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# Travel Daily

First with the news

Friday 19th August 2011

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ISSN 1834-3058

## Eight pages of news

*Travel Daily* today has eight pages of news and photos, plus full pages from: ([click](#))

- AA Appointments
- Qantas Holidays

## Scholarship deadline

**TRAVEL** consultants are being reminded that this weekend is the last opportunity to complete submissions for the 2012 Avis Scholarship of Excellence.

This year has seen a great response with "some high-calibre submissions" received so far, a spokesperson told **TD**, "but there are still talented agents who have yet to send in their entries."

Agents will need to email their submissions by COB Monday to [scholarship@avis.com.au](mailto:scholarship@avis.com.au).

This year's scholarship offers an educational and travel package valued at over \$40,000, incl two Qantas Business Class fares to NYC.

Finalists will be named on 27 Sep - see [avisscholarship.com](http://avisscholarship.com).

## TIC urges 2nd SYD Airport

**THE** Tourism Industry Council of NSW has fired up the debate over the need for a second runway in Sydney, citing figures from a govt report that show the NSW capital has been "outstripped" in terms of growth by overseas arrivals during the past decade by Melbourne.

The AVline study (**TD** 12 Aug) "clearly indicates the need for a second Airport in the Sydney Basin," said TICNSW Executive Officer, Andrew Jefferies.

The organisation said the study highlighted a "stagnant or slowing declining market share" for Sydney.

Australia's primary gateway achieved a modest increase of 0.7% in international arrivals over the ten years, nearly three times less than the national average.

Melbourne's growth was 5.3%.

Annual average international departures by Australians were higher out of Brisbane (9.9%), Perth (9.5%) and Melbourne

(7.6%), compared to Sydney (5.4%).

"These figures highlight the impact of the sluggish New South Wales economy and the need for a real boost through increased visitor arrivals," Jefferies said.

"A second Sydney Airport will provide the marketplace with more competition, lower airfares and greater choice & convenience for residents in Sydney and New South Wales," he added.

Jefferies emphasised the need to make Sydney more appealing for Low Cost Carriers, with SYD trailing MEL, BNE & PER in terms of int'l LCC market share, saying a second airport "would be a catalyst for economic growth."

He said a Sydney Basin airport would "provide a serious low cost alternative" that may appeal to the likes of the newly announced Jetstar Japan operation, luring the inbound Japanese market & cost conscious interstate travellers.

## Viking orders 2 more

**VIKING** River Cruises will bolster its fleet of new 'Longships' by two next year after announcing it will launch *Viking Embla* and *Viking Aegir* in Jul and Aug 2012.

The vessels are sister-ships to *Viking Freya*, *Viking Idun*, *Viking Njord* and *Viking Odin*, the first of which will be christened in Mar.

Chairman & ceo Torstein Hagan said the decision to bring forward the delivery of the 190-passenger ships was necessary "to accommodate the demand."

They're part of a huge \$250m fleet development plan, which targets the introduction of ten new Viking Longships by 2014, as well as the total refurbishments of several existing vessels.

## Trip bonuses

**QANTAS** Holidays and Viva! Holidays are today reminding agents about the extra Trip loyalty points available to a number of destinations - see **p10**.

**virgin atlantic**

## The new vsflyinghub has really taken off.

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## Inbound chaos today

**TRAVELLERS** arriving on inbound flights to Australia today will be delayed even more than usual through customs and immigration, after a four hour walkout by quarantine staff.

Community and Public Sector Union members are striking over a pay claim, with a spokesperson for the union urging people collecting inbound international pax to "factor possible delays into their plans".

## Int'l clientele for Solstice

**CELEBRITY** Cruises expects that just 30-40% of passengers on board the 2012-13 Australian season of *Celebrity Solstice* will be local, such is the international spread of the brand's passengers.

Global ceo Dan Hanrahan is in Australia this week, and said today that the deployment of one of the newest and largest ships in the Celebrity fleet is a major opportunity for Aussie tourism.

As a global brand, Celebrity attracts passengers from many countries, and "Sydney, and Australia in general, is a place they want to go," he said.

And it's not just about the cruising or even the economic activity generated by ship turnarounds, with Celebrity's

passengers expected to add on significant land content.

"Nobody flies this far just to get on and off a ship," he said

"Beneficiaries will be the greater Sydney area and Australia in general," he said

Hanrahan said the essence of the Celebrity brand was "modern luxury," with the *Solstice* season offering cruisers the opportunity to see a truly different product.

## QF Thailand request

**QANTAS** has applied to the IASC for a significant amount of additional capacity on the Thailand route "to support its code share arrangements with Jetstar Asia".

An allocation of fourteen frequencies per week is being sought for "third country code share services," which will allow QF to place its code on more Jetstar Asia services between Singapore and Thailand.

A five year determination is being requested, with the allocation to be fully used by 30 Sep this year, according to the application lodged this week.

## CZ Auckland confirmed

**AUCKLAND** International Airport this morning confirmed that China Southern will operate daily direct services to Guangzhou from 01 Nov.

The expansion follows the boost of CZ services to Melbourne (**TD** 29 Jul) and Perth (**TD** 04 Aug).

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## TA seeks industry input

**TOURISM** Australia has called on industry support to assist with the next stage of its successful *There's Nothing Like Australia* campaign, being rolled out soon.

TA says consumer activity will target as many channels possible, and is seeking input from the trade on how to encourage their contacts to upload their favourite Aussie holiday images.

Send ideas by Wed 24 Aug to [marketing@tourism.australia.com](mailto:marketing@tourism.australia.com).

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## Christchurch Crowne coming down

**INTERCONTINENTAL** Hotels Grp confirmed yesterday afternoon that one of its three Christchurch based hotels, damaged in the Feb earthquake, will be torn down and not rebuilt

The Crowne Plaza Christchurch suffered significant damage in the quake and engineers informed the building owner, Eureka Funds Management, that demolition was the best assessment, mainly due to increased construction

costs "because of new building codes in the city".

The hotel's 160 employees (who have been on full pay since the event six months ago), are being offered redeployment positions within the IHG network in New Zealand, Australia and further abroad, for those able to relocate.

IHG says it "remains committed to maintaining its presence in Christchurch".

Assessments on IHG's two Holiday Inn hotels are continuing.

## UA, AC deal blocked

**COMPETITION** authorities in Canada have been blasted by United Airlines and Air Canada, after denying a proposed alliance between the airlines.

The proposed transborder joint venture between the Star Alliance members was blocked by Canada's Competition Tribunal because of antitrust concerns, but the airlines insist the deal aims to increase demand for services by developing more city pairs, cutting prices, optimising schedules and lifting frequencies.

AC and UA both responded to the ruling with strongly worded statements, with Air Canada saying the move "would relegate Canada and Canadian air carriers to a marginalised regional or local status in the international air transportaion world."

Tribunal head Melanie Aitken, who's using new Canadian laws to challenge the deal, is also seeking to reverse parts of the existing 15 year alliance between the airlines.

## Seabourn Collection

**SEABOURN's** 2012/2013 'Cruise Collection' brochure has been launched, featuring 212 voyages aboard its fleet of six vessels.

Next year's program lists cruise options varying from seven to over 100 days in length, visiting more than 370 ports (50 maiden calls) in 103 countries, including sailings in Australia on *Seabourn Odyssey* and *Seabourn Quest*.

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## Window Seat

**A THEME** park in Ohio, USA, has changed the names of some of its Halloween-themed attractions after outrage from a number of mental health lobby groups.

The offending attractions include a haunted house titled 'Dr D.Mented's Asylum for the Criminally Insane' as well as a music show titled 'The Edge of Madness: Still Crazy'.

The operators of the Cedar Point park were asked by the US National Alliance on Mental Illness to rename the attractions because they "promote false stereotypes and misinformation".

After initially refusing to make changes, the company has now had a change of heart, with the music show to be retitled 'The Edge of Madness: Six Feet Under' while the haunted house will be known as 'Eternity Infirmary'.

The Alliance said portraying patients with mental disorders in the attractions was "like using cancer patients to scare people".

**WHAT** is it with inflight urination this week?

Yet another aircraft cabin has had to be decontaminated - this time because famous French actor Gerard Depardieu just couldn't hold it in.

The *Irish Times* reported he was about to take off in a plane flying from Paris to Dublin when he told flight crew "I need to piss, I need to piss".

Flight attendants asked him to stay seated during takeoff, at which point "he stood up and did it on the ground," according to another passenger on board.

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## SCEC goes virtual

THE Sydney Convention and Exhibition Centre has debuted new technology that enables delegates to attend an expo without being physically present.

The virtual concept is an online version of last week's Australian Business Events Expo, which features a selection of exhibitors from the event, as well as videos of seminars from the show.

ABEE Online has delegates walk through a virtual exhibition lobby that branches off to conference rooms where seminars can be replayed, or to the exhibition hall to visit stands and download exhibitor brochures & videos.

"We see this as an event add-on which can help build event numbers," says SCEC Director of Marketing & Sales Amanda Anker.

Anker said the concept has received positive feedback from organisers using it overseas.

Plans are now afoot to offer the virtual concept as part of the SCEC's regular offering.

## SYD-CBR canx rate up

QANTASLINK axed nearly 1 in 10 flights between Sydney and Canberra last month, govt data released today shows.

Of the 790 services operating both ways between the nation's capital and Sydney, 67 were axed (8.5%), which equates to over one per day in each direction.

Only Qantas flight cancellations between Sydney and Melbourne were in the same range in Jul, at 65, but that figure is only 3.5% of the total capacity offered by QF.

Over all domestic routes during Jul 2011, Jetstar had the highest cancellation rate of 2.4%, or 149 services, followed by QantasLink, then Qantas and Virgin Australia.

Tiger Airways, which had its flights cancelled by CASA during the month, was eliminated from this month's figures.

Qantas achieved the highest on time departure rate for flights in Jul, but only by a slim margin over Virgin Australia, at 78.7% and 78.1% respectively.

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## JTN SA Awards Dinner winners



**ABOVE:** Jetset Travelworld Network celebrated its South Australia Awards Dinner last week which had a 70's theme.

**Pictured** dressed looking very shagadelic are the winning staff from the SA Jetset Travel Office of the Year - Jetset Norwood - back row from left: Kaya Russell, Julie Primmer (JTN general mgr);

Lesley White, Chloe Kenny, Mel Proeve and Helen Blakebrough.

In front: Michael Pound, Neil Moreton and Nick Lowes.

The JTN SA Affiliate Office of the Year went to RAA Travel, while the SA Travelworld Office of the Year was Travelworld Alice Springs - more pics from the event at [www.traveldaily.com.au/photos](http://www.traveldaily.com.au/photos).



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# Vail Resorts warming up

US hospitality giant Vail Resorts is hoping to significantly boost its visibility here, with the strong Aussie dollar making its range of ski and hotel properties even more attractive for Australian visitors.

This week the company's PR manager May Lilley has attended a number of events in Melbourne and Sydney to

showcase the ongoing investments the company is making - including its purchase late last year of the fabulous Northstar-at-Tahoe resort in northern California.

At a function last night Lilley said that the previous owners of the resort had done "no international marketing whatsoever," meaning it's relatively unknown in Australia.



That's certainly set to change, with Vail already working with a number of ski wholesalers to promote its other resorts which include Vail, Breckenridge, Keystone and Beaver Creek in Colorado and Heavenly, also in the Lake Tahoe region.

Northstar-at-Tahoe has extensive snowboarding facilities and this week announced a new partnership with two-time Olympic gold medallist, "snowboarding and skateboarding phenom" Shaun White.

White will base himself at Northstar-at-Tahoe, where he will design his own 22-foot half-pipe.

Vail has set itself apart from other resort operators, according to Lilley, because of its ongoing investment in technology and new facilities even through the economic downturn.

A major innovation offered at Vail's properties is the 'EpicMIX' season pass card, which automatically tracks ski days, vertical feet and runs completed and allows the information to be easily shared on social networks.

The EpicMIX pass is on sale now for just US\$649 for adults (and even cheaper for kids) giving access to all of Vail's resorts right across the season, seven days a week with no blackouts - meaning it's a great option for Aussie travellers planning to ski for a week or so during a US trip.

Lilley is pictured above last night with Vail's Aussie "celebrity ambassador," Justin Melvey, who is well known to viewers of daytime TV through his roles in *Days of our Lives* and *Young and the Restless*, FOX8's *The Phone* and Aussie soap *Home and Away*.

## BA crew using iPads

BRITISH Airways is testing the use of iPad 2s among some of its cabin crew as it plans to replace paper passenger manifests.

Using the Apple tablet, crew can get relevant background info on customers to personalise service, along with identifying where each pax is seated, their travelling companions, Executive Club status and meal requests.

BA hopes to have the iPads in the hands of all senior crew members in coming months.

## Queenstown showcase

DESTINATION Queenstown will hit the road next week for its annual trade roadshow, with over 30 operators attending workshops in Sydney (23 Aug), Brisbane (24 Aug) and Melbourne (25 Aug).

This year's event will include a B2B session in Sydney only.

## Ethiopian Air \$50K fine

THE US gov't has fined Ethiopian Airlines US\$50,000 for "deceptive pricing" after it found the African carrier was not listing additional taxes & fees on its website until the final steps in a transaction.

Friday 19th Aug 2011

### Snow conditions

THIS column provides a snapshot of the current snow falls, the depth and the number of lifts operating across Australian and New Zealand ski-fields.

Here's the latest snow reports from across the region:

- Falls Creek - 1m / 14 lifts
- Perisher - 1.46m / 47 lifts
- Thredbo - 1.46m / 13 lifts
- Charlotte Pass - 1.46m / 5 lifts
- Mt Hotham - 89cm / 11 lifts
- Mt Buller - 18cm / 11 lifts
- Mt Selywn - 27cm / 5 lifts
- Coronet Peak - 127cm / 7 lifts
- The Remarkables - 60cm / 7 lifts
- Mt Hutt - 90cm / 4 lifts

## DoubleTree India 1st

DOUBLETREE by Hilton New Delhi-Mayur Vihar has opened its doors, making it the first hotel in the country for the Hilton brand.

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## DJ Stadium Mackay

**VIRGIN** Australia yesterday announced it had signed a three-year sponsorship of Stadium Mackay, located on the Whitsunday Coast, Queensland.

The move will see the sporting/entertainment facility branded as Virgin Australia Stadium Mackay.

## Sabah terrorist threat

**THE** Dept of Foreign Affairs is advising Australians to reconsider their travel plans or to exercise extreme caution when visiting the islands, dive sites & coastal areas of Eastern Sabah, Malaysia due to "the high threat of kidnapping by terrorists and criminals."

The government says it's received information this month that suggests terrorist activity is continuing to be planned in the region, including Matakang, Sipadan, Kapalai, Pandanan and Mabul Islands.

## HWT Frontliners

**HARVEY** World Travel is holding its annual National Frontliners Conference at the Novotel Twin Waters Resort in the Sunshine Coast this weekend.

50 preferred partners will be in attendance, and the 'Sunshine Stars Service and Recognition' Award dinner will be held on Sun.

## Sheraton for Adana

**STARWOOD** Hotels & Resorts Worldwide says it will open the 237-room Sheraton Adana Hotel in Turkey in 2013 as part of the group's strategic expansion plan.

The property is to be positioned on the River Seyhan in the heart of Adana.

## JAL to lower fuel s/c

**JAPAN** Airlines is planning to drop its int'l fuel surcharge for tickets issued from 01 Oct to 30 Nov by between US\$6 (to Korea) and US\$47 (to Canada/Europe/ME/Oceania/USA) per sector.

## NYC festive bookings

**NYC** & Company is encouraging visitors to book now for the city's peak travel season between Thanksgiving and Christmas to avoid disappointment.

The organisation suggests the "optimal value" time to stay is the week leading up to both the US public holiday periods.

## 50,000 less domestic pax flying in Jun

**THE** Jun volcanic ash cloud has been cited as the main cause for a 1.3% year on year decrease in domestic passengers numbers during the month.

According to govt statistics released yesterday, there were around 50,000 less people taking to the skies in Australia this Jun, with 4.19 million recorded.

Sydney, Melbourne, Adelaide, Hobart and Launceston airports were all forced to shut down for certain periods of time in Jun as a result of the Chilean ash cloud which made its way into the atmosphere over Australian skies.

The number of passengers carried in the year ending Jun 2011 was up 5.8% to 54.76m.

Load factors during the month improved 1.2 percentage points, to be 77.5% in Jun.

Of the 55 top domestic city

## WIN A COPY OF "AFRICAN DAWN"

Congratulations to yesterday's lucky winner, **Olivia Nicolle** from **Jetset Toowoomba**.

Each day this week, the **Africa Safari Co** and **Travel Daily** are giving readers the chance to win a copy of author **Tony Park's** latest novel, "African Dawn".

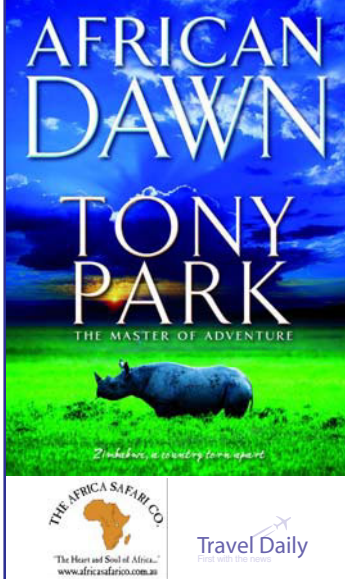
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# MAS day out on the greens



**ABOVE:** Malaysia Airlines' Brisbane office held a Corporate Golf Day for 72 industry participants on a spectacular sunny day recently.

The annual event, held at the Virginia Golf Club in Brisbane, was supported by MH corporate clients, Queensland travel agents and suppliers (pictured above).

## Aeromexico to Vegas

**AEROMEXICO** has requested permission to commence non-stop flights between Guadalajara-Las Vegas and between Zacatecas-Chicago, saying it will generate "significant benefits" since the demise of Mexicana.

AM told the US government it will operate nonstop services on the routes using B737 aircraft.

## Getaway travel stories

**TOMORROW's** episode of Channel Nine's *Getaway* travel airing at 5:30pm includes segments on an epic drive around Iceland, the Cook Islands and a unique tour of Jenolan Caves in NSW.

**MEANWHILE**, the fourth and final part of Scenic Tour's showcase of *Scenic Pearl* in Europe highlights a Musical Instrument Museum in Rudesheim, Germany the Rhine Gorge, Marksburg Castle and Amsterdam.

The program is telecast on GEM at 5:30pm on Sun.

## AS adds 3rd SEA/HNL

**ALASKA** Airlines is to launch a third daily service between Seattle-Honolulu from 22 Dec, using Boeing 737-800s.

## THAI locks in order

**THAI** Airways International and Airbus have signed a firm order for four A350 XWBs (for long haul routes to Europe) and five A320 jets (for domestic/regional routes).

THAI is also leasing a further eight A350-900s and six A320s from another party.

In Jun, THAI flagged the pending Airbus order when it confirmed a 14-aircraft deal with Boeing.

## Vanuatu rep change

**THE** Vanuatu Tourism Office is now being represented locally by GTI Tourism's Kate Brown, replacing Monica Armesto who only took up the position in Apr.

## Falls Creek Snow Play

**FALLS** Creek has unveiled the 'Snow Play Learn to Ski & Board' program catering to guests who have never skied, offering a 1hr beginners class, rental of ski gear and use of the Gully Chair.

Snow Play is priced at \$49pp - phone 1800 204 424 for details.

## Tauk Treasures

**TAUCK** has christened its latest riverboat, the *MS Treasures*, at an official ceremony held in Cologne, Germany last week.

The vessel expands Tauk's fleet to four riverboats in five years.

## Swiss to rebrand

**SWISS** International Air Lines will "sharpen" its brand profile with a new logo, to be adopted by Oct, and "intensify" its ties with the Lufthansa Group.

## Agent termination

**THE** Travel Compensation Fund has non-voluntarily terminated **Chinese.Travel** of Sydney (ABN: 12 119 702 813), advising that it has cancelled the agent's licence, effective 18 Aug 2011.

## sales operations

Brisbane based

Virgin Australia is again changing the face of the Australian aviation landscape. This is a unique opportunity to play an integral role in shaping the evolution of this iconic brand, and to become a part of a dynamic company that genuinely believes and demonstrates our people are our greatest asset.

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Within Sales Operations, we are recruiting for the following positions: Business Service Centre Consultants, Sales Support Coordinators and Groups Sales Consultants.

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### Head of Commercial - Airline Representation

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This senior position will report directly to the General Manager - Airline Representation and be responsible for managing the General Sales Agency airline contracts in Australia and New Zealand. The role entails pro-active contractual negotiations engaging key stakeholders and ensuring that each airline GSA contract has a secure income stream to cover costs and deliver a profit. Currently our businesses represent over 25 airlines. The responsibilities will include monitoring market trends, revenue forecasts and associated costs as well as searching for new opportunities to expand the GSA footprint by developing future pipeline of potential business partners.

#### We are looking for a result focused senior level candidate from the travel industry with demonstrated expertise in:

- review, negotiations and overall management of airline commercial contracts
- applying best contracting practice to ensure profitability from the business
- strong understanding of the aviation industry, its practices, distribution and regulatory environment
- delivering financial and service Key Performance Indicators (KPIs)
- extracting and critically analysing business reports to develop strategies

On offer is an attractive salary package, great career advancement prospects and a supportive team to work within.

If this sounds like you, send your application to [vesna.ilic@worldaviation.com.au](mailto:vesna.ilic@worldaviation.com.au) today.

Applications close by Friday, 26 August 2011.

Only successful candidates will be contacted for interviews.

## Jetstar pieces Japan together

**JETSTAR**  
Group CEO  
Bruce  
Buchanan  
travelled to  
Japan this  
week to  
announce the  
launch of  
Jetstar Japan  
in Tokyo.

He's pictured  
holding one  
piece of the  
star puzzle  
with Masura  
Onishi, ceo of Mitsubishi Finance and JAL president Hideshi Takeuchi.



## Air NZ seeks funding

**AIR** New Zealand today flagged a NZ\$150m public bond issue.

## BNE Airport suburb

**THE** Brisbane Airport precinct will be recognised in its own right with the current site sitting on 2700 hectares now to be called 'the suburb of Brisbane Airport'.

Known as 'Eagle Farm' for the last 20 years, the area has over 360 businesses, employing 17,000 people, a figure that is expected to grow to 50,000 by 2029.

## WIN A HOLIDAY TO MAURITIUS

Today's entry into our Mauritius comp comes from Caroline Goodfellow (pictured right) from Harvey World Travel Banora.

Caroline is hoping to score the prize in this month's comp, saying: "Mauritius here I come, I am ready!!! I love French Food...French Wine...and French men!!!!!!!"

Caroline is now in the running to win a sensational Mauritius holiday package for two, courtesy of **Mauritius Tourism Promotion Authority, Air Mauritius and Beachcomber Tours.**

To enter this fabulous competition, simply send in a picture of yourself dressed in a French theme and showing how you imagine yourself escaping winter for the warmth of Mauritius.

The prize includes: Air Mauritius return economy flights for two from Sydney, Melbourne or Perth to Mauritius; five nights twin share accommodation in a luxurious Junior Suite at the 5-star Trou aux Biches Resort & Spa and daily breakfast & dinner for two.

Email your entries to: [mauritiustourism@traveldaily.com.au](mailto:mauritiustourism@traveldaily.com.au)

CLICK HERE for terms & conditions and to view other photos for entry into the competition.



## VA India early 2012?

**VIRGIN** Australia is hoping to offer codeshare seats on Singapore Airlines flights to India by 31 Jan 2012, if the airlines' ACCC application for cooperation is given the OK.

According to VA spokesperson Emma Copeman, quoted in a number of Indian newspapers, the carrier is expecting a decision on the alliance to be made by the end of the year.

The proposed deal includes an International Air Services Commission request for 1625 seats weekly on SIA flights to Mumbai, Delhi, Kolkata, Chennai, Bangalore and Hyderabad.

**VOYAGES to RANGOON & the ORIENT**

**\$2,450<sup>pp</sup>\***

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### Career Opportunities

Due to company growth Wave Hospitality Group Pty Ltd trading as **Spacifica Travel** and **Omniché Holidays** is looking for experienced travel professionals to join the team at the Brisbane Head Office in central CBD.

Wave Hospitality Group Pty Ltd is an exciting forward thinking travel specialist operating in a fast paced environment. Applicants who are positive, hardworking and committed to team work are encouraged to apply to join this vibrant, expanding team.

**We are looking for:**

- Sales Consultants
- Groups Co-ordinator

For more information on the positions please email [careers@omnichéholidays.com](mailto:careers@omnichéholidays.com)

**Travel Daily** is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at [www.traveldaily.com.au](http://www.traveldaily.com.au).

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## **CORPORATE AND/OR LEISURE TEMPS X 20**

**TAKE YOUR PICK! – 3 MONTH CONTRACT**

**SYDNEY, MELB & PERTH CBD – TOP HOURLY RATE + SUPER**

We are recruiting now for our VIP Corporate client. They have an exciting opportunity for temps trained in any GDS. You will enjoy booking worldwide travel for the discerning traveler. You will have a minimum of 12 months experience within the travel industry in either corporate or retail and be available to start in the next 2 weeks. Working holiday makers will be accepted. Be in the running for temp rewards, shopping vouchers and other incentives!

## **NORFOLK ISLAND: TAX FREE HAVEN!**

**RELOCATE TO PARADISE...FREE RETURN FLIGHTS**

**NORFOLK ISLAND – TOP HOURLY RATE – TAX FREE!**

We are looking for a mature, professional and qualified travel consultant with a min of 2 years travel industry experience preferably trained in Galileo & Crosscheck. You will have a strong work ethic and be the sort of person who can live happily in a small community. Our client will provide the successful candidate with a car, accommodation AND return airfares! Another bonus is that you do not pay tax on Norfolk!

## **ARE YOU A NATURAL BORN LEADER?**

**GROUPS CONSULTANT**

**MELBOURNE (WEST) – SALARY PACKAGE TO \$55K+**

Amazing opportunity exists for an experienced consultant in the groups department of this large retail agency. This role will allow you to construct & escort your own personal groups overseas! You will have strong organisation skills, high attention to detail & must have flexibility to travel numerous times a year. If you love consulting however are looking for a new challenge, this is your chance! Roles like this don't last long!

## **BENEFITS GALORE**

**CORPORATE CONSULTANTS**

**PERTH (CITY) – SALARY PACKAGE TO \$65K+ (OTE)**

The fastest growing Travel Management Company is seeking a number of travel professionals to join their growing team of consultants! Now is the time to make the switch to corporate travel & advance your career & salary package. Numerous employee benefits on offer, incl. private health & fitness benefits, famils, leadership training & much more! Say goodbye to late night & weekend trade & gain your life back.

## **RETAIL WITH A TWIST**

**RETAIL CONSULTANT**

**ADELAIDE – SALARY PACKAGE TO \$50K+ (OTE)**

Are you looking for a retail consulting role with a difference? We have the perfect role for you in Adelaide. This office has a mix of high end clientele looking for that unique experience. This office has captured a niche market, offering products such as war tours; auto racing tours & even has their own in-house groups department. Your days will never be boring! If you are a professional consultant with high attention to details, APPLY!!

## **WHAT IS YOUR PREFERENCE?**

**TRAVEL CONSULTANTS**

**AUSTRALIA WIDE – FANTASTIC SALARIES ON OFFER**

Looking for a new position however not entirely sure which direction to take your travel career? AA Appointments will assist!! If you have a minimum 6 months international travel consulting experience & would like to move forward in your career (with a reputable travel organisation), apply now. Please note CRS experience is essential. Start feeling appreciated again, let AA find your dream job!

## **DO IT IN STYLE**

**HIGH END LEISURE CONSULTANT**

**GOLD COAST - SALARY PACKAGE TO \$45k+ BONUSES**

Here is your chance to join a well established agency as a senior consultant. Handling tailor made itineraries for high end leisure clientele you will enjoy the time to consult with clients and use your extensive product knowledge. This team has a strong background in travel and is amongst some of the best consultants on the Coast. You will earn a strong salary plus have a generous bonus program. Min 3 years international consulting experience required. Call today and join the best.

## **A SUNNY DELIGHT**

**RETAIL CONSULTANT**

**GLADSTONE – SALARY PACKAGE TO \$48K**

Looking for a new travel challenge? Then don't let this superb role pass you by. Located in Gladstone this well established agency has a strong repeat clientele. Selling a range of international and domestic holiday packages you will never have a dull day again. Enjoy Mon – Fri hours with Sat on rotation. Escape the worry of sales targets with earning a fabulous set salary and enjoying fabulous benefits. All you need is min 12 months travel experience. Apply today

# Trip

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on every Fiji booking  
you make with  Holidays

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Bookings must be made and deposited 01 - 31 Aug 2011 for departures 01 Aug - 31 Dec 2011. Conditions apply.



### Something's in the Air!

**EARN POINTS ON THE AIR COMPONENT**  
of every Qantas Airlines booking  
you make with  Holidays

Bookings must be made and deposited 01 - 31 Aug 2011 for departures 01 Sept 2011 - 31 March 2012. Conditions apply.



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### Magical Trip

**EARN 500 BONUS TRIP POINTS**  
on every USA booking  
you make with  Holidays

Bookings must be made and deposited 01 - 31 Aug 2011 for departures 01 Sept 2011 - 31 March 2012. Conditions apply.

Walt Disney World Resort, Florida



### Cool Trip

**EARN 500 BONUS TRIP POINTS**  
on every Canada booking  
you make with  Holidays

Bookings must be made and deposited 01 - 31 Aug 2011 for departures 01 Oct 2011 - 31 March 2012. Conditions apply.

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