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Tuesday 9th August 2011



Qantas NTIA glow

QANTAS is continuing to bathe in the glory of its 2011 National Travel Industry Awards win for Best Domestic airline (*TD* 11 Jul), with the special front full page of today's *Travel Daily* highlighting the celebrations.







Flyer out now!



qantasholidays.com.au/agents

SIA distances from Tiger

SINGAPORE Airlines has stressed that it has "no management control over Tiger Airways" despite the appointment of SQ's former head of Cabin Crew, Chin Yau Seng as Tiger's Singapore-based ceo (TD 07 Jul).

Tiger also last week appointed SIA's Senior Vice President of Flight Operations, Captain Gerard Yeap Beng Hock as a non executive Director.

In a submission to the ACCC enquiry into the proposed alliance between Singapore Airlines and Virgin Australia, SQ stresses that it has no control over Tiger, despite its 32.84% interest in the low cost airline.

The update is an amendment to the original SIA submission, informing the ACCC of the changes in Tiger's management since the carrier's domestic Australian operations were grounded over a month ago.

Local ceo Crawford Rix has

Just 78 BA deals sold

THE controversial LivingSocial British Airways discount deal (*TD* Thu) has sold just 78 vouchers since it launched, despite significant marketing efforts including heavy radio promotion.

The offer, which provided \$250 off any published airfare booked direct at ba.com for a \$49 payment (or \$1000 off business class for \$99) expires tomorrow.

stepped aside, with Tiger Airways Group President Tony Davis taking up the role of getting the carrier flying again.

"Singapore Airlines cannot direct or influence Mr Chin, or any other executive of Tiger Airways," the submission says.

"Therefore despite these changes in Tiger's management, Singapore Airlines continues to have no management control over Tiger Airways," it added.

Silversea offers Beer

CELEBRITY chef Maggie Beer will be a guest lecturer on Silversea Cruises' *Silver Shadow* voyage from Auckland to Fremantle in Feb next year.

The move, announced this morning, comes as Silversea recorded a "surge in late sales for 2011 and significant early bookings for 2012".

Silversea's Sydney-based Asia Pacific headquarters has seen a very healthy 27% growth for 2011, with gm Karen Christensen saying the decision to set up the local office four years ago is now "really paying off".

Seven pages of news

Travel Daily today has seven pages of news and photos, a front full page for Qantas plus full pages from: (click)

• TMS Asia Pacific jobs

Payment (or \$1000 off business class for \$99) expires tomorrow. • AA Appointments jobs • AA Appointments jobs • AA Appointments jobs Sydney, Monday, August 29. • Compelling Program • Excellent Speakers • Great Networking • TRAVELtech Amadeus Web Awards VISIT WWW.TRAVELTRENDS.BIZ FOR INFO & BOOKINGS OR CALL BLUEWATER PRESS ON (02) 9882-1575

Destination focus for New Horizons Hols

PERTH-based wholesaler New Horizons Holidays has created a new Special Destinations Department to launch a "new era in African product".

Specialist staff have been recruited including Hayley Botha and Nicky Oosthuizen, and the move sees New Horizons partner with Southern Africa ground operator Thompsons - also owned by The Travel Corporation - giving accessibility to more product and the ability to create tailored packages.

From 28 Sep New Horizon's Destination Specialists will also handle all enquiries for Dubai, Oman, Abu Dhabi and Mauritius, with new brochures for all of these destinations due in Oct.











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WA tourism BOOST

THE WA govt will conduct workshops in parts of the state between now and Dec, designed to assist new and existing tourism operators maximise opportunities in all economic conditions.

The BOOST program has been developed by the Small Business Development Corporation to help Western Australian travel firms experiencing "big challenges" since the global financial crisis.

"Knowing how to make your business stand out from the crowd, and successfully marketing online is vital in today's competitive tourism world," said WA Commerce & Small Business Minister, Simon O'Brien.

Companies unable to attend the regional and metropolitan BOOST events can access an interactive online guide.

See bit.ly/tdboost for details on locations and dates.

GetFlight additions

GETFLIGHT.COM.AU has added sale airfares for Emirates, Etihad Airways & Malaysia Airlines to its list of carriers, lifting inventory to 10 since its May launch.

TCF expects Aerius claims

THE Travel Compensation Fund has formally terminated the participation of Aerius Travel, saying it is expecting claims from the agency's customers.

Aerius, which was placed into administration more than a week ago (*TD* 01 Aug) also "lacks sufficient financial resources," according to a TCF update.

A mooted sale of the business to another Sydney-based corporate travel agency "to protect staff and clients of the business" has not yet materialised.

And Hahn Air, which was previously represented by Aerius in Australia, has confirmed that

Trafalgar on a high

TRAFALGAR says it's achieved a 53% year on year rise in forward bookings for 2012, with USA sales gaining the highest increase in sales, up 153% compared to the same time last year.

MD Trafalgar Australia, Matthew Cameron-Smith says the numbers are due to the impact of the Aussie Dollar's exchange rate against other currencies. it's in the process of moving to a "new service provider".

TCF chief Glen Wells told **TD** this afternoon that initial indications are that the Aerius claims could be worth as much as \$150,000.

"We've received quite a few calls and a couple of claims from individuals so far, and believe the total could be around \$100,000 to \$150,000," Wells said.

Claims have come from both corporate and retail clients.

MEANWHILE the TCF has also terminated the participation of Skylink Travel Service from Sydney (ABN 45 004 000 444) due to the agency being abandoned.

And a further TCF update also shows the sale of Sydney-based Jalpak Travel, with the move believed to be part of the restructuring of Japan Airlines.

Qantas fined NZ\$12K

QANTAS-owned New Zealand subsidiary Jetconnect was fined NZ\$12,000 in Wellington District Court yesterday for breaching Wellington Int'l Airports curfew by 17mins on 18 Sep last year.

Qld backs Virgin, SIA

THE Queensland Government has pledged its support for the planned alliance between Virgin Australia and Singapore Airlines in a submission to the ACCC.

Aviation Committee chair Mark Bermingham said the tie-up will enable SQ to "sell and promote" destinations beyond capital cities, such as the Gold Coast, Cairns, Hamilton Island, Rockhampton, Mackay and Townsville.

Bermingham said the proposed Air Pass would be of particular appeal to overseas markets, particularly the Chinese.

He said the reciprocal frequent flyer program slated "could have a large benefit" for the state's regional areas of the Gold Coast and Cairns.

SB 'business as usual'

AIRCALIN GM Australia/New Zealand/Fiji Ken Triffett says the airline's international operation continues to run 'business as usual' and has not been impacted by violence that broke out last weekend on the Loyalty Islands with the country's domestic carrier, Air Caledonie (*TD* yest.).





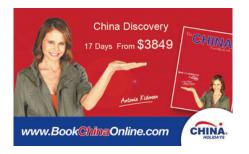


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Hahn Air





Tuesday 9th August 2011





EXTENDED! Etihad Industry Rates to Europe, M.East, Maldives & Seychelles - Sales to 14 Oct 2011

From \$1,049* per person plus taxes
*Conditions Apply.

CLICK HERE for further details

Inland NSW's \$3.3m marketing spend

INTERSTATE and international visitors are key source markets Inland NSW Tourism will focus on generating growth from as part of strategic co-operative industry and operator campaigns.

The organisation recently saw two more regions align (*TD* 02 Aug) and has an "unprecedented" marketing budget of \$3.3 million to drive visitor numbers over the next 12 months.

Inland NSW Tourism's Project Manager Ian Bennett today said getting the framework right for the collaboration between New England Northwest, Outback, Capital Country and five Central local government areas has taken "a great deal of time."

Campaigns will revolve around experiences and destinations for the journeys and touring markets, Inland NSW Tourism says, targeted primarily at audiences in Sydney, Queensland, Victoria and

New Guinea showcase

THE Papua New Guinea Tourism Pormotion Authority is hosting a two country, five city roadshow in partnership with PNG suppliers.

The event will showcase what tourism options and products PNG has to offer overseas visitors, and is being held in Auckland (29 Aug), Melbourne (30 Aug), Sydney (01 Sep), Brisbane (05 Sep), Cairns (06 Sep), from 6-8:30pm.

For venue details and to RSVP email png@gtitourism.com.au.

overseas regions.

"Enormous potential" may be derived from the camping, outdoor experience and food & wine product offered in the region.

The strategy will aim to boost visits from the VFR, events, lifestyle, group based, business and educational tourism markets.

"Marketing packages have been developed to support all levels of membership," Bennett said, and he encouraged operators across the region to get on board.

Inland NSW will be promoted in print media, via radio and digital marketing, "as well as participation in major 'umbrella' campaigns at the top level."

MasterChef boost for hospitality industry

THE ceo of the Accommodation Association of Australia says he hopes Channel 10's highly successful *MasterChef* program will inspire people to forge a career in hospitality.

Richard Munro said numerous hotels, motels and other accom providers have openings for chefs.

"Our industry would be thrilled if MasterChef is able to inspire a new generation of Australians to make hospitality their career of choice," Munro said.

He urged people keen to explore a career in hospitality to contact a hotel, motel or other food-service business.

Strategic x5 to Derby

STRATEGIC Airlines has raised flight frequencies between Perth and Derby from four to five times weekly, with a new Fri service, effective 05 Aug.

Air Pacific staff bonus

THE Board of Directors at Air Pacific have agreed in principal to introduce an employee profit sharing program once the airline returns into the 'black'.

FJ's Managing Director and ceo David Pflieger said the plan still needs to have full approval and requires permanent cost saving initiatives from staff and unions.

"The ability to share company profits with the team at Air Pacific will be a huge milestone in building a new partnership with our employees," Pfleiger said.

He added that such initiatives are required to "succeed in the face of increased competition from low cost airlines and record high jet fuel prices."

Hawaii Festival app

HAWAII Tourism Authority has introduced an iPhone, iPod and iPad application dedicated to more than 100 Festivals of Hawaii events, spread across the islands.

Future development of the app will widen its searchable database to include other events occuring in Hawaii, imported from gohawaii.com/FestivalofHawaii.

The app is available to download from the iTunes store.

Window Seat

ENOUGH is enough when it comes to risque souvenirs, according to tourism officials in the Italian city of Pisa.

Local government chief Marco Filippeschi has launched a crackdown on "trashy" tourist items which feature the iconic Leaning Tower in phallic poses.

Fines of up to €500 are set to be levied on stalls around the Tower which sell keepsakes such as boxer shorts depicting Bart Simpson with the building protruding from his lap.

"This is not the image of the city of Pisa we want to cultivate," Filippeschi said.

MAKE sure your clients on self-drive holidays in Europe take out all the rental car insurance they can if they plan to travel via the country of Lithuania.

The mayor of the capital Vilnius has launched a crusade against illegally parked vehicles by producing a video in which he uses an armoured vehicle to crush a blue Mercedes sitting in a bike lane.

Arturas Zuokas said the move aims to "draw attention to how we behave in our city and encourage people to report offences to the police".

today features the stunt - click on the logo or see traveldaily.com.au/videos.









CONGRATULATIONS **Brett Masingham**

from Flight Centre

Brett is the top point scorer for Round 22 of Travel Daily's NRL industry footy tipping competition and has won a \$50 Cudo voucher, courtesy of Compass Car Rental.



Major Prize Sponsors

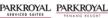
1st Prize: 4-night holiday to Dubai & Abu Dhabi, courtesy of Emirates and Jumeirah Hotels & Resorts





2nd Prize: 4-night holiday to Kuala Lumpur & Penang in Malaysia, courtesy of AirAsia & Parkroyal





3rd Prize: Apple iPad 2, courtesy of **Compass Car Rental**



First with the news

Tuesday 9th Aug 2011

Mekong earlybird

TRAVEL Indochina has extended its earlybird discounts of up to \$500pp on its 12-day New Year's Eve cruise on the Mekong until the end of Aug 2011.

The eight-day cruise tour on the RV Jahan, plus pre and post voyage days, is priced from \$5,055ppts - call 1300 362 777.

Evergreen Tas famil

EVERGREEN Tours is inviting agents on a seven-day famil of Tasmania visiting Hobart, Strahan, Cradle Mountain and Launceston, departing 21 Sep, priced at \$295.

RSVPs required by 12 Aug, see bit.ly/tdegfam for full details.

EK special fares to NZ

EMIRATES has launched special **Business and Economy Class** airfares ex SYD, MEL and BNE to Auckland and from SYD to Christchurch, on sale until 11 Aug, for travel to 05 Sep.

Economy class fares start from \$290 return & Business from \$1,200 - emiratesagents.com/au.



ABOVE: Creative Holiday's managing director Paul McGrath was in Bali recently to personally meet with key suppliers and thank them for their ongoing commitment to the wholesaler.

Bali continues to be a top selling destination for the brand, the company says.

Pictured at the Sardine restaurant, Seminyak back row from left are: Tjipto Prajitno, Padma Resort; Sven Remo, Hotel Bounty; and Stephen Jennings, Ramada.

Front row: Yuni Duarsa, Bali Mandira; Komang Astawa, Villa Seminyak; Ismullah, Sun Island; Paul McGrath, Creative Holidays; Sonny Juliono, Ramayana & Putu Yeni Navitarini, Legian Beach Hotel.

2-for-1 China fares

ADVENTURE World is offering 2for-1 airfare deals to China when booking its 10-night Emperor's China small group journey by 31 Aug, for travel from Sep to Nov.

Priced from \$2,794ppts ex SYD or MEL, the deal represents a saving of \$645 per couple, and also includes transfers, domestic flights, nine nights accom and more - adventureworld.com.au.

Tadrai Island opening

THE couples-only five-star Tadrai Island Resort, Fiji is to launch on 01 Sep in the Mamanuca Islands, positioned to target the weddings and honeymoon markets.





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Beyond More Credit

BEYOND Travel is giving agents the chance to win \$2,500 in Discover More Credit when booking from its Preview program



ABOVE: UTracks hosted this group of NSW/ACT travel agents on a 14-day educational through parts of France recently.

The trip incl cycling in Provence & walking in the largely unknown Queryas National Park which borders Italy, south of the Alps.

The region is known for its spectacular walking, alpine lakes, stunning meadows of wildflowers, sunny weather and ancient traditional villages.

Pictured on the famil, back row from left are: Nick Alagna, Flight Centre Broadway; Philip Wyndham, UTracks Industry Rep; Kirsty Mchenry, Flight Centre The Junction; Gabriella Kay, Flight Centre Mona Vale; and Aaron Ainsworth, Flight Centre Manuka.

Kneeling: Ashlie Manwarring, My Adventure Store; Carina Campise, Flight Centre Blues Point; and Ghazal Gholam-Hossein, Flight Centre MLC Centre.

Sea Temple Gold Coast

THE Sea Temple hotel brand will expand into the Gold Coast next month, with doors opening on 15 Sep in the 77-level Soul Tower, as revealed by TD on 27 Jun.

The Sea Temple Gold Coast features two- & three- bedroom apartments, a Mii Spa and conference and event space for groups from 18 to 130 delegates.

qualia GM to Mantra

THE Mantra Group has appointed former qualia General Manger Scott Robertson as the Group Food & Beverage Manager for Peppers, BreakFree and Mantra, a new position for the group.

CA/BR/BY FF co-op

AIR China & Taiwanese carriers Eva Airways and Uni Airways have kicked off frequent flyer program cooperation this month, meaning members of PhonenixMiles can now accrue and burn miles on BR and BY operated flights.

KL Convention app

THE Kuala Lumpur Convention Centre has released a dedicated marketing & sales iPad app that features floor plans, images, menu options, event packages, venue products & services and more.



WELCOME to Money Talk, TD's Tue feature on what the Australian dollar is doing.

THE Aussie dollar has plunged over the last few days, following global turmoil in financial markets and the downgrading of the US economy by ratings agency Standard & Poors.

From recent highs of \$1.10 the Aussie dived over the weekend to \$1.04 and then a further 2.50 overnight to sit just above parity with the greenback.

Traders are concerned that economies in Europe will also be downgraded, and this is driving a flight to so-called safe-havens such as gold.

A major meeting by the Federal Reserve tonight will aim to stem the panic - with the only bright spot being a big drop in oil prices which will help airline profits. Wholesale rates this morning:

US	\$1.014
UK	£0.620
NZ	\$1.233
Euro	€0.715
Japan	¥78.42
China	¥6.38
South Africa	R7.15
Canada	\$1.00
Crude oil	US\$81.10





Tuesday 9th Aug 2011



Travel Daily has teamed up with Qantas Holidays this week and is giving one lucky travel consultant the chance to win a double pass to the Gold Coast Rugby Sevens World Series 25-26 November. Sixteen teams from around the globe will battle it out in a carnival of fun, fast and furious entertainment.



Book your Rugby Sevens package through Qantas Holidays today!

For your chance to win, simply send in an answer to the question below to: rugby7s@trayeldaily.com.au

In 25 words or less, tell us which team do you think will win the Rugby Sevens World Series and why?

The most creative entry will win the tickets and their name will be announced in **TD** on Tue 16th Aug.

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Contiki Rocks World

CONTIKI Holidays is promising that its 2012 'Rock Around the World' incentive "is tagged to be our biggest one yet" with the tour operator about to celebrate its 50 year anniversary.

The top 20 consultants invited to attend the incentive will be decided on based upon the highest number of bookings made up until 30 Jun 2012.

The 2010/11 winners will be off to London to attend the V-Festival featuring Eminem and Rihanna at the end of this month - more info at www.contiki.com/agents.

Hilton Diamond deal

HILTON Surfers Paradise has unveiled its \$20,000 Diamond Indulgence Package that includes two nights accom in an Ocean view room and a one carot diamond ring from Callejia jewellers.

Also included is a three-course dinner, one dozen long stem roses, return limousine transfers to the Gold Coast's Sky Point observation deck and a souvenir photo.

There's also a \$10,000 Diamond Indulgence package on offer that includes a one-night stay and a half carot white diamond ring - see hiltonsurfersparadise.com.au.

AA's DealFinder 2.0

american Airlines has rolled out an enhanced fare-search program that has an option to send notifications for up to 10 fare searches, saved searches access from multiple computers and requires less memory space.

DealFinder 2.0 is compatible with Mac computers from Apple; Windows and Linux operating systems.



Corporate Travel Consultant

We are looking for a vibrant, outgoing consultant looking to join a growing boutique team located in Sydney's Eastern Suburbs. You need to have experience in corporate travel and a passion for delivering excellent service on a day to day basis. Galileo and Tramada are preferred but not essential. Attractive salary for the right person.

If you think outside the box when working with clients, then we would love to hear from you.

Send through your resume to Georgina Byrt at georgina@sanfordtravel.com.au or call 02 9327 5884.

Rosemary scores a THAiPad



THAI Airways International has presented Rosemary Fisher from HRG with a funky new iPad for being one of the winners of its

Top Gun Incentive.

The lucky winner is pictured above with THAI's Brad Crawford and Susan Leitch.



AFTA UPDATE

The latest insights from AFTA's Chief Executive, Jayson Westbury

I REALLY do think that the world may just be going mad. With all the hype and pressure that has come out of the news of the US credit rating downgrade and the impacts this has had immediately upon the Australian stock market, we are facing another set of challenges over the coming months.

With consumer confidence already on the downward path, questions over if interest rates are going to go up, hold or now even reduce, consumers are, I am sure, as confused as the rest of us.

Even the latest reports of retail spending being at record lows are all bad signs for what consumers will do with their money.

And then, in the past few days the Aussie Dollar has taken a fall with questions over what it might do next.

Are they sighs I hear. The simple facts are that the second half of 2011 is going to tumultuous and I really cannot see that there is anything anyone can really do about the situation. Fortunately for the travel industry, a holiday appears to be one way for people to "getaway" from their troubles and from what I am told, bookings for the coming holiday seasons are holding and looking strong.

While we have a strong underpinning low unemployment rate I do think that Australian consumers will continue to take advantage of the strong Aussie Dollar even if it falls below parity and the increasing holiday deals that are around at the moment. This also appears to be underpinning the corporate sector which continues to travel and travel in numbers. Be it the domestic or international airport, from my recent travels, you can't move in the place, so people are travelling and we can only hope that this continues.

The travel industry has again shown its strength in these sorts of economic situations with continued and consistent advertising. Every newspaper, magazine or prime time television advertisement break is filled with great holiday deals. The travel agents of Australia I hope are getting the benefit of this advertising as customers continue to book.

In fact it is becoming clearer that more and more Australians are turning to travel agents to make their bookings with *direct models* failing to provide the value add professional service and in some cases the pricing that consumers want.

Also, as people become far more restricted with their own time, the true value of using a travel agent is becoming more apparent to consumers.

It does depend on which report you read as to who you believe on this fact, but recent profit announcements of major travel companies are certainly clear signals that the travel agent continues to prosper.



Tuesday 9th Aug 2011

Cebu Pacific neo order

PHILIPPINES carrier Cebu Pacific has shored up its aircraft order of 30 A321neos with Airbus, after earlier signing a Memorandum of Understanding with the plan manufacturer in Jun this year.

Gap Adventure's green thumbs



ABOVE: Gap Adventures staff, friends and passengers got their hands dirty for National Tree Day recently on an unseasonably warm winter's day, planting over 200 seedlings of native trees and grasses in Burnley Park, Richmond in Victoria.

Pictured on the day back row from left are Gap Adventures': Jolene Brown, Shailey Hewlett, Melissa Thurman, Kuy Thurman, Belinda Ward, Erin Shanks, Sandy Erskine, Jason Wass, Steve Ladgrove and David Hills

Front: Kaira Brown, Melinda Baxter, Jeremy Neumann, Ashlea Crawford, Danica Jones, Natalie Whiston, Nicole Hills and Erika Gerritsen.

Accor PCO incentive

ACCOR is offering the Meetings, Incentive, Conference and Events industry 20,000 reasons to book, with all new bookings earning event organisers an entry into the draw to win a five-night stay at Novotel Twin Waters.

PCOs will also receive 20,000 bonus A | Club Meeting planner points and double A | Club points for every dollar spent, along with a two hour Welcome Reception for their group.

To qualify, PCOs need to book their group at one of the 20 participating hotels between 01 Sep 2011 and 30 Sep 2012 before the end of this year - full details at www.accorhotels.com.

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PO Box 428, West Ryde, NSW 1685 Phone: 1300 799 220 Fax: 1300 799 221 Publisher/Managing Editor: Bruce Piper Editor: Guy Dundas

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CRUISE



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(Manager), Lisa Martin and Magda Herdzik

WIN A HOLIDAY TO MAURITIUS



The latest photo into our fabulous Mauritius competition comes from Kristie Clarke at Mantra Group, who's gone to a lot of effort to meet the French theme requirement for entry.

As pictured above, Kristie has managed to get her colleagues involved by holding cut-outs of the Mauritius and French flags, croissants, champagne and even a couple French-kissing.

For your chance to win a sensational Mauritius holiday package for two, courtesy of Mauritius Tourism Promotion Authority, Air Mauritius and Beachcomber Tours, simply send in a picture of yourself dressed in a French theme and showing how you imagine yourself escaping winter for the warmth of Mauritius.

The prize includes: Air Mauritius return economy flights for two from Sydney, Melbourne or Perth to Mauritius; five nights twin share accommodation in a luxurious Junior Suite at the 5-star Trou aux Biches Resort & Spa and daily breakfast & dinner for two.

Email your entries to: mauritiuscomp@traveldaily.com.au

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EK carbon 26% better

THE Emirates Group says its carbon dioxide emissions efficiency was 0.75kg per tonnekm, a figure 26% better than the global airline average, according to EK's first comprehensive environmental study.

Cooks Whale Centre

PACIFIC Resort Hotel Group in the Cook Islands has unveiled a number of renovations to its Whale & Wildlife Centre in Atupa.

Since its re-opening the Centre has added the remains of a fully mature female Giant Octopus Haliphron Atlanticus and next week will add a young sperm whale scull to its display.

US advisory for Haiti

THE US govt has today updated its travel warning for Haiti due to crime levels reaching critical levels, a renewed cholera outbreak, a lack of adequate infrastructure and limited police protection.

The Department of State is "strongly urging" Americans to consider carefully all travel to Haiti, saying visitors should ensure their travel is "fully supported by organisations with solid infrastructure, evacuation options, and medical support systems in place."

The organisation warns of the possibility of travellers arriving at Port-Au-Prince on flights from the US being attacked and robbed.





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- 02 9231 6444 - <mark>s</mark> Executive Positions -02 9231 6444 - sally@tmsap.com



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We have a limited opportunity to join one of Australia's most respected travel companies. Primarily you will be responsible for generating profitable revenues by developing and managing air products and airline services to enhance the company brands in the marketplace. You will be negotiating airline contracts, analyzing the current season's air products, maximising revenue generation through innovative air product development and establishing clear communication channels with key airlines and ensure all parties are delivering on expectations agreed by conducting regular product analysis and review. In return you will receive generous salary package, support and training, and career progression. If you are a strong negotiator with experience in the same role, have great relationships with airlines, excellent interpersonal skills along with an excellent background in contracting suppliers excellent background in contracting suppliers.

Contact Emmie on +61 2 9231 6444 or email emmie@tmsap.com for more information.

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- Monday Friday only with inhouse travel benefits
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A large and established travel company is seeking a sensational and dynamic sales appointer. This company has a wide portfolio of clients including top companies and major global brand names. You will be responsible for setting appointments for business development managers. Great career opportunities in corporate travel and client relationship building.

Contact Brendan Grant T: 02 9231 6444 E: brendan@tmsap.com or apply online now!

Leisure Travel Consultant

- **Sydney CBD Location**
- Small friendly office
- **Immediate start**

Are you a travel consultant with at least 2 years experience in Leisure and Corporate Travel consulting? Do you have Galileo and Cross Check experience? Would you like to work in a great city location with a small friendly team, Monday to Friday only, no weekends.

Contact Jane Dearden T: 02 9231 6444 E: jane.dearden@tmsap.com

Temporary and Contract Assignments

- Travel Consultant Norfolk Island 6 months
- Travel Consultant Central Coast 2 months
- Travel Consultant Wollongong 1 month

Are you looking for a change of scene? Are you a travel consultant working from home and looking for additional part time work? Have you tried temp work? Are you in between jobs or coming to the end of a contract role? Would you like more variety in your working life? Are you returning to work, on a working holiday visa or student visa? If you have knowledge of one or more GDS system and can start work now or in the next few weeks contact us now.

Contact Jane Dearden T: 02 9231 6444 E: jane.dearden@tmsap.com

Reservations Sales Consultants X 2, SYDNEY

- **GENEROUS Salary Package**
- **Modern office**
- **Work Close to Home Inner West Location**

Our client, a leading travel specialist to the Pacific region is now looking for travel consultants who have the passion to sell South Pacific destinations and have superior customer service skills. Your role will be converting queries into holiday bookings, upselling packages and existing bookings, following up sale leads via email or phone, and organizing exciting itineraries. The ideal candidate will have strong background and proven experience within a customer service and sales environment in retail or wholesale travel, preferably in a telephone/ internet based environment. In return you will receive generous salary package and excellent career opportunities to grow within the company.

Contact Emmie T: 02 9231 6444 E: emmie@tmsap.com

Corporate Travel Consultant - Sydney

- Are you an experienced Corporate Travel Consultant looking for a change?
- Would you like to work closer to home in North Shore area?

On behalf of our client - a boutique Travel Management Company - we are currently looking for an experienced Corporate Travel Consultant to join their growing busy team. You will have experience in booking Domestic and International Corporate travel arrangements; Sabre and Tramada knowledge; Fares and Ticketing; superior communication and sales skills plus the ability to work in a team. Our client is offering very competitive salary, excellent working condition and supportive team environment.

Contact Anna Wachowiak T: 02 9231 6444 E: annaw@tmsap.com or apply online now!

Multi Corporate Travel Consultants – North Sydney **CBD and Frenchs Forest**

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SENIOR LUXURY/VIP TRAVEL CONSULTANT!
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SYDNEY CBD - EXCELLENT HOURLY RATE + SUPER

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HEAD TO THE COAST!

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Wouldn't you just love to work near the beach and pop down to the sandy shores on your lunch break?

Due to an increase in business our client has an amazing opportunity for both temporary and permanent staff. They will also consider permanent/part time! Small corporate and leisure boutique agency, friendly, easy-going environment, high end luxury travel, no walk - ins, lots of international!

Apply NOW!

TRANSFER YOUR SKILLS TO CORPORATE TRAVEL MULTI SKILLED CORPORATE CONSULTANTS MELBOURNE (INNER CITY) –SALARY PKG TO \$75K (OTE)

What are the most important aspects when searching for a new position? Location? Salary? Career Progression? Working Environment? This company has it all.... If you are looking for a role that can offer you all of the above, plus more, this is your chance to secure the perfect job! Say goodbye to shopping centre trading & hello to Monday to Friday business hours. Minimum 12mths international travel consulting experience.

EVERYONE LONGS TO EARN A HIGHER WAGE WHOLESALE TRAVEL CONSULTANT

PERTH (CITY) - SALARY PACKAGE TO \$65K+ (OTE)

We all dream about earning a wage higher than what we are currently on, however this company will make your dreams a reality! Working for this in-house wholesale travel company, you will have the opportunity to lead international agent famils, whilst earning an executive salary. If you enjoy creating holiday packages, are driven by targets & enjoy a social working environment, this is your ideal role!

BECAUSE YOU'RE WORTH IT RETAIL CONSULTANTS

MELBOURNE (VARIOUS) – SALARY PACKAGES TO \$60K+ (OTE) Tired of counting down the hours? Wish you could regain your passion for travel & start to enjoy your job again? We have several travel agencies looking for motivated & experienced travel consultants looking for a chance of pace. Whether it's a nicer working environment or different clientele, we can assist you in gaining a job you will enjoy. Contact us today & we will help you find that perfect role! Min. 12mths experience req'd.

DARE TO BE DIFFERENT CORPORATE TRAVEL CONSULTANTS PERTH (CITY) – SALARY PACKAGE TO \$80K (DOE/OTE)

Take your retail travel consulting skills to a new level & join the sector of the industry that is forever growing! Not only will you gain your weekends back, you will earn a senior salary & be presented with numerous career progression opportunities. You can also say goodbye to price beaters & time wasters! If you have a minimum 18 months international travel consulting experience, we want to hear from you.

SELL UP A STORM! WHOLESALE TRAVEL CONSULTANTS BRISBANE CBD – SALARY PACKAGE \$55K OTE

Are you passionate about selling travel but tired of the face to face sales? Fancy stepping behind the scenes in wholesale? Then this is your chancel Whether international travel be your forte or you enjoy selling products closer to home – there is a team for you. For every holiday package you sell you will be rewarded with\$\$ in your pay cheque. This is not just a job but a stepping stone into a long and promising travel career. All you need is a min 12 mths exp, sales skills and a passion for travel.

GOOD AS GOLD! INTERNATIONAL TRAVEL CONSULTANT GOLD COAST – SALARY PKGE \$45K + Bonuses

If you have exceptional customer service skills and an expert on five star products – this is the role for you. Joining this reputable and respected agency you will enjoy servicing the travel needs of the discerning traveller. This agency prides itself on going above and beyond for each client and tailoring a package to suit their needs. You will enjoy Mon – Fri hours and earn a strong salary pkg and bonus scheme. Min 3 years international consulting exp. required