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Travel Daily

First with the news

Thursday 28th April 2011

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ISSN 1834-3058

Scenic Pearl on TV

TRAVEL Daily TV today features our latest video production, highlighting the fabulous new *MS Scenic Pearl* as she debuts on the waterways of Europe.

Barry Matheson joined a group of lucky travel agents on an exclusive Scenic preview cruise - see his on location report on **page three** and to view the video click on the logo above or see www.traveldaily.com.au/videos.



Jetstar slashes Japan flights

JETSTAR is set to suspend all flights between the Gold Coast and Tokyo Narita for almost a month as part of a range of service adjustments to Japan.

According to agent GDS displays, Jetstar OOL-NRT flights are unavailable for booking 27 Jun-20 Jul, while frequencies will be significantly reduced on some of the carrier's other Japan routes.

Gold Coast-Osaka will be cut from daily to 3 per week between 10 May-16 Jul, lifting to four per week through to 07 Aug and then to six weekly until the end of Oct.

JQ Gold Coast-Narita services will be cut from daily to three per week from 13 May-26 Jun until the suspension, and will resume on 21 Jul as four per week, lifting to six per week by 28 Oct.

Jetstar will maintain its current Cairns-Osaka flights, but selected services will operate via OOL, while the carrier will maintain its daily frequencies on the Cairns-Tokyo Narita route.

Royal Wedding comp

IF you can't beat them...

Travel Daily is joining in the Royal Wedding frenzy today with a special Right Royal Competition.

On our new website at traveldaily.com.au we have hidden five members of the Royal Family, and we'd like you to find them.

To enter the comp, identify the royals and where they are on the website, and tell us in about 25 words what you'd like to give Kate and Wills for a wedding present.

The most creative entry will win a Royal Treatment package at Fraser Suites Sydney, including one night's suite accom, parking, a bottle of sparkling wine, late checkout, breakfast for two and a welcome gift of British goodies.

Send your entries in by 9am on Mon 02 May: weddingcomp@traveldaily.com.au.



Eight pages of news

Travel Daily today has eight pages of news and photos, plus full pages from: (**click**)

- TMS Asia Pacific jobs
- AA Appointments jobs
- Consolidated GA incentive

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Hilton ZQN chefs

THE new Hilton Queenstown has announced its culinary line-up, with chef Peter Thornley to head up the Wakatipu Grill and Brian Campbell taking on the role of pastry chef, both working with executive chef Frederic Monnier.

New China pact boosts ADS

THE Australian tourism industry has an "enormous opportunity to increase yield," after the signing of an historic new Memorandum of Understanding with the Chinese government by PM Julia Gillard earlier this week.

The 'Strengthening Tourism

Cooperation' MoU expands the current arrangements beyond traditional group travel to promote cooperation in other emerging travel segments - such as individual, educational and company-sponsored incentive travel, and also streamlines visa arrangements for Chinese travellers to Australia.

The pact has been hailed by the Australian Tourism Export Council, with chairman John King saying it gives the opportunity to take the Chinese market to a new level.

He said the local industry must now find ways to make its products more attractive for travellers from China, with the country's growing middle class and increasing propensity to travel meaning the MoU "could not have come at a better time".

RCI Caribbean 2012/13

ROYAL Caribbean International has unveiled its 2012/13 Caribbean program offering cruises ranging from four to 12 nights sailing from nine US ports.

RCI has 13 ships scheduled for the popular region - including the mega-vessels *Oasis of the Seas* and *Allure of the Seas* - with ports of call to the Bahamas, Bermuda, Costa Maya, Jamaica, Puerto Rico and many other destinations.

Liberty of the Seas will offer the new DreamWorks Experience that will include feature programs and interactive sessions with characters from the Shrek, Kung Fu Panda, Madagascar and How to Train Your Dragon movies.

"There's something for everyone onboard" said Royal Caribbean Australia's commercial manager Adam Armstrong.

Cardrona gets radical

NEW Zealand's Cardrona Alpine Resort has geared up for the ski season with the addition of a new surface lift to access its Olympic and International halfpipes.

The change will provide better access to the extreme terrain, with the dedicated pipes tow meaning Cardrona is "one of the best training facilities in the world" for the Ski Halfpipe event which has been added to the next Winter Olympics in Sochi, Russia in 2014.

Cardrona is currently scheduled to open on Fri 24 Jun.

QF BOM via SIN

THANKS to the hundreds of readers who advised us that QF's thrice weekly flights between Sydney and Mumbai (**TD** yesterday) operate via Singapore.

Up, up, up it goes

STRONG inflation figures and resulting expectations of possible interest rate rises yesterday saw the Australian dollar climb above US\$1.09, with analysts now predicting the currency's march will see it surpass US\$1.10.

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Economy: \$639* | **Premium Economy: \$1,479*** |
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CLICK HERE for further details

Travel Daily
 on location on
 the River Danube

Today's issue of TD is coming to you from onboard the Scenic Pearl as she cruises on the Danube River in Europe.

Travel Daily is on location aboard a 'spaceship' in Europe. No, we're not about to blast off to Mars, we've joined more than 90 lucky travel agents from Australia, New Zealand and Canada to be the first to sail on the *MS Scenic Pearl*, Scenic Tours newest luxury spaceship.

And, we've got it all to ourselves. Scenic Tours has dedicated the entire spaceship to the agents to showcase the romance and adventure of Europe's waterways, the Scenic way.

For the next nine fabulous nights, we'll meander along the mighty Danube in style, with highlights including an exclusive classical concert in Vienna's Palais Liechtenstein, a guided tour of the magnificent Melk Abbey, and a full-day in Salzburg, famous for The Sound of Music, to name a few.

We started out in Budapest, known as "The Queen of the Danube", exploring both Buda and Pest which are situated on the opposite sides of the Danube.

Don't miss our daily reports on the river cruise phenomenon, currently undergoing an unprecedented boom in tourism.

Agoda launches Aussie office

ANOTHER online accommodation operator is set to target the Australian market, with the opening of a new Sydney office for Thailand-founded Agoda.com - now owned by US internet travel giant Priceline.

Agoda is described as "Asia's global hotel booking site," and earlier this year advertised for a

Sydney-based market manager and market coordinator for the new office.

Priceline also owns Booking.com which operates in Australia, having opened a Sydney office just over two years ago.

Agoda's website - which now has an Australian domain name at www.agoda.com.au - offers more than 125,000 hotels worldwide and claims to specialise in "securing the lowest discount hotel prices".

Hotel partners have access to more than two million members worldwide, with targeted emails sent weekly to reach customers.

Agoda yesterday announced the launch of a free hotel sign-up tool called Express Connect 2.0 which allows hoteliers to quickly set up a page on Agoda and start distributing reservations - details at <https://yca.agoda.com>.

Carnival Magic arrives

CARNIVAL Cruise Lines is celebrating the delivery of its new *Carnival Magic* by serving a champagne toast to more than 227,000 passengers across the globe travelling on its ten cruise brands tomorrow.

Magic is Carnival's 100th ship, and will debut on Sun with a nine-day Mediterranean cruise from Venice to Barcelona.

The new vessel will be named by Lindsey Wilkerson, a former patient of St Jude Children's Research Hospital who is now an ambassador for the organisation which has an ongoing partnership with Carnival.

Carnival Magic features a range of innovations including a Waterworks aqua park and the SportSquare, an "expansive open-air recreation complex with the first ropes course and outdoor fitness area at sea".

For more of the latest cruise news see today's issue of **Cruise Weekly** - subscribe free at www.cruiseweekly.com.au.

US warns on Mexico

THE US State Department has issued an expanded travel warning for Mexico, advising travellers to visit "only legitimate businesses and tourist areas during daylight hours".

Although millions of US citizens visit Mexico's resort areas and tourist destinations safely each year, the update warns of high levels of drug-related violence and crime in border areas and major trafficking routes.

Window Seat

TIGER Airways is set to get some more free publicity, with country music singer Dale Watson, currently touring Australia with the Lone Stars, planning to write a song about the carrier.

But like many C&W songs, it's likely to be more of a lament, because Watson will be drawing inspiration from a Tiger flight last week as the group travelled from Melbourne en route to the Byron Bay Blues Festival.

Watson was reportedly charged \$500 in excess baggage for his pedal slide guitar, before being delayed for some hours and then to top it all off the airline lost 2000 CDs that the band were planning to sell at the festival, according to the *Financial Review* today.

Apparently the song has the cryptic working title 'F.U.T'.

RADIATION exposure in flight? There's an App for that.

A new download from the Apple iTunes store promises to calculate the impact of galactic and solar radiation on the bodies of frequent travellers.

The 'SpaceWx' App offers real-time information about exposure to radiation from space at altitudes above 16000 feet and at various latitudes, because "multiple flights pose a cumulative health risk," according to the App's writers.

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Thursday 28th Apr 2011

AFL Rd 5 Winner

CONGRATULATIONS

Emma Culver

from *Jetset Kardinya*

Emma is the top point scorer for Round 5 of *Travel Daily's*

AFL industry footy tipping competition, and has won two three-day Eurail Select Passes for three countries, courtesy of

Rail Plus



Major Prize Sponsors

1st Prize: 4-night holiday to Europe, courtesy of Emirates, Adina Apartment Hotels & RailPlus



2nd Prize: 4-night cruise in Fiji, courtesy of Pacific Blue & Blue Lagoon Cruises



3rd Prize: Apple iPad 2, courtesy of Compass Car Rental



CWT mobile app

CARLSON Wagonlit Travel has launched a new free application for business travellers, available for both iPhone and Android mobile devices.

Dubbed *CWT Market*, the software aggregates a selection of Apps recommended by the TMC offering a range of services such as local taxi booking, a WiFi locator and even restaurant reservations, all combined into one convenient mobile App.

CWT Market will offer about 25 applications initially, and users will be informed of new software carefully selected by CWT as it becomes available.

Carlson Wagonlit said that a BlackBerry version of the app would also be available shortly.

Anantara to Vietnam

ANANTARA is set to debut its brand in Vietnam, with the new Anantara Mui Ne Resort and Spa to open in the next few months in the untouched coastal town of Mui Ne, about 200km northeast of Ho Chi Minh City.

The property will have 89 rooms, suites and pool villas as well as meeting facilities and conference rooms, a spa, pool and fitness centre.

See www.anantara.com.

Hands up if you love Qld!



BLC delays fuel levy

BLUE Lagoons Cruises will not introduce its new \$25 per person per day fuel surcharge (**TD** yesterday) until 23 May.

CEO Tim Stonhill said contractual obligations with some wholesalers mean it's not feasible to introduce the levy from 01 May as originally planned.

Family made Cable

CABLE Beach Club Resort and Spa in Broome has introduced a new water playground, mini golf course and enhanced the surrounds of the existing family pool, as part of a \$3 million family-friendly facilities upgrade.

ABOVE: APT and RACQ Travel recently took this vibrant group of agents on a three day experience of Tangalooma Resort on Moreton Island in Queensland.

Pictured above waving for the camera are, back row from left: Peter Balmer, APT; Samantha Baker, Kirin Stanford, Marie Holloway, Kelly Gray, Kerri Herbert, Michelle Fleming, Sylvia Diachkoff and Myriam Felkin, all of RACQ Travel.

Front row: Kate Miralles, Susie Hovey and Peta Hunt of RACQ Travel; Rebecca Wilson and Janelle Ramsey, APT; Camille Moore, Liz Frampton, Janelle Stevens, Larna Davies and Maurice Avila, RACQ Travel.

**EXCLUSIVE EVENT INVITATION
'QUEENSLAND ON TOUR' 2011**

200 representatives from Queensland's tourism industry are travelling throughout New South Wales, Victoria and the ACT to spread the message that *Nothing Beats Queensland*.

Travel agents are invited to attend an exclusive event to meet with Queensland tourism operators. Food and drinks will be provided and there are some fantastic prizes up for grabs.

Tuesday 3 May

BRISBANE: The rooftop @ The Fox Hotel, 71-73 Melbourne St, South Brisbane 5pm - 7pm [RSVP HERE](#)

Wednesday 4 May

MELBOURNE: Australia rooms @ The Novotel Melbourne on Collins, 270 Collins St, Melbourne 5pm - 8pm [RSVP HERE](#)

TAMWORTH: All Seasons Tamworth Towers, Corner Bridge & Ebsworth Streets, Tamworth 6pm - 8pm [RSVP HERE](#)

COFFS HARBOUR: Charlie's decks @ Novotel Pacific Bay Resort, Corner Pacific Highway and Bay Drive, Coffs Harbour 5.30pm-7.30pm [RSVP HERE](#)

Thursday 5 May

DUBBO: Two Doors Tapas & Wine Bar, 215 Macquarie St, Dubbo 5.30pm - 7.30 pm [RSVP HERE](#)

NEWCASTLE: Penthouse suite @ Grand Mercure Apartments, 741 Hunter St, Newcastle 5pm - 7pm [RSVP HERE](#)

ALBURY: The community wood fired oven @ Hovell Tree Park, Albury 5.30pm - 7.30pm [RSVP HERE](#)

BENDIGO: Morning tea @ Quills Restaurant, 286 Napier Street, Bendigo 9.30am - 10.30am [RSVP HERE](#)

Friday 6 May

SYDNEY: The terrace rooms @The Novotel Sydney on Darling Harbour, 100 Murray St, Pyrmont 5.30pm - 7.30pm [RSVP HERE](#)

CANBERRA: East end room @ The Boat House by the Lake, Grevillea Park, Menindee Drive, Barton 5pm - 7pm [RSVP HERE](#)

WOLLONGONG: The terrace @ Dunes Brasserie & Bar, Marine Drive, Wollongong 5.30 pm - 7.30pm [RSVP HERE](#)



Be there for your chance to win 2 Qantas business class seats to the Qantas destination of your choice in Queensland!

*Conditions apply, Melbourne and Sydney events only.

In partnership with



Agents visit beautiful Brunei



ABOVE: These active travel agents are pictured at the Ulu Ulu Resort in the centre of Brunei's vast and spectacular Ulu Temburong National Park.

They visited Brunei courtesy of Brunei Tourism and Royal Brunei Airlines, enjoying a range of activities including trekking to Sungai Apan Waterfall as well as a walk to the top of the rainforest canopy to experience the sunrise.

Other highlights included a tour of Bandar Seri Begawan taking in the Omar Ali Saifuddin Mosque and Kampong Ayer.

They're pictured all suited up

for some kayaking, back row from left: Wendy Sweetman, Travelworld Albany; Tom, Sunshine Borneo Tours; Gloria Villani, Harvey World Travel Alexander Heights; Michelle Houston, Royal Brunei Airlines; Bree Hutchings, Flight Centre Whitfords; Meliz Bilek, Flight Centre Joondalup; and Trina Adams, Jetset Joondalup.

Front row: Sharon Low, Mahsuri Travel; Anna Lim, Travel Impressions; Jennifer Parker, Flight Centre Ocean Keys; and Anthony Chieng, md of Sunshine Borneo Tours.



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Thursday 28th Apr 2011

Hotels.com premium

EXPEDIA-owned Hotels.com has launched a new 'FIVESTAR' premium customer program in Australia, providing frequent bookers with exclusive access to dedicated customer service agents.

The scheme is offered to customers who book and stay more than ten nights per year using Hotels.com, with these members also rewarded with "exclusive early access to the hottest accommodation deals and promotions."

A second FiveStar Plus tier for those booking over 25 room nights will also offer a welcome gift, up to five additional authorised account users, and access to exclusive deals.

ZQN luxury alliance

TEN luxury tourism providers in Queenstown, NZ have formed an organisation called Queenstown Prestige to market the South Island destination's upmarket offerings together.

Foundation members include Eichardt's Hotel, Touch of Spice, Blanket Bay Lodge, Matakauri Lodge and Sofitel Queenstown - along with Louis Vuitton, Over The Top Helicopters, Mount Edward Winery, Queenstown Opal Centre jewellers and transport company BLACK.

The group will officially launch at the end of TRENZ on 23 May.

DL to drop old planes

DELTA Air Lines has announced plans to phase out 130 of its older and less efficient aircraft over the next 18 months or so.

The retirements will include all of the carrier's Saab turboprop aircraft and McDonnell Douglas DC 9-50's, along with sixty small regional jets, with the carrier citing high fuel prices for the move.



Rd 7 Winner

CONGRATULATIONS
Gayle Dawson
from *TravelManagers*

Gayle is the top point scorer for Round 7 of *Travel Daily's* NRL industry footy tipping competition. Gayle has won a breakfast cruise for two people, courtesy of **Captain Cook Cruises**



Major Prize Sponsors

1st Prize: 4-night holiday to Dubai & Abu Dhabi, courtesy of **Emirates** and **Jumeirah Hotels & Resorts**



2nd Prize: 4-night holiday to Kuala Lumpur & Penang in Malaysia, courtesy of **AirAsia** & **Parkroyal**



3rd Prize: Apple iPad 2, courtesy of **Compass Car Rental**



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For more information, a detailed position description is available at:
www.tourismnt.com.au/about/employment.html
Enquiries: Please call Human Resources 08 8999 3913

To Apply: Please forward application to
recruitment.tourismnt@nt.gov.au with position number listed on the job description,
no later than 13 May 2011



Thursday 28th Apr 2011

Celebrate *Travel Daily's* new website by entering to WIN a trip for two to Abu Dhabi

[Click here for details](#)



Qantas HKG levy

QANTAS has advised of changes to its YQ fuel surcharge applicable to flights to and from Hong Kong, after approval of the previously announced surcharge increases by HKG authorities.

Effective on/after 01 May 2011 tickets issued in Hong Kong will have a YQ surcharge of HK\$1030, up from HK\$884.

Disney Hawaii nears

IT'S now 'time to add the magic' to the new Disney Aulani resort in Ko Olina, Hawaii, after the completion of major structural work on the property.

Walt Disney Imagineers will now begin weaving Hawaiian stories into the buildings, art, interiors and gardens, with the new hotel set to welcome its first guests on 29 Aug this year.

Getaway tonight

TONIGHT'S episode of Channel Nine's *Getaway* travel show will be based around the Royal Wedding with coverage on:

- Will and Kate's courtship
- Honeymoon destinations in Jordan and Corfu
- London hotels *The Ritz* and *The Goring*
- Kenya safari



Industry Appointments

WELCOME to Industry Appointments, *Travel Daily's* Thu feature which has the latest job appointments from across the industry. If you have just appointed someone to a new position and would like to update the industry email appointments@traveldaily.com.au.

Sue McIntosh will be taking over as Executive Director of the **International Air Services Commission** following Michael Bird's decision to go on leave for six months. The Commission has said that Bird is unlikely to return.

Flight Centre Limited New Zealand has announced the appointment of **David Coombes** as its new Product Leader, effective 01 Jul. David is currently the leader of Ticket Centre in Australia and will be moving on to be responsible for air and land contracting for Infinity, Escape Holidays and Ticket Centre.

Christopher Rynd will replace Bernard Warner as Commodore of the **Cunard Line** fleet, following Warner's retirement on 19 Apr.

The Unique Tourism Collection has been appointed as the Australian PR representative for **The Captain & The Levin** hotels in London.

Globetrotter Corporate Travel recently recruited **Felicity Milton** to its team as National Operations Manager. Milton formerly worked for Carlson Wagonlit Travel and Corporate Travel Management.

Rydges Tradewinds Cairns, general manager **Matthew Hurley** has been promoted to Area General Manager for the brand in the Cairns region. He will be responsible for all three **Rydges** hotels including the 240 room **Rydges Esplanade Resort**, 233 room and 12 suite **Rydges Tradewinds Cairns** and 101 room **Rydges Plaza Cairns**.

Jonathan Crook is **The Peninsula New York's** new General Manager. Crook has been with The Peninsula brand for 10 years working in hotels in North America and Asia.

Fraser Hospitality has appointed **Matthew Rubie** to the position of General Manager at Fraser Suites Sydney. Rubie has had extensive hospitality industry experience including positions with InterContinental Hotels Group and most recently as Area Manager for The Toga Group.

Extra extra.

Here's your chance to earn more commission.

From April 18, V Australia is pleased to announce that the commission base rate for flights booked to UK, Europe, Singapore, Abu Dhabi and the Middle East has been increased from 5% to 7%. To enjoy this great new rate, tickets must be issued on V Australia (795) ticket stock or with our new partner Etihad Airways. We hope this incentive makes it easier to keep up the good work.



[click for terms and conditions](#)



Thursday 28th Apr 2011

BARA slams govt airport inaction

THE current aeronautical price monitoring regime is ineffective because the findings of the ACCC and concerns raised by airlines "are not being acted upon by the Australian Government," according to a submission to the Productivity Commission released today by the Board of Airline Representatives.

BARA executive director Warren Bennett says airlines are particularly concerned about the urgent need for corrective action against Sydney Airport.

The current govt strategy of

Neverland in Vegas?

CIRQUE du Soleil plans to create Michael Jackson's Neverland Ranch at The Mandalay Bay hotel-casino in Las Vegas, with an opening date slated for 2013.

commissioning high level reviews is "clearly ineffectual," he said, with BARA recommending that the roles of the ACCC, the Productivity Commission and the govt be more clearly defined.

The board suggested that a small independent body could be established to make formal recommendations about the need for stricter regulation, with the current ACCC price monitoring arrangements not providing enough incentive for airports to stop abusing their market power



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Pinpoint Travel Group is part of Pinpoint Pty Ltd, an Australasian leader in marketing and loyalty. Due to continued expansion in our business and increased demands we are seeking two travel industry professionals:

PRODUCT MANAGER

If you already have experience in tourism product development and are looking for a change, this exciting and diverse role could be the role you deserve! You will have responsibility for the whole product portfolio across our brands to Bali, Singapore and Malaysia. You have an entrepreneurial spirit, with drive and determination to get the best commercial gains from your portfolio. The role will encompass negotiating and contracting with suppliers, product development including, research, analysis, identifying new opportunities and working on brochures and flyers, plus direct involvement in other promotions. You'll need to be an excellent communicator – both verbal and written, have time management skills in a multi-tasking environment and be able to travel overseas to fulfill this important role. Full knowledge of Calypso is essential and only those with a minimum of 3 years experience in a senior product role will be considered.

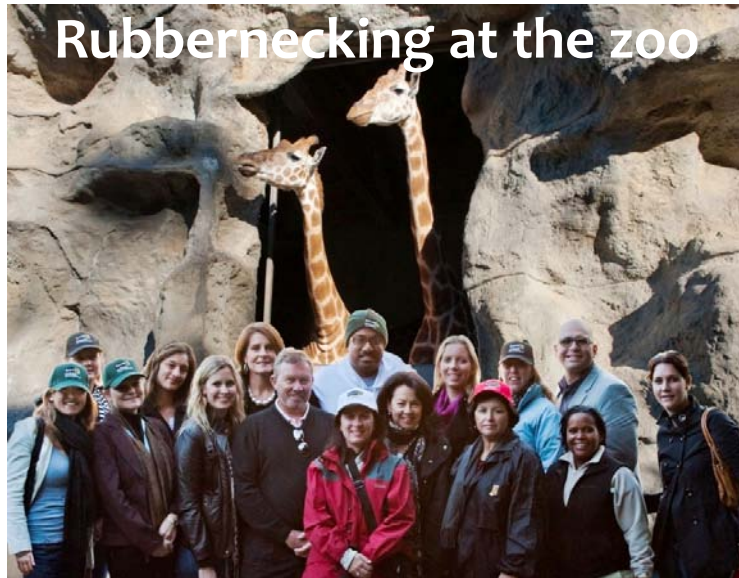
Please forward a covering letter and resume in confidence to: andrew.hutchinson@au.pinpoint.biz titled "Product Manager" by Monday 9th May 2011

GROUPS CONSULTANT

You are already an experienced Groups Consultant who can take a leading role developing our client base and selling our worldwide destinations across all brands. Working within this specialist area, you're an integral part of our very busy reservations team. You have a "can-do" attitude, with drive and enthusiasm for success. You're a multi-tasking team player who possesses great time management and excellent communication skills. You are PC literate, have attention to detail and are able to work flexible hours as the demand arises. Experience in group travel is essential. We desire, but not essential, that you have a knowledge of Calypso, Amadeus and Lotus Notes, although if you're the right applicant, training will be given. An existing client base is desirable.

Please forward a cover letter and resume in confidence to: rosanne.garrad@au.pinpoint.biz titled "Groups Consultant" by Monday 9th May 2011

Rubbernecking at the zoo



ABOVE: South African Tourism and Sun International partnered up with Tourism Portfolio and Eleanor Bloem of Travel Motives this group of professional conference and incentive organisers on a 'Roar and Snore' sleepover at Sydney's Taronga Park Zoo.

Participants spent the night under the stars in luxury tents after a night safari (and an Amarula nightcap) as well as a behind the scenes experience the next morning watching the animals being fed.

Newly appointed gm of South African Tourism, Lalie Ngozi, said "Unfortunately we couldn't bring the Big Five to Australia, so instead we were able to give our guests a sample of the safari experience, sleeping under the stars with the sounds of wildlife echoing in close distance".

Pictured above in the Giraffe enclosure from left are: Kim Douglas, Incentive Action; Tara Altstadt, CiEvents; Rebecca Southcott, Axis Events; Elena

Sarmiento, Directions; Jessica Hill, CiEvents; Helena McIntyre, The Conference Room; David Addison, MCI Group; Eric Lewanavanua, South African Tourism; Tara Nurthen, Call Incentives; Donna Kessler, Tourism Portfolio; Alison Widders, Tourism Portfolio; Gladys Arraj, Nationwide Jewellers; Julie Plant, Medical Meetings, Jorge Villalpando, Veritas; Eleanor Bloem, Travel Motives; and Lauren Smith, American Express.

Design tech partners

DESIGN Hotels has announced strategic partnerships with six technology providers, with the aim of enhancing its offering with integrated marketing, distribution and revenue management solutions for members.

The new agreements are with Sabre Hospitality Solutions, IdeaS, Travelclick, MICROS Fidelio, Lanyon and Nexus

LAN profit increases

LAN Airlines has reported a US\$97.2m first quarter net income, up 10.1% year on year.

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SAS takes Tracey shopping



SCANDINAVIAN Airlines presented Tracey Herbert, of Britain and Europe Travel Bureau in Phillip ACT with a \$250 IKEA

gift card for being the carrier's Top Selling Consultant during the Feb/Mar Scandinavian Rewards promotion.

Herbert is set to break out the alien keys and her flatpack skills, and is pictured receiving her voucher

from Marianne Nalletamby (left) and Irmgard Goetjes-Pedersen, General Manager SAS Australia and New Zealand (right) who made the trip to Canberra to present the prize last week.

Wendy Wu discounts

WENDY Wu Tours is taking \$200 off per person on its Classic China itinerary departing on 18 Jul, when booked by 31 May.

The 22 day tour now starts at \$5409 - wendywutours.com.au.

von Essen goes under

UPMARKET British hospitality group von Essen Hotels says it's continuing to trade normally after the appointment of administrators to its holding company.

Von Essen operates 28 luxury properties across the UK and France including iconic hotels such as Cliveden in Berkshire, Amberley Castle in West Sussex and Thornbury Castle near Bristol.

A spokesperson for the administrator emphasised that the properties are honouring existing bookings and would continue to take new ones.

Last month the Cliveden House hotel launched the "world's most expensive afternoon tea," serving white truffles, Dom Perignon champagne and Beluga Caviar at a cost of £550 for two people.



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Outrigger stay pay deal

OUTRIGGER on the Lagoon Fiji has released a Stay seven Pay five Spa and Adventure package for stays until 30 Jun and from 01 Nov to 20 Dec - outriggerfiji.com.

WIN a Luxurious Holiday to Abu Dhabi!



How many uniquely designed, spacious and elegant rooms and suites does Jumeirah at Etihad Towers offer?

Abu Dhabi Tourism Authority is giving one Travel Daily reader and their guest a chance to indulge and luxuriate in the exotic and charming Abu Dhabi emirate. Fly return economy class to Abu Dhabi courtesy of V Australia celebrating their new flights from Sydney and spend a luxurious 5 night stay at the sophisticated Jumeirah at Etihad Towers near the fashionable corniche area. Enjoy a City Spectacular Tour, a Dune Dinner Safari and return airport transfers thanks to Arabian Adventures.

To enter simply name the images displayed each day (pictured) during the month of April 2011 and send your answers to abudhabi@traveldaily.com.au by 5:30pm Saturday 30th April 2011. (Click here for more information).



KE moves A380 launch

KOREAN Air has for the third time postponed its inaugural A380 flight from Seoul Incheon to Hong Kong and Tokyo until 17 Jun.

SQ 2nd daily Haneda

SINGAPORE Airlines has reopened reservations for its second daily Singapore to Tokyo Haneda service beginning 08 May.

SALES MANAGER



Sheraton Mirage Resort and Spa Gold Coast are currently seeking an energetic Sales Manager to join our Gold Coast based sales team. This busy role will focus on securing Victorian MICE bookings.

Prior experience in a similar hotel sales position is essential.

In return for your hard work, we will offer you the opportunity to earn bonuses worth up to 25% of your salary, health insurance, free onsite parking, and 5 star accommodation discounts.

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PO Box 428, West Ryde, NSW 1685
Phone: 1300 799 220 Fax: 1300 799 221

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Publisher/Managing Editor: Bruce Piper
Editor: Guy Dundas
Contributors: Chantel Long, Lisa Maroun, Jenny Piper and Barry Matheson
Email: info@traveldaily.com.au

Travel Daily Group:



Advertising and Marketing: Lisa Maroun (Manager), Lisa Martin and Magda Herdzyk
Email: advertising@traveldaily.com.au
Business Manager: Jenny Piper
Email: accounts@traveldaily.com.au

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Adelaide & Perth – 02 9231 6444 – sajobs@tmsap.com, wajobs@tmsap.com
Executive Positions – 02 9231 6444 – sally@tmsap.com

Temp or Contract Executive – Alex and Sharon
– Sally Frape

JOB OF THE WEEK!

Travel Manager – Retail Agency, PER

- Successful Team Leader or Manager would suit
- Busy retail and corporate travel office, central Perth
- Manage a dedicated team of 3 staff

Be the boss, and bring your knowledge and coaching skills to a busy and successful agency based in Perth CBD. This retail agency has pride of place near the Mall, and has operated very successfully under an affiliate agency chain. With repeat local corporate business and an increasing cruise business, this little gem of a cruise agency needs a captain! As they say great things come in small packages, you will manage an office of 3 consultants and an administrator. We are keen on seeing your details if you have had experience running a retail outlet or been a hands on team leader for a known retail brand. Min 3 years as TL or Manager pref. Qualified Sabre/Tramada candidates.

Contact Fujio Shibata at TMS Asia Pacific on T: 02 9231 6444 E: fujio@tmsap.com

International Consultant – Global Travel Centre, SYD

- International and Round the World fares
- Great off street retail location in unique modern office
- Superb incentives in place including paid lunches!

Truly one of the worlds global travel leaders with almost 30 offices worldwide. With its expanding Australian operation, our client is on the hunt for trailblazing international rock-star consultants with a history of showing the money! Fun team, great professional environment with full training and support. Working closely with Supervisors and team General Manager, you will be concentrating on being a super sales consultant as all the other stuff is left to the admin team, no ticketing required, pure sales role!!! So if you have at least two years under your belt as an international consultant and reckon you can handle US, Europe or Asia fares, show us what you've got as boy do we have a role for you. Qualified Galileo applicants.

Contact Fujio Shibata at TMS Asia Pacific T: 02 9231 6444 E: fujio@tmsap.com

Team Leader - Corporate Travel, SYD

- Corporate and High End Leisure
- Buzzing Eastern Suburbs location
- Manage team of experienced VIP consultants

Our client, an Award Winning boutique corporate and high end leisure travel company is currently seeking an experienced Team Leader to join their Management Team. You will manage day to day operations of the department, maintain consistent levels of performance within the team to improve individual and team performance, lead the team by example and develop team business plans that have action items to improve performance, reduce errors and costs. You will need experience in managing a team in corporate travel or leisure travel, with a hands on attitude.

Contact Sally Frape at TMS Asia Pacific T: 02 9231 6444 E: sally@tmsap.com

Product Manager - Wholesale Travel, SYD

- Leading Travel Wholesaler
- Great career opportunities
- Company big on work/life balance

Our client a successful Travel Wholesaler is looking for an experienced Product Manager to join their team. This role will see you being responsible for overall product portfolio management including supplier contracting, negotiation, sourcing marketing funding, development of brochures, flyers and other sales collateral and new product development. You will need a thorough knowledge of the travel industry, preferably within Wholesale, strong supplier relationship management skills, knowledge of Calypso and good understanding of marketing and promotions.

Contact Sally Frape at TMS Asia Pacific T: 02 9231 6444 E: sally@tmsap.com

Office Manager - Corporate Travel, SYD

- Boutique Corporate Travel Company
- Glamorous Sydney location
- Managing a Team of 10

Our client a leading Corporate Travel Management Company, is currently doing some internal restructure and are therefore looking for an experienced Office Manager. You will be responsible for the day to day running of this successful business. You will also get involved with the sales team and assist with Corporate Account Management new sales opportunities. You must have management experience in corporate or retail travel or have experience as a Corporate Travel Account Manager. This is a very hands on role, that would suit an experienced Corporate Travel or Leisure Travel Team Leader / Manager who is looking to work for a company who are offering a great role with a lot of flexibility. They are flexible with working hours and will also give you the ability to work from home if occasionally required.

Contact Sally Frape at TMS Asia Pacific T: 02 9231 6444 E: sally@tmsap.com

National Business Manager – Tourism, SYD

- Network of tourism and information services
- Transformational Business Leader role
- Negotiable salary package for right candidate

A network of leading information and tourist services company, our client is seeking a National Business Manager to assist with their rapid growth plans. This is predominantly a business development role, but so much more! This company is a joint venture by some of the industry's great visionaries, and aims to provide a one stop service to travelers both domestic and international. Reporting to the Joint Directors, this role will assist in procuring relationships with tourism products, attractions and vendors such as accommodation, travel and touring. Open for a dynamic, hands on and experienced sales professional with a mix of marketing, e-commerce and tourism flair. This role has it all! For a confidential discussion.

Contact Fujio Shibata at TMS Asia Pacific T: 02 9231 6444 E: fujio@tmsap.com

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NORTH SYDNEY – SALARY PACKAGE \$65K PLUS OTE

Feel like every step forward you are taking two steps back? Join a global TMC where you will be among the highest paid consultants in the industry. Opportunities for training and progression plus free financial advice to all employees. With min 2 years travel experience you will have excellent airfare and ticketing knowledge and exceptional customer service. Property prices are rising as should your salary – move towards financial security NOW...

LOOKING FOR A CHANGE IN DIRECTION?

INTERNATIONAL TRAVEL COORDINATOR

MELBOURNE (INNER) – HOURLY RATE UP TO \$25 + SUPER

We have a challenging and exciting 2-3 month contract for an experienced and professional international travel consultant looking for their break in to event, conference and incentive travel. Galileo skills, international flight experience and strong product knowledge predominantly in Asia and Europe is required. You will be a part of a dedicated, vibrant team and will enjoy top \$\$, Monday to Friday hours and weekly pay!

THE PERFECT BLEND

CORPORATE / LEISURE TRAVEL CONSULTANT

MELBOURNE (CBD) – SALARY PACKAGE TO \$55K

Corporate, leisure, groups – you'll get it all in this role! This well established, boutique operator is looking for a senior travel consultant with the ability to assist with both high end leisure enquiries and small corporate accounts to join their team. Working within a small and friendly team you won't have to worry about working weekends any more! Time wasters will be a thing of the past too! Apply now!

DOMESTIC BLISS

DOMESTIC CORPORATE TRAVEL CONSULTANT

MELBOURNE (CBD) - SALARY PACKAGE TO \$45K + BENEFITS

With a friendly environment, competitive salary package, attractive benefits and convenient location in the CBD, life will be bliss when you join this international TMC. As an experienced domestic travel consultant, you will be working on VIP accounts and will have the opportunity to progress in to international as positions arise. Joining this industry leader can only mean one thing for your travel career – opportunity!

ARE YOU LOOKING FOR WEEKEND WORK?

CORPORATE TRAVEL CONSULTANT

PERTH (INNER) – HOURLY RATE UP TO \$50 P/H

We are currently looking for highly experienced corporate travel consultants to join this very busy TMC to assist with the overflow of work. Perfect for mums returning to work or those needing hours around study, you will be proficient in Galileo with the ability to think on your feet. You will also have extensive domestic and international fares knowledge. You must be able to work both Saturday and Sunday.

STEP UP THE RANKS

RETAIL TRAVEL MANAGER

GOLD COAST – SALARY PACKAGE \$55K OTE

Looking for your chance to use your strong management skills in a successful global company? Here is your chance. Based in a busy shopping centre this store has a strong client base and new enquiries every day. Overseeing a team of five you will be responsible for all aspects of running the business. A strong salary package is on offer for the right candidate. Working for this dynamic organisation will open the door to endless opportunities. Don't miss out - interviewing now...

NORTHERN STAR

INTERNATIONAL TRAVEL CONSULTANT

BRISBANE (NTH SUBURBS) – SALARY PACKAGE \$45K OTE +

Here is your chance to join a well established agency which will nurture and grow your travel career. If you have a min 12 months international travel consulting experience and wanting an agency you can be with for the long haul, this is it! Working in this supportive team you will always have someone ready and happy to assist you if necessary. Management believe in their staff enjoying a work/life balance and will pay a strong salary + bonuses to satisfy.

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