

Early Bird Europe! red|offer

Eastern Europe fr \$1399*

Sale from 10Oct10 / Travel from 1Apr11

Travel Daily AU

First with the news

Fri 15 Oct 10

Page 1

EDITORS: Bruce Piper and Guy Dundas
E-mail: info@traveldaily.com.au Ph: 1300 799 220

*Fare not including taxes and surcharges.



Reservations Manager, Sydney

- Wholesale Company
- Fantastic destinations
- Strong sales background required
- Ability to lead a team

Contact **Stacy Balderston** at
TMS stacy@tmsap.com
T: 02 9231 6444



TMS ASIA PACIFIC

No parity panic - ATEC

THE Australian Tourism Export Council has downplayed concerns about the effect of the strong Australian dollar on the inbound tourism sector.

ATEC md Matt Hingerty issued a statement this morning saying that the high dollar was being offset by a "good availability of cheaper airfares into the country" as well as strong growth out of China and in the corporate market

PAL axes Brisbane

PHILIPPINE Airlines has wielded the axe to its short-lived twice weekly service between Manila and Brisbane, saying it will suspend the route in just over two weeks time (*TD* breaking news).

The "streamlining" of PAL's Aussie operations also sees Melbourne services scaled back from five weekly to three, effective 31 Oct.

PAL says it will be contacting affected passengers to provide them with alternative options.

Conference venue

THE ACCC's conference planned to discuss the trans-Tasman joint venture between Virgin Blue and Air New Zealand, flagged by *TD* yesterday, has had a change of venue to the watchdog's Sydney Office in Angel Place, Pitt St, taking place from 11am on Mon.

as the economy recovers.

He said good marketing campaigns from Tourism Australia and state bodies had also helped the inbound industry.

"However if the dollar remains historically high over the long term, it will impact us," he said, urging the govt to help out by "beefing up marketing budgets".

He said a bigger concern for the inbound industry than the strong Aussie dollar was interest rates, with any increase set to dampen demand in the "hard-pressed domestic tourism market".

Hingerty appealed to the Reserve Bank to keep rates low, adding that "the service economy's rehabilitation from the GFC is still very brittle".

Fuel case deadline

TODAY'S *TD* includes a special form with details of how agents can claim unpaid commission from Qantas on fuel surcharges between 2004 and 2007 (*TD* Wed).

Claims must be registered by 15 Nov 2010; for more information see page seven of today's issue.

Today's Travel Daily

Travel Daily today has five pages of news, plus full pages:

- AA Appointments jobs
- Slater & Gordon fuel case

SA7701
SYD-JNB
DAILY



SOUTH AFRICAN AIRWAYS

A STAR ALLIANCE MEMBER

Cruise in style to 320 ports of call worldwide.



Holland America Line

FIND CRUISES

Topdeck EUROPE BROCHURE **OUT NOW**
trips for 16 to 30 somethings

Ask us about our **Early bird 7.5% discount**
Lower prices, Guaranteed departures, No tipping

Contact us today
1300 886 332
www.topdeck.travel

viva! holidays

Get Onboard
UK & Europe Earlybirds **OUT NOW**

For more information visit www.vivaholidays.com.au/agents

earn points **Trip**

EARLYBIRDS DOUBLE REWARDS^ & EXTRA COMMISSION^
Britain, Europe, Dubai, Japan & more **FROM \$1357* pp**

Return economy Earlybird airfares with Singapore Airlines, taxes and accommodation

Travel Agents Call Singapore Airlines Holidays on **1300 767 227** Mon-Fri 9am-7pm EST

PLUS Book an Earlybird package and your clients could **WIN their Singapore Airlines Flights Back!** visit sahcomp.com.au

* CLICK HERE for full details and conditions

pinpoint Travel Group

^ Double Rewards for all Singapore Airlines Holidays Air & Land Bookings. - Up to an extra 2% Commission on land arrangements for UK/EUR when booked in conjunction with SQ Earlybird fare, subject to travel agency agreements with Pinpoint Travel Group. Lic No. 2TA002974

SIA Holidays

Client Value Manager

- ▶ 2 roles- Brisbane & Melbourne to \$90K + s
- ▶ Australia's largest privately owned TMC
- ▶ Add real value to your clients businesses
- ▶ Previous Corporate Account Mgt ess.

Call Ben Carnegie
02 9278 5100
ben@inplacerecruitment.com.au



[click here for details](#)

Travel Daily AU

First with the news

Fri 15 Oct 10

Page 2

EDITORS: Bruce Piper and Guy Dundas
E-mail: info@traveldaily.com.au Ph: 1300 799 220

10 GOOD REASONS TO VISIT NEW CALEDONIA

1 Just next door

Less than 3 hours from Sydney and only 2 hours from Brisbane.

Aircalin
International Airline of New Caledonia

[CLICK HERE FOR THE OTHER 9 REASONS](#)

INSIGHT VACATIONS

The Art of Touring in Style

2011 EUROPE & BRITAIN OUT NOW

- ✓ 103 exciting itineraries
- ✓ Select Choices - Independent touring made easy
- ✓ NEW Insight Gold Series - 7 Deluxe itineraries
- ✓ Bonus World Rewards Points
- ✓ Cruise and tour extensions including the Dead Sea
- ✓ Exciting new Destination - Best of Tunisia



[Click here for more details](#)

Virgin responds to DOT

YOU can really feel the love between Virgin Blue and Delta Air Lines, with a joint submission from the carriers to the US Dept of Transportation (*TD* breaking news) stating that "each carrier is fully opening to its joint venture partner all it has to give".

Virgin Blue spokesman Colin Lippiatt told *TD*: "We believe we have demonstrated that the alliance will deliver significant public benefits in terms of greater choice, greater connectivity and lower fares, and that it will be pro-competitive as it enables us to genuinely compete against the incumbents."

The submission estimates public benefits of up to US\$54m per annum, with the JV set to "expand the array of services on offer and make them better able to serve the travelling public."

The carriers say they plan to grow their services, and have offered a 24 month commitment that they will not reduce US-Australia frequencies.

They say a primary focus will be to open up the US-South Pacific "beyond" market - a potential 1.1m passengers - with the pact covering services to New Zealand, Canada and Mexico as well as Australia and the US.

"Approval of this Joint Venture

Alliance is of the utmost importance to the Joint Applicants and their efforts to deliver convenient, high quality, and competitive service to the travelling public," they said.

Virgin and Delta also revealed they are in the process of working with Navitaire to support broad V Australia/Delta joint venture codeshare implementation from early 2011, with trials planned for as early as next month.

"The proposed joint venture will create a third US-South Pacific network alliance to compete with Qantas/American and United/Air New Zealand," the submission states.

The Australian govt has also made a submission to the inquiry, saying that it strongly supports the Virgin/Delta application as facilitating "long-term, sustainable competition".

Central Aust deal

THERE'S big news in the wings about tourism in the Red Centre, with media advised of a major announcement at 1pm today by the Indigenous Land Corporation - a statutory authority set up to assist Indigenous people with land acquisition.

The ILC says the news will "significantly impact the future of central Australian employment and international and Australian tourism".

Farewell Ursula

HUNDREDS of travel industry people travelled from afar to attend yesterday's funeral of industry stalwart Ursula King who died last weekend (*TD* Mon).

Garth Aston delivered a heart-wrenching eulogy to a packed church in Paddington, Sydney, describing King as "one of the great personalities of travel" to friends, relatives and hundreds of travel industry identities who spilled out into Oxford Street.

Window Seat

THE Virgin Blue/Delta submission to US authorities (see p2 story) strongly emphasises the operation of the various airlines within the Virgin Blue group as a "single economic entity" - and backs up the claim with a photo (below) to show that the carriers are "under one roof both literally and figuratively".



NOW this is the way to travel on an airport transfer.

Aussie limousine company Get Hummered has announced the imminent arrival of a new 12.5m-long eight-wheeler 'Super Stretch' Hummer.

The 25-seat vehicle features eight TVs, a smoke machine, a massive sound system, lasers and electric exit steps, and will be in Qld during Oct and Nov before heading south to Sydney - see www.gethummered.com.au.

THE Travel Corporation's World Rewards loyalty scheme is today celebrating a year since it was revamped - and *TD* joined the party with a special delivery of some delicious cupcakes.

In keeping with *Travel Daily's* tradition of keeping the industry informed, we can report that the delightful morning tea, pictured below, was delicious.



World Rewards takes the cake!

Australian Tourism DIRECTIONS CONFERENCE

Defining a long-term vision for the Australian Tourism Industry

Monday 15 November 2010

Canberra | Registration: \$195 per delegate

[Click here to find out more and register online](#)



2011-12 Small Group Journeys brochure out NOW!



TRAVELINDOCHINA

EARN A FREE Small Group Journey
8 for 1 Agent reward

[click here](#)



Subscribe
to the Oman
Newsletter
here



Travel Daily AU

First with the news

Fri 15 Oct 10

Page 3

EDITORS: Bruce Piper and Guy Dundas
E-mail: info@traveldaily.com.au Ph: 1300 799 220

Fly via Doha, to over
90 destinations.

QATAR
AIRWAYS القطرية

Travel Daily AU
First with the news
on location with
Rail Europe



Today's issue of *TD* is coming from our Roving Reporter, Michael Williams, from his last day on the Rail Europe Educational.

NOW that was an amazing trip!

If you ever get the chance to go on a Railplus Mega Famil, then GO!

You will have a great time and be well looked after, and, amazingly, you aren't led around by the nose all the time.

Travel agents get to discover and learn things for themselves, such as:

1. How easy it is to get around Europe, and especially Switzerland, by rail. Trains run all the time, on time; they're fast, clean and roomy, even in cheaper classes.

2. How connected everything is by rail. The national systems are not just radiating from the capital city. You can get to and from almost anywhere with a rail pass. I highly recommend buying a rail pass before leaving Australia, as it can be expensive purchasing this when in Europe.

3. THAI are even more impressive given their background as a carrier from a less developed country. Their service and professionalism could teach a few other carriers from 'developed' countries how to focus on the customer and build loyalty.

4. Switzerland is not just a few famous mountains and a ski resort in winter. It is a centre for gastro-tourism. If you have a thing for cheese or chocolate or wine or venison or eau-de-vie, then put Switzerland on your map of places to go to. And if you don't, go and learn. Your tastebuds will thank you, after they've stopped zinging!

For full famil coverage incl. photos, see Michael's blog at: railtrip.traveldaily.com.au

iSrael for iPhone

THE Israel Tourism Ministry has launched a new tourism App for travellers with Apple iPhones.

The iSrael application uses the gadget's inbuilt GPS to provide location-relevant information on tours, sites, accommodation and events in Israel.

New Shanghai MO

MANDARIN Oriental Hotels has signed an agreement to manage a new luxury hotel which is currently under construction in Pudong, Shanghai.

The Mandarin Oriental Pudong Shanghai is scheduled to open in 2013 in the heart of the Lujiazui Central Financial District, and is part of the Harbour City mixed use development.

The new property will feature 362 guest rooms and 210 serviced apartments - more info at www.mandarinoriental.com.

Mango shake-up

SOUTH African Airways has announced that from 01 Nov it will no longer fly between Durban and Cape Town.

Instead the route will be operated by its low-cost offshoot Mango, with SAA offering codeshare seats on the flights.

SAA Head of Australasia and India, Thevan Krishna, said the coastal route is popular with many tourist and VFR pax, and "Access to Mango's competitively-priced service will enhance the airline's relationship with these important markets".

SAA pax on the Mango route will still earn frequent flyer points and receive a meal voucher.

"This is a great example of SAA and Mango collaborating to ensure the best options for the travelling public between Cape Town and Durban," Krishna said.

"Going forward we will look at options for other point to point routes, particularly those with high tourist usage," he added.

London Concorde?

A PROPOSAL for a new London tourist attraction could see one of the defunct Concorde supersonic aircraft on display on the Thames, as part of a new £22m precinct jutting into the river near the London Eye.

QF Tasman no-show

QANTAS has amended its no-show policy for Red e-Deal fares between Australia and New Zealand, effective immediately.

For new bookings made from today, if customers do not show up for a flight the coupon will no longer be valid for travel; nor can the value be used towards another ticket.

Insight getting social



ABOVE: Insight Vacations says the internet has opened up a whole new way of engaging with its customers, more and more of whom are Facebook-savvy and very computer literate.

"We've even got our customers designing tours for us," Insight ceo John Boulding told *TD* yesterday at a function to launch the Insight 2011 Premium Europe and Britain brochure.

The new 16-day *Treasures of the Balkans* tour has been "100% designed by members of our online Travel Forum," he said.

Boulding is in Australia this week for the brochure launch as well as to attend a number of events for the operator's high achieving agents.

The 2011 program includes 25 new offerings, with added tours including the nine-day *Best of Tunisia* and a new *Easy Pace France* taking in Paris, Provence and the Riviera.

There are 115 new hotels across the programs, which also include a new upmarket 'Gold' series of seven deluxe itineraries in the UK, Italy, Spain and Portugal, staying at high-end properties which don't usually feature on escorted tours.

The 'Select Choice' collection, which combines independent travel with Insight hotels and transport, has tripled in size to 18 flexible programs of European city breaks in over 30 countries, following the new option's successful launch last year.

Australia is Insight's biggest market, with the strong Aussie dollar continuing to drive demand - and in fact md Lorraine Sharp told *TD* that forward bookings for 2011 are more than double the level for the same time last year.

Sharp said Insight had launched the program with a "significant number" of 'Definite Departures' to "assist consultants to secure sales and remove any doubt as to a tour's operational status."

"As other tours meet minimum passenger numbers through the season they too will become Definite Departures," she added, with these tours listed on the Insight website.

Pictured above at a brochure launch function in Sydney yesterday are, from left: Rae White, The Travel Corporation (TTC) communications manager; Insight ceo John Boulding; md Australia Lorraine Sharp; and TTC communications exec Jennifer McDermott.

See insightvacations.com.au.

Marshall role

JOHN Marshall, currently Etihad Airways state mgr for Vic/Tas/SA, has been appointed as ceo of the Daylesford & Macedon Ranges Regional Tourism Board.

Marshall will leave EY in Nov after joining the carrier two and a half years ago, with Etihad gm Australia/NZ Lindsay White saying he had been "instrumental in setting up the entire Melbourne commercial team from start up".

MH Agents Eat Pray Love



ON Thu evening, Malaysia Airlines, in conjunction with Air Tickets, hosted 100 Sydney travel agents to a private screening of *Eat Pray Love*.

MH sales executives, Sergio Gomez and Suzanne Hallas informed agents of all the latest developments for the airline prior to the movie commencing.

Following MH's announcement regarding the introduction of double daily non-stop flights from Sydney to Kuala Lumpur effective 01 Nov (*TD* 09 Jul), the carrier says it will be offering passengers on the MH140 service access to use the Plaza Premium Lounge in KL International Airport.

The free lounge offering shower facilities, free internet access and snacks can be utilised by economy class passengers on a connecting flight within six hours of transit at the airport.

MH is currently offering Earlybird fares on selected economy and business class services, as well as specials for its Business Class Companion Fare and Economy Summer Seat packages - for full details see www.malaysiaairlines.com.

And, in a new MH NSW/ACT agent incentive just released, consultants who ticket a minimum of six First or Business Class tickets between now and 03 Dec 2010 will go into the draw to win a \$4000 3D Samsung Home Entertainment System for first place, and second place winner will receive a \$500 Coles Myer Gift Voucher.

Pictured *above from left* at Event Cinemas in Sydney are Sergio Gomez, MH; Susan Atike, Air Tickets and Suzanne Hallas, Gabrielle Vicari, Kristina Kiss and Warren Bird from MH.

Carnival Magic sails

CARNIVAL cruise lines newest ship, *Carnival Magic*, was "floated out" for the first time this week at the Fincantieri, Italy shipyard.

The 3,690-passenger vessel will debut in May next year.



Travel Specials

WELCOME to *Travel Specials*, *Travel Daily's* Friday feature. If your firm has released a travel special you'd like to make the industry aware of send the details to specials@traveldaily.com.au.

Shoal Bay Resort & Spa is offering a package in a one bedroom Waterview Self Contained Apartment, with brekkie, unlimited visits to the Aqua Spa Wellbeing Facility, free parking, and a bonus bottle of wine (min two nights stay), priced from \$224 per night (Sun to Thu) and \$284 per night (Fri and Sat). The deal is available for stays until 23 Dec, blackout dates apply - www.shoalbayresort.com.

AirAsia has released a massive seat sale including \$99 one way fares ex Perth to Kuala Lumpur, and \$149 from Melbourne and Gold Coast. One way flights from KUL to Langkawi, Penang, Kota Bahru, Alor Setar and Johor Bahru are from \$3. More at www.airasia.com.

Qantas Holidays has Australian Open packages for the 2011 Grand Slam being held in MEL. Prices for the two night package staying at the All Seasons Hotel are priced from \$351pp and include two day session tickets into Rod Laver Arena. It's on sale until 26 Nov for travel 17 to 30 Jan 2011 - www.qantasholidays.com.au/agents.

GA expands VOA

GARUDA Indonesia advises it has begun trialling immigration on board processing on flights from Sydney to Jakarta to fast track immigration at Cengkareng Apt.

The Visa On Arrival process requires passengers to pay about \$25 (in cash) after check-in, with formalities undertaken by an Indonesian Immigration onboard.

Airline OTP stats

THE "latest government figures" for airline On Time Performance in Aug 2010 were released last month (*TD* 21 Sep), and showed that Qantas was the best domestic carrier for getting both its flights away, and to their destination, at the scheduled time.

Hertz NZ Hybrid

HERTZ New Zealand will introduce hybrid powered Toyota Camry sedans to its Auckland and Wellington offices, from 25 Oct.

Travel Special of the Week



Up to 55% off Avalon River Cruises in 2010. Pricing from \$1528 (Was \$3171pp) including taxes for 8 days Christmas in the Heart of Germany

CLICK HERE FOR MORE!

WIN A COPY OF BOND VET ON DVD

Congratulations to **Amy Whyburn** from **Scenic & Evergreen Tours**, who was yesterday's lucky winner.

Each day this week, **Duke Home Entertainment** is giving *TD* readers the chance to win a copy of *Bondi Vet: Season 1* on DVD, available at Big W from 14 Oct.



Featuring TV's charismatic Sydney Veterinarian, Dr. Chris Brown, *Bondi Vet: Season 1* is an

unscripted 16-part, half hour television series, set against the breathtaking backdrop of Australia's most famous beach, Bondi Beach.

Chronicling the adventures of Dr. Chris, who lives and works in Bondi, *Bondi Vet* gives you a unique insight into the world of one of Sydney's busiest vets and the animals he devotes his days to caring for and treating.

To win, simply be the first person to email the correct answer to the question below to: bondivetcomp@traveldaily.com.au

What time is Bondi Vet on TV?



CUSTOM-DESIGNED
MARKETING POSTCARDS
Packed with a Punchline!
1800 008 825

NEW!



Unique holiday postcards featuring the sophisticated wit of the New Yorker magazine!

www.cardworks.com.au

Viator/iSeatz pact

ONLINE travel wholesaler Viator has signed a strategic partnership with iSeatz which will make it possible for clients to seamlessly integrate Viator's destination activities into its booking solution.

It also allows Viator to tap into iSeatz network of suppliers, which includes Air Canada, Amtrak, Delta Air Lines and AF/KLM.

Starwood upgrades

STARWOOD Hotels and Resorts Worldwide is to launch new guestroom layouts to its Westin and Sheraton hotel brands.

Two new designs will be featured at each brand including the Westin Classic and Westin Modern or the Sheraton Revival and Sheraton Heritage.

Breakaway QR fare

BREAKAWAY's Qatar Airways travel agent only fare of \$425 to any network destination (TD yest) is valid for travel until 31 Mar, and on sale until 31 Oct, blackout dates apply - travelclub.com.au.

Peregrine/Gecko's md awards



PEREGRINE and Gecko's Adventures recently held its annual staff awards with the main award of the evening, The Managing Director's Award being presented to Sara Reeves, from Africa Destination Manager.

The winners were determined by the highest number of staff votes, and the Top Sales winners are pictured above.

4 Alaska Princesses

PRINCESS Cruises will add a fourth vessel to its Alaska cruise season in 2012, prompted in part by the reduced cruise passenger head tax that passed legislation earlier this year.

The currently unnamed extra ship will join Princess' Voyage of the Glacier itinerary which sails between Vancouver and Whittier.

Low fares low again

THE 'Best Discounted' airfares on domestic flights during Oct are back on par with levels in Aug, according to the latest govt statistics released yesterday.

The current cheapest fare level on the Air Fare Index is now 57.3 points, or about 19% lower than last month when they were 67.9.

'Restricted Economy' fares were at their lowest level in 12 months on the index, down to 91.7, which is 1.2 points less than Sep 2010, and 3.1 points less Oct 2009.

Keith Prowse up

KEITH Prowse Travel has just released its Australian Grand Prix packages for next year, with the imminent launch of a local website keithprorowse.com.au to promote its sporting packages.

MD John Godwin thanked agents who have supported the business, with very strong sales for the Hong Kong Sevens, Wimbledon and Australian Open.

Ancillary rev. rise

AIRLINE Ancillary Revenue is expected to increase to €18.4 b (A\$25.9b) worldwide by the end of this year according to Amadeus' Guide to Ancillary Revenue 2010.

The result is still less than 5% of operating revenue generated by airlines in the study, says Philippe Chereque, exec. vp commercial.



CONCORDE Agency Network (CAN) hosted 16 of its top selling agents on a familiarisation to Humboldt County and San Francisco in the US recently.

The agents experienced the service of Air New Zealand and arrangements through Viva! Holidays during their stay on California's North Coast and shopped up a storm.

Pictured above in front of the famous 'Pink Ladies' landmark in San Francisco are: Susie Taouk, The Ultimate Traveller NSW; Diana Abousstout, Rotana Travel VIC; Amanda Avery, Our Vacations Travel QLD; Lenore Wesson, Viva! Holidays VIC; Fausta Pellegrino, Pellegrino Travel VIC ATAC; Brian

Wythe, Campes Tara Travel VIC ATAC; Damian Borg, Stella Travel; Andrew Pritchard, Katanning Travel WA; Nick Pearson, CAN; William Docherty, The Adventure Traveller QLD; Lyn Keep, Show Group; Sarah Clare, CPE Travel QLD; Loretta Farrelly, Macedon Ranges Travel Services VIC; Lisa Myers, WOW! Travel VIC; Jacquelin Lowien, Travel by Wyndham QLD; Maria Anissa, Tadros Travel NSW; and Michelle Ryan, CAN.

Accor's 100th China

ACCOR will next month reach a historic milestone when it opens its 100th hotel in Greater China - the Pullman Oceanview Sanya Bay Resort & Spa.

Tailor Your Ultimate Tassie Trip



TASMANIA. SECRETS REVEALED.
Qantas Holidays, in conjunction with Tourism Tasmania, are giving you the chance to uncover some of Tasmania's best kept secrets with the release of the Qantas Holidays 2011 Tasmania Brochure.

Simply use the brochure to create your ultimate Tassie itinerary to the value of \$5,000. The lucky travel consultant with the most creative response will have their dream converted into reality with Qantas Holidays, up to the value of \$5,000! Include accommodation, transport, tours and total itinerary cost using the prices from the new 2011 brochure! The most creative title for the itinerary entry using 10 words or less each week during the promotion will receive a \$100 Qantas Holidays voucher and a delicious Tasmanian treat!

Email your answer to: qhcomp@traveldaily.com.au

To view the Qantas Holidays 2011 Tasmania Brochure, [click here](#).

[Click here to view Terms & Conditions and see some sample itineraries!](#)

Promotion commences 1 October 2010 and ends 31 October 2010.

*TERMS & CONDITIONS: Promotion is only open to Australian residents who are employed as travel consultants by an IATA-approved travel agent that sells products offered by Qantas Holidays Limited, and are not Flight Centre Limited employees. Please refer to the full terms and conditions.

Qantas Holidays Limited ABN 24 003 836 459. Licence No. NSW - 2TA 003 004, VIC - 31288, QLD - TAG 740, SA - TTA 48 116, WA - 9TA 510

Shinners TM win

TRAVELMARVEL has announced Sharon Shinners from National Warrnambool Travel as the first winner of its eight week agent incentive.

Sharon has won a 15 day Classical Europe River Cruise for selling Travelmarvel tours and cruises.

Agents will go in the draw every time a booking is deposited between now and the end of Nov - more at aptgroup.travel.





**JOBTOPER
IS HOTTING UP!
REGISTER TODAY**

FOR ALL THE BEST VACANCIES VISIT www.aaappointments.com

SYDNEY – 8/6 O’Connell St – (02) 9231 6377 – apply@aaappointments.com.au

MELBOURNE – 1/167-169 Queen St – (03) 9670 2577 – recruit@aaappointments.com.au

BRISBANE – 13/97 Creek St – (07) 3229 9600 – employment@aaappointments.com.au

ADELAIDE & PERTH – (03) 9670 2577 – recruitsa@aaappointments.com.au & recruitwa@aaappointments.com.au

TAKE THAT NEXT STEP

**INBOUND TRAVEL CONSULTANT/SUPERVISOR
SYD SALARY \$50-\$58k PLUS**

Do you know Australia like the back of your hand? Are you passionate about our great land? Due to continued growth, our client requires an experienced inbound travel consultant ready to take that next step in their career. If you have been consulting for a few years and feel you can now lead a team, then apply today. You will be rewarded with an above average salary, beautiful offices and very stable environment. This company does not lose staff so rare opportunity to join them.

TIRED OF BEING A BATTERY HEN?

**MULTI SKILLED CORPORATE CONSULTANTS x 4
SYDNEY – SALARY PACKAGE TO \$\$60K + BENEFITS**

Are you sick of being treated like a number? Want to feel like you are a valued member of your team? We have positions available for one of the most sought after boutique agencies in Sydney NOW! You will have at least 2 years corporate consulting, have used a CRS system and have exceptional airfare knowledge. You will enjoy a fantastic salary package, amazing staff benefits including massages, shopping vouchers and so much more!

CORPORATE TRAVEL CRAZE

**CORPORATE TRAVEL CONSULTANTS X 30
MELBOURNE (INNER) – SALARY PACKAGES TO \$80K (OTE)**

Dreaming of the perfect role? What is on your wish list?
1) A salary increase; 2) Career progression 3) Better perks? If you are an experienced corporate travel consultant or you are an experienced retail travel consultant looking to make the move to corporate; we have a role that will tick all of the boxes! We have 20 new roles available for international travel consultants and a further 10 available for the domestic experts out there so get your application in today. GDS skills essential.

SAIL AWAY TO PARADISE

**WHOLESALE TRAVEL CONSULTANT – CRUISE SPECIALIST
PERTH (INNER) – SALARY PACKAGE TO \$55K (OTE)**

With the cruising industry booming, our client is in need of an experienced travel consultant with in-depth knowledge of the cruise industry to join their small and friendly team. Working Monday to Friday hours and Saturday’s on rotation, you will be assisting travel agents to put together exciting cruise itineraries and will be dealing with products from P&O through to Silverseas. With a fantastic bonus scheme in place, you will also be earning a fantastic salary. Apply now!

DO YOU COME ALIVE AFTER 5?

**AFTER HOURS WHOLESALE CONSULTANTS
BRISBANE CBD – TOP HOURLY RATE**

Looking for part time work? Do you do your best work at night? Well this is the role for you. Currently we are looking for travel consultants to assist in this wholesale department. Working Mon – Fri 5pm to 9pm you will handle international and domestic bookings requests. You will be given full training and enjoy a top hourly rate. This role is perfect for someone studying or looking to return back to the workforce. Don’t miss out on this unique opportunity – Call now!

NEED TO SPICE IT UP A LITTLE

**CORPORATE/LEISURE CONSULTANT
BRISBANE INNER SUBURBS – SALARY PACKAGE TO 60K OTE**

Are you lacking direction and drive? Want a role that offers some variety? Currently this award winning agency is looking for an experienced travel consultant to join them. You will be responsible for a strong portfolio of corporate clients along with handling the travel plans of leisure clients. The office is located close to fantastic cafés and shops for you to wander through on your lunch break. Your travel expertise will be rewarded with great \$\$ and more.

**Register with AA during SEP – NOV
for your chance to win TWO
P3 Reserve Fan Package Tickets
to the U2 360 Tour
in Sydney Mon 13 Dec 10
The lucky winner will be announced in
the trade press on 1 DEC 10
REGISTER TODAY
www.aaappointments.com**



FUEL SURCHARGES CLASS ACTION

Deadline for registration of intention to claim against Qantas

Representative proceedings are underway in the Federal Court of Australia against Qantas Airways Limited ('**Qantas**'), British Airways plc, Air New Zealand Limited, Singapore Airlines Limited, Malaysian Airlines Systems Berhad and Cathay Pacific Airways Limited (collectively referred to as '**the Airlines**').

The Applicant, Leonie's Travel Pty Limited is seeking to recover commission on the fuel surcharge component of international published fares sold on behalf of Qantas, British Airways and Air New Zealand from the period when they were introduced in May and June 2004. The Court ordered that the claim against Qantas be heard and determined before the claims against the other Airlines. The Applicant has succeeded in its claim against Qantas which is obliged to pay commission on the whole of the price paid for the sale of published fares for international travel including the fuel surcharges component.

The decision of the Court means that group members may make a claim from Qantas for the unpaid commission on fuel surcharges collected on international published fares.

In the case of members or franchisees of Travelscene American Express, Harvey World Travel, Jetset Travel World, Travellers Choice and CT Partners ('**National Chains**'), Qantas contends that any claim it is to pay to some of those group members may be reduced to take into account override commission paid to National Chains and passed on to those group members.

On 11 October 2010, the Court made orders requiring that this notice be published in travel trade newspapers and brought to the attention of group members in the proceedings. The Court ordered that every group member who intends to make a claim against Qantas, register its intention to do so no later than **4pm on 15 November 2010**, by either contacting the Applicant's lawyers, Slater & Gordon or by completing, delivering or sending a registration form to the Federal Court, as described below.

Who is a group member?

You are a group member and can make a claim if **all** of the following applied to you:

- (i) Between 11 May 2004 and 9 May 2007, for some or all of the time, you carried on the business of a travel agent as a corporation, with your principal place of business within Australia;
- (ii) Between 11 May 2004 and 9 May 2007, for some or all of the time, you were a party to the IATA Passenger Sales Agency Agreement; and
- (iii) At some time between 11 May 2004 and 9 May 2007, you sold international published fares on behalf of Qantas, British Airways and Air New Zealand; and
- (iv) In response to the notice ordered by the Court on 20 February 2008, you did not lodge an Opt Out Notice with the Federal Court.

If you satisfy the above criteria, you have a right to make a claim against Qantas.

What you must do

If you believe you are a group member and wish to make your claim, you must take steps to register your intention to do so.

You can do this by completing and sending the form below to either:

- (i) Slater & Gordon, the lawyers for the Applicant and some group members, GPO Box 1584 Sydney NSW 2001 or by email sahcolt@slatergordon.com.au or by fax (02) 8267 0650; or
- (ii) the Federal Court, New South Wales Registry, Level 17, Law Courts Building, Queens Square, Sydney, NSW, 2000 or by fax (02) 9230 8295.

Please note that lodging the form below with the Court or Slater & Gordon, does **not** mean that you have submitted your claim against Qantas. To do this, if you are not represented by Slater & Gordon, you or your lawyers will need to make an application to appear in the proceedings for the purposes of making your claim. Before deciding whether to take such action, you should obtain legal advice, either from Slater & Gordon or your own lawyers.

There is no obligation for you to contact Slater & Gordon or retain Slater & Gordon to act for you, if you wish to make a claim.

If you wish to advance your claim against Qantas, you must complete one of the above steps by **4pm on 15 November 2010**.

If you believe you are a group member, but do not wish to advance your claim against Qantas, you are not required to do anything.

Important Notice

If you do not register your interest in one of the ways listed above by 4pm, 15 November 2010, you may not be able to make a claim against Qantas in these proceedings.

Legal costs

You will not be liable for any legal costs merely by notifying your intention to advance your claim. However, that is subject to the qualification that the Court has power to order that the costs reasonably incurred by the Applicant in prosecuting the claim on its behalf and on behalf of group members be paid out of the remainder of any amount awarded to group members in the proceedings which are not recovered from the Airlines.

A related proceeding has been commenced, *Paxtours International Travel Pty Limited v Singapore Airlines Limited and Cathay Pacific Airways Limited*, No. NSD 787 of 2007. This matter will not be heard until the claim against Qantas has been completed.

REGISTRATION OF INTENTION TO CLAIM

(Filed in the New South Wales Registry)

Leonie's Travel Pty Limited v Qantas Airways Limited & Ors
NSD 2449 of 2006

To: The Registrar
Federal Court of Australia (Sydney)
Level 17, Law Courts Building
Queens Square
SYDNEY NSW 2000
fax (02) 9230 8295

.....
[Name and ABN/ACN of corporation]

IATA number:.....

believes it is a group member in the above proceedings and wishes to register its intention to advance a claim for debt or damages against Qantas.

Dated:

Executed by:

.....
[Signature of Director/Sole Director]

.....
[Signature of Director/Company Secretary]

.....
[Address]

.....
[Email]

.....
[Telephone]