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# Travel Daily AU

First with the news

Thu 27 May 10

Page 1

EDITORS: Bruce Piper and Guy Dundas  
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## Smith gets Creative

PETER Smith was today named as the new gm of Creative Cruising, which is part of NRMA's Tourism Leisure Holdings offshoot.

Smith moves from his previous role as gm of Zuji Australia, and is the latest appointment at NRMA in a reshuffle following the departure of former md Carl Frier.

More appointments on page 5.

## Trip

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## CO 787s on the Pacific

QANTAS will have a new competitor across the Pacific next year, with the launch of 787 long-haul flights between Auckland and Houston by Continental Airlines (TD breaking news).

NZ Prime Minister John Key, speaking at the TRENZ trade show in Auckland, said the new services would give Tourism NZ a new focus on the NZ market, which is seen to have major potential.

Although fine details haven't yet been announced, it's seen as likely that Air New Zealand will codeshare on the new route with its Star Alliance partner, which is also in the process of merging with United Airlines.

The daily flights are scheduled to commence 16 Nov 2011, with the aircraft fitted with 228 seats - 36 flat beds in business class, and 192 in economy.

Key said that NZ currently attracts about 200,000 US visitors

### Tourism Key for NZ

NEW Zealand Prime Minister John Key today said he would like to see "significant growth" in NZ tourism over the next 5-10 years.

In a major speech at TRENZ he confirmed that Tourism NZ has been asked to produce a detailed 3 year marketing campaign and added that longer term, "if TNZ can demonstrate they have used their money wisely, then they can expect continued funding".

China is also a vital emerging market for NZ, he said, with plans for a "100% Pure" campaign in China from Jun 2010, along with a major NZ\$30m investment in the NZ pavilion, which is right next door to the China Pavilion at the 2010 World Expo in Shanghai.

a year, with hopes to grow this by 50% to 300,000 by 2014.

He said the route was a new market for AKL, adding that the announcement would "reshape some of Tourism New Zealand's marketing activity" outside of its existing pact with Air NZ.

Tourism Auckland ceo Graeme Osborne also hailed the move, saying it was a "significant coup in Auckland's ability to host more American visitors."

As well as the direct link to Texas (the second biggest US state) the route opens up further opportunities for the European market, with connecting flights through IAH to London, Amsterdam, Paris and Frankfurt.

### Explore price rise

EXPLORE Holidays says it will be increasing prices across all international products from 02 Jun due to the "volatility of the global economy and falling Australian dollar."

Price rises will apply to quotes and bookings not already paid in full prior to COB on 01 Jun.

The wholesaler's marketing mgr Ben Alcock told TD today that the increase will range from 1% to 2% on Explore's major destinations.

The decision shadows a similar price rise by Qantas Holidays/Viva! Holidays last week (TD Fri).

### Today's Travel Daily

Travel Daily today has six pages of news and photos, plus full pages from:

- TMS Asia Pacific
- AA Appointments
- American Express

## TRENZ heads south

NEXT year's TRENZ industry trade show in New Zealand will be held in a "new and different way" in the Southern Lakes region, based around Queenstown.

Organisers said the 2011 event will kick off on 23 May - some weeks after Australian Tourism Exchange, to be held early Apr.

TRENZ 2011 will move away from the "traditional booth setup" and offer more informal networking opportunities.

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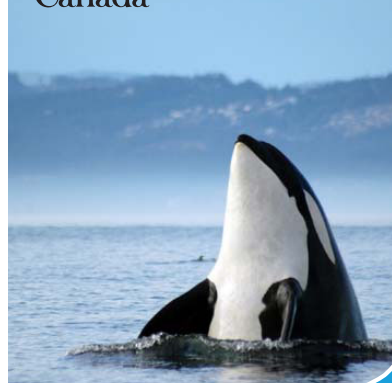
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**Travel Daily AU**  
First with the news on location in Auckland, NZ

**Today's issue of TD is coming to you from Tourism Rendezvous New Zealand in Auckland, courtesy of Tourism New Zealand.**

**THIS** year's TRENZ sees 22 exhibitors attending for the first time, and the introduction of 63 new products to the international marketplace.

These new products include eco-tours, unique cultural experiences, boutique accommodation and adventure activities.

The Hotel DeBrett is one of the new products on offer.

As Auckland's newest boutique hotel, this historic building has been transformed into a modern and chic destination.

Featuring 25 rooms and suites, each has been individually decorated with a funky and eclectic mix of furniture, fittings and artwork.

It's nestled in the heart of Auckland city, just two blocks from the waterfront and was designed by its new owners to be a "home away from home" for guests.

With a character-filled bar, restaurant and a relaxed guest drawing room, it's a memorable place to stay.

For more information see the website at [www.hoteldebrett.com](http://www.hoteldebrett.com).

## Very Melbourne, not GC

MELBOURNE is now the clear leader in terms of "most preferred domestic destination," significantly outpacing the Gold Coast in a study published by Roy Morgan Research yesterday.

The survey found that in Mar, 21% of Australians said they would like to take a holiday in Melbourne in the next two years - up from 19% a year ago.

Over the same period the popularity of the Gold Coast has

declined slightly to 19%.

Another change in the last 12 months was intention to holiday in Sydney, which showed a 2% increase to 12% after a steady decline in the previous 8 years.

Sydney's popularity plummeted after the 2005 Cronulla riots, but the improvement in the last year shows the city's latest marketing campaign had been successful, according to Roy Morgan spokesperson Jane Ianniello.

The survey also showed a 1% drop in preference for Sunshine Coast holidays over the last 12 months, to 13%.

## BA confirms 30 May-04 Jun flights

BRITISH Airways has overnight announced its confirmed schedule for flights to and from London Heathrow during the next wave of industrial action by cabin crew, from 30 May-04 Jun.

During the walkout BA plans to operate all of its flights to and from London City and London Gatwick Airports, and a large proportion of its long-haul flights from London Heathrow.

The carrier's website confirms that flights BA15/16 between London and Sydney via Singapore, as well as BA9/10 via Bangkok, will both operate normally during the strike period.

Passengers can check the updated flight schedule now online at [www.ba.com](http://www.ba.com).

## QF Bangkok waiver

QANTAS has extended its waiver for passengers ticketed to travel to Thailand due to the security situation in Bangkok.

QF pax with flights booked to BKK departing between 25-31 May will now have fees waived for any changes, an extension from the previous 26 May deadline.

## FCm Paki move

FCm Travel Solutions has announced a new partnership with Oasis Travels in Pakistan that it says will give existing customers more effective travel management solutions.

"We identified that Oasis' strengths, extensive local experience and relationships as well as their outstanding service culture were a good fit with ours," said FCm's executive gm Asia Pacific Rob Flint.

## EK415 SYD accom

FIRST and Business Class pax departing on Emirates' early morning service out of Sydney are being offered a nights accom at the Stamford Plaza Sydney Airport Hotel, for travel to 30 Sep.

The option is available to 'pointy end' pax the night prior to EK415's departure - for info see [www.emiratesagents.com/au](http://www.emiratesagents.com/au).

## Window Seat

NEW Zealand prime minister John Key was the big attraction at TRENZ in Auckland this morning, outlining his vision for the future of the NZ tourism sector (see p1).

Key was also asked whether he planned to continue to take responsibility for the tourism portfolio long term.

"I've spoken to the Prime Minister and he thinks I'm doing a wonderful job," he quipped.

He said in his role as PM he has many opportunities to promote New Zealand as he travels worldwide.

THIS woman enjoyed a great nap on board a US domestic flight - and she wasn't even up the front.

Aviation officials are investigating how a sleeping passenger was left on board a flight for four hours after it landed in Philadelphia on Tue.

Police said the woman didn't wake up when her United Express flight landed around midnight, only opening her eyes at around 4am when she was discovered by a cleaning crew.

UNIONISTS in the UK have coined a not-so-catchy tag line as part of their ongoing campaign against British Airways, which has seen the carrier's London Heathrow-based cabin crew on strike this week.

The industrial battle, which has seen workers who took part in earlier strike action lose their travel entitlements, has seen a number of demonstrations under the 'Brutish Airways' flag.



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## All the best, Amanda!



ABOVE: Virgin Blue public relations manager Amanda Bolger, who's been with the carrier since it launched ten years ago, is just about to begin work on another start-up.

Bolger, whose dulcet tones and professional manner have been a highlight of many a media conference, TV and radio interview, has a new baby due in a few weeks time and finishes up with Virgin (for the time being) this week.

Warm bottles of milk instead of

crisp cold champagne will be the order of the day, and a number of people have commented that the baby is certain to be extremely well organised - not to mention already accruing lots of frequent flyer points in the womb due to Amanda's hard work up to the last minute.

Bolger is pictured above, second from left, at her recent baby shower with industry colleagues Cynthia Dammerer, Gaynor Reid and Teek Ireland of Accor Asia Pacific.

## Kingston warning

AUSSIERS heading to Jamaica are now being advised to avoid the nation's capital by the Dept of Foreign Affairs & Trade, as clashes between armed gangs and police continue to rise following the extradition of a drug ring leader this week (TD Mon).

DFAT last night heightened its advisory for travellers to Kingston to 'Reconsider your need to travel' due to an escalating death toll from the violent attacks.

The Australian govt has joined with those from the US, Canada and England in recommending nationals to stay away from the city due to security reasons.

A number of carriers operating flights between the US & Jamaica have this week cancelled flights to Kingston because of the current situation.

## Delta to Monrovia

DELTA Air Lines is expanding its African network, announcing the launch of services to Monrovia, Liberia from Atlanta.

Weekly flights between the two cities are scheduled to launch on 04 Sep, travelling via Accra.

## ubid4rooms earlier

ONLINE hotel bidding specialist Ubid4rooms.com says it will soon give browsers the option to book accom at least 90 days in advance due to "repeated requests."

Currently the site only permits bids at hotels, motels, apartments, caravan parks, hostels and guest houses throughout Australia and NZ up to 4 weeks in advance.

## TAM to Heathrow

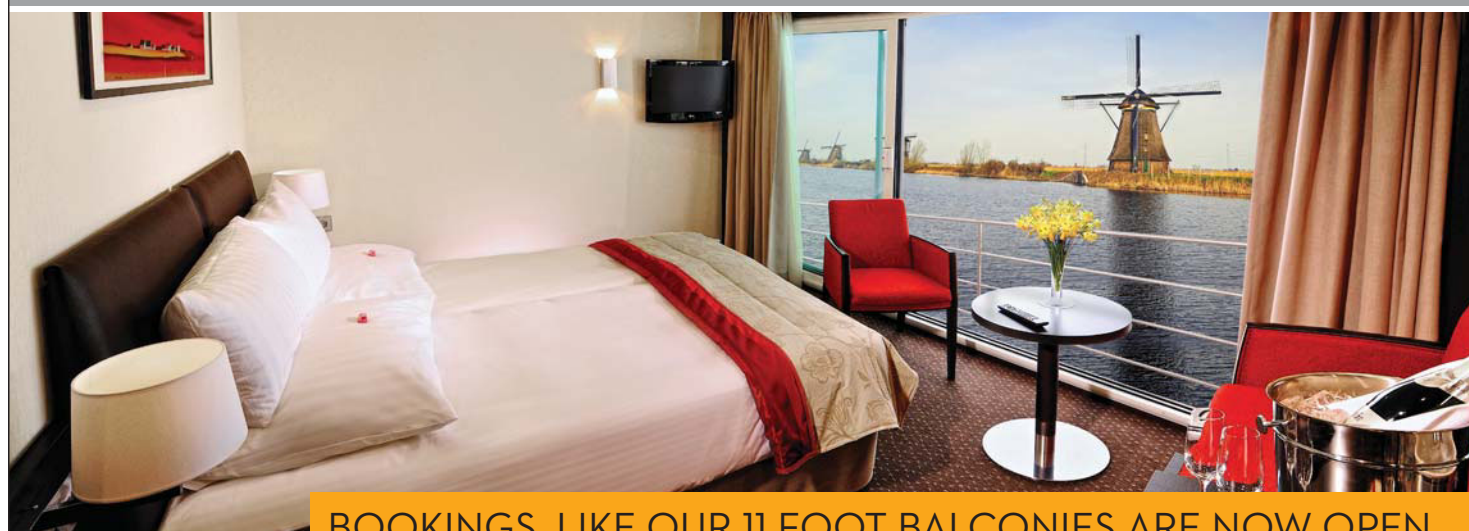
STAR Alliance newcomer TAM Airlines has applied for direct services between Rio de Janeiro and London Heathrow, to launch as early as 09 Aug this year.

## Best Combined

BEST Western International and HotelsCombined.com have today announced a partnership which will see the hotelier's properties distributed through the meta-search engine.

HotelsCombined.com browsers can now search and compare live hotel rates from over 4,000 BW hotels worldwide, and then be redirected to BestWestern.com to make the booking without any mark up or additional fees.

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## VA to Toronto

V AUSTRALIA has begun offering airfare connections to Toronto in Canada, piggy-backing on Virgin America's new service out of Los Angeles which launch on 23 Jun.

## Win a seat on the LH/OS eXperts Academy famil



Lufthansa and Austrian Airlines' fares are now combinable!!!

Win 1 seat on the Austrian & Lufthansa's eXperts Academy famil to OS Training Center Vienna, Lufthansa's legendary Seeheim and Munich in September. The prize is sponsored by Lufthansa and Austrian Airlines and includes all flights, accommodation, city tours and most meals.

[CLICK HERE FOR TERMS & CONDITIONS](#)

To enter the competition, all you have to do is send us a picture of your most creative 'Bier & Schnitzel' combination.

Send entries to: [expertscomp@traveldaily.com.au](mailto:expertscomp@traveldaily.com.au)



For some inspiration, staff from Lufthansa and Austrian Airlines tried their creativity and created their own 'Bier & Schnitzel' combination (picture above).



## DJ holds the line

VIRGIN Blue today announced that it carried 1.31m domestic passengers during Apr, up 0.5% on the same period last year.

The carrier's international operations saw strong growth, carrying 248,000 passengers which was up 18.7% on Apr 09.

And the international flights also performed much better, with an 8.5 point lift in revenue load factor to 75%.

Overall passenger numbers were 1.56m, up 3% with a 77.7% load factor, up 1.4 points and a group on-time performance figure of 87.2%, down 0.1 points.

## Star MICE success

STAR Alliance says Convention and Meetings organisers are now benefiting from the group's expanded network following the opening up of markets to Africa, North and South America, the Atlantic and the Pacific.

The new MICE markets come through signings with Brussels Airlines, Continental Airlines and TAM Airlines over the past year.

The alliance's Conventions Plus program was expanded last year to include travel arrangements for cultural and sporting events, which now accounts for 10% of the division's business.

## Anantara revamp

HOTEL group Anantara Hotels, Resorts and Spas has unveiled a new look website, designed to be more interactive for browsers.

New additions to the site incl a greater range of images of each property, blogs, fact sheets and past guest testimonials, plus the group has launched new Twitter and Facebook pages.

Visit [www.anantara.com](http://www.anantara.com).

## QF tax revision

QANTAS is advising agents it will be amending Australian taxes, levies and charges at three QLD regional destinations, for tickets issued on/after 15 Jun.

The changes apply to the adult 'QR' head tax at Biloela (from \$12.60 to \$14.50), Longreach (was \$15.59 now \$16.14) and Gladstone (from \$15.00 to \$25.00), with child taxes also rising.

## FC Top Sellers on the ball



PEREGRINE Adventures and South African Airways hosted top selling Flight Centre agents to South Africa recently.

The group stayed four nights at Umlani Bush Camp in the Timbervati region of Kruger National Park, followed by a night at the Chestnut Guest House in Hazyview and two nights in Johannesburg.

Highlights of the trip included stunning game viewing, a close up encounter with a large bull elephant, a pride of lions and a rare sighting of the ever elusive Honey Badger.

Concluding the trip the group enjoyed a meal at the Butcher Shop Steak restaurant in Sandton Johannesburg and a tour of Soweto.

Pictured above at Mandela Square in Sandton, Johannesburg are, back row: Nathan Bloxson, Flight Centre Miller St; Gregg

Downward, Student Flights Innaloo; Tara Harvey, Student Flights Bondi Junction; Andrew Garnett, Flight Centre Groups Toorak Rd; Erin Price, Flight Centre Leederville; and Davinna Franulovich, Flight Centre Joondalup.

Front row: Kate Croucher, Peregrine/Gecko's; Trent Malcolm, South African Airways; Jamie Mackenzie, Flight Centre Artamon; Anja Boger, Escape Travel Liverpool; and Liana Bullen, Flight Centre Redcliffe.

## EK keen on Ireland

EMIRATES has confirmed it is looking at operating an Irish service from Dubai, with exec. vice president Maurice Flanagan saying the route "is something which we do keep looking at."

"Ireland would work for us," Flanagan told Middle Eastern publications this week.

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## Industry Appointments

**WELCOME** to *Industry Appointments*, *Travel Daily's* Thu feature which has the latest job appointments from across the industry. If you have just appointed someone to a new position and would like to update the industry email [appointments@traveldaily.com.au](mailto:appointments@traveldaily.com.au).

Acting CEO of **Tourism and Leisure Holdings**, Keith Stanley has announced the appointment of **Andrew Mulholland** as the general manager of **Adventure World**.

**Tiger Airways Australia** has appointed **Crawford Rix** as managing director effective 01 Jun. He has over 30 years aviation experience and has moved from **bmibaby**, the UK's low-cost offshoot of **BMI**.

**Adam Laker** has been appointed as general manager at the **Sofitel Fiji Resort and Spa**. He replaces **Amanda Silk** who has departed the network to return to her hometown of **Fremantle, WA**.

**Rail Europe** has appointed **Rimy Kim** as a new marketing officer at the company's Australian office in **Sydney**. Kim moves to Australia after five years with **Rail Europe's** Korea office in **Seoul**.

**Linh Le** has been appointed as trade marketing manager at **Qantas Holidays/ Viva! Holidays**, having taken over from **Kate Brown**.

**NRMA Group** has appointed **Graham Petty** as **NRMA Travel's** General Manager. His responsibilities include positioning **NRMA Travel** as the number one choice for customers, while growing trade for the brand, the group says.

**Omniche Holidays** has named **Renae Loro** as the firm's operations manager and **Melissa Longcake** as manager of its groups and special interest travel team.

**Shinobu Suzuki** has been appointed as **InterContinental Fiji Golf Resort & Spa's** new sales manager, where he will be responsible for driving the resort's Japanese market.

**Royal Caribbean Cruises** has promoted **Michael Bayley** to exec. vice president International, where he'll focus on int'l business development for **RCI**, **Celebrity Cruises** and **Azamara Club Cruises**.

### Kumuka iPad offer

**KUMUKA Worldwide** is giving agents a chance to win an **Apple iPad** from now until 31 Dec, simply by booking with the tour operator.

Consultants who produce gross **Kumuka** sales of \$50,000 or more will get a 16GB iPad under the firm's guarantee, while those who sell more than \$80,000 will earn themselves a 32GB iPad.

Throughout the comp there will be 'spot prizes' also on offer - see [www.kumuka.com/appleipad.aspx](http://www.kumuka.com/appleipad.aspx).

At this stage, **Flight Centre Grp** consultants are ineligible to enter.

### Iraqi Airways folds

**IRAQI Airways** ceased operating on Tue after the Iraqi government made the decision to dissolve the bankrupt carrier.

Neighbouring **Gulf State Kuwait** has long demanded US\$1.2 billion in repatriations from **Iraqi Airways** for alleged theft of 10 aircraft and millions of dollars worth of spare parts during the 1990 invasion (*TD* 30 Apr).

Last month **Kuwait** tried to confiscate an **Iraqi Airways** plane that landed in **London** for the first time in two decades.

### 2 Part-time / 1 Full-time positions 1st Level Support Specialist

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## Getaway tonight

**TONIGHT'S** episode of **Channel Nine's** dedicated travel program *Getaway* at 7:30pm features stories including:

- **Vancouver's** Aquarium
- **Adelaide, Perth** and **Brisbane**
- **Dulc Cabins** in **Halls Gap, Victoria**
- **Palm Beach** weekend in **Sydney**
- **Queensland's** **Simpson's Desert**
- **Quad bike** tour out of **Cairns**

## 50% off Tiger fares

**TIGER Airways** is offering up to 50% off 14 of its 19 routes with fares priced under \$40 for travel between 01 Jun to 31 Aug.

Routes on sale include **BNE-ROK** from \$9, **MEL-LST** and **HBA-MEL** from \$13.50, **SYD-MEL** and **OOL-SYD** from \$18.50, and **MEL-MCY** from \$38.50, on sale until 31 May.

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## LHW Club rewards

**THE** **Leading Hotels of the World** is rewarding its 'Leaders Club' members with one free night's accom when booking five stays of two nights or more.

The deal is available until 31 Dec for both long time members and newcomers to the program.

Registration to the **Leaders Club** is complimentary and members can take advantage of early check-in and late check-out, room upgrades and much more, visit - [lhw.com/leadersclubrewards](http://lhw.com/leadersclubrewards).



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In this exciting role you will have the opportunity join a leading tour provider and advance your career, work in a great team with a supportive management, as well as participate in ongoing training and development. We will also provide you with a competitive salary and discounted travel.

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Our team members are passionate about travel & sales and thrive on providing exceptional customer service. They have past travel and sales experience with a track record of increasing sales in a competitive environment and work effectively under pressure managing to juggle multiple tasks. Computer literacy, a professional phone manner, good attention to detail, efficient organisation, and the ability to work successfully within a team are all essential skills required for this role.

### ABOUT APT...

A family-owned company since its auspicious conception in **Melbourne** the 1920s, **Australian Pacific Touring (APT)** now has a third generation of the **McGeary** family contributing to the **APT Group's** success.

As the number one tour operator in **Australia** and **New Zealand**, the company is committed to the continuation of its role as a fully integrated travel business by owning and operating its touring and cruising operations.

The **APT Group** recently embarked on a program of international growth, with the objective of positioning the company as a truly global tour and cruise operator and one of the world's leading travel companies. In doing so, the company has embraced an efficient, goal-oriented business that nurtures and develops a culture of exceptional performance. **APT** will continue to expand on present commitments to touring in regions that include **Europe, Scandinavia, the Americas** and **Asia**.

If this sounds like the exciting opportunity you have been waiting for then apply today and you could be part of our winning team!!

Applications of interest to: [employment@aptouring.com.au](mailto:employment@aptouring.com.au)

or call **Melissa** on 03 9277 8516 for more information.

Please include a cover letter and resume.



## Bali Safari down under



REPRESENTATIVES from the Bali Safari and Marine Park teamed up with Accor Hospitality in Sydney this week to promote the attraction located in Gianyar, Bali.

The safari park is designed to make visitors "feel like they are in Africa," says Novielia Tanuwidjaja, Bali Safari and Marine Park's marketing and communication.

"We put humans in the cage, not the animals," said Tanuwidjaja, referring to the tram ride that navigates around the Park.

### CBR winter escape

THE Australian Capital Tourism has launched its *Wrapt in Winter* campaign highlighting the "fun and festive" side of Canberra during the cooler months.

Marketed towards couples, families, art and country music lovers, the promo revolves around the ACT's festivals, galleries, wineries, Questacon and the National Zoo and Aquarium.

For more info about what's on offer visit - [wraptinwinter.com](http://wraptinwinter.com).

Other activities include riding elephants, which also provide a means to see Rhinos and Zebras up close, or guests can take a splash at the waterpark.

The park is located about an hour from Kuta and there are five packages that are being sold through major wholesalers which include free shuttle bus transfers.

Packages start at US\$35pp for the Jungle Hopper to US\$99 per adult (US\$89 per child) for the complete Rhino package.

The Mara River And Safari Lodge is located at the park and offers single and double rooms priced from US\$135 per night, giving guests the opportunity to have either orangutan, a tiger or an elephant join them for dinner.

Pictured above *from left* are: Gaynor Reid, Accor Hospitality; Andi Ananto, Grand Istana Rama Hotel resident manager; Fredy Utama, Bali Safari and Marine Park sales and marketing mgr; and Novielia Tanuwidjaja, BSMP marketing communication.

## DOWN UNDER ANSWERS

TRAVEL EXPERTS ~ AUSTRALIA, NEW ZEALAND, SOUTH PACIFIC ISLANDS, DUBAI

### RESERVATIONS & OPERATIONS MANAGER BASED IN USA

Based in Bellevue, Washington, USA, Down Under Answers is a multi-award-winning travel wholesaler specializing in travel to Australia, New Zealand, South Pacific Islands, Africa and Dubai.

#### The role requires:

- Previous management experience in customer service, reservations management, call centre environment in the travel industry
- Knowledge of TourPlan and Amadeus a big plus
- Proven track record of effectively managing a team, achieving targets and incentives
- Ability to offer highly personalized service and excellence in communication – both written and spoken
- Being a leader to your team, a self-starter, and ability to work under tight deadlines and with multiple demands on your time
- Bright, intelligent and a solution provider
- Analysis of reports for tracking and management purposes

More details online at:

[http://duatravel.com/about\\_dua/opportunities](http://duatravel.com/about_dua/opportunities)

Please send your resume by June 1 to Kerryn Cook Vice President Product and Marketing in the first instance. [kerryn@duatravel.com](mailto:kerryn@duatravel.com)

Position commences immediately and salary is based on your experience. A visa will be provided, if applicable.

## US visa price rise

THE US State Department has announced an increase in the processing cost for issuing a non immigrant visa, effective 04 Jun.

The organisation says the US\$9 increase (to US\$140) will ensure sufficient resources are used to cover the issuing of the visas.

Visas at this price level include all non petition based, B1/B2 tourist and business visitor visas, along with student and exchange visitor (F, M, and J) visas.

Other US visas include petition based documents which have an application fee of US\$150, for visa classes H, L, O, P, Q and R.

The last time the visa fee for processing rose was in Jan 2008.

## Occupancy launch

ONLINE accommodation services, [takeabreak.com.au](http://takeabreak.com.au) and [rentahome.com.au](http://rentahome.com.au) have today announced a merger, creating the Occupancy.com group.

The tie-up means the group's 20,000 holiday houses, hotels, B&Bs, apartments and guest houses will be listed on both websites.

## DXB ditch greeters

DUBAI Airport has outlawed destination management firms from offering meet and greet services for clients on arrival.

The change, which came into effect last month, has been criticized by tour operators and hotel groups in the UAE who now have to pay a fee to the Emirates Group's Marhaba, to carry out the service on their behalf.

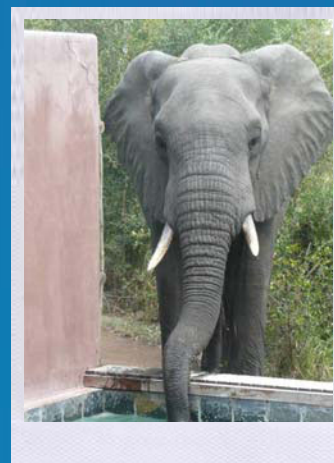
A spokesperson for Orient Tours referred to the move as "not being good for tourism."

"On the one hand Dubai wants to have a lot of tourists coming into their country, on the other hand they're having these rules and regulations which are getting more and more from year to year," Franca Jatzlau said.

## WIN A TRIP FOR TWO TO SOUTH AFRICA

During May, *Travel Daily* is giving travel consultant readers the chance to win an incredible seven-day holiday to South Africa for two people, courtesy of our friends at South African Tourism and V Australia.

This sensational prize includes return International Premium Economy airfares to Johannesburg flying V Australia, two night's accommodation in Johannesburg, a four night stay in luxury accommodation at Kruger National Park, a city tour, all transfers and breakfast daily.



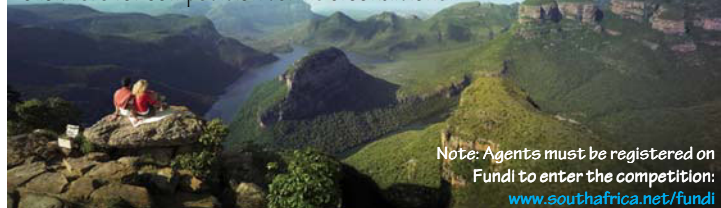
Expect to be spoilt in International Premium Economy with V Australia, including priority check-in and boarding, all leather seats with 38" seat pitch and adjustable foot rests, all inclusive food and beverage, mood lighting and much more!

To enter, simply send in a caption that represents the adventure photo featured above. You can enter as many times as you want.

Get creative & email your captions to [satcomp@traveldaily.com.au](mailto:satcomp@traveldaily.com.au)

Plus, a weekly prize of two bottles of South African wine will be up for grabs for the cleverest caption received each week...so keep an eye out in *Travel Daily* each Monday to see if it's you!

Click here for competition terms & conditions.



Note: Agents must be registered on Fundi to enter the competition:  
[www.southafrica.net/fundi](http://www.southafrica.net/fundi)



# Find the Right Fit!

Experience Career Success  
with the Right Job For You



Hot Jobs (Australia) - May 2010

## JOB OF THE WEEK! Business Relationship Director – Sydney CBD

- Six figure salary
- Global Organisation

Major Travel Organisation is seeking to fill a management position within their company. You will be strategically directing the team of Account Managers. It is essential that you have strong proven leadership skills as you will be managing a competent developed team. In addition this role requires that your immediate background includes extensive experience in business relationship management and have a strong understanding of corporate travel complexities from previous employment.

Contact **Wendy Stearn** at TMS [wendy@tmsap.com](mailto:wendy@tmsap.com)  
T: **02 9231 6444** or **apply online now!**

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### Operations Manager for Global Corporate Travel Company

- **Experienced Operations Manager**
- **Melbourne CBD Location**

Our client is a global corporate travel company looking for an experienced Operations Manager with excellent leadership and relationship building skills. The company has a fantastic work environment and outstanding company values. You will be responsible for the day-to-day operational activities of the profit centre which include.

Contact Emma MacPherson  
T: **02 9231 6444** E: [emma@tmsap.com](mailto:emma@tmsap.com)

### Temp Role Of The Week - Inhouse Corporate Travel Co-Ordinator - Ryde

- **12 month temp role**
- **Rare opportunity**

Great opportunity for a corporate travel consultant who would love to be a travel co-ordinator! In this position you will be booking all staff travel, including domestic and international, via a corporate travel company for this global organization. You must have previous experience in corporate travel consulting and dealing with high level clientele, but full training on systems etc will be provided.

Contact Sharon Moss T: **02 9231 6444**  
E: [sharon@tmsap.com](mailto:sharon@tmsap.com) or **apply online now!**

### Internal Recruitment Consultant for Corporate Travel Company

- **Sydney CBD Location**
- **12 Month Fixed Term Contract**

Do you have an outgoing, bubbly personality and looking to work for a global organisation? This company is looking for an internal Recruitment Consultant to join their team. You will be managing the internal and external recruitment and selection activities for all positions across all divisions of the company and be assisting in the implementation and delivery of HR/Recruitment projects. The ideal candidate will have an outgoing personality and have 1-2 years experience in a recruitment role.

Contact Emma MacPherson T: **02 9231 6444**  
E: [emma@tmsap.com](mailto:emma@tmsap.com) or **apply online now!**

### Rare Opportunity for an Operations Supervisor

- **Sydney CBD Location**
- **Great team and supportive work environment**

Our client is a boutique inbound tour operator who specialises in tailor made experiences in the luxury travel market for Australia, New Zealand and the Pacific Islands. They are looking for an Operations Supervisor looking after a team as well as being apart of it. This is a great company to work for with a supportive work environment in a role that rarely becomes available.

Contact Emma MacPherson T: **02 9231 6444**  
E: [emma@tmsap.com](mailto:emma@tmsap.com) or **apply online now!**

### After Hours Consultant - Melbourne

- **Global Company**
- **Perfect Life/ Work balance**

If you are an experienced Corporate Consultant looking for flexible work hours this may be the role for you. Assisting travellers with last minute bookings and urgent amendments to travel arrangements this role will keep you on your toes. No night will be the same and you must have the ability to think on your toes and problem solve. Ticketing knowledge is a MUST but you will be rewarded with a great life/ work balance and other great company benefits.

Contact Karen McGrath T: **02 9231 6444**  
E: [karen@tmsap.com](mailto:karen@tmsap.com) or **apply online now!**

### Wholesale Consultant - Sydney

- **Funky fun office**
- **Fantastic product & famils**

This well known tour operator is moving ahead in leaps & bounds with European Summer about to hit!! Working with travel agents assisting with their booking needs this is a role where you can show off your customer service skills in the fun, team building environment. To be a part of this company and watch your career take off you will need 6 months travel experience, be customer service focussed and a fun loving attitude.

Contact Karen McGrath T: **02 9231 6444**  
E: [karen@tmsap.com](mailto:karen@tmsap.com) or **apply online now!**

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## WIN A "SEX AND THE CITY" \$500 SHOPPING SPREE

Dust off your Manolo Blahniks,  
pour yourself a cosmopolitan and log onto

[www.aaappointments.com](http://www.aaappointments.com)

Register with **AA** before June 30 and go into the  
draw to win a \$500 shopping voucher.

5 runners up will win double movie passes.

WINNERS ANNOUNCED IN TD ON 1<sup>ST</sup> JULY



### DO YOU PREFER COCKTAILS TO HOUSE WINE? HIGH END LEISURE CONSULTANT X 6 SYD CBD \$50-\$65K PLUS

You will always be able to afford cocktails with this great role!  
Based in the CBD in modern offices, this leader in the travel industry is recruiting now. You will love booking only high end travel, including first and business class flights & 5 star accommodation & tours. You will have at least 3 years travel industry experience in a retail environment and good airfare knowledge, with the highest standard of customer service!

### STAND OUT FROM THE CROWD! MULTI SKILLED CORPORATE CONSULTANT SYD \$50-58K PLUS

This role is for all those corporate consultants out there who are sick of being in a call centre environment and being treated as a number! Our client prides themselves on their amazing individual set up, without call monitoring! Along with their brand new office, you will enjoy a top salary and fantastic corporate accounts.  
You really don't want to miss this opportunity to shine!

### TAKE A BITE OUT OF THE BIG APPLE! BROCHURE COORDINATOR / MARKETING MELBOURNE (INNER) – SALARY PACKAGE TO \$55K

Are you a career driven, dedicated travel consultant looking for a role behind the scenes? This luxury wholesaler is seeking a mature professional with sensational attention to detail and a positive and friendly attitude. Working Monday to Friday hours only, you will thoroughly enjoy this stunning office environment & friendly work colleagues. Apply now for this highly sort after role in the wholesale travel sector!

### SOAK UP THESE GLORIOUS ROLES! RETAIL TRAVEL CONSULTANTS MELB (SOUTH & EAST) - SALARY PACKAGE TO \$60K+ (OTE)

We have copious retail travel consulting roles available in Melbourne's South and Eastern suburbs that are calling out for you! No matter what your requirements, we could match your needs with one of many sensational roles available. If it's a better salary, working hours or working environment you seek, each of these agencies can offer one or all of the above. APPLY NOW to learn more.....

### GRAB YOUR MARTINI & CELEBRATE THIS NEW ROLE TEMPORARY RETAIL TRAVEL CONSULTANT (ONGOING) MELB (INNER SOUTH EAST) – TOP HOURLY RATE

Looking for security, yet flexibility? This boutique retail travel agency requires a strong retail travel consultant with Sabre & Tramad skills. This assignment begins 31 May and will be an ongoing assignment. With Monday to Friday full time hours, you will have a consistent weekly pay and the opportunity to retain your skill set. If you can start immediately and have the skill set mentioned, call AA Appointments today.

### YOU CAN AFFORD ALL THE LABELS NOW! CORPORATE TRAVEL CONSULTANTS PERTH (CITY) - SALARY PACKAGE TO \$80K (OTE)

Gain one of these high paying corporate roles and soon see your wardrobe encompass the likes of Prada and Gucci! Working on a sensational base plus commission structure, soon see why all the corporate consultants out there are joining this company and staying! Nowhere else will you be able to earn the salary you can earn here. Monday to Friday hours and ongoing career opportunities.

### PREFER THE POINTY END? CORPORATE CONSULTANTS

#### BRISBANE and GOLD COAST – SALARY PACKAGE TO \$60K +

Polished communicator? Have exceptional customer service skills? We have fantastic opportunities to join AWARD WINNING corporate agencies! You can take your pick! Enjoy working Monday to Friday and fantastic locations, close to restaurants and shopping. A min 2yrs international consulting experience and enthusiasm is essential. Make the jump into corporate & reap the rewards! Call today!

### ESCAPE TO THE HIGH SEAS WHOLESALE CRUISE CONSULTANTS BRISBANE CBD - \$40K- \$55K OTE

Have a passion for cruising? Working for this innovative company in their wholesale cruise department will open the door to many new and exciting opportunities. Along with earning fantastic \$, you will have access to unbelievable educationals, free holidays, massages and so much more. To start your new adventure you will need min 12 months consulting experience and a passion for cruising.



INNOVATION | INTERNATIONAL | CHALLENGE | OPPORTUNITY  
GROWTH | LEADERSHIP | INNOVATION | INTERNATIONAL | CHALLENGE  
OPPORTUNITY | GROWTH | LEADERSHIP | INNOVATION | INTERNATIONAL  
INTERNATIONAL | INTERNATIONAL | CHALLENGE | OPPORTUNITY



American Express Global Travel Services is dedicated to helping customers realise the greatest possible value from their investment in travel through increased cost savings, outstanding customer service and greater spend control. We are the world's largest online and offline travel management company, booking more transactions than all other agencies combined and working around the world, to meet each client's unique needs. We are currently looking for two outstanding candidates for the roles of Client Manager and Supplier Relations Manager.



## Client Manager – Large Market

### Sydney

Responsible for the retention and growth of large market business travel clients, you will be the overall owner of the client relationship and will drive the day-to-day management of the client's travel program including contract management, negotiation, reporting and advisory.

This is a fantastic opportunity if you are commercially astute with strong analytical skills and thrive on building strong relationships based on trust and guidance.

To be considered for this role you must have experience in a client management role within the travel industry, managing a portfolio of large market clients.

**To apply please visit [www.americanexpress.com.au/careers](http://www.americanexpress.com.au/careers) and enter ref 125839. For further information please contact Melissa Biki on (02) 9271 2313.**

## Supplier Relations Manager

### Sydney

Due to an internal promotion within Business Travel, a unique senior role has become available within the Supplier Relations team.

You will be responsible for developing and maintaining preferred relationships with strategic air, hotel and car suppliers within Australia for American Express Business Travel. You will also be responsible for driving negotiations and relationship strategies for a select number of high profile preferred suppliers.

You will be looking to create and drive strategies to achieve results and develop strong relationships with suppliers to achieve a win/win outcome. You will identify and provide thought leadership on trends and activities in the external market/industry and interpret financial information to identify profitability drivers and other factors impacting business performance.

This role will suit an experienced senior account manager with proven relationship and negotiation skills within a travel environment.

**To apply please visit [www.americanexpress.com.au/careers](http://www.americanexpress.com.au/careers) and enter ref 124527. For further information please contact Melissa Biki on (02) 9271 2313.**

