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Travel Daily AU

First with the news

Mon 03 May 10

Page 1

EDITORS: Bruce Piper and Guy Dundas
E-mail: info@traveldaily.com.au Ph: 1300 799 220

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South Africa comp

TODAY we launch our latest monthly competition, with *TD* readers able to win a trip for two to South Africa - see p6.

The judges are still collating the fabulous entries in our Apr Fraser Suites comp and the winner will be announced in *TD* later this week.

TAT roadshow

THE Tourism Authority of Thailand is inviting the industry to attend its upcoming Amazing Thailand Roadshow 2010 in Sydney and Melbourne next week - details on page nine.

Qantas numbers up 11%

QANTAS this morning reported that its traffic during Mar was up 11.2% on a year ago - but most of the growth occurred on Jetstar international sectors, and the carrier's yield is down significantly on a year ago.

Mainline domestic numbers were up 2.6% to 1.443m for the month, while Jetstar domestic only grew 1.6% to 697,000.

Qantas international carried 494,000 passengers for the month

UA/CO Aus. c'share
CONTINENTAL Airlines is now displaying its flight code on Star Alliance partner carrier, United Airlines, services between the USA and Australia, according to travel agent GDSs.

The 'CO' code appears on UA metal on services between Los Angeles-Sydney-Melbourne and Sydney-San Francisco.

MEANWHILE, the expected tie-up between CO and UA (*TD* Fri) is likely to see United's ceo Glenn Tilton appointed as chairman of the merged carrier, while CO's chief exec. officer Jeffery Smisek will run the airline.

which was 91,000 (15.6%) less than in Mar 09 - while Jetstar international added 151,000 passengers, increasing 80.8% to 337,000 Mar pax.

Qantaslink also performed well during the month, with numbers up 12.6% to 387,000 for Mar.

Qantas said its total international yield for QF and Jetstar international operations (excluding foreign exchange) for the month of Mar "was positive when compared to the corresponding prior year period".

But for the financial year to Mar 2010 total Qantas/Jetstar domestic yield was down 3.9%, and total international yield under both brands for the nine months was 16.2% lower than the previous corresponding period.

Today's Travel Daily

Travel Daily today has seven pages of news and photos, plus full pages from:

- AA Appointments
- Tourism Authority of Thailand
- Explore Holidays
- Creative Holidays

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Where will your conversation take you?

Creative Australia

CREATIVE Holidays has launched its new Australia 2010 brochure, with 111 pages covering accommodation, car rental, motorhomes, cruise and rail across the country.

There's also a range of launch deals incl Ayers Rock and Hamilton Island - details p11.

Accor/QH incentive

TD today includes a full page of photos from last Friday night's Accor function at which QH consultant Nick Kennedy won a brand new Peugeot 207 - see p7.

Trip

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Mon 03 May 10 Page 2

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10 GOOD REASONS TO VISIT NEW CALEDONIA

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Tasman tie-up for NZ/DJ

AIR New Zealand and Virgin Blue say that their proposed trans-Tasman alliance (TD breaking news) will "stimulate a new wave of competition in Australasian aviation".

The carriers this morning announced they would seek regulatory approval for a wide-ranging pact which would see them collaborate on future route and product planning, code sharing, lounges and frequent flyer program benefits.

Applications covering the deal will be lodged today with competition authorities in both NZ and Australia, with NZ ceo Rob Fyfe and outgoing Virgin Blue chief Brett Godfrey saying the alliance would deliver cheaper airfares, increased frequency and better connections.

Godfrey said his replacement, John Borghetti, "thoroughly supports this strategy" which as well as direct trans-Tasman flights would also cover connecting

regional centres in Australia and NZ as part of a Tasman journey.

"We are two of the world's most innovative and nimble airlines and by working closer together we believe we can deliver significant benefits to customers and shareholders," said Fyfe, adding that DJ/NZ's Tasman capacity would grow more quickly than they would without the alliance.

"By combining our New Zealand customer base with the strong market presence that Virgin Blue has in Australia, additional flights and new routes will make sense much more quickly," with the deal also set to boost tourism in both countries.

MEANWHILE Air NZ yesterday also launched a new range of fare options on its Tasman and Pacific flights - to debut between Sydney and Christchurch from 18 Aug.

Four fare levels will be on offer - Seat only, Seat + bag (including one checked bag), "The Works" which adds entertainment, a meal and drinks; and "Works Deluxe" with premium check-in, lounge access and more space.

Davis to Momento

ADVENTURE World's former North America product manager Richard Davis (TD 26 Oct 09) has joined Momento Travel Services as GM - Canada & Alaska.

The company will use Davis's 15 years industry experience to ramp up business to North America.



Window Seat

VISITORS have this week been flocking to Tokyo for the annual Naki Sumo contest, in which sumo wrestlers deliberately make babies cry.

The event is held each year at the Sensoji Temple in the Japanese capital, with the baby who cries the loudest and longest winning the competition.

The wrestlers aren't allowed to physically hurt the infants, but instead growl and grimace in order to induce wailing - and parents are eager to take part because the competition is claimed to induce good health and ward off evil spirits.

BRITONS who yearn to visit Australia can now have a little taste of Down Under at home, after a Sussex farmer decided to breed wallabies and market them as an alternative to lawn mowers for small landholders.

Mary Davis charges £1000 for each marsupial and there's so much interest that she now has a waiting list

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You will be required to proactively seek new business opportunities as well as drive existing business with Delta Air Lines industry partners.

You must possess a high level of customer service, excellent communication & presentation skills, fares & ticketing experience, good knowledge of Microsoft Office plus a positive attitude.

Please email your resume by close of business on the 14th May 2010 to Mr Peter McKeon: peterm@deltaairlinesaustralia.com.au

Only successful applicants will be contacted

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Travel Daily AU
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 Mon 03 May 10 Page 3
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Best Business Class White Wine
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Goway celebrates 40th



GOWAY Travel celebrated their 40th Anniversary with a 1970's themed party for 180 people recently at the Dockside function centre in Darling Harbour.

Fifty travel agents from Canada, USA and South America flew to

Sydney to come to the party, as well as inbound suppliers from all over Australia and New Zealand Goway staff.

The companies founder and president, Bruce Hodge was a special guest who flew from North America to celebrate with the Australian colleagues.

Pictured above are some of the Goway Sydney, back row from left - Ammi King, Federica Pezzutti, Julie Clough, Marzio Senzo, Henrike Herr, Laura Moret, Allison Juri, Clare Collins and Noor Saloumi.

Front: Rose Martz, Hilla Irani and Ruben De La Fuente.

India travel advise

THE Dept of Foreign Affairs and Trade is advising Aussie travellers bound for India to avoid markets in New Delhi after receiving fresh intel about possible terrorist attacks there.

"Information received on 01 May suggests that attacks against markets in New Delhi may be imminent. Australians should avoid all markets in New Delhi," the Smarttraveller site warns.

The Indian Govt has also issued a new travel warning about possible terrorist attacks in Koltana, including Koltana airport.

Jensen heads up EI

FORMER Qantas head of airline operations Trevor Jensen has been appointed chief operating officer for Irish carrier Aer Lingus, effective 01 Jun.

Jensen has held previous roles incl chief operating officer at Air New Zealand/Ansett and Jetstar.

Dawn RWC charter

CARNIVAL Australia has today announced a special charter of its *Pacific Dawn* in conjunction with the sport division of European travel giant TUI Travel PLC.

Carnival ceo Ann Sherry said *Dawn* would carry 2000 rugby supporters from Europe, South Africa and Australia, with the itinerary taking in key knock-out matches in Christchurch and Auckland plus a visit to Wellington and the 23 Oct final in Auckland.

Dawn will reposition from Brisbane to Auckland on 04 Oct for the four week charter which will also feature a line-up of former rugby internationals to add to the onboard experience.

Other cruise ships holding rugby devotees during the World Cup will include Holland America's *ms Volendam* which has been chartered by Adventure World and is being marketed by AW's parent firm NRMA (TD 24 Oct).

HINN global promo

INTERCONTINENTAL Hotels Group will embark on its biggest ever global advertising campaign for the Holiday Inn (HINN) brand, launching this month.

Included in the US\$100 million Holiday Inn 'Stay You' promotion will be print, digital and outdoor advertising in Australia.

Filming for TV creative, which will extend to audiences around the world, was done in Sydney.

QF lounge at Coffs

QANTASLINK is expected to unveil its first regional airport lounge in New South Wales this Thu in Coffs Harbour (TD 22 Feb).

The lounge will offer Qantas Club members and Platinum & Gold Frequent Flyers with services including free wireless, a plasma TV with Austar and a selection of refreshments and beverages.

QFLink has other airport lounges across the country in Broome, Devonport, Karratha, Mackay, Launceston and Rockhampton.

Emirates to Madinah

EMIRATES will launch a new seasonal twice weekly service from Dubai and Madinah in the Kingdom of Saudi Arabia, between 02 Jul and 24 Sep.

The latest Saudi city boosts EK's operation to the kingdom to four.

DJ axes ADL/NAN

VIRGIN Blue sister airline Pacific Blue has withdrawn its direct Adelaide-Nadi route effective this past weekend.

Virgin Blue spokesperson Amanda Bolger told TD today the South Australia -Fiji direct link was "underperforming" so the carrier was re-directing capacity elsewhere where demand is high.

There are "no plans for the service to return at this stage," Bolger said.

In Mar last year, Pacific Blue announced the launch of the route but shortly afterwards suspended the service for 2 months between Jul and Aug as it worked on a re-designed schedule (TD 02 Jun 09).

WIN THE ULTIMATE MOTHER'S DAY GIFT



This week, **Travel Daily** is giving three lucky readers the chance to win the ultimate Mother's Day gift - an incredible 'Glamorous Nights' package, courtesy of **Vibe Hotels** and **Napoleon Perdis**.

This fantastic prize is valued at up to \$450 and includes overnight accommodation at any of the seven Vibe Hotels across Australia*, full buffet breakfast for two at a Vibe Hotel, late checkout, a two-for-one cocktail voucher, a NP pack (Cruise Blush, Liquid Veil Tint and a Wanderlust Must Lip Palette), and a Napoleon Perdis in-store make over voucher.

For your chance to win this amazing package and pamper your mother, simply send in your answer to the following question:

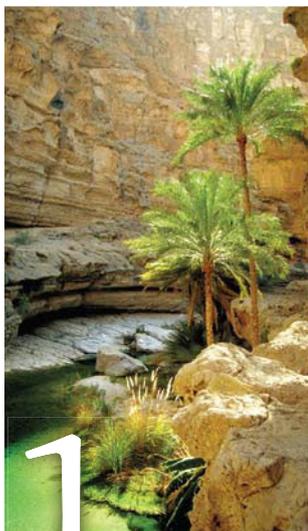
In 50 words or less, describe your best Mother's Day memory

Email your answers to: mumcomp@traveldaily.com.au

The most creative answers win!



* Accommodation availability is subject to Terms & Conditions of Vibe Hotels.



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New HKG brand

THE Hong Kong brand name has been given a makeover, with a new dragon logo (below) and the updating of core values to: Free, Enterprising, Excellence, Quality Living and Innovative.

New attributes for the brand are: Cosmopolitan, Secure, Connected, Diverse and Dynamic.



The new creative features blue and green ribbons to symbolise blue sky and a sustainable environment, and the red ribbon represents the ridge line of Lion Rock and "the 'can-do' spirit of the Hong Kong people."

"From now on, we will not only promote Hong Kong as a premier international business and financial centre but also as an interesting and diverse city rich in cultural and natural heritage," said a spokesman for HKG special administrative region.

The new look was unveiled at the launch of the World Expo 2010 Shanghai China on 01 May.

The revitalisation of BrandHK is the first since its debut in 2001.

Avatar competition

THERE are ten more Avatar DVDs up for grabs today courtesy of *Travel Daily* and Virgin Blue.

We had a massive response on Fri and there are still 30 DVDs available - ten each today, tomorrow and Wednesday.

Amazingly, Friday's winners were all from Flight Centre: Peter Coppock, Andrew Redmond, Glynn Pough, Natalie Gosselin and Miroslav Mrkalj from FC Global Product; Sally Schofield, Ashley Quinn and Scott Deguara from Flight Centre Narellan; Liam Brew from Flight Centre Woden and Andrew Whalley from FC head office - all of whom will be receiving their copies of the DVD in the coming days.

For your chance to win be one of the first ten *TD* readers to answer the following question:

What are the names of the four airlines operated by the Virgin Blue Group?

Email your answers asap to avatarcomp@traveldaily.com.au.

Antoinette sailings

UNIWORLD Boutique River Cruises' newest vessel to join its fleet, *River Antoinette* will sail the Rhine River in 2011, not this year as reported in *TD* on Fri.

New Silversea bdms

SILVERSEA Cruises has added to its business development team, announcing the addition today of Martine Nues bdm for NSW/ACT and QLD and Monica Holland as BDM for VIC/TAS and SA.

Tahiti TravelMart 2010



ABOVE: A group of 20 wholesale and retail partners of Tahiti Tourism in Australia and New Zealand visited the Tahiti TravelMart last week.

The group journeyed around for seven days visiting Tahiti, Moorea, Bora Bora and Huahine, and were given updates on the products and an authentic taste of the country.

Highlights of the trip included the one day TravelMart, an all-terrain vehicle tour on Moorea and jetski racing in Bora Bora which saw participant explore spectacular lagoons, enjoy a picnic on a white sand motu and a coconut and tiare scented spa session.

Pictured here are some of the attendees, strapped in ready for jet skiing, back row *from left*

are: Jean Kouriel, Honeymoon Worldwide; Drew Bowering, Expedia; Brad McDonnell and Tahiti Travel Connection.

Middle row: Mandy Veale, Flight Centre Global NZ; Bridget Fogarty, House of Travel NZ; Caryn Young, Adventure World NZ; Sharon Martin, Lifestyle Holidays NZ; Jacqui Browne, Creative Holidays; Toriki Manjard, Tahiti Tourisme NZ; Lola Carter, Tahiti Vacations NZ; & Faye Spooner, Air Tahiti Nui NZ;

Front row: Jessica Rae, Air Tahiti Nui Australia.

MAS A380 delayed

MALAYSIA Airlines long awaited first Airbus A380 superjumbo has suffered another set back, with the delivery of the aircraft now pushed back to the first half of 2012, instead of Aug next year.



BONDI BEACH

NEW YEAR'S EVE FIREWORKS
 - ROBERT WALLACE

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A match made at the Zoo



ABOVE: When Australia Zoo Travel's Rebecca Duthler began work for the company three years ago, little did she know that the person about to employ her would one day make her his wife.

At that time, Brett Adams was working in a human resources role with Australia Zoo, and in the years to follow their business relationship moved to something more personal, culminating in their marriage last month.

The happy couple jetted over to Hawaii, also the location of Adam's romantic proposal in 2008, and were married at Waimanalo Beach on the Island of Oahu (above), about 30mins from Honolulu.

Duthler told *TD* they both had

their hearts set on getting married in Hawaii for some time and "it turned out just the way we had imagined it to be."

"Our minister was barefoot in the sand and sang us the Hawaiian wedding song on his ukele at the end of the ceremony.

"The event was all organised by a wedding planner based in Hawaii who did everything for us ... our guests were all first time visitors to Hawaii and some are already planning their next visit. And who can blame them, Hawaii is such an amazing place!" Duthler said.

Wallabies in CHC

NEW ZEALAND is expecting to host more than 85,000 people for the Rugby World Cup next year, and Christchurch has been named as the home of the Australia Wallabies for the event.

Five pool matches are to be played at Stadium Christchurch leading up to two quarter finals in early Oct.

"We can't wait to give the Wallabies fans a chance to see the heart of the South Island", said Christine Prince, Christchurch and Canterbury Tourism ce.

Ticket applications opened last week marking the 500 day countdown to the event, to apply for venue or pool pack tickets visit rugbyworldcup.com/tickets.

EK/Armani 1st offer

EMIRATES is now offering First Class passengers two free nights at the just opened Armani Hotel at the Burj Khalifa (*TD Wed*), when travelling to or via Dubai.

The deal is available from 01 Jun to 31 Aug, conditions apply.

Travel Daily AU
First with the news

Mon 03 May 10 Page 5

EDITORS: Bruce Piper and Guy Dundas
E-mail: info@traveldaily.com.au

WIN A TRIP FOR TWO TO SOUTH AFRICA

During May, *Travel Daily* is giving travel consultant readers the chance to win an incredible seven-day holiday to South Africa for two people, courtesy of our friends at **South African Tourism** and **V Australia**.

This sensational prize includes return International Premium Economy airfares to Johannesburg flying **V Australia**, two night's accommodation in Johannesburg, a four night stay in luxury accommodation at Kruger National Park, a city tour, all transfers and breakfast daily.

Expect to be spoilt in International Premium Economy with **V Australia**, including priority check-in and boarding, all leather seats with 38" seat pitch and adjustable foot rests, all inclusive food and beverage, mood lighting and much more!

To enter, simply send in a caption that represents the adventure photo featured above. You can enter as many times as you want.



Quadbiking in South Africa

Get creative & email your captions to satcomp@traveldaily.com.au

Plus, a weekly prize of two bottles of South African wine will be up for grabs for the cleverest caption received each week...so keep an eye out in *Travel Daily* each Monday to see if it's you!

Click here for competition terms & conditions.



Note: Agents must be registered on Fundi to enter the competition:
www.southafrica.net/fundi



MEL Skal luncheon

SKAL International Melbourne is holding its May luncheon at the Radisson on Flagstaff Gardens on Thu 20 May, from 12:30pm.

RSVP to attend by emailing Sandy before 11am Tue 18 May at sandy@apartmentonlygon.com.au.

AS ditch Cancun

ALASKA Airlines has announced it will stop flying from Seattle to Cancun on 01 May and Los Angeles to Cancun from 05 Jun, due to the 'lack of revenue to make a profit', not passenger numbers, 'which has been good.'

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* Conditions Apply. Taxes are additional, approx \$485*-\$629*.

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A Rocky Christmas

SCENIC Tours is offering a 14-day 'White Christmas in the Canadian Rockies' itinerary priced from \$8,470 per person twin share ex SYD, \$8,570 ex MEL/BNE, \$8,770 ex ADL or \$8,970 ex PER.

The tour includes a ride aboard VIA Rail's 'Snow Train' to Jasper from Vancouver, visits to Victoria, Lake Louise and Christmas at the Banff Springs Hotel.

The trip departs on 16 Dec.

Free train ride days

INTERNATIONAL Rail is giving ISIC student card holders two free days rail travel when purchasing a 15-day Eurail Youth Consecutive Pass before 31 Jul.

For info phone 1300 387 245.

AA hold up on PEK

AMERICAN Airlines has been forced to further postpone the start of services between Chicago and Beijing (*TD Tue*) from 04 May until 25 May.

Last week AA needed to delay the start of the service as it was unable to obtain landing and take-off slots at PEK.

High season saving

The French Travel Connection is offering a discount for the high season, providing up to \$600 off per couple on their classic 14 day tour of France.

The special is valid on bookings made by 31 May for travel on the tour departing 16 Jul - for more info visit frenchtravel.com.au.



Indochina staff see the Wall

ABOVE: Travel Indochina recently took 30 of their staff to China as part of a Mega Famil to Beijing and beyond.

The group got the opportunity to Climb the Great Wall, fly kites at the Temple of Heaven, explore ancient Hutongs by rickshaw, shop at local markets and slurp steaming bowls of noodles.

Some of the group are pictured above on the wall, front Row, **from left:** Hannah Baker, Marie-Anne Palces, Anna Jackson and Lisa Douglas.

Back: Romina Hemphill, Brian Li (Air China), Rachel Ashurst, Martin Delcanho (Stella Travel) and Claudia Wolf.

DL daily to Shannon

DELTA Air Lines is upgrading its four times weekly seasonal services between New York JFK and Shannon, Ireland to a year round departure, from 31 Oct.

Times Square bomb

HUNDREDS of tourists were evacuated from New York City's Times Square on Sat evening after a car bomb failed to detonate.

The vehicle was found with smoke pouring out of it on the corner of Broadway & 45th Street with 3 canisters of propane, two 5-gallon cans of petrol, fireworks and two timers by police.

Blogging Thailand

INTREPID Travel has launched an online blog to provide a local's view into the ongoing political tension in Bangkok.

The company is still operating tours in Thailand while avoiding the protest area, and the blog is expected to be updated regularly to provide insight into the cities daily life and IT's decision into the running of its trips - go to <http://intrepidbbk.blogspot.com>.

Brochures of the Week

WELCOME to *Brochures of the Week*, *Travel Daily's* Mon feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to brochures@traveldaily.com.au.

Talpacific Holidays - South Pacific Weddings

This brochure is the first ever to be released by Talpac featuring Fiji weddings and other popular destinations such as Cook Islands, Vanuatu and Samoa. Inside is general information and handy tips for lovebirds, specific country info such as applying for licences, as well as maps and transfers. Order a copy of the brochure through TIFS.



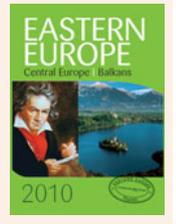
AAT Kings - Tasmania 2010/11

Showcasing the best value attractions and sites of the island state, the new 2010 Tasmanian tours start and end in Hobart, to allow clients easier access to and from mainland Australia. Two new trips have been added to the program called the three day *King Island* tour and three day *Flinders Island* tour, as well as "you are invited" dining experiences. See www.aatkings.com for further details.



Eastern Europe Travel - Eastern Europe, Central Europe and Balkans 2010

Eastern Europe Travel has released a rewritten and updated 2010 brochure. There are now numerous new hotels, new 5 star stopovers like Prague in Style, new independent tours such as South Dalmatia Island Hopping and new fully escorted tours, such as the Splendours of Poland. For copies of the brochure contact TIFS.



Unleashed - Schoolies 2010

Included in this program, targeted at Schoolies, are a collection Fiji properties bundeling up accom, airfares, meals, daily activities and entertainment. The resorts include Beachcomber, Plantation and Sonasali, while Mana, Warwick, Hideaway and Naviti are to be introduced in 2011. Unleashed also offers a 10-nt Bali Bounty package, priced from \$1,849pp quad share. Phone 1800 981 320 or visit unleashedtravel.com.au.



Grand Pacific Tours - New Zealand 2011

Grand Pacific Tours has released details of its 2011 Wings Over Wairarapa Airshow program, taking place from 21-23 Jan 2011. A special tour for the event departs on 16 Jan and includes airfares, accom, most meals, sightseeing, and a 3 day Gold Pass to the Wings over Wairarapa airshow. Early bird deals also available. Phone 1800 622 768 or visit www.grandpacifictours.com for more info.



Coconuts and Coral - Best Little Resorts, Fiji Islands - The Yasawas

This new look Coconuts & Coral brochure offers fresh accomodation packages including a collection of 3 to 4.5 star properties in the Yasawa Islands of Fiji. Properties include Octopus Resort, Oarsmans Bay Lodge and Viwa Island Resort. For a copy of the brochure email brochures@mth.co.nz.



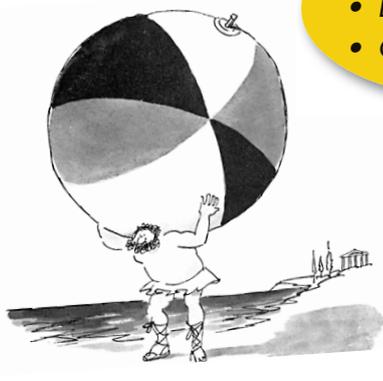
Bentours - Antarctica 2010/2011

This 16 page brochure reintroduces Patagonia and the Chilean Fjords, plus a host of new experiential tours. New tours for 2010/11, such as the 18 day Chilean Fjords and Antarctica package start from \$9,291ppts; the 23 day Spirit of Shackleton from \$15,099ppts; or the 14 day Antarctica Classic from \$7,019ppts. It also covers South Georgia, The Falkland Islands and Argentina. For info visit - bentours.com.au.





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"FUNNY BUSINESS"

Accor rewards QH agents with Peugeot

LAST Fri night 18 excited Qantas Holidays consultants were hosted at a lavish Accor Reward and Recognition Program celebration at the Sofitel Wentworth Hotel in Sydney.

The event was the culmination of a year-long incentive under which the agents working in the Qantas Holidays contact centres in Sydney, Melbourne and Perth were encouraged to sell accommodation at Accor properties - with an overall prize of a brand new Peugeot 207.

Six consultants won a "car key" each quarter but some top performers earned two or even three keys - and on Fri night they all got to try them out and see if they unlocked the vehicle.

Pictured right are the finalists: Vanessa Conlan, Maxine Petty, Karen McQuain, Megan Walsh, Jasmin Da Seymour and Deborah Deck from Perth; Rebekah Lloyd, Naomi Allen, Sarah Bartlett, Sandra Tzilantonis, Nicholas Kennedy, Bettina Sewell and Rhonda Dibattista from Melbourne; and Joey Dadd, Stella Rossiter (on behalf of Chicky Fonseca), Amanda Bevan, Natalie Cue and Sam Wetzler from Sydney.

RIGHT: The agony, as Sandra Tzilantonis' key didn't work, and...

BELOW: the ecstasy, as the final winner Nicholas Kennedy's lucky key unlocked the brand new vehicle.



BELOW: Some of the Melbourne QH team, filled with nervous anticipation shortly after arriving at the function: Bettina Sewell, Rhonda Di Battista, Rebekah Lloyd (a two key winner) and Sarah Bartlett.



ABOVE: Other attendees at the dinner included Qantas Holidays gm Chris Rankin; Jetset Travelworld ceo Peter Collins; and Accor's Neale Herridge and Kerrie Hannaford.

Guests were welcomed by Accor vice president Simon McGrath, who said that Qantas Holidays is Accor's "number one supporter".

McGrath also paid tribute to JTG ceo Peter Collins for his work in transforming the business in the almost two years since Jetset Travelworld merged with Qantas Hols.



Trying the Peugeot key - I think it unlocked!



Oh my goodness - it did unlock!



Everyone was happy for Nick.



Now I have to learn to drive a manual transmission!



NEW CHALLENGES AVAILABLE FOR TALENTED EXECUTIVES!

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This is a highly sought-after management position within a dynamic corporate travel agency known for its modern, fresh approach and inspirational leadership. If you are a great leader of large teams and have valuable knowledge of corporate travel operations, step right up and be considered for this exciting high profile role. Only the best will do for this award-winning organization.

BLOW THE TARGETS OUT OF THE WATER CORPORATE BUSINESS DEVELOPMENT MANAGERS MELBOURNE & PERTH – SALARY PACKAGES OTE \$100K++

Two giant opportunities with industry leaders. If you can drive sales in the corporate sector and have proven abilities in new business acquisition these opportunities are available NOW. You must be able to articulate your hunger, your process and your success in business development and be a professional, friendly individual who enjoys creating new relationships. A great autonomous role for a go-getter.

BUSINESS IS BOOMING – GET OUT THERE TO WIN SALES MANAGERS

SYD / MEL / PER / AKL – SALARY PACKAGES OTE \$90K
Whether your product of choice is luxury, technology, service provider or wholesale now is the time to stretch your wings and explore new horizons. You'll have experience in managing a sales territory, driving sales revenues, leading teams, creating strong industry relationships, and maintaining high integrity through it all. It's a great time to make a fresh start in a booming market. Immediate starts available.

ARE YOU LOOKING FOR COMMITMENT? CORPORATE ACCOUNT MANAGER SYDNEY & PERTH – SALARY PACKAGE TO \$90K + BONUSES

Calling all experienced Account Managers looking for an environment that suits both your style and your career ambitions. If you enjoy managing a portfolio of clients that relies on your knowledge of corporate travel you'll thrive with this company. You'll have a strong working knowledge of travel systems and reporting tools and be motivated by account growth & retention. Quality Employer, top salary, great benefits.

BEHIND-THE-SCENES SCENE-STEALER TEAM LEADER – ACCOUNTS & ADMIN SYDNEY CBD – SALARY PACKAGE TO \$60K

If you're talented at directing workflow, leading a team, providing support to multiple managers and staying on top of a varied workload you'll love this interesting position within a global wholesaler. Ideally you'll have some back office experience, working within a finance or admin environment and held a supervisory role. You'll be working with a great team of people and in a fantastic, convenient CBD location.

TOP CLASS TEAM LEADERS NEEDED NOW!! CORPORATE TEAM LEADERS SYD/MEL/PER/HKG – TAKE YOUR PICK SALARY PKGS TO \$90K

WOW!! What an amazing selection of Team Leader roles, all available now in various locations. You need to have experience in Corporate and/or Groups and have demonstrated strong leadership skills, managing workflow, developing staff, problem solving and maintaining high levels of customer service. Yours for the picking – top companies, huge career potential, and industry-leading salaries available.

SET SAIL FOR A NEW PRODUCT ROLE CRUISE PRODUCT EXECUTIVE SYDNEY – SALARY PACKAGE TO \$60K

This position is available NOW for someone with previous experience in packaging up product for distribution through retail agencies, with a particular knowledge of cruise. You'll be proactive in competitor analysis and have great relationships with suppliers that allows you to stay ahead of the game when it comes to putting together the best deals. An exciting new role for a go-getter. Great team, top \$\$\$\$

CONTACT YOUR DEDICATED EXECUTIVE RECRUITMENT TEAM

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