

ANNOUNCING

Avis and Budget as the Qantas Frequent Flyer exclusive car hire partners.



From 19th November the only car hire brands that can offer your customers Qantas Frequent Flyer points* are Avis and Budget!

*Customer must be a member of the Qantas Frequent Flyer program to earn points. Membership and points are subject to the Qantas Frequent Flyer program terms and conditions. A joining fee may apply. Visit qantas.com/cars for more information. Avis and Budget terms and conditions apply. Qantas Frequent Flyers can earn 3 points per dollar spent on time and kilometre charges (excluding GST, insurance and miscellaneous charges) within Australia, and 700 points per rental outside Australia. Quote the membership number when booking to earn points. Points are earned in accordance with Avis and Budget terms and conditions.



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*Flights to/from Australia are operated in conjunction with partner airlines.

Travel Daily AU

First with the news

Mon 01 Nov 10

Page 1

EDITORS: Bruce Piper and Guy Dundas
E-mail: info@traveldaily.com.au Ph: 1300 799 220

Reservations Manager, Sydney

- Wholesale Company
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AirAsia X to CHC

MALAYSIAN low-cost long haul carrier AirAsia X has confirmed plans to launch direct services to Christchurch from Kuala Lumpur, the carrier's first destination in New Zealand (*TD* breaking news).

The move has been mooted for some time (*TD* 20 Aug 08) but a start date is yet to be advised.

"Christchurch put up a great business case for why we should come south...we were impressed with the potential and the quality of tourism experiences available in the South Island," said AirAsia X ceo Azran Osman-Rani.

Bogus flight website alert

A WEBSITE promoting Qantas flights at a "guaranteed 50% off" - including return services to London for \$1049 - has been taken offline after a warning from the WA Consumer Protection office.

The cheaper-flights.com.au site falsely claimed to be "an Australian based flight agency", with heavy promotion of Qantas, Virgin Blue and Jetstar services, and QBE Travel Insurance - along with the bonus that tickets are issued to customers "before they make any form of payment".

"We have discovered that this site is operating out of Eastern Europe," said WA Commissioner for Consumer Protection Anne Driscoll, with the company also illegitimately using the ABN of Jetset Travelworld Group online subsidiary, Bestflights.

Consumer Protection warned the public not to reveal any bank or credit card details to the

scammers, adding that "if you deal with a licensed travel agent in Australia you have a higher level of protection through the Travel Compensation Fund".

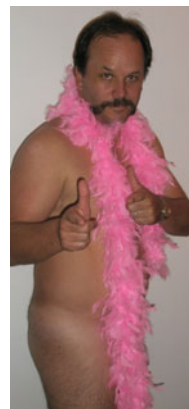
Grow those mo's!

TODAY we kick off our annual Movember competition, in which *TD* readers can win fantastic prizes through the growth of facial hair.

This year the comp is being sponsored by P&O World Cruises, with a grand prize of a 7 night *Arcadia* cruise, and another 12 runner-up prizes.

P&O World Cruises will take part in November this year with its *Oriana* superliner set to sport her own 20m-long moustache when she visits Australia this week.

The winners will be chosen by votes from *TD* readers - and to whet your appetite pictured above is last year's winner Jonathan "Captain Handlebar" Hickman from Travelscene on Crown in Wollongong - see p6.



QFFF car hire move

EFFECTIVE 19 Nov Avis and Budget will become the exclusive car hire partners of the Qantas Frequent Flyer scheme, with the move celebrated in a special full page at the start of today's *TD*.

To launch the pact members of the loyalty scheme can earn double points with Avis/Budget in Australia and NZ on car hire commencing from 01 Nov-17 Dec.

Club Med specials

CLUB Med is offering savings of up to 50% at its Asian resorts - incl school holidays; see back page.

THE FIRST EMPEROR CHINA'S ENTOMBED WARRIORS



Book your exhibition package today! Opens at the Art Gallery of NSW in Sydney Dec 2, 2010.



Holidays

qantasholidays.com.au/agents

Bumper issue today

Travel Daily today has six pages of news and photos, plus a special first full page from Avis/Budget and full pages:

- AA Appointments
- Consolidated Travel
- China Holidays
- Club Med



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Travel Daily AU

First with the news

Mon 01 Nov 10

Page 2

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10 GOOD REASONS TO VISIT NEW CALEDONIA

8 Exciting Nightlife

Nouméa offers exceptional nightlife for a South Pacific destination.

Aircalin
International Airline of New Caledonia

CLICK HERE FOR THE OTHER 9 REASONS

JQ/AA c'hare OK'd

JETSTAR has received approval from the US transport regulator to begin displaying the American Airlines code on domestic services in NZ (TD 14 Oct), immediately.

Authorisation has been permitted for a period of two years (until 29 Oct 2012), with the Dept of Transportation saying "this extra-bilateral authority is consistent with public interest."

QH QFFF bonus

QANTAS Holidays is offering 10,000 extra Frequent Flyer points for Qantas Frequent Flyers when booking UK and Europe earlybird packages, from now until 30 Nov.

The offer is valid on select dates from 01 Feb to 30 Sep - see qantasholidays.com.au/agents.

TRIP OF A LIFETIME

WIN Your Own Singapore Experience

Valued at S\$2000*



CLICK HERE FOR DETAILS

Gap plots Indigenous trips

ADVENTURE tour operator Gap Adventures has outlined plans to develop a local Indigenous tourism program as it sets out to re-establish product in Australia.

Speaking to *Travel Daily* last Fri, founder Bruce Poon Tip said one goal for Gap for the next 12 months was to develop "dialogue" within Indigenous communities about the potential of tourism.

Last week Poon Tip attended an Eco-Tourism summit in Noosa, where he gave several keynote addresses and met with Aboriginal community elders.

Screening boost

TRANSPORT minister Anthony Albanese has ordered that all inbound cargo originating from Dubai, Doha and Abu Dhabi must be screened using either X-ray or explosive trace detection systems before being sent onto a third country or destinations within Australia.

The move has been implemented following the detection of bombs in UPS and FedEx cargo on board a number of flights destined for the USA over the weekend.

Preliminary investigations found that the devices were in packages sent from Yemen, with intelligence personnel monitoring a suspected plot for some days.

The workshop reiterated to Poon Tip the potential that exists and what Indigenous tourism products are available and what's accessible.

He said Indigenous tourism was a "finicky" product which state and national tourism groups found it difficult to finessé "as they have their own agendas".

He said for the product to be a success it requires special attention and micro-management.

"Not to be critical of government, but it will require time, patience and working together to achieve the result."

Gap previously sold Australian trips through a local operator but Poon Tip said "re-wrapping" product is against the adventure company's business ethics.

"Australia has tourism assets that are so different and varied, but if you push everything you lack a point of difference," Poon Tip said.

"We're committed to relooking at Australia and want to see how we can do it," he said, flagging the potential for indigenous based tour options in Queensland, the Northern Territory, Western Australia and Victoria.

Poon Tip said Gap has the resources here to develop the program, but said "accessibility is everything."

He added that the potential future product would deliver a spin-off for domestic tourism.

Allure heads off

THE biggest cruise ship in the world, Royal Caribbean's *Allure of the Seas*, is currently en route from Finland to Florida after being handed over on Fri.

Today *Travel Daily TV* (which will report on location from *Allure* later this month) features a video of the beginning of her transatlantic voyage - see www.traveldaily.com.au.



Window Seat

MOUNTAINEERS and trekkers in Nepal will now be able to report home, send emails, watch YouTube videos and update their Facebook pages from the top of the world, with the launch of 3G internet services at the Mount Everest base camp last week.

The system was installed by Nepali communications provider Ncell, which debuted the facility by making the world's highest ever video call.

"This achievement is as mighty as the [5300m] altitude," said a company spokesperson.

LEBANON now boasts the world's biggest glass of wine - measuring 2.4m high x 1.65m - which was unveiled at a festival in Beirut as part of a campaign to promote local vineyards.

The gargantuan glass should go nicely as an accompaniment to help wash down other recent Lebanese world records including the world's biggest bowl of hommus and the world's biggest serve of tabouleh.

A MAID at London's Hyde Park Towers Hotel made the grisly discovery of the emaciated body of a man who had starved to death, after telling staff he didn't want to be disturbed.

The *Daily Mail* reports that 39-year-old Kieran Toman checked in at the 115-room Bayswater property on 09 Jul, and was discovered two weeks later after someone complained about an unpleasant smell from the room.

An inquest into the death last week heard that he had booked the room for five months and issued strict orders that staff not enter the room without permission.

The coroner recorded an open verdict, with the death not being treated as suspicious.

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Airline of
the Year 2009
TTG Travel Awards 2009

QATAR
AIRWAYS القطرية

Witches galore at VS



ABOVE: Some of the team at the Virgin Atlantic contact centre dressed up recently to celebrate Halloween and to raise funds for the office charity, Oasis.

The staff baked and made up scary lolly bags, raising \$100 for Oasis and having a great day.

Pictured from left are William Little, Yuni Campbell, Lynette Aslund, Vanessa Pelayiss, Tina Giannopolus, Anthony Chung, Felcia Attoh and Monica Mascara.

SA the 'Wow' state

SOUTH Australia Tourism Comm. and Qantas have partnered to offer one lucky traveller unlimited travel for 2, for 12 months to South Australia in a new comp.

The competition invites people to explore the diverse touring options available in the 'Wow' state (Wine, Outback and Wildlife) through a new website - see unlimitedflightstoaustralia.com.

Delta staff voice alliance support

OVER 3,000 staff at Delta Air Lines have pledged their support in favour of the proposed alliance with Virgin Blue Group to the US Department of Transportation.

In a letter submitted to the US regulator, DL's senior vp of govt affairs, Andrea Fischer Newman said the pact was "very important to Delta's efforts to maintain and expand services to Australia and the South Pacific region."

She said she hoped the backing of 3,003 DL employees, received in the last week, would help sway the governments decision.

The pre-written sample letter in its entirety said:

"As a Delta Air Lines employee, I am writing in support of Delta's proposal to expand service to Australia through an alliance with the Virgin Blue Group. The

Excite/Moneydirect

EXCITE Holidays has signed on with Moneydirect, integrating the payment system to expedite the processing period for travel agents when booking hotels through the wholesaler.

Skywest OK for RVT

PERTH-based Skywest Airlines has been granted approval to begin services to Ravensthorpe (TD 25 Oct), from 15 Nov.

XR will offer a Perth-Esperance-Ravensthorpe-Perth routing.

Chairman Jeff Chatfield said the carrier will soon also be looking to introduce new jet services to other regions of the country.

Downunder GM role

GOWAY Travel Experiences is seeking a new Toronto-based General Manager, Downunder who will report to the group's president and management board.

Applicants require in-depth knowledge of the South Pacific and product, see page 5 for info.

Intrepid additions

INTREPID Travel has launched its 2011 programs, including 12 new destinations and 195 new trips across the globe.

The new Intrepid destinations for 2011 are Lesotho, South Korea, Philippines, Norway, Sweden, Madagascar, Zimbabwe, Panama, Colombia, Israel & Palestine, Lebanon and Sumatra.

alliance will benefit Delta's employees by strengthening our airline's international route network, while providing more choices to our customers and increasing competition in the market.

When Delta launched its new service to Sydney last year, it became the first US airline to serve all six continents. However, Delta needs an Australian partner to fully compete in the US-Australia marketplace. A joint venture with the Virgin Blue Group would help ensure that Delta's new service between Los Angeles and Sydney succeeds.

Delta and Virgin Blue recently submitted additional information to the DOT demonstrating the consumer benefits of the proposed alliance. The partnership will also benefit Delta employees like me. I urge you to approve the alliance."

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*For full Terms and Conditions please see our website. Must book and deposit packages by 30 November 2010.

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4

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WIN TICKETS TO SEE 'THE AMERICAN'



To celebrate the release of George Clooney's new thriller 'The American', the **Italian Government Tourist Office** and

Universal Pictures are giving **Travel Daily** readers the chance to win 1 of 10 double passes to see the movie.

Shot in The Abruzzo Region of Italy, 'The American' is about an assassin, who is currently working on a commission to supply a beautiful and mysterious client with a custom-made weapon.

For your chance to win a double pass to see 'The American', simply email the correct answer to the question below to:

theamerican@traveldaily.com.au

Who is the director of 'The American'?

The first two correct entries received each day win!



Rail reference

THE government has released the Terms of Reference for its \$20m feasibility study into an east coast high speed rail network.

The study was promised during the federal election, with transport minister Anthony Albanese saying it will "build on previous work by determining the optimum alignment of a high speed rail network after taking into account the needs of potential users as well as possible engineering, planning and environmental challenges".

A formal reference group will be set up to ensure that the views of various stakeholders are taken into account, with the study to be conducted in two stages - the first finished by Jul 2011 and the second by the middle of 2012.

"As well as helping to build a more productive, prosperous and sustainable Australia, high speed rail has the potential to significantly cut travel times for commuters travelling between our capital cities like Sydney and regional centres such as Newcastle and Gosford," he said.

New NYC Hyatts

HYATT Hotels Corporation has announced signing franchise deals for two new build properties in Manhattan, New York City.

The 116-room Hyatt 48Lex will debut early next year in Midtown Manhattan, and the other 175-room Hyatt-branded property will open in Greenwich Village, near Union Square, in late 2011.

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Where TQ goes to shine



ABOVE: Daydream Island Resort & Spa recently welcomed Tourism Queensland's international directors to the tropical resort paradise as part of a Whitsundays familiarisation.

The team got up close with some inhabitants of the island's Living Reef, including bamboo sharks, sea cucumbers and starfish.

Pictured enjoying the Queensland sunshine, front row from left are TQ's: Kai Ostermann, Jane Nicholson, Andrew Parle, Tash Petrolati, Linda Zak, Emma Dixon, Racheal Klitscher, Suzy Bohan (Daydream Island), Andrew Sinclair, Katie Mills and Lim Mui Khim.

Back row: Wendy Harch, Graeme Manson, Steve Battle, Shana Pereira, Toshiaki Nishizawa and Luke McCaul.

New Tiger threads

FLIGHT attendants for Tiger Airways will shortly be promoting the carrier's 'Tiger Purrtection' travel insurance, after insurance company Chartis agreed to sponsor the carrier's new crew uniforms.

MD Crawford Rix said the new outfits "signal a new phase in Tiger's development" as the carrier evolves and enhances its product to meet the needs of customers and staff, and launches new flights from Avalon Airport.

JAL Cargo ditched

JAPAN Air Lines Cargo ended its all-cargo operations on Sat, as part of the JAL Group's restructuring move.

The oneworld alliance member will continue to offer cargo services on its passengers aircraft.



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All smiles at Magellan



THE Magellan Travel Group distributed \$1.6m in trading surpluses to members in 2009/10, with the details included in a comprehensive financial report presented during the group's recent third annual conference at the Henry Jones Art Hotel in Hobart last month.

The conference was themed 'Profiting in the new industry landscape' with presentations including panel discussions with tour and river cruise operators, and wholesalers speaking about how they add value for agents and consumers alike.

Over 90% of members were represented by 51 member delegates, with 34 delegates also attending from partner airlines, wholesalers and tour operators.

The Magellan figures also showed that operating costs as a percentage of trading surpluses had fallen 15%, with a further 8% drop forecast in the year ahead.

Magellan currently has 48 members across the country and is predicting expansion to 60 by the end of 2011, continuing the group's niche strategy to represent high-performing independent leisure agents and boutique corporates.

Magellan says this is paying dividends for the group's suppliers, with more than 60% of revenue for some preferred airlines in the premium cabins, and double digit growth to preferred partners in 2010.

As per the Magellan model, all incentives from suppliers are distributed amongst members.

The board also made special presentations to members who joined during Magellan's inaugural year in 2008, including (above) Dale McDaniel and Katherine D'Silva of Ellandale Travel with Kevin Dale, Trevor Jones, Andrew Macfarlane and Andrew Jones of Magellan Travel Group.

Brochures 'vital'

A SURVEY of AFTA members undertaken earlier this year in conjunction with the Council of Australian Tour Operators has found that four out of five agents believe printed brochures are either "very important" or "essential" in assisting with day to day sales.

But many want it both ways, with about 25% also saying that digital brochures and websites were also a key factor.

The research also offered a range of suggestions for wholesalers from AFTA members, including the removal of prices and contact details so clients cannot book direct, include more sightseeing options and the addition of rates for all seasons.

The full report is now available for download by clicking below.

[View brochure report](#)

Parkroyal openings

PAN Pacific Hotels Group has today reintroduced the Parkroyal hotel brand to Australia, with the re-opening of Parkroyal Darling Harbour and Parkroyal Parramatta.

PPHG will lift its Australian presence in Jan when it opens a third property, Pan Pacific Perth (formerly Sheraton Perth).

10% off Peregrine

PEREGRINE Adventures is offering an earlybird discount of 10% across close to its full range of product for 2011, made from today until 20 Dec, for travel before 30 Sep next year.

The deal applies to Africa, China, Europe, Japan, Central and South East Asia, Latin America, India/Himalaya, Middle East and Tassie.

Celebrity winner

CONGRATULATIONS to Michelle Alcorn from National Seniors Travel, who was the lucky winner of our Sonia Kruger celebrity interview competition on Friday.

Michelle has won a DVD copy of *Strictly Ballroom* plus a dancing lesson at the Sydney Dance Co.

BA back in black

BRITISH Airways has reported a pre-tax profit of £158m for the six months to 30 Sep - the first time it's shown a profit in two years.

Revenue increased 8.4% to £345m due to improved yields, with ceo Willie Walsh citing the airline's "concerted efforts to introduce permanent structural change" as a key contributor to the return to profitability.

"While positive, the economic environment continues to be subject to uncertainty," he added.



SINGAPORE AIRLINES



Singapore Airlines, one of the world's most respected travel brands, currently has an exciting opportunity for a highly motivated individual to join the Passenger Services team in Sydney.

Service Centre Officer (Customer Affairs)

Reporting to the South West Pacific Service Centre Supervisor, you will be responsible for handling customer feedback, and ensuring that all feedback received by the Company in Australia is responded to according to Company customer service guidelines.

Principal Accountabilities are:

- Respond to all customer feedback
- Investigation of feedback as required
- Coordinate service recovery processes
- Maintain Customer Affairs database
- Produce monthly reports

This position is full-time and the anticipated hours are 0830 to 1700, Monday to Friday. The position attracts a package including free and concessional travel and subsidised medical benefits.

Applications for the position closes on 05 November 2010.

To apply forward your application and CV to

Dejan_Eminagic@singaporeair.com.sg. All applications will be treated in strict confidence and only successful applicants will be contacted.

Goway
TRAVEL EXPERIENCES

GENERAL MANAGER

DOWNUNDER by Goway
Toronto – New Position

As North America's #1 wholesaler, tour operator and consolidator for the South Pacific we are looking to create a new position of General Manager, Downunder, to report to Goway's President and Management Board.

In October Goway was voted **Best Tour Operator – South Pacific** by the readers of USA's Recommend Magazine. Established for 40 years we have built a unique infrastructure, have next generation technology and are poised for serious growth. We are looking for a General Manager to be based in Toronto who has:

- ✓ A track record of leadership, bottom line business management and sales development
- ✓ Excellent communication, negotiation and presentation skills
- ✓ In depth knowledge of the South Pacific and product

We offer an uncapped compensation package, comprehensive benefits package, paid personal days, excellent career advancement and a strong social environment.

If you believe you can excel in this role, we invite you to bring your enthusiasm and experience to

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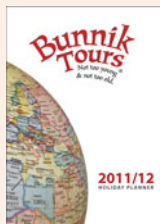
Brochures of the Week

WELCOME to *Brochures of the Week*, *Travel Daily's* Mon feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to brochures@traveldaily.com.au.



Contiki - Europe 2011/12

The 18-35s tour operator has featured six distinct travel styles in its new Europe brochure including Camping, Concept, Time Out Multi-Country, Time Out In-Depth Regional, and Winter tours. The brochure offers 83 tours ranging from four to 46 days with 1700 departures. Over half of the tour departures are already confirmed as definite to operate. New itineraries incl 10 day The Little Hopper; 12 day The Escape Camping tours; 9 day Greek Island Adventurer and five night Scandinavia and Russia Concept tour - www.contiki.com.au.



Bunnik Tours - Holiday Planner 2011/12

New tours are featured in the brochure that suit "not too young and not too old" Small Group Tours as well as a new Solo Traveller program. Bunnik Tours say they include the cost of airfares in their tours so that guests don't have to worry about matching tour dates and flights. Solo traveller tours visit exotic locations and have departures with like minded travellers. Brochures available via TIFs from today, or see www.bunniktours.com.au.



Israel Travel Centre - Israel 2010/11

The Wonders of the Region brochure offers tours and packages to The Holy Land and can cater to everyone including Pilgrims, archaeologists, eco-tourists, adventure seekers, health, spa and beach lovers. The Travel Centre said the "first of it's kind" brochure highlights Israel as a new exotic destination of growing popularity. For more information visit www.israeltravelcentre.com.au.



Tempo Holidays - Apartments and Self Catering 2011

Tempo's new brochure features what the wholesaler says is some of the best apartment accommodation options across Europe. Properties range from simple and comfortable to luxurious and located in Austria, Belgium, Britain, the Czech Republic, France, Germany, Hungary, Italy, Netherlands, Spain and Switzerland. See www.tempoholidays.com.



TRAVEL & TOURISM TRAINERS

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We are also looking for evening trainers (5pm – 8pm) who may work full-time/part-time in the industry.

One of Sydney's largest and most successful College's, located in the heart of the city, is seeking to employ motivated and dynamic professionals to join their Travel & Tourism department.

Requirements:

- Minimum of five years current industry experience
- TAA 40104 Certificate IV in Training and Assessment (completed or currently enrolled)
- Excellent communication and interpersonal skills
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- Proven assessment design and development skills

If this sounds like you, please email your resume asap to:
voc.education@gmail.com

Q400 Taronga livery

QANTASLINK has introduced a new Bombardier Q400 aircraft to the Dubbo route which features images of Taronga Western Plains Zoo animals (pictured below).

Wildlife depicted include giraffe and rhinoceros.



Shanghai exits Star

SHANGHAI Airlines yesterday terminated its relationship with Star Alliance, after the carrier's merger with China Eastern Airlines and move to join SkyTeam in 2011.

Codesharing services with Air New Zealand, ANA, Lufthansa and United have also been canned.

Newcastle Sebel

MIRVAC Hotels & Resorts has today opened its newest hotel, The Sebel Newcastle Beach, NSW, about two hours north of Sydney.

The 88-room property features beach views from room balconies, a gym, spa, steam room and the latest high-tech conveniences.

GROW A MO AND WIN A CRUISE



P&O Cruises World Cruising in conjunction with *Travel Daily* is supporting *Movember* this month and is urging the industry to take part in the charity event with great prizes to be won.

The competition coincides with a reunion of some of Australia's greatest cricketing legends, including Neil Harvey and Alan Davidson at *Movember* charity lunches onboard P&O Cruises UK's superliner Oriana in Sydney on November 4 and Brisbane on November 6.

The 69,000-tonne Oriana will be supporting *Movember* at the events by wearing her own spectacular 20-metre moustache below her bridge.

Guys can take part as a Mo' Bro by grabbing some friends and girls can help out as a Mo' Sis (see the website for more details).

Here's what you need to do:

1. Register your details at www.movember.com.au
2. Email your team name to pomocomp@traveldaily.com.au
3. Grow some impressive facial hair
4. Send in photos to feature on the *Travel Daily* website
5. Vote for your favourite mo
6. Win a fantastic 7 night Cruise on board P&O Cruises World Cruising's Arcadia ex Sydney to Fremantle; Cricketing memorabilia; cricket sets and gift packs

To kick-start this fabulous competition, the staff at Complete Cruise Solution have sent in their own fun mo photo (above) - however we are after the real thing - so get growing!

DID YOU KNOW?

For decades before the arrival of jumbo jets and mass air travel, P&O Cruises ships carried our Australian cricketers to and from the mother country, England, as they battled for the ashes.

Click here for competition full terms and conditions





Register with AA for a chance to win 2 VIP Tickets to the U2 360 Tour in Sydney on Mon 13 Dec 10

TIME TO GET SERIOUS ABOUT SALES
CORPORATE BUSINESS DEVELOPMENT MANAGER
SYDNEY – SALARY PACKAGE OTE \$100K+

This rapidly expanding corporate agency is now hotly pursued to tender for new business based on their award winning reputation, so a BDM here is skilled in creating & presenting professional Tender documents plus leveraging those existing relationships to gain entry in to new business opportunities. If you're a hunter by nature and love winning new clients from the competition this role is perfect for you.

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MELBOURNE – SALARY PACKAGE \$100K+

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EVERYONE WILL WANT TO SEE YOU
INDUSTRY SALES MANAGER
SYDNEY – SALARY PACKAGE TO \$80K

With this beautiful product in your briefcase every Agent will be happy to see you as you make your way around your territory.

As an experienced BDM on the road and having the proven results in increasing sales from your region, you will be joining a team that is driven to achieve great results and are passionate about their product. Continued growth is expected so now is an exciting time to join this international organization.

REVENUE MANAGEMENT JUST GOT EXCITING!
REVENUE PLANNING MANAGER
SYDNEY – SALARY PACKAGE TO \$100K

Play a critical part in the on going growth & profitability of this successful organization and have an impact on the team.

You'll be an experienced Revenue Manager who enjoys analyzing data and making the numbers perform better. Your strength in leadership will inspire your team and encourage an environment of team spirit and great fun. Your product is gorgeous and your benefits include discounted travel.

YOU KNOW WHERE ALL THE BEST PARTIES ARE
BUSINESS DEVELOPMENT MANAGER – EVENTS
SYDNEY & MELBOURNE – SALARY PACKAGES OTE \$100K+

Are you hungry for a high profile sales role where you can make use of your extensive network across the MICE market? Join the country's leading event management company in a BDM role that will elevate your career on to a bigger stage. If you can sell, know the Events market, love achieving targets and being rewarded for your success join a team of like-minded people and re-invigorate your sales career.

TAKE A LEADING BRAND AND MAKE IT BETTER
MARKETING MANAGER
SYDNEY OR BRISBANE – SALARY PACKAGE \$70K

This newly created role is within an expanding corporate agency so if you're experienced in Marketing you can really make this role your own. You'll have e-Commerce, PR and Branding experience and be happy working in a free-flowing, dynamic environment that requires your agility in juggling multiple activities and adapting to change quickly. An exciting new role for an energetic & ambitious marketer.

EUROPEAN TOUR OF DUTY
PRODUCT MANAGER
SYDNEY – SALARY PACKAGE TO \$75K

This highly successful tour company is looking for an energetic and experienced Product Manager to look after a large portfolio of product. You'll have first-hand knowledge of Europe and the Middle East having actual contracting experience with suppliers in this region, brochure production and solid understanding of the contracting cycle. An immediate start is available for the right person.

CUSTOMER SERVICE IN THE ONLINE WORLD
e-COMMERCE SUPPORT SPECIALIST
SYDNEY – ATTRACTIVE SALARY PACKAGE AVAILABLE

Are you skilled in providing operational support to end users in an online environment and have experience in a help-desk role? This new position will allow you to work within a global organization and in a role that liaises with multiple stakeholders across the business, as well as with clients. Significant knowledge of Amadeus products is preferred and you'll be happy working in a dynamic, multi-faceted role.

CONTACT AUSTRALIA'S MOST EXPERIENCED EXECUTIVE RECRUITMENT TEAM

Adriana D'Angelis
MANAGING DIRECTOR
Ph: 02 9231 1299

Linda Green
NSW & ACT
Ph: 02 9231 2825

Kate Dalrymple
OLD & NT
Ph: 07 3229 9600

Kathryn Heberton
VIC, SA, WA
Ph: 03 9670 2577

OR EMAIL YOUR APPLICATION TO executive@aaappointments.com.au

FOR MORE GREAT EXECUTIVE VACANCIES VISIT OUR WEBSITE www.aaappointments.com

"A GREAT WAY TO FLY"
Sell & Reap the Rewards

Simply issue Singapore Airlines tickets with Consolidated Travel between 15 October-15 November 2010 and you could be Reaping the Rewards!

1st Prize: The Top producing Agency will win 2 return Business Class tickets Europe*



2nd Prize: 2 return Economy Class tickets to Europe*

\$30 David Jones voucher awarded for every return Economy class ticket*

\$50 David Jones voucher awarded for every return Business/First class ticket*

***Conditions:** Valid for tickets issued by Consolidated Travel or via Quikticket between 15 October –15 November 2010 on 100% SQ itineraries to Europe, Japan, Western Asia & Africa (including Earlybird fares) plated to SQ (618) ticket stock on the Consolidated Travel IATA only. Voucher eligibility will be restricted to a minimum sell of 4 tickets during the promotion. Child, Infant, Group Sales, Cancelled or Refunded tickets are not eligible. Consolidated Travel and Singapore Airlines reserve the right to alter or withdraw the promotion at any time. Vouchers will be capped & prize winning tickets do not include taxes or surcharges. Vouchers will be distributed upon completion of the promotion & claims will only be accepted by COB 22 November 2010.

To receive your vouchers, please complete the details below & fax OR email to the Consolidated Travel Sales Team by Monday 22 November 2010.

Agency Name: _____

Consultant: _____

Ticket Numbers: _____

Claim Date: _____

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Facsimile: 03 9663 2095

Sydney

Telephone: 02 9394 1402
Facsimile: 02 9247 7907

Brisbane

Telephone: 07 3334 2000
Facsimile: 07 3221 3771

Adelaide

Telephone: 08 8203 8001
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Telephone: 08 9442 6000
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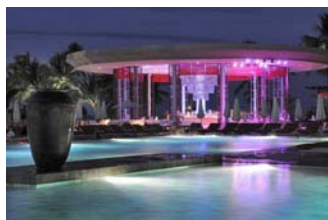
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Supervised activities
and childcare
for the little ones



CLUB MED BALI NUSA DUA

6 night-all inclusive package
Flights with Garuda, Jetstar or Virgin Blue

	Adult (+12)	Child (4-11)
From Sydney	\$2081	\$1394
From Perth	\$1760	\$1144
From Brisbane	\$1976	\$1557
From Melbourne	\$2081	\$1394



CLUB MED CHERATING BEACH

6 night-all inclusive package
Flights with Malaysia Airline

	Adult (+12)	Child (4-11)
From Sydney	\$1665	\$1241
From Perth	\$1748	\$1218
From Brisbane	\$1665	\$1241
From Melbourne	\$1665	\$1241



CLUB MED PHUKET

6 night-all inclusive package
Flights with Thai Airways

	Adult (+12)	Child (4-11)
From Sydney	\$1974	\$1388
From Perth	\$1807	\$1239
From Brisbane	\$1974	\$1388
From Melbourne	\$1974	\$1388



CLUB MED BINTAN ISLAND

6 night-all inclusive package
Flights with Singapore Airline

	Adult (+12)	Child (4-11)
From Sydney	\$2062	\$1455
From Perth	\$1804	\$1255
From Brisbane	\$2062	\$1455
From Melbourne	\$2062	\$1455

Sydney Trade: 02 8584 630.

Trade in other areas: 1 800 801 823

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*Offer valid for Australian residents. Offer valid for all ages. Min 6 night consecutive stay at Club Med is required. For sale from 24 October until 14 November. Travel dates: 24 Oct 10 - 30 Apr 11. Black out dates: 25 Dec 10 - 01 Jan 11 (for Cherating, Bali and Bintan, a 'Save 30%' offer applies; for Phuket and Kani: no discount), 02 Feb 11 - 09 Feb 11 (all villages: no discount). Further black out dates may apply. Prices based on Superior Twin Share Accommodation, except Kani based on a Lagoon Suite (see prices on the website www.clubmed.com.au). Flight with MH L Class for Cherating, with SQ Q Class from Adelaide and TG W Class from Perth, Sydney, Brisbane and Melbourne for Phuket, with SQ Q Class for Kani, with SQ Q Class for Bintan Island, with GA N Class from Sydney, Melbourne and Perth, with DJ from Brisbane for Bali. Departure date: 3 March 11 for Cherating, 5 March 11 for Phuket, 1 March 11 for Bintan, 7 March 11 from Sydney, 09 March from Melbourne, 10 March 11 from Perth and 1 March 11 from Brisbane for Bali. Offer valid for new bookings only. Offer valid for all room types. Offer subject to availability and may change without notice. Open bar and snacking service within bar opening hours, excludes some premium alcoholic brands. Baby Welcome Package at selected resorts and subject to availability. Compulsory Club Med membership fee is included in price and valid for 1 year at time of booking. Not valid for Group travel. Not valid in conjunction with any other offer. Available at selected resorts and at extra cost: Room upgrade to Deluxe or Suite, Baby Club Med (4-23 months) and Petit Club Med (2-3 Years) in selected resorts, Massage and Spa Treatments. For full terms and conditions, please contact Club Med. Taxes are included but are subject to change due to currency fluctuations and fuel surcharges.

Date of Issue: 25 October 2010