

You need to be well connected to do business in Eastern Europe.

Austrian Airlines offers 500 flights per week to over 45 destinations in Central & Eastern Europe.



www.austrian.com

# Travel Daily AU

First with the news

Tue 18 May 10 Page 1

EDITORS: Bruce Piper and Guy Dundas  
E-mail: info@traveldaily.com.au Ph: 1300 799 220

## Business Development Manager – Melbourne

- Minimum 3 years experience selling to corporate companies
- Salary \$65k + super + commission

Contact **Emma MacPherson** at TMS [emma@tmsap.com](mailto:emma@tmsap.com)  
T: 02 9231 6444



BNE • MEL • PER • SYD • BKK • HKG • SHA • SIN

## Viking 2011 line-up

VIKING River Cruises (VRC) has today released its full line-up of cruises for 2011, including refurbished ships, new itineraries, extensions and early booking savings.

2011 will see the addition of two new itineraries: the 11 day Passage to Eastern Europe and 12 day Pharaohs and Pyramids cruise tour - plus new programs on the Explore More pre and post cruise land extension including Brussels, Belgium and Lucerne.

Guests who book before 31 Oct can save up to \$2000pp off cruises in China, Russia and Ukraine, and up to \$1500pp off Europe and Egypt itineraries.

More cruise news in *Cruise Weekly* - [cruiseweekly.com.au](http://cruiseweekly.com.au).

## EK winter earlybird fares

EMIRATES has today launched new "winter earlybird fares" targeting Aussies heading to Europe for the ski season or Christmas markets.

Fares lead in at \$1779 return including taxes to EK's 25 ports in Europe, and are valid for travel 01 Oct 10 to 31 Mar 2011.

The deals must be ticketed no later than 12 Jul, with EK NSW/

ACT sales manager Tim Harrowell saying the earlybird fares offer travellers access to the "lowest possible year-round prices by booking early."

"Travelling to Europe in the winter time holds many attractions, not least the exceptional skiing, and year-on-year we continue to see this market growing," he said.

MEANWHILE Emirates today also announced the resignation, of Stephen Pearse, Vice President Australia (*TD* breaking news).

Pearse has headed up EK here since 2007, with the carrier saying he's leaving effective immediately "to pursue other interests".

"We wish Stephen well in the future and thank him for his contribution to the success of the airline over recent years in Australia," said EK Senior Vice President Far East & Australasia, Richard Jewsbury.

## BKK cancellations

INTREPID Travel has cancelled all of its trips departing Bangkok between 19-23 May over concerns about the possible escalation of protests in the Thai capital.

The company said its BKK office has advised that protests could begin threatening passenger safety and movement around the city, "impacting the company's ability to operate its trips".

The decision impacts 57 passengers on 11 trips, of whom 13 are Australians, and all are being offered a full refund.

See [intrepidbkk.blogspot.com](http://intrepidbkk.blogspot.com).

## Macedonian move

TRAVELLERS to the former Yugoslav Republic of Macedonia are being advised that Euros are no longer accepted as currency.

A DFAT Smartraveller update this morning confirms that only the country's official currency of Denar is valid, but credit cards are still accepted by major hotels.

## No BA strike

INDUSTRIAL action by cabin crew at British Airways has been cancelled at the 11th hour after the UK High Court granted the carrier an injunction to stop the planned 20 days of walkouts.

BA said it was "delighted that Unite's plans for extreme and unjustified strike action cannot go ahead" and has now started to reinstate some of its previously cancelled long haul flights at London Heathrow today, with hopes that a full schedule will be operational by the weekend.

Services to Australia were planned to operate despite the strike action, but travellers on other flights which had been cancelled are advised to check on the carrier's website to see if their trip has been reinstated before going to the airport.

In the emergency court hearing in London yesterday the judge upheld BA's contention that the union hadn't correctly conducted the ballot on the strike action.

However the union says it plans to appeal against the decision and BA ceo Willie Walsh has acknowledged that the ruling may have only provided a temporary respite from industrial action.

Talks between the carrier and the union have ended in a stalemate with no agreement and no date to resume negotiations.

\*\*\*\*  
**KEITH PROWSE**  
ATTRACTION TICKETS

**Corporate Hospitality 2010**

The Open Championships, Henley Royal Regatta, Royal Ascot, Eng v Aust at Lords

[tickets@keithprowse.com.au](mailto:tickets@keithprowse.com.au)  
1300 730 023

## Today's Travel Daily

*Travel Daily* today has six pages of news and photos, plus full pages from:

- TMS Asia Pacific
- AA Appointments

South Australia. A brilliant blend.

Wine & Dine in the regions of South Australia

INTERCONTINENTAL ADELAIDE

Hertz

QANTAS Holidays [qantasholidays.com.au/agents](http://qantasholidays.com.au/agents)

car prints Trip

TRADE.TRAVELNT.COM

# CENTRE OF LEARNING

Make the Northern Territory, familiar territory. Our online training program is where you'll find all the answers.

[Click here](#)

## Melbourne - Vanuatu nonstop!

From 24 June, every **Thursday** our tropical Islands are just 4 hours away... and Super Special fares on offer through the school holidays. **Your full service airline!**

Air Vanuatu

**Head of Brand - Aust & NZ**

- ▶ Sydney based - Global travel industry supplier.
  - ▶ Develop & maintain strategic relationships.
  - ▶ Utilise contacts to drive product in new markets.
  - ▶ Salary: Up to \$150K pkg doe ▶ **Apply Today!**
- call or email: [sandra@inplacerecruitment.com.au](mailto:sandra@inplacerecruitment.com.au)

[www.inplacerecruitment.com.au](http://www.inplacerecruitment.com.au)



**WIN A \$50 MYER GIFT VOUCHER**

The Extraordinary Taxi Ride has officially hit the road on a 9-week journey around WA!

Tourism WA's new campaign saw the taxi begin its journey in Perth and has so far seen its passengers swim with dolphins in Bunbury, pan for gold in Kalgoorlie and snorkel with the whale sharks at Mingaloo - and it's only at the half way mark!

To find out more about Experience Extraordinary and The Extraordinary Taxi Ride, click on the following logo:



To celebrate this fantastic campaign, every day this week, *Travel Daily* is giving readers the chance to win a \$50 Myer gift voucher, courtesy of Tourism Western Australia.

For your chance to win, simply answer the question below - make sure you look at the journey blog for answers at: [www.extraordinarytaxiride.com.au](http://www.extraordinarytaxiride.com.au)

In Leg 3 Patricia and Heinz had an extraordinary time at The High Flyers Club,

Why were they there?

- For dinner
- To watch the Red Bull Air Race
- To enjoy an acrobatic flight

Email your answer to: [extraordinary@traveldaily.com.au](mailto:extraordinary@traveldaily.com.au)

The first correct entry wins!

Congratulations to yesterday's lucky winner: Anna Powell from Australia Zoo Travel. The correct answer was: Rottneest Island.



**ACCC targets Air NZ, JAL**

THE Australian Competition and Consumer Commission has launched proceedings against Air NZ and Japan Airlines in its ongoing cargo cartel probe.

The move makes 15 carriers which have now been targeted in the investigation, which has seen some airlines including Qantas pay substantial fines.

The ACCC is alleging that between 2002 and 2006 the airlines entered into arrangements or understandings with other international cargo carriers "that had the purpose or effect of fixing the price of a fuel surcharge and a security surcharge that were applied to air cargo carried by them and other airlines."

**London flights OK**

FLIGHTS operating into London Heathrow Airport resumed yesterday afternoon at about 5pm (*TD* breaking news) after earlier being suspended due to another cloud of volcanic ash.

The three Qantas services which were diverted to Frankfurt and Dubai continued onto London, with Sunday's QF1 from Sydney via Bangkok arriving in LHR at 1050 local time, and QF31 via Singapore arriving at 1010.

QF9 which was diverted to Dubai due to a medical issue isn't due to arrive into London until 0600 local time today.

Qantas said its flights departing Australia for London are continuing to operate according to their normal schedule, while services departing LHR will also operate normally except for QF32 via Singapore to Sydney which has been rescheduled and will depart London at 10am local time today.

However Air New Zealand has slammed the ACCC move, accusing the Commission of a "jurisdictional and financial grab".

NZ general counsel John Blair said the carrier would defend the allegations, adding that the agreements in question seemed to have little to do with Australian consumers, and were needed to comply with the requirements of regulators in Hong Kong, Japan and Singapore.

He said the ACCC claims were based on "the fully transparent, formally recorded discussions among airlines for the purposes of obtaining approval for surcharges from regulators".

Court proceedings are also pending over similar allegations against Singapore Airlines, Cathay Pacific, Garuda, THAI, Korean Airlines and Malaysia Airlines.

**Etihad incentive**

ETIHAD Airways has today launched a new 'Drive for Success' agent incentive, under which consultants who sell tickets in EY's premium cabins will clock up points which can be redeemed for travel to any of the carrier's 55 global destinations.

Under the program, winning agents can choose their own destination and also bring a companion for their reward flight.

Etihad will also give the agent who accrues the most points under the program two return tickets in its new Diamond First Class, with the incentive running until 16 Jul or until the 200 qualifying redemption tickets are all redeemed.

Agents can register at [etihadairways.com/driveforsuccess](http://etihadairways.com/driveforsuccess).



**Window Seat**

THIS Florida hotel is certainly doing its bit for the environment.

The Hampton Inn Fort Walton Beach is aiming to help out with the massive oil spill disaster in the Gulf of Mexico by sponsoring free haircuts for local residents.

Believe it or not, this will be of assistance because the hair clippings "will be used to create booms and mats that absorb and contain the oil."

The hotel says it's aiming to collect as much as 100 cubic feet of hair from volunteers, which will produce at least 125 "hair booms" to help stop the oil reaching local beaches.

A 32-YEAR-OLD man has been charged with theft after he was mistakenly handed the keys to a \$250,000 Ferrari F430 by a valet at Melbourne's Crown Casino.

The hotel said it followed normal procedures including getting proof of identification, but the car was actually the property of a professional poker millionaire playing at the casino.

The miscreant was arrested at a suburban service station after enjoying a six hour joyride.

POLICE in Germany have stopped a wheelchair-bound man as he attempted to join a busy motorway near Frankfurt.

Asked what he was doing, the 45-year-old told officers he was heading home, and the autobahn was the quickest route.

"Despite his impeccable logic the man was prevented from going any further," said a police spokesman.



FOR THE TEAM BEHIND  
**THE BARE FACTS**

TAKE A CLOSER LOOK AT TRAVELMANAGERS



CONTACT AARON STINSON  
NATIONAL RECRUITMENT MANAGER  
ON 1800 019 599





**WOW Sale!**

Book a Royal Caribbean cruise on 21 - 25 May and receive up to US\$200\* FREE onboard credit and 50% reduced deposit!\*

Don't miss Australia's Rhapsody of the Seas on Getaway this Thursday!



\*Applies to cruises departing 1 Sep 2010 onwards. Onboard credit is per cabin, by cruise length (3-5 nights-US\$50; 6-9 nights-US\$100; 10+ nights-US\$200). Conditions apply. ABN 33 133 829 302

**THE ONE STOP SHOP**  
Online Travel Wholesaler for  
**CHINA**

10% Commission for China Hotels  
& Group Tours Bookings

Call 1300 2 CHINA (24462)

Tue 18 May 10

Page 3

EDITORS: Bruce Piper and Guy Dundas  
E-mail: info@traveldaily.com.au Ph: 1300 799 220

Airline of  
the Year 2009  
TTG Travel Awards 2009



**New Argentina flight**

AEROLINEAS Argentinas and its domestic offshoot Austral Airlines have announced the introduction of a new 'cross-country' service from 17 Aug this year which will connect Argentina from north to south.

The twice weekly flights will operate each Wed and Sat, with the itinerary Bariloche-Mendoza-Salta-Iguazu, connecting these key tourist destinations without having to return via Buenos Aires.

The new services are also available on the new Visit Argentina and South American pass launched in Jan.

**Solitary experience**

COFFS Coast Marketing has teamed up with NSW National Parks to release a limited number of scenic helicopter flights to South Solitary Island for two weekends this coming July.

Visitors who land on the island will be taken on a guided tour to discover its natural, cultural and historic heritage - a unique experience because the island is normally closed to the public throughout the year.

The tours will take place 24, 25 and 31 Jul and 01 Aug, priced from \$250pp.

More info on 1300 369 070 or at [tourism@coffscoast.com.au](mailto:tourism@coffscoast.com.au).

**Jetstar 3D TV ad**

JETSTAR will be the first Australian company to air a three-dimensional TV commercial.

The special ad will appear during the broadcast of the soccer match between Australia and New Zealand at the MCG on 24 May, which is the farewell game before the Socceroos head to South Africa for the World Cup.

The match will be broadcast using the new technology on Fox Sports 3D, and JQ Head of Marketing and PR, David May, said the 3D commercial was an innovative way for the carrier to engage with its customers.

Other early adopters of the 3D technology for overseas commercials include Samsung, Sony and Pepsi.

The 3D Jetstar commercial will have a "special message within it and only Australians viewing with 3D glasses will see it," May said.

The glasses are the same as those used to view 3D movies in cinemas.

**Creative live free**

CREATIVE Holidays says members of its World Rewards loyalty scheme can log on after making just one booking to take part in the Creative Live Free incentive (TD 10 May) - details at [www.worldrewards.com.au](http://www.worldrewards.com.au).

**Hooray for Club Med!**



ABOVE: This group of top selling Aussie agents recently visited Mauritius to experience the country's two Club Med resorts of La Plantation d'Albion and La Pointe aux Canonnières.

They were the first agents from Australia to view the new Luxury Villas at Albion, along with a new mini club and Circus School.

They're pictured celebrating at Club Med La Pointe Aux Canonnières, from left: Camile Schwendler, Flight Centre St Ives; Michelle Adler, Sabra Travel Bondi; Garry Warren, Southside World Travel Gynea; Tammy Picker, Harvey World Travel Narellan; Michelle Stander,

Jetset Travel Rose Bay; Pam Hooper, Travelworld Hornsby; Sam Young, Northshore Travel Gordon; Debra Eustice, Executive Edge Victoria; Daniel Brown, Flight Centre Bentleigh Victoria; Helen Courias, Club Med Sydney; Niger Gezer, Club Med Sydney.

**Reho correction**

THE founder of Reho Travel (TD yesterday) was Ros James who has since retired.

Current owner Karsten Horne developed the 'reho' concept which supports a student in Malawi and was one of the finalists in the Travelscene Corporate Innovators Award.

Canada

Learn how to sell ski...The Canadian way.

Join Canadian Ski experts from Sun peaks, Whistler, Big White & Silver Star for this training session... including a full brekkie!

At the Menzies Hotels (14 Carrington Street, Sydney)

7:45-9:00am on May 25

RSVP essential by 18 May to [brown.kate@ctc-cct.ca](mailto:brown.kate@ctc-cct.ca) (places are limited)

**EUROPE HOLIDAY CAR LEASING**

Citroën - Renault - Peugeot

*Great New Summer Deals*

**Agents Incentive:**  
**Bonus \$20 Myer Voucher**  
for every new Car Lease booking deposited by 30 June 2010

- Plenty of Vehicles Available
- Free days
- Zero Excess
- Brand New cars
- Tax Free

[www.globalcars.com.au](http://www.globalcars.com.au)  
**Call 1300 789 992**

**AY expands AP routes**

via YTO NYC BOS MIA

Click here for fare levels

## A wonderful winner!



ABOVE: Sydney travel agency Travelbookers in the suburb of St Ives was the lucky winner of the second week of the recent hugely successful Air Tickets/Qantas 'Seven Wonders, Seven Continents, Seven Weeks' promotion.

The prize that week was a fabulous trip to New York for the Fourth of July celebrations this

## Strategic to DPS

STRATEGIC Airlines has loaded the schedules for its new Perth-Bali flights into agent reservation systems, with the A320 services to commence 12 Jun and operate three times a week - each Wed (ex PER 1400), Sat and Sun (0900).

year, including Premium Economy airfares flying Qantas, four night's accommodation, return limousine transfers and two tickets to a Broadway show.

Pictured above are Rachael Dunne of Air Tickets (left) and Antoinetta Esposito of Qantas (right) presenting the prize voucher to Jean Abel of Travelbookers St Ives.

## Bora Bora bargain

AIR TAHITI Nui and Elegant Resorts and Villas are offering a package deal to Bora Bora from \$5695pp economy class, or \$7695 with an upgrade to business class.

The deal includes airfares from Sydney to Papeete with Air Tahiti Nui, five nights at the Four Seasons Bora Bora in a Beachview Overwater Bungalow with breakfast and dinner, plus two nights accommodation at the InterContinental Resort Tahiti.

Bookings need to be made by 30 Jun, for travel until 12 Dec - more info 02 8270 4850.

## NZ conventions?

AUCKLAND City Council in New Zealand has identified five potential locations for a new "internationally competitive convention centre" which could cater for conferences and business events of up to 3500 delegates.

The *New Zealand Herald* said the centre is estimated to boost visitation by over 20,000 people a year and deliver NZ\$85m in extra tourism related spending.

MEANWHILE the SkyCity Hotel and Casino in Auckland has also announced plans to expand its existing 1200-seat convention centre to give it capacity for more than 2000 delegates.

## Kosovo growth

THE only airport in Kosovo is set to expand after a joint Turkish-French consortium won a €100m contract to run Pristina International Airport for the next 20 years.

The deal will see the new operators add a new passenger terminal at the airport, which last year handled 1.2m pax.

## Accor connects

ACCOR has upgraded its connection with Sabre Hospitality Solutions to use the new Direct Connect XML (DCX) real-time booking platform.

The move means that the RT chain code will enable Sabre agents to obtain the most current rates and availability directly from the Accor CRS at the time of the shopping request.

Accor is the first European hotel chain to use the new interface, with Accor senior vice president Christine Pulety saying "It is our strategy to make Accor brands easier to sell for the travel agency community".

## Q1 profit for MY

MALAYSIA Airlines has reported a net profit of RM310 million (A\$45m) for the three months to 31 Mar - a massive turnaround of more than RM1 billion from the same period last year.

The profit included compensation from Airbus for the delayed delivery of the carrier's A380 aircraft, while revenue also increased 21% and traffic soared 29% as economic recovery boosted global travel.

## CO Guam-Haneda

CONTINENTAL Airlines will operate new seasonal daily charter flights between Guam and Tokyo Haneda during the period 16 Jul-25 Sep this year, according to a number of Japanese media reports overnight.

The move is intriguing because CO wasn't successful in its bid for slots at Haneda in the recent US Transportation Department decision, with the capacity likely to go to Hawaiian, Delta and American Airlines.

## Trendsetter Travel & Cruise Centre

### TRAVEL CONSULTANT

I'm looking for a dynamic and talented sales person to join our Longueville store (located near Lane Cove).

The consultant of my dreams will be very competent, ably handling all quotes and bookings efficiently, accurately and enthusiastically. An ability to work independently within a small friendly team, and motivation to reach financial targets, is essential. Experience selling cruises and family holidays will be very favourably regarded.

The award-winning Trendsetter Travel & Cruise Centre was founded 17 years ago and is a member agency of Travelscene American Express, Cruiseco and Travel with Kidz. We enjoy a favourable relationship with our current clientele and I am looking to replicate that our reputation and business in this new location.

If you want to know more, and are interested in an excellent salary package and working conditions, please contact Adrienne Witteman in confidence on

**0413 010 639**



### Sales Manager

Wyndham Worldwide is one of the world's largest hospitality companies incorporating Wyndham Vacation Resorts Asia Pacific and Wyndham Hotel Group. We are a fast-paced, progressive and dynamic company enjoying constant growth and offering fantastic company benefits including recognition for a job well done!

Based in Sydney CBD and reporting to the Regional Sales and Marketing Manager, South Pacific, this role is responsible for driving the occupancy and revenue of Wyndham Hotel Group franchised and managed hotels within the South Pacific as well as representing the global portfolio of Hotels & Resorts.

To be successful you will need a minimum of 3 years experience, preferably with a global hospitality company, exceptional interpersonal and communication skills and able to work with people at all levels.

Experience in the hospitality and hotel sales sector will be highly regarded. This position would ideally suit a Business Development Executive or Manager, wishing to progress their career.

Come join the team where we pride ourselves on our professional yet friendly culture, Count on Me! service and offer continued support towards career development and growth.

Apply today to [applications@hotel-employment.com.au](mailto:applications@hotel-employment.com.au) quote ref number SM003



**WHAT CARD?**

The easiest way to help your clients reduce the hassle and insecurity of travelling with loads of foreign currency is to find the right payment card to suit their holiday needs.

*Are they a budget-conscious traveller with a set budget and want control over holiday finances?*

Visa Prepaid cards can be pre-loaded with holiday funds in your choice of five different currencies – so your customer can finalise their holiday budget before they even step foot on a plane.

*Are they looking to spend money direct from their bank account, but don't want to carry cash?*

Visa Debit cards pay for purchases overseas directly from the cardholders bank account and are accepted at millions of locations worldwide.

*Do they require access to a line of credit while on holiday? Are they comfortable repaying their holiday afterwards?*

With Visa Credit cards travellers can enjoy access to a line of credit, emergency card replacement, and 24 hour assistance.

Best of all Visa products provide the security and peace of mind that travelling with cash doesn't.

For more information go to [www.visa.com.au/gotravel](http://www.visa.com.au/gotravel)



**Amadeus Q1 growth**

AMADEUS has released its results for the three months to 31 Mar, with total revenues growing by 13.4% to €705.3 million.

The company said air travel agency bookings increased by 9.6% during the quarter, primarily driven by the performance of the Asia-Pacific, Middle East and Africa markets.

"Amadeus maintained its global leadership position in market share of close to 37% of air travel agency bookings," the company said, with ceo David Jones saying the performance "is further proof of the strength and profitability of Amadeus' transaction-based business model."

He said the company was encouraged by the "recent industry-wide increase in global air traffic and travel bookings".

**NRL weekly winner**

CONGRATULATIONS to Cheryl Borg from Harvey World Travel Kiama who has won two bottles of wine, courtesy of Compass Car Rental, after being the top tipper in TD's NRL footy tipping competition last weekend.

Currently Marina Knezevic of TravelManagers is coming in the top position of the competition with 102 points - but there are five people snapping at her heels in second place with 96 points.

It's still a close game so get your tips in on time over the next 16 rounds, to be in the running to win the major prize of a holiday for two to Penang, courtesy of Air Asia and Parkroyal Penang, while the second place scorer will win two tickets to Dubai courtesy of Emirates.

See [nrl.traveldaily.com.au](http://nrl.traveldaily.com.au).



MOVES TRAVEL GROUP are looking for a vibrant & energetic junior / intermediate consultant for our Melbourne office. Experience with Sabre, Tramada & Excel preferred.

An attractive salary package is provided equal to experience.

Please forward all CV's and cover letter of experience to [rachael.atkins@movestravel.com](mailto:rachael.atkins@movestravel.com).



ABOVE: Michelle Woodsford of Harvey World Travel in Epping, Vic has been named as the April major winner of the current Qantas Holidays/QF incentive, and is pictured above right with QH sales executive Lenore Wasson.

As well as flights for two to Buenos Aires she's won a \$2000 QH accom voucher which she plans to use to book an Intrepid trip via the Qantas Holidays Adventures brochure.

There are still two major prizes remaining - a trip to London and a trip to New York, with entries for agents who book combined air and land to any destination which includes a Qantas Airways flight, booked and deposited with QH between 15 Apr and 30 Jun for departures until 30 Jun.

\$1000 agency prizes for Apr went to Travelscene Belrose

**easyJet chief quits**

THE founder of UK-based low-cost carrier easyJet, Sir Stelios Haji-Ioannou, has resigned from the carrier's board over a dispute about the planned growth of the airline's fleet.

Stelios' easyGroup holds 26.2% of the airline and is protesting about boosting the fleet which he says will harm profit margins.

He's planning to requisition a shareholder meeting to vote against the strategy of "relentless growth in aircraft numbers".

**Monaco must-see**

THE attention of Australians has been firmly focused on Monaco this week following the victory of Mark Webber who on Sun became the first Aussie to win the principality's Formula 1 Grand Prix since 1959.

The city's streets are also on the international movie map, featuring in the current blockbuster *Iron Man 2* - more at [www.visitmonaco.com](http://www.visitmonaco.com).

**Win a seat on the LH/OS eXperts Academy famil**



Lufthansa and Austrian Airlines' fares are now combinable!!!

Win 1 seat on the Austrian & Lufthansa's eXperts Academy famil to OS Training Center Vienna, Lufthansa's legendary Seeheim and Munich in September. The prize is sponsored by Lufthansa and Austrian Airlines and includes all flights, accommodation, city tours and most meals.

[CLICK HERE FOR TERMS & CONDITIONS](#)

To enter the competition, all you have to do is send us a picture of your most creative 'Bier & Schnitzel' combination.

Send entries to: [expertscmp@traveldaily.com.au](mailto:expertscmp@traveldaily.com.au)



For some inspiration, staff from Lufthansa and Austrian Airlines tried their creativity and created their own 'Bier & Schnitzel' combination (picture above).



## AA's LHR lounge

AMERICAN Airlines has completed renovations to both the Admirals Club Lounge and the Flagship Lounge at London Heathrow Airport.

Together the lounges offer capacity for 371 guests.

## WIN A TRIP FOR TWO TO SOUTH AFRICA

During May, *Travel Daily* is giving travel consultant readers the chance to win an incredible seven-day holiday to South Africa for two people, courtesy of our friends at **South African Tourism** and **V Australia**.

This sensational prize includes return International Premium Economy airfares to Johannesburg flying V Australia, two night's accommodation in Johannesburg, a four night stay in luxury accommodation at Kruger National Park, a city tour, all transfers and breakfast daily.

Expect to be spoilt in International Premium Economy with V Australia, including priority check-in and boarding, all leather seats with 38" seat pitch and adjustable foot rests, all inclusive food and beverage, mood lighting and much more!

To enter, simply send in a caption that represents the adventure photo featured above. You can enter as many times as you want.

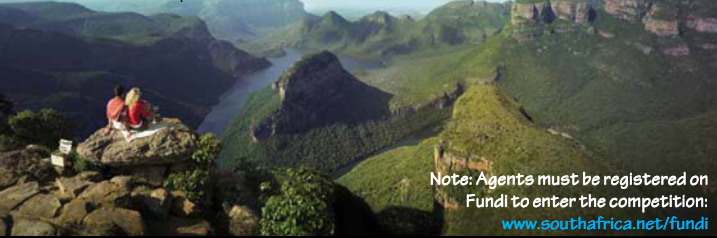


Bungee-jumping in South Africa

Get creative & email your captions to [satcomp@traveldaily.com.au](mailto:satcomp@traveldaily.com.au)

Plus, a weekly prize of two bottles of South African wine will be up for grabs for the cleverest caption received each week...so keep an eye out in *Travel Daily* each Monday to see if it's you!

Click here for competition terms & conditions.



Note: Agents must be registered on Fundi to enter the competition:  
[www.southafrica.net/fundi](http://www.southafrica.net/fundi)



## Mantra warns consumers again

MANTRA Group says that a number of "unlicensed operators" renting apartments in Mantra properties on the Gold Coast and in Far North Queensland have transferred their offending websites and domain names to the company as it continues its ongoing crusade to protect its intellectual property.

The push follows the Federal Court judgement earlier this year against Tailly Pty Ltd (TD 30 Mar) which had been taking bookings for the Circle on Cavill property on the Gold Coast managed by Mantra - but which had been marketed privately by a number of the apartment owners.

Mantra group gm distribution,

Luke Jamieson, said the company had received "numerous complaints" from holidaymakers who thought that they had booked Mantra accommodation but ended up with a "substandard holiday experience" after encountering "inferior furnishings and lower levels of cleanliness."

"Unlicensed companies have gone to extraordinary lengths such as using multiple websites under the Mantra building name and logo in an effort to deceive consumers," Jamieson said.

More than 260 consumers lost their deposits, amounting to around \$300,000, after Tailly was placed into voluntary liquidation following the judgement.



## On your bike, Mr Lacaze

ABOVE: Travel Indochina, with the support of Randall Marketing, took five of its top business partners out for lunch at Hong Kong's chic Hutong restaurant, set 23 floors above Hong Kong harbour, during last weekend's Travelscene Amex Corporate Symposium in Hong Kong.

Tim Paul Hole said the event allowed the operator to reward some of its loyal supporters, and

## Kirra NZ package

KIRRA Holidays is offering a new commissionable deal in conjunction with the current Tourism Dunedin/Venture Southland online promotion featuring *Getaway* presenter Jules Lund (TD 04 May).

Packages following in Lund's footsteps start from \$1440pp incl a \$100 sightseeing voucher, with highlights including the Otago Peninsula, Stewart Island, the Tuatapere Hump Ridge Track and Milford Sound.

Coverage of Lund's trip will appear in print, social media, and online at [newzealand.com/juleslund](http://newzealand.com/juleslund).

"the view, the food and of course the company, made for a great afternoon."

One of the attendees was Stella Travel ceo Peter Lacaze, but as Hole said, "there is no such thing as a free lunch, so we did make Peter pedal for his supper".

Pictured above cheering Lacaze on his cycle are, from left: Russell Brown, Travel Associates Australia; Peter Williams, Phil Hoffman Travel; Tom Goldman, Goldman Travel; Catherine McOmish, NGT Travel Conference; Peter Lacaze, Stella Travel Services; Selina Ho, Randall Marketing; Paul Hole, Travel Indochina; and David Wood, Travel Design Professionals.

## Cruise recruitment

BOUTIQUE recruitment firm Alexander Associates has opened a new Travel Division headed by Philippa Baker, who was formerly with Oceania Cruises, aiming to place candidates within the Australian cruise market.

Baker can be contacted on [philippa@alexander-associates.com.au](mailto:philippa@alexander-associates.com.au).



**Reservations & Ticketing Agent**  
**Maternity Leave contract**

Emirates, International Award winning Airline, wishes to recruit a dynamic & customer service-orientated professional to join our team in Sydney. This is a temporary, position to provide coverage for maternity leave.

### Interested applicants should have:

- Minimum of 2 years experience selling international travel;
- At least 2 years practical experience in the use of a major GDS/CRS reservation system;
- Completed IATA Fares and Ticketing I and II;
- Exceptional customer service orientation.

### The successful candidate must be able to:

- Perform all ticketing and reservation duties;
- Calculate and construct fares where required;
- Provide maximum Customer Service and satisfaction;
- Perform automated advanced ticketing and reservation duties.

For further details, and on-line application process, please visit our web site [www.emiratesgroupcareers.com](http://www.emiratesgroupcareers.com). Applications close 25<sup>th</sup> May 2010. Telephone and postal applications will not be entertained. Only candidates that meet the minimum requirements will be considered and contacted.

Keep discovering

# Arrive At Success

Let your career take you places



Hot Jobs (Australia) - May 2010

**JOB OF THE WEEK!**

## Recruitment Executive - Sydney

- Work for TMS Asia Pacific
- Base plus commission OTE \$60 - \$100k

Due to demand from our clients our team in the Sydney office is expanding. Helping a candidate find their dream role and developing their career is a rewarding role. You will need to be currently working in the travel, tourism or hospitality industry in a sales position as this role requires a driven individual. This role is strongly suited to Travel Consultants who are looking for a change.....

Contact **Wendy Stearn** at TMS [wendy@tmsap.com](mailto:wendy@tmsap.com)  
T: **02 9231 6444** or **apply online now!**



BNE • MEL • PER • SYD • BKK • HKG • SHA • SIN

### After Hours Consultant - Melbourne

- **CBD location**
- **Perfect life/ work balance**

Are you looking for flexible hours? Do you want a better life/ work balance? Enjoy having your days free? This could be the role for you. Work for this well known Corporate Management Company and you will be kept on your toes booking last minute travel, rerouting passengers and problem solving. Great team and company benefits.

Contact Karen McGrath T: **02 9231 6444**  
E: [karen@tmsap.com](mailto:karen@tmsap.com) or **apply online now!**

### Corporate Consultant – Sydney, Melbourne, Perth

- **Leading Corporate Management Company**
- **Great benefits & incentives**

If you love to be kept on your toes and enjoy a busy, fast paced environment you may have found your new role. This leading Corporate Management Company is looking for a new member to join their team. In this role you will manage several accounts whilst offering service with a smile.

Contact Karen McGrath T: **02 9231 6444**  
E: [karen@tmsap.com](mailto:karen@tmsap.com) or **apply online now!**

### Senior Corporate Travel Consultants Required – Sydney CBD

- **Up to \$55k plus super**
- **Modern offices in the CBD**

Due to growing accounts this fantastic corporate travel company in the city are looking for experienced international corporate consultants to come on board. The ideal candidates will have a minimum of 3 yrs experience in corporate travel consulting, but it does not matter what CRS you can use as you will be cross-trained. The most important thing is that you have excellent customer service, good product knowledge and a great work ethic

Contact Sharon Moss T: **02 9231 6444**  
E: [sharon@tmsap.com](mailto:sharon@tmsap.com) or **apply online now!**

### Training Team Leader – Sydney

- **Technical Product**
- **Cert IV Training Required**

Well known travel provider requires an experienced trainer to lead a small team. Your role will be to create and deliver online training packages. Experience in managing a team is required and you must have experience in creating online training packages. Technology based training would be an advantage. Cert IV is essential for this role.

Contact Wendy Stearn T: **02 9231 6444**  
E: [wendy@tmsap.com](mailto:wendy@tmsap.com) or **apply online now!**

### Cruising consultant! - Brisbane

- **Create unique itineraries to exotic destinations**
- **You will be in demand – market is hot right now!**

The culture of this agency is based on fun, friendship and supporting each other. Families are offered on a rotated basis and regular training is provided. You will work to realistic sales targets and you will be rewarded according to your passion and success in creating travel dreams for your clients. Immediate start required – Interviewing now....don't miss this opportunity!

Contact Anna Mayze T: **0430 434 362**  
E: [anna@tmsap.com](mailto:anna@tmsap.com) or **apply online now!**

### Online Travel Consultant – Perth

- **No face-to-face selling**
- **Great earning potential**

This online agency is looking for a dynamic personality to join their team. Assisting clients with their online bookings and selling fantastic packages the sky will be the limit with your earning potential. If you want to join one of the fastest growing areas of the travel industry do not hesitate in applying today!

Contact Karen McGrath T: **02 9231 6444**  
E: [karen@tmsap.com](mailto:karen@tmsap.com) or **apply online now!**

Quality recruitment for the travel and hospitality industries in Asia Pacific



Awarded  
Best Practice  
Accreditation  
2010

T +61 2 9231 6444

E [nswjobs@tmsap.com](mailto:nswjobs@tmsap.com)

W [tmsap.com](http://tmsap.com)



BNE

MEL

PER

SYD

BKK

HKG

SHA

SIN

Partners in

DXB

UK

USA



**NEED A PAY RISE TO FINANCE  
YOUR PASSION FOR FASHION?  
TRY THESE JOBS ON FOR SIZE!**

**FOR ALL THE BEST VACANCIES REGISTER ONLINE @ [www.aaappointments.com](http://www.aaappointments.com)**

**SYDNEY – 8/6 O’Connell St – (02) 9231 6377 – [apply@aaappointments.com.au](mailto:apply@aaappointments.com.au)**

**MELBOURNE – 1/167-169 Queen St – (03) 9670 2577 – [recruit@aaappointments.com.au](mailto:recruit@aaappointments.com.au)**

**BRISBANE – 13/97 Creek St – (07) 3229 9600 – [employment@aaappointments.com.au](mailto:employment@aaappointments.com.au)**

**ADELAIDE & PERTH – (03) 9670 2577 – [recruitsa@aaappointments.com.au](mailto:recruitsa@aaappointments.com.au) & [recruitwa@aaappointments.com.au](mailto:recruitwa@aaappointments.com.au)**

**\*\*\*JOB OF THE WEEK\*\*\***

**QUALIFIED TRAINERS NEEDED  
TRAVEL INDUSTRY TRAINERS X 2**

**MELBOURNE & SYDNEY – SALARY PACKAGES TO \$80K+**

Looking to give share your knowledge with others in the industry? Ready to inspire the travel leaders of tomorrow. We have two major clients looking for a qualified trainer who has clear communication skills and currently holds Certificate IV in Workplace Training & Assessment. Show off your ability to teach for this world class opportunity. Previous training experience is essential in this role.

**GET THE PAY RISE YOU DESERVE  
CORPORATE TRAVEL CONSULTANTS X 6  
SYDNEY – SALARY PACKAGE TO \$60K+**

Are you an experienced consultant working hard but being under paid? Join a company that respects your efforts and rewards you accordingly. You will also enjoy working on premium accounts with these TMC’s. You must have at least 2 years corporate experience, excellent CRS skills and fantastic customer service skills. If you see yourself as a leader this is the role for you as career progression is on the menu.

**AFFLUENT EASTERN SUBURBS!  
HIGH END SENIOR TRAVEL CONSULTANT  
MELBOURNE – SALARY PACKAGE TO \$62K (NEG)**

Set in one of Melbourne’s most affluent suburbs, this luxury high end travel agency requires a senior travel consultant to service their long standing clientele. With business & first class as the main request, you will be required to service clientele to a VIP level. Efficiency & attention to detail is imperative. To be successful for this role you must have a minimum 10 years high end leisure consulting experience.

**SET COURSE FOR THE EASTERN SUBURBS  
MULTI SKILLED CORPORATE CONSULTANT  
SYDNEY – SALARY PACKAGE \$55-\$60K +**

Our client, a successful boutique travel company based in the beautiful eastern suburbs, is looking for their perfect match. Work with a fun and down to earth team on a range of challenging international and domestic itineraries. An excellent salary package, as well as fantastic training and progression opportunities plus great bonuses and incentives are on offer. Min 2 years corporate experience is essential.

**FAST MOVING TMCI  
CORPORATE TRAVEL CONSULTANT  
PERTH (CITY) – SALARY PACKAGE TO \$55K+**

Become apart of one of Australia’s fast growing travel management company’s! Having been successful in the eastern states for numerous years, this medium sized company is growing their Perth office substantially. If you would like the opportunity to move into the corporate sector, have a minimum 3 years international & domestic travel consulting skills and display an energetic personality, apply now!!

**OPPORTUNITIES GALORE  
RETAIL TRAVEL CONSULTANT  
PERTH & MELBOURNE – SALARY PACKAGES TO \$60K**

Don’t let your current employer take away your passion and excitement of the travel industry; it could just be your current working environment getting you down. There are many retail travel agencies out there with sensational working environments, salary structures & clientele. If you would like to try your luck in a different agency, apply now! Min. 18 months retail travel consulting experience required.

**\*\*\*NEW AND EXCITING ROLE\*\*\*  
MARKETING GURU  
BRISBANE CBD –SALARY PACKAGE \$45K**

A rare and exciting opportunity exists with this innovative company in their marketing department. If you are an experienced travel consultant with qualifications and flair in marketing this role is for you. You will be assisting the National Manager in the design, execution and measurement of advertising aimed at new customer acquisitions. A high attention to detail and extensive travel industry knowledge required. Don’t wait this role won’t last for long!

**GO SHOPPING IN YOUR LUNCH BREAK!  
INTERMEDIATE INTERNATIONAL CONSULTANT  
BRISBANE NORTH –SALARY PACKAGE TO \$40K +**

With the industry picking up this is a great opportunity to join this buzzing agency. Based in the northern suburbs, there is ample parking and great shops to browse in during your lunch break. This agency prides itself on its team work and having fun in the office. You must have minimum 12 months experience as an international retail consultant, strong CRS skills and a “can do” attitude. Make a refreshing change today apply now.