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# Travel Daily

First with the news

Friday 25th February 2011

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## Cudo expands into travel

A SPECIAL Cudo offer on an Outrigger property in Thailand has sold more than 550 packages worth about \$450,000 to Sydney-based clients in just over 24 hours, with the move seeing the group buying website move firmly into travel agent territory.

PBL-backed Cudo.com.au launched last year (TD 05 Aug 10) and has been steadily building its profile and clientele since then.

Similar to US marketing phenomenon Groupon, Cudo offers subscribers a daily email with a special discount offer.

Until now these deals have

offered specials on things like gym membership, massage and hair removal treatments, but in yesterday's campaign Outrigger Koh Samui offered a five night package for two including breakfast, a spa treatment and free wi-fi for \$792 - claiming a huge 74% discount from the "normal price" of \$3000.

Outrigger wasn't able to comment before TD's deadline today on the impact such a deal would have on rate parity across its various distribution channels.

The discount is significant, with Wotif.com today offering the same room type at the Koh Samui property for 13295 Baht per night - or around \$2150 for five nights.

There may be some good news for travel agents - the Cudo Thailand offer doesn't include flights which means that more than 550 couples will be in the market for a Koh Samui airfare.

## FJ recruits new gm

AIR Pacific is today advertising for a new regional general manager for its operations in New Zealand.

The move follows a decision to establish a direct presence for the carrier in both Australia and NZ, ending a ten-year representation association with JTG offshoot World Aviation Systems.

See **page five** for details of the new role in New Zealand.

## Footy tipping is back!

THE Australian travel industry is once again being invited to demonstrate its predictive prowess with the launch of **Travel Daily's** annual AFL and NRL Footy Tipping competitions for 2011.

This year the competition is bigger than ever, with amazing prizes on offer including trips to Europe, Dubai, Malaysia and Fiji as well as great weekly prizes.

The NRL competition kicks off on Fri 11 Mar, while the first AFL fixture is on Thu 24 Mar.

We will reveal more details next week but in the meantime travel industry staff can register **now** for free at [afl.traveldaily.com.au](http://afl.traveldaily.com.au) and [nrl.traveldaily.com.au](http://nrl.traveldaily.com.au).

## Today's Travel Daily

**Travel Daily** today has seven pages of news and photos, plus full pages from: (**click**)

- AA Appointments
- Swiss Tourism roadshows

## WIN A 96 HOUR EXPERIENCE

The Singapore skyline has transformed significantly. For a chance to enjoy your very own Singapore experience and get to know the new Singapore, sell Singapore Stopover Holidays between 01 February and 28 March 2011. They're available from AU\$40 (for stays to 31Mar11) in conjunction with a Singapore Airlines airfare for travel beyond Singapore. If you are one of the top 10 selling agents Australia-wide at the end of the promotion, you will win a place on a special YourSingapore Famil (to be held in late May). This amazing famil opportunity includes return economy airfares to Singapore, 3 nights accommodation at Shangri-La's Rasa Sentosa Resort and 1 night accommodation at the Shangri-La Hotel, all sightseeing and most meals (all relevant airport taxes and government levies are the responsibility of the prize winners). For more information, terms and conditions contact your local sales representative.



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only \$599



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\* Includes all taxes. Special conditions and travel dates apply.

## Small ship winner

**GREG** Ashmore of Ashmore and James Travel Associates in Melbourne is set for a fabulous trip to Alaska after being named as the winner of an American Safari Cruise in the Small Ship Adventure Company's recent agent promotion - [alaskabound.com.au](http://alaskabound.com.au).

## TA pushes Qld comeback

**TOURISM** Australia managing director Andrew McEvoy is urging overseas markets to 'continue with plans' to visit Queensland after the state's recent floods and cyclones which made headlines around the world.

A similar initiative to highlight that Queensland is 'open for business' and is ready to take bookings was relayed across the country last month.

TA has this week pushed the message to key source markets, including the USA, saying "all the much loved aspects of Queensland are ready and waiting to be enjoyed as part of an Australian holiday."

McEvoy said: "Queensland is a big state (668,207 square miles including its islands) and the majority of the top holiday spots are looking as beautiful as ever and operating normally."

"Unfortunately some travellers have been cancelling their Qld

holidays thanks to the coverage of the recent weather," he said.

McEvoy reiterated that most of the state's tourism infrastructure has been unaffected, and in partnership with Tourism Qld, is aiming to drive immediate business back to Queensland.

## UA's Espley promoted

**ALISON** Espley has been named as Director, Australia and New Zealand for United Airlines, with the move coming as part of a reorganisation as UA merges with Continental.

Other changes at the carrier will see World Aviation Systems lose its current representation contract for Continental, with the local CO operations absorbed into UA effective 01 Apr.

At present the existing separate representation arrangements for UA and CO in New Zealand will stay in place, Espley told **TD**.

## Velocity adds 1,100/day

**VIRGIN** Blue Group's frequent flyer program, Velocity, continues to grow, with the carrier revealing this week in its Half year results that it's adding approx 1,100 new members every day.

Velocity's current membership base is 2.4 million.

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\*Fares quoted are departing either Sydney via Abu Dhabi, departing Sydney via Melbourne via Abu Dhabi or departing Sydney via Brisbane via Singapore via Abu Dhabi. All fares are subject to availability and may vary until ticketed and are for International Economy return travel ex Sydney. Conditions and travel restrictions apply. Flights are subject to government and regulatory approval. Valid for travel between 24 Feb - 30 Apr 2011 and 20 Sep - 25 Nov 2011. Seats are limited and may not be available on all flights or peak days. Credit/debit card charges of \$25 per person per booking apply. Tickets purchased through the Guest Contact Centre cost \$50 AUD or more. Flights between Sydney and Abu Dhabi are operated by V Australia and Etihad Airways. Flights between Melbourne/Brisbane and Abu Dhabi are operated by Etihad Airways. Connecting flights between Australian domestic ports are operated by Virgin Blue Airlines. Connecting flights between Abu Dhabi and London, Paris, Manchester, Frankfurt, Munich, Milan, Istanbul, Geneva, Dublin and Moscow are operated by Etihad Airways. Fares are correct as at 17 Feb 2011 and are subject to change. Fares are only refundable before the day of travel and a \$200 AUD per person charge is applicable. Refunds on or after the day of travel are not permitted and fare will be forfeited. Fares are on sale from 11.59pm 22 Feb 2011 until 11.59pm 14 March 2011 unless sold out prior.

VIRO188



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# Travel Daily

First with the news

Friday 25th February 2011

One of the world's  
youngest fleets.

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AIRWAYS القطرية

## Travel Daily on location in Cape Town

Today's issue of *TD* is coming to you from Cape Town, courtesy of South African Tourism following Meetings Africa 2011.

CAPE Town is located on the southern tip of South Africa, between the Atlantic Ocean and Table Mountain.

The popular destination is ranked 35th globally by the International Congress and Convention Association, hosting 10% of Africa's meetings annually, with 400 conference and exhibition facilities including the Cape Town International Convention Centre.

CTICC offers 10,000 square metres of exhibition space as well as comprehensive banqueting and meeting facilities.

Cape Town also offers more than 15,000 rooms in hotels, inns and guest houses, all within a 45 minute radius of the city centre.

## "Long short break"

**TRAVEL** agents are being encouraged to suggest that their clients take a 'long short break' over Easter, with an extra public holiday this year due to the timing of Anzac Day.

Robert Hansell, MD of agent-only online wholesaler, Travel Agents Nexus, said the five day break, which includes three public holidays, "offers a once in a generation opportunity for the travel sector".

He said there's still significant product available for Easter, with the wholesaler offering 14% comm on all accommodation product booked by 28 Feb.

Agents can register free at [www.travelagentsnexus.com.au](http://www.travelagentsnexus.com.au).

## DWC general opening

**DUBAI** World Central (DWC) - Al Maktoum Int'l Airport has opened for general aviation, with the hub expecting to handle 25-40 private flights a day by the year's end.

## Melb in pole position

**BAHRAIN's** Crown Prince Salman bin Hamad Al Khalifa has cancelled the first round of the Formula 1 2011 race season, due to the country's civil unrest.

The Bahrain GP was due to begin on 11 Mar, but the event's demise means the 2011 Qantas Australian Grand Prix will regain pole position as the first event of the F1 race calendar.

The Melbourne F1 race will be held between 25-27 Mar.

## Intrepid Egypt return

**INTREPID** Travel this morning advised that it will resume its trips in Egypt from 12 Mar.

Spokesperson Meg Koffel told *TD* the move followed advice from staff on the ground in Cairo, with tours to run as scheduled with some minor itinerary changes.

Koffel said that forward bookings were still strong, with travellers "waiting to see what happens" rather than cancelling.

## Window Seat

**TRAVELLERS** to London will be keen to try the city's latest culinary addition - a Covent Garden ice cream parlour selling breast milk ice cream.

The Icecreamists restaurant has dubbed the tasty concoction as the "Baby Gaga" and is urging customers to think of it as an "organic, free-range treat".

The unique experience isn't cheap, with one serving priced at about £14 (A\$23).

**A NEW** property has opened in Paris, billing itself as France's "first luxury hotel for dogs".

Actual Dogs offers heated pools, a massage salon and a-la-carte dining for its canine clientele, but owner Devi Burun said that unlike dog hotels in the US or Japan no manicures or pink fur dyeing is available, adding: "That's human madness."

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Friday 25th February 2011

## The USA comes to town

**TRAVEL** to the USA is set to boom, with record numbers of agents attending the Visit USA roadshows across the country this month.

The events have been organised by the Visit USA committee, which as a non-profit collaboration of US tour operators in Australia is the "lead dog around the world" when it comes to overseas promotion of the US, according to committee member Mark Sheahan.

This year more than 50 exhibitors from across the US are taking part in the events which took place in Brisbane on Mon, Melbourne on Tue and with more



than 400 attending the Sydney event on Wed night.

Key organisers include Geoff Hutton of Kent Aviation and Sherilyn Robinson of Hawaiian Airlines, who told **TD** there are a number of first time exhibitors.

She said there's still some space available for next Mon's Perth Visit USA Expo, which will take place from 5.30pm at the Hyatt Regency in Adelaide Terrace - free regos at [bit.ly/h2Vjft](http://bit.ly/h2Vjft).

Two Air NZ tickets to Los Angeles plus ground content are being given away at each event.

**Pictured** above are Chris Petty of United Airlines with a kilt-wearing David "It's All In Perfect Working Order" Oppenheim of San Francisco tour operator The Urban Safari.

### Travel Special of the Week



Perth to Sydney via NZ including Milford Sound on *Rhapsody of the Seas*.

18 nights from \$1,915 including port charges and taxes (grats \$270)

Valid all members plus F&F  
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## Business Development Managers Geelong / Melbourne

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## CTTC ads back on TV

**KIM** Kardashian, Betty White and the Jonas Bros are just a few of the famous faces promoting California in the US state's new marketing campaign now hitting Australian TV screens.

The celebrities are the latest US talent helping promote the 'Golden State' with the California Travel and Tourism Commission in its 'Misconceptions' ads.

"We're encouraging travellers to 'find yourself here' in California and we've chosen personalities for this campaign that represent the California lifestyle in world-class sports, great cuisine, the outdoors, music and entertainment," CTTC president and ceo Caroline Beteta said.

Spectacular scenery at Squaw Valley, San Diego, the Golden Gate Bridge and Venice Beach are all showcased in the ads.

**Travel Daily TV** today features the 30-second commercial - to view see [youtube.com/traveldaily](http://youtube.com/traveldaily).



## Value Tours re-routing

**VALUE** Tours general manager David Owendale says the tour operator is temporarily adding two nights in Hokitika to some trips in order to avoid earthquake ravaged Christchurch.

The amended itinerary allows for extra time at Punakaiki pancake rocks, Hokitika Gorge Falls, Greymouth and Methven.

## Jayne joining Maggie

**RUSSIAN** Travel Centre's first culinary tour, being escorted by celebrity chef, Maggie Beer (**TD** 17 Jan) as part of the company's 'Flavours of Russia' program, will be led by the company's co-founder, Jayne Thomas.

## VA product changes

**VIRGIN** Blue Group is looking to modify its 2-year old V Australia aircraft fleet, according to the carrier's half year report, with a "product enhancement" in 2012.

## The Jetset Travelworld Group

### Operations Manager - Airline Representation Melbourne CBD Based

The Jetset Travelworld Group has an exciting new role in its Airline Representation Division. As the Operations Manager you will report directly to the General Manager - Air Services and be responsible for the efficient planning and management of the operational functions in Australia and NZ.

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[careers@stelliatravel.com.au](mailto:careers@stelliatravel.com.au).

# Egencia targets SME business

EXPEDIA-owned TMC Egencia says that companies with an annual travel spend of as little as \$200,000 can benefit from its suite of booking tools.

Egencia yesterday released a study into the top concerns of corporate travel managers, with the high cost of last minute flight bookings a key factor in spending.

Spokesman Ken Pfaffman told **TD** that some small to mid-sized businesses may not even know that they are able to reduce their costs, but reporting tools offered by Egencia enable them to track areas to boost the bottom line.

As well as savings through early flight booking, implementing policies such as use of contracted hotels can also be beneficial.

The Egencia booking tool is able to ensure that preferred suppliers appear at the top of searches, as well as implementing travel policies such as requiring approval of any unusual booking.

Reports for managers also automatically detail the fares which were on offer at the time of booking to ensure full transparency, Pfaffman said.

He said Egencia was "tracking very well," with good growth in the Australian market both in terms of new clients and overall growth in corporate travel.

## Excite clarification

EXCITE Holidays' sales growth of 184% (**TD** yesterday) was recorded over three months, not the past three years.

## \$1.4m NT campaign

NORTHERN Territory Tourism has launched a 10-week \$1.4m domestic campaign focused on the Red Centre.

21 industry partners have invested in the campaign, which incl TV commercials & print ads.

## MUC development

GERMANY's Munich Airport and Lufthansa will invest €650m on an expansion to cater for an extra 11m travellers each year.

Construction of a satellite facility at MUC's Terminal 2 will be completed by 2015, and will see T2 offer a total of 52 gates.

Once completed, Munich's capacity will be on par with that of today's Frankfurt Airport.

## Pullman Bali opens

THE five-star Pullman Bali Legian Nirwana opened its doors for the first time yesterday.

Initially, 140 of the 353 room property are now available to book with the remainder to come online in coming months.

## NCL schedules St Lucia

NORWEGIAN Cruise Line is adding regular stops at St Lucia to its Southern Caribbean itineraries in 2012/13 sailing aboard Norwegian Sun.

## DJ adding Lounges

VIRGIN Blue will open a new Lounge at the Gold Coast Airport by the end of Jun, and open two further domestic lounge locations by the end of the year.



## REGIONAL GENERAL MANAGER

AIR PACIFIC LTD, invites applications from qualified and suitable candidates for this position.

This person will be responsible for planning, managing and controlling all sales and marketing activities for New Zealand to ensure corporate sales targets are met.

### Key Accountabilities:

- Meet Air Pacific's revenue objectives in New Zealand. Formulate revenue and yield goals and achieve targets.
- Constantly evaluate market performance and formulate sales and marketing strategies in coordination with FJ sales teams and other key stakeholders.
- Continuously review internal work processes to ensure FJ's product, image and customer service delivery is of the highest standard.
- Liaise with Tariffs, Market Planning and Yield Management to formulate and implement Pricing strategies.
- Work with key stakeholders to explore new initiatives and strengthen strategic relationships.
- Manage the area expenditure and revenue budget, monitor outstanding debtors and initiate corrective action.
- Coordinate promotions and marketing campaigns to ensure alignment of message and campaign synergy and effective use of funds.
- Lead and motivate a team of professional staff to achieve departmental goals whilst enhancing individual member's knowledge and capabilities.

### Job Requirements:

- At least 7 years experience in Sales and Marketing preferably with commercial airlines or agencies. Experience in areas including Market Planning, Pricing, Sales and Reservations / Systems is desirable with sound knowledge of sales and marketing techniques.
- Must be articulate with strong selling and analytical skills. Have sound PC knowledge with strong communication and interpersonal skills. Must demonstrate ability to establish good rapport with key internal and external partners. Decisive and consistent in decision making.
- Tertiary qualification in a Marketing / Economics or related field is preferred.

### Terms and Conditions:

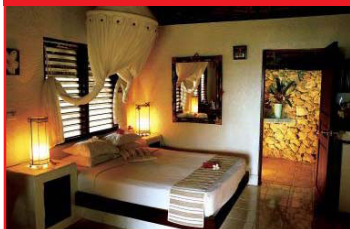
This is a demanding yet satisfying leadership role that works closely with all levels of management in an environment of constant change. An appropriate salary package will be offered accordingly.

All applications must be received by 11 March, 2011 and forwarded to:

Chief Commercial Officer, Air Pacific Ltd, Private Mail Bag, Nadi Airport. Fax: 6720512. Email: [jessica.simpson@airpacific.com](mailto:jessica.simpson@airpacific.com)

Air Pacific thanks all applicants, however, only those qualified will be screened and only those selected for an interview will be contacted.

## WIN A HOLIDAY FOR TWO TO VANUATU



This week, **TD** was giving you the opportunity to win a holiday for two to Vanuatu, courtesy of **Ramada Resort Breakas Beach Vanuatu** and **Air Vanuatu**.

The prize includes two return Economy tickets on Air Vanuatu and five nights accommodation for two people including daily continental breakfast at Ramada Resort Breakas Beach Vanuatu.

Located just a couple of hours from Australia is a special place in the South Pacific nestled amidst swaying palms on a sand and coral fringed 2km private beach called Ramada Resort Breakas Beach Vanuatu.

All you need to do to be in the running to win this sensational prize is answer all five questions featured in **TD** this week.

**Q.5: You are relaxing on a deck chair by the pool at Ramada Resort Breakas Beach Vanuatu. In 25 words or less tell us what you're thinking about?**

Send your answers each day to: [ramadacomp@traveldaily.com.au](mailto:ramadacomp@traveldaily.com.au)

Hint! Visit [www.ramadabreakas.com](http://www.ramadabreakas.com)

Click here for Terms & Conditions



Friday 25th Feb 2011

## Goulburn Chair needed

**THE** recently established Goulburn River Valley Tourism in Vic. is seeking an Independent Chairperson to lead its board.

Applications close on Fri 01 Apr  
- phone Amanda McCulloch on  
0488 776 733 for full details.

## Kenya Airways code

**KENYA** Airways airline code is  
KQ, not KY (**TD** yesterday).

## C&K appointments

**COX & Kings Australia** has appointed former Germanwings international marketing assistant Jana Doeberdt as marketing coordinator at Tempo Holidays.

C&K has also named Sash Petrovski as the new marketing coordinator for Scandianvian specialist, Bentours.

## Ritz-Carlton Los Cabos

**THE** Ritz-Carlton Hotel Co. plans to add a Ritz-Carlton Reserve branded hotel to its portfolio on Mexico's Baja Peninsula.

The 124-villa Los Cabos hotel is slated to open in 2014, and marks the debut of the brand in Mexico.

## BCD office deal

**BCD Travel** this morning announced a new agreement with serviced office provider Regus which will see the TMC's clients given access to "prestigious office space, meeting rooms and other professional services" via the Regus global network.

The deal will also include BCD client discounts on Regus office use, virtual office support packages and Delta Sky Club or American Airlines Admiral's Club meeting rooms.

BCD Australia md David Sumich said the partnership will give clients "an added ability to get the most out of their time on the road with the facility of excellent business lounges and meeting spaces around the world".

## Skywest set to soar

**PERTH**-based carrier Skywest overnight released its half yearly results, showing a small 0.6% increase in profit to A\$5.44m after tax on total revenue of \$95.5 million, up 17% for the six months to 31 Dec.

The profit figure was impacted by \$2.8 million in extra costs relating to the addition of Skywest's new Airbus A320 to the fleet, and adding this aircraft type to its Australian AOC.

Skywest md Jeff Chatfield hinted at a possible expansion of the wet lease ATR agreement with Virgin Blue, saying the alliance could potentially double the Skywest fleet from its current 18 planes to "the possibility of operating 36 aircraft or more".

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### Operations Supervisor

- Minimum of 2 years working experience in a supervisory capacity
- Good understanding of the Australian travel industry
- Proven skills in supporting, managing and mentoring staff
- Hands on approach to business
- Excellent time management/Communication Skills
- Proven ability to develop, enhance and put into place processes and procedures
- Proficient in Sabre and IATA ticketing trained

### Business Development Manager

- Minimum of 2 years Business development experience
- Good understanding of Australian distribution channels
- Excellent communication and presentation skills
- Excellent time management
- Proven ability to negotiate contracts and close sales
- Able to work autonomously
- Experience with Online Reservations systems

### Executive Assistant IT & Product

- Highly developed organisational and time management skills
- Excellent listening & tracking skills with attention to detail & accuracy
- High efficiency and execution which requires clarity, creativity and thinking outside the square
- Ability to cope with pressures and a mature, calm constructive problem solving style
- Excellent written and verbal skills, good analytical skills and sound judgment, confidence in dealing with all aspects of correspondence
- Proficient in Microsoft Office including Excel, Word, Powerpoint Outlook & internet
- SEO/SEM knowledge
- Must have experience in HTML
- Relevant degree in IT
- Mandarin speaker preferred

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## Sun- uppers in Buffels Bay



**MEETINGS** Africa's hosted buyers from Australia and New Zealand were shown the best conference venues and incentive locations throughout the Cape Peninsula in Cape Town overnight.

On the way out of Cape Town a stop included the Groote Schuur Estate for a private tour of the former home of the 1890s Prime Minister of the Cape Colony (inset right), Cecil John Rhodes, who also helped launch the iconic diamond producer, the De Beers Mining Company, in the 1880s.

Throughout the day the hosted buyers were lucky enough to see baboons sunning themselves on the road on the way to Cape Point, have their photo taken at the most South Western tip of Cape Town, and have a leisurely lunch at Harbour House Restaurant in Kalk Bay.

The group was spoilt with nibbles and champagne at Buffels Bay in Cape Point, a popular setting for meeting and incentive groups to delight in the beach during a cocktail function.

**Pictured above** lounging around Buffels Bay at their own exclusive cocktail party *from*

*left* are: Lucy Quinan, senior manager operations, Dragonfly Africa; Vickie Carson, Global Events Ltd; Suzanne Baker, md Eventionz Limited; Eric Lewanavanua, Business Tourism Manager Asia and Australasia, South African Tourism; Lee Johns, The Travel Brokers; Michelle Kerle, Aon; and Monica Little, Rip Curl Group.

**Inset** at Groote Schuur Estate are: Lee, Lucy, Vickie, Eric, Suzanne; Monica and Michelle.



Friday 25th Feb 2011

## Virgin Blue pax dip

**THE** Queensland natural disasters last month saw Virgin Blue's domestic passenger no's decline by 0.8% , according to figures released yesterday.

And International numbers were down 17.2% due to DJ's pullout from the NZ domestic market, while the carrier's overall revenue load factor fell 3.6 points to 79.9% for the month.

The floods and cyclones also had a significant impact on DJ's on-time performance, which slipped a hefty 8.2 points to 81.4% during Jan.

## Rip Curl events push

**ICONIC** Australian surf brand is doing its bit for tourism in South Africa, having established an office in Durban and making plans to boost its events offering in the country.

Rip Curl's Monica Little was one of the hosted buyers at this week's Meetings Africa 2011 business tourism event, and told **TD** that she was speaking to local activity and adventure suppliers.

She said Rip Curl operates its own corporate conferences and meetings year round for different business units, as well as running major surf competitions.

"Rip Curl Search Surfing events bring huge financial, economic and social benefits to communities," she said, bringing Australian and international surfers to various destinations.

## New Qantas CIO

**QANTAS** has today announced the appointment of Paul Jones as chief information officer, to begin in the position from the end of Apr 2011.

## Hahn adds Star Peru

**HAHN** Air has implemented interline e-ticketing with South American carrier Star Peru, which operates a range of domestic and international BAe-146 flights from its base in Lima.

## Accor CHC canx policy

**ACCOR** has today extended its Christchurch earthquake cancellation policy for travel up until 31 Mar, and to 15 Mar for bookings made to other parts of New Zealand needing to be changed as a result of the quake.

## Vancouver stay pay

**PAN** Pacific Vancouver has a 'stay 5, pay 4' deal on offer for bookings and stays up until 31 Dec 2011 - see [panpacific.com](http://panpacific.com).

## Paul celebrates 30 THAI years



**ABOVE:** Thai Airways Int'l this week celebrated a historic milestone for another of its long-term staff, Pricing Manager (based in Perth), Paul Bynon.

On Wed, Paul clocked over 30 years with THAI, having begun service with the carrier as a Ticket Officer based in Sydney, back in 1981.

During his long TG career, he's also held positions in the THAI Ticket Office, as Supervisor Sales Representative, Senior Sales Rep and to PERSD in 1994.

Paul is pictured above being presented with a commemorative certificate by THAI gm WA, Mr Chetseni - Inset: Paul from a few years back.

## T2 selling Aulani

**TRAVEL2** has rolled its all new 2011/12 Hawaii brochure with new product including Disney's latest US project, Aulani, a Disney Resort & Spa.

The 32-page brochure is available through TIFS.

## WIN A 5-NIGHT HOLIDAY FOR TWO AT ANANTARA PHUKET



Throughout February, **Travel Daily** is giving travel consultant readers the chance to win an indulgent Phuket holiday package for two, courtesy of Anantara Phuket Villas and Strategic Airlines.

The prize includes Strategic Airlines return business class flights for two from Brisbane or Melbourne to Phuket; five nights accommodation in a luxurious one bedroom pool villa at Anantara Phuket Villas; daily buffet breakfast and return transfers.

Anantara Phuket Villas offer guests complimentary iPad access to read the paper, book a massage or schedule a dive excursion to the Similan islands whilst enjoying Thai fusion tapas and chilling to lounge mood music at The Tree House, aptly named for the spiral staircase ascending to the bar which winds around an old Banyan tree.

Anantara Phuket Villas are represented in Australia by Exclusive Resorts. For more info email [exclusiveresorts@smink.com.au](mailto:exclusiveresorts@smink.com.au).

Every week **Travel Daily** will ask a different question relating to either Strategic Airlines or Anantara Phuket Villas – just read the issue and email us your answer.

There will be four questions in total. At the end of the month the subscriber with the most correct entries and the most creative response to the final question will win this stunning Phuket escape.

Email your answer to: [anantaracomp@traveldaily.com.au](mailto:anantaracomp@traveldaily.com.au)

**Q.4: In 25 words or less, tell us which Diversion experience would you choose and why if you won this luxurious five-night escape at Anantara Phuket Villas?**



**Travel Daily** is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at [www.traveldaily.com.au](http://www.traveldaily.com.au).

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AA WILL HELP CHANGE  
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**BRISBANE – 13/97 Creek St – (07) 3229 9600 – [employment@aaappointments.com.au](mailto:employment@aaappointments.com.au)**

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**\*JOIN the A-TEAM\***

**TRAVEL RECRUITMENT CONSULTANT**

**SYDNEY & MELBOURNE BASED - SALARY PKGE circa \$65K +**

Due to unstoppable growth, AA is expanding!

As part of our fun loving team, you will enjoy sourcing and selecting candidates, developing existing client relationships and building new ones. You will enjoy great perks including exotic annual conferences, a top salary & other great bonuses. Essentially, we are looking for a confident, enthusiastic travel professional that enjoys providing the highest level in customer service, working in a close knit team & meeting sales targets.

**CALLING ALL ADVENTURE NUTS**

**RESERVATIONS AGENT**

**SYDNEY BASED - SALARY PACKAGE TO \$45K+**

Would you like to work for one of Australia's leading adventure wholesale companies? Want to book small groups to some of the most unique destinations on the world? This role will offer you the opportunity to do something different. You will have at least 1-2 years travel industry experience, have used a CRS system and have experience booking flights.

**REGIONAL VICTORIA**

**RETAIL TRAVEL CONSULTANT**

**VICTORIA (BENDIGO) – SALARY PACKAGE TO \$55K**

Travel roles surely do not get better than this in regional Victoria! Not only will you be working in a friendly & relaxed working environment, your weekends & evenings will be free to enjoy! You don't even have to work towards sales targets to earn a decent wage, this role has a set salary! To be considered a minimum 18 months retail travel consulting experience required. Galileo preferred. This role is not to be missed!

**BECOME THE CLIENT!**

**ONSITE CORPORATE TRAVEL CONSULTANT**

**SYDNEY - SALARY PACKAGE TO \$55K+**

Have you been searching high and low for an onsite corporate travel role? Our client, a leading Global outsourcing company, requires a new member to join their friendly team, managing the travel needs of their Australian based employees. You will be a skilled corporate consultant with a minimum of 2 years exp at a multi skilled level. Call today to hear all the amazing benefits this position.

**DO THE VICTORY DANCE**

**CORPORATE TRAVEL CONSULTANT**

**PERTH (CITY) – SALARY PACKAGE TO \$57K (NEG)**

Move away from the call centre feel and into a boutique office where personalised service is what puts this organisation one step above the rest. Friendly, relaxed working environment together with a diverse range of accounts. This national TMC is growing dramatically which means potential career advancement. Amadeus preferred however not essential. Corporate experience a necessity.

**RETAIL REVITALISE**

**RETAIL TRAVEL CONSULTANTS**

**MELBOURNE (VARIOUS) – SALARY PACKAGE TO \$65K (**

You current retail travel environment does not reflect the majority of agencies. We have several retail travel companies, both independents and chains, offering varied hours, diverse clientele and bright welcoming offices! Break out of your comfort zone and check out the variety of retail travel companies out there! Retail travel consulting experience essential, together with strong CRS skills.

**ESCAPE THE DAILY COMMUTE**

**RETAIL TRAVEL CONSULTANT**

**OUTER BRISBANE SUBURBS – SALARY PKGE \$60K+**

Sick of the slow and stressful commute?

Ready to work for a Manager who puts you first? Working for this thriving agency will have you working close to home, tackling new challenges; along with being part of a fun and friendly team. Importantly, you will also be rewarded for your hard work and sales ability. You will need 12 months travel consulting experience, strong CRS skills and a positive attitude. Don't wait, this roles are interviewing now.

**OPPORTUNITY TO EARN THE BIG BUCKS!**

**SENIOR CORPORATE CONSULTANT**

**BRISBANE – SALARY PKGE TO \$70K OTE**

Currently working for a corporate travel company and not seeing any rewards? This global travel company is seeking a motivated and energetic corporate consultant looking to take their career to the next level. With a guaranteed base salary and then an amazing bonus structure offer, you will be earning an executive level salary in no time! Galileo skills ESSENTIAL.

Fantastic perks including Mon to Fri hours.



## Discover Switzerland



### Your Invitation

Switzerland Tourism, Swiss Travel System and their regional partners are coming to town.

We invite you to enjoy some Swiss hospitality and learn more about Switzerland including...

ATTEND THE  
EVENT FOR YOUR  
CHANCE TO  
**WIN**  
A HOLIDAY IN  
SWITZERLAND



The Opportunity to taste *Swiss Wine, Chocolate and Cheese* plus the chance to WIN loads of prizes including 'A Holiday in Switzerland', and pick up some goodies!

**CLICK HERE TO RSVP**

March 21	Sydney (Mercure)
March 22	Perth (Mercure)
March 24	Melbourne (Mercure)

\*All events are from 6pm to 9pm. (except Sydney which starts at 6.30pm)

#### Presenting Partners



#### In Association With

