

## We've expanded the eXpertsplus network.

So you can eXpand your points for cash



eXpertsplus

www.lufthansaexperts.com

# Travel Daily

First with the news

Wednesday 13th April 2011

**Director of Sales, Corporate Travel**

- Executive role
- 10 direct reports
- OTE\$200k

Contact **Stacy Balderson** or **Sally Frape** at **TMS Asia Pacific T: 02 9231 6444**  
E: [sally@tmsap.com](mailto:sally@tmsap.com)

**TMS**  
ASIA-PACIFIC  
BNE • MEL • PER • SYD  
BKK • HKG • SHA • SIN

ISSN 1834-3058

## A380 puts DL in a spin

**AN** Air France A380 superjumbo has clipped the tail of an Embraer jet operated by Delta Air Lines offshoot Comair while taxiing at New York JFK airport.

Reports say no passengers on either plane were injured, but some spectacular video footage has emerged of the incident, showing the smaller stationary aircraft spinning through 180° as it is hit by the passing A380 as it prepared for departure to CDG.



**Travel Daily TV** is today featuring the bump - check it out on the front page of our website at [www.traveldaily.com.au](http://www.traveldaily.com.au).

### Today's Travel Daily

**Travel Daily** today has seven pages of news and photos, plus full pages from: ([click](#))

- AA Appointments
- inPlace Recruitment
- V Australia incentive
- Norwegian Cruise Line

## VA expands Etihad c'share

**VIRGIN** Blue's international V Australia operation has boosted its range of European and Middle Eastern destinations, as part of an expanded codeshare pact with Abu Dhabi-based Etihad Airways.

According to travel agent GDS displays, the VA code is now appearing on Etihad flights onwards from Abu Dhabi to Brussels in Belgium as well as to the Greek capital, Athens.

Athens was previously flagged as a new VA Etihad codeshare destination (**TD** 03 Sep), but until now has not been available for booking.

V Australia passengers can also now fly to Bahrain and Amman in

Jordan under the expanded pact.

The VA website has been updated to offer the four new destinations under its 'Find Flights' feature, but timetables on the site don't reflect the additions at this stage.

The move means V Australia will offer flights to twelve ports in Europe, with Athens and Brussels adding to existing codeshare destinations including Dublin, Frankfurt, Geneva, Istanbul, London, Manchester, Milan, Moscow, Munich and Paris.

### Tenth Qantas A380

**QANTAS** yesterday operated the inaugural flight of its tenth Airbus A380 superjumbo, with the aircraft debuting on the Sydney-Singapore route.

### Inspiring opportunity

**THE** Travel Corporation's new Inspiring Journeys brand (**TD** 24 Mar) is offering agents the opportunity to be one of the first to experience its product.

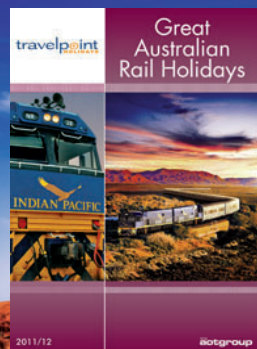
45 seats are available on three famil trips, with spaces on offer to the first 45 agents who book four pax on any Inspiring Journey between 28 Mar and 13 May.

Winners will be flown from their nearest capital city to DRW to enjoy a five day Top End Famil - [inspiringjourneys.com.au](http://inspiringjourneys.com.au).

## Great Australian Rail Holidays

We've made selling rail easy!

EXCLUSIVE TO TRAVELPOINT



Our new rail brochure offers holiday packages combining travel on The Ghan DRW-ADL & the Indian Pacific SYD-PER with accommodation & tours.

Price pp from **\$1,237\*** **travelpoint HOLIDAYS**

[Click here for brochure](#)

**viva! holidays**

## Discover the World of Norfolk Island

**Book your clients discovery trail today!**

**NORFOLK AIR** earn points Trip

For more information visit [www.vivaholidays.com.au/agents](http://www.vivaholidays.com.au/agents) or call 13 27 87

## Vote Thrifty as the 'Best Car Rental Operator'

2011 AFTA National Travel Industry Awards

Hurry, closes 21 April.

**Thrifty**  
How can we help today?

OUR TEAM BRAVED THE CAMERA TO PROVIDE REASONS WHY YOU SHOULD VOTE FOR US IN THE 2011 AFTA NATIONAL TRAVEL INDUSTRY AWARDS (NOT THE ACADEMY AWARDS!) [CLICK HERE](#)



AIR NEW ZEALAND

## Ticketing Consultant

- ▶ Great company and team
- ▶ Excellent career opportunities
- ▶ Sydney CBD
- ▶ Salary up to \$50K

Call Ben Carnegie  
02 9278 5100  
ben@inplacerecruitment.com.au



[click here for details](#)

# Travel Daily

First with the news

Wednesday 13th April 2011

**aMAYzing New Caledonia**  
**ONLY \$499** No more to pay!  
**Aircalin** International Airline of New Caledonia  
[CLICK HERE](#)

## Travelport supports ASS

GDS firm Travelport today confirmed that travel agents using its systems worldwide will have full GDS access to the new Qantas Advance Seat Selection (ASS) product which comes into effect from today (**TD** 31 Mar).

Travelport says it's ensured that the new booking capability will also be fully integrated into its Cross Check Travel back office system "providing a seamless booking workflow".

**THE FAMILY OF A LIFETIME**

Simply book **Vaustralia** airfares and accommodation with Excite Holidays until 30th April and go in the draw to go on a famil trip to

**Los Angeles & Las Vegas**

For more details visit [exciteholidays.com](http://exciteholidays.com) or call **1300 733 858**

**excite HOLIDAYS**

## Webjet Q3 profit up 14%

**WEBJET** has reaffirmed its \$10.5m full year profit guidance, after this morning announcing a 14% increase in total transaction value to \$145m for the 3 months to 31 Mar (**TD** breaking news).

The company's net profit before tax in Australia and New Zealand was also up 14% to \$4.1 million, while its overseas operations generated a \$200,000 loss.

Webjet also signalled an aggressive push for its new hotel product range, with all profits from hotel bookings to be reinvested in marketing for the rest of the year, in the lead-up to the launch of a second stage at the end of 2011.

MD John Guccic said the hotel platform would also roll out in the US, Hong Kong and Singapore in the coming months.

The company said there were several "general market uncertainties" with Australian consumers remaining "acutely bargain sensitive" due to high fuel and utility prices, but this was counterbalanced by the strong Australian dollar making international travel cheaper.

## AY eyeing Australia?

**THERE'S** speculation that Finnair might look at online services to Australia once it launches its new Singapore-Helsinki flights from 31 May, according to a story in today's *Financial Review*.

AY Commercial Director Mika Terho has confirmed that about a third of passengers on the new Singapore route are expected to be Australians.

## Kokoda looking strong

**PNG** tour operators are reporting good levels of forward bookings for Kokoda Track treks, with the 2011 season officially launching in Sydney last night.

ANZAC Day and the months of May and Jun are looking good, with the growing popularity of the trek reflected in the addition of Kokoda to the range of Canadian operator Gap Adventures.

PNG Tourism and Promotion Authority sales mgr Vera Huntink said the growth followed two years of significant work to raise standards along the track by boosting community engagement which has led to improved word of mouth referrals.

The joint PNG-Australia Kokoda Initiative has delivered more than \$185,000 to communities along the track as a share of fees paid by trekkers.

See [kokodatrackauthority.org](http://kokodatrackauthority.org).

## New Australian Middle East bilaterals

**OFFICIALS** from the Federal Department of Transport have been busy in the last few weeks, with the finalisation of new aviation agreements with both Saudi Arabia and Oman.

A Memorandum of Understanding was signed in Jeddah this week setting out a framework to develop air links between Australia and Saudi Arabia.

And on 06 Apr in Muscat a draft agreement with Oman took effect on a temporary basis, allowing for four weekly direct flights from Sydney, Melbourne, Brisbane and Perth to Oman, as well as unlimited services to other Australian cities.

Omani flag carrier Oman Air is the designated carrier from the Sultanate, while the Australian designated airlines include Qantas Airways and the Virgin Blue Group, according to the *Oman Daily Observer*.

It.  
You can't bottle it.  
You can't put your finger on it.  
But weirdly you can fly it.  
And now you can vote for it.

[Click here to vote for us in the AFTA awards.](#)

Best Airline International (online)  
Best Sales Executive (Josephine Corry)

Your airline's either got it or it hasn't.

**virgin atlantic**



## THAI's 40-day Anniversary Sale on Now!

**Celebrating 40 years Australia/Thailand route since 1st April 1971  
Great Savings Across the Network...**

Book/ticket by 26 Apr '11, travel up to 30 Nov '11.

See [thaiairways.com.au](http://thaiairways.com.au) for the latest news and information.







**tahiti**travel  
connection  
www.tahititravel.com.au

**New Tahiti specials...**

[Click here](#)

**One of the world's youngest fleets.**



**QATAR**  
AIRWAYS القطرية

## Regional tourism vital for Australia

A TOURISM Research Australia report released yesterday provides a key insight into the importance of tourism to various regions across the country.

The study ranked visitor spending as a proportion of total economic activity in each area, finding that the Central NT region was the most dependent on tourism, with almost 25% of the economy derived from visitors.

Phillip Island in Vic came in second place, followed by the Whitsundays and then the NSW Snowy Mountains.

All of the top 20 regions, which included Tasmania's east and west coast, Kangaroo Island, the NSW mid-north coast and the Gold Coast, were significantly above the national benchmark of 3% of economic activity due to tourism.

Federal Tourism Minister,

Martin Ferguson, said the report proved that "tourism is the lifeblood of many regional areas" because it creates jobs where people live.

ATEC md Felicia Mariana said Australia needs to focus on creating regional experiences to allow rural Australia to benefit from strong tourism flows in the capital cities.

### T/scene overwhelmed

TRAVELSCENE Corporate GM David Padman says the firm has received "an overwhelming response" to its 'Destination: Transformation' Symposium being held in Shanghai on 13/14 May.

"This year's theme...reflects the period of unprecedented change that is permeating through the travel industry," Padman said.

## Japanese arrivals to Brisbane dive 71%

QUEENSLAND's lull in inbound tourist arrivals has continued into Mar with Brisbane Airport reporting a 6.5% drop in international arrivals compared to the corresponding period last year, for a total of 305,132.

The overseas market showing the greatest drop in visitors was Japan, not surprisingly, which slumped a massive 71%, then Korea, down 24% and the UK which slid 17%.

China arrivals during rose 31%, while US and NZ numbers were up 3%.

Domestic arrivals to the Qld capital on the other hand soared to 1.3million, up 5.2%, which helped pull the combined figure into positive territory, to 1.6m, up 2.7% on Mar 2010.

## Bikebuffs number one

SYDNEY based cycling tour operator Bike Buffs is celebrating after being cited as the number one Sydney bike tour on TripAdvisor, and number four tour in Sydney overall.

See [www.bikebuffs.com.au](http://www.bikebuffs.com.au).

## MSC Euro air discount

GUESTS booking a suite in MSC Cruises' exclusive Yacht Club on *MSC Fantasia* and *MSC Splendida* during the month of May, will score a \$1000 per couple credit towards airfares to Europe.

The deal applies to select sailings between Sep-Dec 2011, with lead-in prices starting at \$2,189ppts for the week long voyage from Genoa on 17 Dec.

Airfares are booked through MSC - [www.msccruises.com.au](http://www.msccruises.com.au).

## Window Seat

AIR New Zealand has shown how serious it is about National Travel Industry Award votes by today launching a special video.

As well as capturing a number of the carrier's achievements over the past 12 months, unmissable highlights include Air NZ leisure sales manager Quentin Vos cooking a barbecue and GM Australia Cam Wallace playing a game of ping pong.

Check out our video channel at [youtube.com/traveldaily](http://youtube.com/traveldaily).

AND not quite on the scale of the NTIA, but important nonetheless, is the annual America's Best Restroom Award.

Nominations for the hotly contested competition are now open, with the organisers from toilet product supplier Cintas saying: "we found that many establishments have realised that creating opulent restrooms creates great word-of-mouth marketing".

A special website inviting the public to speculate on "who will be crowned king of the throne" is online at [bestrestroom.com](http://bestrestroom.com).

US restaurant chain Applebee's has launched an urgent national staff training program after a toddler at one of its eateries in Detroit was accidentally served an alcoholic margarita.

The little boy's mother ordered him an apple juice, and only realised the mixed drink mixup when her 15-month-old son "kind of laid his head on the table and dozed off a little bit and woke up and got real happy."



## Air Reservations Team Leader

Full Time - North Sydney

Established in 1981, Discover the World Marketing has over 80 offices in more than 60 countries. Discover is the largest travel representation company with more than 55 major clients worldwide. Our Australian office represents a variety of airlines, hotel chains, a cruise line and other global travel companies.

We are currently seeking a highly motivated Air Reservations Team Leader.

Reporting to the Operations Manager, the successful applicant will provide services in all areas to our Air Clients customers. The applicant will develop and maintain all communication channels and documentation in relation to the position and department. A minimum of 2 years experience in international air fares and ticketing is required and Computer Reservation System (CRS) knowledge is essential, preferably Sabre/Amadeus.

[Click here to view the full job description.](#)

Please send all applications to: [hr@discovertheworld.com.au](mailto:hr@discovertheworld.com.au)

Applications close on 2nd of May and only successful candidates will be contacted.



## Operations Manager Perth

Want to be the centre of attention? We are looking for a proven people coach with industry related experience to manage our expanding Perth operations team. Opportunities like this don't come around often, and with our growth plans and recent listing on the ASX you won't find a better time to join us!

Applications/enquiries in strictest confidence to:  
[andrew\\_goold@travelctm.com](mailto:andrew_goold@travelctm.com) (Recruitment Manager)



## Birds of Paradise flock to SYD



**ABOVE:** The Australian Museum opened its 'Rituals of Seduction, Birds of Paradise' exhibit showcasing the birds of paradise and Papua New Guinea culture last week.

The exhibition will run until 07 Aug with the Huli Wigmen scheduled to perform this

weekend for the general public.

Pictured here with the Huli Wigmen from the Southern Highlands of Papua New Guinea **from left** are: Tau-Vali, from the PNG Consulate General Sydney and Anne Morris, PNG Tourism Promotion Authority Australia & New Zealand.

## Air Canada to add LCC

**AIR** Canada has signalled plans to develop a low cost subsidiary, which will offer flights to Europe, Mexico and the Caribbean.

Initially, the LCC will have a fleet of 10 aircraft (four Boeing 767s & six Airbus A319s), but intends on expanding its fleet to about 50.

## Atlantis shuttle home

**VISITORS** to Kennedy Space Center will be able to get up close to the space shuttle Atlantis after NASA announced overnight it would retire the aircraft to the Florida base.

The US\$100m Atlantis exhibit is planned to launch in 2013.

## Europe. In style.

Read on for your chance to earn a \$300 Virgin Blue gift voucher!



## Christchurch urges Aussies to book

**CHRISTCHURCH's** economy will only improve if people support the region and book a holiday to the area, says Christchurch and Canterbury Tourism chief executive, Tim Hunter.

"There is no reason why people shouldn't fly into Christchurch airport and spend a long weekend exploring the region, Hunter said.

"They can lunch at the vineyards, enjoy a soak in the hot pools at Hanmer Springs, play a round of golf, or maybe head up

to Kaikoura for a spot of whale-watching."

An area in the central business district remains off limits because of damage caused by the 22 Feb earthquake and while "it is certainly not business as usual" there are still plenty of places to eat, stay and enjoy with local businesses opening every day, Hunter said.

## HWT Ch7 Deal to Fiji

**HARVEY** World Travel is again featuring a prize package on Channel Seven's *Deal or No Deal* program, this time giving away five trips for two to Fiji for some lucky viewers this week.

The latest promo runs through until Fri, with a 7-night Sonasali Island, 4-night Captain Cook Cruise, return Air Pacific flights, transfers and more up for grabs.

## TA/TQ Singapore push

**TOURISM** Australia & Tourism Queensland have launched a new push for inbound tourism from the Singapore market this week.

## TravelManagers soars

**TRAVELMANAGERS** says its figures for Mar reveal another record month, with sales up 19% on Feb which was itself a record.

Chairman Barry Mayo said turnover was up 51% on the same period last year, with growth in all categories including air tickets (up 52%), rail (up 51%), self drive car hire (up 24%), travel insurance (up 26%) and cruise (up 19%).

He said the average sale per travel manager is up 22%, with average yields up 27%.

"I am particularly excited by this as it shows whilst our numbers of personal travel managers are growing across Australia, this growth is very much organic growth," Mayo said.

ALEXANDER ASSOCIATES

ESCAPE TO ONE OF QUEENSLAND'S ISLAND RESORTS THIS WINTER!

**MARKETING COORDINATOR**  
6-MONTH CONTRACT

**Salary + Free Sailing + Subsidised Accommodation**

Are you an experienced Marketing Coordinator? This is a perfect opportunity to combine work and play based on one of Queensland's Premier Island Resorts for 6 months. This leading yachting company is offering great benefits for the right candidate.

For a confidential chat please contact Philippa Baker on 02 9261 1926 or email your resume to [philippa@alexander-associates.com.au](mailto:philippa@alexander-associates.com.au)

**BUSINESS DEVELOPMENT EXECUTIVE –**

NSW/VIC Corporate & Government Sales



LeisureINN | PARK REGIS

[www.staywellgroup.com](http://www.staywellgroup.com)

StayWell Hospitality Group (SWHG) operates hotels under the Leisure Inn and Park Regis brands and is currently looking for a Business Development Executive (BDE) to service the corporate & government markets for its hotels in NSW and VIC.

Based at the Sydney head office, the successful candidate will have 2-3 years relevant experience and will be responsible for the management and acquisition of major accounts, undertaking regular sales calls and driving new sales leads and generating enquiries. This role involves regular sales calls interstate.

**APPLY TO**

**Rachel Pirie - Group Director of International Sales & Marketing**  
[rpirie@staywellgroup.com](mailto:rpirie@staywellgroup.com)

by 5.00pm Friday 22 April 2011

This position will ideally start early May 2011



## Movenpick Sentosa

**MOVENPICK** Hotels & Resorts has soft launched its debut hotel in Singapore, the Movenpick Heritage Hotel Sentosa.

The hotel features two distinct wings, with the traditional Heritage wing the first to open.

Rooms in the modern wing are planned to open throughout 2011 ahead of the grand launch.

## GOL traffic up 19.6%

**LATIN** American carrier GOL Linhas Aereas Inteligentes has reported a record load factor for Mar, up 19.6% on its previous best period in 2005, to 70.1%.

## GOR Heritage Listed

**VICTORIA's** Great Ocean Road has been placed on the National Heritage List "because of its extraordinary historic and natural significance to the nation", Tourism Victoria has announced.

The Great Ocean Road is part of the Tourism Australia and Parks Australia-backed National Landscapes program.

## SFO T2 phone tours

**SAN** Francisco Int'l Airport and San Francisco Arts Commission have introduced phone tours of the brand new Terminal 2 which opened last week.

The ArtPhone and GreenPhone tours acquaint airport patrons with insight into 25 artworks on display and information on T2's sustainable design, using their own mobile phones by dialing into Guide by Cell.

## Globus agents at ANZAC Cove



**ABOVE:** A group of home-based consultants from TravelManagers were invited on a 13-day Cosmos Grand Tour of Turkey recently with the famil enabling the agents to experience Qatar Airways service for the return flights.

Pictured above at ANZAC Cove **from left** are: Di Yates, VIC; Melinda Robilliard, Globus Family of Brands, Regional Sales Manager; Victoria, Kirsty Hewitt, Vic; Adrian Martin, Qatar Airways Sales Executive; Darren Kelk, Vic;

Maria Miller, NSW; Karin Evert, Vic; Katy Hurd, Vic; and Mandy Scotney, TravelManagers, Executive General Manager.

## &Beyond Stay Pay

**THE** Africa Safari Co. has expanded its Stay 6, Pay 4 offer at &Beyond Botswana properties (**TD** Mon) to now cover Kenya.

The deal is available for stays from Apr through to Jun, but excludes &Beyond's Grumeti River Camp and Serengeti Under Canvas properties.

## 40% off Thai Sarojin

**THE** Sarojin in Thailand is taking up to 40% off normal prices for stays during Easter, with prices in a Garden Residence slashed \$226 to around \$329 per night.

'Just for Two' Easter Escapes are also offered in Pool Residence and Sarojin Suite accom, priced at \$479 and \$517 respectively, and include a la carte brekkie - for more info see [www.sarojin.com](http://www.sarojin.com).



**THE NORWEGIAN FJORDS**  
15 DAY CRUISE DEPARTS 5 AUGUST, 2011  
**FARES FROM \$3,930**  
PER PERSON

Portsmouth to Portsmouth

Norway is one of the most beautiful countries in the world with cities such as Stavanger, Trondheim and Bergen that are, themselves, places of great beauty. Contrast these bustling cities with remote landscapes, scenic fjord cruising, hikes through the mountains and the engineering miracle that is the Flam railway and enjoy the perfect summer cruise.



TERMS & CONDITIONS APPLY

[WWW.SWANHELLENIC.COM.AU](http://WWW.SWANHELLENIC.COM.AU)

## Position Vacant

### Travel Consultant

#### Bring your passion for travel to life!!!!!!

Right now we're looking for a highly organised; passionate and self-motivated Travel Consultant to join our South Australian Marion office.

#### What you'll do:

- Provide a high quality Customer Service experience and strive to achieve and exceed sales targets
- Create and manage travel bookings tailored to each customers needs
- Research and maintain an extensive knowledge of travel industry products, systems and processes

#### What you need:

- Minimum 3 years in a Travel Consultant or similar retail role
- A demonstrated track record of reaching high performing sales targets
- Outstanding attention to detail along with excellent verbal and written communication skills
- Ability to multitask
- Knowledgeable in Galileo Flight Reservation system and other travel booking systems
- Knowledge in both International and domestic products
- Knowledge of the Freidman sales system or similar model is desired
- Intermediate PC skills

#### What we offer:

- Free RAA Membership
- Discounted RAA Insurance
- Excellent Growth Opportunities
- Friendly Team atmosphere

Some interstate and overseas travel may be required from time to time.

To apply, please forward your Cover Letter & CV to Deanna Gill [dgill@raa.com.au](mailto:dgill@raa.com.au)

Applications close Wednesday 20 April 2011



## TravelZoo local deals

**TRAVELZOO** Australia has today joined the online "deals" craze, with a new service alerting subscribers to special offers from local businesses within their city.

The service soft launched two weeks ago, with the company saying that since then it's sold over 2000 vouchers and generated just under \$400,000 in "high-end experiences".

MD Brad Gurrie said Travelzoo's 600,000-strong Australian subscriber list gave it "instant penetration to a discerning travel audience".

## WIN TICKETS TO SEE "MARY POPPINS"



TD has teamed up with Qantas Holidays this week and is giving five lucky travel consultants the chance to win a double pass to the preview session of Mary Poppins on 21 April 2011.

As Australia's leading wholesaler specialising in Events, Qantas Holidays proudly offers your clients to come and step into the magical world of Mary Poppins, opening at the Capitol Theatre, Sydney in May 2011.

For your chance to win a double pass to the preview session of Mary Poppins, simply be the first person to send in a correct answer to the question below to: [marypoppins@traveldaily.com.au](mailto:marypoppins@traveldaily.com.au)

## Name two out of seven properties that Qantas Holidays use in the Mary Poppins packages?

Congratulations to yesterday's lucky winner, Amanda Washington from Jetset Travel MLC. The correct answer was \$223.

[Click here for terms & conditions](#)



## Business recovery

**THE** Global Business Travel Association has released figures showing the ongoing recovery of the corporate travel sector.

The GBTA Business Travel Index is now at its highest level since the first quarter of 2008, with the organisation predicting that corporate travel spending for 2011 will grow by 6.9% to over US\$245 billion.

The index showed that prices across airfares, accom, meals and ground transportation grew about 2.5% last year, with forecast increases of 2-4% in 2011.

GBTA also found that much of the growth was being driven by international travel "as companies are increasingly sending their executives abroad to take advantage of global growth potential".

**MEANWHILE** GBTA has expanded the all-star lineup of presenters at its 2011 convention in Denver, Colorado this Aug, with the addition of movie star Sean Penn who will appear courtesy of Amadeus IT.

Penn joins previously announced speakers including actor and former US governor Arnold Schwarzenegger.

## United/Air China pact

**UNITED** Airlines and Air China plan to begin codesharing on UA's Los Angeles-Shanghai and CA's Los Angeles-Beijing services from as early as 09 May.

## Chinese to fetch \$6b

**THE** Australian Federal gov't is encouraging Chinese tourism investment into the country that could lead to an injection of \$6b into the economy each year, within a decade.

China's visitor numbers surpassed the UK for the first time last year, making up 13% of all tourism dollars.

*The Australian* reports that a proposal will outline how the gov't will improve the tourism industry by offering more Chinese language speakers to hotels and hospitality and adding extra airline and hotel capacity.

2010 saw 450,000 visitors from China with the plan to double this number within the next 2 years.

Details will be released at the Australia-China tourism summit being held in Cairns in Jun.

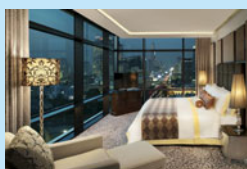


## Accommodation Updates

*WELCOME* to Accommodation Updates, Travel Daily's Wednesday feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description to [accomupdates@traveldaily.com.au](mailto:accomupdates@traveldaily.com.au).



The **Amari Rincome** in Chiang Mai will close its doors at the end of the month to complete a full redevelopment of the existing site, before being reopened on 01 May as the Amari Hotel. The new hotel will be part of an integrated development with a community mall containing a landscaped plaza, retail areas, cinemas, restaurants and it will offer 85 guestrooms, a restaurant, meeting room and gym.



The St Regis brand has debuted in Thailand with the **St Regis Bangkok**, featuring 227 guestrooms including 51 suites. The 47 storey hotel also incl a number of restaurants and bars, the Elemis Spa and a venue for business conferences, weddings and social events.



The **Rembrandt Hotel**, Bangkok has completed its two year renovation. The THB300 million project included refurbishment of 405 rooms & the creation of a new Spa at Rambrandt, a new fully equipped fitness centre and pool area. Improvements have also been made in all public areas.

## AirAsia Stansted deals

**AIRASIA** is offering London, Stansted and Thailand one way deals starting from \$609 ex MEL to the UK and from \$339 to Bangkok from the Gold Coast.

Deals are on sale until 24 Apr, for travel between 01 Aug and 31 Oct - see [www.airasia.com](http://www.airasia.com).

## Gold Coast Rugby 7's

**QUEENSLAND** Premier Anna Bligh says the Australian Rugby Union's decision to host the local leg of the HSBC Sevens World Series on the Gold Coast for the next four years is a welcome "shot in the arm" for the local tourism industry.

## Marketing Communications/ PR Manager



Julie King & Associates is a dynamic brand leader in Hospitality & Tourism Consultancy offering over 24 years of experience.

This exciting new opportunity is for an experienced hands on PR/ Marketing Communications Manager in Sydney, who will be responsible for all areas of Public Relations/ Marketing Communications within Australia and New Zealand for a leading international destination.

An ideal position for someone who has extensive experience in PR in the Tourism/Hospitality Industry with well developed relationships or who works in a reputable agency looking after a Destination or Hotel account.

The ideal candidate should possess excellent communication and presentation skills, be self-motivated, customer focused, target driven, innovative and has the ability to develop and drive new programmes and initiatives.

They also should be able to demonstrate effectiveness in building productive relationships with potential Media and Marketing Managers of organisations and establish strong PR/marketing communications networks within the Australia/New Zealand Territory.

Please send your resume to [julie@jkingassociates.com](mailto:julie@jkingassociates.com)



Wednesday 13th Apr 2011

## JQ 'Pinnacle' seating

**QANTAS** subsidiary Jetstar is understood to be looking at refitting Airbus A320/321 aircraft in its fleet with new 'Pinnacle' seats designed by BE Aerospace.

The refit, which will begin in Jul, will see three extra seats added to JQ's A320s within Australia/NZ, taking the seat count up to 180.

Seat capacity on the A321s will be increased to 220.

## AA starts BUD-JFK

**AMERICAN** Airlines has begun new year round non-stop flights from Budapest to New York JFK.

## \$900 saving in Tahiti

**TAHITI** Travel Connection is knocking \$900 off per person on its 'Overwater Blue Lagoon' package on select dates until 31 Mar 2012.

Priced from \$2995pp ex SYD/MEL, the package incl Air Tahiti Nui airfares, one pre & post night at Interncontinental Tahiti Resort, five nights at the Intercontinental in Moorea, brekkie, ferry and land transfers, plus meet and greet with a flower lei on arrival.

## S. Africa on YouTube

**SOUTH** African Tourism has launched its own YouTube channel which showcases the sights, adventures and events on offer throughout South Africa.

To view the dedicated Australian South African Tourism channel see [youtube.com/user/SouthAfricaANZ](http://youtube.com/user/SouthAfricaANZ)

## Keith's off to Koh Samui

**TRAVEL** Indochina has announced its February Roadshow winner as Keith Bond, from Harvey World Travel Surfers Paradise.

Keith was the major winner of two tickets to Thailand, flying with Thai Airways, five nights at the Bandara Resort in Koh Samui, a three day Cycle Central Thailand tour and three day Elephant Hills Rainforest Camp experience.

He is pictured with Sonya Duck, Travel Indochina's Qld business development manager.



## Nitmiluk Cicada Lodge

**NITMILUK** Group has broken ground on its new build Cicada Eco Lodge at Nitmiluk National Park, Katherine NT, a project that was put on hold from its original 2008 launch date.

The 18 room premium development will target international travellers looking for an authentic Indigenous cultural and natural Australian wilderness experience.

The project is a joint venture between the Jawoyn people and Indigenous Business Australia, and is slated to open in May 2012.

## Accor India strategy

**ACCOR** will introduce the Sofitel, Pullman and Formule1 brands to India by the end of the year as part of its comprehensive strategy for the sub-continent.

Sofitel Mumbai BKC and Pullman Gurgaon will open in the third quarter, while Formula1 will open two hotels in Noida and Pune by the end of 2011.

Additional hotels will increase the Accor portfolio in India to 30 by the end of next year, up from the nine hotels already open.

## QR ups BUD flights

**QATAR** Airways will increase its frequencies between Doha and Budapest from four weekly to daily, effective 14 Sep.

The three new non stop services will be operated on Airbus A320s, which are being delinked from the current route through Bucharest.

## Wong's combo tour

**HELEN** Wong's Tours is offering a 25-day 'Charms of Vietnam and China' guided tour, priced from \$6,600ppts including airfares ex Australia - [helenwongstours.com](http://helenwongstours.com).

## Travelport XML Pro

**TRAVELPORT** has announced that hotel reservations company, Genares Worldwide Reservations Services is the first to use the GDS's new Travelport XML Pro Technology interface.

The Genares reservation system will have access into Travelport's three core GDS platforms offering its 3000 hotel properties real time rates and availability, all on the one system.

## WIN a Luxurious Holiday to Abu Dhabi!



The name of this exclusive spa and wellness experience by Jumeirah?

Abu Dhabi Tourism Authority is giving one Travel Daily reader and their guest a chance to indulge and luxuriate in the exotic and charming Abu Dhabi emirate. Fly return economy class to Abu Dhabi courtesy of V Australia celebrating their new flights from Sydney and spend a luxurious 5 night stay at the sophisticated Jumeirah at Etihad Towers near the fashionable corniche area. Enjoy a City Spectacular Tour, a Dune Dinner Safari and return airport transfers thanks to Arabian Adventures.

To enter simply name the images displayed each day (pictured) during the month of April 2011 and send your answers to [abudhabi@traveldaily.com.au](mailto:abudhabi@traveldaily.com.au) by 5:30pm Saturday 30th April 2011. (Click Here for more information).



**Travel Daily** is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at [www.traveldaily.com.au](http://www.traveldaily.com.au).

PO Box 428, West Ryde, NSW 1685  
Phone: 1300 799 220 Fax: 1300 799 221

*Travel Daily* is a publication of TDaily Pty Ltd ABN 34 108 508 765. All content fully protected by copyright. Please obtain written permission to reproduce any material. While every care has been taken in the preparation of *Travel Daily* no liability can be accepted for errors or omissions. Information is published in good faith to stimulate independent investigation of the matters canvassed. Responsibility for editorial comment is taken by Bruce Piper.

**Publisher/Managing Editor:** Bruce Piper  
**Editor:** Guy Dundas  
**Contributors:** Chantel Long, Lisa Maroun, Jenny Piper and Barry Matheson  
**Email:** [info@traveldaily.com.au](mailto:info@traveldaily.com.au)

Travel Daily Group:



**Advertising and Marketing:** Lisa Maroun (Manager), Lisa Martin and Magda Herdzik  
**Email:** [advertising@traveldaily.com.au](mailto:advertising@traveldaily.com.au)  
**Business Manager:** Jenny Piper  
**Email:** [accounts@traveldaily.com.au](mailto:accounts@traveldaily.com.au)



# CORPORATE CONSULTANTS X 56

**SICK OF WORKING WEEKENDS AND LATE NIGHTS?**

**MAKE THE MOVE TO CORPORATE TRAVEL & REGAIN YOUR LIFE!**

**WE HAVE OVER 30 DIFFERENT COMPANIES  
LOOKING TO EMPLOY TALENTED RETAIL &  
CORPORATE CONSULTANTS TO MANAGE  
THEIR PRESTIGIOUS BUSINESS ACCOUNTS!  
SO WHAT ARE YOU WAITING FOR?**

### TOP JOBS OF THE WEEK

- |   |                      |
|---|----------------------|
| Brisbane - Multi - skilled Corporate Consultant | Salary pkg to \$56K  |
| Perth - Corporate Travel consultant             | Salary pkg ote \$68K |
| Melbourne - Entertainment Travel Manager        | Salary pkg to \$62K  |
| Melbourne - International Corporate consultant  | Salary pkg to \$58K  |
| Sydney - VIP Corporate Consultant               | Salary pkg to \$65K  |
| Sydney - Corporate Domestic Consultant          | Salary pkg ote \$52K |

If you are an experienced travel consultant, with a minimum 2 years travel consulting experience, international fares knowledge & enjoy providing out standing customer service, register now!  
SYDNEY 02 9231 6377  
MELBOURNE & PERTH 03 9670 2577  
BRISBANE 07 3229 9600  
OR EMAIL YOUR CV DIRECTLY: [apply@aaappointments.com.au](mailto:apply@aaappointments.com.au)

**FOR MORE INFORMATION ON  
THESE AND MANY MORE TOP  
PAYING ROLES VISIT OUR WEBSITE  
[www.aaappointments.com](http://www.aaappointments.com)**



**PLEASE SUPPORT AA IN NTIA'S BEST AGENCY SUPPORT SERVICES**





**inPlace**  
RECRUITMENT

Celebrating 30 years  
in travel recruitment

# Today's Top Travel Jobs



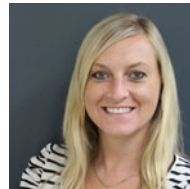
**Ben Carnegie**

## Event Confirmations Contract

This is an opportunity of a life time to work on one of the world's largest events. Our client is the preferred supplier for bookings for Australian and New Zealand. This position is assisting the events team confirming and finalising travel arrangements to this prestigious event. Events Pro is essential. Experience with Galileo also highly regarded.

- ▶ Immediate start through until September 2011.
- ▶ Sydney CBD
- ▶ Salary up to \$50K package

**Click here for more details or call Ben.**



**Liz Vibert**

## VIP Corporate Consultant

Are you looking for that next career move? Watch your career soar with this Global Corporate TMC. You will be looking after VIP accounts and will be providing a very high level of customer service.

This role involves working as part of a large office within a small team servicing dedicated portfolios of predominately international itineraries.

- ▶ Galileo CRS an advantage
- ▶ Melbourne CBD
- ▶ Salary up to \$60K + super

**Click here for more details or call Liz.**

## Ticketing Agents & Reservations

This is a great opportunity to join an award winning travel wholesaler. They are currently seeking an experienced ticketing agent to join their Air Desk. This company offers all staff the opportunity for advancement before seeking staff elsewhere making your chances for career progression even greater. Previous experience in ticketing and a GDS is essential. All systems considered. Strong fares knowledge also required.

- ▶ Positions in ticketing and also in reservations
- ▶ Sydney CBD
- ▶ Salary between \$38K - \$45K + super

**Click here for more details or call Ben.**

## Melbourne Consultants WANTED

We are currently recruiting for consultants with a minimum of 6 months experience within the retail or wholesale travel sectors. You will be responsible for sales and service in travel bookings, working on both telephone and email reservations, including international and domestic product and air bookings. The successful candidates will have a proven record in sales plus effective communication skills, both written and oral.

- ▶ Melbourne wants YOU!!
- ▶ Australia's premier touring company
- ▶ Salary up to \$45K package + incentives

**Click here for more details or call Liz.**

## Enjoy flexibility & variety? EnjoyTemping!

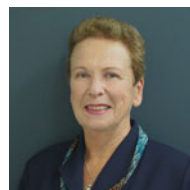
- ▶ **Retail Travel Consultant - Sutherland Shire, Sydney**  
Immediate start, Sabre CRS required.
- ▶ **Corporate Travel Consultant - Canberra**  
Mid June start, Amadeus CRS required.
- ▶ **Retail Temp - St Ives, Sydney**  
Immediate start, Sabre CRS required.

The above temp assignments are offering great hourly rates and will continue for a minimum of 2 weeks.

## Travelling to the UK

Let us set you up with a UK temp role before you leave!

**Call or email Liz for more details.**



**Sandra Chiles**

## Business Development Executive

Our client is a 5 star luxury property located in the heart of Sydney's CBD. They are currently seeking a BDE to join their rapidly expanding team to meet the demand of their high profile clients.

This role involves business development within existing clients, maximising revenue potential and seeking new opportunities within previously qualified businesses.

- ▶ Ideal candidate will have worked in multiple markets
- ▶ Inner Sydney location
- ▶ Salary up to \$65K + incentives and bonus

**Call or email Sandra for more details.**

**We are delighted to again be nominated for 'Best Agency Support Service' in the 2011 National Travel Industry Awards, to vote for us click here!**

For all the latest travel jobs visit:  
[www.inplacerecruitment.com.au](http://www.inplacerecruitment.com.au) or  
Email: [jobs@inplacerecruitment.com.au](mailto:jobs@inplacerecruitment.com.au)

Call 02 9278 5100  
1300 inPlace (1300 467 522)

# Europe. In style.

Earn a \$300 Virgin Blue Gift Voucher for every 10 V Australia return tickets sold (departing Australia to Europe via Abu Dhabi)\*

Now departing to more than 14 destinations in Europe^ and the United Kingdom with a quick one-stop service, V Australia offers a whole new world of choice for you and your clients.

- For every 10 V Australia return tickets sold (departing Australia to Europe via Abu Dhabi), receive a \$300 Virgin Blue Gift Voucher
- Vouchers are valid for 12 months from date of issue and are fully transferable

^With our partner Etihad Airways

\*For terms and conditions visit [vaustralia.com.au/competitions](http://vaustralia.com.au/competitions)

## to claim

List all eligible ticketed bookings on the sales tracker form sent via trade release and email a scanned copy to [salesassist@virginblue.com.au](mailto:salesassist@virginblue.com.au) with the words "Europe. In Style" in the subject line no later than close of business Friday 22nd April 2011.

International airline of 





# Now's the time to catch the islands

Limited Time  
Limited Cabins

## Cruise Hawaii

4 islands  
7 nights



Fall in love with Hawaii onboard the Pride of America, where the spirit of Aloha is very much a part of your day. It goes without saying that Hawaii is full of amazing places to explore. Active volcanoes, deep, lush canyons, endless beaches. Or, relax and enjoy the view from one of our Balcony Staterooms or Suites & Villas. Take your pick. And that's all before the Lu'au begins.

**INCLUDES:** All meals and entertainment onboard –  
Prepaid cruise gratuities – Government fees & port charges



Inside Cabin \$979\*  
Window Cabin \$1299\*  
Balcony Cabin \$1399\*

For bookings & further information  
contact your preferred Wholesaler

[www.ncl.com](http://www.ncl.com)

**NCL**  
**NORWEGIAN**  
CRUISE LINE®

Cruise departs every Saturday from Honolulu.

\*Price is per person twin share & includes all relative taxes, surcharges & gratuities. Inside price is based on CAT K, Window Price based on CAT G, Balcony price based on CAT BG for 16 April 11 departure. Limited cabins available at these promotional rates. Rates are valid until 1 May. Prices may vary for other sailing dates. Prices are capacity controlled & are subject to change without notice due to fluctuation in charges or can be withdrawn without notice at any time. Single passengers must pay a single supplement. Further conditions & cancellation penalties apply. Please enquire. Every effort is made to ensure advertisement and website accuracy, however Norwegian Cruise Line cannot be held responsible for printing or typographical errors, or errors arising from unforeseen circumstances. Pricing correct as at 30 March 2011. SCS 25323-Trade