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Travel Daily AU

First with the news

Thu 02 Sep 10

Page 1

EDITORS: Bruce Piper and Guy Dundas
E-mail: info@traveldaily.com.au Ph: 1300 799 220

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New Intrepid/APT WA site

THE Intrepid Connections joint venture between APT and Intrepid Travel will work with the WA state government in a public-private partnership to develop a new sustainable nature-based tourism site in Western Australia.

It will be the first facility to be created under the WA govt's 'Naturebank' program which aims to develop low-impact tourism operations, with the project comprising a commercial safari camp catering for up to 20 visitors in the foothills of the Bungle Bungles in the Kimberley.

Intrepid Connections was chosen to develop the site after a call for expressions of interest in

the project by WA Environment Minister Donna Faragher and Tourism Minister Liz Constable.

Naturebank identifies sites suitable for potential tourist accommodation and undertakes the due diligence required to make them available for release, paving the way for "world-class accommodation facilities at some of the most stunning and diverse attractions in the world".

Milan to SCEC

AUSTRALIAN "culinary identity" Lyndey Milan has been named as Sydney Convention and Exhibition Centre's new Food and Wine Ambassador, with the aim of helping the venue "develop a greater involvement in Sydney's energetic culinary scene".

Milan is Food Editor on the nine Network's *Kerri-Anne* show and is also Contributing Food Director for the Australian Women's Weekly magazine.

More appointments on page 5.

Bumper issue today

Travel Daily today has seven pages of news and photos, plus full pages from:

- TMS Asia Pacific
- AA Appointments
- Consolidated Travel

QEII to name QE

HER Majesty The Queen will name Cunard's new *Queen Elizabeth* in Southampton on 11 Oct - details in *Cruise Weekly*.

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T: (02) 9278 5100
E: ben@inplacerecruitment.com.au



For full details click here

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TA rolls out US campaign

TOURISM Australia overnight launched its *Nothing Like Australia* campaign in the USA.

The format is similar to the successful Australian promotion, with a special website inviting Americans who have been to Australia to share their favourite Aussie holiday experiences.

The same interactive map concept will be used for the local campaign, and 3500 of the more than 29000 entries from Australians will also feature.

Just as in the local campaign, after the initial entry period which closes on 25 Oct, Americans will be invited to vote on their

favourite experience with the prize of a trip down under.

Tourism Australia said the campaign rollout would include TV, print and online media with the aim of encouraging travellers to visit Australia.com, and there's also a range of Aussie Specialist training and promotional activity.

The US competition website is scheduled to go live sometime today Australian time, after its launch in Los Angeles to about 100 key trade partners.

Look to the boomers

BABY boomers aren't just a desirable travel client demographic - they're also a significant source of talent for staff-strapped employers, according to recruitment firm TMS Asia-Pacific.

TMS ceo Andrew Chan said that with skill shortages across the industry starting to bite, employers should look at older candidates rather than expending huge amounts of energy trying to employ Gen X and Gen Y staff.

"In reality, the hospitality and tourism industry struggle to match the higher salaries and benefits readily available in other sectors, and needs to be looking at other potential candidate pools," Chan said.

HOT chief to CHC

THE founder and chairman of New Zealand's House of Travel group, Chris Paulsen, was last week appointed as a director of Christchurch International Airport.

Paulsen, whose company also has operations in Australia including the TravelManagers group and the Specialist Holidays retail operation, was expected to bring "excellent experience and knowledge of the travel industry" to his new CHC role.

It's believed to be the first time that a travel agent has been appointed to an airline board anywhere in the world.



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Window Seat

ALL publicity is good publicity - at least that's the hope of London's upmarket Royal Garden Hotel, which has been getting a lot of global exposure this week - because its popularity with top sporting teams has meant it's also where illegal bookmakers have attempted to corrupt cricket players.

During last year's Ashes tour of England in Jul Aussie players were reportedly solicited in the Royal Garden's bar and restaurant, being offered the promise of "fun" in London - and it's also believed to be where the current Pakistani betting scandal took place.

But it's not just cricketers and rugby players who frequent the Royal Garden, with the property also popular with a number of Australian group tour operators.

For an inside view of where all the action took place see *Travel Daily TV's* exclusive video on the property, now online at youtube.com/traveldaily.

HOW about this for creative travel industry thinking?

Scandinavian specialist Bentours has today launched a new tour of Iceland which includes the infamous Eyjafjallajökull volcano that brought global aviation to a halt earlier this year.

The three day Iceland Volcano Tour includes a guided "super jeep" tour taking in "volcanic vistas and unabridged glacial rivers" while heading towards the volcano and its now ash-covered landscapes.

"Clients will learn about what the unbridled power of an erupting volcano can do to its surroundings... [getting] as close to the latest volcanic action as possible while keeping a safe distance," Bentours promises.

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WA agents right on track



ABOVE: Travel2, Rail Tickets and Emirates took their top selling agents from Western Australia to Europe for 10 days recently.

The trip took in the sights in Dubai and London, including a night at the theatre to see Jersey Boys, a trip on the Eurostar to Brussels plus an overnight rail ride from Brussels to Prague.

Pictured at Europe's longest Champagne Bar at St Pancras Station in London, back row **from left** are: Tim Vandenakker, HWT

Morley; Kimberley Buchanan, Travel Associates; Cherry Taylor, HWT Pinjarra; Leanne Bradshaw, Passport to the World; Tamara Murray, HWT Booragoon; Carmela Pereira, Xpress Travel; Valerie Burman, Bicton Travel and Eveline Bolton, Attadale Travel.

In front: John McCarney-Jones, Motive Travel; Melissa Langdon, Emirates sales exec WA; Liz Emmerton, Travel2 reservations and Nicola Strudwick, Travel2 sales manager WA.

\$728k Travellers Choice profit

MEMBERS of the Travellers Choice network will receive a 30c per share unfranked dividend after the group reported a \$728,000 operating profit for the 2009/10 financial year.

The company said the result includes a \$205,000 trading surplus - more than six times last year's \$30,000 net profit.

Members will also receive trading rebates based on airline sales and support for strategic partners, while md Gary Allomes said 95% of the income would be distributed.

"By returning almost all of the 2009/10 profit back to shareholders we are ensuring our members are well-positioned to take advantage of a market showing tentative signs of recovery," he said.

He said growing consumer confidence in the second half of the financial year had been bolstered by the strong Australian dollar leading to improved trading conditions across the board.

"At the same time our management team has continued

to enhance member support services, particularly through the ongoing development of our cost-effective email database marketing solution and the Travellers Choice Cruise Club".

Allomes said that in the coming year the group aims to focus on digital marketing and professional business development, with further growth forecast following strong forward sales.

Topdeck portal rejig

TOPDECK says agent feedback is behind the tour operator's move to revamp its website, making it more functional and simpler for consultants to navigate.

Enhancements have been made to the search functionality, a new look TripFinder has been rolled out based on budget, time-frame and departure date, trips and destinations are now grouped by continent, and pricing is clearly visible (including local payments).

The site also now features pages on the benefits of booking with Topdeck and how it differs from its competitors.



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Auckland, Bangkok, Buenos Aires, Frankfurt, Hong Kong, Johannesburg, LA, Mumbai, New York, San Francisco, Shanghai, Singapore and Tokyo are just a few options to delight your clients and keep them coming back.



DJ selling E170s

AS PART of its network review Virgin Blue is planning to shed part of its Embraer fleet, with four 78-seat E-170s reportedly being listed for sale online.

DJ head John Borghetti said the E170s are "not a viable aircraft" on the routes they operate.

"They are a wonderful aircraft but for the missions they are used on they are not appropriate. Our intention is to sell them," he said.

The E170s were used by DJ on regional routes, including services between Townsville-Gold Coast and Rockhampton, Canberra-Hobart and Townsville, Sydney-Albury and Port Macquarie, and other rural point to points.

Virgin took delivery of its first Embraer E170 three years ago.

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Bush industry rates

WILD Bush Luxury is offering travel agents the chance to experience its properties in the Northern Territory, South Australia and Western Australia firsthand at half the regular price.

Validity dates vary according to property, and there's a two night minimum stay required.

Industry rates are: \$465pp, per night twin share at Bamurru Plains in the NT; \$365 at Sal Salis Ningaloo Reef in WA; and \$395 at Arkaba Station in SA.

Tours, activities, all meals and beverages are also included.

Phone 1300 790 561 for info.

Contiki spring sale

CONTIKI is offering savings up to \$1360 off selected tours on 2010 departures in Europe, USA, New Zealand and Australia, for new bookings made by 13 Sep.

For more information visit contiki.com.au/deals.

Zip ZQN packages

CROWNE Plaza Queenstown in New Zealand has an overnight accom and flying-fox experience with Ziptrek Ecotours priced from \$199 per person, on offer for stays through to 31 Oct.

The 'Zip into Spring' package is based on a minimum of two pax and includes brekkie.

EK F/J class combo

EMIRATES has released First & Business class combination fares to Europe, priced from \$10,500 plus taxes and surcharges.

Passengers travel in First class on the long haul sectors from Australian ports to Dubai, and Business class through to Europe.

Skal MEL luncheon

SKAL International Melbourne is holding its Grand Final Luncheon this month in The Jim Stynes Room at the Melbourne Cricket Ground on 23 Sep, from 12:00pm.

The function features guest speakers and AFL/VFL legends Ron Barassi and Tony Charlton.

Tickets are \$90pp - to RSVP email Sandy by 11am 21 Sep at sandy@apartmentsonlygon.com.au.

Getaway tonight

TONIGHT'S episode of Channel Nine's dedicated travel program *Getaway* at 7:30pm features a special dubbed '24 hrs Around the World', and features stories at:

- Dawn in New South Wales, New Zealand, Thailand & Maldives
- Morning in Scotland, Greece, and Italy
- Lunch in the USA, France, Iceland, Germany
- Evening in Thailand, Dubai, and Western Australia
- Night in London, Scandinavia, and Greece.

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Amadeus profit fall

TRAVEL industry technology provider Amadeus has reported a 5.1% fall in second quarter net profit of €89.5 million (AUS\$126m), down from €94.2m for the same period last year.

HKTB & SMBCST buddy up



ABOVE: The Hong Kong Tourism Board in conjunction with the Shenzhen Municipal Bureau of Culture, Sport and Tourism hosted a trade update in Sydney recently.

The showcase highlighted the tourism attractions of the two destinations and promoted the benefits to the trade about

combining the two destinations together in their clients travel itineraries.

Pictured above at the Hong Kong plus Shenzhen event at the InterContinental Sydney from left are: Andrew Clark, HKTB; Yue Chuangjiang, SMBCST; Anthony Lau, HKTB; and Qiu Gan, SMBCST.

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If you are seeking a career development opportunity that is challenging and rewarding, please [click here](#) to view a position outline.

Applications close Monday 6th September 2010.



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For more on Classic New England, click here

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JQ Hawaii bargain

JETSTAR is offering some great special one-way fares between Sydney and Honolulu priced from \$369 per person, for travel from 28 Oct to 30 Nov.

The JetSaver Light fares are on sale until 06 Sep - jetstar.com.



Industry Appointments

WELCOME to *Industry Appointments*, *Travel Daily's* Thu feature which has the latest job appointments from across the industry. If you have just appointed someone to a new position and would like to update the industry email appointments@traveldaily.com.au.

Virgin Blue Holdings has appointed **Sam Moyston** as a non-executive director.

Queensland Rail has appointed **Alyssa de Laurence** as its new Traveltrain Business Development Manager. She will be looking after national markets, wholesalers, motoring organisations, and key retail accounts.

Mandarin Oriental Hotel Group has appointed **Paul Jackson** as the General Manager at Mandarin Oriental, Sanya. His career has included a range of roles including at The Savoy Hotel Group, The Royal Household and The Ritz, London.

Darlene Holdsworth has taken up the role of Director of Sales and Marketing at the **Paradise Palms Resort and Country Club** and **The Lakes Cairns Resort and Spa**, both part of **Vision Hotels and Resorts**.

French Travel Connection has appointed **Camilla MacInnes** as Sales and Marketing Co-ordinator for both the French Travel Connection and Tahiti Travel Connections brands.

The Lufthansa Group, incorporating, Lufthansa, Swiss Int'l Airlines and Austrian Airlines has appointed **Tony Thompson** as its Sales Manager for Western Australia. He has moved across from his role as Sales manager WA/NT for Qantas/Viva! Holidays.

Mercure Hotel Geelong has appointed **Benjamin Krieg** as its new General Manager. Krieg previously held a similar position with Ibis King Street Wharf in Sydney.

Celine Chan has been appointed by **Crown Melbourne** to the position of Associate Director of Asian Sales for Crown Towers, Crown Metropol and Crown Promenade Hotel.

Flight Centre's recruitment offshoot **Employment Office** has appointed **Melissa Tudor** as its National Sales Leader, moving from her previous role as Queensland Sales Director for Flight Centre's Corporate Division.

Insight Vacations has appointed **Tanya Perrett** to the position of Sales Support Supervisor. Her experience includes working in retail travel in Australia, NZ, Canada and the UK.

Air New Zealand has appointed **Chris Myers** as its new general manager for the UK and Europe. He moves from his previous role as NZ gm for Japan and Korea, and replaces **Scott Carr**, who returns to Auckland as Air NZ general manager for New Zealand.

Darwin Convention Centre has named **Chanaka Fonseka** as its new Food and Beverage Manager.



The Unique Tourism Collection is seeking a dedicated and dynamic part-time sales representative in Sydney (4 days per month) to promote and drive sales for its international portfolio of luxury hotels, resorts and unique destinations.

The successful candidate must have a minimum of 5 years experience in the travel industry and established relationships with corporate and leisure agents, incentive houses and a knowledge of wholesalers

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- Sales calls
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- Trade shows

Please tell us why you would like to work for us and how you increase sales for our clients. Attach your CV and email to Svetlana.Jovanovic@uniquetourism.com by Wednesday 8th September

TSAX Members Zone out



ABOVE: Travelscene American Express sent its management team to Perth recently for its Member Zone Meetings.

The 'Stay Connected' event was sponsored by Singapore Airlines with the next events being held on 06 Sep in Syd, 07 Sep in Brisbane, and 08 Sep in Melbourne.

Pictured above with a lovely but lifeless Singapore Airlines flight attendant *from left* are: Sharon Tyson, Sales Executive Singapore Airlines; Cheow Teck (CT) Ong, Manager WA, SQ; Allan

Maier, Managing Director World Tvl Professionals-WA; Jacqui Timmins, General Manager Travelscene American Express; Mike Thompson, CEO Travelscene American Express.

CA 787 switcharoo

STAR Alliance member Air China has signed a deal with Boeing which will see the airline boost its fleet capacity by 11% with the purchase of 15 787-9s.

The US\$3.19b deal replaces CA's current fleet of 787-8 fleet order.



HRG Australia is an award winning corporate travel services company providing a range of business travel related products and services. Totally committed to a value offering, our extensive portfolio includes: travel management and fulfilment services; low cost transactions; sports; expense management and processing; conferences, meetings and events management.

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Canberra

- Business Manager – Government Business

For more information, or to apply for any of these roles please visit the HRG Australia website at www.hrgworldwide.com/au

New KE campaign

KOREAN Air has launched a new advertising campaign dubbed 'For Life on a Whole New Scale', with the ads showcasing the global network served by the carrier.

KE says the television and print commercials, outdoor and digital channels have stayed with the glamorous, chic and stylish look (pictured below) of the previous campaign, but also brings across the sensations of flying and the in-flight services available to pax.

The global campaign kicked off yesterday.



MEANWHILE, the Department of Foreign Affairs and Trade is advising travellers to the Republic of Korea to be aware of possible travel delays caused by Typhoon Kompasu, which is expected to hit land today.

Smarttraveller's overall travel advisory for Korea has not budged from 'Be alert to own security', but the govt is recommending travellers reconfirm their travel arrangements with tour operators before travelling into affected areas.

EET cruise add-ons

EASTERN Europe Travel has this week released its 2011 Viking River Cruise brochure which features six-pages of new exclusive extension packages.

"Most Australian travellers want to extend their stay in Amsterdam, Budapest, Prague, Switzerland or Romania, but until now travel agents have had very limited choice in what they can offer," said national sales manager Michael Tonkin.

The firm is offering early bird discounts of up to \$4,000/couple when paid by 31 Oct, and a 10% discount on extension packages.

See www.eetbtravel.com.

Shangri-La promo

SHANGRI-LA Hotel Bangkok and British Airways are offering the top 10 travel agents selling air and land packages the chance to win a spot on an educational to Thailand sometime next year.

The Bangkok Challenge is being run from now through to 31 Oct, for travel to 31 Mar, and requires consultants to book a minimum of 10 nights to enter.

The educational includes BA return economy flights to Bangkok (upgrade to Club World, if available), three nights accom at the Shangri-La Bangkok, spa treatment, brekkie and hosted dinner.

To register for the promo email Uleah.McNeil@shangri-la.com.

Earl flight changes

US CARRIERS are advising their pax that flights are likely to be delayed or cancelled in coming days due to the Cat. 4 Hurricane Earl, which is due to hit the US east coast over the next few days.

Wind strengths in excess of 200km have been predicted, with most US carriers permitting travellers to delay flights through to 05 Sep in a one-off date or time change, without a penalty.

Continental Airlines, Delta Air Lines, US Airways, AirTran and Frontier Airlines are among those issuing special policies during the hurricane.

Flight disruptions are expected to hit New York's three airports, as well as airport hubs in Boston, Richmond, Charlotte, Asheville and Raleigh, Durham.

Club InterCon open

FJI'S Club InterContinental (TD 29 Apr) has officially opened at the InterContinental Fiji Golf Resort & Spa.

The 55 Hilltop suites are located in a 'resort within a resort' and provide guests with a 24-hour personalised butler service.

Advance purchase rates are now available, priced from FJ\$742/night (AU\$430), for stays to 15 Oct.

CC conferencing

THE NSW Central Coast region is targeting the business events market with the release of its 2010/11 Conference and Events Planner, which is available in hard copy or as an 'interactive e-guide' at www.visitcentralcoast.com.au.

Blue Hols on Daydream



ABOVE: Representatives from Blue Holidays and Tourism Whitsundays were lucky enough to spend a night on Daydream Island as part of a recent fam.

The group stayed in Daydream's Coral Ocean Balcony rooms, dined at Mermaids restaurant, and feed some barramundi.

Pictured back row from left are: George Healy, Blue Holidays; Ella Jones, Daydream; Mandy Christofis, Jasmine Lee, Hayley Mundle, Codey Dickson and John Bowden from Blue Holidays.

Front row: Brenda Brownlie, Daydream; Karin O'Grady, Tourism Whitsundays and Mandy Schaefer, Blue Holidays.

EgyptAir new plane

EGYPTAIR has taken delivery of the first of five Airbus A330-300 aircraft, scheduled to operate daily nonstop flights between Cairo and London Heathrow.

The aircraft has 36 Business class and 265 Economy class seats.

BFTE 2011 dates

TOURISM Fiji has announced that next year's Bula Fiji Tourism Exchange will be held 18-20 May 2011; however the venue for the event has not been confirmed.

Online registration is expected to be available next month; more info www.bfte.com.fj.

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Due to expansion and our recent success in acquiring new business, World Travel Professionals is looking for talented individuals to join our dynamic team on the Gold Coast.

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Manager



Email: andrew.blakey@worldtravel.com.au

Corporate and Leisure Consultant required



Spencer Travel is looking for a Consultant that has both Corporate and Leisure experience.

This unique role is due to growth and will require the ability to multi task and enjoy a challenge.

You will need at least 4 years experience in International Travel with the enthusiasm to manage corporate clients as well as high end leisure.

Roles like this do not come up often let alone at Spencer Travel.

Sabre and Tramada preferred.

Send your resume to penny@spencertravel.com.au

Virtuoso's Dames + one



ABOVE: Virtuoso held its Gala Dinner at the Aria Resort and Casino at the Bellagio Hotel in Las Vegas last month, to conclude its 22nd Annual Travel Mart.

The Travel Mart conference attracted 1514 travel advisors, agency owners and managers and 1706 travel suppliers from around the world.

Pictured above in their Dame Edna Everage glasses are some of the Aussie and New Zealand contingent, *from left* are: Karen



Mackie, TWT; Ann Gillespie, Jigsaw Travel; Robert Mackie, Trans World Travel; Julie Denovan, Virtuoso; and Felicity Moss, Jigsaw Travel.

Inset: Wentworth Travel's Bev Cohen, Anna McMurtrie and Gabrielle Thackray all looking splendid in their 'Edna' shades.

The James opens

THE James New York opened its doors in the Big Apple yesterday offering 114 rooms and suites, a rooftop pool deck and bar complete with 360 degree views of the Manhattan skyline.

New Indochina bus network

NEW Zealand coach operator Stray has established a new joint venture in Vientiane which will see an Indochina version of its hop on-hop off flexible network.

Stray Asia will operate three 24-seat coaches in Laos, with travellers able to purchase passes for the service via agents.

It will commence operation in Oct, with Stray Asia md Graham Freeman saying the service means "getting off the beaten path is now hassle-free and more accessible, so travellers experience the remote areas and local villages can enjoy the economic benefits".

The distinctive orange fleet is manned with locally-based drivers and guides, who coordinate accommodation and activities along the way.

Travellers originating in Bangkok can join the network via Thailand's rail network, with passes available through agents as well as online and through Stray's own outlets in Auckland, Sydney and shortly in Bangkok and Luang Prabang - see straytravel.asia.

A|Club anniversary

ACCOR'S loyalty program A|Club is offering a range of promos incl bonus points and prizes for hotel stays, for new and existing members, this month as it celebrates its 2nd anniversary.

To sign up to the club or for more info see www.a-club.com.

Cairns closure

THE Travel Compensation Fund has advised of the voluntary termination of *Cairns Tour Advice & Booking Centre* in Cairns (ABN: 25 099 831 606), due to the agent ceasing to trade as a travel agent, effective 01 Sep.

Observatory to LHW

SYDNEY'S The Observatory Hotel in The Rocks is one of three new properties to sign on with The Leading Hotels of the World for global representation.

The hotel is offering members of LHW's Leaders Club a 10% discount off the Best Available Rate on bookings made before 31 Oct, for travel to 31 Mar 2011, when using the promo code X12.

Also new to LHW is The Fuchun Resort near Hangzhou in China and The Greenwich Hotel in New York City which joins The Leading Small Hotels of the World.

EK puts airports in a frenzy

EMIRATES says its order for 32 additional A380 aircraft (TD 09 Jun) has "sparked A380 activity across the globe" with a flurry of enquiries from more than twenty airports asking if the Dubai-based carrier would operate the superjumbo to their destinations.

EK Executive Vice Chairman Maurice Flanagan confirmed the strong interest during a speech in Manchester, UK overnight as he arrived on the inaugural Emirates Airbus A380 flight into the north western UK city.

Emirates is now the world's biggest operator of A380 aircraft, with 12 in its fleet and a further 78 on order.

Flanagan said the superjumbos are very popular with passengers.

"Where we deploy them, they fill up almost immediately, running at over 90 percent load factor," he claimed.

EK says the new Manchester A380 services are the first time the aircraft type has been

operated on scheduled services to a regional airport, with the debut also seeing the introduction of EK's first class cabin to MAN.

Manchester airport said it had invested about £10m to upgrade infrastructure to enable it to handle the A380.

EK will add Hong Kong to its A380 network from 01 Oct, while A380s will also return to the Dubai-New York route from 31 Oct.

MEANWHILE Emirates has also confirmed that it's in the process of arranging more than US\$31 billion in funding for its growing fleet, which will see the addition of two aircraft every month for the next six years.

EK president of group services, Gary Chapman, said yesterday that the financing requirements were "pretty close to double what we've done in the previous 14 years" with EK already operating 150 jets plus firm commitments for a further 203 - including the 78 superjumbos.

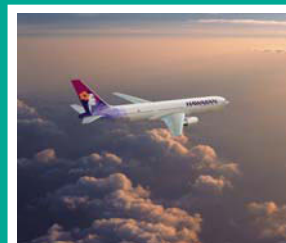
WIN A HOLIDAY FOR TWO TO HAWAII



During September, *Travel Daily* is giving readers the chance to win an incredible seven-day holiday to Hawaii, courtesy of **Hawaii Tourism, Hawaiian Airlines and Aqua Hotels and Resorts.**

This fantastic prize includes return economy airfares from Sydney to Honolulu with Hawaiian Airlines, six nights accommodation at your choice of an Aqua property in Waikiki and return transfers with a lei greeting.

Each day *Travel Daily* will ask a Hawaii-related question - just read the issue and email us your answer. At the end of the month the subscriber with the most correct entries and the most creative response to the final question will win this fantastic Hawaii holiday.



Q.2: From October when Hawaiian Airlines adds an additional service, how many flights per week will the airline offer from Sydney to Honolulu, and on what days?

Email your answer to: hawaiicomp@traveldaily.com.au

Hint! Visit www.hawaiitourism.com.au

Plus, a daily prize of the new Jack Johnson CD - *To The Sea* (pictured to the right) will be awarded for the first correct entry received, thanks to **Universal Music Australia.**

Congratulations to yesterday's lucky winner: **Skye Nicholl from Southside World Travel.**

Click here for competition terms & conditions



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Brisbane – 07 3221 9916 – qldjobs@tmsap.com

Adelaide & Perth – 02 9231 6444 – sajobs@tmsap.com, wajobs@tmsap.com
Executive Positions – 0411 421 465 – wendy@tmsap.com

Temp or Contract Executive – Alex and Sharon
– Wendy and Sally

JOB OF THE WEEK!

Marketing Specialist - Brisbane

This leading travel company is looking for a marketing/ project co-ordinator to oversee their SEO operations. Working with some of Australia's most viewed websites you will co-ordinate a number of SEO projects, acting as the liaison between external agencies and the online marketing team. With your previous marketing skills, passion for internet SEO, advertising & social media see where this amazing opportunity will take you! Previous experience is a MUST!



Contact **Karen McGrath** at TMS karen@tmsap.com
T: **07 3221 9916** or **apply online now!**

BNE • MEL • PER • SYD • BKK • HKG • SHA • SIN

Aircraft Charter Coordinator - Sydney

- 2 Years Experience as Corporate Travel Consultant
- \$45k base plus super and free car parking

A specialised Charter company is seeking the above experience to join their small and dynamic team. This company deals with VIP clients and passengers, government and corporate clients worldwide as well as cargo and freight markets. Your day will be filled with delivering exceptional customer service to direct clients in sourcing the best travel solutions for their requests. You will be liaising with airlines, carrying out administration duties and developing relationships with existing clients.

Contact Wendy Stearn T: **02 9231 6444** E: wendy@tmsap.com or **apply online now!**

Wholesale Consultant – Sydney, Perth

- Great team environment
- Parking available

Are you ready to move away from face to face consulting and into a behind the scenes role? This well established company is looking for experienced consultants to join their successful team. With your strong destination knowledge, CRS skills and ability to build rapport easily over the phone become an expert in the areas you love to sell!

Contact Karen McGrath T: **02 9231 6444** E: karen@tmsap.com or **apply online now!**

Corporate Travel Support Role - Temp Role – Sydney CBD

- Must have strong GDS knowledge in either Sabre, Galileo or Amadeus
- Role to start ASAP

We are looking for an experienced travel consultant who understands how to book hotel and car hire through a GDS system. This is a newly created role to support the corporate consultants with a VIP account with a well known company. The ideal candidate will have a flexible attitude excellent attention to detail and great communication skills.

Contact Sharon Moss T: **02 9231 6444** E: sharon@tmsap.com or **apply online now!**

Sales & Account Manager - Perth

- \$70k plus salary package
- On The Road

A rare opportunity has arisen in the WEST. This well known travel industry provider is seeking and seasoned and experienced travel industry professional to manage a portfolio of clients who are travel agencies. Your role will be to manage the commercial value of the travel agents in your area. In addition your selling skills will be put to the test as you are required to expand your portfolio of clients by directly selling to new business. Experience in a sales position from the travel industry essential with excellent presentation skills and CRM skills. Would suit a Sales Representative, Account Manager or Business Development background.

Contact Wendy Stearn T: **02 9231 6444** E: wendy@tmsap.com or **apply online now!**

Retail Travel Consultant - Sydney

- Sutherland Shire Area – work close to home
- 40k + super + commission

Our client, an award winning agency based on the Sutherland Shire Area is looking for a dynamic, customer service orientated consultant to join their team. Servicing a number of loyal clients you will have immaculate presentation skills and be able to build rapport easily. You will have excellent product and destination knowledge as well as knowledge of Galileo. You will be rewarded with great working conditions, training, educational to exciting destinations, and a happy and friendly team.

Contact Stacy Balderston T: **03 96021809** E: stacy@tmsap.com or **apply online now!**

Corporate Consultants – Sydney, Brisbane, Melbourne, Perth

- All CRS systems, all states
- Find the role which meets your needs

A number of positions exist Australia wide for experienced Corporate Consultants looking to make a positive career change, whether you are looking for a boutique agency, large organization, career growth or just a better life/ work balance. Previous Corporate experience is required as is knowledge of CRS system. Don't delay make the change today!

Contact Karen McGrath T: **02 9231 6444** E: karen@tmsap.com

Travel Documentation Coordinator - Temp Role – Sydney CBD

- 3 Week temp role
- Must have attention to detail

Are you a travel consultant that is tired of consulting? Maybe you would prefer a back office temp role? In this position you will be co-ordinating all documentation, double checking passengers details and itineraries ensuring all information is present and correct!

Contact Sharon Moss T: **02 9231 6444** E: sharon@tmsap.com or **apply online now!**

General Manager - Sydney

- Career Progression Potential
- Sales & Marketing Background required

A specialist travel provider is seeking a General Manager to head up a section of this forward thinking company. This role requires a driven dynamic individual who is striding forward in their bright future aiming for the top! It is essential that you have a strong sales and marketing experienced gained from within a travel Wholesaler or Retailer with senior management connections within Retail Travel. An attractive salary package and prospects for the ideal candidate.

Contact Wendy Stearn T: **02 9231 6444** E: wendy@tmsap.com or **apply online now!**



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NEW POSITIONS AVAILABLE NOW FOR TALENTED EXECUTIVES

ARE YOU PART OF THE ONLINE WORLD?

CUSTOMER SERVICE TEAM LEADER

SYDNEY – SALARY PACKAGE TO \$80K + BENEFITS

This fascinating new role with a Global technology provider requires proven leadership skills in addition to experience within an online environment plus strong GDS skills. You will lead a Customer Service team engaging with industry clients, trouble-shooting problems, managing performance, and ensuring service SLA's are being met. You'll need great fares & ticketing knowledge and a highly flexible attitude to succeed.

HAVE YOU GOT THE X FACTOR?

CORPORATE BUSINESS DEVELOPMENT MANAGER

SYDNEY & BRISBANE – SALARY PACKAGES OTE \$90K +

If you have experience in cold calling, making new friends and building a network, apply that experience in a Sales role that will see you working with a dynamic travel company and with a highly motivated team of people. Your energy and success will keep this corporate agency growing and if you put in the legwork now your rewards will be huge. If you've got the X factor and can make a difference, please apply.

SHOW US HOW YOU GROW A BUSINESS

BUSINESS DEVELOPMENT EXECUTIVE

SYDNEY – SALARY PACKAGE TO \$75K

Bring your proven abilities in sales and your broad knowledge of travel agency operations and apply them to this brilliant role working with a leading national travel organization. If you know how to be an autonomous, reliable and efficient sales person working on the road and managing a territory, you'll love building strong relationships with your clients providing support, product information, and helping their business grow.

NATIONAL SALES FOR A PREMIUM PRODUCT

COUNTRY SALES MANAGER

SYDNEY – SALARY PACKAGE NEGOTIABLE

This position is suitable for someone with the proven ability to manage a business, taking full responsibility & accountability for results, and having a passion for executing business strategies across the leisure travel industry and securing successful partnerships. You'll have strong financial & budget management skills and the maturity to work in a largely autonomous role. Frequent travel required.

PEOPLE & PAYROLL - A PERFECT COMBINATION

HR & PAYROLL SUPERVISOR

SYDNEY – SALARY PACKAGE TO \$70K

Here's a new role for an experienced, multi-talented individual with both an HR and payroll background. You'll be joining a dynamic organization which provides a modern work environment, great processes, and a professional management team. You'll be a good HR generalist, have skills in micropay, be proficient in excel, and have great attention to detail.

A multi-faceted role for a career-focused person.

DO THE NUMBERS, THEY ADD UP TO SUCCESS

SENIOR ACCOUNTS ASSISTANT

MELBOURNE – SALARY PACKAGE DOE TO \$65k

Working in the accounts department of this well known wholesaler you will be responsible for assisting in all functions including payroll, reconciliations, processing payments, monthly and quarterly ATO BAS reporting and other financial matters. This role is suited to a senior accounts person ready for a new and exciting challenge and has great potential for ongoing career development & progression.

END TO END EVENT CO-ORDINATION

SENIOR PROGRAM MANAGER

MELBOURNE – SALARY PACKAGE TO \$80k

Joining this superb operator you will be at the top of your game delivering end to end incentive and conference programs for both international and domestic events. Being a confident presenter you'll be able to show your clients why you're the best at delivering beyond their expectations. At this senior level your communication skills will be high along with your ability to effectively source outstanding products.

MICE MARKET SALES

SALES EXECUTIVE – MICE & LEISURE TRAVEL

MELBOURNE – SALARY PACKAGE \$53k + bonus

Use your network across the MICE market to build the business for this beautiful international product. You will need to have experience dealing with PCO's as well as corporate clients, delivering creative pitches and winning new business. Part of this role also involves selling across the retail travel network so you'll have the proven ability to manage a busy call cycle. This is a top opportunity with a gorgeous product.

CONTACT AUSTRALIA'S MOST EXPERIENCED EXECUTIVE RECRUITMENT TEAM

Adriana D'Angelis
MANAGING DIRECTOR
Ph: 02 9231 1299

Kate Dalrymple
QLD & NT
Ph: 07 3229 9600

Linda Green
NSW & ACT
Ph: 02 9231 2825

Kathryn Heberton
VIC, SA, WA
Ph: 03 9670 2577

OR EMAIL YOUR APPLICATION TO executive@aaappointments.com.au

FOR MORE GREAT EXECUTIVE VACANCIES VISIT OUR WEBSITE www.aaappointments.com



Consolidated Travel & Malaysia Sales Incentive!

**Simply issue your MH tickets through Consolidated Travel or via Quikticket
between 23 August - 13 September 2010;**

The first 300 return Economy class tickets will be awarded a \$30 voucher*

The first 75 return Business/First class tickets will be awarded a \$50 voucher*

PLUS!!!

BE A TOP ACHIEVER AND REAP THE REWARDS

First Prize: 2 Business Class tickets to Kuala Lumpur

Second Prize: 2 Economy Class tickets to Kuala Lumpur

Third Prize: \$500 Shopping Voucher



- **IMPORTANT:** This offer is valid for MH ticketed bookings from Australia to all MH destinations. Codeshare bookings not applicable.
- All tickets must be issued by Consolidated Travel or via Quikticket on Consolidated Travel IATA only.
- Tickets must be issued between **23 August - 13 September 2010** for travel anytime.
- Child, Infant, Group Sales, Reissued and Cancelled or Refunded tickets are not eligible.
- * 300 vouchers will be allocated to MH return Economy class tickets ex Aust.
- * 75 vouchers will be allocated to MH return Business/First class tickets ex Aust.
- Prize winner tickets do not include taxes & subject to terms and conditions.
- Consolidated Travel and Malaysia Airlines reserve the right to alter or cancel the promotion anytime.
- Vouchers will be distributed at the completion of the promotion on a first come, first serve basis and the prize pool is capped at \$13,250 nation wide.

To receive your vouchers, please complete the details below & fax OR email to the Consolidated Travel Sales Team in your state by Monday 20 September, 2010.

Agency Name: _____ Consultant: _____

Ticket Numbers: _____

Date: _____

Melbourne
Telephone: 03 9251 5044
Facsimile: 03 9663 2095

Sydney
Telephone: 02 9394 1402
Facsimile: 02 9247 7907

Brisbane
Telephone: 07 3334 2000
Facsimile: 07 3221 3771

Adelaide
Telephone: 08 8203 8001
Facsimile: 08 8231 1220

Perth
Telephone: 08 9442 6000
Facsimile: 08 9481 0590

ABN 60 004 692 791

Date of Issue: 16 August 2010