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Travel Daily AU

First with the news

Tue 30 Mar 10

Page 1

EDITORS: Bruce Piper and Guy Dundas
E-mail: info@traveldaily.com.au Ph: 1300 799 220

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TA campaign launch

TOURISM Australia will tomorrow announce the long-awaited details of its new destination campaign to promote Australia to the world.

It will be the first stage of the new program which is expected to "utilise the power of advocacy" (TD 25 Feb) to invite visitors Down Under.

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FC restructures Explore

FLIGHT Centre has offered redundancy packages to a handful of senior staff at its trade-facing Explore Holidays wholesale operation, but remains committed to the operation.

It's believed that five business development managers are affected along with the general manager and sales manager, but "from a general business perspective it's business as usual," according to marketing manager Ben Alcock.

He told TD that Flight Centre is expected to take a more hands-on approach to Explore moving

DJ boosts car hire

VIRGIN Blue has expanded its car rental partnerships, and is now offering Hertz and Thrifty in addition to Europcar on a newly launched car hire website.

The site is powered by Dublin-based Car Trawler, which offers a white-labelled solution utilised by many travel organisations such as Hawaiian Airlines and VisitBritain.

DJ has extended its eight year relationship with Europcar by a further three years, as well as signing up Hertz and Thrifty.

The move means that Velocity members will be able to earn points on rentals from all three companies, with tiered earning meaning that higher level members receive more Velocity points per rental.

All international rentals receive a flat rate of 800 Velocity points.

CarTrawler spokesman Mike McGearty said the company's multi-supplier search engine "allows all Virgin Blue passengers to search in confidence for the best car rental deals".

forward which "shows a real faith and belief in the brand."

Alcock said the marketing and reservations teams remain unchanged, while not having direct BDMS will be an issue for some of the wholesaler's partners and not so for others.

"The phone lines are open (and ringing!) and we still offer the same generous levels of commission whether agents call or use our online channels to book," he said.

Flight Centre acquired Explore Holidays' parent company The Travelspirit Group in 2007, paying \$10m for the operation.

Spokesman Haydn Long told TD this morning that Explore will "renew its focus on increasing sales to Flight Centre Limited customers, while continuing to service its agency clients".

Orion III on the way

ORION Expedition Cruises founder Sarina Bratton is expecting a third ship to join the fleet within the next three years.

She's confirmed that the line had already held some discussions with ship owners, with Orion's second vessel *Orion II* set to debut next year.

More information in today's *Cruise Weekly* - subscribe free at www.cruiseweekly.com.au.

Today's Travel Daily

Travel Daily today has seven pages of news and photos, plus full pages from:

- TMS Asia Pacific
- AA Appointments
- Voyages Hotels & Resorts
- American Express jobs

Tipping winners

THE first weekly winner of *Travel Daily's* AFL footy tipping competition was Brett Binns of AAT Kings, who won a Captain's Club dinner on board Captain Cook Cruises' *Sydney 2000*.

And congratulations to Cathy Moir of TravelManagers who was the top scorer in round three of the NRL tipping competition, winning a family pass to Sydney Aquarium at Darling Harbour, courtesy of Sydney Attractions Group.

They're both one step closer to the big prizes in the competitions, with the top NRL scorer for the season winning a holiday in Kuala Lumpur courtesy of Parkroyal Penjang and AirAsia, and the first prize in the AFL comp a trip for two to Dubai with Emirates and accommodation courtesy of Jumeirah.

It's still not too late to join - see www.traveldaily.com.au.

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Click for Etihad Interactive Tour

Macau positive

MACAU-based Viva Macau Airlines has confirmed that almost 5000 passengers have been affected by the suspension of its flights (TD yesterday) but says it's making every effort to resolve the situation.

The carrier's Air Operating Certificate was summarily revoked yesterday, with the Macau government saying it plans legal action to recover loans of over \$25 million to the airline.

Viva Macau says it had been forced to cancel 33 flights and is providing refunds in accordance with its Conditions of Carriage.

The carrier said it's "looking forward to communicating with all parties concerned... in order to resolve the issue so we can continue our mission to 'bring the world to Macau'".

MEANWHILE the gm of the Macau Government Tourist Office in Australia, Helen Wong, said the grounding of Viva Macau would have "minimal impact" on the destination, with the majority of passengers arriving via Hong Kong.

Wong said Macau was continuing to enjoy significant increases in both tourist and business visitation from Australia.

Government calls for aircraft shoosh

THE Federal Government has announced it is banning noisy old aircraft from landing at most major airports around the country, effective 01 Sep 2010.

The move will see freighter aircraft including the 'marginally noise-compliant' jets (like the ageing Boeing 727) black-listed for new services, effective 01 Jul, and then all existing services at SYD, BNE, MEL and PER will be ceased two months later.

Infrastructure minister Anthony Albanese said this was the latest move by the Rudd Govt to reduce the impact of aircraft noise on communities near airports.

Mantra hails court win

MANTRA Group says a court judgement in its favour last Fri will "secure the future of the accommodation industry" in Australia.

The company, formerly known as Stella Hospitality, brought the legal action against the operators of a number of websites which it claimed infringed various Mantra trademarks which protect the name of its "Circle on Cavill" resort at Surfers Paradise.

The website operator, Stephen Grant and Taillly Pty Ltd, was allegedly using the Mantra trademarks with the aim of confusing consumers and sourcing direct bookings of privately let apartments in the building.

Justice Reeves of the Federal Court of Australia found that consumers had been deceived by the websites, domain names and Google advertising into thinking they were booking with Mantra when in fact they weren't.

The judge ordered that Taillly and Grant transfer ten domain names which were "substantially or deceptively similar" to the Circle on Cavill trademarks.

He also granted a permanent injunction restraining them from using the trademarks or similar terms, and ordered that the respondents pay to Mantra all of

the profits made from bookings sourced via the websites.

Mantra gm of distribution, Luke Jamieson, said the judgement was important for the entire industry "because it shows that the court will enforce trademark law to protect the goodwill of companies and individuals who have purchased management and letting rights."

"It shows that you can have and enforce a trademark for your letting business which is the same as a building name," he said.

The ruling also confirmed that it's illegal to register someone else's business name as a domain name and operate a business under that name.

Jamieson said Mantra had worked hard to establish its reputation and "would be vigilant in its pursuit of any company which attempts to tarnish that reputation."

EY-Alitalia deal

ETIHAD and Italian flag carrier Alitalia have launched an extensive codeshare pact, with the EY code appearing on Alitalia's intra-European flights.

Alitalia's AZ code also now applies to Etihad services from Europe to Abu Dhabi and beyond to Thailand and Australia.



Window Seat

THIS is a great new tourist attraction, to be sure.

A museum dedicated to Ireland's mythical leprechauns is set to open next month in Dublin, with visitors getting a true leprechaun's-eye-view by being shrunk to midget size in an optical illusion.

Guests enter a living room with a giant armchair and table, and the museum even has a rainbow ending in a pot of real gold - which is unfortunately tantalisingly out of reach.

The National Leprechaun Museum is the brainchild of 43-year-old Tom O'Rahilly, who says the little people embody lots of qualities of the Irish, including being "playful and cunning, and prepared to outwit you, without resorting to violence."

PILOTS flying into Rio de Janeiro may soon have a very recognisable navigational marker, with authorities revealing a plan for a giant man-made waterfall.

The Solar City Tower has been designed as part of a competition to create an Olympic landmark for the city which will host the Games in 2016.

An observation tower, cafe and shops would all be situated at the top of the tower on a small island, tall enough to be seen through the clouds on the main aircraft approach to the city.

It's fully sustainable, with a solar power plant producing energy during the day for the Olympic village and the waterfall, while excess energy would pump water to the top so it can be released at night to power lights.





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Airline of
the Year 2009
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Insight's groovy, baby!



ABOVE: Insight Vacations held its annual conference over three days last week, with sales managers and management from all over the country and NZ converging in Sydney.

The event saw business updates, team bonding sessions, guest presentations and gala dinners, including a rooftop BBQ dinner and drinks at George St's Holiday Inn and a 60's inspired evening on a private harbour cruise.

Pictured on board the harbour cruise having a peace-full night out on the water *from left* are: Insight's Jasmin Abrahams, marketing coordinator; Kate Boscolo, groups coordinator; Jodene Dallas, group sales coordinator; Lorraine Sharp, managing director; Robyn Brown, sales BDM, NSW; Jo Dick, national sales and marketing supervisor; Katrina Lathouras, sales support coordinator.

BA still upbeat

BRITISH Airways says its profit outlook for the year to 31 Mar remains "broadly unchanged" despite estimating a £5.5 million per day cost for the first two days of the second phase of strike action over the weekend.

That was less than the £7m daily cost of the first weekend's walkout on 21-23 Mar, with stronger loads and more staff turning up for work.

The carrier said it operated 83% of its long-haul flights and 67% of short-haul services, with seat factors of 75% in long-haul and 64% in short-haul.

"The strong and improved operational performance made possible by dedicated BA staff has further reduced the impact of the disruption," the carrier said in an official announcement.

Wet lease aircraft decreased from 22 to 11 as BA operated a larger number of its own planes, and 100% of the normal schedule operated at London Gatwick.

The second phase of the cabin crew strike is still continuing, with staff returning tomorrow.

Extra footy flights

QANTAS will increase services to Launceston in Tasmania for four AFL matches played by Hawthorn this season.

Fourteen extra 737 services will operate including some direct flights from ADL, BNE and PER.

Bali hotels on air

THE Bali Hotels Association is supporting a new radio-based communications system which will boost security by allowing police to anticipate problems before they arise.

The group of more than 100 accommodation providers on the Indonesian island has signed a Memorandum of Understanding with the Integrated Police Radio Community Bali (IPRC) which links the public via VHF radio to the police, providing reliable communication during emergencies as well as better accessibility of police assistance.

The public-private partnership was started after last year's Jakarta bombing, with startup equipment donated by the Bali Hotels Association.

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HONG KONG TOURISM BOARD

Fiji hopes for more Aus capacity

TOURISM Fiji's chief executive officer says over capacity on the Sydney-Nadi route may be cause for concern in the future.

Yesterday Jetstar initiated services on the route, joining Air Pacific, Pacific Blue and most recently V Australia.

Jo Tuamotu told the Fiji Times "my only concern is whether we can sustain this competition for the long run.

"What we need is these new players to bring in a new set of visitors from beyond the eastern seaboard states," Tuamotu said.

WRD appointment

QAMEA Resort & Spa, near the island of Taveuni in Fiji's north, has appointed World Resorts of Distinction as its Australasian representative, with the intimate property catering for a maximum of 34 adults in 17 air conditioned Beachfront Bures and Villas with private pools - (07) 5524 5222.

Sabre Iceland buy

SABRE Holdings has announced the purchase of Iceland-based Calidris, described as a "revenue integrity and business intelligence solutions company".

Sabre Airline Solutions said the deal would result in a new "breakthrough revenue integrity solution" which will help airlines make more money.

QF-TAM realignment

QANTAS is advising agents that TAM Linhas Aereas (JJ) and TAM Mercosur (PZ) has realigned their reservation booking designator, effective immediately for sales, ticketing and travel.

QF says the JJ/PZ RBD change will be sent out to affected bookings via the normal GDS schedule change action - UN/TK messages - by both carriers.

Ticketed PNRs validated by QF will need to be reissued to show the new RBD, with the authority number of 548812.

All affected tickets must be reissued no later than 12 Apr.

MEANWHILE, Qantas has also advised its Industry Call Centre will be closed for the four-day Easter period between Fri 02 Apr and Mon 06 Apr.

Travelpoint boost

TRAVELPOINT has expanded its Electronic Transitional Automated Ticketing (ETAT) system to offer e-ticketing to Galileo-connected users in Africa, with agents for six African and European airlines now able to issue and amend tickets in five countries where there's no BSP available.

The product is available in Angola, the Gambia, Burundi, Rwanda and Cape Verde, with ETAT providing a way to reconcile ticketing outside of the BSP for Brussels Airlines, RwandAir, Kenya Airways, South African Airways, TAAG and TACV.

Greyhound Easter

GREYHOUND Australia is offering a range of special deals for Easter Travel, including half price kids tickets.

Getaway offers include Sydney to Canberra or vice versa from just \$15 - greyhound.com.au.

Please can we have Samoa!



CORAL Seas recently hosted a group of agents from NSW, QLD, VIC, TAS and the ACT on a four day fam to Samoa in an effort to promote the country and show agents that the hotels and tourism infrastructure is fully functioning.

Agents were able to see a number of restored resorts on both Upolu and Savaii Island, they also spoke with the Samoan

Tourism Board about the latest promotional campaigns being carried out to attract Australian travellers to Samoa.

Agents on one of the many beaches on Savaii Island include: Julie Goodsell, TravelWorld Nowra; Deanna Jones, HWT Katoomba; Leah Simpson, HWT Dubbo; Felicity Miller, Hills Cruise and Travel; Cardyff Roodhouse-Hill, Travel.com; Carol Annis, Lea's World Travel; Michaela Roberts, Travel Counsellors; Jenny Fulton, RACT TravelWorld; Kerry Holmes, Balnarring Travel and Cruise; Karen Unsworth, HWT Fountain Gate; Jeanette Peace, Travel Counsellors; Virginia Robertson-Edgar, Gippsland Travel Centre; Nicolette Hansen, Tewantin Travel; Kylie Cornish, IYC Travel; Andrea Cole, Jetset Worongary Travel; Antonio Pita-Mota and Craig Gibbons, Adventure World.

QF and the Dragon

ST GEORGE Bank and Qantas have launched a new credit card partnership, under which a new St George 'Amplify' card will offer one Qantas Frequent Flyer point for every \$2 spent.

QF frequent flyer ceo Simon Hickey said the scheme now had 6.9 million member accounts and more than 400 partners.

Points earned on the Amplify card automatically transfer to QFF each month.

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Money

WELCOME to *Money Talk*, *TD's* weekly feature on what the Australian dollar is doing.

\$1AUD = US91.5c

THE Australian dollar is continuing its strong run, amid speculation that the Reserve Bank will raise interest rates further next week.

There's been some recovery in the Euro after moves by Greece to reduce its debt and financial aid for the beleaguered country which is struggling to cope with the economic crisis.

In fact the Aussie had its biggest drop in five months against the Euro over the weekend, and this also rubbed off on exchange rates against the US\$ and the Japanese Yen.

The oil price is also continuing to creep up, and is now above US\$80 per barrel.

Money market rates this morning:

US	\$91.56
UK	£61.03
NZ	\$1.285
Euro	€67.86
Japan	¥84.34
Thailand	฿29.672
China	¥6.169
South Africa	R6.616
Canada	\$92.89
Crude oil	US\$82.50

Gap bites at big Apple movie



ABOVE: Gap Adventures has been chosen by the big-wigs at Apple as one of three businesses around the world to showcase how the adventure touring company uses Apple products in their everyday work and home life.

Speaking exclusively with *TD* today, founder Bruce Poon Tip said the Apple coup had created much excitement at Gap's head office in Toronto, with film crews spending three days last week tapping tens-of-hours of video, which will be compiled into a short movie on the company.

Poon Tip will also fly to Apple's California base to film additional footage for the film, which will be aired in Apple stores globally and as the main feature on Apple's landing page later this year.

Hundreds of Gap's staff around the world use a range of Apple

hardware products including iMacs, iPods and iPhones, "because we're mobile and we're a mobile company," Poon Tip said.

"Apple was here (in Toronto) to figure out how cool companies like Gap use their products."

As the only travel company to make the grade, Poon Tip told *TD* Apple and Gap Adventures shared many common business values.

"We are honoured to be picked as one of the most innovative companies in the world."

"We've had a long relationship with Apple and there's a mutual respect between our companies, and Apple is the most innovative brand around - based on innovation and service," he said.

Poon Tip said his firm often explores channels outside of the regular travel arenas to showcase its business model, with a company mission of 'Changing travel through fearless innovations.'

"This opportunity is about being able to meet other companies that inspire us, outside of travel."

Pictured above in Gap's Rubik Cube meeting room *from left* are Gap's Dan Christian, Will Matthews, Jeff Russell and Bruce Poon Tip, flanked by some of the crew from Apple's filming crew.

WS to team with DL

WESTJET Airlines is looking to form an alliance with Delta Air Lines, rather than Southwest Airlines as originally planned.

New ce Gregg Saretsky said, "We're going to move on and tee things up with another partner."



Once again the Macau Government Tourist Office in partnership with *Travel Daily* is giving subscribers the chance to join in the experience of World Class Entertainment at Sydney's Acer Arena.

On Saturday 17th April, American pop starlet **Kelly Clarkson** will rock the stage and the Macau Government Tourist Office is giving seven lucky winners and their friends a chance to join them in their very own Private Suite.

All you need to do is answer all 4 questions featured in *Travel Daily* this week for your chance to WIN...

Email your answers to kellyconcert@traveldaily.com.au

KELLY CLARKSON

Q2: What is the name of the area of reclaimed land between the island of Taipa and Coloane?

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TERMS & CONDITIONS

Travel Daily AU
First with the news

Macau Government Tourist Office



The Leading Hotels of the World®

The Leading Hotels of the World is the prestigious luxury hospitality organization representing more than 450 of the world's finest hotels, resorts and spas.

We are expanding our team in Sydney and looking for two positions:

Corporate Sales Manager

The successful candidate will have at least three years sales experience in the travel industry dealing with the corporate sector (Consortia, TMC's and Global Accounts) in order to grow the sales from Australia for Leading Hotels worldwide.

We are looking for a dynamic and highly motivated person who has a thorough understanding of the corporate market and has excellent communication and negotiation skills.

Computer literacy is required (CRM System and Microsoft office)

Reservation Sales Agent

We are looking for a highly motivated person to join our professional team with a passion for luxury hotels. The successful candidate will have excellent customer service, superior communication skills, organizational skills, attention to detail and a mature can-do attitude.

You will possess relevant travel industry experience in a similar role with a minimum 2 years of industry experience. A competitive salary and conditions are on offer for the successful candidate, together with a great CBD location and a friendly team environment.

For both positions, please send your resume and cover letter to sales.sydney@lhw-offices.com

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Applications close Friday 9th April 2010

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Virgin races to see Glock



ABOVE: Virgin Racings F1 driver Timo Glock joined Virgin Blue Airlines guests for a quick chat on Sat prior to participating in the qualifying session for the Melbourne F1 Grand Prix.

Pictured above *from left* are: Vanessa Young, manager corporate and government sales AU/NZ, Virgin Blue Group of Airlines; Timo Glock, Virgin Racing driver; George Ambrose, corporate guest; Angelo La Mantia, Virgin Blue; Nigel Rowe, American Express; and Marilyn Rowe.

Tauk about Rome

TAUCK World Discovery will celebrate its 85th anniversary this year by offering a special six-day Roman Holiday tour priced from \$5,444ppts, departing on 21 and 26 Oct.

A number of one-off events have been arranged for the trip including a private fashion show, operatic performance and a once-in-a-lifetime evening in the Vatican.

For more details on the tour contact 1300 766 566.

Cathay-LAN deal

CATHAY Pacific and LAN Airlines have applied to the US Department of Transportation for rights to operate codeshare flights between Hong Kong and Santiago, Chile via Los Angeles or New York.

CCC M-day cruises

CAPTAIN Cook Cruises is offering special Mother's Day breakfast, lunch and dinner cruises around Sydney Harbour on Sun 09 May.

The Sunday breakfast cruise departs at 9.30am and is priced at \$49pp, followed by a Seafood Buffet Lunch cruise sailing at 12.30pm for \$72pp and the five star Mother's Day Gold Dinner leaves at 7.30pm offering the ultimate seven-course dining experience for \$185pp.

For bookings call 02 9206 1111.

Gap back to Incas

GAP Adventures has announced the return of their tours to Peru's Inca Trail commencing 01 Apr, following the recent mudslides which rendered the tourist site nearly inaccessible.

Local authorities have stated that both the Inca Trail and Machu Picchu will reopen 01 Apr, with Gap intending to operate the scheduled itinerary immediately.

However due to the limited train service provided by Peru Rail between Ollantaytambo and Aguas Calientes, Gap has said that there may be slight modifications to trips to ensure the safe and efficient transport of passengers to and from the area.

EY Hols MEL deals

THREE new outbound brochures have been released by Etihad Holidays in the UAE promoting 72 destinations in 22 countries across the globe.

Melbourne features as one of the new destinations covered, in addition to Cyprus, Turkey, Greece, Japan, Sri Lanka and Chicago.

Brampton meal deal

VOYAGES Brampton Island has a new four-night package priced from \$524ppts, which includes free daily meals.

The deal represents a saving of about \$370, and is valid for stays between 01 Apr-30 Sep, when booked by 31 May - 1300 134 044.

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The Jetset Travelworld Group

Business Development Executive SA/NT and NSW

Two vacancies exist for Business Development Executives in the Jetset Travelworld Group.

This roles are located in Adelaide and New South Wales in the retail segment of the business, and will be responsible for providing services for Jetset, Travelworld and Affiliate Offices in SA/NT and NSW.

The position that is based in our Adelaide Office reports to Sandy Osborne, State Manager SA/NT and the position based in our New South Wales Office reports to Karen Conlan, State Manager NSW/ACT.

The roles are responsible for:

- supporting a network of member travel centres ensuring they are cohesive, motivated and are working toward the achievement of shared outcomes;
- developing and increasing sales and support for all airline, leisure and approved partners in the network;
- developing the network through the recruitment of new locations and reporting on all network growth opportunities to assist in increasing the number of locations in the territory;
- implementing and monitoring the network program initiatives with clear goals of delivering value to our locations;
- participating in event coordination; and
- facilitating conferences, travel shows and training days.

To be successful in the role you will display:

- strong sales experience;
- strong customer service skills;
- strong business development skills
- applied negotiation skills;
- sound conflict resolution skills;
- sound marketing and relationship management skills; and
- competency in Microsoft Word and Excel.

If you would like to apply for the Adelaide position, please email Sandy Osborne a cover letter and resume to sosborne@jtg.com.au by 9 April 2010 and if you would like to apply for the New South Wales position, please email Karen Conlan a cover letter and resume to kconlon@jtg.com.au by 9 April 2010.



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Expressions of interest to Tim Lane, Managing Director
p.: 02 9571 5555 e: tim@travelbeyond.com.au

Zambia passports

THE Dept of Foreign Affairs and Trade is reminding travellers heading to Zambia to be aware that it is necessary to carry their passport with them at all times.

According to the Smarttraveller site, "Police and immigration officials can request to see your passport and immigration stamp/visa at any time.

"Failure to produce these documents may result in detention," the site informs.

Design road-trips

DESIGN Hotels has launched a collection of self-drive itineraries through Germany and Austria which showcase regional highlights through each country from one of 11 Design's member properties.

Designed for independent travellers, the journeys use BMW ConnectedDrive technology which can be downloaded into the vehicles navigation system.

See designhotels.com/roadtrips.

Crocodylus funding

DARWIN'S Crocodylus Park and Zoo Wildlife Research & Education Centre has been granted \$100,000 in tourism funding by the govt, which will be used to improve the park's crocodile viewing area.

Minister for Tourism Martin Ferguson said: "By giving visitors the opportunity to learn about crocodiles, feed and hold them, it not only attracts visitors to Darwin, it offers them a uniquely Australian experience and encourages them to stay longer and explore the city."

Visit Cali. website

CALIFORNIA Tourism will this week launch a local version of its website aimed at providing "the inside scoop" on all things Californian.

The site provides a range of maps, drive times, suggested itineraries, things to know before you go, visa info and overviews of the 12 state regions.

See www.visitcalifornia.com.au.

Pamper the kids

SOFITEL Sydney Wentworth is offering a 'Share the Magic' deal for families where a second room can be booked at the hotel for the kids for just \$99 on top of the adult room price of \$298.

To book phone 1800 676 960.

US adds Gogo

US AIRWAYS is now offering wireless internet connection on five of its Airbus A321 aircraft flying domestically in the States.

The carrier plans to roll out the Gogo Inflight Internet service to its entire fleet of A321s by 01 Jun, and by which time passengers will also be able to identify a flight online which offers the service when booking.

Prices vary from US\$4.95 for up to 30 mins and \$US12.95 for three hours, dependent on if a pax is using a laptop or mobile device.

At this stage Gogo internet is not available on flights which operate 100 miles outside the US mainland border.

25% Tucan comm.

TUCAN Travel is offering 25% commission on Africa Overland Expeditions, and 15% off the tour price for all clients when booking during the month of Apr.

For a chance to go in the draw for an Apple iPad join the 'all about Africa' online training site tucantravel.com/africa-agents-competition to fill in the quiz.

Product Manager – Australia

Boutique tour operator Bill Peach Journeys is seeking an experienced operations person to join this small team of professionals to oversee and manage the Australian touring programme. As a key member of the operations team, you will be responsible for managing the successful operation of our highly acclaimed Aircruising programmes and expanded Australian product range.

The successful candidate will have :

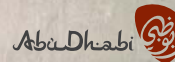
- At least 5 years experience in an operations position within the tourism industry
- Experience in negotiation with suppliers and contractors within the industry
- An understanding of budgets and pricing
- Strong interpersonal skills, with the ability to communicate at all levels within the tourism industry

If you are interested in being part of this dynamic team please forward your resume to info@aircruising.com.au.

Applications close 6th April 2010.



Win a luxury trip to Abu Dhabi



Abu Dhabi Tourism Authority is giving one Travel Daily reader and their guest the chance to visit and experience the rich culture and hospitality of this charming Arabian Gulf emirate.

Beautiful weather, pristine beaches, captivating oases, dramatic desert landscapes, vibrant city life and centuries-old culture and traditions come together in Abu Dhabi to create an experience like no other.

Your luxurious prize will include: Return economy flights to Abu Dhabi (ex Sydney, Melbourne or Brisbane), 4 nights accommodation at the 5* beachfront Fairmont Bab Al Bahr, Arabian Adventures City Spectacular Tour, Sundowner Dune Safari and return airport transfers.

For the month of March, simply answer our daily question correctly and this intriguing Arabian holiday for two could be yours.

Send your daily answers to trade@abudhabitourism.com.au.

The deadline for all answers is 12:00pm Thursday 1st April 2010.

Full terms & conditions available at www.traveldaily.com.au

Q-2. First and Business class guests of Etihad Airways are entitled to the complimentary Etihad Chauffeur service in which Australian cities?



Massa's best smileY face?



ETIHAD Airways were delighted with the effort of Ferrari F1 team driver Phillippe Massa, after he took out third place in last weekend's Melbourne Grand Prix.

Etihad is an official sponsor of the Formula One racing team.

Massa is pictured above with some of EY's cabin crew, Angela and Celeste.

BIG4 ok after Ului

BIG4 Holiday Parks say the Airlie Cove Resort Van Park and BIG4 Adventure Whitsunday Resort on the QLD coast have returned to normal operation following last week's Cyclone Ului, which had left a trail of minor damage.

Katherine day tour

NITMILUK Tours in the Northern Territory is offering authentic Top End indigenous experiences for travellers heading to Katherine.

The day tour includes spending time with one of the local Jawoyn people and guests partake in activities such as basket weaving, spear throwing, fire lighting and painting, and learn about bush medicines and bush tucker.

A BBQ lunch is also provided, which includes kangaroo tail.

The tour is priced at \$165 per adult and \$90 for children.

For more info call 1300 146 743 or see www.nitmiluktours.com.

Find the Right Fit!

Experience Career Success
with the Right Job For You



Hot Jobs (Australia) - March 2010

Account Manager, Bondi Junction

- *Young, dynamic team*
- *Great offices*
- *40k + super + incentives*

If you are looking for a step in Sales Account Management this could be the role for you. Join this young, dynamic online team developing relationships and servicing existing clients. This is a forward thinking company who believe that staff are their greatest asset. If you want to be recognised for your work and love variety, do not hesitate in sending your resume today.

Contact Karen McGrath T: 02 9231 6444 E: karen.mcgrath@tmsap.com or [apply online now!](#)

Leisure Consultant, Sydney CBD

- *Excellent company perks*
- *5x Positions*
- *Salary to \$65k*

Our client, a leading Travel Company in Sydney CBD, is looking for senior leisure consultants to look after travelers who know what they want, and who wants the best. You will be booking 6-star hotels, first and business class airline travel, outstanding cruises and tours that will blow your mind.

Contact Sally Matheson T: 02 9231 6444 E: sallym@tmsap.com or [apply online now!](#)

Sales Executive, Sydney CBD

- *Well known Asian Wholesale Specialist*
- *Great famils & incentives*

This leader in their field is looking for an experienced Sales Executive to join their growing team. Conducting sales calls, training sessions and promoting this unique destination, no day will be the same. To be considered for this role you must have on road experience and a passion for Asia.

Contact Karen McGrath T: 02 9231 6444 E: karen.mcgrath@tmsap.com or [apply online now!](#)

Lifestyle Travel Consultant, Sydney CBD

- *Manage the needs of their VIP Clients*
- *Extremely High-End Clientele*
- *Sell outside the square!*

Manage the needs of their VIP Clients. You will be pulling out everything you have to organise and book the requests for these clients. You must be extremely polished and be able to sell the finer things in life!

Contact Sally Matheson T: 02 9231 6444 E: sallym@tmsap.com or [apply online now!](#)

After Hours Travel Consultants, Sydney & Melbourne CBD

- *Are you a night owl?*
- *Min 3 years experience*
- *Extremely flexible with hours- how many or little do you need?*

This role will keep you on your toes as you will be assisting mostly international clients wanting to make last minute amendments to flights or accommodation and offering general travel services. This is an exciting role as you will be looking after all areas of travel in the after hours department! Mat leave role at this stage.

Contact Sally Matheson T: 02 9231 6444 E: sallym@tmsap.com or [apply online now!](#)

Fares Specialists! Ticketing Specialists, Brisbane

- *Support role in travel*
- *Helping & advising*
- *Busy and fast paced*

Be part of a fun and exciting team of consultants all working together to service the many emails and inbound enquiries.

Contact Alex Sleba T: 07 3221 9916 E: alex@tmsap.com or [apply online now!](#)

Domestic Corporate Travel Consultant (Sabre & Tramada Required) – Sydney CBD

- *Up to \$50k plus super plus incentives*
- *Boutique Office, great management*

Due to growing accounts, this fantastic boutique corporate travel company in the city is looking for an experienced international corporate consultant to come on board. You will be managing your own clients in an account management style of role, building and nurturing the relationships whilst booking and looking after all aspects of domestic and international travel needs.

Contact Sharon Moss T: 02 9231 6444 E: sharon@tmsap.com or [apply online now!](#)

Cruise Consultants - Fabulous role - Great opportunities! - Brisbane

- *Make your fortune*
- *Feel a part of something great*
- *\$30,000 - \$50,000*

We're seeking the expertise of experienced international travel consultants. Knowledge of the cruise market is a bonus but not essential.

Contact Alex Sleba T: 07 3221 9916 E: alex@tmsap.com or [apply online now!](#)

Have The Works – Package Holidays are Back! - Brisbane

- *\$45 000*
- *Educational*
- *Fun and supportive boss*

Packaged holidays are the way to go! Instead of selling just flights why not get a little more involved and sell the package with all the trimmings.

Contact Alex Sleba T: 07 3221 9916 E: alex@tmsap.com or [apply online now!](#)

Team Leader - Corporate with a difference... - Brisbane

- *CBD location.*
- *Hours Mon - Fri*
- *Salary \$65K+*

This role is available to a Travel Consultant with strong leadership skills who is looking for a new role in a niche market in the Corporate Travel arena.

Contact Alex Sleba T: 07 3221 9916 E: alex@tmsap.com or [apply online now!](#)

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SYDNEY – 8/6 O'Connell St – (02) 9231 6377 – apply@aaappointments.com.au

MELBOURNE – 1/167 Queen St – (03) 9670 2577 – recruit@aaappointments.com.au

BRISBANE – 13/97 Creek St – (07) 3229 9600 – employment@aaappointments.com.au

ADELAIDE & PERTH – (03) 9670 2577 – recruitsa@aaappointments.com.au & recruitwa@aaappointments.com.au

WINTER WONDERLAND

WHOLESALE CONSULTANT – SKI SPECIALISTS

SYDNEY – SALARY PACKAGE TO \$45K+

We are currently searching ski experts to join our client's growing reservations team. You will be organising an amazing array of international ski and snowboard travel itineraries across the globe. The best thing is that you will get to experience the products first hand, by attending exclusive educationals! You will also enjoy working in a top team with fantastic reward and recognition program. To qualify you will be an experienced travel consultant with strong ski product knowledge.

BECOME AN EXPERT!

SPECIALIST CONSULTANTS x 9

NORTH SYDNEY – SALARY PACKAGE TO \$50K

We are currently searching for exceptional consultants with expert destination knowledge. If you are a guru for Japan, South Pacific, North America or Ski Products then we want to hear from you. Top salary packages plus reward and recognition bonuses, educationals and many more benefits await. Essentially, you will be well traveled with a minimum of 2 years retail or wholesale experience. CRS is a must, as is excellent customer service skills. Join this growing team now.

EXCITING NEW CONTRACT ROLE

GROUP TRAVEL CONSULTANT – 6 MONTH CONTRACT

MELBOURNE (EASTERN) – SAL PKG TO \$44K Pro Rata

An exciting opportunity exists for an experienced groups travel consultant to secure this 6 month contract role beginning in May. Taking you through to Christmas, you will be working in this lovely boutique agency based in Melbourne's eastern suburbs dealing with high end group enquires.

Experience within a similar role is essential, as are Amadeus and Travelog skills. Enjoy Monday to Friday hours.

STOP LOOKING – HERE IS YOUR DREAM ROLE

WHOLESALE TRAVEL CONSULTANT

MELBOURNE (INNER) – SALARY PACKAGE TO \$55K

Our client is currently looking to recruit a highly skilled travel consultant who has fabulous in depth knowledge of Africa. You will have personally travelled to the Continent along with possessing a passion for the region. You will also be a strong seller with first class customer service skill. This wholesale travel company doesn't recruit often, so when they do these positions are highly sought after! Apply today or miss out!

MOVE BEHIND THE SCENES

WHOLESALE PRODUCT ASSISTANT

MELBOURNE (INNER) – SALARY PACKAGE TO \$45K

Looking for a role that is behind the scenes but also has variety?

If you have travelled to destinations such as Africa, South America, Canada, Alaska, Middle East or Indian Sub Continent this company can use your skills. Working within their product department, this is a varied role that requires a high level of travel industry experience along with strong attention to detail and admin skills. Apply today!

ATTENTION ALL IMMEDIATE STARTERS IN PERTH

CORPORATE TEMP TRAVEL CONSULTANTS X 5

PERTH (CBD) – TOP HOURLY RATE

Due to the acquisition of new accounts, our client, a leading global TMC, is looking to recruit 5 temps ASAP to assist on busy VIP accounts for a 3 month period. You must be an experienced travel consultant with strong domestic fares knowledge and CRS skills. You will benefit from a top hourly rate, friendly work environment and Monday to Friday work hours. Do your travel career a favour and APPLY NOW!

LUXURY EXPERTS NEED ONLY APPLY!

SENIOR CONSULTANT

BRISBANE – SALARY PACKAGE \$60K OTE

Tired of tyre kickers? Looking for that boutique style agency that offers their clients more in the way of customer service? Prefer to have the time to consult on high end leisure travel? Then this role is for you. You must have minimum four years international travel experience and be confident to offer exceptional service. This role is ideal for the person with a small client base who wants the support of an exceptional agency. Call today for a confidential discussion.

LOOKING TO ROUND OUT YOUR SKILLS?

TICKETING CONSULTANT x 3

BRISBANE CBD – SALARY PACKAGE \$42K

Whether you are currently experienced in issuing tickets, or want to gain this experience, we have a number of great ticketing roles for you to consider! These include a major airline, a global wholesaler and a retail travel company. You must have strong CRS experience, preferably Fares and Ticketing 1&2 and thrive on attention to detail. Sound like you? Make the change from face to face retail and become the ticketing specialist you want to be! Call today!

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Hot Sale Airfares To Uluru

Ayers Rock Airfares

From **\$149***
one way per person
depart Sydney

PLUS

2 Nights Accommodation

From **\$220*** **KIDS STAY
& EAT FREE!**
per person

HURRY, bookings end 7 April!

Bookings can be made through
your preferred wholesaler.



*Conditions apply, accommodation and flights are subject to availability at the time of booking. Accommodation rates are valid for new bookings received until 7 April 2010, and valid for travel from 10 April 2010 - 15 September 2010. Rates quoted above are based on 2 people sharing a Standard Room at the Outback Pioneer Hotel or The Lost Camel Hotel for 2 nights. Extra person rate applies when sharing a room with 2 or more adults. Minimum 2 night stay applies. Flight prices are valid for sale until 7 April 2010, and are valid for travel from 3 August - 15 September 2010. Flight price is inclusive of taxes, these are subject to change at any time. Airfares are instant purchase, non-transferable, non-refundable and name changes are not permitted. Flight changes permitted at least 24 hrs before scheduled departure at \$45 online plus any fare difference, cancellations are not permitted. Checked baggage is not included - 23kg allowance may be purchased for \$10 online or \$20 at the airport. Quote ROCK2ROCK at time of booking. ^Conditions apply for Children under 12 years stay and eat free. See Voyages website for full terms and conditions www.voyages.com.au. Voyages Hotels & Resorts Pty Ltd ABN 24 079 925 036.

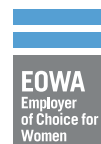


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OPPORTUNITY | DEVELOPMENT | TEAMWORK | SUPPORT
FLEXIBILITY | OPPORTUNITY | DEVELOPMENT | TEAMWORK



American Express is currently recruiting in both its leisure and corporate travel businesses. We have several exciting roles that have become available that offer unparalleled employee benefits. Some of these include up to eight weeks annual leave, a 37.5 hour working week for your work/life balance and well-structured training and development support. If you are truly seeking a professional career within the travel industry, American Express can help you realise your potential.



A leisure consultant role unlike any other

Sydney

Trust. Integrity. Security. Quality. Customer service. These attributes are the hallmarks of American Express® – the world's most respected service brand. Demand for our exclusive premium travel service is increasing, which means we are looking to add to our team of travel consultants.

You will be responsible for servicing Platinum and Centurion Card Members' leisure travel and lifestyle enquiries.

This is an environment where we service, consult, advise and sell the most luxurious international leisure travel and lifestyle products possible. We take this approach to service because our clients expect and deserve it.

You should be experienced, confident and creative professionals and have worked in the travel industry with international travel consulting experience, ideally within a leisure environment to qualify for these roles.

Emergency Travel Consultant (after hours)

Melbourne

An Emergency Travel Consultant's role is to assist travellers with after hours emergency queries or requests and typically deal with a variety of domestic and international bookings/fares. This can include urgent ticket issues, rerouting itineraries, making or amending accommodation and car bookings or providing general travel advice.

The ETC is a great team environment in which to work. Consultants share their ideas and knowledge on a daily basis and work autonomously. Typically working 4 x 10 hour shifts each week (full-time) and receiving ongoing training and support in their daily roles, this role is suited to people who enjoy working shifts.

You should possess strong attention to detail, domestic or international consulting experience, the ability to make sound judgements and previous experience booking through a G.D.S. Benefits include a generous allowance of between 10% – 26% depending on the shift worked, five weeks annual leave plus all other standard American Express employee benefits.

To apply for the above opportunities, visit us online at www.americanexpress.com.au/careers and select the travel category.

For more information, contact Darren Grant – Human Resources (02) 9271 3137.



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