Friday 2nd December 2011



## Royal on the Park deal

BRISBANE'S Royal on the Park Hotel is offering 'Royal Summer Stays' leading in at \$179 per room valid 15 Dec-31 Jan including kids stay free, free continental breakfasts and other bonuses.

For details see last page.



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# **Compliance up for HWT**

**OVER** the last 12 months, 88% of turnover at Harvey World Travel agencies has been through preferred partners, with the high level of compliance indicating the success of the group's strong portfolio of suppliers and its Phoenix program according to HWT md David Rivers.

Speaking this morning at the HWT conference in Sydney, Rivers said that the average payout to franchisees under the incentive scheme was around \$10,000, as he reinforced a number of achievements over the last year.

Almost 500 people are attending the conference, reflecting a very strong 93% turnout from the 260 franchised and 15 company-owned stores.

Rivers said that more than 175 HWT agencies are now using the Resurg dashboard, which includes the 'Sales & Productivity Manager" allowing easy tracking of sales for preferred and Phoenix partners.

The system will be further enhanced in the coming months with a Financial Controller giving agency owners an instant snapshot of their profitability.

"The Phoenix incentive program

# Seven pages of news

Travel Daily today has seven pages of news and photos, plus a full page from: (click)

- AA Appointments
- Royal on the Park

is delivering for us all," Rivers said. He also reminded members that franchise fees had been reduced on a permanent basis this year.

**MEANWHILE** Jetset Travelworld Limited ceo Peter Lacaze also asked HWT members for their feedback on a proposal to change the company name to JTG (TD 24 Nov) as he gave them an update on the company's progress.

Lacaze highlighted strong BSP growth for domestic travel, saying "there's plenty of life left for agents in the domestic market".

He said travellers still want independent advice and best fare of the day, and "if we manage our affairs well the domestic market is not going to disappear for us".

More from the HWT conference on page six of today's TD.

# New cash passport

A NEW multi-currency cash passport card is today being rolled out across the HWT group.

The card can carry up to seven currencies and is branded with the HWT logo, and from Feb Access Prepaid will guarantee that the rates used are the best in the market - responding to feedback from agents that previously the product was not particularly competitive.

HWT md David Rivers said this change means that from 01 Feb "there are absolutely no reasons vou can't sell this card".

#### Cox to Contiki

FORMER md of STA Asia Pacific, Michelle Cox, has been appointed to the global role of International Brand Director for Contiki Hols.

Cox has also worked with APT. and will relocate to Geneva to take up her new role from 01 Feb.













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## **Emirates earlybird 2**

**EMIRATES** has launched a second round of economy class earlybird fares to Europe, with 31 destinations on offer including the addition of Dublin.

Return prices from Brisbane/ Melbourne/Sydney/Perth lead in at \$1750 (low season)/\$1960 (shoulder) to all destinations, with London/Manchester priced at \$2300 in high season, compared to \$2200 for the other 29 ports across Europe.

The EK Earlybird 2 fares are valid for sales 01 Dec-17 Feb with a free Dubai stopover allowed each way.

#### **Orion record sales**

**ORION** Expedition Cruises says a new yield management program adopted in Oct, paired with a sixweek long national advertising campaign has resulted in a record month of sales for the company.

MD Sarina Bratton said the achievement was "no mean feat in the current economic climate."

She said the trade has embraced the new pricing platform, with many existing agents recording record sales and a number of new agencies enjoying sales success.

# Strategic insurance review

COVER-MORE Insurance is continuing to offer insolvency cover for Strategic Airlines/Air Australia, despite the reinsurer for its Travel Services Provider Insolvency benefit withdrawing coverage during a review period.

London-based International Passenger Protection (IPP) specialises in providing "financial failure insurances to the travel industry," and initiated a financial review of Air Australia Airways earlier this week.

Cover-More alerted agents of the move on Tue, telling them that until the IPP assessment is completed "they feel it is prudent to temporarily withdraw cover for this airline".

Agencies were advised to inform customers that the Options and Travelsure policies "will not cover this airline under the Section 1 benefit - Travel Services Provider Insolvency".

However Cover-More has now advised that despite the IPP stance "at this point in time cover for the insolvency policy benefit will remain in place for Strategic Airlines, trading as Air Australia".

Cover-More chief operating officer Kerrie Fussell said it's the company's usual practice to advise agency partners of any pending changes in cover.

She said that coverage for Air Australia would continue to be reviewed in line with the company's usual practices.

"Consistent with the proactive approach we take to keep our agents and customers informed of any changes in cover, should the position change we will immediately update this advice and the website 'claims advice section' accordingly," she added.

# SYD business events precinct ramps up

**NSW** Premier Barry O'Farrell yesterday announced that three consortia have been shortlisted for the construction & operation for a proposed new convention and exhibition centre for Sydney.

The Exhibition & Event Assoc. of Australasia said the NSW govt has shown its support for the "urgent need for Sydney to upgrade its business events facilities."

# **High praise for Scoot**

**THE** Gillard Govt, the Tourism & Transport Forum and the Tourism Industry Council of NSW have applauded the decision of Scoot to make Sydney its launch route in mid 2012 (*TD* yesterday).

Federal Tourism Minister Martin Ferguson said Scoot would entice more people to visit Australia, bringing more business for local tourism operators.

Ferguson said Tourism Australia, would probe other destinations for Scoot within Australia.

TIC NSW exec. officer Andrew Jefferies said the Singapore-based no frills airline's Sydney services will provide "an awesome boost for the NSW economy," by growing inbound arrivals and attracting further competition.

Jefferies said the coup was a "great step forward" for Sydney which has traditionally been overlooked by low cost int'l carriers in favour of Melbourne and the Gold Coast.

**MEANWHILE**, John Lee at the Tourism & Transport Forum said making Sydney its first hub was a "strong endorsement" of the harbour city's reputation as a world-class tourism destination.



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Friday 2nd December 2011

# mobile travel agents VIRTUOSO 2 1/2 1/2





ONLINE

TRAINING

PROGRAMME

TRAVELPORT is developing a new mobile platform using its highly popular Viewtrip program, that will give users the ability to not only view their travel itinerary but make bookings on the go. President and ceo Gordon Wilson

yesterday gave *Travel Daily* an exclusive run through the handheld device technology which will be launched early next year.

Within the next year 50 billion smartphone devices are expected to be active in the world, which Wilson says presents a whole new vista for travel opportunities.

Viewtrip Mobile will be available for devices such as iPhones and Blackberrys, and by using GPS technology it will be able to list information relevant to location.

Users will be able to see their upcoming trips which have been booked through a travel agent along with travel, airport and weather guides relevant to the city it's being viewed from.

It will also offer information on things to do, where to go and what events are happening in that location, a currency converter and other useful fields.

Viewtrip Mobile will also be interactive and allow users to view & book accommodation in a mobile format, which is then added to the itinerary.

It'll be rolled out in Q1 across Travelport's key markets.

**Pictured** at Travelport's Sydney office yesterday are Gordon Wilson (left) and Sean Cummins.

#### **HWT returns to TSV**

HARVEY World Travel has today opened a company owned store in Castletown, Townsville, with md David Rivers saying he's thrilled to see the HWT brand return to the Far North Queensland city after five years.

## **Intrepid Thai-bound**

**INTREPID** Travel has resumed its tours to Thailand following the cancellation of 60 itineraries to the country due to wide spread flooding in recent months.

All trips began normal operation as of yesterday, Intrepid said.

#### **Boeing retires ZA001**

**BOEING** has confirmed it will decommission its first ever 787 *Dreamliner* test aircraft, ZA001, in 2 weeks, placing the pioneering jet into long term storage.

ZA001 recently visited Auckland, Sydney and Melbourne as part of a round the world demonstration and its affliation with both Air New Zealand and Qantas/Jetstar.

# **Insight adding Nepal**

INSIGHT Vacations' soon to be announced India program (*TD* 14 Nov) will include escorted touring to Nepal, while guests will also be able to take part in outdoor yoga lessons on some tours offered.

# CA shakes up CDG flts

AIR China is shuffling its Paris operation, delinking Shanghai from its Beijing-Charles de Gaulle service and resuming a five times weekly non-stop route from Shanghai, effective 10 Mar.

From the same date, Air China will begin daily rotations between Beijing-Paris using 777-300ERs.

# Window Seat

ATTENDEES at the Harvey World Travel conference this morning at the Sydney Convention and Exhibition Centre (see p1) could be forgiven for thinking there was something huge going on.

Those arriving were greeted with a large contingent of media from all the mainstream TV channel, along with riot police - and it looked as though some sort of protest might also have been in the offing.

However as it turns out all the excitement was for the ALP Conference, which also kicked off at Darling Harbour today with guests including PM Julia Gillard and other members of federal and state Parliament.

There's likely to be a lot less coverage of the HWT conference than the ALP event, with media only invited to a few select sessions and none of the social events as part of the Harveys conference.

A FRENCH "urban planning consultancy" has launched a proposal to literally turn Paris' iconic Eiffel Tower green.

The plan would see the famous edifice covered with 600,000 plants, with backers saying the project would "symbolise the reconciliation of nature and mankind".

Revealed in the *Le Figaro* daily, the proposal would involve the addition of a massive watering system as the plants are installed from the ground up.

At the moment it's just a dream, with Paris City Hall distancing itself from the report.

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Friday 2nd December 2011

# Trueman shows off her AA accolade

**RIGHT:** Rebecca Trueman has been awarded with recruitment firm, **AA Appointment** Australia's Temp of the Month honours for Nov.

Trueman is currently on assignment at HRG Brisbane, and this accolade will now

see her go into the draw to win AA's annual Temp of the Year prize.

She is pictured (right) with AA Appointment's Brisbane branch manager, Carmen Pugh.

#### Lots of Aussies to NZ

THE number of Australians who visited New Zealand in Oct rose 21.2% to 98,500 according to Tourism New Zealand statistics.

Month end holiday arrivals from Australia were up 47% to 42,300.



#### Karma takes Rottnest

THE Karma Royal Group plans to invest in "significant upgrades and reinventions" after announcing yesterday it would take over operation of Rottnest Lodge on Rottnest Island, WA.

Karma says it plans to steer the 80-room property towards a greater int'l market share and MICE business under a new fourstar lifestyle brand called Chakra, complementing its Karma Resorts.



## Amadeus owns up

**AMADEUS** says it's currently investigating the cause of a glitch which impacted the printing of boarding passes for pax on Qantas and other airlines using the Altea system (TD Wed).

An Amadeus spokesperson told **TD** the company regretted the inconvenience and remains "committed to providing the industry's leading information technology services".

**MEANWHILE** the GDS firm also this morning confirmed a new full content distribution agreement with all LAN group airlines incl LAN, LAN Ecuador, LAN Peru, LAN Argentina and LAN Express.

#### AirAsia X Osaka debut

**KUALA** Lumpur-based budget long-haul carrier AirAsia X has commenced four times weekly services to its second Japanese gateway, Osaka.

Kansai International Airport is D7's 16th destination.

## Thello out, Artesia in

**RAIL** Plus says an overhaul in the overnight rail travel options between Paris and Milan/Venice will provide travellers with muchimproved dining experiences and better customer care, along with a continual cabin refurbishment.

From 11 Dec TVT will manage the route, which Rail Plus says is a hit with Australian travellers.

Rail Plus national sales and marketing mgr Greg McCallum said TVT are to introduce a new service called Thello, that departs from Paris Gare de Lyon.

Thello replaces the tired Artesia journey (that operated from Paris Saint Lazare), and offers four sleeper coaches & 10 couchettes.

McCallum said one of the added benefits will be the ability for travel agents to book e-tickets up to four months in advance, rather than the current 90 days.

TVT is also expected to launch an overnight rail trip between Paris and Florence/Rome in Jun.



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\*Departing Sydney. For travel from 1 Feb to 31 Mar 2012. Conditions apply.





# **UAE National Day celebration**



**ABOVE**: The United Arab Emirates celebrated its 40<sup>th</sup> National Day anniversary by hosting a cocktail event along with Dubai Tourism and Emirates Airways at Sydney's Shangri-la Hotel last night.

The event was attended by key wholesalers, travel agents and cruise partners that now service the Dubai market.

UAE's National Day, akin to our Australia Day, is all about getting people together to celebrate unity, culture and heritage.

"It was our way of thanking our many supporters who've contributed to the growth we're currently experiencing," said Veronica Rainbird, Senior Manager Dubai Tourism.

She said business from Australia to Dubai is up an incredible 35%

**Corporate Travel** 

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in the past 3 months, and year-todate up 16% on 12 months ago.

Guests attending the event were entertained by music from the Sydney Symphony Orchestra.

Pictured at the celebration from left are:Tim Harrowell, regional sales manager NSW Emirates; Ali Al Nuaimi, UAE Ambassador to Australia; Veronica Rainbird; Julie King, Director Dubai Tourism Sydney and Stephen Attfield, Sydney Symphony Orchestra.

## **Sun acquires Grayston**

**SOUTH** African leisure and gambling group Sun International have acquired the Grayston Hotel in Sandton, Johannesburg.

An extensive R250m (AU\$30m) refurb of the hotel will begin in Jan 2012 and run until early 2013.

# **Tourism NT fires up**

NORTHERN Territory Tourism Minister Malarndairri McCarthy is demanding an apology from her opposition counterpart after Willem Westra van Holthe allegedly made a slur that the govt had been involved in a 'cash for comment' scam relating to the New7Wonders of Nature poll.

Yesterday in Parliament, Van Holthe made the suggestion that the territory's government tourism agency had paid large amounts of money to be part of the international campaign.

McCarthy said Van Holthe's remarks were "totally wrong" and that the organisation had only paid the \$99 fee to be a part of the global competition.



Friday 2nd Dec 2011



Supplier Updates

**WELCOME** to Supplier Updates, **Travel Daily's** new regular feature.

Agents can now access the latest special deals and promotions being offered by suppliers, simply by CLICKING HERE.

Supplier enquiries for notices: advertising@traveldaily.com.au

# Inspiring Journeys eyes int'l growth

**FLEDGLING** experiential touring company Inspiring Journeys will roll out websites worldwide in the near future, as the Australian firm seeks to expand internationally.

Whilst remaining tight-lipped about which markets, managing director Tammy Marshall told *TD* yesterday that Inspiring Journeys was in the process of "developing key strategies for international markets over coming months."

"We really want to build the brand and have more overseas travellers coming to Australia and New Zealand," she said.

Yesterday, IJ revealed it would introduce new touring options in New Zealand and South Australia.

NZ was a "natural fit" for the brand, fitting in with its key pillars - discover, explore, learn & relax. Marshall said travel agents have

Marshall said travel agents have embraced IJ's touring concept since its launch in Apr this year.

The program's key differential is the "choice factor", Marshall said, a product which was designed to focus primarily on the Gen X and baby-boomer market, and provide them with the ability to customise their experience at

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A team player attitude is a vital part of this role.

We look forward to receiving your application and CV in writing via email to - belinda@gtstravel.com.au to the attention of Belinda Orsini.

# QFFF points on JQ card

JETSTAR Platinum MasterCard cardholders can now earn 1 Qantas Frequent Flyer Points per \$1 spent using their card.

As an added incentive, new cardholders approved before 31 Dec will earn 2 Qantas Frequent Flyer Points per \$1 spent, up to 10,000 bonus points, for purchases made before 31 Jan.

some of the country's top 'hot spot' tourist locations.

"This new generation of traveller is wanting a new type of experience, and is very different in terms of demographic and attitude.

"They are people seeking more independance and are a more active type of traveller," she said.

This year Inspiring Journeys has operated 35 departures, with the majority being in the Top End and Tasmania.

The 2012/13 program sees the addition of a 5th vehicle in Australia, and its release at this time of year brings it inline with the traditional selling season.

# McEvoy lauds DJ/SQ

**TOURISM** Australia md Andrew McEvoy has strongly endorsed the ACCC approval of the alliance between Singapore Airlines and Virgin Australia (*TD* yesterday).

McEvoy told **TD** that getting the deal over the line "is great news for Australian tourism.

"By linking these two airlines' extensive networks, we gain much greater reach into some of our most important and fastest growing overseas markets...as well as an effective means to help disperse these tourists when they arrive," McEvoy said.

"We already enjoy deepening partnerships with both airlines, and this is sure to deliver some very beneficial economies of scale when we come to work on future marketing activities," he added.



Friday 2nd Dec 2011

# Technology Update

# I need more time!



Christmas shopping. Every year I promise myself I am going to start my shopping earlier and every year I

run out of time.

As travel professionals, we are always pressed for time. There is always another task that needs completing before its knock off time.

At our office in Sydney, our product development team works with local, innovative travel partners such as echannel Search, Conference Online, and GTS Interactive to solve everyday problems. Our tailored solutions such as a search marketing tool, an online conference and event system, and interactive mobile solutions give our travel consultant customers more hours in the day to better service their customers.

This year, our partnerships have also enabled the integration of Rail Plus rail content into the Amadeus Selling Platform and the deployment of the Amadeus SMS solution, a tool that allows travel professionals to communicate with their customers via SMS directly through the Selling Platform. These integrated solutions simplify the booking process, and make it easier to communicate with your customer when you need to. Ensuring we continue to make tailored solutions for the Australian, New Zealand and Pacific Island markets will be a big focus for us in 2012. After all, if we can find ways to save time for our customers, then perhaps I can find more time for Christmas shopping? Sari Vahakoski, Managing

Director, Amadeus IT Pacific

# Training key for HWT

A STRONG focus on training for Harvey World Travel franchisees and staff is continuing to pay dividends for the group, which is set to expand its offering with the imminent signing of a contract for computer-based training.

Speaking this morning at the HWT conference in Sydney, MD David Rivers said ongoing mystery shopping programs were feeding into the training collateral to incorporate "all the things that cause customers to come back".

Rivers also said the group was engaging with TAFE colleges across Australia, working towards achieving Certificate II accreditation for in-house HWT training courses.

#### **New HWT website**

HARVEY World Travel will shortly launch a new consumer-facing website, with marketing manager James Brodie set to reveal the innovative site, along with a number of other online initiatives, during the HWT conference tomorrow.

Other significant marketing moves by HWT over the last months have included a 64 page glossy catalogue distributed to more than 1.1 million households; a new co-branded Contiki gift card; and the ongoing partnership with the Channel 7 *Deal or No Deal* game show.

# **HWT** to lift footprint

HARVEY World Travel md David Rivers told attendees at the group's conference this morning that a key focus for 2012 will be expanding the HWT footprint - particularly in areas where former franchisees have left the group.

He said HWT was continuing to establish company-owned stores as part of this plan, stressing that there was no move to compete with franchisees.

"We want to support network coverage," he said, with the new store in Townsville (see p3) seeing HWT re-establish a presence there after the departure of the Giudes group which joined Escape Travel back in 2006.

Rivers also outlined an ongoing project to work on succession planning, as well as develop a "manage-to-own" program so that current staff are able to eventually have their own stores.

# **Qantas Hols comp winner**



CONGRATULATIONS to Victoria Gardener, Travelworld Broome who is the lucky winner of Qantas Holidays monthly competition as featured exclusively in *Travel Daily* during the month of Nov.

#### **Airlines for America**

THE US Air Transport Association has changed its name and logo to 'Airlines for America' with a new tagline - 'We Connect the World' - also introduced to better represent the carriers on a global scale.

# Advantage up depots

HERTZ Global Holdings' sister firm Advantage Rent a Car will open eight new European locations over the next 3 months, boosting its tally to 26 depots.

Newly opened locations include Grenoble, Lyon & Orly airports, while other airport depots are planned to open at Hamburg, Amsterdam Schiphol, Bergamom, Brussels and Luton in the near future.

# **Qatar to Chongqing**

**QATAR** Airways has launched its fifth route in China with a thrice weekly direct service between Doha and Chongqing yesterday.

# **Palm Cove bargain**

FREESTYLE Holidays has a Stay 5, Pay 3 deal at Peppers Beach Club & Spa, Palm Cove in Far North Qld priced from \$435ppts a saving of \$580 per couple.

Prices are valid for travel 02-22 Dec; 08 Jan-05 Apr and 10 Apr-22 Jun, and are based on a Lagoon Spa Room, limo transfers and daily brekkie.

Bookings need to be made prior to the end of Mar - 1300 665 470.

Gardener has won herself \$5000 in travel vouchers for her photo (above) and answer to what she would do with the prize.

"Despite having the famous Cable Beach on my doorstep, I'd love to experience the opposite extremes, Hot to Cold, Orange to White, Relaxation to Adventure!". View all the Qantas Holiday's entries received for the comp at traveldaily.com.au/competitions.





This week *Travel Daily* is giving five lucky readers and their friend the chance to see the *Renaissance* exhibition in Canberra, courtesy of Italian Government Tourist Office and The National Gallery of Australia.

The National Gallery of Australia shows over seventy 15th and 16th century Italian paintings by great Italian artists such as Raphael, Botticelli, Bellini and Titian.

To win, simply be the first person to send in the answer to the question below to:

When will the Renaissance Exhibition open in Canberra?

Congratulations to yesterday's lucky winner, Kathy Varley from Scenic & Evergreen Tours.





Friday 2nd Dec 2011

# CZ Sydney jet switch

**CHINA** Southern will operate twice daily Boeing 777-200ERs between Guangzhou & Sydney thoughout Dec, according to GDSs, replacing an A330 service.

#### TripCase enhancement

**SABRE** Holdings plans to expand its TripCase mobile & web solution to offer a better "on the go travel management product" with the launch of Sabre's VirtuallyThere and GetThere Mobile.

The new offering will enable clients to shop, book and manage business travel while corporate customers will be able to make hotel and air bookings that are in line with company policies.

# **Caesars Academy live**

**CAESARS** Entertainment has launched its new online education program established to improve agent knowledge of its nine Las Vegas resort destinations.

The new Travel Agent Academy rewards consultants who complete the course with an official graduate certificate, a Caesars Las Vegas specialist logo and two tickets to a show at a Caesars Entertainment resort.

The CaesarsTAAcademy.com portal provides info such as best available rates, product updates and entertainment options.

# EY sets Tripoli date

**ETIHAD** Airways has confirmed it'll launch new thrice weekly services to Tripoli, the capital of Libya (TD 18 Oct), using Airbus A320 aircraft from 17 Jan.

Tripoli will be Etihad's 73rd global passenger destination and 5th in North Africa.



**SINGAPORE** Airlines hosted a reception at Sydney's Art Gallery of NSW last night, previewing Picasso's Masterpieces from the Musee National Picasso. Paris.

SQ's travel partners enjoyed a private viewing of over 150 Picasso paintings, sculptures, prints and drawings from the artist's personal collection which the airline brought to Australia.

"Tonight, we have Picasso to ourselves," said James Dunne, the newly-appointed Singapore Airlines Manager NSW & ACT.

He said special care was taken to get the valuable artworks to Sydney with the paintings travelling in First class packed

**European airports** 

released by the European

Commision aims to address

changes would see further

liberalisation of the ground

A NEW package of legislation

critical issues of airport capacity

and competitiveness in Europe.

Among other measures, the

handling market, as well as the

airport slots under new rules.

said proposed changes to the

"use it or lose it slot rule" will

legalising of secondary trading of

IATA ceo Tony Tyler welcomed

some aspects of the package, but

provide some perverse incentive

sthat would not be in the interest

of the environment, capacity or

special crates to ensure the safe arrival of the precious cargo.

Already more than 55,000 local and interstate art lovers have booked to see the exhibition which is spread over 10 floors at the Art Gallery, and depicts Picasso's life, his style, his love and his passion for art.

Picasso's many lovers are also on display in the exhibition which runs until 25 Mar next year.

Pictured at last night's preview from left are: Ram Chhabra, md CVFR Travel Sydney; Leigh Morton, Jetset Wahroonga Village; James Dunne, SQ manager NSW/ACT and Adam Shepherd, Consolidated Travel Sydney.

AA unveils 777-300s

announced details of the interior

selections for its new 777-300ER

declaring Chapter 11 bankruptcy.

AA is scheduled to take delivery

of 10 777-300FRs from 2012-2016

market for the new planes will be

The aircraft will be configured

with three classes including new

Flagship Suite seats in First Class.

have fully flat seats, all with aisle

access while economy class will

The business class cabin will

and has confirmed that the first

reassure the industry that it's

**AMERICAN** Airlines has

aircraft, as it continues to

business as usual despite

# Send in your Christmas photos and win a night in at Fraser Suites!





"It's beginning to look a lot like"

Travel Daily's popular Christmas photo competition is back! ur good friends at Fraser Suites

ney want to celebrate the festive season with the travel industry, and are asking you to send in your work

Christmas party photos throughout December.

At the end of the month, the judges will select their favourite photo and the person who submitted this will win an overnight's stay in a luxury Penthouse Apartment, sparkling wine & a fruit bowl upon arrival & complimentary car parking. Bonus points will be awarded for photos that include a copy of the TD issue.

So get into the spirit and start snapping, then email your festive photos (including names of the people pictured) to: xmasphotos@traveldaily.com.au







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professionalism of the office, together with the modern &
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MORE TIME FOR YOU RETAIL TRAVEL CONSULTANT GLADSTONE - UP TO \$49K PKG

an organisation you can be proud to be apart of!

Don't let this gem pass you by. As part of this well established agency you will enjoy a 9 day fortnight, no weekends and have the security of a strong set salary. Handling primarily leisure arrangements your previous experience as a travel consultant and personal travel will be the key to success. You'll love working in this fun team with supportive management and fantastic benefits. Roles like this do not pop up every day!

#### LIVE THE HIGH LIFE!

MULTISKILLED CORPORATE CONSULTANT x 5 SYDNEY – SALARY PACKAGE \$55K-\$65K +

Things are finally heating upl Our client, an award winning TMC, has just won two new accounts. As such, we are searching for 5 talented multi-skilled corporate to join their fantastic existing team. You will be rewarded with a generous salary package plus bonuses! Essentially, you will have a min of 2 yrs international consulting experience with excellent fares knowledge and fantastic customer service.

# LEAD THIS TEAM TO SUCCESS RETAIL TRAVEL MANAGER

MELBOURNE (EAST) - SALARY PACKAGE TO \$70K (DOE)

Are you a successful Retail Travel Manager experienced managing an independent office and mid size team of consultants? This privately owned travel company is seeking a competent Travel Manager to lead this professional team. You will be experienced in business development, together with a proven leadership record. Monday to Friday business hours with occ. Saturday mornings. Great set salary on offer!

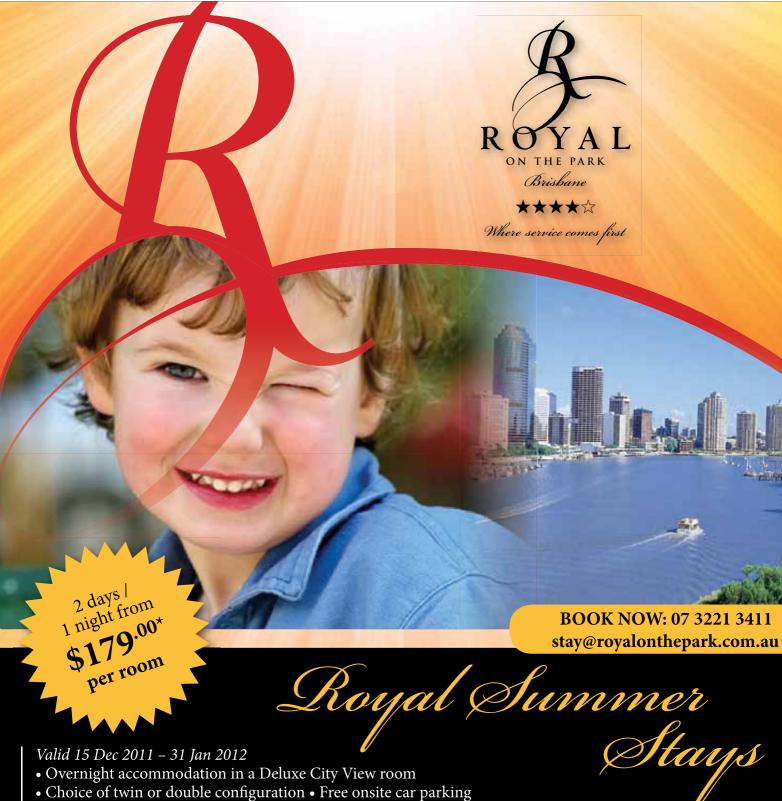
# THE CORPORATE CRAZE HAS HIT ADELAIDE CORPORATE TRAVEL CONSULTANT

ADELAIDE (CITY) - SALARY PACKAGE TO \$50K (OTE)

Adelaide is currently providing opportunity like never beforel This global TMC is seeking an experienced international corporate consultant to join their growing team in the city centre. With sensational career progression opportunities and great employee benefits, this is not to be missed. Apply to AA Appointments today and see your career take a leap forward. Galileo experience preferred however not essential.

# MIX IT UP A LITTLE CORPORATE LEISURE CONSULTANT BRISBANE INNER SUBURBS – \$65K OTE +

Want a role which will keep you focused and motivated? You've found it! Join this leading travel agency where you'll be responsible for handling a portfolio of corporate clients along with planning leisure itineraries for retail clients. Being part of this award winning team you will reap the rewards of sensational \$\$ in addition to unbelievable benefits including international conferences. Min 2 years experience is a must.



- Free continental breakfasts daily Kids stay free in existing bedding
- Free sign up to Royal Rewards membership
- Upgrade to Park View for \$30 and receive your FREE outdoor games set

Why not upgrade to an Executive or Spa Suite to enhance your stay?

**Just For Couples** Accommodation Packages from





Seafood Moet & Chandon Accommodation Packages from

# Brisbane's Premier Independent Hotel

Subject to terms, conditions and availability. Package prices are "from" amount quoted. | Prices are valid for stays from 15 Dec 2011 to 31 Jan 2012 | Excluding New Years Eve – where a surcharge of \$200 per room type is payable.