

New Austrian
phone number
1300 655 727

Austrian

www.austrian.com

Team Leader – Perth WA

- Great Youth/ Adventure Company
- Great travel benefits

Contact **Karen McGrath** at TMS
karen.mcgrath@tmsap.com
T: 02 9231 6444

TMS ASIA-PACIFIC
BNE • MEL • PER • SYD • BKK • HKG • SHA • SIN

More Orion ships

ORION Expedition Cruises is already on the hunt for its third and fourth vessels, founder Sarina Bratton hinted last night.

Speaking about elements of *Orion* and *Orion II* such as a high degree of manoeuvrability and total environmental sustainability, Bratton said: "obviously we'll be looking for the same features in our third and fourth vessels".

The cruise line has launched its 2011 expedition voyages brochure which confirms the itineraries of its second ship, *Orion II* - see p4.

Fiji seat capacity

FIJI Tourism Minister Aiyaz Sayed-Khaiyum says his govt is in "preliminary talks" with Australia in a bid to increase seat capacity between the two countries.

Sayed-Khaiyum said he's hopeful of boosting capacity to as much as 10,000 seats per week.

7 pages of news!

Travel Daily today has seven pages of news and photos, plus full pages from:

- AA Appointments
- MH/Sabah incentive

Aussie agents key for Fiji

THE head of Tourism Fiji has praised Australian travel agents for their ongoing support of the destination as Fiji visitor numbers continue to return to levels on par with two years earlier.

Speaking with *Travel Daily* this morning at the annual Bula Fiji Tourism Exchange, ceo Josefa Tuamoto said local agents were a key factor to the success of Fiji's revival in the South Pacific following the downturn from last Jan's devastating floods.

"The Australian market is critical to Fiji as it accounts for over 40% of visitors.

"The Australian trade has been awesome, with recent figures showing that 76% of Fiji bookings have come through travel consultants as opposed to online channels or through direct bookings," Tuamoto told *TD*, adding: "We're very pleased with visitor numbers, and we're on track to reach our budget of 600,000 arrivals."

He said Fiji was an easy sell for agents, as many have been to the destination before, experienced

the product and recognise it as excellent value for money and have no problem recommending it to their clients.

Plus, the range of accom options are what set Fiji apart from other South Pacific islands, according to Tuamoto.

Guests can choose a budget hotel priced from as low as \$20 a night all the way up to an ultra luxury property at US\$7,000.

MEANWHILE, Fiji visitor arrivals from the UK and Japan have, not suprisingly, taken a heavy hit from Air Pacific's withdrawal of its Nadi-Tokyo service last year (*TD* 03 Nov 08), Tuamoto confirmed.

However the start up of Air Pacific's Hong Kong service in Dec has compensated for the dip, with Chinese and Indian numbers on the increase - markets that were predicted to rise (*TD* 04 Jun 09).

AND Tourism Fiji will focus on "saturating" tactical advertising campaigns on the eastern seaboard of Australia before looking at the WA market, which at the moment is driven to Bali and Thailand, Tuamoto said.

Fiji rates set to rise

HOTEL room rates across Fiji are expected to rise within the next two months or so, as properties seek to dig themselves out of heavily discounted pricing which came into effect last year.

A number of five-star big name properties are expected to beef up pricing as confidence in the destination continues to escalate, fueled by increased air capacity between Australia and Fiji.

It's believed that the higher pricing by some hoteliers will be matched by rival properties.

Hotel pricing in Fiji started to head south last year following the devastating floods of Jan (*TD* 12 Jan 09), which saw large numbers of tourists and conferences cancel their trips.

Some of the luxury hotels in Fiji have been offering unprecedented bargains and 'stay pay' deals for travellers for more than a year, a move which has been impacting heavily on a hotel's bottom line and cheapens the destination.

Speaking with *TD* at BFTE, Josefa Tuamoto encouraged hotels to increase their pricing, "so long as it is done responsibly."

Inspire your clients with
England's North East

Explore HOLIDAYS

Emirates

north east
england

inPlace RECRUITMENT
Call 1300 inPlace
Or Sydney (02) 9278 5100

Head of Brand - Aust & NZ

- ▶ Sydney based - Global travel industry supplier.
- ▶ Develop & maintain strategic relationships.
- ▶ Utilise contacts to drive product in new markets.
- ▶ Salary: Up to \$150K pkg doe ▶ **Apply Today!**

call or email: sandra@inplacerecruitment.com.au
www.inplacerecruitment.com.au

Travel Daily AU
First with the news

Wed 19 May 10 Page 2

EDITORS: Bruce Piper and Guy Dundas
E-mail: info@traveldaily.com.au Ph: 1300 799 220

SALE NOW ON

NEW GREAT VALUE PACKAGES
WITH LOTS TO EXPERIENCE

Contact your Preferred Wholesaler for the latest Hot Deals or visit: www.newcaledonia.com.au

Aircalin International Airline of New Caledonia
New Caledonia www.newcaledonia.com.au

Discover the Bear Essentials



Book your clients on a journey to discover Alaska's amazing wildlife at Katmai Wilderness Lodge offering some of "the world's most spectacular bear viewing".

4D/3N tour departs every Sunday from Kodiak. Tour costs from \$3,704* per person twin share (*Conditions apply).

Includes: return float plane Kodiak to lodge, full board accommodation, beer, wine, soft drinks, guided trips.

For enquiries contact **Natural Focus Safaris** on 1300 363 302 or email info@awsnfs.com
www.naturalfocussafaris.com.au

NATURAL FOCUS SAFARIS
ALASKA Beyond Your Dreams. Within Your Reach.
LIC NO: 30248

V Aust to offer email, SMS

BUSINESS travellers across the Pacific will soon be able to work all the way to the USA, under plans by Virgin Blue's long-haul offshoot V Australia to equip its 777s with AeroMobile technology.

The carrier's website boasts that passengers will be able to use email and SMS to stay in touch, utilising the Panasonic eXPhone system which links to satellites in flight.

"All you need to send and receive text messages is a global roaming activated GSM mobile phone, and for email, a mobile data-enabled PDA device or laptop," the website says.

A spokesperson confirmed the plans this morning, telling *TD* that while there's not yet a definite time frame, "it's something that is currently being worked on so not too far away".

RJ Back to KUL

ROYAL Jordanian Airlines has announced that after a seven year suspension it will resume thrice time weekly flights to Kuala Lumpur on 02 Jun.

V Australia said it will be one of the first airlines in the world to offer the system "across our entire brand-new Boeing 777-300ER aircraft fleet".

Currencies dive

THE Australian dollar has dropped more than 5c against the US greenback over the last week as investors move assets to the so-called "safe haven" of US Treasury Bonds due to the ongoing economic problems in Greece and associated European uncertainty.

Choice Sabre deal

TRAVELLERS Choice and Sabre Pacific have today announced a new exclusive long-term preferred supplier agreement, continuing their strong ongoing relationship.

Sabre Pacific ceo Gai Tyrrell said the pact would "enhance the delivery of Sabre's services and products to existing members as well as providing yet another attractive reason for new members to become part of the Travellers Choice group".

The new agreement becomes effective from 01 Jun.

But for Aussie travellers to Europe it's great news, with the Euro at its lowest level since 2006.

With an exchange rate around €0.70 to the dollar, each Euro costs just \$1.40; however the Aussie has also dropped from its recent highs against the US currency to around US\$0.86.

Wotif resignation

WOTIF.COM board member Dave Warneke has advised that he won't be standing for re-election at the company's agm in Oct.

The company said this was "due to his desire to focus on private business interests in the near term," with chairman Dick McIlwain thanking Warneke for his contribution in the four years as a director.

Window Seat

INSIGHT Vacations gave an Aussie travel agent an up close and personal wildlife experience during a recent US famil (*TD* Thu).

Skye Nicholls from Flight Centre Caringbah was enjoying a nature walk while staying at Insight's accom right inside the Yosemite National Park in California when she stumbled into the path of a bear.

Panicking, she rushed back to the hotel where staff assured her it was probably just a raccoon - but as one participant remarked, "If it was a raccoon, they sure must breed them big in Yosemite".

IT'S getting warmer in the UK as summer approaches - but probably not this warm.

Some commuters on the London Tube yesterday were surprised to see that some of the passengers were heading to work without any clothes on.

A foursome of naked models - maintaining their modesty with strategically placed briefcases and handbags - acted as though nothing was unusual, despite attracting gasps and stares from their travelling companions.

The stunt was apparently in aid of a new TV series called *The Naked Office* which looks into "whether working in the nude will help employees to break down relationship boundaries by increasing positivity and productivity."

Right: This is raw, naked ambition...



A fantastic and informative Cook Islands Road show is coming to a venue near you.

You're invited to a night or morning of music, food, drinks, information and outstanding prizes to this amazing destination. Learn about Air New Zealand's new direct Sydney to Rarotonga service commencing 04 July and marvel at the magnificent culture, people and endless tourism adventures that are the Cook Islands. Even if you think you know the Cooks or haven't considered the destination, come and be entranced with this Pearl of the Pacific.

At every function someone will win a VIP trip to the Cook Islands for themselves and 5 friends flying Air New Zealand!

For further information or to RSVP please contact Greg Maloney at premiumservices@smartchat.net.au or 02 9674 7739 or 0414 389 590

Cook Islands
LIVE DIFFERENTLY
AIR NEW ZEALAND

BREAKFAST VENUES (start 7.15am and finish 8.30am) 31 MAY - Rydges Parramatta | 01 JUNE - Wollongong Golf Club | 03 JUNE - Gosford Central Coast Leagues Club **EVENING VENUES** (start 5.45pm for 6.30pm start and finish 8.15pm) 31 MAY - Sydney CBD Medina Grand | 01 JUNE - Canberra Mantra on Northbourne | 02 JUNE - Newcastle Boulevard on Beaumont | 03 JUNE - Manly 16ft Skiff Sailing Club | 07 JUNE - Brisbane The Chiffey at Lennons | 08 JUNE - Citigate Melbourne

FOR **THE BARE FACTS**

ON PERSONAL BUSINESS COACHING WITH THE BEST FINANCIAL REWARDS TAKE A CLOSER LOOK AT TRAVELMANAGERS

GET YOUR MOBILE CONSULTING BUSINESS MOVING!

CONTACT AARON STINSON NATIONAL RECRUITMENT MANAGER ON 1800 019 599

TRAVELMANAGERS the smarter choice

THAI's 50th Anniversary Sale

Thailand from \$500*
Vietnam from \$700*
Europe from \$1,200*

THAI
50th
ANNIVERSARY
1960-2010

*Return airfares. Taxes to be added.
Check fare grids for details.

www.thaiairways.com.au

Travel Daily AU

First with the news

Wed 19 May 10

Page 3

EDITORS: Bruce Piper and Guy Dundas
E-mail: info@traveldaily.com.au Ph: 1300 799 220

World's 5-star airline.
qatarairways.com

QATAR
AIRWAYS القطرية

Travel Daily AU

First with the news
on location in
Denarau, Fiji

Today's issue of *TD* is coming to you from Bula Tourism Fiji Exchange, courtesy of Tourism Fiji

THE 2010 Bula Fiji Tourism Exchange (BFTE) is this year being hosted at Port Denarau, on Denarau Island, Fiji 19-21 May.

Now in its 15th consecutive year, BFTE is one of the most popular tourism shows in the South Pacific region, not only showcasing the travel products of the host destination, but of the South Pacific as a whole.

Other destinations represented here include Vanuatu, Samoa, New Caledonia, Tahiti, Niue, Papua New Guinea, Tonga, Cook Islands and the Solomon Islands.

Hoteliers, tour operators, cruise companies, airlines, sightseeing operators, tourism associations, car hire firms, wedding organisers, transfer companies are all here.

The number of delegate buyers has increased in 2010 compared to others, however there are a few less wholesalers attending.

The 100 or so travel product providers exhibiting will have face-to-face chats with buyers over the next few days, to provide updates about what's new and to negotiate new contracts.

It'll be a busy few days, with more than 30 Aussie, 23 US and 15 New Zealand buyers, in addition to other buyers who have come from as far afield as Sweden, China, Brazil, Austria, Korea, the United Arab Emirates, Switzerland, the Netherlands and United Kingdom.

See page 1 for more news coming to you directly from BFTE.

Fiji eyes low season

TOURISM Fiji will focus some of its attention on increasing hotel occupancy during the low season in a move to promote the island as a year-round destination.

CEO of Tourism Fiji, Josefa Tuamoto told *TD* today at BFTE that this year has already seen the introduction of a number of sports events to promote Fiji outside of the peak Jun-Aug travel period.

A qualifying round of the World Weightlifting Championships was held in Suva earlier this year, and the Fiji Tennis Open was also hosted on Denarau Island shortly after the Australian Open; both events lured a healthy number of sporting fans, Tuamoto said.

The nationwide Hibiscus Festival will be celebrated in Aug, followed by the Indian Diwali Celebration (Oct) and Bula Festival (Nov) - all of which Tourism Fiji hopes will attract more off-season visitors to Fiji.

Accor Fiji changes

ACCOR Asia Pacific has used this year's Bula Fiji Tourism Exchange to announce several new general manager appointments at its hotels in Fiji.

Appointed as area general manager - Multi-brand Hotels Fiji and as general manager of the Novotel Nadi is Lee Pearce, who is replacing Paul Archer.

Archer has transferred to a role with Accor in India.

Adam Laker has been named as the new general manager of the Sofitel Fiji Resort & Spa on Denarau Island, effective 18 May.

And Simon Harper has been appointed general manager of the Mercure Nadi Hotel.



BFTE 2010 kicks off

ABOVE: Tourism Fiji is out in full force for this week's Bula Fiji Tourism Exchange which began this morning at Denarau Port, Denarau Island, Fiji.

There are a whopping 196 stalls for delegates to make their way around at the Talanoa Village, purpose-built for the event

Pictured here at Talanoa Village back row *from left* are Tourism Fiji's: Sala Toganivalu, regional director New Zealand; Ketu Waqavonovono, marketing officer; Nancy Li, manager China; Ili Matatolu, regional director The

Less Euro Fiji focus

THE number of European travel firms represented at this year's Bula Fiji Tourism Exchange has dropped from more than a dozen to just a handful, the chairman of the event has reported.

BFTE committee chairman David Voss said European delegate numbers have dropped in 2010 to just five because of the lack of convenient flight services operating to Fiji from the region, with almost all flights operating via Australia, New Zealand or Asia.

Voss also said that having BFTE, the New Zealand and Australian travel trade shows (TRENZ and ATE) all scheduled around the same time may be working against Fiji as it's a reasonably long time for European buyers to be on the road covering all events.

"We're looking at detaching from TRENZ/ATE," Voss said.

He suggested that the 2011 BFTE may be organised for earlier in the year, along with TRENZ, to appeal to a higher percentage of European travel firms.

Americas; Adeline Lee, marketing services manager; Joe Tuamoto, chief executive officer; and Inise Mucunabitu; marketing officer.

Front: Jane West, manager UK/Ireland, Fane Vave, manager Fiji and Martin Holloway, Tourism Fiji United Kingdom.

STAR CLIPPERS CRUISE UNDER FULL SAIL ABOARD THE LARGEST MODERN TALL SHIPS



Hi from Santorini

We had breakfast on deck watching the seagulls swooping down trying to pluck the brilliant colour from the water. Then strolling down cobblestone alleyways under Helios golden gaze we found our way to a fun taverna. Bye for now, our octopus salad & ouzo are coming!

Love Jo & Pete

Eastern Mediterranean Cruises
from May until October 2010&2011

See a virtual tour www.starclippers.com

Brochure

EARN
15%
COMMISSION

AND WIN A
TWO-NIGHT STAY

VIEW HOTELS
& RESORTS



Preferred
HOTEL GROUP

Orion II ready to launch



LAST night Orion Expedition Cruises held a function in Sydney to launch its 2011 brochure.

Attendees were granted the first glimpse of the programs, with just 100 copies of Orion's "2011 Expeditions" arriving from the printers a few hours before the event.

Founder Sarina Bratton confirmed that the company's second ship, *Orion II*, was on schedule for delivery in Apr next year, and would operate itineraries in south east Asia.

She told guests how thrilled she was at the response to the launch of the inaugural *Orion II* cruise which was promoted to past passengers, attracting more than 200 on the waitlist within just 72 hours - double the ship's capacity.

It's almost exactly six years since *Orion* debuted (TD 03 May 04), with the doubling of capacity just the first step in the company's ongoing growth.

"The Orion ships go where big ships can't go," Bratton said,

with the vessels having special sonar devices so they can get to the tightest places imaginable - including some of the most primitive cultures in the world.

Destinations for 2011 include the Russian Far East's ring of fire; the Inland Sea of Japan; the sub-Antarctic islands of New Zealand; remote areas of Papua New Guinea; Vietnam, Thailand and Cambodia; Antarctica; and of course the always popular Kimberley.

Sarina is heading off to Borneo next week - and may even get to visit her Mother's Day gift - DoDo, an adopted orangutan.

Pictured above at last night's event are, from left: Inese John from Jurlique, which provides the upmarket bathroom amenities for Orion; chef Serge Dansereau of The Bather's Pavilion, who designs the fabulous on-board menus; and Sarina Bratton, founder and managing director of Orion Expedition Cruises.

See www.orionexpeditions.com.

Adventure revamp

KANGAROO Island Adventure Tours has renovated its Vivonne Bay property on the south coast of South Australia's Kangaroo Island to provide a base for SeaLink's 2-day Kangaroo Island Adventure Tour.

Guests are now accommodated in 8-share male and female dorms as well as 4-share, 2-share and single accommodation, while more adventure activities on site include Harriet River kayaking, trail mountain biking, boogie boarding, swimming, snorkelling and self-guided walking trails.

SeaLink purchased the Vivonne Bay property in 2004 from local residents Graham and Judy Rees, who created the Vivonne Bay Outdoor Education Centre.

The KI Adventure Tour leads in at \$389pp ex Adelaide including return SeaLink coach and ferry travel, 2 days of guided small coach touring, entry fees to a range of attractions, meals and accommodation - see sealink.biz or call 1300 655 990.

Meimei a must

OUTRIGGER on the Lagoon Fiji says it's already expanding its new Meimei Nanny Service just six weeks since it launched.

The program started with six nannies who were very quickly fully booked on a daily basis "well into the future" meaning a further six will be on deck by 20 May, moving to a total of 18 on 15 Jun in time for the school hols.

The Meimei Service offers affordable child minding along with cultural experiences such as Fijian art and craft and fishing, with one-on-one care for kids aged 6 months to 2 years, and two children per nanny for kids three years and over, costing from as little as A\$4 per hour.

HRG

Due to business growth we currently have various opportunities across several states for enthusiastic and client focused Business Travel Consultants. We are also looking for an experienced Sales Manager in Sydney to join our dynamic and successful Sales team.

International Consultants – Sydney & Canberra

If you are an experienced, driven and focused International Consultant and would be interested in joining us in either Sydney or Canberra send through your CV today. The successful applicants will have strong international and domestic consulting experience, Galileo CRS knowledge and truly love working with corporate & VIP clients.

Domestic Consultants – Melbourne & Canberra

In our Melbourne and Canberra Offices we are seeking experienced Domestic Consultants. The successful applicants will love looking after the demands of domestic travel, ideally have Galileo knowledge and truly enjoy the pace of working with Corporate & VIP clients.

Strategic Sales Manager - Sydney

In addition to the above we are currently seeking an experienced, driven and focused Strategic Sales Manager to lead our sales team in Sydney and be responsible for the growth of our business throughout NSW. The successful applicant will have existing travel management experience with a thorough knowledge of sales principles, along with a proven track record of success and a high drive to achieve outcomes.

If you believe you're suitable for any of these roles and would like to join HRG please send through your CV and covering letter to: recruitment.au@hrgworldwide.com

Applications close Friday 21 May, 2010

www.hrgworldwide.com
HRG Australia. A Hogg Robinson Group company



1 millennium from traditional hospitality to modern luxury

info@tourismoman.com.au



Phone +61 2 9286 8930

Click here



Melbourne - Vanuatu nonstop!

From 24 June, every **Thursday** our tropical Islands are just 4 hours away... and Super Special fares on offer through the school holidays. **Your full service airline!**

WIN A \$50 MYER GIFT VOUCHER

The Extraordinary Taxi Ride has officially hit the road on a 9-week journey around WA!

Tourism WA's new campaign saw the taxi begin its journey in Perth and has so far seen its passengers swim with dolphins in Bunbury, pan for gold in Kalgoorlie and snorkel with the whale sharks at Ningaloo - and it's only at the half way mark!

To find out more about Experience Extraordinary and The Extraordinary Taxi Ride, click on the following logo:

EXPERIENCE
EXTRAORDINARY
WESTERN AUSTRALIA

To celebrate this fantastic campaign, every day this week, *Travel Daily* is giving readers the chance to win a \$50 Myer gift voucher, courtesy of Tourism Western Australia.

For your chance to win, simply answer the question below - make sure you look at the journey blog for answers at: www.extraordinarytaxiride.com.au

In Leg 4 our cabbie, Doug was thrilled when his taxi pulled into the country town of Cunderdin and found they'd named something after him?

What was it?

- a) The Road house
- b) Dolphin
- c) A cocktail

Email your answer to: extraordinary@traveldaily.com.au
The first correct entry wins!

Congratulations to yesterday's lucky winner: Kristy York from Flight Centre Global Product. The correct answer was: B.



EDITORS: Bruce Piper and Guy Dundas
E-mail: info@traveldaily.com.au

P&O short breaks

P&O Cruises has created two new short break cruises from Sydney, which will take place on board *Pacific Sun* in Aug.

A three-night comedy-themed departure will leave 26 Aug with comedians including Tom Gleeson, Fiona McGary and Mick Meredith and other activities including comedy workshops.

And a new four-night food and wine themed voyage will depart on 22 Aug, with master classes in wine from Bruce Tyrell of Tyrell's Wines and Duane Roy from Glandore Estate, as well as barista classes, cheese tastings and a degustation dinner.

Fares for the comedy cruise lead in at \$299pp, while the food and wine voyage starts at \$399pp quad share including accom, main meals and entertainment.

Topdeck stepping out

TOPDECK Tours is following in the high heeled Manolo Blahniks of Carrie and the girls, with its *Iberian Voyager* trip which takes in Morocco as featured in the new *Sex and the City* movie.

The 18 day tour for "18-30-something" travellers combines Spain, Portugal and Morocco, with gm Lance Batty saying demand for the destinations had risen dramatically in recent years, and was expected to climb further with the release of the movie.

See www.topdeck.travel.

AFTA UPDATE

the latest insights from AFTA's Chief Executive, Jayson Westbury



Busy times for everyone in the travel industry with the latest drama unfolding in Bangkok Thailand and the very recent wave of disruption in the UK skies.

Thailand is certainly one hurdle that is going to require us all to keep a close eye on over the next week. www.smartraveller.gov.au has adjusted Thailand and set the travel advisory to a "Reconsider your need to travel" level and as you would know, this is not set unless the government is showing serious concerns for a destination.

Once again we all watch this drama unfold on the TV screens and it is not a place anyone would want to be right now.

Airlines and tour companies are again being very helpful with providing more than reasonable conditions for changes to be made to travellers bookings and as with many of these travel hurdles over the past year or so, we all hope that things returns to a peaceful normality soon. But it maybe a little longer than we would all hope.

These are times when without a travel agent you're on your own. Some of the notes and emails that I have received over the past few weeks really spell this out. Many of the stories I have been told by members in helping clients go way beyond what is normally expected of any service provider.

Travel agents around Australia have once again stepped up to the challenge and worked with suppliers to get clients re-booked and or directed as quickly and efficiently as they can.

Just when we thought the ash cloud had lifted, it returned; just when we thought people could return to a normal travel schedule, the unrest in Bangkok amplified.

It is a little unfortunate that it is in these times of crisis when clients really see the value of having a travel agent. They should see that value all the time, but at least it is a time when travel agents are being complimented for being "Great People". But we still seem to not gain the support of the consumer media. They would prefer to write the doom and gloom of the situation, rather than highlight how the travel agent has made the travellers life so much easier.

Nevertheless, we push on with this message with the consumer media in an attempt to spread the word that: "without a travel agent you're on your own".



OOL famil weekend

GOLD Coast property 19th Avenue On The Beach is offering a chance to win a Famil Week-End for 2 to the first 10 travel agents who book seven night or more.

The Famil includes accom at the beachfront resort, one breakfast with animals for two at Currumbin Wildlife Sanctuary and a bottle of wine on arrival.

For more info call 07 5576 3844 or see the resort's website at 19thavenueonthebeach.com.au.

Moonlit outback meal

KINGS Canyon Resort in the NT has introduced the 'Under a Desert Moon' experience, offering a gourmet dinner for two under clear autumn skies.

The lavish, intimate meal for two offers a six course menu and fine Australian wines, and is available to just eight couples dining each night.

It's available from Apr-Oct and priced from \$148pp - see kingscanyonresort.com.au.

Get your skates on for Christmas in Lapland

Treat your clients to a Christmas under the Northern Lights with an unforgettable visit to Santa's home town in Finnish Lapland.

Santa's guest list fills up every year,
Book now to avoid missing out!

visit www.bentours.com.au | enquiry@bentours.com.au | 1800 221 712



Learn from the experts...

Join representatives from Vancouver, Victoria, Whistler and Air Canada for this training session... including a full brekkie!

At The Medina Grand
(Cnr Kent and Bathurst Streets, Sydney)

7:45-9:00am on June 2

RSVP essential by 21 May to brown.kate@ctc-cct.ca (places are limited)

No arrivals at Dusit

THE Dusit Thani Hotel in Bangkok has reported that due to the ongoing political unrest and violent demonstrations in the Thai capital the property is closed to arrivals until 24 May.



Accommodation Updates

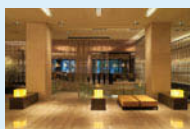
WELCOME to *Accommodation Updates*, *Travel Daily's* Wednesday feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description to accomupdates@traveldaily.com.au.

SOFITEL DUBAI JUMEIRAH BEACH hotel has just opened, featuring 438 rooms and suites each opening onto a private balcony with unobstructed views of the Persian Gulf. The first floor of the hotel is dedicated to events with a business centre, five meeting and function rooms. There are also five restaurants and lounges and an in-house beauty salon - see www.sofitel.com.



park inn. CARLSON HOTELS will this month open two new Park Inn properties in North America, as part of its 2015 growth strategy which includes the expansion of the brand from Europe and the Middle East into the USA. The new additions include properties in Houston and Dallas, expanding the Park Inn portfolio to 107 operating properties worldwide and 59 under development.

THE GRAND HYATT MELBOURNE has recently completed a \$45 million redevelopment of its public spaces which include the lobbies, restaurants, events venue and retail precinct. The property is now undergoing a floor-by-floor makeover of its guest rooms, with the revamped top seven floors including premium suites, Club floors and the Grand Club Lounge available to be booked from next month.



BERJAYA HOTELS AND RESORTS has launched a new 'Little Monkey's Club' for 4 to 12 year olds at its property in Langkawi, offering a range of activities including Batik Painting, Animal Balloon Making, Kids Nature Walk and Kids Tree Planting. Berjaya operates 11 upmarket properties in Malaysia, the UK, the Seychelles, Sri Lanka and Singapore.



THE ROYAL RESORT in Cancun, Mexico has launched an expanded Wedding Centre, with a range of packages which are commissionable to agents. The all-inclusive, all-suite, adults-only resort, along with its sister property in Playa Del Carmen, have also expanded dining to include a new chef designed menu every day - royalresorts.com.



Domestic Corporate Consultant

Goldman Travel Corporation, a leading travel management company located in Sydney, is looking for an experienced domestic corporate consultant to join us in our Bondi Junction office.

Applicants must be Sabre and Tramada trained, have the skills to work autonomously and be totally focused on customer care. Attractive salary and working conditions guaranteed.

Please send your resume to David Goldman, General Manager at david@goldmantravel.com.au.

Domestic fare sales Fraser on sale

STIFF competition is continuing at the low end of the domestic market, with Jetstar yesterday afternoon offering fares costing just 6 cents as part of its sixth birthday celebrations.

The fares are only available to JetMail members who hold or have applied for the Jetstar Mastercard credit cards.

And Tiger Airways this morning launched a 48-hour 'just pay taxes and charges' sale, on midweek flights from 30 May-01 Sep and prices starting at \$25.25 for ADL-MEL and \$26.80 SYD-OOL.

CI village opens

TE VARA Nui Cultural Village in Rarotonga is being launched on 25 May offering an "authentic journey into the Cook Islands heritage and culture".

In the Muri Beach district, Te Vara Nui includes outdoor entertainment and a traditional island night buffet, as well as a contemporary menu for its wedding and events program.

Tours are conducted through the village learning about the Cook's Polynesian history, including traditional medicine preparation, legends and beliefs, while artisans show how to carve, weave and prepare local dance costumes and cook traditional food - more info from Glenda Tuaine on glentua@gmail.com.

KINGFISHER Bay Resort on Fraser Island is offering a two night package with b'fast and transfers from \$239ppts, until 31 Jul; upsell to the Adventure Bundle for \$159pp inc full day tour, unlimited walks, talks and fishing clinics - kingfisherbay.com.

VS global promo

VIRGIN Atlantic has launched its first ever "global advertising campaign" which aims to highlight the carrier's points of difference under the tag line 'Your Airline's Either Got it or it Hasn't'.

Debuting in the US this week, the carrier said the campaign will roll out to all of its 32 destinations.

LH gets A380

THE official handover ceremony of Lufthansa's first Airbus A380 will be streamed live on the internet tonight, with the event taking place in Hamburg at 11am Central European Time 19 May - see a380.lufthansa.com.

Direct SEA to BJS

DELTA Air Lines will launch non stop flights between Seattle and Beijing beginning 04 Jun after getting final approval from the Chinese govt. yesterday.

The route will operate five times weekly, and is in addition to New DL non-stops between Seattle and Osaka starting 07 Jun.



BUSINESS DEVELOPMENT MANAGER WA (Perth based - Part time)

AOT Holidays is Australia's leading domestic wholesaler incorporating Sunlover Holidays, Travelpoint Holidays and New South Wales Holidays.

A fabulous opportunity has become available in our Sales and Marketing department for a part time Perth based Business Development Manager working 3 days per week.

So if you are a dynamic, enthusiastic and sales driven professional wanting to be part of one of the most respected and award winning wholesalers in the travel industry, then this is the opportunity for you!

Your main responsibilities will include:

- Management of AOT Holidays sales growth within the WA area.
- Building rapport and relationships with existing accounts.
- Identifying new opportunities for sales potential within the retail and wholesale travel industry.

As the ideal applicant you will have:

- Extensive knowledge of the retail and wholesale travel industry.
- Demonstrated sales and relationship management experience.
- Excellent communication skills and exceptional customer service ethic.
- A high degree of self-management and self-motivation.
- A sound knowledge of Domestic destinations and products.
- The ability to undertake extensive travel.

The successful applicant will enjoy a competitive salary as well as a fully maintained company car and laptop.

To apply for this fantastic opportunity, email your cover letter and resume, quoting reference number 14/04

careers@aotgroup.com.au



Applications will close COB
Friday 28th May 2010



ABOVE: This group of Travelscene Amex agents have just returned from an educational in South Africa courtesy of Bench International in conjunction with South African Airways.

A highlight of the trip was a visit to the award-winning Lion Sands Private Game Reserve in the Sabi Sands area, on the edge of Kruger National Park.

Pictured above ready to look for big game are, from left: Rebecca Etchells, Bench International; Khushnuma Suntoke, Flightworld American Express; Marilyn Heslop, Benchmark Travel, Travelscene Kogarah; Vanessa Chan, Itineraries Travel Consultant;

Beverley Peacock, Travelling Places; Colleen Rice, Travel Associates Australia; Kendra Ainsworth, Travelscene on Crown Wollongong; Moira Laurence, Travelbookers; Kathryn Blake, New England Travel Centre; and Greg McKeone, SAA sales manager WA/SA/NT.

Sprice price right

TRAVELPORT this morning announced the acquisition of Singapore-based hotel and travel search engine Sprice.com.

The company said this would see it significantly expand its hospitality offering "by providing Galileo and Worldspan-connected agents with access to Sprice's portfolio of over 240,000 international hotel properties".

Travelport also said it would utilise Sprice's search technology to enhance its GDS channels and give agents access to Sprice's "comprehensive suite of hotel reviews, merchandising options and comparison tools".

ROH BKK waiver

ROYAL Orchid Holidays is the latest wholesaler to announce that it's waiving cancellation and amendment fees for passengers visiting Bangkok (but not transiting to other Thai destinations) before 31 May.

More info on 1300 369 747.

TAM adds partners

TAM Airlines has already signed 16 new affiliate agreements covering its Fidelidade frequent flyer program, since becoming the newest member of the Star Alliance last week (TD 11 May).

The pacts allow TAM frequent flyers to accrue and redeem points on Adria Airways, Air China, Air NZ, ANA, Asiana Airlines, Blue1, Croatia Airlines, EGYPTAIR, LOT Polish Airlines, Scandinavian Airlines, Shangai Airlines, Singapore Airlines, South African Airways, Spanair, THAI and Turkish Airlines.

SOUTH AMERICA TRAVEL CENTRE

Sales Consultant

Based in Melbourne's CBD, South America Travel Centre is one of Australia's predominant niche wholesalers for South & Central America, Mexico and Cuba. We specialise in designing innovative, tailor-made travel itineraries for an upmarket agent/client base and are seeking an experienced consultant to join our close-knit team.

Along with a genuine interest in Latin America and a commitment to providing a high level of personalised service, you will have a minimum of 3 years working in wholesale or retail and a proven sales record. A working knowledge of Amadeus and previous travel in South America will be a definite advantage.

Our consultants are amongst the best in the industry and if you are self-motivated, a high achiever, and would enjoy working in this friendly small-team environment, your skills and creativity will be welcomed and well rewarded.

Please email your CV and cover letter to: satc@satc.com.au

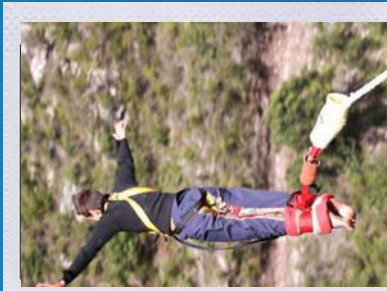
WIN A TRIP FOR TWO TO SOUTH AFRICA

During May, *Travel Daily* is giving travel consultant readers the chance to win an incredible seven-day holiday to South Africa for two people, courtesy of our friends at **South African Tourism** and **V Australia**.

This sensational prize includes return International Premium Economy airfares to Johannesburg flying V Australia, two night's accommodation in Johannesburg, a four night stay in luxury accommodation at Kruger National Park, a city tour, all transfers and breakfast daily.

Expect to be spoilt in International Premium Economy with V Australia, including priority check-in and boarding, all leather seats with 38" seat pitch and adjustable foot rests, all inclusive food and beverage, mood lighting and much more!

To enter, simply send in a caption that represents the adventure photo featured above. You can enter as many times as you want.

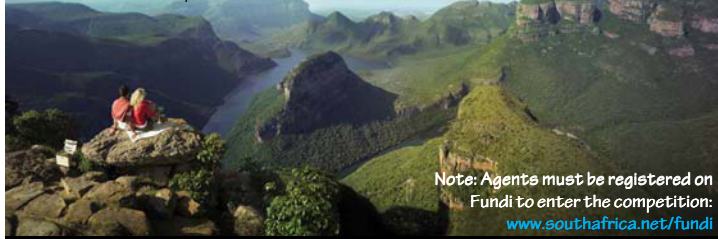


Bungee-jumping in South Africa

Get creative & email your captions to satcomp@traveldaily.com.au

Plus, a weekly prize of two bottles of South African wine will be up for grabs for the cleverest caption received each week...so keep an eye out in *Travel Daily* each Monday to see if it's you!

Click here for competition terms & conditions.



Note: Agents must be registered on Fundi to enter the competition: www.southafrica.net/fundi



EK online visas

EMIRATES has launched a new program to issue Dubai visas online for travellers from Egypt, India and eight other countries who aren't automatically granted visas on arrival.

The online visas are available for either 96 hours or 30 days, and will be available through the EK website as part of the carrier's booking system.

Galapagos tempts

TEMPO Holidays is offering a 20% discount on Galapagos Island cruises which now start at just \$1582ppts including three night's accom, meals, transfers to and from Galapagos Airport and guided shore excursions.

Selected departures are available throughout 2010 aboard the *Galapagos Explorer II* - details on res@tempoholidays.com.

maxim's travel

CELEBRATING 25 YEARS

"EXPERIENCED MULTI SKILLED CORPORATE CONSULTANT"

This well established successful corporate travel company located in the Sydney CBD is seeking a strong multi skilled corporate consultant that can work well in a team environment.

You will have access to leading edge technology and second to none support. Essentially you must have a minimum of 2 years travel consulting experience with expert International fares knowledge and excellent customer service skills. Galileo and Tramada trained preferred but not essential.

All applicants fitting the above criteria will be considered so please send your resume to jobs@maxims-travel.com

**NEED A REASON TO CELEBRATE?
DRINK TO THESE FABULOUS ROLES!**

FOR ALL THE BEST VACANCIES REGISTER @ www.aaappointments.com

SYDNEY – 8/6 O’Connell St – (02) 9231 6377 – apply@aaappointments.com.au

MELBOURNE – 1/167-169 Queen St – (03) 9670 2577 – recruit@aaappointments.com.au

BRISBANE – 13/97 Creek St – (07) 3229 9600 – employment@aaappointments.com.au

ADELAIDE & PERTH – (03) 9670 2577 – recruitsa@aaappointments.com.au & recruitwa@aaappointments.com.au

****JOB OF THE DAY****

**WHOLESALE TRAVEL MARKETING CO-ORDINATOR
BRISBANE – SALARY PACKAGE \$45K+**

Always dreamed of making the move into marketing? A rare and exciting opportunity now exists to join this innovative company. You will be assisting the National Marketing Manager in the design, execution and measurement of advertising aimed at new customer acquisition. If you are an experienced travel consultant with qualifications and flair in marketing, this role is for you. A high attention to detail and extensive travel industry knowledge required. This role won't last – apply now.

**VIP LEISURE – THERE’S NOTHING BETTER
VIP LEISURE CONSULTANT**

SYDNEY: SALARY PACKAGE TO \$60K+

Do you love your high end products, first class tickets, 5 star hotels & small luxury cruises? Why not sell this every day? Our client requires consultants with at least 2-3 years travel experience to join their prestigious team based in the CBD. You must have exceptional customer service skills, have sold high end product and GDS knowledge. You will be rewarded with an extremely healthy salary, a great team environment & definite career progression for those wanting to move up!

HELP ME IF YOU CAN!

**HELP DESK ROLE
SYDNEY: SALARY PACKAGE TO \$45K**

This leading CRS Company based in the CBD, requires a qualified travel professional to join their team. You will enjoy assisting travel agents with any queries they have in relation to their GDS system including ticketing & airfare enquiries. If you would like a break from consulting, then this is the perfect role for you. All you need is a minimum 3 years consulting exp, including ticketing and cross check system.

JUNIOR CORPORATE ROLE ON OFFER

**DOMESTIC CORPORATE TRAVEL CONSULTANT
MELBOURNE (INNER) – SALARY PACKAGE TO \$43K**

Are you a customer service driven travel consultant with experience working in a boutique professional travel office? This prestigious travel company requires a junior consultant to join their highly successful team. Servicing a variety of corporate accounts with domestic business travel arrangements, you will have the opportunity to grow with the company and gain international travel knowledge. Min.

**CORPORATE OR RETAIL YOUR FORTE?
TRAVEL CONSULTANTS**

PERTH (CITY) – SALARY PACKAGES TO \$60K++

Whether it is retail or corporate travel that excites you, AA Appointments have the ideal roles for you. Are you looking for a large global company or a small intimate boutique agency? No matter what the request, we have a selection of positions. To be considered for any of the positions on offer, you must have a minimum 18 months international travel consulting experience & be proficient on a CRS

WORK FROM HOME!

**CORPORATE TRAVEL CONSULTANT
ALL STATES – SALARY PACKAGE TO \$65K (INCL PENALTIES)**

Save on petrol & time! This global travel management company requires competent corporate consultants to work from the luxury of their own home! To be successful, you must have solid international corporate consulting experience & be available to work full time hours! This is NOT a part time role. Not only will you be offered a sensational salary package, all the set up costs will be covered! APPLY NOW!

GETTING DOWN TO BUSINESS

**CORPORATE CONSULTANTS x 10
BRISBANE CBD – UP TO \$60K PKG**

Always fancied moving away from retail travel into corporate? Are you a polished communicator? Do you have exceptional customer service skills? We have a fantastic opportunity to join an AWARD WINNING business. You must have minimum 18 mths international consulting experience & enthusiasm to burn. Enjoy working Monday to Friday and fantastic location, close to restaurants and shopping. Make the jump into corporate consulting and reap the rewards! Join the high flyers, call now.

SHIPS AHOY!

**WHOLESALE CRUISE CONSULTANTS
BRISBANE CBD - \$40 K- \$55K OTE**

Have a passion for cruising? Working for this innovative company in their wholesale cruise department will open the door to many new and exciting opportunities. Along with earning fantastic \$\$\$, you will also have access to unbelievable educationals, free holidays, massages and so much more. To start your new adventure you will need min 12 months consulting experience and a passion for cruising. Embark on a new career today - apply now.



SUTERA HARBOUR RESORT



WIN:

4 nights in

Sabah

Malaysia Airlines

Sky is the Limit 2010

Agents Frontline Sales Rewards Scheme



Malaysia Airlines Sky is the Limit Sabah Incentive

The first three consultants from each state to redeem Sky is the Limit Malaysia Airlines ticket to Sabah during June 2010 for travel between 01 August 2010 – 30 November 2010 will win a SABAH land package for 4 nights*. Package includes:

- Accommodation at Sutera Harbour, Pacific Wing, Kota Kinabalu, inclusive of breakfast daily.
- Transfers, Day Activities and Touring in Sabah between Kota Kinabalu and Sandakan.
- Winners must arrive into Kota Kinabalu and depart from Sandakan.

*Please click here for Terms & Conditions

© David Kirkland / Sabah Tourism

Issued by Regional Marketing Sydney for Sydney, Melbourne, Perth, Brisbane & Adelaide. Dated 30 Mar 2010
License No 2TA000530 ABN 19 796 498 145