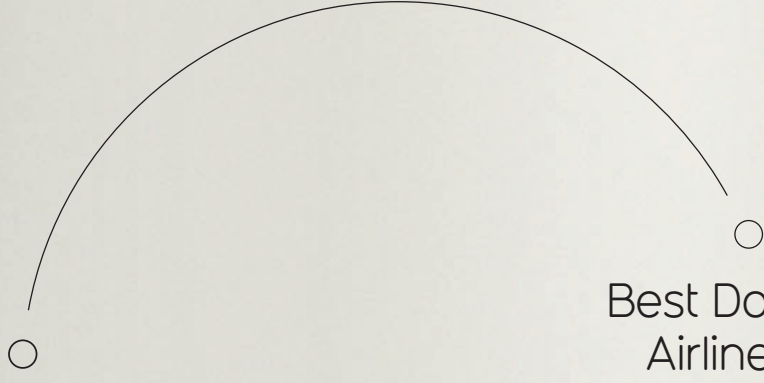




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Become a Fundi...

SOUTH African Tourism is today inviting travel agents to boost their knowledge of the destination by becoming an expert "Fundis" who's able to "create experiences of a lifetime" rather than just sell packages to South Africa - see **p11**.

Concierge takes over Aerius

SYDNEY based TMC Concierge Business Travel has been officially confirmed as taking over all corporate travel accounts previously with Aerius Travel, following the appointment of receivers to Aerius late last month (**TD** 01 Aug).

In a letter to creditors this week, the company's Joint Receiver/Manager Peter Krejci from insolvency firm BRI Ferrier said that he took over Aerius on 28 Jul, at which time the business

was "operating at a limited capacity due to the suspension of its IATA account".

Because of this Aerius was unable to trade and an urgent sale of assets, "including all intellectual property and business records, was executed with Concierge Travel Group on 02 Aug."

Concierge is assuring Aerius clients that "it will be business as usual with little or no disruption".

South Africa request

QANTAS yesterday lodged an application with the International Air Services Commission for a further five year extension of its code share pact with South African Airways, with submissions now invited by 30 Aug 2011.

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ATEC pro QF strategy

ATEC md Felicia Mariani said the organisation supports Qantas' new 5-year international strategy (**TD** yest), saying it will boost "inbound tourism at a time when various factors, incl the strong Aussie dollar, have had a negative impact on visitor numbers."

QF still partying on!

TODAY TD has a special front full page celebrating Qantas' win in the Best Domestic Carrier at last month's NTIAs.

Eight pages of news

Travel Daily today has eight pages of news and photos, a front full page for Qantas plus full pages from: (**click**)

- AA Appointments jobs
- South African Tourism
- inPlace Recruitment jobs

SkyCITY pro Adelaide

NEW Zealand-listed hospitality and gaming company SkyCITY today confirmed it's committed to the redevelopment and expansion of its Adelaide Casino, but only in exchange for a "level playing field" of regulatory reforms.

In its annual results release, which included a net profit of NZ\$123m, the company also said it was continuing talks with the NZ government about the development of the New Zealand International Convention Centre.

The profit was up more than 20% despite a \$15m writedown on its Christchurch Casino after the recent earthquakes.

A revitalisation of the flagship SkyCITY Auckland also reflected the company's major focus on attracting international tourism, in particular visitors from China and Asia and also from the eastern seaboard of Australia," said ceo Nigel Morrison.

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QF Santiago a well-kept secret

THE news that Qantas is to start services from Australia to Chile next year (*TD* yesterday) came as a complete surprise to Chilean tourism officials, according to a key incentive and meetings organiser from the country.

Victor Venegas, Deputy General Manager of DMC Chile, who is in Sydney for the Pacific World road show (see p6) told *TD* last night that the new Qantas flights to Santiago confirmed yesterday will be a fantastic opportunity for the business and leisure market for both countries.

"Santiago is becoming the airline hub for the whole of South America, because from the capital you can make quick connections to places like Peru, Ecuador, Brazil and Argentina, so it makes sense for Qantas to include Chile in its network as they will also be able to feed traffic to their code share partner, American Airlines," he said.

"There is a lot of traffic on the route, particularly in the mining sector as Chile has the largest copper industry in the world," said Venegas.

But one of the biggest riddles will be how LAN and Qantas - both members of the **oneworld** alliance - will compete together on the same route, he added.

"It puts them into competition with one another. Will they start fighting one another?" he asked.

MEANWHILE a QF advertising blitz including front page wraps in newspapers across the country before yesterday's big announcements is estimated to have cost about \$2 million.

After Joyce's press conference Qantas shares rallied about 4%.

However the news did not go down well with Qantas unions, with pilots and engineers both saying they were reviewing whether they would escalate their current bitter campaigns against the carrier.

Skywest traffic dips

PERTH-based Skywest Airlines has reported a 5.6% drop in pax traffic during Jul 2011, down around 500 pax on the same time last year, but load factors were up nearly 0.5% to 62% year on year.

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Garuda Aussie boost

GARUDA Indonesia is set to increase capacity on its Australian flights, with GDS displays now showing an extra weekly direct flight between Sydney and Bali effective from 30 Oct, boosting the route to daily frequencies.

GA's Jakarta-Melbourne services will also increase from three to four weekly effective 06 Dec.

The carrier is also increasing its flights to Seoul Incheon from both Jakarta and Denpasar.

New Iran package

ODYSSEY Travel is offering an 05 Nov guaranteed departure on a 17 night small group tour to Iran.

The exotic trip includes visits to key locations including Tehran, Shiraz, Bavanat, Yazd, Sifahan, Ramsar and Masouleh, along with World Heritage sites in the north west of the country.

A unique inclusion is a night in the ancient village of Byaneh, with prices starting from \$7650pp including return economy air fares, daily breakfast, 7 lunches, 15 dinners and all sightseeing.

More info 1300 888 225.

Skal South Sydney Aug

THIS month's luncheon event for the Sydney South club of Skal International is being held at Albion Park Airport in the Illawarra region south of Wollongong.

Attendees can travel by train to Albion Park Rail before a guided tour of the Historical Aircraft Restoration Society Museum, which houses many historic planes including "Connie", a fully restored Qantas Constellation.

The cost is \$50 incl lunch, beverages and the tour; for more info see hars.org.au and to RSVP email ac.achandran@gmail.com.

Window Seat

HOW about this for an adventure holiday?

A Victorian man is planning to test out a special new 'tsunami survival capsule' by hopping inside it and plunging over Niagara Falls in the northeastern United States.

Steve Stone from Wodonga has agreed to take part in an experiment undertaken by a friend of his, Boeing engineer Julian Sharpe, who has been inspired by tales of survival from the Japanese tsunami this year.

The most common cause of death in such a disaster is apparently being crushed by debris rather than drowning, and Sharpe has come up with a "spherical, brightly coloured design" (looking pretty much like a giant orange as in the artist's impression below) which can withstand the force of large floating objects.

NASA will test out the design before the ultimate trial, involving Stone, Sharpe and two other people taking the Niagara plunge together.

The adventure seekers said they weren't sure their stunt would be covered by travel insurance.



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Travel Daily on location in Borneo, Malaysia

Today's issue of *TD* is coming to you from the inaugural sailing of *Orion II* in Borneo courtesy of Orion Expedition Cruises.

AMONG the fascinating ports on *Orion II*'s itinerary this week is historic Sandakan, which is the second largest city in Sabah.

Sandakan has a tragic World War II legacy as the infamous site of an airfield constructed by the Japanese invaders using labour provided by 6,000 prisoners of war, including many Aussies.

In 1945 the POWs were sent on what have become known now as the Sandakan Death Marches, with just six survivors.

Orion II guests took part in a moving memorial service to commemorate those who lost their lives so tragically.

Jetstar Japan plan

JETSTAR ceo Bruce Buchanan says the fledgling Jetstar Japan (*TD* yesterday) will aim to operate on international routes within five hours flying time of Japan, incl Korea and China, as well as key domestic sectors.

The new airline is expected to be profitable right from the start of operations late in 2012, and will also have an impact on outbound tourism from Australia.

Buchanan cited the growing ski market to Japan, saying that "for Australian skiers, we will have a very cost-effective way to connect them from either Kansai or Tokyo into Sapporo, for instance".

Tourism Tropical North Queensland has also welcomed the move as set to stimulate "fresh travel demand in Japan".

TTNQ ceo Rob Giason said Jetstar Japan would give many more Japanese passengers the opportunity for a one stop Jetstar flight to the Cairns region.

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Whitsundays tourism repositions

TOURISM Whitsundays and Enterprise Whitsundays have merged effective immediately to form a new joint business, based in the Tourism Whitsundays office.

Endorsed by the Whitsunday Regional Council, Tourism Qld and industry partners, the move has seen a Transition Committee of Board members from each organisation appointed, which will work together to develop the structure of the new entity.

"A single point of contact for any tourism business & economic opportunities can only benefit the region," said Jim Elder, Enterprise Whitsundays chairman.

Tourism Whitsundays chair Chris Jacobs said the alignment of the organisations would help to "ensure tourism continues to develop and grow" in the region.

"The merged entity will have a lot more pull and a lot more clout," Jacobs added.

Former TM ceo Peter O'Reilly

has taken up the position of ceo of Enterprise Whitsundays and will lead the transition through until Jun next year.

"The Whitsundays is a very diverse region, with several strong industries spread across a broad landscape and there will be a huge advantage to the region having the one board focused on coordinating and growing these industries for the benefit of our communities," O'Reilly said.

Fraser in German

NOOSA-based eco-tourism operator The Discovery Group has launched a new on-demand German translation service for its *Fraser Island Discovery* tours.

The system is delivered via Apple iPod technology, and is a response to strong demand for tours from the growing German inbound market, according to md Wade Batty.

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Travelogix trading on

TRAVEL technology developer Travelogix, now owned by PR Software, has distanced itself from disputes between the business's former owners (**TD** Mon).

The company's chairman Robert Stewart told **TD** that the sale of the operation on 29 Jun had put the business into a much better position, with a new focus on growth and profitability.

"The new owners have provided funding, retained key staff and are accelerating the development of the product," he said.

A new ceo, Tom Gleeson, has been appointed, and none of the previous directors have any position in the new and reorganised business, he said.

GM Sales & Marketing, Philip Hancock, also confirmed that since the acquisition all clients had been retained and serviced.

"What happened to the business in the past does not concern PR Software and has no effect on current clients or the business of Travelogix," he said.

Tramada gm Jo O'Brien has also stressed that the company's co-founder, David Lanning, who is a shareholder in the firm which previously owned Travelogix, these days has nothing to do with the Tramada business.

Choice speakers

TRAVELLERS Choice members attending the network's Annual Shareholders' Conference in Singapore will hear a keynote address from Li Cunxin, author of the bestselling autobiography, *Mao's Last Dancer*.

The conference is being held at Marina Bay Sands on 28-30 Oct and will be hosted by comedian Peter Rowsthorn.

AFTA ceo Jayson Westbury and the ceo of independent UK retail group Advantage Travel Centres will also give speeches.

ICCA Koepf event

THE International Cruise Council Australasia will hold a one-off presentation by industry trainer and motivational speaker Scott Koepf in Sydney on 22 Oct.

The event is timed ahead of this year's Masters Conference on *Radiance of the Seas* - for details and to register see cruising.org.au.

SpongeBob to Qld

VILLAGE Roadshow Theme Parks and Nickelodeon have forged a new partnership that will see Sea World on the Gold Coast feature the first ever SpongeBob SquarePants parade this summer.

A live stage show of Nick Jr.'s *Dora the Explorer*, along with the integration of Nickelodeon and Nick Jr. brands and products throughout the themepark, are also covered under the multi-year deal, to be phased in late 2011.

UA bends over for City2Surf



ABOVE: United had a team of over 30 staff as well as corporate clients & industry staff participate in this year's City2Surf fun run held in Sydney last weekend.

United was the official airline of the race, providing two Business Class tickets to both the winners of the mens & womens divisions.

Individual entrants that raised over \$250 and groups that raised over \$1,000 for their charities also went into the draw to win a trip to New York with United, as well as accom courtesy of NYC&Co.

Pictured at the post race Beach Party, back row from left are: Chris Petty, United; Jim Mueller,

United, VP Asia Pacific; Luke McFarland (who finished in 57:19 in a banana costume); Kate Cuthbertson, United; Alison Scott, Gate 7; Alison Espley, United and Paul Millan, Travelscene Corp.

Front: Luke Crawford and Ramon Poblete, United.

To see more travel industry City2Surf images, visit www.traveldaily.com.au/photos.

Send photos from the event to info@traveldaily.com.au.

NY Statue closure

ACCESS to the interior of the Statue of Liberty in New York City will be shut for 12 months from late Oct for a US\$27.25m renovation project.

Singapore stats rise

AUSTRALIAN visitor numbers to Singapore increased by about 10,000 people in Jun, to 84,365, according to statistics released by Singapore Tourism Board.

Year to date Aussie arrivals have continued to escalate in 2011, up 11.3% until the end of Jun.

Total arrivals from all markets are up 14.9% from Jan to Jun, to over 6,353,000.

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Pacific World makes a visit



THE incentive and conference market is growing so strong to Asia from Australia, it now generates about 40% of business for Pacific World, which describes itself as the leading destination management company in Asia.

In operation for the past 30 years, representatives from five Pacific World Asian offices met with conference organisers in Sydney last night to tell them that the company has introduced a fresh approach to their business since key changes to the company were implemented recently.

"There's a new energy in Pacific World and our aim is to deliver what our clients expect when they bring groups to Asia," said

Jeffery Amato, Pacific World Country Manager for Thailand.

The company has a network of 19 offices in 8 countries and offers a diverse spectrum of choice for events, added Amato.

He said Australia is a big and important market for Pacific World with the company represented here by DMS Destination Marketing Services.

Pictured above at last night's function are, from left: Alana Lai, Pacific World Malaysia; Jane Loh, Pacific World Singapore; Jeffrey Amato, Pacific World Thailand; Esther Guevara, Pacific World Hong Kong; Stephen Sinsap, Pacific World Thailand; and Marissa Fernandez, DMS Sydney.

Costa cuts Egypt

COSTA Cruises has confirmed it will axe calls to Egypt in 2012 due to a "persisting negative perception" of the destination from clients, due to the recent political and economical situation in the country.

"We decided to substitute 2012 calls to allow our clients to maintain the tranquility and serenity that must characterise the holiday," Costa said.

The cruise company has also pulled out of Tunisia in Northern Africa for similar reasons.

Costa will still offer seven-night Red Sea cruises which make port calls at Sharm el Sheik, Safaga and Sokhna in Egypt, aboard the 900-passenger *Costa Voyager* it's acquiring in Nov this year.

Caesars to India

CAESARS Entertainment Corp. has confirmed it's to expand its non-gaming brand, Caesars Global Life to India, with plans to open a range of luxury hotels in South Asia.

"We see exciting opportunities across multiple sectors in India and look forward to partnering with world-class developers," a company spokesperson said.

Caesars plans to introduce multiple brands in major cities, resort and holiday destinations.

AIME early regos

PRIORITY booking rates for tourism businesses wanting to exhibit at the 20th Asia-Pacific Incentives & Meetings Expo in Melbourne are being offered now until 30 Nov.

The 2012 priority reduced rates represent a \$6/sqm saving on the Full rates - www.aime.com.au.

\$15 QR standby fares

QUEENSLAND Rail has launched standby sector fares between Brisbane-Toowoomba, priced at just \$15 one-way, to support Qld's regional tourism industry.

Bookings must be made within seven days of travel in economy seats only, up to 31 Mar 2012.

The promo represents a 66% saving - phone 1800 872 467.

LH ups AUH capacity

LUFTHANSA is beefing up non-stop capacity between Frankfurt-Abu Dhabi effective late Oct, eliminating its onward A330-300 connection to Oman's capital, Muscat, in response to demand.

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TN/Viva! packages

AIR Tahiti Nui & Viva! Holidays have introduced a range of new "value-packed" holiday deals to Tahiti, Moorea and Bora Bora - see youdeservetahiti.com.au.

Cruising about with Viking

VIKING River Cruises recently hosted this group of Flight Centre top sellers on an eight-day Rhine Getaway cruise aboard the *Viking Sun*.

Highlights of the cruise included Cologne's medieval cathedral, the lively nightlife of Rudesheim, and the lush Black Forest - as well as its delicious dessert, the Black Forest torte.

Pictured onboard *Viking Sun* ahead of the Captain's Farewell Dinner, from left front to back are: Dion Durkay, Escape Travel Forest Hill; Gabrielle Choong, Flight Centre Chadstone; Ivana Krunes, Viking River Cruises; Yoni Kim, Flight Centre Cruise; Janette Wall, Cruiseabout Turrumurra; Lucia Cristallo,



Infinity Cruise; Belinda Moore, Escape Travel Loganholme; Leigh Morgan, Infinity Cruise; Ben Morgan, Cruiseabout Albany Creek; Helen Thomson, Infinity Cruise and Steven Taylor, Flight Centre Melton.

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New travel agencies

THE Travel Compensation Fund has admitted 10 new agent head office locations during the first two weeks of Aug.

New additions include **Jetset Glenelg** in SA (ABN:95 151 352 779), **Go2 Travel** of Mereweather, NSW (ABN:20 150 256 027); **Sydney Travel Company** in Bellevue Hill, NSW (ABN:16 151 270 129); Estilo Sports Travel of Freshwater, NSW (ABN:93 348 596 189); **Ausino Tourism** of Leichardt, NSW (ABN:37 151 568 384); **Air Travel Services** in York St, Sydney (ABN:24 152 034 869); **AO Jia Travel** in Sussex St, Sydney (ABN:20 959 261 364); **Sharem Pty Ltd** of Gloucester, NSW (ABN:66 149 699 936); **Followme Travel Services** of Campsie, NSW (ABN:90 151 966 764) and **Travelcourt Mgt Services** of Warrandyte, Vic (ABN:60 151 070 683).

MEANWHILE, Flight Centre Ltd has added a STA Travel branch location in Westfield Parramatta, NSW; an Escape Travel in Sunbury, Vic; a Student Flights in Caulfield Shopping Centre in Vic; a Flight Centre in Kelmscott, WA.

DawNew has also opened a new branch location in Lithgow, NSW.

Qld learning from NT

A GROUP of tourism businesses from Queensland are to gain further insight on Indigenous tourism experiences when they meet with peers from Kakadu.

Qld Tourism Minister Jan Jarrett said international visitors consider Indigenous tourism experiences as a 'must do', especially those from Europe, when in Australia.

Jarrett said the project aims to investigate "innovative ways to grow and develop" the tourism opportunities available in the state that will give "Queensland a competitive edge."

Sabre appoints

SABRE Pacific has named Kim Staughton as its new NSW State Manager, replacing Owen Arthur who moves into the newly created role of National Account Manager, in charge of the firm's preferred supplier relationships.

Sabre has also named Scott Barratt as its new NZ country mgr.

WIN A COPY OF "AFRICAN DAWN"

Congratulations to yesterday's lucky winner, **Rebecca Cushing** from **Flight Centre NSW**.

Each day this week, the **Africa Safari Co** and **Travel Daily** are giving readers the chance to win a copy of author **Tony Park's** latest novel, "African Dawn".

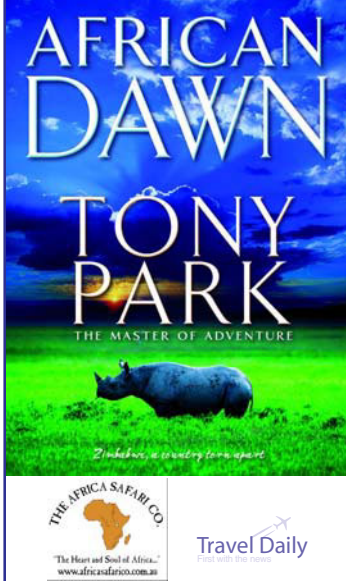
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What animal appears on the front page of Tony's new novel?



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Contours keen on Qantas rejig

LATIN America wholesaler Contours Travel says agents will be able to construct better South American itineraries following the QF shift to Santiago next year.

At a breakfast in Sydney this morning, md Ted Dziadkiewicz told **TD** the majority of Contours' itineraries start from Santiago.

"It's better to start higher (in Peru) and work your way downwards and finish in Buenos Aires," he said.

Three new tours to Chile and Argentina are being offered next year, and all of Contours trips incorporate Lima and La Paz in Bolivia, Dziadkiewicz added.

The most popular destination in South America is overwhelmingly

Machu Picchu in Peru, and the introduction of permits limiting visitor numbers (**TD** 28 Jul) is the "best thing that has ever happened," he said, with floods of tourists previously making it "hard to appreciate the ruins".

Next year Dziadkiewicz is planning a specialist tour in which he will invite a select group of up to ten travellers to "get lost with me" on a 20 day tour taking in Colombia and Ecuador.

"It's a jeans and desert boots tour," he said, with the group operating a flexible itinerary depending on what they find along the way.

Contours targets the 45-55+ market - contourstravel.com.au.

Kumuka extension

KUMUKA has extended its 12.5% discount for all new bookings to Africa, Asia, Family Adventures, Central/South America & Middle East when paid in full by 25 Aug.

Louise's rocky road to Canada



ABOVE: Louise McCarthy from Epping Travel in NSW yesterday received her prize after winning last month's **TD** competition.

Louise is set for a fabulous trip for two to Canada courtesy of Rocky Mountaineer and Air NZ.

She's pictured above second from right with Alison Scott and Robert Halfpenny from Rocky Mountaineer, and Nicole Bennett of Air New Zealand (right).

WIN A HOLIDAY TO MAURITIUS

'French Emperor' Michael Sing from Harvey World Travel has gone to a lot of effort to enter this month's photo comp, which is giving readers the chance to win a trip to Mauritius.

Michael (right) says after a hard day at work, a relaxing holiday for the French Emperor Napoleon Bonaparte to the beautiful paradise of Trou Aux Biches Resort & Spa flying on Air Mauritius will be ideal!

For your chance to win a sensational Mauritius holiday package for two, courtesy of **Mauritius Tourism Promotion Authority, Air Mauritius** and **Beachcomber Tours**, simply send in a picture of yourself dressed in a French theme and showing how you imagine yourself escaping winter for the warmth of Mauritius.

The prize includes: Air Mauritius return economy flights for two from Sydney, Melbourne or Perth to Mauritius; five nights twin share accommodation in a luxurious Junior Suite at the 5-star Trou aux Biches Resort & Spa and daily breakfast & dinner for two.



Email your entries to: mauritiustcomp@traveldaily.com.au

CLICK HERE for terms & conditions and to view other photos for entry into the competition.



Webjet Travelport deal

WEBJET and Travelport have renewed their long-term GDS agreement, with Galileo continuing as the online agency's sole GDS provider.

Webjet md John Gucsic, who was formerly regional md for the GDS firm, said the multi-year extension builds on a long history of cooperation, describing Travelport technology as "integral to our success".

Webjet uses Travelport's e-Pricing fare shopping tool, with Travelport gm Sean Cummins saying the company "looks forward to continuing our partnership with Webjet and providing the necessary support as they further grow".

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BE A LEADER NOT A FOLLOWER!

RETAIL TRAVEL TEAM LEADER

SYDNEY CHATSWOOD - SALARY PACKAGE \$65K +

Are you ready to step into a leadership position? If you are 2IC or an experienced travel consultant in a retail store this may be the role you have been searching for. This successful boutique travel office in Chatswood is searching for a leader who will take their team to even greater heights. You must have min 4 yrs in the travel industry, ideally with leadership experience.

Wide destination knowledge & CRS skills are a must.

Earn an excellent salary in this fun and supportive team.

ASIA SPECIALIST IN HOT DEMAND!

WHOLESALE RES CONSULTANT

SYDNEY - SALARY PACKAGE \$45K +

Have a passion for travelling the amazing Asian continent? Looking for a role that will allow you to use your extensive knowledge of the region to your benefit? As a reservation consultant working with this well known and loved travel brand you will have access to amazing travel benefits, fantastic famils plus a great salary package. Convenient CBD location and a fun and friendly team. Apply now for your chance to be a part of something special.

FAST FORWARD YOUR CAREER

JUNIOR LEISURE CONSULTANT

MELBOURNE (CBD) - SALARY PACKAGE TO \$50K+ (OTE)

Are you new in the industry trying to push your career forward? This highly successful leisure agency in the CBD is seeking an enthusiastic & motivated consultant with a genuine passion to succeed. Looking to open a second store in the City, a future leadership opportunity is on offer for the right candidate. If you have amazing customer service skills & a minimum 6 months retail travel experience, apply now!

PUT YOUR SERVICE SKILLS TO BETTER USE

RETAIL TRAVEL CONSULTANTS

PERTH (VARIOUS) - SALARY PACKAGES TO \$60K+ (OTE)

Not all retail travel consulting roles are the same. We have numerous Clients in Perth that offer varied working hours, a range of working environments, different pay structures, diverse clientele & locations throughout Perth. If you would like to know the opportunities on offer & move across to the role that is right for you, contact us today. A minimum 6 months international travel consulting experience a must.

TRAVEL PERKS IN ABUNDANCE

RESERVATIONS CONSULTANT

MELBOURNE (INNER) - SALARY PACKAGE TO \$70K+ OTE

With the travel industry perks slowly disappearing; here is your chance to join an organization that will reward you with travel benefits & unbelievable discounts! If you have a natural sales ability & enjoy working in a past paced environment, this is your ideal role. No face to face consulting, all phone & email enquiry with agents you have a great relationship with! A minimum 2yrs experience required. Proven sales history a must!

TOP 3 MONTH TEMP ASSIGNMENT

CORPORATE CONSULTANT x 20

SYDNEY & PERTH & MELBOURNE - TOP HRLY RATE

Amazing opportunity exists for 20 experienced travel consultants in Sydney, Perth & Melbourne. Beginning immediately, this Global TMC is seeking domestic or international experienced consultant looking for temporary work over the next 3 months. Working Mon-Fri hours, you will be responsible for either email or phone enquiries & be required to possess impeccable attention to detail.

ALL THAT GLITTERS!

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BRISBANE INNER - SALARY PKGE \$50K

Sick of working weekends? Over price matching and cookie cutter itineraries? Want high end instead of dead end? This is your chance to shine! This niche agency has created this role to meet with demand. An excellent salary is on offer to the right candidate along with educational & other fantastic benefits. If you are an experienced Retail Travel Consultant with 5 years exp, can consistently offer a high level of customer service we want to hear from you. Don't delay as this gem role won't last.

CALLING ALL COASTAL CORPORATES!

CORPORATE CONSULTANT

GOLD COAST LOCATION - SALARY PKGE TO \$55K

Tired of face to face retail consulting? Wanting more work/life balance? Deserve to get paid what you are worth? Then this is the perfect opportunity for you! We currently have a position available for a consultant to work for this reputable & supportive TMC. You will be responsible for handling all aspects of travel for clients with a strong international focus. Min 2 years travel consulting exp reqd. Don't miss this opportunity - apply now!

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Love a new job? Here's 6



Ben Carnegie

Travel Technology Sales Execs

Fantastic opportunities await in many locations across **Australia & New Zealand**. The travel distribution industry is seeking Sales Executives to join their rapidly expanding teams. You will be supplied with the tools of the trade & the support

of a multi national company. A knowledge of the territory you will be working in is highly regarded. GDS knowledge is ess.

- ▶ Excellent training & career advancement opportunities
- ▶ **Multiple roles, Sydney, Perth & Auckland**
- ▶ Excellent salary packages on offer

Click here for more details or call Ben.



Liz Vibert

Sports Group Travel Cons - Sydney

Bring your love of sport and travel together! Work for the largest tour operator in this field & put together sporting tours for major events, FIFA World Cup, Rugby World Cup, Cricket World Cup to name a few. You will need at least 2 years

travel industry exp, a professional and confident phone manner and ability to close the sale, shy people won't cut it here!

- ▶ Calling all sporting enthusiasts!
- ▶ **Work in a popular sporting venue, Sydney's eastern subs**
- ▶ Salary up to \$40K + bonus + loads of perks

Click here for more details or call Liz.

Commercial Analyst - Sydney

Join this global force in e- travel wholesaling and specialise in driving revenue for your assigned destination. A dedicated revenue analyst is sought to join their highly motivated and success driven team in maintaining momentum and working with an unwaivered focus towards increased commercial success. This role is perfect if you have a background in hotel revenue management and are looking to move into the hotel.com space.

- ▶ Global accommodation e-travel wholesaler
- ▶ **Modern work environment, views across Sydney**
- ▶ Salary up to \$65K + super

Click here for more details or call Ben.

Online Travel Coordinator - Gold Coast

Located on the beautiful Gold Coast, this highly multi cultural company is a combined Wholesale and Retail Travel company who specialise in travel to distinct popular holiday destinations. With offices located nationally and also overseas you get the cozy feeling of working for a local business yet the vision, resources and support of a global company. You will be booking Bali & Japan so bring your passion for these destinations.

- ▶ Calling Bali & Japan gurus!
- ▶ **Gold Coast**
- ▶ Salary up to \$40K + super

Click here for more details or call Liz.



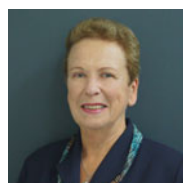
Kristi Gomm

Domestic Corporate Cons - Brisbane

Proving to be the innovator of the corporate TMC's, their rapidly expanding team is seeking more people to join them. With opportunities in both online and direct domestic divisions, this could be your chance to break into the corporate world. Strong destination knowledge of Australia and GDS exp is required, Sabre preferred but not essential.

- ▶ Great employee benefits & ability to earn good commissions!
- ▶ **Brisbane CBD location**
- ▶ Salary between \$45K - \$48K + super

Click here for more details or call Kristi.



Sandra Chiles

Senior Retail Travel Consultant - Perth

Retail with a difference! It's all about exceptional customer service, no unattainable targets here! This role focuses on your service skills not just sales. Located in east Perth, easily serviced by public transport and cafes close by, you will be

working within a small travel team managing all the travel needs of membership based organisations - some with up to 30,000 members.

- ▶ Work Monday to Friday only!
- ▶ **Located in East Perth**
- ▶ Salary up to \$50K + super + incentives

Click here for more details or call Sandra.

As the first travel recruitment specialist in Australia we know the travel job market better than anyone, call us to discuss your career path.