



Win the Ultimate Experience at the 2011 Formula 1™ Qantas Australian Grand Prix

Qantas is giving you and a friend the chance to experience the action on race day in Melbourne, as the Formula 1™ cars blast onto the Albert Park circuit on Sunday, 27 March 2011.

For a chance to win* the Qantas Ultimate Experience, simply book and ticket 5 Qantas Domestic or 3 International bookings between 10 February–11 March (for departures until 15 April 2011) and tell us in 25 words or less:

What makes Melbourne one of the best Grand Prix locations in the world?

The eligible winner and a friend will also receive return flights and accommodation as part of their prize.

Major Prize – Qantas Ultimate Experience

- ▶ Sunday Grandstand tickets
- ▶ 2 x Economy Class flights to Melbourne
- ▶ 1 night accommodation twin share
- ▶ Access to The Qantas Hub (including \$100 food and beverage voucher)
- ▶ Paddock Club Pit Lane Walk
- ▶ Helicopter ride over the Albert Park circuit
- ▶ 'Sidetracked' tickets featuring The Living End

Consolation Prizes

- ▶ 50 items of merchandise signed by Mark Webber
- ▶ 10 double Sunday General Admission tickets (including same day flights)

▶ To enter, visit qantas.com/agents and click on the competition banner.



*Entries close 11 March 2011. Conditions apply. For full terms and conditions, visit qantas.com/agents. Qantas Airways Limited (ABN 16 009 661 901).

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First with the news

Tuesday 22nd February 2011

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Christchurch hit by quake

ALL flights across New Zealand have today been seriously disrupted following a major earthquake in Christchurch.

It's just five months since the South Island city was rocked by a



quake in Sep, but this time the 6.3 magnitude event was very close to the city centre.

NZ's air traffic control is coordinated via CHC, with the airport having been evacuated and closed to all flights.

Initial reports are of significant damage to the city centre - including the collapse of the iconic cathedral (pictured left surrounded by rubble) which is close to major hotels.

Details of further damage are sketchy at this stage, but Twitter reports describe several fatalities due to a building collapsing onto a bus near the city centre.

Webjet share buyback

ONLINE agency Webjet today announced it would buy back up to 3.9 million of its issued shares over the next year, as part of its capital management program.

The company said the planned on-market buyback would comprise 5% of its issued shares.

CX QBE insurance

CATHAY Pacific is now offering pax booking online the option to add QBE travel Insurance in the same transaction.

Under the deal, passengers originating from Australia can take out QBE insurance coverage on international single trip and annual multi trips.

Eight pages of news

Travel Daily today has eight pages of news and photos, a front cover full page for Qantas, plus full pages from: (click)

- TMS Asia Pacific
- AA Appointments
- Qantas Holidays

Costa heads to Oz

COSTA Cruises will visit Australia for the first time in more than 20 years next year as part of a world cruise on *Costa Deliziosa*.

And the visit will be repeated in 2013, according to details in the line's newly revealed 2012 brochure launched this week.

Deliziosa will stay in Sydney for three days during Feb 2012 as part of her 100 day world voyage which also takes in the Caribbean, Los Angeles, Hawaii, Fiji, New Zealand, Singapore and Dubai.

More details in today's issue of **Cruise Weekly** - details www.cruiseweekly.com.au.

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Travel Daily

First with the news

Tuesday 22nd February 2011

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Libya: 'Do not travel'

THE Dept of Foreign Affairs & Trade is advising Aussies in Libya to leave the country asap after it increased the travel advisory to the highest level today, to 'Do not travel', due to a "volatile and uncertain security situation".

Sth Africa capitalises on Cup

LAST year's Soccer World Cup has provided a major platform for the growth of tourism in South Africa, according to organisers of the Meetings Africa 2011 business tourism conference which kicked off in Johannesburg yesterday.

The successful FIFA event had "changed people's perceptions considerably," according to Tourism Minister Marthinus van Schalkwyk, with investment taking place across the country to boost tourism infrastructure.

Last year tourism contributed about 7.7% of South African GDP and Meetings Africa 2011 aims to lift this further by attracting more conventions and incentives.

The event is in its eighth year, and has several themes including 'networking with the rest of the world', as well as a significant environmental focus.

Meetings Africa 2011 is running on 'green energy,' while carpets used during the event will be donated to underprivileged homes.

A number of exhibitors are also using special reusable fabric walls on their stalls, and participants are being encouraged to minimise their use of paper (see p3).

Australians currently comprise about 10% of South Africa's business tourism market, with South African Tourism aiming to lift this through participation in such events as last week's AIME, and increasing the number of Australasian hosted buyers at Meetings Africa each year.

Eric Lewanavanua of South African Tourism told **TD** the event consolidated the efforts of industry partners, convention and visitor bureaux, DMCS, suppliers and other key stakeholders.

As well as convention facilities, this year Meetings Africa also showcases South Africa's National Park experiences, as well as other attractions such as Cape Town and the surrounding areas.

Travel Daily
on location in
Johannesburg

Today's issue of TD is coming to you from the Meetings Africa 2011 business tourism conference, courtesy of South African Tourism.

MEETINGS Africa 2011 is being held this week at Johannesburg's Sandton Convention Centre, with the event highlighting the growing importance of business tourism to South Africa.

At the opening ceremony, Tourism Minister Marthinus van Schalkwyk said there were already 200 meetings and conferences in South Africa planned over the next five years, "attracting more than 300,000 delegates to our country" with an economic impact of over A\$220 million.

This year there are more than 183 exhibitors taking part, along with hosted buyers and other visitors discussing the latest trends in the sector.

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Calderwood to PATA

THE Pacific Asia Travel Assoc. has named Aussie tourism identity Bill Calderwood as its interim ceo, taking over from Greg Duffel next month.

Calderwood is currently Chairman and Appointed Director of Tourism Tropical North Queensland, but will relocate to Bangkok this week to take up the new position.

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Last week's \$1,000 winners are:

- Ching-Yin Ng, HAWTHORN VIC
- Fabian Cannavo, MOSMAN NSW
- Tenneale Grant, NOARLUNGA SA

Last week's \$250 winners are:

- Ramon Dunn, DARLINGHURST NSW
- Tony Freedman, ALBERT PARK VIC
- Lisa Bishop, BRISBANE QLD
- Sasha Chiro, FIRLE SA
- Miles Lisman, MT HAWTHORN WA
- Jenni Holmes, WARWICK WA
- Tony Petrovski, SYDNEY NSW
- Sarah Gordon, MITCHELTON QLD
- Sandra Cook, CONCORD NSW
- Alie Deniet, NORTH PERTH WA
- Kajal Naviakha, ASHFIELD NSW
- Samantha Cannings, WEST HOXTON NSW
- Helen Gardner, FITZROY VIC
- Gemma Trask, FREMANTLE WA
- Jono Gross, ST KILDA VIC
- Gemma Nelson, ADELAIDE SA
- Tina Fitzroy, STANHOPE GARDENS NSW
- Tracy Dodsworth, COFFS HARBOUR NSW
- Russell Cameron, BULIMBA QLD
- Sophie Brennan, PERTH WA
- Chris Le Messurier, MELBOURNE VIC

Payments will be processed at the end of the month



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Complete Cruise Solution cuts UK comm

CARNIVAL Corporation's Complete Cruise Solution has slashed the commission it's paying to travel agents in the UK. Effective for the 2012 programs, to be released next month, the standard agent commission in Britain for the various CCS brands (including P&O, Cunard and Princess) will be 5% - down from previous levels of 10-15% depending on agent volume. Carnival UK ceo David Dingle

said the "radical move" aimed to tackle rampant discounting, which has seen agents rebating their commission in order to undercut competitors. Dingle said he expected to see other players also cutting comm. "I would be surprised if we don't see others following suit, not just in the cruise sector but in the travel industry as a whole," he suggested.

The revamp by Carnival UK will also see it remove its 5% discount for consumers who book directly via the various line's websites, as well as introducing a credit card surcharge so there is parity with travel agent bookings.

Dingle insisted that despite the cut, travel agents are "here to stay" in the business, with 90% of cruises sold via the trade.

He said that agents could ultimately benefit because the end of rebating was likely to boost fares and yield overall.

CCS will invest the money saved in trade promotions and expanded agent training, he added.

A Carnival Australia spokesperson told **TD** this morning there are no plans for similar cuts here.

Strategic launches flights to Thailand

STRATEGIC Airlines has today commenced services between Melbourne and Phuket, the carrier's first foray into Thailand.

VC founder Micheal James, said the carrier has been encouraged by strong demand from the local market, saying "we are a modern airline offering old fashioned 'all inclusive' full service."

Contiki free NZ flights

CONTIKI is offering free flights to New Zealand for passengers booking a Kiwi trip of seven days or more duration, for travel before 30 Jun 2011.

Tours need to be paid in full by 01 Apr - contiki.com.au/sweetas.

Shangri-La SYD refurb

THE five-star Shangri-La Sydney announced yesterday afternoon that it will begin upgrading 442 guestrooms from May through until Sep as part of a \$20 million refurbishment.

In-room enhancements will include iHome docks, media hubs and custom designed furniture.

Window Seat

THERE'S a whole lot of 'poken' going on in Johannesburg this week as part of the Meetings Africa 2011 conference.

But it's not what you think - delegates have been given special USB sticks called 'Pokens' which allow them to easily transfer business information to each other.

The unique initiative aims to reduce the clutter of business cards and other documentation collected during the event, with guests able to simply plug the Pokens into their computers afterwards to follow up contacts they have made.

A POLITICIAN in the USA has caused a controversy after deciding to travel home by boat rather than plane to avoid an "intrusive" security pat-down.

Alaskan congresswoman Sharon Cissna had already gone through a body scan at Seattle International Airport, but was then told she would need to undergo a further pat-down.

Instead she decided to take the ferry back home to Juneau - a 12 hour journey which "doesn't involve being subjected to TSA security measures," according to *USA Today*.

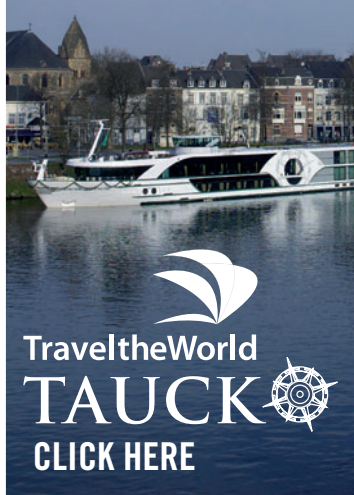
A NEW resort in Romania aims to give travellers a true taste of military life.

Located near Orastie, visitors can stay in special bedrooms made from converted tanks or located in secret underground bunkers, with activities available including forced marches, tank driving and shooting practice.

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Gap breaking records

GAP Adventures has achieved a whopping 37% year-on-year rise in sales from the Australian market during Jan, according to company head, Bruce Poon Tip.

The sales figures continue to track even better into Feb, with Poon Tip telling **Travel Daily** that last week was a record week in Australia, with three consecutive record sales days.

"We're tracking to hit 40 percent growth on last February's sales," he revealed.

Poon Tip said Asia is the "hot seller right now."

Venture nature trips

VENTURE Holidays has added nature and rainforest escapes to packages in its 2011 Malaysia and Borneo brochure product.

Options include explorations of the Taman Negara National, Batang Ali, the Mulu Caves and Danam Valley.

Visit ventureholidays.com.au.

Whitsundays appoints

TOURISM Whitsundays has appointed Tamara Pidcock to the role of Business Events Manager, responsible for marketing plans and hosting famils for corporate representatives and PCOs.

Pidcock will also develop a new interactive website for Tourism Whitsundays that's tailored to the Business Events sector.

Iririki 7-for-4 special

VANUATU'S Iririki Island Resort & Spa is offering a Stay 7, Pay 4 deal for stays up until 30 Sep, when booked by 15 Mar.

The deal, available through Aussie wholesalers, includes brekkie and airport transers.

Skybus MEL goes 24/7

MELBOURNE'S airport to city SkyBus shuttle service has moved to a 24 hours a day, 7 days a week operation.

SkyBus tickets are priced at \$16.



Travelport blacks Counsellors



ABOVE: Travelport continued its premium sponsorship of Travel Counsellors' Annual Conference for the third year running, held on the Gold Coast last weekend.

Addressing about 100 Travel Counsellors at the conference, Travelport Country Manager, Sean Cummins said the industry

has rebounded from its slump in air segments in 2008 and 2009.

In 2009/2010, Travelport has seen a 65 percent rise in overall performance, he revealed.

Pictured with Sean Cummins (left) are fellow colleagues **from left**, Sally Holman, Samantha Ly and Gary Harford.



Qantas and BA offer your customers more stopover choices on the way to Europe



Auckland, Bangkok, Buenos Aires, Dallas, Frankfurt, Hong Kong, Johannesburg, LA, Mumbai, New York, San Francisco, Shanghai, Singapore and Tokyo are just a few options to delight your clients and keep them coming back.





ABOVE: Johannesburg Tourism hosted a 'Rediscover Joburg Welcome Party' for its Meetings Africa delegates last night.

Johannesburg is "entrenching itself as a premier convention centre" said Lindiwe Kwele, City of Johannesburg ceo, adding: "As the most cosmopolitan city in South Africa, we are taking the MICE market seriously".

The city is on the "international radar as well" and is going from strength to strength offering improved infrastructure including the Gautrain that offers a "good selling perspective" with good connections from O.R Tambo International Airport to Sandton.

FIFA's confidence in South Africa created a paradigm shift" for JNB, which will help to change the negative image that travellers who have never been to the country may have about the destination.

There's much more than just

game drives and safaris to Johannesburg, with the city also featuring golf courses, a major ATP tennis event each year and recently a major fashion show.

Kwele said the vision for the city includes "elevating the image for South Africa, entrenching ourselves in business tourism... and replicating that for the rest of the country".

Aussie and Kiwi buyers at Meetings Africa 2011 are pictured outside the Randlords events centre, back row **from left:** Anita Millard, Gen-i NZ; Michelle Kerle, Aon Australia; Lee Johns, The Travel Brokers NZ; Vicki Carson, Global Events NZ; Monica Little, Rip Curl Group; Shirley Harris, Luxottica Australia; Eric Lewanavanua, South African Tourism; and Joyce Di Mascio, former head of Business Events Australia and now consultant and conference speaker.

Expedia Singapore

ONLINE travel firm Expedia Inc. has branched into Southeast Asia, launching a new Singapore portal, currently featuring hotels, but will also offer air fares .

Expedia.com.sg is the firm's 5th Expedia site in Asia Pacific.

Ohana free car deal

OHANA Hotels & Resorts have released a 'Stay 3, Get One Day Car Free' promo for bookings made through until 15 Jun.

The offer provides guests with a free Dollar Rent-A-Car compact category vehicle for every three consecutive nights booked - see ohanahotels.com/freecarspecial.

CostaLive iPad app.

COSTA Cruises has rolled out a revised version of its 'CostaLive' iPad app. which now features content and images of the soon to debut *Costa Favolosa*.

Download a copy of the app from the iTunes Store.

Grampians comp

TOURISM Victoria is running a competition in conjunction with Australian Geographic to win a fabulous trip to the Grampians.

The 'money can't buy' luxury adventure prize includes flights into the Grampians with Sharp Airlines, a BSK Adventure tour, a 4WD Wild Nature Tour, a visit to Halls Gap Zoo and a stay at the five-star Boroka Downs.

See visitgrampians.com.au.

White Lions in Qld

DREAMWORLD on the Gold Coast will open a new White Lion exhibit in Apr, with the duo, on loan from the National Zoo and Aquarium in Canberra.

The 334sqm enclosure will be located near Tiger Island.

Randall Hydro gig

RANDALL Marketing Asia Pacific has signed a sales and marketing agreement with Malaysia's Hydro Hotel Penang.

Business Development Manager



AVIAREPS is committed to exceeding the expectations of our prestigious destination and hospitality clients. A dynamic and exciting opportunity to work with our expanding portfolio of clients awaits the right person.

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Money

WELCOME to Money Talk, TD's Tue feature on what the Australian dollar is doing.

\$1AUD = US\$1.01

UNREST across oil producing nations in the Middle East has seen the price of oil surge in recent days, increasing more than 5% overnight as the crisis in Libya worsens.

After already increasing fuel surcharges in the last few weeks, airlines may have to step up their levies further as a result, according to analysts.

However the Australian dollar remains at very strong levels against most other currencies, above parity with the US greenback and hovering close to historic highs against the Euro and British pound Sterling.

Wholesale rates this morning:

US	\$1.007
UK	£0.620
NZ	\$1.314
Euro	€0.736
Japan	¥83.36
Thailand	฿30.80
China	¥6.46
South Africa	R7.10
Canada	\$0.983
Crude oil	US\$91.47



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Qatar adds Shiraz

QATAR Airways will commence services to its 101st destination on 05 Jun, to Shiraz in Iran.

QR will offer a twice weekly service from Doha using dual class Airbus A320 aircraft.

Kerry Shanghai opens

SHANGRI-LA International has opened the Kerry Hotel Pudong in Shanghai, signaling the debut of the new 5-star hotel brand.

The 574-guestroom and suite property features seven floors dedicated to Club accom, which offers butler and concierge services.

AirAsia 1M seat sale

AIRASIA has put one million seats on sale across its network, priced from \$4, valid for sales between 13 Sep-10 Nov, when booked by 27 Feb.

Fares from Perth to London, via Kuala Lumpur, are priced from \$419 - see www.airasia.com.

Ms Bunnik escorting

BUNNIK Tours founder, Marion Bunnik, will herself escort two touring programs this year in Europe and the United States.

The trips include the 24-day Castles, Rivers and Alps tour on 13 Jul, and The American Story 17-day itinerary, on 02 Oct.

US Mexico warning

THE US government is urging US nationals to avoid San Miguel de Allende and Guanajuato in Mexico's San Luis Potosi state, following an attack on two Immigration and Customs Enforcement agents last week.

Suralai joins Elite

THE Elite Resorts of Asia Pacific has added Thailand's Suralai luxury resort to its portfolio of 60 properties globally.

The six-bedroom hideaway is located in Koh Samui.

AAA salutes Cunard

THE ceo of the Accommodation Association of Australia has applauded Cunard for holding its "epic" Royal Rendezvous in Sydney Harbour this morning, saying the occasion is a "boon for the city's tourism industry."

Lorraine Duffy said the ship's meeting in Sydney was a win for hoteliers, restaurants and attractions, with 2,000 people disembarking and another 2,000 embarking, many of which will require accommodation.

"The cruise industry in general acts as a huge tasting plate for international passengers, encouraging many to return for a more substantial stay in our country," she said.

Duffy also commented that the controversial White Bay cruise terminal (**TD** 08 Feb) could deliver another tourist hub for Sydney.

Jumeirah Zabeel open

THE luxurious Jumeirah Zabeel Saray hotel has opened on the West Crescent of The Palm Jumeriah in Dubai, UAE.

Superior room rates are priced from AED750 (AU\$203) per room per night, and incl access to Wild Wadi Waterpark - to book, email jzsreservations@jumeirah.com.

Canadian Interlude

INTERLUDE Tours has created a 28-day trip to Canada, departing 24 Sep, that visits Vancouver, Victoria, Whistler, Jasper, Banff, Calgary, Montreal, Quebec City, the Maritime Provinces and more, priced at \$14,850ppts.

There's also an Inside Passage cruise of New York six-day add-on excursions available.

For inclusions and more info go to www.interlude-tours.com.

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- The management of existing Avis travel accounts
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Flighties loving Tangalooma



ABOVE: Travel agents and staff from Flight Centre Melbourne/ Infinity Holidays were hosted last weekend to a fabulous faml at Tangalooma Island Resort, on Moreton Island, just 75 minutes from Brisbane.

The group enjoyed tobogganing at speeds of 50km/hr down the island's 70 metre high sand dunes at Tangalooma Desert, and also got a buzz out of the ATV Quad Bike Tour, snorkelled at the Tangalooma Wrecks and dined at the Beach House Rotunda Restaurant.

Pictured here, back row *from left* are: Ingrid Da Haan, Camilla Brose, Simon Goesits, Ellie Bates, Penelope Reyes, George Chang, Hayley Newark, Gemma Moss and Brad Lever.

Front row: Isabelle Jouan, Craig McLaurin (Tangalooma), Rebecca Boyd and Vernon Ho.

Accor Broome sign up

THE Broome Sanctuary Resort is to be rebranded as the Grand Mercure Apartments Cable Beach Resort from 01 Mar, after Accor added the hotel to its portfolio.

The 150-room property is the 22nd Grand Mercure in Australia.



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Travel Daily
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Tuesday 22nd Feb 2011

Golf for Grantham

THE Queensland travel industry has joined forces to offer support for flood victims in Grantham, with a 'Golf for Grantham' golf day to be held on Fri 25 Feb.

The event hopes to raise over \$10,000 for the Grantham community, and has received sponsorship for all 18 holes.

Travel the World's Sharon Hando said the response from the trade has been overwhelming with airlines, wholesalers and retailers all coming together "to do their bit to help those less fortunate."

AW/Gap cruise brox

ADVENTURE World and Gap Adventures have launched the 2011 Small Ship Expedition Adventures Brochure.

It features a range of camping and kayaking options and also sees the introduction of the 100% 'Bear-antee' - a guarantee to spot polar bears.

Disney queue cutting

QUEUES at Walt Disney theme parks are expected to be cut, with plans underway to enable visitors to reserve ride times before they leave home.

Other enhancements include bypassing the front desk at check-in, the *USA Today* reports.

Disney already has a 'Fast Pass' program whereby guests can block time on some rides.

WIN A HOLIDAY FOR TWO TO VANUATU



This week, **TD** is giving you the opportunity to win a holiday for two to Vanuatu, courtesy of **Ramada Resort Breakas Beach Vanuatu** and **Air Vanuatu**.

The prize includes two return Economy tickets on Air Vanuatu and five nights accommodation for two people including daily continental breakfast at Ramada Resort Breakas Beach Vanuatu.

Located just a couple of hours from Australia is a special place in the South Pacific nestled amidst swaying palms on a sand and coral fringed 2km private beach called Ramada Resort Breakas Beach Vanuatu.

All you need to do to be in the running to win this sensational prize is answer all five questions featured in **TD** this week.

Q.2: Which night is the Melanesian feast on at the Resort?

Send your answers each day to: ramadacomp@traveldaily.com.au

Hint! Visit

www.ramadabreakas.com

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Coxy hosted APT tour

APT's 21-day Spectacular Rockies & Alaskan Cruise tour on 07 Jun will be hosted by TV personality, Geoff Cox, of Channel Seven's *Coxy's Big Break*.

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QF lifts HKG YQ tax

QANTAS is bumping up the YQ tax for tickets to Hong Kong issued in Australia by US\$9, to US\$95.80 per sector, effective 01 Mar 2011.

TCF reinstatement

THE Travel Compensation Fund has reinstated the agent trading as Safetraveller of Yarrambat, Victoria (ABN:32 308 421 633).

Madikwe kids free

BENCH International has a kids under 12 stay free deal at Jacis Safari Lodge at Madikwe Game Reserve, South Africa, for travel to 30 Nov, when booked by 31 Mar.

New Qld minister

A RESHUFFLE in the Queensland state cabinet has seen Jan Jarrett appointed as Tourism Minister, replacing Pete Rawley.

Jarrett is also in charge of manufacturing and small business, with Gold Coast Tourism ceo Martin Winter saying the govt had missed a "golden opportunity to prioritise tourism as a standalone portfolio".



AFTA UPDATE

The latest insights from AFTA's Chief Executive, Jayson Westbury

FOR many many years AFTA has supported the efforts of the International Institute for Peace through Tourism (IIPT) and we continue to provide that support today.

The IIPT is a global organisation that brings tourism and travel people together to spread what really are honest, open and simple messages.

The IPPT Credo of the Peaceful Traveller@ are; Journey with an open mind and gentle heart; Accept with grace and gratitude the diversity I encounter; Revere and protect the natural environment which sustains all life; Appreciate all cultures I discover; Respect and thank my host for their welcome: Offer my hand of friendship to everyone I meet; Support travel services that share these views and act upon them; and By my spirit, word and action, encourage others to travel the world in peace.

This Credo presents a really honest and open approach to how all people when travelling the world can spread peace. Something that can be lacking in this fast pace modern society and industry that we all deal in everyday.

It was only my meeting with Gail Parsonage, the new President of the Australian Chapter of IIPT, that I was reminded of this Credo and spreading the word via this column does make me feel more peaceful.

The IIPT is holding their 5th conference in Lusaka, Zambia on April 3-8 this year. You can get specific details of this conference at www.iipt.org.

The IIPT Australian Chapter is also looking for ways to spread this credo and connection to people and if you would like to get more involved, just go to the website.

So many people in travel have fantastic stories of how they have been connected with a place, or a person or people in all parts of the world. Sharing these stories and telling others of how to help is just one of the great things that the IIPT encourages. Something completely different this week to get you thinking.



WIN A 5-NIGHT HOLIDAY FOR TWO AT ANANTARA PHUKET



Throughout February, **Travel Daily** is giving travel consultant readers the chance to win an indulgent Phuket holiday package for two, courtesy of Anantara Phuket Villas and Strategic Airlines. The prize includes Strategic Airlines return business class flights for two from Brisbane or Melbourne to Phuket; five nights accommodation in a luxurious one bedroom pool villa at Anantara Phuket Villas; daily buffet breakfast and return transfers. Anantara Phuket Villas offer guests complimentary iPad access to read the paper, book a massage or schedule a dive excursion to the Similan islands whilst enjoying Thai fusion tapas and chilling to lounge mood music at The Tree House, aptly named for the spiral staircase ascending to the bar which winds around an old Banyan tree. Anantara Phuket Villas are represented in Australia by Exclusive Resorts. For more info email exclusiveresorts@smink.com.au. Every week **Travel Daily** will ask a different question relating to either Strategic Airlines or Anantara Phuket Villas – just read the issue and email us your answer.

There will be four questions in total. At the end of the month the subscriber with the most correct entries and the most creative response to the final question will win this stunning Phuket escape.

Email your answer to: anantaracomp@traveldaily.com.au

Q.4: In 25 words or less, tell us which Diversion experience would you choose and why if you won this luxurious five-night escape at Anantara Phuket Villas?



DL/AF-KLM eye VS

DELTA Air Lines and Air France-KLM are rumoured to be looking at a possible deal to buy a slice of Virgin Atlantic, according to London's *Sunday Times*.

It's speculated that DL and AF-KLM have hired Goldman Sachs to advise them on a potential deal with the carrier.

Late last year, VS confirmed it had attracted interest from several possible partners, with Etihad one possible partner.

Fiesta Hols to Sabah

FIESTA Holidays is now offering product to Kota Kinabalu in Sabah, with six-night packages priced from \$1,095ppts, ex Perth.

Skymark KKs 4 A380s

JAPANESE low cost carrier Skymark Airlines has firmed up its order of four Airbus A380s (TD 09 Nov), which it plans to operate on services from Tokyo to London, Paris and Frankfurt, by 2014.

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

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Adelaide & Perth - 02 9231 6444 - sajobs@tmsap.com, wajobs@tmsap.com
Executive Positions - 02 9231 6444 - sally@tmsap.com

Temp or Contract Executive - **Alex and Sharon**
- **Sally Frape**

JOB OF THE WEEK!



Sales Executive WA

- Are you currently in a Sales Rep role within travel industry?
- Do you have retail travel background?

Our client is a global travel technology company looking for a talented sales professional to join their growing team in Western Australia.

You will have solid experience in retail travel industry in a Sales Representative role and knowledge of Amadeus.

You will be highly proactive, dynamic and motivated. In return, our client offers career opportunities, great salary and other benefits.

Contact **Anna Wachowiak** T: **02 9231 6444**
E: annaw@tmsap.com or **apply online now!**



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Support Services Executive - Sydney

- Travel Technology Company
- Make the switch from consulting

Our client, a Global Travel Technology Company is seeking a Support Services Executive. You will be responsible for the resolution of customer application support queries via help desk calls and email. You will provide daily support and assistance to customers in Australia. The objective is to achieve a high level of customer service while finding fault resolutions within established processes and procedures. This is a great opportunity for somebody wanting to work within travel technology. It would suit a travel consultant / wholesale reservations consultant who is looking at entering the world of Travel Technology, or somebody working in a similar role.

Contact **Stacy Balderston** T: 03 96021809 E: stacy@tmsap.com

Partnerships and Media Sales Manager. SYD

- Global Travel Technology Company
- Based in their Sydney office
- Report into to Media Sales Director

Our client, a Global leader in Travel Technology is currently looking for a Partnership and Media Sales Manager. You will represent and sell media and advertising products to the Australia market. You will be proactively prospecting and qualifying existing and potential new advertising accounts. Pitch for new partnerships and the creative, execution and review of campaigns aimed at growing transactions and media sales. To be successful in this role you will need at least 3 to 5 yrs relevant experience in online advertising sales. You will have exposure to online marketing plans and campaigns from conception to delivery. You will have a strong sales advertising sales track record. This is a fantastic opportunity for an experienced online advertising sales professional, looking for a rewarding and challenging career with this leader in travel technology.

Contact **Sally Frape** T: 02 9231 6444 E: sally@tmsap.com

Retail Travel Consultant - Perth

- No more face to face consulting
- Solid base + commission + super

This successful and well established online travel company is looking for experienced International travel consultants who can contribute to their growth. To be considered for the role you must have experience in Retail travel, knowledge of a GDS system, ability to work towards sales targets in a busy team environment and extraordinary customer service skills. This role in a fast paced call centre environment will earn you a solid retainer with unlimited earning potential.

Contact **Anna Wachowiak** T: 02 9231 6444 E: annaw@tmsap.com or **apply online now!**

Business Development Executive- Sydney

- A genuine market leader
- Get on board and take your career to the next level!

This is a role responsible for generating sales for this highly acclaimed travel company. You will have the ability to establish and maintain relationships with customers across multiple channels and you will be responsible for identifying new customers. This position plays a key role in achieving annual revenue targets by generating sales leads, developing proposals and closing deals. If you have a background in business development in travel technology or corporate travel this is the role for you.

Contact **Stacy Balderston** T: 03 96021809 E: stacy@tmsap.com or **apply online now!**



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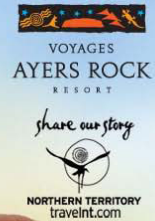
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