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Tue 07 Sep 10

Page 1

EDITORS: Bruce Piper and Guy Dundas E-mail: info@traveldaily.com.au Ph: 1300 799 220



### Big Jewel screen

P&O Cruises today announced the installation of a gigantic 4x7m pool deck entertainment screen on its Sydney-based *Pacific Jewel* during a planned Nov drydock.

Carnival Australia said the move followed overwhelming enthusiasm for the big screen which will be fitted on P&O's new *Pacific Pearl* when she debuts in Australian waters during Dec.

More details in today's *Cruise Weekly* - cruiseweekly.com.au.



# South Africa fares soar

THE withdrawal of V Australia's Melbourne-Johannesburg flights (*TD* 26 Aug) has seen Qantas already boost fares on the route by 31% after Feb next year, once VA's services cease operation.

The figures are contained in a submission from an anonymous member of the public to the International Air Services Commission probe into the proposed continuation of the Qantas/South African Airways codeshare (*TD* 01 Sep).

The IASC has proposed a one year renewal of the pact - but the draft determination came just before the announcement that V Australia was pulling out.

Since then, the submission says, Qantas fares from MEL to JNB for the period from the end of Feb 2011 have jumped to be \$597 more expensive than those available in Feb, increasing to \$803 more expensive from Apr.

"By April 2011 Qantas will be charging more than double what VA charge now, and I have no doubt that this situation will deteriorate if Qantas and SAA are permitted to continue with their arrangement," the unnamed complainant said.

The submission also suggests that although QF and SAA have flagged increased capacity on the South Africa route (including an extra weekly QF SYD-JNB flight planned from this month), "there is no obligation for either of them to maintain all of this" on the codeshare route which has been the subject of "chronic under capacity" in the past.

The fare increases are a "clear indication that Qantas intend to abuse the lack of competition on the route," the submission said.

#### Arrivederci Enzo!

THE Sydney-based head of the Italian Government Tourist Office in Australia and New Zealand, Enzo Luongo, has announced his return to Rome to take up a new role in the ENIT head office.

Luongo has been in Australia for three years, which have seen strong growth in visitation by Aussies and Kiwis to Italy.

The Italian govt is restructuring ENIT's operations around the globe, with the move meaning that Luongo's position (and others like it around the globe) will be filled by local candidates.

Luongo will leave his Sydney post on 16 Nov.

# **Bumper issue today**

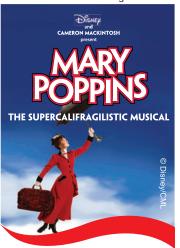
Travel Daily today has eight pages of news and photos, including a full round-up of last night's French Tourism extravaganza in Sydney (see page 8) plus full pages of jobs from:

- TMS Asia Pacific
- AA Appointments

### **CHC** operational

TOURISM New Zealand is advising international travellers to check with agents or accom providers before arriving in earthquake-hit Christchurch which is still in "recovery mode".

TNZ is working to get reliable information to travel sellers, but the city's airport is up and running with travellers able to connect with other cities and regions.



Now playing at Her Majesty's Theatre, Melbourne!

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EDITORS: Bruce Piper and Guy Dundas info@traveldaily.com.au Ph: 1300 799 220



### JQ looking at BME

JETSTAR is reportedly "looking closely at starting services to Broome," with flights from both Perth and the east coast, according to today's Australian.

CEO Bruce Buchanan also said further new route announcements are likely which will see more direct overlap between QF and JQ.







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FINALIST 2010

# NTA looks for new chief

PEAK tourism lobby group the National Tourism Alliance is looking for a new ceo, following the resignation of incumbent Jenny Lambert after three years.

During her stint at the NTA Lambert has been involved with a range of government issues including the development of the National Long Term Tourism Strategy and the Jackson Report.

The NTA, which has members including AFTA, the Australian Hotels Association, ATEC, Restaurant and Catering Australia, the Business Events Council, HMAA, the Winemakers' Federation, and the various state tourism industry councils, is said to represent more than 40,000 or 90% of tourism operators.

Applicants are required to have ten years of tourism experience leading either an industry association or business, with a proven track record in the

## Jetpack attraction

THE latest addition to NZ's adventure tourism offering is a "space-age theme park" near Christchurch Airport, where visitors will be able to pay NZ\$300 for a jetpack ride.

It's the brainchild of Glen Martin, the Kiwi inventor of a oneman jetpack, who says he also plans further JetPack Experience parks in Queenstown, Auckland and Rotorua, according to the NZ

The proposal is currently the subject of a submission to the NZ Civil Aviation Authority, with the jetpacks able to be remotely controlled in the event of a passenger having difficulties.

development of policy and preparation of govt submissions.

The role also includes overseeing the operation of the National Tourism Awards plus being the NTA's chief spokesperson.

A salary package of up to \$120,000 is on offer, based on a minimum of three full time days per week, and a fully equipped city office is provided.

Lambert's departure is the latest in a series of top level changes within tourism lobby groups in Australia, including the resignation of ATEC md Matt Hingerty and the retirement of Australian Airports Association chief Ken Keech, who will be replaced by Caroline Wilkie from TTF Australia (TD yesterday).

# JTG-Stella deal rubber stamped

**JETSET** Travelworld shareholders yesterday gave the official go-ahead to the proposed takeover of Stella Travel (TD breaking news), with one insider at the meeting telling TD that the move was passed without any dissent or even comment.

In fact the only person to speak at the special general meeting apart from JTG chairman Tom Dery was Stella ceo Peter Lacaze, who just said "Hello" when introduced to the attendees.

More than 99% of JTG shareholders voted in favour of the deal, with the only remaining hurdle being approval by the Foreign Investment Review Board.

Stella told TD yesterday that executives are still focussed on completing the merger by the end of the month.



THERE could be some sore heads in the Qantas offices today, after last night's French Tourism extravaganza in Sydney (see page 3) saw QF mgr Australia Steve Limbrick presented with a fairly large bottle of Bollinger Champagne (below).

French Tourism's Australian chief Patrick Benhamou honoured QF and Air France for

their contribution to bilateral visitation between Australia and France, also giving the new Air France country manager Australia, Thomas Reeves a special new surfboard (right) so he can really become part of the Aussie beach scene during his posting down under.





Let's hope he didn't drink it all at once! Steve Limbrick accepts the Bolly from Atout France's Herve Le Feuvre.











Call 1300 2 CHINA (24462)

Travel Daily

Tue 07 Sep 10

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EDITORS: Bruce Piper and Guy Dundas info@traveldaily.com.au Ph: 1300 799 220 E-mail: info@traveldaily.c

# Best Economy Class.

**Business Traveller** Middle East Awards 2010



# **Qantas on British Airways hit list**

QANTAS has downplayed suggestions of an expanded alliance with British Airways, after BA and Iberia drew up a list of possible carriers that the expanded group could target for mergers in the future.

UK newspapers have reported

statements by BA ceo Willie Walsh about future acquisitions by the expanded carrier once its deal with Spanish flag carrier Iberia is settled later this year. "Qantas is a very strong global

airline with a great brand, but I'm not sure that they share our view on consolidation at this point," Walsh said, according to the Financial Review today.

"We know there's a strong case there - it's definitely something that would be interesting in the future if Oantas were likeminded," he added.

QF corporate affairs chief David Epstein said vesterday that the carrier hasn't had any further merger discussions with BA since Dec 2008, when a proposal fell by the wayside (TD 19 Dec).



**EMIRATES** is offering members of its loyalty program Skywards savings of up to 10% on airfares booked online before 15 Sep.

The promo is part of Skywards' 10th anniversary, with the actual discount based on the length of time a member has been registered with the program.

The minimum discount is 5% for members who signed up between 2005 and 31 Aug 2009, and goes up to 10% for those who joined in 2000 when Skywards debuted.

The deal is valid for travel between 01 Oct - 30 Nov.

# QH HK/Bali product

**QANTAS** Holidays has announced the release of its 2011-2012 product range for Hong Kong and Bali, valid for travel between 01 Apr 2011 and 31 Mar 2012.

See gantas.com.au/agents.

# Cooks entry change THE Cook Islands Ministry of

Foreign Affairs & Immigration has announced changes to its policy for Australian and Kiwi passport holders, meaning it is no longer necessary for visitors to seek authority to visit the nation.

The change came into effect on 30 Aug, and means Aussies don't have to gain approval from the Ministry of Foreign Affairs in Rarotonga, prior to arrival.

The amendment applies to Australian and NZ passport holders who have at least seven days on their document beyond their intended period of stay in the Cook Islands.

Cook Island Tourism acting NZ manager Kelly Hansen said: "We are very pleased with the amendment as this should make future bookings and travel to the Cook Islands hassle free."

MEANWHILE, Australian arrivals to the Cook Islands soared 63% during Jul, compared to the same month last year - the highest ever figure for the month.

Aussie visitor numbers tallied to 1,584 people, a figure which was likely fueled by Air New Zealand's new seasonal direct Sydney-Rarotonga service.

The local result was a long way off New Zealand's arrivals figure in the Cook Islands, which was up 878 people on last Jul, to 8,554 during the period.

# **Peppers Broadbeach** to open in Nov

PEPPERS Retreats, Resorts and Hotels will open its new build Peppers Broadbeach property on the Gold Coast in Nov, ahead of its "fully operational" opening scheduled for Mar next year.

The 505-room property has a special opening rate of \$265 per room in a one-bedroom suite for stays from Nov to 01 Mar, which includes a gourmet hamper, unlimited new-release in-room movies, internet and parking.

Phone 1800 987 600.

#### Bali visits up 51%

IT'S no wonder Qantas, Pacific Blue Airlines and Strategic Airlines are vying for an extra allocation of seating on services to Denpasar, Indonesia (TD 20 Aug).

Recent arrivals figures from Bali's Provincial Statistics Office show a 51% surge in Aussie visitors from Jan to Jul 2010, compared to the same time last year.

# China Air to Sky?

TAIPEI-based China Airlines will sign a Letter of Intent to join the SkyTeam airline alliance later this month, boosting the network's number of destinations covered by 93 to 898 locations.

It's expected that negotiations will take at least six months to finalise before a deal is struck.



- Develop and drive the policy agenda for the Australian Tourism Industry
- Be the representative to Federal Government for the Tourism Industry
- Provide leadership and passion to the organisation

The NTA represents over 45,000 Australian tourism businesses and seeks to appoint a Chief Executive Officer to lead the NTA forward. This role is critical to the future of the Tourism Industry and the NTA seeks a passionate and collaborative leader for this role.

Working with the member associations, the CEO will develop and drive the policy settings in which the tourism industry puts forward to the Federal Government.

The NTA is looking for a strategic thinker, and a person who can add value, provide leadership and demonstrate an experience that will deliver for the NTA into the future.

The NTA Board seeks Expressions of Interest from suitable candidates who should first obtain an application information pack by emailing an enquiry to EOI@tourismalliance.org or download the information pack at http://www.tourismalliance.org/eoi.



**EXCLUSIVE** to the 2010 Northern Hemisphere Ski Issue, Travel Daily is giving readers the chance to win an amazing ski holiday in Switzerland.

This fantastic prize for two people, courtesy of **Switzerland** Tourism, Saas-Fee and Swiss Travel System includes: seven nights accommodation in a 3-star self-catering apartment in Saas-Fee, Valais Switzerland for two people; a four day ski pass and first class travel on all public transport within Switzerland with Swiss Passes.

For your chance to win this spectacular holiday, simply send in a caption to go with the photo pictured above.

Email your answer to: Click here for terms & conditions











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#### German tax OK'd

THE controversial new German 'ecological air travel levy' (TD 09 Jun) has been approved by the German government, according to Air Transport World.

The new variable departre tax will apply to passengers on flights ticketed after 01 Jan 2011, and is based on a flight's noise level and fuel consumption distances flown.

Pax flying on short-haul flights (up to 2,500kms) will be slugged €8 (AU\$11), pax on mid-haul flights (2,500 to 6,000kms) will be hit with a €25 charge (AU\$35), and those on long-haul services (over 6,000kms) will need to pay a €45 levy (AU\$63).

The tax is expected to raise about \$1 billion Euro each year.

#### QF contacting pax

QANTAS is today advising agents it will be contacting all customers with existing codeshare bookings on Mexicana flights about rebooking on alternative services, following MX's suspension of all services, including MexicanaClick and MexicanaLink, as flagged by TD last month (TD 30 Aug).

Alternatives include flying with American or Alaska Airlines.

### Sterling Thai signing

THE Preferred Hotel Group's Sterling Hotels brand has added its first property in Thailand, the ShaSa Resort & Residences in Koh Samui.

The 31-suite property is PHG's 19th hotel in Thailand.

### Hilton appointment

**HILTON** Worldwide has appointed Celina Low as Senior Director, Corporate Communications for Asia Pacific, based in Singapore.

The role will see Low promote Hilton as it continues to expand in the Asia Pacific region.



Tue 07 Sep 10

EDITORS: Bruce Piper and Guy Dundas



YESTERDAY the Globus Family of Brands hosted its annual golf day at the prestigious Elanora Country Club in Sydney's northern suburbs.

More than 100 industry guests took part in the keenly contested event which Globus ceo Stewart Williams and his staff hold to thank the company's key partners, including airlines and travel agents, for their ongoing support throughout the year.

A sparkling spring day saw many go home with rosy complexions, while the event also provided a relaxed atmosphere for some high level networking.

The overall winners were lucky enough to be offered places on next May's inaugural sailing of Avalon Waterways' new Avalon Panorama, while there were lots of other generous prizes on offer

The winning group is pictured above with Avalon Waterways ambassador Steve Liebmann (left) and Globus chief Stewart Williams (third from right): Stefano Teghini and Glen Welsh of Offset Alpine Printing; and Gary Mangesdorf and Roger Sussmann of Osman Insurance Brokers





ABOVE: Jetset Midland in Western Australia collected nine awards, including the Jetset WA Agency of the Year for the third consecutive time at the recent Jetset Travelworld Group awards.

The event coincided with JTG's WA state conference late last month, held at the Sheraton Hotel Perth, drawing over 180 people.



Pictured here are the staff from Jetset Midland accepting the award from JTG's Julie Primmer and Warwick Blacker.

From left are: Pat Christie, Lisa Klemm, Geoff Malthouse, Ashley Baker, Julie Primmer JTG, Ronnie Malthouse, Dave Ahlhauser (in front), Warwick Blacker JTG and Esther McNeil.

### Malaysia freebies

VENTURE Holidays is offering free nights in Kuala Lumpur when booking a four-night air and land package flying with Malaysia Airlines, priced from \$1,089ppts.

Deals at the Dorsett Regency in KUL are priced from \$1089ppts ex Adelaide, while a four-night Kuching/two-night Royal Mulu Resort package is available for \$1779ppts, for travel on various dates to 14 Jun, on sale til 20 Sep.

Packages ex MEL and SYD are priced from \$1085, and \$1099 respectively.

### **Delhi dengue**

JUST in time for the upcoming Commonwealth Games, DFAT has issued an updated travel advice for India, with new information including a warning about a seasonal outbreak of dengue fever which is "more significant than in recent years" with cases expected to rise in Sep and Oct.

#### **CZ Prem Economy**

CHINA Southern Airlines has rolled out its Premium Economy seating to the Australian market, with the commencement of the cabin service on flights from Guangzhou to Sydney on Fri.

CZ plans to introduce the seats, which feature a 40% increase in pitch in Economy class, on both Brisbane and Melbourne services on 31 Oct.

## **Bay of Fires walk**

LIFE'S An Adventure says its the only adventure company to now offer a walking trip that takes in the complete 37kms of the Bay of Fires Track in Tasmania.

The three-day guided walk costs \$799 per person.

# **Alex joins Insight**

INSIGHT Vacations has added The Alex hotel in New York City to its list of accommodation options in 'The Big Apple', featured in its 2011 USA & Canada program.

The property is located in Midtown Manhatten and is offered to guests on Insight's 16-day Best of Eastern Canada & USA tour as part of the tour, or as extra accom, priced from \$219ppts.



Tue 07 Sep 10

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EDITORS: Bruce Piper and Guy Dundas E-mail: info@traveldailv.com.au

#### **EU Ghana blacklist**

GHANA'S Meridian Airways has been added to the list of airlines banned from flying into the European Union, imposed by the European Commission.

Meridian was included on the blacklist due to poor results from inspections of its aircraft and facilities used by the airline.

Airlift International, also from Ghana, has been slapped with an operating restriction too, which means it can now only operate one of its aircraft into the EU.

Four other individual airlines remain on the EU blacklist - they are Ariana Afghan Airlines, Blue Wing Airlines, Siem Reap Airways International and Silverback Cargo Freighters.

#### **BA/Fisher c'share**

BRITISH Airways and oneworld elect Indian carrier Kingfisher (IT) have signed a codeshare deal for services covering India, Sri Lanka, the UK and continental Europe.

BA will place its airline code on Kingfisher metal on 11 domestic Indian services and one route to Sri Lanka

In turn, IT will place its code on nine BA operated flights from London Heathrow to the UK and Europe.





Tue 07 Sep 10

EDITORS: Bruce Piper and Guy Dundas

#### **EK bags discount**

**EMIRATES** is offering passengers the ability to save 15% on the cost of additional baggage charges if pre-purchasing the ancillary charge online using a credit card.

EK says the service not only saves money but time too.

# **AFTA UPDATE**

the latest insights from AFTA's Chief Executive, Jayson Westbury



Well we should know who is to be the next Prime Minister of Australia today. By the time TD hits you and you are reading this column we may well know which way the independents have gone and who they have decided to support to form a government.

Some might say the last few weeks have been refreshing. That is that we have not been constantly reminded of every sniff and sneeze that the Prime Minister has made and every little bit of irrelevant policy reported on radio, in print and on the television. But, in real terms all we have been doing is treading water.

Meanwhile, on both a local and global front, we are fast becoming irrelevant. Countries need a government and a stable government. This is central to all of our success, so let's hope that the outcome is known. Either way, this week will mean that we get back to business in terms of working with government on policy development.

The announcement will also mean that we can now seek further clarification about the outcomes of the review of consumer protection and confirmed what the plan is going forward and the

You will also notice in today's Travel Daily that the National Tourism Alliance has advertised the role of Chief Executive. As you would be aware, I am the Deputy Chairman of the NTA and will be involved in the selection process for this new person.

Jenny Lambert, who has been the CEO of NTA for the past three years, has done an outstanding job. Jenny has been extremely involved in the many tourism related working groups, the Jackson report and now the National Long Term Tourism Strategy.

Jenny has served the entire tourism industry very well and while she will be working until a replacement is found, her time at the NTA will be remembered well and her efforts acknowledged with

Whatever her next adventure is, I am sure Jenny will go on to contribute as she has contributed so well in the advancement of the National Tourism Alliance and more broadly the various policy agenda's put forward by the Australian Tourism Industry.



#### Eurotunnel record

THE Eurotunnel achieved a record number of pax vehicles being carried in both directions in one day last month, at 14,825 cars and 150 coaches.

The 14 Aug 2010 result exceeded the previous highest daily result recorded back in 1999.

#### Ascott in Bali

ASCOTT Ltd has expanded into Bali announcing it will manage the 174 unit Citadines Bali Kuta serviced residence, scheduled to open in 2012.

Ascott has nine other Indonesian properties in locations including Jakarta, Surabaya and Bali.

# TRAVEL INDUSTRY OPPORTUNITY Groups Development Officer

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Territory Discoveries

#### KQ aircraft upgrade

KENYA Airways will introduce its new B777 aircraft on its Nairobi -Bangkok route from 30 Sep to 21 Dec, featuring upgraded in-flight entertainment systems and 28 Business class flat beds.

### Byron yoga retreat

**BYRON** Bay's Tallow Beach House will host Power Living's week-long 'Ignite Your Soul Soul' Yoga and lifestyle retreat from 10-16 Oct, priced from \$1399pp.

The package includes accom, all meals, classes and more - see www.powerliving.com.au.

#### Tahiti winner delay

TRAVEL Daily will announce the name of the winner of last month's Tahiti comp in tomorrow's issue.

#### JAL connect times

JAPAN Airlines says it will be able to trim 10 minutes off the minimum connection times needed on JAL Group flights when it moves to Tokyo Haneda Airport in Oct.

The new minimum connection times required will be: domestic to international - 70 mins; int'l to domestic - 60 mins; and int'l to int'l - 50 mins.

JAL is also introducing a direct eight minute shuttle bus between its domestic flight Terminal and the new int'l terminal, for JAL and partner airlines passengers.

### WIN TIM MCGRAW TICKETS

Office

**Tourist** 

Macau Government



Travel Daily has teamed up with Macau Government Tourist Office again and is giving subscribers the chance to join in the experience of World Class Entertainment at Sydney's Acer Arena.

On Tuesday 21st September, Tim McGraw will be performing and the Macau Government Tourist Office is giving seven lucky winners and their friends a chance to ioin them in their very own Private Suite

All you need to do to is answer all 5 questions featured in Travel Daily this week for your chance to WIN...

Q.2: Macau is broken down in 3 areas. Name them

Email your answers to timmcgraw@traveldaily.com.au

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## Reservation Consultants – **Bringing Travel Dreams to Life...**

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To join our exciting team you must have at least 2.5 years retail travel consultant experience with demonstrated ability to close a sale and meet sales targets. You will be passionate about travel, having travelled yourself. You will understand the importance of Membership Service – ever willing to go the extra mile for our members with a smile. You will be extremely organised, a team player but most importantly you will know how to have fun! Calypso experience is a must.

We offer a fun motivated team to work in, fantastic benefits, monthly incentives, career progression & lots of training. If you would like to join our expanding team, email your application to jobs@tlholdings.com.au

# WIN A HOLIDAY FOR **WO TO HAWAII**







During September, Travel Daily is giving readers the chance to win an incredible seven-day holiday to Hawaii, courtesy of Hawaii Tourism, Hawaiian Airlines and Aqua Hotels and Resorts.

This fantastic prize includes return economy airfares from Sydney to Honolulu with Hawaiian Airlines, six nights accommodation at your choice of an Aqua property in Waikiki and return transfers with a lei greeting.

Each day Travel Daily will ask a Hawaiirelated question - just read the issue and email us your answer. At the end of the month the subscriber with the most correct entries and the most creative response to the final question will win this fantastic Hawaii holiday.

# Q.5: What is Hawaiian Airlines luggage allowance?

Email your answer to: hawaiicomp@traveldaily.com.au

Hint! Visit www.hawaiitourism.com.au

Plus, a daily prize of the new Jack Johnson CD -To The Sea (pictured to the right) will be awarded for the first correct entry received, thanks to Universal Music Australia.













JACK JOHNSON TO THE SEA

#### Qantas turnaround

A MANILA-bound Qantas Boeing 767 with 158 passengers onboard was forced to return to Sydney midway through its journey on Mon, after an indicator light came on in the cockpit, alerting pilots of a possible issue with its wet weather anti-skidding gear.

Due to bad weather forecasts in Manila, the pilots made the decision to return to their origin.

Upon landing safely back in Sydney the passengers reboarded a replacement aircraft, and departed for Manila around seven hours after their initial time.

"Our engineers will have a look at the aircraft and determine if there is a problem with the aircraft," a QF spokesman said.

#### Starwood SPG app

**STARWOOD** Hotels and Resorts Worldwide has launched its Starwood Preferred Guest App for Blackberry phones, allowing users to browse and make reservations at 1000 properties globally.

#### Air crash odds

THE odds of being killed on a scheduled passenger air service in a developing country is 13 times more likely than a First World country, according to professor and reseacher Arnold Barnett.

Barnett calculated that the odds of dying on a scheduled flight in a First World country, such as Japan or Canada, are one in 14 million where developing countries, such as Brazil or India. are as low as one in 2 million.



Tue 07 Sep 10

EDITORS: Bruce Piper and Guy Dundas

#### Japan trade shop

THE Japan Australia Mission Downunder international travel trade forum will for the first time in Australia be hosted on the Gold Coast.

The week long forum will attract 40 Japanese buyers from Sapporo, Tokyo, Nagoyo, Osaka and Fukuoka, who will be involved in activities to familiarise themselves with the Gold Coast experience.

In Dec 2009, 115,000 Japanese travellers visited the region spending more than \$89million, making it the second largest international source market.

### Paris temptations

TEMPO Holidays is offering four nights in Paris for the price of three at the Hotel Le Royal or Hotel Park Lane Paris, valid for select dates from 01 Dec to 25 Feb.

Prices start at \$354ppts at Le Royal - www.tempoholidays.com.

#### QF adds BNE/BME

**QANTAS** is launching seasonal twice weekly services between Brisbane and Broome from Apr.

QF1030 and 1031 will operate on Thu and Sun, and complement QF's twice weekly flights to Broome from both SYD and MEL.

# Be spoilt for choice with our special fares.

Experience award-winning service onboard Qatar Airways to over 90 destinations worldwide. Special Fares are available to our destinations in Europe, Middle East and Africa.

	Economy Class return fares starting from	Business Class return fares starting from	Business Class Companion return fares starting from
London	AUD <b>1857</b>	AUD <b>8354</b>	AUD <b>7554</b>
Paris	AUD <b>1786</b>	AUD <b>8238</b>	AUD <b>7438</b>
Rome	AUD 1744	AUD <b>8144</b>	AUD <b>7344</b>
Frankfurt	AUD 1769	AUD <b>8169</b>	AUD <b>7369</b>
Barcelona	AUD <b>1733</b>	AUD <b>8133</b>	AUD <b>7333</b>

Terms and conditions apply • All fares are valid from Melbourne via Doha • Sale valid from 6th September to 20th October 2010 • Departures valid from 6th September 2010 to 30th April 2011 • Price inclusive of all associated taxes and surcharges and correct as on 3rd September 2010 for low season departures • Seats subject to availability Seasonal surcharges apply to Economy airfares only • Amendments & cancellation fees apply • Companion Business fare requires minimum two people traveling together • For full terms and conditions contact your Qatar Airways Sales Team or Reservations on 1300 340 600.



# French Tourism splashes out

LAST night hundreds of travel agents, suppliers, celebrities, media and representatives of French companies gathered in the ballroom of the Sydney Sofitel Wentworth Hotel for an "Elegant French Soiree" wine-themed function to showcase the tourism product of the Bordeaux-Aquitaine region.

The event was part of this year's French Tourism Workshops which are on today in Sydney, tomorrow at the Sofitel Melbourne and on Fri at the Hyatt Regency in Auckland featuring over 60 exhibitors.

TD's exclusive photos on this page were taken during last night's gala event, which was titled 'A wineand-only Rendezvous' - and it certainly lived up to its name, with guests treated to exceptional French cuisine and matching Bordeaux-

Aquitaine regional wines.



ABOVE: Major sponsors included Sofitel, Qantas and Air France, and Patrick Benhamou from Atout France is pictured above with Kylie Menzies from Qantas and Fanny Mauchien of Air France - in front of the giant 'wine wall' fountain at the event.

RIGHT: Guests were welcomed by beretclad children treading out the harvest in the foyer of the Sydney Sofitel Wentworth.

RIGHT: Christian Blondeau of France @ Leisure and Greg McCallum of Rail Plus were among the many agents and suppliers at the event.







Trusted travel with the destination experts

#### Product Coordinators - x 2

Are you passionate about Africa or Asia?

Celebrating 30 years, Adventure World is seeking two product coordinators to come and join the team. This is a fantastic opportunity for people wanting to take the next step in their career to work in a successful team for a market leader.

Bringing your high level of attention to detail, strong time management, outstanding communication skills, and ability to meet deadlines you will be a fast paced worker who enjoys the challenge of ensuring our data is correct to benefit our customers. Passionate about travel (Africa or Asia region a bonus), you will have a min of 3 years industry experience Calypso desirable.

We offer a generous salary, PLUS a great incentive program, loads of training, a fun working environment, beautiful offices in North Sydney and lots of benefits ... If you would like to join the adventure team, email your CV and a cover letter: jobs@tlholdings.com.au



Tue 07 Sep 10

EDITORS: Bruce Piper and Guy Dundas



ABOVE: The event included the official establishment of the 826th Chapter of the Confrere des Piliers Chablisiens (Brotherhood of the Wine Pillars) - an ancient Burgundian organisation whose members are dedicated to promoting Chablis and the wines of Burgundy.

The new Atout France Sydney branch of the organisation was created through an arcane ritual, with curiously dressed officials

from the brotherhood (pictured right) inducting eight new members in a mysterious ceremony which involved the reading of an official proclamation, group singing of a special French song, the quaffing of some Chablis by the inductees and lots of general merriment.

Four of the new members of the not-sosecret brotherhood are pictured above from left after pledging their eternal devotion to Burgundian alcoholic beverages: Aussie

culinary icon Tony Bilson, Tourism Australia chief Andrew McEvoy (who seemed to be quite thirsty), Melissa Doyle from Channel 7's Sunrise show, and former Sydney Lord Mayor Lucy Turnbull.

The other inductees included Aussie coffee king Les Schirato from Vittoria Coffee, Trimex Australia ceo Jean-Marc Carriol, celebrity foodie Maeve O'Mara and the one and only Patrick Benhamou from French Tourism.



## **Wholesale** Reservations **Consultants**



Love talking product? Can you seal the deal?

Come and join our growing team at Coral Seas, the South Pacific Cruising

Specialists. Our dedicated team shares a passion for the islands that enable us to offer the very best in holiday value and experience.

We are seeking experienced passionate reservations consultants to work in our wholesale reservations team. You will bring with you; demonstrated experience as a successful travel consultant, exceptional customer service skills, demonstrated ability to build relationship with suppliers and meet targets, and above all your passion and knowledge for your product.

We offer a fun motivated team to work in, fantastic benefits, monthly incentives, career progression & lots of training. If this sounds like your type of role, email your application through to jobs@tlholdings.com.au



# **Talent Wanted!**

Exceptional opportunities in the travel industry.



#### Hot Jobs (Australia) - September 2010

Sydney - 02 9231 6444 - nswjobs@tmsap.com Melbourne - 03 9602 1809 - vicjobs@tmsap.com Brisbane - 07 3221 9916 - qldjobs@tmsap.com

Adelaide & Perth

- 02 9231 6444 - sajobs@tmsap.com, wajobs@tmsap.com
Executive Positions - 0411 421 465 - wendy@tmsap.com

Temp or Contract - Alex and Sharon Executive - Wendy and Sally

JOB OF THE WEEK!

## Retail Travel Temp With A Twist – CBD Fringe

- 3 Month temp position starting in October
- Must be able to use Sabre CRS

Unique and rewarding role where you will be booking travelers to developing and 3rd world countries.

Most enquiry is over the phone and via email with hardly any walk-in's. We are looking for a travel consultant who is passionate about travel, with good knowledge of Africa, South America and Asia.

Contact Sharon Moss at TMS sharon@tmsap.com T: 02 9231 6444 or apply online now!



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#### **Retail Travel Consultant**

- Sutherland Shire Area work close to home
- 40k + super + commission

Our client, an award winning agency based on the Sutherland Shire Area is looking for a dynamic, customer service orientated consultant to join their team. Servicing a number of loyal clients you will have immaculate presentation skills and be able to build rapport easily. You will have excellent product and destination knowledge as well as knowledge of Galileo. You will be rewarded with great working conditions, training, educational to exciting destinations, and a happy and friendly team.

Contact Stacy Balderston T: 03 96021809
E: stacy@tmsap.com or apply online now

#### Contact Karen McGrath T: **02 9231 6444** E: karen@tmsap.com or apply online now

#### **Corporate Travel Consultant**

- Up to \$50k plus super
- Well known travel organisation

Due to growing accounts this fantastic corporate travel company in the MEL CBD are looking for experienced international corporate consultants to come on board. The ideal candidates will have experience in corporate travel consulting, knowledge of a CRS, have excellent customer service, good product knowledge and a great work ethic.

Contact Stacy Balderston T: 03 96021809
E: stacy@tmsap.com or apply online now!

#### Corporate Consultants - Sydney, Brisbane, Melbourne, Perth

- All CRS systems, all states
- Find the role which meets your needs

A number of positions exist Australia wide for experienced Corporate Consultants looking to make a positive career change, whether you are looking for a boutique agency, large organization, career growth or just a better life/ work balance. Previous Corporate experience is required as is knowledge of CRS system. Don't delay make the change today!

Contact Karen McGrath
T: 02 9231 6444 E: karen@tmsap.com

#### Wholesale Consultant - Sydney, Perth

Sales & Account Manager - Perth

• \$70k plus salary package

- Great team environment
- Parking available

On The Road

Are you ready to move away from face to face consulting and into a behind the scenes role? This well established company is looking for experienced consultants to join their successful team. With your strong destination knowledge, CRS skills and ability to build rapport easily over the phone become an expert in the areas you love to sell!

A rare opportunity has arisen in the WEST. This well known travel industry

provider is seeking and seasoned and experienced travel industry

professional to manage a portfolio of clients who are travel agencies.

Your role will be to manage the commercial value of the travel agents in your area. In addition your selling skills will be put to the test as you are required to expand your portfolio of clients by directly selling to new

business. Experience in a sales position from the travel industry essential with excellent presentation skills and CRM skills. Would suit a Sales Representative, Account Manager or Business Development background.

Contact Karen McGrath T: 02 9231 6444 E: karen@tmsap.com or apply online now!

#### Senior Product Co-ordinator

- Well known travel company
- Up to \$46K + super and incentives

SIN

In this role you will be responsible for loading product details and rates into the Calypso system. You will also be assisting the reservation team with product enquiries plus dealing with suppliers and ad hoc requests. Previous experience essential.

Contact Anna Wachowiak
T: 02 9231 6444 E: annaw@tmsap.com



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ADELAIDE & PERTH – (03) 9670 2577 – recruitsa@aaappointments.com.au & recruitwa@aaappointments.com.au

# CRUISE INTO A TEMP TO PERM ROLE CRUISE SPECIALIST – SABRE TRAINED TEMPI SYDNEY CBD- EXCELLENT HOURLY RATE + SUPER

This is a fantastic opportunity for a sales driven and customer service orientated Cruise Specialist who is looking to try before they buy! You will enjoy being part of an amazing tean, earning top \$ and learning fab new product.Located in Sydney, this temp role is due to start ASAP and could potentially become permanent should you desire it.You will also have strong Sabre skills, along with a flexible can-do attitude. A professional outlook and a friendly, personable approach is a must.

# BE AMONGST THE RICH AND FAMOUS ENTERTAINMENT TRAVEL CONSULTANT JELBOLIPNE (INNER) - SALARY PACKAGE TO \$55K

See how the rich and famous spend there days! This boutique travel company in Melbourne's inner suburbs is seeking a motivated & competent international travel consultant with strong attention to detail & a proactive approach. Working on numerous entertainment, fashion, sporting & film industry accounts, no one day will be the same booking their travel arrangements throughout the world! Sabre essential.

# WALK THE RED CARPET RETAIL TRAVEL MANAGER

VICTORIA - BALLARAT - SALARY PACKAGE TO \$60K+

Regional Ballarat currently has a rare opportunity for all the travel consultants our there wanting to step up to the highly sort after Retail Travel Manager role! This is your chance to put your career in first place & earn a tremendous salary at the same time. No strict commission targets, just a lovely office looking for a competent Manager. Apply now and learn more about this senior travel role in Ballarat.

#### YOUR BACKSTAGE PASS TO PRODUCT!

TRAVEL TEM

BRISBANE CRD - TOP HOURLY RATE ON OFFER

Don't miss out on your chance to get your foot into the door with a leading travel company. We currently have an assignment available for an experienced travel consultant to work in this busy product department. Working two days a week you will assist product managers in developing packages, updating specials, training and more. There is the possibility of temp to perm for the right person. Earn a top hourly rate and open the door to the wonderful world of product

#### BE TREATED LIKE ROYALTY AMADEUS TRAINED RETAIL TEMP NEY INNER - EXCELLENT HOURLY RATE + SUPER

Are you a talented retail travel consultant who is not sure about which next step to take? Then why not take some time out and temp locally for a while. We have a fantastic RETAIL travel temp role located in the beautiful café stretch of Balmain. As part of this award winning office, you will enjoy a top hourly rate & being part of a fun team. This is a 6 month contract starting ASAP. If you are an experienced retail travel consultant with at least 12 months experience, call us now!

#### STEP UP TO THIS CELEBRATED ROLE SENIOR RETAIL TRAVEL CONSULTANT PERTH (NORTH EAST) – SALARY TO \$66K + BONUSES

This is without a doubt a rare opportunity for all you senior retail travel consultants out there looking for a role that will have you progressing to Office Manager. Not only will you be offered a sensational base salary, you will also have the opportunity to earn bonuses! Join one of Perth's most successful retail travel agency's & see your enjoyment level & bank balance increase! Senior consulting skills essential.

# BE TREATED LIKE A SUPERSTAR INTERNATIONAL AIRLINE RESERVATIONS MELBOURNE (CITY FRINGE) – SALARY PACKAGE TO \$45K

Join the Airline industry today! This international airline currently has a vacancy in their Melbourne office & is calling on all motivate & positive international travel consultants with Amadeus skills & Fares and Ticketing I & II. Working Monday to Friday business hours only, this is a rare opportunity to enter the airline industry & work within this boutique airline office. Apply now – only suitable applicants will be contacted.

#### YOUR DREAM ROLE

CORPORATE/LESIURE CONSULTANT INNER BRISBANE SUBURB - \$55 - \$65k OTE

Sick of working every weekend? Want a little variety in your day? Here is your dream role. Working in this award winning office you will cater to the needs of a strong portfolio of corporate clients along with booking travel arrangements for leisure clientele. You will work close to shops and restaurants along with working only Mon – Fri hours! In addition earn fantastic \$\$\$ and have access to top industry training. Min 2 years exp rqd along with corporate travel knowledge.