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Records all round for QF

QANTAS ceo Alan Joyce this morning delivered an upbeat assessment of the carrier, saying he wanted to "send a clear message that the Qantas Group is strong, resilient and prospering".

The \$552 million underlying profit before tax (**TD** breaking news) reflected strong performances across almost all parts of the business, including record results for Jetstar and Qantas Frequent Flyer.

Net revenue rose 8% to \$14.9 billion for the year, and the statutory pre-tax profit came in at \$323 million, affected by \$107m in non-recurring items including

\$34m in fleet restructuring costs, losses of \$29m due to the JTG merger, \$28m in redundancy provisions and a \$28m provision for "freight regulatory fines and third party class actions."

"We have the right portfolio business model and we have the right plan to turn around the one weak element of our business," Joyce said, referring to last week's QF international restructure.

In terms of the outlook for the airline, Joyce said the general operating environment is "challenging and extremely volatile," with yield in the six months to 31 Dec expected to be higher than in 2010.

He declined to provide profit guidance, due to the "major transformational change" under way at the airline.

QF corporate strength

QANTAS ceo Alan Joyce this morning highlighted the strong position held by the carrier in the business market, with his annual results presentation revealing that 99.5% of QF's corporate accounts had been renewed.

He said that Qantas corporate travel revenue had grown 19%, and also emphasised that QF had recorded better on-time performance than Virgin Australia in ten out of the 12 months.

\$4m Harvey Hols profit

QANTAS booked a \$4m profit from the sale of its 50% stake in Harveys Choice to Jetset Travelworld (**TD** 30 Jun), according to the carrier's financial statements released this morning.

The figures also reveal that the Jetset Travelworld Limited merger with Stella Travel saw QF record \$29 million in "losses on disposal and other transaction costs".

Seven pages of news

Travel Daily today has seven pages of news and photos, plus full pages from: (**click**)

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More Champagne!

TRAVEL Daily has another bottle of French Champagne to give away today - see **page six**.

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Branson's new island

TODAY Travel Daily TV features an exclusive interview with Virgin founder Sir Richard Branson, during his recent visit to open his new Makepeace Island Resort on the Qld Sunshine Coast.



TD was lucky enough to experience the property (**TD** 10 Jul) which was created by Branson and Virgin Blue founder Brett Godfrey and can now be leased by small groups - see traveldaily.com.au/videos.

Rex profit declines 28.5%

REGIONAL Express will pay a 7.1c per share dividend to shareholders this year, despite its full year profit dropping by 28.5% to \$17.5m (**TD** breaking news).

Total revenue was up about 5% to \$240 million, but the result was hit by fuel prices "spiralling out of control," according to chairman Lim Kim Hai.

He said the carrier also had to deal with the "climatic catastrophes" including the volcanic ash crisis which saw airspace closures across large areas of the Rex network in SA, Vic, Tas and NSW.

However he was upbeat about the prospects for the airline, saying: "In spite of these sobering results, I am actually more optimistic and confident of the outlook and potential of the Rex Group than I have ever been."

He said a deep restructuring of the Pel-Air subsidiary had seen it emerge as a more viable operation, with strong businesses in fly-in/fly-out charters, defence, freight and air ambulance areas.

Lim also said Rex's Australian Airline Pilot Academy was now

"poised to take off" after being accredited by UAE authorities for the Multi-Crew Pilot License.

Despite big jet fuel price rises, Rex's average fare in 2010/11 was less than 1% above the 2003 level.

VA pilot, crew pact

VIRGIN Australia's long-haul flight crew have signed their first collective agreement with the carrier, with 85% of the 144 pilots involved in the ballot voting for the pact (**TD** breaking news).

The move has been hailed by the Australian Federation of Air Pilots as "an historic moment" because it takes the pilots from individual contracts to a collective agreement.

Some of the pilots' salaries will increase by 25% immediately, with annual increases of 4%.

V Australia cabin crew have also voted in favour of a new three year Enterprise Bargaining Agreement, with Virgin Australia Group Executive People, Richard Tanner, saying the union deals "place the airline in a stable industrial position."

QF denies takeover

QANTAS says it's not the target of a private equity takeover, despite persistent rumours that the carrier's depressed share price has led to the possibility of a \$3.5 billion-plus bid.

A report in today's *Australian* claims that Federal treasurer Wayne Swan and Transport Minister Anthony Albanese are likely to oppose any potential offer for the airline as "not in the national interest".



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Tassie invests \$1.7m into Spring promo

TOURISM Tasmania has drawn on the state's wilderness, culture, and adventure experiences to lure interstate visitors in a new Spring marketing campaign.

Launched this week, the organisation has pumped an extra \$1.7 million into a 10-week media promotion targeted primarily at markets on the East Coast.

The Spring campaign is being run alongside Tourism Tassie's year-round marketing activity, and

is being propped up by an extra \$743,000 in co-op activity from distribution partners, involving TasVacations, Zuji, Harvey World Travel, Webjet, Flight Centre, Expedia, Virgin Australia, Wotif & Travelscene American Express.

A number of Tasmanian tourism businesses (attractions & hoteliers), are also involved in the campaign.

Tourism Tasmania will invest the majority of its budget (42%) on print advertising and editorial in magazines and newspapers.

Other funds will be split among online advertising, cinema and 60-sec & 15-sec TV ads to air around a new SBS series called Gourmet Farmer, along with a 10-sec national billboard TV ad.

The 75-sec cinema component will be shown 150 times a week over 10 weeks in Sydney, Brisbane, Melbourne, SE Queensland, Canberra and Regional Victoria.

The campaign's online presence will appear as banner ads across News and Fairfax networks, as well as on Google search results pages, and has a wider national and international scope.

See the TV ads at bit.ly/tdvtas.

Wotif profit dips

ONLINE accommodation specialist Wotif.com today reported a full year profit of \$51m after tax, down slightly on last year's record result of \$53m.

Total transaction value was a record \$1.11 billion (excluding GST) with overall revenues of \$138.3m, comprising almost 6.97 million accommodation room nights and 137,000 flights.

TTV on flights booked via Wotif's sites was \$93.7 million.

CEO Robbie Cooke said the strong A\$ continued to fuel the surge in outbound travel, with the "seemingly insatiable appetite for 'the Overseas Holiday'" hitting domestic bookings considerably.

However he said underlying bookings had improved in the second half of the year.

Wotif said the current turbulent economy showed strong evidence of consumer sentiment rapidly deteriorating, with the company expecting travellers to become more "frugal and value focused" which will result in reduced travel budgets and 'big ticket' offshore breaks replaced with domestic holidays and spontaneous getaways.

Window Seat

HAWAIIAN Airlines recently debuted a unique form of inflight entertainment on a flight between San Francisco and Honolulu.

An onboard dance troupe spontaneously erupted into a "flash mob"-style hula dance at 38,000 feet, making other passengers feel like they had already arrived in Hawaii.

To see the impromptu hip-swaying, click on the logo or visit traveldaily.com.au/videos.

HERE'S why some travellers prefer coach touring to driving their own rental cars.

A US interstate highway in Tennessee was shut down temporarily this week after a major spill of bull semen.

The driver of a Greyhound bus alerted emergency services after losing part of his load while entering the freeway on a ramp near Nashville.

Fortunately there wasn't too much mess, with the semen frozen inside four special canisters which emitted an "unpleasant odour".

VIRGIN America's expanded live TV offering (*TD* yesterday) looks to be a big hit with some of its sports-loving passengers.

The added channels on the Red in-flight entertainment system will show NFL, college football and other matches televised on the NBC and FOX networks, with the move coming just in time for the upcoming football season.

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Mirvac corporate & conference uplift

MIRVAC Hotels & Resorts says it's seen a recovery in the hotel operating environment in capital city markets nationally, but hotels in regional holiday destinations struggled, particularly those in areas impacted by mother nature.

Mirvac, which manages four hotel chains across the country - under the Sea Temple, Quay West Suites, Sebel and Citigate brands - representing 43 hotels, posted a statutory financial year profit of \$7.9m yesterday.

The group's operating pre-tax profit was \$11m, while operating revenue was \$159.7m, up about \$13m on last year.

Capital city recovery was aided by demand from corporate and conferencing markets, as well as new supply in all major markets, except Melbourne, Mirvac said.

"However, regional resort destinations did not have a similar uplift in trading, due to

their reliance on the domestic leisure segment."

The firm cited "natural events" in Tropical North Qld in Q3 for flat trading, but targeted marketing campaigns at the four Mirvac hotels in the region had a positive effect, stimulating the conference & incentive segments.

During the year, occupancy rose to 76.5%, average room rates increased to \$176, and revenue climbed 8.3% year on year to \$135 per available room.

Mirvac signalled a favourable outlook for the next financial year at hotels in Brisbane, Sydney, Melbourne, Adelaide and Perth.

"All [are] forecast to deliver further growth in revenue per available room", backed by growth in corporate demand.

Mirvac also reiterated that it had begun a "strategic review" of its hotel management business (**TD** 16 Jun), which it may offload.

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Eurostar mobile tkts

EUROSTAR has launched an App for smartphones that enables users to have tickets sent directly to their mobile device, featuring a scannable barcode for check-in.

The free Eurostar App is offered for iPhone and Android equipped mobiles and permits bookings for up to six travellers between Paris, Brussels, Lille and the UK.

The App, available via the iTunes Store or Android Market, also provides live services updates and a personal profile page to store address info and seat preferences.

Ubid sites for sale

ACCOMMODATION bartering website, Ubid4rooms.com, is hoping to cash in on the success of Tourism Australia's *There's Nothing Like Australia* campaign, with the firm now selling the domains - Nothinglikesydney.com, nothinglikemelbourne.com and nothinglikequeensland.com.

DRW expansion OK'd

THE Federal government has given the green light for Darwin International Airport's expansion plan that's geared towards low-cost carriers and to aid Jetstar in establishing its Top End hub.

Transport Minister Anthony Albanese said the revised plan will see floor area at the facility increased 55% by the end of 2013, with more check-in desks and boarding gates added.

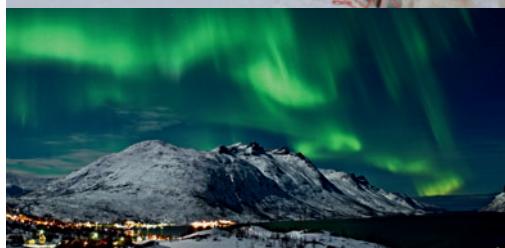
A streamlining of domestic and int'l flight transfers, more airline lounge space, gate lounge seating and improved disabled access will also be incorporated.

"The terminal expansion will provide opportunities for growth on new and existing routes, incl services to regional and remote communities," Albanese said.

He added the project "will allow for the continued growth of the Jetstar hub as well as flexibility to accommodate new airline operators in the future."

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New Brazil airport

THE government of Brazil has auctioned off the rights to build a major privately-operated airport near the country's north-eastern city of Natal.

The winning consortium, called Infra-America, now has three years to build the So Gonalo do Amarante airport, and will then have a 25 year right to operate the facility.

The airport rights were sold for more than \$100m.

Trafalgar appointment

TRAFALGAR has appointed Teneil Lawson as sales manager Victoria effective immediately, to replace Kat Clarke who is taking maternity leave from 30 Sep.

Lawson was previously a business development manager with Cox & Kings Australia.

Kings' late deals

AAT Kings is offering a range of last minute deals for passengers booking on six tour itineraries on select dates in Sep or Oct.

Offers include a free day tour in Sydney or Darwin, a \$200 per couple discount or a bonus pre or post night's accom in Alice Springs, Cairns, Darwin or Sydney. See www.aatkings.com.au.

Aussies find each other in US

THERE are more than 6000 delegates attending the Global Business Travel Association convention in Denver, Colorado this week - but these four Aussies still managed to get together.



The event, with the appropriate Rocky Mountains theme of *Elevating the Business of Travel*, included a key Airline CEO Panel featuring US Airways CEO Doug Parker along with Hainan Airlines chief Wang Yingming, who quipped that the carrier hasn't joined an alliance yet because "we don't want to marry early".

GBTA has released its annual travel spend study, forecasting a 9.2% increase this year to just over US\$1 trillion globally.

And the new GBTA Academy has also officially launched, described as a "world class educational institution for travel executives".

The Academy aims to elevate the profession of business travel management, and will offer three certificates at the associate-level, manager-level and leader level.

It will also provide the "industry's first global certificate program in business travel management," and at next year's GBTA Convention in Boston, Massachusetts 22-25 Jul 2012 the Academy will unveil the first-ever Travel Management Certification examination.

Pictured above in Denver this morning are, from left: Adam Tulich, Sabre manager Global Corporate Online; Ana Pedersen, vice president Global Sales for BCD Travel; Stephen Finlay, BCD

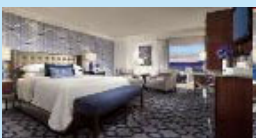
director of multinational sales; and Glenn Cusack, Sabre Pacific head of corporate sales Aust/NZ.

Accommodation Updates

WELCOME to Accommodation Updates, *Travel Daily's* Wednesday feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description to accomupdates@traveldaily.com.au.



Akatsuki Resort in Koh Samui, Thailand opened recently to showcase its five-star facilities. The hotel is for private use only and caters for groups of 15 to 17 people. The secluded Nipa Noi Beach Resort, features four pools, onsite spa, concierge team, accomplished private chef, personal guide, driver and butler, as well as numerous entertainment and relaxation spaces.



The Bellagio Hotel on the Las Vegas Strip has unveiled newly redesigned rooms recently. The rooms have been created to offer an elegant feel with all the modern conveniences. Resort King Rooms feature either indigo and silver combinations or a green tea and plum palette while Resort Queen Rooms offer an amber and butterscotch motif. Benches have been added at the end of each bed, brighter lighting, and full length mirrors in the foyer are new.



Elite Resorts of Asia Pacific has announced the reopening of **Dolphin Island Fiji**. Located on the tip of Viti Levu the resort offers guests crystal clear waters and their own private island. A maximum of eight people can experience the exclusive-use island at any one time, following an extensive renovation and refurbishment process that has created a new presence to the property.

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- **Tahiti** Papeete, Bora Bora
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ABOVE: More than 60 agents attended the NSW Central Coast leg of Bunnik Tours' 'Famous Five' roadshow held at Terrigal on Mon, in conjunction with Emirates, Travel the World, Star/Norwegian Cruise Line and Cruise Abroad.

The shows are giving consultants the chance to learn more about the product of each company, with five 20 minute sessions showcasing each travel suppliers respective products, and how

they can assist agency partners develop their business.

Emirates is also giving away two tickets to New Zealand at each of the events, which will continue to Canberra, Wollongong, Newcastle and Port Macquarie.

Pictured from left are: Craig Owens, Bunnik Tours; Faye Larrate, Cruise Abroad; Brigita Devries, Star/Norwegian Cruise Line; Lincoln Bache, Emirates and Helen Eves, Travel the World.

7 year QF PER pact

WESTRALIA Airports, which owns Perth Airport, has signed a seven year "pricing and services agreement" with Qantas.

The deal provides both parties with certainty as Perth Airport continues its planned \$500m redevelopment project over the next three years (**TD** 26 Nov 10).

Cable gm accolade

RON Seaton, Cable Beach Club Resort & Spa's General Manager has been inducted into the WA Accommodation Hotels Hall of Fame for his individual commitment to and success in the hospitality industry.

Dreamtime prospectus

TOURISM Australia has launched the seller's prospectus for the six-day *Dreamtime 2011* event being held in Nov for international business events buyers.

About 100 buyers from Asia, the UK, NZ and North America are expected to participate in the three-day educational to parts of the country, ahead of two special events being hosted in Sydney.

For info on the prospectus go to bit.ly/tddreamtime.

Russian Travel deal

RUSSIAN Travel Centre is reducing prices on 2012 trips on the 17-day Russia, the Baltics, Poland and Prague cruise tour by \$430, to \$3339ppts, for bookings paid in full by 15 Sep.

WTP heart help

WORLD Travel Professionals is one of many businesses which will host morning teas to promote the Australian HeartKids charity, with yesterday's pic taken at the Mad Hatter-themed HeartKids fundraising launch.

WTP gave a gift of special teddy bears to Aussie children involved with HeartKids, after becoming involved with Heart to Heart Shanghai during the Travelscene Corporate Conference in May.

WIN A BOTTLE OF FRENCH CHAMPAGNE

Congratulations to yesterday's lucky winner, **Maria Summers** from **Escape Travel Ballina**.

This week **Travel Daily** has teamed up with **Aircalin** and **New Caledonia Tourism** and is giving five lucky readers the chance to win a bottle of Piper Heidsieck champagne.

New Caledonia the "Pacific Heart" is so close, less than 3 hours from Australia. Aircalin flies to Noumea from Australia 12 times per week. For more information go to:

www.visitnewcaledonia.com.

To win, be the first person to send in the correct answer to the question below to:

newcal@traveldaily.com.au.

Name three activities promoted on the New Caledonia Tourism website



\$1 skiing reminder

SNOW Australia is reminding people to register to the Club before 27 Aug to be eligible to be among the 1,000 who'll be able to experience ski resorts in Vic and NSW for just \$1 (**TD** 15 Aug).

The winners will be offered one day on the beginner lifts and a lesson between 12-18 Sep at either Thredbo, Perisher, Charlotte Pass, Selwyn Snowfields, Mt Buller, Hotham, Falls Creek and Mount Baw Baw - for details see www.snow-australia.com.

MEANWHILE, Falls Creek and Hotham have released a 'Learn to Ski' package, which includes a lift pass, a two-hour lesson and ski or board equipment rental, priced from just \$99 (normally \$144), valid between 12-18 Sep.

See skifalls.com.au/SpecialDeals.



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WIN A HOLIDAY TO MAURITIUS

'French Maid' Dena Griffiths from Jetset Travel Albany Creek has sent in the following photo for entry into our monthly competition.

"Au Revoir! Is this all I need to pack for my holiday to Mauritius?", she says.

Dena is now in the running to win a sensational Mauritius holiday package for two, courtesy of **Mauritius Tourism Promotion Authority, Air Mauritius** and **Beachcomber Tours**.

To enter this fabulous competition, simply send in a picture of yourself dressed in a French theme and showing how you imagine yourself escaping winter for the warmth of Mauritius.

The prize includes: Air Mauritius return economy flights for two from Sydney, Melbourne or Perth to Mauritius; five nights twin share accommodation in a luxurious Junior Suite at the 5-star Trou aux Biches Resort & Spa and daily breakfast & dinner for two.



Email your entries to: mauritiustcomp@traveldaily.com.au

CLICK HERE for terms & conditions and to view other photos for entry into the competition.



UA pilots getting iPads

UNITED Continental Holdings is starting to equip its pilots with iPads in the cockpit as part of its "next generation of flying", which the carrier says will save 16 million sheets of paper annually.

Around 11,000 iPads will be introduced to all pilots this year.

JetBlue/TAM interline

JETBLUE has announced an interline partnership with TAM Airlines on flights between Brazil and beyond, operating via hubs at New York's JFK and Orlando Int'l Airport, meaning agents can issue a single e-ticket for seamless ticketing and baggage check-in.

Honour for Craig Lee

FORMER regional director Australia for Air Tahiti Nui, Craig Lee, has been honoured at the Billabong Pro Tahiti surf competition with a special trophy created in his memory.

The inaugural Craig Lee Trophy was awarded to 21-year-old Brazilian surfer Ricardo Dos Santos for winning the 'Air Tahiti Nui Von Zipper Trials,' which is a qualifying event for the Billabong Pro Tahiti.

Lee died last year (TD 27 Sep 2010) after a battle with cancer, and during his five years as local gm of Air Tahiti Nui was a key supporter of the annual surfing event at Teahupo'o.

An excited Ricardo Dos Santos is pictured below with the trophy.



First ever 787 flights

ANA has revealed that the first ever 787 commercial flight will be a charter between Tokyo and Hong Kong, scheduled to operate on 26/27 Oct.

The first scheduled domestic 787 flight is Tokyo Haneda to Okayama on 01 Nov, while the first scheduled international ANA Dreamliner service will operate from Haneda to Beijing in Dec.

The first scheduled long-haul 787 flights will operate from Tokyo Haneda to Frankfurt in Jan 2012, initially three times a week but increasing to daily by Feb.

Wednesday 24th Aug 2011

CDU conference open

THE city of Newcastle, north of Sydney, is hosting the annual Cruise Down Under conference which kicks off this evening.

Tomorrow keynote speakers at the event will include Royal Caribbean Australasia md Gavin Smith and Holland America Line Vice President of Nautical Operations, Cees Deelstra.

TD's sister publication **Cruise Weekly** will be reporting on location from the event tomorrow - subscribe free at www.cruiseweekly.com.au.

EK special fares

EMIRATES has released new Economy Class return and one way deals to India, Pakistan, Sri Lanka and Bangladesh.

Ports include Chennai, Kochi, Colombo, Trivandrum, Delhi, Dhaka, Mumbai, Lahore, Kolkata, Karachi, Bengaluru, Hyderabad and Ahmedabad, with return fares priced from \$1210 gross.

Chip+pin Passport

ACCESS Prepaid has today confirmed that the latest Chip & PIN technology is being rolled out on new Cash Passport cards, reducing exposure to fraud and giving greater compatibility with overseas merchant systems.

Global Director of Sales, Graham Perry, said the chip technology was particularly important in Europe where it has been widely adopted and is in many cases the only way to use ticket vending machines or other payment systems.

The new Cash Passport now requires a PIN authorisation to complete a transaction, but continues to carry a magnetic stripe to ensure compatibility with older systems.

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HANGING OUT FOR A NEW ROLE? REGISTER WITH AA TODAY

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ADELAIDE & PERTH – (03) 9670 2577 – recruitsa@aaappointments.com.au & recruitwa@aaappointments.com.au

HAVE STARS IN YOUR EYES?

SENIOR INTERNATIONAL CORPORATE TRAVEL CONSULTANT
SYDNEY INNER – SALARY PACKAGE TO \$60k +

Tired of dealing with boring clientele? Want to book travel for the stars? This highly respected TMC specialises in organising travel for the entertainment and production industry. The successful consultant will be working on the company’s most high profile account and so must have a min of 4 years experience in corporate travel, exceptional CRS, airfare and ticketing skills are a must as is attention to detail and excellent customer service. Apply now for your chance to shine!

A CHANGE IS AS GOOD AS A HOLIDAY!

WHOLESALE RES CONSULTANTS x 10

SYDNEY – SALARY PKGES TO \$50K + UPTO \$30K incentives

We are currently recruiting for a number of leading wholesalers. If you have 12 mths+ experience as a retail consultant and are looking for a better career fit; why not try wholesale travel! No more face to face contact, you can now deal with friendly agents as opposed to direct customers. You will also enjoy an excellent salary plus commissions and access to better and more regular educationals. Find your perfect travel industry position and you will never look back!

IMPROVE YOUR TRAVEL CAREER

TRAVEL CONSULTANTS

ALL STATES – SALARY PACKAGE TO \$40K - \$70K (DOE)

Did you know that being registered with AA Appointments means that we work on your behalf - CONFIDENTIALLY and ETHICALLY. We have the contact, experience in the market with contacts on the ground at the hiring level and work with an extensive array of travel companies to provide you with the best options. This is a free service so what do you have to lose?! Please note a minimum 6mths experience required

SPRING INTO THIS AMAZING ROLE

CORPORATE TRAVEL CONSULTANT

MELBOURNE (CITY) – SALARY PACKAGE TO \$75K+ (OTE)

Corporate travel consulting can sometimes become a little mundane, however this amazing TMC offers something a little bit different! Not only will you be working in a fun environment, you will be constructing some of the most challenging & intricate itineraries for your clients, whilst taking home a senior salary package! Apply today & soon realise the earning potential corporate travel has to offer!

JOIN THE GROWING TREND

ONLINE TRAVEL CONSULTANT

PERTH (INNER CITY) – SALARY PACKAGE TO \$80K+ (OTE)

Looking for a role that will offer you a fun & energetic working environment, together with a sensational salary structure?! This online travel company is growing in leaps & bounds & currently requires experienced retail travel consultants to service their excess clientele. No more face to face consulting, all behind the scenes! Great working hours & a salary some only dream about! Apply now!

WANT A LITTLE VARIETY IN YOUR DAY?

LEISURE TRAVEL CONSULTANT

ADELAIDE (NORTH) – SALARY PACKAGE TO \$55K (OTE)

Our client is seeking an experienced leisure consultant looking for a role to grow their career. This organisation will offer a mix of leisure, groups & wholesale travel & will provide a boutique working environment. If you have a minimum 6 months retail travel consulting experience, possess a strong work ethic & would like to join a friendly travel company, we would like to hear from you. Great salary structure on offer.

GAIN SUCCESS IN THE SUBURBS

RETAIL TRAVEL CONSULTANTS

BRISBANE NORTH, WEST & INNER – SAL PKGES TO \$65K+

Are you an experienced international travel guru who is passionate about great customer service? Sick of the CBD rat race & long commute? Here’s your chance to work close to home! We have a selection of well known agencies in a variety of locations looking to expand their teams. Our clients are looking for vibrant team members with a min 2yrs exp to sell both domestic and international travel to diverse clientele. Generous salary pkges on offer + top educationals & training.

LIVING THE DREAM?

CORPORATE CONSULTANT

BRISBANE INNER SUBURBS – SAL PKGES \$60K

Are you tired of time wasters & doing price matches? Over working weekends? Feeling unappreciated? Want more work/life balance? Don’t dream it. live it! This is a fantastic opportunity to join this leading TMC in their bright, modern office. Work in a supportive & rewarding environment with a brilliant and energetic Team whilst earning a great salary. If you have min. 2yrs exp, a neat team ethic, ability to deliver top service – CALL US NOW!



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RECRUITMENT

Celebrating 30 years
in travel recruitment

Start your Job search here!



Ben Carnegie

Commercial Mgr - Online Hotels

Our client is looking for an exp Commercial or Revenue Manager to lead their steadily growing team. This is your opportunity to take responsibility for and guide the company in maximising revenue in key regions. Drive revenue management,

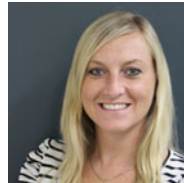
product analytics and strategic initiatives around transactions, revenue, conversion, promotions, rate competitiveness & hotel no.s.

▶ Join one of the world's largest online travel companies

▶ **Sydney CBD**

▶ Excellent salary package on offer

Click here for more details or call Ben.



Liz Vibert

Sports Group Travel Cons - Sydney

Bring your love of sport and travel together!

Work for the largest tour operator in this field & put together sporting tours for major events, FIFA World Cup, Rugby World Cup, Cricket World Cup to name a few. You will need at least 2 yrs

travel industry exp, a professional and confident phone manner and ability to close the sale, shy people won't cut it here!

▶ Call all sporting enthusiasts!

▶ **Work in a popular sporting venue, Sydney's eastern subs**

▶ Salary up to \$40K + bonus + loads of perks

Click here for more details or call Liz.

Passionate about Fiji & the South Pacific?

Do you love servicing your clients and their travel needs, but you're looking for a new work place that removes you from consulting face to face? I am seeking experienced Retail Travel Consultants that have a passion for Fiji and the South Pacific to join this incredibly successful company. Market leaders in their field and offering a competitive base salary with uncapped earning potential for commission based sales.

▶ Multiple positions available

▶ **Sydney CBD**

▶ Top consultants earn over \$100K OTE

Click here for more details or call Ben.

Corporate Travel Consultant - Sydney

Join this dynamic boutique corporate agency in their beautifully restored offices in Sydney's famous Rocks area. They have a very prestigious high end client base and VIP accounts. They believe in paying above the industry norm to secure the best Corporate Travel Consultants in the business. You will be booking interesting and intricate itineraries to both domestic and international locations, so superior airfare knowledge is ess.

▶ Great team who just love to come to work!

▶ **The Rocks, Sydney**

▶ Salary up to \$60K package

Click here for more details or call Liz.



Kristi Gomm

Temp Corporate Travel Cons - London

Looking for work in London? Together with our UK partners we have your answer to a fabulous new job in London! International, award winning Business Travel Companies are looking for Temporary Corporate Travel Consultants to

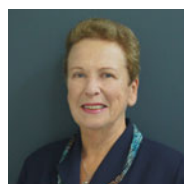
work in their friendly offices in London and the home counties. You will be working on medium to large blue chip accounts.

▶ Great benefits include health bonus, travel discounts & more

▶ **Work in London, UK**

▶ Salary up to £13 p/h + holiday pay

Click here for more details or call Kristi.



Sandra Chiles

Senior Retail Travel Consultant - Perth

Retail with a difference! It's all about exceptional customer service, no unattainable targets here!

This role focuses on your service skills not just sales. Located in east Perth, easily serviced by public transport and cafes close by, you will be working within a small travel team managing all the travel needs of membership based organisations - some with up to 30,000 members.

▶ Work Monday to Friday only!

▶ **Located in East Perth**

▶ Salary up to \$50K + super + incentives

Click here for more details or call Sandra.

As the first travel recruitment specialist in Australia we know the travel job market better than anyone, call us to discuss your career path.

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Email: jobs@inplacerecruitment.com.au

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