on all things related to the island - see [facebook.com/hamiltonisland](http://facebook.com/hamiltonisland).

## TRAVEL CONSULTANT ARMADALE VICTORIA

### Do you want :

- To be part of a small friendly team working in nice surroundings.
- Servicing high yield leisure clients, and small corporates.
- Developing and furthering your skills in the exciting cruise industry.
- Planning itineraries for families.

We are looking for a travel consultant/specialist who has a passion for travel, experience in the travel industry and a desire to progress in the business.

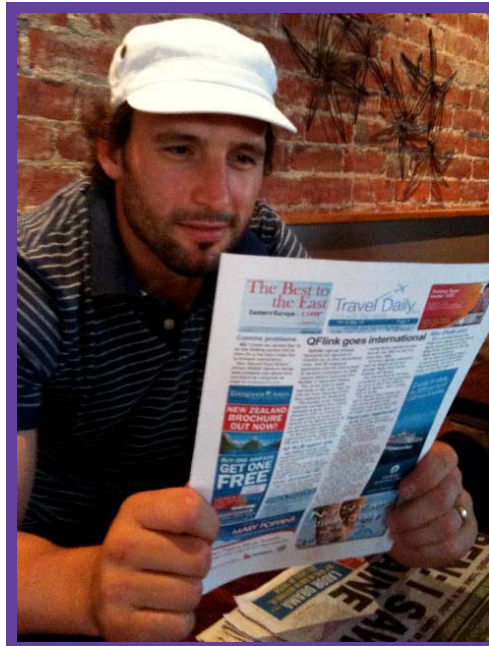
An attractive salary package will be negotiated together with an incentive bonus scheme.

Please contact PENNY BROOME at ARMADALE TRAVEL and ARMADALE CRUISE CENTRE, 1238 HIGH ST, ARMADALE 3143 ph: 95000288 or email [penny@armadaletravel.com.au](mailto:penny@armadaletravel.com.au)



## TRAVEL DAILY EXCLUSIVE

# Celebrity Interview with Russell "Robbo" Robertson



Today, as we kick-off the AFL season and launch *Travel Daily's* popular footy tipping competition, we catch up with former high-flying Melbourne Demon, Russell Robertson.

"Robbo" made his debut with the Demons in 1997 and became known as one of football's most exciting forward players.

In 2005, Robbo played for Australia in the International Rules series against Ireland, and was also named Leading Goal Kicker that year.

In Round 22 last season he announced that he will be finishing his career at the Melbourne Football Club, but today still feels that he's got some good footy left in him.

Outside of football, Robertson sings, plays the guitar, models and presents at corporate events. He was also a contestant on *It Takes Two* in 2008 with Kate Cebrano.

**What was the highlight of your AFL career?**

Unfortunately I did not win a premiership so my highlights can only be personal ones. My first game will live on in my memory forever. Playing for my country too is about as good as it gets!

**What is your favourite holiday spot?**

New York for a honeymoon was just amazing but Australia has it all, the Gold Coast for surf and sun, big cities for events, inner country for the real Australia (i.e. Alice Springs!)

**When travelling, what is one item you can't leave home without?**

My phone - sad sorry state of affairs that I am naked without it.

**What is the most common item you leave at home?**

Wallet. Especially when I have already filled up on fuel!

**Do you have an embarrassing travel story that you can share with us?**

Losing my wife and my plane tickets in Las Vegas and then having to spend US\$700 to buy more, then finding them

in the bin with our lunch rubbish later. Idiots!!!

**What three features do you look for when choosing a hotel?**

Must be clean, recommended by someone else (i.e. travel agent) and IT MUST BE CLEAN!

**Who is someone you wish you could sit next to on a plane?**

The Edge of U2 fame. Amazing guitarist and funny to boot. Would love to pick his brain.

**What is one food you would like to see added to an airline menu?**

McDonalds!!!

**Where do you plan on travelling to next?**

I would love to see Africa with my wife - National Parks and big, wild animals. Of course I would love to travel through Europe again.

**Who do you think will win the 2010 AFL premiership?**

The Bulldogs will be unstoppable this year. I love Barry Hall again, his new lease on life is inspiring. Go doggies! Dees will get there soon I know it.

## Win an AFL rugby ball autographed by "Robbo"



*Travel Daily* is giving away an AFL rugby ball autographed by Russell "Robbo" Robertson himself.

For your chance to win this fabulous prize, be the first to email the correct answer to this question to - [robbocomp@traveldaily.com.au](mailto:robbocomp@traveldaily.com.au).

*Which Australian tourism board campaign is "Robbo" currently featuring in?*



# Watch Your Career Take Off!

Executive Opportunities for Skilled Professionals



## Executive Jobs (Australia) - March 2010

### Training Manager, SYD

- **Manage and lead training specialists**
- **Manage scheduling of courses**
- **Hands on role**

You are responsible for leading the training team to ensure the training program is developed and maintained whilst ensuring the successful deployment of modern training programs. You will be responsible for course creation and maintenance. You will have Certificate IV in workplace training, have hands on experience in training along with excellent communication and people skills.

Contact Sally Matheson, Sally Frappe T: **02 9231 6444** E: [sallym@tmsap.com](mailto:sallym@tmsap.com) or [apply online now!](#)

### Sales and Marketing Manager, SYD

- **Dream Role, Dream Product**
- **Manage Sales Department**
- **Build and maintain executive Relationships**

Working closely with the GM, you will monitor activity and drive profit through your outstanding leadership experience. You will be responsible for developing and implementing sales and marketing strategies to target FIT, Group and incentive markets. This is a truly unique role, which TMS are working on exclusively, if you think you are right for this role we look forward to hearing from you.

Contact Sally Matheson, Sharon Moss T: **02 9231 6444** E: [sharon@tmsap.com](mailto:sharon@tmsap.com) or [apply online now!](#)

### Team Leader, SYD

- **Global Wholesaler**
- **Manage team of 7 Consultants & Coordinators**
- **Salary pkg \$65K +**

Our client a leading Global Wholesaler is looking for a Team Leader to manage their Administration & Back Office area. The department is responsible for Client Documentation, Client Customer Relations, and Accounts Receivable and Payable. To manage this team you will need strong people management skills and experience, understanding of accounts receivable & payable (but you don't have to be from a finance background), strong customer service skills and experience and an understanding of product, bulk data etc. This role will suit a manager who is looking for a role with variety. You must be able to multi task and encourage your teams to do so as well.

Contact Karen McGrath T: **02 9231 6444** E: [karen@tmsap.com](mailto:karen@tmsap.com) or [apply online now!](#)

### National Sales Executive, SYD or MEL

- **Leading Global Wholesaler specialising in Asia**
- **Salary \$60k +**
- **On the road and WORK FROM HOME**

Our client is global wholesaler is looking for a National Sales Representative formally known as Director of Sales and Business Development. You will be proactively identifying and generating new sales as well as growing existing business in the Australasian marketplace. Key Responsibilities on the road developing relationships and business, develop and maintain indepth market profiles identifying opportunities, maximising sales and business development opportunities targeting prospects and existing customers. This is a great role for someone to work from home, and be on the road. All travel expenses are paid for. If you have on the road sales experience in the travel industry and have a passion for Asia, then call Karen at TMS today.

Contact Karen McGrath T: **02 9231 6444** E: [karen@tmsap.com](mailto:karen@tmsap.com) or [apply online now!](#)

### Wholesale Team Leader, SYD

- **Global Wholesaler**
- **Manage team of 10 Customer Service Consultants**
- **Salary pkg \$65K +**

Our client a leading Global Wholesaler is looking for a Team Leader to manage their Customer Service department. The department is responsible for Air & Ticketing, E Services and Product allotment and inventory. To manage this team you will need strong people management skills and experience, understanding of air and ticketing, good computer skills, along with strong written and verbal communication skills. Previous product skills and or experience is desirable. This role will suit a manager who is looking for a role with variety. You must be able to multi task and encourage your teams to do so as well.

Contact Karen McGrath T: **02 9231 6444** E: [karen@tmsap.com](mailto:karen@tmsap.com) or [apply online now!](#)

### Business Development Manager, SYD

- **Eastern Suburbs travel office**
- **Looking for a hunter**
- **Salary neg. depending experience**

You will be responsible for capturing new business and assisting in identifying new revenue opportunities. This position plays a key role in achieving annual revenue targets by generating sales leads, presenting to prospects, developing proposals and closing deals. This is a fantastic role for an experienced sales executive who is looking at joining a reputable Travel company. Excellent career opportunities along with a great remuneration package.

Contact Karen McGrath, Sally Frappe T: **02 9231 6444** E: [karen@tmsap.com](mailto:karen@tmsap.com) or [apply online now!](#)

### State Sales Manager – WA/NSW/SA

- **Well known brand**
- **Salary package around \$90k ++**
- **Management of a small team**

This well known travel related company is looking for a switched on State Sales Manager to drive sales within their team. The successful candidate will be responsible for building and implementing sales strategies within the retail travel sector and identifying new business opportunities, as well as develop existing relationships with key partners. You will be an 'ideas' person who is able to visualise and execute.

Contact Sharon Moss T: **02 9231 6444** E: [sharon@tmsap.com](mailto:sharon@tmsap.com) or [apply online now!](#)

### Recruitment Consultant - Travel & Hospitality Industry SYD

- **Travel Industry experience essential**
- **Great salary package incorporating fantastic commission**

TMS Asia Pacific is the leading Travel and Hospitality Recruitment company in the Asia Pacific region. With offices across Australia and Asia we provide recruitment solutions to leading travel providers and Hotels, ranging from Temporary staff to Senior Executives. To continue to maximise our potential in the market we are seeking a new Recruitment Consultant to join our team.

Contact Michelle Williams T: **0433 108 642** E: [michelle.william@tmsap.com](mailto:michelle.william@tmsap.com) or [apply online now!](#)

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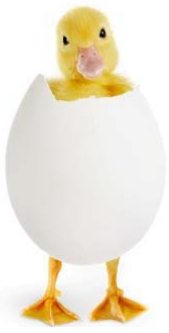
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**PASSIONATE ABOUT WILDLIFE & CONSERVATION  
ASSISTANT RESERVATION COORDINATOR  
SYDNEY - SALARY PACKAGE TO \$50K**

Our client a luxury specialist in island retreats, small lodges and luxury bush camps within Australia, requires a sales focused, passionate person to join this amazing team to promote and sell our great land. If you are passionate about the environment wildlife and conservation, can build strong relationships and have exceptional communication skills, then send your CV for this unique amazing opportunity that only ever comes around once in a blue moon.

**CORPORATE CONSULTANTS X 5  
DOMESTIC CORPORATE CONSULTANT  
SYDNEY**

**SALARY PACKAGE TO \$50K + BONUSES**

Looking to move to into corporate but never had the opportunity? Our client, a leading TMC are recruiting for domestic consultants for an immediate start.. If you have at least one or two years experience in the travel industry from a retail or wholesale background you will be considered for this great opportunity. Career progression on offer and a fantastic salary to go with it, interviewing this week!

**APRIL START: 6 MONTH CONTRACT  
DOMESTIC CORPORATE CONSULTANTS X 8  
MELBOURNE & SYDNEY - TOP HOURLY RATE**

Looking for full time work that will take you through until October 2010? This global travel management company is seeking experienced domestic corporate consultants to assist on one of the company’s busiest accounts. To be successful, applicants must commit to the full 6 months, corporate travel experience and have strong CRS skills, preferably Amadeus. Monday to Friday hours only – Great hourly rate offered!

**FIRST CLASS ALL THE WAY  
LUXURY TRAVEL COORDINATOR  
MELBOURNE (INNER) – PKG DEP ON EXP**

A rare opportunity exists for a senior leisure consultant with extensive knowledge of all things luxury! On a day-to-day basis, you will be creating unique itineraries for VIP clients to exotic destinations across the world. A motivated and friendly approach is required and applicants must be at a senior level. Apply now to find out why this company provides one of the best work environments in Melbourne!

**CONVERT YOUR PASSION INTO A CAREER  
SOUTH AMERICA TRAVEL SPECIALISTS  
MELBOURNE – GREAT SALARIES ON OFFER**

Think you know everything there is about South Ameirca? Love sharing your experiences of hiking Machu Picchu, hunting for Inca treasures and crossing the Amazon to see the fabulous Iguassu Falls? We currently have opportunities within wholesale and retail travel for professional, sales motivated travel consultants for a strong passion for the countries of South America. Excellent salary packages are applicable.

**FLY TO GREATER HEIGHTS  
AIRFARE CONTRACTOR  
MELBOURNE (INNER) – PKG TO \$70K**

Set your sights on this top level position and score yourself a fabulous new role working within airline contracting. You will be responsible for this company’s airfare division building relationships with airlines, coordinating fare deals and ensuring you are the best in the market against your competitors. With your strong negotiation ability, the position is certain to ensure your career takes off!

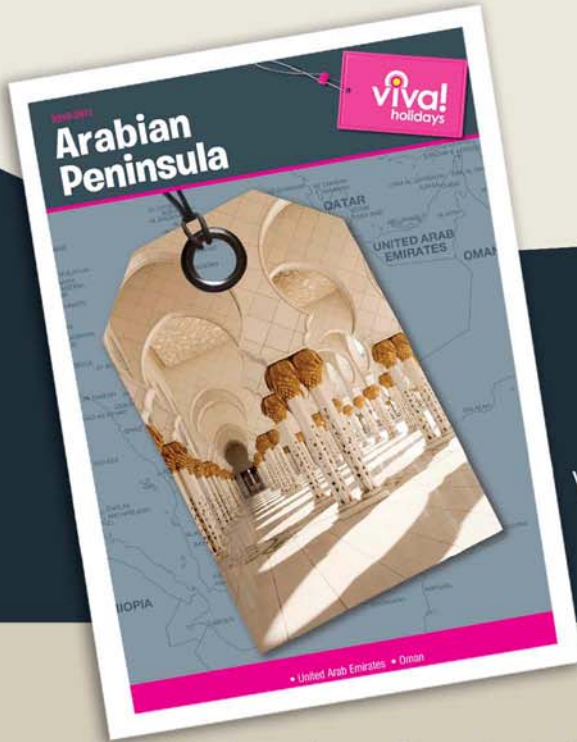
**SAIL INTO A NEW CAREER  
WHOLESALE CRUISE CONSULTANTS  
BRISBANE CBD – SALARY PACKAGE \$55K OTE**

Looking for a role which offers direction and progression? Taking on the position as a cruise consultant with this market leader will be the first step in establishing a rewarding and successful travel career. You will enjoy every minute of working in this fun and supportive team where you will earn fantastic \$ and have the opportunity to develop and grow. Min 18 months travel consulting experience and a positive can do attitude a must. Don’t let this one sail on by – apply today.

**THE NUTS AND BOLTS  
IT SUPPORT /TRAINING CONSULTANT  
BRISBANE CBD – SALARY PACKAGE TO \$50K**

Are you an experienced corporate consultant looking to move forward? We have a unique opportunity for a strong corporate consultant to make the jump into a behind the scenes role. Working as an IT support consultant for this established company will see you offering support and guidance to clients regarding booking systems along with conducting training of system changes and updates. Strong CRS, corporate travel & problem solving skills essential.





# Arabian Peninsula Brochure Out Now!

Viva! Holidays is excited to announce that our new and exciting 2010 - 2011 Arabian Peninsula Brochure has been released.

**Viva! Holidays** is excited to announce the release of our 2010 - 2011 Arabian Peninsula brochure (for travel 1 April 2010 - 31 March 2011) incorporating a large selection of

- ✓ Hotels
- ✓ Sightseeing
- ✓ Destination Information
- ✓ Transfers

*Located in the Southwest of Asia, the Arabian Peninsula is a fascinating and cosmopolitan land. As the fastest growing tourist destination in the world, the United Arab Emirates is renowned for its rich oil reserves, golden desert sands, dazzling beaches, opulent hotels, designer shops and world-class sporting events. Oman, a wonderful addition to any journey to the UAE, is a diverse country boasting pristine landscapes and radiates the beauty and charms of traditional Arabian culture, combined with modern-day practices.*

## Product Range

Viva! Holidays offers a huge selection of product options including luxury resorts, hotels, tours, transfers and more. Our range will suit any budget throughout the Arabian Peninsula. Make sure you check out our latest offers available on *easyway*.

## ARABIAN PENINSULA BROCHURE INCLUDES:

### Destinations

- Dubai 
- Abu Dhabi 
- Muscat 

### Brochure Features

- Destination Highlights
- Featured Maps
- Great range of product
- Sightseeing Tours

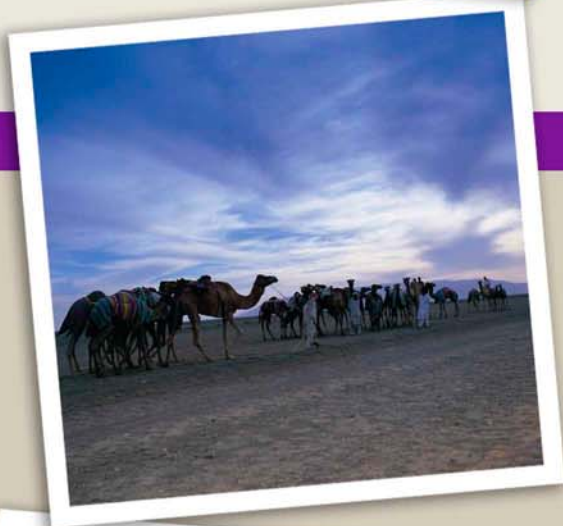
### Airline Partners

#### Emirates

70 flights a week to Dubai with onward connections in the Middle East

#### Ethihad Airways

Daily flights to Dubai with onward connections in the Middle East



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## Virgin Blue now to Uluru

There is no better time than now to experience Australia's most iconic destination with Virgin Blue now flying to Uluru.

Everyday low airfares

From \$**199**\*  
one way  
per person  
departs Sydney

## Great Industry Rates + Kids Stay & Eat Free!^

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| <b>The Lost Camel Hotel</b>      | from \$66 per person, per night* |
| <b>The Outback Pioneer Hotel</b> | from \$66 per person, per night* |
| <b>Desert Gardens Hotel</b>      | from \$78 per person, per night* |
| <b>Emu Walk Apartments</b>       | from \$80 per person, per night* |
| <b>Sails in the Desert Hotel</b> | from \$96 per person, per night* |

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\*Conditions apply, subject to availability. Rates are per person, per night, based on 2 people sharing a lead in room type. Confirm prices at time of booking. Valid for bookings until 31 May 2010 and travel until 16 December 2010. Offer valid for bona fide travel industry employees only. Quote INDUSTRY60. ^Conditions apply for Children under 12 years stay and eat free. See Voyages website [www.voyages.com.au](http://www.voyages.com.au) for full terms and conditions. Voyages Hotels & Resorts Pty Ltd ABN 24 079 925 036



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