

**LH+LX+OS =  
points for cash.**

Add up your rewards with eXpertsplus



**eXpertsplus**

www.lufthansaexperts.com

# Travel Daily

First with the news

Friday 5th August 2011

Refer A  
**FRIEND to TMS**  
and receive **\$100**  
voucher

\* must have travel industry experience

Contact us on  
**02 9231 6444**

ISSN 1834-3058

## JTG jobs on offer

**THE** Jetset Travelworld Group is today advertising a range of roles at Air Tickets, Atlantic Pacific Travel, Qantas Holidays and in its North Sydney head office - see the **last page** of today's **TD**.

## Wildman gets official

**WILDMAN** Wilderness Lodge in the NT has been officially opened by MP Warren Snowdon, Indigenous Business Australia ceo Chris Fry & Anthology chairman Grant Hunt.

## Falls Creek for sale

**77 APARTMENTS** in the Victorian ski resort village of Falls Creek have been formally placed on the market today, with a full page advertisement in the *Financial Review* putting the accommodation up for auction.

The studio, one, two and three bedroom units are located in the St Falls development operated by Mirvac under its Quay West brand, as well as in the Silverski, Naarilla and Huski ski lodges.

All of the projects were developed by Melbourne property mogul Morry Schwartz.

## Strategic network review

**BRISBANE**-based Strategic Airlines says dropping services to Gladstone and Townsville in Qld and scaling back capacity to Bali is only phase one of a network review which will see aircraft freed up for new routes.

The repositioning will see the carrier's Brisbane-Gladstone service terminated from 12 Aug, its Brisbane-Townsville-Bali route axed from 02 Oct and its Perth-Denpasar (Bali) operation cut from 30 Oct 2011.

Strategic managing director & ceo Michael James told *Travel Daily* today the review is "cutting unprofitable routes to focus on new routes and frequency.

"We know that frequency is key and lack of frequency has been an issue for us. It won't be in the future," James said.

VC will continue to service Bali with nonstop flights ex Brisbane and Melbourne, but saw Perth as a flooded market with 60 services weekly on several operators.

"Why invest in more frequency?," James questioned.

The carrier, which now has a

staff of around 300, has already received approval from Australian authorities to commence thrice weekly services to China (likely to be Shanghai) and flights to Hawaii.

However, Strategic is still awaiting final approval by US officials for its planned Brisbane-Honolulu operation, with VC this week filing extra paperwork on operational procedures in the event of an accident (**TD** Wed).

It's also been mooted that the carrier may be looking at a Melbourne-Honolulu route, depending on the success of the Brisbane flights.

James said new services are to be announced soon "which will streamline our network to allow maximum network capabilities."

Passengers and travel agents are being updated of the changes to the Gladstone, Townsville and Perth services, with a full refund on tickets sold on cancelled services offered.

Further details of the network review are expected in coming weeks, along with confirmation of the carrier's new name.

## Trip bonus points

**QANTAS** Holidays is today promoting special monthly bonus offers in its Trip loyalty program.

Extra points are on offer for bookings to Fiji, the USA, Canada and on the air component of Qantas flights booked in conjunction with QH packages.

See **page nine** for details.

## NRMA pushes RWC

**NRMA** Travel has resorted to prime-time TV advertising in order to sell Rugby World Cup packages on the upcoming Adventure World charter of *MS Volendam* in New Zealand.

Previously advertised on the Fox Sports Australia cable channel, the commercials last night during the news on free to air channels offered packages incl finals tickets with prices starting at \$1799.

## Seven pages of news

*Travel Daily* today has seven pages of news and photos, plus full pages from: (**click**)

- AA Appointments
- Qantas Holidays
- Jetset Travelworld jobs

**ezeego**

**The Website  
Who Loved Me**

Win a **\$1000** Travel  
Voucher by making a  
booking now

Find out more!



## Walt Disney World Resort Magical Offer

Book your clients a  
**7 Day Magic Your Way  
Base Ticket for the price of  
a 3 Day Ticket\*!**

\*Refer to the Trade Advice for full  
terms and conditions. Offer ends 19 August 2011.

**Holidays** qantasholidays.com.au/agents



© Disney

earn points  
Trip

**DOUBLE YOUR REWARDS  
WHEN YOU SELL  
MALAYSIA AIRLINES\***

Malaysia  
Truly Asia

**malaysia**  
AIRLINES

**EXPRESS  
TICKETING\***  
Part of the Orient Express Travel Group

Business Class

Kuala Lumpur

**DOUBLE  
REWARDS  
BONUS**

\*Conditions Apply

**CLICK HERE FOR DETAILS**

**inPlace**  
RECRUITMENT

Call 1300 inPlace  
Or (02) 9278 5100

**Corporate Domestic Consultants**

- ▶ Galileo or Sabre trained Consultants wanted
- ▶ Career progression & on going opportunities
- ▶ Global chain, Brisbane location
- ▶ Salary \$40K - \$45K + super

click here for details

contact: [liz@inplacerecruitment.com.au](mailto:liz@inplacerecruitment.com.au)

# Travel Daily

First with the news

Friday 5th August 2011

**AIRCALIN GIVES YOU MORE, MORE, MORE!**

More flights to Noumea. More often. More than any other airline.

**Aircalin**  
International Airline of New Caledonia

**CLICK HERE**

## Mystery new pilot bases in SYD/MEL/BNE

AN unnamed "prominent overseas international airline" is planning to establish three new Airbus A330 pilot bases in Sydney, Brisbane and Melbourne.

An advertisement in today's *Australian* offers an attractive salary package for Captains on a three year renewable contract.

The roles are being sought via an aviation recruitment company called TopFlight, which has offices in Sydney and Qatar.

TopFlight is associated with an Asian company called Fei Yuan which boasts its expertise in offering "pilot jobs with major Chinese Airlines".

## Cranky QF J class pax

THERE would have been a number of fairly disappointed Qantas international business class passengers on board yesterday's QF77/78 flights between Perth and Singapore.

The service was operated using QF's A330-200 VH-EBN, which is configured with the airline's domestic business class product rather than international SkyBeds.

## More British Airways angst

BRITISH Airways is continuing to raise the ire of travel agents, with a number of *TD* readers following up yesterday's report on the BA LivingSocial discount deal with more complaints about a newly instituted ticketing time limit.

Effective 01 Aug, BA has introduced a policy which requires PNRs on premium and high yield economy fares to be ticketed within 28 days of issue, or face automatic cancellation.

Corporate agents are furious about the move, particularly because the auto-cancellation will affect the entire PNR - meaning that any itinerary which includes a BA sector must be rebooked.

In many cases by the time the other sectors are rebooked, fare classes and availabilities have changed - and in fact the inconvenience is so great that several agents say Qantas and other oneworld carriers are likely to be impacted.

"We are actively switching travellers on complex itineraries to Star Alliance carriers," one agent told *TD* yesterday, citing the

example of a 15-sector First Class journey planned for a corporate client in Jan 2012 which included a single BA intra-Europe flight.

Switching such a trip away from oneworld would see Qantas, AA and other members of the alliance lose long-haul bookings for the sake of the single BA flight.

Neil Wood from Sydney agency Traveltoo said "this is yet another example of British Airways putting brick walls in front of agents.

"They might as well head their releases: 'Another reason for you not to sell BA,'" he fumed.

MEANWHILE the LivingSocial BA deal is being touted as having flopped, with just 66 of the discounted vouchers sold in total - none overnight, and just three of them today, despite heavy radio advertising as well as sponsorship of the *Sydney Morning Herald* website yesterday.

## Bligh reopens Hayman

QUEENSLAND Premier Anna Bligh today presided over the official reopening of the revitalised Hayman Island.

## Peverell to Mantra

LONG-time Accor Asia Pacific PR professional Yvette Peverell has been appointed to a new role as head of communications for the Mantra Group.

She's been at Accor for about ten years, and will relocate to the Gold Coast shortly to take up her new position on 15 Aug.

MEANWHILE, Mantra has introduced new special deals, dubbed 'Pat's Mates Rates', at a range of properties across the country named after its new Ambassador, former tennis ace, Pat Rafter - see [mantra.com.au](http://mantra.com.au).

## New Brit workshop

AUSSIE tourism buyers will be among 20 international markets to be invited to attend a new UK B2B event that will launch next year ahead of the Britain & Ireland Marketplace on 19 Mar.

Organised by the European Tour Operators Association, UKinbound and VisitBritain, the Hosted Buyers Marketplace (HBM) will enable UK tourism suppliers and destinations to showcase their product to around 150 delegates. Registrations open next month.

## ONE APPOINTMENT THAT'S JUST THE JOB



C&M Travel Recruitment's  
Recruitment Open Evening  
4pm to 7pm at  
Parkroyal Darling Harbour  
150 Day St. Sydney

Secure your place today by calling  
0287055428 or email  
[Sydney@candmrecruitment.com.au](mailto:Sydney@candmrecruitment.com.au)  
[www.candmrecruitment.com.au](http://www.candmrecruitment.com.au)

**TRAVEL RECRUITMENT**  
C&M

SHAPING THE FUTURE

40

FORTY YEARS ON & STILL MAKING HISTORY

OF TRAVEL TECHNOLOGY SINCE 1971

40th ANNIVERSARY 1971-2011

[www.travelport.com](http://www.travelport.com)

**Travelport**

**FLY RETURN TO EUROPE FR \$899\***

**INSIGHT VACATIONS**  
*The Art of Touring in Style*

**TRAFALGAR**

Book any Insight Vacations holiday or Trafalgar guided holiday departing in 2011 to take advantage of this fantastic airfare! But hurry, offer ends 31 August 2011.

**CLICK HERE FOR MORE INFORMATION**

**tahiti**travel  
connection

1300 858 305  
tahititravel.com.au  
info@tahititravel.com.au

**Overwater Indulgence**



from just \$2,995pp!

# Travel Daily

First with the news

Friday 5th August 2011

**MTA**  
MOBILE TRAVEL AGENTS

Access Amadeus,  
Galileo or Sabre  
on PC, MAC or iPad

Click here  
join.mtatravel.com.au



## Accor reveals booking profile

**JUST** 13% of Australian business travellers book their corporate trips via a travel agent, according to research released last night by Accor Asia Pacific.

The second annual Asia Pacific Business Traveller Research report showed that 58% of those surveyed booked directly online with the hotel, while 24% booked via an online travel agent.

The study was compiled from a survey of more than 10,000 business travellers - members of the Accor A|Club loyalty scheme - across the Asia Pacific region.

About a quarter of the respondents were Australians, and all were frequent travellers.

Across the region business travellers took an average of 6.3 business trips in the first half of

2011, on a mix of sales calls, internal company business, trade shows and conferences.

The top destinations across the region for business travel were Singapore and Hong Kong.

Reasons cited for the strong trend towards direct online booking included convenience (67%), special offers (63%), instant confirmation (62%), ability to view the hotels' facilities and services (56%), and an easier-to-manage process (52%).

Interestingly, respondents from Australia and New Zealand were more likely to believe that independent online agencies would be cheaper than booking directly with the hotel brand.

In terms of the nightly budget, travellers from Australia and NZ were more likely to have 'no defined allowance' for their accommodation.

Accor said it would use the figures to feed into its future planning, with other revelations including a strong preference to work within rooms rather than in other areas of the hotel.

Quality of food and beverage and consistent internet performance were also cited as being important by respondents.

Accor spokesman Evan Lewis said the evolution of corporate contracts was also now showing a strong interest in environmental initiatives - despite Australian corporate travellers being much less likely than their counterparts in China, Indonesia or India to choose a hotel based on green considerations.

To view a summary of the report, click the button below.

[View Accor report](#)

## AIX numbers up

**AUSTRALIAN** Infrastructure Fund, which owns shares in Perth, Darwin, Melbourne and Gold Coast Airports says its weighted pax numbers rose 6% for the year ending 30 Jun 2011.

## TSAX still celebrating!



**TRAVELSCENE** American Express is continuing to bathe in the afterglow of its 'Best Travel Agency Group' win at the National Travel Industry Awards last month (**TD** 11 Jul).

The category award was presented by Qantas Head of Industry and Corporate Sales, Karen Tsolakis, who said the carrier was committed to its long term support of the industry's night of nights.

Travelscene Corporate gm, David Padman, who's pictured above with Tsolakis and TS ceo Mike Thompson, said "It is through partnering the best in the business that our Members are able to shine, and we will continue to work closely with Qantas to allow that to continue to happen".

## UK operator crashes

**MORE** than 60,000 travellers in the UK are expected to be affected by the collapse of tour operator Holidays 4U overnight.

The company specialised in package holidays to Turkey, with over 12,000 stranded abroad.



## Window Seat

**IT'S** incredible how far the Australian hospitality industry has come since the 1980s.

At a function yesterday as part of the 2011 World of Accor expo in Sydney, Accor Asia Pacific chairman Michael Issenberg was asked to reflect on how the hotel landscape had changed since he first came to Australia.

He said he was particularly struck by major opportunities here when he attended a major Australian tourism conference, hosted by industry doyen Sir Frank Moore in Sydney.

This event was held at what was one of the top conference facilities in the country at the time - the now long-defunct and dilapidated Shore Inn in the Sydney suburb of St Leonards.

**SIZE** certainly does matter - particularly in the Middle East.

Saudi Arabian billionaire Prince Alwaleed bin Talal has revealed plans for the world's tallest tower, to be built in the city of Jeddah.

The height of the new building is a closely guarded secret - but the Prince revealed that it will soar more than a kilometre into the sky - about 200m higher than Dubai's Burj Khalifa which was completed last year.

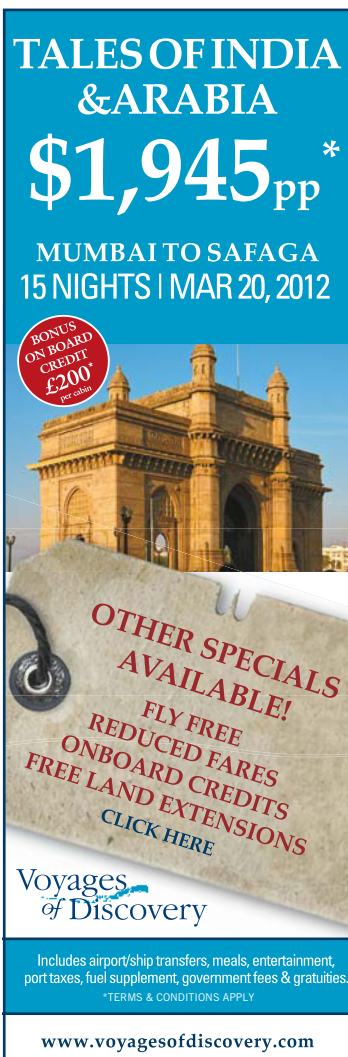
He said the tower will include a hotel, luxury condominiums, serviced apartments and offices.

**TALES OF INDIA & ARABIA**

**\$1,945<sup>pp</sup>\***

MUMBAI TO SAFAGA  
15 NIGHTS | MAR 20, 2012

BONUS ON BOARD CREDIT £200 per cabin



**OTHER SPECIALS AVAILABLE!**

FLY FREE  
REDUCED FARES  
ONBOARD CREDITS  
FREE LAND EXTENSIONS

[CLICK HERE](#)

Voyages of Discovery

Includes airport/ship transfers, meals, entertainment, port taxes, fuel supplement, government fees & gratuities.  
\*TERMS & CONDITIONS APPLY

www.voyagesofdiscovery.com



## Temp Work Available Melbourne

CRC Travel Locum have been providing high quality temp staff to the Melbourne Travel industry for longer than anyone...and our temps all earn between \$23 and \$30 per hour, day in day out.

We have heaps of interesting assignments in Corporate, groups, conferences and events, available immediately.

For more information or to start working next week, contact Kellie King at [kelliek@crctraveljobs.com.au](mailto:kelliek@crctraveljobs.com.au)  
[www.crctraveljobs.com.au](http://www.crctraveljobs.com.au) | Phone: (03) 9419 4399

EXPERIENCE  
**INCREDIBLE INDONESIA**

Sell Garuda Indonesia from 18 July to 15 August 2011 and you could

**WIN AN INCREDIBLE HOLIDAY TO INDONESIA!**

PLUS! RECEIVE COLES & MYER GIFT CARDS




CLICK HERE FOR MORE INFORMATION AND TERMS AND CONDITIONS

## Star Alliance flashes the cash

**TODAY** is Jeans for Genes day, and the normally dapper Star Alliance gm Australia Brian Garside has donned the denim in honour of the charity.

And no, that's not a moth fluttering away from his wallet - it's cold hard cash which is on offer to consultants.

This year's Star Alliance incentive sees agencies ticketing alliance fare products any time during Jul and Aug in the running to win up to \$1000 - plus a \$100 donation to Jeans for Genes for each ticket.

Also as a special Jeans for Genes day bonus, agents who ticket a Star Alliance product **today** (05 Aug) will receive a \$100 voucher per ticket - and the Alliance will also donate \$200 per ticket today to Jeans for Genes to help support vital research into



childhood diseases.

For more information look out for your casually clad Star Alliance member carrier rep today, or visit [www.airnzagent.com.au](http://www.airnzagent.com.au) or the travel agents section at [www.thaairways.com.au](http://www.thaairways.com.au).

## Japan tourism revival

**LATEST** tourism data from Japan shows it's beginning to see a turn around from the steep declines in overseas arrivals that plagued the nation since the devastating earthquake and tsunami in Feb.

Preliminary Jun arrivals stats from the Japan National Tourist Organisation indicate around 433,000 foreign people flew into the country.

That figure is about 240,000 (36%) visitors less than the same time last year, but it is a 14 point improvement on the May 2011 result which was down 50.4% year on year, and a 26.5 point positive change on the Apr figure.

Jan to Jun int'l visitor numbers are down 32.6% to 2.8 million.

The number of Aussies heading to Japan also increased steadily, with around 9,400 arrivals in Jun, 2,000 more than May, but down 42% on the same time in 2010.

Most other int'l markets showed month on month improvements.

## Uniworld price g'tee

**PASSENGERS** who deposited on Uniworld Boutique River Cruise Collection's Europe & Russia 2012 preview brochure will have their price guaranteed, John Molinaro General Manager, Australia says.

In 2012, Uniworld will incl tips & gratuities in its pricing (**TD** yest.).

"Given that these Preview prices did not include tips and gratuities, these guests will pay tips and gratuities onboard and onshore throughout the duration of the cruise, as they have previously done," he told **TD**.

## Air Canada \$50K fine

**THE** US government has fined Air Canada US\$50,000, alleging the carrier used "deceptive price advertising air travel."

The US Dept of Transportation said AC did not disclose clearly what amount of taxes and fees would apply to flights booked from a list of routes in online ads.



the possibilities  
are endless

melbourne  
airfares from **\$88\***

Click here to find out more.



\*Departing Launceston, one way. Conditions apply.

## Snow conditions

THIS column provides a snapshot of the current snow falls, the depth and the number of lifts operating across Australian and New Zealand ski-fields.

Here's the latest snow reports from across the region:

- Falls Creek - 77cm / 14 lifts
- Perisher - 1.35m / 43 lifts
- Thredbo - 1.64m / 8 lifts
- Mt Hotham - 72cm / 12 lifts
- Mt Buller - 36cm / 3 lifts
- Coronet Peak - 1.03m / 8 lifts
- The Remarkables - 55cm / 7
- Mt Hutt - 50cm / 4 lifts

## Getaway tomorrow

**TOMORROW'S** episode of *Getaway* on Channel 9, to be broadcast at 5.30pm, features stories on Maui in the Hawaiian Islands, Berlin by boat, Fiji's most popular family island and "foodie fun" in Sydney and Byron Bay.

**MEANWHILE,** Scenic Tours will showcase the *Scenic Pearl 'Space-Ship'* in part two of its four week special on GEM on Sun at 5:30pm.

Highlights of the show incl the Spanish Riding School and local markets in Vienna, the towns of Dumstein, Melk in Austria, Cesky Krumlov in the Czech Republic and Regensburg in Germany.

## QF AD process change

**QANTAS** will require agents to enter specific entries into GDSs for Agent Rebated Travel Tickets, effective 01 Sep.

The change applies to AD50 and AD75 international and domestic itineraries on QF operated flights.

Entry types required are as follows: Amadeus - SKFQNOQFHK1; Galileo - V.AQF\*FQNO; and Sabre - 30THS/FQNO.

Qantas says the move aims to improve collection of QFFF data to assist with online check-in, advance seat selection and Q Bag Tag luggage processing.

## Free heli to Likuliku

**ROSIE** Holidays is offering free helicopter transfers from Nadi to Likuliku Lagoon Resort when booking a seven night package.

Prices ex SYD/BNE start from \$4299, on sale until 15 Oct for travel from now until 18 Dec and between 07 Jan-22 Jun 2012.

Phone 1300 133 524 for info.

## Courtyard Bali spa

**COURTYARD** by Marriott Bali Nusa Dua has opened a new spa for children and adults.

C Spa will offer treatments specially designed for 2 to 12 year old as well as options for teenagers and adults.

## UA Y+ on Traveport

**TRAVELPORT** has begun offering United Airlines Economy Plus seating through its standard desktop and work flow processes to US agents connected to its Global Distribution Systems.

## A+ for AA's monthly winner



**ABOVE:** AA Appointments has awarded Steve Lowe as its Temp of the Month, presenting him with a shopping voucher, a bottle of wine and an entry into AA's Temp of the Year draw.

Lowe is currently working with Travel Edge and is pictured with Pippa Kennedy, Ops Manager TravelEdge (left) & Anita Nunnari, AA Temps Controller Sydney.

## Beyond preview brox

**BEYOND** Travel has released its first ever preview brochure featuring 2012 itineraries in Eastern Europe, Russia, Croatia, Greece and Turkey.

Discover More Travel Credits are being offered with savings of up to \$1,000 per couple and offers up to 31 Oct of 19 Dec.

Contact TIFS for a copy.



From your chair



to Trafalgar Square.

## Win a trip to London, no porky pies.

Qantas and British Airways are giving you the chance to win the ultimate luxury trip to London. You and a friend could win return Business Class flights, 5 nights accommodation at Dorchester Collection properties, West End Theatre Tickets, a traditional High Tea, a Black Cab Tour of the city and passes to the London Eye. Plus, consolation prizes of iTunes vouchers will be awarded each week of the promotion. Simply book and ticket 5 separate bookings that include Qantas or British Airways JSA flights via Singapore, Bangkok or Hong Kong between 12 July and 5 August 2011 (for departures until 30 June 2012) and complete the entry form by telling us in 25 words or less "What you love most about flying to London". For full details, and to enter, visit [qantas.com/agents](http://qantas.com/agents) and click on the competition banner.

# Get your top off, Christie!



**CHRISTIE-LEE** Lachance from Specialist Holidays is going to really enjoy getting some extra Sydney winter sunshine.

That's because she was last night the lucky winner of a fantastic new Peugeot CC Convertible at the World of Accor showcase at the Sydney Sofitel.

Lachance was one of more than 1000 travel industry delegates including travel agents, wholesalers, corporate bookers and conference organisers who attended the event (see p2).

She's pictured with World of

Accor hosts, TV personalities Larry Emdur and Melissa Doyle - in front of her fabulous new red vehicle worth almost \$40,000.

## Ash hits inbound

**FEDERAL** tourism minister Martin Ferguson says this month's arrivals and departures figures (**TD** yesterday) reflect the "full impact of the Chilean volcano on the Australian tourism industry".

He said that factors beyond our control make business conditions tough, with the NZ market particularly affected in Jun.

## Tiger stalled before take-off

**THERE'S** significant uncertainty about the resumption of Tiger Airways Australia services, after CASA overnight confirmed that the airline had not yet provided an adequate response to the regulator's safety concerns.

The carrier this morning issued a Singapore Stock Exchange statement downplaying reports in mainstream media suggesting the grounding could continue for some weeks, saying it "continues to work constructively with the Civil Aviation Safety Authority of Australia".

CASA spokesman Peter Gibson said there were some "deficiencies" in TT's documents, which need to be resubmitted.

"Progress is essentially dependent on Tiger providing complete, current and up-to-date documentation," he said.

Tiger's Singapore parent yesterday announced that the Australian flight suspension and ticket refunds had so far seen a

\$S17.7m hit to its balance sheet.

The quarterly update also confirmed that the airline was in discussions with the SA govt over a \$2.25m grant for setting up its Adelaide base under certain conditions, which are believed to include stationing at least two aircraft there permanently.

The airline has "initiated discussions with the Government of South Australia on the fulfilment of those terms," it said.

Tiger Airways Holdings reported a first quarter net loss of \$S20.6 million, compared to a \$1.9m profit for the same period in 2010.

A further update is expected later today, with the often-rescheduled CASA hearing in the Federal Court over the suspension now planned for 2.15pm this afternoon.

**MEANWHILE** the drop-down menus on Tiger's website now also suggest the removal of Hobart flights from the carrier's revamped network.

## HKG MICE growth

**HONG** Kong Tourism Board has reported a 10.3% year on year rise in overnight arrivals from the Meetings, Incentives, Conventions & Exhibitions market during the first six months of 2011.

According to data released on Mon, the Australia/New Zealand/South Pacific region soared 17.8% compared to the same time last year, with 27,496 of the total 725,779 MICE arrivals.

Exec. Director Anthony Lau said HKTB expects continued growth into the second half of 2011.

## SiteMinder Epitome

**ACCOMMODATION** distributor SiteMinder has completed the integration to SoftBrands' Epitome system.

The change means live availability will be automatically updated on the world's major booking sites directly from the Property Management Systems, via SiteMinder.

## Delta/Amex bonuses

**A FREE** first piece checked luggage allowance for up to eight pax is being offered as a benefit by Delta Air Lines for pax using its American Express SkyMiles credit card from 01 Sep in the US.

Gold and Platinum Cardholders will also get priority boarding and be offered in-flight discounts.

## Globus guarantee

**GLOBUS** is enabling clients to lock in 2011 tour prices for its 2012 European program ahead of the release of the new brochure.

The offer, along with earlybird savings of up to 15%, applies when Britain & Europe tours are booked by 12 Oct, and Italy & Spain trips are booked by 14 Sep.

# Jetset Travel

Know the world we know

Jetset Travel Ballarat is an award winning office offering an energetic, fun and supportive work environment. We are looking for an experienced consultant who has a passion for the travel industry, has had extensive travel experience and can deliver a high level of customer service to join our team in a full time position.

**Please consider the following criteria prior to applying for this position -**

- Galileo and CCT knowledge an advantage
- Minimum of 2 years full time in a retail travel agency
- Excellent international & domestic destination knowledge
- The ability to problem solve, research and work under pressure
- Fantastic organisational skills and the ability to follow through with tasks in a timely manner.
- The ability to work in a team environment sharing all tasks
- Show a high level of accuracy and absolute attention to detail
- Excellent communication skills both written and verbal

To express your interest, please email a covering letter and CV outlining your skills and experience to Nicole King at [ballarat@jetset.com.au](mailto:ballarat@jetset.com.au)

**Closing date 12/8/11**

# Corporates checking out KL



**ABOVE:** Malaysia Airlines and Shangri-La Resorts hosted a number of top selling Corporate Agents from Perth to a weekend in Malaysia recently.

The two day trip allowed the participants to experience MH's new Business class offering on the A330-300 aircraft and stay at The Traders Hotels and Shangri-La Kuala Lumpur.

**Pictured** back row from left are: Simon Goldie, CWT; Bev Clarke and Natasha Garib, Globetrotter; Kaycee Lim, Shangri-La; and Paul Harris, CTM.

Front: Anthony Von Leonhardi, Community Newspapers; Rebecca Lyons, FCM Travel Solutions; Lisa Natha, The Travel Authority Group and Kate Harcus, HRG.

## Gap drought relief

**GAP** Adventures and non-profit aid organisation Planeterra raised a target of \$25,000 to help fund drinking water stations in East Africa in only 6-hrs this week.

The appeal saw donations come in from around the world, incl Australia, and was so successful it managed to raise \$50K to fund a 2nd station - see [bit.ly/tdgap1](http://bit.ly/tdgap1).

## Hyatt Q2 results up

**HYATT** Hotels Corporation has reported an 11.9% year on year increase in pre-tax profit for the 2010 Q2, of US\$151m.

The period saw two hotel group additions, the Park Hyatt Ningbo and Park Hyatt Maldives.

## Kumuka Rio Carnival

**KUMUKA** has launched its 2012 its Carnival Queen Rio Carnival Package that incl Sambadrome Parade tickets, priced from \$1,325pp - info at [bit.ly/tdkum](http://bit.ly/tdkum).

**Travel Daily**  
First with the news

Friday 5th Aug 2011

## WIN A HOLIDAY TO MAURITIUS



Throughout August, **Travel Daily** is giving readers the chance to win a fabulous Mauritius holiday package for two, courtesy of **Mauritius Tourism Promotion Authority, Air Mauritius** and **Beachcomber Tours**.

The prize includes: Air Mauritius return economy flights for two from Sydney, Melbourne or Perth to Mauritius; five nights twin share accommodation in a luxurious Junior Suite at the 5-star Trou aux Biches Resort & Spa and daily breakfast & dinner for two.

All you need to do to enter the competition is to **send in a picture of yourself dressed in a French theme and showing how you imagine yourself escaping winter for the warmth of Mauritius**.

**Megan Toni of Carnival Australia** has sent in a photo of her husband (right) enjoying the traditional "French Stick Friday" event in his office.

Megan would love to take her hubby to Mauritius so he can live his French dream for a week.



Email your entries to: [mauritiuscamp@traveldaily.com.au](mailto:mauritiuscamp@traveldaily.com.au)

[CLICK HERE](#) for terms & conditions



## Corporate Consultant

Goldman Travel Corporation, a leading travel management company located in Sydney, is looking for an experienced Corporate Consultant to join our dynamic team in our Bondi Junction office.

Applicants must have the skills to work autonomously and be totally focused on customer care. Sabre/Tramada is an advantage, but not essential.

Very attractive salary and working conditions guaranteed.

**If you believe this role is right for you or request further information, send through your resume or contact David Goldman at [david@goldmantravel.com.au](mailto:david@goldmantravel.com.au) or (02) 8333 7700.**

All applications and contact will be treated as confidential.

## StreetPilot iPhone app

**SATELLITE** navigation specialist Garmin International has made its StreetPilot Onboard App available for iPhone users.

StreetPilot provides drivers and travellers with "industry-leading options for efficient routing, effortless planning and stress-free touring," the company says.

It's only available in the USA and UK/Ireland via the App Store.

## India 8% growth rate

**FEDERAL** Tourism Minister Martin Ferguson yesterday said Tourism Australia "remains active in the Indian market", with the country now sitting in the top 12 inbound markets.

Addressing the Australia India Business Council, Ferguson said the Indian tourism market is expected to grow by 8% per year to reach 315,000 arrivals by 2020.

**Travel Daily** is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at [www.traveldaily.com.au](http://www.traveldaily.com.au).

PO Box 428, West Ryde, NSW 1685  
Phone: 1300 799 220 Fax: 1300 799 221

Travel Daily is a publication of TDaily Pty Ltd ABN 34 108 508 765. All content fully protected by copyright. Please obtain written permission to reproduce any material. While every care has been taken in the preparation of Travel Daily no liability can be accepted for errors or omissions. Information is published in good faith to stimulate independent investigation of the matters canvassed. Responsibility for editorial comment is taken by Bruce Piper.

**Publisher/Managing Editor:** Bruce Piper  
**Editor:** Guy Dundas  
**Contributors:** Chantel Long, Lisa Maroun, Jenny Piper and Barry Matheson  
Email: [info@traveldaily.com.au](mailto:info@traveldaily.com.au)

Travel Daily Group:



**Advertising and Marketing:** Lisa Maroun (Manager), Lisa Martin and Magda Herdzik  
Email: [advertising@traveldaily.com.au](mailto:advertising@traveldaily.com.au)  
**Business Manager:** Jenny Piper  
Email: [accounts@traveldaily.com.au](mailto:accounts@traveldaily.com.au)



**AA APPOINTMENTS**  
RECRUITMENT CONSULTANTS



**NEED MORE MONEY?  
A PAY RISE IS A PHONE CALL  
AWAY! CALL AA TODAY.**

**FOR ALL THE LATEST ROLES REGISTER @ [www.aaappointments.com](http://www.aaappointments.com)**

**SYDNEY: (02) 9231 6377  
MELBOURNE: (03) 9670 2577  
BRISBANE: (07) 3229 9600  
ADELAIDE & PERTH: (03) 9670 2577**

**[apply@aaappointments.com.au](mailto:apply@aaappointments.com.au)  
[recruit@aaappointments.com.au](mailto:recruit@aaappointments.com.au)  
[employment@aaappointments.com.au](mailto:employment@aaappointments.com.au)  
[recruitsa@aaappointments.com.au](mailto:recruitsa@aaappointments.com.au) &**

**8/6 O'Connell St, Sydney  
1/167-169 Queen St, Melbourne  
13/97 Creek St, Brisbane  
[recruitwa@aaappointments.com.au](mailto:recruitwa@aaappointments.com.au)**

**WORK FOR THIS FIRST CLASS COMPANY  
VIP LEISURE CONSULTANT x 10  
SYDNEY – SALARY PACKAGE \$55-\$60K +**

Do you love your high end products, first class tickets, 5 star hotels, luxury cruises? Why not sell this every day? Our client requires consultants with at least 2-3 years travel experience to join their prestigious team based in the CBD. You must have exceptional customer service skills, have sold high end product and have used a CRS. You will be rewarded with an extremely good salary and definite career progression for those wanting to move up!

**NO MORE COST OF SEAT!  
CORPORATE CONSULTANTS IN DEMAND  
SYD \$50-\$60 PLUS SUPER DOE**

Are you sick of being treated like a number? Want to feel like you are a valued member of your current organisation? We have positions available with one of the most sought after boutique agencies in Sydney! Fantastic perks on offer including 5 star educationals, a top salary and a fun team. You will need 2 years consulting experience with a CRS system and have exceptional airfare knowledge. If you want to finally be paid what you are worth, apply today!

**BENEFITS & BONUSSES**

**MULTI SKILLED CORPORATE CONSULTANT**

**MELBOURNE (CITY FRINGE) – SALARY PACKAGE TO \$66K**

Would you like to get something back in return for all your hard work? This boutique TMC understands the importance of a happy employee & as such offers additional employee benefits including a day of on your birthday, breakfast everyday & a great cash incentive structure. A friendly & social team is just an added bonus! Join this employee of choice today & put your career in first place. Sabre skills highly desirable.

**EARN THE DOLLARS YOU DESERVE**

**ONLINE TRAVEL SPECIALISTS**

**PERTH (CITY) – SALARY PACKAGES TO \$80K+ (OTE)**

You may hear negative feedback about commission based positions, however do not dismiss the opportunities & salary potential these positions provide. This web based travel company has stolen the retail travel market & are providing employee with numerous kick backs for their dedication & sales abilities. You will be amazed with the number of benefits on offer together with the great working hours.

**HIGH PRODUCING STORE = HIGHER COMMISSIONS  
RETAIL TRAVEL CONSULTANT**

**MELB (SOUTH EAST) – SALARY PACKAGE TO \$55K+ (OTE)**

Tired of twiddling your thumbs wondering when your next client will walk in the door? This busy & highly successful agency has no issue with enquiry, meaning your opportunity to earn is increased! With your strong consulting skills & passion for travel, you will slot straight in to this friendly office. If you have a minimum 12 months retail travel consulting experience & would like a higher base salary, apply now!

**CROSS OVER TO THE GOOD LIFE**

**CORPORATE TRAVEL CONSULTANTS x 5**

**PERTH (CITY) – SALARY PACKAGE TO \$70K++ (OTE)**

Wondering why this organisation is continuously hiring? It's not because staff are leaving, it's because this TMC is winning more accounts than consultants can handle!! In order to earn this amazing salary, all you need to do is process business travel requests efficiently & accurately, it's that easy. If you have a minimum 12 months international travel consulting experience, step over to this amazing company today!

**WEST IS BEST!**

**RETAIL SUPERVISOR x1 & RETAIL LEISURE CONS X2**

**BRISBANE WESTERN SUBURBS – SALARY PKGE UPTO \$50K**

Are you an experienced international travel guru? Passionate about great customer service? Here's your chance to join a vibrant agency in the Western Suburbs. You will be responsible for selling all aspects of domestic and international travel to a diverse demographic of clientele. Senior role will also involve staff development. Not only is a generous salary package (proportionate with experience) on offer, but ongoing training, educational allowance & other fantastic benefits. Apply now!

**LOOKING FOR SOME WEEKEND WORK?**

**CASUAL CORPORATE CONSULTANT**

**BRISBANE INNER SUBURBS – \$30/HR + SUPER**

Unable to commit to full time to work but looking to keep your travel skills up to date? Prefer to work Saturdays and Sundays? Then this contract role is for you. We currently have the opportunity to join a supportive TMC in an implant office. You will be responsible for handling all aspects of travel for clients with a strong international focus. A top hourly rate is on offer along with in depth training. Min 2 years travel consulting exp required. Don't delay - top role won't last!



# Trip

Travel rewards & incentive program

## DON'T MISS OUT on this month's bonus offers



### Laid Back Trip

**EARN 1000 BONUS TRIP POINTS**  
on every Fiji booking  
you make with  Holidays

Bookings must be made and deposited 01 - 14 Aug 2011 for departures 01 Aug - 31 Dec 2011. Conditions apply.



### Something's in the Air!

**EARN POINTS ON THE AIR COMPONENT**  
of every Qantas Airlines booking  
you make with  Holidays

Bookings must be made and deposited 01 - 31 Aug 2011 for departures 01 Sept 2011 - 31 March 2012. Conditions apply.



© Disney

### Magical Trip

**EARN 500  
BONUS TRIP POINTS**  
on every USA booking  
you make with  Holidays

Bookings must be made and deposited 01 - 31 Aug 2011  
for departures 01 Sept 2011 - 31 March 2012. Conditions apply.

Walt Disney World Resort, Florida



### Cool Trip

**EARN 500 BONUS TRIP POINTS**  
on every Canada booking  
you make with  Holidays

Bookings must be made and deposited 01 - 31 Aug 2011  
for departures 01 Oct 2011 - 31 March 2012. Conditions apply.

Not a member? Join **Trip** now and start earning points!  
[www.triponline.com.au](http://www.triponline.com.au)



The Jetset Travelworld Group is one of Australia's leading integrated travel businesses, providing specialist government and corporate business travel, wholesale products, franchised retail services and ticket distribution services across 8 countries.

Below are opportunities for you to join our group!

#### **Reservations Consultant – Atlantic Pacific Travel**

- **A top role with amazing career development opportunities**

We are a Corporate TMC in a great Sydney CBD location looking for a multi-talented and multi-skilled international Corporate Consultant (with a mix of online). You will deliver a high level of customer service in a professional manner, provide support to online booking tool users and respond to internal and external user enquiries.

To be successful in this role you will need a minimum of 2 years corporate travel experience, with excellent international airfare and ticketing knowledge. This is a top role with amazing career development opportunities and a great salary.

#### **Customer Service Manager – Air Tickets**

- **Utilise your leadership skills in this pivotal operations role**

Air Tickets has an exciting opportunity available for a Customer Service Manager to lead the Fares and Ticketing team based in Sydney. In this role you will be responsible for managing the State based operations of the Air Services Division to ensure the unit achieves Company standards and business expectations by operating efficiently and effectively.

To be successful in this role you will be a strong leader, have an excellent understanding of Air Product Consolidation systems and processes, appropriate travel qualifications and strong organisational and priority management skills.

#### **Pricing & Packaging Assistant – Qantas Holidays**

- **Join this supportive and flexible team and grow your career**

Located in Mascot, this role will see you creating quotes and pricing packages for Qantas Holidays marketing campaigns. You will be responsible for actioning mark ups, margin management and recalculations to ensure that all product is priced appropriately and ready for sale through multiple business channels.

To be successful in this role you will have a sound knowledge of the Calypso system and travel industry experience (preferably reservations). An understanding of Amadeus will be highly regarded.

#### **Human Resources Advisor (Part-time or Full-time)**

- **Exciting autonomous opportunity**

Located in North Sydney, this role will be the first port of call for all HR related enquiries from your designated business partner. You will be responsible for providing advice and guidance to managers on HR policies, award interpretation, agreements and relevant legislation.

To be successful in this role you will be a tertiary qualified HR generalist with experience in a dynamic, commercial and multi-site environment. Working as part of a supportive HR team, this role would suit someone with a consultative approach who can build strong relationships with key stakeholders within the business.

Apply for these positions through SEEK or email your resume & cover letter (using the title of the vacancy as the subject) to [jtgpeople@jtg.com.au](mailto:jtgpeople@jtg.com.au)