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Nine pages of news!

Travel Daily today has nine pages full of the latest industry news and photos, plus full pages from: ([click](#))

- AA Appointments jobs
- Inplace Recruitment jobs
- NCL Hawaii special
- Consolidated MH incentive

Expedia buys Traveforce

ONLINE travel giant Expedia has once again boosted its presence in Australia, with the purchase of Traveforce by its Egencia TMC offshoot (**TD** breaking news).

While declining to give specific figures, Ken Pfaffmann, the md of the new 'Traveforce, an Egencia Company', told **TD** the deal created a "significantly bigger entity" for Egencia.

He said that while there were synergies between the firms, most staff were being retained with further recruitment continuing, while Traveforce founder Andrew Ross will remain with the firm in an advisory role "for the foreseeable future".

And Traveforce will maintain its participation in the CT Partners Radius group, Pfaffmann said.

The new firm will offer Egencia's technology, global presence and large range of product sourced via Expedia, combining it with Traveforce's long heritage of customer service expertise.

Egencia will move into the Traveforce Sydney office, with the deal also giving it a presence on the ground in Melbourne, Brisbane, Auckland and Wellington.

DFAT revises Egypt

DFAT has reissued its travel advisory for Egypt, reducing the alert level for the Red Sea resorts, Luxor and Aswan to the mid-range "high degree of caution" level.

Egypt's overall level remains at the second highest "reconsider your need to travel" category.

Malaysia Airlines bonus

CONSOLIDATED Travel is offering David Jones vouchers for Malaysia Airlines bookings between 28 Mar-22 Apr.

The top two agents in each of SYD, PER, BNE, MEL and ADL will also win a place on a luxury Malaysia famil - see [last page](#).

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Le Long Weekend



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QR 2-4-1 direct air deal

QATAR Airways is celebrating the launch of flights to its 100th destination, Aleppo, over the next two days, offering a 'two for the price of one' airfare sale network wide, for bookings made from now until midnight 07 Apr.

The offer is valid for flights booked directly (**TD** 15 Mar) at qatarairways.com/100 only, for travel between 01 May-10 Jun.

CEO Akbar Al Baker said the deal was a 'thank you' to all pax.

McEvoy: Qld "recovered"

TOURISM Australia ceo Andrew McEvoy has used the Australian Tourism Exchange as a platform to reinforce to suppliers and buyers from the UK, Europe, the Americas and New Zealand that Queensland is back to business.

The Sunshine State continues to be suffering from a drop in visitor intake following a harsh summer.

Last month the Queensland Reconstruction Authority said it didn't expect tourist arrivals to return to normal until Dec at the earliest (**TD** 24 Mar).

"There's been a lot of constant shock in our lives in recent times, and one I want to acknowledge is Queensland," McEvoy told attendees at ATE yesterday.

"The floods and Cyclone Yasi had an absolute impact, but we're not talking about a recovery any more, I think we are talking about the fact that Queensland has recovered," he said yesterday.

He told buyers from the Western hemisphere that Qld suppliers will tell them that "now more than ever, it's a great time to travel to Queensland."

McEvoy also said Australia was at "its best at the moment", with a high level of "excitement and great ambition" among suppliers attending the tradeshow.

But, he admitted that business from Australia's key international markets was "patchy" and that work was needed to "see that growth continues."

DJ J class 76kg bags

VIRGIN Blue says it will allow Business Class pax a whopping 69kgs of checked baggage, plus a further 7kgs of cabin baggage onboard its new A330-200 cabin, to be rolled out late next month.

Other details advised to Velocity members stipulate that guests flying Mon to Fri with carry on baggage only can utilise Sydney Lounge Premium Entry check-in.

MEANWHILE, DJ will operate its first A330 between Sydney and Melbourne once a week on Sat night and back on Sun afternoon.

A DJ spokesman told **TD** Business Class will not be sold on the route initially, but Premium Economy pax will be given an upgrade.

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- Best Wholesaler International Product

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FIRB ticks Oak bid

THAI hotel firm Minor International has received Foreign Investment Review Board approval for its hostile takeover of the beleaguered Oaks Hotels and Resorts (**TD** 22 Mar).

Minor said it had also waived its "equal access bid condition" which required Oaks to provide it with the same information given to other bidders.

The offer is now only subject to a 50% minimum acceptance.

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Flight Centre corporate travel focus

FLIGHT Centre has set its sights squarely on opportunities in the business market, with an analyst presentation today by cfo Andrew Flannery detailing the company's corporate travel strategy.

The key strategic focus is due to perceived further growth opportunities in the "large and growing" business travel sector, with Flannery describing Flight Centre's multi-brand strategy as a "different approach to its

competitors".

He said that FC had identified different market segments with varying needs, and developed brands to address these needs.

Flight Centre Business Travel focuses on smaller SMEs with up to \$50,000 in annual travel spend, wanting "no frills" convenient and capable service, with this sector serviced from FC retail shops.

Corporate Traveller aims at SME's spending \$50,000-\$2m on travel each year, with this brand offering the "reassurance of expert corporate travel management without the expense or restriction of a fixed contract".

FCm Travel Solutions is the next step up, targeting clients spending over \$2m, with a primary focus to proactively manage costs.

Flannery also confirmed that FC is on track for a record pre-tax trading result of \$220m-\$240m, with the company "not materially impacted" by the recent spate of natural disasters.

Samuel to leave ACCC

AUSTRALIAN Competition and Consumer Commission chairman Graeme Samuel has confirmed that he will leave the organisation when his term expires on 31 Jul.

He's been at the ACCC since 2002, and told staff yesterday that he intends to pursue other interests, rather than seeking reappointment.

Brunei appoints gm

THE Walshe Group has named Ross Tutin (pictured) as the new Australian manager for Brunei Tourism, following Walshe's appointment to represent the Sultanate in Australasia (**TD** 23 Feb).



Tutin's career includes roles with Flight Centre, Sunlover Holidays and Royal Brunei Airlines, with Brunei's focus on the Australian market accentuated by last week's launch of four weekly BI Melbourne flights.

Window Seat

THE height of rudeness?

A man on a Horizon Air flight between Oregon and California has been forced off the plane for simply being too tall.

At over two-metres in height the man had requested an exit row seat, but was instead placed in a normal seat, where he was forced to put his lanky legs into the aisle.

Soon after, a flight attendant tripped over his legs, and when he told the aircraft personnel that he was unable to tuck the limbs away he was asked to leave the flight due to safety concerns.

Horizon apologised and offered him a free flight.



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Today's issue of *TD* is coming to you from Australian Tourism Exchange in Sydney, courtesy of Tourism Australia.

THE 2020 Tourism Industry Potential (TD 17 Nov) offers outstanding opportunities for the whole Australian tourism industry, according to TA md Andrew McEvoy.

Speaking at ATE yesterday he said that doubling annual overnight tourism expenditure to \$140 billion over the next decade was a challenge worth facing.

"The commercial message is that you can share in that (wealth) and make more profit," he said.

ATE continues until Friday.

New Tassie product

ATE this year has seen the launch of Hobart Joy Tours, as a collaboration between tour company Experience Tasmania; sea cruise operator Pennicott Wilderness Journeys; Curringa Farm and The Old Woolstore Hotel, which have partnered to offer groups of 12 or more the "best of Southern Tasmania".

See hobartjoytours.com.au.

qualia sales boom

HAMILTON Island's upmarket property qualia has seen a spike in sales recently, a spokeswoman for the property told *TD* at ATE.

The surge comes as a result of qualia being one of the only luxury properties available in the Whitsundays since Cyclone Yasi struck back in Feb.

"qualia sales are up following the closure of Hayman - our business has been booming," said spokesperson Jill Collins.

Hayman was forced to close until 31 Jul (*TD* 18 Feb) due to damage caused by Cyclone Yasi.

Hamilton Island as a whole is driven by the domestic market, which accounts for 80% of sales.

However qualia's market share is 40% international, fueled by sales from the UK, USA & Europe.

Platinum Indian Pacific

GREAT Southern Rail has announced the introduction of its new 'Platinum Service' on the Indian Pacific (*TD* 09 Sep 10).

The move follows the success of the offering on The Ghan, where Platinum Service launched in 2008.

GSR ceo Tony Braxton-Smith said Platinum Service offers cabins almost twice the size of Gold Service, accommodating either a double or twin beds.

Heron Dive Festival

HERON Island will hold a Dive Festival between 05-11 Sep, with packages priced from \$299pp/pn based on a seven-night package - see www.herondiveinn.com.

Sydney dining group to go regional

THE Sydney Destination Dining group plans to expand to regional areas, Tourism NSW director of marketing & communications, Justine Cooper told *Travel Daily* at ATE yesterday.

Currently the 18-month old group of 12 restaurants and their executive chefs are all based in Sydney.

The move aims to capitalise on promoting the state's food and dining venues beyond the NSW capital city and showcase regions including Central NSW, the Northern Rivers, the South Coast, Hunter Valley and west of the Snowy Mountains.

The brain-child of John Fink, the owner of Quay and Otto restaurants, Sydney Destination Dining is a joint venture with Tourism New South Wales "to promote the food and wine scene in Sydney and NSW internationally," Cooper said.

"Sydney has the most number of Michelin restaurants in Australia, and this project's ambition is to position Sydney as

Wednesday 6th Apr 2011

Australia's premier dining destination," Cooper said.

The restaurants exclusively use only produce grown in New South Wales, and are marketed overseas by TNSW, with promotional events hosted in London and New York in the past six months.

There are no intentions at this stage to grow its Sydney member base beyond 12, Cooper said.

Wildman family spike

THE just launched Wildman Wilderness Lodge, located about 2 hours from Darwin is appealing to the family market because of its unique offering and pricepoint.

A spokesperson for the property told *TD* at ATE yesterday Wildman had taken a lot of family bookings over the Easter period.

Formerly the Wrotham Park Lodge in Qld, the 10 cabin and 15 safari tented 'habitats' were relocated last year to the NT, and are priced from \$570 and \$430/day incl brekkie and dinner.



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Holiday rental deal

US online holiday rental firm HomeAway has moved into the Asia-Pacific market with the purchase of realholidays.com.au, previously owned by REA Group.

The move follows the \$29.1m Fairfax acquisition last month of Rentahome.com.au and Takeabreak.com.au (TD 08 Mar), bolstering its existing position in the market via stayz.com.au.

The local HomeAway operation will be run by former Stayz staffer James Cassidy, who said the firm sees its primary competition as hotels, rather than rival sites.

He said as well as domestic travel, HomeAway will target the outbound market, offering more than 225,000 properties globally.

Travellex changes

TRAVELEX is reorganising the structure of its cards division, which will trade as a separate legal entity effective 15 Apr. The new business, which will continue to operate under its current structure within the Travellex Ltd Group "at this point of time," will be named Travellex Australia Card Services Pty Ltd.

HHonors data breach

HILTON Worldwide's loyalty program HHonors is advising members that it is among a group of companies to have had its database breached.

The situation involved HHonors' database marketing vendor, Epsilon, with "the most likely impact" to members being they may receive unwanted emails or spam to their email addresses.

HHonors stressed that the files accessed did not include any customer financial information.

Moving up through Accor



LEFT: Anita Buckle from the Accor Hotel Group won the 2010 Young Meetings & Events Australia Future Leader of the Year Award at South Australia's MEA State Awards recently.

Anita has been with the conferencing team at the Mercure Grosvenor Adelaide for two years, but has since been promoted to Business Events Executive and Wedding Co-ordinator at the Novotel Barossa Valley Resort.

Accor says the hotel is one of its busiest, holding over 300 conferences and events and 30 weddings annually.

"I'm thrilled to be joining the Novotel Barossa team having gained a huge amount of experience at the Mercure Grosvenor – it is a fantastic opportunity to grow further in the industry and certainly a benefit of working for a large group like Accor to be given an opportunity to progress within the organisation," Buckle said.

OS holiday intention soars

ONE in ten Australians plan to take an overseas holiday in the next 12 months, according to a Roy Morgan Research report released yesterday.

The 10% figure, from a Jan survey, is the highest ever level of overseas holiday intention found by the firm - and coincides with a corresponding five year low in domestic holiday intention, which dipped to 57% - the lowest Jan quarter recorded since 2006.

Roy Morgan said the figures would probably drop in Feb due to declining consumer confidence.

QFLink group fares up

QANTASLINK is advising travel agents that it will be increasing group fares on 12 select routes in Queensland on 19 Apr, with fares needing to be ticketed by 18 Apr to avoid the rise.

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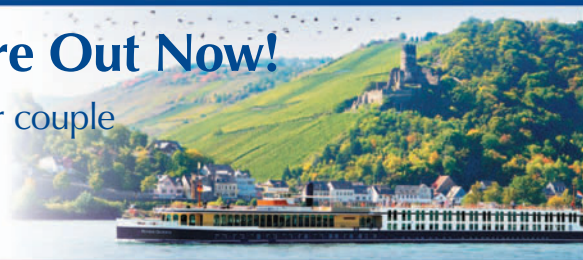
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Specialists soar over Rotorua



ABOVE: This group of New Zealand specialists had the opportunity to try the new direct service to Rotorua with Air New Zealand recently.

While in the region the travel wholesalers enjoyed a number of sights and activities within the Geothermal Wonderland.

Destination Rotorua also hosted the group to a sea plane ride over the 16 lakes of Rotorua.

Pictured prior to take off on their Volcanic Air Safari, **from left** are: Walter Nand, APT; Shannyn Wells and Melanie Gain, Creative Hols; Nerissa Coutts, Scenic Tours; Rebecca O'Brien, Grand Pacific Tours; Anna Delaney, Wotifbrands; Kaylie McGilvray, Viva! Holidays and Courtney Rule of Hill & Knowlton.

Footloose Asia brox

TRAVEL Indochina has released its latest Footloose Asia brochure covering Vietnam, Cambodia, Laos and China.

The program includes a 14 night China Yangtze river cruising from Beijing to Shanghai, priced from \$1199pppts - ticconnect.com.au.

Globus VA air deals

GLOBUS is offering V Australia fares from \$1400 to Los Angeles, when booked in conjunction with a Globus North America tour, on sale until 30 Apr 2011.

Canadian landscapes appealing most

AUSTRALIAN travellers say Canada's scenery was the leading tourism product of interest in 2010, according to the Global Tourism Watch on Australia released by the Canadian Tourism Comm.

The survey of 1,516 Aussies

also evaluated Canada as the leading long-haul destination globally for beautiful vistas.

Sampling local flavours, seeing historical and cultural attractions and visiting national parks also rated highly in the research.

Canada was seen as a more affordable travel destination in 2010, however there was a slight decline in the perception of Canada offering affordable airfare packages, the report said.

The majority of Australians travelling through Canada preferred to do it alone, with guided tours only accounting for 37% of those polled.

The prospect of a long flight still ways heavily on a decision by Aussies to holiday in Canada, but the figure saw a four-point drop in 2010 to score 40%, which was the lowest level in four years.

Oman training live

THE Sultanate of Oman has launched its online destination specialist training program, 'Khanjar Club', with modules available on tourismoman.com.au, and on select intranet sites.

Rocky free adventure

ROCKY Mountaineer (RM) is offering International travellers a free Whistler Getaway Adventure when booked on a qualifying six night or more rail journey between Vancouver and the Canadian Rockies.

Adventures incl a Whistler Sea to Sky Climb rail trip between Whistler and Vancouver, one night's accom in Whistler and a pass for the Peak 2 Peak Gondola.

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Accor adds to Cairns

ACCOR has added the Cairns Colonial Club Resort to its All Seasons brand with the hotel to be rebadged as the All Seasons Cairns Colonial Club, from May.

Contiki Anzac launch

CONTIKI Holidays has added its first ever dedicated ANZAC tour for the 18 to 35 year old market.

The four day Anzac Odyssey departs Istanbul on 23 Apr and is priced from \$365ppts.

It includes two nights accom, Turkish guide and tour manager, commemorative Contiki Anzac hoodie, brekkies and airport transfers - see contiki.com.au.

Hurtigruten brox

HURTIGRUTEN has unveiled its Norwegian Coastal 2012 preview brochure offering earlybird savings of up to 20% off on select dates and sailings when booked by 30 Sep.

The program features 6-, 7-, 11- and 12-day Norwegian voyages - see discovertheworld.com.au.

Second Sydney Airport

A POLITICAL storm has erupted over the long-running plans for a second airport for Sydney, with federal transport minister Anthony Albanese commissioning a joint study with the new NSW state govt into "Sydney's airport needs and related land transport matters".

The report will be handed down in the second half of the year, and follows modelling which he said shows that a second airport will be needed in Sydney "sooner rather than later".

This morning he blasted his Coalition counterpart Warren Truss, saying the opposition's fix for Sydney Airport congestion was to "get rid of smaller regional flights and send tourists and business people elsewhere".

NZ's Oz numbers up

TOURISM New Zealand saw a 2.4% rise in Aussie visitors up to 1.12m for the year ending Jan.

The Jan year-on-year figure also increased 1.8%, to 97,440.

Asian markets all saw a rise with China up 31.2%, followed by Taiwan, South Korea, India, Hong Kong, Malaysia and even Japan.

NZ visitors from Europe and North America fell, with the UK down a hefty 10.6%.

Mercure Potts Point launch



ACCOR hosted a 'no joke' cocktail party on April Fools Day, last week for the launch of its new Mercure property in Potts Point.

Formally the Crest Hotel the building has undergone a \$30 million renovation that includes 227 spacious rooms many offering panoramic views of the Opera House and Harbour Bridge.

Troy Newton, gm said he plans on making the hotel the new 'it' spot in Potts Point, with the industry on Friday setting the tone perfectly for the hotel.

Pictured on the rooftop of the Mercure Potts Point are: Sophia

Connelly, Qantas; Troy Newton, GM Mercure Potts Point; Gaynor Reid, Accor; Rob McFarland and Amanda Bolger, Qantas.

TMS signs Polonious

ASIA-Pacific recruitment agency TMS will be able to offer candidate transition, outplacement and mentoring services to its entire operation following the signing of an agreement with behavioral advisory, Polonious Resources.

The advisory will also offer TMS with a psychometric assessment service to screen candidates.

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- think on your feet and use initiative to support your clients' needs
- are brilliant with time management
- can work autonomously as well as a be great team player
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To succeed we're looking for a candidate with experience in either retail group travel or wholesale groups, ideally within a customer service and sales environment.

To apply, forward your CV and covering letter to recruitment@globusfamily.com.au with the position title in the subject line by Friday 22 April 2011.

PLEASE NOTE: Applications will not be accepted via recruitment agencies before the closing date.

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25% off select Gap trips

GAP Adventures has discounted select tours in South America, Borneo and Russia by up to 25%, when booked by 30 Apr, available through Adventure World.

3 industry heads at the 7s



ABOVE: Gai Tyrrell, CEO Sabre Pacific attended the Hong Kong 7's rugby match last week.

She shared the experience with Hervé Sedky, Senior VP & GM Global Business Partnerships, American Express and Karen Tsolakakis, Head of Corporate and Industry Sales Australia, Qantas.

Dawn to host tour

OLYMPIC gold medallist, Dawn Fraser has been selected to host an exclusive tour to Norfolk Island for NRMA travel.

The seven-night tour is priced from \$2,375ppts and departs SYD on 14 May - nrmatravel.com.au.

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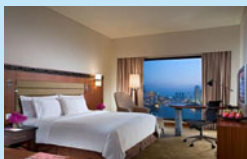
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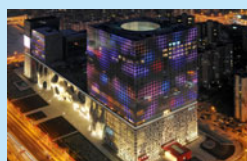
WELCOME to Accommodation Updates, *Travel Daily's* Wednesday feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description to accomupdates@traveldaily.com.au.



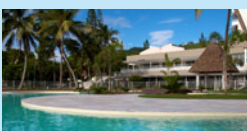
Sheraton Hotels and Resorts will undertake a US\$35 million renovation of its **Royal Orchid Sheraton Hotel and Towers**, in Bangkok. The new public space has been designed as a social gathering & interaction area. While Towers guests can visit the new Towers lounge located on the 27th floor offering views of the River of Kings.



Starwood Hotels and Resorts has announced that **The Westin Denarau Island Resort and Spa**, Fiji will undergo a FJ\$5 million refurb over the next three years. The first stage will incl the guestrooms, with the first 25 set for completion on 28 Apr, the next 33 to be finalised on 07 Jun and the last 36 rooms on 28 Nov. The project is to be completed by 2013.



Jumeirah opened its first hotel in China last week with a soft opening for the five star hotel in Pudong Shanghai. The **Jumeirah Himalayas Hotel Shanghai** has 401 guestrooms incl 62 suites & residences, four restaurants & lounges, fitness centre & pool.



Royal Tera Beach Resort & Spa is a new Beachfront Apartment style hotel located in Noumea, New Caledonia. Formally Club Med the property underwent a \$35m (AU\$403,000) beautification and now offers 108 suites each with a balcony and most overlooking the lagoon.

Evergreen tours

PREMIUM TOURING WORLDWIDE

Product Coordinator

- Dynamic growing travel brand
- Excellent team environment
- Attractive salary

Come and join one of Australia's fastest growing escorted touring companies as a member of our Product Team based in Sydney.

You will work with, and support the Product Manager to coordinate the development of our premium touring products that give Evergreen Tours the competitive edge in the marketplace. You must be a first class negotiator, advanced excel skills, have a high attention to detail and a strong ability to undertake multiple tasks. Your expert organisational and analytical skills ensure that you are successful in managing your day to day tasks.

Whilst maintaining a high level of accuracy at all times, your key responsibilities will include contract management, data entry of contracts into the back office system, analysis and reporting of passenger sales for each destination in the portfolio, assisting with brochure production, supplier liaison for each product area as well as coordinating all related administration activities. Advanced excel skills, an understanding of the travel industry, geographical knowledge of Evergreen Tours touring destinations in Europe, Canada, New Zealand, Middle East, Sth America and Australia with operations/logistical experience will be highly regarded.

If this role sounds like you please forward your resume along with salary expectations to employment@scenic tours.com with the subject line Product Coordinator by COB Monday, 11 April 2011.

DoubleTree in UAE

HILTON Worldwide has opened its first DoubleTree by Hilton in the UAE, the DoubleTree by Hilton Ras Al Khaimah.

The hotel features 98 rooms & 28 one-, two- and three-bedroom apartments.

Agent China promo

AMADEUS and China Southern Airlines have teamed up to give Australian and New Zealand agencies the chance to win two tickets to one of the airline's mainland China destinations.

The promo celebrates the launch of thrice weekly Guangzhou to Auckland flights due to commence 08 Apr.

The top selling consultant from 01 Apr to 30 Jun will also have the chance to win a trip to Paris or Amsterdam.

Planet Hollywood rise

PLANET Hollywood is looking to expand its hotels division into Doha, Panama City and Hainan Is in 2014, as part of a franchise deal with Wyndham Hotel Group.

CO/LOT codeshares

STAR Alliance's Continental Airlines and LOT Polish Airlines have commenced codesharing on a number of flights between the US and Europe.

The CO code will be placed on LOT's flights from New York, Newark Liberty Int'l Airport and Warsaw, Poland and also on the Warsaw to Paris, Charles de Gaulle route.

The deal will also see the LO code placed on CO metal from New York, Newark to Boston, Los Angeles, Miami, Orlando, San Francisco and Washington Dulles Airports.

Virgin Oceanic debuts

VIRGIN group founder Richard Branson has again expanded the brand to include a submarine (pictured below) that can reach the deepest points of the sea.

Virgin Oceanic is helping to collate data and catalogue life forms, with the submarine able to be piloted to explore 10 kilometres on each of the dives, with Google helping to chronicle the dives.



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Travel Utopia is a dynamic boutique travel agency in a stunning Central Coast location. We are seeking an experienced travel consultant with significant retail travel industry experience to join our exciting travel company. International retail and travel experience essential. Galileo and CCT knowledge preferred.

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Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

PO Box 428, West Ryde, NSW 1685
Phone: 1300 799 220 Fax: 1300 799 221

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Publisher/Managing Editor: Bruce Piper
Editor: Guy Dundas
Contributors: Chantel Long, Lisa Maroun, Jenny Piper and Barry Matheson
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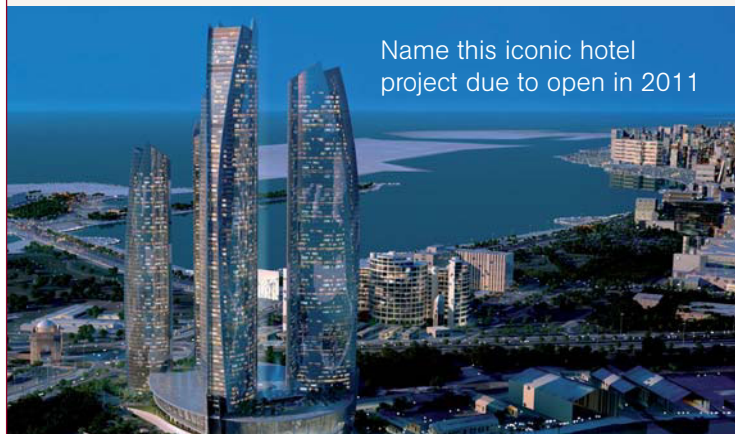
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WIN a Luxurious Holiday to Abu Dhabi!



Name this iconic hotel project due to open in 2011

Abu Dhabi Tourism Authority is giving one Travel Daily reader and their guest a chance to indulge and luxuriate in the exotic and charming Abu Dhabi emirate. Fly return economy class to Abu Dhabi courtesy of V Australia celebrating their new flights from Sydney and spend a luxurious 5 night stay at the sophisticated Jumeirah at Etihad Towers near the fashionable corniche area. Enjoy a City Spectacular Tour, a Dune Dinner Safari and return airport transfers thanks to Arabian Adventures.

To enter simply name the images displayed each day (pictured) during the month of April 2011 and send your answers to abudhabi@traveldaily.com.au by 5:30pm Saturday 30th April 2011.

(Click here for more information).



هيئة أبوظبي للسياحة
ABU DHABI TOURISM AUTHORITY

BUSINESS DEVELOPMENT
MANAGER
TERRITORY – NEWCASTLE



Cox & Kings is the world's longest established travel company, having been organising innovative journeys to some of the world's most alluring destinations for over 250 years. Cox & Kings Australia is the parent company to four of Australia's most highly regarded specialist travel brands, including Cox & Kings, Tempo Holidays, Bentours and ezeego.

We are now seeking a highly motivated and experienced part time Business Development Manager located in Newcastle who will be responsible for promoting and generating sales leads for these reputable brands to travel agents.

If you are seeking a career development opportunity that is challenging and rewarding, please [click here](#) to view a position outline.





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Ticketing, Groups & Corporate JOBS



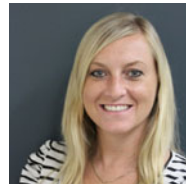
Ben Carnegie

Ticketing Agent

This is a great opportunity to join an award winning travel wholesaler. They are currently seeking an experienced ticketing agent to join their Air Desk. This company offers you the opportunity for career progression. Previous experience in ticketing is essential as is GDS knowledge. All systems will be considered. Strong fares knowledge an desirable.

- ▶ Excellent opportunity for career progression
- ▶ Sydney CBD
- ▶ Salary between \$38 - \$45K + super

Click here for more details or call Ben.



Liz Vibert

Multi Skilled Corporate Cons - ADL

Our global client requires an experienced consultant to join their team. You will be working with a variety of clients to organise all aspects of domestic and international business trips. If you like being busy and enjoy working on a good variety of itineraries, then this role is for YOU! Previous travel consulting experience & excellent fares & ticketing knowledge req'd.

- ▶ Fantastic career opportunities
- ▶ Adelaide CBD location
- ▶ Salary up to \$55K + super

Click here for more details or call Liz.

Groups Consultant - Corporate Travel & Events

This well established corporate travel and events company is seeking an experienced Groups Consultant to assist with the group movement of corporate travel clients and to support the events and incentives side of the business. Domestic and International itineraries, groups vary from 10 - 1000. Previous groups experience essential and GDS Sabre and Tramada is highly regarded.

- ▶ Vibrant work environment, 'work hard, play hard' ethic
- ▶ Centrally located Sydney CBD offices
- ▶ Salary to \$60K

Call or email Ben for more details.

Melbourne Consultants WANTED

We are currently recruiting for consultants with a minimum of 6 months experience within the retail or wholesale travel sectors. You will be responsible for sales and service of travel bookings, working on both telephone and email reservations, including international and domestic product and air bookings. The successful candidates will have a proven record in sales plus effective communication skills, both written and oral.

- ▶ Melbourne want you!!!
- ▶ Australia's premier touring company
- ▶ Salary up to 45K package + incentives

Click here for more details or call Liz.



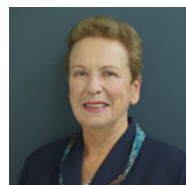
Kristi Gomm

Retail Consultant - Full or Part time

Looking for a work life balance? Save travel time working close to home! Well established stable agency chain with two locations in the Sydney Hills district. Friendly, experienced small teams make their working environment very appealing. Galileo CRS an advantage, strong international airfares and ticketing essential.

- ▶ Prefer full time but will look at part timer
- ▶ Sydney Hills district
- ▶ Salary up to \$40-45K DOE

Click here for more details or call Kristi.



Sandra Chiles

VIP Corporate Consultant

Watch your career soar with this Global Corporate TMC! With agencies worldwide the career potential is unlimited. In this role you will be looking after VIP accounts, providing a high level of customer service. You will work as part of a large office within a small team servicing dedicated portfolios of predominately international itineraries.

- ▶ Galileo CRS an advantage
- ▶ Melbourne CBD
- ▶ Salary up to \$60K + super

Click here for more details or call Sandra.

We are delighted to again be nominated for 'Best Agency Support Service' in the 2011 National Travel Industry Awards, to vote for us click here!

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Sell!

Sell!

Sell!

Sell!

Sell!

Sell!

Explore MALAYSIA in Style

CRITERIA FOR PRIZE 1

The top two agents in Sydney, Melbourne, Brisbane, Adelaide and Perth achieving the highest revenue sales on Malaysia Airlines between 28 March - 22 April 2011 will attend a luxurious famil to Malaysia.

CRITERIA FOR PRIZE 2

For every return Economy class ticket issued - receive a \$20 voucher for David Jones

For every return Business/First class ticket issued- receive a \$40 voucher for David Jones

Sales Period: 28 March - 22 April 2011

Claim your vouchers by 29 April 2011, please email your local CT sales team

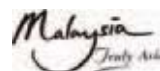


**Consolidated Travel
Group**



Quikfares

Quickticket



CONDITIONS: This offer is open to all full time international selling agents only. Vouchers are capped and will be distributed on a first come, first served basis based on ticket orders received. Valid for tickets issued by Consolidated Travel or via Quickticket between 28 March - 22 April 2011 on 100% MH itineraries ex Australia plated to MH (232) ticket stock on the Consolidated Travel IATA only. Infant, Group Sales, Wholesale and Cancelled or Refunded tickets are not eligible. Consolidated Travel and Malaysia Airlines reserve the right to alter or cancel the promotion any time. Vouchers & tickets (do not include surcharges or taxes) for this promotion are capped and will be distributed at the completion of the promotion, voucher claims must be received by COB 29 April 2011. All claims must be emailed to your local sales team. The top 2 producing agents per state (VIC/NSW/QLD/SA/WA) will be awarded Economy class (Australia/KUL) & Business class (KUL/Australia) familiarisation in June to Malaysia. Consolidated Travel Group ABN 60 004 692 791. Date of issue 28 March 2011.