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Last day for comp

DON'T forget to get those last minute entries in for our fabulous Mauritius monthly competition, which finishes today.

We've received lots of fabulous French photos - see [page six](#) and traveldaily.com.au/competitions.

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Lonely Planet and VISA have joined forces to create a comprehensive online resource for Australian travellers:
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Hawaii going 'gangbusters'

THE strength of the Australian dollar against the US greenback has helped skyrocket the number of Aussie arrivals to Hawaii in Jul, with latest figures showing a huge 62% year on year growth.

The result has pulled Hawaii's year to date figures, which were already up 20% from Jan to Jun, to an overall 31% increase.

Hawaii Tourism Authority's Mike Story told *Travel Daily* in Hawaii this week that the Australian market was going "gangbusters".

"It's crazy. Last year we came off an increase of 26% overall from Australia (Jan to Dec), but this Jul has been unbelievable. To be up 35% is just phenomenal."

HTA's Tourism Brand Manager said the figure was "underpinned by the dollar" but required "a lot of things to be in place with the trade to reach such growth.

"Even if you have a strong dollar you need to make sure there's deals in the market," Story said.

"It's a joint effort that requires us to be working with the airlines, wholesalers and retailers."

Story said there's been pent up demand for air seats at this time of year, which has been answered

by Hawaiian Airlines daily service from Apr to Aug.

"Capacity is through the roof right now, it's just so full, but there's demand for more between Sep and Dec, and I think we could have more," he suggested.

"With Hawaiian pulling back capacity over the coming months (from Sep to Dec) it's going to be a bit of a squeeze to keep the growth rate on the same path.

"Our increase won't reach its full potential in 2011, especially in Q4, but with the return of daily Hawaiian flights in Dec, and the launch of Strategic services at the same time, it will still make it a little healthier," Story said.

More from Hawaii on [page 4](#).

Sunlover for groups

SUNLOVER Holidays has established a new specialist Groups Department.

Led by Groups & Conference manager Wendy Blackwell, the operation offers ten experts ready to handle all group bookings incl leisure, conferences, corporate travel, events and sporting groups.

The Sunlover groups dept offers a guaranteed 48 hour turnaround time for quotes on destinations across Australia, NZ and the Pacific including flights, transport, accom, meals, meeting facilities, tours and attractions.

Call 1300 738 383 or email domestic.groups@aot.com.au.

Burgess to Strategic

FORMER Flight Centre's Global Low Cost Carrier Business Leader, Darren Burgess, has been appointed to the newly created position of General Manager Sales and Marketing for Strategic Airlines, effective immediately.

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Six pages of news

Travel Daily today has six pages of news and photos, plus full pages from: ([click](#))

- AA Appointments jobs
- inPlace Recruitment jobs

empowered

with James Tobin



This month we look at how intuitive Sabre's new graphical view in the Sabre Red Workspace is – **in a time trial**

Watch now

Sabre | Travel Network.

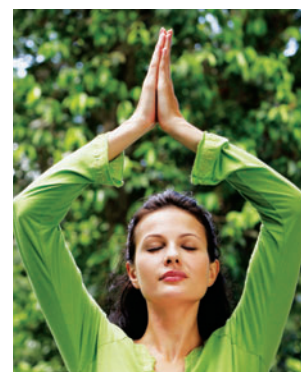
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webMAIL alternative

TRAVEL Daily has launched a new system for suppliers wanting to list special offers and flyers for the industry.

A new Supplier Updates section on our website will allow agents to easily search for deals, while suppliers can upload flyers and other information for consultants to have at their fingertips.

The system will launch shortly and has been created in response to the demise of AFTA's webMAIL system (**TD** yesterday) which ceases operation on 28 Oct.

Suppliers wanting more information can contact Lisa Maroun on 1300 799 220 or advertising@traveldaily.com.au.

Emirates US\$100k fine

EMIRATES has been slugged a US\$100,000 fine for capping the compensation amount pax are entitled to in the event of lost, damaged or delayed baggage on flights to/from the United States.

The US Dept of Transportation said an investigation, fueled by a customer complaint, revealed EK was not providing reimbursement "in many cases" for expensive items such as lost electronics, jewellery and cameras.

The Dubai-based carrier had told pax in writing and on its website that Emirates' liability was within that of the Montreal Convention (which sets liability limits for int'l air transportation), which the DoT said was incorrect.

EK also often provided limited or no compensation for costs related to delayed baggage.

Under terms of the Convention, airlines are liable for up to US\$1,820 for lost, delayed or damaged baggage.

Heritage listing for Kimberley

FEDERAL Environment Minister Tony Burke has today announced the heritage listing of Western Australia's West Kimberley Region, with the move hailed as a significant breakthrough for domestic tourism in Australia.

About 19 million hectares is covered by the decision, including the coastline of the Dampier Peninsula from Cape Leveque to Cambridge Gulf, the Kimberley Plateau and the Fitzroy River.

Creative adds reviews

CREATIVE Holidays says it's aiming to make booking holidays "even easier for both agents and clients alike" with the introduction of TripAdvisor reviews into its 2012 brochures.

Featured hotels will include TripAdvisor ratings as well as the percentage of travellers who recommended the property.

MEANWHILE the wholesaler has appointed Emirates NSW sales representative Peter Douglas as Director of Sales.

Douglas returns to the Travel Corporation where he previously held a position with Trafalgar Tours, while his experience also includes time at Garuda Indonesia.

"Peter's appointment will reinforce our already strong brand reputation and will continue to ensure Creative Holidays remains the number one industry voted wholesaler in Australia," said md Paul McGrath.

He takes up the position vacated by former National Sales Manager Tony Archbold, who's now heading up the new Holland America Australasian office which officially launches tonight.

Burke said the region "belongs on a list of the places which define Australia," while Tourism Australia md Andrew McEvoy said the "terrific news" would "add to the credentials of the Kimberley as a must-visit destination".

Intrepid Travel has been keen for the listing, with the operator's Kimberley business mgr, Jelena Mitrovic, telling **TD** this morning she was thrilled at the decision.

"This puts the Kimberley alongside other Australian icons such as the Great Barrier Reef in terms of marketing to international travellers," she said.

"It's a major step in protecting and boosting tourism in the region," she added.

The Kimberley is already part of Tourism Australia's National Landscapes program.

QF pilot conciliation

QANTAS and the union representing its long-haul pilots will today attend talks before Fair Work Australia, with the hearing requested by QF to try to resolve the ongoing dispute over a new enterprise bargaining agreement.

Web awards winners

THE TRAVELtech conference held in Sydney on Mon this week saw VroomVroomVroom.com.au named as the TRAVELtech Amadeus Website of the Year.

Other travel websites in the top ten included ski.com.au, wotif.com, jetstar.com, worldnomads.com, wotif.com, PlayMelbourne.com.au, Hotelscombined.com, viator.com, ExperienceOZ.com.au and Jetabroad.com.au.

French cooking deals

FRENCH Travel Connection has launched new packages to the 'Gascony Cooking School' in France, with the additions part of its new programs to be unveiled next week.

Weekend packages are priced from \$740ppts and a six day itinerary starts from \$1890ppts including bed and breakfast accom with private ensuite, all meals and wine as well as cookery tuition - frenchtravel.com.au.



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Hurtigruten \$100 gift

EXPEDITION cruising company Hurtigruten is offering travel agents a \$100 Visa gift card for new bookings made for their clients on the Classic Norwegian Coastal Voyage departing in Oct, Nov or Dec 11.

The \$100 bonus will be awarded for every double or twin share booking and a \$50 Visa gift card will be awarded to agents who make a single occupancy sale.

Gift cards will be sent to agents one week prior to their clients' travel - more info 1800 623 267.

NT rock pools

NORTHERN Territory Parks Minister Karl Hampton has announced the creation of eight new "shallow rock pools" to boost the visitor experience at Howard Springs Nature Park, about 35km south of Darwin.

The park attracted more than 70,000 visitors last year, with the \$1.4m project to include two new aquatic viewing platforms which will allow visitors to get close to the water to see turtles and barramundi.

See nt.gov.au/howardsprings.

New for New Horizons

THE Travel Corporation has appointed Chris Evans as the new managing director for New Horizons Holidays, taking the position vacated by Gary Hilt some months ago.

Evans moves to New Horizons after ten years with Jetset Travelworld Limited subsidiary Best Flights, and will remain based in Perth.

RWC MasterCard

GLOBAL Currency Exchange Network and the UK Rugby Football Union have jointly launched a new England Rugby Travel Card, targeting travellers to New Zealand for the upcoming Rugby World Cup 2011.

Initially available in pounds Sterling, the prepaid card will also shortly launch in Euro and US\$ versions, aimed at supporters' tours, club tours, family holidays and business travel.

Oz Canada visits up 8%

THE number of Australian overnight stays in Canada in 2011 continued on an upward trend in Jun, with data released by the Canadian Tourism Commission overnight showing an 8% increase year on year.

Over 32,300 Aussies stayed in Canada in Jun, with the figure helping to boost year to date figures 5.7% higher compared to the same period last year.

The Chinese market saw strong gains, rising a hefty 23% in Jun.

MEANWHILE Canada has come to Sydney this week with the Sydney Opera House hosting a local presentation of Montreal's Just For Laughs comedy festival.

Window Seat

AMERICANS are renowned for their wide and varied palates when it comes to sweet and savoury foods.

Peanut butter flavoured treats are very common and pretzel flavoured M&Ms are starting to make an appearance in stores, but as far as unusual treats go, this one really takes the cake.

Spotted by **TD** yesterday in Honolulu at the Hilo Hattie Hawaiiana outlet were the tasty delights pictured below - SPAM flavoured Macadamia nuts.



IT'S official - the trip home is always quicker.

Researchers in Holland have published a paper which for the first time ever confirms a phenomenon called the "return trip effect" which makes time spent travelling home seem 22% shorter than when you left.

Released in the latest edition of the *Psychonomic Bulletin & Review* journal, the discovery is from a survey of 350 people about their travel experiences.

In all cases, although outbound and return trips were exactly the same length, the subjects felt coming back was much faster, with the scientists postulating that travellers were "too optimistic about the initial trip".



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Hawaii pursues outer island growth

A GREATER focus on tourism to Hawaii's outer islands has seen a destination brand repositioning being adopted by the US state's tourism authority in 2011.

'The Hawaiian Islands', as it's now recognised, piggy-backs off past efforts aimed at generating additional consumer awareness that there is more to Hawaii than Honolulu and the island of Oahu.

Speaking exclusively with *Travel Daily* in Honolulu yesterday, Hawaii Tourism Authority Tourism Brand Manager, Michael Story said the concept has been in the planning stage for some years, but only been pushed recently.

The change, which sees a new logo, will also "fuse the outer

islands to the brand," he said.

"Before it was 'Hawaii, Islands of Aloha', but there were a couple of things with using 'Aloha' that made us want to change direction.

"Aloha has a very deep meaning here, and a lot of people say that it's use has been bastardised.

"It's used on everything for everything and it's lost its meaning somewhat," Story said.

That alone was not the spur for the change, "but it didn't really tell what Hawaii was all about."

"Our focus is on eight islands, (six that can be visited) and it's those we want to push".

Recent statistics show that there is a significant imbalance in the number of Australians travelling to outer islands.

Maui attracts roughly 20% of Aussies heading to Hawaii, 17% go on to Maui and 9% onto Kauai.

"More and more are staying on more than one island, and that's a strategy for us to stretch it out."

He said 'The Hawaiian Islands' branding gives people a better understanding as to what the destination "is all about", and that each island will have its own tagline, such as 'Hawaii - the island of adventure' or 'Kauai - the island of discovery'.

Hawaii Tourism Oceania's Marketing Executive, Ashlee Galea said "the Hawaii brand has been based around 'so much more Hawaii' and this certainly is reflected in everything we do."

Co-op marketing, trade training presentations and collateral with wholesalers promotes the four main islands of Hawaii - Oahu, Maui, Kauai and the Big Island - but the new focus will attempt to drive the message further.

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Another day in paradise

ABOVE: It's a tough job but someone has to do it!

Earlier this week two of the four groups attending Hawaii Tourism Oceania's Experience Aloha Famil met up at the Hilton Waikoloa Village on Hawaii's Big Island for a site inspection and workshop.

Pictured are: Siobhan Foley, Holidays on Location; Michelle Lucey, Travelworld Mount Annan; Rebekah Femia, Flight Centre North Sydney; Tom McMenemie, My Hawaii; Krystal van Someren; STA Travel; Ally Casey, Travel Managers; Leisel Donnelly, Infinity Holidays; Emma Harding, Gilpin Travel Mgt; Jenna Tyrrell, Ambassador Travel; Meredith Salotto, HA; Michelle Michael-Pecora, Travel Managers; Gai Avery, HWT Nerang; Tim Jackson, Student Flights Parramatta; Debra Fitzgerald, Travelscene American Express; Claire Morgans, Flight Centre North Ryde; Adele Wood, World Travel Club; Virginia Edgar, Gippsland Travel; Jennifer Rice, Harveys Choice Holidays; Barbara Nicholls, Qantas Holidays; & Julie Savieri, Travelscene at Sirocco Trvl with Hilton's Teresa Cosgrove.

Repeats visits soar

A MASSIVE 60% of Australian's travelling to Hawaii last year were repeat travellers who found one visit wasn't enough.

"Most people take their first trip and find out how much more there really is to Hawaii," says Ashlee Galea, Hawaii Tourism Oceania Marketing Executive.

"The number of islands, the great things to see, do and experiences on offer pulls people back longing for more, and when they do return they are venturing to a neighbouring island and exploring a bit further," she said.

Aloha Down Under

HAWAII Tourism Oceania will hold its Aloha Down Under travel agent workshop in 2012 after a 12 month hiatus this year.

Around 850 Hawaii specialists will be invited to attend the 2012 roadshow, which will visit Parramatta, Sydney, Melbourne, Brisbane and the Gold Coast, between 14 and 18 May.

There will also be an event in Auckland on 21 May.

Travel Daily
on location in
Honolulu, Oahu

TD is coming to you today from Honolulu, on the island of Oahu, courtesy of Hawaii Tourism Oceania and Hawaiian Airlines

HONOLULU is a shoppers paradise, especially for Aussies after brand names at heavily discounted prices versus what's on offer at home.

One of the best places to go for bargains is the Waikole Premium Outlet, located about 45 minutes from downtown Honolulu, as the 40 agents attending this year's Hawaii Tourism Oceania mega famil discovered yesterday.

There are 50 factory outlets at the shopping precinct, with the likes of Saks Fifth Avenue off 5th, Polo Ralph Lauren, Coach, Levi's, Bass, Tommy Hilfiger, Nine West, Samsonite, Banana Republic and Calvin Klein all represented - see premiumoutlets.com/waikole.

Nearer to the city centre (within walking distance) is the massive Ala Moana Center with its nearly 300 stores, incl Macy's & Sears.

"The premier international and local shopping destination" offers a regular trolley to and from the city - see alamoanacenter.com.

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WIN a double pass to see the Snow Flower and the Secret Fan



The Peninsula Shanghai in partnership with **Travel Daily** is giving ten subscribers the chance to win a double pass to see *The Snow Flower and the Secret Fan*.

A number of the scenes of this beautifully shot movie were filmed at The Peninsula Shanghai. All you need to do to win is be one of the first two people to send in the correct answer to the question below to:

snowflower@traveldaily.com.au

Which Australian actor features in Snow Flower & the Secret Fan?

Congratulations to yesterday's lucky winners, **Noel Leach** from **Travel Concepts, SA** and **Robyn Lawley** of **WOW! Travel & Cruises, VIC**.


THE PENINSULA SHANGHAI 


Travel Daily
First with the news

Wednesday 31st Aug 2011

Inspiring Journeys ads

THE Travel Corporation's upmarket domestic operation has launched its first ever television commercial, which debuted on Aussie screens last weekend.

To view the ad click on the logo or see 
traveldaily.com.au/videos.

SeaDream to Amazon

SEADREAM Yacht Club has opened its early 2013 itineraries for booking, with its twin 112-guest luxury "mega-yachts" to spend Jan-Apr in the Caribbean.

Following strong demand for 2012 Amazon River sailings, *SeaDream II* will also be sailing the Amazon in Feb and Mar 2012.

Scotland gets social

VISITSCOTLAND is showcasing its adventurous offerings via an on online blog written by Robin McKelvie called 'Grab a Glen'.

The blog will feature activities such as land yachting, whitewater rafting, and gorgeous gorges - visitscotland.com/grabaglen.

LH farewells "Captain Kai"



ABOVE: Lufthansa and its industry friends gathered in Sydney last night to farewell country manager Kai Peters, who is returning to take up a senior role with the carrier in Germany.

Peters, who's been local gm since 2007, has presided over significant change including the integration of Austrian Airlines and bmi as well as closer ties with SWISS International Airlines.

During his time here the carrier has also won the Best Offline Airline award at the National Travel Industry Awards, with this year's gong the sixth in a row.

He's being replaced by Marlene Sanau, who was introduced to the industry at yesterday's event.

Sanau has been with Lufthansa for 23 years, with previous roles in the USA, Germany and South Africa, and was welcomed to her new position by Singapore-based Lufthansa Regional Director, Christian Altmann, who said the appointment came "at a time when our airline is experiencing rapid growth and expansion in this region".

A key development for LH is the upcoming deployment of its newest Airbus A380 on the route between Singapore and Frankfurt.

The move, effective from 31 Oct, will see Australian passengers able to travel on A380 aircraft all the way to Germany, courtesy of codeshare partner Singapore Airlines superjumbo flights which connect to the new A380 service.

Altmann said the daily A380

Singapore service showed the carrier's commitment to Asia and the Australian market.

During the evening Peters thanked his loyal and hard working staff in Sydney, urging the industry to "stay loyal to Lufti in Australia".

He's pictured above left handing over his Captain's cap to Marlene Sanau, along with regional director Christian Altmann.

Top End campaign

THE NT government yesterday unveiled a major new Darwin tourism campaign in conjunction with Virgin Australia.

Malarndirri McCarthy, Minister for Tourism said the campaign will include images of what the Territory has to offer in print ads, as well as on billboards and bus shelters in Melbourne and Sydney.

The Darwin Mix It Up campaign is expected to reach around 3.9 million Australians with 25 million impressions linking users to DJ sale airfares to Darwin.

FJ backs Flying Fijians

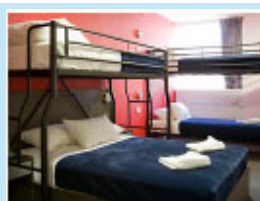
AIR Pacific has signed on as the official airline of Fiji Rugby, which will enable Fiji teams and officials of the football code to fly on FJ and subsidiary, Pacific Sun's flights around the region.

MEANWHILE, Air Pacific has also named Shane Hussein as the carrier's Manager Public Relations and Communications.

Hussein was most recently at the Fiji Embassy of the USA.

Accommodation Updates

WELCOME to Accommodation Updates, **Travel Daily's** Wednesday feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description to accomupdates@traveldaily.com.au.



The **Space Hotel** has opened its first hotel in Australia with the launch of new "affordable, stylish accom in Melbourne", targeting the backpackers, business people and the family market looking for a cost effective property. The hotel offers eight floors and 16 different room types that include dorm rooms up to luxury penthouse suites. Guests can also access the internet cafe, communal kitchen, dining room, workout room and laundromat.



Semara Resorts has opened the doors of its newest five star luxury villas at Uluwatu, Bali. Seven individually designed villas have their own plunge pool and are located on the cliffs of the Bukit Peninsula overlooking the Indian Ocean. The property offers a private beach, two tennis courts, gym, spa and a helipad.



The **St Regis Sanya Yalong Bay Resort** is the first for the brand in China and is set to open on 11 Nov. The resort offers 401 guest rooms and suites incl 28 beachside villas as well as the region's first Iridium Spa. Other features incl pools, tennis courts and a gym.

Alaska offers free wi-fi

ALASKA Airlines is offering free inflight internet until the end of Sep on most of its flights, in celebration of the introduction of the Gogo wireless service.

Melissa's opinions on Travelport

MELISSA
Nowrojee from Harvey World Travel in Alexander Heights has won a \$1000 JB Hi-Fi gift card, after being revealed as the winner of the recent Travelport Opinions comp.



She won by answering questions and posting new reviews on the agent-based free online networking site which currently connects over 9300 travel professionals worldwide.

The competition attracted a strong response from consultants in Australia and NZ, resulting in a more than four-fold increase in new members in the region as well as 200 new reviews.

Melissa is pictured receiving her prize from Travelport's Sean Cummins and Daren Lynn.

Accor crime & passion

MERCURE Potts Point near Sydney's Kings Cross is offering a 'Crimes and Passions' package where guests can experience the Underbelly of the infamous suburb, priced from \$259 per night until 30 Dec.

The deal includes one night accom in a harbour view room, brekkie for two, late check out and a guided tour with Bounce Walking Tours - call 02 9397 1777.

explora Express news

SOUTH American eco-tour operator has launched its first bi-monthly newsletter, explora Express, offering updates on its new Ethnocultural Expeditions.

Sign up at www.explora.com.

Qantas JSA winners

QANTAS has announced the weekly winners of \$25 iTunes vouchers in its current JSA incentive as: **Bert Heidekamp** of Corporate Travel Management SA; **Carol Arranz**, Flight Centre Capital ACT; **Carole Grassby**, Travel on Q NSW; **Christine Manias**, BCD Travel NSW; **Connie Roos**, World Wide Travel; **Lucy Vieira**, Travel Creations NSW; **Maria Vasili**, Bay Travel Services Vic; **Mark Koffman**, Jetset Toorak Vic; **Sandra Merlo**, BCD Travel NSW; and **Sarah Hackett**, DBT NSW.

The major prize winner will be announced on 05 Sep.

OZ-Ethiopian deal

ETHIOPIAN Airlines will launch a new codesharing agreement with Asiana Airlines from 01 Sep, covering flights between Hong Kong, Seoul and Addis Ababa.

SQ seasonal boost

SINGAPORE Airlines will lift operations from Singapore to both Adelaide and Brisbane during the upcoming summer peak period, with ADL flights boosted from daily to ten per week and BNE increasing from 21 to 24 weekly operations.

LAST DAY TO ENTER TO WIN A HOLIDAY TO MAURITIUS!!!

Today is the last day that we feature a selection of photo entries into our fabulous Mauritius competition that has been running throughout August.

It is also your last chance to send your entries in for your chance to win a spectacular Mauritius holiday package for two, courtesy of **Mauritius Tourism Promotion Authority, Air Mauritius and Beachcomber Tours**.



ABOVE: Melissa Longcake from Show Group Adelaide is enjoying some French treats and "dreaming about sipping a cocktail or two, over looking the beach and lagoon at La Caravelle".

RIGHT: Melissa Borg of HWT Cranbourne. She says: "Wee-wee! Just being French :) I'd fit in much better if i were in Mauritius!"

To enter this great competition, simply send in a picture of yourself dressed in a French theme and showing how you imagine yourself escaping winter for the warmth of Mauritius.

The prize includes: Air Mauritius return economy flights for two from Sydney, Melbourne or Perth to Mauritius; five nights twin share accommodation in a luxurious Junior Suite at the 5-star Trou aux Biches Resort & Spa and daily breakfast & dinner for two.



Email your entries by COB TODAY to:
mauritiustcomp@traveldaily.com.au

CLICK HERE for terms & conditions and to view other photos for entry into the competition.



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TIME TO CLIMB THE LADDER?

RETAIL TRAVEL TEAM LEADER

CHATSWOOD – SALARY PACKAGE \$60K-\$65K+

Are you ready to step into a leadership position? If you are 2IC or an experienced travel consultant in a retail store this may be the role you have been searching for. A successful boutique travel office in Chatswood are searching for a leader who will take their team to even greater heights. You must have min 4 years in the travel industry, ideally with leadership experience. Wide destination knowledge and top CRS skills are a must.

GET YOUR TICKET TO RIDE UP FRONT!

AIR RESERVATIONS TEAM LEADER

NORTH SYDNEY – SALARY PACKAGE TO \$50K +

Are you an experienced travel consultant who is not only an AIRFARE GURU but also offers excellent customer service, & enjoys helping your team to build their knowledge and skills? Then we are looking for YOU to join a leading travel company as TL for their Air Res Team. You will have a minimum of 2 years industry experience, excellent airfare and CRS Skills and exceptional customer service. Team Leader experience ideal but not essential. Apply now for

JOIN A WINNING TEAM

RETAIL TRAVEL CONSULTANT

MELBOURNE (SOUTH) – SALARY PACKAGE TO \$55K+ OTE

Our client is one of Melbourne’s most successful retail agencies and they currently have an opening for dedicated individual. If you would like to join a friendly, social team close to home, you can not go past this! Not only will you have a great base salary, you will have the opportunity to earn more in commissions.

Great working hours on offer, not to mention the thrill of working in a busy shopping centre with great boutique shops!

HURRY, THESE WILL NOT LAST

CORPORATE TRAVEL CONSULTANTS

MELBOURNE & PERTH – SALARY TO \$70K+ OTE

You may have noticed similar roles advertised however it is due to the dramatic growth of this organisation. Numerous accounts have been won & are continuing being won. If you have a passion to succeed & want to earn a huge salary, you can not go past this global TMC. Not only will you earn a salary some only dream about, you will have access to gym discounts, cheap travel & never ending incentives!

GREAT SUBURBAN LOCATION

RETAIL TRAVEL CONSULTANT

PERTH (SOUTH EAST) – SALARY PACKAGE TO \$55K+ OTE

Tired of the city commute & the cost of public transport everyday? This highly successful retail travel agency is seeking an enthusiastic & fun travel consultant to join their high achieving office. If you want to gain a better work life balance & have a higher base salary to feel secure, this is your chance.

A minimum 12months international travel consultant experience a must. Amadeus highly beneficial.

SAIL THE GREAT BLUE SEAS

CRUISE TRAVEL CONSULTANT

MELBOURNE (EAST) – SALARY PACKAGE TO \$54K

Rare opportunity on offer for an experienced travel consultant with a passion for cruise. This boutique travel company requires a professional individual who is capable of selling both individual & group cruising. Whether it be a P&O South Pacific or luxury Cunard World Wide cruise, you will be keep continuously interested with the variety of requests. Monday to Friday 9am to 5pm hours only. Great perks!

PACK UP AND HEAD NORTH!

RETAIL TRAVEL CONSULTANT

GLADSTONE- SALARY PACKAGE TO \$50K

Head north where the sun shines and the weather is perfect! We currently have a sensational role available for a senior travel consultant in Gladstone. You will be joining a successful team who supports and motivates each other throughout the day. Selling a range of international locations you will be able to use your passion for travel and sales skills to their fullest. A strong salary package is on offer, along with top benefits including amazing free famils, travel discounts and more.

SHOW YOUR COMMONWEALTH PRIDE!

WHOLESALE CONSULTANT

BRISBANE CBD – SALARY PACKAGE \$55K ote

Looking for a role where you can use your passion for all things Oz? You’ve found it! Located in Brisbane CBD these upbeat teams are looking for travel consultants to join them. You will love escaping face to face consulting and handling all enquires via phone and email. This role is not for the faint hearted, but you will be rewarded accordingly with unbeatable \$alary, sensational famils, career development plus more. All you need is min 12 months travel industry exp.



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HOT Hotel & Wholesale JOBS



Ben Carnegie

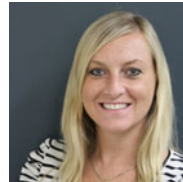
Sales Manager - Guest Amenities

When you first check into a hotel, do you love to check out all the facilities and products provided as part of your stay? Do you like the finer things in life that add to your overall experience when staying away from home? If you are looking for

a role in the hotel industry that gives you the variety of being on the road some days and office based on others, this is for you!

- ▶ Amazing luxury products
- ▶ **Based on Sydney's northern beaches**
- ▶ Salary package up to \$75K

Click here for more details or call Ben.



Liz Vibert

Wholesale & Retail Consultants

It's about time you worked for an organisation that treats you like a professional & pays you like one! Multiple opportunities for experienced Travel Consultants whatever your forte. Recommend & sell worldwide destinations and provide superior

customer service to all your clients. You will also be able to work on a rotating roster 9am - 5pm one week & 11am - 7pm the next.

- ▶ Bright, modern & open plan offices, state of the art facilities!
- ▶ **Located in Sydney's funky inner west - drive, bus or ferry**
- ▶ Salary up to \$52K + super + incentives

Click here for more details or call Liz.

NSW Sales & Marketing Coordinator

As the NSW Sales & Marketing Coordinator you will provide an array of administrative based sales & marketing tasks for the NSW Sales & Marketing team for a large portfolio of hotels & resorts across NSW, this will include but is not limited to; provide assistance in utilising the computerised sales management systems, monitor the properties website content regarding offers advertised, assist with direct marketing campaigns and e-marketing initiatives.

- ▶ A great role to launch your career in the Hotel industry
- ▶ **Sydney CBD**
- ▶ Salary up to \$50K + super

Click here for more details or call Ben.

Sports Group Travel Consultant - Sydney

Bring your love of sport and travel together! Work for one of the the world's premier sport tour operators, the largest in this field and put together sporting tours for major events, FIFA World Cup, Rugby World Cup, Cricket World Cup, you name it, they do it! You will be based in the funky eastern suburbs of Sydney. You will need at least 2 years travel industry experience, a professional and confident phone manner and ability to close the sale.

- ▶ Calling all sporting enthusiasts!
- ▶ **Work in a popular Sydney sporting venue**
- ▶ Salary up to \$40K + bonus + loads of perks

Click here for more details or call Liz.



Kristi Gomm

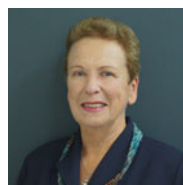
Commercial Manager - Online Hotels

Our client is looking for an exp Commercial or Revenue Manager to lead their steadily growing team. Take responsibility for and guide the company in maximising revenue in key regions.

Drive revenue management, product analytics and strategic initiatives around transactions, revenue, conversion, promotions, rate competitiveness and hotel numbers.

- ▶ Join one of the world's largest online travel companies
- ▶ **Sydney CBD location**
- ▶ Excellent salary package on offer

Click here for more details or call Kristi.



Sandra Chiles

Recruitment Cons - Client Manager

Why recruitment you ask? It's fun, full of energy & excitement and we'll help you flourish. A greatly varied position incl. meeting job seekers, clients & sourcing new business. Previous travel, tourism or MICE sales exp is highly regarded along with

an attitude of determination to succeed. Join our dedicated, up beat and vivacious team who are highly professional yet loads of fun!

- ▶ Full training and mentoring by the best in the business
- ▶ **Sydney CBD based, national & international clients**
- ▶ Competitive base salary + great earning potential

Click here for more details or call Sandra.

As the first travel recruitment specialist in Australia we know the travel job market better than anyone, call us to discuss your career path.

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