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# Travel Daily AU

First with the news

Fri 10 Sep 10

Page 1

EDITORS: Bruce Piper and Guy Dundas  
E-mail: [info@traveldaily.com.au](mailto:info@traveldaily.com.au) Ph: 1300 799 220

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## Creative Indochina

CREATIVE Holidays has today released its first 2011/12 brochure, covering Vietnam and Cambodia with new accom, sightseeing and cruising options.

GM product Andrew Yell said the wholesaler had seen a considerable sales increase to the destinations in recent years.

More information on the range at [www.creativeholidays.com](http://www.creativeholidays.com).

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## ACCC blocks NZ/DJ pact

AIR New Zealand and Virgin Blue are currently reviewing the draft rejection of their proposed trans-Tasman alliance by the ACCC (TD breaking news), with Air NZ saying it "expects to respond to the ACCC's concerns once they are identified".

The draft determination by the ACCC says that the commission considers that the pact is likely to reduce competition.

"The ACCC believes that Virgin Blue is a significant competitor to Air New Zealand," with concerns about a number of routes comprising about 25% of total trans-Tasman passenger traffic.

"This means that more than one million passengers per year may be adversely affected by the removal of competition between Virgin Blue and Air New Zealand," said ACCC chair Graeme Samuel.

Although some public benefit may result from cost savings and efficiencies, "the ACCC has doubts about the magnitude of these benefits", the Commission said in a statement today.

Although enabling them to compete more effectively against the Qantas-Jetstar group, the ACCC says it's not convinced that this will be more competitive than a scenario where DJ and NZ continue to operate independently.

The ACCC is inviting the applicants to provide further information to substantiate the public benefits they are claiming from the deal, and to support

their claim that the alliance is more likely to promote than lessen trans-Tasman competition.

The carriers have two weeks to respond, and the ACCC is also inviting submissions from other interested parties.

## TD's NRL/AFL footy tip winners

THE phones have been running hot this week with eager footy tippers wanting to get the inside scoop on who won our NRL and AFL footy tipping competitions.

This year we had more than 800 people from across the industry entering their tips each week, vying for some amazing prizes.

So without further ado, the lucky winners are:

**AFL:** First prize went to John Harrison from Air New Zealand, who's won a holiday for two to Dubai, staying two nights at the luxurious Jumeirah Beach Hotel courtesy of Emirates and Jumeirah Hotels and Resorts.

Second prize in the AFL was taken out by Lisa Clarke from Flight Centre St Peters in NSW, who has won a Carbine Marquee package for two at the 2010 Melbourne Cup, with two nights accom in Melbourne courtesy of Accor Hospitality and Keith Prowse Sport & Entertainment.

And in third place in the AFL competition was Natalie Hudson from Concorde Agency Network, who has won two nights' accom at any Travelodge Hotel across Australia courtesy of Travelodge Hotels.

**NRL:** The overall winner was Marina Knezevic of TravelManagers who won a trip for two to Penang, courtesy of AirAsia and Parkroyal Penang.

## Win McGraw tickets

TODAY is the last day to win a place in a private box at Sydney's Acer Arena on 21 Sep for a concert by country music star Tim McGraw, courtesy of the Macau Government Tourist Office.

See the competition box on page four for entry details.

## Rocky Mountaineer

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10 GOOD REASONS TO VISIT NEW CALEDONIA

## 7 A Natural Wonderland

The world's largest lagoon is now on the World Heritage List.

**Aircalin** International Airline of New Caledonia

CLICK HERE FOR THE OTHER 9 REASONS

## TD's snow update

HERE are the latest snow falls, depths and ski lifts in operation across the region:

- Falls Creek - 156cm / 15 lifts
- Perisher - 175cm / 47 lifts
- Thredbo - 175cm / 13 lifts
- Selwyn - 90cm / 5 lifts
- Mt Buller - 88cm / 17 lifts
- Mt Hotham - 178cm / 9 lifts
- Coronet Peak - 95cm/8 lifts
- The Remarkables - 100cm/7 lifts
- Mt Hutt - 190cm / 4 lifts

## MAS links PER/BKI

MALAYSIA Airlines is planning to launch a thrice weekly service between Perth and its new Sabah hub of Kota Kinabalu early next year, *Travel Daily* can reveal.

MAS announced in Aug that it was creating an "Eastern hub" in Sabah (*TD* 11 Aug), due to a rise in demand for the region from markets including Australia, and to provide "better flight schedules and connectivity" to other destinations, than what Kuala Lumpur currently offers.

At that time Australia was flagged as a new international destination, to come online by Jun next year.

*TD* has learnt that Malaysia Airlines will link the WA capital and Kota Kinabalu from 18 Jan, utilising MAS's new Boeing 737-800 jets, with fares already on sale via the carrier's website.

Flight number MH120 will fly each Wed, Fri and Sun from Perth.

## QF 'droid' for US flights

QANTAS will this month implement a new automated "Droid" process to monitor all US inbound/outbound bookings and identify those ones which don't contain passenger details demanded by the US government.

All international airlines operating US flights must submit selected information on pax for use in the Transportation Security Administration's terrorism watch list matching process.

Agents must enter full name, date of birth and gender into PNRs before ticketing, and the new process will identify bookings that don't include the details of the Secure Flight Passenger Data.

Agents will be notified via an SSR OTHS message of any bookings that don't comply, and if the details are not entered bookings may be cancelled.

## AirAsiaX denies ORY

LONG-HAUL low-cost carrier AirAsiaX has downplayed reports in French media which claim it's planning to launch flights between Kuala Lumpur and Paris Orly airport.

A story in French newspaper *La Tribune* reported that the airline had been given a slot for twice weekly KUL-ORY flights from 31 Oct, but ceo Azran Osman-Rani said it was "still premature."

"It is definitely not this year," he said, confirming that the airline is still in talks with French authorities on operational matters.

"Travel Agents are expected to action these requests to avoid inconvenience to passengers at the time of departure," QF said.

In the case of bookings made within 72 hours of departure the details must be entered into the PNR immediately, and in the case of pax who have previously experienced screening difficulties and have a TSA 'redress number' this must also be included.

GDS commands for entering the information are available at [gdstraining.qantas.com.au](http://gdstraining.qantas.com.au).

## Cruise1st gm goes

SANDY Greenwood has left her role at the Royal Caribbean-owned Cruise1st Australian operation, which she helped set up (*TD* 09 Jun) and launched officially in Jul.

Greenwood told *TD* that having established all aspects of the Royal Caribbean-owned cruise retailer including online, call centre and shop-front in just five months, Cruise1st "is now in the hands of the company's UK managing director Dan Townsley."

"I wish the directors all the very best going forward in growing the company in Australia on this strong foundation that has been established," she said.

Greenwood can be contacted on [sgreenwood@sublimetravel.com.au](mailto:sgreenwood@sublimetravel.com.au).

MEANWHILE Cruise1st issued a statement today confirming that it had commenced a search for a replacement general manager of the company's Australian business.

In the interim, Daniel Townsley, founder and managing director of Cruise1st in the UK, will oversee Australian operations, the company said.



## Window Seat

THERE were lots of honeymoons starting in Taiwan yesterday after a mass wedding ceremony in which couples sealed their vows at the auspicious time of exactly 9.09am on the ninth of September 2010 - the 99th year since the republic was founded.

Taipei city authorities organised the 999999 event, because the Chinese word for 'nine' sounds like the word for longevity, meaning couples are hoping for long and happy marriages.

Of course, the theme continued with all of the attendees dressed to the nines, while many said that the happiness of the occasion also put them on cloud nine.

A NEW culinary tourist attraction has opened in Berlin, which is certain to attract foodies from around the globe.

It's a giant maze in the shape of a sausage, which has also been created to help educate people about the health risks of the popular German fast food currywurst, or curried sausage.

The labyrinth leads visitors on a 2.5km journey during which they learn about the ingredients of the fatty dish, which is consumed by millions of Germans each year, leading to high rates of obesity.

Passing flights can also enjoy the attraction, because when the "Currywurstfeld" is viewed from the air it looks like a smiling curried sausage with sauce and chips.

## Partner Operations Coordinator – Loyalty

Velocity Rewards is the award-winning loyalty program of the Virgin Blue Group of Airlines. The Velocity team is currently seeking a Partner Operations Co-ordinator to help us maintain the quality of our program.

The role will see you working with our Velocity Partners in a variety of capacities; from facilitating promotions, to improving processes for members earning and redeeming points. You'll also have a hand in establishing partnerships with new third party providers.

The successful candidate will have a proven experience in operations, together with a drive to improve process and fantastic communication skills. They'll have a can-do attitude, attention to detail, be extremely organised and have good knowledge of MS Office.

This position is within the Brisbane team, however we would consider a Sydney based location for the right candidate if willing to travel interstate as required.

If working in a dynamic environment with energetic people striving to achieve the best results everyday is what you're after, we'd love to hear from you.

Applications close Wednesday 15 September 2010.

Jump online at [virginblue.com.au/careers](http://virginblue.com.au/careers) or click 'Apply Now'.



## Travel Consultants - Top Ryde & Macquarie

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## Lindsay's a big LAN fan

LAN Airlines has this week hosted a series of agent roadshows in Melbourne, Brisbane and Sydney to formally launch three new routes.

The South American carrier will operate daily flights from Quito to Guayaquil and the Galapagos Islands from next week, while in Jan 2011 the carrier will also launch new routes from Lima to Iguazu and from Lima to Easter Island.

LAN also recently added Lima-San Francisco flights, and in Nov will boost its SYD-AKL-Santiago services to daily - while other major developments are expected with the carrier's proposed merger with Brazilian carrier TAM Airlines (TD 16 Aug).

About 150 agents attended last night's event in Sydney, with the festivities including a lucky door



prize of two tickets to South America won by Lindsay Allen from Traveline.

He's pictured accepting his prize from Catherine de Giorgio, LAN Account Manager NSW; and Monica Perez, LAN senior sales manager Australia and NZ.

## Counsellors push for UK protection

TRAVEL Counsellors in the UK has launched a push for new consumer protection rules in the British travel industry, in the wake of a spate of high profile company collapses this year.

Chairman David Speakman unveiled a special new website at [www.ismymoneysafe.co.uk](http://www.ismymoneysafe.co.uk) as an "evolving forum for debate" and is inviting other travel companies to present their policies on financial protection as well.

The Travel Counsellors proposal for reform involves a govt-backed universal scheme described as a "new vision for the future, where the customer is king and their money is completely protected without question".

In the UK the situation is very complex, with package bookings including air travel covered by the UK Civil Aviation Authority's ATOL scheme, but flight-only or land-only bookings not protected.

Some UK groups, including Travel Counsellors, also offer their own supplementary protection.

## US Koran alert

THE US Department of State has issued a Worldwide Qur'an Burning Travel Alert in response to the widely reported plans by a Florida church to burn the Muslim holy book on the upcoming anniversary of the September 11 2001 terrorist attacks.

The department says that there is potential for protests and demonstrations and urges US citizens to pay attention to local reaction to the situation.

The Florida pastor this morning called off the planned burning ceremony, which has also seen the 50 or so members of his church deciding to carry firearms in response to perceived threats.

## New HWK editor

CONSUMER family travel magazine Holidays with Kids has appointed Kayte Nunn as its new editor, succeeding Helen Hayes who will continue in an advisory capacity and contributor.

The quarterly publication is offered in flight with Qantas and Garuda as well as in most airline lounges and McDonald's eateries.

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## WIN TIM MCGRAW TICKETS



Travel Daily has teamed up with Macau Government Tourist Office again and is giving subscribers the chance to join in the experience of World Class Entertainment at Sydney's Acer Arena.

On Tuesday 21st September, Tim McGraw will be performing and the Macau Government Tourist Office is giving seven lucky winners and their friends a chance to join them in their very own Private Suite.

Today is the last day to get your entries in. Simply answer all 5 daily questions featured below for your chance to WIN...

- Q.1: Name the two official languages in Macau.**
- Q.2: Macau is broken down in 3 areas. Name them.**
- Q.3: What is the name of Macau's famous main square which features a wave pattern of mosaic tiles?**
- Q.4: In what month and year was Macau handed back to China?**
- Q.5: In 25 words or less, tell us how you as a Travel Agent would want to Experience Macau.**

Email your answers to  
[timmcgraw@traveldaily.com.au](mailto:timmcgraw@traveldaily.com.au)

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Macau Government Tourist Office



## LH daily JNB A380s

LUFTHANSA is set to operate daily A380 superjumbo services between Frankfurt and Johannesburg from Mar 2011.

Other capacity increases ex FRA include larger aircraft and/or more frequencies to Chicago, Nagoya, Denver, Newark, Tehran, Vancouver, Shanghai, Seoul, Orlando and Pune.

## FJ bag/food changes

AIR Pacific is altering its checked baggage 'piece' policy across its network from 15 Oct, moving to a weight system for all flights to/from the USA.

Previously Economy class passengers were entitled to carry two pieces at 23kgs per piece on FJ flights, but this is being revised to one piece only.

Excess luggage fees will apply to weights over 23kg, and cabin luggage exceeding 7kg will also be charged an excess rate.

The Business class luggage policy has also been changed for US flights, from 2 pieces at 30kg per piece to 60kg total.

The changes will be adopted from 15 Oct, with all tickets issued prior to 14 Oct accepted at the previous allowance.

The Fiji flag-carrier has also overhauled its special meals service, giving pax only seven meal options to select from - Vegan, Halal, Fruit special, gluten free, kosher and low fat.

Special meal requests will be accepted on a case by case basis, and require a doctor's certificate.

Child meals have also been ditched, with agents advised to request a normal pax meal.

## Eichardt stay pay

EICHARDTS Private Hotel in Queenstown, New Zealand is offering a Stay 3 Pay 2 deal from now until 03 Oct.

Prices including breakfast start at \$345+ GST per person twin share, commissionable at 10% - email [stay@eichardtshotel.co.nz](mailto:stay@eichardtshotel.co.nz).

## Etihad Spring fares

ETIHAD Airways is offering fares to Europe priced from \$1,754pp to Munich, \$1,786pp to Paris, and \$1,910 to London, for travel from 20 Sep to 25 Nov and 12 Jan to 25 Apr, on sale until 18 Oct.

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## Shakin' it in Queenstown



SKI Express and Air New Zealand held an earth moving faml for its top selling Queensland consultants to Queenstown last weekend.

The group felt the earth move at 4.30am on Sunday morning but were not affected by the quake, allowing them to spend the day skiing at Coronet Peak and Tubing at The Remarkables.

Pictured above on The Remarkables, front row *from left* are: Jason Hill, HWT Southport; Lauren Stuchbury, Ski Express sales exec QLD; Kristen New, HWT Buderim; and Darryl Laing,

Travelscene Caloundra.

Back Row: Donna Baldwin, HWT Gladstone; Gai Avery, HWT Nerang; Nakita Byrne, Byron Cruise and Travel; Kerry Turner, ET Mackay.

## Travel Special of the Week



**NCL Cruise specials  
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## DL/HA codeshare

DELTA Air Lines and Hawaiian Airlines have signed a codeshare agreement enabling DL customers to fly on HA's interisland services from Honolulu to Kahului, Lihue, Kona and Jilo, effective 15 Sep.

## Wholesale Reservations Consultants



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**Past experience** in a retail travel agency is **ESSENTIAL** and experience with Sabre & SAM and group bookings would be looked upon favourably.

You will demonstrate a commitment to delivering a high level of customer service and strive for repeat clientele!!

**Applications with cover letter and resume to:**  
[employment@aptouring.com.au](mailto:employment@aptouring.com.au)



## Integration barriers to DJ/DL deal

A KEY objection to the proposed tie-up between Virgin Blue and Delta Airlines is a range of "barriers to integration" cited in the draft rejection of the deal by the US Dept of Justice (*TD* yest).

This includes the separate management structures for each of the Virgin Blue airlines outlined in the DJ/DL submission, which says they have "distinct business models and distinct revenue management teams that operate each network on a different process and systems infrastructure".

The DoJ said the disparate structures are "likely to impair the alliance partner's ability to coordinate pricing across the whole network, including especially behind and beyond seats, and to optimally allocate seats."

Other objections include a failure to implement wide-ranging codeshares despite a blanket authority across the US and Australia and NZ which was approved more than a year ago.

## Tenth for Tiger

TIGER Airways is expected to announce later today the addition of a tenth Airbus A320 to its Australian-based fleet, according to today's *Australian* newspaper.

TT wasn't able to confirm the move before *TD*'s deadline today.

The draft determination also cites the current restructuring of the Virgin Blue group as making it difficult to evaluate the public benefit of the Delta deal.

"Any number of strategic decisions that ultimately may be made by the Virgin Blue Group could alter the carrier relationships in the region with an associated effect on consumer benefits," the ruling says.

US Assistant Secretary for Aviation and International Affairs (SEAL), Susan L. Kurland, said that the applicants haven't shown that being granted antitrust immunity will produce sufficient additional public benefits, because "many of the most substantial benefits claimed by the applicants - increased capacity, lower fares, and more efficient services - are in doubt".

Delta Air Lines and Virgin Blue now have 14 days to respond to the tentative ruling and show cause why it should not be made final.



### Reservation Consultants – Bringing Travel Dreams to Life...

We at NRMA Travel are excited! Our members love us so much for helping them with their Travel Dreams that we are looking for more people to join our dream teams.

**Are you ready to work for an organisation that has great benefits & incentives?**

**Are you ready to work for a trusted brand – membership based?**

We are looking for experienced travel professionals to come and work in our team of Retail Reservations Consultants. You will help our members with all enquiries for domestic, international and group bookings, providing quality customer service and building relationships with our members along the way.

To join our exciting team you must have at least 2.5 years retail travel consultant experience with demonstrated ability to close a sale and meet sales targets. You will be passionate about travel, having travelled yourself. You will understand the importance of Membership Service – ever willing to go the extra mile for our members with a smile. You will be extremely organised, a team player but most importantly you will know how to have fun!

We offer a fun motivated team to work in, fantastic benefits, monthly incentives, career progression & lots of training. If you would like to join our expanding team, email your application to [jobs@tholdings.com.au](mailto:jobs@tholdings.com.au)

## TIME for another one



ABOVE: The Travel Industry Mentor Experience (TIME) this week launched its second program in a function at the Blue Hotel in Sydney.

The event featured a number of presentations from senior industry people about their careers and thoughts on mentoring, including former AFTA ceo Mike Hatton and Peter McCormack from Royal Caribbean Cruise Lines, which is one of the sponsors of the program.

Pictured above at the event are Penny Spencer from Spencer Travel; Craig Smith from Corporate Travel Management; and Megan Hill, who's

one of the mentees on the first TIME program and who also spoke passionately about how helpful she has found the experience so far.

And below are Nicole McMahon from Creative Holidays with Mike Hatton and Marie Allom.

Other sponsors include Sabre Pacific, Virgin Blue, Creative Holidays, Avis, the Blue Hotel and *Travel Daily*.



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## Michelle gets on her Gecko's bike



ABOVE: Michelle Harvey from Gecko's last week did her bit for the environment, cycling out to agents in Melbourne to tell them about the Gecko's Spice Up September sale.

She reminded agents that Gecko's is offering 20% off trips to India, Nepal, South East Asia and China, on bookings made by 30 Sep and for travel until 31 Mar 2011 - [geckosadventures.com.au](http://geckosadventures.com.au).



## JOIN OUR AWARD WINNING TEAM!

Harvey World Travel Mackay and Mt Pleasant is an award winning travel company that offers a great working environment, along with industry leading training, generous remuneration and fantastic travel opportunities.

Mackay is a vibrant and developing community located in North Queensland, with the Whitsundays right at its door step. The regions weather is one of its top attractions, with mild winters and sunny summers, allowing Mackay residents to enjoy the relaxed coastal and tropical lifestyle. The region provides economic diversity, with it being strongly driven by the mining and sugar sectors. It also offers the convenience of having direct flights to many capital cities.

Due to growth and expansion we are currently looking to recruit additional staff in the following areas to join our team:

### PERSONALLY ESCORTED GROUPS CO-ORDINATOR

This is a unique opportunity to join our Group Travel Division which specialises in Personally Escorted Holidays around Australia and the world.

You will form an integral part of our back office Groups Division. Your role will be to research, develop, launch and manage specific group departures that are promoted both in Mackay and through the Harvey World Travel network nationally.

To be successful in this position:

- You must have the ability to develop strong relationships and possess the skill of negotiation.
- Be able to multi task and prioritise your workload.
- Show attention to detail and have a high level of computer literacy.
- Previous travel experience is desired, but not essential.

### EXPERIENCED TRAVEL CONSULTANT

We currently have the opportunity for an experienced Travel Consultant to join our award winning team. Harvey World Travel Mackay and Mt Pleasant provides an unrivalled support structure which includes specific training as well as administration and accounting support for consultants.

Harvey World Travel Consultants are amongst the highest rewarded in the travel industry by way of above average salaries, incentives and travel opportunities. In addition, the successful applicant will receive a generous commencement of employment bonus.

The successful applicant must have:

- Previous travel agency experience with above average product knowledge
- A strong focus on providing exceptional customer service
- Excellent communication and organisational skills
- The desire to embrace our team spirit and travel the world

These are unique opportunities to join a successful locally owned and operated company, who offers a flexible, fun and vibrant work environment.

Applications should be forwarded to:

Steven Boxall  
PO Box 907  
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Email: [steven.mackay@harveyworld.com.au](mailto:steven.mackay@harveyworld.com.au)



## ANA to start LCC

JAPANESE carrier and Star Alliance member All Nippon Airways has announced plans to start a low-cost carrier by the end of the year.

The new operation would be based at Kansai International Airport in Osaka, and will operate both domestic and international flights using five jets initially.

ANA president Shinichiro Ito said initially eight routes would be flown to destinations in Japan, China, South Korea and Thailand.

The new operation will not fly on routes which overlap with ANA's existing network, and will also employ staff on a different wage base to those at ANA.

Ito said that ANA would hold 39% in the new airline, while a Hong Kong-based investment group will own 33% and travel agencies and financial institutions in Japan will also be invited to invest in the operation.

Kansai Airport is also planning to set up a new terminal for low-cost carriers which would be the base for the new ANA offshoot.

## Amadeus car move

AMADEUS has rolled out a new car rental booking engine, saying it's a "cutting-edge booking solution for online players".

The system uses Amadeus Cars Plus XML technology to streamline the messages from Amadeus Web Services, making it easier for websites to offer map display, matrix view and point of reference search capabilities.

The launch customer for the new system is Transhotel, a global consolidator of hotels and services for travel agents, and after a pilot in Spain the application will be available for all the travel agents who work with Transhotel worldwide

## Jetstar SMS move

JETSTAR has today commenced the rollout of its new world-first SMS boarding technology in New Zealand, with some customers able to board NZ domestic flights using codes sent as standard mobile phone SMS text messages.

Currently other carriers offer the option of mobile phone boarding passes, but they utilise a two-dimensional barcode which can only be displayed on a smartphone such as a BlackBerry or Apple iPhone.

The new SMS system is initially available on Jetstar's AKL-CHC flights, but will be extended to WLG and ZQN in coming weeks.

It's also being trialled only for single passengers travelling without checked luggage.

Jetstar said the technology is expected to become available for its Australian domestic services by the Dec peak holiday period.

## DJ recruitment

VIRGIN Blue has today commenced recruitment of flight crew and engineering staff to support its planned new A330 operation.

The carrier is advertising for Senior Base Pilots to be based in Brisbane, Sydney and Melbourne as well as flight operations staff and maintenance engineers, saying the roles will help Virgin "achieve the next phase of growth" as it boosts its fleet size to 90 aircraft "and provide additional flexibility, capacity and product opportunities".



Trusted travel with the destination experts

## Product Coordinators – x 2

Are you passionate about Africa or Asia?

Celebrating 30 years, Adventure World is seeking two product coordinators to come and join the team. This is a fantastic opportunity for people wanting to take the next step in their career to work in a successful team for a market leader.

Bringing your high level of attention to detail, strong time management, outstanding communication skills, and ability to meet deadlines you will be a fast paced worker who enjoys the challenge of ensuring our data is correct to benefit our customers. Passionate about travel (Africa or Asia region a bonus), you will have a min of 3 years industry experience – Calypso desirable.

We offer a generous salary, PLUS a great incentive program, loads of training, a fun working environment, beautiful offices in North Sydney and lots of benefits ... If you would like to join the adventure team, email your CV and a cover letter: [jobs@ttholdings.com.au](mailto:jobs@ttholdings.com.au)



## Grand Merc rooms

GRAND Mercure Apartments Townsville has introduced new Superior Apartments, located on the top levels of the building, with rates priced from \$206 per night - for info call 07 4753 2800.

## JTG's Hollywood awards



ABOVE: Jetset Travelworld held its Victoria and Tasmania State Awards last weekend at the Park Hyatt in Melbourne.

Jetset Rowville and Travelworld Shepparton were awarded Offices of the Year, and the Affiliate

## LAN LIM expansion

LAN Peru will launch a brand new non-stop five times weekly service linking Lima, Peru and Rosario, Argentina from 01 Dec.

LAN will also add a new Lima to Puerto Iguazu four times weekly service on 16 Jan 2011.

Office of the Year gong went to The Departure Lounge in Kooyong.

The 'Hollywood Glamour' themed event attracted 270 agents and suppliers strutting their stuff on the red carpet and posing for photos with their Oscars.

JTG's gm of network sales Julia Primmer (left) and gm retail Warwick Blacker (centre) are pictured above with the lovely ladies from Jetset Rowville, *from left* are: Julie Hogben, Molly Stagg, Amanda Poutet, Narelle Williams, Rowena Coutts, Wendy Walters, and Rebecca Shady.



## Groups Travel Consultant - Balmain, NSW

### Job Description:

- 12 month maternity leave role with the potential of a full time position
- Organising Air Travel for Small & Large VIP Groups
- Exotic, Domestic and International Locations

### The Team:

Join our heavily involved conference, incentive, Event, and Travel Team. Our company creates innovative and original programs that cover many areas of the world, where we make ONLY POSSIBILITIES happen.

### You will need:

Excellent communication and interpersonal skills to deliver exceptional customer service. Book all aspects of domestic and international air group travel. You will be dealing with Airlines, organising Aircraft Charters and building great supplier relationships.

### Knowledge:

- Previous travel consultancy experience - min 1 year
- Sabre and Tramada trained
- Excellent verbal and written communication skills
- Geographical world knowledge

Please send cover letter & resume to [samanthac@dcim.com.au](mailto:samanthac@dcim.com.au)

## WIN A HOLIDAY FOR TWO TO HAWAII



During September, **Travel Daily** is giving readers the chance to win an incredible seven-day holiday to Hawaii, courtesy of **Hawaii Tourism, Hawaiian Airlines and Aqua Hotels and Resorts.**

This fantastic prize includes return economy airfares from Sydney to Honolulu with Hawaiian Airlines, six nights accommodation at your choice of an Aqua property in Waikiki and return transfers with a lei greeting.

Each day **Travel Daily** will ask a Hawaii-related question - just read the issue and email us your answer. At the end of the month the subscriber with the most correct entries and the most creative response to the final question will win this fantastic Hawaii holiday.



**Q.8: Hawaiian Airlines offer a Honolulu stop-over en-route to how many US mainland destinations?**

Email your answer to: [hawaiicomp@traveldaily.com.au](mailto:hawaiicomp@traveldaily.com.au)

Hint! Visit [www.hawaiitourism.com.au](http://www.hawaiitourism.com.au)

Plus, a daily prize of the new Jack Johnson CD - *To The Sea* (pictured to the right) will be awarded for the first correct entry received, thanks to **Universal Music Australia.**

Congratulations to yesterday's lucky winner: **Scott Deguara from Flight Centre Narellan.**

Click here for competition terms & conditions



## AA relocating at SFO

AMERICAN Airlines will relocate its operations from Terminal 3 to Terminal 2 at San Francisco Int'l Airport next year, with the facility to include a brand-new Admirals Club Lounge, 14 ticket counters and 20 self-service check-in kiosks for its 30 daily departures.

## easyHotel opening

SUPER budget accommodation brand easyHotel has opened its first property outside Europe this week, the 216-room easyHotel Jebel Ali, located in Dubai.

The hotel takes the prestigious honour of being Dubai's first one-star rated property.

## TRAVEL CONSULTANT 12 MONTH CONTRACT GOLD COAST



Show Group Enterprises, a large specialist travel management company servicing the sport, film and entertainment industries is seeking an experienced Travel Consultant with proven skills to work in one of our sporting implant Offices located at Nerang.

We are seeking a competent and highly motivated individual who will enjoy working on one of our high profile sporting accounts and who has a minimum of 3 years domestic/international travel and groups experience. Galileo and Tramada are an advantage.

If you would like the opportunity to work in a fantastic environment supported by a motivated team, please forward your details. Email [hr@showgroup.com.au](mailto:hr@showgroup.com.au)



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**BRISBANE – 13/97 Creek St – (07) 3229 9600 – [employment@aaappointments.com.au](mailto:employment@aaappointments.com.au)**

**ADELAIDE & PERTH – (03) 9670 2577 – [recruitsa@aaappointments.com.au](mailto:recruitsa@aaappointments.com.au) & [recruitwa@aaappointments.com.au](mailto:recruitwa@aaappointments.com.au)**

**IT'S A BEAUTIFUL DAY – TO START A NEW LIFE  
MULTI SKILLED CORPORATE CONSULTANT X 2  
NORTH SYDNEY - SALARY PACKAGE \$65K OTE**

We currently have 2 positions available within one of Australia's leading employers for Multi Skilled Corporate Consultants. You will be joining a hugely successful team and will be working on a range of exciting and demanding accounts. We are looking for star consultants who are looking to take the next step in their career as development & progression are an important aspect of this company. Access to great benefits such as health and financial advice as well as an excellent salary package.

**ACHTUNG BABY! DON'T MISS OUT ON THIS ROLE  
INTERNATIONAL RETAIL CONSULTANT  
NORTH SYDNEY – SALARY PACKAGE TO \$50K + BENS**

Love consulting but need a better view? We currently have a position available for an exceptional travel consultant to join a busy retail office. You will be booking a huge range of travel products and working in a fun and friendly team. You will have CRS experience as well as international fares and ticketing skills, excellent destination and product knowledge as well as customer service skills. Finally earn a fantastic salary plus commission plus benefits.

**IS THIS THE ONE?**

**INTERNATIONAL CORPORATE TRAVEL CONSULTANT  
MELBOURNE (INNER) – SALARY PACKAGE TO \$50K +**

Always been a fan of the boutiques but haven't made the move away from the large globals? Now is your time to shine as this highly successful boutique TMC is on the search for a talented, team focused international consultant. With views over the bay, friendly atmosphere, Monday to Friday hours and a competitive salary structure, this is the one you have been waiting for. Send us your CV today and make your move!

**IT'S ALL HAPPENING IN GEELONG!**

**RETAIL TRAVEL CONSULTANT & RETAIL TRAVEL MANAGER  
VICTORIA (GEELONG) - SALARY PACKAGE TO \$60K+**

We have 2 positions available in Geelong that require strong sales focused consultants with a min. 2 years international travel consulting experience. These are 2 very different roles with different requirements. If you are intrigued as to what Geelong has to offer, contact AA Appointments today! Say goodbye to the commute to Melbourne every day & move closer to home – duck home for lunch even!!

**STILL HAVEN'T FOUND  
WHAT YOU'RE LOOKING FOR?**

**TEMP ROLES (ALL STATES) – TOP HOURLY RATE**

Looking to escape but unsure of your destination? Temping could be just the ticket whilst waiting for a connecting flight! If the daily grind is getting you down, we have a wide range of temp roles waiting for you! Whether it's retail, corporate, ticketing, documentation or admin that is your forte, AA Appointments can place you in temping roles with companies that are leaders in the travel industry today. Apply now!

**LIVE THE LIFE OF A ROCKSTAR!**

**LEISURE TRAVEL CONSULTANT  
PERTH – SALARY PACKAGE TO \$78K (OTE)**

This web based travel company is continuously growing and requires experienced retail travel consultants to join their fast paced team. By servicing your clients efficiently & with confidence, you can be earning in excess of \$70K working only 37.5 hours per week! Solid experience within retail travel is absolutely essential along with excellent product and destination knowledge. Monday to Friday hours.

**GETTING BACK TO BUSINESS**

**CORPORATE CONSULTANT  
BRISBANE CBD – SALARY PACKAGE TO \$50K +**

Looking for a great role, great pay and great hours? We have an opportunity for you! Working for a leading national corporate agency, you will be servicing exciting accounts and working within a dynamic, successful team. Work in the city, close to all amenities and entertainment. You must have minimum two years international consulting experience and enthusiasm to burn. Don't miss out on this exciting opportunity and call us today!

**WALK INTO A NEW ROLE TODAY**

**RETAIL CONSULTANTS  
QUEENSLAND WIDE – SALARY PACKAGES TO \$65K**

In need of a change? Need a new role where you are valued and appreciated? Then come and see us. At the moment we have a number of fantastic retail consultant opportunities across Queensland. We can help you find the company that's right for you and who will give you the money you deserve. With part time and full time roles available we are sure to have your next position here and waiting for you. Minimum 18 months international travel consulting exp required.