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# Travel Daily AU

First with the news

Mon 10 May 10

Page 1

EDITORS: Bruce Piper and Guy Dundas  
E-mail: [info@traveldaily.com.au](mailto:info@traveldaily.com.au) Ph: 1300 799 220

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## Watson leaves Travel Counsellors

TRAVEL Counsellors says there will be no further comment on the abrupt departure of Peter Watson from his role as general manager of the company's Australian operations, which was announced this morning.

UK-based Travel Counsellors founder David Speakman will act as General Manager, Australia until further notice, and he thanked Watson for his work in building the group here as "a new player in the travel business".

## Creative's Live Free

CREATIVE Holidays' 'Live Free' agent incentive has returned for another year, offering a total of \$70,000 in prizes and cash.

There's a \$20,000 cash prize for the major winner, \$10,000 worth of travel available and 3,000 other prizes up for grabs.

The promo runs from 03 May-27 Jun and to enter, World Reward agents need to make a minimum of 30 air and land bookings, then log onto the rewards website and play the game.

Creative general manager sales, marketing & product Andrew Yell said: "We are committed to the hard work and dedication of the trade, and this is just another way for us to reward consultants for their hard efforts."

## Travel tender announced

THE Federal Department of Finance is targeting \$160m in savings over four years through the implementation of new whole of government travel procurement processes (*TD* breaking news yesterday) - and expects to make further savings through the introduction of government-wide procurement for travel cards, accommodation and hire cars.

The air/TMC tender was announced last year (*TD* 15 May, 31 Jul, 07 Sep 09) with companies invited to bid on three separate contracts - for the provision of domestic air travel, international air travel and travel management services.

Regional Express, Jetstar, Qantas and Virgin Blue were the successful domestic carriers, while 13 international airlines were appointed: Air New Zealand, Cathay Pacific, Emirates, Etihad, Jetstar, Pacific Blue, Qantas, Qatar Airways, Singapore Airlines, Thai Airways, United Airlines, Virgin Atlantic and V Australia.

The five successful TMCs were American Express, Carlson Wagonlit, FcM Travel, HRG Australia and QBT.

Finance Minister Lindsay Tanner said the new contractual arrangements would take effect 01 Jul and would "continue to

meet the business needs of agencies and will optimise value for money through cost reductions, more efficient practices and the promotion of behavioural change.

"We are now using the Australian Government's collective buying power to put in place a new travel deal," he said.

Part of the 'behavioural change' will be driven by a requirement under the tenders that all frequent flyer and loyalty reward points be "turned off" for business related travel.

Tanner said loyalty points had previously meant that the govt wasn't able to "extract full value" from travel programs.

Other savings under the program are expected from the use of online booking tools, early booking or use of cheaper fare classes on short haul trips.

"In addition to reducing costs, a core objective in this process is to improve competition and ensure a viable industry is maintained," Tanner added.

He said that a feasibility study into a whole of government approach to travel cards, hire cars and accommodation had already commenced, with industry consultation on the proposals to commence shortly.

## Indaba kicks off

TODAY marks the launch of Indaba 2010 - South Africa's annual travel industry show which this year is bigger than ever.

The event was officially opened last night by South African President Jacob Zuma, who said the hosting of next month's FIFA World Cup was set to benefit the country for "decades to come".

As well as millions of extra jobs and massive infrastructure works on highways and public transport, Zuma said the World Cup gave South Africa "an unprecedented national and destination marketing opportunity".

He said that after the tournament South Africa would have much better tourism infrastructure as well as more skilled people working in tourism.

## Celebrity interview

TODAY'S *TD* features our latest Celebrity Interview - this time with famous Aussie actor and Underbelly star, Sigrid Thornton, who gives her exclusive thoughts on travel on page seven.

## Today's Travel Daily

*Travel Daily* today has seven pages of news and photos, plus full pages from:

- AA Appointments
- Tourism NT
- Explore Holidays

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## Travel Daily AU

First with the news  
on location onboard  
**Pacific Jewel**

Today's issue of *TD* is coming from the annual Complete Cruise Solution Partnership Summit which concluded this morning after a three-day voyage off Sydney Harbour.

**THE** 2010 Complete Cruise Solution Partnership Summit was held onboard P&O's *Pacific Jewel* over the weekend, attracting some of the industry's top cruise agents to a weekend of insider news, as well as a host of fun and frivolity.

A range of announcements were made over the weekend which are covered in today's *Travel Daily* with further details in this week's consumer and trade editions of our sister publication *Cruise Weekly*.

The summit aims to ensure that agents are well-equipped to sell the full range of Carnival product available through Complete Cruise Solution, including P&O Australia, P&O UK, Cunard, Seabourn, Princess and Costa cruises.

Carnival is continuing its strong focus on the Australasian market with special Kiwi features to be added by Princess for its NZ departures, and confirmation that a Luke Mangan 'Salt Grill' eatery will debut on *Pacific Dawn* this month.

## JTG online cruise system

JETSET Travelworld Group has signed a new IT services agreement for the development of a live online cruise search and booking system.

JTG GM Retail Network, Warwick Blacker, said the system was expected to launch early in Jul, with testing and implementation to commence in the upcoming weeks.

He said the booking solution would be able to aggregate and display cruise inventory with real-time inventory and pricing for both domestic and international cruise lines.

Blacker said the business to business web-based application would automate processes, reduce time and effort required

## CCS launches B2B

COMPLETE Cruise Solution has announced plans for a new agent website, which will launch in Nov and allow real time access to key cruise info and selling tools.

CCS director of sales Don Clarke said the site would bring key content to the front of the screen, eliminating drop down menus and creating a more user friendly and intuitive site and allowing faster booking - details in *Cruise Weekly* on Thursday.

by agents to complete cruise bookings and "increase retail travel revenues."

"This is a defining moment, after many months of extensive consultation with our agency group, to deliver the very best and latest cruise booking tool."

JTG ceo Peter Collins said the new system fulfils a promise made to the company's network "to deliver a more efficient and robust cruise booking system which will provide our agents a competitive advantage".

## Easy agent cruises

PRINCESS Cruises has launched a new online booking tool for the travel industry, which allows agents to book their own holiday cruises via the line's agent website at [completecruisesolution.com.au](http://completecruisesolution.com.au) (or .co.nz for *TD*'s Kiwi readers).

Revealed at the Complete Cruise Solution Partnership Summit on the weekend, the tool gives access to special deals and rates and is searchable by date, destination, ship and duration.

The booking and payment process is all done through the site and can be completed in a few simple steps, with special fares from just \$54 per day.

For more details see Thursday's trade edition of *Cruise Weekly* - [www.cruiseweekly.com.au](http://www.cruiseweekly.com.au).



## Window Seat

ORLA Saul from Tourism Ireland gave attendees at a function last week (*see p4*) some fantastic dietary tips on Irish cuisine.

She said that the fabulous food in Ireland includes the Irish Coffee which contains "all four essential food groups - alcohol, caffeine, sugar and fat".

A HOTEL in Cape Town is offering well-heeled clients a new cocktail costing a cool 100,000 rand - or about \$15,000.

Dubbed the 'Monarchy 75' and available at the funky venue called 15 on Orange Hotel, the drink comprises Tanqueray gin with Cointreau and a "hint of fresh lime" topped up with Louis Roederer Cristal champagne.

The price tag might have something to do with the garnish - a round-cut Shimansky diamond.

TRAVELLERS could find romance in Copenhagen, after a Danish coach company installed special "love seats" on 103 of its buses.

Each vehicle has two red seats, with the firm saying: "you never know what will happen. We are just offering the possibility for people to communicate, to smile a bit more and possibly to win someone's heart".

## Travel Agency Manager

Bridge Business College is seeking dynamic and experienced applicants for the position of Travel Agency Manager. This is a start-up role within an academic environment so you will need to have current industry experience and an affinity for international students as this will be your primary customer base. You will possess the initiative and problem solving skills necessary to build a commercial business from the ground up. This is a unique opportunity.

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Page 3

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## Dorchester trade update



THERE aren't many hotels in the world that can boast not one, but two polo playing fields, but that's what guests will find at the new lavish Coworth Park Hotel at Ascot, 40 minutes from London, opening in Aug.

Then again, when your owner is the Sultan of Brunei, one of the world's richest men with his own Boeing 747 jet complete with gold plated furniture, you'd expect nothing less.

This is the latest hotel in the Sultan's Dorchester Collection, which consists of nine opulent hotels located in the UK, Paris, Milan, Los Angeles and New York.

Money it seems is no object. His exclusive 90-room home-to-the stars Bel Air Hotel in LA is currently closed to make way for a US\$80m update, while a further US\$39m is being spent to revamp the Hotel Principe di Savoia in Milan.

In London, 45 Park Lane Hotel is being constructed across the street from the landmark 250-room Dorchester and will open in early 2011.

Dorchester Collection gave an insight into the group's expansion

plans at an industry function in Sydney last Thu with Chief Operating Officer, Francois Delahaye saying that it's the style and individuality that sets his small chain apart from other groups.

"We represent the best in design, food, culture and accommodation - we're very good at that. And, we are the only hotel company that has the biggest collection of 3-Star Michelin restaurant in the world."

"With the oil-rich Sultan as our owner we are able to spend money on our Collection ensuring nothing but the best for guests," said Delahaye.

Pictured above top row from left: Julie Hong, sales manager Hotel Plaza Athenee New York; Giulia Borgognone, sales manager Hotel Principe di Savoia Milan; Francois Delahaye, chief operating officer Dorchester Collection; Peter Edholm, senior sales mgr The Dorchester; and Paula Mercieca, director of sales Dorchester Collection.

Front: Parris Fotias, regional sales director Aust.; and Lai Jarasa, sales director Hotel Bel Air.

## UA tailstrike in SYD

UNITED Airlines flight UA870 operating from Sydney to San Francisco was forced to dump fuel and return to the airport shortly after take-off on Fri because of a tail-strike incident.

None of the 220 passengers on the flight were injured as a result of the tail-strike, and the jet landed safely in SYD, with pax taken to local hotels for the night.

According to reports, the 747's pilot and crew were unaware of the contact made between the aircraft and the tarmac at lift off, which was observed by the crew on an Etihad jet on the ground.

The incident saw the temporary closure of Sydney Airport's runway 34L while it was inspected, which found metal scrapplings that needed to be removed.

## Hakim sells TJHIS

JEFF Hakim has sold his Travel Japan by H.I.S. wholesale operation to Tokyo-based H.I.S. Co Limited, with an official handover taking place today.

Hakim said TJHIS had "played a major part in increasing Japan's intake of Australian and New Zealand visitors in the last three years" with one of the biggest ranges of in-depth Japan FIT and guided cultural tours.

All 19 staff in the firm's Sydney, Melbourne and Auckland offices had been offered jobs with the new owner, he said.

Hakim, who heads up the New World Travel Group, said his next major project would be revealed to the industry "within weeks" under the brand name of 'TravelScoop'.



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## Bon Voyage in Aus.

PRINCESS Cruises is expanding its already popular US Bon Voyage program (TD 12 Feb) to Australian shores.

The revolutionary program allows pax to book day-passes onboard departing Princess vessels and spend the day onboard with their cruising friends or family.

The program launched in the US last month, and has already garnered a phenomenal response.

The cost of a Bon Voyage day pass is just AUD\$49, and it entitles the user to four hours onboard, including a tour and four course lunch.

The program will be available to book from 01 Jul for sailings departing Oct, and it will also be available for cruises onboard *Sun Princess* when she arrives in Australian waters next year.

Information in the Bon Voyage experience will be available to view from 21 May via the Complete Cruise Solution website [completecruisesolution.com.au](http://completecruisesolution.com.au).

## QF Korea cargo

THE International Air Services Commission this morning announced it's received an application from Qantas seeking an unlimited allocation of capacity and frequency for cargo services on the Korea route.

Other applications for the capacity are being invited, with QF saying it plans to operate the services Sydney-Seoul-Anchorage-Chicago using 747-400F freighter aircraft wet leased from Atlas Air.

## QF Canberra revamp

QANTAS has confirmed that it will spend \$20m on new passenger facilities at Canberra Airport including the development of three new lounges.

QF will boost check-in facilities and provide fast access to gates, occupying the entire top level of the new southern concourse section of the upgraded terminal with a Chairman's Lounge, Qantas Club and a Business Class lounge.

## Arrivals up 0.3%

THE trend estimate for short term visitor arrivals into Australia during Mar rose 0.3% compared to Feb according to figures released this morning by the Australian Bureau of Statistics.

Short-term resident departures also increased by 0.9% to 564,200, with trend estimates for departures up a huge 21.7% compared to a year ago.

The recovery in travel has been seen in massive year-on-year departures growth to Indonesia (up 62%), the USA (up 40%), Thailand (up 40%), China (up 31%), Fiji (up 25%), Malaysia (up 20%) and Singapore (up 18%).

## Lilianfels position

THE Lilianfels Blue Mountains Resort and Spa has appointed Heinz Javier Colby as the group general manager.

Colby will also oversee the Echoes Boutique Hotels and Restaurant and the Hydro Majestic Hotel which is in the process of an 18 month long restoration.

## Webjet guidance

WEBJET this morning confirmed that it still expects profit for the six months to 30 Jun to be around \$5.2 million after tax, despite "a range of negative announcements in the general retail discretionary market".

## Ireland - a journey worth making



TOURISM Ireland last week hosted a function in Sydney to celebrate the presence of Irish Minister for Trade and Enterprise, Billy Kelleher, who was visiting Australia as part of a trade mission.

Kelleher said that Tourism Ireland was urging visitors to make the trip from Australia, with prices across the tourism industry there more affordable than ever due to adjustments caused by the global financial crisis and the strong Aussie dollar.

During the event local Tourism

Ireland head Orla Saul also confirmed that she would be heading off on maternity leave shortly, with Caroline Brunel taking her place.

Pictured above *from left* at the event are outgoing Irish Consul-General, Patrick Scullion, who's leaving Australia shortly to take up a position in Cyprus; Tourism Ireland's Orla Saul; Lindsay White from Etihad, which operates one-stop flights from Australia to Dublin via Abu Dhabi; and Caroline Brunel of Tourism Ireland.


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## CBA switches travel rewards

THE Commonwealth Bank today announced a major revamp of its cardholder travel rewards program which will see the end of the bank's travel association with Carlson Marketing.

About four years ago the CBA launched a 'Travel Plus' program which saw its credit card Awards customers able to redeem loyalty points for travel via a 'one-stop shop' operated by Carlson Marketing (TD 27 Jul 06).

Carlson is believed to be still operating other parts of the Commonwealth rewards program such as whitegoods and other incentives, but effective immediately the bank's cardholders will be able to redeem points for travel at any Flight Centre outlet across Australia.

Commonwealth Awards customers won't be able to make new Travel Plus bookings by phone after 31 May and the online travel booking facility has already been shut down, but all existing

## JetBlue/SAA pact

JETBLUE Airways in the US and South African Airways have signed an interline agreement, giving pax the ability to purchase a single itinerary for travel on flights of both carriers in one transaction, effective 12 May.

bookings will be managed without changes.

The bank said the move would give cardholders more choice, access to FC's "expert and experienced travel consultants", convenience through the group's 840 retail locations and "greater value through Flight Centre's lowest airfare guarantee".

The pact will also give them the ability to redeem points instantly or via 'Points Plus Pay'.

## Trafalgar eBrochure

TRAFALGAR has today launched its new tailor-made e-brochures which allows agents to customise a brochure for their client, based on up to 22 tours.

Trafalgar's eBrochures include a personalised brochure cover with a client's name, info on product and services, a contents page, selected tour pages and T&C's.

Agents can access the program via the 'Order Brochure' page at [www.trafalgartours.com.au](http://www.trafalgartours.com.au).

## More Aussies saying Aloha



ABOVE: Aussie visitor arrivals to Hawaii have jumped a healthy 20% for the first three months of 2010, year-on-year, according to Hawaii Tourism Australia country manager, Helen Williams.

The figures are so good they are now at their highest level since the Hawaii Visitors Bureau set up an office in Australia in 2004.

Williams attributed the great result to lower airfares, fueled by competition to Hawaii from Oz, and a rise in agent knowledge about the 'Aloha State'.

The results were detailed at the final event of the 'Aloha Down Under' roadshow which concluded in Sydney on Fri after almost two weeks visiting major cities in Australia and New Zealand.

This year's event was billed as 'So much more Hawaii' and featured around 20 travel partners who set out to "educate agents about the destination, and to inspire them", Williams said.

Hawaii Tourism brand manager Mike Story praised the Australian market, which now sits as the third most popular market for Hawaii visitors behind North America and Japan.

Story told TD that Australians are one of the highest spending markets and only trail Japan and Korea in terms of dollars spent while holidaying.



ABOVE: Helen Williams, Hawaii Tourism Oceania manager (in blue) with reps from the Hawaiian chapters at the Aloha Down Under show, *from left*: Todd Risko, Maui Visitors Bureau; Debbie Hogan, Big Island VB; Edie Hafdah, Kauai VB and Noelani Schilling-Wheller, Oahu VB.

Story also said he was hopeful that an airline may look to launch a direct Melbourne-Honolulu service to capitalise on demand coming from the Victorian region, suggesting Jetstar as a likely option.

Pictured above *from left* are: Tynuska Mulley, Aston Hotels & Resorts; Kainoa Daines, Queen Kapiolani Hotel; Mike Story, Hawaii Tourism; Loretta Pikardt, Aqua Hotels & Resorts; Maria Alaveras, Outrigger Enterprises Group; Sherilyn Robinson, Hawaiian Airlines; Craig Davies, Castle Resorts & Hotels and Miss Hawaii - Raeleen Woolford.

## WIN A PORTABLE TRAVEL LOCK



Each day this week, Global Travel Products is giving *Travel Daily* readers the chance to win a Howsar Portable Door Lock.

Thanks to this new clever little device you don't have to worry about privacy and security when you travel. Howsar Portable Door Lock turns non-locking doors into locked doors simply and quickly.

Designed to temporarily lock occupied rooms against unwanted 'visitors', this gadget acts like your own personal security guard. You and your belongings will be safe from harm, as long as this clever device is fitted to your door.

For your chance to win a Howsar Portable Door Lock this week, simply send through the correct answer to the daily question below:

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The first correct entry received each day will win.

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## Marketing Co-ordinator

Air Canada is looking for a Marketing Co-ordinator to join their dynamic team. The successful candidate will be responsible for increasing the awareness and profile of Air Canada by identifying and creating opportunities within the Australian market. The role also requires a high level of analytical skill and the ability to prepare and interpret statistical data.

**The components of the role include but are not limited to:**

- handling advertising placements, and advertisement creation
- creating collateral (i.e. flyers) for sales team
- looking after marketing campaigns, and approving Air Canada logo and branding
- writing and sourcing general press releases for online newsletters
- creating prize letters for competition winners
- preparation and co-ordination of Expo's and Trade shows
- compiling statistical data
- creating new advertising and marketing ideas and initiatives general office duties.

**The successful candidate will also have the following technical skills:**

- proficient knowledge of Microsoft Word, Excel, Outlook, and PowerPoint and Microsoft Publisher
- knowledge of, or willingness to self-learn, Photoshop Elements and Adobe Illustrator
- knowledge of Acrobat Distiller and graphics is recommended

A strong attention to detail is required for this role as well as the ability to manage various tasks within tight deadline. The candidate must also be with a strong team player with excellent written and verbal communication.

**If you have the above experience as well as a minimum of two years travel industry experience please apply to Melanie at [humanresources@airlinemarketing.com.au](mailto:humanresources@airlinemarketing.com.au) by 20 May 2010.**

**Due to the high volume of application only successful candidates will be contacted.**

## APT 'Last Seat' sale

APT has released a 'Last Seat' sale for some of its 2010 Europe river cruising and Canada/Alaska tour-cruise programs.

Deals include free airfares, no single supplement and a \$2,000 per couple discount on cruises, or a \$300/couple saving on Canada/Alaska trips - call 1300 278 278.

## Student ticket scam

ABOUT 20 students from Macquarie University in Sydney have been caught up in a scam involving the purchase of cheap flights from another student, reporting to police that when they attempted to travel they were denied boarding because the tickets had been purchased on a stolen card.

Investigators said they believe there may be other tickets being offered for sale "that have also been fraudulently obtained".

Police spokesman Peter Marcon said the tickets were being sold at about 30% off the full price.

"I urge anyone intending to buy an airline ticket to do so only from the airline, an authorised reseller or legitimate business," he said, saying police were liaising closely with airlines regarding the offences.

## HA direct to Haneda

HAWAIIAN Airlines has been given tentative approval by US authorities to operate direct daily services between Honolulu-Tokyo Haneda Airport, from late Oct, as flagged this year (TD 17 Feb).

HA is also hopeful of receiving a green light for a second daily service between the cities.

The Hawaiian carrier plans to initially operate one of its 264-seat Boeing 767s on the route before increasing capacity with one of its new Airbus A330-200 294-seat jets.

MEANWHILE, Hawaiian Airline's general manager sales and marketing Australia told TD last week that the local market could see one of the carrier's new Airbus A330-200s before the end of the year.

HA will begin services with the first of up to 27 A330s next month, with the HNL-LAX route to launch first up, then likely to be followed by Las Vegas and Sydney.

FURTHERMORE, Delta Air Lines has been granted tentative approval for services to Tokyo Haneda from Detroit and Los Angeles, while American Airlines got the nod for a direct New York JFK service, which were requested in Feb (TD 18 Feb), effective 31 Oct.

## Greyhound 50% off

GREYHOUND is for the first time offering 50% off express fares in Australia for bookings made in May for travel between Jul-Aug. For more info call 1300 473 946.

## Brochures of the Week

WELCOME to *Brochures of the Week*, *Travel Daily's* Mon feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to [brochures@traveldaily.com.au](mailto:brochures@traveldaily.com.au).



### Talpacific Holidays - Tahiti and her Islands

This 2010/11 brochure for Tahiti contains 24 pages with comprehensive product in Papeete, Moorea, Bora Bora, Huahine, Taha's and Tuamotu Islands. The brochure features an "About" page for each region with useful info as well as suggestions for "What to do" when there - copies via TIFS.



### Travelmarvel - Europe River Cruising 2011

Travelmarvel has announced two additional 2011 departures and launched fly free deals in a preview flyer of its 2011 Europe River Cruising program. The 15 day Classical Europe cruise departing 26 Mar 2011 is priced from \$4,695ppts, or there's a fly free, pay airline taxes only deal for travel between Apr-Aug - a \$1200 discount per couple. See [aptgroup.travel](http://aptgroup.travel).



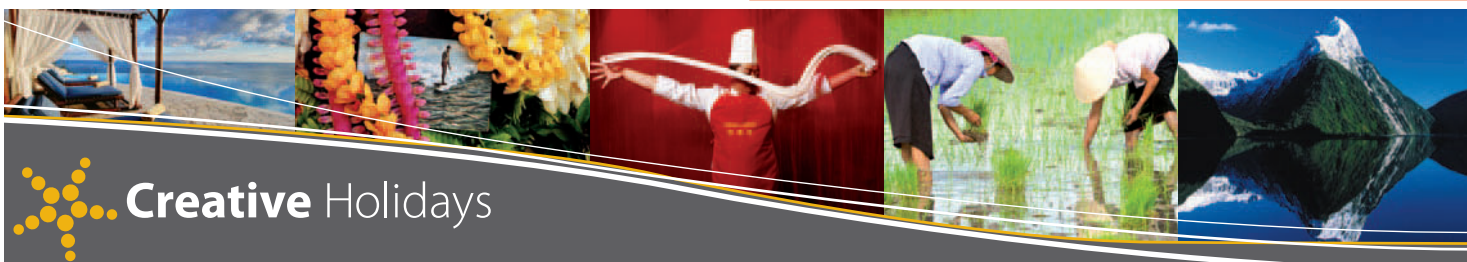
### STA - Round The World

This newly launched 36 page brochure offers great value Round the World trips delivering the cheapest 5 stop ticket from as low as \$1999. With 11 new itineraries the RTW experiences are tailor made for travellers wanting to do the world their way. For details go to [www.statravel.com.au/rtw](http://www.statravel.com.au/rtw).



### APT - Anzac Day 2011

APT has launched its special 2011, 23 day Budapest to Paris tour-cruise which includes the Anzac Day dawn service at Anzac Cove. The brochure also includes a 20 day variation starting in Istanbul and then cruising Budapest to Amsterdam. For more info phone 1300 278 278 or visit [aptouring.com.au](http://aptouring.com.au).



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Develop & operate all aspects of group travel including quoting, negotiating rates, following up of quotes/ leads & the operation of profitable group business. Applicants must have a minimum 2 years travel industry experience, preferably within a group setting. A good eye for detail, an eagerness to achieve sales and the desire for ownership are essential. Calypso experience would be advantageous.

### Client Services & Event Manager

Lead dynamic Client Services & Groups departments to achieve their best. Client Services deliver support for our Sales team and support travel agents requiring service after their clients' departure. Event Management requires a wide range of events to be organized on time and on budget. These include all sales events including roadshows, agent famils & internal conferences. Flexibility and commitment to high service levels are essential along with a wide knowledge and experience in delivering a high level of customer service to all internal & external clients. Applicants must have at least 3 years management experience within a travel environment. Previous experience running large events, accounting & reconciliation and a broad understanding of travel operations is essential.

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## Red Centre events

VOYAGES Longitude 131° in Central Australia has launched a series of special "enriching weekends with inspiring Australians," with the first to take place on 9-11 Jul this year.

*Writing under the stars with Australian living treasure Thomas Keneally* will include a story telling session, a Table 131° dinner hosted by the famous author, lectures on Aboriginal Art and tours of Uluru.

It's priced at \$4290 for two people incl meals, a scenic flight and transfers - 1300 134 044.

## QM2 to go on sale

CUNARD Line has revealed that *Queen Mary 2's* much-anticipated circumnavigation of Australia will go on sale on Tue 13 Jul.

More than 2500 people have already registered their interest in joining the historic voyage which will take place in Feb 2012.

At 9am AEST on 13 Jul bookings will open for those who have pre-registered as well as past passengers, while Australian and NZ agents who have Cunard Partnership status will be able to make bookings from 1am on 14 Jul, with sales opening to all other agents at 1pm that day.

The voyage is being made available for sale in Australasia before other international markets, with Cunard saying the move "reflects the expected popularity of the cruise in the local market".

## WIN A TRIP FOR TWO TO SOUTH AFRICA

During May, *Travel Daily* is giving travel consultant readers the chance to win an incredible seven-day holiday to South Africa for two people, courtesy of our friends at **South African Tourism** and **V Australia**.

This sensational prize includes return International Premium Economy airfares to Johannesburg flying V Australia, two night's accommodation in Johannesburg, a four night stay in luxury accommodation at Kruger National Park, a city tour, all transfers and breakfast daily.

Expect to be spoilt in International Premium Economy with V Australia, including priority check-in and boarding, all leather seats with 38" seat pitch and adjustable foot rests, all inclusive food and beverage, mood lighting and much more!

To enter, simply send in a caption that represents the adventure photo featured above. You can enter as many times as you want.



Emu Riding in South Africa

Get creative & email your captions to [satcomp@traveldaily.com.au](mailto:satcomp@traveldaily.com.au)

Plus, a weekly prize of two bottles of South African wine will be up for grabs for the cleverest caption received each week...so keep an eye out in *Travel Daily* each Monday to see if it's you!

**Congratulations to Natalie Freeman from Travel Counsellors VIC, who was the weekly winner for last week's photo caption:**

**You must be quadding me!!!!!!**

Click here for competition terms & conditions.



Note: Agents must be registered on Fundi to enter the competition:  
[www.southafrica.net/fundi](http://www.southafrica.net/fundi)



## TRAVEL DAILY EXCLUSIVE

## Celebrity Interview with Sigrid Thornton



This issue *Travel Daily* catches up with Sigrid Thornton, currently starring in *Underbelly*, the Golden Mile, on the Nine Network, Sun night at 8.30pm - and she's pictured above catching up on the latest travel news in *TD*.

Thornton's career took off in 1977 and since then she has starred in both movies and TV, working her way up to be one of Australia's best loved actresses.

Her movies include *The Getting of Wisdom*, *The Lighthorsemen*, *Slate Wyn* and *Street Hero* and TV shows including *Sea Change*, *Cop Shop* and *Man from Snowy River*.

**What is the highlight of your career?**

There have been so many, but I'm hoping the best is yet to come.

**What is your favourite holiday spot?**

Venice - romance, great food, gondolas - what more could one ask?

**What is one of the most exotic destinations you have been to?**  
Morocco.

**What is one thing you cannot leave home without?**

Dental floss

**Do you have an embarrassing travel story you could share with us?**

Arriving in Sydney from Los Angeles, jetlagged, and jumping straight on the next plane to Melbourne (home) instead of my actual destination, Brisbane.

I still don't know how I was allowed on board with the wrong ticket, and I didn't realize my mistake until the post take-off announcements.

**What three features do you look for when choosing a hotel?**

Wash your smalls in the hotel basin to avoid hefty hotel laundry fees.

**What three features do you look for when choosing a hotel?**

Location, ambience, value for money.

**What is your favourite piece of luggage and why?**

A Samsonite overnighter that's small enough for the overhead locker on domestic flights which means no baggage checkins and no delays at the luggage carousel on arrival.

**Who is one person you wish you could sit next to on a plane?**

On long hauls I actually rather like my own space, unless of course I'm travelling with family or friends.

**What is one food you would like to see added to an airline menu?**

Smoothies.

**Do you have a favourite childhood travel memory, and if so can you share it with us?**

Travelling to the U.K. on an ocean liner through the Suez Canal. An unforgettable adventure.

**Where are you planning on travelling to next?**

Wishlist? - Mexico or India.

## Win a copy of Underbelly Uncut



*Travel Daily* has a copy of the *Underbelly: Uncut* DVD to give away to one lucky reader, valued at \$68.00.

To win the 4 disc set simply be the first to correctly answer the question below to:

[sigrid@traveldaily.com.au](mailto:sigrid@traveldaily.com.au).

**What is the name of Sigrid Thornton's character in Underbelly - The Golden Mile?**



## NEW CHALLENGES AVAILABLE FOR TALENTED EXECUTIVES!

### EXERCISE YOUR GENERAL MANAGEMENT SKILLS

#### BUSINESS MANAGER

**SYDNEY – SALARY PACKAGE OTE \$170K**

This well known Brand needs a Leader, someone with proven skills in managing a large business, P&L control and managing growth strategies. You will have proven skills in driving business performance, leadership of a management team, financial management, negotiating & influencing others, product selection and key industry relationship management. Knowledge of international Cruise product a huge advantage!

### CUTTING EDGE OF CORPORATE TRAVEL

#### CORPORATE TRAVEL OPERATIONS MANAGER

**SYDNEY CBD – SALARY PACKAGE TO \$100K neg**

This is a highly sought-after management position within a dynamic corporate travel agency known for its modern, fresh approach and inspirational leadership. If you are a great leader of large teams and have valuable knowledge of corporate travel operations, step right up and be considered for this exciting high profile role. Only the best will do for this award-winning organization.

### HIT THE BIG TIME –SALES ROLES IN ABUNDANCE

#### SENIOR BUSINESS DEVELOPMENT MANAGERS

**SYDNEY / MELBOURNE – SALARY PACKAGE OTE \$120K++**

As a Senior BDM with one of these prestigious corporate Agencies you'll be responsible for sourcing & securing new business. You'll be experienced in lead generation and opening doors, then preparing detailed Tenders and making compelling presentations to win the business. You'll earn a high level base salary + outstanding incentives plus the opportunity of working with an industry-leading team.

### LOVE YOUR INDUSTRY RELATIONSHIPS?

**INDUSTRY SALES MANAGERS – CURRENT VACANCIES IN:  
SYD / MEL / PER / AKL – SALARY PACKAGES OTE \$90K**

Whether your product of choice is luxury, technology, service provider, cruise or wholesale now is the time to stretch your wings and explore new horizons. You'll have experience in managing a sales territory, driving sales revenues, leading teams, creating strong industry relationships, and maintaining high integrity through it all. It's a great time to make a fresh start in a booming market. Immediate starts are available.

### ACCOUNT MANAGEMENT WITH A TWIST

#### ACCOUNT MANAGER – CORPORATE TRAVEL

**SYDNEY & PERTH – SALARY PACKAGE OTE \$85K**

This newly created position is available now for a supreme talent in Account Management. You'll be able to demonstrate your ability to understand, grow, retain and strategically manage the travel spend of multi-million dollar business. These roles are more than client relationship management - this requires a strong commercial, business mind with acute analytical skills and in-depth knowledge of travel policies.

### BEHIND-THE-SCENES SCENE-STEALER

#### TEAM LEADER – ACCOUNTS & ADMIN

**SYDNEY CBD – SALARY PACKAGE TO \$60K**

If you're talented at directing workflow, leading a team, providing support to multiple managers and staying on top of a varied workload you'll love this interesting position within a global wholesaler. Ideally you'll have some back office experience, working within a finance or admin environment and held a supervisory role. You'll be working with a great team of people and in a fantastic, convenient CBD location.

### BE THE LEADER OF A SUCCESSFUL TEAM

#### CORPORATE & GROUP TRAVEL TEAM MANAGERS

**SYDNEY & PERTH – SALARY PACKAGE TO \$90k available**

Drive the ongoing success of your team through your proven experience in corporate and/or Groups, demonstrating your creative flair in encouraging fun, productive working environments. With strong communication skills, excellent knowledge of the industry and management of staff this role is sure to impress. Earn a high level salary and take your career one step further with these leading companies!

### SET SAIL FOR A NEW PRODUCT ROLE

#### CRUISE PRODUCT EXECUTIVE

**SYDNEY – SALARY PACKAGE TO \$60K**

This position is available NOW for someone with previous experience in packaging up product for distribution through retail agencies, with a particular knowledge of cruise. You'll be proactive in competitor analysis and have great relationships with suppliers that allows you to stay ahead of the game when it comes to putting together the best deals. An exciting new role for a go-getter. Great team, top \$\$\$\$

## CONTACT YOUR DEDICATED EXECUTIVE RECRUITMENT TEAM

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Ph: 03 9670 2577

OR EMAIL YOUR APPLICATION TO [executive@aaappointments.com.au](mailto:executive@aaappointments.com.au)

FOR MORE GREAT EXECUTIVE VACANCIES VISIT OUR NEW LOOK WEBSITE @ [www.aaappointments.com](http://www.aaappointments.com)

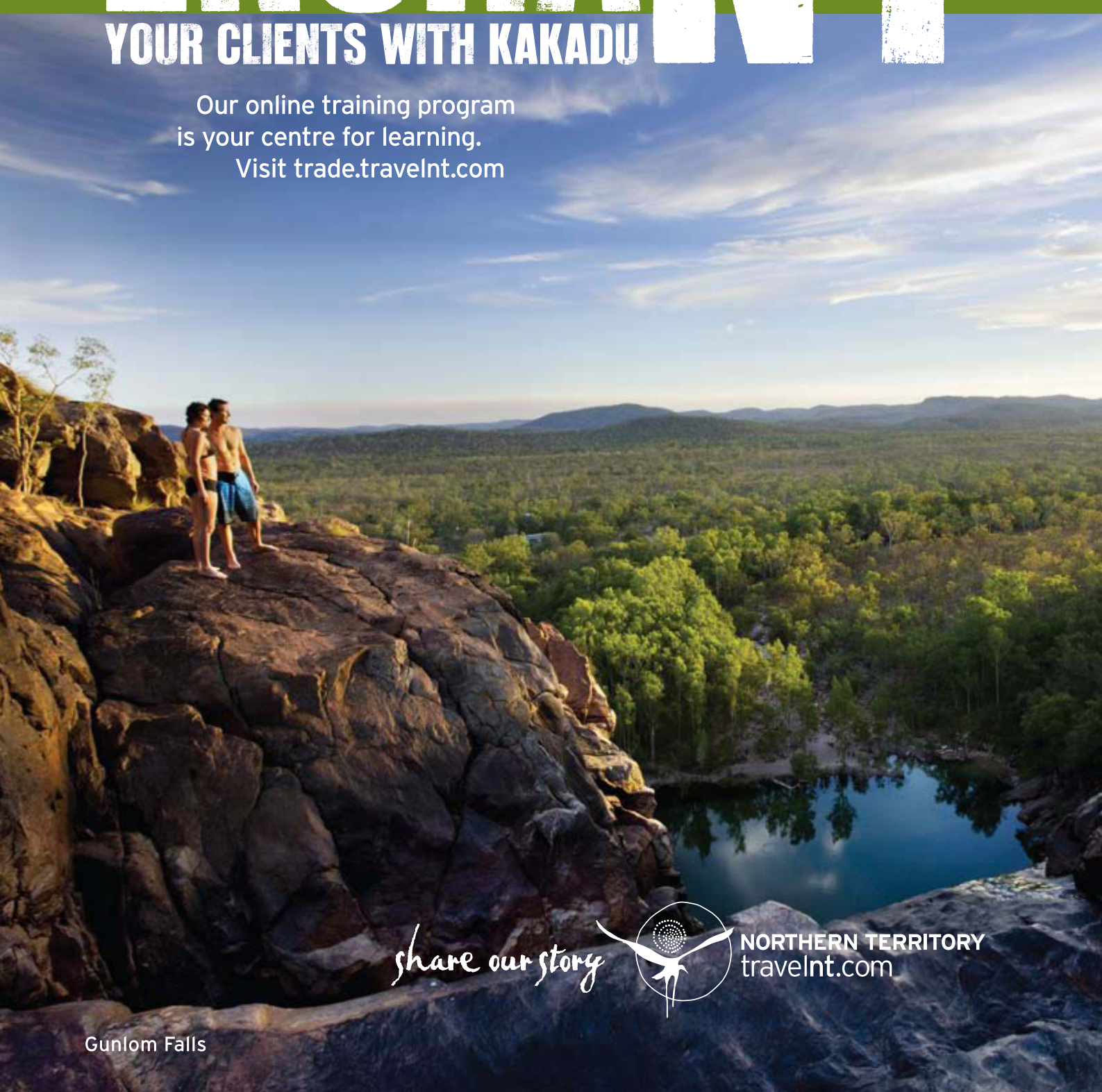


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