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Wednesday 7th December 2011

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## QF committed to Asia plan

**QANTAS** ceo Alan Joyce has today reaffirmed the previously announced proposal to set up a premium Qantas offshoot in Asia.

A number of mainstream media reports have claimed that the plan could be shelved in preference to a more extensive pact with Malaysia Airlines, but speaking at the Australian Tourism Export Council 'Meeting Place' conference (see p2), Joyce confirmed that the airline was "still in dialogue with the Singaporeans and Malaysians" over the initiative.

"Our plans haven't changed... it's critical when we look at Qantas' performance that we give a good Asian solution," he said.

"Unfortunately our network in Asia doesn't match up to the requirements of our business customers in particular - this is something we have to correct".

Joyce said that he hoped to make a further announcement about the plans for the carrier, believed to be code-named RedQ, in the coming months.

His speech also focused on "innovation through competition," highlighting the still huge opportunities for the Australian tourism industry.

"We have an historic opportunity to position Australia's two great airline brands, Qantas and Jetstar, in Asia and create a funnel for bringing more visitors into Australia," he said.

"And we are increasingly getting invitations from potential Asian partners to bring our aviation expertise in both premium and low fares airlines into this exciting marketplace," Joyce added.

The already announced Jetstar Japan has the potential to become bigger than Jetstar's Australian domestic operations, but "we are convinced that the future of Asia is not just about low-fares airline travel," with 16% of the world's middle class to be in East Asia within 20 years.

**MEANWHILE** Joyce also acknowledged "with great regret" the impact that the grounding of the Qantas fleet in late Oct had on tourism operators.

"I know it hurt the tourism sector...but it was the only way to bring to an end industrial action that would have had a far more damaging long term impact on Qantas and across tourism in this country," he said.

The ceo reaffirmed the recovery of bookings since the Fair Work Australia ruling terminating industrial action, with domestic bookings now back to normal.

### Nine pages of news

**Travel Daily** today has nine pages of news and photos, plus full pages from: (**click**)

- AA Appointments jobs
- AA Appointments temp jobs
- inPlace Recruitment jobs

## Australia key for CZ

**CHINA** Southern's president and coo Tan Wan'gen said services to Australia have formed a crucial part of the carrier's transition to a "truly network-oriented airline."

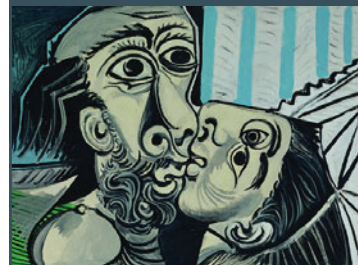
He made the comment today on a charter flight to the Gold Coast.



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The exhibition is co-organised by the Musée National Picasso, Paris, the Art Gallery of New South Wales and Art Exhibitions Australia.



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## EY inflight 5-star chefs

ETIHAD Airways will introduce its First Class passenger chef service across its route network from early next year, the Abu Dhabi-based carrier has revealed.

Currently the chefs, who also assist with menu design at EY's lounges and inflight, are available on services to London, Sydney, Melbourne and Paris.

Etihad's inflight chefs need a minimum of six years experience in five-star restaurants & hotels.

## ATEC urges tourism R&D

THE Australian Tourism Export Council says the industry is in "desperate need" of research to connect local tourism product with the needs of both new and emerging markets and the country's traditional visitor base.

ATEC md Felicia Mariani told today's Meeting Place conference in Sydney that "we risk missing the boat" if offerings don't meet the needs of visitors.

Qantas ceo Alan Joyce endorsed the R&D push, putting his money where his mouth is by pledging \$20,000 in seed funding from the airline to develop a proposal to take to the Federal govt.

"It is important that all of us involved in tourism can generate the most up-to-date intelligence about emerging markets if we are

to remain relevant and globally competitive," he said.

Mariani warned that there was a chronic lack of R&D in tourism, with large parts of the industry "failing to innovate and adapt to new market conditions".

### Tourism access crucial

MINISTER Assisting on Tourism, Nick Sherry has emphasised the importance of tourism access to hold the nation's competitiveness as a tourism destination.

Speaking at the Tourism Access Working Group in Sydney on Mon, Sherry said efficient air, road and rail links were essential to ensuring visitor access to many of the country's attractions.

"In the next year we expect to see a 5% increase in visitor arrivals, so we need to ensure we have the transport infrastructure to meet this future demand," Sherry said.

Strategies to boost the number of overseas aircraft & passenger numbers travelling through regional airports, and identifying infrastructure gaps in the cruise industry were also discussed.

### Qantas WA waiver

QANTAS yesterday issued a fare waiver for flights to and from Perth after severe weather disruptions were experienced for flights at the WA capital, allowing changes to tickets for travel up until today.

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## Waterfront hotel rebo

THE West Australian govt says it expects to attract interest from national and international hotel groups for the establishment of a hotel at the Perth Waterfront site.

Registrations of interest close on 16 Feb, followed by the formal expression of interest process.

Planning Minister John Day said the project presents one of the "most attractive opportunities for hotel development not only in WA but also the Australian market."

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## Poly Blue becomes Virgin Samoa

VIRGIN Australia and the government of Samoa today launched a new brand and livery for their Polynesian Blue joint venture, founded in 2005.

Virgin Samoa (**TD** breaking news) will debut a revamped aircraft in the first quarter of 2012, complete with a special design on its engines created by Samoan master tattooist, Tuifa'asisina Tulouena Sua.

"Today our vision is to bring a

new level of service and style to our guests as we partner in the evolution of Virgin Australia," said Samoan Prime Minister, The Hon. Tuilaepa Sailele Malielegaoai.

Virgin Samoa ceo Mark Pitt said the new name and livery would also increase the airline's visibility in the eyes of local Samoans and those living abroad as the country's national flag carrier.

The launch coincides with the rebranding of the former Pacific Blue and V Australia, which from today have a consistent single identity as Virgin Australia.

## King Tut lures 800,000

**ORGANISERS** of the recent *Tutankhamun & the Golden Age of the Pharaohs* exhibition hosted at Melbourne Museum since Apr have declared the event "the most successful touring exhibition in Australian history."

More than 796,000 people were lured to the exhibition, with 41% of the crowd visitors from interstate or overseas.

Around 95,000 of the visitors were school aged children, reflecting the King Tut's appeal to a range of demographics.

Victorian Minister for Tourism and Major Events Louise Asher said the show had driven "outstanding tourism economic benefits" to the state.

## AA/OpenSkies pact

**AMERICAN** Airlines has signed a new codeshare agreement with British Airways all business-class transatlantic offshoot OpenSkies.

The deal will see the AA code on OpenSkies flights between Newark and Paris Orly, along with connections to Dallas/Fort Worth, Chicago, Los Angeles and Miami.

Under the arrangement OpenSkies will join the Joint Business Agreement which is already in place between AA, BA and Iberia from 01 Jan 2012.

## Kids free on Kenya trip

**BENCH** International is offering a kids travel free promo when booking two adults on its eight-day Kenya Highlights tour, for travel up until 01 Dec 2012.

The tour visits the Masai Mara, Lake Nakuru, Lake Naivasha and Samburu Game Reserve, and is priced from \$1930 per adult twin share - phone 1300 195 873.



**THERE'S** nothing like chocolate when you're feeling a bit down.

A wealthy businessman has splurged about \$50,000 on the world's most expensive dessert to help cheer himself up after his girlfriend dropped him.

60 year-old Carl Weininger took the tasty pudding, with ingredients including chocolate, caviar, champagne and edible gold, to a function at the Sofitel Hotel at London Heathrow, sharing it with other guests.

"Buying the dessert was a real boost for my morale," he said.

"I'm not much of a chocolate lover myself but all the women who tasted it said 'Wow'".

**GOOD** sports got together at Mantra South Bank in Brisbane this week, with the property hosting the Australian cricket team during their test drubbing of New Zealand.

But it wasn't all about cricket, with Nathan Lyon and Michael Clarke catching up with Mantra ambassador and former Aussie tennis great Pat Rafter.

The trio are pictured below - but unfortunately they couldn't actually chat because Rafter's appearance during their visit was only in the form of a cardboard cutout.



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## Travel Daily on location in Cook Islands

Today's issue of TD is coming to you from Rarotonga at the annual Kia Orana Cook Islands National Tourism Forum.

Delegates at this year's forum have spent the last 24 hours on Aitutaki, which is about 40 minutes flight from Rarotonga.

A popular option for Aussies is a two or three night Aitutaki stay, while others experience the island on a day trip which can include a lagoon cruise and safari tour.

Air Rarotonga generously makes allowances for inclement weather, flying visitors back if it's raining and offering them a new day to travel or a full refund.

TD's group spent most of the day on the lagoon, taking in One Foot Island and lots of snorkelling courtesy of Wet & Wild and Teking Lagoon Tours.

## EET 20% commission

**EASTERN** Eurotours is kicking off its 20th anniversary in 2012 early, offering 20% commission on bookings made from now until 20 Jan 2012 across its entire product range.

The Gold Coast-based firm has also confirmed it will add escorted tours of Britain & Ireland, Spain, Romania and Morocco when it launches its '12 Europe program.

Another new product which md Chip Popescu says is destined to "explode in 2012" is island hopping in Croatia, with a seven-night bike and boat tour offered, priced from \$1,322pp.

The 2012 Eastern Eurotours brochure launches on 15 Dec.

## Aloft Thailand debut

**STARWOOD** Hotels & Resorts has opened its first Aloft branded property in Thailand - the 296-room Aloft Bangkok Sukhumvit 11 - located in the city's thriving Sukhumvit entertainment district.

## Starwood takes stake in Design Hotels

**STARWOOD** Hotels & Resorts Worldwide will acquire a 49.8% stake in Berlin-based Design Hotels in the first quarter of 2012, subject to anti-trust approval.

Starwood is purchasing the shares from its German partner, Arabella Hospitality SE, which has refocused its hotel strategy on ownership & asset management.

President & ceo of Starwood, Frits van Paasshen admitted the group had "long admired Design Hotels, its founder ceo Claus Sendlinger" and its unique group of over 200 independent member hotels in 40 countries.

"As a shareholder, we are delighted to have a seat at the table of this dynamic company," van Paasshen said.

"Having Starwood with its leading global footprint and lifestyle brands as an investor is a further validation that Design Hotels is a strong brand of global relevance as we continue to

grow," said Design Hotels boss Claus Sendlinger.

The pending acquisition will see both businesses remain separate in their day-to-day operations, van Paasshen and Sendlinger said, and Design Hotels will not be involved with any of Starwood's centralised delivery systems, such as reservations, or its loyalty club, Starwood Preferred Guest.

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## Hogwarts Hollywood

**WARNER** Bros. Entertainment and Universal Parks & Resorts have overnight confirmed plans to bring The Wizarding World of Harry Potter to Universal Studios Hollywood (**TD** Mon).

The companies also announced plans to "significantly expand" the Harry Potter themepark within Universal Studios Orlando.

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## Airtrains until 10pm

**BRISBANE's** Airtrain service will begin late night services between the city and airport from 12 Dec.

Airtrain is extending its hours from the current 8pm cut off through until 10pm, with trains departing every half an hour.

"The increased services will result in Airtrain meeting up to 95% of flights into Brisbane Airport," chairman Mike Pelly said.

## SkyCity Lagoon 1/2 way

**SKYCITY** Darwin's \$40m Lagoon Resort is expected to open in mid-Jul 2012 after reaching the half-way mark in its construction earlier this week.

SkyCity Entertainment Group ceo Nigel Morrison said the Lagoon Resort (an extension of its 5-star Mindil Beach property) will enable the group to "seriously compete with the best properties in Australia and Asia for the higher end tourist market."

The new addition features two super villas, 32 luxury guestrooms and a swim up bar and day spa.

## Expedia TAAP grows

**EXPEDIA** has announced the launch of its Travel Agent Affiliate Program in Malaysia, offering commissions of up to 10% on hotels and activities and 1.5% on flights which are booked as part of a package.

The scheme was first launched in Italy in 2002, and now operates in Europe, America and the Asia-Pacific where there are currently over 3000 travel agent partners.

## Transaero neo order

**RUSSIA's** Transaero Airlines has firmed up its order with Airbus for eight A320neo aircraft which it expects to come online in 2015.

Transaero will use the aircraft to service its medium-haul network of domestic and int'l routes.

## Creative agents on River Kwai



**ABOVE:** Creative Holidays hosted Melbourne agents on a recent fam to Thailand, taking in Bangkok and the River Kwai.

The group spent three nights at Siam@Siam Design Hotel & Spa, taking in some site inspections, shopping and experiencing the wholesaler's River Kwai and Death Railway Tour.

**Pictured** alongside the River Kwai from left are: Joy Martin, Jetset Travel Morwell; Maithilee Shah, Escape Travel Chadstone; KJ Slater, Creative Holidays - Vic sales manager; Monica Demellis, Flight Centre Greensborough; Lisa Goddard, Escape Travel Forest Hill; Kerrin Trenorden, Thai Airways International; Ben Elksnis, Travelworld Ballarat; and Vito Romeo, Creative Holidays state sales manager Vic/Tas.

## Aus Canada visits up

**THE** Canadian Tourism Comm. has reported a sixth consecutive monthly increase in the number of Australians visiting Canada during Sep, with latest figures showing an 10.5% boost in visitors.

Over 30,500 Aussies travelled to Canada during the month, which has helped propel the year-to-date figure to 198,200 - a 5.9% rise on the same time in 2011.

## World Exped. brox

**WORLD** Expeditions has rolled out its 2012 Africa, Middle East and Europe brochure, packed with 120 trips to select from.

The 2012 program features an additional 47 new safaris, cycling and walking adventures, classic journeys & self drive value trips.

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# Hard Rock returns to Sydney



**SYDNEY'S** Hard Rock Café is back in action, with a noisy grand opening last night of a new venue in Darling Harbour.

The original Hard Rock Café in East Sydney closed four years ago when its lease expired, but the latest one is going to be bigger and better, say the owners.

The opening saw the traditional smashing of about a dozen guitars before guests were treated to a night of rock 'n roll by live bands.

Lennie Huntly, Managing Director said "this is going to be a new and welcome addition to Sydney's tourist scene because Hard Rock Café enthusiasts the world over love to visit our venues to pick up Hard Rock Café T-shirts and boast to their friends back home.

"It's a museum as well as an American diner in a superb location - and everyone loves a burger," said Huntly.

The café is packed full of rock 'n roll memorabilia such as a sequined dress worn by Beyoncé and a Britney Spears outfit.

There are pants owned by an original Rolling Stone, Brian Jones, a Bob Dylan shirt, Jimi Hendrix memorabilia and a Beach Boys guitar as well as Elvis, Eric Clapton and Pete Townsend items.

The first Hard Rock Café opened in London 40 years ago and has become one of the world's most recognised brands.

**Pictured** above is Lennie Huntly, Hard Rock Café md next to a guitar once owned by Sting.

## Greek transport strike

**TRAVELLERS** in Greece are likely to face chaos over the next couple of days, with a 48 hour general strike seeing rolling walkouts by air traffic controllers as well as major disruption to the country's trains, ferries and buses.

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## EK summer 2012

**EMIRATES** has started rolling out schedule changes for the Northern Summer 2012 season, with GDS showing a range of changes including expanded frequencies to a range of destinations including Vienna, Seychelles, Hong Kong, Sana'a and Tunis.

Product is also being upgraded on a number of routes, including 777-300ER operations with suites on flights between Dubai and Singapore.

## First Choice revamp

**TUI Travel's** First Choice operation in the UK has announced plans to only offer all-inclusive product next year.

First Choice packages for 2012 will include flights, transfers, accommodation, three meals a day and unlimited drinks, with the group saying the move will help to differentiate it from its competitors.

"This is a major milestone for the UK travel industry and an exciting and timely transformation for the First Choice brand," said md Johan Lundgren.

The company said that this year all-inclusive holidays accounted for 65% of its business.

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The **iVenture** attraction pass offers great value and unbeatable convenience. It's the best way to see and explore all that Gold Coast has to offer while saving money.

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Today one lucky reader will win the **Gold Coast Xpress pass** which gives a free entry into three of the city's attractions listed on the iVenture website, to the value of \$79.

To win, simply be the first person to send in the correct answer to the question below to: [iVenture@traveldaily.com.au](mailto:iVenture@traveldaily.com.au).

**What is the official name of the iVenture pass for Southern Queensland?**



Congratulations to yesterday's lucky winner of **Melbourne Xpress pass**, **Claudia Stek** from **The Jetset Travelworld Group**.

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**Novotel Jamberoo deal**

**NOVOTEL** Wollongong Northbeach is offering a \$399 package including overnight accom and a family pass to Jamberoo Action Park - 02 4224 3111.

**When will tourism double?**



**ABOVE:** The revamped National Long Term Tourism Strategy (*TD* yesterday) “refocuses and sharpens the emphasis” on six areas which will assist the industry to reach the 2020 goal of doubling visitor expenditure.

*Tourism 2020* states that renewed efforts will be taken to “support the targeted strategies and campaigns initiated by Tourism Australia and State Tourism Organisations to convert new business in growing markets, particularly India and China”.

It’s also targeting improvements in digital capability via the roll out of the National Broadband Network to give operators more capability of promoting their businesses online.

Tourism ministers across the country have also “committed to pursue an ambitious regulatory reform agenda through 2012 and beyond to encourage new investment in tourism assets,” the document says.

Governments will pursue negotiations and encourage commercial transport operators - particularly airlines - to grow capacity, while other strategies will work to address the significant skills and labour shortages across the country.

Finally the strategy includes marketing by the government of “valuable support programs” such as the T-QUAL accreditation program, grants and Enterprise Connect “to build business capability and therefore productivity and quality”.

**Pictured** above at yesterday’s launch are, from left: Federal Tourism Minister Martin Ferguson; Ela Wolski from TripAdvisor; Tourism Australia md Andrew McEvoy; and Simon Currant, chairman of the Tourism Quality Council.

The event also detailed the new TripAdvisor microsite which includes T-QUAL ratings - see [www.tripadvisor.com/tqual](http://www.tripadvisor.com/tqual).

**Accommodation Updates**

**WELCOME** to Accommodation Updates, *Travel Daily’s* Wednesday feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description to [accomupdates@traveldaily.com.au](mailto:accomupdates@traveldaily.com.au).



The boutique **Chateau Eza** hotel on the Cote d’Azur has reopened after a major five month refurbishment. The luxury property, which was named one of Europe’s best hotels by readers of *Travel & Leisure* in the USA, has 11 suites and a Michelin-starred restaurant. It’s set into the side of ancient rock walls above Eza, a thousand year old village about 400m above the Mediterranean.



Warwick International Hotels has signed a management contract for a new hotel in Amman, Jordan. The **Warwick Hotel II Palazzo Amman** is set to open on 01 Mar 2012, offering 78 rooms and located close to the city’s business district, about 45 minutes from Queen Alia Airport. Warwick has also announced a new regional office in Beirut to help further develop its business across the Middle East.



Park Plaza Hotels has announced the completion of a 61-room extension to its **Art’otel Berlin City Center West**. The property also now includes two conference rooms and a new fitness and wellness centre with a sauna and relaxation room. The property, which opened in 2002, has an extensive art collection including 153 Andy Warhol works.

**US FAA chief resigns**

**THE** head of the Federal Aviation Administration in the USA, Randy Babbitt, has resigned after being arrested on Sat night and charged with drink driving.

65-year-old Babbitt said he didn’t want anything to “cast a shadow” over the work of the FAA, with his resignation accepted by US Transportation Secretary Ray LaHood.

**APD to rise in UK**

**THE** UK government has confirmed a further increase in its Air Passenger Duty effective from Apr 2012, which will see the impost rise from £85 to £92 for economy class passengers flying to Australia and New Zealand.

The punitive “tax on tourism” for premium pax lifts from £170 to £184, hitting both inbound and outbound travel to the UK.



**LOOKING FOR A CHALLENGE?**

Alpha Travel in Claremont, WA, is looking for a Senior consultant with the works! We are a boutique agency specialising in luxury travel and cruising. Occasional managerial duties are required, so be prepared for a challenge. Knowledge of cruising would be an advantage. Superb working environment and conditions.

Contact Gina Maitland on 08 92867100 or [gina@alphatravel.com.au](mailto:gina@alphatravel.com.au). Immediate start, but can be flexible. No Saturdays or Thursdays nights.



**Senior Travel Consultant**

We provide travel solutions to some of the leading media and entertainment businesses in Australia. Located in Pymont our corporate team in Sydney is continuing to expand and we have an opportunity for an experienced travel consultant.

Our corporate team provides event management, online solutions and domestic and international travel.

**Requirements:**

- Ability to work under pressure
- Impeccable customer service and attention to detail
- Minimum 7 years experience
- Galileo and Tramada are preferred but not essential
- Good knowledge of fares and ticketing

If you’re looking for a change and want to develop great client relationships in a growing business please send expressions of interest to Tim Lane [tim@travelbeyond.com.au](mailto:tim@travelbeyond.com.au)

[www.travelbeyond.com.au](http://www.travelbeyond.com.au)

### New Airservices chair

**THE** Gillard Government has appointed Air Chief Marshal Angus Houston as the next Chair of Airservices Australia, replacing David Forsyth, from 03 Jun 2012.

### YHA Thomas Cook deal

**YHA** Australia has signed a distribution agreement with UK travel operator Thomas Cook, which will see YHA accom offered via the British high street networks branded as Thomas Cook, Co-Op Travel and Going Places.

Thomas Cook said the deal gives the agencies "access to a range of excellent quality budget accommodation for the first time," while YHA marketing manager for Europe, Mandy Monk, said the backpacker and budget segment is still growing. "Despite common misconceptions these travellers have disposable income [and] a strong propensity to travel," Monk said.

### Binna Burra additions

**BINNA** Burra Mountain Lodge in the Gold Coast Hinterland will launch 18 eco-friendly sky lodge apartments later this month.

The luxurious lodges are part of a \$12 million multi-stage 15-year redevelopment plan for the mountain top attraction, and are environmentally sensitive, solar-passive and energy efficient.

### EK Africa earlybird 2

**EMIRATES** has launched the second round of its earlybird fares to Africa, with Economy class fares to Cape Town, Durban and Johannesburg priced from \$1,827.

Fare prices to Nairobi, Kenya start from \$1,780.

Fares are valid for travel from 01 Feb to 30 Nov, with bookings needing to be made by 17 Feb.

## Dubai/RCI showcase *Radiance*

**THE** Government of Dubai Department of Tourism & Commerce Marketing Australia & NZ office and Royal Caribbean Cruise Lines Int'l celebrated the arrival of *Radiance of the Seas* second visit to Sydney on Sat, hosting a group of top selling cruise agencies who specialise in cruising and Dubai.



The cocktail party showcased the same class of ship which Royal Caribbean currently operates from Dubai with *Serenade of the Seas* on a series of Arabian Peninsula voyages, and from 2012, aboard *Brilliance of the Seas* on seven- & 12-night Dubai & India cruises.

**Pictured** above on *Radiance* are event hosts Veronica Rainbird, senior manager trade - marketing and strategic relations DTCM and Peter McCormack, national sales manager, Royal Caribbean.

### Quark gets *Le Diamant*

**QUARK** Expeditions is boosting its fleet with the addition of the 189-pax *Compagnie du Ponant* ship *Le Diamant*, from Nov 2012.

Quark plan to rename the vessel *Ocean Diamond* and after an extensive refurbishment deploy her to Antarctica for the 2012/2013 season.

The super-yacht will enable the ship to spend an extra 12 hours in Antarctica by reducing the transfer time at sea.

### Dr Who endorses UK

**VISITBRITAIN** has signed Matt Smith of the UK sci-fi TV series *Doctor Who* as one of its latest all-star cast to promote the destination's 'You're Invited' marketing campaign.

Welsh-born film star Luke Evans who has appeared in films such as *Robin Hood*, *The Three Musketeers* and *The Immortals*, will team with Smith to promote Wales.

Smith and Evans join the likes of celebrities Dame Judy Dench and Jamie Oliver in endorsing Britain to overseas audiences.

Supplier Updates

WELCOME to *Supplier Updates*, *Travel Daily's* new regular feature.

Agents can now access the latest special deals and promotions being offered by suppliers, simply by **CLICKING HERE.**

Supplier enquiries for notices: [advertising@traveldaily.com.au](mailto:advertising@traveldaily.com.au)



## careers in government

# Business Development Executive

**Position 17647 AO6 \$83 136 - \$92 795**

**Sydney**

**Permanent**

The Northern Territory Convention Bureau is seeking a motivated, results-driven Business Development Executive based in our Sydney office. The successful candidate will have a proven record in identifying, qualifying and securing business, with a customer-centric approach to their duties. With a working knowledge of the Business Events market in Australia and a thorough understanding of the distribution system, this role will be integral to the success of promoting the destination for real commercial outcomes for the NT Business Events industry. The ideal candidate will also have some knowledge of the Northern Territory's business events offering, and will be able to work autonomously as well as provide a positive contribution to the NTCB team.

To obtain a position description visit [www.nt.gov.au/jobs](http://www.nt.gov.au/jobs) or Tel: 1300 659 247

Applicants are required to address the selection criteria and quote the position number

**Closing date:** 16 December 2011

The Northern Territory Government is an equal opportunity employer and values an inclusive and diverse workforce

NT11749

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## New TCF sign ups

THE Travel Compensation Fund admitted nine new head office travel agency locations in the second half of Jun, along with five new branch locations, split between Harvey World Travel (2), Flight Centre Ltd (2) and American Express Travel Service.

New head offices include, in Victoria - Jetaway Enterprises of Gisborne (ABN:99 153 235 173); Big Sky Travel of Kew (ABN:28 150 280 363); Extra Travel of Forest Hill (ABN:70 152 044 785) and New View Travel of Doncaster East (ABN:32 153 458 470).

In NSW, TCF additions include Flight & Travel of Campsie (ABN: 95 153 725 216); YC Holidays of Chatswood (ABN:17 153 318 640) and Horizon International Express of Bankstown (ABN:30 150 925 143); along with Harvey World Travel Devonport (ABN:92 613 702 694) in Tasmania and BB Travel of Airlie Beach (ABN: 52 152 363 418) in Queensland.

# Travel Daily

First with the news

Wednesday 7th Dec 2011

## Boeing 737 production

**BOEING** says it expects to lift the production rate of its Next Generation 737 aircraft from the current rate of 35 planes a month to 38 by Q2 2013, and as many as 42 by the first half of 2014.

## Turkey/Greece passes

**TEMPO** Holidays is offering a Flexi Pass product which allows travellers to Greece or Turkey to build their own itinerary.

The passes combine accom, domestic flights and tours, with a 9 day Turkey Flexi-Pass leading in at \$1517pp twin share.

There's also an 11-day Greek Island Hopping Flexi Pass from \$1215pp - 1300 362 844.

## Aitutaki - full of surprises



**ABOVE:** A contingent of Aussie delegates experienced a night on Aitutaki in the Cook Islands yesterday to see first-hand what the island has to offer travellers.

The day included a Lagoon Cruise with Wet & Wild and Teking Lagoon Tours, a hosted dinner at Tamanu Beach and the chance to speak to some of the local hoteliers and tour operators, courtesy of the Cook Island Tourism Board and Aitutaki Tourism Association.

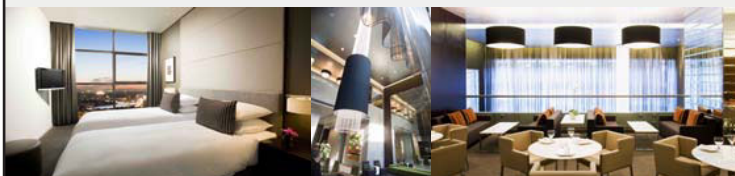
"Aitutaki is an emotion that you have to experience," Stephen Doherty, Turama Pacific Travel Group and Director of CIT's Board told *Travel Daily*.

Aitutakio offers a range of island, safari tours and cultural

experiences to visitors.

**Pictured** about to go snorkelling from left are: Mandy Jacobs, Fusion Holidays; Renae Loro, Omniche Holidays; Graham Boan, The Travel Corporation and Jean Kouriel, Select Vacations.

## Send in your Christmas photos and win a night in at Fraser Suites Sydney!



*"It's beginning to look a lot like Christmas."*

**Travel Daily's popular Christmas photo competition is back!**

*Our good friends at Fraser Suites Sydney want to celebrate the festive season with the travel industry, and are asking you to send in your work Christmas party photos throughout December.*

*At the end of the month, the judges will select their favourite photo and the person who submitted this will win an overnight's stay in a Two Bedroom Suite, sparkling wine & a fruit bowl upon arrival & complimentary car parking.*

*Bonus points will be awarded for photos that include a copy of the TD issue.*

*So get into the spirit and start snapping, then email your festive photos (including names of the people pictured) to: [xmasphotos@traveldaily.com.au](mailto:xmasphotos@traveldaily.com.au)*

Travel Daily  
First with the news

klick  
communications

FRASERSUITES  
SYDNEY

**Travel Daily** is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at [www.traveldaily.com.au](http://www.traveldaily.com.au).

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Canada

Register NOW for the roadshow of the year!!

# Canada Corroboree 2012

PER	31 Jan
ADL	01 Feb
MEL	02 Feb
BNE	07 Feb
SYD	08 Feb

**5 TRIPS TO CANADA TO BE WON**  
\* conditions apply  
AIR CANADA

**CLICK HERE**  
<http://trade.canada.travel/corroboree>  
registrations close 27 Jan 2012

Canada  
2012 Corroboree



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MELBOURNE – 1/167-169 Queen St – (03) 9670 2577 – [recruit@aaappointments.com.au](mailto:recruit@aaappointments.com.au)

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**THIS IS YOUR CHANCE TO TRY SOMETHING NEW  
TRAVEL RECRUITMENT CONSULTANT**

**SYDNEY & MELBOURNE -SALARY PACKAGE OTE \$70K +**

Love being in the industry but desperate for a fresh challenge? Here's your chance! AA Appointments, Australia's largest travel recruitment specialist is experiencing a record year. To help keep up with demand, we require 2 additional consultants to service the needs of our existing clients and candidates, as well as developing new areas of business.

Your role will involve interviewing and short-listing candidates, building ongoing client relationships, negotiating offers; marketing and business development.

In addition to earning a fantastic salary, you will enjoy working within our professional, successful, close nit team with access to amazing benefits including up to 5 weeks paid annual leave, annual staff conferences and formal training & development.

To succeed in this role you will need outstanding customer service skills, strong industry knowledge, excellent computer skills and fantastic team work... Interested? Call us now...

**ARE YOU MULTI-TALENTED & MULTI -SKILLED?  
INTERNATIONAL CORPORATE CONSULTANT  
SYDNEY CBD - SALARY PACKAGE TO \$65K +**

Are you striving to reach the top? Looking for a place where you can make your mark? Look no further – we have the perfect opportunity. Our client is a leading TMC and they are looking for an experienced corporate consultant to join their busy Sydney office. You will have a min 2 years corporate travel experience, with excellent international airfare and ticketing knowledge. This is a top role with amazing career development opportunities and a fantastic salary.

**CHRISTMAS HAS COME EARLY**

**MULTI SKILLED CORPORATE TRAVEL CONSULTANTS  
PERTH (CITY) – SALARY PACKAGE TO \$63K+ (DOE)**

Are you tired of working 12 hour days and hardly seeing the sun? This global TMC knows how to provide their staff with a true work life balance, yet still offer great career advancement opportunities. If you would like to earn a top salary package, still have a rewarding job yet work normal business hours, then you can not get any better than this. Minimum 18months international corporate travel exp. req'd.

**UNWRAP THIS EXCITING NEW ROLE  
RETAIL TRAVEL CONSULTANT**

**ADELAIDE (NORTH) – SALARY PACKAGE TO \$50K (OTE)**

Don't wait until the New Year to get registered! Now is the time to register your application & be considered for a great retail travel consulting role in Northern Adelaide. Working in this wholesale/retail travel company, you will enjoy the variety of responsibilities, together with the experience you will gain assisting with group & leisure enquiries. Sabre skill are highly preferable however not essential.

**YOUR SERIOUSLY DO NOT WANT TO MISS THIS!  
LUXURY RESERVATIONS CONSULTANT**

**MELB (CBD) – SALARY PACKAGE TO \$65K (INCL, BONUSSES)**

This global five star boutique & luxury hotel group is seeking a professional customer service driven consultant to join their growing team in one of the funkiest loft style working environments in Melbourne! With fantastic working hours, a sensational salary package & global career opportunities, this is a role not to be missed. Servicing VIP & member based clientele, you will be booking flights, accommodation & more!

**DREAMING OF CHAMPAGNE & CAVIAR.....  
HIGH END RETAIL CONSULTANT**

**GOLD COAST – SALARY PACKAGE UPTO \$47K**

Are you tired of booking boring family holidays? Sick and tired of being a quote machine & constantly price matching your hard work? Why not use your already fabulous retail skills to move into a more upmarket agency. You will deal with exclusive and discerning clients who have money to spend. From a luxury cruising to 5 star European vacations, this and more could be yours. Min. 3 years international retail experience required. Apply now & join the crème de la crème of retail travel

**START THE HOLIDAY SEASON WITH A BANG!  
\*BRAND NEW STORE\***

**SENIOR TRAVEL CONSULTANT**

**MACKAY – SALARY PACKAGE TO \$50K**

Come and be part of a brand new beginning! Located in the heart of Mackay, this brand new store is looking for top notch consultants to join this iconic brand. Great clients to tap into, high base salary and generous benefits all await you. Min 18 months retail exp & proven sales essential. Galileo/Crosscheck advantageous. So come be part of the excitement today!



# AA APPOINTMENTS

## RECRUITMENT CONSULTANTS



NEED EXTRA CASH TO CELEBRATE THE HOLIDAYS? BECOME A TEMP

### AA TEMPS ENJOY GREAT BENEFITS ...

Best industry rates; paid weekly  
Referral vouchers  
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Flexible working hours/days  
Full conversion training where required

HERE IS A TASTE OF THE GREAT TEMP ROLES AVAILABLE NOW

#### MULTI-SKILLED CORPORATE TRAVEL TEMP

ASAP START – WEEKLY PAY BEFORE XMAS.

NORTH SYDNEY – TOP HOURLY RATE & BONUS

Based North Sydney, this fantastic temp role calls for an experienced corporate travel consultant trained in Sabre and ideally SAM. You will have a sound knowledge of net and published fares and amazing customer service skills when dealing with these VIP corporate clients. Possible temp to perm offered if so desired or a on-going temp assignment until March 2012. Also part time may be considered. Get in quick before this role is snapped up in no time.

#### CALYPSO TRAINED TEMP - ONLY 1 ROLE LEFT! WORK FOR ONE OF THE BEST IN THE TRAVEL BIZ!

INNER SYDNEY – TOP HOURLY RATE

Calling all passionate wholesalers! A fantastic opportunity is now available for retail or wholesale travel agents to secure a temp role where FULL training and GDS conversion training will be provided. This is not just any temp role! You will play an important part in this travel team selling worldwide travel packages and booking tailor-made itineraries. Street parking available and close to public transport. Get in NOW and secure a role before the Christmas silly season

#### ALL I WANT FOR XMAS IS...LOADS OF CA\$H

RETAIL TEMP CONSULTANTS

MELBOURNE (VARIOUS) – TOP HOURLY RATE

We have an abundance of retail TEMP roles to excite you! Whether you live in the West, East or even down the coast in Geelong; now is the time you can earn those big dollars! If you have a minimum of 12 months travel industry experience then we can help you start achieving what you are worth! Apply today and celebrate this Christmas with an amazing shopping spree!

#### THE GRASS IS GREENER ON THE OTHER SIDE

TEMP CORPORATE TRAVEL CONSULTANT

MELBOURNE (CBD) – TOP HOURLY RATE

Are you an experienced travel consultant with a minimum 3 years experience? Why not take up this amazing Temp assignment within one of Melbourne's best corporate agencies. Using Galileo; you will be responsible for booking exciting corporate itineraries and also servicing your corporate client's leisure needs. With access to exclusive products and a fantastic hourly rate, no other office comes close to this one. Apply today to find out more.

#### TOP TICKETERS NEEDED

AIRLINE TICKETING TEMP

BRISBANE CBD – UP TO \$25/HR

We are looking for ticketing experts for a fabulous assignment starting soon. You will be responsible for handling the ticketing needs of an international airline. Close to public transport and the heart of the CBD you'll love working in this bright and modern office. You must be willing to work weekends, have previous travel industry experience and a positive attitude. This is your chance to get your foot in door of an airline. Apply today to find out more!

#### ESCAPE TO BEHIND THE SCENES

WHOLESALE TRAVEL TEMPS

BRISBANE CBD – TOP HOURLY RATE

Looking to jump behind the scenes and escape the time wasters? Then this is the perfect assignment for you. We currently have the opportunity for experienced travel consultants to temp for this leading wholesaler. You'll enjoy a top hourly rate, weekly pay cheque and temp to perm opportunities. All you need is strong NATIVE CALYPSO skills and a bright and bubbly personality. Sound like you? Then call us now!

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# A new job for Christmas!



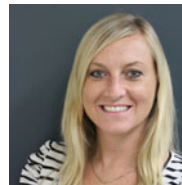
## **Business Development Manager**

Join this beautiful property and use your natural talent for relationship management to succeed. Reporting directly to the Director of Sales & Marketing you will be responsible for developing new business opportunities within

the existing client base in the Corporate, MICE and leisure markets. Effectively growing the business will be key to this role.

- ▶ Previous experience in a similar role highly regarded
- ▶ Sydney CBD
- ▶ Salary from \$60K + super

[Click here for more details or call Ben.](#)



## **Online Client Relations Coordinator**

This is an interesting role with a lot of variety and one that will adapt when needed to be in line with business requirements. Through the art of investigation, you will resolve both agent and customer concerns in writing, making

compensatory recommendations, liaise with suppliers, monitor quality control and ensure the provision of quality customer service.

- ▶ Grab this role now - start in February 2012
- ▶ Sydney
- ▶ Salary up to \$50K package

[Click here for more details or call Liz.](#)

## **Retail Consultants - Sydney**

Fantastic opportunities are available NOW for experienced Retail Consultants. We have positions available in Sydney's Eastern Suburbs, Inner West and South. No matter where you live, there is very likely an opportunity for you just around the corner! Generous base salaries with excellent commission structures are on offer so the sky is truly the limit. Take control of your career and send in an application today.

- ▶ Galileo or Sabre CRS required
- ▶ Sydney Eastern Suburbs, Inner West and South
- ▶ Generous base salary + excellent commission structure

[Click here for more details or call Ben.](#)

## **Cruise Consultants - Perth**

We have a great opportunity for individuals looking to take that next step within their travel career. If you are working with a retail or wholesale organisation within reservations and preferably have some cruise experience, then we want to hear from you! You will be joining a well established travel company, working within a busy but friendly team and dealing with enquiries for all worldwide cruises. Also booking flights, tours & transfers.

- ▶ A major CRS along with Calypso an advantage
- ▶ Perth
- ▶ Salary to \$42K+ super + incentives

[Click here for more details or call Liz.](#)



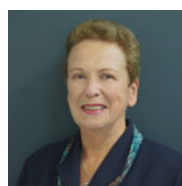
## **Corporate Travel Consultant**

Join this boutique travel agency close to all public transport in the Sydney CBD. They seek an experienced, motivated, switched on person to handle all their domestic and trans Tasman corporate itineraries. You will be

working in the Corporate section of the office along side the Office Manager. Galileo or Cross Check an advantage.

- ▶ Well established agency chain
- ▶ Sydney CBD
- ▶ Salary \$40K + super + incentives neg.

[Click here for more details or call Kristi.](#)



## **Corporate Travel Consultant - Sydney**

Drive to work or walk straight across from the station for this fantastic Corporate Consultant role in Sydney's leafy north shore. You will be working with a fun and well established travel agency with cutting edge technology, lovely

- ▶ Sabre & Tramada skills preferred but will cross train
- ▶ Sydney North Shore location
- ▶ Salary up to \$55K + super

[Click here for more details or call Sandra.](#)

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