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Travel Daily AU

First with the news

Fri 17 Sep 10

Page 1

EDITORS: Bruce Piper and Guy Dundas
E-mail: info@traveldaily.com.au Ph: 1300 799 220

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No Air India MEL service

THE much-hyped new Air India direct service between Melbourne and Delhi looks increasingly unlikely to launch this year, after the Indian government stepped in to block the new route.

Travel Daily revealed Air India had its eye on a MEL operation almost three months ago (*TD* 21 Jun), a day before the airline and Victorian premier John Brumby announced the new daily Delhi-Melbourne service would begin from 01 Nov.

However, since then despite keen interest from agents, seats on the new route have not been made available for booking, prompting questions about the reason for the delay.

The Melbourne-Delhi route has reportedly been given the thumbs down by senior officials from the Indian Ministry of Civil Aviation.

"A three member committee...

Crompton to EY

JUDITH Crompton has been appointed as head of global account sales for Etihad, moving from her most recent role as Qantas UK regional manager.

Crompton is well known to the Australian industry, having held senior roles within TMCs and airlines here before relocating to the UK role in Jul last year.

was constituted to look into the details of the Melbourne flight, after which a letter was sent to Air India refusing permission," says an overnight report in the *Hindustan Times*.

Air India is a member-elect of the Star Alliance, and is in the process of a long-running restructure which is aiming to restore profitability at the loss-making state-owned airline.

According to the *Indian Express*, Air India's agreement with the Vic government provided a staggering \$77 million total incentive to the airline in the first year of operation of the Melbourne route.

An unnamed Air India official said the airline had asked the ministry to reconsider the ruling, saying "operational decisions should be left to the management.

"If they start deciding on routes, how are we going to work?" he said.

Virgin extension OK

VIRGIN Blue has bought itself a three week extension with the US Dept of Transportation to respond to its intention to deny antitrust immunity for a proposed alliance with Delta Air Lines (*TD* 15 Sep), *Travel Daily* can reveal.

The DOT cited "good cause" for granting an extension until 13 Oct.

Alaska downunder

A NUMBER of operators from Alaska are heading to Australia for an upcoming roadshow which will take place next month in Sydney, Brisbane and Melbourne.

Agents attending will learn how to plan the ultimate Alaskan holiday - details on page eight.

Today's Travel Daily

Travel Daily today has six pages of news and photos, plus full pages from:

- AA Appointments
- Alaska agent roadshow

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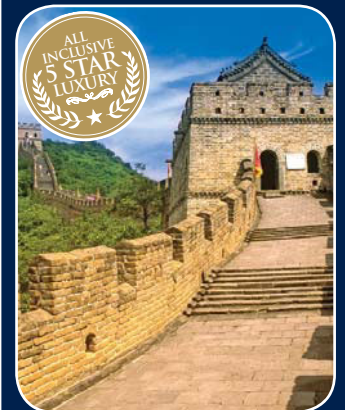
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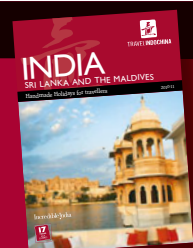
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Page 2

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10 GOOD REASONS TO VISIT NEW CALEDONIA

10 Easy to get there

Aircalin flies 8 times weekly from Sydney and 3 times weekly from Brisbane.

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Top TD TV ranking

WE don't normally like to blow our own trumpet, but this week *Travel Daily TV* on Youtube has achieved a new milestone.



www.youtube.com/traveldaily was yesterday ranked as the number one most watched Australian 'Reporters' channel on the internet video sharing site, and the 13th most watched Australian channel overall - as per the screen snippet below.

As well as the selection of *Travel Daily TV* videos featuring various destinations, cruise ships and industry events the ranking was pushed up this week thanks to Oprah, with a special compilation of the announcement of her trip down under attracting more than 6000 views.

Country: Australia

#13 - Most Viewed (Today) - Australia
#1 - Most Viewed (Today) - Reporters - Australia

5-star for Adelaide

PLANS are underway for a new 301-room five-star hotel to be constructed in Adelaide's CBD, built by the Mattioli Group.

The 23-level tower is proposed for Currie Street and would be the South Australian capital's third luxury hotel, offering rooms of about 33sqm to 161sqm.

DJ/EY slam QF remarks

VIRGIN Blue has confirmed that it does intend to cooperate with Etihad on services to Europe and the UK via Abu Dhabi, as part of a rebuttal of arguments against the pact from Qantas (TD 03 Sep).

A DJ/EY submission to the ACCC inquiry into the proposal has reiterated the urgency of the matter, with the carriers pushing for an early interim authorisation.

Last Fri, QF recommended that the ACCC baulk on a preliminary decision, as it was concerned about "widespread price coordination" on routes between Australia and Europe, instead suggesting the regulator "consider the proposed alliance in totality".

Virgin Blue and Etihad say that if the Qantas view is adopted, "it would simply have the self-serving result of delaying a pro-competitive initiative" to rival QF.

"Delaying the alliance would be to the detriment of passengers," the submission claims.

It says that Qantas has raised "merit-less issues" about the pact such as specific details of initial cooperation, which Virgin refutes given that it's already planning to redeploy VA's 777 aircraft from Johannesburg and Phuket to AUH.

Virgin also raised QF's previous request, and subsequent granting, of interim authorisation of an

alliance with Orangestar in 2006 as evidence, saying Qantas is "well aware of the commercial urgency in the relation to the launch and marketing of new long haul services."

However Virgin and Etihad also emphasise the wide-ranging nature of the pact, saying: "As is standard practice with such alliances, it is intended that there will be... full cooperation between the Applicants in terms of joint marketing, distribution, sales (including joint pricing) and joint scheduling across the Applicants' networks".

They also used QF's Joint Service Agreement with British Airways as evidence for its cause.

"Qantas' opposition would have the effect of protecting Qantas from enhanced competition from V Australia/Etihad.

"Unlike the position under the Qantas/BA JSA, V Australia would not be a competitor on these routes without the Alliance."

They also said, that should a final decision not be in favour of the Alliance, any passengers booked on VA's planned flights will be accommodated on Etihad flights.

DJ/EY once again stated their need for a fast-tracked response in favour of the deal, stressing their intention to provide "maximum benefits" to Aussie travellers "by providing a more competitive product."

787 engine surge

BOEING has confirmed a 'serious problem' with one of the Rolls-Royce engines on a test 787 aircraft last Fri, but said it is too early to tell if the issue will result in a further delivery delay.

QH Europe loaded

QANTAS Holidays and Viva! Holidays are advising agents that their Europe product range for 2010-2011 is now available - see qantasholidays.com.au/agents.



Window Seat

THIS would make for a good episode of *Border Security*.

Police in Athens have charged two tourists from the US with desecrating the dead, after finding six human skulls in their hand luggage.

The pair were passing through Athens on their return to the US after a holiday on the Greek island of Mykonos, and reportedly told officials they thought the skulls were fake after purchasing them from a souvenir shop there.

A CELEBRITY chef in the UK has created the world's most expensive cheese sandwich - a \$185 mouthful which has gone on display at the Frome Cheese show in Somerset, UK.

Martin Blunos has dubbed the sandwich the 'Pilgrim's Choice', with a key ingredient being a special cheese made by blending cheddar with white truffles.

Other components include 100-year-old balsamic vinegar, slices of quail's egg and heirloom black tomatoes - all topped off with edible gold leaf.

VISITORS to Washington D.C. in the US are being invited to "go under cover" with a new range of spy-themed events, attractions and 'espionage sights'.

The promotion is being launched off the back of the new Angelina Jolie spy film 'SALT', some of which was filmed with the backdrop of the US capital's Mandarin Oriental Hotel.

But that's just the start of DC's spy offerings, which also include the International Spy Museum, a 'Spy in the City' GPS-based city tour, or even "Operation Spy" - described as a "one-hour interactive espionage adventure based on a case pulled from CIA Files" - destinationdc.com.

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Internet overtakes agents for info

THE use of travel agents as an information source for overseas holidays has plummeted from 48.4% to 37.9% for the 12 months to 30 Jun, according to a report released overnight by Roy Morgan Research.

The 'Travel Agent Brand Health and Holiday Booking Trends Report' (see graph below) found that the internet had become the most popular source of information used by Australians to help choose their overseas holiday destination.

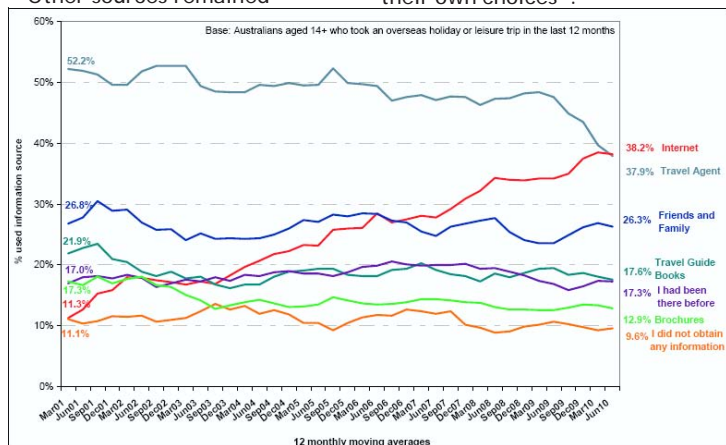
38.2% of people said they used the internet, just overtaking travel agents as the top source of information cited by respondents.

Other sources remained

relatively static, including friends and family (26.3%), travel guide books (17.6%), previous travel experiences (17.3%) and brochures (12.9%).

"In the past a majority of Australians would consult a travel agent for advice before choosing an overseas holiday destination," said Roy Morgan spokesperson Jane Ianniello.

"With an increasing amount of information available on the internet about destination attractions, visa and vaccination requirements, and flight and transport availability, a growing number of Australians are now feeling more confident in making their own choices".



ABOVE: Some of the team from Blue Holidays recently returned from an educational to Ayers Rock run in conjunction with Voyages and Top End Escapes.

Thirteen staff from Blue Hols Guest Contact Centre and six from the Management Team made the trip, taking in the Sounds of Silence, an Uluru Sunrise tour, along with an *Amazing Race* style hotel site inspection.

Pictured above on a Kata Tjuta & Uluru tour enjoying sunset drinks and nibbles, *from left* are Blue Holidays': Dani Oaten, product marketing specialist; Joanne Campbell, business development manager; Jasmine Lee, product specialist; Melesa Cooley, product coordinator and Dennis Basham, national product manager.

PER QF club revamp

QANTAS has finished the redevelopment of its Qantas Club at Perth domestic airport, which now offers 450 seats, more showers and a barista service.

New BARA website

THE Board of Airline Representatives of Australia today launched a new website, giving an overview of a number of "key issues BARA believes are critical to the aviation industry" as well as giving members a platform to share info - www.bara.org.au.

Queenstown promo

AUSSIERS 'empty nesters' and families on the East Coast will be targeted in a new Queenstown tourism campaign focused on travel in spring and summer.

Launched this week, the promo is funded by Tourism New Zealand, which Destination Queenstown's gm of marketing, Graham Budd says will "help us achieve further cut-through and differentiation in the Australian market."

The campaign will be featured in over 200 CBD office lobby and lift screens, and promotes the ease of access, flight time, direct flights and unique experiences.

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AAT Kings 10 years in NZ



ABOVE: AAT Kings recently celebrated its 10 year anniversary in the New Zealand market with 100 of its staff and suppliers from Australia and New Zealand.

The event incorporated a 'Mystery AAT Kings tour' in

Air Pilots pro pact

THE Australian Federation of Air Pilots have thrown their support behind the Virgin Blue/Etihad Airways proposed alliance (pg 2).

The group told the ACCC it believes the Alliance will not provide any detriment to its members, and it expects it to "strengthen the Virgin group".

Auckland that concluded at the Auckland Museum.

"Ten years on and the New Zealand market is stronger than ever," said managing director Tammy Marshall.

"Our current 2010 sales figures are extremely positive and at present we are well into double digit percentage growth in comparison to 2009 levels," she added.

Pictured at the celebratory event in Auckland from left are: AAT Kings' Bruce Genty, Tammy Marshall and Mark Turner, with Rhys Challenger from Mercure Hotel Auckland.

AW Vietnam 2011

ADVENTURE World has this week launched its 2011 Vietnam brochure which also covers Cambodia, Laos, Thailand, Malaysia, Borneo and for the first time, Myanmar.

The program features in-depth tailor-made trips and 16 new unique experiences, including a two-night Kinabalu Summit Tour, a six-night Flavours of Cambodia tour, and an 18 night Indochina Loop tour that explores Vietnam, Laos and Cambodia.

It also features Lonely Planet destination introductions for each location - order through TIFS.

Counsellors conf.

TRAVEL Counsellors will hold its Australia National Conference three months earlier in 2011, with the network planning to host the event on the weekend of 18 Feb.

Organisers say the event is timed to fit in better with suppliers schedules.

A venue and location are to be named in early November.

ACCC objects to SYD price rises

THE ACCC today issued a decision on the proposed increase in charges for regional airlines using Sydney Airport, saying it objects to the price rise.

ACCC chairman Graeme Samuel said that while charges haven't increased since 2001, passenger numbers had soared which had boosted the airport's revenues.

"Sydney Airport has not satisfied the ACCC that the costs of providing services to regional airlines have increased to the extent that a price increase is required," Samuel said.

CO/EK ending pact

CONTINENTAL Airlines and Emirates are to terminate their codeshare agreement on flights, effective 26 Mar 2011.

AquaLoop launch

WET'N'WILD Water World on the Gold Coast has today unveiled its brand new looping water slide, dubbed AquaLoop, that sees riders top speeds of 60km/hr.

The first attraction of its kind in the world, it features four side-by-side tubes which plummet riders down a massive free fall drop and then into a full looping slide, putting a force of 2.5 g's on those game, in less than 2 secs.

CWT adds hotelNett

TRAVELPORT has signed Carlson Wagonlit Travel in the UK as its first customer for its new hotel bill back system, dubbed hotelNett, which allows hotels to issue invoices via the GDS channel.

SYD on Jeopardy!

US TV quiz show Jeopardy! was this week in Sydney to film eight 'clue' segments that will air in Nov and Dec on the hit program, according to Tourism NSW.

Scenes were filmed around the city, Bondi Beach, the Sydney Opera House, Taronga Zoo, the Australian Museum, the Australian National Maritime Museum and Tobruk Sheep Station.

Tourism NSW says a 20 second clip will run at the end of the program, showcasing Sydney, Qantas and the InterContinental Hotel Sydney, and there'll also be a link to Sydney.com on the Jeopardy! website.

Uniworld extends

UNIWORLD Boutique River Cruises has extended its offer of savings up to \$1300 per couple on Holiday Cruises for bookings paid in full, now until 30 Sep.

Guests who deposit by the end of this month can still also save up to \$650 per couple on the eight-day Danube Holiday Markets; 10-day Rhine and Main Holiday Markets; and the 13-day Grand Christmas and New Year's cruise - see www.uniworldcruises.com.au.

HA after extra slots

HAWAIIAN Airlines has told the US government it's keen to nab additional flight slots to Tokyo Haneda, following Delta Air Line's decision to delay its new routes from Detroit and LA to Japan.

Earlier this month Delta told the US Dept of Transportation it was looking to push back its start up date of the new Japan routes until late Jan (TD 08 Sep).

HA said it "stands ready and willing" to utilise a second slot pair between Honolulu-Haneda should protected delays arise from Delta.



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Travel Specials

Melbourne Novotel Hotels are offering 'Eat, Pray, Love' packages priced from \$199 per night, including accom, two tickets to see the movie, a two course dinner with a glass of wine, in-room yoga channel and Novotel yoga mats, chocolates and sparkling wine. The offer is valid for travel 07 Oct to 30 Nov, at Novotel Glen Waverley, Novotel St Kilda & Novotel Melbourne on Collins - accorhotels.com.au.

Azamara Club Cruises is offering shipboard credit of up to US\$1000 per stateroom on Europe and transatlantic sailings when booked between 20-23 Sep, for sailing from 04 Apr to 15 Oct 2011 on *Azamara Journey*, and on cruises from 06 May to 17 Nov 2011 on *Azamara Quest*. Blackout dates apply - azamaracruises.com.

Tiger Airways has 20,000 seats on sale priced from \$14.95 one way until 21 Sep, for travel on select routes between 05 Oct and 09 Dec. Other routes are also on sale starting at \$24.95 or \$49.95.

STA first UK brand

STA Travel Group has announced its Bridge the World brand will open its online and first call centre in the UK this week, with another five high street branches to follow suit.

The Bridge the World brand is new to STA with the intention to target the over 50's market wanting to travel to Australasia with the options of Asia destinations being added in Nov.

Standing thrill

SIX Flags Great Adventure in the USA has announced a new ride that will have thrillseekers 'stand up' while they are hurtled around its "tallest and fastest roller coaster".

The Green Lantern ride stands at 154 feet tall and reaches speeds of up to 63m/hr (101km/hr), starting with a 45 degree drop before continuing into a 121 foot tall loop, 103 foot dive loop, 72 foot inclined loop and twisted double corkscrews - all in two and a half minutes.

Travel Special of the Week



Instant Confirmation on Orion Expedition Cruises at industry rates - Super savings, Super Vessel - 7 nights from \$2599 available all industry members plus companion
CLICK HERE FOR MORE!

JQ keen on Dunedin

JETSTAR ceo Bruce Buchanan has hinted at expanding the carrier's NZ domestic operation to include Dunedin and Invercargill, in remarks following yesterday's announcement of the 50% growth of JQ flights on routes between AKL/CHC/WLG and ZQN.

Vanuatu competition winner



ABOVE: *Travel Daily* Vanuatu competition which ran throughout Jul proved a huge success, with hundreds of entries coming in each day.

The lucky winner was Karen Hawkins (*TD* 06 Aug) of MP Travel who won two return Air Vanuatu flights to Port Vila and Tanna, plus two nights at The Havannah on Efate, two nights at Mangoes Resort in Port Vila and two nights at White Grass Ocean Resort on the island of Tanna.

Karen is pictured above being presented with her prize by Malcolm Pryor from Air Vanuatu.

CX new agreement

CATHAY Pacific has been approved to purchase 30 Airbus A350-900 aircraft to the value of US\$7.82 billion (AU\$8.35b) by majority shareholders Swire and Air China.

Kumuka facebook

KUMUKA Worldwide has announced the launch of a dedicated agents Facebook page showing the latest Kumuka news, specials and incentives.

The page also features travel blogs, videos and competition entries, which can only be accessed by travel consultants.

Request to join at the 'Kumuka Worldwide Agents (Asia Pacific)' Facebook page.

New SAS pres/ceo

SCANDINAVIAN Airlines SAS has appointed Rickard Gustafson as its new chief executive officer and president, replacing Mats Jansson who is stepping down from the roles on 01 Oct.

Gustafson will take on the position by Mar next year.

Eurail tracking well

EURAIL Group has released its first half of 2010 results showing a 9% increase in sales year-on-year.

Jun was a record month for the Eurail Group with an increase of 17.3% in sales, and forecasts that peak season third quarter results for Eurail Passes will surpass the last couple of years.

Westin hotel India

STARWOOD Hotels and Resorts has expanded its portfolio to include the Westin Gurgaon, New Delhi, set to open in Oct.

The 313-room hotel is the fifth property to open in India under the Westin brand.

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WIN A YEARLY BREAKAWAY MEMBERSHIP



Congratulations to yesterday's lucky winners, **Jacqueline Connolly** from **Flight Centre Narellan**, **Sue Todorovski** from **itravel**, **Lee Epis** from **Holiday Wizard**, **Sue Burchell** from **HWT Tunstall Square** and **Leighj Boyd** from **HWT Bateau Bay**.

Travel Daily has teamed up with **Breakaway Travelclub** this week and is giving 5 lucky readers the chance to win a yearly Breakaway Travelclub Membership each day.

If you are a member already Breakaway Travelclub will extend your membership by one year **Free of Charge!**

For more information on Breakaway Travelclub Memberships visit www.travelclub.com.au

For your chance to win, simply email the correct answer to the question below to: breakaway@traveldaily.com.au

Name 3 of Breakaway Travelclub's huge variety of products offered at heavily discounted rates

First 5 correct entries received win!
Hint! **Click on the logo below**



New Sabre Tripcase

SABRE Pacific has launched an updated version of its Tripcase traveller application for the Apple iPhone, Android and BlackBerry smartphone devices.

Tripcase 2.0 has undergone a major upgrade, with an extensive range of new features including the ability to add activities, attractions, cruises, rail, ground transport and meetings to trips.

Trip details can also easily be shared with trusted contacts via Facebook, Twitter and LinkedIn.

The upgrade coincides with the launch of a new Pro edition, which is an optional fee-based version offering more facilities such as SMS delivery of flight alerts, aircraft seat maps with live availability from most major airlines, turn-by-turn driving directions and full flight search up to a year in advance.

Tripcase Pro will cost US\$9.99 per month or \$69.99 for an annual subscription, however the standard Tripcase app will continue to be available for free.

EK YR for changes

EMIRATES has announced that date change fees can now be collected by travel agents as a YR tax, with an update issued yesterday advising consultants to collect date change fees at the time they reissue tickets.

"You no longer need to raise a VMPD and contact reservations for date change fees," EK said.

IATA gets flexible

IATA has launched a new iFlex program under which flexible routings for aircraft are said to enable carriers to reduce carbon emissions and fuel burn by up to 2% on certain long-haul flights.

The iFlex program will concentrate on long-haul routes via low-density airspace where maximum benefit can be achieved, with the initial focus being on the South Atlantic and Africa, concentrating on Dubai-Sao Paulo and Johannesburg-Atlanta where early modelling suggests iFlex can cut flight time on a 10 hour trip by 6 min.

Free US museums

MORE than 1300 museums across the USA will offer free admission for one day next Fri 25 Sep, as part of a special promotion - free tickets available by downloading a voucher at www.smithsonian.com.

Norfolk Island looks nice!



ABOVE: Qantas Holidays in conjunction with the Norfolk Island Tourism Board and Norfolk Air recently hosted a group of Harvey World Travel Agents on a four day family to Norfolk Island.

The group stayed at the Governor's Lodge Resort Hotel, and enjoyed activities including a half day island tour, a Murder Mystery Dinner, Island Fish Fry, a trip in a glass bottom boat and the opportunity to dress up as convicts.

Pictured above enjoying the family on a sparkling Norfolk Island *from left* are: Mike Finnie, Harvey World Mt Waverley; Helen Clarkson, HWT Tunstall Square; Saskia Van Dongen, Qantas Holidays; Justine De Leo, HWT Brandon Park; Kirsty Reilly, HWT Doncaster; Bianca Campbell, HWT Glen Waverley; and Fulvia Peregin, HWT Fountain Gate.

NZ tragedy report

AVIATION authorities in France have handed down their final report into the tragic crash of an Air New Zealand A320 which went down in the Mediterranean in Nov 2008 during a delivery handover.

The aircraft had been under lease to German carrier XL Airways, and five New Zealanders lost their lives including Air NZ staff and an official from the New Zealand Civil Aviation Authority.

A key contributing factor to the accident was that the plane had been washed before the flight and two 'angle of attack' sensors became wet and froze.

This meant that during a low speed test control was lost and was not able to be recovered.

Boeing into space

US aircraft manufacturer Boeing yesterday announced a new partnership to sell space flights to the International Space Station - possibly by 2015.

Under the agreement with Space Adventures Boeing will offer seats on a planned "space taxi system" using a vehicle which has been under development for some time.

The proposed CST-100 (Crew Space Transportation-100) capsule is part of a planned NASA contract to ferry astronauts into space, but is likely to have extra capacity for space tourists.

Space Adventures said pricing would be 'competitive' with its current offerings of Soyuz rocket flights, on which the most recent civilian passenger was Cirque du Soleil founder Guy Laliberte who reportedly paid US\$35m for a ten day trip into space.

New DJ agency

VIRGIN Blue has appointed a new advertising agency, with Clemenger BBDO replacing Sapient Nitro which has held the \$50m account for 12 years.

CEO John Borghetti said the change was part of a revamp which would see "few parts of the Virgin Blue brand left untouched".

Glasgow growth

BRITISH LCC Jet2.com has announced nine new 2011 routes from Glasgow Airport in Scotland.

Destinations to be served by the leisure carrier from Glasgow will include Alicante, Sharm el Sheikh, Mallorca, Faro, Tenerife, Nice, Paphos, Monastir and Dalaman.

WIN A HOLIDAY FOR TWO TO HAWAII



During September, *Travel Daily* is giving readers the chance to win an incredible seven-day holiday to Hawaii, courtesy of Hawaii Tourism, Hawaiian Airlines and Aqua Hotels and Resorts.

This fantastic prize includes return economy airfares from Sydney to Honolulu with Hawaiian Airlines, six nights accommodation at your choice of an Aqua property in Waikiki and return transfers with a lei greeting.

Each day *Travel Daily* will ask a Hawaii-related question - just read the issue and email us your answer. At the end of the month the subscriber with the most correct entries and the most creative response to the final question will win this fantastic Hawaii holiday.



Q.13: What Coast has 3,000-foot cliffs, beautiful bays, beaches and caves that can only be accessed by boat or by helicopter tour?

Email your answer to: hawaiiomp@traveldaily.com.au

Hint! Visit www.hawaii-tourism.com.au

Plus, a daily prize of the new Jack Johnson CD - *To The Sea* (pictured to the right) will be awarded for the first correct entry received, thanks to Universal Music Australia.

Congratulations to yesterday's lucky winner: Melissa Sundell from Flight Centre.

Click here for competition terms & conditions





EXPLOSIVE TREATS AWAIT! REGISTER TODAY

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SHOW STOPPER

BOUTIQUE CORPORATE CONSULTANTS

SYDNEY – SALARY PACKAGE \$60K PLUS BENEFITS

Are you sick of being treated like a number? Want to feel like you are a valued member of your organisation?

We have positions with one of the most sought after boutique agencies in Sydney, available NOW! You will have at least 2 years corporate consulting, have used a CRS system and have exceptional airfare knowledge. If you want to finally be paid what you are worth, then send your resume today!

ROCK ON!

VIP LEISURE CONSULTANT

SYDNEY – SALARY PACKAGE \$65k

Do you love booking those high end products, first class tickets, 5 star hotels, luxury cruises? Why not sell this every day? Our client require consultants with at least 2-3 years travel experience to join their prestigious team based in the CBD. You must have exceptional customer service skills, have sold high end product and have used Sabre or Galileo. You will be rewarded with an extremely healthy salary and definite career progression for those wanting to move up!

THE UNFORGETTABLE ROLE

SENIOR RETAIL TRAVEL CONSULTANT

PERTH (EAST) – SALARY PACKAGE TO \$66K + BONUSES

Looking to climb that career ladder?

This award winning travel agency is seeking a high achieving senior consultant that is looking to progress to Office Manager.

If you have a proven sales history and have some previous supervisory experience, this could be your chance to step up to the plate! Not only will you be given an amazing base salary, you will have the opportunity to earn unlimited bonuses!

Do not miss this rare opportunity.

MAGNIFICENT

CORPORATE TRAVEL CONSULTANTS

MELBOURNE – SALARY PACKAGE TO \$75K (OTE)

Due to dramatic growth, this global corporate travel company is seeking motivated and driven retail travel consultants looking to move into the corporate travel sector! With Monday to Friday business hours and the opportunity to earn the highest salary in the industry, this is a role not to be missed. Be rewarded for your abilities and join on of the most recognised TMC’s in the business.

Minimum 2 years consulting experience essential.

GETTING DOWN TO BUSINESS

CORPORATE LEISURE - EARN TOP \$\$\$

BRISBANE CBD - \$60K+ OTE

Looking to increase your earning capacity? Tired of being underpaid and unappreciated? Escape the grind and join a dynamic team who love to come to work every day! We have a fantastic opportunity in a prime WESTERN SUBURBAN location for an international leisure consultant. Reap the financial rewards and have every weekend OFF! You will be handling a mix of corporate and leisure travel making the best of both worlds! Don’t waste time and kick start your career today!

BACKSTAGE ALL THE WAY!

CRUISE WHOLESALE CONSULTANT

BRISBANE CITY – PACKAGE TO \$60K

Want to come to work with a smile on your dial? Why not put your strong travel consulting skills to good use within this fun and innovative company. Specialising in the CRUISE sector you will enjoy selling wholesale travel and escape the stress of face to face consulting. This role will open the door to many exciting opportunities including career progression, free trips and unbeatable \$\$\$. Finally enjoy that work/life balance and don’t delay, call today.

Register with AA during SEP – NOV
for your chance to win TWO
exclusive P3 Reserve Fan Package
Tickets to the **U2 360 Tour**
in Sydney Mon 13 Dec 10

The lucky winner will be announced in
the trade press on 1 DEC, 2010.

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**Beyond Your Dreams.
Within Your Reach.**

DOWNUNDER 2010



Do your clients seek scenic beauty, wildlife experiences, adventure, culture, history, and friendly locals?

If the answer is yes, than for these reasons and much more think ALASKA!

We invite you to come and learn more about Alaska from the Alaskan's themselves. They can help you plan the ultimate holiday for clients of all ages. Our Alaskan travel professionals represent different tourism regions, tour and accommodation companies and can provide you with a wealth of information. There will be one on one time, presentations, games, prizes and great food.

**RSVP to: Oceania.Syd@aviareps.com
by the 4th October 2010.**

This event is strictly limited and RSVPs will be taken on first come first serve basis. So don't miss out reserve your seat today!

SYDNEY

Monday
18 October 2010
5.30pm Market Place Open
6pm-9pm
Amora Hotel
11 Jamison Street
Sydney

BRISBANE

Tuesday
19 October 2010
5.30pm Market Place Open
6pm-9pm
Sebel Citigate Hotel
King George Square
Cnr Roma & Ann Streets
Brisbane

MELBOURNE

Wednesday
20 October 2010
5.30pm Market Place Open
6pm-9pm
Rydges Hotel
186 Exhibition Street
Melbourne

AUCKLAND

Thursday
21 October 2010
5.30pm Market Place Open
6pm-9pm
Rydges Hotel
Cnr Federal &
Kingston Streets
Auckland

Please note: A no show fee of \$50 pp will be charged if no attendance on the evening.