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Travel Daily

First with the news

Wednesday 23rd February 2011

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Please **click here** to nominate Travelport for Best Agency Support Service in category 23 at this year's AFTA Industry Awards.
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New IASC chair named

JILL Walker, a Commissioner for the ACCC, has been named by the Gillard Govt as chair for the Int'l Air Services Commission.



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DJ A330s to launch in May

VIRGIN Blue today unveiled plans for its new Airbus A330 domestic operation, which will commence operation on the Sydney-Perth route in May and lift to a thrice daily service in Jun.

Air NZ extra flights

AIR New Zealand is today operating a range of additional services into Christchurch to meet the needs of family, friends and emergency services working on the city's earthquake crisis.

Compassionate domestic fares of NZ\$50 plus taxes are on offer, and the carrier is also offering NZ\$50 trans-Tasman and NZ\$400 long-haul one way fares for immediate family of victims wanting to travel to or from the devastated South Island city.

Domestic services are being phased in at CHC today with the resumption of trans-Tasman flights this afternoon.

Airlines and tour operators are offering CHC travel waivers.

MEANWHILE Tourism New Zealand regional manager in Australia Tim Burgess this morning confirmed that a state of emergency continues in Christchurch, but all other NZ airports are open and operating.

See page 6 of today's **TD** for a special Accommodation Updates feature on Christchurch hotels.

The two class configuration will offer a 157cm (62") seat pitch in the business cabin, with seatback IFE - facebook.com/traveldaily.

That was one of several announcements made today by Virgin Blue ceo John Borghetti, who also revealed new uniforms (p4) as well as the introduction of up to 18 ATR72 turboprop aircraft as part of DJ's strategic alliance with WA carrier SkyWest.

The first six ATRs will replace the current Embraer E170 fleet, while further planes will fly to "new regional destinations."

Virgin Blue also detailed a \$24m first half profit (**TD** breaking news), but said the underlying figure was \$72 million excluding ineffective hedging and the one-off impact of last year's massive IT crash.

"Today's results demonstrate that the core Virgin Blue business is sound," said Borghetti.

Yield was improving on both short and long-haul routes, with international flying "on track for reaching close to breakeven by year end," he added.

Eight pages of news

Travel Daily today has eight pages of news and photos, plus full pages from: (**click**)

- AA Appointments jobs
- Swiss Roadshows
- Inplace Recruitment jobs

TCF termination

THE TCF has terminated Madina International Travel Agent of Lakemba NSW (ABN: 22 597 268 404) due to licence cancellation.

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The Singapore skyline has transformed significantly. For a chance to enjoy your very own Singapore experience and get to know the new Singapore, sell Singapore Stopover Holidays between 01 February and 28 March 2011. They're available from AU\$40 (for stays to 31Mar11) in conjunction with a Singapore Airlines airfare for travel beyond Singapore. If you are one of the top 10 selling agents Australia-wide at the end of the promotion, you will win a place on a special YourSingapore Famil (to be held in late May). This amazing famil opportunity includes return economy airfares to Singapore, 3 nights accommodation at Shangri-La's Rasa Sentosa Resort and 1 night accommodation at the Shangri-La Hotel, all sightseeing and most meals (all relevant airport taxes and government levies are the responsibility of the prize winners). For more information, terms and conditions contact your local sales representative.



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DJ pregnant problem

VIRGIN Blue is facing legal action from law firm Maurice Blackburn on behalf of two of DJ's former public relations staff who were "forced to take redundancies after confirming that they were pregnant or returning from maternity leave".

The unnamed pair were made redundant shortly after ceo John Borghetti took over at Virgin Blue with the lawsuit claiming an "unhealthy work culture" at DJ.

Wotif feels domestic pain

LISTED accommodation provider Wotif.com has suffered from what it described as a "disproportionate swing to offshore travel by our core Australian customer base," which saw a 4.8% decline in room nights for the 6 months to 31 Dec and an 8% drop in net profit to \$25.4 million (**TD** breaking news).

CEO Robbie Cooke says the trend to international holidays had "benefited traditional travel agents," but added that there were early signs that holidaying locally may be returning to favour as consumers become more focused on value for money.

Wotif's total transaction value was up 1% to \$566 million and room rates grew 5% on average, with the group's portfolio expanding 8% to 18,150 hotels.

The launch of the Wotflight online platform saw a 13% increase in flight booking volume to 58,400 trips, but lower ticket prices saw flight TTV up just 3%.

Operating costs were up a hefty \$4.15 million, of which more than \$3m related to increased online and offline marketing costs.

Cooke said that forward booking volumes had returned to "low double-digit growth" in the last ten days, while the extension of the Wotif booking window to 6 months (**TD** 27 Jan) had seen "a positive response from customers and suppliers alike".

Cooke said the company is focused on driving more sales to its hotel partners, and is "absolutely committed to remaining the lowest cost third party online distribution channel available worldwide."

"The success of Wotif.com has ensured that our supplier partners are not forced to pay commissions at levels dictated by international behemoths," Cooke said.

Perth Waterfront

THE WA govt has revealed details of The Perth Waterfront masterplan which aims to bring the Swan River "into the foot of the city".

The project includes "a range of rich and stimulating new public spaces" and an Indigenous Cultural Centre.

TravelManagers spike

HOME-BASED travel consultant network TravelManagers has today reported a 65% year-on-year increase in sales for year ending Dec 2010.

The 2010 result comes on the back of a 32% rise in 2009.

"The level of activity across the 12 months was phenomenal and our personal travel managers responded by doing what they do best - looking after their clients," said chief exec. Joe Araullo.

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QATAR
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Travel Daily
on location in
Johannesburg

Today's issue of TD is coming to you from the Meetings Africa conference, courtesy of South African Tourism.

THE InterContinental Sandton Towers in Johannesburg is located in the city's key business district, and offers direct access to Sandton City Shopping Centre.

The property offers everything needed for business and leisure travellers including high speed internet access, gym and spa, a business centre, news-stand, foreign exchange and tour desk.

The Atrium Bar on the ground floor is popular with locals and visitors alike to grab a Starbucks or just to see and be seen!

V Australia confirms BSP move

AGENTS across Australia were last night advised that V Australia will switch to IATA's BSP payment and ticketing solution from 07 Mar, as exclusively revealed by **TD** four months ago (**TD** 18 Oct 10).

At this stage it's only the carrier's international operations which will make the transition, with the aim of "providing agents with greater reporting and reconciliation support".

Currently V Australia sells via an eNett process, with agents advised of the change to allow them to switch back office procedures where necessary.

DJ said the change would make it easier for retail, wholesale and corporate partners to sell V Australia, as well as "any new airline partners".

V Australia's commission structure won't change and the carrier will automatically activate all IATA and Pseudo City Codes.

Rex restructure

REGIONAL Express this morning announced the appointment of Chris Hine to the newly created role of Chief Operating Officer.

Hine will take up the position effective 01 Mar, moving from his current role as Chief Pilot and gm Flight Operations for the carrier, and will also become a director.

Rex also announced its results for the six months to 31 Dec, with a pre-tax group profit of \$12.2m, down 5.4% on H1 for 2009/10.

Total revenue was \$121.2 million, up 2.9%, despite slightly lower passenger numbers which were down 1.4% to 633,000.

The overall load factor fell 1.9 points to 61.2% due to the Queensland regulated and subsidised routes operating with expected low load factors, as well as the entry of QantasLink on the Port Lincoln route.

David Miller will retire as a Rex director from 01 Mar but will continue in his role as Air Link ceo.



Window Seat

THE Walshe Group is claiming a unique global first with its appointment to represent Brunei Tourism in Australia (p4).

Walshe also looks after Oman Tourism, with a statement issued this morning saying this means it "now has the distinction of representing the only two sovereign Sultanates in the world".

THE steamy underbelly of Las Vegas is set to be showcased in two new museums dedicated to the gambling capital's links with organised crime.

The new *Las Vegas Mob Experience*, to open 01 Mar in the Tropicana casino, will house "the largest collection of artifacts related to the mob in the world," along with special technology created by former Disney 'Imagineers'.

Also jumping on the gangland bandwagon is the *Las Vegas Museum of Organized Crime and Law Enforcement*, which will allow visitors to interact with a "tommy gun simulator".



THE UNIQUE TOURISM COLLECTION HAS A POSITION VACANT FOR A MARKETING AND PRODUCT EXECUTIVE

boutique tourism marketing representation company, the unique tourism collection, is looking for a dynamic, motivated marketing and product executive to join our small team. utc represents some of the world's prestigious destinations, hotels, airlines, cruises and ground operators.

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Brunei launches Aussie push

BRUNEI Tourism yesterday formally appointed The Walshe Group as its first ever Australian and New Zealand Marketing and Public Relations representative.

A signing ceremony was held at Brunei Tourism's office at the Ministry of Industry and Primary Resources, with Walshe Group ceo Jacqui Walshe sealing the pact with the ceo of the Brunei Tourism Board, Sheikh Jamaluddin Sheikh Mohamed.

"This is a new milestone for Brunei's tourism industry," said an official statement, with the move allowing for Brunei to be promoted as a tourist destination "in a more regular and consistent way" across Australasia.

Walshe is targeting a 20% increase in tourist arrivals into Brunei from last year's figure of 24,000, which it said was "a realistic target" given the imminent introduction of direct Royal Brunei Airlines flights

between Melbourne and Brunei next month.

Initially Brunei Tourism will focus on the leisure market, specifically targeting the family and senior market segments "positioning Brunei as a safe and peaceful destination offering a variety of cultural and natural attractions".

Promotions will highlight the country's pristine rainforests, rich cultural heritage and activities such as golfing and diving.

Walshe will appoint a full-time Brisbane based account manager, as well as a part-time role in Auckland, with trade enquiries to bruneitourism@walshegroup.com.

Intrepid donates \$10K

THE Intrepid Foundation has said it will be making a \$10,000 donation to the NZ Red Cross Earthquake Appeal, and matching staff donations, dollar for dollar.



Virgin's stylish red threads



ABOVE: Virgin Blue has shown off its brand new cabin crew and pilot uniforms at a special runway fashion show in Sydney today.

The Juli Grbac designed outfits have a 1960s flair, with women wearing striking red and royal purple uniforms, and men dressed in black suits with white business shirts.

Supermodel Elle Macpherson helped launch the new apparel. "Our new uniforms represent

the start of an exciting new future for Virgin Blue as we reposition the airline in Australia over the next two years," said DJ's Danielle Keighery.

Travel Daily took this exclusive photo back stage at the show, with cabin crew pictured with DJ ceo, John Borghetti (centre).

For more exclusive photos, incl photos of Elle Macpherson on the catwalk, go to **TD's** Facebook page - facebook.com/traveldaily.



Qantas and BA offer your customers more stopover choices on the way to Europe



Auckland, Bangkok, Buenos Aires, Dallas, Frankfurt, Hong Kong, Johannesburg, LA, Mumbai, New York, San Francisco, Shanghai, Singapore and Tokyo are just a few options to delight your clients and keep them coming back.



CTM upgrades profit forecast

RECENTLY listed Corporate Travel Management this morning announced a record first half performance of \$3.4m underlying net profit after tax in its maiden ASX result (**TD** breaking news).

The company also upgraded its full year guidance to as much as 20% above the \$7.1m predicted in the prospectus issued before the company's Dec float.

Total transaction value was \$222.3m, up 33% on the previous corresponding period - and this didn't include any contribution from the Travelcorp acquisition which settled on 03 Jan.

MD Jamie Pherous said the solid first half was the result of strong organic growth, leveraging scale and efficiencies and a stronger than forecast increase in

client activity after the GFC.

He said that the Travelcorp operations were being quickly integrated with CTM, with office moves completed in Dec before the deal was finalised.

Fee income rose 36% to \$20.5 million, and Pherous said that with corporate travel activity still 15% below its pre-GFC peak there is room for further growth.

Key focuses for the next six months include bedding down the Travelcorp purchase, more investment in client-facing products and tools, "productivity initiatives to create more time for our people to demonstrate highly personalised expertise" and possible future acquisitions.

CTM has seen a small slowdown due to the Qld natural disasters.

Wednesday 23rd Feb 2011

More than a stopover

TOUCHDOWN Tours last week launched a new 'Trio Pack Selection' of extended stays in Dubai, packaging exclusive half and full-day tours and activities across the luxury, family and adventure segments.

MD Jacqueline Preketes said visitors to Dubai should be encouraged to stay and enjoy the "fantasyland for all walks of life".

See touchdowntours.com.au.

QR double daily MAN

QATAR Airways has confirmed that from 01 Jun it will operate double daily A330 services from Doha to Manchester in the UK.

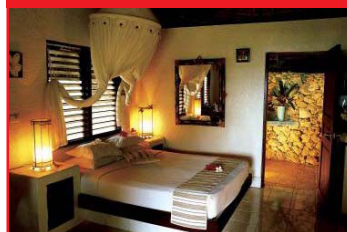
BIG4 goes to the dogs

BIG4 Holiday Parks will allow its member parks to accept dogs from 01 Jul, reversing a previous 'no dog' policy which has been in place for more than 30 years.

CEO Ray Schliebs said the move was the result of "society's changing attitude towards travelling with dogs".

Before accepting canine guests, member parks will be required to go through a qualification process to ensure 'dog-specific infrastructure' meets BIG4 quality standards, Schliebs said.

WIN A HOLIDAY FOR TWO TO VANUATU



This week, **TD** is giving you the opportunity to win a holiday for two to Vanuatu, courtesy of **Ramada Resort Breakas Beach Vanuatu** and **Air Vanuatu**.

The prize includes two return Economy tickets on Air Vanuatu and five nights accommodation for two people including daily continental breakfast at Ramada Resort Breakas Beach Vanuatu.

Located just a couple of hours from Australia is a special place in the South Pacific nestled amidst swaying palms on a sand and coral fringed 2km private beach called Ramada Resort Breakas Beach Vanuatu.

All you need to do to be in the running to win this sensational prize is answer all five questions featured in **TD** this week.

Q.3: Which full-service airline has daily flights from Australia to Vanuatu?

Send your answers each day to: ramadacomp@traveldaily.com.au

Hint! Visit

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Machu Picchu rail

THE *Libertador Tambo del Inka* resort in Peru's Sacred Valley has opened its own train station to Machu Picchu, offering daily rail access to the iconic attraction.

Accommodation Updates

TODAY'S *Accommodation Updates* columns provides an update from hoteliers in Christchurch following yesterday's devastating earthquake.

InterContinental Hotels says its three Christchurch properties - **Crowne Plaza, Holiday Inn City Centre** and **Holiday Inn on Avon** have all suffered damage and are now closed until a full damage assessment can be undertaken.

Christchurch YHAs and the YHA NZ office have been evacuated, with "material damage" reported to both hostels but no casualties.

Skycity Entertainment Group has confirmed that the Christchurch Casino appears to have escaped any major structural damage, but will not be operational for some days.

Millennium Hotels and Resorts has advised that the Copthorne Hotel Christchurch Central, Copthorne Hotel Christchurch City and Millennium Hotel Christchurch are all unable to accommodate guests due to the state of emergency in the Christchurch CBD.

Accor Hotels says that The Novotel Christchurch Cathedral Square, Ibis Christchurch, All Season Cashel Street and All Seasons Papanui Road all remain closed to bookings pending full assessments of the buildings, with guests planning travel during the next couple of weeks encouraged to look at alternative destinations.

All rooms are intact at **The George Hotel** but guests with reservations over the next week are urged to stay away from Christchurch.

Peppers Clearwater Resort has reported no major structural damage but is operating on emergency electricity and water supplies.

Green is the new Black



ABOVE: Greening is a major topic at this year's Meetings Africa event, with South African and Australian professionals coming together to get the message out to the events industry to "Reduce, Reuse, Recycle and give back to the community".

A seminar yesterday showcased the positive and negative implications of going green and the struggles of becoming a low carbon, sustainable economy.

One of the presenters was former Business Events Australia head Joyce di Mascio, who was appointed in 2007 to "shake the tree" in regards to greening.

Major changes under her rule included rebuilding the brand,

reducing consumption and adopting the green agenda.

"We needed to do this for our economy, but it also made good business sense," she said.

"From little things, big things happen," di Mascio added.

Other presenters confirmed strong interest from companies in measuring their carbon emissions and offsetting them at the end of conferences and events.

Pictured above from left at Meetings Africa yesterday are the speakers at the seminar: Valerie Green, the National Business Initiative's Climate and Energy Unit; Greg McManus, Heritage Environmental Management; Joyce di Mascio; and Justin Hawes, Event Greening chair.



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Image depicts Burj Khalifa. *Terms and conditions apply. Prices are per person, per night on a twin-sharing basis and subject to currency fluctuations and changes to the tariffs payable to hotels. Valid for bookings made for travel in August 2011. For bookings made for travel up to and including 31 July 2011 and from 1 September 2011 up to and including 31 October 2011, prices start from US\$59 per person, per night on a twin-sharing basis and subject to currency fluctuations and changes to the tariffs payable to hotels. Rooms subject to availability. For more details contact your Emirates Sales Team or the Emirates Customer Service Centre on 1300 880 599.

EMI2927

Mounting Canadian Insight



ABOVE: Insight Vacations took the recent Canada Corroborree tradeshow to the limit, enlisting one of The Royal Canadian Mounted Police to deliver info on its latest USA & Canada program to travel agents at Crown Casino in Melbourne.

Well, he may not officially be a member of the RCMP, but Insight Vacation's Victorian sales manager, Andy "Dudley Do-Right" Roberts, certainly looked the part.

Andy is pictured here with two of the lovely ladies from Jetset Vermont, Jenni Marr (left) and Chloe Smith.

Rarotongan getaway

CORAL Seas has a five-night package to the Cook Islands, based at the Rarotongan Beach Resort & Spa, including Air New Zealand flights, priced from \$1,479pp, ex Melbourne.

Vail Apr ski specials

SKI resorts in Colorado and California's winter playground are continuing to relish fabulous deep snow conditions.

Last week Northstar and Heavenly (in Colorado) reported 208cm & 106cm of fresh snow falling over a 72-hr period, while Vail & Beaver Creek in California received 30cm and 36cm.

Vail Resorts has Apr ski passes for \$199, valid at five mountain resorts - see snowusa.com.au.

Benghazi destroyed

THE runways at Benghazi Airport in Libya have been destroyed in the current unrest, preventing flights into and out of the region.

Travel Daily
First with the news

Wednesday 23rd Feb 2011

Tahiti seminar RSVPs

TAHITI Travel Connection is reminding consultants to RSVP for its product and destination updates being held in Sydney on 01 Mar, Melbourne on 02 Mar and Canberra on 03 Mar.

Sydney sessions are being held at the Hilton, Melbourne sessions are at the Hilton on the Park, from 7:30-9am and 10-11am.

Email Megan Maurice at megan@tahititravel.com.au.



MEDIA AND PUBLIC RELATIONS MANAGER

Passport Marketing, a division of Hill & Knowlton, currently has an exciting role available for an experienced Media & Public Relations Manager, based in Sydney. This role is a full-time position working on the Abu Dhabi Tourism Authority account and is responsible for raising the profile of Abu Dhabi as a world-class tourism destination. You will need to be motivated, well organised and preferably have tourism experience in a similar role.

The successful applicant will possess the following:

- Extensive experience in public relations and promotions, with demonstrated creative and innovative strategies to secure media exposure
- Established and diverse Australian media relationships - particularly within the travel and consumer lifestyle sectors
- Ability to develop a public relations plan and budget which supports the marketing priorities for Australia
- High level negotiation, communication and presentation skills and ability to interact with a wide variety of media, tourism industry and senior management
- Extensive research and writing experience
- Track record in event organisation
- Previous VJP (Visiting Journalist Program) itinerary planning and preparation experience
- Established track record in managing and delivering on a range of communication projects which promote and enhance product development and brand management
- Ability to research and evaluate proposals from media representatives and non-traditional partners
- Ability to research and analyse opportunities for new product which could be introduced to the market in Australia

Minimum of 4 years experience required and tertiary qualifications in media, marketing or related field is preferred.

Apply now by sending a covering letter that outlines your suitability for the role and an updated CV to info@abudhabitourism.com.au by Wed 2nd of March 2011.



AIR CANADA



Corporate Sales Executive Melbourne Based

An exciting opportunity has become available at Air Canada for a Corporate Sales Executive to grow sales in Victoria and South Australia.

Reporting to the National Sales Manager in Sydney, the successful candidate will need to be self motivated, results driven and proactive in growing the Victorian/SA corporate business and have the ability to work autonomously.

The role of the Corporate Sales Executive will have a strong emphasis on both maintaining and developing mutually productive business relationships with our key agencies and partners.

A high level of customer service, communication and presentation skills will be required, as well as the ability to prospect and identify new opportunities for growth.

The role will also involve providing product updates, maintaining a sales plan and delivering strong, measurable sales results.

Please forward your resume with a one page covering letter via email to:

Attn: Melanie at hr@airlinemarketing.com.au by 01 March 2011

Wednesday 23rd Feb 2011

Oz-Solomon capacity

MINISTER for Infrastructure & Transport, Anthony Albanese, has signed a Memorandum of Understanding between the Gillard Government and the Solomon Islands to increase air capacity by nearly 50%.

The MoU will see the number of seats available between the countries raised from 850 to 1,250 per week at Sydney, Perth, Melbourne and Brisbane, and to up to up 2,000 by 2015.

On top of extra capacity, the governments have agreed to allow airlines to stopover at nearly any point in the Pacific, creating "greater opportunities for Australians and Pacific Islanders".

The MoU also allows for unlimited services from regional international hubs to Honiara.

Perisher recruiting

PERISHER has introduced a new employment webpage, providing job seekers with details about what jobs are available and online applications.

See www.perisherjobs.com.au.

Getaroom expansion

US INTERNET based lodging website, Getaroom.com has expanded into new markets, with listings now including Berlin, Budapest, Buenos Aires, Cancun, Honolulu, Milan, Moscow and other domestic and int'l cities.

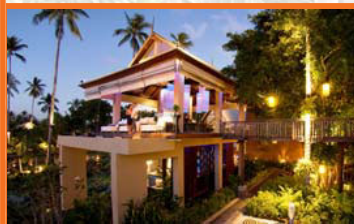
Getaroom.com says the multi-country expansion marks a doubling of its market reach.

Velocity to relaunch

VIRGIN Blue's Velocity loyalty scheme is undergoing a "strategic review" and will be relaunched before the end of the year.

DJ ceo John Borghetti also confirmed the carrier's new domestic business class would roll out on its 737s by 31 Dec.

WIN A 5-NIGHT HOLIDAY FOR TWO AT ANANTARA PHUKET



Throughout February, **Travel Daily** is giving travel consultant readers the chance to win an indulgent Phuket holiday package for two, courtesy of Anantara Phuket Villas and Strategic Airlines.

The prize includes Strategic Airlines return business class flights for two from Brisbane or Melbourne to Phuket; five nights accommodation in a luxurious one bedroom pool villa at Anantara Phuket Villas; daily buffet breakfast and return transfers. Anantara Phuket Villas offer guests complimentary iPad access to read the paper, book a massage or schedule a dive excursion to the Similan islands whilst enjoying Thai fusion tapas and chilling to lounge mood music at The Tree House, aptly named for the spiral staircase ascending to the bar which winds around an old Banyan tree.

Anantara Phuket Villas are represented in Australia by Exclusive Resorts. For more info email exclusiveresorts@smink.com.au.

Every week **Travel Daily** will ask a different question relating to either Strategic Airlines or Anantara Phuket Villas – just read the issue and email us your answer.

There will be four questions in total. At the end of the month the subscriber with the most correct entries and the most creative response to the final question will win this stunning Phuket escape.

Email your answer to: anantaracomp@traveldaily.com.au

Q.4: In 25 words or less, tell us which Diversion experience would you choose and why if you won this luxurious five-night escape at Anantara Phuket Villas?



Italy cooking/walking

ITALIAN travel specialists SIT have a \$200 discount on its nine-day tour of Italy's Amalfi Coast, now priced at \$2,350ppts when booked on select dates by 31 Mar.

BA launches to Haneda

BRITISH Airways inaugurated services from London Heathrow to Tokyo Haneda on Fri, initially with five weekly services, using a four-class Boeing 777 aircraft.

LAN ups 767s order

ONEWORLD Chilean carrier LAN has ordered a further three Boeing 767-300ERs, lifting its fleet of the commercial model to 28, on top of 11 freighters.

Second Strategic first

STRATEGIC Airlines will operate its second inaugural service in three days, with its first flight between Brisbane and Phuket to take off tomorrow morning.



Accounting Officer THAI AIRWAYS INTERNATIONAL - MELBOURNE

We are looking for an experienced person to fill a permanent position in our Accounts Department in Melbourne.

Applicants should have a thorough knowledge of accounting principles, be proficient in Microsoft applications (Excel in particular). Travel industry experience is not necessary but would be an advantage.

The role will suit a person with strong attention to detail, who is well organised and able to meet deadlines. They must also have initiative and the flexibility to work independently.

Written applications to be sent to:

Accounting Manager Australia
Thai Airways International Public Company Limited
75 Pitt Street
SYDNEY NSW 2000

Closing date is 8th March.

Please note, only candidates who meet the minimum requirements will be considered and contacted.

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

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SYDNEY & MELBOURNE - SALARY PACKAGE CIRCA \$65K +

Due to unstoppable demand, AA is expanding!

As such, there has never been a better time to join us.

As part of our energetic team, you will enjoy sourcing and selecting candidates, nurturing existing client relationships and building new ones. You will be rewarded with great perks such as annual conferences, a top salary and other personal bonuses. If you are a confident, enthusiastic travel professional who enjoys providing excellent customer service, call us now!

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DOMESTIC AND MULTI SKILLED CORPORATE CONSULTANTS

SYDNEY CBD – SALARY PACKAGE TO \$55K +

Are you over missing out on sunny weekends?

Looking for a job that is strictly Monday to Friday?

This Global TMC can offer you that life/work balance you are searching for. If you are a retail consultant with excellent CRS, fares and ticketing and exceptional customer service skills, apply now! A higher salary, job satisfaction, promotions and work/life balance are what await you in corporate travel.

SOMETHING A LITTLE DIFFERENT

WHOLESALE CONSULTANT – RUSSIA & SCANDINAVIA

SYDNEY – SALARY PACKAGE TO \$50K

Tired of booking the same old South Pacific and Asian packages? Then why not join this leading wholesaler and book amazing journeys throughout Russia and Scandinavia.

As well as an excellent salary package, you will have enjoy unbelievable educationals and generous incentives. Essentially you will have a min 12mths experience & have ideally travelled to the region. Take the road less traveled today ...apply today!

TAKE THE LEAD

SENIOR RETAIL TRAVEL CONSULTANT

PERTH (N/E) – SALARY PACKAGE TO \$65K + Bonuses

A rare opportunity exists for all of those senior retail travel consultants out there looking for a role to progress to Office Manager. If you have been waiting for your chance to prove yourself, get your application in NOW! Only highly motivated senior retail travel consultants with the ability to lead a team should apply. A top salary package plus bonuses is available.

FIND YOUR POT OF GOLD

MULTI – SKILLED CORPORATE TRAVEL CONSULTANT

MELBOURNE (INNER) – SALARY PACKAGE TO \$80K (OTE)

Are you a highly experienced corporate consultant looking for your next challenge? Break away from the mundane and join this highly successful TMC where you will assist on large academic accounts. This unique role is open to consultants proficient in all facets of corporate travel and very strong attention to detail. Variety is not the only thing you will enjoy in this role – your bank balance will also appreciate the move!

* TEMP ROLE OF THE WEEK *

SPECIALIST TRAVEL COORDINATOR

MELBOURNE (CBD) – HOURLY RATE UP TO \$25 P/H + SUPER

Are you an experienced travel consultant with a background in dealing with the youth and student market? If so, you have a golden opportunity to secure a 4 month contract within this specialist agency. No GDS skills are required, just a positive attitude, strong communication skills, a proven travel sales record and a great sense of humour. Experience volunteering abroad will be highly valued. Monday to Friday hours.

HOT WEEKEND ROLE ON OFFER

AFTER HOURS CORPORATE CONSULTANTS x 4

BRISBANE CBD – \$40/HR

This Global Travel Management Company is urgently needing experienced corporate travel consultants (domestic and international) to assist with the overflow of work, servicing their long standing accounts with domestic and international travel arrangements. Based in Brisbane CBD you will enjoy a top hourly rate and work Sat and Sun 10am – 4pm. Min 3 years corporate consulting exp req'd along with strong GALILEO skills. Sound like what you have been searching? Apply now.

ESCAPE THE CITY TRAFFIC!

RETAIL TRAVEL CONSULTANTS

BRISBANE NORTHERN SUBURBS – TOP PKGS ON OFFER

Are you sick of the long commute into the city everyday?

Want a role close to home and with parking provided?

Then we have the position for you. We currently have vacancies in the northern suburbs with several award winning agencies. Whatever you want and needs may be we have a team for you. You will need min 2 years international travel consulting experience along with strong CRS qualifications. Don't miss out – these roles are interviewing now!



Discover Switzerland



Your Invitation

Switzerland Tourism, Swiss Travel System and their regional partners are coming to town.

We invite you to enjoy some Swiss hospitality and learn more about Switzerland including...

ATTEND THE
EVENT FOR YOUR
CHANCE TO
WIN
A HOLIDAY IN
SWITZERLAND



The Opportunity to taste *Swiss Wine, Chocolate and Cheese* plus the chance to WIN loads of prizes including 'A Holiday in Switzerland', and pick up some goodies!

CLICK HERE TO RSVP

March 21	Sydney (Mercure)
March 22	Perth (Mercure)
March 24	Melbourne (Mercure)

*All events are from 6pm to 9pm. (except Sydney which starts at 6.30pm)

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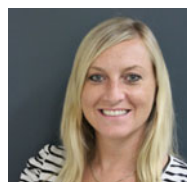
Ben Carnegie

Adventure Travel - Melbourne

This booming adventure travel wholesaler is going through an expansion period and seek 2 new consultants to join the team and pave the way into 2011. Major destinations include South America & Africa, however many other destinations are available. Experience selling plus personal travel to South America & Africa is essential. Sabre preferred.

- ▶ 2 new consultant roles available
- ▶ South Melbourne location
- ▶ Salary \$45K - \$50K

Click here for more details or call Ben.



Liz Vibert

Up Market Domestic Corporate

Join this highly respected up market boutique corporate agency, located in Sydney's Eastern Suburbs & manage the domestic reservations for their corporate clients. A well polished, excellent telephone manner, exceptional

customer service and strong domestic knowledge is a must for this role. Sabre/Tramada knowledge preferred but will cross train.

- ▶ Excellent working environment
- ▶ Sydney Eastern Suburbs
- ▶ Salary up to \$55K + super

Click here for more details or call Liz.

Retail Consultants - Multiple roles & locations

Retail is going through the roof with positions offering you the opportunity to work with global destinations to improve your knowledge and enjoy a relaxed work environment. Roles are available on Sydney's north shore, eastern suburbs and in the Sydney CBD. Galileo & Crosscheck are preferred but all CRS systems will be considered. Great roles for experienced retail consultants with a 'work hard, play hard' work ethic.

- ▶ Opportunity to work with global destinations
- ▶ Multiple roles in Sydney CBD, North Syd & Eastern Subs
- ▶ Salary range \$38K - \$45K + super DOE

Click here for more details or call Ben.

Product Development Consultant - Contract

This 2 month contract role is a great opportunity for an experienced Product Development Consultant who is just back from o/s or in between jobs at the moment. You will be responsible for developing a plan of expansion for their China, India and Korean market. Work alongside the marketing team, conduct market research, identify suppliers & products, launch new products & expand marketing destinations.

- ▶ 2 month contract with possible extension/permanent
- ▶ Sydney city fringe
- ▶ Salary \$35 - \$45 per hour, flexi hours

Click here for more details or call Liz.



Kristi Gomm

Temp work in the UK

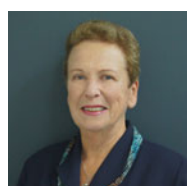


Corporate Travel Consultant - London:

Hugely successful corporate travel company with a cross network of international offices, encourages individual initiative, drive and ambition. Salary £13 p/h.

Reservations Consultant - Surrey: Join the reservations team of this rapidly expanding travel co, specialists in worldwide villa holidays. Salary £15,000 p.a.

Airline Reservations Consultant - Manchester: World class international airline seeks an Airline Reservations Cons. to undertake an array of tasks & responsibilities. Salary £8 p/h.
Call or email Kristi for more details.



Sandra Chiles

Work from Home - Corp After Hours

Boutique, upmarket, award winning agency with an excellent reputation is seeking exp Corporate Travel Consultants to join their after hours team in Sydney. Due to increased business there are three roles available.

2 part time roles working one week on & one off, only 26 weeks a year, 30 hours per week! 1 full time role also available.

- ▶ Work from home after your first 3 months
- ▶ 3 roles available in Sydney
- ▶ Top hourly rate on offer

Click here for more details or call Sandra.

As the first travel recruitment specialist in Australia we know the travel job market better than anyone, call us to discuss your career path.

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