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Travel Daily AU

First with the news

Wed 29 Sep 10

Page 1

EDITORS: Bruce Piper and Guy Dundas
E-mail: info@traveldaily.com.au Ph: 1300 799 220

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DJ reaffirms all OK

VIRGIN Blue this morning said its reservations system was operating as normal, following claims of another crash at 5:30am.

Virgin Blue "confirms the reservation and check in systems are up and running...there are no cancellations, guests should go to the airport as normal," it stated.

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FIND CRUISES

ACCC JTG-Stella reasons

YESTERDAY afternoon the Australian Competition and Consumer Commission published its long-awaited 'public competition assessment' into the Jetset Travelworld-Stella merger.

The document explains the reasoning behind the ACCC approval of the deal, as well as giving an insight into how the commission's view changed during the course of its deliberations.

The timing is exquisite, coming just two days before the deal is set to complete tomorrow.

Interesting features include a listing of what the ACCC considers to be the three other major industry participants - Flight Centre, Consolidated Travel and Orient Express Travel Group.

Interests associated with Spiros Alysandratos are major shareholders in both Consolidated and OETG, and he also owns about 25% of JTG.

The ACCC review looked at several markets during its consideration, including retail leisure, retail corporate, wholesale packages and tours, air ticket consolidation services and "various markets for the supply in Australia of domestic and international air travel services."

RETAIL LEISURE: the ACCC found that although JTG and Stella don't own their member's stores, they have "considerable influence over the pricing and product range decision of franchise and affiliated retail stores."

Initially the ACCC said the deal might enable the merged group to extract more favourable terms from its preferred suppliers and retail members.

However "further enquiries" found that the growth of online agents and supplier websites "are likely to provide customers with a means of bypassing the retail outlets affiliated with the merged firm and Flight Centre."

"The threat of losing volume to Flight Centre, online retailers and direct distribution would also ensure that the merged firm continues to support its franchisees and affiliates," the ACCC concluded.

"Further, there do not appear to be significant barriers to entry on a small scale at the retail level and some retailers have demonstrated success in breaking away from the Jetset and Stella retail networks to form rival buying groups..."

"The ACCC's further inquiries indicated that the proposed acquisition was unlikely to result in a significant and sustained increase in the end prices paid by leisure travellers or reduce the range of products and services available to end customers," the Commission said.

See page 2 and page 3 for more of the ACCC's reasonings for permitting the merger.

Alaska prizes

ATTENDEES at the upcoming Alaska Down Under roadshow will be able to win a trip to Alaska each night - details on page 9.

Today's Travel Daily

Travel Daily today has seven pages of news and photos plus full pages from:

- AA Appointments
- Alaska Downunder 2010

More Luxury Lodges

TASMANIA's Saffire resort in Freycinet National Park and North Star Cruises Australia vessel, True North (which sails the Kimberley), have joined the Luxury Lodges of Australia group.

The additions boost the brands portfolio of properties to 17 - see luxurylodgesofaustralia.com.au.

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Page 2

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10 GOOD REASONS TO VISIT NEW CALEDONIA

5 Beaches and Islands

New Caledonia's beautiful islands are a beach and water lover's paradise.

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CLICK HERE FOR THE OTHER 9 REASONS

Travel Daily AU

First with the news
on location with
Rail Europe



Today's issue of TD is coming from our Roving Reporter, Michael Williams, as he begins his European Rail trip

HELPING me in my roving are the sponsors of this trip; Rail Europe, THAI, Switzerland Tourism, A'tout France, German National Tourist Office, Austrian Tourist Office, Utracks, strategic partners of Lucerne, Interlaken & Jungfrau, Lake Geneva and Ticino, all of whom very intelligently believe that the best way to sell their travel products is to show Australian agents exactly how good their products are!

I will be one 40 consultants from across Australia and New Zealand flying into and out of a host of European ports including Paris, London, Frankfurt and Rome, and into and out of Switzerland via the European Rail System, experiencing the sights, sounds and tastes of Europe.

Over the next couple of weeks I hope to delve into and report on all that is new and improved in European Rail travel, rigorously test the connectivity and convenience of the Swiss Rail system and find out what styles and standards of travel are available.

What savings can be made with passes and booklets? How do the destinations of Europe hold their charm and fascination? Read the **Travel Daily** to find out!

See Michael's blog at:
railtrip.traveldaily.com.au
and follow Michael on Twitter by clicking here:



www.twitter.com/traveldailyaust

No wholesale concerns

THE ACCC says that because the Jetset Travelworld-Stella deal is unlikely to lessen competition in the retail market (see page 1), this means it's also "unlikely to lead to a substantial lessening of competition" in wholesaling too.

WHOLESALE: The Commission's assessment says it was initially concerned that the merged firm would be able to leverage market power to "foreclose wholesale competitors and lessen wholesale competition".

Interestingly, the assessment states that "Jetset and Stella account for a relatively small proportion of all travel packages sold by wholesalers to retailers in Australia... both predominantly supply wholesale travel packages to their affiliated retail networks."

The ACCC said it investigated whether JTG-Stella would have the ability to "reduce the extent to which travel packages and tours of its competitors would be distributed via its retail market".

It concluded that the product range of the merged company "would not be sufficient to remove its reliance on third party wholesale suppliers... [which] are likely to continue to obtain distribution via the merged firm".

The ACCC took the view that wholesalers who do end up being locked out of the JTG-Stella bloc

would also be able to bypass the combined group by supplying direct to franchisees or "negotiating arrangements with rival buying groups".

The commission also found that wholesalers were increasingly marketing directly online to consumers, while "continued competitive pressure at the retail level will give the merged firm and Flight Centre a strong incentive to offer a range of travel packages and tours".

RETAIL CORPORATE: The ACCC found that for travel management services there are several significant competitors who would "provide an effective competitive constraint on the merged firm", meaning this area wasn't an issue for the merger.

AIR SERVICES: Another concern held initially by the ACCC related to the large Qantas shareholding in the merged firm, with worries that this could affect the market for domestic and international air services.

However the Commission concluded that JTG-Stella was likely to continue to rely on access to non-Qantas carriers, and these airlines could also access customers "directly and via the merged firm's competitors."

More details of the ACCC's reasonings on page 1 and 3.



Window Seat

SOMETIMES it doesn't pay to over-think things.

Tourism Queensland's 'Best Job in the World' winner Ben Southall proved that to be the case when he won the highly sought-after and globally publicised role last year.

But his video entry wasn't one that took weeks to make, unlike other submissions.

It turns out that Southall needed less than a day to prepare his version, he told **TD** on the Gold Coast yesterday.

"Friends suggested I apply for the Island Caretaker job a few weeks after returning from my year-long African adventure, but I kept delaying preparing a video for months.

"Until one morning my girlfriend told me she was returning home to Canada the next weekend, and if I needed someone to hold the camera we needed to film it today," he said.

That same day he prepared his script, filmed the scenes, used Microsoft Moviemaker for the first time and submitted his entry... and the rest is history!

WHAT happens in Vegas, stays in Vegas - unless it's obesity.

Harrah's, which operates a number of top Las Vegas properties, has launched a new 'Buffet of Buffets' pass which allows holders to eat as much as they like at seven different buffets in 24 hours.

The US\$45.99 pass is valid for the buffets at Caesar's Palace, Flamingo, Harrah's Imperial Palace, Paris Las Vegas, Planet Hollywood and Rio's Carnival World - and you can go back to any of them as many times as you like.

The pass initially launched for US\$29.99 but has increased in price because it's so popular.

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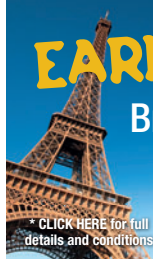
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Airline of
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Consolidation "constraints"

THE ACCC's Public Competition Assessment into the JTG-Stella merger (see p1, p3) confirms that the combined company, along with Consolidated Travel and Orient Express Travel Group will "account for a significant proportion of total air ticket consolidation services supplied in Australia".

AIR TICKET CONSOLIDATION:

The ACCC says its preliminary view was that the three would be unlikely to compete vigorously after the merger, because of their common equity interests.

Consolidated Travel owner Spiros Alysandratos also holds 50% of OETG and will end up as a significant shareholder in the merged JTG-Stella too.

However the ACCC said it undertook further inquiries and analysis which "indicate that there were a series of constraints that would destabilise any coordination between the merged firm, Consolidated Travel and Orient Express... and provide an incentive for continued competition in the provision of air

ticket consolidation in Australia".

This conclusion is based on strong incentives for consolidators to grow sales volumes "since any diminution of competition between the three suppliers may result in their retail customers losing air ticket sales to competitors such as Flight Centre, online retailers and air carrier websites".

The ACCC took the view that the consolidators would be unlikely to be able to boost their margins enough to offset the volumes likely to be lost to other distribution channels if they reduced their support to agents.

And the Commission also considered that smaller consolidators might grow, and that independent buying groups may enter the consolidation market - and in any case many agents have IATA accreditation which allows them to bypass the consolidators altogether.

The ACCC concluded that new entry, retailer bypass and direct online airline sales would stop the merged firm from exercising consolidation market power.

Honeymoon move

ANGELO Genovese has confirmed he will be taking up the role of managing director of Honeymoon Worldwide Holidays, following the sudden departure of incumbent md and co-founder Jean Kouriel (TD Mon).

Genovese said it would "remain business as usual" for the company, and referred clients with any enquiries to Honeymoon Worldwide's product manager Lee Wilson leew@honeymoon.com.au.

Aug air traffic rises

THE International Air Transport Association says passenger traffic on int'l scheduled flights during the month of Aug slipped 1% compared to Jul, but was still up 6.4% on the Aug 2009 figure.

"The rapid improvements in demand that we saw earlier this year are behind us," said IATA's director general and chief exec. officer, Giovanni Bisignani.

Passenger traffic demand for Asia Pacific increased by 6.2% in Aug, but IATA suggested that the figure "indicates a leveling off of the strong gains recorded throughout 2009."

CO flight food fee

STAR Alliance member carrier Continental Airlines has launched a new 'food-for-purchase' menu, doing away with complimentary meals and snacks in Economy class on domestic US flights under 6.5 hours duration, effective 12 Oct.

Non-alcoholic beverages will remain free on domestic flights, and food will be free in Economy class for international flights.

C&K combination

COX & Kings Australia has advised that it will consolidate its memberships and licenses of IATA and the TCF under its Tempo Holidays brand.

This means that its Scandinavian specialist operation Bentours, purchased late last year, will become a trading name of Tempo Holidays Pty Ltd after the end of this month.

QF 747 makeovers

QANTAS boss Alan Joyce says the carrier will progressively begin upgrading its ageing fleet of Boeing 747 aircraft with its 'award winning' Airbus A380 seats and interiors in coming months.

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Cheers! International Rail



AUSTRALIAN owned rail firm International Rail (IR) yesterday launched its new website, which according to its owner and md, adopts a simple navigation system for train and rail passes in the UK, Europe, USA, Canada, Japan, Asia, Australia and New Zealand.

Jonathan Hume said IR's newly designed portal was overhauled to

better cater for travel agents and consumers.

If features a simplified way to research, book, pay and print tickets, and provides access to train schedules, maps and new products.

Over the last 12 months Hume said IR has been working hard to increase sales following the global economic crisis, seeing a 45% year-on-year increase in sales and passenger numbers, with the two busiest months being Mar and Jul.

Hume said 80% of Australian's booking their rail travel are going to the UK/Europe, followed by Japan and the United States, which he highlighted was a growing market but Amtrak "just needs more education" here.

Hume purchased the company recently after establishing his Melbourne based firm in 2005 under the International Rail UK banner.

Today IR is known as the official distributor for German Railway's Die Bahn and Italian Railway's Trenitalia, and sells point-to-point tickets to more than 70,000 destinations, offering electronic ticketing for Italy, Spain, Eurostar and Amtrak rail services.

It also sells rail tickets in France, Germany, Switzerland, Austria, the Benelux countries, and on BritRail and VIA Rail.

IR offers commission rates of between 5%-12%, with non registered agents able to sign up at agent.internationalrail.com.au to access a direct connection to the Italian rail system, and discounts of up to 30% off advanced European fares.

Jonathan Hume is pictured above with IR representative Saskia Baker in Syd yesterday.

Strategic seeks Thailand capacity

STRATEGIC Airlines looks to be planning to spread its wings further afield internationally, with an application to the International Air Services Commission for capacity to Thailand (TD breaking news yesterday).

The IASC application reveals that Strategic is hoping to operate services between Australia and Thailand from Feb next year, with an allocation which would allow it to operate six weekly A330 frequencies.

The carrier hasn't provided further details of the routes it plans to operate.

Strategic also has a pending application for capacity to Bali.

Macquarie positive

MACQUARIE Airports says it's "uniquely well-positioned to benefit from the structural changes occurring in the aviation industry".

In a stock market update today the Sydney Airport owner said SYD's strong performance "reflects both the foresight to invest despite challenging market conditions and a disciplined approach to business expansion and cost management."

MSC to UAE

MSC Cruises will operate a series of 19 sailings from the United Arab Emirates hubs of Abu Dhabi and Dubai from Oct next year to Mar 2012, aboard *MSC Lirica*.

The seven-night Arabian itineraries will cruise the Gulf and will make port calls at Al Fujairah, Muscat and Bahrain.

Rates for the new sailings are still to be finalised.

MEANWHILE, Abu Dhabi Tourism Authority has reported a 6% year-on-year rise in hotel guests during Aug 2010, up to 122,475.

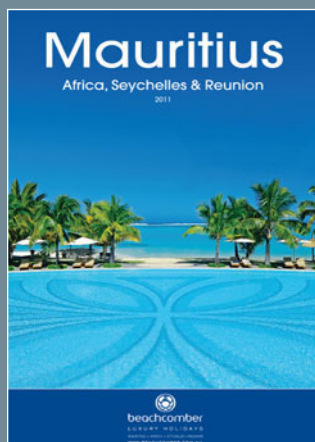
From Jan-Aug 2010, Australian hotel guests to Abu Dhabi surged 15% compared to 2009 figures for the same period.

NZ 747 to APW/NAN

AIR New Zealand will operate one-off Boeing 747-400 aircraft services from Auckland to Apia and Nadi, according to GDSs.

The NZ jumbo will fly to Apia on 31 Aug, and return on 01 Sep and then to/from Nadi on 05 Sep.


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US Indochina deal

TRAVEL Indochina says the buy one get one half price deal (TD yesterday) is for US travellers only and is priced in US dollars.

This deal cannot be purchased in Australia.

Jetstar US feedback

JETSTAR says it doesn't support a US Department of Transportation proposal which would see the introduction of a ban on serving of peanut products to protect allergy sufferers.

The carrier has provided a formal submission on a key US Department of Transportation initiative to enhance passenger protections, which includes discussion of new peanut rules among other changes relating to tarmac delays, pricing, fees and advertising.

Jetstar is responding because the changes could impact its direct Sydney-Honolulu flights, and says that banning peanuts or introducing a 'peanut free buffer zone' "may give rise to a false sense of safety by a passenger who suffers from peanut allergy".

JQ has also suggested that a rule requiring disclosure of next flight availability to bumped passengers is "impractical".

Webjet suspension

A BRAZILIAN carrier named Webjet Linhas Aereas (and no relation to the major Australian online travel agent of the same name) has had sales of its tickets suspended by the government.

The move, by Brazil's National Civil Aviation Agency, followed the carrier cancelling about 47% of its flights on Monday "due to compliance issues with laws regulating working hours for airline staff".

The agency has deployed inspection teams to all major airports where Webjet operates to monitor its services.

The cancellations included highly patronised shuttle services between Rio de Janeiro and Sao Paulo, and prompted protests by passengers and massive queues at Webjet check-in counters at airports across the country.

It's believed that the cancellations are likely to continue for some time.

Avis still wants \$

THE Avis Budget Group hasn't yet thrown in the towel in its hope to acquire the Dollar Thrifty Automotive Group, last week submitting a revised proposal in a bid to better the Hertz offer.

Dollar said, that while the new Avis Budget proposal offers shareholders greater consideration for their shares, it continues to have concerns that the transaction "can be completed in a timely manner".

A decision on the merger with Avis is scheduled for 30 Sep.

Bright and shiny in QLD



ABOVE: Tourism Queensland yesterday hosted around 120 industry partners to the launch of the state's new brand platform, 'Queensland, Where Australia Shines' on the Gold Coast (TD Tue).

The rebrand was revealed to the trade first by *Travel Daily* earlier this year (TD 16 Apr).

The two-year \$4.16 million investment in the brand covers research, website development and the promotion of the brand through online, TV and radio mediums, as well as a global social media campaign that will be launched in coming weeks.

Tourism Queensland ceo said the new brand uses imagery of people engaging with the environment and their families, as opposed to relaxing in hammocks, and sitting by the beach.

"It's about enjoying your time and being as active as you can," Hayes said.

He said the 'Queensland, Where Australia Shines' tagline, along with the new look and feel, and the story Queensland is trying to tell, will be attached to every future Tourism Queensland project from here on in.

"The real value of Queensland is how a holiday makes you feel, and the story we are trying to tell is that you feel different once you've been to Queensland... and when you go back to where you come from you feel like you've had a life changing experience," he said.

Virgin Blue yesterday kicked off the first new marketing campaign featuring Tourism Queensland's new branding.

Pictured above at Q1 on the Gold Coast, *from left*, are TQ's: Bruce Wallace, Nadia Creevey, Steve McRoberts, Sarah O'Donnell, Ben Southall (Queensland Tourism Ambassador) and Helen Maguire.


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Castle food deal

HAWAIIAN hotel chain Castle Resorts and Hotels is offering a kids eat free deal at Denny's restaurants on Hawaii's Big Island, Maui and Oahu.

The special is available when kids are staying with their family at a Castle property, available up until Dec 2011.

Zip lining in Victoria

VICTORIA's Otway Fly Tree Top Walk says it will be home to the state's first Zip Lining Eco Adventure Tour, beginning 20 Oct.

The two-hour tour takes harnessed guests up to a cable that will zip them through to nine 'cloud stations' throughout the forest - www.otwayfly.com.au.

WIN A MAGAZINE SUBSCRIPTION FOR 12 MONTHS



Are you familiar with the amazing products that Hahn Air Ticketing offer? This week, Hahn Air is giving five lucky **Travel Daily** readers the chance to win a yearly magazine subscription from a choice of 10 titles (pictured to the sides). To enter this great competition, simply be the first subscriber to correctly

email the answer to the question below to:

hahnaircomp@traveldaily.com.au

What is one question that is answered on the Hahn Air website FAQs page?

Clue! Check out the tabs on the top of the homepage on www.hahnair.com

Congratulations to yesterday's lucky winner: **Ally Casey** from TravelManagers.



CTM appointments

CORPORATE Travel Management has appointed Tony Bellas, an independent director of Watpac, as its chairman of the board.

Independent director of Ausenco Greg Moynihan & chairman of Rock Building Society Stephen Lonie are also new directors of the CTM board.

Avalon impressions

AVALON Waterways is offering an eight-day Art & Impressionists cruise on 01 Nov 2011 which follows the journey of Claude Monet and the locations of some of his most famous pieces.

The voyage is priced from \$2810ppts, which includes accom onboard *Avalon Creativity*, all meals, guided tours and entry fees - avalonwaterways.com.au.

Banff film festival

ADVENTURE World is offering packages to the 35th running of the Banff Mountain Film Festival in the Canadian Rockies, planned for 30 Oct - 07 Nov.

Packages ex Sydney are priced from \$1959pp, and include airfares with Air Canada to Calgary, airport transfers and five nights at the Mount Royal Hotel in Banff.

ExecuJet expands

EXECUJET Asia Pacific has expanded into two regions with the Aviation Group now offering ExecuJet Asia and ExecuJet Australia, as part of the company's long term strategy.

The firm is already in Kuala Lumpur, Singapore and Beijing.

One stop security

A GROUP of major global airports has urged the adoption of an integrated "one stop security" system for aviation.

A meeting of the Airports Council International agreed that airport operators would work closely with authorities in the US, Europe and Canada to improve coordination into the future.

ACI Europe president Ad Rutten said "We are calling on the EU and US to...work in a concerted and active way on designing the aviation security system of tomorrow.

"The way forward is clear...by moving from almost exclusive focus on detection to better use of intelligence and information in the whole passenger security process," he said.

AF-KLM mobile app

AIR France-KLM have launched their new mobile websites that can be accessed in six languages and allow guests to change tickets at no extra charge.

The mobile apps can be found at mobile.airfrance.com and KLM.com.



Accommodation Updates

WELCOME to *Accommodation Updates*, *Travel Daily's* Wednesday feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description to accomupdates@traveldaily.com.au.

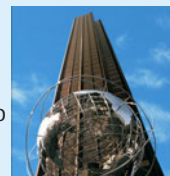
Outrigger Little Hastings Street Resort and Spa Noosa has been awarded a 5* rating by AAA Tourism plus an eco friendly Green Star. In association with GREEN GLOBE the star was awarded for the properties extensive use of renewable energy sources and state of the art rainwater harvesting systems used for toilets and maintaining the grounds.



The Fullerton Bay Hotel Singapore has opened its doors to its 100 rooms, five individually themed suites and a luxurious Presidential Suite. The hotel located on the Marina Bay waterfront offers a rooftop bar, 25 metre rooftop pool, and dining options. The culinary options in the hotel have been designed by Andre Fu.



The Trump International Hotel and Tower New York has unveiled its US\$30 million renovation. The 176 room hotel has been updated with more modern and luxurious touches including plush seating, the use of velvets and silky fabrics next to rosewood, mahogany, maple and walnut finishes. Trump has included his own sense of style with Schonbek crystal chandeliers around the dining table and 55" flat screens in the bedroom and living rooms.



Meetings microsites

STARWOOD Hotels and Resorts has launched a range of new "meetings microsites" to highlight the business events offerings of its properties in Shanghai, Bangkok, Beijing, Kuala Lumpur, Fiji and Sydney.

The dedicated sites now provide destination-specific details such as special offers and packages, room capacities, technology and local attractions.

The microsites are available in English and local languages.

They're all accessible from www.starwoodmeetings.com.

QH Bridge brekkie

QANTAS Holidays is offering a Breakfast on the Bridge package including two nights accom in an Accor Hotel, boxed breakfast, tickets to the Breakfast on the Bridge event and admission to a selection of Sydney attractions.

The package is priced from \$215ppts for travel 08 - 11 Oct.

ANTOR digital event

THE Assoc. of National Tourism Office Representatives is hosting an event on digital tourism marketing at Googleplex Sydney at 3pm on 12 Oct - antor.travel.



Inside Sales Coordinator

World Aviation Systems, GSA for Finnair, is seeking an organised, dynamic, self motivated and customer focused individual to join our Sydney office.

As Inside Sales Coordinator you will provide dedicated support to the Account Managers and Regional Manager Australia, including airline reporting and the preparation of sales material.

To be successful in this role, you will possess strong administrative skills, a sound knowledge of MS office, a great attitude, confidence, excellent organisational/time management skills and should have a minimum of two years experience in the Travel Industry.

Apply by email to Andrew Denman, Andrew@worldaviation.com.au no later than 6th Oct 2010 Please include CV and application letter.

Only successful applicants will be contacted.

Westin Panama x2

STARWOOD Hotels will debut its Westin brand in Panama, with two properties slated to open in the Central American country within the next two years.

The Westin Playa Bonita Panama and the Westin Panama Hotel will open in 2011 & 2012 respectively, under a deal with Bern Hotels & Resorts Panama.

MyPhuketInfo.com

PHUKET is the first Thai destination to launch its own online booking service MyPhuketInfo.com, with other locations set to unveil their websites at the end of this week.

The Phuket website has aligned themselves with major suppliers to guarantee a wide range of hotel & resorts, at special rates.

DFAT India update

DFAT this morning issued yet another update of its travel advice for India, adding a special section on "Safety of Commonwealth Games Venues".

The advisory confirms that the Australian High Commission has formally raised reports of deficiencies in the construction of some games venues with the Indian authorities.

Yarra wine cycling

RAW Travel will next month introduce new small group cycle and winery tours through the Yarra Valley in Victoria, taking in the regions back roads and parts of the Warburton Rail Trail.

The one-day trip includes return transfers from Melbourne CBD, guided cycle trip, a picnic lunch, support vehicle, cheese tasting and more.

The ride requires a minimum of five participants (maximum of 10) and is priced at \$165 pp - for more info see vinetours.com.au.

DL/Air Nigeria pact

DELTA Airlines and Air Nigeria have requested to codeshare on services between the US and Nigeria, initially on Abuja to Accra and Accra-Atlanta routes.

Liquids OK by 2012

THE secretary general of the International Civil Aviation Organisation says a ban on air travellers carrying creams, gels and liquids in carry-on luggage is likely to be wound up within the next two years.

Raymond Benjamin says that by 2012 screening equipment will be capable of detecting explosives in water bottles, toothpaste tubes and makeup kits.

Sabre acquisition

SABRE Holdings has purchased Vienna-based provider of flight planning solutions, f:wz, in a bid to enhance its AirCentre flight planning products and services.

WIN A HOLIDAY FOR TWO TO HAWAII



During September, **Travel Daily** is giving readers the chance to win an incredible seven-day holiday to Hawaii, courtesy of **Hawaii Tourism, Hawaiian Airlines and Aqua Hotels and Resorts.**

This fantastic prize includes return economy airfares from Sydney to Honolulu with Hawaiian Airlines, six nights accommodation at your choice of an Aqua property in Waikiki and return transfers with a lei greeting.

Each day **Travel Daily** will ask a Hawaii-related question – just read the issue and email us your answer. At the end of the month the subscriber with the most correct entries and the most creative response to the final question will win this fantastic Hawaii holiday.



Q.21: Where will you find a hotel lobby with surfing movies playing in the background and beautifully restored longboards? Oh and you'll also receive a complimentary continental breakfast here too!

Email your answer to: hawaiicomp@traveldaily.com.au

Hint! Visit www.hawaiitourism.com.au

Plus, a daily prize of the new Jack Johnson CD - *To The Sea* (pictured to the right) will be awarded for the first correct entry received, thanks to **Universal Music Australia.**

Congratulations to yesterday's lucky winner: **Sarah McFadyen from Travel Beyond.**

Click here for competition terms & conditions



Wild sleep out

AUSTRALIA Walkabout Wildlife Park on the NSW Central Coast is offering a special deal on its Wild Sleep Out experience during Sat nights in Oct and Nov.

Adults can enjoy the one night overnight stay in the park at the kids' price of \$105.

More info 02 4375 1100.

Tempo earlybirds

TEMPO Holidays is offering savings of up to \$120pp on its Eastern European Panorama coach tour, when deposited by 01 Dec, for travel from 14 May to 13 Oct.

The 13-day package is priced from \$2,371ppts and includes 12 nights accom, brekkies, 6 dinners, tour escort and sightseeing.



Business Manager NSW

Harvey World Travel is the most recognised retail travel brand in Australia. With a passion for travel and a dedication to excellence in service, the strength of the Harvey World Travel brand is our people.

We currently have an exciting opportunity available for a Business Manager based in Sydney focusing on agents based across NSW.

This role is key role in establishing and maintaining the face to face relationships between the franchisor and the Harvey World Travel franchise network. Focused on building and sustaining an overarching level of support and service delivery between Harvey World Travel (the business) and our Franchisee Network Partners to grow and maintain the strength of the franchise business and the franchisee's business.

To be successful in this role you will have a proven track record in business development, sound exposure and knowledge of the retail travel industry, strong business acumen and excellent relationship management skills.

If you are ready for an exciting opportunity with a market leading brand, look no further. Apply now!
careers@stellatravel.com.au



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BRISBANE – 13/97 Creek St – (07) 3229 9600 – employment@aaappointments.com.au

ADELAIDE & PERTH – (03) 9670 2577 – recruitsa@aaappointments.com.au & recruitwa@aaappointments.com.au

IT'S GAME ON – NOW CHOOSE YOUR TEAM!
EXPERIENCED TRAVEL CONSULTANT - SABRE TRAINED TEMPI
SYDNEY CBD- EXCELLENT HOURLY RATE + SUPER

As grand final week heats up, AA Appointments are adding to the excitement with an abundance of fabulous temp roles currently on offer for experienced travel consultants. So it's time to choose your team, what will it be? Retail, Corporate, Online or Wholesale Travel? Whatever your preference, we have a role for you! To be successful, you must have: Strong GDS skills; excellent product and destination knowledge; and excellent fares knowledge. APPLY with AA today!

GET YOUR SKATES ON AND STARTING TEMPING!
AMADEUS TRAINED RETAIL TEMP.

SYDNEY INNER - EXCELLENT HOURLY RATE + SUPER

We have a fantastic travel temp role located in picturesque Balmain. This is a 6 month contract starting ASAP. If you are an experienced travel consultant with a min of 12 months experience in the travel industry, then AA Appointments would love to meet you! You will also have exceptional customer service, attention to detail, strong fares knowledge and excellent product and destination knowledge.

HIT THE SLOPES

SKI SPECIALIST –WHOLESALE RESERVATIONS
MELBOURNE (CBD) – SALARY PACKAGE TO \$44K

This leading wholesaler specialising in ski holidays is currently looking for a passionate travel consultant who knows all there is to know about putting ski packages together for both domestic and international resorts. Working Monday to Friday hours, this co. offers an opportunity to increase your current salary, a friendly team & career progression prospects. If skiing/snowboarding is your area of expertise, register today!

JUNIOR LEVEL POSITION

CORPORATE CONSULTANT
MELBOURNE (CBD) – SALARY PACKAGE TO \$44K

This long standing boutique travel company is seeking a competent travel consultant to service their loyal clients with business travel arrangements to and throughout Japan. If you possess a min 4 months international travel consulting experience & have solid knowledge of Japan, this is a sensational role! Monday to Friday business hours only. Japanese language skills are highly desirable.

LUXURY ADVENTURE TRAVEL

WHOLESALE TEAM LEADER
PERTH (CITY) – SALARY PACKAGE TO \$57K + BONUSES

Rare opportunity to manage a small team of consultants within the wholesale travel sector. This boutique adventure travel wholesaler is seeking a motivated & competent team leader to manage the Perth office, whilst taking a hands on approach & servicing both the general public & travel agents with custom holiday itineraries to some of the most exciting "off the beaten track" destinations. Amadeus preferred, however not essential.

TICKETING SPECIALISTS NEEDED NOW!

TKTG CONSULTANT - PERTH - SALARY PACKAGE TO \$52K
TKTG TEAM LEADER – PERTH - SALARY PACKAGE TO \$60K

Are you an experienced fares and ticketing consultant looking to increase your salary Maybe you feel ready to take a step up to a team leader position? Either way, our client has a position for you! Based in the inner suburbs of Perth, this global leader is enjoying a period of growth and are looking for professional and proactive fares & ticketing consultants for their team. Top salary packages on offer!

WORK WITH THE BEST

DOMESTIC CORPORATE CONSULTANT
GOLD COAST – PACKAGE TO \$50K

Are you the best at what you do?

Want to work for a company that truly values you and your expertise? Then don't miss out on this rare opportunity. This award winning agency is well known and respected in the industry. Currently they are looking for a first class experienced domestic corporate consultant to join them. They will offer you the best of bonuses and a supportive management and team. Call today to avoid disappointment.

LOVE ALL THAT IS GREEN AND GOLD?

DOMESTIC WHOLESALE CONSULTANT
BRISBANE CBD – SALARY PACKAGE TO \$60K OTE

Imagine sailing in the Whitsundays, camel rides in the outback, wine tasting in the Barossa. If you feel these are some of the best travel experiences around, then we are looking for you! Become a domestic wholesale consultant and start a truly rewarding travel career. Enjoy earning an amazing salary, sensational discounted & free holidays. Working in wholesale travel is an exciting and fast paced experience. Min 12 months travel consulting exp is essential.



Beyond Your Dreams.
Within Your Reach.

DOWNUNDER 2010



Do your clients seek scenic beauty, wildlife experiences, adventure, culture, history, and friendly locals?

If the answer is yes, then for these reasons and much more think ALASKA!

We invite you to come and learn more about Alaska from the Alaskan's themselves. They can help you plan the ultimate holiday for clients of all ages. Our Alaskan travel professionals represent different tourism regions, tour and accommodation companies and can provide you with a wealth of information. There will be one on one time, presentations, games, prizes and great food.

RSVP to: Oceania.Syd@aviareps.com by the 4th October 2010.

This event is strictly limited and RSVPs will be taken on first come first serve basis. So don't miss out reserve your seat today!

SYDNEY

Monday
18 October 2010
5.30pm Market Place Open
6pm-9pm
Amora Hotel
11 Jamison Street
Sydney

BRISBANE

Tuesday
19 October 2010
5.30pm Market Place Open
6pm-9pm
Sebel Citigate Hotel
King George Square
Cnr Roma & Ann Streets
Brisbane

MELBOURNE

Wednesday
20 October 2010
5.30pm Market Place Open
6pm-9pm
Rydges Hotel
186 Exhibition Street
Melbourne

AUCKLAND

Thursday
21 October 2010
5.30pm Market Place Open
6pm-9pm
Rydges Hotel
Cnr Federal &
Kingston Streets
Auckland

Please note: A no show fee of \$50 pp will be charged if no attendance on the evening.