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Travel Daily AU

First with the news

Tue 05 Oct 10

Page 1

EDITORS: Bruce Piper and Guy Dundas
E-mail: info@traveldaily.com.au Ph: 1300 799 220

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Jetstar Tas boost

JETSTAR yesterday announced a fifth daily Melbourne-Hobart and a third daily Sydney-Hobart flight effective Dec (*TD* breaking news), with the move boosting the carrier's Tas capacity by 30%.

The move comes as Hobart Airport confirmed a new "long term growth partnership with the Qantas Group".

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More DJ cancellations

VIRGIN Blue's IT woes are continuing, with the carrier today warning passengers travelling this week of "unavoidable changes to the usual levels of service" as it reinstates the reservation system which crashed on Sun 26 Sep, causing major chaos.

Web and mobile check-in, self-check kiosks and lounge check-in will be unavailable from 8pm

New Travelport API

GDS provider Travelport has unveiled a new 'Universal API', which it says will enable the travel industry to aggregate content from multiple services via a single interface.

The "industry first" solution will allow third party developers to access content such as GDS, low-cost carrier, high speed rail and merchandising in a uniform manner, meaning that travel software and websites can be deployed faster and more reliably.

Customers will also benefit from a "seamless booking experience" via the use of the Travelport Universal Record - described as a 'Super PNR' - combining data for all segments regardless of content source.

The Universal API is the basis of Travelport's new Universal Desktop, which the company confirmed today is currently under testing at Flight Centre.

Mega issue today

Travel Daily today has eight pages of news and photos, plus full pages from:

- TMS Asia Pacific
- AA Appointments
- Voyages Hotels & Resorts
- Air New Zealand

tonight until 5am on Thu, and all bookings will also be suspended, both online and via phone.

Virgin Blue has cancelled 16 flights tomorrow, and all services between 10pm tonight and 5am on Thu will operate as point-to-point, meaning baggage will have to be collected and re-checked for connecting flights.

The carrier said that extra staff would be on hand at airport counters, with travellers advised to arrive at the airport two hours before departure for domestic flights, or three hours for international - but not earlier.

Uluru bargain

VOYAGES Ayers Rock Resort is offering a three night package from \$347 per person, allowing visitors to experience over 65 tours and attractions - see p11.

Air NZ jobs

AIR New Zealand is today recruiting for corporate account managers in Melbourne and Sydney to manage the carrier's relationships with TMCs and SMEs. Details on page 12 of *TD* today.

JTG refinances

JETSET Travelworld Group this morning announced the successful refinancing of the "Stella Debt" it assumed as part of its merger with Stella last week.

The new \$82m loan facility has been arranged "on more favourable pricing terms, and for a longer maturity, than the existing debt facilities," JTG said.

CFO Elizabeth Gaines said JTG is planning to integrate all of the company's transaction banking facilities with Westpac "to create efficiencies across the Group".



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Travel Daily_{AU}

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Page 2

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NBTA appoints local head

PEAK corporate travel group the National Business Travel Association (NBTA) has appointed Mark Rizzuto to the newly created role of Managing Director for Asia Pacific and Australia/NZ.

US-based NBTA merged with the Australasian Business Travel Association (ABTA) in 2007 and has about 300 local members comprising major corporates, suppliers and TMCs.

Globally the organisation has more than 4000 members in 30

QF WA acquisition

QANTAS is set to purchase Western Australian mining charter operator Network Aviation, according to a report in today's *Financial Review*.

The deal is believed to be worth around \$30 million, with Network operating a fleet of three F100 jets and six Embraer Brasilia aircraft.

Network Aviation was established in 1988 and operates charter flights from Perth domestic airport to a range of WA regions including the Pilbara, Kimberley, Goldfields and Midwest.

If Qantas takes over Network this would allow it to coordinate the fly-in, fly-out resource flights with its inbound services from the eastern states.

countries who collectively manage over US\$430m of global business travel and meetings expenditures annually.

NBTA said Rizzuto's role had been created as part of the organisation's transition to the Global Business Travel Association (TD 11 Aug) which will be completed next year.

Rizzuto is well known to the Australian travel industry, having previously held positions with Travelport, Sabre Pacific, the WA Tourism Commission and Qantas.

NBTA executive director, Michael McCormick, said as well as leading NBTA's operations in Australasia, Rizzuto would be tasked with "the development of the association's strategy in key Asian markets".

MEANWHILE NBTA has also released its 'Annual Sentiment Report' which reveals that 72% of corporate travel managers believe the business travel industry is in better shape than a year ago.

Express reinstated

THE Travel Compensation Fund has reinstated the participation of *Express Touring* Pty Ltd of Pyrmont NSW (ABN 25 117 473 373), after the agency was non-voluntarily terminated from the fund late last month (TD 25 Sep).

Window Seat

A SHINY new tower in Las Vegas is reportedly causing potential grief for sunbathers as it generates a concentrated beam of sunlight across the property's pool deck.

The reflection is from the windows of the glossy high-rise Vdara hotel, which was opened by MGM Resorts in Dec.

Local media are referring to the beam as the "death ray," but MGM describes it as a "solar convergence phenomenon".

According to some guests the concentrated sunlight is at times hot enough to melt plastic.

MGM has reportedly installed solar film over 3000 windows on the hotel in an attempt to mitigate the problem.

RUSSIAN company Orbital Technologies has announced plans for a new four-room "guest house in space" which could be offering orbital accom by 2016.

The Moscow-based firm said wealthy astronauts would transfer to the property on a Soyuz shuttle, with guests staying at the luxury space accommodation also able to enjoy space meals pre-prepared by celebrity chefs.

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Page 3

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World's Best
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Skytrax World Airline Awards 2010

QATAR
AIRWAYS القطرية

Travel Daily AU First with the news on location with Rail Europe



Today's issue of TD is coming from our Roving Reporter, Michael Williams, as he arrives in Paris, on the Rail Europe Educational.

THE Roving Reporter roves so well because he is equipped with the Swiss Rail Pass.

This pass is probably the easiest ever to use.

It is virtually foolproof because it can be used for any form of public transport in Switzerland, from the shortest trips to cross country.

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Premiere Class seats mean a more comfortable ride because of where the premiere carriages are located on the train, with less noise and movement than second class, and also more seating options and space, as second class often fills up quite quickly.

For more from the family, see Michael's blog at:
railtrip.traveldaily.com.au
and follow Michael's journey on Twitter by clicking here:
www.twitter.com/travel_daily

Europe updates

IT'S been a busy night for the Department of Foreign Affairs and Trade, which has updated its travel advice for 38 European countries to reflect a Travel Alert issued by the US government warning US citizens of the potential for terrorist attacks in Europe.

The US update highlighted "the potential for terrorists to attack public transportation systems and other tourist infrastructure in European countries".

However DFAT has not changed the overall level of its travel advice for any of the countries, and major US airlines say they haven't yet seen any impact on flights and schedules.

Webjet up 24%

WEBJET says it's growing at about three times the rate of the underlying market, with its Jul-Sep total transaction value totalling about \$149m - up 24% on last year's \$120m figure.

On an annualised basis that puts the firm on track for almost \$600m in turnover.

MD David Clarke said that because average booking values this year are essentially the same as in 2009, "virtually all of this income is in unit numbers and reflects Webjet's increasing market footprint".

Agents get an Eiffel of Paris



ABOVE: Agents from the Rail Europe Mega Famil (*left*) spent time at the top of the Galeries Lafayette in Paris last week.

This excursion gave the group time to go shopping and also see the most popular landmark in France, the Eiffel Tower with the dome of Le Invalides also in the background.

Pictured here, back row *from left* are: Richard Leonard, Eurail; Stefan Kaczmar, Flight Centre Beaumont St; Andrew Lamb, QBT; Emma Price, TSAX Batemans Bay;

and Susanne Peltonen, Travel.com.au; and Paola Casolari, Galeries Lafayette.

Front row: Michael Williams, *Travel Daily* Roving Reporter; and Sally Bonython, Flight Centre Burnside SA.

Hardman to Value

VALUE Tours has appointed Jenny Hardman to the position of Head of Product & Marketing.

Hardman most recently held the role of National Marketing Manager of Contiki Holidays in Australia.

9 Day Stargazer's Spectacular New Zealand 12 June 2011

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Raptured by the GNTO



GERMANY Tourism hosted a special workshop last month to showcase its product to over 140 wholesalers and travel agents from around the world, who were unable to attend the Travel Mart in Apr due to the volcanic ash cloud over Europe.

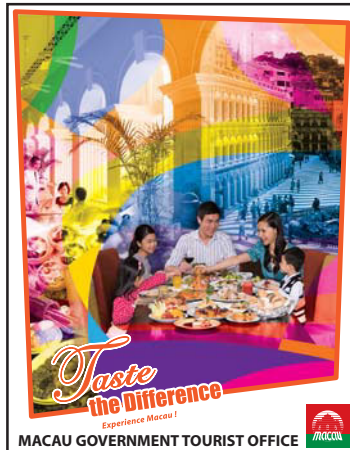
The day and a half event, hosted in Frankfurt, allowed attendees to participate in workshops and listen in on seminars on upcoming themes and events in Germany.

Pictured at the Senchenberg Museum of Natural History among the dinosaurs where a dinner was held from left are: Armin Brysch, chief financial officer, German National Tourist Board; Maïke Bates, GNTO Australia; and Justine Lally, APT.

Wicked Christmas

The Sofitel Brisbane Central is offering a Wicked Show and See package including accom and two 'A' Reserve tickets to the show priced from \$220ppts.

Other Accor properties offering the deal include Novotel Brisbane, Mercure Brisbane, and Hotel Ibis - see accorhotels.com.au/Brisbane.



DFAT on Ecuador

THE Dept of Foreign Affairs & Trade has increased its overall level of advice for travellers to Ecuador to 'Reconsider your need to travel' as a result of last week's political violence (*TD Fri*), causing "civil unrest, the risk of crime, and the general threat of domestic terrorism".

The civil unrest follows widespread strikes and protests by police in the country.

Bridgeclimbs' 12 yr

BRIDGECLIMB Sydney celebrated its 12th anniversary on 01 Oct, having hosted 2.5 million guests on the bridge from 137 nations.

Evergreen adds Egypt program

SCENIC Tours Group's Evergreen Tours brand has launched an all new touring program to Egypt and Jordan, boosting the company's portfolio of destinations to six.

General manager Angus Crichton told *TD* the addition of the brochure is a result of demand from past passengers and travel agents wanting more product from the premium tour operator.

The four escorted tours vary in length from a seven-day Treasures of Jordan tour to a 19-day Grand Tour of Egypt & Jordan itinerary, running from May 2011 to May '12.

Crichton said a stand out feature is the inclusion of the Mena House Oberoi near Cairo, which sits in the shadows of the pyramids.

"Unlike some rival tour

Garuda pre seating

GARUDA Airlines says it can now pre seat and confirm pax seat allocation on most flights.

Executive class can be confirmed at time of booking and Economy class at the time of ticketing.

To make requests, agents are asked to email their relevant Garuda sales office with PNR or Pax name/flight/date.

operators, we actually put our guests at the pyramids, which avoids the hassle of negotiating the infamous Cairo traffic," he said.

The all escorted program also includes a four-day Nile cruise onboard the five-star *ms Hamees* (the only operator in Australia to use the vessel, according to Evergreen), Egyptologist Tour Directors "to give a local flavour", and all tipping and gratuities.

Early bird savings of up to \$1K per couple are available when booked and deposited by 31 Mar, on top of airfare early bird deals with Singapore Airlines (priced from \$1,295 to Cairo), and early full payment savings.

The new brochure is available from TIFS, or phone 1300 364 414.



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Virgin/Etihad codeshare begins

VIRGIN Blue Group has started placing the airline code of its long haul int'l subsidiary V Australia (VA) on Etihad Airways' flights operating between Australia and Abu Dhabi, as flagged by *Travel*

Daily last week (*TD* Fri).

According to GDS displays, the VA codeshare applies to Etihad's services between Sydney-Abu Dhabi, Melbourne-Abu Dhabi, and Brisbane-Singapore-Abu Dhabi, effective immediately.

Etihad will in turn place its code on VA flights between Sydney and Abu Dhabi, from 24 Feb 2011.

Aside from the UAE capital city, V Australia is now listing Dublin, Frankfurt, Geneva, Istanbul, London, Manchester, Milan, Moscow, Munich and Paris as destinations on its website.

Guests booking VA flights online are being advised that services on Etihad routes are "subject to regulatory approval."

MEANWHILE, the International Air Services Commission has today confirmed an application from Pacific Blue which would allow Etihad to codeshare on its services from Australia to both Auckland and Christchurch (*TD* breaking news).

VA has also formally applied to the IASC for capacity on routes to France, Greece, India, the UAE, Thailand and Bangladesh, as revealed by *TD* on 03 Sep.

Nothing like Tassie

TOURISM Australia is promoting the 'Apple Isle' over a two-week campaign dubbed 'There's Nothing Like... Discovering Tasmania's Hidden Secrets with Travelpoint Holidays', as part of a joint campaign with the AOT wholesaler.

The promo runs until 17 Oct and features accom offers, self drive and walking holiday packages.

Kumuka Asia brox

KUMUKA Worldwide has rolled out its Asia 2011-12 brochure, featuring 102 tours across the region, including the new 35-day South East Asian Circuit, that visits Thailand, Laos, Vietnam and Cambodia - kumuka.com/agents.

EY cooks up a Noma storm

THE 2010 Crave Sydney International Food Festival officially kicked-off at Sydney Opera House's Concert Hall last Fri night, with a presentation led by head chef at the award-winning Noma Restaurant in Copenhagen, René Redzepi.

The Danish Wunderkind, who recently took out the number one spot on the world's 50 best restaurants list, shared his philosophies on new Nordic cuisine typified by inventiveness.

Etihad Airways is again the major sponsor of the annual culinary event, with a special World Chef showcase taking place this weekend at Star City's ballroom - for further info and booking details for the show, see cravesydneyfoodfestival.com.au.

"We are excited to be able to fly some of the world's most

inspiring chefs to Sydney for the festival once again", Etihad Airways marketing executive, Nathan Roxburgh told *TD*.

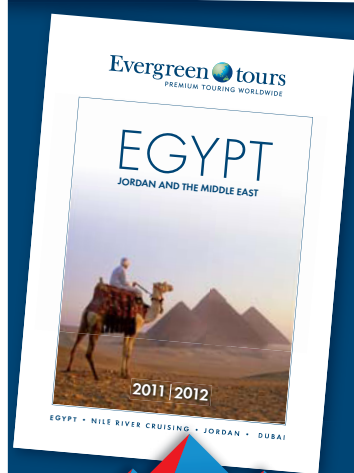
And to celebrate the month-long festival, Etihad Airways is offering special airfares to the food capitals of the world, including Istanbul from \$1,795 and Milan from \$1,802.

Ashley Gray of LEK and Nathan Roxburgh from Etihad Airways are pictured *above* with chef extraordinaire, René Redzepi, holding his latest book: *Noma: Time & Place in Nordic Cuisine* (Phaidon Press) at the Sydney Opera House.



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AFTA UPDATE

the latest insights from AFTA's Chief Executive,
Jayson Westbury



WE ARE into the fourth quarter for 2010 and it already feels like it is going to be a very busy couple of months as we head towards Christmas.

Yes, there is about 80 days till Christmas and I hope for all in the leisure travel area, a busy holiday booking period ahead. With the USD holding in the mid \$0.90's mark, this should be a solid encouragement for consumers to consider making this Christmas a "White" one. Or at least taking a holiday.

However, reports today of another interest rate rise could dampen their spirit. Also, the latest reports of travel warnings for Europe out of the United States are not helpful for the minds of the travelling public. I note that the Australian Smartraveller website has updated its travel advice for countries in Europe overnight, and this is certainly something to watch.

It's pleasing to see that the Commonwealth Games got off to a fantastic start with an amazing opening ceremony and of course, no reports of problems. As for the other two big games played over the weekend; that depends on who you were backing and while the Saints may have come marching in at the NRL Sydney Grand Finals, they were left pondering at the re run of the AFL Melbourne Grand Final. Never mind, there is always next year.

On the political front things start to heat up this week. AFTA is meeting with the new Minister Assisting the Minister on Tourism Senator the Hon Nick Sherry and will also be meeting with the new Shadow Tourism Minister the Hon Bob Baldwin. Both these meetings are important as these two men have not had any specific dealings with the travel industry issues in the previous parliament, so it is good that these relationships will start from this week.

Interestingly, and while the matter was not of the utmost importance, the first vote in the lower house (The House of Representatives) was not won by the government. This shows that every matter brought before the house and every bit of legislation in this new parliament is going to be a battle each time. Parliament has just two more sitting weeks before the end of the year and this will present some interesting debates as we all learn a new way of getting things done in Canberra.



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Andrew@worldaviation.com.au no later than 6th Oct 2010
Please include CV and application letter.

Only successful applicants will be contacted.

DescaradA is cool

DESCARADA Luxury Charters has announced it has invested \$40,000 to install Cruisair Air-conditioning units to all four of its cabins, in time for summer.

The onboard lounge already has air-conditioning in place.

WA travel scam warning

THE Western Australian Department of Consumer Protection has reiterated a warning about an overseas group which is targeting consumers with a travel scratch lottery scam.

5000 letters containing "fake business travel brochures and bogus scratch cards" have been intercepted by Australia Post in Perth, with one victim having reported losing more than \$50,000 to the group posing as Malaysian-based EverMAS Tourism Group.

The letters include a glossy travel brochure and purport to be offering prizes of US\$130,000 in celebration of the fake company's 30 year anniversary - with

QF to boost A380s

QANTAS has loaded expanded A380 services between Sydney and London, Melbourne and Los Angeles and Melbourne and London into travel agent GDS, as it prepares for the delivery of its next batch of superjumbos.

The first boost, announced earlier this year during Australian Tourism Exchange (TD 07 Jun), will see Sydney-London Heathrow flights via Singapore move to daily effective 16 Jan 2011, increasing from the current five flights per week.

And from 01 Mar Melbourne will see a significant increase in A380 capacity, with MEL-LAX doubling to six A380 flights per week, operating every day except Tue.

Later that month Melbourne flights to London via Singapore will also be boosted from the current twice per week to a daily A380 operation.

Interestingly, Qantas is the only A380 operator to have the superjumbos flying from more than one base.

Trip Oct specials

THE bonus offers in Qantas Holidays' and Viva! Holidays' Trip loyalty scheme (TD Fri) are valid for bookings made during Oct.

winners requested to transfer "processing fees" worth several thousand dollars to a Malaysian address.

The serial numbers on the scratch cards are identical, meaning there are lots of 'winners' who are also asked to provide copies of their passports, birth certificates and driver's licence - also leaving them wide open to identity theft.

WA ScamNet is working with the ACCC to try to track down the scammers, with a similar version of the fraud seen across Asia under the name Aviatstravel.com.

WIN AN ANOMIA BOARD GAME



Travel Daily has teamed up with Eureka Concepts this week and is giving away 5 lucky readers the chance to win an Anomia board game.

Valued at almost \$30, Anomia turns common knowledge into over the top fun! It is a great game to take on holidays and it doesn't take up much packing space. It's virtually impossible to play this and not have at least one good belly laugh!

To win this great board game, simply be the first person to email the correct answer to the question below to:

anomiacomp@traveldaily.com.au

What does Anomia mean?

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It's dirty work in Rotorua



ABOVE: Air New Zealand and Destination Rotorua hosted a group of wholesalers to Rotorua on a famil recently.

The wholesalers experienced the direct Sydney to Rotorua service on Air NZ and were lucky enough to mask their bodies at the Geothermal muds and waters at Hells Gate.

Pictured above looking mighty

India Games advice

DFAT has issued a new travel advisory for the Commonwealth Games in India, advising travellers that 'live' broadcast screens in New Delhi telecasting events have a "lower level of security" than at other Games venues.

USA flights for \$958

UNITED Airlines has released new sale fares on its trans-Pacific flights, priced from \$958 return (ex MEL), for bookings made by 26 Oct, for travel until 30 Nov.

Economy class return fares to Los Angeles are also available from SYD for \$978.

UA also has deals on fares to San Francisco and New York.

Andalucia special

TEMPO Holidays is offering a five day Magical Andalucia coach tour priced from \$747ppts, on sale and for travel until 31 Mar 2012, departing from Madrid.

The Spanish package incl four nights accom, coach transport, tour escort, sightseeing as per itinerary, entrance fees and some meals - www.tempoholidays.com.

Hilton Sth America

HILTON Worldwide has confirmed that it will open seven new properties in South America over the next 12 months starting in Mar 2011.

The properties include the Hilton Garden Inn Santiago, and Hilton Bogota, Colombia (by Mar), The Panamera, A Waldorf Astoria Hotel, Panama (by May); while the Hilton Panama, Panama, and Hilton Iguazu Resort, Argentina the Hilton Ushuaia, Argentina and Hilton Lima Miraflores, Peru are all to launch in the future.

Peregrine earlybirds

PEREGRINE is offering earlybird discounts of 10% on its 2011 Europe bookings made from 01 Oct to 10 Dec, for travel in 2011.

The brochure offers tours in Eastern and Western Europe, including France, Turkey, Poland, Italy, Greece and Czech Republic - see peregrineadventures.com.

VX to Orlando X 2

CALIFORNIA-based low cost carrier Virgin America has added flights between Los Angeles and San Francisco to Orlando, Florida, effective 06 Oct.

Bentours extends

BENTOURS has announced an extension to its Antarctic special offer of savings up to \$2,621pp, now until 31 Oct.

The Quest for the Antarctic Circle is now priced from \$6553pp, from Dec-Feb - bentours.com.au.

Movenpick addition

MOVENPICK Hotels and Resorts has opened its third UAE property, the ibn Battuta Gate Dubai.

The 396 rooms and suite hotel offers three dedicated floors to business travellers and three way interconnecting rooms available for families.



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UA/CO merged

UNITED Continental Holdings, formerly UAL Corporation, is now the parent company of subsidiaries Continental Airlines and United Airlines, after the merger of the carriers was completed last Fri.

OZ Planner app.

TOURISM Australia has released an iPhone application designed to assist travellers with planning their holiday.

The OZ Planner app. lets users search hotels, sights, events, car hire, tours, tourist info and more.

There's also a free 'Go Ashes' guide to the Vodafone Ashes Series 2010/11 series - for more info go to iTunes.



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- Good command of the English language.
- Positive attitude.

Working hours are 8.30 – 5.00pm Monday to Friday.

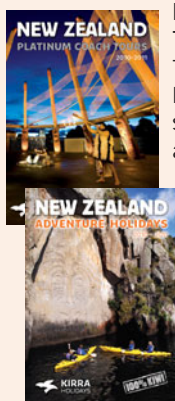
To apply, please email romy@elalaus.com.au or written application to: Mr R Leibler, Director, Astjet Services Pty Ltd, Level 5, 606 St Kilda Road, Melbourne Vic 3004, Australia

Hahn comp winner

THE Fri winner of last week's Hahn Air mini-competition which featured exclusively in *Travel Daily* last week was Toni Pope from Phil Hoffmann Travel Glenelg, South Australia.

Brochures of the Week

WELCOME to *Brochures of the Week*, *Travel Daily's* Mon feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to brochures@traveldaily.com.au.



Kirra Holidays - New Zealand Platinum Coach Tours 2010/11

This 8 page brochure offers limited departures on Kirra's premium coach tour series for the summer season. The tours offer 4-5 star hotels, sightseeing activities and an overnight cruise on *Ipipiri* in the Bay of Islands, Tranz Alpine Train journey, Queenstown lake cruises, & Kirra Select options.

New Zealand Adventure Holidays 2010/11

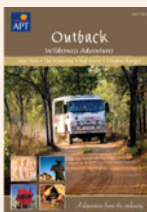
This 32 page adventure program offers over 60 activities for guests spending one afternoon or up to a whole week. New for this year are 24 products including kayaking, rafting, tramping and cycling among a range of other activities. Contact TIFS for a copy of the brochures.



Adventure World - Greece, Turkey and Croatia

This new brochure for 2010/11 features tailor made journeys for unique travel in Greece, Turkey and Croatia. 15 new packages are on offer, including an eight night Greek Island Hopping package, 15 night overland coach tour from Greece to Dalmatia, 10 night Authentic Adventure Turkey and 10 night Croatia Highlights and Adriatic Cruise. Brochures

are available through TIFS or adventureworld.com.au/brochures.



APT - Outback Wilderness Adventures 2011/12

This brochure offers small group 4WD experiences in the Kimberley, Cape York, and Lake Eyre from Mar 2011 to Oct 2012, with tours ranging from 7 to 15 days for a maximum of 24 pax. It also offers 'Super Deals' with savings up to \$600/couple for bookings made by 28 Feb 2011. For more information visit www.aptgroup.travel.



SkiJapan.com - Winter 2010/11

This new brochure offers ski packages in Hokkaido and Honshu over the coming Japan winter season. Properties featured include Yuki Yama, Powder Cottage, Shirokuma, Hirafu Lodge, Yukisawa, Yotei Cottage and Kamakura. For more details contact [SkiJapan.com](http://www.skijapan.com) on 1300 137 411, or visit their website www.skijapan.com.



Coral Seas - Weddings, Honeymoons & Romance

This program showcases some of the most romantic resorts that can provide couples with a stress free and intimate holiday experience. It features 30 romance specific packages in Fiji, Vanuatu, the Cook Islands, New Caledonia, Tahiti, Samoa, Tonga, Niue and Norfolk Island. Packages can also be tailored. Visit www.coralseas.com.au/brochures.



Hurtigruten - Norwegian Coastal Voyages 2011

This 100 page brochure offers 13 itineraries, visiting 34 ports throughout Scandinavia. Highlighted are traditional classic voyages, themed voyages & niche cruising. Earlybird savings of up to 15% are also offered on select voyages and departures. For more information visit www.discovertheworld.com.au.

Tailor Your Ultimate Tassie Trip



Qantas Holidays, in conjunction with Tourism Tasmania, are giving you the chance to uncover some of Tasmania's best kept secrets with the release of the Qantas Holidays 2011 Tasmania Brochure.

Simply use the brochure to create your ultimate Tassie itinerary to the value of \$5,000. The lucky travel consultant with the most creative response will have their dream converted into reality with Qantas Holidays, up to the value of \$5,000! Include accommodation, transport, tours and total itinerary cost using the prices from the new 2011 brochure! The most creative title for the itinerary entry using 10 words or less each week during the promotion will receive a \$100 Qantas Holidays voucher and a delicious Tasmanian treat!

Email your answer to: qhcomp@traveldaily.com.au

To view the Qantas Holidays 2011 Tasmania Brochure, click here.

Click here to view Terms & Conditions and see some sample itineraries!

Promotion commences 1 October 2010 and ends 31 October 2010.

*TERMS & CONDITIONS: Promotion is only open to Australian residents who are employed as travel consultants by an IATA-approved travel agent that sells products offered by Qantas Holidays Limited, and are not Flight Centre Limited employees. Please refer to the full terms and conditions.

Qantas Holidays Limited ABN 24 003 836 459. Licence No. NSW - 2TA 003 004, VIC - 31288, QLD - TAG 740, SA - TTA 48 116, WA - 9TA 510



Daydream DBB deal AA seeks LAX/PVG

DAYDREAM Island Resort & Spa is offering a three-night dinner, bed & breakfast package for stays from now until 03 Dec, priced at \$660ppts, when booked by 30 Nov.

The package is based on a Garden Balcony room, and incl return luxury catamaran transfers. For bookings call 1800 075 040.

AMERICAN Airlines has applied to the US Dept of Transportation seeking rights to begin a daily nonstop service between Los Angeles and Pudong Int'l Airport, Shanghai, from 05 Apr 2011.

The oneworld member airline plans to operate three-class 247-seat Boeing 777s on the route.



MULTI SKILLED DOMESTIC/INTERNATIONAL CORPORATE CONSULTANT REQUIRED!

Are you the best in your area of expertise?

If so, we want you!

Gilpin Travel Management is a boutique agency located in Walsh Bay, next door to the new Sydney Theatre Company.

Galileo and Tramada preferred with at least three years expertise in corporate travel.

You will be fully conversant with fares and ticketing and possess ability to work on your portfolio of clients within the guidelines of their service level agreements with the utmost professionalism.

For your strong work ethic and productivity, you will be rewarded with five (5) weeks annual leave and a competitive salary.

To be part of our professional team, please forward your resume in confidence to joanne@gilpin.com.au

Only successful applicants will be contacted.

High Achievers Wanted!

Career Opportunities for Top Talent



Hot Jobs (Australia) - September 2010

Sydney – 02 9231 6444 – nswjobs@tmsap.com
Melbourne – 03 9602 1809 – vicjobs@tmsap.com
Brisbane – 07 3221 9916 – qldjobs@tmsap.com

Adelaide & Perth
– 02 9231 6444 – sajobs@tmsap.com, wajobs@tmsap.com
Executive Positions – 0411 421 465 – wendy@tmsap.com

Temp or Contract Executive – Alex and Sharon
– Wendy and Sally

JOB OF THE WEEK!

DOMESTIC CORPORATE TRAVEL CONSULTANT – Sydney CBD

- Must have previous travel consulting experience
- Salary up to \$43k plus super D.O.E.

Are you trying to get your foot in the door of the corporate travel?
This is a great opportunity for someone who has maybe been in the travel industry for 12 months and would LOVE the opportunity to work for a corporate travel company. This is a very well established company in Sydney with beautiful and modern offices. They will fully train you in this role but you must have excellent customer service, a mature attitude and an excellent work ethic.

Contact **Sharon Moss** at TMS E: sharon@tmsap.com
T: **02 9231 6444** or **apply online now!**



BNE • MEL • PER • SYD BKK • HKG • SHA • SIN

Restaurant Manager - Sydney

- Work for this iconic establishment and be part of the success story
- Great staff benefits – free meals, subsidised parking and lots of discounts

We are currently looking for an experienced Restaurant Manager to be part of the senior management team with the intention to recruit, train and lead the pre-opening front of house team. Ideally you will possess experience in recruiting, training, managing and leading staff in a high volume restaurant or outlet. You will have excellent communication skills, demonstrated experience liaising with senior management and building strong working relationships with internal and external stakeholders. You will have previous exposure to the pre-opening process (desirable) and being part of a successful team. You will be available across a 7 day roster - opening hours will be 6am to 2am.

Contact Anna Wachowiak T: **02 9231 6444** E: annaw@tmsap.com or **apply online now!**

Domestic Corporate Consultant – Sydney

- Modern offices in CBD
- Up to \$45K + super

Due to continued growth, this successful company is currently looking for an experienced Domestic Corporate Travel Consultant. You will be working in a team booking air travel, accommodation, car hire and other services required. In return, you can expect support from the management, growth opportunities and above average remuneration. Ideal candidate will have previous experience in a Retail or Corporate consulting role and knowledge of Sabre.

Contact Anna Wachowiak T: **02 9231 6444** E: annaw@tmsap.com or **apply online now!**

Market Manager – Sydney

- Leading and fastest growing online hotel reservation service
- Competitive salary and bonus system

We are seeking a Sydney based Market Manager to help expand room supply network. You will have strong sales and account management skills and preferably the understanding of revenue management. You will be experienced in the hotel industry and/or travel industry with previous exposure in hotel contract negotiation. You will be capable of establishing and managing hotel relationships. You will be taking care of hotel market in Australia and assisting other trade partnership related functions and identify market trend and define potential supply sources.

Contact Anna Wachowiak T: **02 9231 6444** E: annaw@tmsap.com or **apply online now!**

Corporate Travel Consultant - Melbourne

- Up to \$55k plus super
- Modern offices in the CBD

Due to growing accounts this fantastic corporate travel company in the city are looking for experienced international corporate consultants to come on board. The ideal candidates will have experience in corporate travel consulting, have excellent customer service, good product knowledge and a great work ethic. You must have minimum 2 years corporate consulting experience and knowledge of a CRS

Contact Stacy Balderston T: **03 96021809** E: stacy@tmsap.com or **apply online now!**

Market Co-ordinator – Sydney

- Salary up to 50K

Unique and exciting opportunity to work as Market Co-coordinator. In this role you will be managing and monitoring the website content, manage the contract process with suppliers, prepare and maintain reports as well as assisting with customer service issues. The ideal candidate will have strong analytical skills, good attentions to detail, be a fast learner and a creative problem solver.

Contact Stacy Balderston T: **03 96021809** E: stacy@tmsap.com or **apply online now!**

Fares and Ticketing Specialist- Sydney

- Well known popular travel company
- Fantastic team environment

You will be responsible for developing and maintaining technical expertise on air product and provide support and information to both internal and external customers. This is a great opportunity for someone who is in the travel industry and would like to combine their fares and ticketing knowledge with their excellent customer service skills.

Contact Stacy Balderston T: **03 96021809** E: stacy@tmsap.com or **apply online now!**

Nationwide Temp Roles Available Now

- You must be able to use Galileo, Sabre or Amadeus.
- Hourly rates from \$20 - \$25 plus super.

If you have been a travel consultant for a minimum of 2 years, and are available to temp - register now for upcoming work... We are always looking for strong consultants with a minimum of 2 yrs consulting experience in retail, wholesale and corporate.

Contact Sharon Moss T: **02 9231 6444** E: sharon@tmsap.com or **apply online now!**



Quality recruitment for the travel and
hospitality industries in Asia Pacific





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SYDNEY – 8/6 O’Connell St – (02) 9231 6377 – apply@aaappointments.com.au

MELBOURNE – 1/167-169 Queen St – (03) 9670 2577 – recruit@aaappointments.com.au

BRISBANE – 13/97 Creek St – (07) 3229 9600 – employment@aaappointments.com.au

ADELAIDE & PERTH – (03) 9670 2577 – recruitsa@aaappointments.com.au & recruitwa@aaappointments.com.au

BECOME A V.I.P

CORPORATE CONSULTANTS IN DEMAND

SYDNEY – SALARY PACKAGE TO \$60K+

Are you sick of being treated like a number?

Want to feel like you are a valued member of your team? Want to work in-house with the client, instead of in a call centre? Well here’s your chance! We have 2 positions available for one of the most sought after boutique and global agencies in Sydney! You will have at least 2 years consulting, have used a CRS system and have exceptional airfare knowledge. If you want to finally be paid what you are worth – call us now.

ROCK ON! BOOK TRAVEL FOR THE STARS!

ENTERTAINMENT CONSULTANT

SYDNEY -SALARY PACKAGE TO \$65K

Love to try something new and exciting?

Our client organises travel for some of the hottest, music acts models and movie stars. Not only will your day be filled with excitement, but you will be rewarded with a top salary and definite career progression for those wanting to move up! Essentially you will need a min 3 yrs travel experience to join their prestigious team based on the city fringe. Exceptional customer service skills, Galileo CRS also a must.

IT’S NEVER TOO LATE TO MAKE THE MOVE!

RETAIL TRAVEL CONSULTANTS

MELBOURNE (VARIOUS) - SALARY PACKAGE TO \$65K (OTE)

There is more to retail travel than your current role!

Clientele can vary, office environments can be happier & working hours could see you enjoying your weekends more frequently! Not only will you can earn a higher base salary, you will have bonuses which can equate to \$15K or more! Contact AA Appointments today & give the cut throat commission targets the flick. Essentially you will need 12mths retail travel experience, plus a positive & friendly attitude.

FINISH WORK EARLY & ENJOY THE SUMMER SUN!

DOMESTIC CORPORATE CONSULTANT

PERTH – SALARY PACKAGE TO \$52K (NEG)

Our client is one of Perth’s most established travel companies & they are currently seeking a competent domestic corporate consultant to service their long standing accounts. Although this position is domestic travel only, it is far from boring & mundane! These are some of the most intricate domestic itineraries you will see! Not only will you have a fun & exciting team to work with, the hours are 8.30am to 4.30pm so you can enjoy the Summer sun & make the most your afternoons!

ACHIEVE PERFECT ZEN BALANCE!

CORPORATE/LEISURE CONSULTANT

BRISBANE INNER SUBURBS – SALARY PKGE \$60K OTE

Desperate for some variety in your day? Looking to break into corporate travel? Here is your chance! This successful team is looking for an experienced travel consultant to join them.

In addition to catering to leisure clients, you will also be responsible for the travel needs of a portfolio of corporate travel clientele. No two days will ever be the same.

Enjoy the fantastic \$\$ of retail travel and love the working hours of Monday to Friday. This dream role won’t last long!

ESCAPE TO TROPICAL NORTH QUEENSLAND

EXCITING INTERNATIONAL RETAIL OPPORTUNITY

MACKAY – SALARY PKG TO \$50K+

Looking for a sea change? Want to get back to nature? We currently have an opportunity for an experienced travel consultant to join this well established agency in Mackay. Enjoy the security of a strong base salary + incentives and access to fantastic educationals and sensational travel discounts. You must have minimum twelve months international travel consulting experience in either wholesale or retail travel. Live the lifestyle you deserve! Apply today.



Register with AA during SEP – NOV
for your chance to win TWO
P3 Reserve Fan Package Tickets
to the **U2 360 Tour**
in Sydney Mon 13 Dec 10
The lucky winner will be announced in
the trade press on 1 DEC 10
REGISTER TODAY
www.aaappointments.com





65 REASONS TO VISIT ULURU

With over 65 tours and attractions within the Uluru-Kata Tjuta National Park and 13 dining options at Ayers Rock Resort, your getaway will be one to remember.

Add to your clients experience with:

The award winning Sounds of Silence dinner for \$159 per person

A Desert Awakenings 4WD sunrise tour for \$149 per person

**Fly from Sydney
to Ayers Rock**

from **\$189***
one way

**Stay 3 nights at
Ayers Rock Resort**

from **\$347***
per person



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RESORT

For further information please contact your preferred wholesaler or visit www.voyages.com.au

*Conditions apply. Valid for sale until 30 November 2010. See www.ayersrockresort.com.au for full terms and conditions.



AIR NEW ZEALAND



Corporate Account Manager | Victoria Corporate Account Manager | New South Wales Melbourne and Sydney locations

Air New Zealand has two outstanding opportunities to join the Australian Sales Team in the capacity of Corporate Account Manager. Reporting into the Corporate Sales Manager Australia these roles are responsible for account management of TMC relationships and the implementation of a designated sales strategy.

Your key drivers in this role will be to develop robust and successful TMC and SME partnerships. You will be eager to source new business opportunities while strengthening key relationships within the Australian corporate market. This will enable you to provide maximum returns for Air New Zealand.

To be successful in this role you will ideally possess a tertiary qualification in business or related discipline. You will be able to demonstrate detailed understanding of sales and business drivers. Your ability to provide business growth and work with senior management to achieve wider company objectives will be critical.

Your effective negotiation skills and ability to build and maintain relationships with internal and external stakeholders will enable you to effectively influence outcomes. The role will suit a self-starter who is comfortable being managed remotely and can therefore plan workloads, prioritise and meet deadlines.

Account Manager | New South Wales Sydney location

We are looking for an Account Manager that will make a difference with our customers, as we believe that working in partnership with our customers delivers the best results. This is an opportunity to join the Air New Zealand Australian Sales Team on a permanent basis as a New South Wales based Account Manager.

You will be responsible for maximising Air New Zealand's return from its key business relationships within the agency community. This will be achieved by promoting Air New Zealand's positive profile through solid relationship management whilst also educating key agency partners on Air New Zealand's product and developing new business opportunities.

In order to be successful in this role, you will have significant business-to-business sales experience combined with a proven knowledge of the New South Wales travel industry market. A demonstrated history of achieving results will see you succeed in this role, as will your personality and communication skills to gain credibility with stakeholders and influence decision makers.

In addition, we are looking for someone who can 'think outside the square' and who brings fresh, new ideas to the table to suit an ever changing market. The role will suit a self-starter who is comfortable being managed remotely and can therefore plan workloads, prioritise and meet deadlines.

In return we offer an innovative, nimble environment where new ideas are encouraged in a performance-driven culture.

If you've got proven account management skills and the enthusiasm to be part of the team, we want to talk to you. We expect a lot from our people and our people expect a lot from us. After all it's our people who make us what we are.

Visit us online at <http://careers.airnz.co.nz> and start your journey today. Alternatively, call James Brown on +64 9 256 3241.

Account Manager New South Wales, apply against reference 100365

Corporate Account Manager New South Wales, apply against reference 100401

Corporate Account Manager Victoria, apply against reference 100401

Visit our website for more information on these positions and others like them...

<http://careers.airnz.co.nz>