

156 European destinations now combinable on Lufthansa, SWISS and Austrian.

[Click for details](#)



# Travel Daily AU

First with the news

Mon 17 May 10

Page 1

EDITORS: Bruce Piper and Guy Dundas  
E-mail: [info@traveldaily.com.au](mailto:info@traveldaily.com.au) Ph: 1300 799 220

Expert Retail Consultant – Sydney CBD

- Autonomous role
- Salary dependent on experience

Contact **Emma MacPherson** at  
TMS [emma@tmsap.com](mailto:emma@tmsap.com)  
T: 02 9231 6444

TMS ASTRAPACIFIC

## National ATC move

AIRSERVICES Australia has issued a tender inviting international suppliers to help develop the next generation of air traffic control in Australia.

The move follows the signing of a major agreement with the Royal Australian Air Force which will see the RAAF and Airservices jointly purchase and develop compatible equipment and technology to "deliver safer and better planned air traffic control over the nation's skies".

Both organisations will be undergoing major equipment upgrades and replacement over the next five to seven years.

Transport minister Anthony Albanese said the deal is a "significant milestone" delivering on last year's Aviation White Paper, with the project including automation systems, radar and navigational aid equipment and training and simulation systems.

## Ash closes LHR again

FLIGHTS inbound to London Heathrow Airport are once again being disrupted after authorities closed airspace across the UK this morning (*TD* breaking news).

At this stage the affected QF services are yesterday's QF1 and QF31 which have been diverted to Frankfurt, as well as QF9 which is heading for Dubai due to an onboard medical emergency.

Other airlines have also altered their London Heathrow operations while the closures have also extended to Amsterdam Airport.

Over the weekend other UK airports were closed, including Birmingham and Manchester as well as Dublin in Ireland, but London wasn't affected until about 10am AEST today.

Airspace covering London Heathrow, Gatwick and City airports is now closed until at least 6am local time (4pm AEST) and the UK govt has warned that the closure may be extended.

The closures attracted outrage

from airlines, with BA saying the ban was "overly restrictive" while Richard Branson of VS said the closure of Manchester was "beyond a joke".

Qantas told *TD* it's continuing to monitor the situation and is hopeful the affected services will be able to continue onto London once airspace reopens.

A spokesperson said all QF departures to Europe today are scheduled to operate normally.

### BKK embassy closed

THE Department of Foreign Affairs and Trade has closed its embassy in Thailand to visitors until further notice due to the deteriorating security situation in Bangkok - including "ongoing violent clashes" directly in front of the Embassy.

A Smartraveller advisory issued yesterday continues to urge travellers to "reconsider your need to travel" to Thailand and Aussies still in the country are told to avoid any protest sites.

People in need of urgent assistance in Thailand can still contact the Embassy by phone on +66 2 344 6300 or via the 24 hour Consular Emergency Centre in Canberra on +61 2 6261 3305.

### Today's Travel Daily

*Travel Daily* today has seven pages of news and photos, plus full pages from:

- AA Appointments
- Explore Holidays

## New Value Tours gm

KEITH Stanley, acting ceo of NRMA's Tourism and Leisure Holdings, has today announced the appointment of David Owendale as the new general manager of Value Tours.

Owendale moves from his Queenstown-based role as gm of sales and marketing for NZski Limited, which comprises the Coronet Peak, The Remarkables and Mt Hutt ski resorts.

## BARA approved

THE Australian Competition and Consumer Commission has re-authorised the Board of Airline Representatives to continue to negotiate collectively on behalf of international airlines.

Under the authorisation BARA is able to represent the carriers when dealing with a number of major suppliers including airports in Sydney, Melbourne, Brisbane, Perth and the Gold Coast, as well as Airservices Australia and the Bureau of Meteorology.

The five year renewal is conditional on the ACCC being kept informed of the name and nature of services provided by any other provider of essential airport services approached by BARA, and participation in the collective negotiations is voluntary for service providers.

The official renewal follows the ACCC's initial positive draft determination (*TD* 25 Mar).

Award-winning service is just the beginning.



Holland America Line

FIND CRUISES

The family of Travel Counsellors will help you...



...SEE the WORLD through different eyes

1300 765 559

[recruitment@travelcounsellors.com.au](mailto:recruitment@travelcounsellors.com.au)  
[www.travelhomeworking.com.au](http://www.travelhomeworking.com.au)

travel counsellors

Where will your conversation take you?

At Travel Counsellors we only recruit the very best travel agents.

**CLICK HERE** to find out more.

Minimum 3 years experience required.


# Trip

Travel rewards & incentive program

## Enchanting Trip

### EARN 500 BONUS TRIP POINTS

when you book any Accor property in Victoria with

 Holidays

Bonus points are additional to the Accor Triple Points Promotion

Offer valid for bookings made & deposited before 31 May '10 for departures 01 May - 30 Sept. '10. Conditions apply.



You'll love every piece of Victoria

SOFITEL pullman Grand Mercure  
LUXURY HOTELS  
NOVOTEL Mercure allseasons ibis FORMUL1

Not a Trip member?

**Join today!**

**Sports Consultant-Sydney**

- ▶ Sell packages to sporting events
- ▶ Previous consulting exp & a passion for sport.
- ▶ Pkg includes tickets to events & gym membership
- ▶ Salary up to \$40K + super ▶ **Apply Today!**  
call or email: [liz@inplacerecruitment.com.au](mailto:liz@inplacerecruitment.com.au)

[www.inplacerecruitment.com.au](http://www.inplacerecruitment.com.au)

Mon 17 May 10

Page 2

EDITORS: Bruce Piper and Guy Dundas  
E-mail: [info@traveldaily.com.au](mailto:info@traveldaily.com.au) Ph: 1300 799 220

**SALE NOW ON**  
NEW GREAT VALUE PACKAGES  
WITH LOTS TO EXPERIENCE  
Contact your Preferred Wholesaler for the latest Hot Deals or visit: [www.newcaledonia.com.au](http://www.newcaledonia.com.au)



**Viva! alters EY comm**

JETSET Travelworld's Viva! Holidays is advising agents that as a result of Etihad Airways' restructuring its wholesale airfares distribution, the base commission paid on EY flights will be 7%, effective immediately.

Viva! says the move will mean it can "offer Etihad Airways wholesale airfares at a competitive price".

All new bookings made with EY after Fri 14 May 2010 will incur the new commission level - more info 13 27 87.

**Turkish to delight?**

TURKISH Airlines could launch services to Melbourne as early as Sep this year, *Travel Daily* has discovered.

The Turkish flag carrier said it was keen to fly down under in Aug last year (*TD* 05 Aug) but was only granted approval to launch flights six months later after Turkey's government signed an aviation bilateral agreement with Australia (*TD* 22 Feb).

TK is expecting to take delivery of a number of wide-body aircraft in coming months, which would be suitable for flying via Asia to Australia, with speculation on a number of aviation blogs about a Melbourne announcement soon.

In Feb, the Star Alliance carrier established a regional hub in Bangkok to cater for its expansion within Southeast Asia, Australia and New Zealand.

At that time, the fast-growing airline said it planned to initially enter the Australian market through codeshare services on its Alliance partner THAI Airways International, prior to operating its own metal to either Sydney or Melbourne.

**Pacific Blue lifts Tasman**

VIRGIN Blue's NZ offshoot, Pacific Blue, has extended its NZ regional long-haul strategy by boosting trans-Tasman flights from Hamilton and Dunedin.

One extra weekly flight from both regional cities will operate directly to Brisbane from the start of the northern winter schedule in Oct, bringing frequencies to four flights per week on the routes.

However the Hamilton increase is at the expense of Pacific Blue's direct flights to Sydney from the central North Island city, which will cease when the non-stops to Brisbane increase.

"Both Dunedin and Hamilton markets have shown good support for our direct services to Brisbane," said Pacific Blue ceo

Mark Pitt.

"While the support for Hamilton-Sydney has also been positive during periods such as school holidays, we have made the decision to focus on a route from Hamilton that is in stronger demand and allows us to provide more frequent services," he said.

The flights to Brisbane offer travellers a wide range of connections to DJ's Australian domestic network as well as onwards to the US on V Australia.

Pacific Blue said it's still in the process of finalising flight times for the new services.

**AFL winner**

CONGRATULATIONS to Phil Symonds of Corporate Travellers who has won a Sunbeam Moonoo Shaker courtesy of Travelodge Hotels, after being the top tipper in *TD*'s AFL footy tipping competition last weekend.

The top tipper on the ladder is currently Geoff Coad from Emirates on 96 points, but there are eight tippers snapping at his heels, tied together in second place on 94 points.

The first prize winner for the season will win a fantastic holiday in Dubai courtesy of Emirates and Jumeirah Hotels & Resorts.

See [afl.traveldaily.com.au](http://afl.traveldaily.com.au).

**SeaDream savings**

SEADREAM Yacht Club is offering up to 61% off selected sailings in the Mediterranean between 19 Jun and 28 Sep - see [www.seadream.com](http://www.seadream.com).



**Window Seat**

A SKINNY-DIPPING tourist in New Zealand paid a high price recently after a venomous spider bit him on the penis.

The incident, reported in the *NZ Medical Journal*, happened when the 22-year-old from Canada left his clothes on the beach when he went for a nude swim and then lay on the sand for a snooze afterwards.

"He woke to find his penis swollen and painful with a red mark on the shaft suggestive of a bite," the article says.

The patient rapidly developed muscle pains, fever, a headache, chest pains and vomiting but recovered after treatment with anti-venom in hospital.

Doctors said the man was bitten by a Katipo spider, which live in a "highly specialised habitat" in NZ's sand dunes.

SAMOA'S Prime Minister, Tuilaepa Lufesoliai Saillele Maleilegaoi, is currently in New York after his cabinet approved an invitation for him to attend the finale of the 20th season of the *Survivor* reality TV show.

The 'Heroes and Villains' series is currently being shown on Australian TV but we're a few weeks behind, with the grand finale taking place in the Big Apple last Sat night.

Samoa Tourism said that the filming of two seasons of the show there "had provided a broader advertisement for the Islands of Samoa and has contributed in [sic] the economy of the country".

FOR **THE BARE FACTS**  
ON A PERSONAL MARKETING PACKAGE WITH THE BEST FINANCIAL REWARDS TAKE A CLOSER LOOK AT TRAVEL MANAGERS

WONDERING HOW TO GROW YOUR BUSINESS?

TRAVEL MANAGERS the smarter choice

CONTACT AARON STINSON NATIONAL RECRUITMENT MANAGER ON 1800 019 599

CLICK

1 millennium from traditional hospitality to modern luxury

info@tourismoman.com.au

Phone +61 2 9286 8930

SULTANATE OF oman

**"We give you more for less"**

The Mauritius experts are just a  
phone call away!

Phone: 1800 804 651

Website: [www.mauritius.com.au](http://www.mauritius.com.au)

Mon 17 May 10

Page 3

EDITORS: Bruce Piper and Guy Dundas  
E-mail: [info@traveldaily.com.au](mailto:info@traveldaily.com.au) Ph: 1300 799 220

**Best Business Class  
White Wine**

Business Traveller Cellars  
in the Sky Awards

**QATAR**  
AIRWAYS القطرية 

## Britain-Brazil deal

VISITBRITAIN has signed a new agreement with Brazilian tourism promotion organisation EMBRATUR which aims to increase tourism between the two countries.

The pact was signed last week in Rio de Janeiro, during a summit where Olympic officials are aiming to learn from the experience of Australia's highly successful 2000 Olympics as well as the UK's preparations for London 2012.

"We feel that this sets the stage for much greater engagement between our two countries and how we can work together on tourism issues and many others," said VisitBritain ceo Sandie Dawe.

He said the countries would work on boosting aviation capacity as well as common promotions between the 2012 and 2016 Olympic Games which will be held in Rio de Janeiro.

VisitBritain's Brazilian emphasis reflects an increasing focus on large potential emerging markets, following other recent changes within the organisation including the shifting of responsibility for Australia from the local office to Singapore (*TD* 30 Apr).

## BA strike action

BRITISH Airways will operate its scheduled flights between London Heathrow and Sydney over the next five days despite the planned strike action by the carrier's LHR-based cabin crew.

The airline says that during the walkout it plans to operate more than 60% of longhaul and 50% of shorthaul flights from London Heathrow, but will offer a "slightly simplified onboard service" to enable the flights to operate with lower than normal levels of cabin crew.

BA009 from London to Sydney via Bangkok is scheduled to operate normally over the first strike period 18-22 May, but preordered special meals and child meals will not be available.

No in-flight duty free sales will be offered during the services, but travellers who have requested special assistance will be able to travel as planned on all flights operating during the strike.

The strike is still set to go ahead but BA has signalled a last-ditch effort to obtain an injunction against the industrial action by challenging an irregularity in the strike ballot conducted by the Unite union.

## Top prize for TD reader



ABOVE: Top Dog Developments has named Grant Palmer of [budgetflights.com.au](http://budgetflights.com.au) as the lucky winner of a \$50,000 online travel system in the recent competition run exclusively in *Travel Daily*.

Top Dog offered the prize as part of the celebrations of its fifth birthday in Australia, with the company's Global Account Manager, Steve Sergeant, saying he was delighted at the huge response to the competition.

"It demonstrates what a tremendous appetite there is amongst travel companies to look for ways to improve their efficiencies as well as improve their distribution channels".

Sergeant is pictured above right with the lucky winner - who's also proudly displaying his favourite travel industry publication.

Palmer said he was "amazed

that we won this competition.

"We are constantly looking at ways to improve our sales channels, and we are continually reviewing new systems.

"We are excited about the tremendous opportunity this prize represents," he added.

Budget Flights is based in Biggera Waters on the Gold Coast, and its parent company also operates a JTG retail travel agency under the Travelworld Harbour Town name.

## MH boost for AKL

MALAYSIA Airlines has added a 5th weekly direct service between Kuala Lumpur and Auckland on Wed due to growing demand.

The additional service comes as forward bookings for the route in the second quarter are already hitting loads of around 70%.

## Service Contracts Negotiator

GTA, a dynamic global online travel company is currently seeking an outstanding Service Contracts Negotiator to join our team of dedicated professionals in our St Leonards based office. This is a great opportunity for an innovative individual who is driven to outperform inbound market growth by negotiating and securing the best possible rates and conditions from service providers for our Global GTA markets. The person we have in mind will possess excellent interpersonal and communication skills coupled with strong administrative skills developed through prior experience in a similar role.

Key to your success will be:

- Demonstrated effective negotiation skills
- Attention to detail and the ability to accurately load data and prepare contracts
- Strong product and systems knowledge
- Successful management of supplier relationships

Essential requirements:

- At least 2 years experience in a similar role
- Time Management and Organisational skills
- Highly developed negotiation skills

The successful candidate will be welcomed into a friendly team where ongoing training is provided and opportunities for career growth are available.

Submit your application along with a cover letter as soon as possible to: [careers@gta-travel.com.au](mailto:careers@gta-travel.com.au)

  
SOUTH AMERICA TRAVEL CENTRE

## Sales Consultant

Based in Melbourne's CBD, South America Travel Centre is one of Australia's predominant niche wholesalers for South & Central America, Mexico and Cuba. We specialise in designing innovative, tailor-made travel itineraries for an upmarket agent/client base and are seeking an experienced consultant to join our close-knit team.

Along with a genuine interest in Latin America and a commitment to providing a high level of personalised service, you will have a minimum of 3 years working in wholesale or retail and a proven sales record. A working knowledge of Amadeus and previous travel in South America will be a definite advantage.

Our consultants are amongst the best in the industry and if you are self-motivated, a high achiever, and would enjoy working in this friendly small-team environment, your skills and creativity will be welcomed and well rewarded.

Please email your CV and cover letter to: [satc@satc.com.au](mailto:satc@satc.com.au)

## AOT gets to know Norfolk

### NORFOLK

Island Tourism and Norfolk Air recently hosted two famil groups from AOT, taking the reservations team from the wholesaler's Brisbane team to the World of Norfolk.

Pictured (right) standing on the top of Mt Pitt National Park is the first group, which included *from left*: Bianca Williams, Malcolm Muir, Phoebe Ester, Tanya O'Sullivan and Russell Rose.

Pictured (below) is the second group from AOT's Brisbane reservation



team enjoying their free time by lounging around the pool at the Governors Lodge Resort in Norfolk *from left*: Theresa Pollacco, Killian McAlister, Sarah Goodson, Andrea McFarlane and Breeze Hunter.

## HA A330 early

HAWAIIAN Airlines has brought forward the entry into service of its new A330-200 aircraft, which will now debut on 04 Jun on flights from Honolulu to Los Angeles and Las Vegas according to agent GDS displays.

## UK air back-lash

BRITISH Airways and Virgin Atlantic say plans for a new air tax charged on each aircraft, rather than per passenger (*TD* Fri), is "unworkable and could financially disadvantage Britain's travel industry".

The Conservative and Liberal Democrat coalition said it would scrap the APD and replace it with a per plane tax if elected to govt, to "discourage airlines from flying half-empty planes".

BA has criticised the plan, saying: "The existing APD is not used to fund environmental or infrastructure benefits and there is no guarantee that a flight based tax would."

MEANWHILE, across the Atlantic the Air Transport Association of America is also turning its nose up at the "unjustified flight tax."

"Once again, airlines, their customers and the communities that they serve are at the mercy of political forces beyond their control," the organisation said.

"Further burdening air transportation with another tax puts the well-being of our customers at risk... the simple reality is that this is not a 'green' proposal, it is a plan to financially penalize airlines, and thereby force them to cut back air services," ATA stated.

The group said airlines flying to the UK do not "wastefully schedule services", as they tolerate high fuel prices, dismal financial results and inefficient air traffic control systems.

## Two Indian Stars?

JET Airways is in talks to join the Star Alliance airline network in the future, in addition to rival Indian carrier Air India.

In 2007, Air India was invited by Lufthansa to join Star (*TD* 14 Dec 07) but AI's integration has been held up, in part, due to its merger with the largely domestic carrier, Indian Airlines.

Air India is currently predicting it will be ready to merge with Star Alliance by the first quarter of 2011, and is consequently hoping that 9W won't be allowed to join until after that time.

Air India's chairman Arvind Jadhav said: "India is a growing market, so it can have more than one member."

"The market is bound to grow but we have made it clear to Star Alliance that Jet Airways should join after us as we would like to have the first move advantage," Jadhav said.



# London

from **\$1908**

Upgrade to Premium Economy from \$1565.

# Hong Kong

from **\$808**

Upgrade to Premium Economy from \$700.

**Hurry book by the 17th May**  
 visit [www.vsvine.com.au](http://www.vsvine.com.au)  
 for full terms and conditions  
*Your airline's either got it or it hasn't.*

Terms and Conditions: For travel with Virgin Atlantic Airways from Sydney to London Heathrow and Hong Kong return. Sale fares must be booked by 17 May 2010. Prices correct as at 06 May 2010, and include taxes and surcharges (subject to change without notice). Economy sale fares quoted (Sydney to Hong Kong from \$640 plus \$240 taxes, Sydney to London from \$1350 plus \$558 taxes) valid for departures between 04 October - 11 November 2010 to London and departures between 10 May - 24 June 2010, 16 July - 16 September 2010 and 08 October - 18 November 2010 to Hong Kong. Fares upgradeable to Premium Economy from \$700 to Hong Kong and \$1565 to London. Fares and other departure dates ex Sydney, Melbourne, Brisbane, Adelaide, Canberra, Launceston, Hobart and Gold Coast also available - go to [www.virginatlantic.com.au](http://www.virginatlantic.com.au), call 1300 727 340 or contact your IATA travel agent for more details. Sale fares are subject to availability and must be booked and paid for at time of reservation. Maximum stay of 12 months applies. Changes and cancellation fees apply, see [www.virginatlantic.com.au](http://www.virginatlantic.com.au) for full conditions and terms of carriage.

## Ibis franchise move

ACCOR has announced that it will operate a 'franchise development model' to support the growth of its budget Ibis brand in China.

Four initial franchise deals have already been signed, with a further 15 anticipated before the end of the year and the first two franchised Ibis properties to open in Shanghai this month.

Accor Asia Pacific chief Michael Issenberg said the Ibis brand "continues to form a significant part of Accor's expansion in Asia Pacific and around the world".

## Terrace Downs heli

TERRACE Downs resort in New Zealand's Canterbury region will once again offer guests a Mt Hutt heli-taxi service as the quickest means to get to the ski fields during the 2010 winter season.

The seven-minute transfer is priced at NZ\$170 return and will be available to book between 8:30am-3:15pm daily from Jun to Oct - for more information visit [www.terracedowns.co.nz](http://www.terracedowns.co.nz).

## STA Kiwi Experience



ABOVE: Kiwi Experience and Backpacker & Britz Campervans hosted a group of STA agents on an educational tour to New Zealand recently.

The trip was led by Kiwi Experience's Scott Wallace and highlights included visits to the Waitomo Caves, Black Water Rafting as well as participating in Tamaki Tours hangi and concert evening, Te Puia and the Gondola and luge in Rotorua.

Pictured here *from left* are: STA's Jaymz Dorrian, Phillipa Pan, Melissa McHugh, Jaime Nugent, Belinda Albert, Sissel Joergensen, David Berry, Kellie Tipene, Michael

Richards, Jess Nichols, Craig Purnell, Belinda Heffernan with Kane Fletcher, Kiwi Experience driver and Scott Wallace, Kiwi Experience - sales.

## UL wants stake back

THE Sri Lankan govt is hopeful its offer of \$55 million to buy back Emirates' 43.6% stake in SriLankan Airlines is "the right price" EK is seeking.

Emirates bought its stake in UL in 1998 for \$70 million.

## Guns OK at ATL

THERE'S uproar in the US state of Georgia after officials passed a bill recently that allows people entering Atlanta Airport to carry a pistol or rifle into the terminal.

Locals with gun permits can now take their firearm with them into the airport's lobby, baggage claim and food courts, instead of leaving them in vehicles where they could be stolen due to the airports previously enforced a 'no-gun safety zone'.

Representative Katie Dempsey said: "The greatest concern is when you're taking someone to the airport, that you now don't have to roll down your window and throw out your gun when you get close."

## WIN A \$50 MYER GIFT VOUCHER

The Extraordinary Taxi Ride has officially hit the road on a 9-week journey around WA!

Tourism WA's new campaign saw the taxi begin its journey in Perth and has so far seen its passengers swim with dolphins in Bunbury, pan for gold in Kalgoorlie and snorkel with the whale sharks at Ningaloo - and it's only at the half way mark!

To find out more about Experience Extraordinary and The Extraordinary Taxi Ride, click on the following logo:



To celebrate this fantastic campaign, every day this week, *Travel Daily* is giving readers the chance to win a \$50 Myer gift voucher, courtesy of Tourism Western Australia.

For your chance to win, simply answer the question below - make sure you look at the journey blog for answers at:

[www.extraordinarytaxiride.com.au](http://www.extraordinarytaxiride.com.au)

In Leg 2, a quokka was seen in an unusual location,

Where are quokkas normally found in WA?

- a) Broome
- b) Valley of the Giants
- c) Rottneest Island

Email your answer to: [extraordinary@traveldaily.com.au](mailto:extraordinary@traveldaily.com.au)

The first correct entry wins!



## Antiquity special

VOYAGES to Antiquity has a special on its 15 day Athens to Venice 'Sicily Is the Key to Everything' cruise, from \$3995pp, departing 27 Jul and 21 Sep.

On board the *Aegean Odyssey* pax will see over 20 destinations with highlights including a tour of the Acropolis in Athens, amazing views of volcano Mt Etna and a visit to the city of Pompeii.

Phone 1800 507 777.



Due to business growth we currently have various opportunities across several states for enthusiastic and client focused Business Travel Consultants. We are also looking for an experienced BDM in Sydney to join our dynamic and successful Sales team.

### International Consultants – Sydney & Canberra

If you are an experienced, driven and focused International Consultant and would be interested in joining us in either Sydney or Canberra send through your CV today. The successful applicants will have strong international and domestic consulting experience, Galileo CRS knowledge and truly love working with corporate & VIP clients.

### Domestic Consultants – Melbourne & Canberra

In our Melbourne and Canberra Offices we are seeking experienced Domestic Consultants. The successful applicants will love looking after the demands of domestic travel, ideally have Galileo knowledge and truly enjoy the pace of working with Corporate & VIP clients.

### Strategic Business Development Manager - Sydney

In addition to the above we are currently seeking an experienced, driven and focused Strategic Business Development Manager to lead our sales team in Sydney and be responsible for the growth of our business throughout NSW. The successful applicant will have existing travel management experience with a thorough knowledge of sales principles, along with a proven track record of success and a high drive to achieve outcomes.

If you believe you're suitable for any of these roles and would like to join HRG please send through your CV and covering letter to; [recruitment.au@hrgworldwide.com](mailto:recruitment.au@hrgworldwide.com)

Applications close Friday 21 May, 2010



## Domestic Corporate Consultant

Goldman Travel Corporation, a leading travel management company located in Sydney, is looking for an experienced domestic corporate consultant to join us in our Bondi Junction office.

Applicants must be Sabre and Tramada trained, have the skills to work autonomously and be totally focused on customer care. Attractive salary and working conditions guaranteed.

Please send your resume to David Goldman, General Manager at [david@goldmantravel.com.au](mailto:david@goldmantravel.com.au).

## Fake heart attack

POLICE in Bahrain are hunting down a fugitive who faked a heart attack on board a Gulf Air flight in an attempt to sneak into the country.

The man was on board a flight from Cyprus to Bangladesh, and began vomiting fake blood during a refueling stop in Bahrain.

He was transferred to a local hospital but sneaked out and now remains at large.

## Belize makes eight

SUNSAIL has announced today its newest charter destination will be Belize, in the Caribbean.

The charters are set to begin from Nov utilising new Sunsail 384 catamarans.

For more info - [sunsail.com.au](http://sunsail.com.au).

## Kuoni's new CFO

PETER Meier has been named as the new chief financial officer of Kuoni Group effective 01 Dec, taking over from the current cfo, Max Katz who is retiring.

Meier will join Kuoni on 01 Nov, after leaving his current position as cfo with Sulzer Technology Corporation.

## Red hot OS meals

AN AUSTRIAN Airlines (OS) flight operating between Beijing and Vienna last Thu was forced to return to the Chinese airport after the cabin filled with black dense smoke shortly after reaching cruise altitude.

According to reports, a defective oven in the galley caught fire onboard the Boeing 767-300ER jet, but crew were able to stop the fire spreading.

## GA rolls out carpet

GARUDA International has introduced a VIP service for its Executive class passengers travelling from Singapore.

The service includes personal concierge check in, immigration and baggage clearances, five star lounge facilities, and a transfer by dedicated buggy to the boarding gate.

## CX flight bomb scare

CATHAY Pacific passenger flight CX838 was escorted to Vancouver International Airport on Saturday by two fighter jets after a security threat was issued.

Reports from the Defence Dept and the RCMP said there was a bomb threat aboard the plane.

The aircraft landed safely on a secluded runway, away from the airport, and the passengers were eventually safely taken off the plane and no one was injured, said a TCMP spokesman.

## Lining up for TS corporate



THE proposed merger between Stella Travel and Jetset Travelworld will set the scene for Travelscene Corporate members to thrive, according to Stella ceo Peter Lacaze, who addressed the group's annual Corporate Symposium in Hong Kong over the weekend.

A record number of members attended the event, with Travelscene ceo Mike Thompson also backing the deal.

"The strategic rationale is compelling," he said.

"The proposed merger will enhance our ability, and that of members, more effectively in a rapidly changing industry, while providing a stronger shareholder base, stronger business partnerships, a stronger balance sheet with very low gearing while preserving and protecting the individual brands," he enthused.

The weekend was themed 'Thrive in the New Landscape' and also included a new "Innovators Award" to honour some of the

initiatives of members.

The overall winner of the award was The Travel Authority for its "Boardroom Booking Service", described as "a creative mobile solution to better meet the needs of clients during the pressures of the GFC while further entrenching their relationship with key corporate clients".

Other finalists included Reho Travel, for its work in expanding the support of a student at the University of Malawi whom Reho's founder Karsten Horne met selling handmade cards by the side of the road; and The Travel Studio's expansion of its volunteer and ecotourism arm to meet increasing demand from clients wanting to combine travel with "making a difference".

Pictured above at the event, from left: Robert Elias, Gilpin Travel; Tom Goldman, Goldman Travel; Karen Tzolakis, Qantas; David Padman, GM Travelscene Corporate; Gai Tyrrell, Sabre Pacific; and Ian Pryer from Goldman Travel.

## Greener MEL apt

MELBOURNE Airport has announced the installation of a new "green" feature called Crisplant LS-4000E tilt-tray baggage-handling sorters.

The new sorter provides baggage handling flexibility, a greener and more efficient energy system, reduced power consumption, low product life cycle costs, integration and layout flexibility and high capacity.

## Free weekend night

STARWOOD Hotels and Resorts Worldwide is offering a free weekend night in an extension of its "SPG Free Weekends" promo.

The 'Passport to Free Weekends' campaign offers new and existing Starwood Preferred Guests a free weekend night award for every three stays at a Starwood property between 01 May and 31 Jul 2010.

## Trendsetter *Travel & Cruise Centre*

### TRAVEL CONSULTANT

**I'm looking for a dynamic and talented sales person to join our Longueville store (located near Lane Cove).**

The consultant of my dreams will be very competent, ably handling all quotes and bookings efficiently, accurately and enthusiastically. An ability to work independently within a small friendly team, and motivation to reach financial targets, is essential. Experience selling cruises and family holidays will be very favourably regarded.

The award-winning Trendsetter Travel & Cruise Centre was founded 17 years ago and is a member agency of Travelscene American Express, Cruise and Travel with Kidz. We enjoy a favourable relationship with our current clientele and I am looking to replicate that our reputation and business in this new location.

**If you want to know more, and are interested in an excellent salary package and working conditions, please contact Adrienne Witteman in confidence on**

**0413 010 639**



## Sales Development Manager Corporate Cash Passport

**Enjoy the career opportunities and benefits that come with working for a global leader!**



Serving **more than 30 million customers** every year in 27 countries on 5 continents, Travelex is the world's foreign currency exchange specialist. Travelex Australia is currently offering a dynamic, experienced **Sales Development Manager** the chance to join their **Corporate Cash Passport team** based in Sydney. Bring your **B2B experience and know-how** to a company that looks after its staff, as you acquire new clients for Travelex's corporate Cash Passport proposition, as well as manage exiting client relationships. In addition to a **competitive salary** and superannuation, you will be entitled to an enviable range of benefits, including **uncapped incentive plans, personal support payments**, professional membership subscription, foreign exchange benefits, recognition schemes, **education support** and **paid maternity leave**.



**ApplyNow.com.au/Job17211**  
Apply Online or Call 1300 366 573



## Brochures of the Week

WELCOME to *Brochures of the Week*, *Travel Daily's* Mon feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to [brochures@traveldaily.com.au](mailto:brochures@traveldaily.com.au).

### APT - Europe Golf Cruise 2010/11

This brochure incorporates three rounds of golf in Germany and one round in Austria into its 15 day Magnificent Europe river cruise, on selected dates. The golf cruises depart Budapest to Amsterdam on 10 Oct 2010, 26 Apr 2011 and from Amsterdam to Budapest on 25 Oct 2011, from \$8,245ppts (non golfers from \$6,895). For info call 1300 278 278.



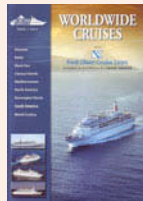
### Silversea Cruises 2011 Voyages

This 190 page brochure details nearly 200 itineraries visiting seven continents, over 80 countries, and more than 400 destinations. The brochure provides detailed cruise itineraries by region, deck plans, shore excursions and land programs, general info and much more. For more info visit [silversea.com](http://silversea.com).



### Fred Olsen Cruise Lines

This brochure offers extensive coverage over Northern Europe incl the Baltic, Norway, Greenland and Iceland, the Mediterranean, Canary Islands, Central America & Amazon, South America and Round World cruises, aboard 4 ships - *Balmoral*, *Braemar*, *Boudicca* and *Black Watch*. Phone 1300 669 269.



### Costa Cruises - Cruises 2011

The Costa Cruises 2011 program features over 250 destinations and more than 130 different itineraries. Features incl a "Round the World" cruise onboard *Costa Deliziosa* sailing from Savona on 28 Dec 2011. There's also a Far East itinerary tailored for Aussies aboard *Costa Classica*, sailing from Singapore to Thailand and Malaysia, between Dec and Apr 2011. To browse the brochure visit [www.costacruises.com.au](http://www.costacruises.com.au).



QANTAS Holidays rewarded members of the Concorde Agency Network with a trip to San Diego recently, where the group met Shamu first-hand, enjoyed the Zoo, had lots of fun navigating the freeways on shopping expeditions and visited the US Midway Museum (above).

Pictured here, front row from left are: Frank Varacalli, Franks International Travel SA; Steffi Kontos, Meridian Travel, ATAC, VIC; Tania Oregon, Whitesands

Travel Nowra, NSW; Maria di Bucci, Tertiary Travel Nedlands, WA; Janine Maddern, Hallett Cove Travel, SA; Belinda Brackenridge, Stars Travel United, QLD.

Back Row: Rhiannon Hutton, Corowa Travel Link, ATAC, NSW; Michelle Ryan, Concorde Agency Network; Emily Watts, Travel Direct of Kingscliff, NSW; Saskia Van Dongen, Qantas Holidays and Sharon Shinnars, National Travel Warrnambool, ATAC, VIC.

## Tourism chief dies

THE long-time President of the US Tour Operators Association, Bob Whitley, has died unexpectedly at the age of 66 due to complications from surgery.

Whitley had been in the industry for over 40 years and had headed the USTOA since 1978.

The Australian Tourism Export Council expressed its dismay at the death, with chairman John King saying Whitley had "been a close friend of ATEC and had contributed greatly to the growth of tourism from the US to Australia."

In 2008 King and Whitley signed a joint agreement in New York in which ATEC and USTOA each became an affiliate member of the other, with King saying Whitley "had an enormous capacity to overcome barriers and bring people together".

## Google goes 3D

INTERNET search giant Google has added a new 3D feature to its popular Google Maps application.

Dubbed 'Earth View' it's an integration of the previously separate Google Earth software with the web-based Google Maps.

Earth View allows users to zoom in and take an in-depth look at locations across the globe, with the system including a full 3D rendering of the Sydney Opera House and Harbour Bridge as well as many other landmarks across the globe.

See [maps.google.com.au](http://maps.google.com.au).

## WIN A TRIP FOR TWO TO SOUTH AFRICA

During May, *Travel Daily's* giving travel consultant readers the chance to win an incredible seven-day holiday to South Africa for two people, courtesy of our friends at **South African Tourism** and **V Australia**.

This sensational prize includes return International Premium Economy airfares to Johannesburg flying V Australia, two night's accommodation in Johannesburg, a four night stay in luxury accommodation at Kruger National Park, a city tour, all transfers and breakfast daily.

Expect to be spoilt in International Premium Economy with V Australia, including priority check-in and boarding, all leather seats with 38" seat pitch and adjustable foot rests, all inclusive food and beverage, mood lighting and much more!

To enter, simply send in a caption that represents the adventure photo featured above. You can enter as many times as you want.

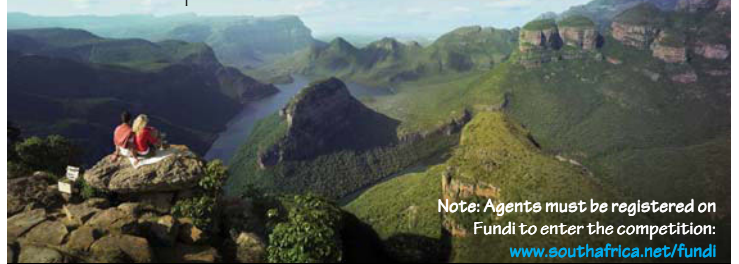
Get creative & email your captions to [satcomp@traveldaily.com.au](mailto:satcomp@traveldaily.com.au)

Plus, a weekly prize of two bottles of South African wine will be up for grabs for the cleverest caption received each week...so keep an eye out in *Travel Daily* each Monday to see if it's you!

**Congratulations to Ruth Birtwistle from Travel To Go, who was the weekly winner for last week's photo caption:**

**This thing will never get off the ground!**

Click here for competition terms & conditions.



Note: Agents must be registered on Fundi to enter the competition: [www.southafrica.net/fundi](http://www.southafrica.net/fundi)





## NEW CHALLENGES AVAILABLE NOW FOR TALENTED EXECUTIVES

### MAKE YOUR MARK ON THE BIG STAGE

#### STRATEGIC SALES MANAGER

**SYDNEY – SALARY PACKAGE OTE \$100K++**

If you prefer to play at the pointy end of the corporate market, here's a role that will allow you to exercise all of your skills in big business acquisition. You will be energetic in your pursuing of leads, building relationships, writing detailed tender documents and making compelling presentations. You're a "hunter" by nature and love the rewards at the end of the day. A leading global name and top salary package with benefits!

### EXERCISE YOUR GENERAL MANAGEMENT SKILLS

#### BUSINESS MANAGER

**SYDNEY – SALARY PACKAGE OTE \$170K**

This well known Brand needs a Leader, someone with proven skills in managing a business, P&L control and managing growth strategies. You'll have proven skills in driving business performance, leading a team, financial management, negotiating & influencing others, product selection and key industry relationship management. Knowledge of international Cruise product a huge advantage! Apply now.

### LEAD THIS EXPANDING AGENCY

#### RETAIL TRAVEL MANAGER

**MELBOURNE EAST – SALARY PACKAGE TO \$65k +**

As a highly skilled Travel Manager and supervisor you will have the skills to build on this already highly successful independent office. Due to this office expanding quicker than expected they have the opportunity for an experienced leader to join and bring in a motivated and driven approach. Working with a variety of bookings, this office is not your everyday retail office and you won't want to miss out. Great environment.

### TAKE THE REINS OF A GROWING TEAM

#### TEAM OPERATIONS MANAGER – HANDS OFF

**PERTH – SALARY PACKAGE TO \$70K**

Due to our corporate client gaining new accounts they have the current need to recruit a highly effective corporate travel manager. You will be responsible for supervising one of their teams of around 8-10 consultants and will have strong communication skills as well as heavy involvement in staff performance management. As a hands-off manager you will be relied upon by the team to show strength in supervision.

### SET SAIL FOR A NEW PRODUCT ROLE

#### CRUISE PRODUCT EXECUTIVE

**SYDNEY – SALARY PACKAGE TO \$60K**

This position is available NOW for someone with previous experience in packaging up product for distribution through retail agencies, with a particular knowledge of cruise. You'll be proactive in competitor analysis and have great relationships with suppliers that allows you to stay ahead of the game when it comes to putting together the best deals.

An exciting new role for a go-getter. Great team, top \$\$\$\$

### LET YOUR NUMBERS DO THE TALKING

#### ACCOUNTANT

**SYDNEY CBD – SALARY PACKAGE TO \$75K**

If you're a qualified Accountant with a desire to work in a leading global organization that can offer ongoing career development & learning, look no further. Here's a new role that needs your skills in financial & management reporting, reconciling balance sheet, variance analysis, statutory and taxation processes. You'll be familiar with USGAAP processes and be CA/CPA qualified. A brilliant career move.

### TAKE YOUR CAREER TO BRAND NEW HEIGHTS

#### CORPORATE BUSINESS DEVELOPMENT MANAGER

**SE QUEENSLAND – SALARY PACKAGE TO \$70 OTE**

If you love the challenge of B2B sales and want to be on the road working as part of a leading team that delivers the best in service, we have a great opportunity for the enthusiastic and polished sales professional. Prior experience on the road is essential, preferably in the travel industry but not essential. Great incentives and bonuses are part of this package. A rare Sales role in this part of the world! Apply NOW.

### IMPART YOUR KNOWLEDGE ONTO OTHERS

#### TRAINING MANAGERS

**SYDNEY & MELBOURNE – SALARY PACKAGES TO \$75K**

We need passionate trainers who enjoy seeing people & organizations benefit from your skills & knowledge. These roles will form an integral part in the ongoing improvement & development of the company's training activities and you'll be conversant in Travel systems as well as soft-skill training, customer service focus, and e-learning. Formal training quals are essential. Fun team environments, top salaries available!

## CONTACT AUSTRALIA'S MOST EXPERIENCED EXECUTIVE RECRUITMENT TEAM

Adriana D'Angelis  
MANAGING DIRECTOR  
Ph: 02 9231 1299

Kate Dalrymple  
QLD & NT  
Ph: 07 3229 9600

Linda Green  
NSW & ACT  
Ph: 02 9231 2825

Kathryn Heberton  
VIC, SA, WA  
Ph: 03 9670 2577

OR EMAIL YOUR APPLICATION TO [executive@aaappointments.com.au](mailto:executive@aaappointments.com.au)

FOR MORE GREAT EXECUTIVE VACANCIES VISIT OUR NEW LOOK WEBSITE @ [www.aaappointments.com](http://www.aaappointments.com)



Explore  
HOLIDAYS™

# Elite Explorers reward famil



Come and join us on an 8 day

*Cruise*

around the Greek Islands  
in October 2010!

Simply make as many Explore Holidays international, Cruise & Rail bookings between 1 July 2009 – 30 June 2010 to be in the running (sales are based on gross figures).

The **TOP 20** Elite Explorers will qualify for  
**THE EDUCATIONAL EXPERIENCE OF A LIFETIME!**

This is your chance to sit back and relax and soak up the sunshine aboard the **MS Galileo** courtesy of Explore Holidays!

DREAM • DISCOVER • EXPLORE